

# MEMBER INFORMATION SHEET Please complete ALL of the information below.

First Name:		Last Name:		
Home Address:				
City:	State:		Zip:	
Cell phone number:		May we send yo	ou NOR related texts?	Yes No
Send Written (Rare) (	Correspondence To (Select One):	Home	Work	
Phone number to app	pear with listings:		_	
Email Address:				
Date of birth:	Year Or	iginally Licensed:		
Primary specialty:	Appraiser Property Management	Residential Commercial		
What of the following	g communications would you like of All communications  Association only  MLS only  Information related to your sponsory			
	(You will still receive your Ass	Sociation & MLS in	nvoices via email.)	

By taking the time to complete the above information in its entirety you are allowing us to better meet your needs and the needs of all of our members. Thank you!

## Northwest Ohio REALTORS® ADDITION / CHANGE FORM

Company I	Name					Com	pany Phone _				
Office / Br	anch Address										
	If this	is for a licen	se return,	please inc	lud	е а сор	y of the let	ter sent to	thestat	te.	
	Ар	plicant's Statu	S				Acc	ess Level Re	quested	ł	
New Member (Primary or Secondary)					☐ AG – (Agent with listing load capabilities)						
Reinstatement (Includes \$350 in Fees)				Ш						`	
☐ Tra	ansfer (Licensee	transfers from one	NOR company	to another.)	Ш	∐ A	W – (Agent v	vithout listing	g load ca	apabili	ities)
l 🗆 п	conco Poturn	O/		- 4- 41 Obi-	Ш	☐ HB – (Broker with listing load capabilities)					
	cense Netum	(Your company is re Division of Real Es		e to the Onio	Ш		•	-			,
□ М	ultiple Listing				Ш		M – (Office N	/lanager with	n listing l	load c	apabilities)
l	_	ndicate Board of C			Ш		S – Listing S	ecretary – "	ION LICENSI	EE office	personal peeding
I —	Ū	y (Non Licensed	·	iel.)	Ш		e Lioung e	MLS	access. List	ting Secre	etary access will be in the Office or Firm.)
☐ Ag	gent Assistant	(Non Licensed as	ssistant.)		Ш	□ A	gent Assistar		-		
Please choice:	indicate which	n board is you	primary bo	oard of			•	MLS access to contact MLS fo	Agent's listin	ngs may b	
		Note: The A	nnual MLS Acce	ess Fee for a Lis	ting S	Secretary o	or Agent Assistant	is \$50.00.			
/lonth	NOR New	05.11	0.5			20	MLS New				**All new
icensed	Member Fee	OR New Member Fee	OR Dues	NAR Dues		DR ies	Member Fee	MLS Fees	Tota	al ·	agents
anuary	\$ 275.00	\$ 50.00	\$ 200.00	\$ 185.00	_	165.00	\$ 250.00		\$ 1,383.0		licensed
ebruary	\$ 275.00	\$ 50.00	\$ 186.00	\$ 172.50		151.25	\$ 250.00	\$ 215.00	\$ 1,299.	75	8/1/21 to 12/31/21
larch	\$ 275.00	\$ 50.00	\$ 172.00	\$ 160.00		137.50	\$ 250.00		\$ 1,216.		will be
pril	\$ 275.00	\$ 50.00	\$ 158.00	\$ 147.50		123.75	\$ 250.00		\$ 1,133.2		billed 2022
lay	\$ 275.00	\$ 50.00	\$ 144.00	\$ 135.00		110.00	\$ 250.00		\$ 1,050.0		dues of
une	\$ 275.00 \$ 275.00	\$ 50.00 \$ 50.00	\$ 130.00	\$ 122.50 \$ 110.00	\$ \$		\$ 250.00 \$ 250.00		\$ 966.7 \$ 1,399.5		\$550 on 1/6/22
uly .ugust	\$ 275.00	\$ 50.00	\$ 116.00 \$ 102.00	\$ 97.50	\$		\$ 250.00		\$ 1,316.2		due on
eptember	\$ 275.00	\$ 50.00	\$ 87.00	\$ 85.00	\$		\$ 250.00		\$ 1,232.0		2/5/22**
ctober	\$ 275.00	\$ 50.00	\$ 75.00	\$ 72.50	\$		\$ 250.00		\$ 1,150.7		
lovember	\$ 275.00	\$ 50.00	\$ 61.00	\$ 60.00	\$	27.50	\$ 250.00		\$ 1,067.		
ecember	\$ 275.00	\$ 50.00	\$ 47.00	\$ 47.50	\$	13.75	\$ 250.00	\$ 301.00	\$ 984.7	75	
			•	•			ALS Fees. Thank y				
NAME				REAL ESTAT	E FIL	.E#				***	am aware of the
HOME ADD	DRESS										outlined by NOR acknowledge the
CITY STATE						ZIP COD	E			non-refundable a	
PHONE for LISTINGS (hm/cell/off) DATE				ΓE LI	CENSED_					t be paid in full re MLS access is	
EMAIL ADD	DRESS									gran	ted.***
TRANSFER	FROM	(Old Company)		to						1	
		(Old Company)  th signatures ar									
	501	318114141 63 41	e required t		011	3	prece and w		.cptcu.		
_	(Agent	Signature)					(Date)				
_	(Broker	r Signature)					(Fffective	e Date)			
_	(Broker						LITECTIV	. Date,			



