

Local Market Update—June 2018

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LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

The information below compares the month of June 2018 to the month of June 2017

680

Home Sales

+3.0% Increase from
June 2017

\$139,900

Median Sales Price

+6.6% Increase from
June 2017

\$164,357

Av. Sales Price

+4.3% Increase from
June 2017

77

Av. Days on Mkt.

-16.3% Decrease from
June 2017

2,289

Active Listings

-12.5% Decrease from
June 2017

4.55%

Mthly Av. Interest Rate

+17.3%% Increase from June 2017
According to FreddieMac.com as of 6/28/2018

Contact Your Realtor To Find Out What's
Happening In Your Neighborhood.

Housing Supply Overview



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May 2018

Having a balanced number of homes for sale is an ongoing concern in most submarkets, as demand exceeds inventory. New construction optimism is tempered by building costs, but clever builders will figure out ways to turn profits while the economy is ripe for production. For the 12-month period spanning June 2017 through May 2018, Pending Sales in Northwest Ohio were up 4.2 percent overall. The price range with the largest gain in sales was the \$200,001 to \$300,000 range, where they increased 9.0 percent.

The overall Median Sales Price was up 3.8 percent to \$122,500. The property type with the largest price gain was the Single Family Homes segment, where prices increased 3.4 percent to \$120,000. The price range that tended to sell the quickest was the \$100,000 and Below range at 86 days; the price range that tended to sell the slowest was the \$100,001 to \$150,000 range at 102 days.

Market-wide, inventory levels were down 15.1 percent. The property type that lost the least inventory was the Condos segment, where it decreased 7.3 percent. That amounts to 3.6 months supply for Single-Family homes and 3.7 months supply for Condos.

Quick Facts

+ 9.0%

+ 6.4%

+ 4.7%

Price Range With the Strongest Sales:

\$200,001 to \$300,000

Bedroom Count With Strongest Sales:

4 Bedrooms or More

Property Type With Strongest Sales:

Single Family

Pending Sales	2
Days on Market Until Sale	3
Median Sales Price	4
Percent of List Price Received	5
Inventory of Homes for Sale	6
Months Supply of Inventory	7

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Lucas County

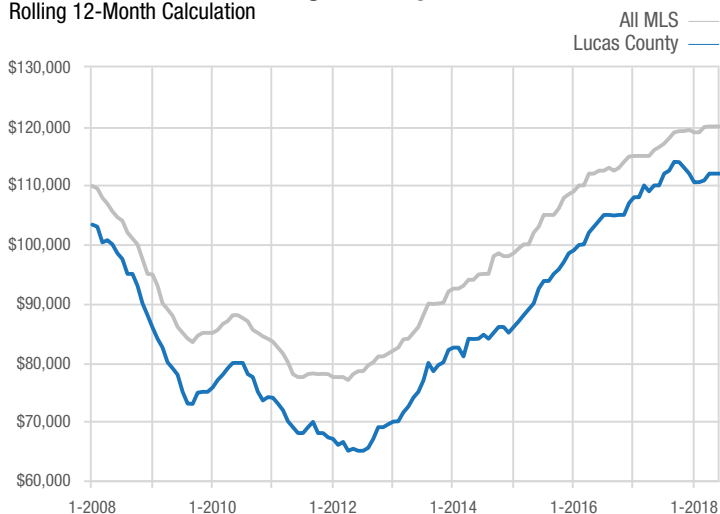
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	707	675	- 4.5%	3,797	3,734	- 1.7%
Pending Sales	549	533	- 2.9%	2,652	2,772	+ 4.5%
Closed Sales	566	581	+ 2.7%	2,570	2,683	+ 4.4%
Days on Market Until Sale	91	75	- 17.6%	98	90	- 8.2%
Median Sales Price*	\$120,000	\$126,500	+ 5.4%	\$113,000	\$113,750	+ 0.7%
Average Sales Price*	\$149,091	\$153,260	+ 2.8%	\$134,432	\$136,869	+ 1.8%
Percent of List Price Received*	97.0%	97.6%	+ 0.6%	96.6%	96.6%	0.0%
Inventory of Homes for Sale	1,859	1,663	- 10.5%	—	—	—
Months Supply of Inventory	4.4	3.7	- 15.9%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	51	71	+ 39.2%	298	337	+ 13.1%
Pending Sales	47	49	+ 4.3%	234	238	+ 1.7%
Closed Sales	63	52	- 17.5%	231	232	+ 0.4%
Days on Market Until Sale	102	81	- 20.6%	102	89	- 12.7%
Median Sales Price*	\$145,000	\$147,900	+ 2.0%	\$139,935	\$137,500	- 1.7%
Average Sales Price*	\$150,879	\$158,157	+ 4.8%	\$150,526	\$147,686	- 1.9%
Percent of List Price Received*	95.9%	96.3%	+ 0.4%	96.0%	95.7%	- 0.3%
Inventory of Homes for Sale	136	147	+ 8.1%	—	—	—
Months Supply of Inventory	3.5	3.9	+ 11.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County

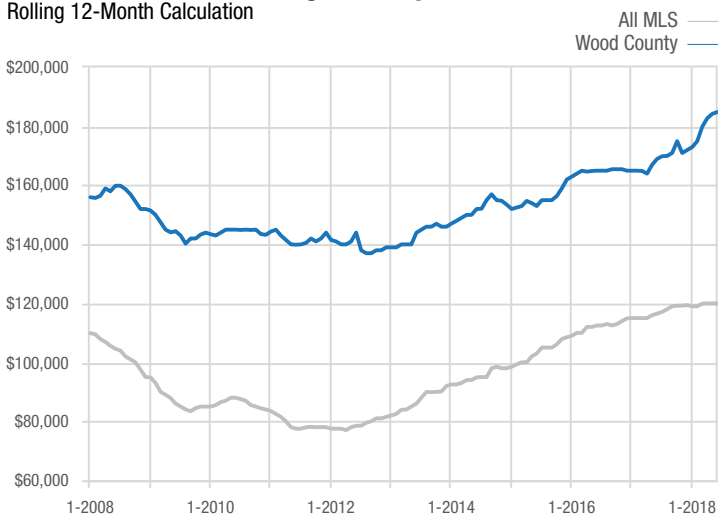
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	186	156	- 16.1%	885	851	- 3.8%
Pending Sales	153	127	- 17.0%	639	640	+ 0.2%
Closed Sales	148	144	- 2.7%	614	626	+ 2.0%
Days on Market Until Sale	91	83	- 8.8%	104	96	- 7.7%
Median Sales Price*	\$175,000	\$183,750	+ 5.0%	\$168,750	\$190,000	+ 12.6%
Average Sales Price*	\$203,152	\$222,885	+ 9.7%	\$188,851	\$216,430	+ 14.6%
Percent of List Price Received*	98.0%	98.8%	+ 0.8%	97.5%	98.3%	+ 0.8%
Inventory of Homes for Sale	454	379	- 16.5%	—	—	—
Months Supply of Inventory	4.2	3.5	- 16.7%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	9	15	+ 66.7%	74	63	- 14.9%
Pending Sales	13	6	- 53.8%	58	60	+ 3.4%
Closed Sales	14	7	- 50.0%	63	59	- 6.3%
Days on Market Until Sale	58	82	+ 41.4%	98	84	- 14.3%
Median Sales Price*	\$176,000	\$191,000	+ 8.5%	\$155,000	\$164,900	+ 6.4%
Average Sales Price*	\$173,196	\$201,414	+ 16.3%	\$163,745	\$181,449	+ 10.8%
Percent of List Price Received*	96.7%	98.0%	+ 1.3%	97.0%	97.7%	+ 0.7%
Inventory of Homes for Sale	32	22	- 31.3%	—	—	—
Months Supply of Inventory	3.0	2.3	- 23.3%	—	—	—

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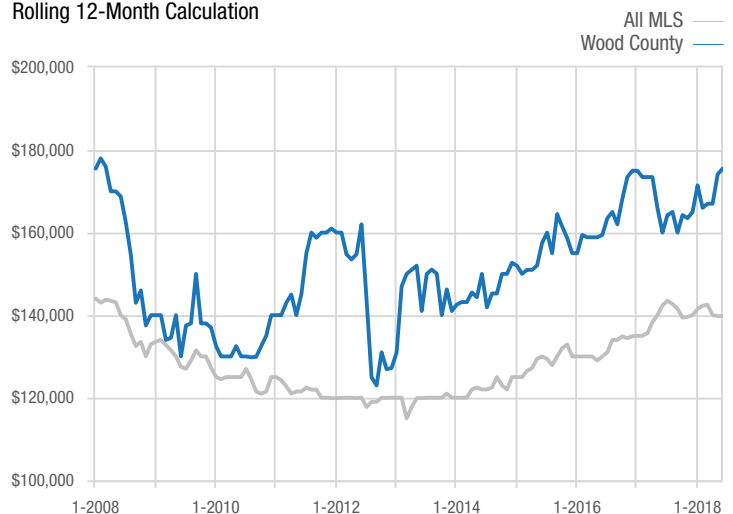
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

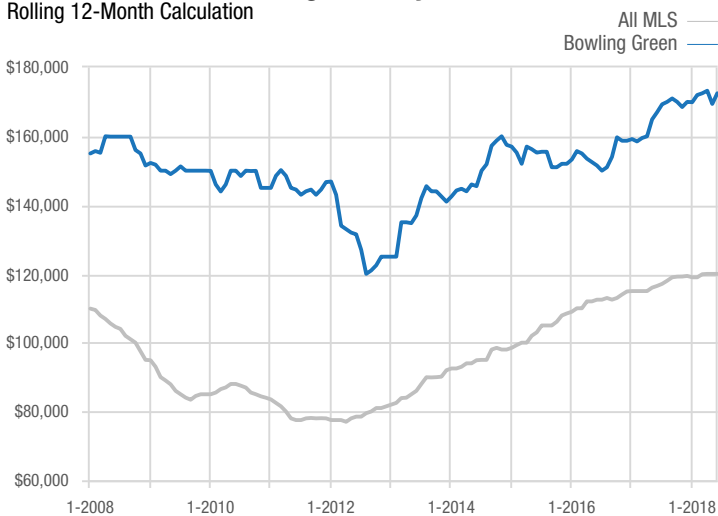
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	20	28	+ 40.0%	122	150	+ 23.0%
Pending Sales	26	27	+ 3.8%	100	120	+ 20.0%
Closed Sales	24	29	+ 20.8%	99	119	+ 20.2%
Days on Market Until Sale	64	55	- 14.1%	82	85	+ 3.7%
Median Sales Price*	\$169,800	\$172,900	+ 1.8%	\$170,000	\$172,500	+ 1.5%
Average Sales Price*	\$184,752	\$191,290	+ 3.5%	\$193,193	\$189,415	- 2.0%
Percent of List Price Received*	97.7%	97.5%	- 0.2%	96.9%	97.6%	+ 0.7%
Inventory of Homes for Sale	55	55	0.0%	—	—	—
Months Supply of Inventory	3.4	3.0	- 11.8%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	3	3	0.0%	11	9	- 18.2%
Pending Sales	2	1	- 50.0%	12	8	- 33.3%
Closed Sales	3	2	- 33.3%	14	8	- 42.9%
Days on Market Until Sale	29	162	+ 458.6%	84	75	- 10.7%
Median Sales Price*	\$104,500	\$225,000	+ 115.3%	\$158,450	\$182,450	+ 15.1%
Average Sales Price*	\$151,700	\$225,000	+ 48.3%	\$167,629	\$189,206	+ 12.9%
Percent of List Price Received*	98.4%	99.0%	+ 0.6%	97.6%	97.9%	+ 0.3%
Inventory of Homes for Sale	3	4	+ 33.3%	—	—	—
Months Supply of Inventory	1.1	2.3	+ 109.1%	—	—	—

