

Local Market Update—Third Quarter 2018

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LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

The information below compares the month of Q3 2018 to the month of Q3 2017

1,762

Home Sales

+1.0% Increase from
Q3 2017

\$132,450

Med. Sales Price

+3.9% Increase from
Q3 2017

\$160,611

Av. Sales Price

+4.8% Increase from
Q3 2017

86

Av. Days on Mkt.

-2.3% Decrease from
Q3 2017

2,320

Active Listings

+3.3% Increase from
Q3 2017

\$282,996,371

Sales Volume

+5.9% Increase from
Q3 2017

Marketwatch Report

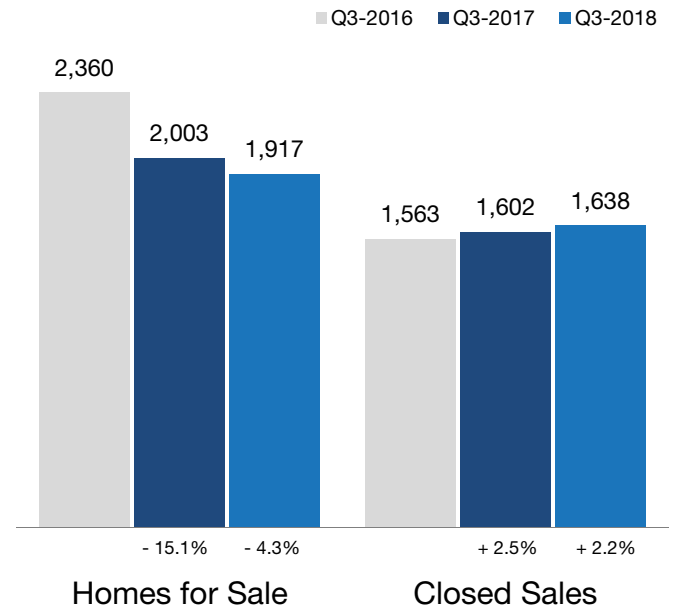
Q3-2018



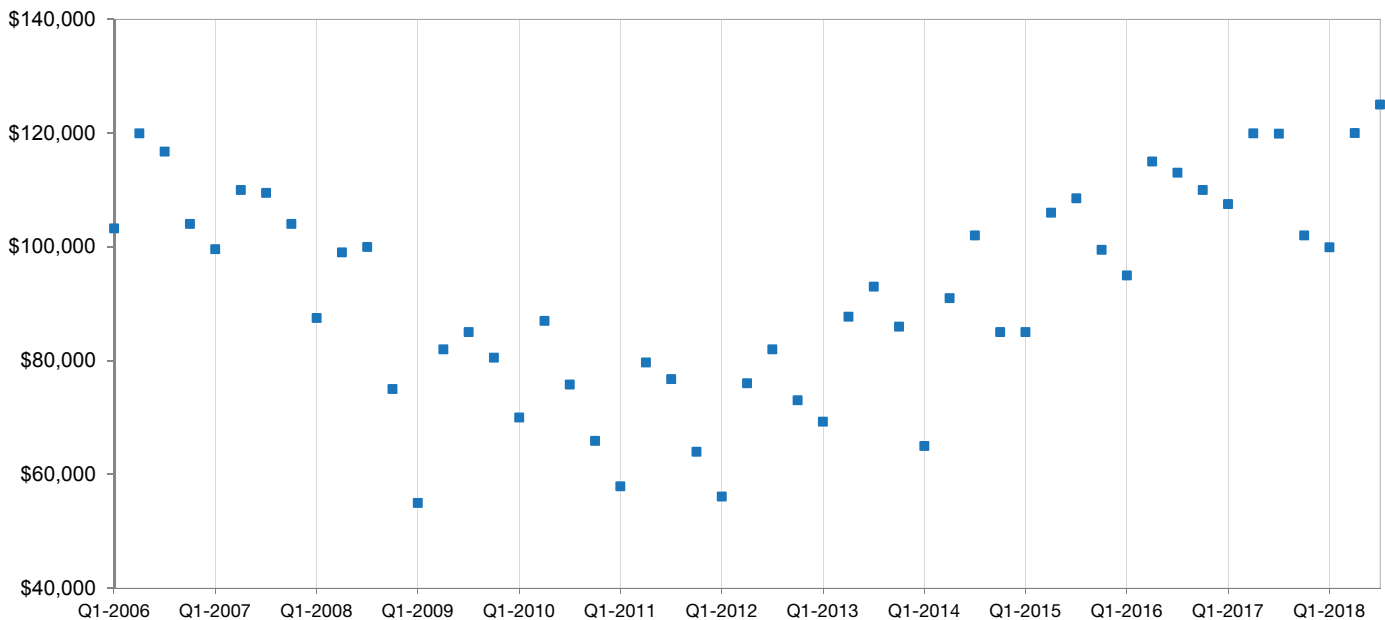
Lucas County

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$125,000	+ 4.3%
Average Sales Price	\$150,734	+ 4.8%
Pct. of Orig. Price Rec'd.	94.3%	+ 0.1%
Homes for Sale	1,917	- 4.3%
Closed Sales	1,638	+ 2.2%
Months Supply	3.9	- 7.8%
Days on Market	78	- 10.0%

