

Local Market Update—February 2019

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LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

The information below compares the month of February 2019 to the month of February 2018

337

Home Sales

-0.3% Decrease from February 2018

\$110,000

Med. Sales Price

+5.8% Increase from February 2018

\$126,495

Av. Sales Price

-4.8% Decrease from February 2018

96

Av. Days on Mkt.

-8.6% Decrease from February 2018

1,799

Active Listings

-11.9% Decrease from February 2018

4.35%

Mthly Av. Interest Rate

-1.11% Decrease from February 2018

According to Freddiemac.com as of 2/28/2019

LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

The information below compares Jan. 1, 2018—Dec. 31, 2018 to Jan. 1—Dec. 31, 2017

667

Home Sales

+1.5% Increase from Jan.—Feb. 2018

\$102,000

Med. Sales Price

+4.6% Increase from Jan.—Feb. 2018

\$126,408

Av. Sales Price

+1.1% Increase from Jan.—Feb. 2018

98

Av. Days on Mkt.

-4.9% Decrease from Jan.—Feb. 2018

995

New Listings

-6.9% Decrease from Jan.—Feb. 2018

\$84,188

Total Volume

(in 1,000's)
+2.5% Increase from Jan.—Feb. 2018

Housing Supply Overview

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February 2019

Although inventory continues to show signs of improvement across the country – especially in markets in the western part of the U.S. – the national increase seems to be coinciding with a reduction in sales. This could be because the inventory increases are in higher price ranges that many buyers cannot currently afford. For the 12-month period spanning March 2018 through February 2019, Pending Sales in Northwest Ohio were up 5.1 percent overall. The price range with the largest gain in sales was the \$200,001 to \$300,000 range, where they increased 12.0 percent.

The overall Median Sales Price was up 4.6 percent to \$125,500. The property type with the largest price gain was the Condo-Villa segment, where prices increased 5.1 percent to \$149,500. The price range that tended to sell the quickest was the \$150,001 to \$200,000 range at 81 days; the price range that tended to sell the slowest was the \$100,001 to \$150,000 range at 94 days.

Market-wide, inventory levels were down 12.8 percent. The property type that lost the least inventory was the Condos segment, where it decreased 5.3 percent. That amounts to 2.9 months supply for Single-Family homes and 3.2 months supply for Condos.

Quick Facts

+ 12.0%	+ 22.4%	+ 5.2%
Price Range With the Strongest Sales:	Bedroom Count With Strongest Sales:	Property Type With Strongest Sales:
\$200,001 to \$300,000	1 Bedroom	Single Family

Pending Sales	2
Days on Market Until Sale	3
Median Sales Price	4
Percent of List Price Received	5
Inventory of Homes for Sale	6
Months Supply of Inventory	7

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Lucas County

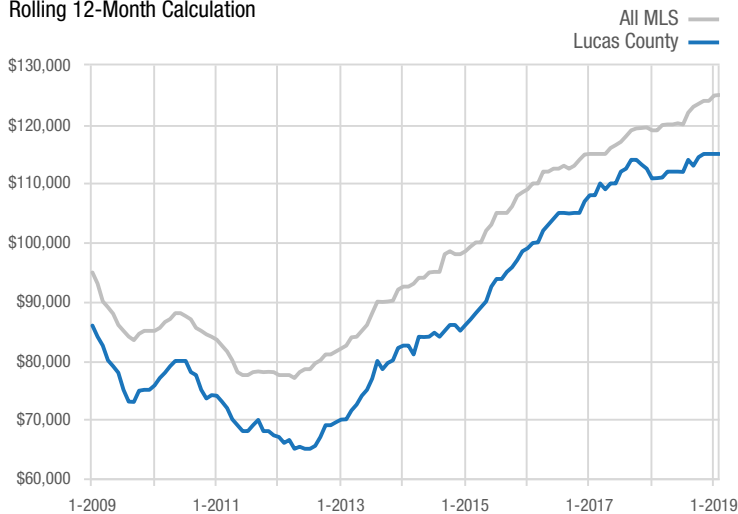
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	480	406	- 15.4%	937	855	- 8.8%
Pending Sales	306	310	+ 1.3%	592	622	+ 5.1%
Closed Sales	283	287	+ 1.4%	566	581	+ 2.7%
Days on Market Until Sale	105	93	- 11.4%	102	96	- 5.9%
Median Sales Price*	\$97,100	\$103,600	+ 6.7%	\$90,000	\$90,000	0.0%
Average Sales Price*	\$120,247	\$119,908	- 0.3%	\$114,475	\$116,560	+ 1.8%
Percent of List Price Received*	95.3%	95.1%	- 0.2%	95.5%	94.8%	- 0.7%
Inventory of Homes for Sale	1,538	1,293	- 15.9%	—	—	—
Months Supply of Inventory	3.6	2.8	- 22.2%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	49	33	- 32.7%	89	75	- 15.7%
Pending Sales	38	30	- 21.1%	72	55	- 23.6%
Closed Sales	35	22	- 37.1%	68	44	- 35.3%
Days on Market Until Sale	80	125	+ 56.3%	105	126	+ 20.0%
Median Sales Price*	\$136,000	\$146,501	+ 7.7%	\$140,148	\$140,001	- 0.1%
Average Sales Price*	\$135,324	\$174,072	+ 28.6%	\$146,736	\$160,206	+ 9.2%
Percent of List Price Received*	94.6%	96.5%	+ 2.0%	94.8%	95.8%	+ 1.1%
Inventory of Homes for Sale	123	119	- 3.3%	—	—	—
Months Supply of Inventory	3.2	3.0	- 6.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

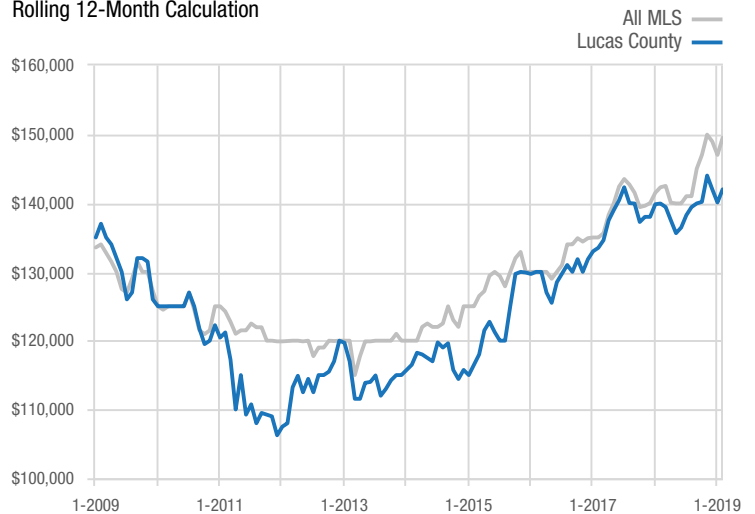
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County

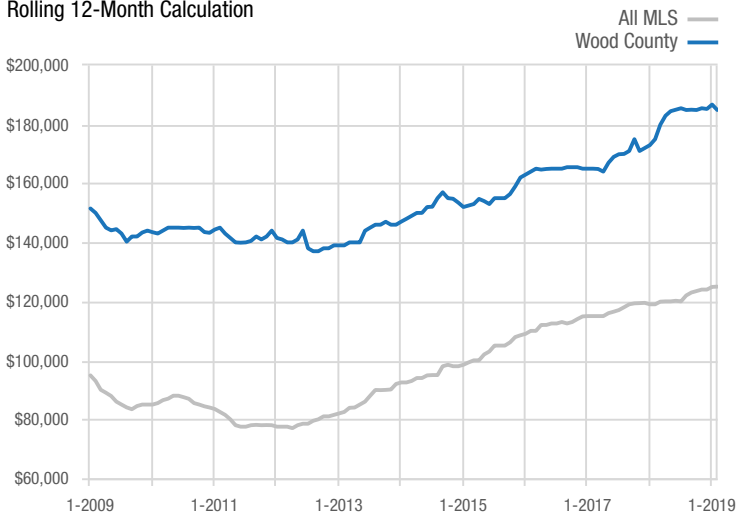
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	107	82	- 23.4%	202	170	- 15.8%
Pending Sales	82	82	0.0%	143	150	+ 4.9%
Closed Sales	77	75	- 2.6%	124	138	+ 11.3%
Days on Market Until Sale	103	97	- 5.8%	99	101	+ 2.0%
Median Sales Price*	\$190,625	\$156,000	- 18.2%	\$175,000	\$171,000	- 2.3%
Average Sales Price*	\$205,078	\$164,087	- 20.0%	\$197,263	\$189,421	- 4.0%
Percent of List Price Received*	97.6%	96.9%	- 0.7%	97.2%	96.9%	- 0.3%
Inventory of Homes for Sale	320	267	- 16.6%	—	—	—
Months Supply of Inventory	3.0	2.4	- 20.0%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	8	8	0.0%	19	19	0.0%
Pending Sales	9	6	- 33.3%	17	13	- 23.5%
Closed Sales	10	5	- 50.0%	16	10	- 37.5%
Days on Market Until Sale	74	84	+ 13.5%	73	79	+ 8.2%
Median Sales Price*	\$141,250	\$195,000	+ 38.1%	\$156,500	\$193,500	+ 23.6%
Average Sales Price*	\$141,190	\$204,400	+ 44.8%	\$160,878	\$228,975	+ 42.3%
Percent of List Price Received*	96.4%	98.2%	+ 1.9%	96.8%	96.5%	- 0.3%
Inventory of Homes for Sale	24	27	+ 12.5%	—	—	—
Months Supply of Inventory	2.5	2.9	+ 16.0%	—	—	—

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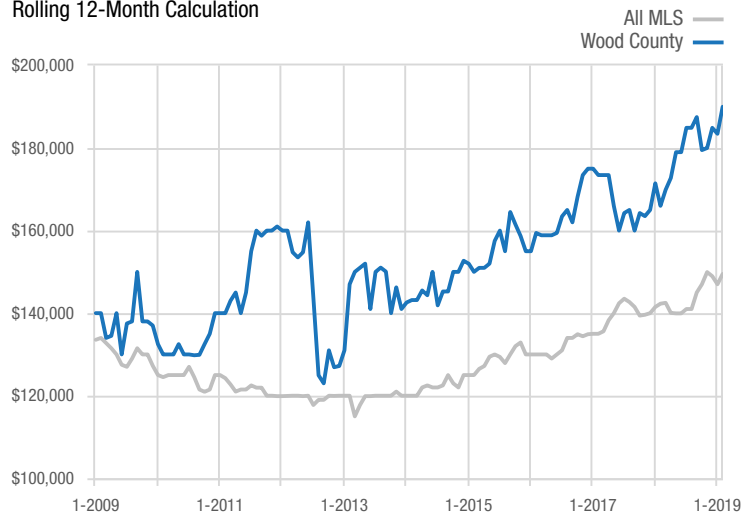
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Toledo

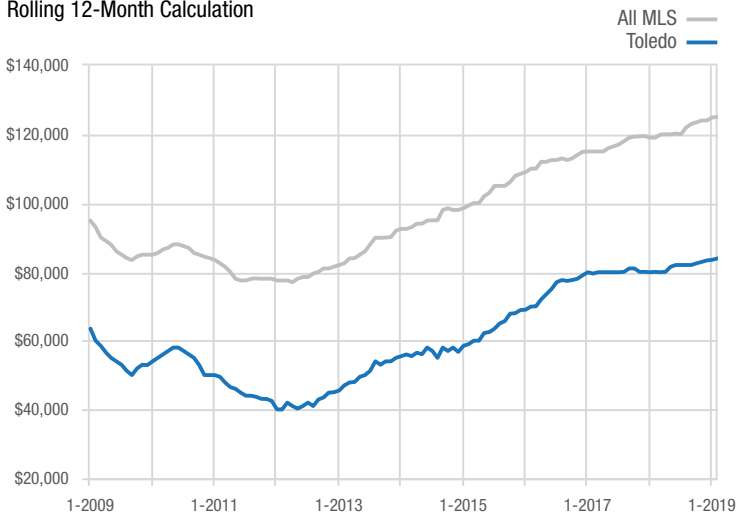
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	320	269	- 15.9%	633	586	- 7.4%
Pending Sales	206	224	+ 8.7%	401	444	+ 10.7%
Closed Sales	202	207	+ 2.5%	398	427	+ 7.3%
Days on Market Until Sale	105	90	- 14.3%	101	95	- 5.9%
Median Sales Price*	\$75,000	\$74,000	- 1.3%	\$66,250	\$70,000	+ 5.7%
Average Sales Price*	\$89,884	\$87,039	- 3.2%	\$81,281	\$85,340	+ 5.0%
Percent of List Price Received*	94.9%	93.9%	- 1.1%	94.8%	93.6%	- 1.3%
Inventory of Homes for Sale	1,047	828	- 20.9%	—	—	—
Months Supply of Inventory	3.7	2.7	- 27.0%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	20	20	0.0%	44	46	+ 4.5%
Pending Sales	21	18	- 14.3%	36	28	- 22.2%
Closed Sales	19	11	- 42.1%	37	22	- 40.5%
Days on Market Until Sale	82	107	+ 30.5%	101	104	+ 3.0%
Median Sales Price*	\$109,000	\$84,084	- 22.9%	\$105,000	\$84,042	- 20.0%
Average Sales Price*	\$120,051	\$102,962	- 14.2%	\$122,781	\$99,204	- 19.2%
Percent of List Price Received*	93.2%	95.3%	+ 2.3%	94.5%	95.5%	+ 1.1%
Inventory of Homes for Sale	71	73	+ 2.8%	—	—	—
Months Supply of Inventory	3.5	3.2	- 8.6%	—	—	—

