

Local Market Update – 3rd Quarter

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Single Family Homes

| Lucas & Upper Wood County | 3 rd Quarter | | |
|---------------------------------|-------------------------|------------------|----------|
| | 2019 | 2020 | % Change |
| Key Metrics | | | |
| New Listings | 2,183 | 2,102 | -3.7% |
| Closed Sales | 1,769 | 1,907 | +7.8% |
| Days on Market | 74 | 68 | -8.1% |
| Median Sales Price* | \$139,900 | \$150,681 | +7.7% |
| Average Sales Price* | \$169,206 | \$179,837 | +6.3% |
| Percent of List Price Received* | 98.7% | 100.0% | +1.3% |
| Total Volume (in \$1,000s) | \$299,326 | \$354,280 | +18.4% |

| Hancock & Wyandot Counties | 3 rd Quarter | | |
|---------------------------------|-------------------------|------------------|----------|
| | 2019 | 2020 | % Change |
| Key Metrics | | | |
| New Listings | 377 | 363 | -3.7% |
| Closed Sales | 307 | 304 | -1.0% |
| Days on Market | 80 | 70 | -12.5% |
| Median Sales Price* | \$165,000 | \$184,450 | +11.8% |
| Average Sales Price* | \$190,119 | \$215,671 | +13.4% |
| Percent of List Price Received* | 97.6% | 98.9% | +1.3% |
| Total Volume (in \$1,000s) | \$58,367 | \$65,564 | +12.3% |

| Western Counties | 3 rd Quarter | | |
|---------------------------------|-------------------------|------------------|----------|
| | 2019 | 2020 | % Change |
| Key Metrics | | | |
| New Listings | 584 | 508 | -13.0% |
| Closed Sales | 447 | 477 | +6.7% |
| Days on Market | 83 | 90 | +8.4% |
| Median Sales Price* | \$122,000 | \$135,000 | +10.7% |
| Average Sales Price* | \$135,203 | \$149,028 | +10.2% |
| Percent of List Price Received* | 98.0% | 99.9% | +1.9% |
| Total Volume (in \$1,000s) | \$60,436 | \$71,087 | +17.6% |

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Marketwatch Report

Q3-2020

A FREE RESEARCH TOOL FROM **NORIS MLS**

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Marketwatch Report

Q3-2020



All Counties Overview

| | Median Sales Price | | Pct. of Orig. Price Rec'd. | | Days on Market | | Closed Sales | |
|-----------------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
| | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change |
| Auglaize County | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| Crawford County | \$101,650 | -- | 97.5% | -- | 81 | -- | 2 | -- |
| Defiance County | \$143,000 | + 21.2% | 96.2% | + 0.6% | 87 | + 26.4% | 106 | - 13.8% |
| Fulton County | \$165,000 | + 11.1% | 96.4% | + 1.7% | 84 | + 1.8% | 130 | + 28.7% |
| Hancock County | \$186,500 | + 6.6% | 97.1% | + 1.3% | 64 | - 10.6% | 296 | - 2.6% |
| Hardin County | \$139,900 | + 115.2% | 94.6% | + 13.2% | 105 | - 27.2% | 11 | + 83.3% |
| Henry County | \$150,000 | + 11.5% | 98.9% | + 5.5% | 76 | - 14.2% | 58 | + 5.5% |
| Lucas County | \$143,000 | + 10.0% | 97.7% | + 2.4% | 68 | - 7.5% | 1,837 | + 13.2% |
| Marion County | \$129,000 | -- | 92.2% | -- | 63 | -- | 1 | -- |
| Paulding County | \$96,000 | - 8.1% | 94.0% | + 1.8% | 101 | + 15.1% | 37 | - 14.0% |
| Putnam County | \$119,900 | - 6.3% | 94.8% | + 2.1% | 91 | - 32.4% | 33 | - 10.8% |
| Richland County | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| Van Wert County | \$52,000 | -- | 86.8% | -- | 32 | -- | 1 | -- |
| Williams County | \$125,800 | + 21.0% | 94.9% | - 0.4% | 103 | + 36.8% | 124 | + 21.6% |
| Wood County | \$205,250 | + 2.7% | 98.8% | + 2.4% | 72 | - 4.6% | 461 | + 8.5% |

Marketwatch Report

Q3-2020



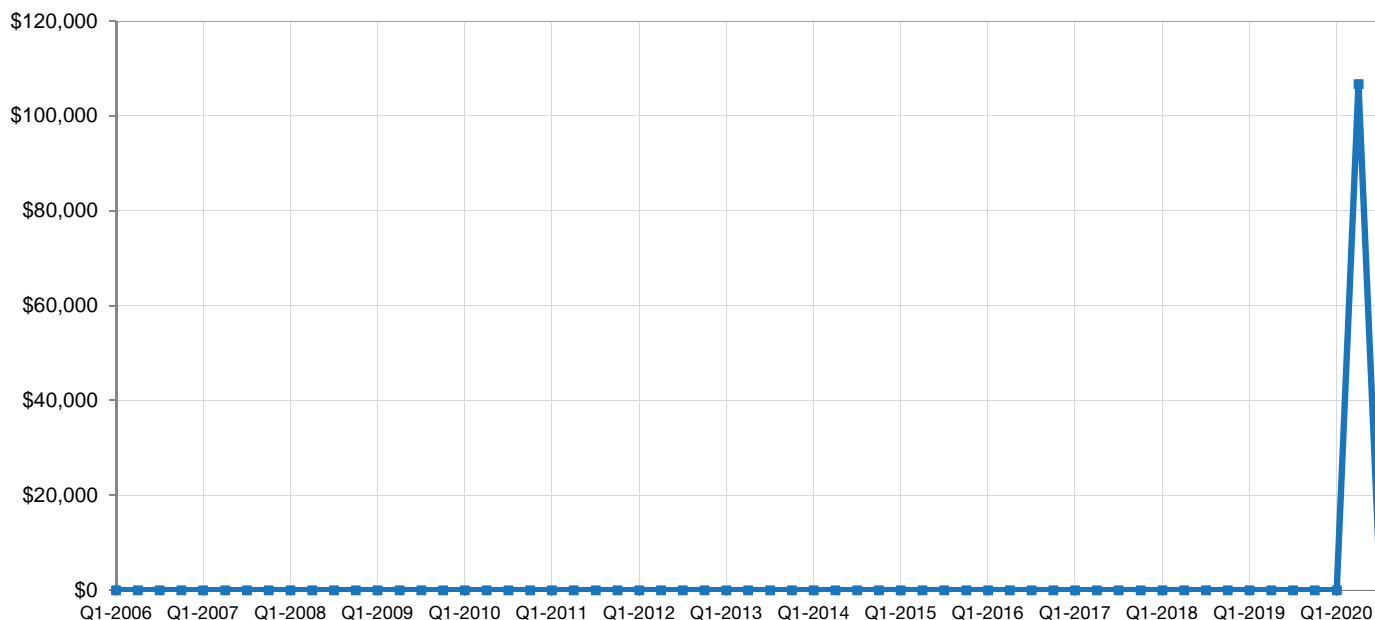
Auglaize County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|---------|---------------|
| Median Sales Price | \$0 | -- |
| Average Sales Price | \$0 | -- |
| Pct. of Orig. Price Rec'd. | 0.0% | -- |
| Homes for Sale | 0 | -- |
| Closed Sales | 0 | -- |
| Months Supply | 0.0 | -- |
| Days on Market | 0 | -- |

Market Activity



Historical Median Sales Price for Auglaize County



Marketwatch Report

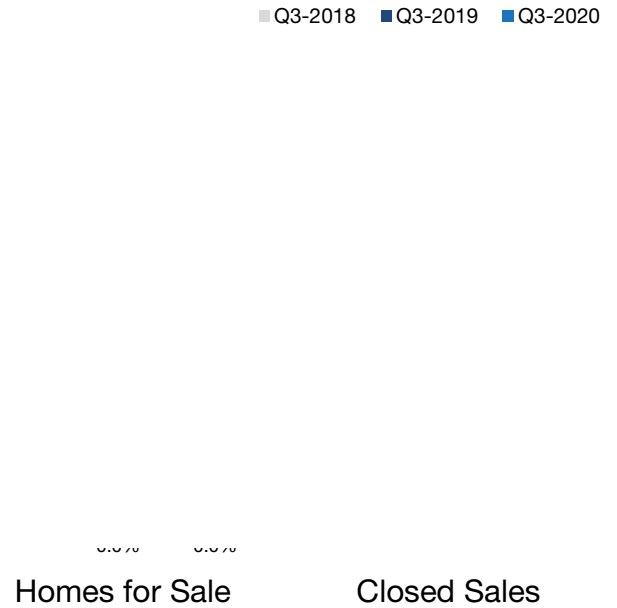
Q3-2020



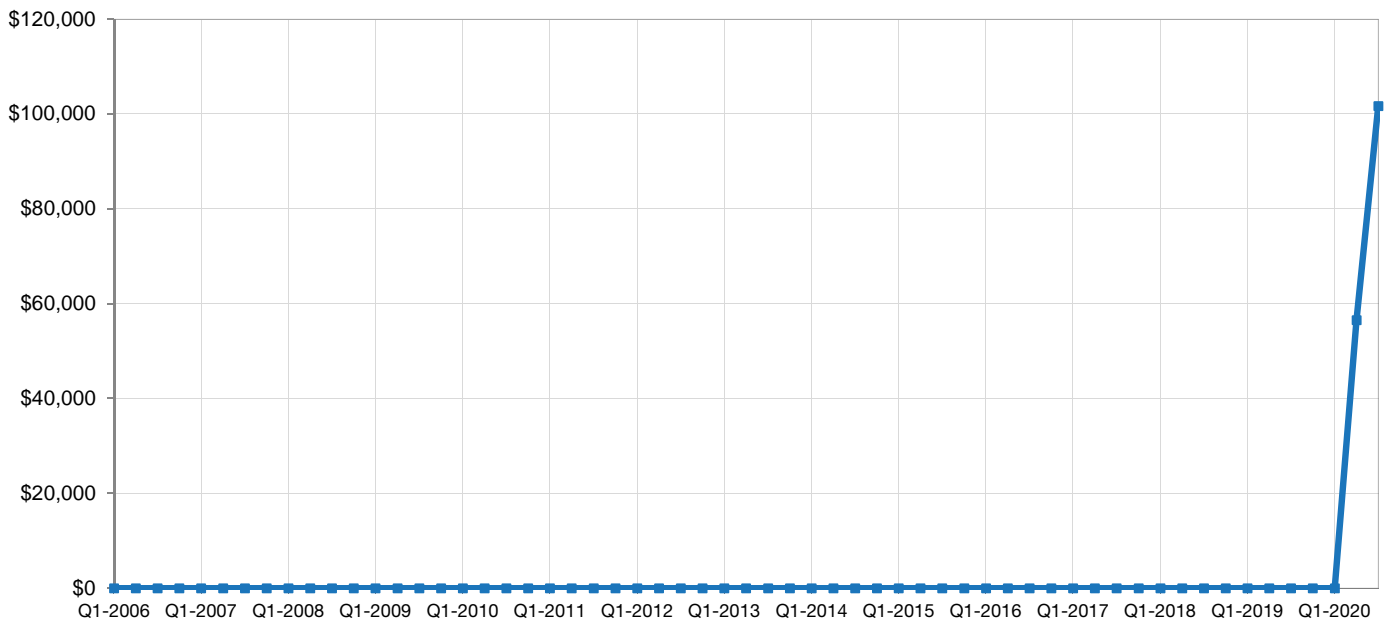
Crawford County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$101,650 | -- |
| Average Sales Price | \$101,650 | -- |
| Pct. of Orig. Price Rec'd. | 97.5% | -- |
| Homes for Sale | 0 | -- |
| Closed Sales | 2 | -- |
| Months Supply | 0.0 | -- |
| Days on Market | 81 | -- |

