

# Local Market Update —January 2018

## LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

*The information below compares the month of January 2018 to the month of January 2017*

**313**

**Home Sales**

-2% Decrease from January 2017

**\$89,900**

**Median Sales Price**

-21% Decrease from January 2017

**\$115,651**

**Av. Sales Price**

-13% Decrease from January 2017

**100**

**Av. Days on Mkt.**

-9% Decrease from January 2017

**-14%**

**Inventory Change**

from January 2017

**4.15%**

**Average Interest Rate**

According to Freddiemac.com as  
of 1/25/2018

Contact Your Realtor To Find Out What's  
Happening In Your Neighborhood.

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## Lucas County

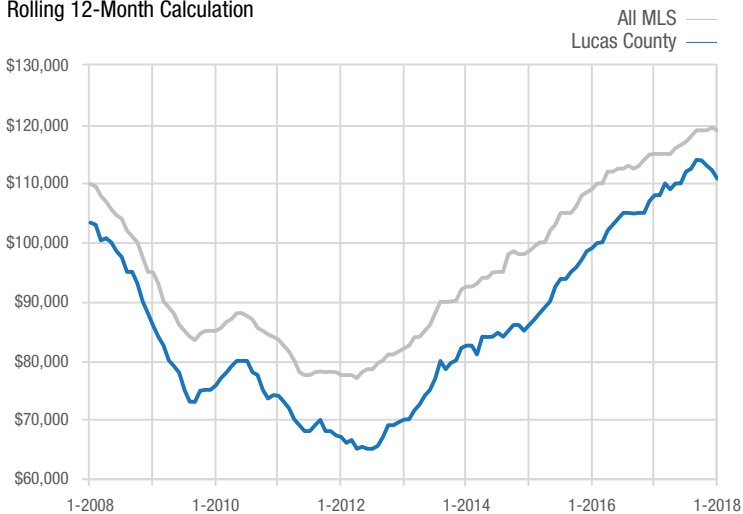
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
New Listings	516	<b>443</b>	- 14.1%	516	<b>443</b>	- 14.1%
Pending Sales	331	<b>302</b>	- 8.8%	331	<b>302</b>	- 8.8%
Closed Sales	280	<b>277</b>	- 1.1%	280	<b>277</b>	- 1.1%
Days on Market Until Sale	110	<b>98</b>	- 10.9%	110	<b>98</b>	- 10.9%
Median Sales Price*	\$105,000	<b>\$82,950</b>	- 21.0%	\$105,000	<b>\$82,950</b>	- 21.0%
Average Sales Price*	\$126,053	<b>\$108,114</b>	- 14.2%	\$126,053	<b>\$108,114</b>	- 14.2%
Percent of List Price Received*	96.3%	<b>95.7%</b>	- 0.6%	96.3%	<b>95.7%</b>	- 0.6%
Inventory of Homes for Sale	1,667	<b>1,447</b>	- 13.2%	—	—	—
Months Supply of Inventory	4.0	<b>3.3</b>	- 17.5%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
New Listings	49	<b>41</b>	- 16.3%	49	<b>41</b>	- 16.3%
Pending Sales	24	<b>34</b>	+ 41.7%	24	<b>34</b>	+ 41.7%
Closed Sales	21	<b>33</b>	+ 57.1%	21	<b>33</b>	+ 57.1%
Days on Market Until Sale	113	<b>130</b>	+ 15.0%	113	<b>130</b>	+ 15.0%
Median Sales Price*	\$125,000	<b>\$161,900</b>	+ 29.5%	\$125,000	<b>\$161,900</b>	+ 29.5%
Average Sales Price*	\$123,798	<b>\$158,841</b>	+ 28.3%	\$123,798	<b>\$158,841</b>	+ 28.3%
Percent of List Price Received*	94.4%	<b>95.0%</b>	+ 0.6%	94.4%	<b>95.0%</b>	+ 0.6%
Inventory of Homes for Sale	145	<b>123</b>	- 15.2%	—	—	—
Months Supply of Inventory	3.8	<b>3.3</b>	- 13.2%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County