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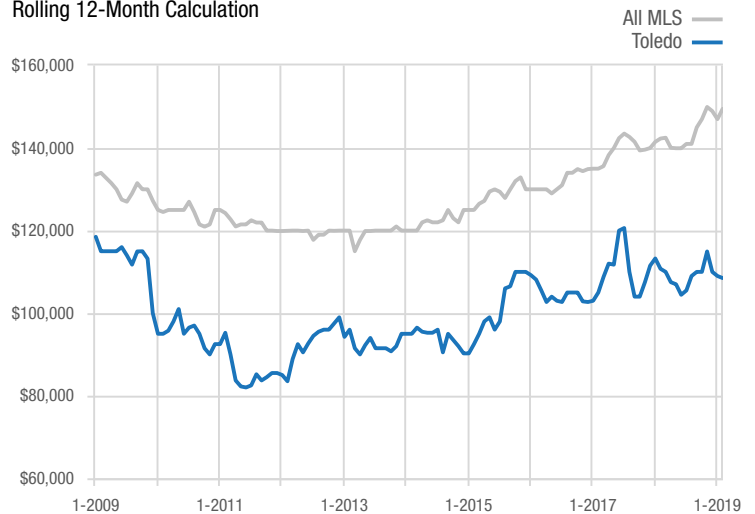
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

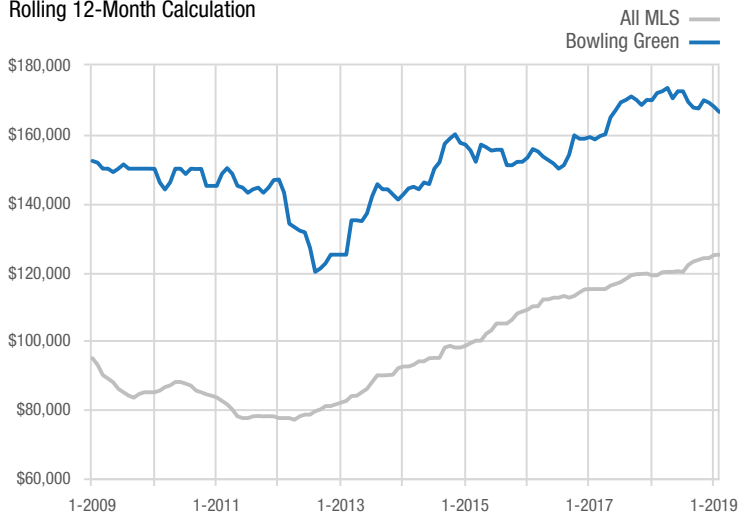
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	21	17	- 19.0%	37	26	- 29.7%
Pending Sales	13	14	+ 7.7%	29	27	- 6.9%
Closed Sales	9	15	+ 66.7%	22	29	+ 31.8%
Days on Market Until Sale	108	57	- 47.2%	115	85	- 26.1%
Median Sales Price*	\$173,000	\$156,000	- 9.8%	\$183,500	\$152,000	- 17.2%
Average Sales Price*	\$188,278	\$187,753	- 0.3%	\$201,595	\$199,176	- 1.2%
Percent of List Price Received*	96.2%	96.8%	+ 0.6%	96.4%	97.1%	+ 0.7%
Inventory of Homes for Sale	47	32	- 31.9%	—	—	—
Months Supply of Inventory	2.8	1.7	- 39.3%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	1	1	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	32	—	—	32	—	—
Median Sales Price*	\$141,000	—	—	\$141,000	—	—
Average Sales Price*	\$141,000	—	—	\$141,000	—	—
Percent of List Price Received*	97.3%	—	—	97.3%	—	—
Inventory of Homes for Sale	3	5	+ 66.7%	—	—	—
Months Supply of Inventory	1.5	2.0	+ 33.3%	—	—	—

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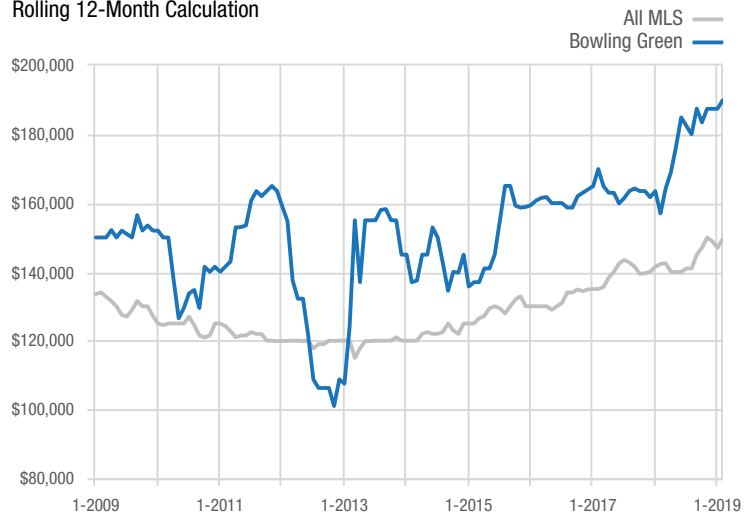
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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East River

MLS Area 24: 43605

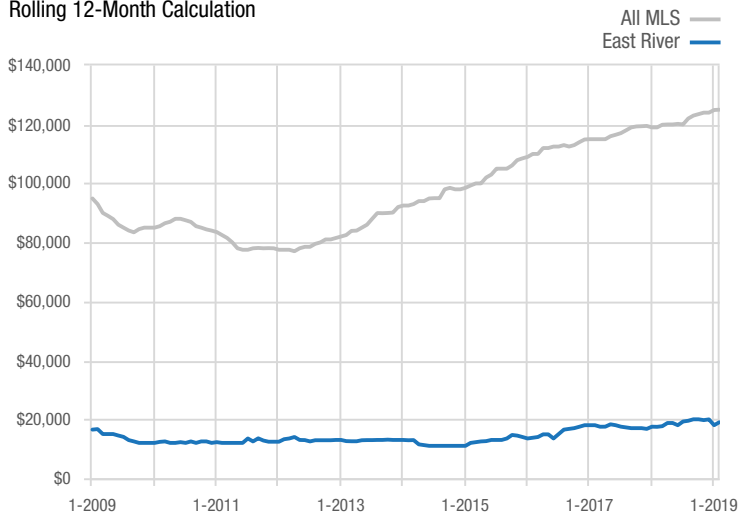
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	35	12	- 65.7%	56	41	- 26.8%
Pending Sales	13	11	- 15.4%	30	26	- 13.3%
Closed Sales	14	13	- 7.1%	29	29	0.0%
Days on Market Until Sale	58	66	+ 13.8%	81	71	- 12.3%
Median Sales Price*	\$15,576	\$26,100	+ 67.6%	\$19,500	\$17,500	- 10.3%
Average Sales Price*	\$17,886	\$29,228	+ 63.4%	\$20,267	\$22,880	+ 12.9%
Percent of List Price Received*	101.4%	91.4%	- 9.9%	92.2%	90.3%	- 2.1%
Inventory of Homes for Sale	81	51	- 37.0%	—	—	—
Months Supply of Inventory	5.2	2.9	- 44.2%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	32	—	—	32	—	—
Median Sales Price*	\$226,000	—	—	\$226,000	—	—
Average Sales Price*	\$226,000	—	—	\$226,000	—	—
Percent of List Price Received*	97.5%	—	—	97.5%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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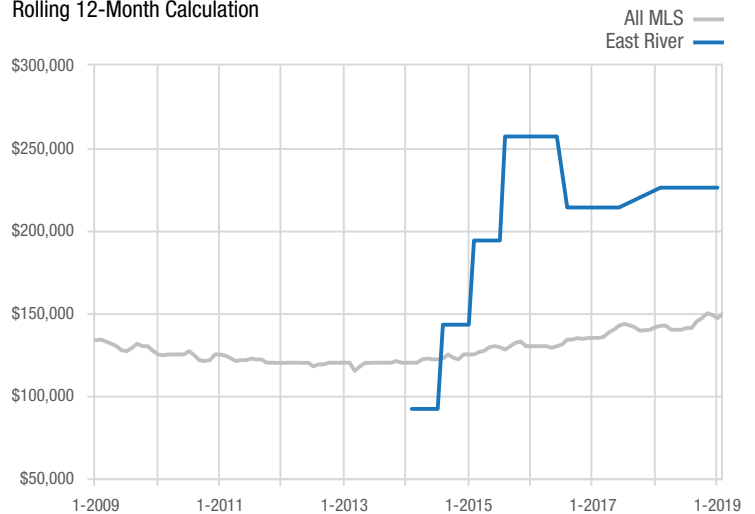
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	1	0	- 100.0%	2	0	- 100.0%
Pending Sales	2	2	0.0%	7	4	- 42.9%
Closed Sales	1	2	+ 100.0%	7	3	- 57.1%
Days on Market Until Sale	177	102	- 42.4%	109	84	- 22.9%
Median Sales Price*	\$14,700	\$137,500	+ 835.4%	\$50,000	\$145,000	+ 190.0%
Average Sales Price*	\$14,700	\$137,500	+ 835.4%	\$84,471	\$140,000	+ 65.7%
Percent of List Price Received*	56.5%	91.8%	+ 62.5%	84.0%	93.6%	+ 11.4%
Inventory of Homes for Sale	10	4	- 60.0%	—	—	—
Months Supply of Inventory	3.8	1.5	- 60.5%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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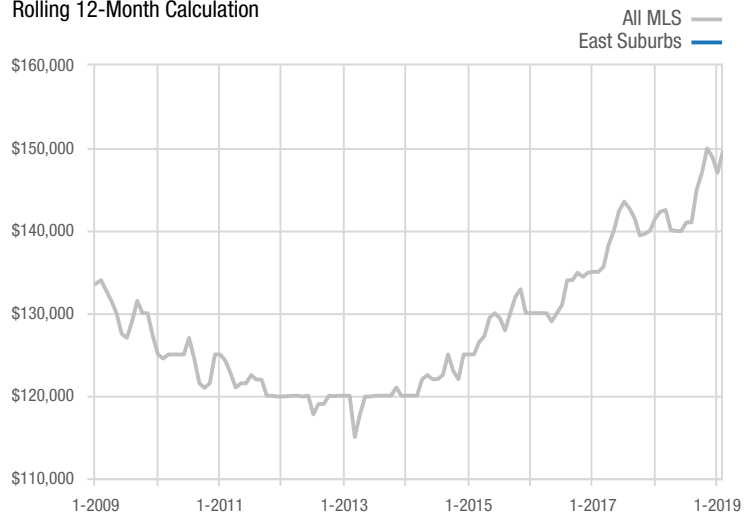
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Five Points / Northtowne

