

Local Market Update—February 2018

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LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

The information below compares the month of February 2018 to the month of February 2017

335

Home Sales

-12.5% Decrease from
February 2017

\$104,900

Median Sales Price

-1% Decrease from
February 2017

\$132,219

Av. Sales Price

4.4% Increase from February 2017

105

Av. Days on Mkt.

-3.7% Decrease from
February 2017

-0%

Inventory Change

from February 2017

4.4%

Average Interest Rate

According to Freddiemac.com as
of 2/22/2018

Contact Your Realtor To Find Out What's
Happening In Your Neighborhood.

Monthly Indicators



February 2018

The three most prominent national market trends for residential real estate are the ongoing lack of abundant inventory, the steadily upward movement of home prices and year-over-year declines in home sales. Sales declines are a natural result of there being fewer homes for sale, but higher prices often indicate higher demand leading to competitive bidding. Markets are poised for increased supply, so there is hope that more sellers will take advantage of what appears to be a ready and willing buyer base.

New Listings decreased 13.2 percent for Single Family homes and 13.8 percent for Condo-Villa homes. Pending Sales increased 0.6 percent for Single Family homes and 34.1 percent for Condo-Villa homes. Inventory decreased 14.8 percent for Single Family homes and 16.1 percent for Condo-Villa homes.

Median Sales Price increased 2.5 percent to \$107,500 for Single Family homes and 11.9 percent to \$139,000 for Condo-Villa homes. Days on Market decreased 7.9 percent for Single Family homes and 25.0 percent for Condo-Villa homes. Months Supply of Inventory decreased 17.1 percent for Single Family homes and 17.5 percent for Condo-Villa homes.

In February, prevailing mortgage rates continued to rise. This has a notable impact on housing affordability and can leave consumers choosing between higher payments or lower-priced homes. According to the Mortgage Bankers Association, the average rate for 30-year fixed-rate mortgages with a 20 percent down payment that qualify for backing by Fannie Mae and Freddie Mac rose to its highest level since January 2014. A 4.5 or 4.6 percent rate might not seem high to those with extensive real estate experience, but it is newly high for many potential first-time home buyers. Upward rate pressure is likely to continue as long as the economy fares well.

Quick Facts

- 7.7%

Change in Number of
Closed Sales
All Properties

+ 3.8%

Change in Number of
Median Sales Price
All Properties

- 14.9%

Change in Number of
Homes for Sale
All Properties

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Lucas County

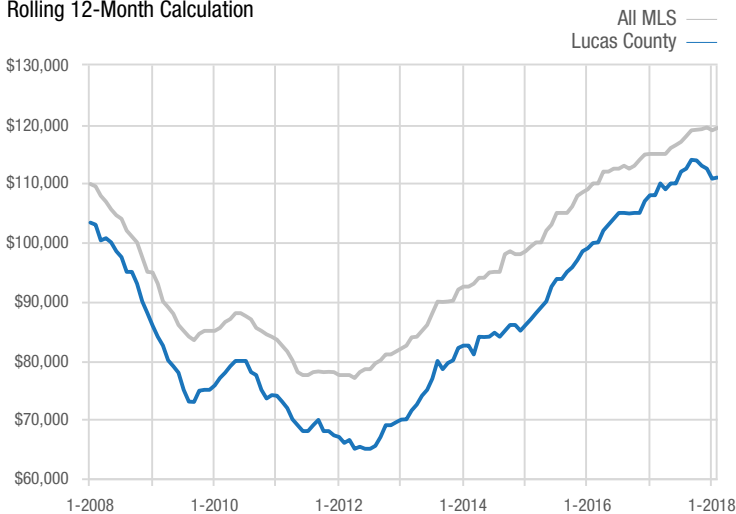
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
New Listings	521	461	- 11.5%	1,037	919	- 11.4%
Pending Sales	346	332	- 4.0%	677	624	- 7.8%
Closed Sales	332	278	- 16.3%	612	560	- 8.5%
Days on Market Until Sale	107	106	- 0.9%	108	102	- 5.6%
Median Sales Price*	\$92,250	\$97,500	+ 5.7%	\$98,900	\$90,000	- 9.0%
Average Sales Price*	\$119,487	\$121,299	+ 1.5%	\$122,481	\$115,010	- 6.1%
Percent of List Price Received*	95.6%	95.0%	- 0.6%	95.9%	95.3%	- 0.6%
Inventory of Homes for Sale	1,700	1,478	- 13.1%	—	—	—
Months Supply of Inventory	4.1	3.4	- 17.1%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
New Listings	37	46	+ 24.3%	87	86	- 1.1%
Pending Sales	31	39	+ 25.8%	55	73	+ 32.7%
Closed Sales	30	34	+ 13.3%	51	67	+ 31.4%
Days on Market Until Sale	94	82	- 12.8%	102	106	+ 3.9%
Median Sales Price*	\$126,000	\$134,000	+ 6.3%	\$125,500	\$140,123	+ 11.7%
Average Sales Price*	\$145,906	\$131,951	- 9.6%	\$136,621	\$145,195	+ 6.3%
Percent of List Price Received*	95.2%	94.4%	- 0.8%	94.8%	94.7%	- 0.1%
Inventory of Homes for Sale	143	119	- 16.8%	—	—	—
Months Supply of Inventory	3.7	3.1	- 16.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

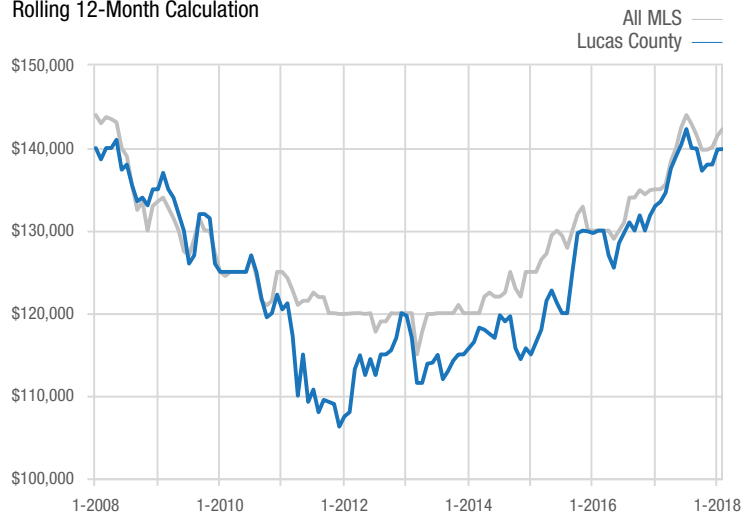
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County

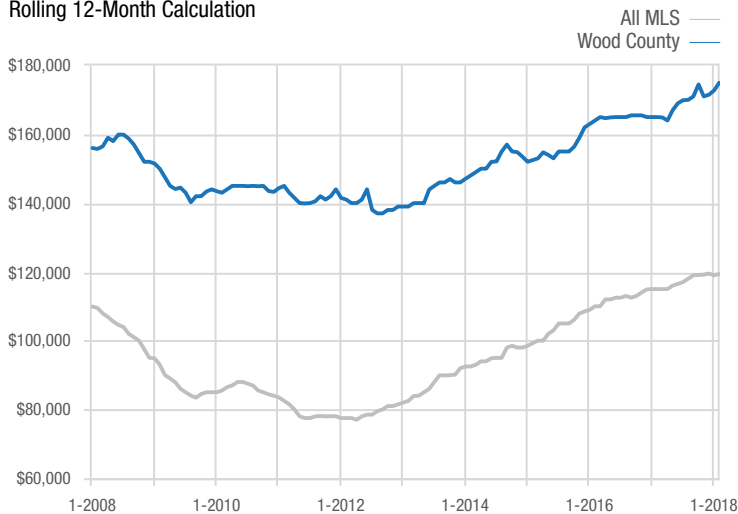
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	118	98	- 16.9%	215	193	- 10.2%
Pending Sales	81	85	+ 4.9%	153	146	- 4.6%
Closed Sales	63	74	+ 17.5%	130	121	- 6.9%
Days on Market Until Sale	115	106	- 7.8%	117	101	- 13.7%
Median Sales Price*	\$157,500	\$187,500	+ 19.0%	\$152,500	\$172,200	+ 12.9%
Average Sales Price*	\$168,316	\$199,254	+ 18.4%	\$166,297	\$193,525	+ 16.4%
Percent of List Price Received*	96.9%	97.5%	+ 0.6%	96.7%	97.1%	+ 0.4%
Inventory of Homes for Sale	366	305	- 16.7%	—	—	—
Months Supply of Inventory	3.4	2.8	- 17.6%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	14	6	- 57.1%	19	17	- 10.5%
Pending Sales	4	11	+ 175.0%	12	19	+ 58.3%
Closed Sales	7	10	+ 42.9%	16	16	0.0%
Days on Market Until Sale	101	74	- 26.7%	110	73	- 33.6%
Median Sales Price*	\$159,900	\$141,250	- 11.7%	\$135,500	\$156,500	+ 15.5%
Average Sales Price*	\$157,043	\$141,190	- 10.1%	\$143,472	\$160,878	+ 12.1%
Percent of List Price Received*	98.4%	96.4%	- 2.0%	97.1%	96.8%	- 0.3%
Inventory of Homes for Sale	34	19	- 44.1%	—	—	—
Months Supply of Inventory	3.3	1.9	- 42.4%	—	—	—

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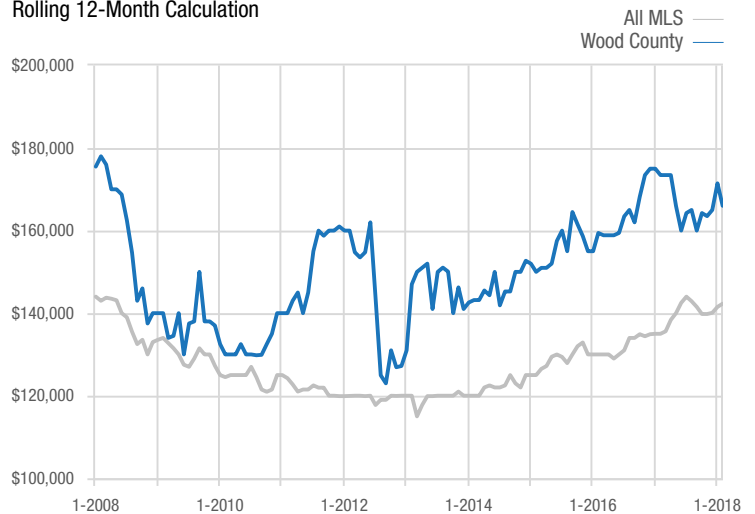
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Toledo

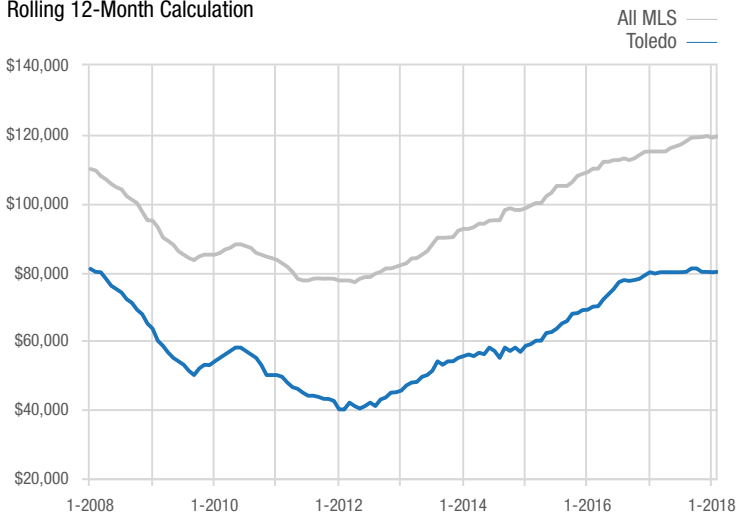
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	365	306	- 16.2%	711	621	- 12.7%
Pending Sales	246	223	- 9.3%	465	423	- 9.0%
Closed Sales	227	198	- 12.8%	415	393	- 5.3%
Days on Market Until Sale	102	106	+ 3.9%	102	101	- 1.0%
Median Sales Price*	\$63,889	\$75,000	+ 17.4%	\$65,000	\$66,000	+ 1.5%
Average Sales Price*	\$82,073	\$90,513	+ 10.3%	\$81,318	\$81,531	+ 0.3%
Percent of List Price Received*	95.0%	94.4%	- 0.6%	95.5%	94.5%	- 1.0%
Inventory of Homes for Sale	1,169	1,004	- 14.1%	—	—	—
Months Supply of Inventory	4.2	3.5	- 16.7%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	19	20	+ 5.3%	41	44	+ 7.3%
Pending Sales	15	23	+ 53.3%	30	38	+ 26.7%
Closed Sales	16	19	+ 18.8%	28	37	+ 32.1%
Days on Market Until Sale	103	82	- 20.4%	104	101	- 2.9%
Median Sales Price*	\$115,000	\$109,000	- 5.2%	\$104,000	\$105,000	+ 1.0%
Average Sales Price*	\$110,499	\$120,051	+ 8.6%	\$106,288	\$122,781	+ 15.5%
Percent of List Price Received*	94.1%	93.2%	- 1.0%	93.7%	94.5%	+ 0.9%
Inventory of Homes for Sale	74	69	- 6.8%	—	—	—
Months Supply of Inventory	3.7	3.4	- 8.1%	—	—	—