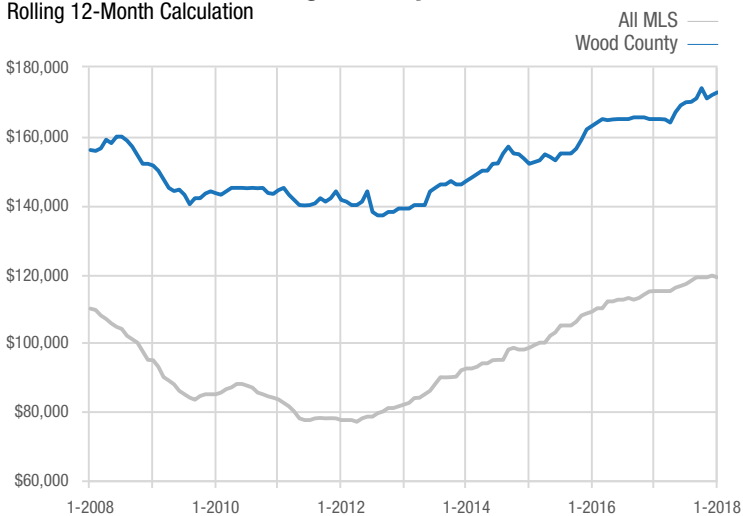
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	97	91	- 6.2%	97	91	- 6.2%
Pending Sales	72	61	- 15.3%	72	61	- 15.3%
Closed Sales	67	46	- 31.3%	67	46	- 31.3%
Days on Market Until Sale	118	94	- 20.3%	118	94	- 20.3%
Median Sales Price*	\$145,000	<b>\$158,000</b>	+ 9.0%	\$145,000	<b>\$158,000</b>	+ 9.0%
Average Sales Price*	\$164,399	<b>\$182,268</b>	+ 10.9%	\$164,399	<b>\$182,268</b>	+ 10.9%
Percent of List Price Received*	96.5%	<b>96.4%</b>	- 0.1%	96.5%	<b>96.4%</b>	- 0.1%
Inventory of Homes for Sale	354	304	- 14.1%	—	—	—
Months Supply of Inventory	3.2	2.8	- 12.5%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	5	11	+ 120.0%	5	11	+ 120.0%
Pending Sales	8	8	0.0%	8	8	0.0%
Closed Sales	9	6	- 33.3%	9	6	- 33.3%
Days on Market Until Sale	118	72	- 39.0%	118	72	- 39.0%
Median Sales Price*	\$127,000	<b>\$223,075</b>	+ 75.6%	\$127,000	<b>\$223,075</b>	+ 75.6%
Average Sales Price*	\$132,917	<b>\$193,692</b>	+ 45.7%	\$132,917	<b>\$193,692</b>	+ 45.7%
Percent of List Price Received*	96.1%	<b>97.4%</b>	+ 1.4%	96.1%	<b>97.4%</b>	+ 1.4%
Inventory of Homes for Sale	28	24	- 14.3%	—	—	—
Months Supply of Inventory	2.8	2.6	- 7.1%	—	—	—

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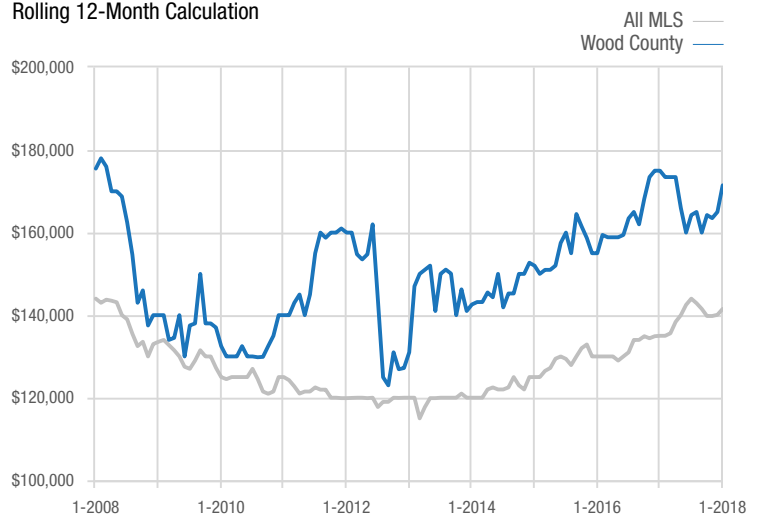
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Monthly Indicators



## January 2018

Last year, U.S. consumers seemed to be operating with a renewed but cautious optimism. The stock market was strong, wages were edging upwards and home buying activity was extremely competitive. Not much has changed in 2018 in terms of those measures, yet there is a sort of seasoned prudence mixed into the high emotions that go with a major expense like a home purchase. We are now several years deep into a period of rising prices and low inventory. Those in the market to buy a home have caught on. As sellers attempt take advantage of rising prices, expect buyers to be more selective.