MLS Area 13: 43612

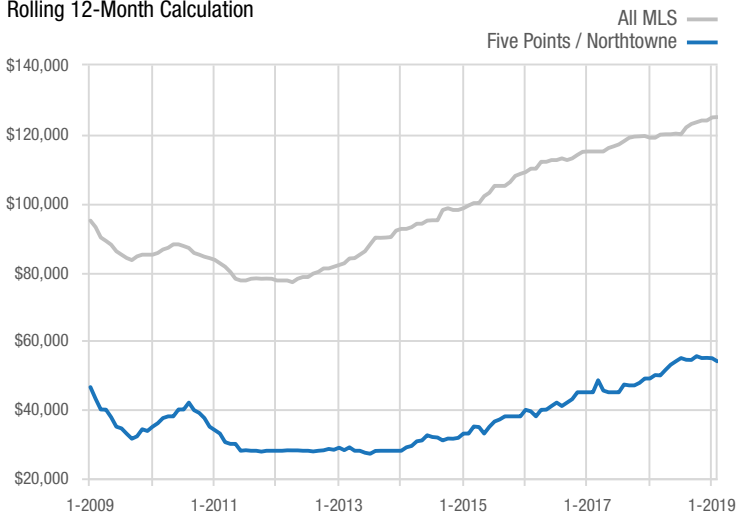
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	34	25	- 26.5%	73	68	- 6.8%
Pending Sales	30	29	- 3.3%	46	56	+ 21.7%
Closed Sales	24	28	+ 16.7%	45	54	+ 20.0%
Days on Market Until Sale	117	103	- 12.0%	105	108	+ 2.9%
Median Sales Price*	\$67,750	\$48,000	- 29.2%	\$56,900	\$47,200	- 17.0%
Average Sales Price*	\$63,533	\$56,354	- 11.3%	\$56,033	\$50,853	- 9.2%
Percent of List Price Received*	94.8%	93.7%	- 1.2%	94.6%	92.3%	- 2.4%
Inventory of Homes for Sale	133	89	- 33.1%	—	—	—
Months Supply of Inventory	4.1	2.6	- 36.6%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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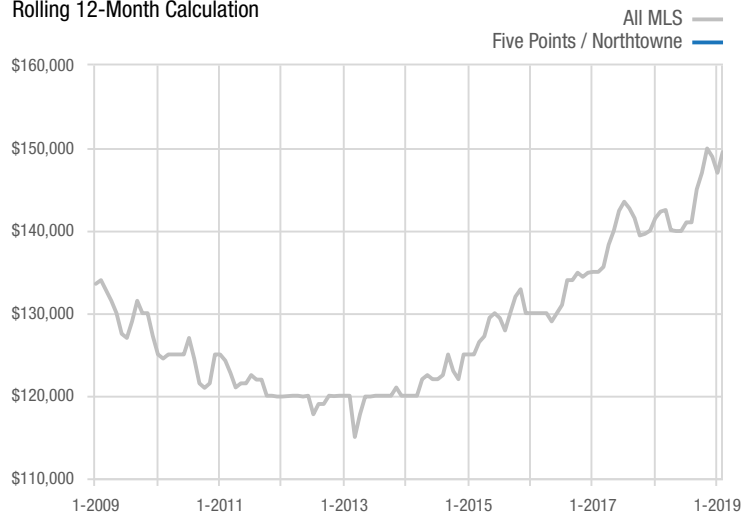
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Franklin Park / Trilby

MLS Area 11: 43623

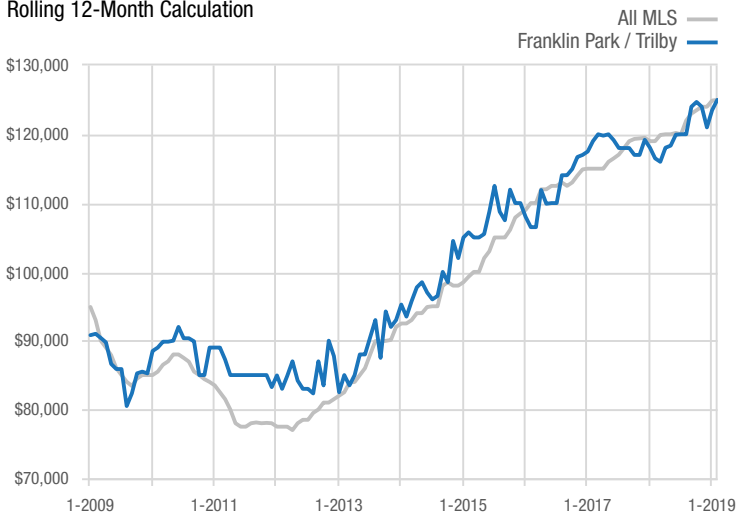
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	22	22	0.0%	44	40	- 9.1%
Pending Sales	11	13	+ 18.2%	30	26	- 13.3%
Closed Sales	13	11	- 15.4%	29	24	- 17.2%
Days on Market Until Sale	98	72	- 26.5%	103	85	- 17.5%
Median Sales Price*	\$95,500	\$149,950	+ 57.0%	\$95,000	\$127,000	+ 33.7%
Average Sales Price*	\$106,791	\$162,540	+ 52.2%	\$119,420	\$142,227	+ 19.1%
Percent of List Price Received*	94.4%	98.3%	+ 4.1%	94.0%	99.8%	+ 6.2%
Inventory of Homes for Sale	62	53	- 14.5%	—	—	—
Months Supply of Inventory	3.0	2.3	- 23.3%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	1	—	3	4	+ 33.3%
Pending Sales	1	2	+ 100.0%	2	2	0.0%
Closed Sales	1	0	- 100.0%	2	1	- 50.0%
Days on Market Until Sale	16	—	—	8	40	+ 400.0%
Median Sales Price*	\$47,500	—	—	\$93,750	\$95,000	+ 1.3%
Average Sales Price*	\$47,500	—	—	\$93,750	\$95,000	+ 1.3%
Percent of List Price Received*	95.2%	—	—	97.6%	108.0%	+ 10.7%
Inventory of Homes for Sale	1	3	+ 200.0%	—	—	—
Months Supply of Inventory	0.8	1.7	+ 112.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

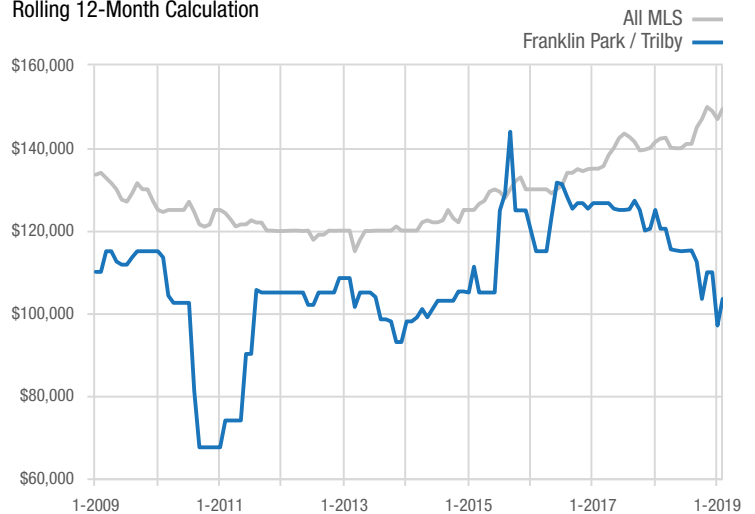
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – February 2019

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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

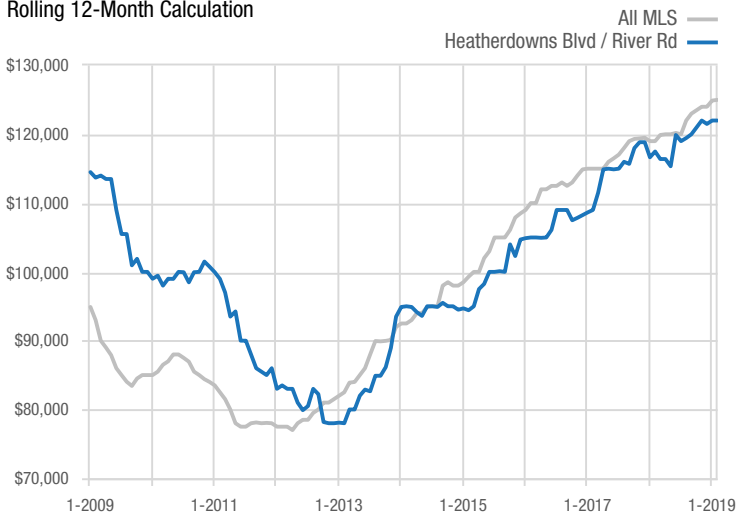
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	33	20	- 39.4%	71	48	- 32.4%
Pending Sales	24	24	0.0%	53	48	- 9.4%
Closed Sales	25	27	+ 8.0%	45	50	+ 11.1%
Days on Market Until Sale	88	98	+ 11.4%	98	93	- 5.1%
Median Sales Price*	\$127,450	\$125,000	- 1.9%	\$107,750	\$121,550	+ 12.8%
Average Sales Price*	\$122,898	\$133,748	+ 8.8%	\$121,034	\$125,807	+ 3.9%
Percent of List Price Received*	95.7%	96.4%	+ 0.7%	96.2%	97.4%	+ 1.2%
Inventory of Homes for Sale	104	78	- 25.0%	—	—	—
Months Supply of Inventory	2.9	2.0	- 31.0%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	6	3	- 50.0%	9	12	+ 33.3%
Pending Sales	4	1	- 75.0%	7	3	- 57.1%
Closed Sales	4	1	- 75.0%	7	3	- 57.1%
Days on Market Until Sale	65	210	+ 223.1%	73	169	+ 131.5%
Median Sales Price*	\$140,750	\$58,000	- 58.8%	\$103,000	\$92,500	- 10.2%
Average Sales Price*	\$172,125	\$58,000	- 66.3%	\$132,357	\$94,333	- 28.7%
Percent of List Price Received*	94.3%	89.2%	- 5.4%	94.9%	92.9%	- 2.1%
Inventory of Homes for Sale	12	20	+ 66.7%	—	—	—
Months Supply of Inventory	2.9	4.3	+ 48.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

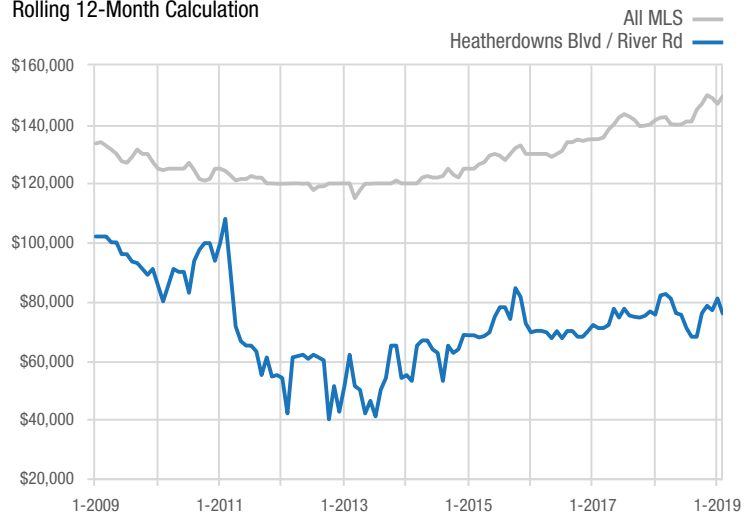
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Maumee