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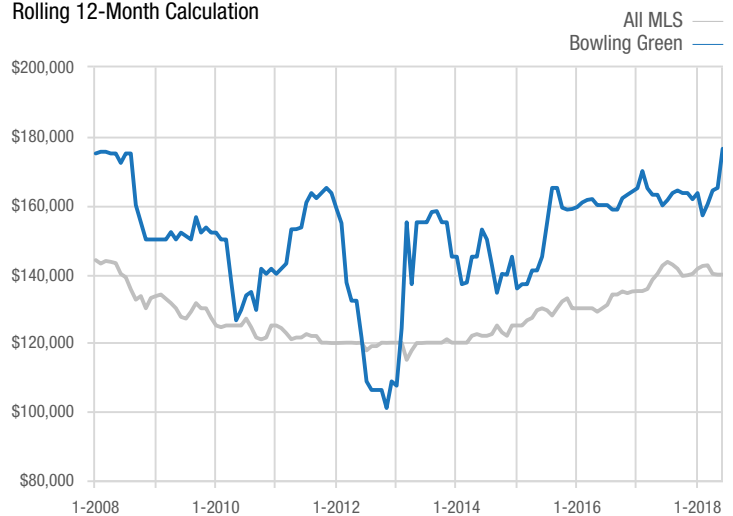
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East River

MLS Area 24: 43605

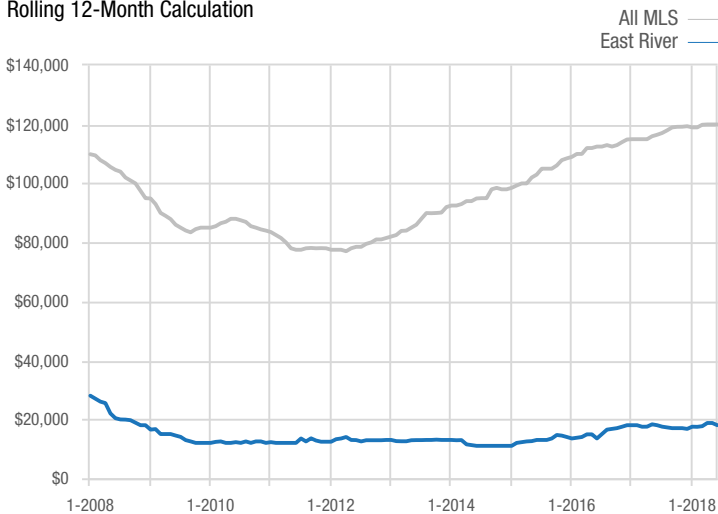
Single Family	June			Year to Date		
Key Metrics	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	17	27	+ 58.8%	140	154	+ 10.0%
Pending Sales	18	24	+ 33.3%	93	116	+ 24.7%
Closed Sales	19	30	+ 57.9%	94	115	+ 22.3%
Days on Market Until Sale	61	58	- 4.9%	68	77	+ 13.2%
Median Sales Price*	\$15,000	\$16,500	+ 10.0%	\$17,000	\$18,500	+ 8.8%
Average Sales Price*	\$20,750	\$24,485	+ 18.0%	\$21,669	\$24,850	+ 14.7%
Percent of List Price Received*	88.2%	93.1%	+ 5.6%	94.8%	91.9%	- 3.1%
Inventory of Homes for Sale	67	61	- 9.0%	—	—	—
Months Supply of Inventory	4.8	3.4	- 29.2%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	32	—
Median Sales Price*	—	—	—	—	\$226,000	—
Average Sales Price*	—	—	—	—	\$226,000	—
Percent of List Price Received*	—	—	—	—	97.5%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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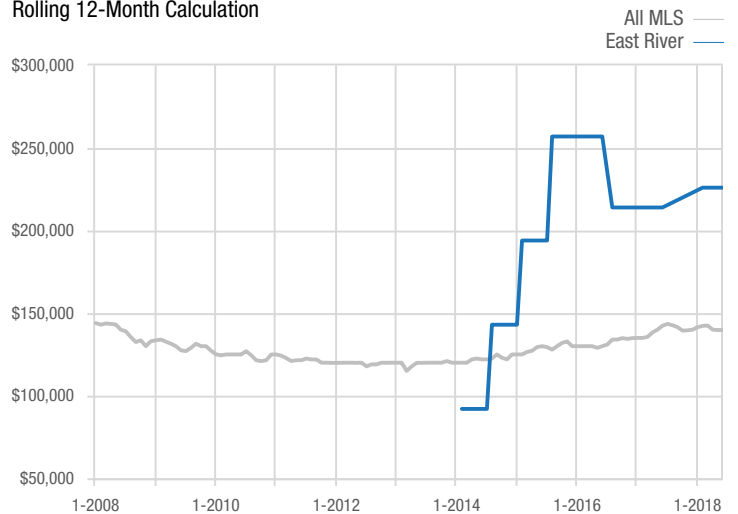
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

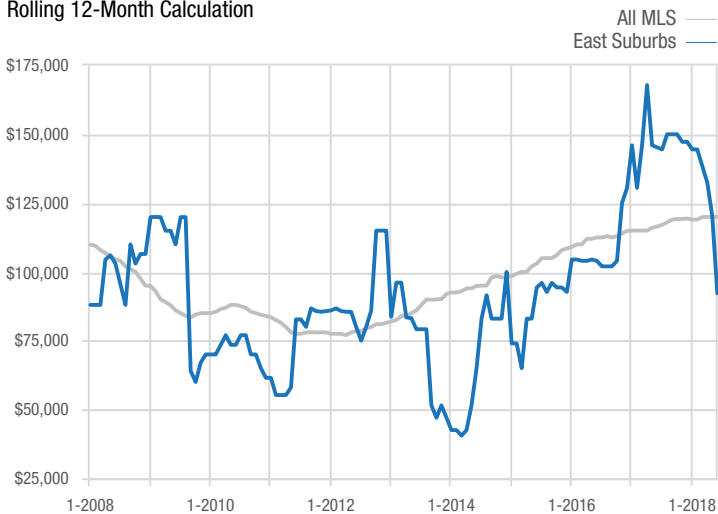
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	5	7	+ 40.0%	25	17	- 32.0%
Pending Sales	2	2	0.0%	10	16	+ 60.0%
Closed Sales	2	4	+ 100.0%	11	17	+ 54.5%
Days on Market Until Sale	59	149	+ 152.5%	121	152	+ 25.6%
Median Sales Price*	\$229,750	\$65,750	- 71.4%	\$132,500	\$40,000	- 69.8%
Average Sales Price*	\$229,750	\$105,750	- 54.0%	\$139,891	\$81,253	- 41.9%
Percent of List Price Received*	94.2%	97.3%	+ 3.3%	94.6%	88.5%	- 6.4%
Inventory of Homes for Sale	17	13	- 23.5%	—	—	—
Months Supply of Inventory	9.6	4.9	- 49.0%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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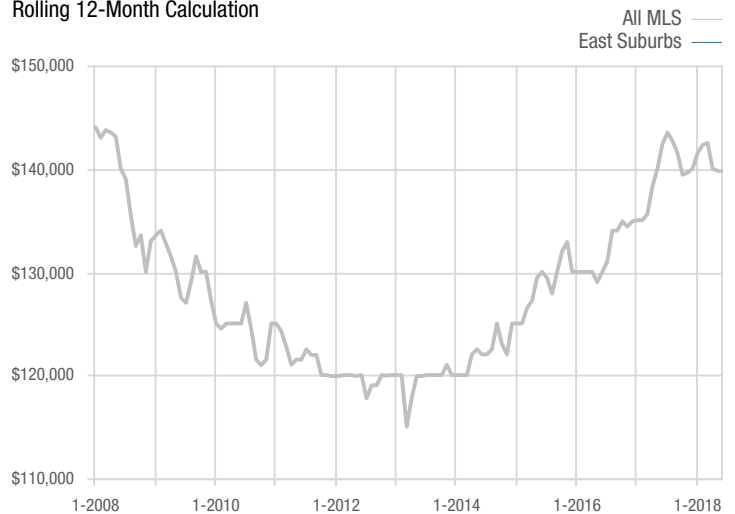
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Five Points / Northtowne

MLS Area 13: 43612

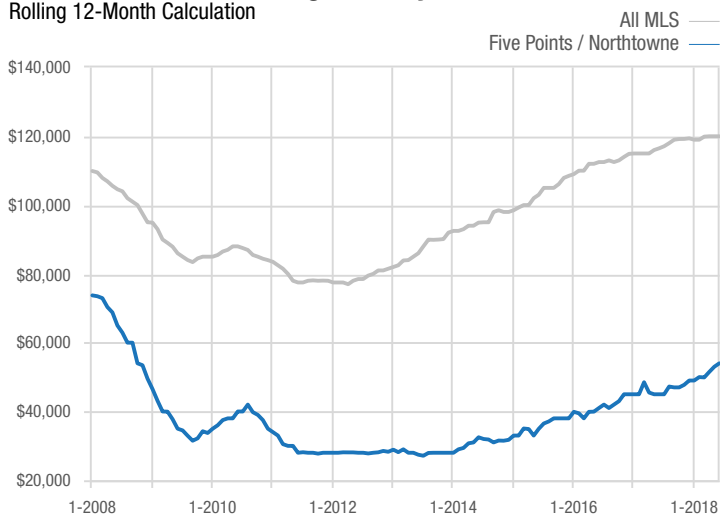
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	45	40	- 11.1%	258	254	- 1.6%
Pending Sales	33	33	0.0%	189	209	+ 10.6%
Closed Sales	38	41	+ 7.9%	181	208	+ 14.9%
Days on Market Until Sale	77	80	+ 3.9%	95	94	- 1.1%
Median Sales Price*	\$47,250	\$54,900	+ 16.2%	\$44,900	\$54,450	+ 21.3%
Average Sales Price*	\$52,418	\$59,539	+ 13.6%	\$48,561	\$56,400	+ 16.1%
Percent of List Price Received*	98.6%	96.6%	- 2.0%	94.9%	96.0%	+ 1.2%
Inventory of Homes for Sale	132	109	- 17.4%	—	—	—
Months Supply of Inventory	4.2	3.2	- 23.8%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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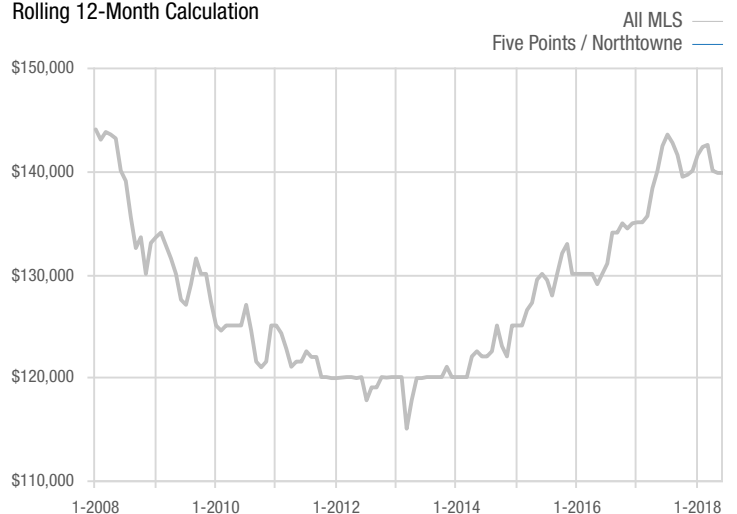
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