New Listings decreased 13.1 percent for Single Family homes but remained flat for Condo-Villa homes. Pending Sales decreased 4.1 percent for Single Family homes but increased 27.0 percent for Condo-Villa homes. Inventory decreased 14.2 percent for Single Family homes and 13.4 percent for Condo-Villa homes.

Median Sales Price decreased 12.0 percent to \$95,000 for Single Family homes but increased 26.0 percent to \$160,000 for Condo-Villa homes. Days on Market decreased 13.8 percent for Single Family homes but remained flat for Condo-Villa homes. Months Supply of Inventory decreased 17.5 percent for Single Family homes and 12.8 percent for Condo-Villa homes.

Whatever external forces are placed upon residential real estate markets across the country – whether they are related to tax legislation, mortgage rates, employment situation changes, new family formations, the availability of new construction and the like – the appetite for home buying remains strong enough to drive prices upward in virtually all markets across the country. New sales are not necessarily following that trend, but monthly increases are expected until at least late summer.

## Quick Facts

**- 0.2%**

Year-Over-Year Change in  
**Closed Sales**  
All Properties

**- 7.3%**

Year-Over-Year Change in  
**Median Sales Price**  
All Properties

**- 14.1%**

Year-Over-Year Change in  
**Homes for Sale**  
All Properties

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All Properties Combined	14

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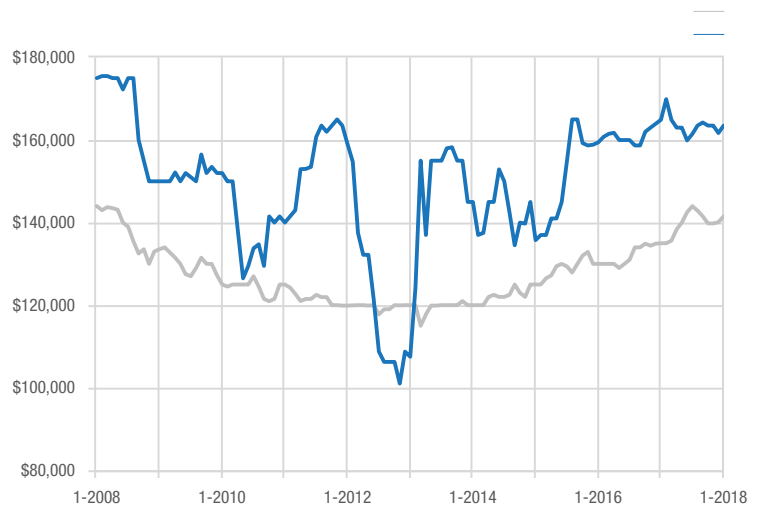
## Bowling Green

MLS Area 55: 43402

Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	7	<b>16</b>	+ 128.6%	7	<b>16</b>	+ 128.6%
Pending Sales	14	<b>16</b>	+ 14.3%	14	<b>16</b>	+ 14.3%
Closed Sales	11	<b>13</b>	+ 18.2%	11	<b>13</b>	+ 18.2%
Days on Market Until Sale	97	<b>119</b>	+ 22.7%	97	<b>119</b>	+ 22.7%
Median Sales Price*	\$171,000	<b>\$214,000</b>	+ 25.1%	\$171,000	<b>\$214,000</b>	+ 25.1%
Average Sales Price*	\$203,442	<b>\$210,815</b>	+ 3.6%	\$203,442	<b>\$210,815</b>	+ 3.6%
Percent of List Price Received*	97.4%	<b>96.5%</b>	- 0.9%	97.4%	<b>96.5%</b>	- 0.9%
Inventory of Homes for Sale	34	<b>41</b>	+ 20.6%	—	—	—
Months Supply of Inventory	2.1	<b>2.5</b>	+ 19.0%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	2	<b>1</b>	- 50.0%	2	<b>1</b>	- 50.0%
Pending Sales	2	<b>0</b>	- 100.0%	2	<b>0</b>	- 100.0%
Closed Sales	1	<b>0</b>	- 100.0%	1	<b>0</b>	- 100.0%
Days on Market Until Sale	31	—	—	31	—	—
Median Sales Price*	\$99,000	—	—	\$99,000	—	—
Average Sales Price*	\$99,000	—	—	\$99,000	—	—
Percent of List Price Received*	94.4%	—	—	94.4%	—	—
Inventory of Homes for Sale	4	<b>4</b>	0.0%	—	—	—
Months Supply of Inventory	1.4	<b>2.0</b>	+ 42.9%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