MLS Area 07: 43537

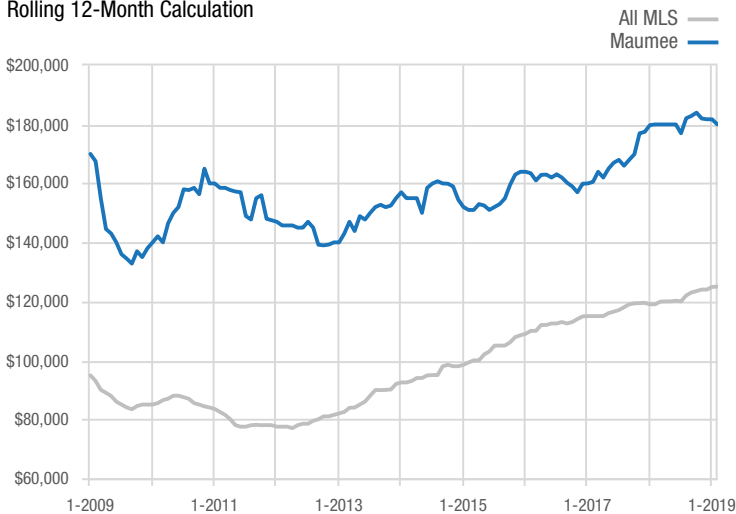
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	37	37	0.0%	61	65	+ 6.6%
Pending Sales	20	23	+ 15.0%	39	43	+ 10.3%
Closed Sales	13	25	+ 92.3%	32	39	+ 21.9%
Days on Market Until Sale	105	76	- 27.6%	109	76	- 30.3%
Median Sales Price*	\$190,000	\$169,250	- 10.9%	\$180,000	\$166,500	- 7.5%
Average Sales Price*	\$227,335	\$192,872	- 15.2%	\$219,216	\$194,161	- 11.4%
Percent of List Price Received*	98.0%	99.2%	+ 1.2%	96.8%	98.1%	+ 1.3%
Inventory of Homes for Sale	93	96	+ 3.2%	—	—	—
Months Supply of Inventory	2.8	2.9	+ 3.6%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	7	2	- 71.4%	10	6	- 40.0%
Pending Sales	4	4	0.0%	7	8	+ 14.3%
Closed Sales	3	4	+ 33.3%	4	8	+ 100.0%
Days on Market Until Sale	99	131	+ 32.3%	87	109	+ 25.3%
Median Sales Price*	\$85,000	\$207,500	+ 144.1%	\$126,250	\$182,000	+ 44.2%
Average Sales Price*	\$107,433	\$214,500	+ 99.7%	\$122,450	\$188,750	+ 54.1%
Percent of List Price Received*	94.7%	96.3%	+ 1.7%	95.4%	96.0%	+ 0.6%
Inventory of Homes for Sale	14	8	- 42.9%	—	—	—
Months Supply of Inventory	2.9	1.8	- 37.9%	—	—	—

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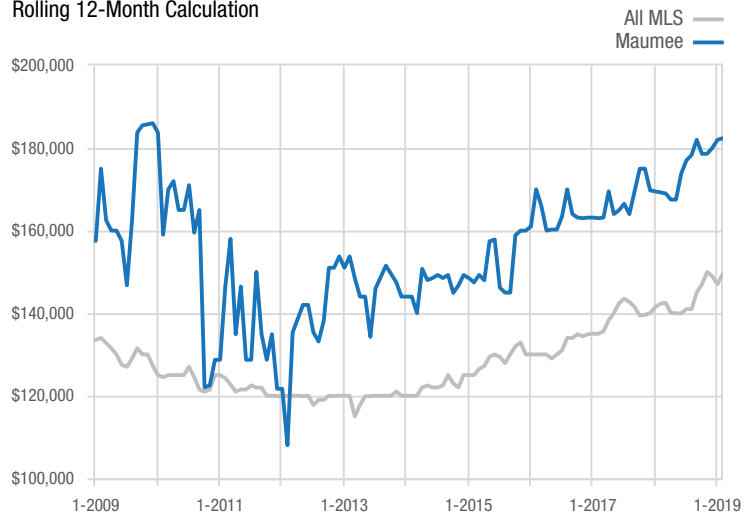
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Monclova

MLS Area 06: 43542

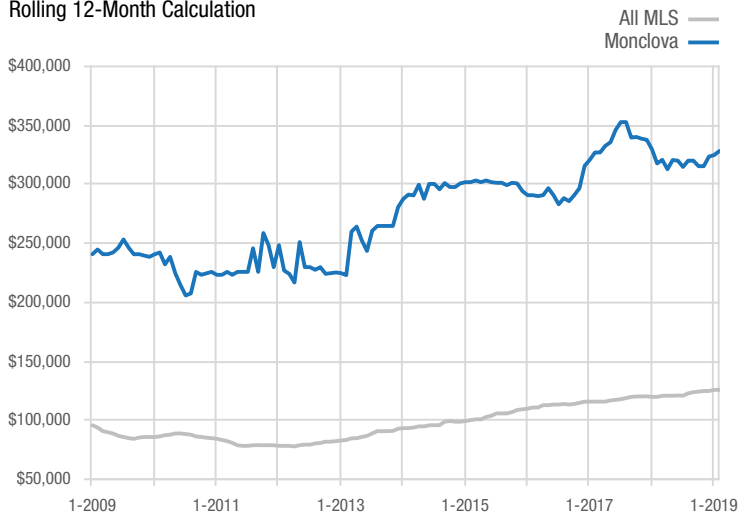
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	6	11	+ 83.3%	11	16	+ 45.5%
Pending Sales	1	2	+ 100.0%	6	3	- 50.0%
Closed Sales	4	1	- 75.0%	6	2	- 66.7%
Days on Market Until Sale	145	56	- 61.4%	123	90	- 26.8%
Median Sales Price*	\$245,750	—	—	\$294,500	\$364,850	+ 23.9%
Average Sales Price*	\$242,125	—	—	\$259,750	\$364,850	+ 40.5%
Percent of List Price Received*	95.7%	—	—	95.5%	101.4%	+ 6.2%
Inventory of Homes for Sale	22	33	+ 50.0%	—	—	—
Months Supply of Inventory	4.4	6.0	+ 36.4%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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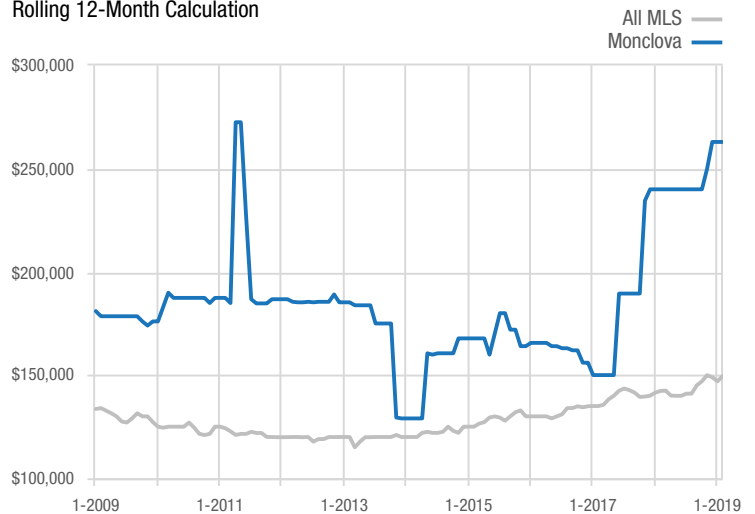
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

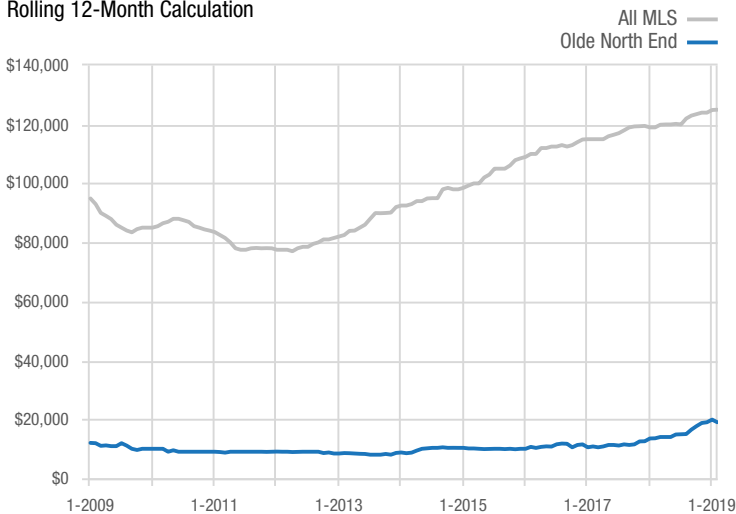
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	10	22	+ 120.0%	19	37	+ 94.7%
Pending Sales	6	6	0.0%	14	10	- 28.6%
Closed Sales	7	5	- 28.6%	17	12	- 29.4%
Days on Market Until Sale	147	52	- 64.6%	99	60	- 39.4%
Median Sales Price*	\$20,000	\$18,900	- 5.5%	\$16,000	\$18,950	+ 18.4%
Average Sales Price*	\$34,329	\$17,340	- 49.5%	\$27,856	\$20,475	- 26.5%
Percent of List Price Received*	78.4%	84.3%	+ 7.5%	94.9%	79.1%	- 16.6%
Inventory of Homes for Sale	36	44	+ 22.2%	—	—	—
Months Supply of Inventory	3.7	5.8	+ 56.8%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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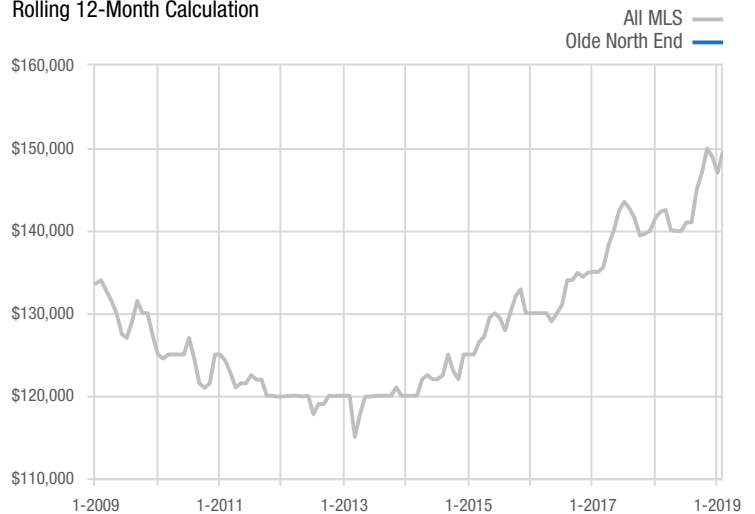
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

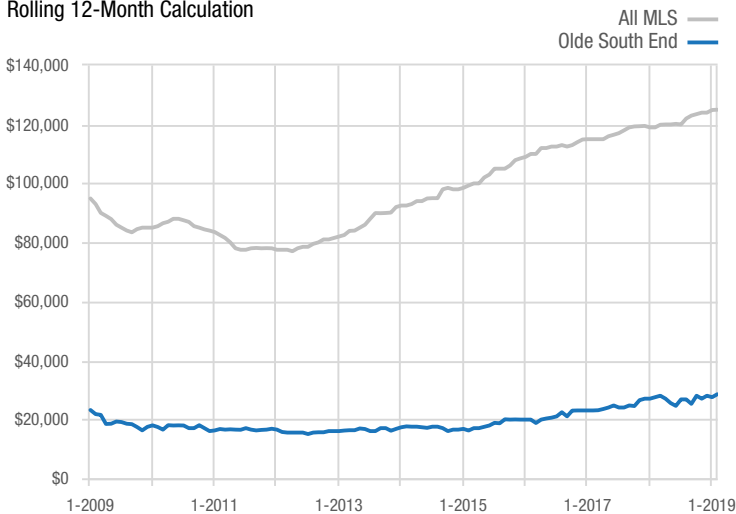
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	29	21	- 27.6%	56	51	- 8.9%
Pending Sales	14	22	+ 57.1%	21	38	+ 81.0%
Closed Sales	12	22	+ 83.3%	21	42	+ 100.0%
Days on Market Until Sale	84	61	- 27.4%	87	77	- 11.5%
Median Sales Price*	\$16,036	\$29,200	+ 82.1%	\$22,071	\$27,250	+ 23.5%
Average Sales Price*	\$19,541	\$35,054	+ 79.4%	\$23,219	\$33,116	+ 42.6%
Percent of List Price Received*	95.7%	87.8%	- 8.3%	92.3%	90.7%	- 1.7%
Inventory of Homes for Sale	79	55	- 30.4%	—	—	—
Months Supply of Inventory	5.2	2.7	- 48.1%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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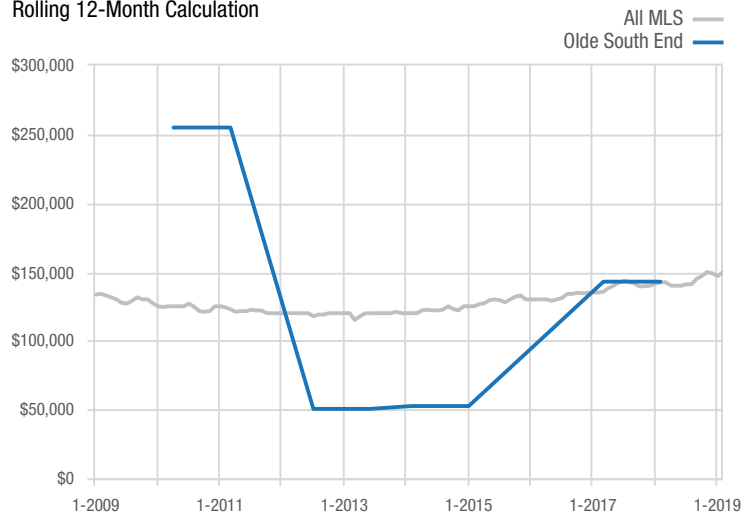
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

