

Local Market Update—Quarter 1 2018

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LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

The information below compares Quarter 1 of 2018 to Quarter 1 of 2017

1,147

Home Sales

-5.7% Decrease from
Q1 2017

\$106,000

Median Sales Price

-4.7% Decrease from
Q1 2017

\$133,573

Av. Sales Price

+2.6% Increase from Q1 2017

103

Av. Days on Mkt.

-4.7% Decrease from
Q1 2017

1,857

New Listings

-7.4% Decrease from Q1 2017

Contact Your Realtor To Find Out What's Happening In Your Neighborhood.

Marketwatch Report

Q1-2018

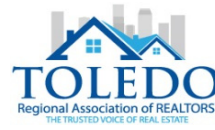


All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2018	1-Year Change	Q1-2018	1-Year Change	Q1-2018	1-Year Change	Q1-2018	1-Year Change
Defiance County	\$96,500	+ 17.0%	96.0%	+ 0.4%	109	- 2.4%	87	+ 11.5%
Fulton County	\$114,000	+ 3.6%	92.5%	+ 0.2%	112	- 14.2%	68	+ 11.5%
Henry County	\$113,000	+ 11.3%	90.7%	- 1.9%	116	+ 5.0%	31	- 34.0%
Lucas County	\$99,250	- 7.7%	92.8%	- 0.1%	101	- 5.1%	1,093	- 5.1%
Paulding County	\$80,000	+ 7.7%	90.4%	- 1.4%	115	- 12.4%	33	0.0%
Putnam County	\$74,750	- 60.5%	89.4%	- 26.8%	134	+ 3.1%	6	+ 200.0%
Williams County	\$87,500	- 2.7%	91.1%	+ 1.2%	111	- 16.5%	92	+ 12.2%
Wood County	\$180,000	+ 23.7%	95.5%	+ 0.7%	105	- 8.5%	248	- 0.4%