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## East River

MLS Area 24: 43605

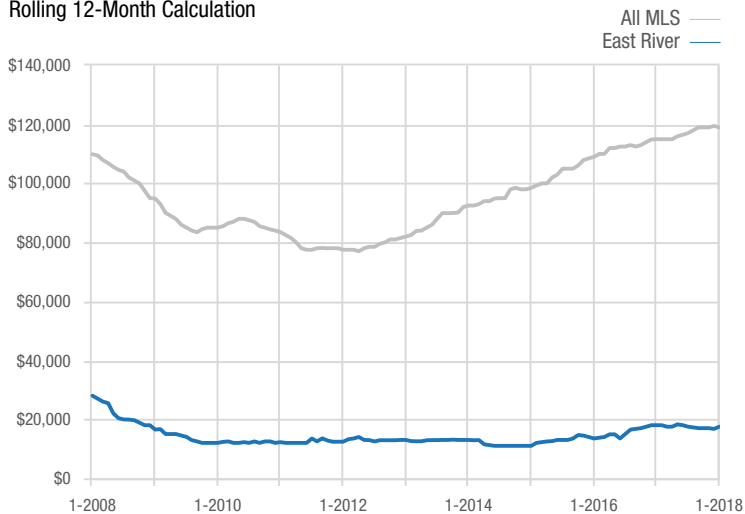
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	24	<b>22</b>	- 8.3%	24	<b>22</b>	- 8.3%
Pending Sales	15	<b>17</b>	+ 13.3%	15	<b>17</b>	+ 13.3%
Closed Sales	11	<b>15</b>	+ 36.4%	11	<b>15</b>	+ 36.4%
Days on Market Until Sale	125	<b>103</b>	- 17.6%	125	<b>103</b>	- 17.6%
Median Sales Price*	\$11,658	<b>\$22,500</b>	+ 93.0%	\$11,658	<b>\$22,500</b>	+ 93.0%
Average Sales Price*	\$13,632	<b>\$22,171</b>	+ 62.6%	\$13,632	<b>\$22,171</b>	+ 62.6%
Percent of List Price Received*	96.9%	<b>84.8%</b>	- 12.5%	96.9%	<b>84.8%</b>	- 12.5%
Inventory of Homes for Sale	67	<b>67</b>	0.0%	—	—	—
Months Supply of Inventory	5.7	<b>4.1</b>	- 28.1%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	0	<b>1</b>	—	0	<b>1</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	<b>1</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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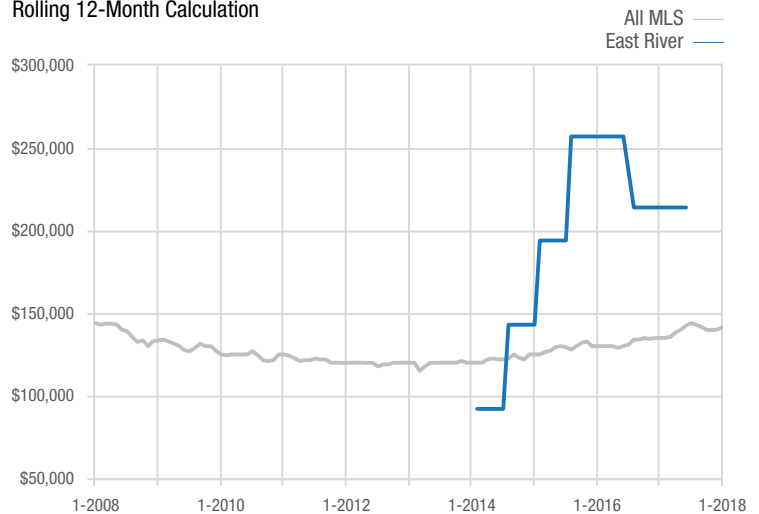
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Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## East Suburbs

MLS Area 26: 43412 (Lucas County Only)