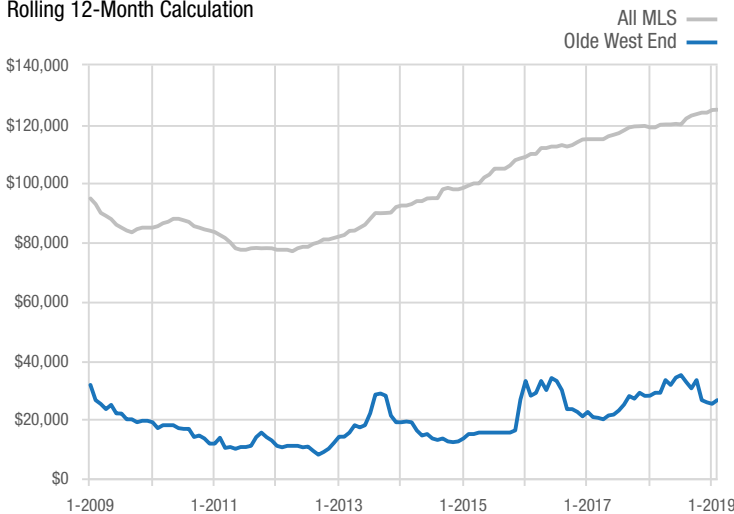
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	4	8	+ 100.0%	8	13	+ 62.5%
Pending Sales	2	4	+ 100.0%	8	6	- 25.0%
Closed Sales	1	4	+ 300.0%	8	5	- 37.5%
Days on Market Until Sale	270	129	- 52.2%	121	115	- 5.0%
Median Sales Price*	\$15,900	\$27,775	+ 74.7%	\$21,525	\$23,000	+ 6.9%
Average Sales Price*	\$15,900	\$44,115	+ 177.5%	\$30,831	\$35,922	+ 16.5%
Percent of List Price Received*	84.1%	81.0%	- 3.7%	93.8%	81.0%	- 13.6%
Inventory of Homes for Sale	11	23	+ 109.1%	—	—	—
Months Supply of Inventory	2.3	6.0	+ 160.9%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	0	1	—
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	2	0	- 100.0%	3	2	- 33.3%
Days on Market Until Sale	98	—	—	78	117	+ 50.0%
Median Sales Price*	\$48,250	—	—	\$44,567	\$69,000	+ 54.8%
Average Sales Price*	\$48,250	—	—	\$47,022	\$69,000	+ 46.7%
Percent of List Price Received*	91.4%	—	—	100.1%	89.2%	- 10.9%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	2.4	1.0	- 58.3%	—	—	—

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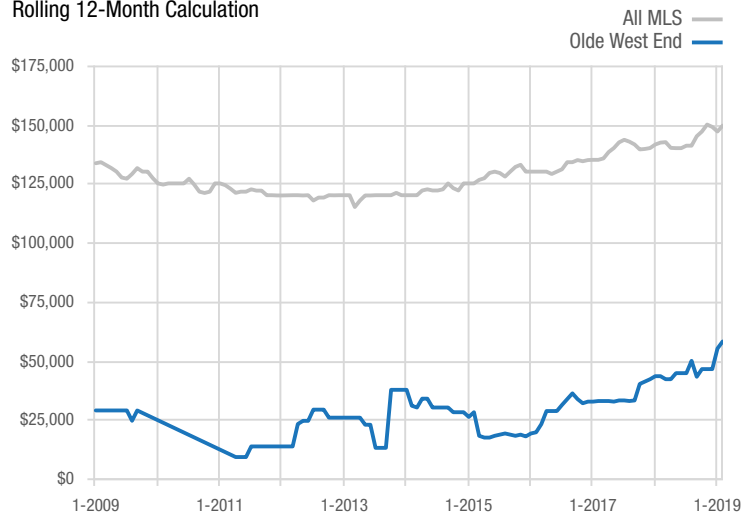
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

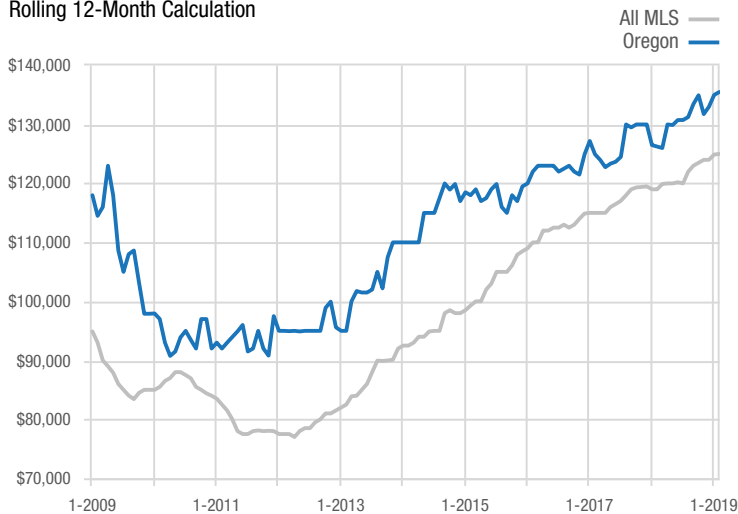
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	23	10	- 56.5%	43	30	- 30.2%
Pending Sales	9	12	+ 33.3%	21	25	+ 19.0%
Closed Sales	8	9	+ 12.5%	26	20	- 23.1%
Days on Market Until Sale	126	113	- 10.3%	109	115	+ 5.5%
Median Sales Price*	\$127,200	\$131,000	+ 3.0%	\$120,250	\$133,500	+ 11.0%
Average Sales Price*	\$119,863	\$158,067	+ 31.9%	\$129,022	\$160,337	+ 24.3%
Percent of List Price Received*	95.2%	96.5%	+ 1.4%	98.0%	96.8%	- 1.2%
Inventory of Homes for Sale	77	63	- 18.2%	—	—	—
Months Supply of Inventory	4.3	3.0	- 30.2%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	44	—	—	44	—	—
Median Sales Price*	\$136,000	—	—	\$136,000	—	—
Average Sales Price*	\$136,000	—	—	\$136,000	—	—
Percent of List Price Received*	100.8%	—	—	100.8%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

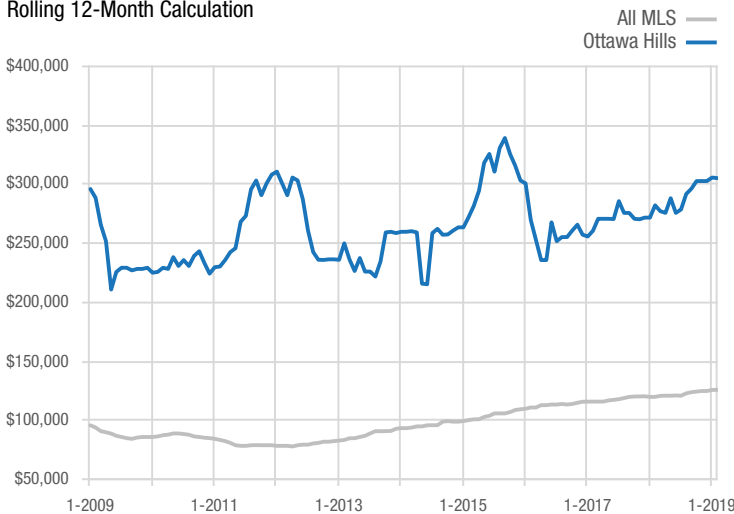
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	12	12	0.0%	17	19	+ 11.8%
Pending Sales	7	3	- 57.1%	11	8	- 27.3%
Closed Sales	7	2	- 71.4%	11	6	- 45.5%
Days on Market Until Sale	138	182	+ 31.9%	130	210	+ 61.5%
Median Sales Price*	\$305,000	\$325,000	+ 6.6%	\$290,000	\$372,500	+ 28.4%
Average Sales Price*	\$327,543	\$325,000	- 0.8%	\$279,236	\$442,483	+ 58.5%
Percent of List Price Received*	94.5%	91.9%	- 2.8%	98.9%	94.0%	- 5.0%
Inventory of Homes for Sale	38	39	+ 2.6%	—	—	—
Months Supply of Inventory	4.8	4.7	- 2.1%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	3	3	0.0%	3	4	+ 33.3%
Pending Sales	1	2	+ 100.0%	2	3	+ 50.0%
Closed Sales	1	2	+ 100.0%	2	3	+ 50.0%
Days on Market Until Sale	165	56	- 66.1%	148	89	- 39.9%
Median Sales Price*	\$82,000	\$82,500	+ 0.6%	\$71,750	\$70,000	- 2.4%
Average Sales Price*	\$82,000	\$82,500	+ 0.6%	\$71,750	\$78,333	+ 9.2%
Percent of List Price Received*	91.6%	98.5%	+ 7.5%	86.3%	97.3%	+ 12.7%
Inventory of Homes for Sale	9	8	- 11.1%	—	—	—
Months Supply of Inventory	6.2	4.5	- 27.4%	—	—	—

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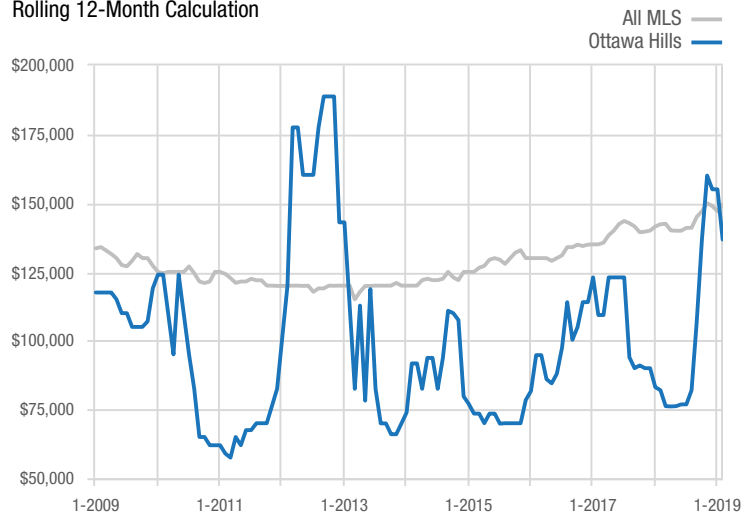
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	11	17	+ 54.5%	32	39	+ 21.9%
Pending Sales	14	18	+ 28.6%	27	37	+ 37.0%
Closed Sales	17	18	+ 5.9%	28	32	+ 14.3%
Days on Market Until Sale	111	116	+ 4.5%	97	110	+ 13.4%
Median Sales Price*	\$75,000	\$120,000	+ 60.0%	\$93,000	\$110,000	+ 18.3%
Average Sales Price*	\$88,994	\$114,489	+ 28.6%	\$90,678	\$106,755	+ 17.7%
Percent of List Price Received*	94.8%	95.1%	+ 0.3%	94.5%	92.7%	- 1.9%
Inventory of Homes for Sale	53	54	+ 1.9%	—	—	—
Months Supply of Inventory	2.6	2.3	- 11.5%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	2	0	- 100.0%	3	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	45	74	+ 64.4%	45	74	+ 64.4%
Median Sales Price*	\$34,000	\$125,000	+ 267.6%	\$34,000	\$125,000	+ 267.6%
Average Sales Price*	\$34,000	\$125,000	+ 267.6%	\$34,000	\$125,000	+ 267.6%
Percent of List Price Received*	85.2%	96.9%	+ 13.7%	85.2%	96.9%	+ 13.7%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.7	0.9	- 47.1%	—	—	—