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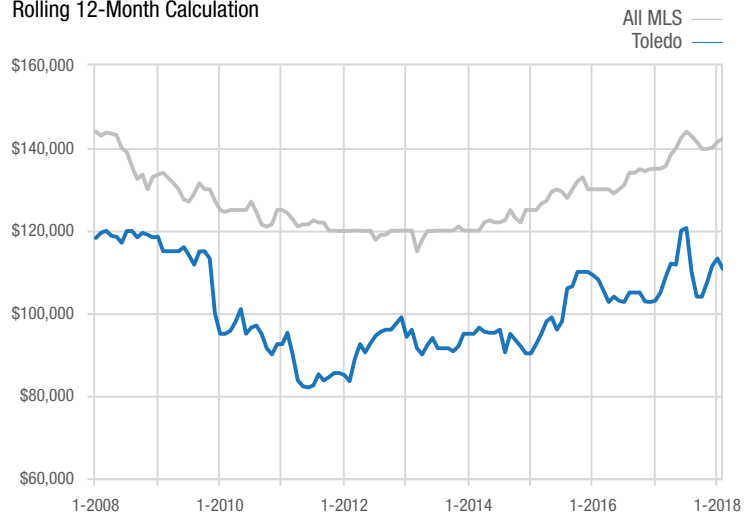
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

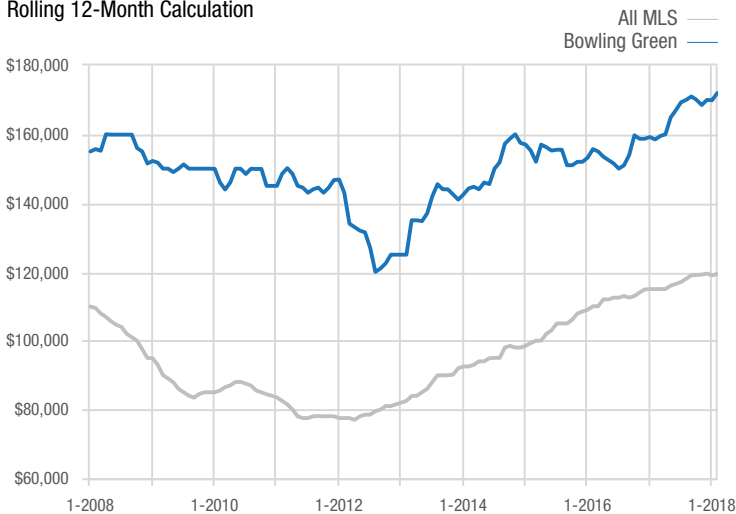
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	16	19	+ 18.8%	23	35	+ 52.2%
Pending Sales	8	14	+ 75.0%	22	30	+ 36.4%
Closed Sales	9	9	0.0%	20	22	+ 10.0%
Days on Market Until Sale	93	108	+ 16.1%	95	115	+ 21.1%
Median Sales Price*	\$132,500	\$173,000	+ 30.6%	\$154,500	\$183,500	+ 18.8%
Average Sales Price*	\$126,490	\$188,278	+ 48.8%	\$168,813	\$201,595	+ 19.4%
Percent of List Price Received*	96.2%	96.2%	0.0%	96.9%	96.4%	- 0.5%
Inventory of Homes for Sale	40	44	+ 10.0%	—	—	—
Months Supply of Inventory	2.5	2.6	+ 4.0%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	2	0	- 100.0%	4	1	- 75.0%
Pending Sales	1	1	0.0%	3	1	- 66.7%
Closed Sales	3	1	- 66.7%	4	1	- 75.0%
Days on Market Until Sale	132	32	- 75.8%	107	32	- 70.1%
Median Sales Price*	\$182,500	\$141,000	- 22.7%	\$171,200	\$141,000	- 17.6%
Average Sales Price*	\$187,433	\$141,000	- 24.8%	\$165,325	\$141,000	- 14.7%
Percent of List Price Received*	98.7%	97.3%	- 1.4%	97.6%	97.3%	- 0.3%
Inventory of Homes for Sale	5	3	- 40.0%	—	—	—
Months Supply of Inventory	1.7	1.5	- 11.8%	—	—	—

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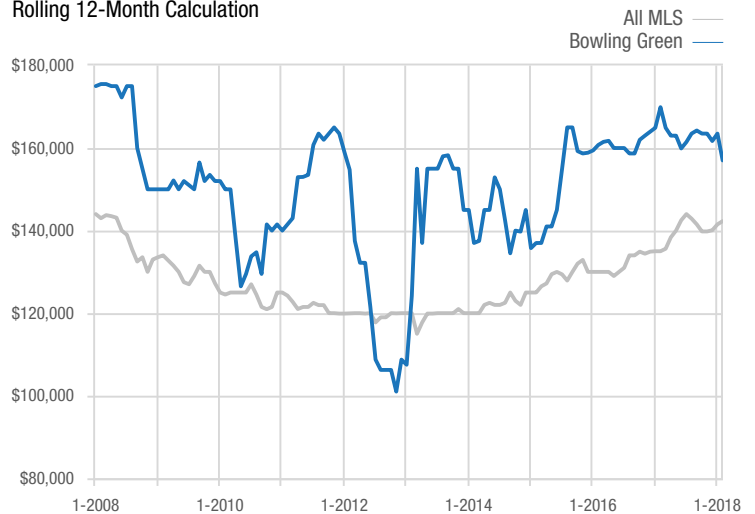
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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East River

MLS Area 24: 43605

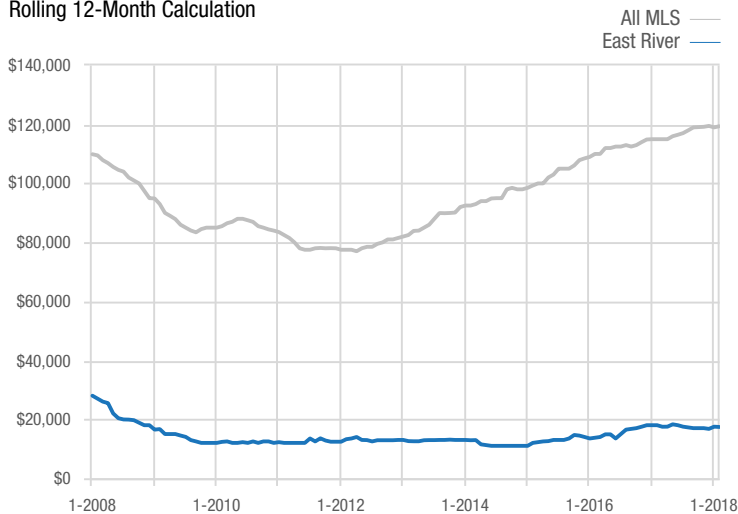
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	24	33	+ 37.5%	48	55	+ 14.6%
Pending Sales	19	14	- 26.3%	34	31	- 8.8%
Closed Sales	17	13	- 23.5%	28	28	0.0%
Days on Market Until Sale	66	58	- 12.1%	89	83	- 6.7%
Median Sales Price*	\$17,000	\$15,000	- 11.8%	\$15,150	\$18,584	+ 22.7%
Average Sales Price*	\$23,380	\$17,694	- 24.3%	\$19,769	\$20,277	+ 2.6%
Percent of List Price Received*	94.2%	92.4%	- 1.9%	95.2%	88.0%	- 7.6%
Inventory of Homes for Sale	67	77	+ 14.9%	—	—	—
Months Supply of Inventory	5.3	4.9	- 7.5%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	0	0	—	0	1	—
Pending Sales	0	1	—	0	1	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	32	—	—	32	—
Median Sales Price*	—	\$226,000	—	—	\$226,000	—
Average Sales Price*	—	\$226,000	—	—	\$226,000	—
Percent of List Price Received*	—	97.5%	—	—	97.5%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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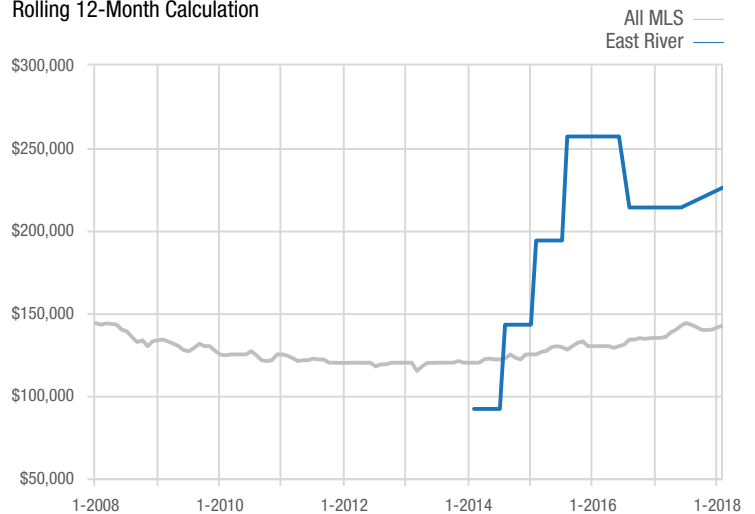
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

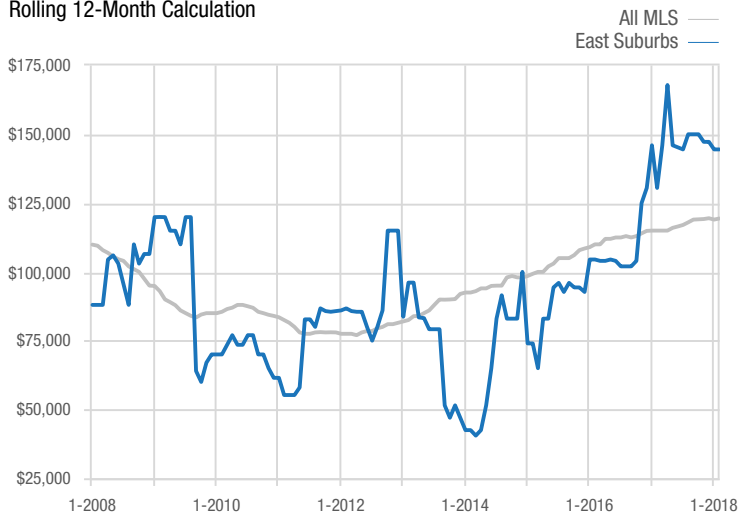
Single Family	February			Year to Date		
Key Metrics	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
New Listings	2	1	- 50.0%	7	2	- 71.4%
Pending Sales	0	2	—	1	7	+ 600.0%
Closed Sales	1	1	0.0%	2	7	+ 250.0%
Days on Market Until Sale	196	177	- 9.7%	211	109	- 48.3%
Median Sales Price*	\$78,000	\$14,700	- 81.2%	\$122,950	\$50,000	- 59.3%
Average Sales Price*	\$78,000	\$14,700	- 81.2%	\$122,950	\$84,471	- 31.3%
Percent of List Price Received*	96.3%	56.5%	- 41.3%	97.6%	84.0%	- 13.9%
Inventory of Homes for Sale	9	10	+ 11.1%	—	—	—
Months Supply of Inventory	3.9	3.8	- 2.6%	—	—	—