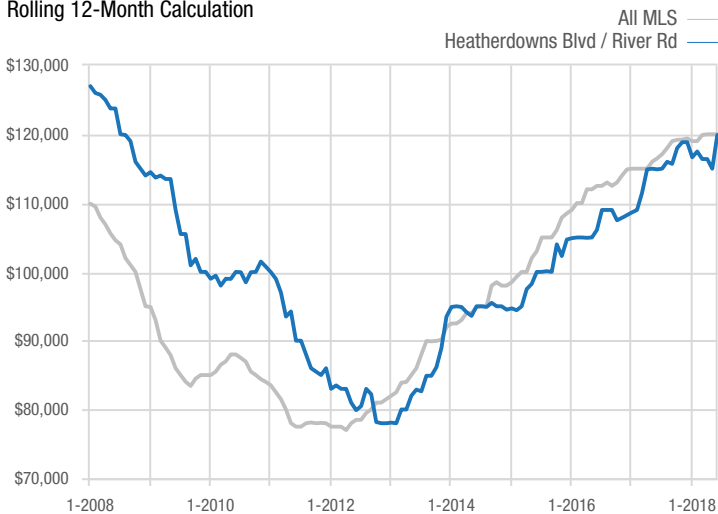
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	59	59	0.0%	288	312	+ 8.3%
Pending Sales	54	47	- 13.0%	225	244	+ 8.4%
Closed Sales	48	51	+ 6.3%	215	227	+ 5.6%
Days on Market Until Sale	103	61	- 40.8%	112	85	- 24.1%
Median Sales Price*	\$110,900	\$129,950	+ 17.2%	\$118,350	\$119,900	+ 1.3%
Average Sales Price*	\$116,986	\$132,385	+ 13.2%	\$117,684	\$123,497	+ 4.9%
Percent of List Price Received*	98.1%	99.9%	+ 1.8%	97.3%	97.3%	0.0%
Inventory of Homes for Sale	139	125	- 10.1%	—	—	—
Months Supply of Inventory	4.0	3.3	- 17.5%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	7	4	- 42.9%	33	32	- 3.0%
Pending Sales	6	5	- 16.7%	24	32	+ 33.3%
Closed Sales	8	9	+ 12.5%	24	32	+ 33.3%
Days on Market Until Sale	142	69	- 51.4%	169	64	- 62.1%
Median Sales Price*	\$101,500	\$52,500	- 48.3%	\$87,500	\$76,500	- 12.6%
Average Sales Price*	\$105,409	\$64,478	- 38.8%	\$105,317	\$87,842	- 16.6%
Percent of List Price Received*	96.2%	93.2%	- 3.1%	94.6%	94.1%	- 0.5%
Inventory of Homes for Sale	19	7	- 63.2%	—	—	—
Months Supply of Inventory	4.8	1.4	- 70.8%	—	—	—

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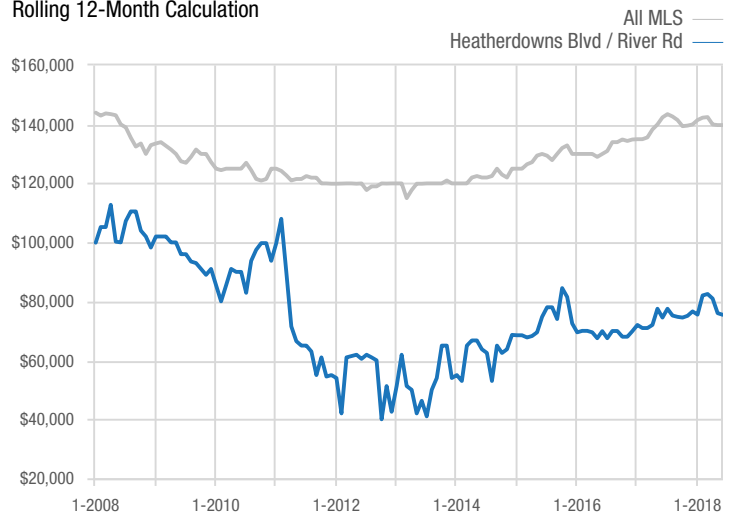
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Maumee

MLS Area 07: 43537

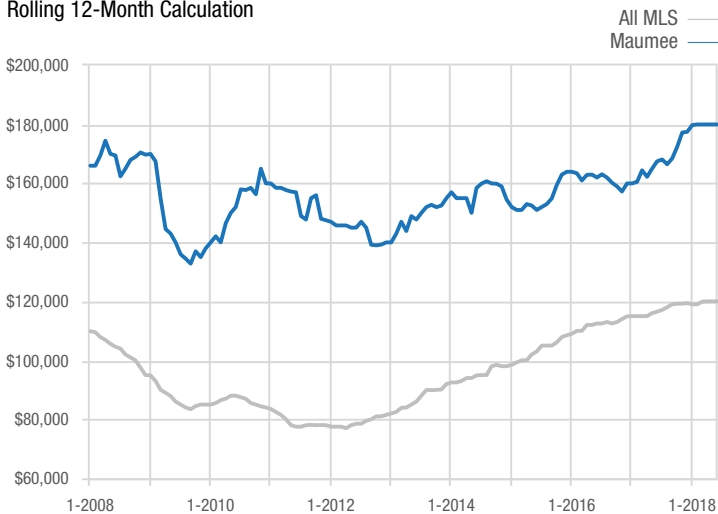
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	62	53	- 14.5%	313	275	- 12.1%
Pending Sales	54	42	- 22.2%	219	201	- 8.2%
Closed Sales	47	43	- 8.5%	205	196	- 4.4%
Days on Market Until Sale	102	63	- 38.2%	94	83	- 11.7%
Median Sales Price*	\$181,500	\$192,000	+ 5.8%	\$176,250	\$183,450	+ 4.1%
Average Sales Price*	\$234,239	\$219,373	- 6.3%	\$210,207	\$211,692	+ 0.7%
Percent of List Price Received*	97.6%	98.6%	+ 1.0%	97.9%	98.4%	+ 0.5%
Inventory of Homes for Sale	140	119	- 15.0%	—	—	—
Months Supply of Inventory	4.1	3.7	- 9.8%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	2	13	+ 550.0%	32	44	+ 37.5%
Pending Sales	3	8	+ 166.7%	28	27	- 3.6%
Closed Sales	4	6	+ 50.0%	29	24	- 17.2%
Days on Market Until Sale	72	43	- 40.3%	93	66	- 29.0%
Median Sales Price*	\$138,000	\$250,000	+ 81.2%	\$169,000	\$170,650	+ 1.0%
Average Sales Price*	\$147,750	\$265,380	+ 79.6%	\$197,096	\$224,062	+ 13.7%
Percent of List Price Received*	94.4%	98.9%	+ 4.8%	95.8%	97.7%	+ 2.0%
Inventory of Homes for Sale	11	20	+ 81.8%	—	—	—
Months Supply of Inventory	2.1	4.4	+ 109.5%	—	—	—

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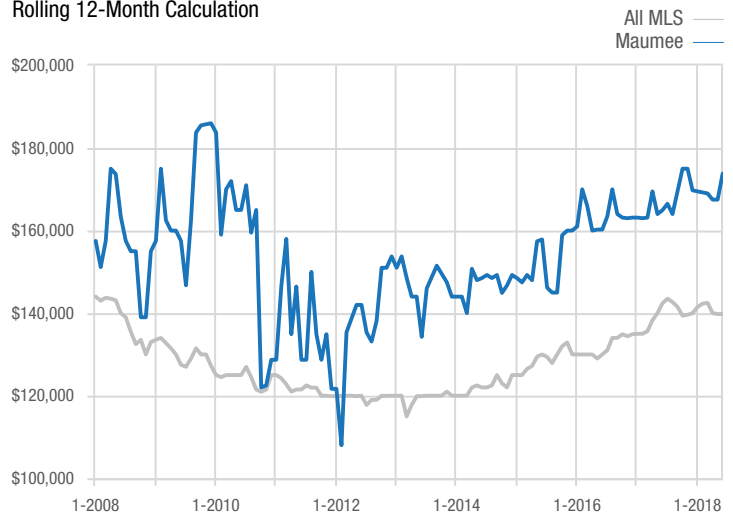
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – June 2018

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Monclova

MLS Area 06: 43542

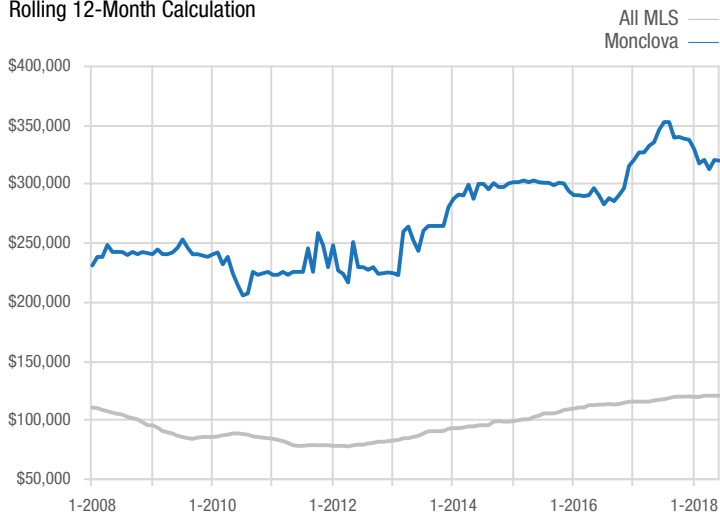
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	16	12	- 25.0%	55	60	+ 9.1%
Pending Sales	10	9	- 10.0%	25	34	+ 36.0%
Closed Sales	7	9	+ 28.6%	20	31	+ 55.0%
Days on Market Until Sale	134	67	- 50.0%	133	125	- 6.0%
Median Sales Price*	\$356,900	\$339,650	- 4.8%	\$355,950	\$319,575	- 10.2%
Average Sales Price*	\$322,964	\$344,413	+ 6.6%	\$365,179	\$334,801	- 8.3%
Percent of List Price Received*	97.4%	98.2%	+ 0.8%	97.3%	97.9%	+ 0.6%
Inventory of Homes for Sale	41	34	- 17.1%	—	—	—
Months Supply of Inventory	9.3	5.9	- 36.6%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	0	1	—	1	2	+ 100.0%
Pending Sales	0	1	—	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	71	124	+ 74.6%	71	124	+ 74.6%
Median Sales Price*	\$229,000	\$222,500	- 2.8%	\$229,000	\$222,500	- 2.8%
Average Sales Price*	\$229,000	\$222,500	- 2.8%	\$229,000	\$222,500	- 2.8%
Percent of List Price Received*	95.5%	98.9%	+ 3.6%	95.5%	98.9%	+ 3.6%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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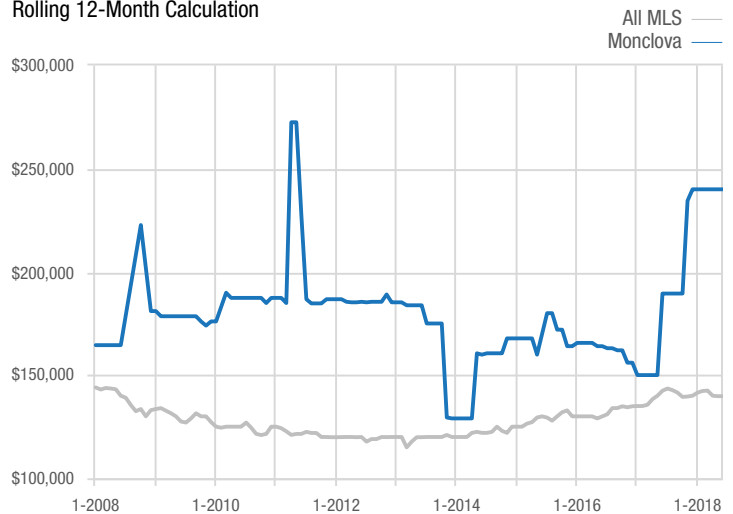
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