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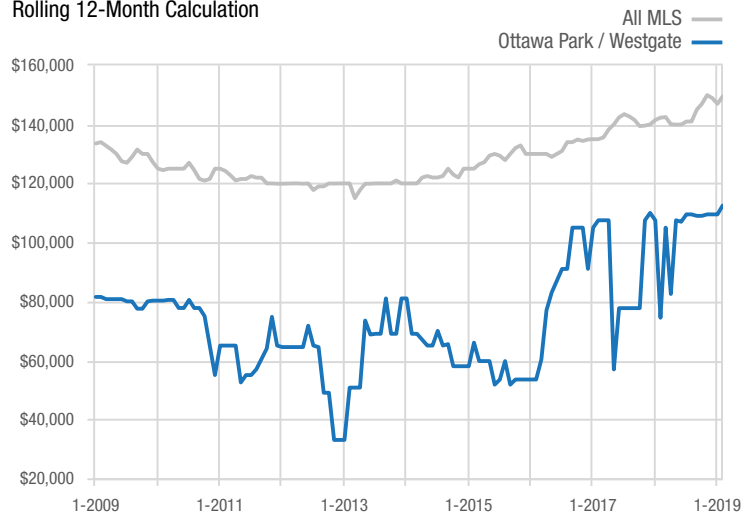
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

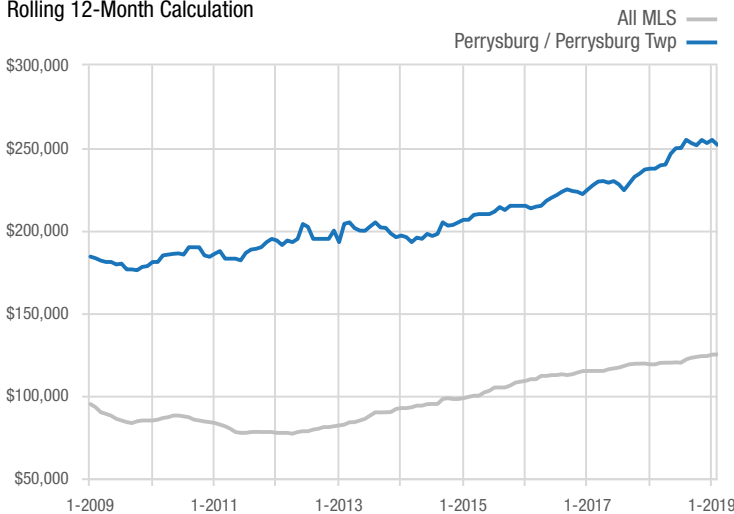
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	51	35	- 31.4%	85	81	- 4.7%
Pending Sales	39	38	- 2.6%	61	64	+ 4.9%
Closed Sales	35	26	- 25.7%	50	49	- 2.0%
Days on Market Until Sale	103	110	+ 6.8%	98	115	+ 17.3%
Median Sales Price*	\$235,000	\$226,950	- 3.4%	\$235,000	\$239,500	+ 1.9%
Average Sales Price*	\$264,016	\$218,354	- 17.3%	\$250,902	\$250,922	+ 0.0%
Percent of List Price Received*	98.3%	97.7%	- 0.6%	97.6%	96.9%	- 0.7%
Inventory of Homes for Sale	144	125	- 13.2%	—	—	—
Months Supply of Inventory	3.2	2.7	- 15.6%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	8	5	- 37.5%	17	12	- 29.4%
Pending Sales	7	6	- 14.3%	14	13	- 7.1%
Closed Sales	8	5	- 37.5%	13	10	- 23.1%
Days on Market Until Sale	67	84	+ 25.4%	61	79	+ 29.5%
Median Sales Price*	\$147,250	\$195,000	+ 32.4%	\$160,000	\$193,500	+ 20.9%
Average Sales Price*	\$152,738	\$204,400	+ 33.8%	\$180,312	\$228,975	+ 27.0%
Percent of List Price Received*	96.1%	98.2%	+ 2.2%	96.9%	96.5%	- 0.4%
Inventory of Homes for Sale	19	16	- 15.8%	—	—	—
Months Supply of Inventory	2.6	2.7	+ 3.8%	—	—	—

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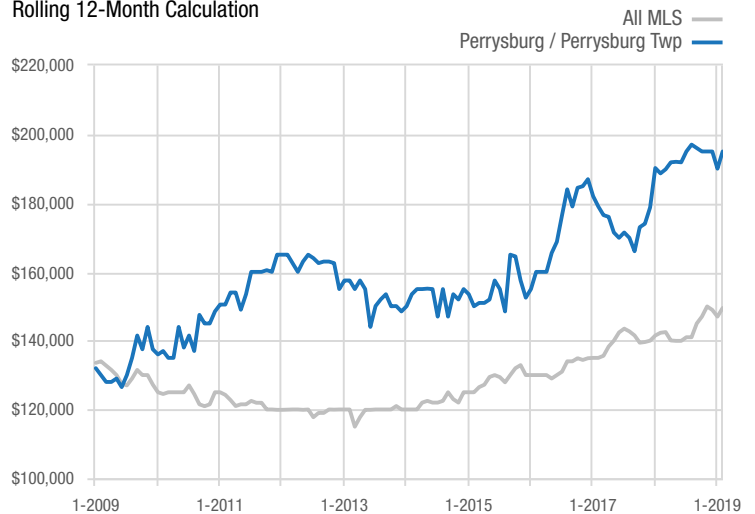
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

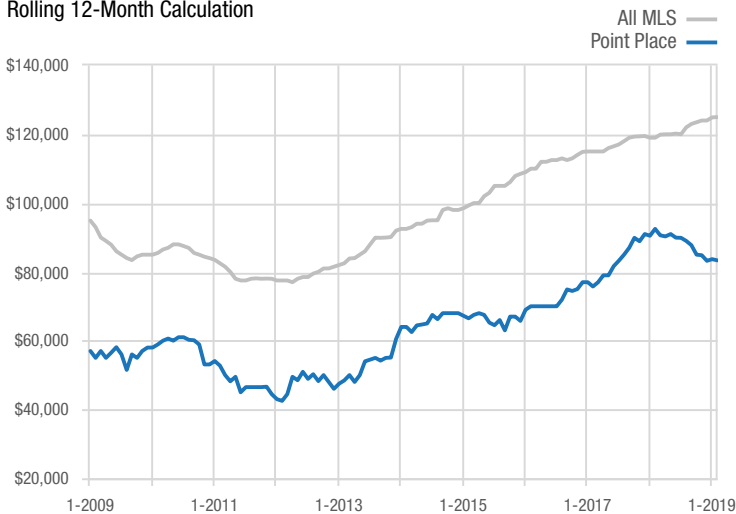
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	20	25	+ 25.0%	37	46	+ 24.3%
Pending Sales	17	25	+ 47.1%	23	39	+ 69.6%
Closed Sales	11	15	+ 36.4%	25	32	+ 28.0%
Days on Market Until Sale	137	89	- 35.0%	132	82	- 37.9%
Median Sales Price*	\$99,900	\$85,500	- 14.4%	\$90,250	\$84,900	- 5.9%
Average Sales Price*	\$94,850	\$91,373	- 3.7%	\$87,568	\$82,152	- 6.2%
Percent of List Price Received*	93.6%	95.5%	+ 2.0%	93.8%	95.0%	+ 1.3%
Inventory of Homes for Sale	63	47	- 25.4%	—	—	—
Months Supply of Inventory	2.9	2.0	- 31.0%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	38	—
Median Sales Price*	—	—	—	—	\$54,000	—
Average Sales Price*	—	—	—	—	\$54,000	—
Percent of List Price Received*	—	—	—	—	90.2%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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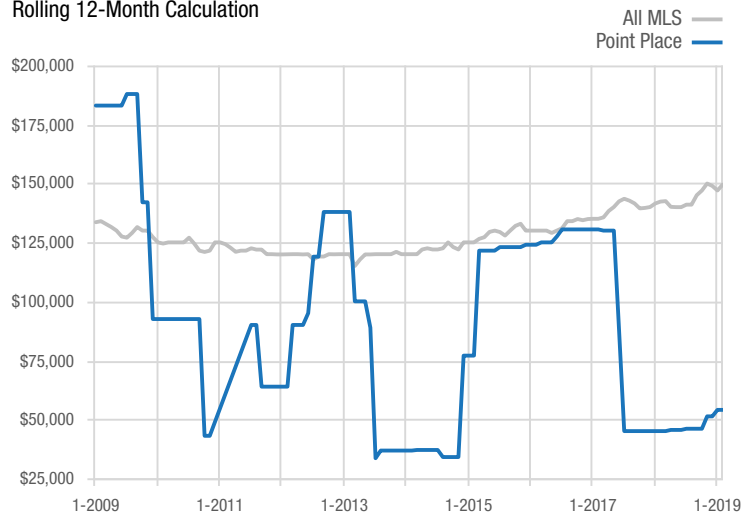
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

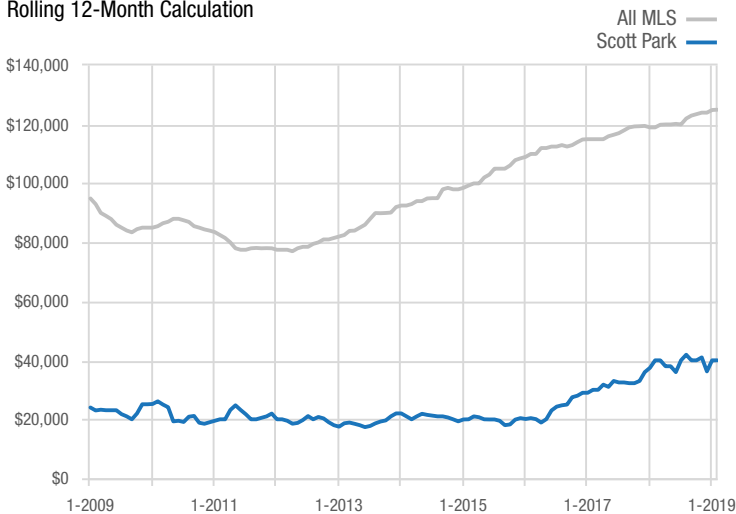
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	16	16	0.0%	33	34	+ 3.0%
Pending Sales	14	11	- 21.4%	27	35	+ 29.6%
Closed Sales	10	13	+ 30.0%	21	32	+ 52.4%
Days on Market Until Sale	94	87	- 7.4%	84	101	+ 20.2%
Median Sales Price*	\$48,900	\$43,000	- 12.1%	\$40,000	\$50,000	+ 25.0%
Average Sales Price*	\$52,656	\$48,184	- 8.5%	\$45,019	\$46,680	+ 3.7%
Percent of List Price Received*	92.0%	96.2%	+ 4.6%	92.0%	91.7%	- 0.3%
Inventory of Homes for Sale	52	47	- 9.6%	—	—	—
Months Supply of Inventory	3.9	3.0	- 23.1%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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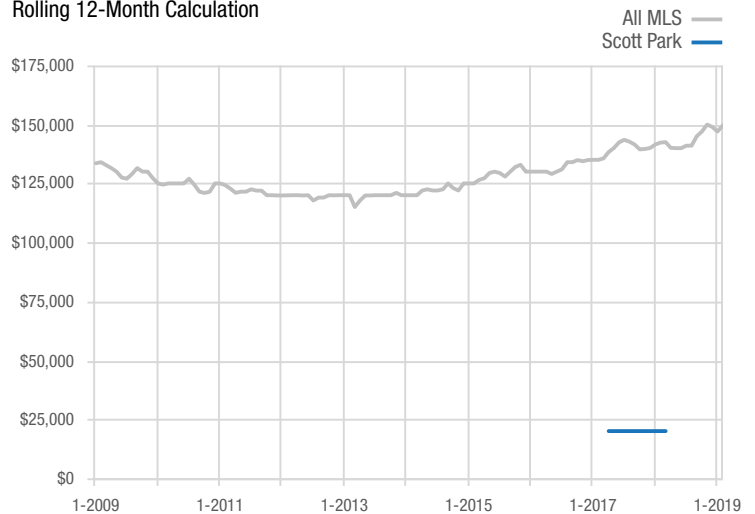
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Spring Meadows

MLS Area 05: 43528 (Includes Holland)

