

NORTHWEST OHIO HOUSING MARKET

3rd Quarter 2016

1,622

Home Sales
Unchanged

\$120K

Median Sales Price
+2% Increase

\$236k

Total Volume
+1% Increase

3.42%

Average Interest Rate
Buying Power

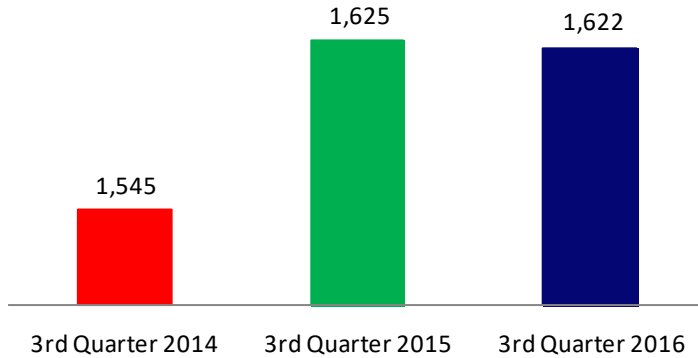
Contact Your Realtor To Find Out What's
Happening In Your Neighborhood.

Single-Family Homes— Lucas & Northern Wood County

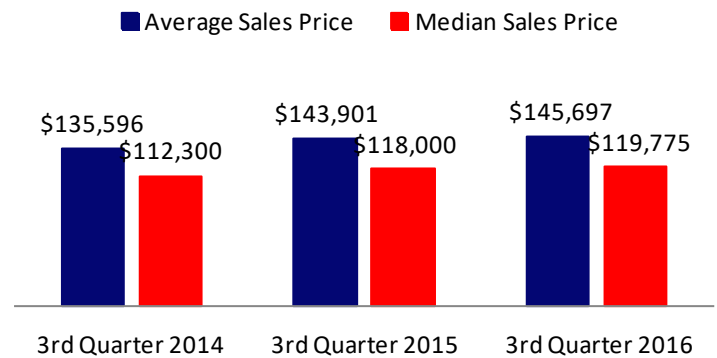
Third quarter sales of single-family homes in Lucas and Northern Wood County reported by the Toledo Regional Association of REALTORS® totaled 1,622. This was unchanged compared to the third quarter of 2015. Sales volume generated by third quarter activity totaled \$236 million, a one percent increase from the third quarter of 2015. The average sales price was \$145,697, an increase of one percent compared to the third quarter of 2015. 2,272 listings were added to the system during the third quarter, which was down four percent from the third quarter of 2015.

	3rd Quarter 2016	3rd Quarter 2015	% Change
Closed Sales	1,622	1,625	0%
Median Sales Price	\$119,775	\$118,000	2%
Average Sales Price	\$145,697	\$143,901	1%
Average Price Per Square Foot	\$77	\$73	5%
% of Original List Price Received	97%	95%	2%
Average Days on Market	98	101	-3%
New Listings	2,272	2,365	-4%
Volume (in 1000's)	\$236,320	\$233,839	1%

Home Sales



Sales Prices



Lucas & Upper Wood County

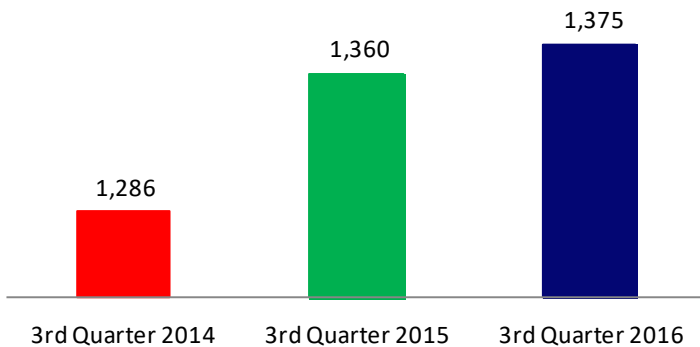
	\$0 - \$49,999	\$50,000 - \$99,999	\$100,000 - \$199,999	\$200,000 - \$299,999	\$300,000 - \$399,999	\$400,000 - \$499,999	\$500,000+
2nd Quarter 2016	290	365	592	231	98	26	20
2nd Quarter 2015	325	351	551	265	85	21	27
% change	-11%	4%	7%	-13%	15%	24%	-26%