Market Activity



Historical Median Sales Price for Crawford County



Marketwatch Report

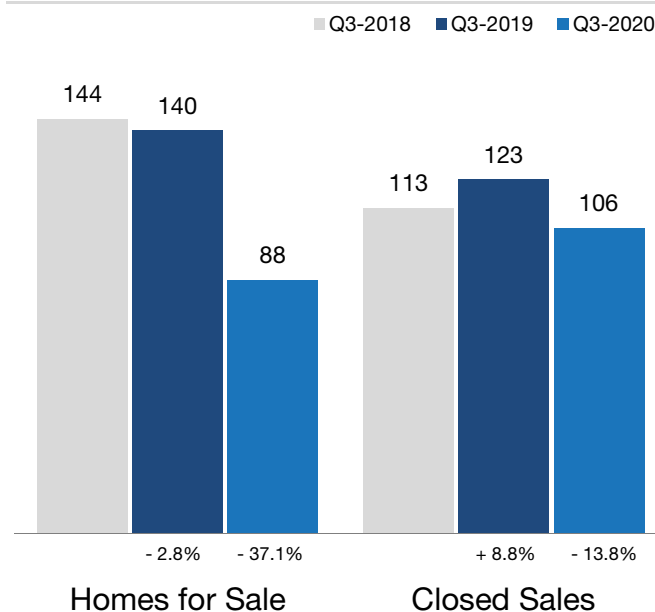
Q3-2020



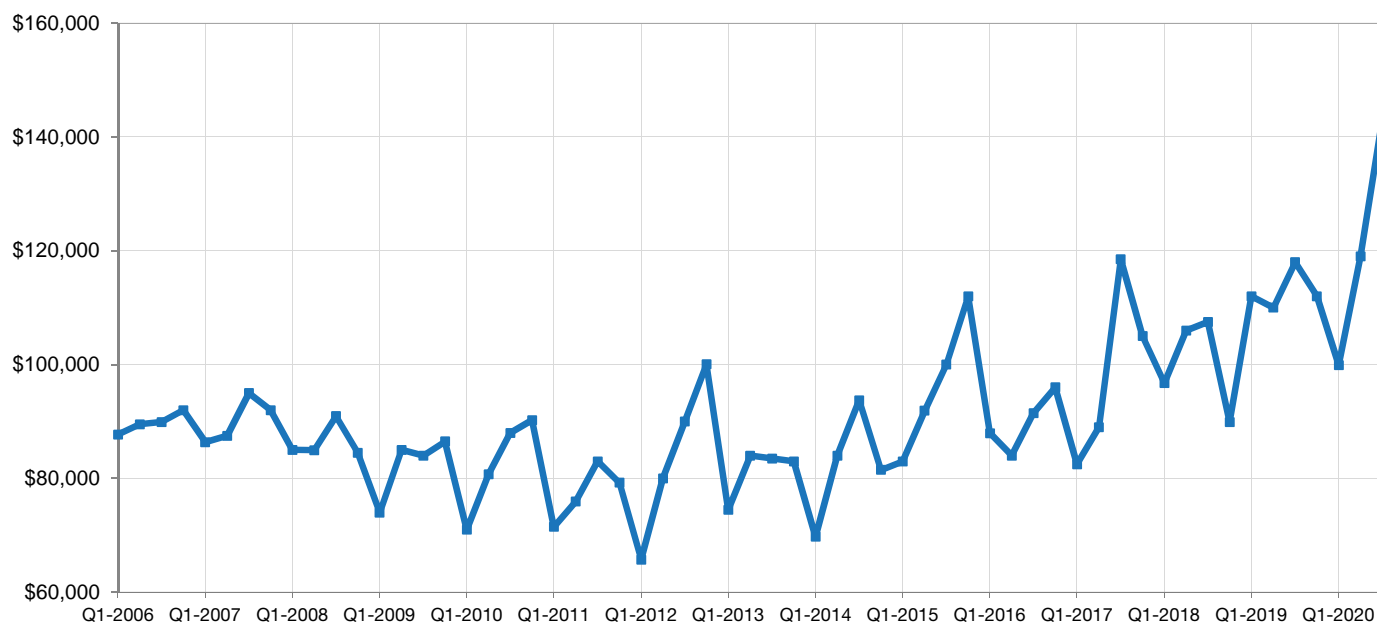
Defiance County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$143,000 | + 21.2% |
| Average Sales Price | \$145,045 | + 15.0% |
| Pct. of Orig. Price Rec'd. | 96.2% | + 0.6% |
| Homes for Sale | 88 | - 37.1% |
| Closed Sales | 106 | - 13.8% |
| Months Supply | 2.6 | - 36.8% |
| Days on Market | 87 | + 26.4% |

Market Activity



Historical Median Sales Price for Defiance County



Marketwatch Report

Q3-2020



Defiance County ZIP Codes

| | Median Sales Price | | Pct. of Orig. Price Rec'd. | | Days on Market | | Closed Sales | |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
| | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change |
| 43506 | \$150,000 | + 8.3% | 96.4% | - 1.2% | 92 | + 41.8% | 51 | + 2.0% |
| 43512 | \$142,750 | + 21.0% | 96.9% | + 1.5% | 84 | + 24.3% | 95 | - 6.9% |
| 43517 | \$144,250 | + 40.7% | 93.0% | + 3.8% | 97 | + 32.8% | 12 | + 100.0% |
| 43526 | \$118,750 | + 3.3% | 88.1% | - 10.3% | 144 | + 107.7% | 8 | - 33.3% |
| 43527 | \$105,500 | - 26.5% | 97.9% | + 4.7% | 55 | - 8.2% | 5 | + 150.0% |
| 43536 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| 43548 | \$207,250 | + 68.5% | 96.3% | + 10.1% | 130 | - 11.6% | 2 | 0.0% |
| 43549 | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 43556 | \$130,500 | + 67.3% | 102.4% | + 9.7% | 101 | + 66.8% | 2 | - 75.0% |

Marketwatch Report

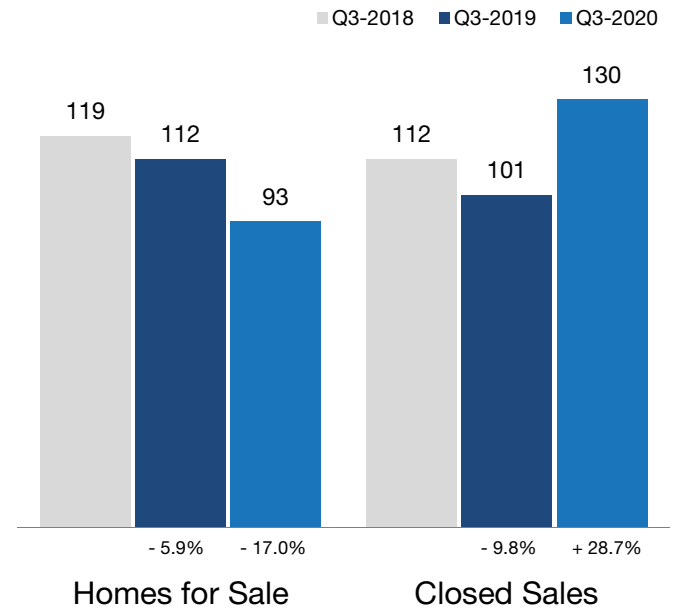
Q3-2020



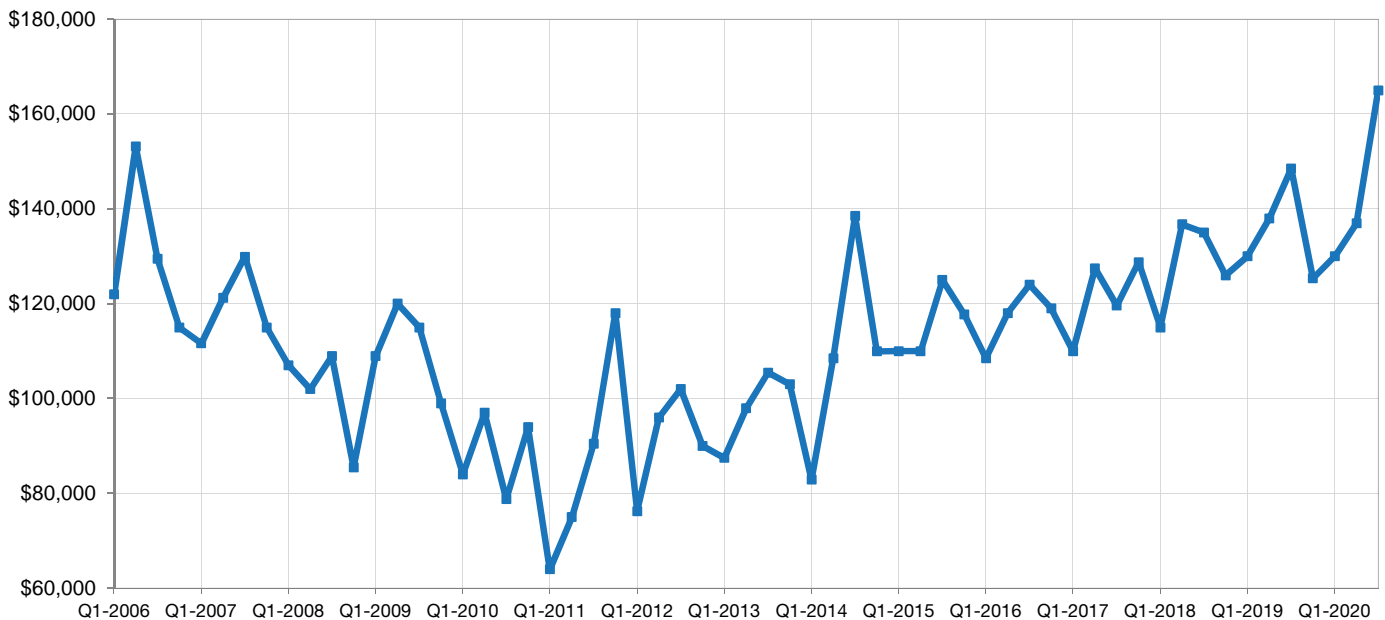
Fulton County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$165,000 | + 11.1% |
| Average Sales Price | \$178,126 | + 6.1% |
| Pct. of Orig. Price Rec'd. | 96.4% | + 1.7% |
| Homes for Sale | 93 | - 17.0% |
| Closed Sales | 130 | + 28.7% |
| Months Supply | 2.9 | - 24.9% |
| Days on Market | 84 | + 1.8% |

Market Activity



Historical Median Sales Price for Fulton County



Marketwatch Report

Q3-2020



Fulton County ZIP Codes

| | Median Sales Price | | Pct. of Orig. Price Rec'd. | | Days on Market | | Closed Sales | |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
| | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change |
| 43502 | \$159,000 | + 14.0% | 96.4% | - 0.9% | 103 | + 6.4% | 23 | + 43.8% |
| 43504 | \$238,000 | + 4.6% | 97.4% | + 0.0% | 89 | - 36.8% | 2 | - 33.3% |
| 43515 | \$150,000 | + 27.2% | 96.8% | + 2.9% | 71 | - 11.0% | 25 | + 92.3% |
| 43521 | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 43532 | \$177,500 | + 127.7% | 95.1% | + 17.7% | 81 | + 4.4% | 6 | + 50.0% |
| 43533 | \$120,000 | 0.0% | 90.4% | - 4.8% | 82 | + 26.3% | 3 | - 40.0% |
| 43540 | \$281,500 | + 59.3% | 99.7% | + 8.1% | 47 | - 55.7% | 4 | - 33.3% |
| 43557 | \$126,000 | + 27.9% | 92.6% | - 1.4% | 169 | + 92.8% | 6 | + 100.0% |
| 43558 | \$207,250 | + 5.7% | 97.6% | + 1.9% | 84 | + 22.8% | 38 | + 15.2% |
| 43567 | \$141,100 | - 9.8% | 95.2% | + 0.1% | 83 | - 2.4% | 46 | + 43.8% |
| 43570 | \$128,870 | + 96.7% | 97.2% | + 4.5% | 73 | - 25.7% | 11 | + 120.0% |