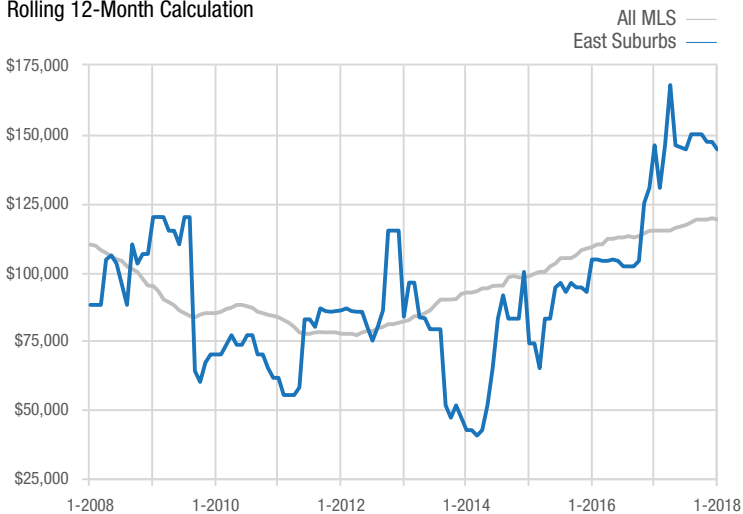
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	5	1	- 80.0%	5	1	- 80.0%
Pending Sales	1	5	+ 400.0%	1	5	+ 400.0%
Closed Sales	1	6	+ 500.0%	1	6	+ 500.0%
Days on Market Until Sale	226	98	- 56.6%	226	98	- 56.6%
Median Sales Price*	\$167,900	<b>\$100,500</b>	- 40.1%	\$167,900	<b>\$100,500</b>	- 40.1%
Average Sales Price*	\$167,900	<b>\$96,100</b>	- 42.8%	\$167,900	<b>\$96,100</b>	- 42.8%
Percent of List Price Received*	98.8%	<b>88.5%</b>	- 10.4%	98.8%	<b>88.5%</b>	- 10.4%
Inventory of Homes for Sale	8	11	+ 37.5%	—	—	—
Months Supply of Inventory	3.4	4.0	+ 17.6%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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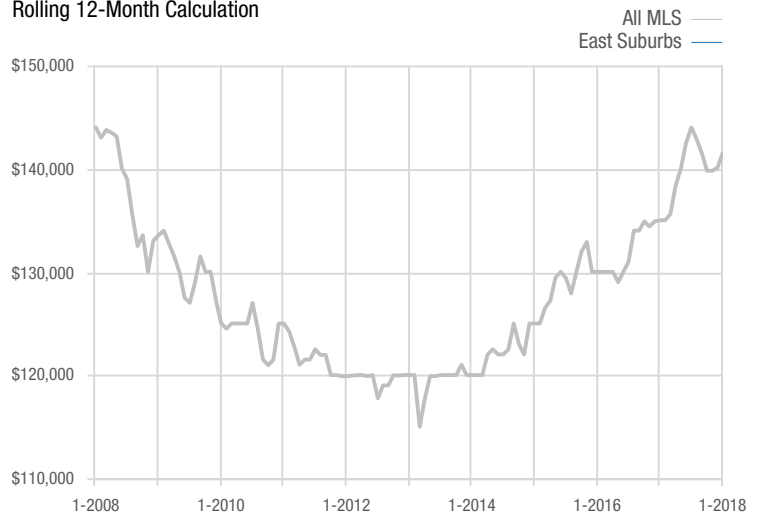
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Rolling 12-Month Calculation