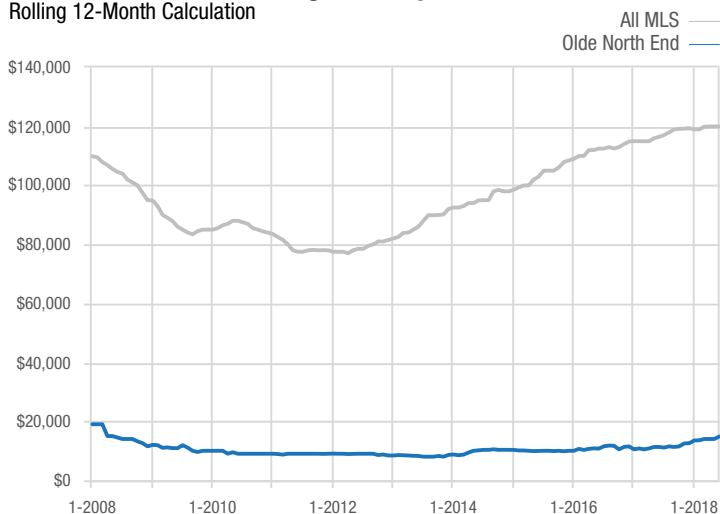
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	15	11	- 26.7%	88	61	- 30.7%
Pending Sales	11	8	- 27.3%	47	39	- 17.0%
Closed Sales	9	10	+ 11.1%	45	42	- 6.7%
Days on Market Until Sale	116	78	- 32.8%	82	91	+ 11.0%
Median Sales Price*	\$11,000	\$17,000	+ 54.5%	\$10,000	\$17,450	+ 74.5%
Average Sales Price*	\$15,057	\$20,955	+ 39.2%	\$15,266	\$24,895	+ 63.1%
Percent of List Price Received*	83.9%	84.4%	+ 0.6%	91.6%	93.9%	+ 2.5%
Inventory of Homes for Sale	52	30	- 42.3%	—	—	—
Months Supply of Inventory	5.9	3.4	- 42.4%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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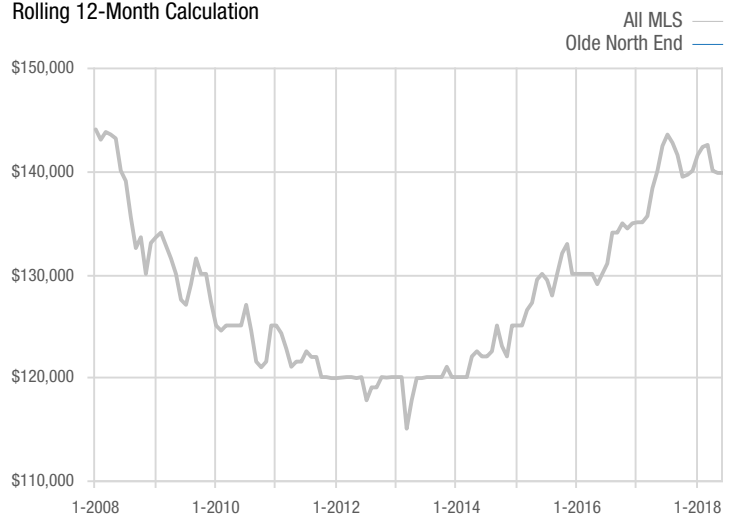
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

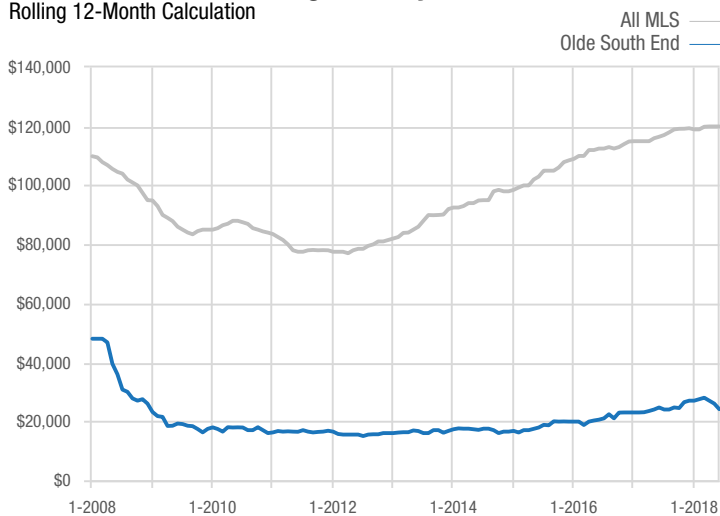
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	21	34	+ 61.9%	154	165	+ 7.1%
Pending Sales	10	22	+ 120.0%	92	103	+ 12.0%
Closed Sales	19	11	- 42.1%	92	89	- 3.3%
Days on Market Until Sale	131	45	- 65.6%	86	82	- 4.7%
Median Sales Price*	\$35,200	\$24,000	- 31.8%	\$27,000	\$22,500	- 16.7%
Average Sales Price*	\$31,537	\$28,628	- 9.2%	\$32,827	\$28,959	- 11.8%
Percent of List Price Received*	92.5%	86.4%	- 6.6%	93.7%	88.9%	- 5.1%
Inventory of Homes for Sale	70	84	+ 20.0%	—	—	—
Months Supply of Inventory	4.8	5.3	+ 10.4%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	106	—	—
Median Sales Price*	—	—	—	\$142,900	—	—
Average Sales Price*	—	—	—	\$142,900	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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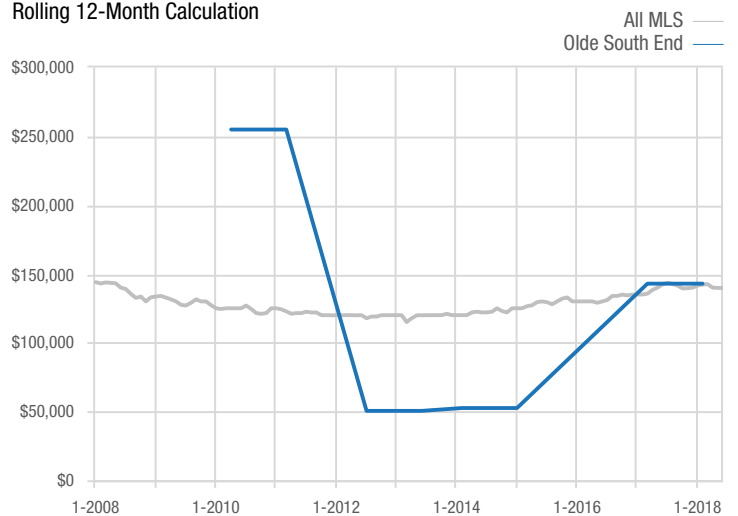
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

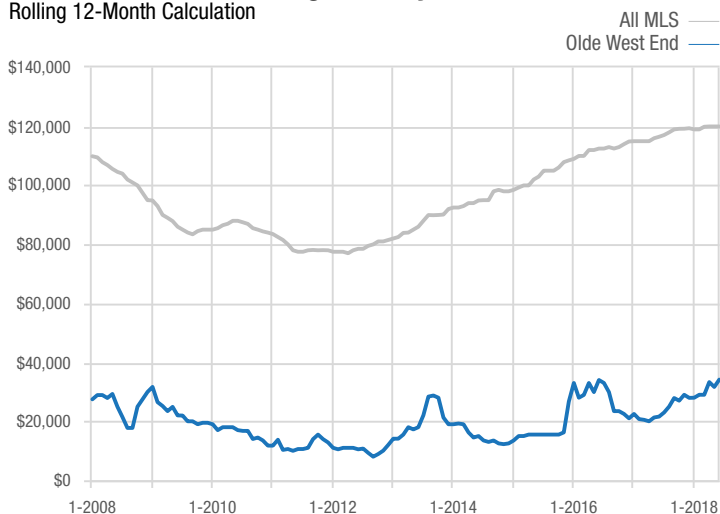
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	9	5	- 44.4%	50	31	- 38.0%
Pending Sales	7	4	- 42.9%	32	21	- 34.4%
Closed Sales	7	4	- 42.9%	28	23	- 17.9%
Days on Market Until Sale	99	42	- 57.6%	65	78	+ 20.0%
Median Sales Price*	\$36,389	\$53,000	+ 45.6%	\$26,000	\$39,900	+ 53.5%
Average Sales Price*	\$53,926	\$78,225	+ 45.1%	\$53,417	\$69,934	+ 30.9%
Percent of List Price Received*	91.3%	90.0%	- 1.4%	96.0%	91.5%	- 4.7%
Inventory of Homes for Sale	23	20	- 13.0%	—	—	—
Months Supply of Inventory	5.5	5.1	- 7.3%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	0	0	—	6	2	- 66.7%
Pending Sales	1	0	- 100.0%	4	3	- 25.0%
Closed Sales	2	0	- 100.0%	4	4	0.0%
Days on Market Until Sale	101	—	—	88	66	- 25.0%
Median Sales Price*	\$44,750	—	—	\$44,750	\$49,784	+ 11.2%
Average Sales Price*	\$44,750	—	—	\$43,619	\$51,642	+ 18.4%
Percent of List Price Received*	85.5%	—	—	87.9%	95.6%	+ 8.8%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.9	1.7	+ 88.9%	—	—	—

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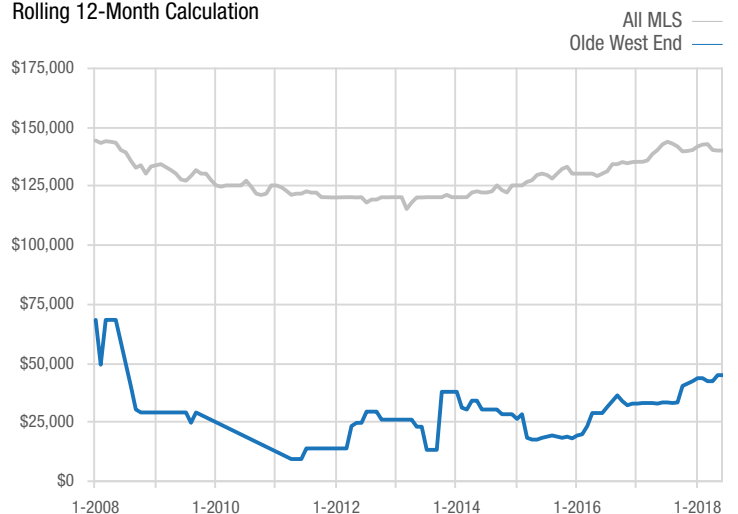
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

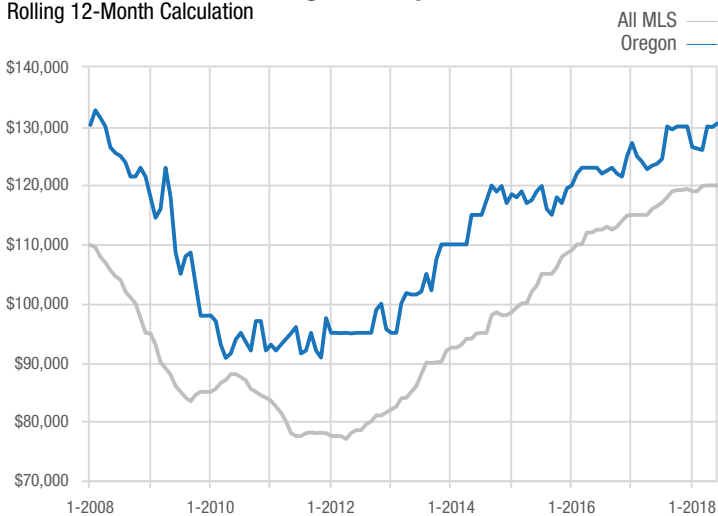
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	25	33	+ 32.0%	162	179	+ 10.5%
Pending Sales	26	21	- 19.2%	122	128	+ 4.9%
Closed Sales	24	34	+ 41.7%	117	130	+ 11.1%
Days on Market Until Sale	89	87	- 2.2%	103	90	- 12.6%
Median Sales Price*	\$117,500	\$135,500	+ 15.3%	\$123,000	\$129,900	+ 5.6%
Average Sales Price*	\$125,847	\$153,092	+ 21.6%	\$131,984	\$142,224	+ 7.8%
Percent of List Price Received*	94.9%	96.6%	+ 1.8%	96.5%	97.3%	+ 0.8%
Inventory of Homes for Sale	78	81	+ 3.8%	—	—	—
Months Supply of Inventory	4.0	4.1	+ 2.5%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	3	1	- 66.7%	8	4	- 50.0%
Pending Sales	2	1	- 50.0%	6	3	- 50.0%
Closed Sales	2	1	- 50.0%	6	3	- 50.0%
Days on Market Until Sale	34	77	+ 126.5%	46	48	+ 4.3%
Median Sales Price*	\$138,450	\$201,250	+ 45.4%	\$138,450	\$201,250	+ 45.4%
Average Sales Price*	\$138,450	\$201,250	+ 45.4%	\$149,139	\$180,750	+ 21.2%
Percent of List Price Received*	100.0%	91.9%	- 8.1%	97.0%	96.9%	- 0.1%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	2.3	0.8	- 65.2%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