Marketwatch Report

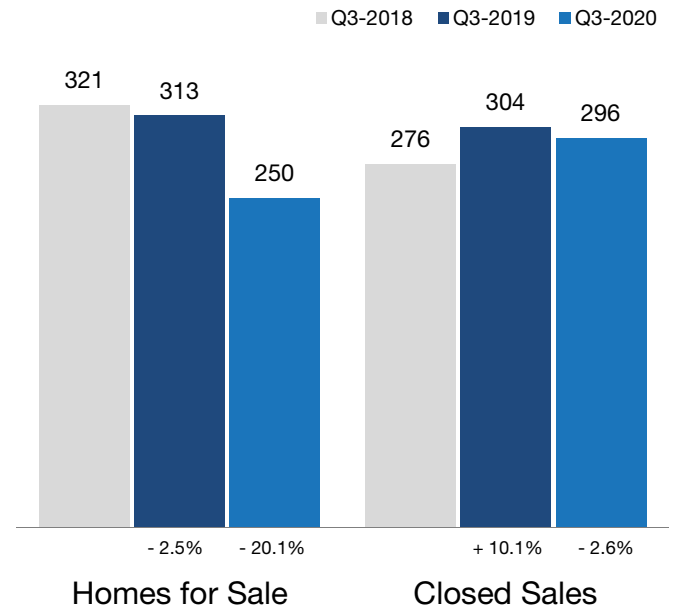
Q3-2020



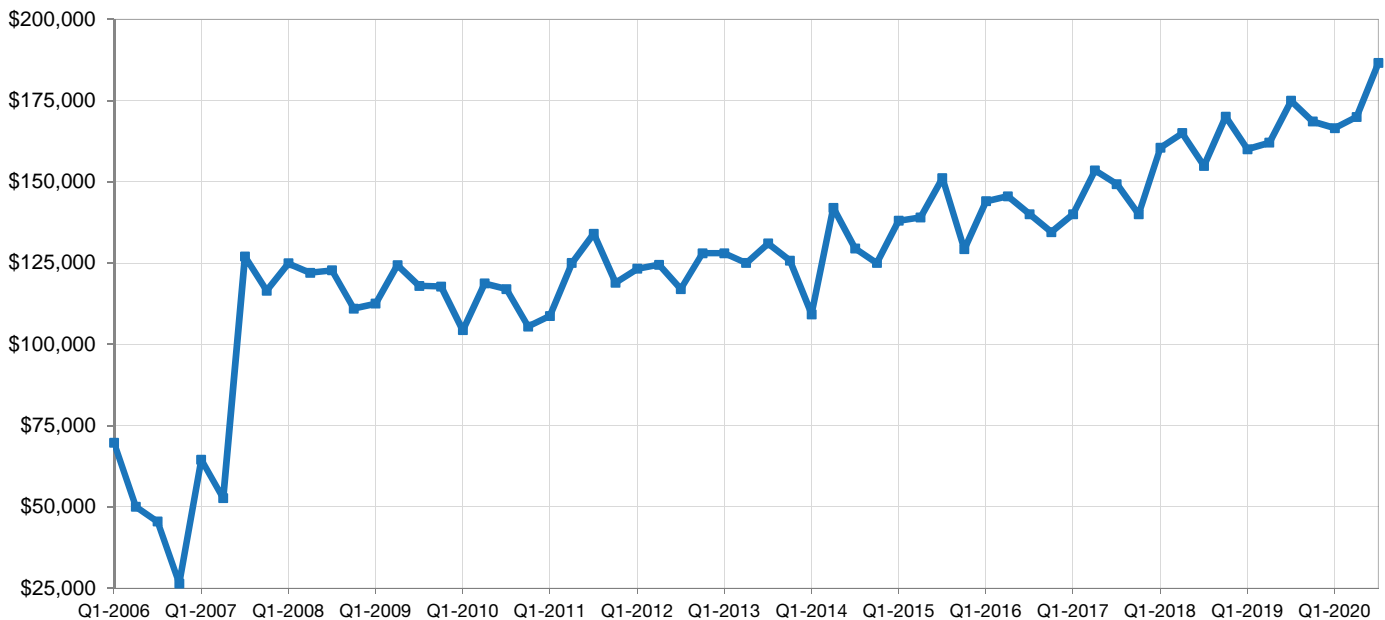
Hancock County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$186,500 | + 6.6% |
| Average Sales Price | \$221,020 | + 13.4% |
| Pct. of Orig. Price Rec'd. | 97.1% | + 1.3% |
| Homes for Sale | 250 | - 20.1% |
| Closed Sales | 296 | - 2.6% |
| Months Supply | 3.1 | - 14.3% |
| Days on Market | 64 | - 10.6% |

Market Activity



Historical Median Sales Price for Hancock County



Marketwatch Report

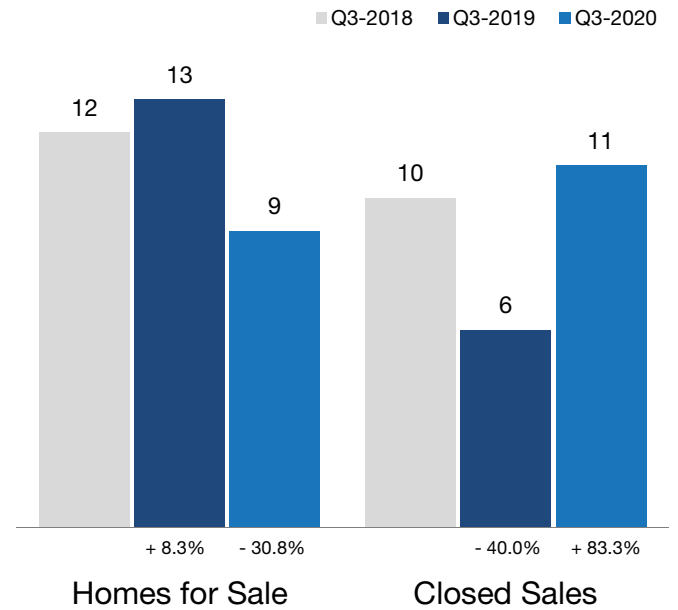
Q3-2020



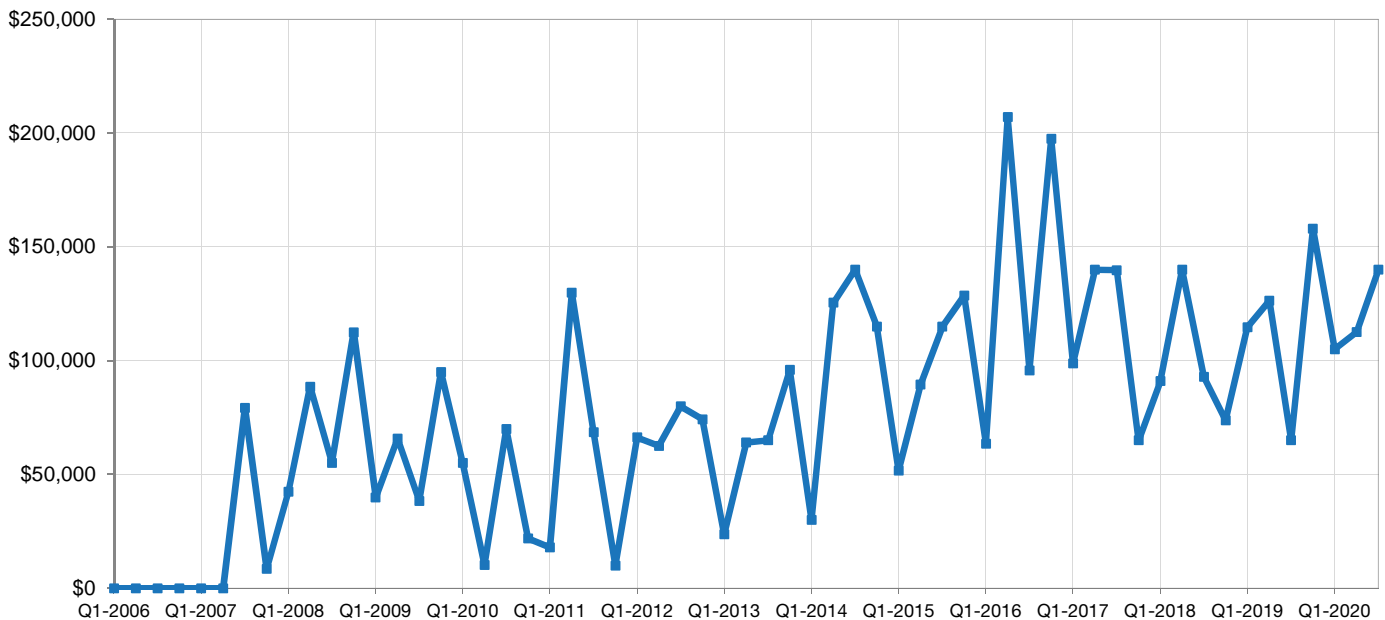
Hardin County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$139,900 | + 115.2% |
| Average Sales Price | \$142,527 | + 45.7% |
| Pct. of Orig. Price Rec'd. | 94.6% | + 13.2% |
| Homes for Sale | 9 | - 30.8% |
| Closed Sales | 11 | + 83.3% |
| Months Supply | 2.9 | - 33.0% |
| Days on Market | 105 | - 27.2% |

Market Activity



Historical Median Sales Price for Hardin County



Marketwatch Report

Q3-2020



Hardin County ZIP Codes

| | Median Sales Price | | Pct. of Orig. Price Rec'd. | | Days on Market | | Closed Sales | |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
| | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change |
| 43310 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| 43326 | \$31,500 | - 58.0% | 70.0% | - 6.8% | 148 | + 5.7% | 1 | 0.0% |
| 43331 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| 43332 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| 43340 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| 43345 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| 43347 | \$0 | 0.0% | 0.0% | -- | 0 | 0.0% | 0 | 0.0% |
| 45810 | \$174,000 | + 46.2% | 89.9% | + 6.3% | 119 | - 0.8% | 3 | 0.0% |
| 45812 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| 45835 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| 45836 | \$183,750 | -- | 97.6% | -- | 65 | -- | 2 | -- |
| 45841 | \$78,000 | - 58.9% | 88.6% | - 8.0% | 52 | - 42.9% | 2 | 0.0% |
| 45843 | \$115,000 | + 109.1% | 102.6% | + 17.5% | 105 | - 5.9% | 5 | 0.0% |
| 45850 | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 45896 | \$0 | 0.0% | 0.0% | -- | 0 | 0.0% | 0 | 0.0% |