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## Five Points / Northtowne

MLS Area 13: 43612

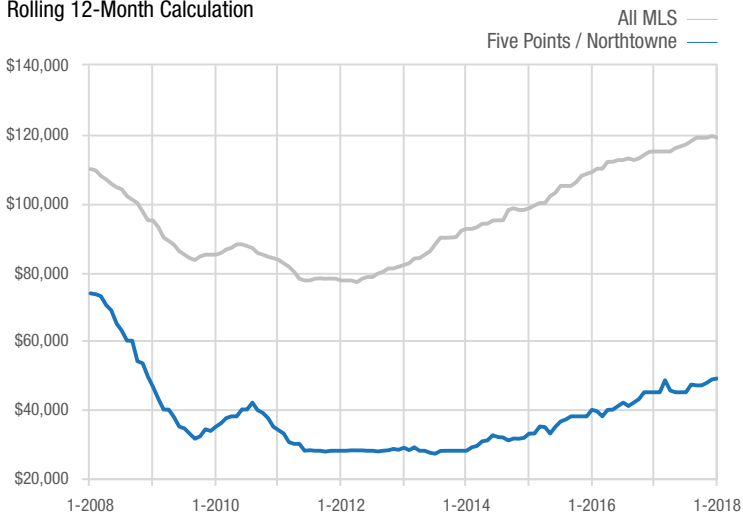
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New Listings	34	<b>40</b>	+ 17.6%	34	<b>40</b>	+ 17.6%
Pending Sales	22	<b>17</b>	- 22.7%	22	<b>17</b>	- 22.7%
Closed Sales	16	<b>21</b>	+ 31.3%	16	<b>21</b>	+ 31.3%
Days on Market Until Sale	102	<b>92</b>	- 9.8%	102	<b>92</b>	- 9.8%
Median Sales Price*	\$42,300	<b>\$47,000</b>	+ 11.1%	\$42,300	<b>\$47,000</b>	+ 11.1%
Average Sales Price*	\$46,738	<b>\$47,460</b>	+ 1.5%	\$46,738	<b>\$47,460</b>	+ 1.5%
Percent of List Price Received*	95.4%	<b>94.3%</b>	- 1.2%	95.4%	<b>94.3%</b>	- 1.2%
Inventory of Homes for Sale	124	<b>135</b>	+ 8.9%	—	—	—
Months Supply of Inventory	4.2	<b>4.2</b>	0.0%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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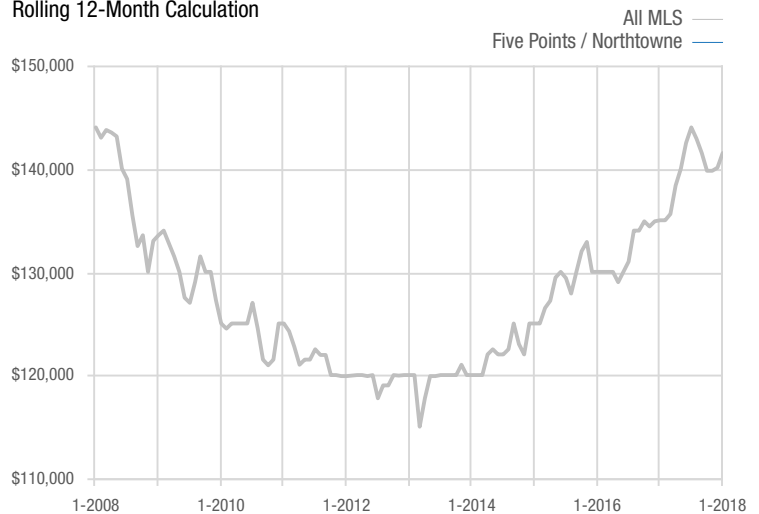
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Rolling 12-Month Calculation



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## Franklin Park / Trilby

MLS Area 11: 43623

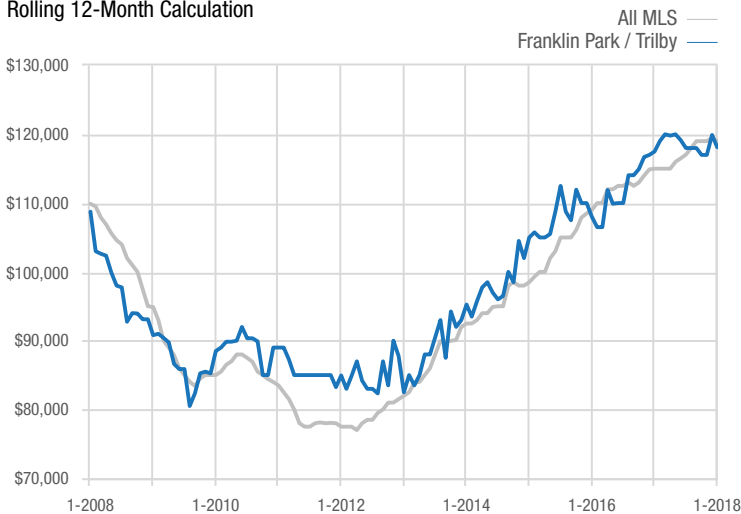
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	25	21	- 16.0%	25	21	- 16.0%
Pending Sales	15	19	+ 26.7%	15	19	+ 26.7%
Closed Sales	14	16	+ 14.3%	14	16	+ 14.3%
Days on Market Until Sale	104	106	+ 1.9%	104	106	+ 1.9%
Median Sales Price*	\$117,000	<b>\$94,750</b>	- 19.0%	\$117,000	<b>\$94,750</b>	- 19.0%
Average Sales Price*	\$153,207	<b>\$129,681</b>	- 15.4%	\$153,207	<b>\$129,681</b>	- 15.4%
Percent of List Price Received*	96.4%	<b>93.8%</b>	- 2.7%	96.4%	<b>93.8%</b>	- 2.7%
Inventory of Homes for Sale	93	56	- 39.8%	—	—	—
Months Supply of Inventory	3.6	2.5	- 30.6%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	1	3	+ 200.0%	1	3	+ 200.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	0	—	—	0	—
Median Sales Price*	—	<b>\$140,000</b>	—	—	<b>\$140,000</b>	—
Average Sales Price*	—	<b>\$140,000</b>	—	—	<b>\$140,000</b>	—
Percent of List Price Received*	—	<b>100.0%</b>	—	—	<b>100.0%</b>	—
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	1.3	1.5	+ 15.4%	—	—	—