Condo-Villa	February			Year to Date		
Key Metrics	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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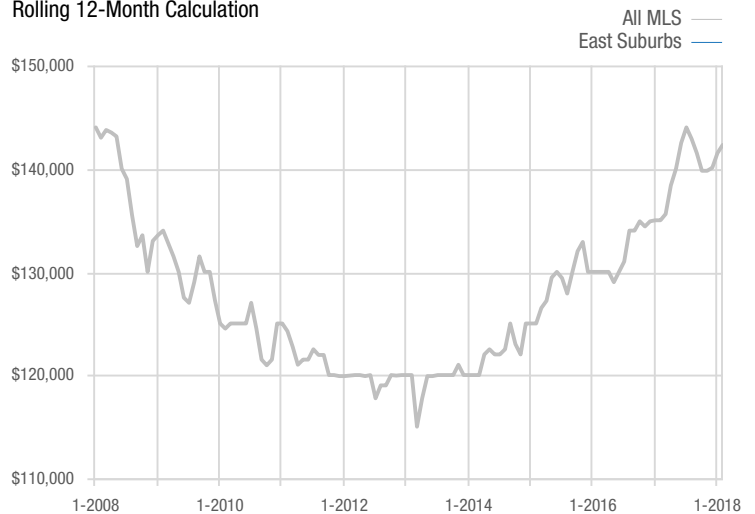
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Five Points / Northtowne

MLS Area 13: 43612

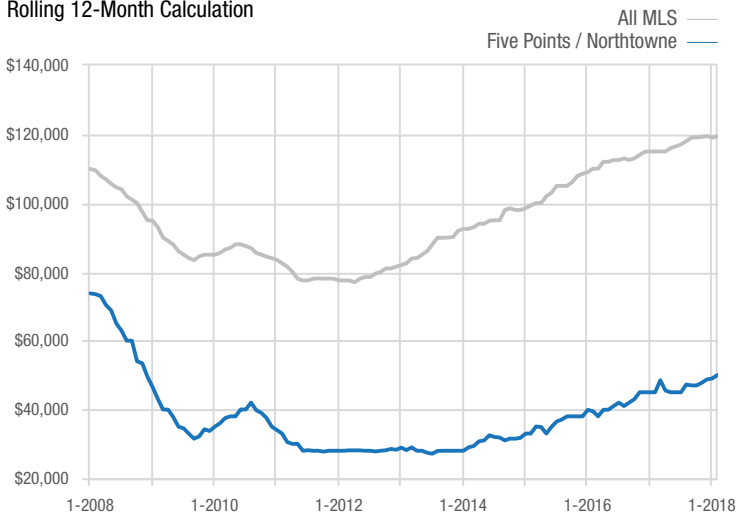
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	42	33	- 21.4%	76	72	- 5.3%
Pending Sales	26	31	+ 19.2%	48	48	0.0%
Closed Sales	20	23	+ 15.0%	36	44	+ 22.2%
Days on Market Until Sale	82	119	+ 45.1%	91	106	+ 16.5%
Median Sales Price*	\$44,000	\$67,500	+ 53.4%	\$44,000	\$55,450	+ 26.0%
Average Sales Price*	\$44,621	\$63,257	+ 41.8%	\$45,588	\$55,717	+ 22.2%
Percent of List Price Received*	94.6%	94.6%	0.0%	95.0%	94.5%	- 0.5%
Inventory of Homes for Sale	126	130	+ 3.2%	—	—	—
Months Supply of Inventory	4.3	4.0	- 7.0%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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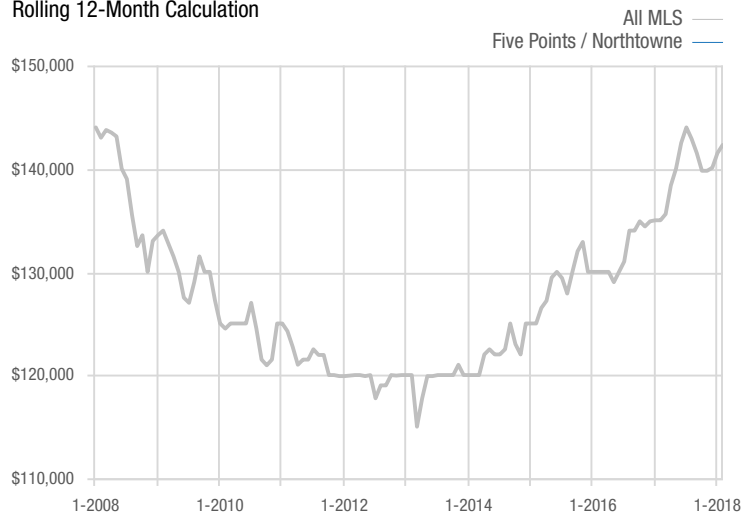
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Franklin Park / Trilby

MLS Area 11: 43623

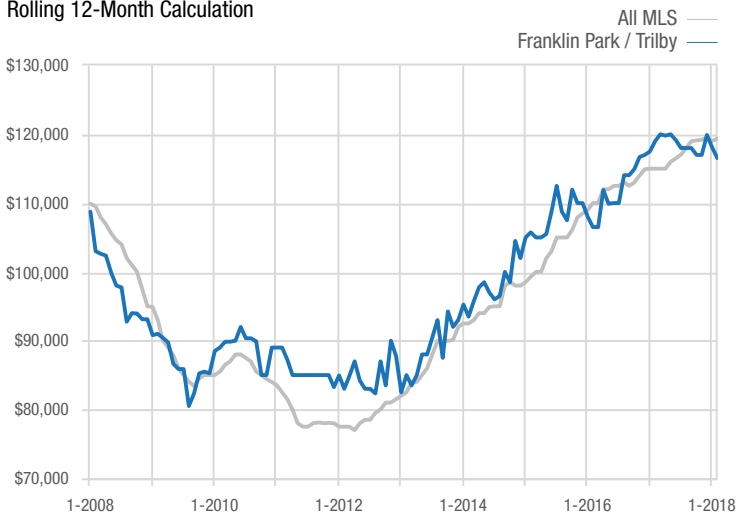
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	31	21	- 32.3%	56	43	- 23.2%
Pending Sales	23	12	- 47.8%	38	31	- 18.4%
Closed Sales	18	13	- 27.8%	32	29	- 9.4%
Days on Market Until Sale	119	98	- 17.6%	113	103	- 8.8%
Median Sales Price*	\$130,750	\$95,500	- 27.0%	\$126,250	\$95,000	- 24.8%
Average Sales Price*	\$142,156	\$106,791	- 24.9%	\$146,991	\$119,420	- 18.8%
Percent of List Price Received*	98.3%	94.4%	- 4.0%	97.4%	94.0%	- 3.5%
Inventory of Homes for Sale	90	60	- 33.3%	—	—	—
Months Supply of Inventory	3.4	2.8	- 17.6%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	0	0	—	1	3	+ 200.0%
Pending Sales	1	1	0.0%	1	2	+ 100.0%
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	16	—	—	8	—
Median Sales Price*	—	\$47,500	—	—	\$93,750	—
Average Sales Price*	—	\$47,500	—	—	\$93,750	—
Percent of List Price Received*	—	95.2%	—	—	97.6%	—
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	0.9	0.8	- 11.1%	—	—	—

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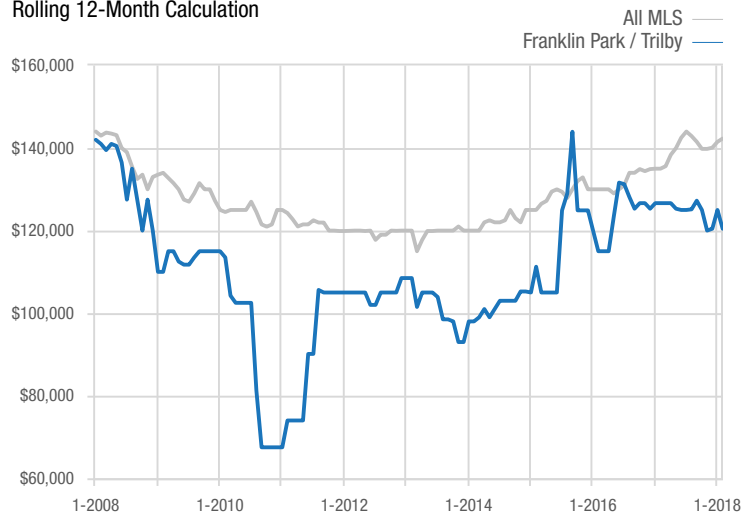
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – February 2018

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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

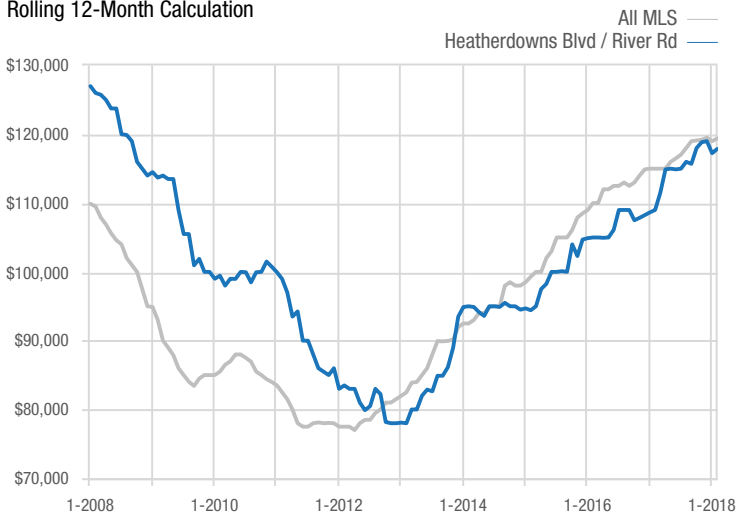
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	45	31	- 31.1%	89	69	- 22.5%
Pending Sales	40	24	- 40.0%	62	55	- 11.3%
Closed Sales	27	24	- 11.1%	53	44	- 17.0%
Days on Market Until Sale	150	87	- 42.0%	128	97	- 24.2%
Median Sales Price*	\$114,900	\$132,000	+ 14.9%	\$114,900	\$108,500	- 5.6%
Average Sales Price*	\$102,296	\$124,176	+ 21.4%	\$108,646	\$121,674	+ 12.0%
Percent of List Price Received*	97.2%	95.8%	- 1.4%	97.6%	96.2%	- 1.4%
Inventory of Homes for Sale	132	100	- 24.2%	—	—	—
Months Supply of Inventory	3.8	2.8	- 26.3%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	4	6	+ 50.0%	7	9	+ 28.6%
Pending Sales	3	4	+ 33.3%	10	7	- 30.0%
Closed Sales	4	4	0.0%	9	7	- 22.2%
Days on Market Until Sale	129	65	- 49.6%	133	73	- 45.1%
Median Sales Price*	\$83,000	\$140,750	+ 69.6%	\$78,000	\$103,000	+ 32.1%
Average Sales Price*	\$87,938	\$172,125	+ 95.7%	\$86,104	\$132,357	+ 53.7%
Percent of List Price Received*	91.7%	94.3%	+ 2.8%	91.5%	94.9%	+ 3.7%
Inventory of Homes for Sale	13	12	- 7.7%	—	—	—
Months Supply of Inventory	2.9	2.9	0.0%	—	—	—

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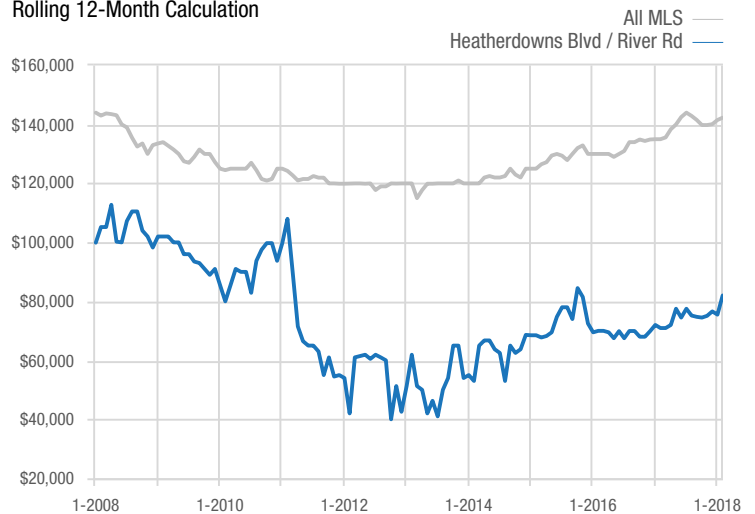
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Maumee