Single-Family Homes— Lucas County

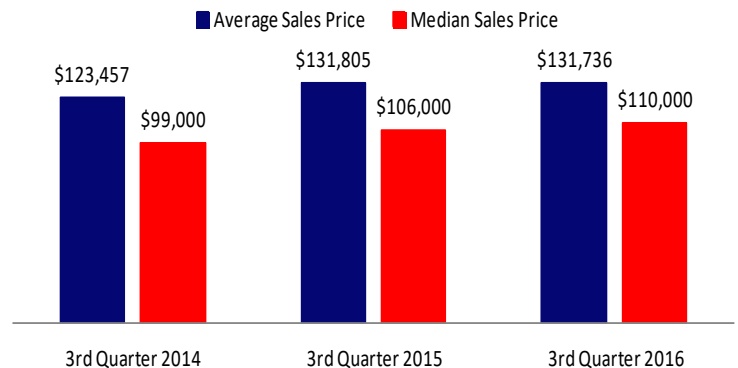
SFH - Lucas County

	3rd Quarter 2016	3rd Quarter 2015	% Change
Closed Sales	1,375	1,360	1%
Median Sales Price	\$110,000	\$106,000	4%
Average Sales Price	\$131,736	\$131,805	0%
Average Price Per Square Foot	\$72	\$68	6%
% of Original List Price Received	96%	95%	1%
Average Days on Market	98	101	-3%
New Listings	1,974	2,082	-5%
Volume (in 1000's)	\$181,136	\$179,254	1%

Home Sales



Sales Prices



Lucas County

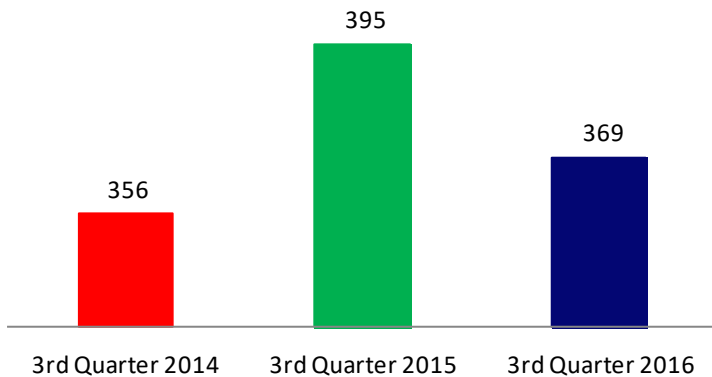
	\$0 - \$49,999	\$50,000 - \$99,999	\$100,000 - \$199,999	\$200,000 - \$299,999	\$300,000 - \$399,999	\$400,000 - \$499,999	\$500,000+
2nd Quarter 2016	284	336	493	175	62	13	12
2nd Quarter 2015	320	320	435	192	62	12	19
% change	-11%	5%	13%	-9%	0%	8%	-37%

Single-Family Homes— Wood County

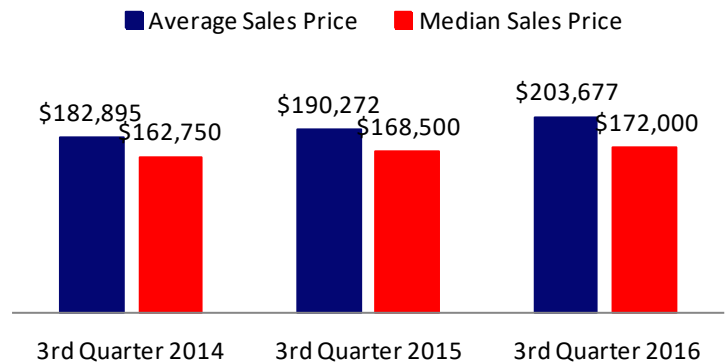
SFH - Wood County

	3rd Quarter 2016	3rd Quarter 2015	% Change
Closed Sales	369	395	-7%
Median Sales Price	\$172,000	\$168,500	2%
Average Sales Price	\$203,677	\$190,272	7%
Average Price Per Square Foot	\$98	\$92	7%
% of Original List Price Received	97%	97%	0%
Average Days on Market	97	98	-1%
New Listings	442	471	-6%
Volume (in 1000's)	\$74,157	\$75,158	-1%