Market Activity



Historical Median Sales Price for Lucas County



Marketwatch Report

Q3-2018



Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
43412	\$125,000	- 24.2%	93.9%	- 4.0%	99	+ 9.0%	10	0.0%
43445	\$28,700	- 79.6%	62.5%	- 34.2%	73	- 54.2%	1	- 50.0%
43504	\$301,150	+ 2.1%	100.3%	+ 2.7%	70	+ 78.0%	2	- 33.3%
43522	\$148,500	+ 2.4%	102.4%	+ 4.6%	64	+ 36.0%	8	0.0%
43528	\$222,500	+ 4.0%	95.3%	- 1.0%	86	- 10.6%	65	- 11.0%
43532	\$133,800	- 48.5%	96.9%	+ 11.7%	51	- 61.7%	10	+ 900.0%
43537	\$189,000	+ 6.2%	95.7%	- 0.7%	68	- 2.4%	140	- 2.8%
43542	\$392,500	+ 22.7%	101.2%	+ 6.3%	89	- 13.6%	16	- 30.4%
43558	\$150,000	- 2.0%	94.1%	- 1.5%	77	+ 6.9%	40	- 11.1%
43560	\$217,500	- 1.1%	96.7%	+ 0.0%	78	- 9.6%	167	+ 0.6%
43566	\$240,500	+ 4.6%	98.7%	+ 2.1%	94	- 2.6%	39	+ 11.4%
43571	\$246,000	- 7.5%	96.9%	+ 1.5%	71	- 22.4%	30	- 18.9%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$27,000	- 69.7%	88.2%	- 5.9%	73	+ 49.4%	5	- 16.7%
43605	\$21,750	+ 45.0%	85.5%	- 7.0%	96	+ 25.4%	43	- 8.5%
43606	\$149,000	+ 11.2%	95.8%	+ 2.2%	64	- 12.9%	88	- 12.0%
43607	\$40,000	+ 48.1%	88.6%	+ 0.2%	77	- 20.4%	44	+ 2.3%
43608	\$24,750	+ 98.0%	88.1%	+ 12.3%	84	- 2.9%	26	- 7.1%
43609	\$30,000	+ 15.1%	84.9%	- 5.8%	111	+ 66.2%	66	+ 112.9%
43610	\$22,000	- 30.0%	83.3%	+ 7.8%	49	- 59.0%	7	- 12.5%
43611	\$89,000	- 3.8%	94.6%	+ 1.6%	75	- 19.3%	81	+ 2.5%
43612	\$60,000	+ 4.3%	90.1%	- 2.0%	78	- 12.6%	109	+ 11.2%
43613	\$90,000	+ 4.7%	94.8%	+ 2.6%	72	- 18.7%	171	+ 5.6%
43614	\$124,000	+ 9.2%	95.3%	+ 0.7%	72	- 23.5%	155	+ 8.4%
43615	\$117,250	+ 22.8%	95.3%	+ 1.3%	85	- 13.3%	159	+ 8.2%
43616	\$150,000	+ 9.5%	95.2%	- 1.2%	79	- 14.5%	70	- 4.1%
43617	\$211,500	+ 8.5%	96.1%	+ 0.0%	80	- 2.0%	50	+ 66.7%
43620	\$33,900	- 24.7%	88.1%	- 13.7%	37	- 31.1%	3	- 70.0%
43623	\$130,450	+ 8.8%	96.7%	+ 1.6%	68	- 17.7%	74	- 11.9%