Marketwatch Report

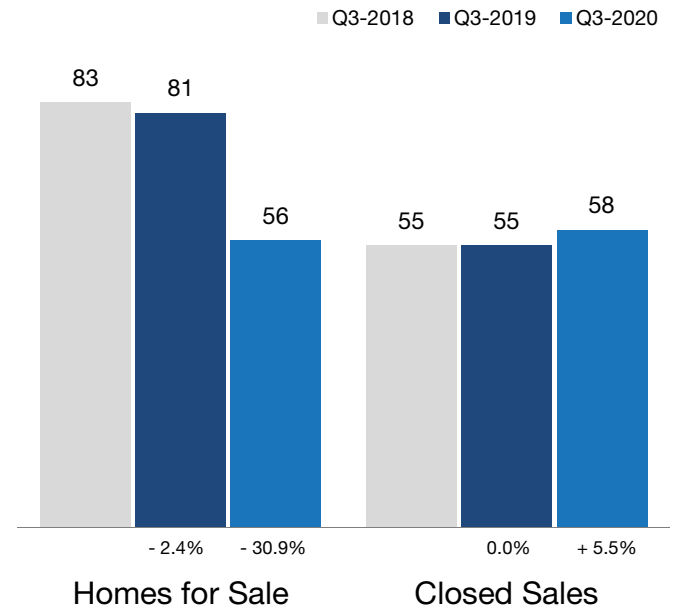
Q3-2020



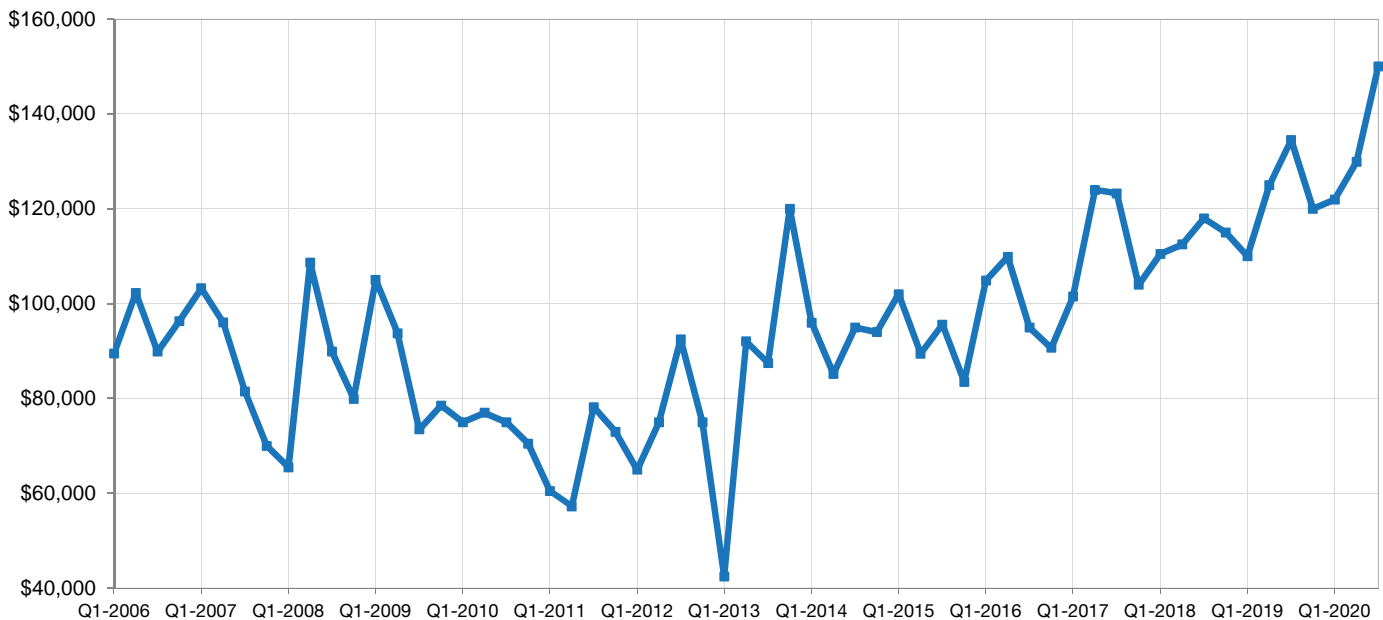
Henry County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$150,000 | + 11.5% |
| Average Sales Price | \$159,376 | + 17.0% |
| Pct. of Orig. Price Rec'd. | 98.9% | + 5.5% |
| Homes for Sale | 56 | - 30.9% |
| Closed Sales | 58 | + 5.5% |
| Months Supply | 3.2 | - 34.8% |
| Days on Market | 76 | - 14.2% |

Market Activity



Historical Median Sales Price for Henry County



Marketwatch Report

Q3-2020



Henry County ZIP Codes

| | Median Sales Price | | Pct. of Orig. Price Rec'd. | | Days on Market | | Closed Sales | |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
| | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change |
| 43502 | \$159,000 | + 14.0% | 96.4% | - 0.9% | 103 | + 6.4% | 23 | + 43.8% |
| 43511 | \$80,000 | 0.0% | 100.8% | + 0.6% | 151 | + 60.9% | 4 | + 300.0% |
| 43516 | \$146,750 | + 83.4% | 105.4% | + 10.3% | 46 | - 35.9% | 4 | - 42.9% |
| 43522 | \$192,500 | + 35.6% | 105.0% | + 3.4% | 65 | - 14.9% | 8 | - 38.5% |
| 43524 | \$196,000 | + 124.1% | 100.3% | + 5.5% | 60 | - 24.5% | 2 | 0.0% |
| 43527 | \$105,500 | - 26.5% | 97.9% | + 4.7% | 55 | - 8.2% | 5 | + 150.0% |
| 43532 | \$177,500 | + 127.7% | 95.1% | + 17.7% | 81 | + 4.4% | 6 | + 50.0% |
| 43534 | \$120,000 | - 21.1% | 96.0% | - 6.3% | 49 | - 51.4% | 1 | - 75.0% |
| 43545 | \$147,500 | + 1.8% | 98.9% | + 4.2% | 83 | - 5.3% | 36 | + 20.0% |
| 43545 | \$147,500 | + 1.8% | 98.9% | + 4.2% | 83 | - 5.3% | 36 | + 20.0% |
| 43548 | \$207,250 | + 68.5% | 96.3% | + 10.1% | 130 | - 11.6% | 2 | 0.0% |
| 43557 | \$126,000 | + 27.9% | 92.6% | - 1.4% | 169 | + 92.8% | 6 | + 100.0% |
| 45856 | \$114,950 | + 33.3% | 94.1% | + 6.0% | 132 | - 25.2% | 8 | - 20.0% |

Marketwatch Report

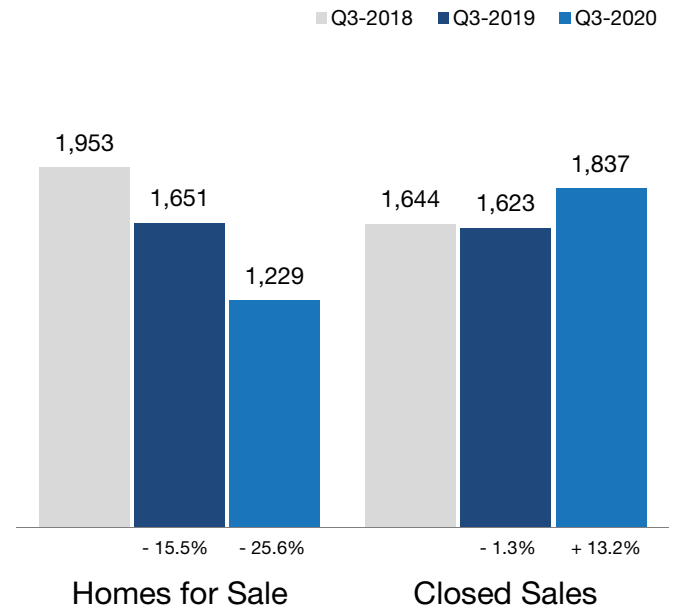
Q3-2020



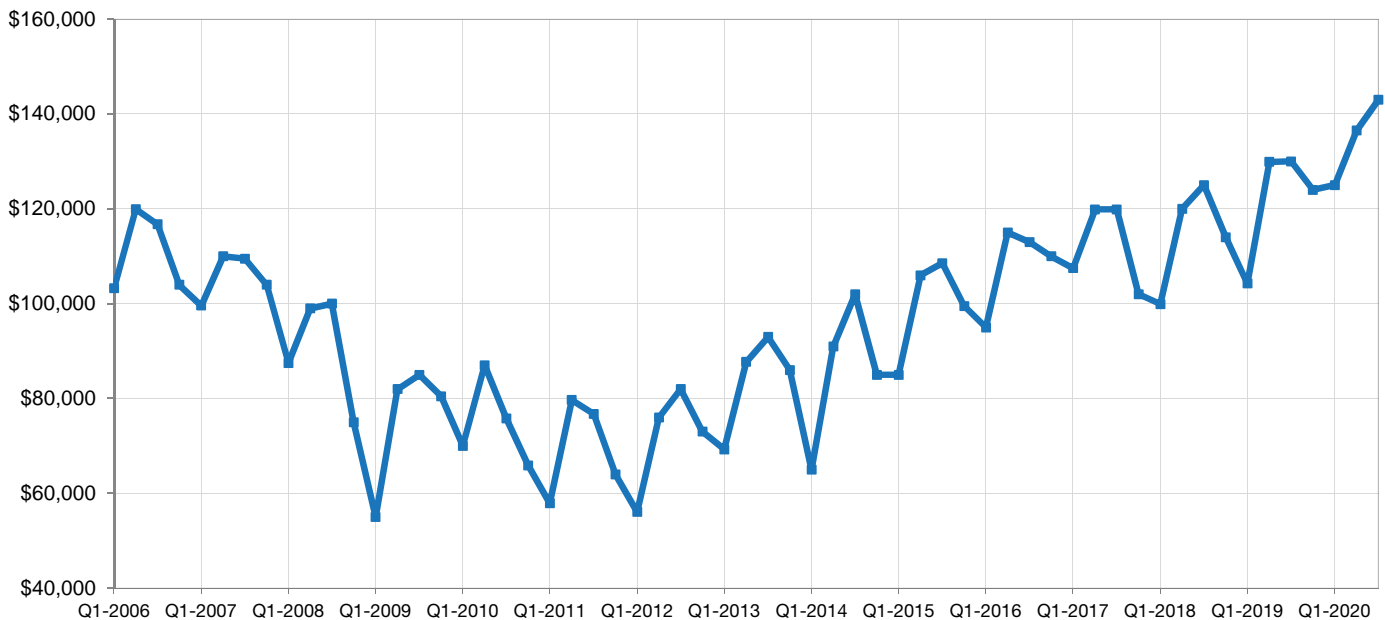
Lucas County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$143,000 | + 10.0% |
| Average Sales Price | \$170,296 | + 9.2% |
| Pct. of Orig. Price Rec'd. | 97.7% | + 2.4% |
| Homes for Sale | 1,229 | - 25.6% |
| Closed Sales | 1,837 | + 13.2% |
| Months Supply | 2.6 | - 24.6% |
| Days on Market | 68 | - 7.5% |