MLS Area 07: 43537

Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	36	36	0.0%	77	60	- 22.1%
Pending Sales	30	22	- 26.7%	46	41	- 10.9%
Closed Sales	25	13	- 48.0%	35	32	- 8.6%
Days on Market Until Sale	121	105	- 13.2%	125	109	- 12.8%
Median Sales Price*	\$155,000	\$200,000	+ 29.0%	\$155,000	\$182,000	+ 17.4%
Average Sales Price*	\$219,033	\$238,030	+ 8.7%	\$203,621	\$223,224	+ 9.6%
Percent of List Price Received*	96.4%	98.5%	+ 2.2%	96.6%	97.0%	+ 0.4%
Inventory of Homes for Sale	123	91	- 26.0%	—	—	—
Months Supply of Inventory	3.6	2.7	- 25.0%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	5	7	+ 40.0%	8	10	+ 25.0%
Pending Sales	3	4	+ 33.3%	6	7	+ 16.7%
Closed Sales	4	3	- 25.0%	6	4	- 33.3%
Days on Market Until Sale	73	99	+ 35.6%	91	87	- 4.4%
Median Sales Price*	\$215,000	\$85,000	- 60.5%	\$161,500	\$126,250	- 21.8%
Average Sales Price*	\$237,497	\$107,433	- 54.8%	\$212,165	\$122,450	- 42.3%
Percent of List Price Received*	93.7%	94.7%	+ 1.1%	95.9%	95.4%	- 0.5%
Inventory of Homes for Sale	14	14	0.0%	—	—	—
Months Supply of Inventory	2.7	2.9	+ 7.4%	—	—	—

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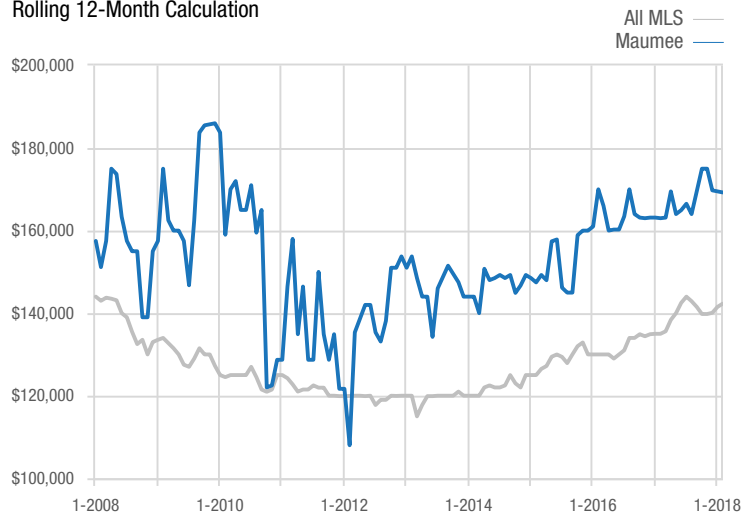
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Monclova

MLS Area 06: 43542

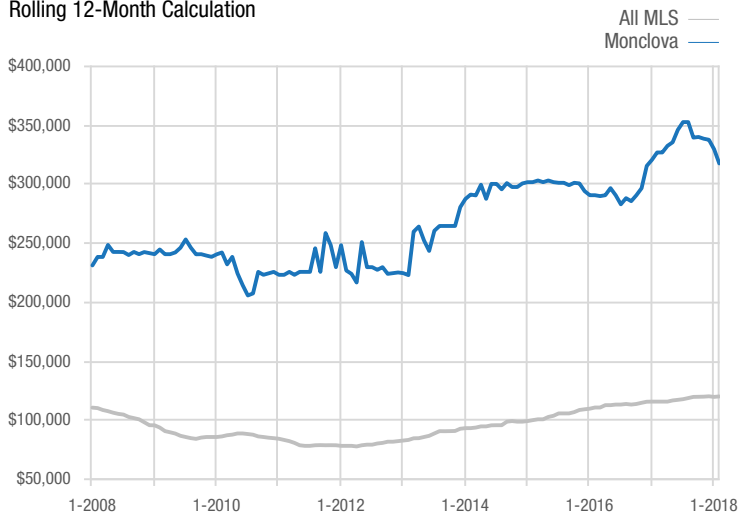
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	2	6	+ 200.0%	7	10	+ 42.9%
Pending Sales	2	1	- 50.0%	6	6	0.0%
Closed Sales	2	4	+ 100.0%	7	6	- 14.3%
Days on Market Until Sale	237	145	- 38.8%	141	123	- 12.8%
Median Sales Price*	\$448,875	\$245,750	- 45.3%	\$355,000	\$294,500	- 17.0%
Average Sales Price*	\$448,875	\$242,125	- 46.1%	\$402,936	\$259,750	- 35.5%
Percent of List Price Received*	98.6%	95.7%	- 2.9%	98.0%	95.5%	- 2.6%
Inventory of Homes for Sale	22	21	- 4.5%	—	—	—
Months Supply of Inventory	3.9	4.2	+ 7.7%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	0	1	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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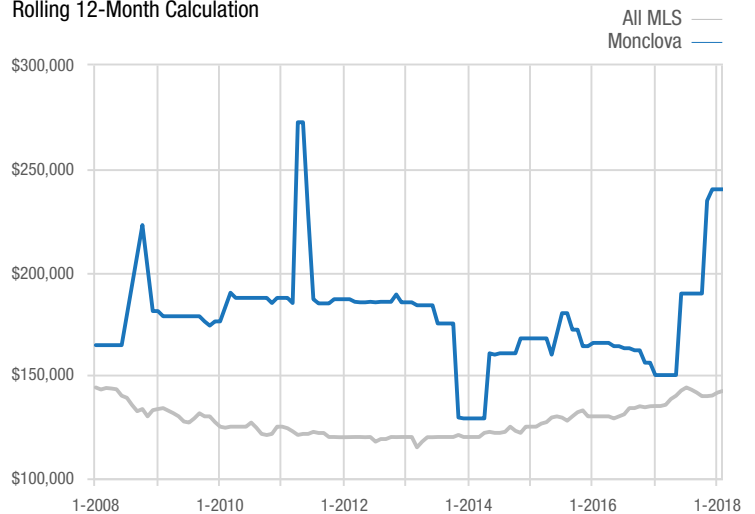
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

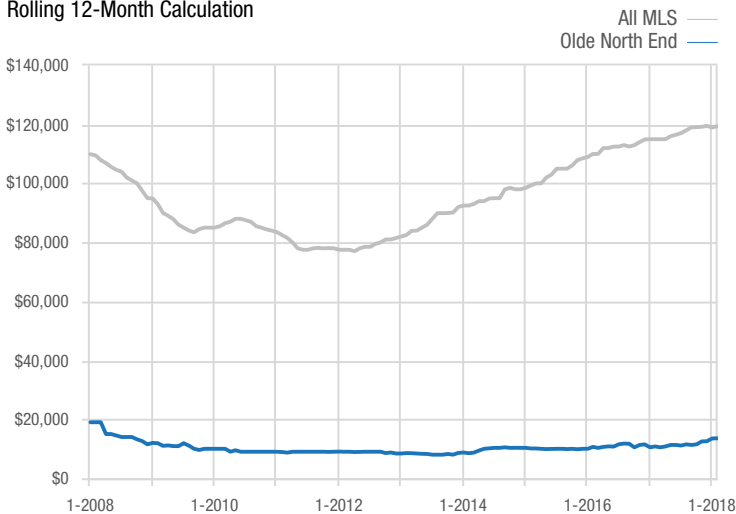
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	11	9	- 18.2%	28	18	- 35.7%
Pending Sales	6	10	+ 66.7%	12	18	+ 50.0%
Closed Sales	5	7	+ 40.0%	14	17	+ 21.4%
Days on Market Until Sale	146	147	+ 0.7%	93	99	+ 6.5%
Median Sales Price*	\$16,000	\$20,000	+ 25.0%	\$8,056	\$16,000	+ 98.6%
Average Sales Price*	\$23,115	\$34,329	+ 48.5%	\$13,414	\$27,856	+ 107.7%
Percent of List Price Received*	80.7%	78.4%	- 2.9%	89.8%	94.9%	+ 5.7%
Inventory of Homes for Sale	54	31	- 42.6%	—	—	—
Months Supply of Inventory	6.4	3.1	- 51.6%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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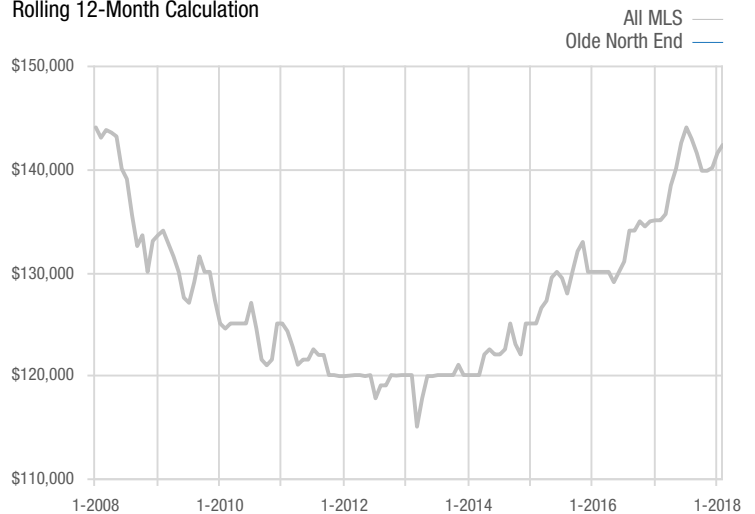
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

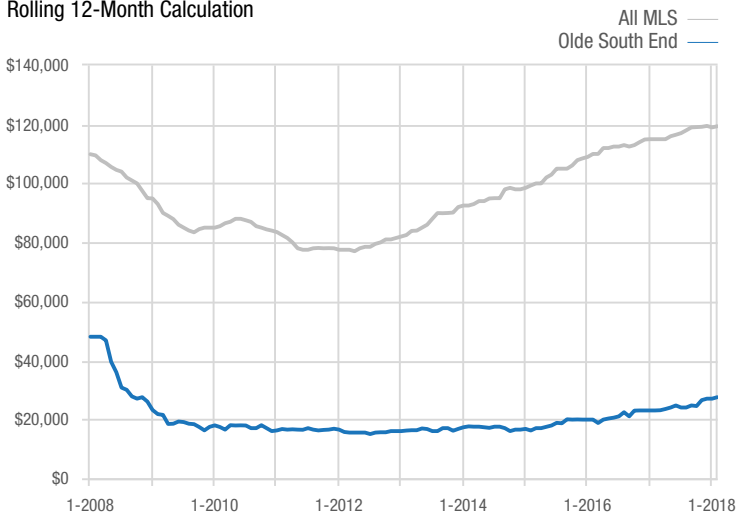
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	21	28	+ 33.3%	42	54	+ 28.6%
Pending Sales	11	16	+ 45.5%	18	23	+ 27.8%
Closed Sales	9	12	+ 33.3%	17	21	+ 23.5%
Days on Market Until Sale	68	84	+ 23.5%	82	87	+ 6.1%
Median Sales Price*	\$18,750	\$16,036	- 14.5%	\$22,000	\$22,071	+ 0.3%
Average Sales Price*	\$18,541	\$19,541	+ 5.4%	\$23,575	\$23,219	- 1.5%
Percent of List Price Received*	83.4%	95.7%	+ 14.7%	86.9%	92.3%	+ 6.2%
Inventory of Homes for Sale	69	75	+ 8.7%	—	—	—
Months Supply of Inventory	5.1	4.9	- 3.9%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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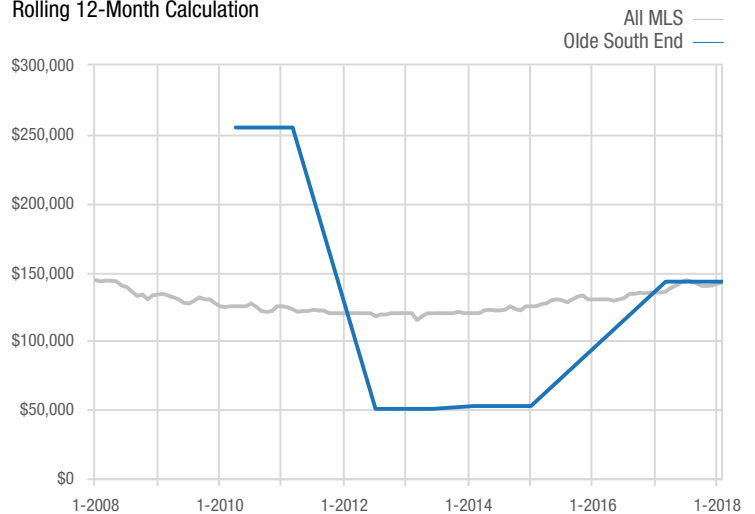
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