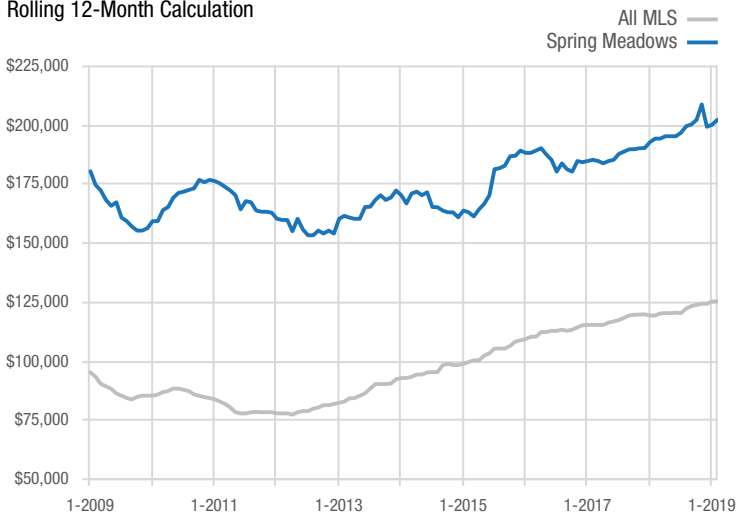
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	23	15	- 34.8%	46	30	- 34.8%
Pending Sales	12	12	0.0%	21	25	+ 19.0%
Closed Sales	6	10	+ 66.7%	20	21	+ 5.0%
Days on Market Until Sale	80	114	+ 42.5%	77	93	+ 20.8%
Median Sales Price*	\$142,261	\$257,000	+ 80.7%	\$149,521	\$204,000	+ 36.4%
Average Sales Price*	\$150,087	\$246,683	+ 64.4%	\$155,199	\$205,023	+ 32.1%
Percent of List Price Received*	94.9%	97.9%	+ 3.2%	101.6%	99.2%	- 2.4%
Inventory of Homes for Sale	86	52	- 39.5%	—	—	—
Months Supply of Inventory	4.4	2.4	- 45.5%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	5	2	- 60.0%	7	5	- 28.6%
Pending Sales	3	1	- 66.7%	8	7	- 12.5%
Closed Sales	1	1	0.0%	6	5	- 16.7%
Days on Market Until Sale	108	217	+ 100.9%	107	165	+ 54.2%
Median Sales Price*	\$212,000	\$355,000	+ 67.5%	\$220,375	\$269,200	+ 22.2%
Average Sales Price*	\$212,000	\$355,000	+ 67.5%	\$220,792	\$263,840	+ 19.5%
Percent of List Price Received*	97.2%	94.7%	- 2.6%	95.7%	92.8%	- 3.0%
Inventory of Homes for Sale	12	8	- 33.3%	—	—	—
Months Supply of Inventory	4.3	2.8	- 34.9%	—	—	—

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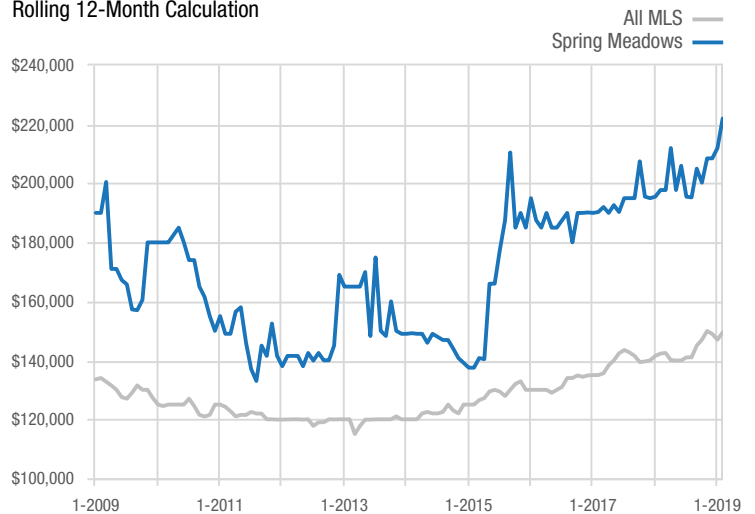
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

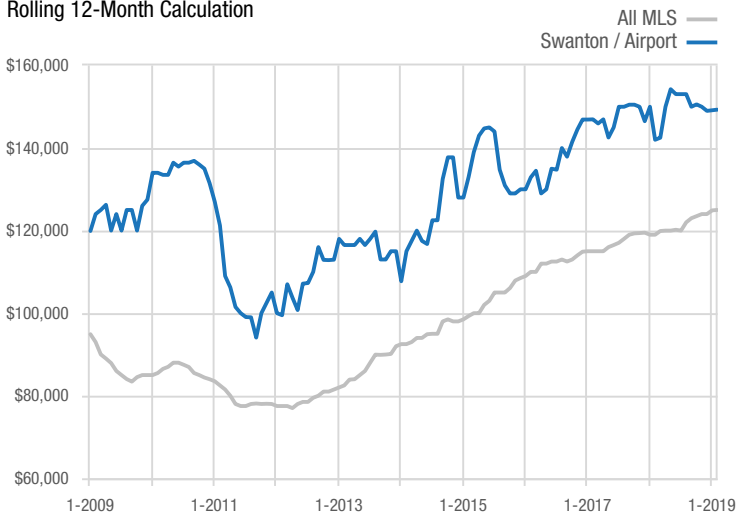
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	12	6	- 50.0%	24	15	- 37.5%
Pending Sales	10	3	- 70.0%	19	5	- 73.7%
Closed Sales	8	1	- 87.5%	15	5	- 66.7%
Days on Market Until Sale	56	331	+ 491.1%	124	117	- 5.6%
Median Sales Price*	\$124,900	\$135,000	+ 8.1%	\$139,900	\$186,000	+ 33.0%
Average Sales Price*	\$132,050	\$135,000	+ 2.2%	\$158,523	\$178,540	+ 12.6%
Percent of List Price Received*	97.2%	96.5%	- 0.7%	99.2%	98.7%	- 0.5%
Inventory of Homes for Sale	26	33	+ 26.9%	—	—	—
Months Supply of Inventory	2.3	3.5	+ 52.2%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	35	—	—	35	—	—
Median Sales Price*	\$196,000	—	—	\$196,000	—	—
Average Sales Price*	\$196,000	—	—	\$196,000	—	—
Percent of List Price Received*	99.0%	—	—	99.0%	—	—
Inventory of Homes for Sale	0	4	—	—	—	—
Months Supply of Inventory	—	3.0	—	—	—	—

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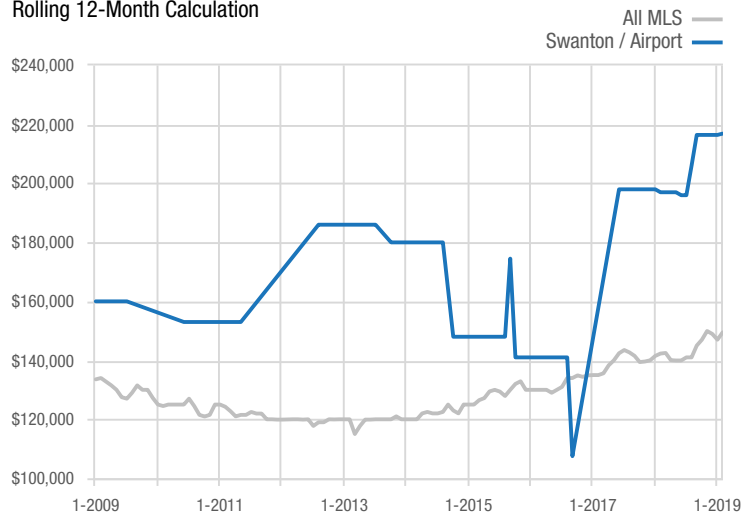
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Sylvania

43560 and 43617

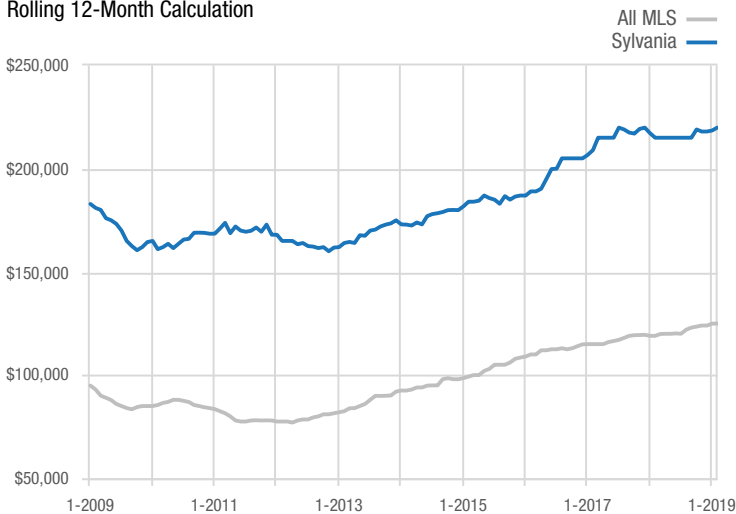
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	58	37	- 36.2%	113	75	- 33.6%
Pending Sales	41	22	- 46.3%	76	54	- 28.9%
Closed Sales	40	20	- 50.0%	65	49	- 24.6%
Days on Market Until Sale	100	115	+ 15.0%	108	105	- 2.8%
Median Sales Price*	\$190,000	\$241,250	+ 27.0%	\$196,350	\$220,000	+ 12.0%
Average Sales Price*	\$189,076	\$226,355	+ 19.7%	\$195,580	\$222,201	+ 13.6%
Percent of List Price Received*	96.9%	99.6%	+ 2.8%	96.7%	98.4%	+ 1.8%
Inventory of Homes for Sale	160	152	- 5.0%	—	—	—
Months Supply of Inventory	3.3	2.9	- 12.1%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	19	10	- 47.4%	28	21	- 25.0%
Pending Sales	10	8	- 20.0%	20	12	- 40.0%
Closed Sales	9	6	- 33.3%	20	9	- 55.0%
Days on Market Until Sale	85	137	+ 61.2%	127	172	+ 35.4%
Median Sales Price*	\$162,900	\$252,350	+ 54.9%	\$176,750	\$238,700	+ 35.0%
Average Sales Price*	\$166,417	\$252,498	+ 51.7%	\$173,816	\$229,821	+ 32.2%
Percent of List Price Received*	97.1%	98.4%	+ 1.3%	94.7%	97.4%	+ 2.9%
Inventory of Homes for Sale	34	31	- 8.8%	—	—	—
Months Supply of Inventory	3.1	2.7	- 12.9%	—	—	—

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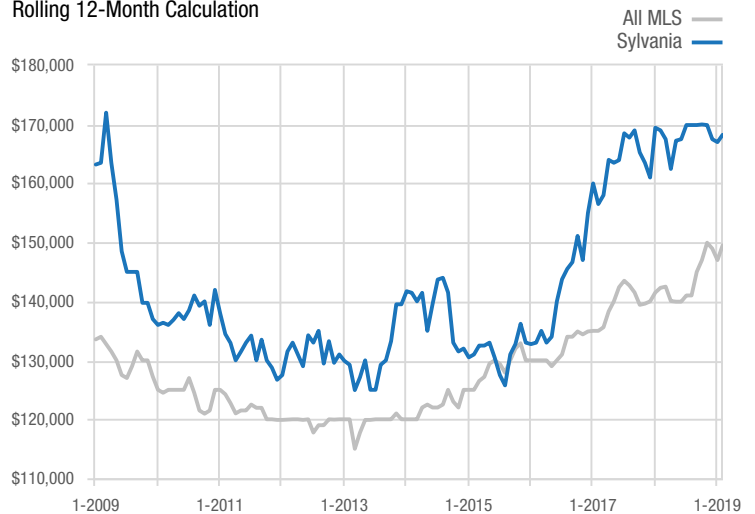
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Tremainsville