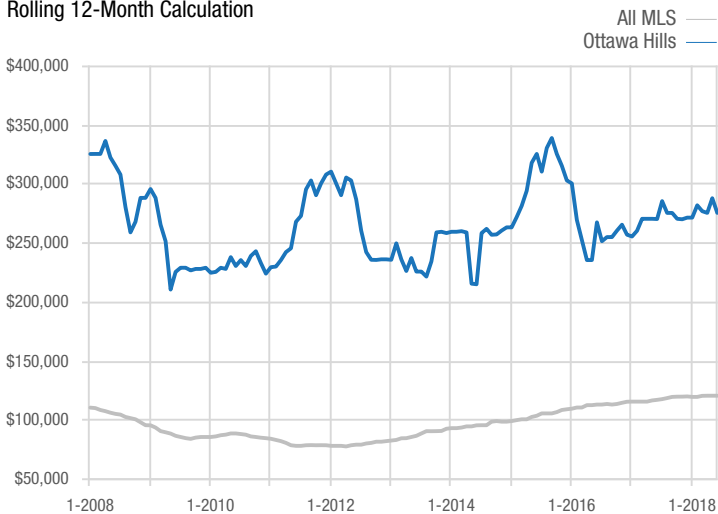
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	20	17	- 15.0%	96	100	+ 4.2%
Pending Sales	16	16	0.0%	51	54	+ 5.9%
Closed Sales	18	14	- 22.2%	50	53	+ 6.0%
Days on Market Until Sale	77	57	- 26.0%	114	90	- 21.1%
Median Sales Price*	\$314,525	\$254,500	- 19.1%	\$288,000	\$280,000	- 2.8%
Average Sales Price*	\$376,722	\$309,857	- 17.7%	\$345,657	\$306,865	- 11.2%
Percent of List Price Received*	95.7%	97.2%	+ 1.6%	95.1%	97.4%	+ 2.4%
Inventory of Homes for Sale	60	65	+ 8.3%	—	—	—
Months Supply of Inventory	8.1	8.2	+ 1.2%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	4	1	- 75.0%	11	13	+ 18.2%
Pending Sales	0	2	—	4	6	+ 50.0%
Closed Sales	0	1	—	2	5	+ 150.0%
Days on Market Until Sale	—	190	—	77	153	+ 98.7%
Median Sales Price*	—	\$77,500	—	\$138,500	\$77,500	- 44.0%
Average Sales Price*	—	\$77,500	—	\$138,500	\$92,400	- 33.3%
Percent of List Price Received*	—	97.0%	—	94.8%	92.4%	- 2.5%
Inventory of Homes for Sale	7	11	+ 57.1%	—	—	—
Months Supply of Inventory	2.6	8.5	+ 226.9%	—	—	—

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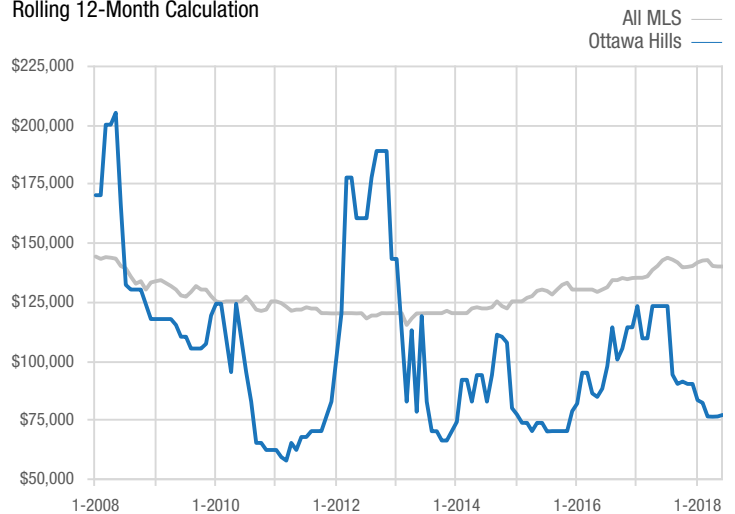
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	40	31	- 22.5%	166	169	+ 1.8%
Pending Sales	21	21	0.0%	115	127	+ 10.4%
Closed Sales	28	25	- 10.7%	108	123	+ 13.9%
Days on Market Until Sale	82	67	- 18.3%	105	77	- 26.7%
Median Sales Price*	\$139,900	\$121,825	- 12.9%	\$127,900	\$118,500	- 7.3%
Average Sales Price*	\$141,732	\$122,565	- 13.5%	\$116,882	\$114,181	- 2.3%
Percent of List Price Received*	97.8%	98.7%	+ 0.9%	95.8%	96.8%	+ 1.0%
Inventory of Homes for Sale	88	70	- 20.5%	—	—	—
Months Supply of Inventory	4.8	3.2	- 33.3%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	0	1	—	3	6	+ 100.0%
Pending Sales	1	0	- 100.0%	4	4	0.0%
Closed Sales	1	1	0.0%	5	4	- 20.0%
Days on Market Until Sale	50	106	+ 112.0%	108	67	- 38.0%
Median Sales Price*	\$120,000	\$109,000	- 9.2%	\$111,500	\$84,500	- 24.2%
Average Sales Price*	\$120,000	\$109,000	- 9.2%	\$83,060	\$78,250	- 5.8%
Percent of List Price Received*	96.0%	100.0%	+ 4.2%	95.1%	92.6%	- 2.6%
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

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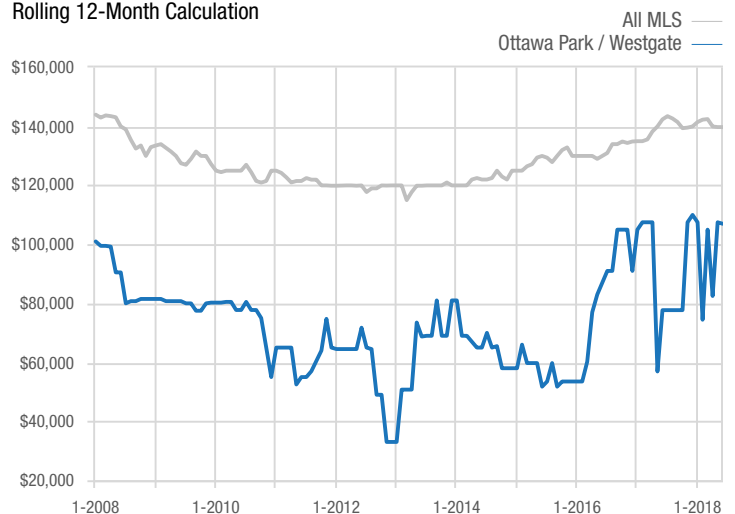
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

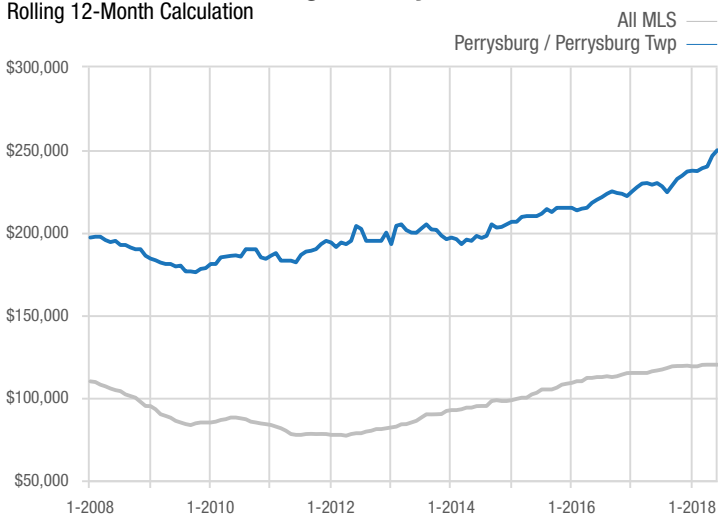
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	90	63	- 30.0%	401	375	- 6.5%
Pending Sales	55	56	+ 1.8%	265	288	+ 8.7%
Closed Sales	51	59	+ 15.7%	255	272	+ 6.7%
Days on Market Until Sale	111	104	- 6.3%	114	103	- 9.6%
Median Sales Price*	\$233,000	\$268,450	+ 15.2%	\$228,500	\$257,000	+ 12.5%
Average Sales Price*	\$276,896	\$291,385	+ 5.2%	\$247,974	\$281,804	+ 13.6%
Percent of List Price Received*	98.3%	98.1%	- 0.2%	98.2%	98.2%	0.0%
Inventory of Homes for Sale	214	173	- 19.2%	—	—	—
Months Supply of Inventory	4.8	3.7	- 22.9%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	6	11	+ 83.3%	58	48	- 17.2%
Pending Sales	10	3	- 70.0%	43	45	+ 4.7%
Closed Sales	11	4	- 63.6%	47	45	- 4.3%
Days on Market Until Sale	66	51	- 22.7%	104	85	- 18.3%
Median Sales Price*	\$192,000	\$206,500	+ 7.6%	\$152,900	\$179,000	+ 17.1%
Average Sales Price*	\$179,059	\$227,725	+ 27.2%	\$162,599	\$193,698	+ 19.1%
Percent of List Price Received*	96.2%	98.9%	+ 2.8%	96.9%	98.0%	+ 1.1%
Inventory of Homes for Sale	27	17	- 37.0%	—	—	—
Months Supply of Inventory	3.5	2.4	- 31.4%	—	—	—

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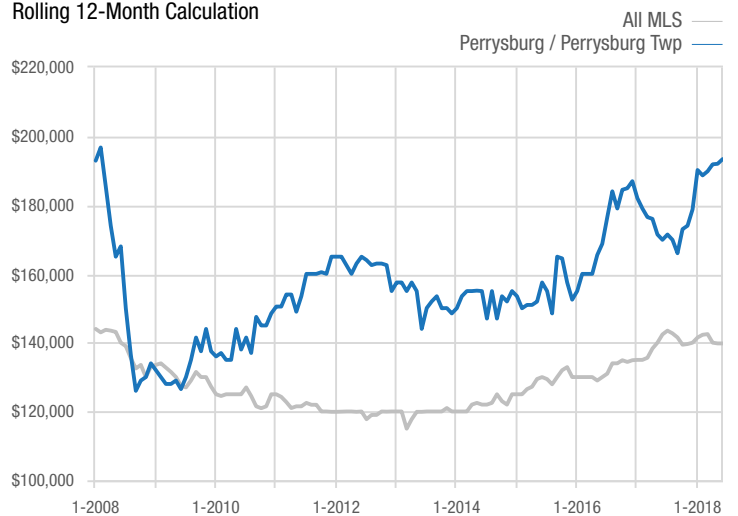
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