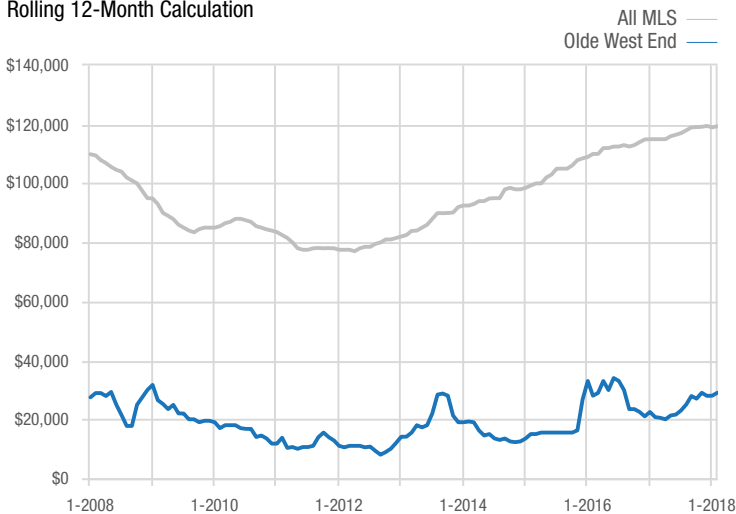
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	3	4	+ 33.3%	10	8	- 20.0%
Pending Sales	3	2	- 33.3%	8	8	0.0%
Closed Sales	2	1	- 50.0%	6	8	+ 33.3%
Days on Market Until Sale	41	270	+ 558.5%	59	121	+ 105.1%
Median Sales Price*	\$10,000	\$15,900	+ 59.0%	\$10,750	\$21,525	+ 100.2%
Average Sales Price*	\$10,000	\$15,900	+ 59.0%	\$16,250	\$30,831	+ 89.7%
Percent of List Price Received*	95.3%	84.1%	- 11.8%	87.6%	93.8%	+ 7.1%
Inventory of Homes for Sale	19	11	- 42.1%	—	—	—
Months Supply of Inventory	6.0	2.3	- 61.7%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	1	0	- 100.0%	4	0	- 100.0%
Pending Sales	0	1	—	0	2	—
Closed Sales	0	2	—	0	3	—
Days on Market Until Sale	—	98	—	—	78	—
Median Sales Price*	—	\$48,250	—	—	\$44,567	—
Average Sales Price*	—	\$48,250	—	—	\$47,022	—
Percent of List Price Received*	—	91.4%	—	—	100.1%	—
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	3.2	2.4	- 25.0%	—	—	—

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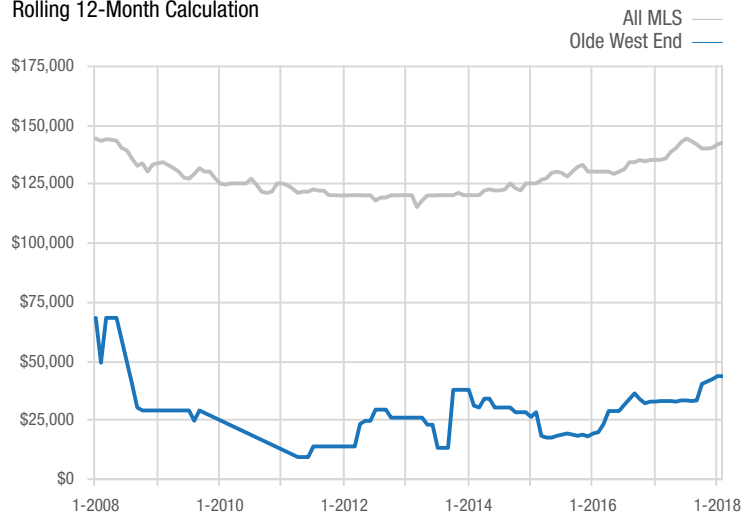
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	18	23	+ 27.8%	41	43	+ 4.9%
Pending Sales	17	13	- 23.5%	37	25	- 32.4%
Closed Sales	19	7	- 63.2%	30	25	- 16.7%
Days on Market Until Sale	114	131	+ 14.9%	123	109	- 11.4%
Median Sales Price*	\$127,000	\$129,900	+ 2.3%	\$135,900	\$124,000	- 8.8%
Average Sales Price*	\$138,242	\$122,700	- 11.2%	\$150,027	\$130,183	- 13.2%
Percent of List Price Received*	97.6%	95.8%	- 1.8%	97.3%	98.2%	+ 0.9%
Inventory of Homes for Sale	63	74	+ 17.5%	—	—	—
Months Supply of Inventory	3.6	4.0	+ 11.1%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	1	0	- 100.0%	2	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	1	44	+ 4,300.0%	1	44	+ 4,300.0%
Median Sales Price*	\$211,036	\$136,000	- 35.6%	\$211,036	\$136,000	- 35.6%
Average Sales Price*	\$211,036	\$136,000	- 35.6%	\$211,036	\$136,000	- 35.6%
Percent of List Price Received*	100.0%	100.8%	+ 0.8%	100.0%	100.8%	+ 0.8%
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	3.0	—	—	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	15	12	- 20.0%	28	17	- 39.3%
Pending Sales	5	7	+ 40.0%	7	11	+ 57.1%
Closed Sales	4	7	+ 75.0%	6	11	+ 83.3%
Days on Market Until Sale	119	138	+ 16.0%	124	130	+ 4.8%
Median Sales Price*	\$317,423	\$305,000	- 3.9%	\$214,673	\$290,000	+ 35.1%
Average Sales Price*	\$294,211	\$327,543	+ 11.3%	\$247,641	\$279,236	+ 12.8%
Percent of List Price Received*	93.5%	94.5%	+ 1.1%	95.2%	98.9%	+ 3.9%
Inventory of Homes for Sale	61	38	- 37.7%	—	—	—
Months Supply of Inventory	8.1	4.8	- 40.7%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	1	3	+ 200.0%	2	3	+ 50.0%
Pending Sales	0	1	—	0	2	—
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	165	—	—	148	—
Median Sales Price*	—	\$82,000	—	—	\$71,750	—
Average Sales Price*	—	\$82,000	—	—	\$71,750	—
Percent of List Price Received*	—	91.6%	—	—	86.3%	—
Inventory of Homes for Sale	3	9	+ 200.0%	—	—	—
Months Supply of Inventory	1.3	6.2	+ 376.9%	—	—	—

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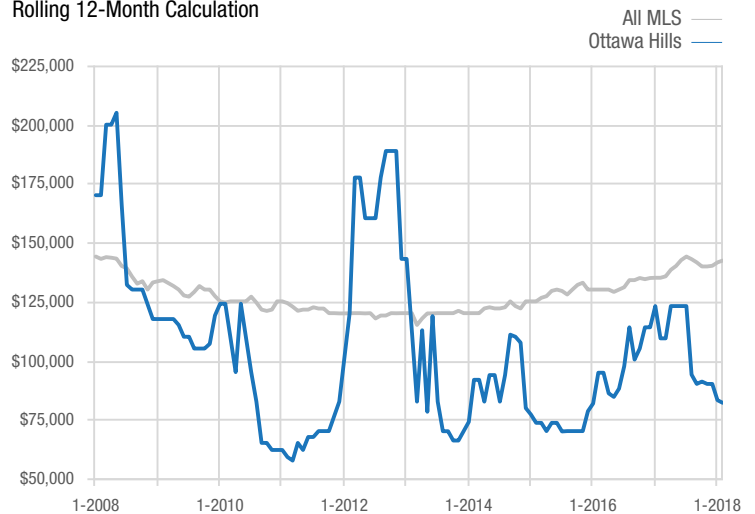
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	18	11	- 38.9%	35	33	- 5.7%
Pending Sales	13	17	+ 30.8%	31	29	- 6.5%
Closed Sales	15	16	+ 6.7%	28	27	- 3.6%
Days on Market Until Sale	121	112	- 7.4%	112	97	- 13.4%
Median Sales Price*	\$134,600	\$75,000	- 44.3%	\$118,500	\$86,250	- 27.2%
Average Sales Price*	\$115,687	\$88,727	- 23.3%	\$104,536	\$90,588	- 13.3%
Percent of List Price Received*	98.9%	94.6%	- 4.3%	97.9%	94.3%	- 3.7%
Inventory of Homes for Sale	60	51	- 15.0%	—	—	—
Months Supply of Inventory	3.1	2.5	- 19.4%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	2	3	+ 50.0%
Pending Sales	0	1	—	1	1	0.0%
Closed Sales	1	1	0.0%	2	1	- 50.0%
Days on Market Until Sale	32	45	+ 40.6%	123	45	- 63.4%
Median Sales Price*	\$115,000	\$34,000	- 70.4%	\$113,250	\$34,000	- 70.0%
Average Sales Price*	\$115,000	\$34,000	- 70.4%	\$113,250	\$34,000	- 70.0%
Percent of List Price Received*	88.6%	85.2%	- 3.8%	91.0%	85.2%	- 6.4%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.1	1.7	+ 54.5%	—	—	—

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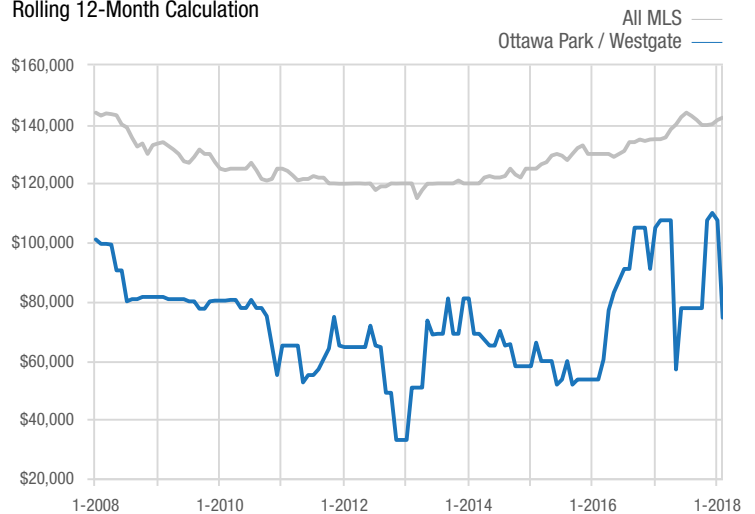
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

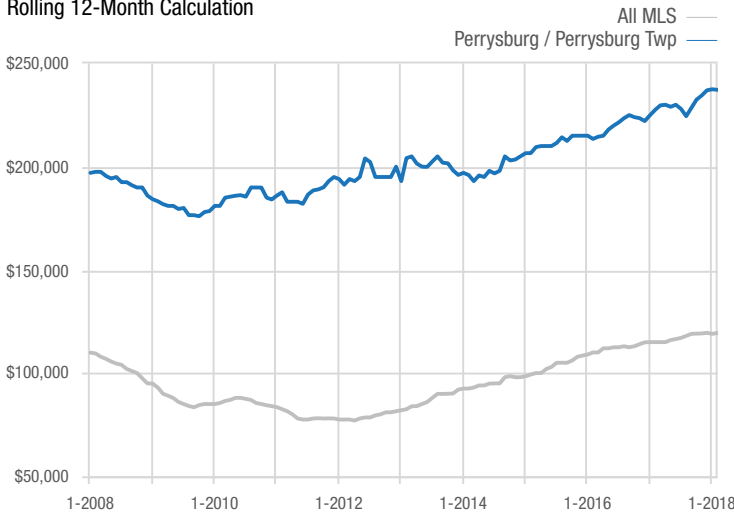
Single Family Key Metrics	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
New Listings	62	48	- 22.6%	103	82	- 20.4%
Pending Sales	34	40	+ 17.6%	60	61	+ 1.7%
Closed Sales	28	34	+ 21.4%	56	49	- 12.5%
Days on Market Until Sale	129	104	- 19.4%	118	99	- 16.1%
Median Sales Price*	\$217,500	\$235,000	+ 8.0%	\$212,000	\$235,000	+ 10.8%
Average Sales Price*	\$232,455	\$260,078	+ 11.9%	\$225,614	\$247,902	+ 9.9%
Percent of List Price Received*	97.3%	98.3%	+ 1.0%	97.5%	97.6%	+ 0.1%
Inventory of Homes for Sale	179	140	- 21.8%	—	—	—
Months Supply of Inventory	3.9	3.1	- 20.5%	—	—	—