Market Activity



Historical Median Sales Price for Lucas County



Marketwatch Report

Q3-2020



Lucas County ZIP Codes

| | Median Sales Price | | Pct. of Orig. Price Rec'd. | | Days on Market | | Closed Sales | |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
| | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change |
| 43412 | \$152,000 | - 35.3% | 96.0% | - 0.4% | 105 | + 11.0% | 9 | - 18.2% |
| 43445 | \$126,250 | -- | 94.1% | -- | 34 | -- | 2 | -- |
| 43504 | \$238,000 | + 4.6% | 97.4% | + 0.0% | 89 | - 36.8% | 2 | - 33.3% |
| 43522 | \$192,500 | + 35.6% | 105.0% | + 3.4% | 65 | - 14.9% | 8 | - 38.5% |
| 43528 | \$241,000 | + 2.6% | 97.8% | - 1.8% | 74 | + 4.3% | 79 | + 1.3% |
| 43532 | \$177,500 | + 127.7% | 95.1% | + 17.7% | 81 | + 4.4% | 6 | + 50.0% |
| 43537 | \$217,250 | + 12.2% | 97.8% | + 0.6% | 66 | + 1.6% | 132 | - 8.3% |
| 43542 | \$380,700 | + 13.5% | 97.7% | + 3.7% | 77 | - 18.7% | 13 | - 38.1% |
| 43558 | \$207,250 | + 5.7% | 97.6% | + 1.9% | 84 | + 22.8% | 38 | + 15.2% |
| 43560 | \$235,450 | - 1.9% | 98.2% | + 1.7% | 76 | - 6.6% | 234 | + 42.7% |
| 43566 | \$259,950 | + 10.6% | 99.8% | + 3.7% | 74 | + 1.2% | 46 | - 2.1% |
| 43571 | \$289,950 | + 12.6% | 97.7% | + 0.4% | 70 | - 7.5% | 40 | - 11.1% |
| 43601 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| 43604 | \$100,000 | - 48.7% | 102.2% | + 12.4% | 44 | - 60.4% | 7 | 0.0% |
| 43605 | \$29,000 | + 12.0% | 90.1% | + 5.7% | 83 | + 6.4% | 48 | + 45.5% |
| 43606 | \$165,000 | + 10.0% | 98.6% | + 4.9% | 66 | + 2.9% | 100 | + 14.9% |
| 43607 | \$49,900 | + 2.9% | 94.8% | + 7.8% | 62 | - 24.3% | 40 | - 11.1% |
| 43608 | \$26,000 | + 71.1% | 85.3% | + 10.4% | 81 | - 24.9% | 28 | + 33.3% |
| 43609 | \$46,000 | + 15.0% | 97.4% | + 8.5% | 61 | - 17.9% | 60 | + 25.0% |
| 43610 | \$20,000 | - 20.0% | 89.7% | + 22.3% | 59 | - 54.7% | 5 | - 16.7% |
| 43611 | \$106,500 | + 15.0% | 98.5% | + 2.1% | 68 | - 3.7% | 94 | + 32.4% |
| 43612 | \$75,500 | + 21.6% | 98.3% | + 3.8% | 72 | - 1.0% | 123 | + 7.9% |
| 43613 | \$115,500 | + 26.2% | 99.1% | + 3.5% | 53 | - 19.9% | 187 | + 12.0% |
| 43614 | \$135,500 | + 8.5% | 98.6% | + 2.7% | 59 | - 13.8% | 169 | + 15.0% |
| 43615 | \$141,044 | + 15.6% | 97.0% | + 0.0% | 73 | - 2.4% | 178 | + 10.6% |
| 43616 | \$137,000 | - 19.4% | 97.5% | + 1.9% | 77 | - 10.5% | 76 | - 9.5% |
| 43617 | \$243,900 | + 6.0% | 97.0% | + 1.6% | 73 | - 9.7% | 55 | + 83.3% |
| 43620 | \$70,500 | - 49.6% | 93.9% | - 2.9% | 122 | + 119.4% | 9 | + 50.0% |
| 43623 | \$154,750 | + 23.8% | 99.3% | + 2.0% | 53 | - 15.3% | 93 | + 20.8% |

Marketwatch Report

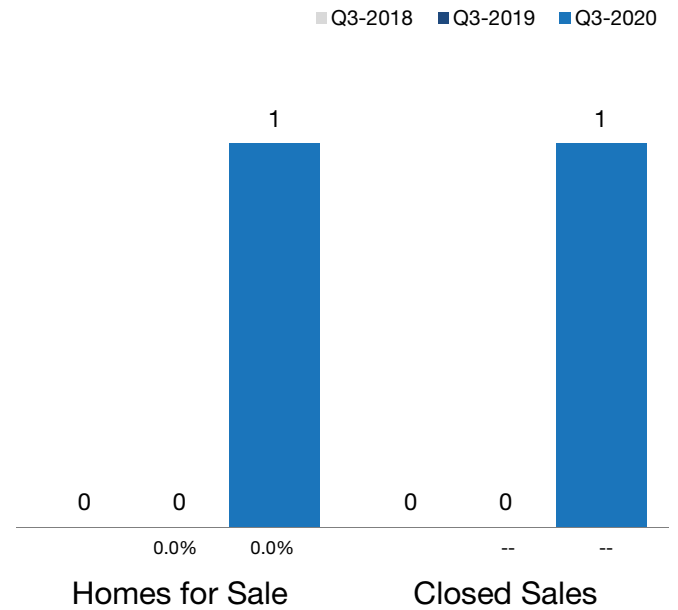
Q3-2020



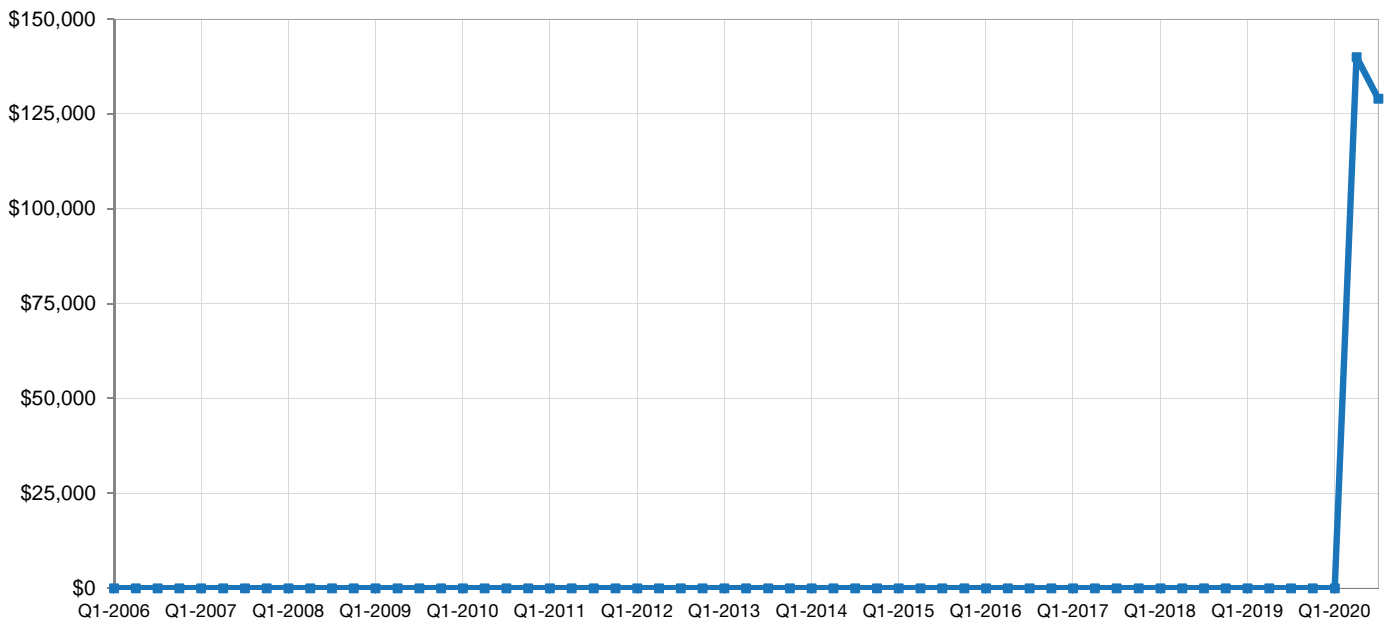
Marion County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$129,000 | -- |
| Average Sales Price | \$129,000 | -- |
| Pct. of Orig. Price Rec'd. | 92.2% | -- |
| Homes for Sale | 1 | -- |
| Closed Sales | 1 | -- |
| Months Supply | 1.0 | -- |
| Days on Market | 63 | -- |

Market Activity



Historical Median Sales Price for Marion County



Marketwatch Report

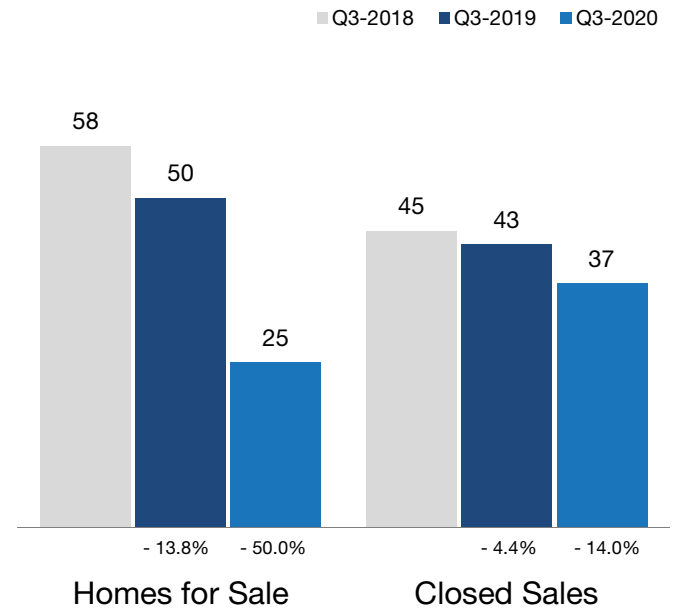
Q3-2020



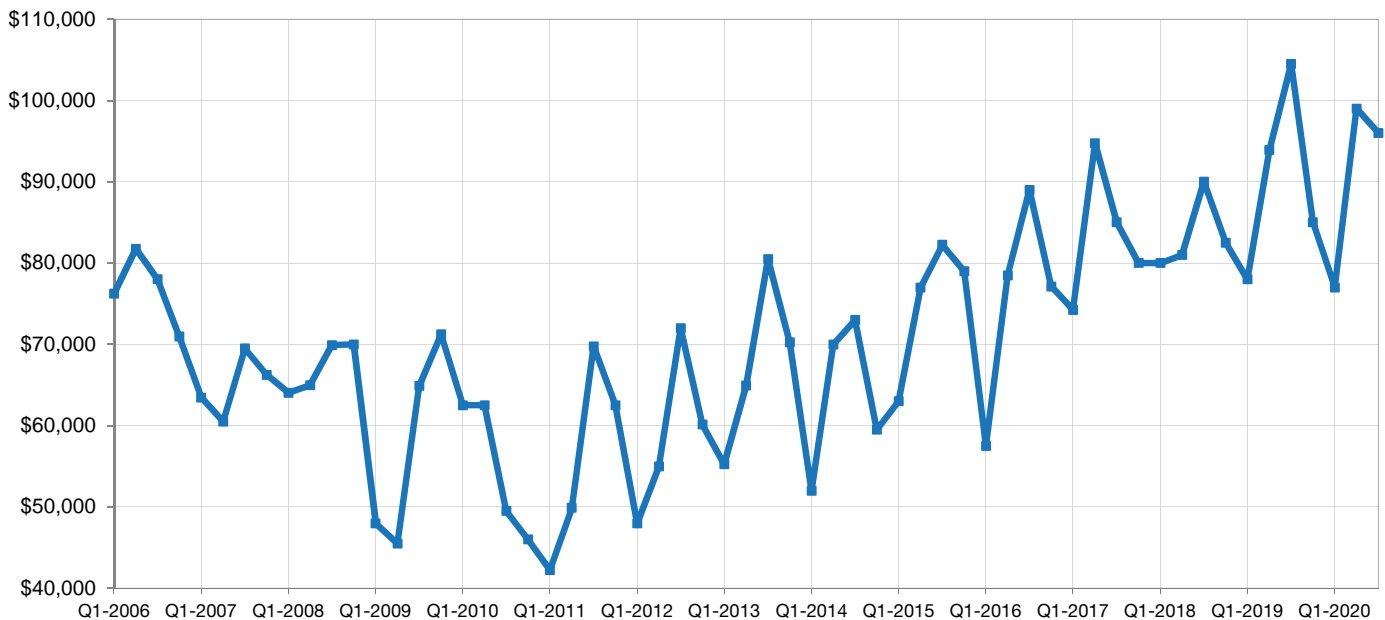
Paulding County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$96,000 | - 8.1% |
| Average Sales Price | \$112,989 | - 6.0% |
| Pct. of Orig. Price Rec'd. | 94.0% | + 1.8% |
| Homes for Sale | 25 | - 50.0% |
| Closed Sales | 37 | - 14.0% |
| Months Supply | 2.3 | - 45.1% |
| Days on Market | 101 | + 15.1% |