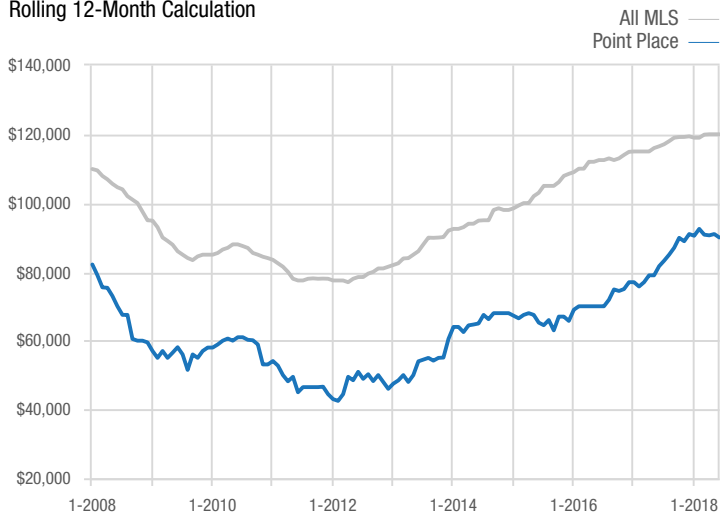
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	24	35	+ 45.8%	184	165	- 10.3%
Pending Sales	30	26	- 13.3%	149	121	- 18.8%
Closed Sales	25	23	- 8.0%	143	116	- 18.9%
Days on Market Until Sale	86	80	- 7.0%	101	94	- 6.9%
Median Sales Price*	\$92,000	\$85,000	- 7.6%	\$87,000	\$82,250	- 5.5%
Average Sales Price*	\$99,055	\$86,990	- 12.2%	\$88,401	\$85,560	- 3.2%
Percent of List Price Received*	95.4%	96.2%	+ 0.8%	95.3%	96.2%	+ 0.9%
Inventory of Homes for Sale	83	73	- 12.0%	—	—	—
Months Supply of Inventory	3.7	3.5	- 5.4%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	0	0	—	1	1	0.0%
Pending Sales	0	0	—	2	1	- 50.0%
Closed Sales	0	0	—	1	1	0.0%
Days on Market Until Sale	—	—	—	129	96	- 25.6%
Median Sales Price*	—	—	—	\$45,000	\$46,000	+ 2.2%
Average Sales Price*	—	—	—	\$45,000	\$46,000	+ 2.2%
Percent of List Price Received*	—	—	—	100.0%	92.2%	- 7.8%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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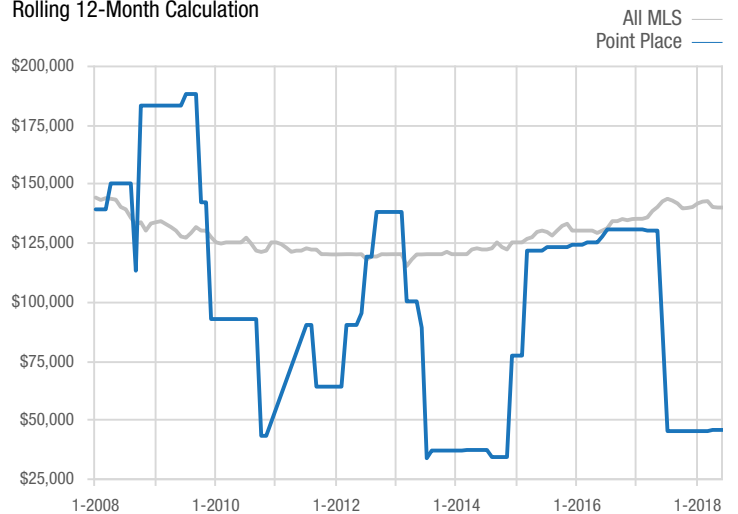
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – June 2018

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Scott Park

MLS Area 21: 43607

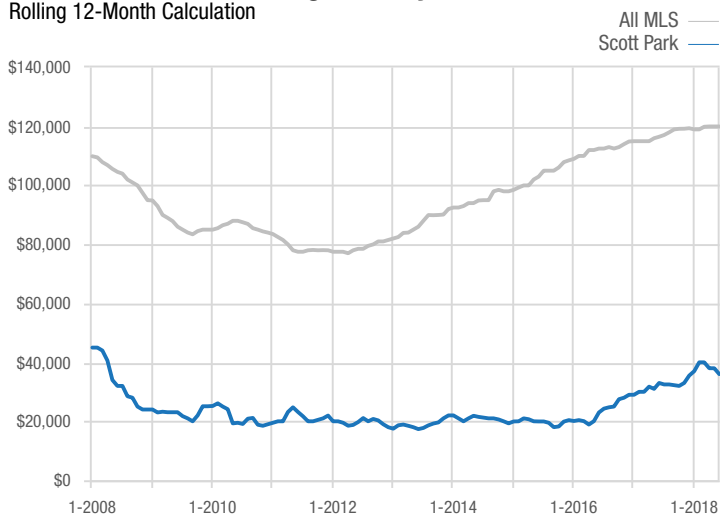
Single Family	June			Year to Date		
Key Metrics	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	17	24	+ 41.2%	110	123	+ 11.8%
Pending Sales	13	17	+ 30.8%	79	98	+ 24.1%
Closed Sales	22	14	- 36.4%	79	90	+ 13.9%
Days on Market Until Sale	89	71	- 20.2%	93	85	- 8.6%
Median Sales Price*	\$54,900	\$39,800	- 27.5%	\$37,460	\$39,000	+ 4.1%
Average Sales Price*	\$51,730	\$39,629	- 23.4%	\$41,127	\$43,162	+ 4.9%
Percent of List Price Received*	95.3%	92.5%	- 2.9%	94.5%	92.0%	- 2.6%
Inventory of Homes for Sale	53	54	+ 1.9%	—	—	—
Months Supply of Inventory	4.1	3.7	- 9.8%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	75	—	—
Median Sales Price*	—	—	—	\$20,000	—	—
Average Sales Price*	—	—	—	\$20,000	—	—
Percent of List Price Received*	—	—	—	83.7%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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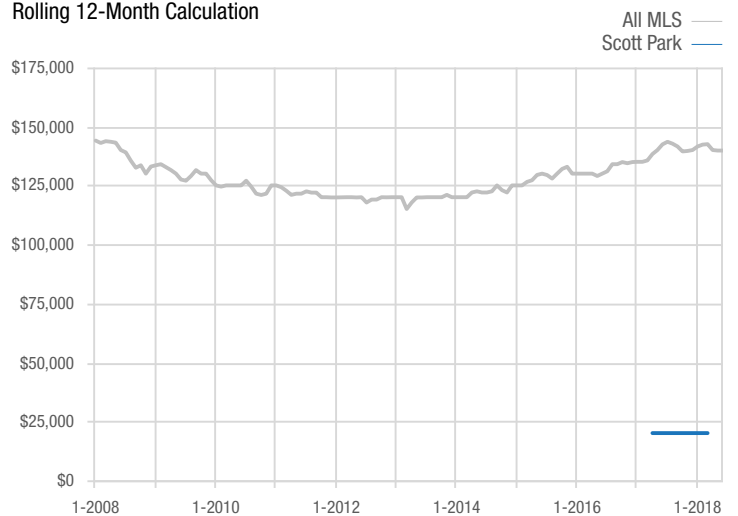
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

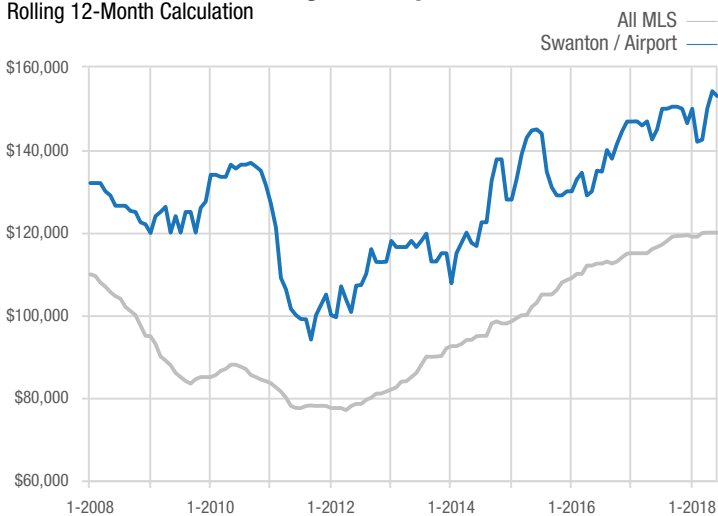
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	20	11	- 45.0%	98	85	- 13.3%
Pending Sales	16	10	- 37.5%	63	62	- 1.6%
Closed Sales	13	10	- 23.1%	58	61	+ 5.2%
Days on Market Until Sale	82	57	- 30.5%	99	92	- 7.1%
Median Sales Price*	\$175,000	\$131,325	- 25.0%	\$135,450	\$154,000	+ 13.7%
Average Sales Price*	\$192,931	\$166,530	- 13.7%	\$150,192	\$172,539	+ 14.9%
Percent of List Price Received*	99.1%	103.6%	+ 4.5%	97.5%	99.8%	+ 2.4%
Inventory of Homes for Sale	56	38	- 32.1%	—	—	—
Months Supply of Inventory	5.1	3.4	- 33.3%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	0	0	—	2	4	+ 100.0%
Pending Sales	1	0	- 100.0%	1	4	+ 300.0%
Closed Sales	1	0	- 100.0%	1	1	0.0%
Days on Market Until Sale	128	—	—	128	35	- 72.7%
Median Sales Price*	\$198,000	—	—	\$198,000	\$196,000	- 1.0%
Average Sales Price*	\$198,000	—	—	\$198,000	\$196,000	- 1.0%
Percent of List Price Received*	100.0%	—	—	100.0%	99.0%	- 1.0%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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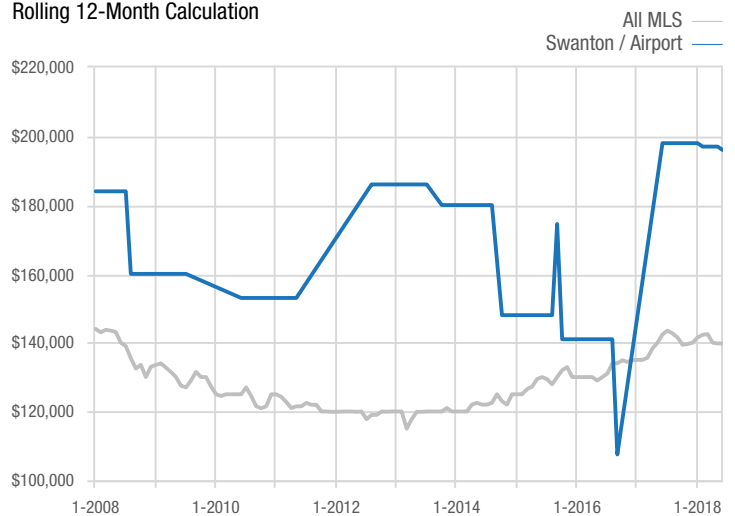
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Sylvania

43560 and 43617

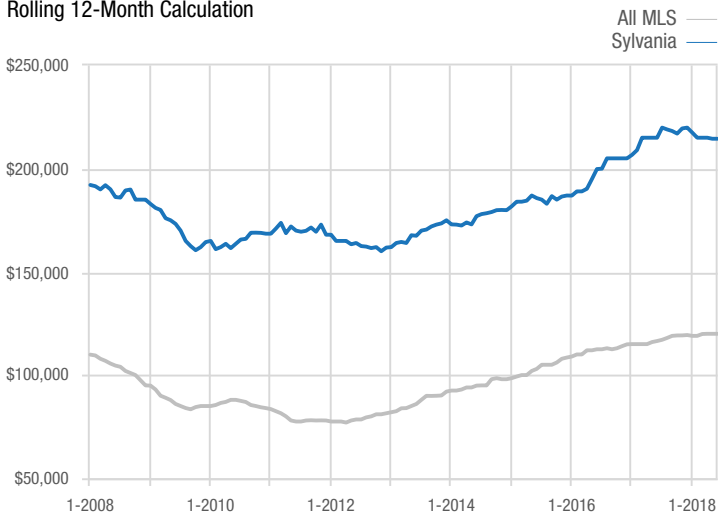
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	93	74	- 20.4%	460	473	+ 2.8%
Pending Sales	61	77	+ 26.2%	312	345	+ 10.6%
Closed Sales	65	92	+ 41.5%	305	335	+ 9.8%
Days on Market Until Sale	98	78	- 20.4%	99	90	- 9.1%
Median Sales Price*	\$230,000	\$226,500	- 1.5%	\$225,000	\$213,500	- 5.1%
Average Sales Price*	\$240,781	\$248,948	+ 3.4%	\$226,319	\$226,867	+ 0.2%
Percent of List Price Received*	98.4%	98.9%	+ 0.5%	98.1%	98.3%	+ 0.2%
Inventory of Homes for Sale	214	192	- 10.3%	—	—	—
Months Supply of Inventory	4.4	3.8	- 13.6%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	19	27	+ 42.1%	83	107	+ 28.9%
Pending Sales	11	11	0.0%	68	63	- 7.4%
Closed Sales	17	15	- 11.8%	68	65	- 4.4%
Days on Market Until Sale	102	70	- 31.4%	102	103	+ 1.0%
Median Sales Price*	\$174,500	\$181,000	+ 3.7%	\$158,750	\$167,500	+ 5.5%
Average Sales Price*	\$182,947	\$185,527	+ 1.4%	\$167,282	\$166,296	- 0.6%
Percent of List Price Received*	95.8%	96.4%	+ 0.6%	96.7%	95.5%	- 1.2%
Inventory of Homes for Sale	43	52	+ 20.9%	—	—	—
Months Supply of Inventory	3.9	5.0	+ 28.2%	—	—	—