Condo-Villa Key Metrics	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
New Listings	12	6	- 50.0%	15	15	0.0%
Pending Sales	3	9	+ 200.0%	9	16	+ 77.8%
Closed Sales	4	8	+ 100.0%	11	13	+ 18.2%
Days on Market Until Sale	77	67	- 13.0%	115	61	- 47.0%
Median Sales Price*	\$133,500	\$147,250	+ 10.3%	\$132,000	\$160,000	+ 21.2%
Average Sales Price*	\$134,250	\$152,738	+ 13.8%	\$134,023	\$180,312	+ 34.5%
Percent of List Price Received*	98.3%	96.1%	- 2.2%	97.2%	96.9%	- 0.3%
Inventory of Homes for Sale	27	14	- 48.1%	—	—	—
Months Supply of Inventory	3.9	1.8	- 53.8%	—	—	—

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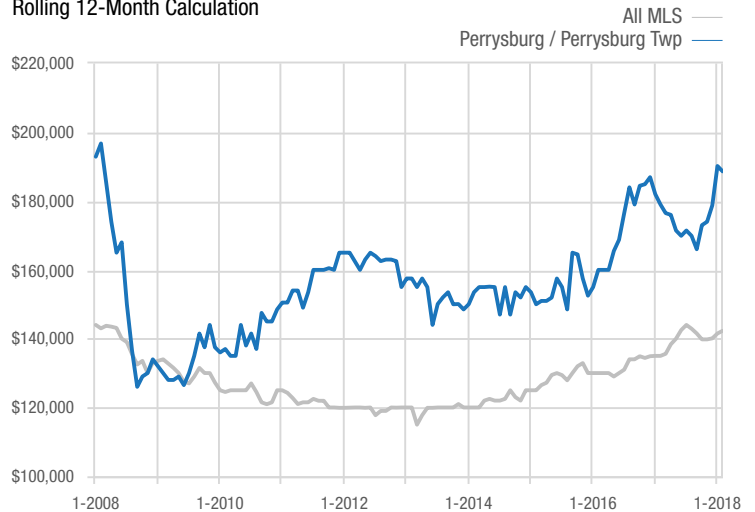
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

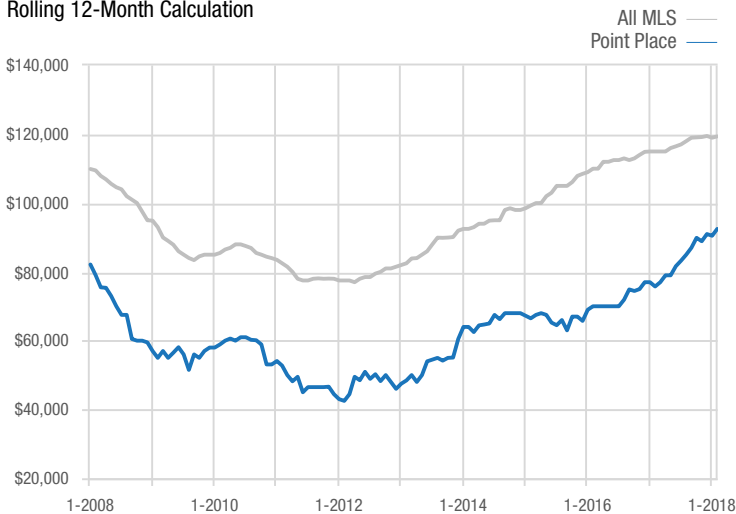
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	27	20	- 25.9%	51	37	- 27.5%
Pending Sales	20	18	- 10.0%	41	24	- 41.5%
Closed Sales	24	11	- 54.2%	41	25	- 39.0%
Days on Market Until Sale	105	137	+ 30.5%	116	132	+ 13.8%
Median Sales Price*	\$60,000	\$99,900	+ 66.5%	\$72,000	\$90,250	+ 25.3%
Average Sales Price*	\$66,871	\$94,850	+ 41.8%	\$75,127	\$87,568	+ 16.6%
Percent of List Price Received*	93.3%	93.6%	+ 0.3%	93.1%	93.8%	+ 0.8%
Inventory of Homes for Sale	87	62	- 28.7%	—	—	—
Months Supply of Inventory	4.1	2.9	- 29.3%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	0	0	—	0	1	—
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

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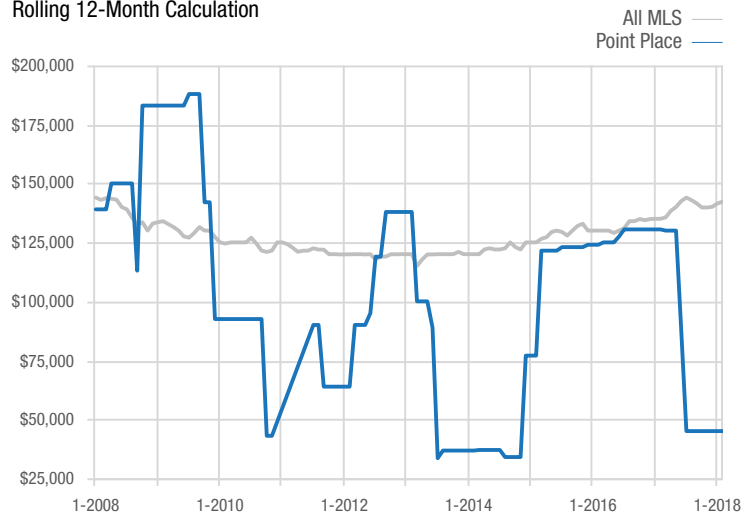
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

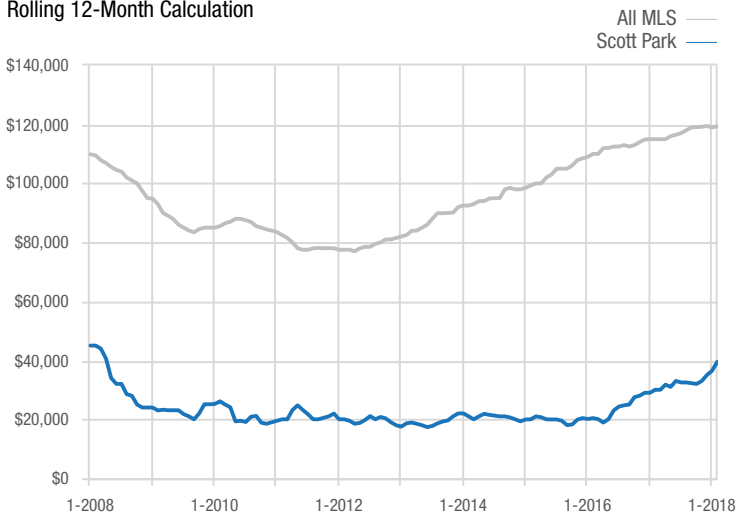
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	19	15	- 21.1%	35	31	- 11.4%
Pending Sales	10	18	+ 80.0%	24	33	+ 37.5%
Closed Sales	16	11	- 31.3%	28	22	- 21.4%
Days on Market Until Sale	86	93	+ 8.1%	94	85	- 9.6%
Median Sales Price*	\$34,000	\$50,450	+ 48.4%	\$28,500	\$43,750	+ 53.5%
Average Sales Price*	\$39,013	\$56,690	+ 45.3%	\$37,121	\$47,418	+ 27.7%
Percent of List Price Received*	99.4%	92.6%	- 6.8%	99.6%	92.3%	- 7.3%
Inventory of Homes for Sale	54	45	- 16.7%	—	—	—
Months Supply of Inventory	4.5	3.3	- 26.7%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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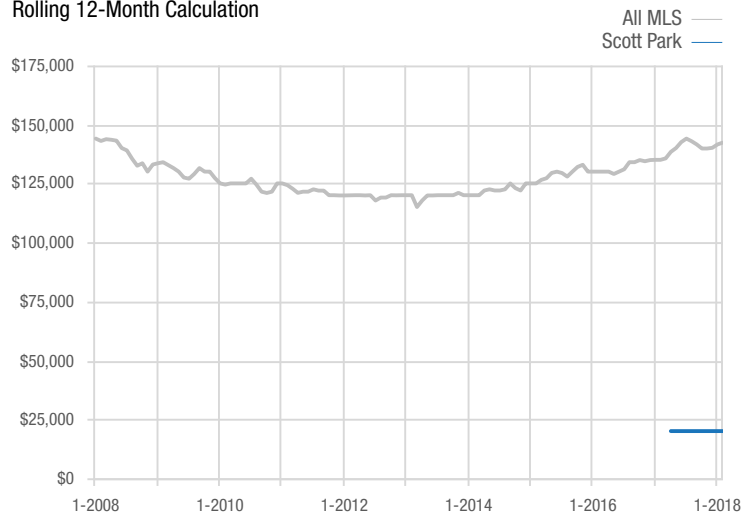
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Spring Meadows

MLS Area 05: 43528 (Includes Holland)

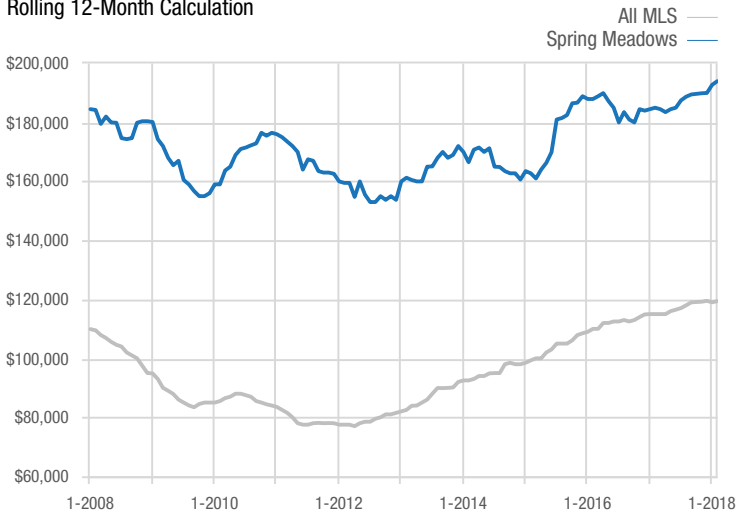
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	23	19	- 17.4%	43	42	- 2.3%
Pending Sales	16	12	- 25.0%	32	21	- 34.4%
Closed Sales	18	6	- 66.7%	32	20	- 37.5%
Days on Market Until Sale	100	80	- 20.0%	109	77	- 29.4%
Median Sales Price*	\$124,950	\$142,261	+ 13.9%	\$170,000	\$149,521	- 12.0%
Average Sales Price*	\$138,586	\$150,087	+ 8.3%	\$162,342	\$155,199	- 4.4%
Percent of List Price Received*	95.5%	94.9%	- 0.6%	95.9%	101.6%	+ 5.9%
Inventory of Homes for Sale	82	81	- 1.2%	—	—	—
Months Supply of Inventory	4.0	4.2	+ 5.0%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	4	3	- 25.0%	7	5	- 28.6%
Pending Sales	0	3	—	2	8	+ 300.0%
Closed Sales	0	1	—	1	6	+ 500.0%
Days on Market Until Sale	—	108	—	42	107	+ 154.8%
Median Sales Price*	—	\$212,000	—	\$152,500	\$220,375	+ 44.5%
Average Sales Price*	—	\$212,000	—	\$152,500	\$220,792	+ 44.8%
Percent of List Price Received*	—	97.2%	—	95.6%	95.7%	+ 0.1%
Inventory of Homes for Sale	12	10	- 16.7%	—	—	—
Months Supply of Inventory	4.1	3.5	- 14.6%	—	—	—