Market Activity



Historical Median Sales Price for Paulding County



Marketwatch Report

Q3-2020



Paulding County ZIP Codes

| | Median Sales Price | | Pct. of Orig. Price Rec'd. | | Days on Market | | Closed Sales | |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
| | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change |
| 43512 | \$142,750 | + 21.0% | 96.9% | + 1.5% | 84 | + 24.3% | 95 | - 6.9% |
| 43526 | \$118,750 | + 3.3% | 88.1% | - 10.3% | 144 | + 107.7% | 8 | - 33.3% |
| 45813 | \$116,200 | - 9.2% | 91.5% | - 1.1% | 118 | + 53.5% | 6 | - 25.0% |
| 45821 | \$115,500 | + 75.7% | 91.0% | + 21.4% | 56 | - 38.8% | 3 | + 50.0% |
| 45827 | \$121,000 | -- | 80.7% | -- | 89 | -- | 1 | -- |
| 45849 | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 45851 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| 45873 | \$180,450 | + 58.9% | 100.9% | + 1.7% | 78 | - 29.5% | 4 | + 100.0% |
| 45879 | \$74,900 | - 28.3% | 92.1% | + 1.4% | 126 | + 25.5% | 15 | - 25.0% |
| 45880 | \$95,250 | - 16.3% | 96.4% | - 1.2% | 54 | - 13.9% | 6 | - 25.0% |
| 45886 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |

Marketwatch Report

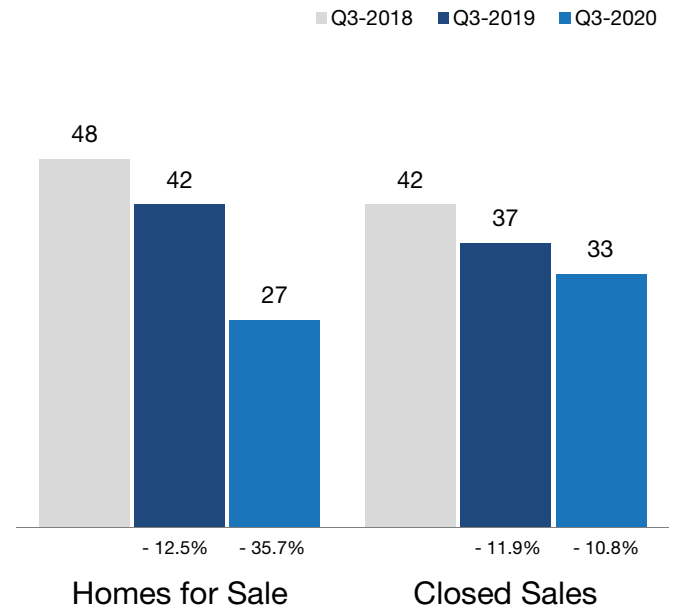
Q3-2020



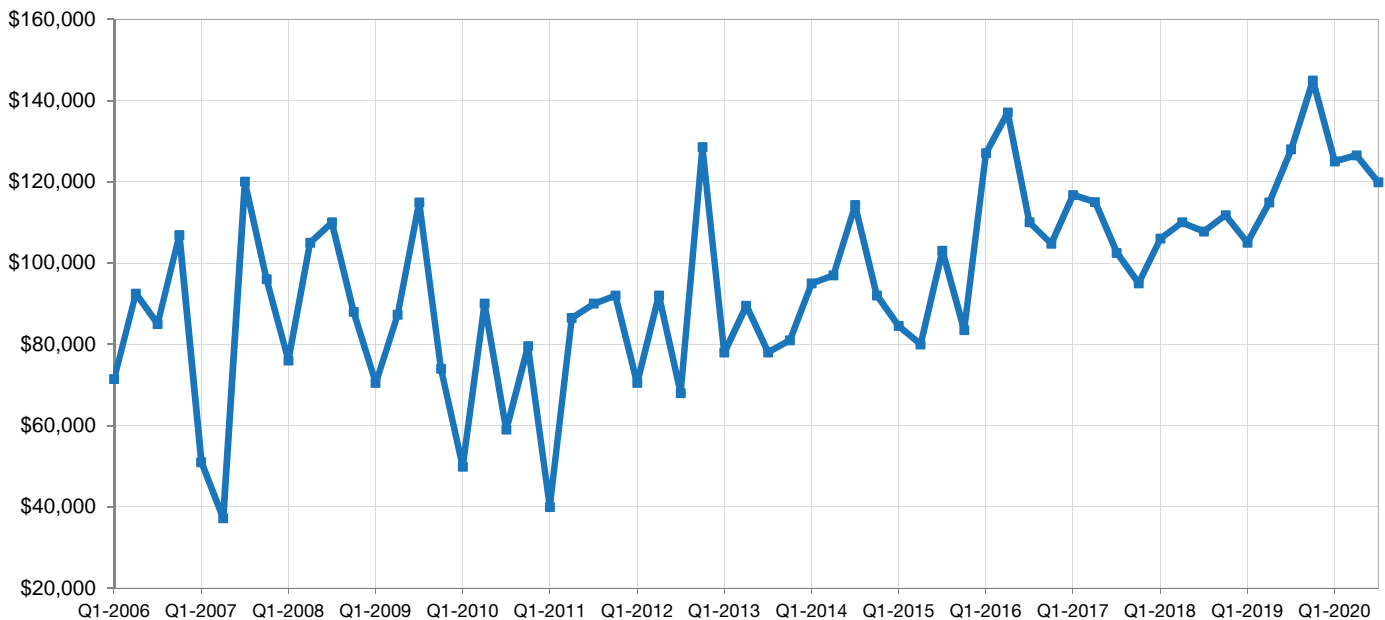
Putnam County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$119,900 | - 6.3% |
| Average Sales Price | \$137,061 | - 4.0% |
| Pct. of Orig. Price Rec'd. | 94.8% | + 2.1% |
| Homes for Sale | 27 | - 35.7% |
| Closed Sales | 33 | - 10.8% |
| Months Supply | 3.1 | - 27.0% |
| Days on Market | 91 | - 32.4% |

Market Activity



Historical Median Sales Price for Putnam County



Marketwatch Report

Q3-2020



Putnam County ZIP Codes

| | Median Sales Price | | Pct. of Orig. Price Rec'd. | | Days on Market | | Closed Sales | |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
| | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change |
| 43516 | \$146,750 | + 83.4% | 105.4% | + 10.3% | 46 | - 35.9% | 4 | - 42.9% |
| 43548 | \$207,250 | + 68.5% | 96.3% | + 10.1% | 130 | - 11.6% | 2 | 0.0% |
| 45827 | \$121,000 | -- | 80.7% | -- | 89 | -- | 1 | -- |
| 45830 | \$113,500 | - 11.3% | 94.7% | - 4.3% | 65 | - 35.1% | 3 | 0.0% |
| 45831 | \$202,750 | + 35.2% | 98.9% | + 8.4% | 52 | - 57.0% | 4 | - 42.9% |
| 45833 | \$141,000 | + 135.0% | 100.8% | + 22.6% | 77 | - 41.2% | 1 | 0.0% |
| 45844 | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 45849 | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 45856 | \$114,950 | + 33.3% | 94.1% | + 6.0% | 132 | - 25.2% | 8 | - 20.0% |
| 45858 | \$186,000 | + 43.1% | 97.8% | + 0.8% | 79 | + 11.5% | 12 | - 14.3% |
| 45868 | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 45875 | \$122,000 | - 42.7% | 94.9% | + 1.1% | 94 | - 36.0% | 15 | + 50.0% |
| 45877 | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |

Marketwatch Report

Q3-2020



Richland County

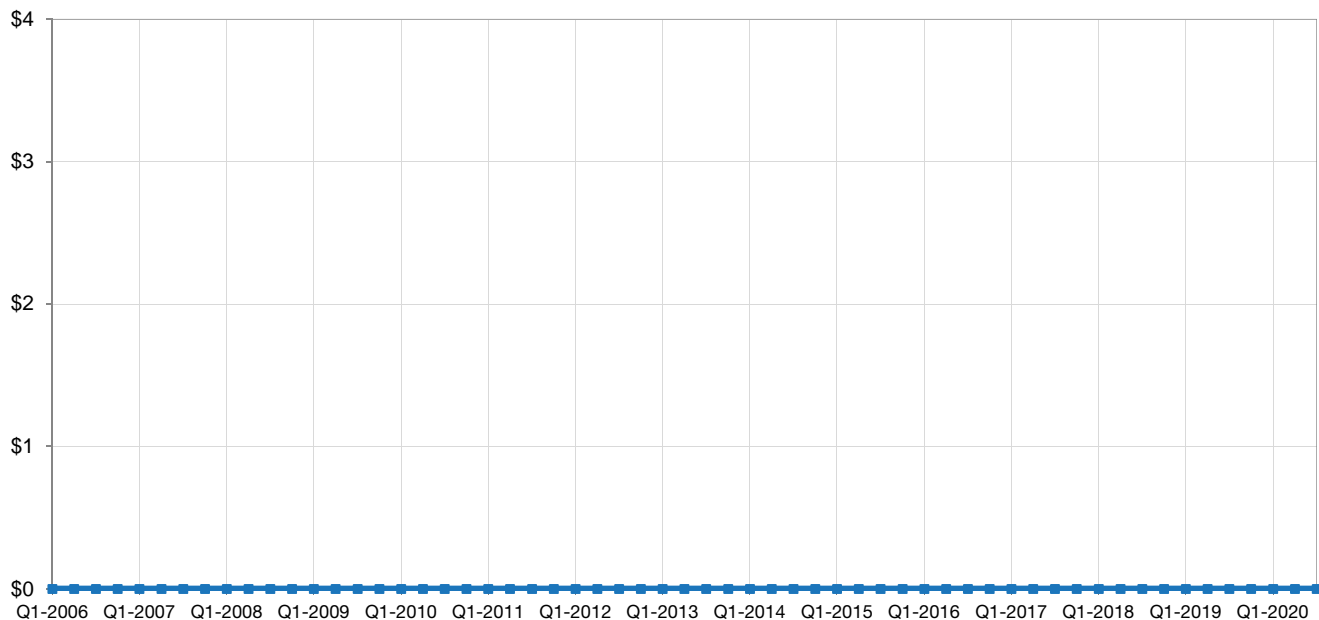
| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|---------|---------------|
| Median Sales Price | \$0 | -- |
| Average Sales Price | \$0 | -- |
| Pct. of Orig. Price Rec'd. | 0.0% | -- |
| Homes for Sale | 0 | -- |
| Closed Sales | 0 | -- |
| Months Supply | 0.0 | -- |
| Days on Market | 0 | -- |

Market Activity

■ Q3-2018 ■ Q3-2019 ■ Q3-2020

| | | | | | |
|----------------|---|------|--------------|----|----|
| 0 | 0 | 0 | 0 | 0 | 0 |
| 0.0% | | 0.0% | | -- | -- |
| Homes for Sale | | | Closed Sales | | |

