

Local Market Update—Q2 2018

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LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

The information below compares Q2 of 2018 to Q2 of 2017

1,815

Home Sales

+10.1 Increase from
Q2 2017

\$120,000

Median Sales Price

+0.0% Increase from
Q2 2017

\$145,755

Av. Sales Price

5.1% Increase from Q2 2017

83

Av. Days on Mkt.

-9.3% Decrease from
Q2 2017

2,493

New Listings

+3.1% Increase from Q2 2017

Contact Your Realtor To Find Out What's Happening In Your Neighborhood.

Marketwatch Report

Q2-2018

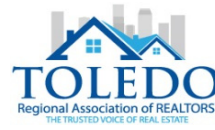


All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2018	1-Year Change	Q2-2018	1-Year Change	Q2-2018	1-Year Change	Q2-2018	1-Year Change
Defiance County	\$106,000	+ 19.1%	95.3%	+ 2.9%	113	+ 18.5%	121	+ 6.1%
Fulton County	\$139,000	+ 9.1%	94.2%	- 0.5%	90	- 11.4%	103	+ 5.1%
Henry County	\$113,000	- 9.6%	93.1%	- 1.5%	84	- 7.9%	70	+ 6.1%
Lucas County	\$120,000	+ 0.0%	95.2%	+ 0.3%	83	- 9.3%	1,815	+ 10.1%
Paulding County	\$81,000	- 14.5%	94.2%	+ 4.4%	83	- 32.3%	29	- 6.5%
Putnam County	\$120,750	+ 30.4%	90.0%	+ 0.3%	134	- 16.9%	6	- 25.0%
Williams County	\$102,900	+ 15.6%	95.6%	+ 1.7%	109	- 3.3%	126	+ 10.5%
Wood County	\$190,000	+ 8.6%	97.0%	+ 1.1%	89	- 7.6%	437	+ 2.1%

Marketwatch Report

Q2-2018



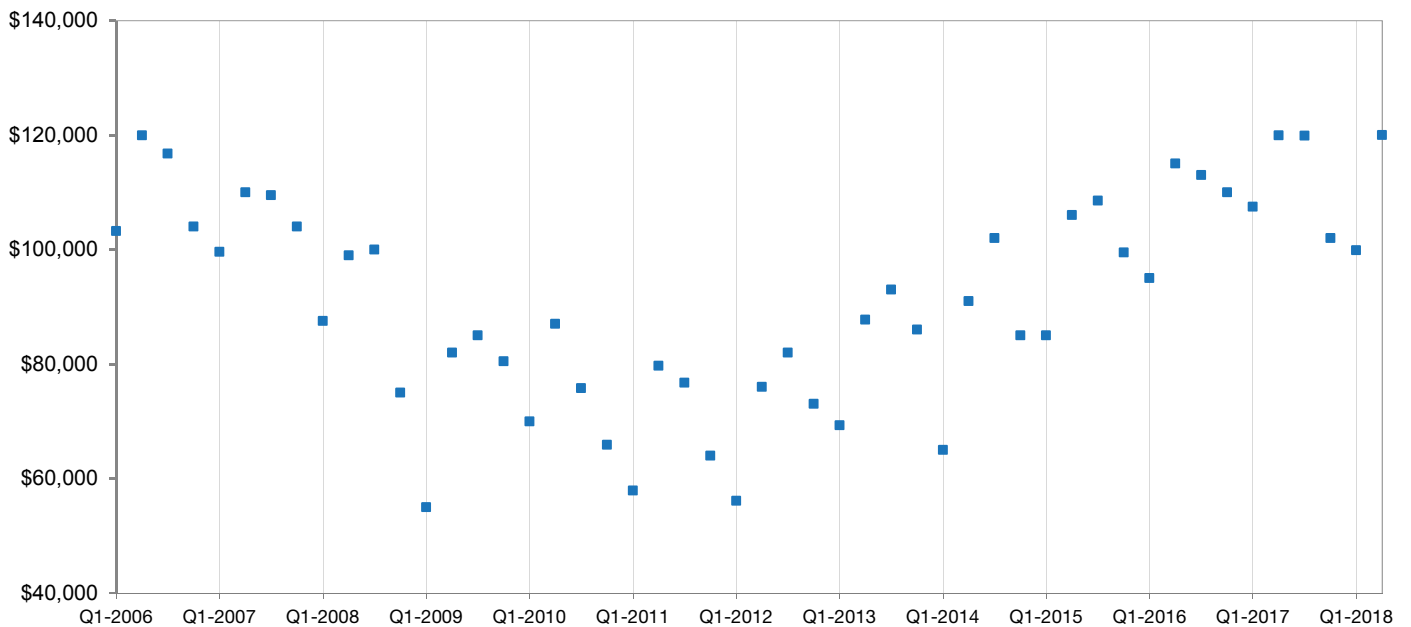
Lucas County

Key Metrics	Q2-2018	1-Year Change
Median Sales Price	\$120,000	+ 0.0%
Average Sales Price	\$145,755	+ 2.7%
Pct. of Orig. Price Rec'd.	95.2%	+ 0.3%
Homes for Sale	1,810	- 9.3%
Closed Sales	1,815	+ 10.1%
Months Supply	3.7	- 13.2%
Days on Market	83	- 9.3%