MLS Area 12: 43613

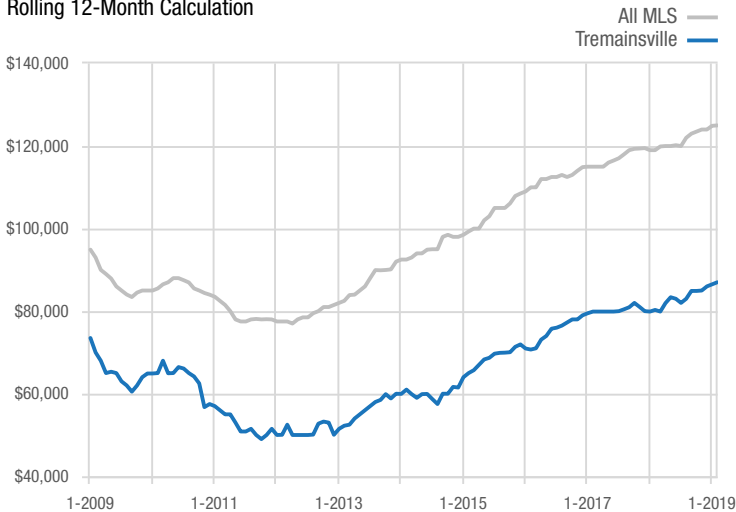
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	56	33	- 41.1%	96	77	- 19.8%
Pending Sales	27	32	+ 18.5%	52	67	+ 28.8%
Closed Sales	31	29	- 6.5%	61	62	+ 1.6%
Days on Market Until Sale	129	90	- 30.2%	118	107	- 9.3%
Median Sales Price*	\$79,900	\$82,000	+ 2.6%	\$66,000	\$76,113	+ 15.3%
Average Sales Price*	\$78,150	\$83,114	+ 6.4%	\$70,300	\$79,251	+ 12.7%
Percent of List Price Received*	94.4%	97.6%	+ 3.4%	95.6%	96.0%	+ 0.4%
Inventory of Homes for Sale	185	125	- 32.4%	—	—	—
Months Supply of Inventory	4.0	2.4	- 40.0%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	2	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	204	—	—
Median Sales Price*	—	—	—	\$77,500	—	—
Average Sales Price*	—	—	—	\$77,500	—	—
Percent of List Price Received*	—	—	—	92.4%	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

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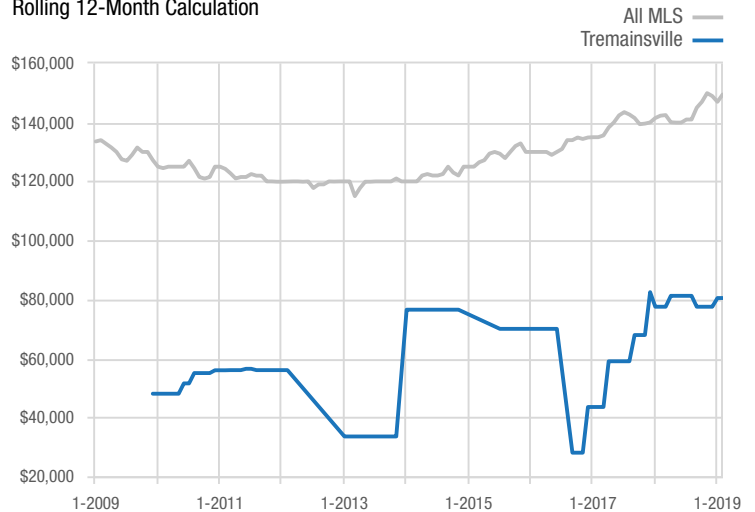
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Waterville

MLS Area 10: 43566

Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	10	7	- 30.0%	21	22	+ 4.8%
Pending Sales	6	6	0.0%	15	11	- 26.7%
Closed Sales	6	4	- 33.3%	13	10	- 23.1%
Days on Market Until Sale	60	90	+ 50.0%	65	108	+ 66.2%
Median Sales Price*	\$169,500	\$307,850	+ 81.6%	\$195,000	\$239,900	+ 23.0%
Average Sales Price*	\$179,917	\$296,400	+ 64.7%	\$252,246	\$250,322	- 0.8%
Percent of List Price Received*	97.4%	99.6%	+ 2.3%	98.3%	99.2%	+ 0.9%
Inventory of Homes for Sale	36	31	- 13.9%	—	—	—
Months Supply of Inventory	3.5	3.0	- 14.3%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	4	—	2	6	+ 200.0%
Pending Sales	2	2	0.0%	2	3	+ 50.0%
Closed Sales	2	1	- 50.0%	2	1	- 50.0%
Days on Market Until Sale	81	69	- 14.8%	81	69	- 14.8%
Median Sales Price*	\$100,150	\$140,001	+ 39.8%	\$100,150	\$140,001	+ 39.8%
Average Sales Price*	\$100,150	\$140,001	+ 39.8%	\$100,150	\$140,001	+ 39.8%
Percent of List Price Received*	90.0%	106.8%	+ 18.7%	90.0%	106.8%	+ 18.7%
Inventory of Homes for Sale	1	8	+ 700.0%	—	—	—
Months Supply of Inventory	0.4	4.8	+ 1,100.0%	—	—	—

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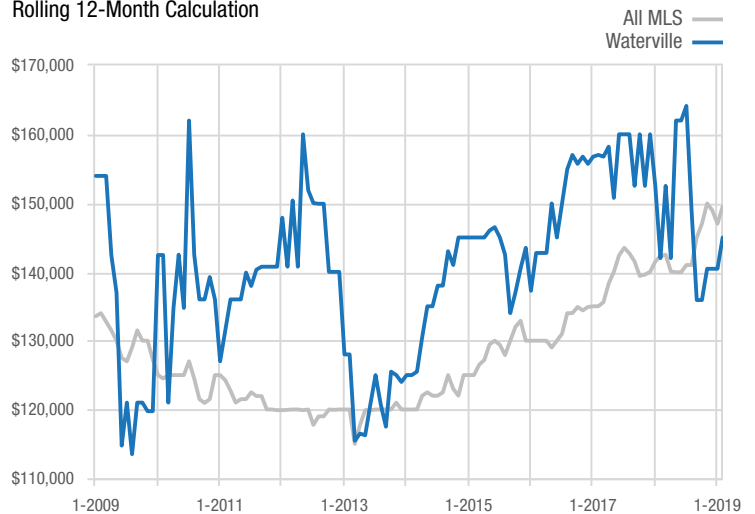
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – February 2019

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Whitehouse

MLS Area 08: 43571

Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	10	19	+ 90.0%	25	31	+ 24.0%
Pending Sales	11	7	- 36.4%	15	16	+ 6.7%
Closed Sales	8	9	+ 12.5%	13	13	0.0%
Days on Market Until Sale	137	113	- 17.5%	130	116	- 10.8%
Median Sales Price*	\$309,900	\$186,500	- 39.8%	\$195,000	\$211,500	+ 8.5%
Average Sales Price*	\$300,513	\$205,794	- 31.5%	\$242,077	\$235,596	- 2.7%
Percent of List Price Received*	99.3%	99.0%	- 0.3%	97.1%	99.5%	+ 2.5%
Inventory of Homes for Sale	31	40	+ 29.0%	—	—	—
Months Supply of Inventory	2.9	4.2	+ 44.8%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	0.8	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

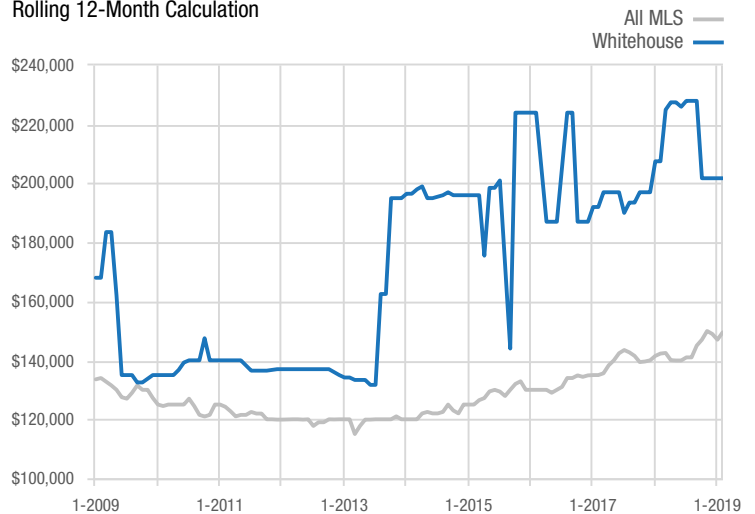
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

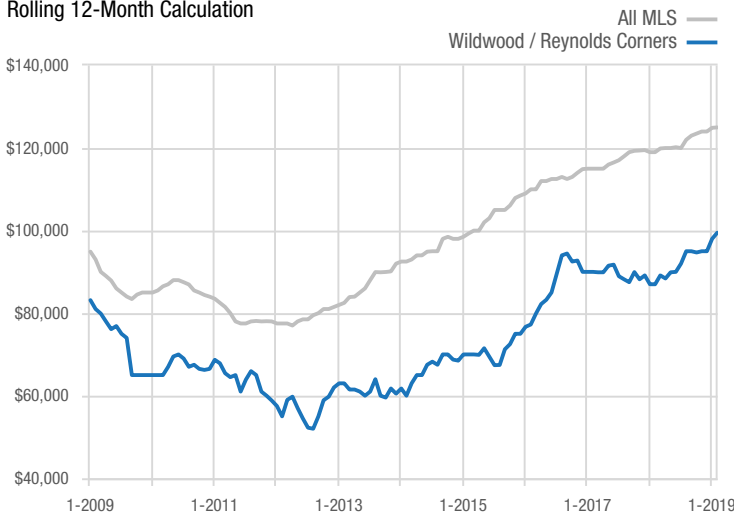
Single Family	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	26	24	- 7.7%	59	51	- 13.6%
Pending Sales	22	22	0.0%	43	39	- 9.3%
Closed Sales	21	18	- 14.3%	41	37	- 9.8%
Days on Market Until Sale	85	86	+ 1.2%	83	87	+ 4.8%
Median Sales Price*	\$66,500	\$129,500	+ 94.7%	\$67,250	\$104,750	+ 55.8%
Average Sales Price*	\$83,051	\$126,650	+ 52.5%	\$77,468	\$118,622	+ 53.1%
Percent of List Price Received*	98.4%	94.0%	- 4.5%	96.7%	94.9%	- 1.9%
Inventory of Homes for Sale	105	80	- 23.8%	—	—	—
Months Supply of Inventory	3.4	2.8	- 17.6%	—	—	—

Condo-Villa	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
Key Metrics						
New Listings	6	4	- 33.3%	16	10	- 37.5%
Pending Sales	6	5	- 16.7%	10	9	- 10.0%
Closed Sales	5	4	- 20.0%	11	7	- 36.4%
Days on Market Until Sale	99	131	+ 32.3%	150	113	- 24.7%
Median Sales Price*	\$140,173	\$74,000	- 47.2%	\$140,123	\$78,000	- 44.3%
Average Sales Price*	\$117,495	\$70,146	- 40.3%	\$120,665	\$69,926	- 42.0%
Percent of List Price Received*	94.3%	91.0%	- 3.5%	95.1%	93.9%	- 1.3%
Inventory of Homes for Sale	28	13	- 53.6%	—	—	—
Months Supply of Inventory	4.5	1.6	- 64.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

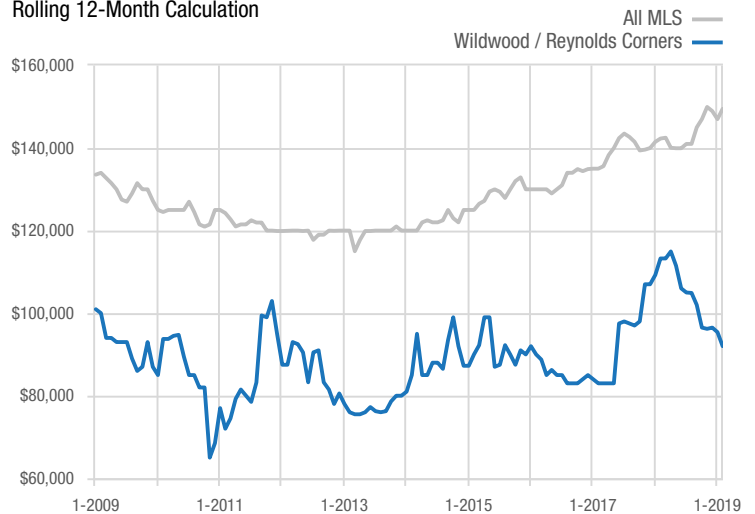
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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