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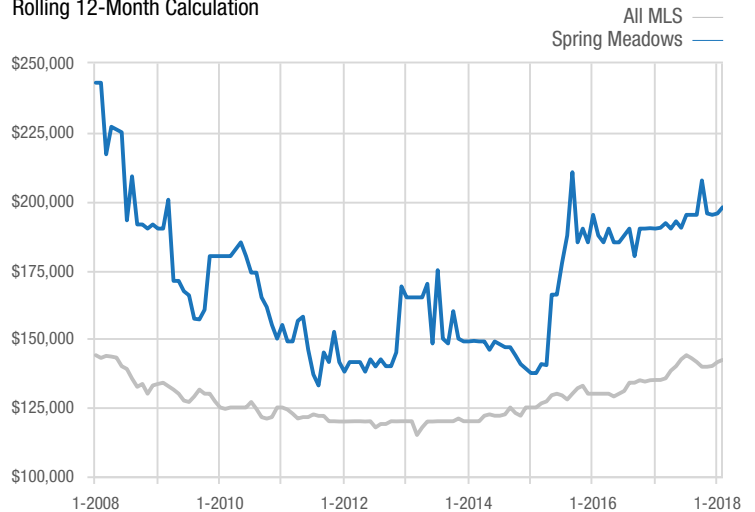
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

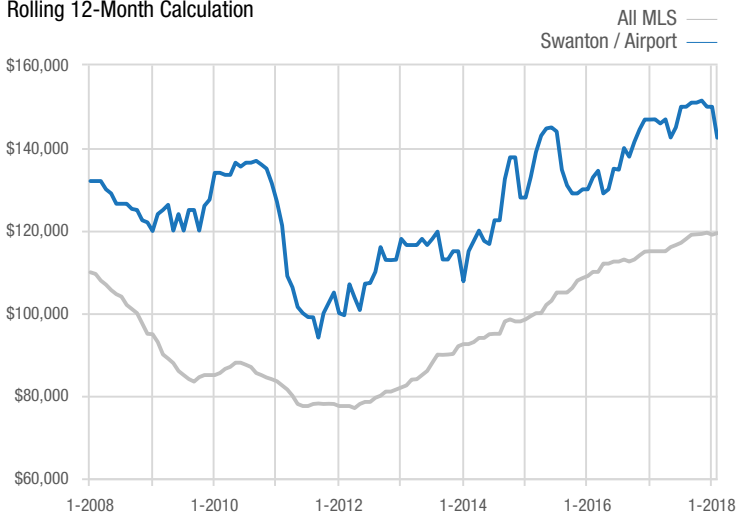
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	18	12	- 33.3%	27	24	- 11.1%
Pending Sales	7	10	+ 42.9%	15	19	+ 26.7%
Closed Sales	9	8	- 11.1%	16	15	- 6.3%
Days on Market Until Sale	123	56	- 54.5%	123	124	+ 0.8%
Median Sales Price*	\$192,500	\$124,900	- 35.1%	\$183,000	\$139,900	- 23.6%
Average Sales Price*	\$170,344	\$132,050	- 22.5%	\$161,594	\$158,523	- 1.9%
Percent of List Price Received*	96.7%	97.2%	+ 0.5%	95.0%	99.2%	+ 4.4%
Inventory of Homes for Sale	48	26	- 45.8%	—	—	—
Months Supply of Inventory	4.9	2.2	- 55.1%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	2	0	- 100.0%	2	1	- 50.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	35	—	—	35	—
Median Sales Price*	—	\$196,000	—	—	\$196,000	—
Average Sales Price*	—	\$196,000	—	—	\$196,000	—
Percent of List Price Received*	—	99.0%	—	—	99.0%	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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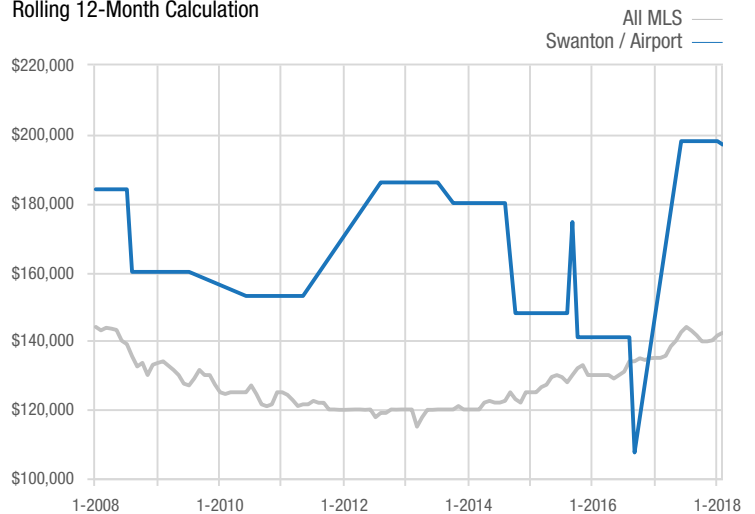
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Sylvania

43560 and 43617

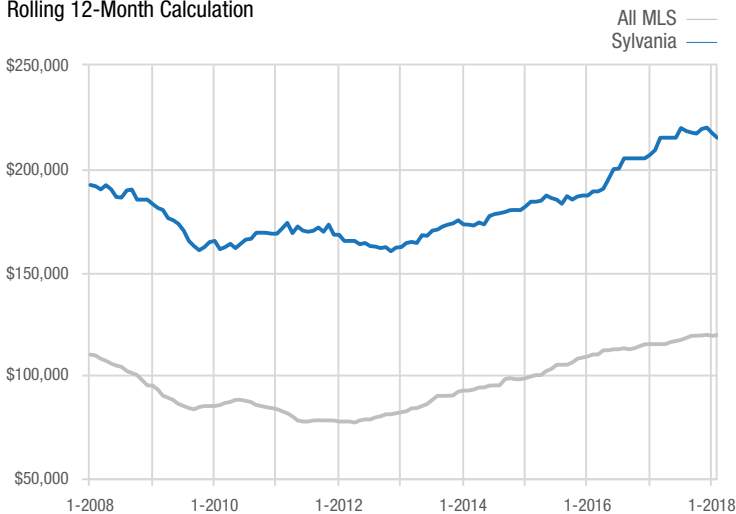
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	58	57	- 1.7%	128	112	- 12.5%
Pending Sales	35	44	+ 25.7%	74	80	+ 8.1%
Closed Sales	34	40	+ 17.6%	60	65	+ 8.3%
Days on Market Until Sale	114	100	- 12.3%	125	108	- 13.6%
Median Sales Price*	\$229,900	\$190,000	- 17.4%	\$229,000	\$196,350	- 14.3%
Average Sales Price*	\$230,939	\$189,076	- 18.1%	\$231,123	\$195,580	- 15.4%
Percent of List Price Received*	97.8%	96.9%	- 0.9%	97.0%	96.7%	- 0.3%
Inventory of Homes for Sale	185	153	- 17.3%	—	—	—
Months Supply of Inventory	3.9	3.1	- 20.5%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	8	18	+ 125.0%	28	27	- 3.6%
Pending Sales	14	9	- 35.7%	18	19	+ 5.6%
Closed Sales	10	8	- 20.0%	15	19	+ 26.7%
Days on Market Until Sale	109	93	- 14.7%	114	133	+ 16.7%
Median Sales Price*	\$137,500	\$150,950	+ 9.8%	\$135,000	\$176,000	+ 30.4%
Average Sales Price*	\$149,134	\$155,969	+ 4.6%	\$146,454	\$169,807	+ 15.9%
Percent of List Price Received*	95.4%	96.7%	+ 1.4%	94.9%	94.4%	- 0.5%
Inventory of Homes for Sale	44	34	- 22.7%	—	—	—
Months Supply of Inventory	4.1	3.1	- 24.4%	—	—	—

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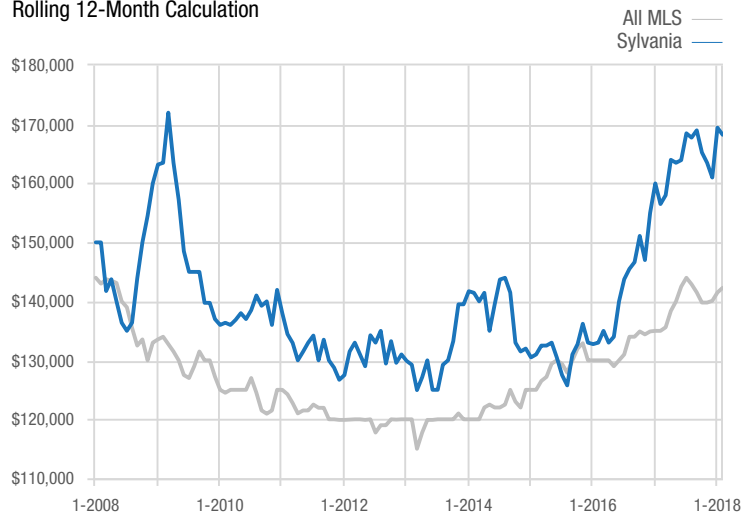
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Towne Centre

MLS Area 20: 43604

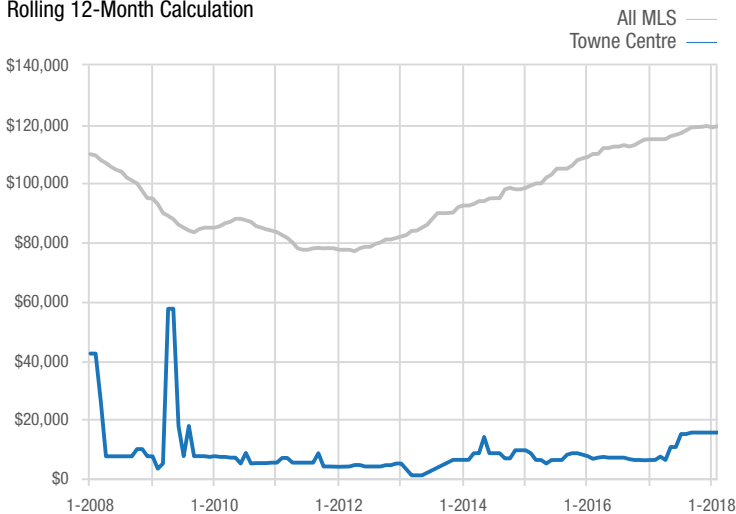
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	2	0	- 100.0%	2	2	0.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	6	2	- 66.7%	—	—	—
Months Supply of Inventory	4.0	1.1	- 72.5%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	0	0	—	3	1	- 66.7%
Pending Sales	2	1	- 50.0%	2	3	+ 50.0%
Closed Sales	1	0	- 100.0%	1	2	+ 100.0%
Days on Market Until Sale	46	—	—	46	57	+ 23.9%
Median Sales Price*	\$319,115	—	—	\$319,115	\$297,750	- 6.7%
Average Sales Price*	\$319,115	—	—	\$319,115	\$297,750	- 6.7%
Percent of List Price Received*	93.9%	—	—	93.9%	95.3%	+ 1.5%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.9	0.9	- 52.6%	—	—	—

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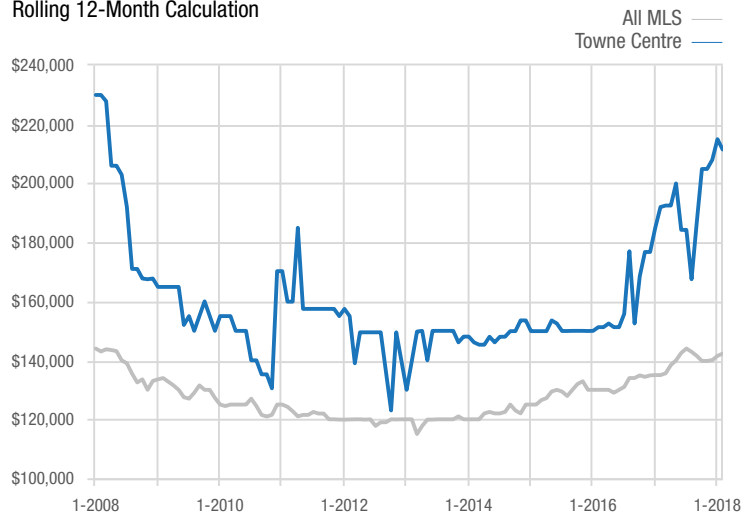
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Tremainsville