Marketwatch Report

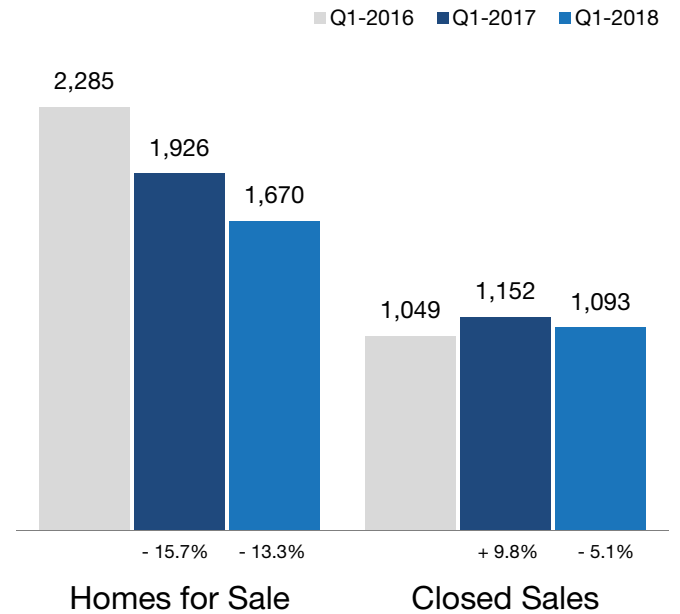
Q1-2018



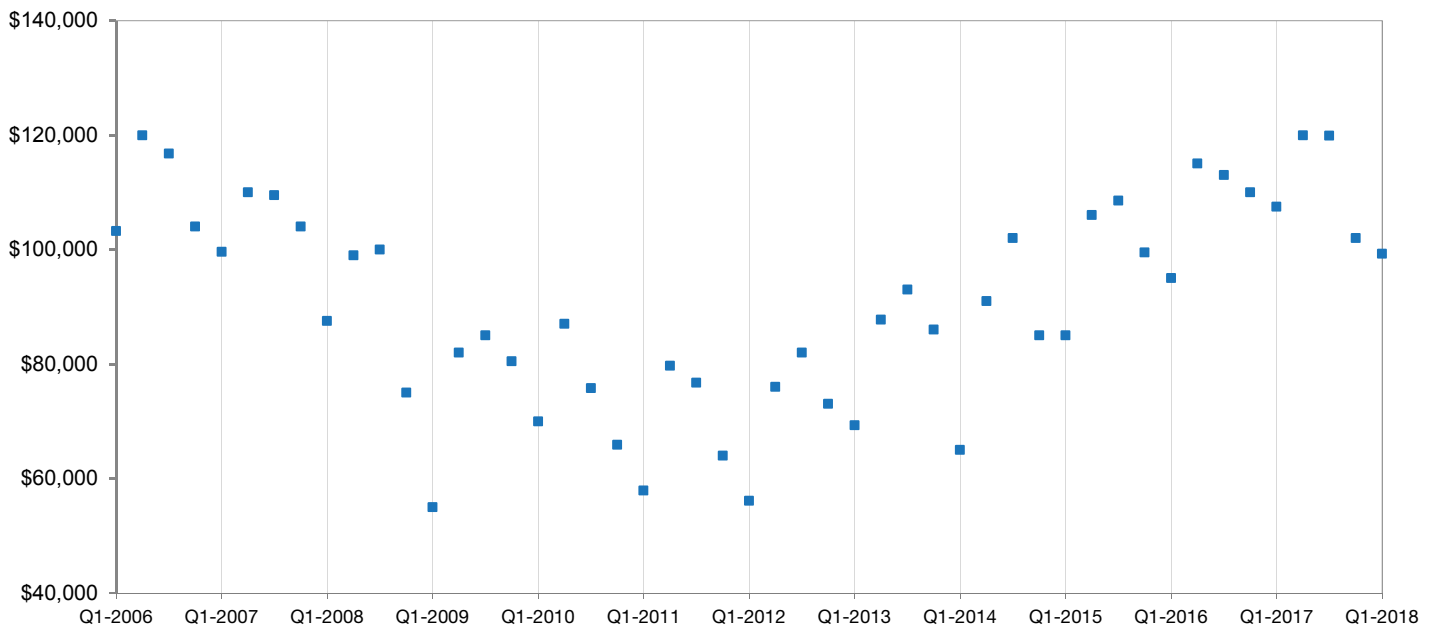
Lucas County

Key Metrics	Q1-2018	1-Year Change
Median Sales Price	\$99,250	- 7.7%
Average Sales Price	\$124,322	- 2.2%
Pct. of Orig. Price Rec'd.	92.8%	- 0.1%
Homes for Sale	1,670	- 13.3%
Closed Sales	1,093	- 5.1%
Months Supply	3.5	- 15.9%
Days on Market	101	- 5.1%