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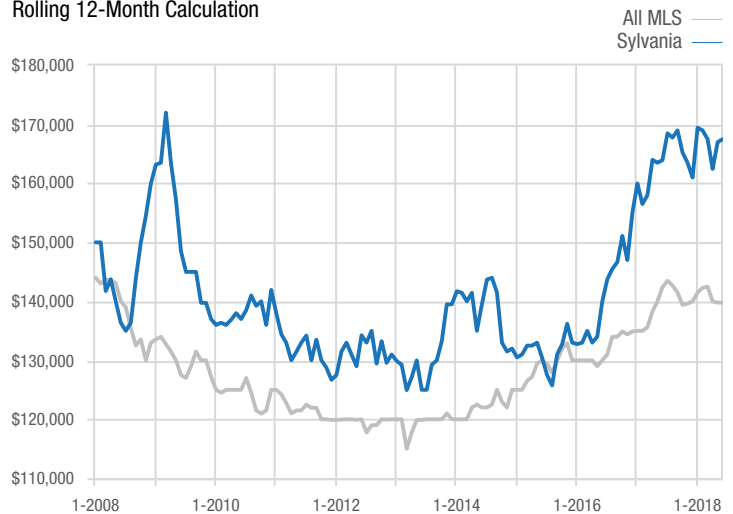
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Toledo

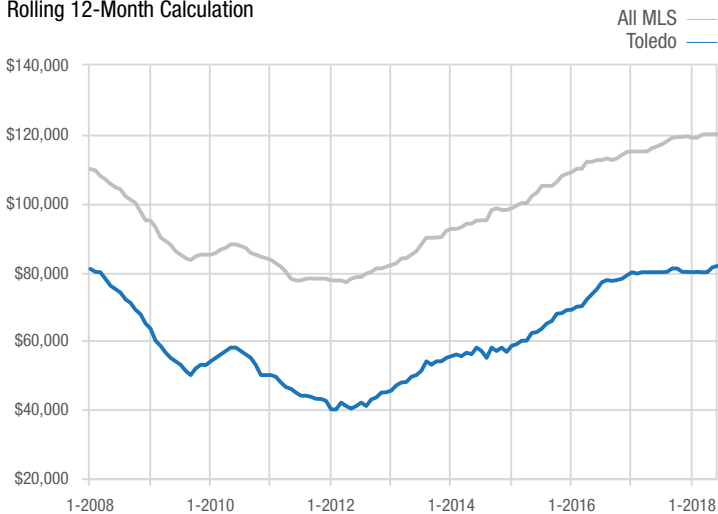
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	452	448	- 0.9%	2,497	2,460	- 1.5%
Pending Sales	345	362	+ 4.9%	1,750	1,854	+ 5.9%
Closed Sales	367	371	+ 1.1%	1,699	1,788	+ 5.2%
Days on Market Until Sale	89	74	- 16.9%	97	88	- 9.3%
Median Sales Price*	\$91,500	\$90,000	- 1.6%	\$79,900	\$82,000	+ 2.6%
Average Sales Price*	\$106,845	\$112,797	+ 5.6%	\$95,119	\$98,341	+ 3.4%
Percent of List Price Received*	96.6%	96.8%	+ 0.2%	96.0%	95.7%	- 0.3%
Inventory of Homes for Sale	1,233	1,084	- 12.1%	—	—	—
Months Supply of Inventory	4.4	3.6	- 18.2%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	30	33	+ 10.0%	161	177	+ 9.9%
Pending Sales	28	29	+ 3.6%	119	136	+ 14.3%
Closed Sales	37	34	- 8.1%	116	132	+ 13.8%
Days on Market Until Sale	94	89	- 5.3%	108	87	- 19.4%
Median Sales Price*	\$133,500	\$98,500	- 26.2%	\$120,000	\$98,250	- 18.1%
Average Sales Price*	\$136,915	\$113,169	- 17.3%	\$124,159	\$114,029	- 8.2%
Percent of List Price Received*	96.1%	95.7%	- 0.4%	95.7%	95.2%	- 0.5%
Inventory of Homes for Sale	79	74	- 6.3%	—	—	—
Months Supply of Inventory	4.1	3.5	- 14.6%	—	—	—

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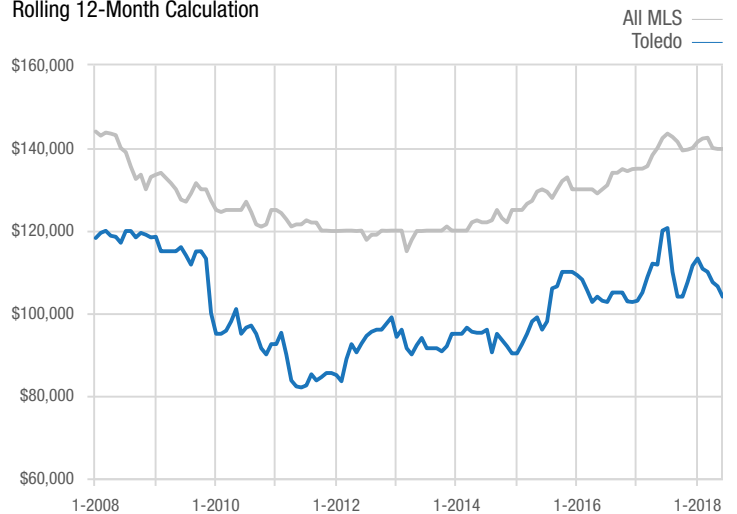
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Towne Centre

MLS Area 20: 43604

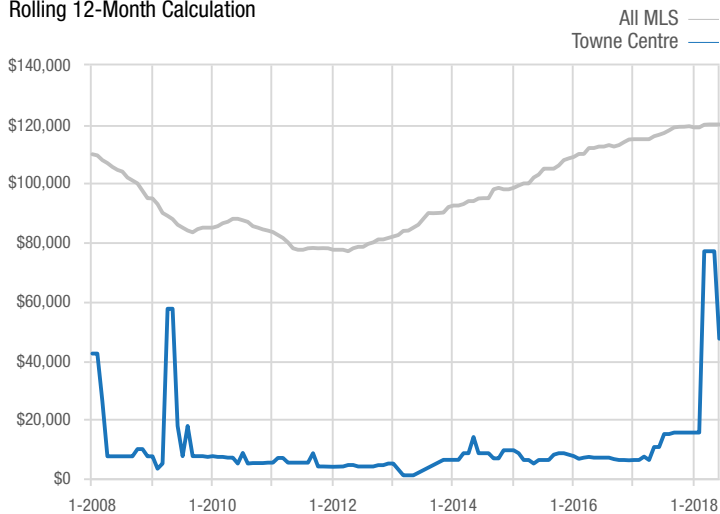
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	3	8	+ 166.7%
Pending Sales	0	1	—	3	4	+ 33.3%
Closed Sales	0	1	—	3	3	0.0%
Days on Market Until Sale	—	44	—	133	53	- 60.2%
Median Sales Price*	—	\$17,663	—	\$15,000	\$77,000	+ 413.3%
Average Sales Price*	—	\$17,663	—	\$12,833	\$108,221	+ 743.3%
Percent of List Price Received*	—	93.0%	—	66.7%	95.5%	+ 43.2%
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	1.3	2.7	+ 107.7%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	2	1	- 50.0%	9	5	- 44.4%
Pending Sales	1	0	- 100.0%	6	4	- 33.3%
Closed Sales	4	1	- 75.0%	6	4	- 33.3%
Days on Market Until Sale	132	72	- 45.5%	108	54	- 50.0%
Median Sales Price*	\$185,700	\$202,050	+ 8.8%	\$209,950	\$233,750	+ 11.3%
Average Sales Price*	\$184,850	\$202,050	+ 9.3%	\$212,253	\$253,888	+ 19.6%
Percent of List Price Received*	93.8%	94.0%	+ 0.2%	94.9%	95.4%	+ 0.5%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	2.2	1.7	- 22.7%	—	—	—

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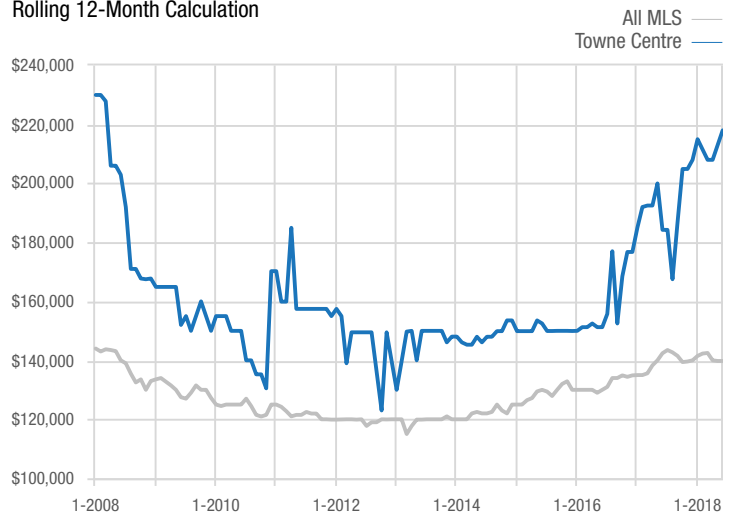
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Tremainsville

MLS Area 12: 43613

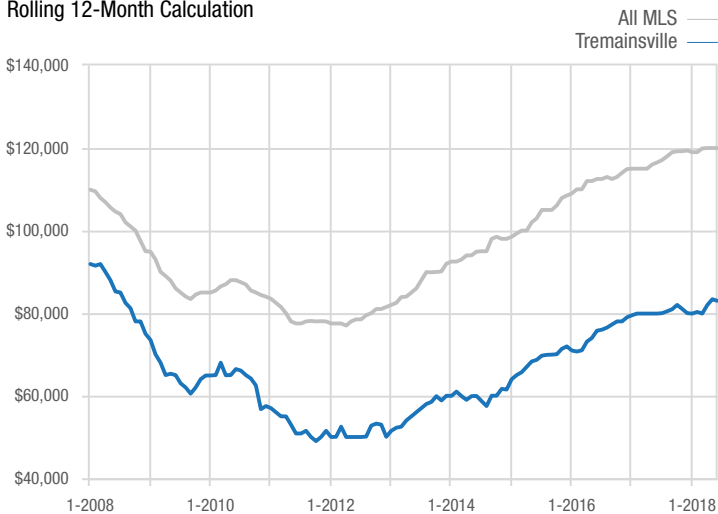
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	76	62	- 18.4%	429	382	- 11.0%
Pending Sales	54	59	+ 9.3%	283	304	+ 7.4%
Closed Sales	54	56	+ 3.7%	271	297	+ 9.6%
Days on Market Until Sale	84	83	- 1.2%	93	101	+ 8.6%
Median Sales Price*	\$94,450	\$82,513	- 12.6%	\$79,950	\$85,500	+ 6.9%
Average Sales Price*	\$90,394	\$85,281	- 5.7%	\$79,847	\$83,355	+ 4.4%
Percent of List Price Received*	98.8%	99.1%	+ 0.3%	97.1%	96.8%	- 0.3%
Inventory of Homes for Sale	201	164	- 18.4%	—	—	—
Months Supply of Inventory	4.4	3.3	- 25.0%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	1	0	- 100.0%	4	0	- 100.0%
Pending Sales	0	0	—	1	3	+ 200.0%
Closed Sales	0	0	—	1	3	+ 200.0%
Days on Market Until Sale	—	—	—	76	194	+ 155.3%
Median Sales Price*	—	—	—	\$67,900	\$77,500	+ 14.1%
Average Sales Price*	—	—	—	\$67,900	\$79,467	+ 17.0%
Percent of List Price Received*	—	—	—	97.1%	95.8%	- 1.3%
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	3.0	—	—	—	—	—