Historical Median Sales Price for Richland County



Marketwatch Report

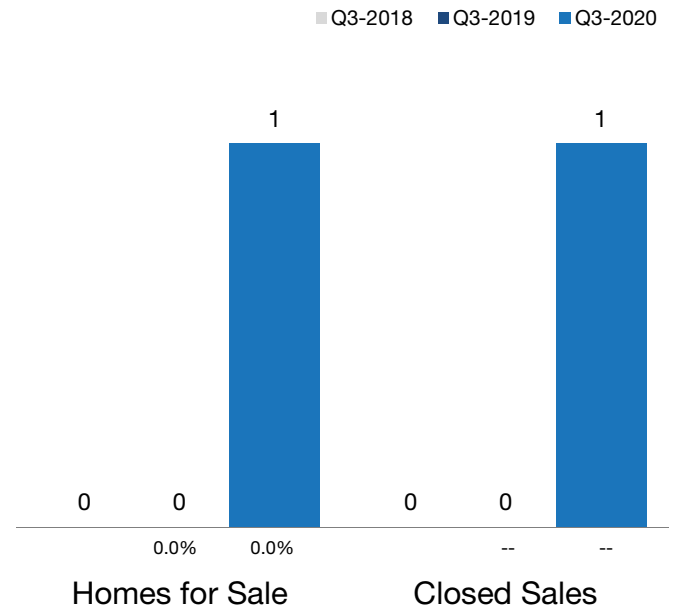
Q3-2020



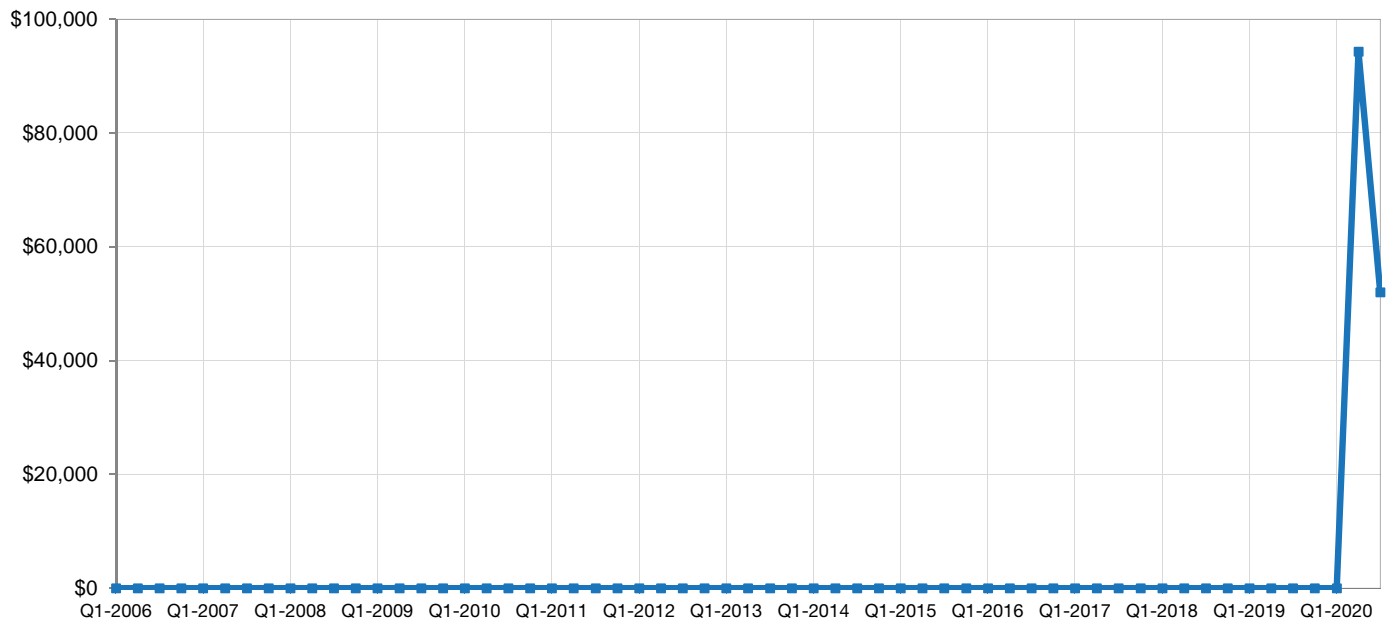
Van Wert County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|----------|---------------|
| Median Sales Price | \$52,000 | -- |
| Average Sales Price | \$52,000 | -- |
| Pct. of Orig. Price Rec'd. | 86.8% | -- |
| Homes for Sale | 1 | -- |
| Closed Sales | 1 | -- |
| Months Supply | 1.0 | -- |
| Days on Market | 32 | -- |

Market Activity



Historical Median Sales Price for Van Wert County



Marketwatch Report

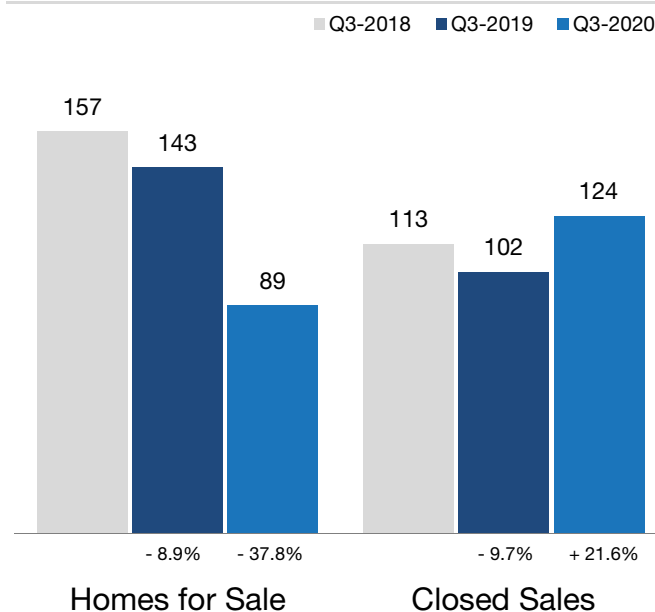
Q3-2020



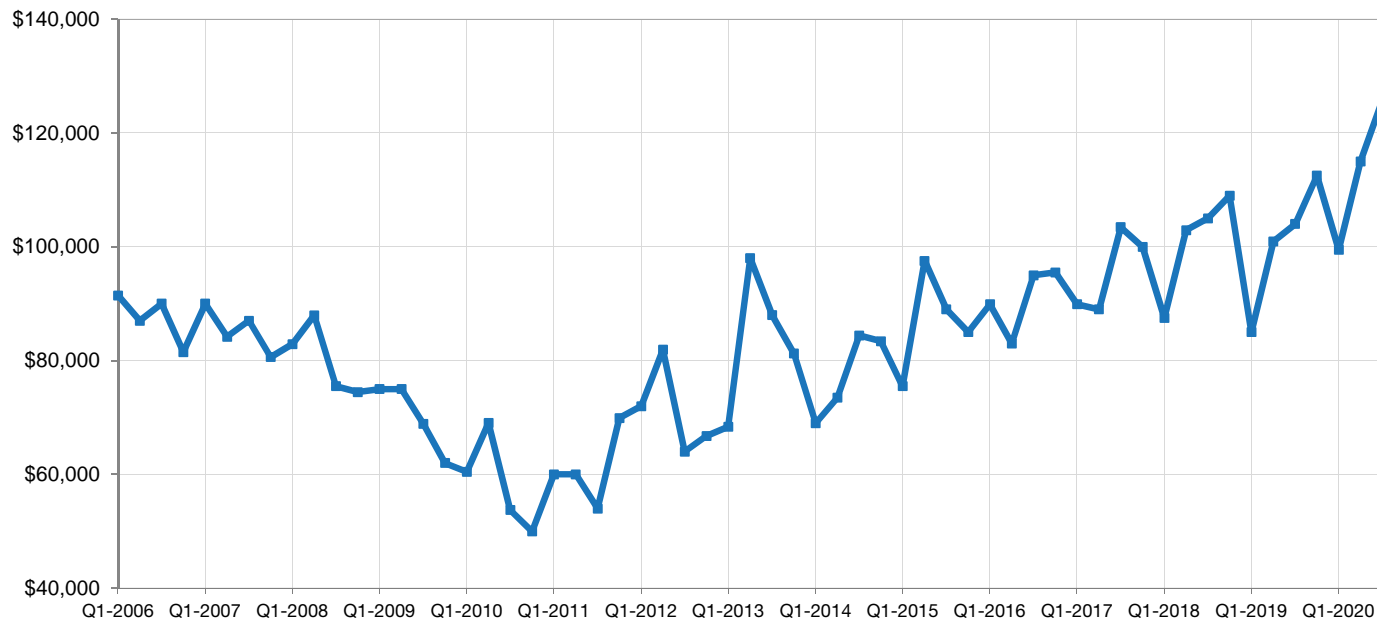
Williams County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$125,800 | + 21.0% |
| Average Sales Price | \$136,306 | + 18.0% |
| Pct. of Orig. Price Rec'd. | 94.9% | - 0.4% |
| Homes for Sale | 89 | - 37.8% |
| Closed Sales | 124 | + 21.6% |
| Months Supply | 2.5 | - 39.6% |
| Days on Market | 103 | + 36.8% |

Market Activity



Historical Median Sales Price for Williams County



Marketwatch Report

Q3-2020



Williams County ZIP Codes

| | Median Sales Price | | Pct. of Orig. Price Rec'd. | | Days on Market | | Closed Sales | |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
| | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change |
| 43501 | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 43506 | \$150,000 | + 8.3% | 96.4% | - 1.2% | 92 | + 41.8% | 51 | + 2.0% |
| 43517 | \$144,250 | + 40.7% | 93.0% | + 3.8% | 97 | + 32.8% | 12 | + 100.0% |
| 43518 | \$63,600 | - 27.1% | 99.8% | + 5.4% | 155 | + 59.4% | 3 | - 25.0% |
| 43521 | \$0 | - 100.0% | 0.0% | - 100.0% | 0 | - 100.0% | 0 | - 100.0% |
| 43543 | \$89,000 | + 8.5% | 92.5% | - 0.0% | 104 | + 15.7% | 37 | + 37.0% |
| 43554 | \$156,000 | + 61.0% | 95.5% | - 0.2% | 129 | + 157.1% | 7 | + 133.3% |
| 43557 | \$126,000 | + 27.9% | 92.6% | - 1.4% | 169 | + 92.8% | 6 | + 100.0% |
| 43570 | \$128,870 | + 96.7% | 97.2% | + 4.5% | 73 | - 25.7% | 11 | + 120.0% |