Market Activity



Historical Median Sales Price for Lucas County



Marketwatch Report

Q1-2018

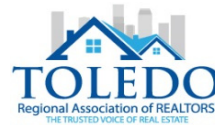


Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2018	1-Year Change	Q1-2018	1-Year Change	Q1-2018	1-Year Change	Q1-2018	1-Year Change
43412	\$67,450	- 53.9%	83.3%	- 11.7%	120	- 3.9%	14	+ 75.0%
43445	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43504	\$300,000	0.0%	97.1%	+ 10.0%	187	+ 58.5%	1	0.0%
43522	\$134,900	- 12.4%	100.2%	+ 5.3%	82	- 26.5%	6	- 14.3%
43528	\$178,500	+ 2.0%	96.9%	+ 0.8%	100	- 4.0%	49	+ 19.5%
43532	\$108,000	- 25.4%	96.2%	+ 3.3%	97	- 38.7%	3	- 62.5%
43537	\$180,000	+ 7.6%	95.8%	+ 1.9%	92	- 12.3%	80	- 8.0%
43542	\$302,000	- 14.9%	94.1%	+ 0.9%	163	+ 28.2%	5	- 44.4%
43558	\$153,750	- 7.9%	92.9%	- 1.5%	122	+ 20.0%	25	+ 4.2%
43560	\$190,750	- 8.7%	94.7%	- 1.2%	115	+ 7.5%	124	- 6.1%
43566	\$193,500	- 20.0%	96.7%	+ 0.7%	98	- 2.0%	22	- 29.0%
43571	\$230,000	+ 13.9%	97.0%	+ 0.3%	121	+ 8.6%	21	+ 10.5%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$239,750	+ 459.0%	96.1%	- 1.3%	57	- 42.0%	4	- 33.3%
43605	\$19,000	+ 22.0%	87.7%	- 1.1%	75	- 11.7%	47	+ 6.8%
43606	\$116,250	- 7.0%	94.3%	+ 3.3%	92	- 20.7%	62	0.0%
43607	\$33,250	+ 9.9%	87.7%	- 7.6%	78	- 21.8%	40	+ 5.3%
43608	\$16,000	+ 97.3%	97.7%	+ 6.3%	90	+ 17.2%	22	+ 22.2%
43609	\$23,075	+ 2.6%	88.8%	+ 5.5%	93	+ 1.9%	32	- 8.6%
43610	\$15,900	+ 13.6%	92.1%	+ 7.7%	130	+ 136.3%	5	- 28.6%
43611	\$75,000	- 0.7%	93.2%	+ 3.4%	129	+ 12.7%	47	- 29.9%
43612	\$48,500	+ 10.2%	89.9%	+ 0.3%	99	- 4.5%	86	+ 7.5%
43613	\$75,000	- 4.2%	89.3%	- 3.7%	115	+ 11.0%	106	+ 2.9%
43614	\$114,500	- 3.0%	93.1%	+ 1.0%	101	- 23.7%	85	- 17.5%
43615	\$95,000	- 2.5%	93.2%	- 0.1%	95	- 7.0%	118	+ 1.7%
43616	\$124,500	- 7.8%	93.9%	+ 0.6%	95	- 14.0%	43	- 14.0%
43617	\$199,000	- 8.4%	93.8%	- 1.6%	103	- 1.3%	23	+ 4.5%
43620	\$41,500	- 21.0%	99.6%	+ 15.0%	97	+ 276.5%	7	+ 40.0%
43623	\$95,500	- 23.0%	90.7%	- 3.9%	95	- 11.2%	47	- 24.2%