Market Activity



Historical Median Sales Price for Lucas County



Marketwatch Report

Q2-2018



Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2018	1-Year Change	Q2-2018	1-Year Change	Q2-2018	1-Year Change	Q2-2018	1-Year Change
43412	\$85,000	- 59.7%	89.4%	- 1.9%	281	+ 144.1%	7	- 46.2%
43445	\$175,000	+ 84.2%	92.2%	- 5.4%	39	- 15.9%	1	- 80.0%
43504	\$126,000	- 55.6%	82.2%	- 21.8%	109	+ 165.9%	2	+ 100.0%
43522	\$195,000	+ 5.4%	91.1%	- 4.5%	81	- 5.2%	10	+ 11.1%
43528	\$228,500	+ 11.8%	97.5%	+ 1.0%	97	- 0.1%	67	- 14.1%
43532	\$165,000	- 14.1%	95.1%	- 0.3%	89	- 5.7%	6	- 40.0%
43537	\$183,900	+ 2.2%	97.4%	+ 1.0%	74	- 14.9%	143	- 4.0%
43542	\$323,875	- 9.3%	98.0%	+ 1.0%	112	- 17.9%	22	+ 100.0%
43558	\$153,530	+ 13.8%	99.0%	+ 4.2%	71	- 26.0%	37	+ 5.7%
43560	\$209,450	- 2.4%	97.3%	+ 0.8%	79	- 16.7%	198	+ 10.0%
43566	\$250,000	+ 30.9%	97.6%	+ 0.5%	114	+ 25.6%	47	- 6.0%
43571	\$251,500	- 4.7%	98.8%	+ 3.3%	74	- 17.1%	38	- 2.6%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$202,050	+ 21.4%	90.3%	+ 2.6%	48	- 55.4%	3	- 40.0%
43605	\$18,250	- 5.2%	87.9%	- 5.4%	77	+ 43.1%	70	+ 37.3%
43606	\$137,000	- 3.7%	95.3%	+ 1.7%	73	- 27.3%	112	+ 17.9%
43607	\$43,000	- 4.4%	90.1%	+ 3.3%	86	+ 4.7%	51	+ 21.4%
43608	\$17,450	+ 34.2%	88.6%	- 2.7%	89	- 4.5%	21	- 16.0%
43609	\$22,500	- 36.1%	82.4%	- 13.0%	75	- 8.0%	57	- 3.4%
43610	\$40,750	+ 1.9%	76.4%	- 27.1%	60	- 18.8%	2	- 77.8%
43611	\$83,900	- 6.8%	95.4%	- 0.1%	69	- 23.6%	71	- 9.0%
43612	\$57,000	+ 29.5%	94.5%	+ 2.5%	90	+ 5.2%	135	+ 22.7%
43613	\$95,000	+ 5.7%	95.3%	- 0.2%	95	+ 10.7%	181	+ 16.8%
43614	\$115,500	- 0.2%	95.6%	+ 1.3%	73	- 30.6%	175	+ 27.7%
43615	\$110,100	- 1.7%	97.0%	+ 2.5%	88	- 16.0%	149	- 4.5%
43616	\$138,500	+ 15.4%	94.9%	+ 0.6%	86	- 9.2%	91	+ 26.4%
43617	\$215,250	+ 12.4%	95.2%	- 1.2%	88	- 2.5%	53	+ 39.5%
43620	\$65,500	+ 75.9%	92.7%	- 3.9%	46	- 40.9%	13	+ 30.0%
43623	\$125,000	+ 13.6%	95.1%	+ 0.4%	81	- 4.8%	92	+ 21.1%