Marketwatch Report

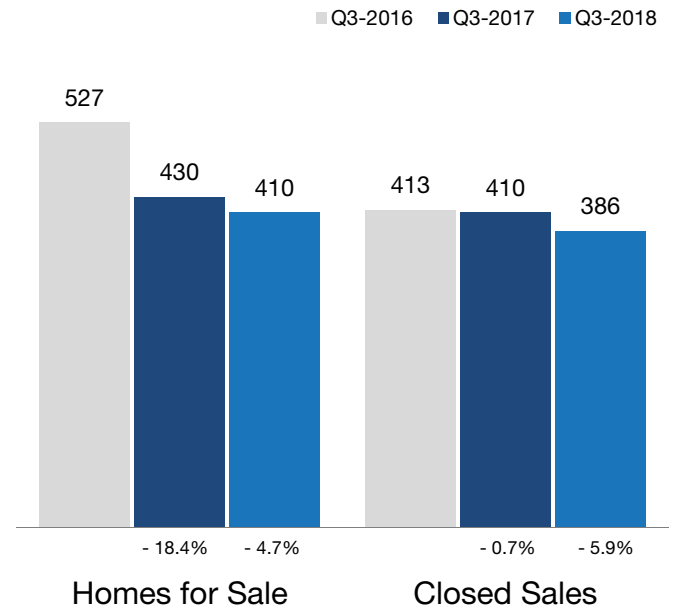
Q3-2018



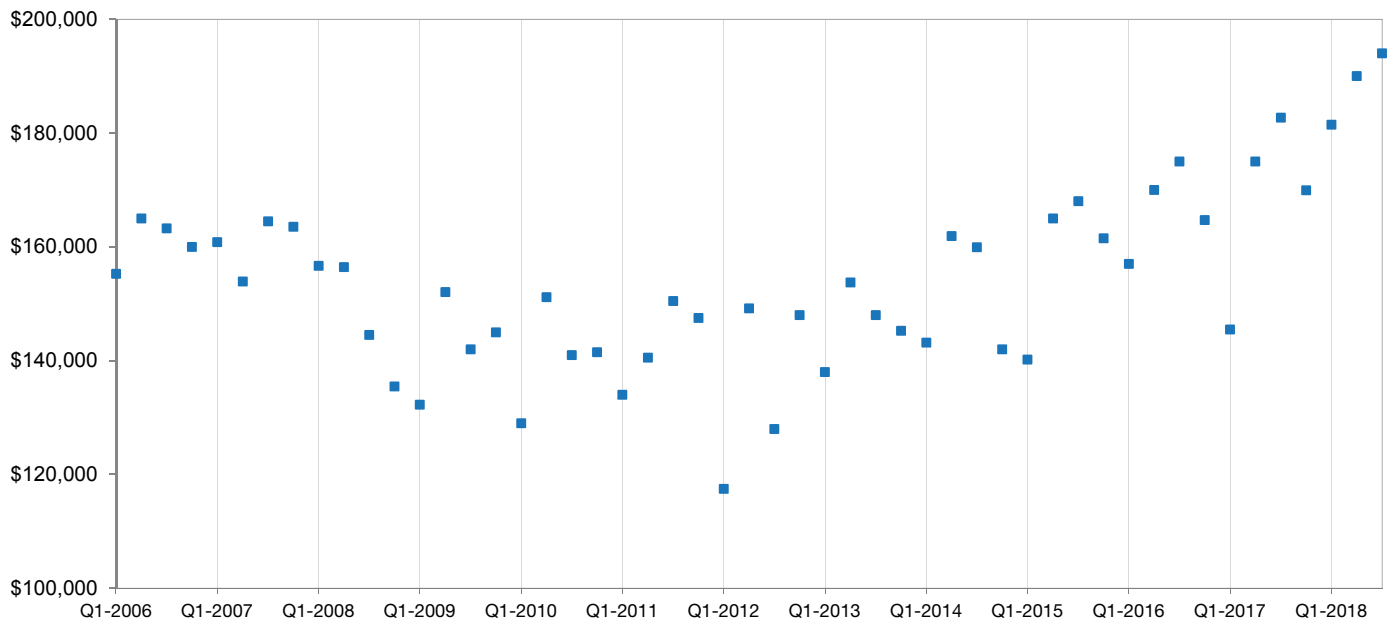
Wood County

Key Metrics	Q3-2018	1-Year Change
Median Sales Price	\$194,000	+ 6.2%
Average Sales Price	\$213,770	+ 3.7%
Pct. of Orig. Price Rec'd.	96.1%	+ 0.3%
Homes for Sale	410	- 4.7%
Closed Sales	386	- 5.9%
Months Supply	3.5	- 5.3%
Days on Market	80	- 7.0%

Market Activity



Historical Median Sales Price for Wood County



Marketwatch Report

Q3-2018



Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change	Q3-2018	1-Year Change
43402	\$178,000	- 9.9%	96.3%	+ 0.8%	69	+ 0.3%	72	+ 5.9%
43406	\$91,100	+ 16.8%	96.2%	- 4.9%	73	+ 12.9%	4	+ 33.3%
43413	\$92,950	+ 62.1%	100.0%	+ 1.6%	0	- 100.0%	1	- 80.0%
43430	\$129,500	- 6.3%	94.8%	- 1.9%	77	- 6.5%	13	+ 8.3%
43443	\$174,500	+ 21.2%	100.2%	- 0.9%	47	- 32.2%	7	0.0%
43447	\$167,500	+ 3.4%	94.6%	- 0.7%	53	- 4.5%	8	- 11.1%
43450	\$206,500	+ 26.7%	95.7%	+ 3.2%	40	- 49.6%	5	- 44.4%
43451	\$60,000	- 39.2%	118.8%	+ 22.8%	46	- 75.0%	3	+ 200.0%
43457	\$6,000	- 88.5%	55.0%	- 39.1%	67	+ 19.6%	1	- 50.0%
43460	\$131,000	+ 13.9%	98.3%	+ 4.5%	78	- 4.1%	30	+ 30.4%
43462	\$167,500	+ 28.8%	85.9%	- 10.9%	156	- 18.2%	4	+ 300.0%
43465	\$157,500	+ 45.8%	96.0%	- 4.0%	80	+ 8.2%	20	+ 53.8%
43466	\$128,750	+ 0.7%	100.7%	+ 4.9%	58	- 8.4%	2	- 77.8%
43551	\$250,000	+ 8.7%	96.3%	- 0.2%	86	- 4.4%	174	- 7.9%