Marketwatch Report

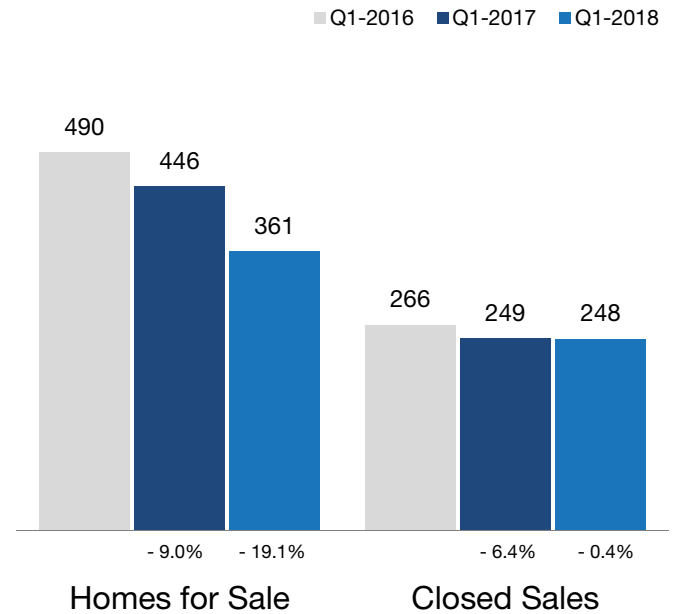
Q1-2018



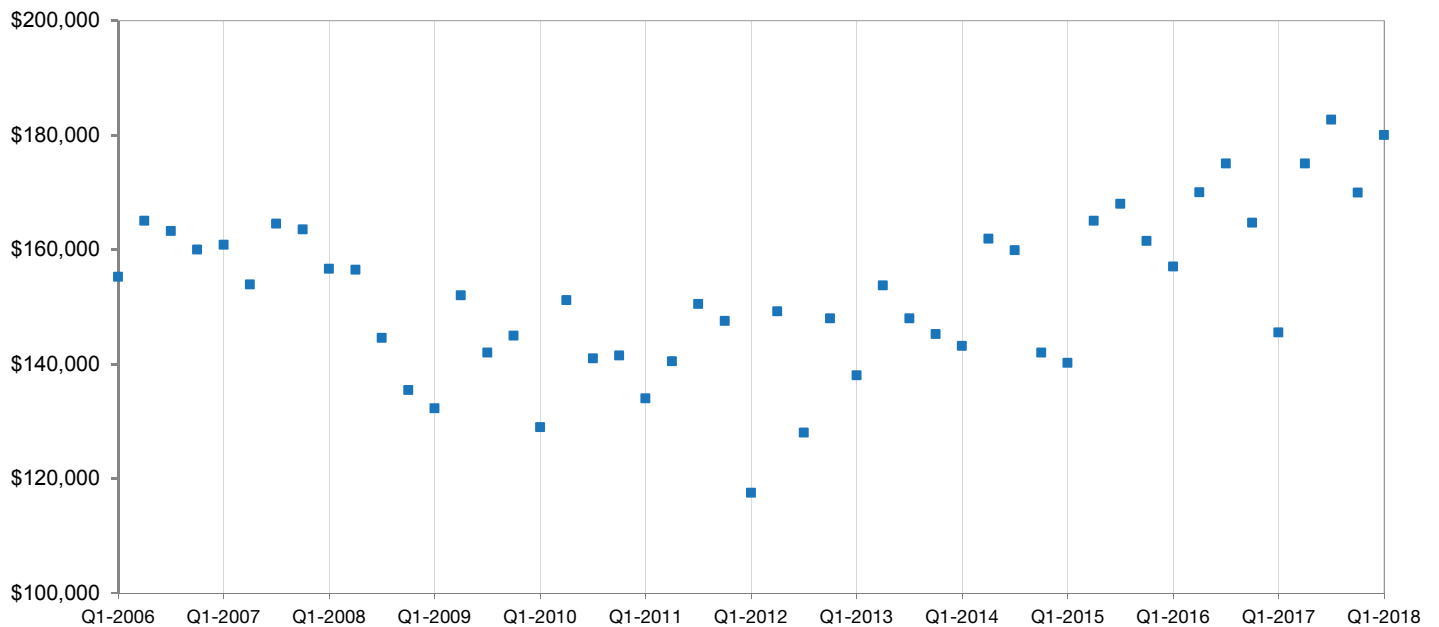
Wood County

Key Metrics	Q1-2018	1-Year Change
Median Sales Price	\$180,000	+ 23.7%
Average Sales Price	\$203,921	+ 26.2%
Pct. of Orig. Price Rec'd.	95.5%	+ 0.7%
Homes for Sale	361	- 19.1%
Closed Sales	248	- 0.4%
Months Supply	3.1	- 20.3%
Days on Market	105	- 8.5%

Market Activity



Historical Median Sales Price for Wood County



Marketwatch Report

Q1-2018



Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2018	1-Year Change	Q1-2018	1-Year Change	Q1-2018	1-Year Change	Q1-2018	1-Year Change
43402	\$182,900	+ 14.3%	96.5%	+ 3.5%	87	- 21.8%	55	+ 17.0%
43406	\$268,000	+ 1,065.2%	95.7%	+ 10.0%	57	- 15.3%	1	- 66.7%
43413	\$194,000	+ 135.2%	102.2%	+ 20.1%	86	- 81.7%	1	- 50.0%
43430	\$117,000	+ 34.5%	95.7%	+ 4.9%	78	- 20.3%	11	+ 120.0%
43443	\$160,000	+ 131.0%	99.2%	+ 8.7%	91	+ 14.8%	3	+ 50.0%
43447	\$189,000	+ 30.8%	95.5%	+ 2.2%	94	+ 5.4%	5	- 28.6%
43450	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43451	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43457	\$113,000	+ 232.4%	98.1%	+ 8.2%	128	+ 245.9%	2	+ 100.0%
43460	\$139,900	+ 37.8%	92.9%	- 4.3%	109	+ 1.9%	15	+ 15.4%
43462	\$204,000	--	96.2%	--	89	--	2	--
43465	\$165,000	+ 57.1%	100.1%	- 0.9%	100	+ 66.8%	9	- 10.0%
43466	\$68,000	- 14.5%	105.8%	+ 17.8%	149	+ 171.2%	2	- 50.0%
43551	\$228,500	+ 17.2%	95.5%	+ 0.2%	113	- 10.8%	111	+ 2.8%