Marketwatch Report

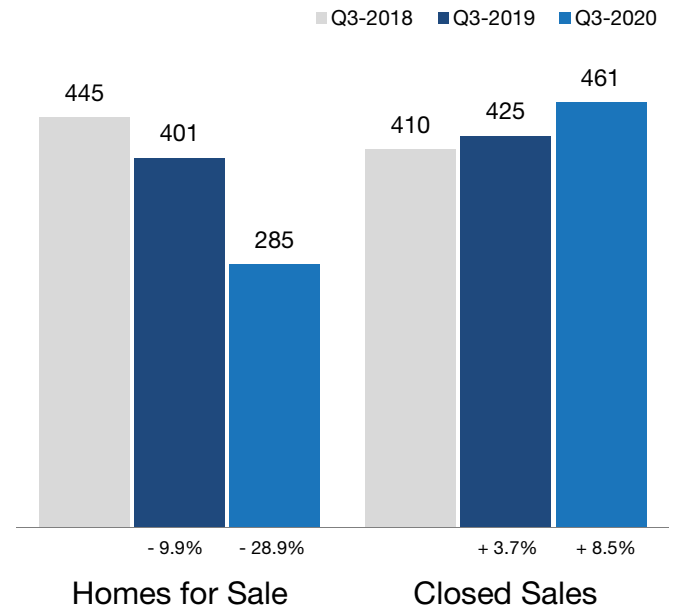
Q3-2020



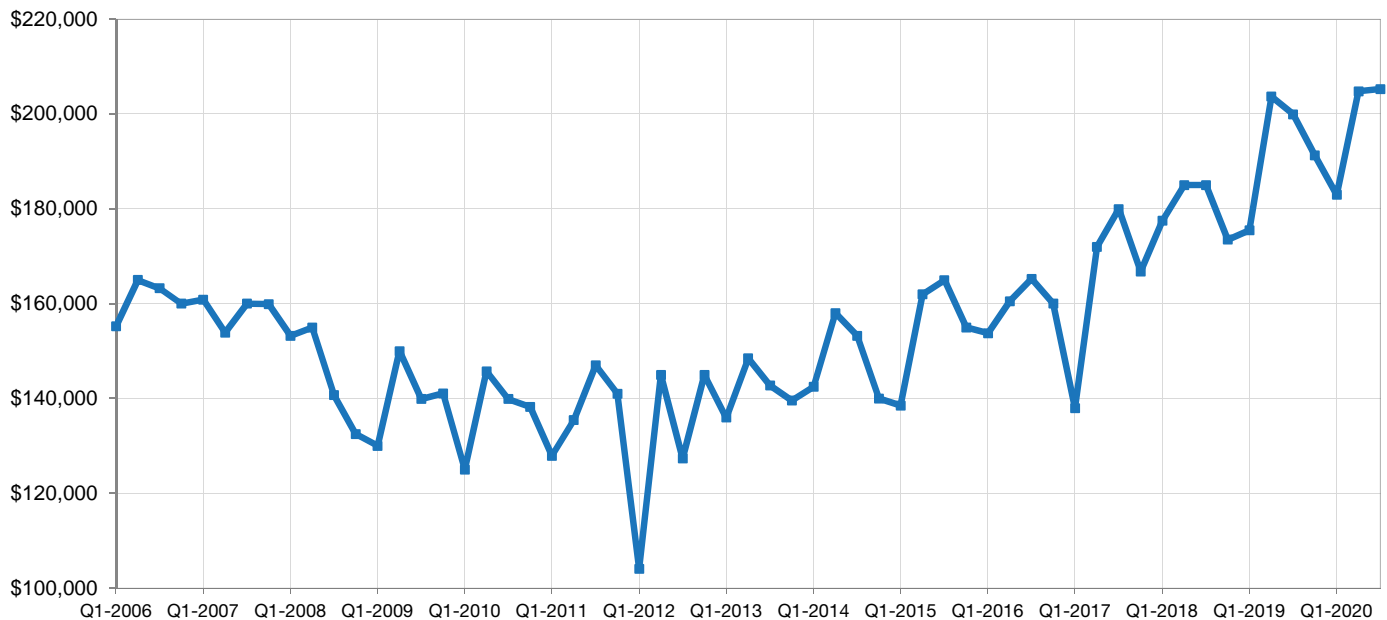
Wood County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$205,250 | + 2.7% |
| Average Sales Price | \$235,402 | + 2.2% |
| Pct. of Orig. Price Rec'd. | 98.8% | + 2.4% |
| Homes for Sale | 285 | - 28.9% |
| Closed Sales | 461 | + 8.5% |
| Months Supply | 2.4 | - 27.6% |
| Days on Market | 72 | - 4.6% |

Market Activity



Historical Median Sales Price for Wood County



Marketwatch Report

Q3-2020



Wood County ZIP Codes

| | Median Sales Price | | Pct. of Orig. Price Rec'd. | | Days on Market | | Closed Sales | |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
| | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change |
| 43402 | \$206,500 | + 3.8% | 100.4% | + 4.1% | 54 | - 7.8% | 95 | + 13.1% |
| 43406 | \$139,000 | + 32.4% | 106.7% | + 15.0% | 70 | + 14.6% | 2 | - 77.8% |
| 43413 | \$65,950 | - 53.6% | 102.3% | + 4.4% | 49 | + 48.5% | 2 | + 100.0% |
| 43430 | \$141,000 | + 3.0% | 97.9% | + 3.5% | 92 | + 25.7% | 12 | - 20.0% |
| 43443 | \$170,000 | + 30.8% | 94.6% | - 2.3% | 77 | - 1.8% | 4 | - 33.3% |
| 43447 | \$175,000 | + 17.1% | 97.9% | + 0.5% | 93 | + 47.9% | 9 | - 10.0% |
| 43450 | \$220,000 | + 35.0% | 95.6% | - 1.4% | 147 | + 158.5% | 5 | - 28.6% |
| 43451 | \$204,050 | + 20.7% | 92.8% | - 4.4% | 85 | + 25.0% | 1 | - 66.7% |
| 43457 | \$132,000 | + 46.9% | 98.6% | + 17.3% | 104 | + 8.4% | 2 | 0.0% |
| 43460 | \$150,000 | + 3.4% | 97.9% | + 5.0% | 60 | - 29.3% | 27 | + 8.0% |
| 43462 | \$106,500 | - 43.9% | 96.3% | - 3.7% | 34 | - 17.1% | 2 | + 100.0% |
| 43465 | \$139,080 | + 7.0% | 101.3% | + 3.2% | 57 | - 18.1% | 19 | - 17.4% |
| 43466 | \$132,500 | - 47.0% | 102.9% | + 7.0% | 44 | - 43.2% | 3 | + 200.0% |

Marketwatch Report

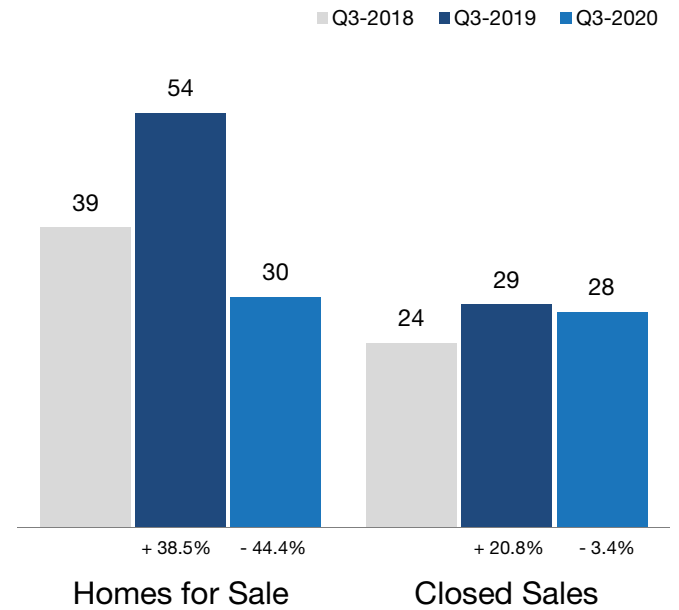
Q3-2020



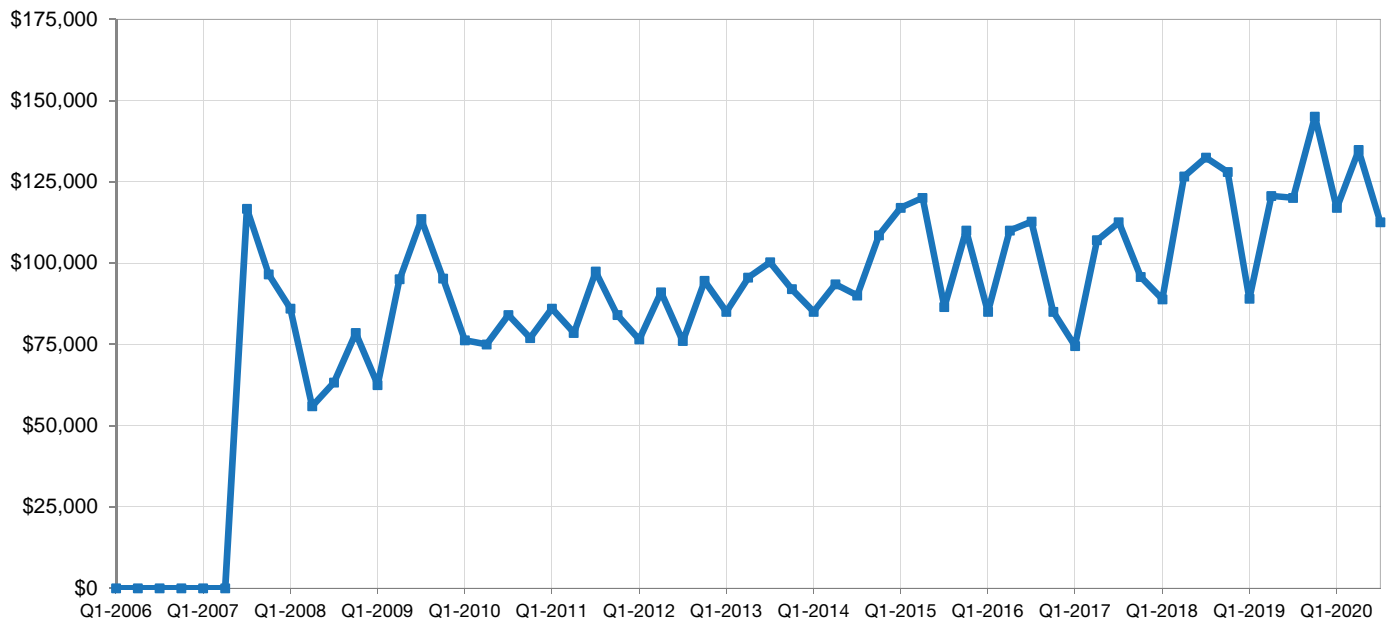
Wyandot County

| Key Metrics | Q3-2020 | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price | \$112,500 | - 6.3% |
| Average Sales Price | \$128,842 | - 10.6% |
| Pct. of Orig. Price Rec'd. | 94.9% | + 8.7% |
| Homes for Sale | 30 | - 44.4% |
| Closed Sales | 28 | - 3.4% |
| Months Supply | 3.5 | - 53.0% |
| Days on Market | 83 | - 27.2% |

Market Activity



Historical Median Sales Price for Wyandot County



Marketwatch Report

Q3-2020



Wyandot County ZIP Codes

| | Median Sales Price | | Pct. of Orig. Price Rec'd. | | Days on Market | | Closed Sales | |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
| | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change | Q3-2020 | 1-Year Change |
| 43316 | \$96,500 | - 17.9% | 96.8% | + 15.2% | 48 | - 58.5% | 7 | - 41.7% |
| 43323 | \$115,000 | - 66.7% | 96.6% | + 3.6% | 36 | - 83.1% | 1 | 0.0% |
| 43326 | \$31,500 | - 58.0% | 70.0% | - 6.8% | 148 | + 5.7% | 1 | 0.0% |
| 43332 | \$0 | -- | 0.0% | -- | 0 | -- | 0 | -- |
| 43337 | \$129,000 | -- | 92.2% | -- | 63 | -- | 1 | -- |
| 43351 | \$127,500 | - 1.5% | 95.8% | + 8.0% | 100 | - 14.1% | 15 | + 7.1% |
| 43359 | \$93,000 | + 5.4% | 103.4% | + 25.1% | 41 | - 69.4% | 1 | - 50.0% |
| 44802 | \$225,000 | - 31.3% | 90.0% | - 0.2% | 93 | + 17.0% | 1 | - 50.0% |
| 44844 | \$59,500 | -- | 81.4% | -- | 49 | -- | 3 | -- |
| 44849 | \$105,000 | + 6.1% | 87.6% | - 12.4% | 292 | + 1,023.1% | 1 | 0.0% |
| 44882 | \$98,000 | -- | 91.6% | -- | 53 | - 23.7% | 1 | - 50.0% |
| 45843 | \$115,000 | + 109.1% | 102.6% | + 17.5% | 105 | - 5.9% | 5 | 0.0% |
| 45867 | \$281,000 | + 40.5% | 101.9% | + 6.0% | 60 | + 8.9% | 3 | - 40.0% |