Home Sales



Sales Prices



Wood County

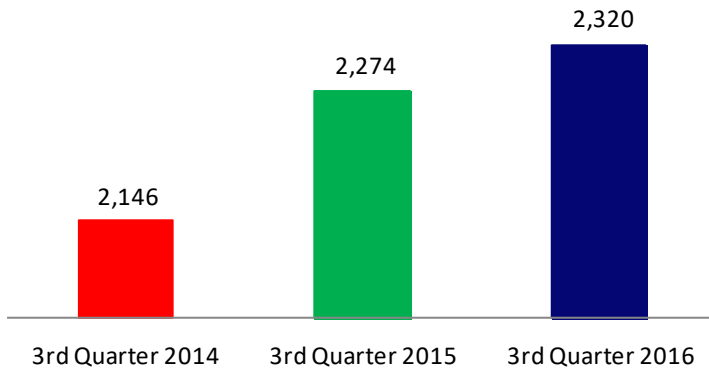
	\$0 - \$49,999	\$50,000 - \$99,999	\$100,000 - \$199,999	\$200,000 - \$299,999	\$300,000 - \$399,999	\$400,000 - \$499,999	\$500,000+
2nd Quarter 2016	15	47	160	83	42	13	9
2nd Quarter 2015	18	51	185	93	26	12	10
% change	-17%	-8%	-14%	-11%	62%	8%	-10%

Single-Family Homes— Entire MLS

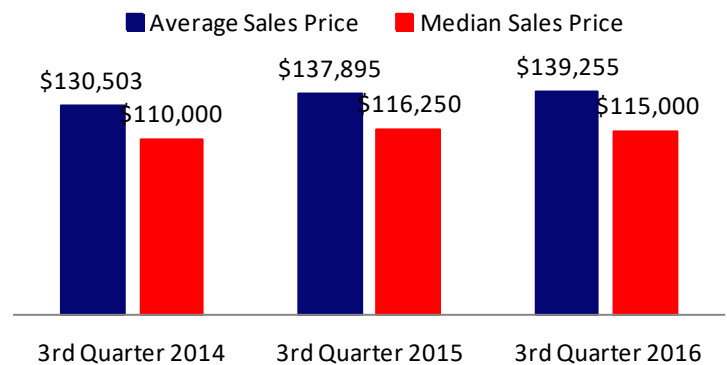
Entire NORIS MLS

	3rd Quarter 2016	3rd Quarter 2015	% Change
Closed Sales	2,320	2,274	2%
Median Sales Price	\$115,000	\$116,250	-1%
Average Sales Price	\$139,255	\$137,895	1%
Average Price Per Square Foot	\$75	\$72	4%
% of Original List Price Received	96%	95%	1%
Average Days on Market	101	106	-5%
New Listings	3,148	3,347	-6%
Volume (in 1000's)	\$323,071	\$313,573	3%

Home Sales



Sales Prices



Entire NORIS MLS

	\$0 - \$49,999	\$50,000 - \$99,999	\$100,000 - \$199,999	\$200,000 - \$299,999	\$300,000 - \$399,999	\$400,000 - \$499,999	\$500,000+
2nd Quarter 2016	375	590	894	298	112	29	22
2nd Quarter 2015	410	541	846	332	92	24	29
% change	-9%	9%	6%	-10%	22%	21%	-24%