## APPLICATION FOR REALTOR® MEMBERSHIP



I hereby apply for REALTOR® Membership in Northwest Ohio REALTORS®.

**Application Fees and Dues:** I understand that I am responsible for my one time application fee as well as my pro-rated membership dues. The specific amounts will be determined by the Membership Administrator and payable directly to the Northwest Ohio REALTORS®. I understand that my dues will be returned to me in the event of non-election and that the application fee is nonrefundable.

Qualification for Membership: I will complete the online orientation within 120 days of the Association confirming my membership. Failure to meet this requirement may result in having my membership terminated. If elected to membership, I agree to abide by the Code of Ethics of the NATIONAL ASSOCIATION OF REALTORS®, which includes the duty to arbitrate (or to mediate if required by the association) and the Constitution, Bylaws and Rules and Regulations of the above named Association, the State Association and the National Association. Further, if required, I agree to satisfactorily complete a reasonable and non-discriminatory written examination on such Code, Constitutions, Bylaws and Rules and Regulations. I also understand membership brings certain privileges and obligations that require compliance. Membership is final only upon approval by the Board of Directors and may be revoked should completion of any membership requirement(s), such as orientation, not be completed within the time frame established in the association's bylaws. I further understand that I will be required to complete periodic Code of Ethics training as specified in the association's bylaws as a continued condition of membership.

**NOTE:** Applicant acknowledges that if accepted as a member and he/she subsequently resigns from the Association or otherwise causes membership to terminate with an ethics complaint pending, the Board of Directors may condition renewal of membership upon applicant's certification that he/she will submit to the pending ethics proceeding and will abide by the decision of the hearing panel. If applicant resigns or otherwise causes membership to terminate, the duty to submit to arbitration continues in effect even after membership lapses or is terminated, provided the dispute arose while applicant was a REALTOR®.

I hereby submit the following information for consideration of my application. (If additional detail is needed, please include separate documentation.)

PERSO	ONAL I	NFORM	IATION:							
First 1	Name					Middle N	lame			
Last N	Vame	2			S	Suffix  Ir, III, Sr, Etc.				
Nickn	ame (D	DBA):								'
Home	Addre	ss:								
City:				State:					Zip:	
Home	Phone	none: Cel			Cell F	Phone:		'		
Fax:										
Primary E-mail:			Seconda	ary E-ma	il:					
Broker or Salesperson's License #										
State of Licensure: Da			ate of Li	censure						
Appra	isal Lic	cense #	ŧ		•					

COMPANY INFORMATION:					
Office Name:					
Office Address:					
Office Phone: Fax:					
Company Type: Sole Proprietor Partnership Corporation LLC (Limited Liability					
Company)  Other, specify					
Your position: Principal Partner Corporate Officer Majority Shareholder					
☐ Branch Office Manager ☐ Non-principal Licensee ☐ Other					
Names of other Partners/Officers of your firm:					
Preferred Mailing/Contact Information:					
Preferred Phone for Listings:					
Preferred E-mail: Primary E-mail Secondary E-mail					
Preferred Mailing:  Home Office Office Mail Alternate Member Mail Alternate					
Mail Publications to: Home Office Office Mail Alternate Member Mail Alternate					
May we send periodic Association info to you via text message: Yes No					
What communications would you like to receive: NOR Weekly Email MLS Weekly Email NOR Magazine Local Market Updates Legislative Information NOR Events					
NOR Magazine Local Market Updates Legislative Information NOR Events Residential Trends/Information Commercial Trends/Information					
A DDI 16 AVE INCORMATION.					
APPLICANT INFORMATION:					
Are you currently a member of any other Association of REALTORS®?  Yes No					
If yes, name of Association  Type of membership held:					
Type of membership held:					
Have you previously held membership in any other Association of REALTORS®?  Yes No					
Have you previously held membership in any other Association of REALTORS®?  Yes No  If yes, name of Association					
Type of membership held:					
Do you have any unsatisfied discipline pending for violation of the Code of Ethics? <sup>1</sup> Yes No					
If yes, provide details.					