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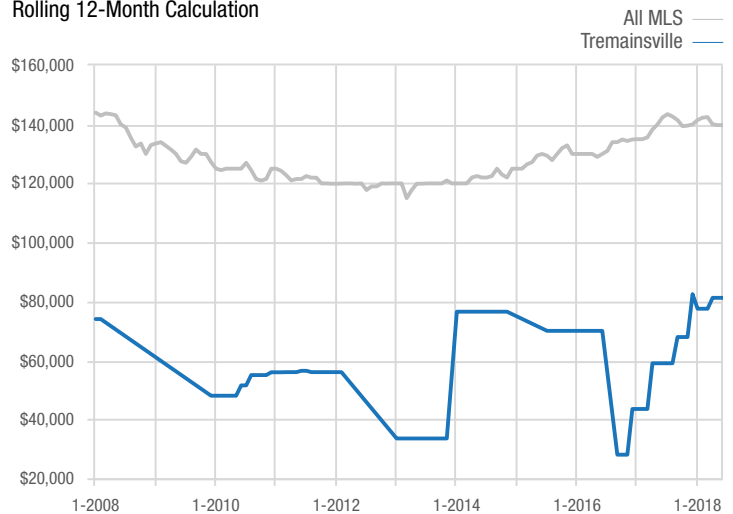
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Waterville

MLS Area 10: 43566

Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	13	13	0.0%	79	78	- 1.3%
Pending Sales	11	11	0.0%	64	65	+ 1.6%
Closed Sales	11	10	- 9.1%	68	61	- 10.3%
Days on Market Until Sale	86	95	+ 10.5%	100	110	+ 10.0%
Median Sales Price*	\$192,500	\$247,500	+ 28.6%	\$221,250	\$250,000	+ 13.0%
Average Sales Price*	\$212,591	\$254,787	+ 19.8%	\$227,009	\$247,297	+ 8.9%
Percent of List Price Received*	98.7%	99.7%	+ 1.0%	98.3%	98.8%	+ 0.5%
Inventory of Homes for Sale	34	38	+ 11.8%	—	—	—
Months Supply of Inventory	3.2	3.6	+ 12.5%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	0	2	—	12	12	0.0%
Pending Sales	1	0	- 100.0%	13	6	- 53.8%
Closed Sales	0	0	—	12	6	- 50.0%
Days on Market Until Sale	—	—	—	67	55	- 17.9%
Median Sales Price*	—	—	—	\$152,500	\$141,500	- 7.2%
Average Sales Price*	—	—	—	\$146,863	\$140,258	- 4.5%
Percent of List Price Received*	—	—	—	97.7%	95.4%	- 2.4%
Inventory of Homes for Sale	0	6	—	—	—	—
Months Supply of Inventory	—	4.0	—	—	—	—

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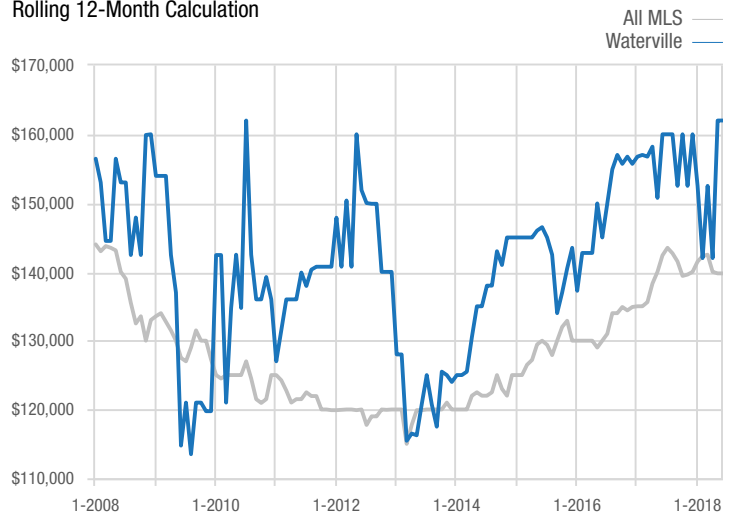
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Whitehouse

MLS Area 08: 43571

Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	17	17	0.0%	75	89	+ 18.7%
Pending Sales	12	7	- 41.7%	58	58	0.0%
Closed Sales	13	9	- 30.8%	56	61	+ 8.9%
Days on Market Until Sale	98	43	- 56.1%	96	89	- 7.3%
Median Sales Price*	\$267,500	\$246,500	- 7.9%	\$250,000	\$241,950	- 3.2%
Average Sales Price*	\$295,739	\$236,002	- 20.2%	\$266,880	\$248,443	- 6.9%
Percent of List Price Received*	97.7%	96.8%	- 0.9%	97.2%	98.4%	+ 1.2%
Inventory of Homes for Sale	31	44	+ 41.9%	—	—	—
Months Supply of Inventory	3.3	4.2	+ 27.3%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
Key Metrics						
New Listings	0	1	—	3	5	+ 66.7%
Pending Sales	0	0	—	2	2	0.0%
Closed Sales	0	1	—	2	2	0.0%
Days on Market Until Sale	—	48	—	100	57	- 43.0%
Median Sales Price*	—	\$226,000	—	\$188,500	\$228,000	+ 21.0%
Average Sales Price*	—	\$226,000	—	\$188,500	\$228,000	+ 21.0%
Percent of List Price Received*	—	102.8%	—	97.9%	98.3%	+ 0.4%
Inventory of Homes for Sale	2	3	+ 50.0%	—	—	—
Months Supply of Inventory	2.0	2.4	+ 20.0%	—	—	—

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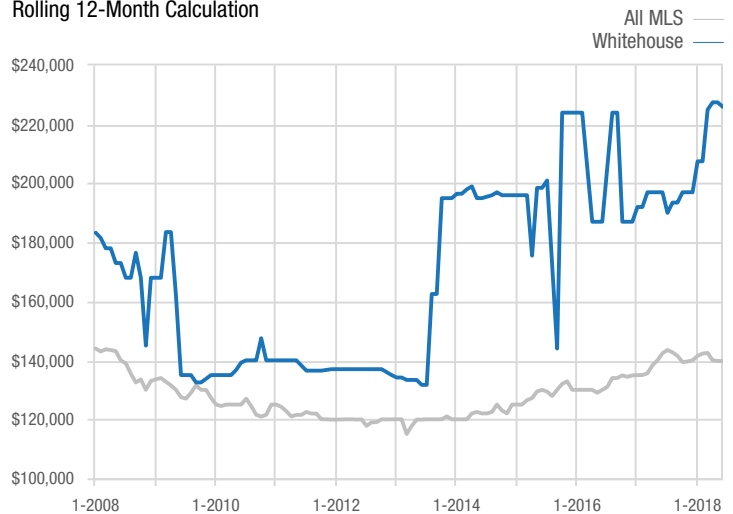
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

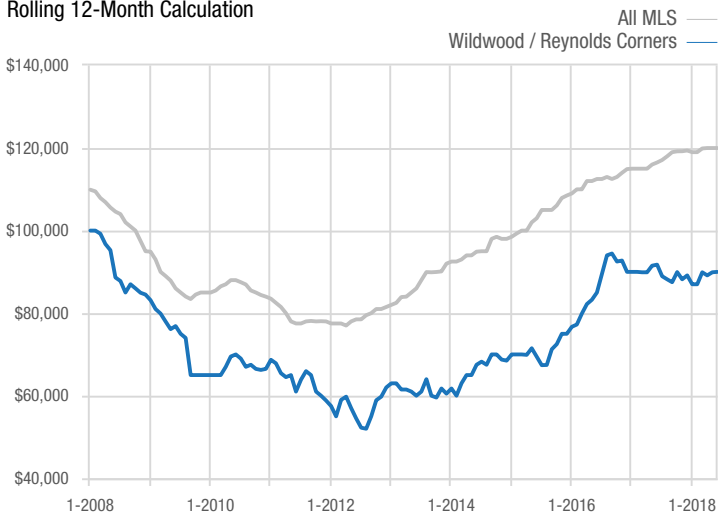
Single Family	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	51	49	- 3.9%	241	227	- 5.8%
Pending Sales	33	30	- 9.1%	182	187	+ 2.7%
Closed Sales	35	28	- 20.0%	185	183	- 1.1%
Days on Market Until Sale	107	82	- 23.4%	108	84	- 22.2%
Median Sales Price*	\$92,000	\$106,250	+ 15.5%	\$91,000	\$92,550	+ 1.7%
Average Sales Price*	\$101,677	\$143,763	+ 41.4%	\$101,495	\$112,842	+ 11.2%
Percent of List Price Received*	97.6%	99.2%	+ 1.6%	96.6%	97.7%	+ 1.1%
Inventory of Homes for Sale	125	100	- 20.0%	—	—	—
Months Supply of Inventory	4.3	3.1	- 27.9%	—	—	—

Condo-Villa	June			Year to Date		
	2017	2018	% Change	Thru 6-2017	Thru 6-2018	% Change
New Listings	7	10	+ 42.9%	47	59	+ 25.5%
Pending Sales	12	15	+ 25.0%	34	51	+ 50.0%
Closed Sales	14	11	- 21.4%	33	47	+ 42.4%
Days on Market Until Sale	73	99	+ 35.6%	95	105	+ 10.5%
Median Sales Price*	\$117,500	\$92,500	- 21.3%	\$98,000	\$105,000	+ 7.1%
Average Sales Price*	\$120,371	\$104,382	- 13.3%	\$106,691	\$111,013	+ 4.1%
Percent of List Price Received*	97.4%	97.2%	- 0.2%	96.3%	96.3%	0.0%
Inventory of Homes for Sale	28	20	- 28.6%	—	—	—
Months Supply of Inventory	5.1	2.7	- 47.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

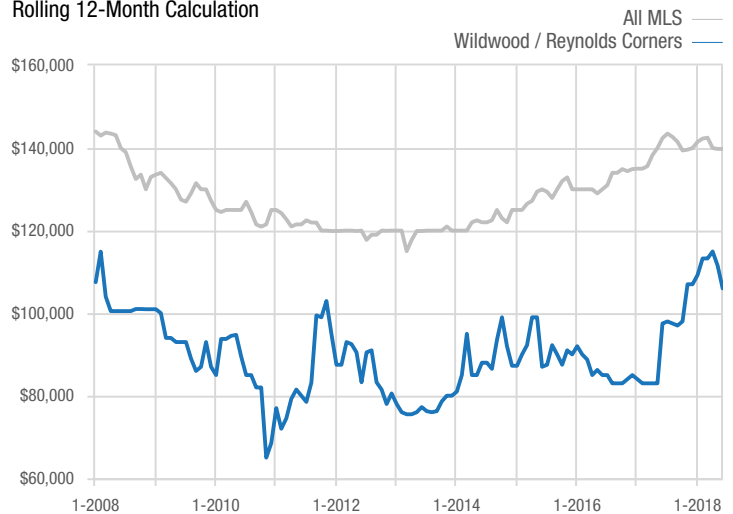
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.