Area & Zip Codes	3rd Qtr. Av. Sales Price	% Change 2016	3rd Qtr. Sold	% Change 2016	3rd Qtr. New Listings	% Change 2016	3rd Qtr. DOM	% Change 2016
Sylvania (2&3) [43560, 43617]	\$ 225,141	14%	168	-17%	210	-14%	111	14%
Airport/Swanton (4) [43558]	\$ 145,390	-3%	42	-14%	50	19%	70	-31%
Spring Meadows (5) [43528]	\$ 190,713	-11%	79	8%	102	-11%	117	38%
Monclova (6) [43542]	\$ 282,762	-17%	17	-32%	26	30%	133	36%
Maumee (7) [43537]	\$ 190,534	-11%	110	11%	152	-1%	85	-10%
Whitehouse (8) [43571]	\$ 267,440	17%	27	-16%	36	-8%	79	4%
Waterville (10) [43566]	\$ 181,288	-7%	33	-15%	45	5%	75	-26%
Franklin Park/Trilby (11) [43613]	\$ 139,251	0%	95	23%	125	2%	94	-7%
Tremainsville (12) [43613]	\$ 76,974	8%	173	36%	209	-3%	104	2%
Five Points/North Towne (13) [43612]	\$ 54,048	9%	97	-9%	153	-6%	95	-13%
Point Place (14) [43611]	\$ 82,661	14%	71	20%	97	7%	106	5%
Wildwood/Reynolds Corner (15) [43615]	\$ 103,353	11%	92	-11%	126	-9%	89	-18%
Ottawa Hills (16) [43615 & 43606]	\$ 296,083	-5%	23	5%	37	-14%	122	-36%
Ottawa Park/Westgate (17) [43606]	\$ 117,233	24%	71	4%	69	-17%	92	-2%
Old West End (18) [43610, 43620]	\$ 32,022	-57%	9	-18%	21	-28%	60	-32%
Old North End (19) [43608]	\$ 16,273	46%	24	26%	81	59%	80	-22%
Town Centre (20) [43624, 43602, 43604]	\$ 25,000	113%	1	-50%	2	0%	115	21%
Scott Park (21) [43607]	\$ 38,694	21%	37	16%	68	6%	92	-4%
Old South End (22) [43609]	\$ 26,739	3%	45	29%	60	-27%	115	-23%
Heatherdowns (23) [43614]	\$ 117,290	18%	95	-14%	145	-1%	85	-19%
East River (24) [43605]	\$ 29,650	76%	42	-30%	74	-5%	87	-10%
Oregon (25) [43616]	\$ 136,471	0%	60	-10%	71	-24%	125	29%
East Suburbs (26) [43634, 43618, 43412]	\$ 161,429	28%	7	-30%	5	-64%	141	31%
Perrysburg (53) [43551, 43552]	\$ 279,542	12%	149	-4%	200	6%	100	3%
Rossford (54) [43460]	\$ 137,599	-1%	70	-10%	98	4%	70	-32%
Bowling Green (55) [43402]	\$ 177,294	3%	60	-21%	58	-2%	96	10%

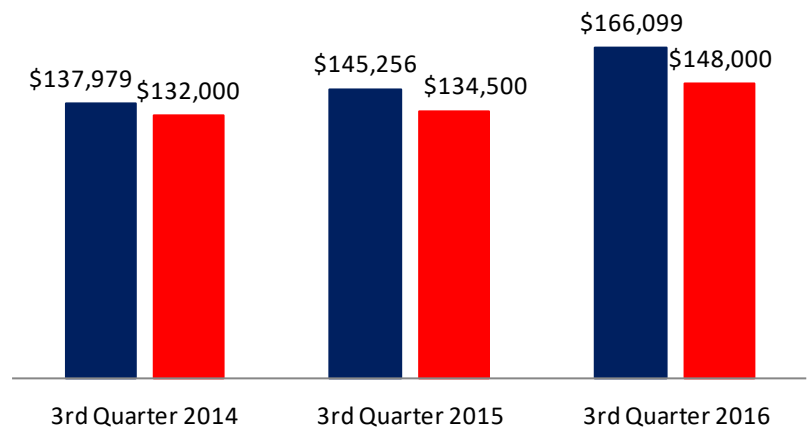
Condos— Lucas & Northern Wood County

Third quarter sales of condos in Lucas and Northern Wood County reported by the Toledo Regional Association of REALTORS® totaled 169. This was an increase of four percent compared to the third quarter of 2015. Sales volume generated by third quarter activity totaled \$28 million, a nineteen percent increase from the third quarter of 2015. The average sales price was \$166,099 an increase of fourteen percent compared to the third quarter of 2015. 196 listings were added to the system during the third quarter, which was down four percent from the third quarter of 2015.

Condos - Lucas and Upper Wood County

	3rd Quarter 2016	3rd Quarter 2015	% Change
Closed Sales	169	163	4%
Median Sales Price	\$148,000	\$134,500	10%
Average Sales Price	\$166,099	\$145,256	14%
Average Price Per Square Foot	\$93	\$83	12%
% of Original List Price Received	95%	95%	0%
Average Days on Market	100	113	-12%
New Listings	196	205	-4%
Volume (in 1000's)	\$28,071	\$23,677	19%

Condo Sales Prices



Condo Sales