Marketwatch Report

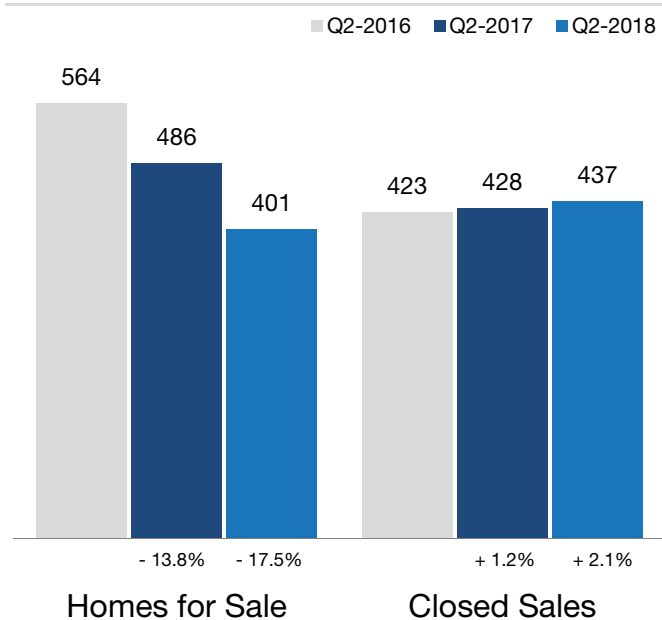
Q2-2018



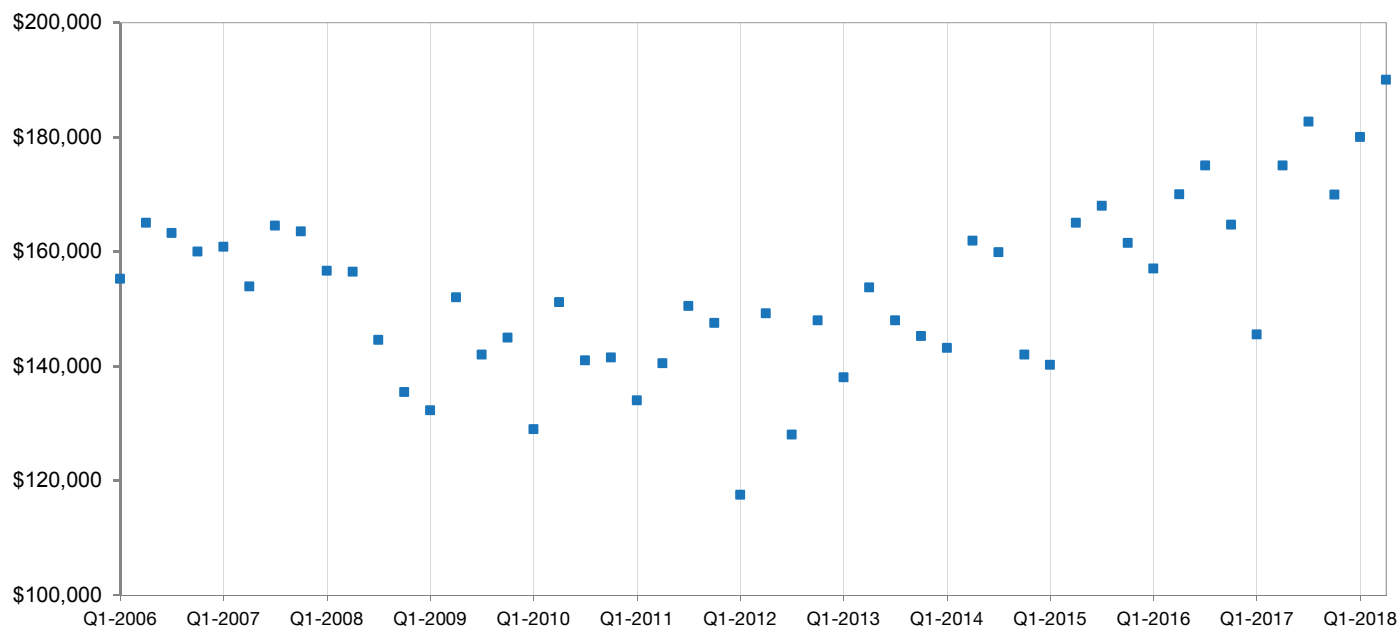
Wood County

Key Metrics	Q2-2018	1-Year Change
Median Sales Price	\$190,000	+ 8.6%
Average Sales Price	\$218,809	+ 8.8%
Pct. of Orig. Price Rec'd.	97.0%	+ 1.1%
Homes for Sale	401	- 17.5%
Closed Sales	437	+ 2.1%
Months Supply	3.4	- 17.8%
Days on Market	89	- 7.6%

Market Activity



Historical Median Sales Price for Wood County



Marketwatch Report

Q2-2018



Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2018	1-Year Change	Q2-2018	1-Year Change	Q2-2018	1-Year Change	Q2-2018	1-Year Change
43402	\$180,000	+ 0.1%	97.9%	+ 1.5%	75	+ 0.4%	98	+ 7.7%
43406	\$72,500	- 36.4%	93.7%	- 5.3%	39	- 60.7%	2	0.0%
43413	\$95,300	- 33.3%	91.5%	+ 1.6%	55	- 64.4%	3	+ 50.0%
43430	\$116,000	+ 8.4%	96.1%	- 0.3%	64	- 44.0%	13	- 7.1%
43443	\$170,000	+ 6.3%	99.1%	+ 6.2%	78	- 55.2%	3	- 70.0%
43447	\$151,750	+ 8.1%	93.3%	- 4.6%	101	+ 11.1%	12	+ 9.1%
43450	\$167,000	+ 5.0%	99.9%	+ 4.7%	100	- 13.0%	10	+ 25.0%
43451	\$136,900	+ 6.3%	94.9%	- 1.2%	127	+ 71.5%	3	- 25.0%
43457	\$25,000	- 85.3%	53.2%	- 45.3%	90	+ 125.0%	1	0.0%
43460	\$158,000	+ 45.1%	97.8%	+ 6.3%	72	- 13.9%	22	- 4.3%
43462	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43465	\$122,500	- 22.0%	95.6%	- 0.6%	87	- 46.5%	14	+ 7.7%
43466	\$132,500	+ 32.5%	95.7%	+ 1.7%	59	- 48.5%	5	0.0%
43551	\$254,900	+ 20.2%	97.9%	+ 1.9%	95	- 9.7%	210	+ 6.6%