MLS Area 12: 43613

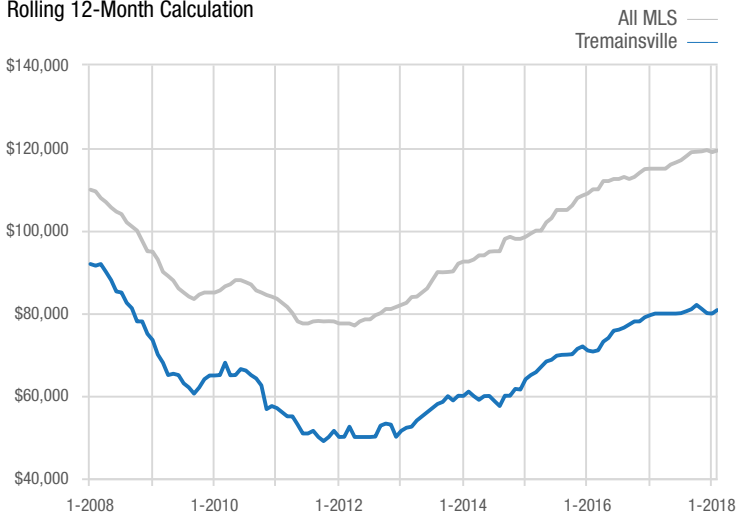
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	65	52	- 20.0%	115	93	- 19.1%
Pending Sales	34	27	- 20.6%	71	53	- 25.4%
Closed Sales	35	30	- 14.3%	62	59	- 4.8%
Days on Market Until Sale	97	132	+ 36.1%	88	120	+ 36.4%
Median Sales Price*	\$65,000	\$82,400	+ 26.8%	\$65,450	\$66,000	+ 0.8%
Average Sales Price*	\$64,597	\$78,941	+ 22.2%	\$63,995	\$70,529	+ 10.2%
Percent of List Price Received*	93.7%	94.6%	+ 1.0%	95.8%	95.7%	- 0.1%
Inventory of Homes for Sale	171	177	+ 3.5%	—	—	—
Months Supply of Inventory	3.8	3.8	0.0%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	0	2	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	204	—
Median Sales Price*	—	—	—	—	\$77,500	—
Average Sales Price*	—	—	—	—	\$77,500	—
Percent of List Price Received*	—	—	—	—	92.4%	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.8	- 20.0%	—	—	—

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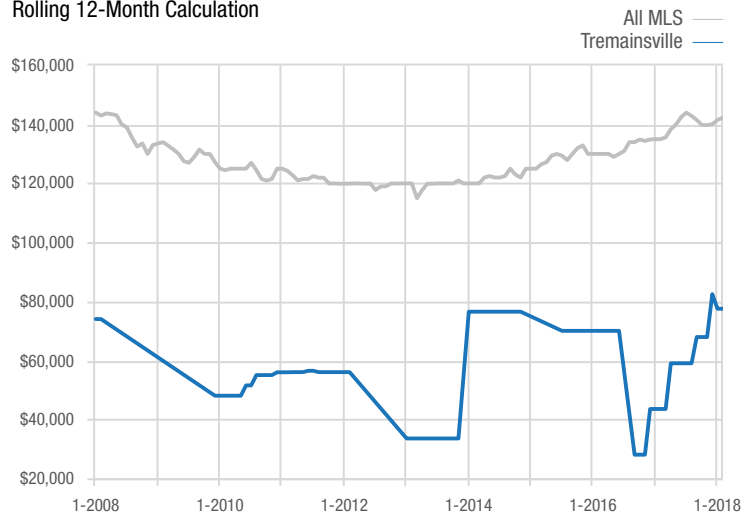
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Waterville

MLS Area 10: 43566

Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	11	10	- 9.1%	27	21	- 22.2%
Pending Sales	4	6	+ 50.0%	14	15	+ 7.1%
Closed Sales	6	6	0.0%	17	13	- 23.5%
Days on Market Until Sale	79	60	- 24.1%	100	65	- 35.0%
Median Sales Price*	\$258,000	\$169,500	- 34.3%	\$247,000	\$195,000	- 21.1%
Average Sales Price*	\$238,417	\$179,917	- 24.5%	\$234,870	\$252,246	+ 7.4%
Percent of List Price Received*	95.3%	97.4%	+ 2.2%	96.9%	98.3%	+ 1.4%
Inventory of Homes for Sale	43	35	- 18.6%	—	—	—
Months Supply of Inventory	4.1	3.3	- 19.5%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	2	0	- 100.0%	5	2	- 60.0%
Pending Sales	1	2	+ 100.0%	2	2	0.0%
Closed Sales	2	2	0.0%	3	2	- 33.3%
Days on Market Until Sale	79	81	+ 2.5%	93	81	- 12.9%
Median Sales Price*	\$139,500	\$100,150	- 28.2%	\$162,000	\$100,150	- 38.2%
Average Sales Price*	\$139,500	\$100,150	- 28.2%	\$147,000	\$100,150	- 31.9%
Percent of List Price Received*	101.0%	90.0%	- 10.9%	99.3%	90.0%	- 9.4%
Inventory of Homes for Sale	4	1	- 75.0%	—	—	—
Months Supply of Inventory	2.2	0.4	- 81.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

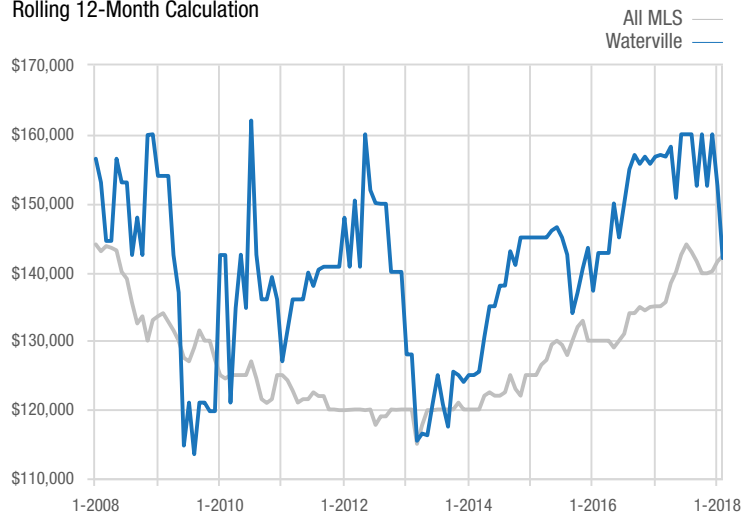
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – February 2018

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Whitehouse

MLS Area 08: 43571

Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	14	10	- 28.6%	19	25	+ 31.6%
Pending Sales	6	11	+ 83.3%	13	15	+ 15.4%
Closed Sales	7	8	+ 14.3%	15	13	- 13.3%
Days on Market Until Sale	120	137	+ 14.2%	113	130	+ 15.0%
Median Sales Price*	\$202,000	\$309,900	+ 53.4%	\$224,500	\$195,000	- 13.1%
Average Sales Price*	\$217,557	\$300,513	+ 38.1%	\$240,893	\$242,077	+ 0.5%
Percent of List Price Received*	98.0%	99.3%	+ 1.3%	97.4%	97.1%	- 0.3%
Inventory of Homes for Sale	31	31	0.0%	—	—	—
Months Supply of Inventory	3.0	2.9	- 3.3%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	0	0	—	1	1	0.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	112	—	—
Median Sales Price*	—	—	—	\$197,000	—	—
Average Sales Price*	—	—	—	\$197,000	—	—
Percent of List Price Received*	—	—	—	98.5%	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.8	- 20.0%	—	—	—

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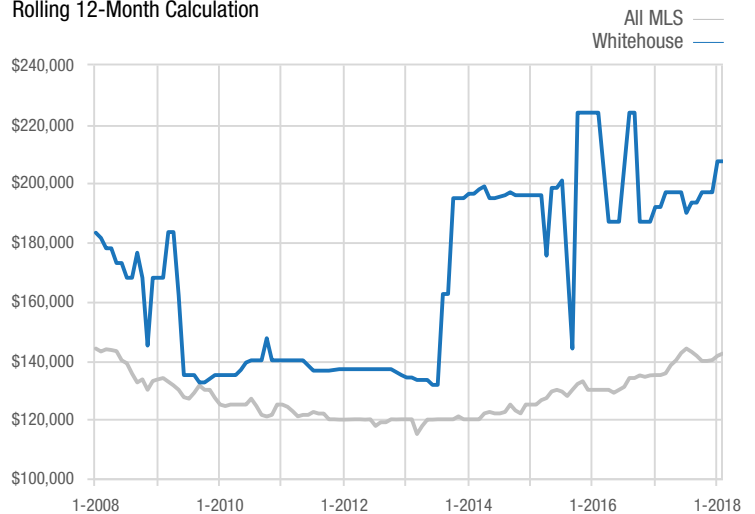
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – February 2018

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Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

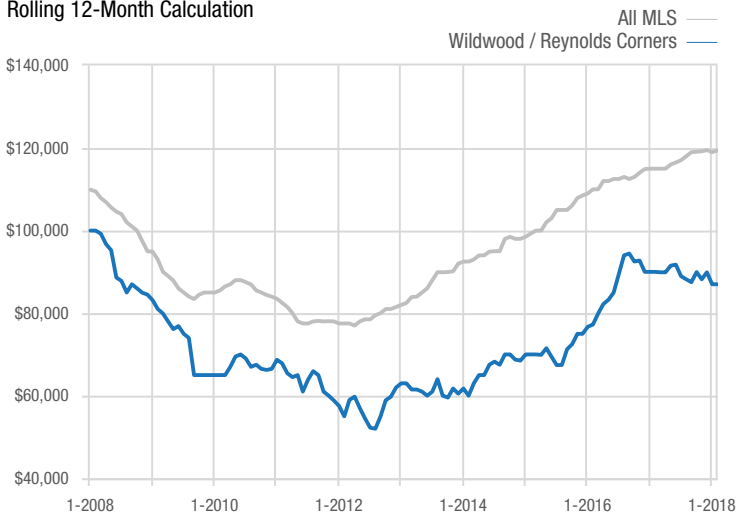
Single Family	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	25	25	0.0%	61	59	- 3.3%
Pending Sales	23	23	0.0%	48	44	- 8.3%
Closed Sales	24	21	- 12.5%	49	41	- 16.3%
Days on Market Until Sale	95	85	- 10.5%	99	83	- 16.2%
Median Sales Price*	\$82,500	\$66,500	- 19.4%	\$86,500	\$67,250	- 22.3%
Average Sales Price*	\$86,585	\$83,051	- 4.1%	\$98,059	\$77,468	- 21.0%
Percent of List Price Received*	94.5%	98.4%	+ 4.1%	95.2%	96.7%	+ 1.6%
Inventory of Homes for Sale	117	103	- 12.0%	—	—	—
Months Supply of Inventory	4.1	3.3	- 19.5%	—	—	—

Condo-Villa	February			Year to Date		
	2017	2018	% Change	Thru 2-2017	Thru 2-2018	% Change
Key Metrics						
New Listings	5	6	+ 20.0%	8	16	+ 100.0%
Pending Sales	3	6	+ 100.0%	6	10	+ 66.7%
Closed Sales	5	5	0.0%	9	11	+ 22.2%
Days on Market Until Sale	124	99	- 20.2%	98	150	+ 53.1%
Median Sales Price*	\$72,072	\$140,173	+ 94.5%	\$72,072	\$140,123	+ 94.4%
Average Sales Price*	\$91,809	\$117,495	+ 28.0%	\$98,349	\$120,665	+ 22.7%
Percent of List Price Received*	95.9%	94.3%	- 1.7%	94.6%	95.1%	+ 0.5%
Inventory of Homes for Sale	25	28	+ 12.0%	—	—	—
Months Supply of Inventory	3.8	4.5	+ 18.4%	—	—	—

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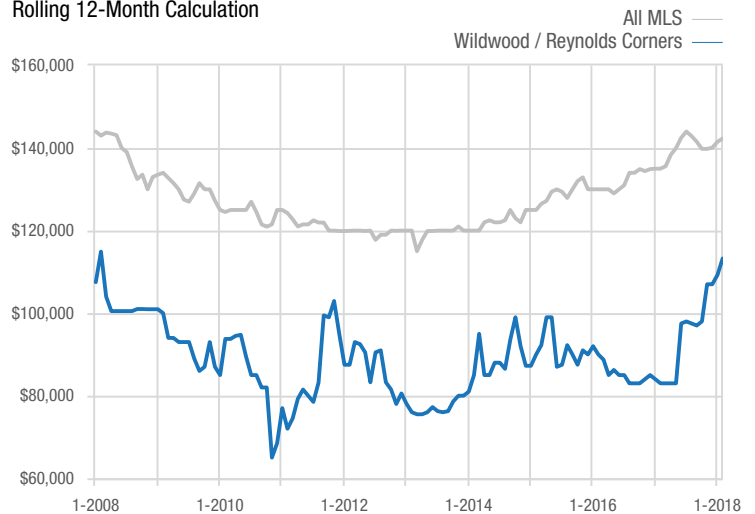
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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