

Real Estate Trend Indicator

3/6/2018
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Property Type: Residential
Prop Sub Type: Single Family
Date Range: Between 02/01/2018 and 02/28/2018
Criteria: Property Category is 'Residential'
 Property Sub Type is 'Single Family'

Sold Listings

| Price Class | <2 Beds | 3 Beds | 4+ Beds | Total | Active | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
| \$19,999 & under | 8 | 20 | 6 | 34 | 100 | 21 | 5 | 5 |
| \$20,000-\$29,999 | 6 | 14 | 5 | 25 | 56 | 12 | 5 | 0 |
| \$30,000-\$39,999 | 5 | 13 | 4 | 22 | 67 | 11 | 3 | 2 |
| \$40,000-\$49,999 | 6 | 13 | 1 | 20 | 98 | 7 | 10 | 0 |
| \$50,000-\$59,999 | 4 | 20 | 4 | 28 | 87 | 12 | 5 | 4 |
| \$60,000-\$69,999 | 8 | 16 | 2 | 26 | 90 | 18 | 5 | 0 |
| \$70,000-\$79,999 | 3 | 16 | 1 | 20 | 107 | 10 | 10 | 4 |
| \$80,000-\$89,999 | 1 | 13 | 5 | 19 | 91 | 16 | 9 | 1 |
| \$90,000-\$99,999 | 4 | 19 | 5 | 28 | 80 | 11 | 6 | 3 |
| \$100,000-\$119,999 | 6 | 25 | 13 | 44 | 115 | 14 | 11 | 7 |
| \$120,000-\$139,999 | 1 | 26 | 13 | 40 | 113 | 16 | 2 | 13 |
| \$140,000-\$159,999 | 2 | 18 | 9 | 29 | 90 | 11 | 7 | 0 |
| \$160,000-\$179,999 | 3 | 9 | 9 | 21 | 73 | 5 | 6 | 1 |
| \$180,000-\$199,999 | 1 | 12 | 8 | 21 | 42 | 12 | 5 | 0 |
| \$200,000-\$249,999 | 0 | 14 | 24 | 38 | 125 | 16 | 4 | 3 |
| \$250,000-\$299,999 | 1 | 4 | 17 | 22 | 109 | 14 | 10 | 4 |
| \$300,000-\$399,999 | 1 | 3 | 16 | 20 | 134 | 16 | 4 | 9 |
| \$400,000-\$499,999 | 0 | 0 | 6 | 6 | 61 | 4 | 7 | 1 |
| \$500,000-\$749,999 | 0 | 0 | 2 | 2 | 58 | 2 | 3 | 1 |
| \$750,000-\$999,999 | 0 | 0 | 1 | 1 | 27 | 0 | 0 | 0 |
| \$1,000,000 & over | 0 | 0 | 0 | 0 | 15 | 0 | 0 | 0 |
| Total Units | 60 | 255 | 151 | 466 | 1,738 | 228 | 117 | 58 |
| Average Price | 74,700 | 101,323 | 193,410 | 127,735 | 187,340 | 135,603 | 155,306 | 169,882 |
| Volume (in 1000's) | 4,482 | 25,837 | 29,205 | 59,524 | 325,596 | 30,917 | 18,171 | 9,853 |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30 | 43 | Cash | 150 |
| 31-60 | 123 | Conventional | 197 |
| 61-90 | 81 | FHA | 75 |
| 91-120 | 70 | Other | 19 |
| 121-180 | 60 | Owner Financing | 2 |
| 181-365 | 19 | VA | 23 |
| 366+ | 70 | | |

Real Estate Trend Indicator

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Property Type: Residential
Prop Sub Type: Condo-Villa
Date Range: Between 02/01/2018 and 02/28/2018
Criteria: Property Category is 'Residential'
 Property Sub Type is 'Condo-Villa'

Sold Listings

| Price Class | <2 Beds | 3 Beds | 4+ Beds | Total | Active | Pending | Expired | Off Mrkt |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|----------|
| \$19,999 & under | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$20,000-\$29,999 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 |
| \$30,000-\$39,999 | 2 | 0 | 0 | 2 | 3 | 0 | 0 | 0 |
| \$40,000-\$49,999 | 3 | 0 | 0 | 3 | 2 | 0 | 0 | 1 |
| \$50,000-\$59,999 | 1 | 0 | 0 | 1 | 12 | 1 | 0 | 0 |
| \$60,000-\$69,999 | 2 | 0 | 0 | 2 | 4 | 0 | 0 | 1 |
| \$70,000-\$79,999 | 1 | 0 | 0 | 1 | 5 | 1 | 0 | 0 |
| \$80,000-\$89,999 | 3 | 0 | 0 | 3 | 6 | 0 | 1 | 0 |
| \$90,000-\$99,999 | 3 | 0 | 0 | 3 | 12 | 0 | 0 | 0 |
| \$100,000-\$119,999 | 4 | 0 | 0 | 4 | 8 | 1 | 0 | 2 |
| \$120,000-\$139,999 | 5 | 1 | 0 | 6 | 15 | 3 | 0 | 1 |
| \$140,000-\$159,999 | 5 | 0 | 0 | 5 | 5 | 1 | 1 | 1 |
| \$160,000-\$179,999 | 4 | 3 | 0 | 7 | 14 | 2 | 0 | 0 |
| \$180,000-\$199,999 | 2 | 2 | 0 | 4 | 16 | 3 | 1 | 0 |
| \$200,000-\$249,999 | 2 | 1 | 0 | 3 | 9 | 1 | 1 | 0 |
| \$250,000-\$299,999 | 1 | 0 | 0 | 1 | 13 | 1 | 0 | 1 |
| \$300,000-\$399,999 | 0 | 2 | 0 | 2 | 11 | 1 | 2 | 0 |
| \$400,000-\$499,999 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 |
| \$500,000-\$749,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$750,000-\$999,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| \$1,000,000 & over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Units | 38 | 9 | 0 | 47 | 143 | 16 | 6 | 7 |
| Average Price | 119,790 | 214,011 | 0 | 137,832 | 177,184 | 158,651 | 231,633 | 126,929 |
| Volume (in 1000's) | 4,552 | 1,926 | 0 | 6,478 | 25,337 | 2,538 | 1,390 | 889 |

| <u>Days on Market</u> | <u>Units</u> | <u>Financing</u> | <u>Units</u> |
|-----------------------|--------------|------------------|--------------|
| 0-30 | 7 | Cash | 17 |
| 31-60 | 17 | Conventional | 29 |
| 61-90 | 6 | VA | 1 |
| 91-120 | 5 | | |
| 121-180 | 3 | | |
| 181-365 | 9 | | |
| 366+ | 0 | | |