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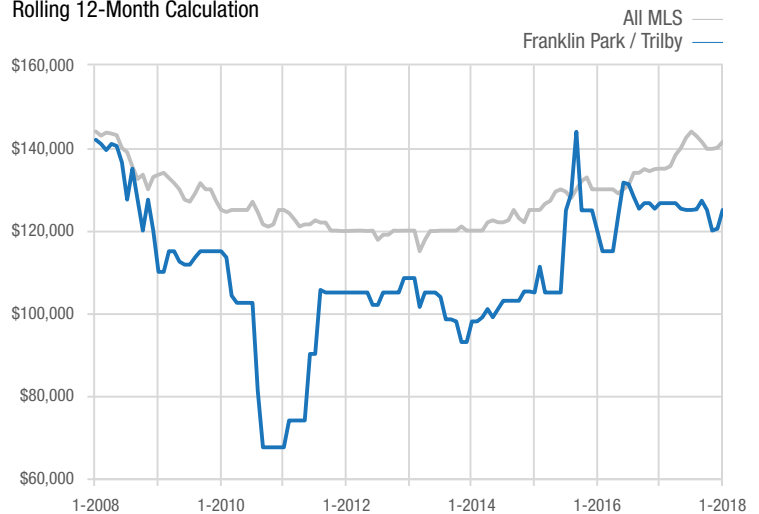
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### Median Sales Price - Condo-Villa

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## Heatherdowns Blvd / River Rd

MLS Area 23: 43614

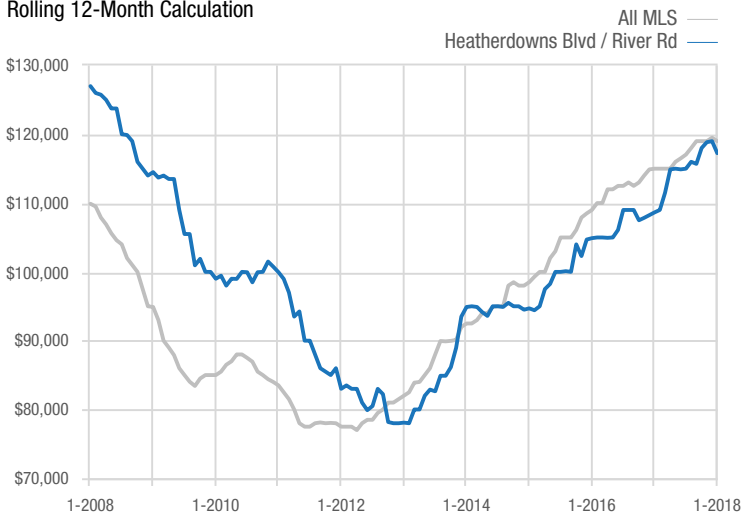
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	44	<b>36</b>	- 18.2%	44	<b>36</b>	- 18.2%
Pending Sales	22	<b>32</b>	+ 45.5%	22	<b>32</b>	+ 45.5%
Closed Sales	26	<b>20</b>	- 23.1%	26	<b>20</b>	- 23.1%
Days on Market Until Sale	107	<b>110</b>	+ 2.8%	107	<b>110</b>	+ 2.8%
Median Sales Price*	\$114,725	<b>\$95,450</b>	- 16.8%	\$114,725	<b>\$95,450</b>	- 16.8%
Average Sales Price*	\$115,240	<b>\$118,798</b>	+ 3.1%	\$115,240	<b>\$118,798</b>	+ 3.1%
Percent of List Price Received*	98.0%	<b>96.8%</b>	- 1.2%	98.0%	<b>96.8%</b>	- 1.2%
Inventory of Homes for Sale	130	<b>101</b>	- 22.3%	—	—	—
Months Supply of Inventory	3.8	<b>2.7</b>	- 28.9%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	3	<b>3</b>	0.0%	3	<b>3</b>	0.0%
Pending Sales	7	<b>3</b>	- 57.1%	7	<b>3</b>	- 57.1%
Closed Sales	5	<b>3</b>	- 40.0%	5	<b>3</b>	- 40.0%
Days on Market Until Sale	137	<b>84</b>	- 38.7%	137	<b>84</b>	- 38.7%
Median Sales Price*	\$78,000	<b>\$76,000</b>	- 2.6%	\$78,000	<b>\$76,000</b>	- 2.6%
Average Sales Price*	\$84,638	<b>\$79,333</b>	- 6.3%	\$84,638	<b>\$79,333</b>	- 6.3%
Percent of List Price Received*	91.4%	<b>95.7%</b>	+ 4.7%	91.4%	<b>95.7%</b>	+ 4.7%
Inventory of Homes for Sale	14	<b>13</b>	- 7.1%	—	—	—
Months Supply of Inventory	3.1	<b>3.3</b>	+ 6.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