If you are now or have been a REALTOR® member before, please provide the information below.								
Previous NAR membership (NRDS) #								
Last date (year) of completion of NAR's Code of Ethics training requirement:								
Have you ever been refused membership	in any other Associat	ion of REALTORS®?	Yes No					
If yes, state the basis for each such refusa	l and detail the circur	nstances related thereto	):					
Is the office address provided above your	principal place of bu	siness? Yes N	О					
If not, or if you have a branch office,	Address:							
please provide that address:	City:	State:	Zip:					
	5 .	13 111111	r					
Do you hold, or have you ever held, a rea	l estate license in any	other state? Yes	□No					
If so, where:	r estate freelise in any	outer state res						
ii so, where.								
Have you been found in violation of state	real estate licensing	regulations civil rights	laws or other laws					
prohibiting unprofessional conduct render	_	-						
(3) years? Yes No								
If yes, provide details:								
Within the last ten years, have you been: 1) convicted of a crime punishable by death or imprisonment in excess of one year or 2) been released from confinement imposed for that conviction?   Yes  No								
If yes, provide details:								
Have you been found in violation of the C	Code of Ethics or other	er membership duties in	any Association of					
REALTORS® in the past three (3) years?								
If yes, provide details.								
Are there pending ethics complaints again	nst you? Tyes Tyes	No						
If yes, provide details.								
Do you have any unsatisfied discipline pending ?   Yes   No								
If yes, provide details.								

Are you a party to pending arbitration request?   Yes   No
If yes, provide details.
Do you have any unpaid arbitration awards or unpaid financial obligations to another association of REALTORS® or an Association MLS?   Yes  No
If yes, provide details.
1 Article IV, Section 2, of the NAR Bylaws prohibits Member Boards from knowingly granting REALTOR® or REALTOR-ASSOCIATE® membership to any applicant who has an unfulfilled sanction pending which was imposed by another association of REALTORS® for violation of the Code of Ethics. (Adopted 1/01)
Additional Information
Date of Birth:
How long with current real estate firm?
Previous real estate firm (if applicable):
Number of years engaged in the real estate business:
Field of Business (Specialties)?
Languages Spoken?
I hereby certify that the foregoing information furnished by me is true and correct, and I agree that failure to provide complete and accurate information as requested, or any misstatement of fact, shall be grounds for revocation of my membership if granted. I further agree that, if accepted for membership in the Association, I shall pay the fees and dues as from time to time established. <b>NOTE:</b> Payments to the Association of REALTORS® are not deductible as charitable contributions. Such payments may, however, be deductible as an ordinary and necessary business expense. No refunds.  By signing below, I consent that the REALTOR® Associations (local, state, national) and their subsidiaries, if any (e.g., MLS, Foundation) may contact me at the specified address, telephone numbers, fax numbers, email address or other means of communication available. This consent applies to changes in contact information that may be provided by me to the Association(s) in the future. This consent recognizes that certain state and federal laws may place limits on communications that I am waiving to receive all communications as part of my membership.
Dated: Signature:

#### INFORMATION TO BE SUPPLIED BY LOCAL ASSOCIATION

Join Date:				
Status: Active Provisional				
Primary Local Association NRDS ID #				
Primary State Association NRDS ID #				
Office ID:				
(If broker)				
Office Contact (Designated REALTOR®)				
Office Contact Manager:				
Number of Non-Member Licensees:				

### MULTIPLE LISTING SERVICE SUBSCRIPTION AGREEMENT (LICENSED SUBSCRIBER)

Licensed Subscriber Information	Firm Information				
Name: ("Licensed Subscriber")	Name: ("Firm")				
Address:	A 1 Jun				
Telephone: E-mail:					
Primary Board or Association (if not Northwest Oh (provide letter of good standing to NORIS)	to REALTORS®):				
Ohio REALTORS® ("NOR") and Northwest Oh and as a condition of utilizing the MLS, Licensed S	NORIS Multiple Listing Service ("MLS"). In consideration of Northwest of Real Estate Information Systems, Inc. ("NORIS") making the MLS available, abscriber, individually and on behalf of all persons employed by or affiliated with y called "Affiliated Persons"), agrees to the following:				
Regulations, and any other obligations of utilization proprietary software systems utilized by the MLS and amended from time to time (collectively called "MLS").	ovisions of the NORIS Code of Regulations, NOR Bylaws, MLS Rules and of the MLS, including but not limited to end user license agreements for any any license agreements to which Licensed Subscriber and NORIS are parties, all as Documents"). Licensed Subscriber acknowledges that [i] access to and use of the cuments, including payment of fees; and [ii] Licensed Subscriber is responsible for Affiliated Persons.				
	of Ethics of the National Association of REALTORS® including the obligation to contractual disputes with other REALTORS® in accordance with the established				
when due, disclosure of Licensed Subscriber's ML	he termination of Licensed Subscriber's MLS privileges. Failure to make payments by password in violation of the MLS Documents, and failure to comply with any the violations of the MLS Documents that may also result in the termination of				
	ise the proprietary software system licensed to NORIS for accessing the MLS. This of the applicable end user license agreement agreed to by Licensed Subscriber and scriber's access to the MLS for any reason.				
5. Licensed Subscriber is responsible for all mone Affiliated Persons.	ary obligations associated with the use of the MLS by Licensed Subscriber or any				
judgments, and expenses (including reasonable attor [i] property listing content submitted by or on behalf Persons; and [iii] violation of any terms of the MLS proceeding is brought against NOR or NORIS, by	mless NOR and NORIS from any and all claims, damages, causes of action, neys' fees) incurred by NOR or NORIS in connection with or arising from of Licensed Subscriber; [ii] use of the MLS by Licensed Subscriber or any Affiliated Documents by Licensed Subscriber or any Affiliated Persons. If any action, suit or reason of any such claim, Licensed Subscriber, upon notice from NOR or NORIS, as with counsel reasonably satisfactory to NOR and NORIS.				
7. Licensed Subscriber acknowledges that NORIS responsible for its accuracy, and are not liable for its	and NOR do not verify the property listing content in the MLS compilation, are not ontent.				
Licensed Subscriber:	Firm:				
Signature:	Firm Name:				
Print Name:	Authorized Signature:				
Effective Date of Agreement:	Print Name:				

Title:



#### Benefits of Membership.

- Low cost education
  - 75+ hours of Continuing Education certified in both Michigan and Ohio
  - o 56 MLS classes were held in 2018
  - Online New Member Orientation
- Interactive Website
- Professional Standards Administration including Ombudsman and Citation Process
- Professional Communications
  - o Weekly email
  - Facebook
  - YouTube
  - LinkedIn
  - Twitter
- Government Affairs Support
  - Over \$45,000 was donated to local candidates in 2017. 11 of the 14 candidates endorsed and supported by NOR were elected. (2018 was not an election cycle for us)
  - Received over \$200,000 for NAR and Ohio Realtors to run an independent expenditure campaign.
  - o Host NAR's Smart Growth for all elected officials every other year.
- Social and Networking Events
  - Annual Business Meeting
  - Major Investor Reception
  - Legislative Breakfast
  - Name That Tune
  - Industry Updates
  - o Monthly "Connections Made Easy" Happy Hours
  - Picture this with Santa
  - Spring Basket Bash
  - Golf Outing
- RPAC Recognition
  - Over 2019 over \$85,000 was raised for RPAC with a participation rate over 50%.
  - NOR was recognized by NAR at the May Legislative Meetings in May for their RPAC accomplishments.
  - Major Investors are invited to a private dinner and are featured in a special recognition ad in the Toledo Blade.

#### Awards

- NOR President Sales Club Recipients are recognized in the Toledo Business Journal and receive custom logo to use in marketing materials and email.
- REALTOR of the Year Award
- Good Neighbor Award Up to 3 members are awarded The Community Service Award and a \$500 donation is made to each recipient's charity of choice.
- Distinguished Service Award
- o Rookie of the Year Award

- 7 staff members to address any questions or concerns
- Board Store
- Training rooms available for member use
- Young Professionals Network
- Online bill payment, class and event registration
- Member Christmas Party featuring free pictures with Santa and crafts for the kids
- CEO provides industry and association updates during brokerage sales meetings when requested
- Monthly Local Market Update that can be shared with clients
- Year End Housing Report that can be shared with clients
- Representation on Ohio Realtor and National Association of REALTORS committees
- Members Helping Members Fund provides financial assistance to members, their spouse or child in instances of disaster or emergency hardship situations
- Opportunities to support Boy and Girls Club and the REALTOR Relief Foundation
- NOR Leadership Academy





## **Free Products and Services**

**Clareity's Single Sign-On Dashboard** provides members with one access point with one authentication, so you don't have to go to multiple websites or remember multiple user names and passwords to access the tolls and services they use every day.



**Dotloop** is the leading online transaction and productivity optimization platform in real estate. Dotloop reduces complexity by replacing separate form creation, e-sign and transaction management systems with a single end-to-end solution and drives growth by helping real estate professionals streamline their business with workflow automation and real-time visibility into transactions. Each year, millions of agents, brokers and clients trust dotloop to get deals done. NORIS staff is Dotloop certified to train our members.



**SentriLock Lock Boxes** are Blutetooth compatible and can be opened with the SentriLock card or the SentriLock app. One day are unlimited and easy to set. You may also view access logs and customize your Lockbox Settings.



**RPR – REALTORS Property Resource** provides comprehensive data, powerful analytics and client friendly reports for each of NAR's constituencies. Created by NAR for the sole purpose of providing REALTORS with the data they need to meet the demands of clients. No third party or public access...guaranteed. The only way a non-REALTOR has access to the data in RPR is through an RPR report that has been created.



**Showing** is the real estate industry's leading showing management provider. With Showing Time you can quickly schedule and confirm showings. By using the ShowingTime mobile app, the tasks you complete from your desktop can also be completed while you're away from the office. ShowingTime products and services allow agents and office to work faster, smarter and provide exception customer service to their clients.



HomeSnap is the to-rated real estate app, built for agents and loved by homebuyers. Get the app to see why millions of people are switching to Homesnap. Later this year, Homesnap will be fully integrated with Matrix so users can input MLS data via the app. Homesnap is the public face of the Broker Public Portal (BPP) and has surged past the 500,000 agent mark.



MarketStats provides clean maps of local housing stats in a sleet interface. Users may select specific geography to see a one-page local market update. Users receive convenient weekly, monthly, quarterly or annual reports. MarketStats allow users to optimize themselves as the local go-to source ePropertyWatch allows you to provide regular emails to clients and prospects that will keep them up to date on the value of their home, transactions in their neighborhood, and overall trends in the area. You'll stay connected with your long-term prospects by inviting them to receive ePropertyWatch reports branded by you. When your prospects are ready to buy or sell real estate your name and contact information will be front and center.



**Realist** is the leading MLS tax product. Realist combines public record data and MLS Listing content, which allows for seamless delivery of in-depth property data and local market information.



**ListTrac** is a new tool that allows you to see how your listings are performing online in the MLS system and consumer sites, IDX sites and different real estate portals. This tool offers several benefits to brokers and agents:

- Provides an understanding of the activity (or lack of activity) on your listings compared to similar listings. This information can be used to determine if you may need to discuss procie changes or other updates to the property.
- Gives you a better understanding of the impact of price changes or other updates to the listing by seeing how listing view change over time.
- Understand how often your listings are being viewed, shared and saved.
- Easily see how many email leads you received from online sources.
- Provides reporting so you can better understand the value received from your online marketing.
- Allows you to provide feedback to your clients on how their listing is performing online, including a Seller's Report that you can choose to send to the seller.



**REtechnology** is an educational platform that shows real estate agents and brokers how to use and evaluate technology to grow their business. Subscribers gain exclusive access to the following features:

- Daily educational articles
- Technology product reviews
- A comprehensive directory of real estate apps and solutions in 100+ product categories
- Annual Technology Guide
- The latest technology and industry news
- Live educational webinars...and more!



**Realtor.com** is an online resource for home buyers, and sellers with a comprehensive database of forsale properties and information, tools and professional expertise to help people purchase a home. As the official site of the National Association of REALTORS, realtor.com pioneered the world of digital real estate 20 years ago and today prides itself on making all things home simple, efficient and enjoyable.



**Prop Property Panorama/InstaView Virtual Tours** are free for all of your active listings. InstaView is a fully automated Virtual Tour solution that automatically creates a Virtual Tour for every listing in the MLS (with 3 or more photos) within one hour of the listing being created. The InstaView Tour will remain fully in sync and is updated with he MLS every hour, 24/7!



**FOREWARN** leverages massive data resources and complex analytics to provide instant knowledge, prior to a face-to-face engagement with a consumer, to help you better understand and address risk. Using only the incoming phone number, FOREWARN can positively identify over 80% of prospective buyers. Using the following information provided by Forewarn agents can property and safely plan for showings with a higher level of confidence.

- Identify if your prospect has a criminal history
- Verify current property and vehicle ownership
- Verify financial risks (bankruptcies/lines\_
- Verify additional phone numbers and full address history



**Trestle API** – Trestle is a backend service provider that enables mobile application developers to create cloud services that help power their mobile application. The Trestle API allows developers to access and integrate the functionality of Trestle with other applications.