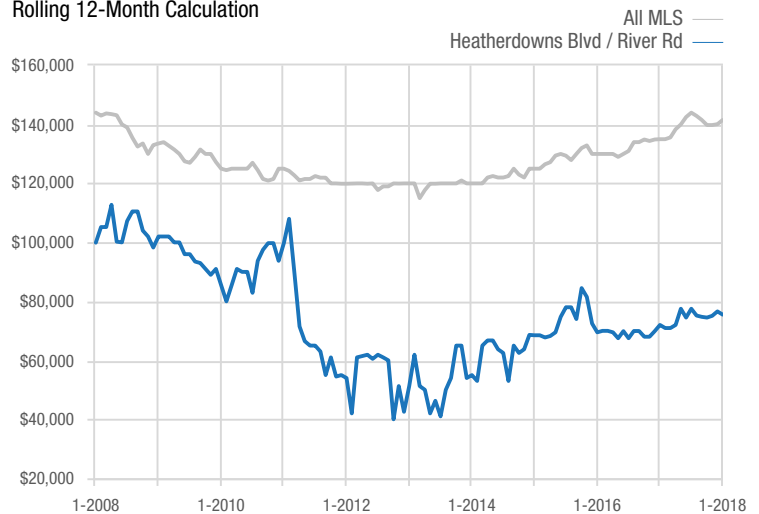
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – January 2018

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## Maumee

MLS Area 07: 43537

Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	41	23	- 43.9%	41	23	- 43.9%
Pending Sales	16	19	+ 18.8%	16	19	+ 18.8%
Closed Sales	10	19	+ 90.0%	10	19	+ 90.0%
Days on Market Until Sale	135	112	- 17.0%	135	112	- 17.0%
Median Sales Price*	\$153,000	<b>\$180,000</b>	+ 17.6%	\$153,000	<b>\$180,000</b>	+ 17.6%
Average Sales Price*	\$165,090	<b>\$213,353</b>	+ 29.2%	\$165,090	<b>\$213,353</b>	+ 29.2%
Percent of List Price Received*	97.1%	<b>96.0%</b>	- 1.1%	97.1%	<b>96.0%</b>	- 1.1%
Inventory of Homes for Sale	124	87	- 29.8%	—	—	—
Months Supply of Inventory	3.7	2.5	- 32.4%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	3	2	- 33.3%	3	2	- 33.3%
Pending Sales	3	3	0.0%	3	3	0.0%
Closed Sales	2	1	- 50.0%	2	1	- 50.0%
Days on Market Until Sale	129	50	- 61.2%	129	50	- 61.2%
Median Sales Price*	\$161,500	<b>\$167,500</b>	+ 3.7%	\$161,500	<b>\$167,500</b>	+ 3.7%
Average Sales Price*	\$161,500	<b>\$167,500</b>	+ 3.7%	\$161,500	<b>\$167,500</b>	+ 3.7%
Percent of List Price Received*	100.2%	<b>97.4%</b>	- 2.8%	100.2%	<b>97.4%</b>	- 2.8%
Inventory of Homes for Sale	12	11	- 8.3%	—	—	—
Months Supply of Inventory	2.3	2.4	+ 4.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

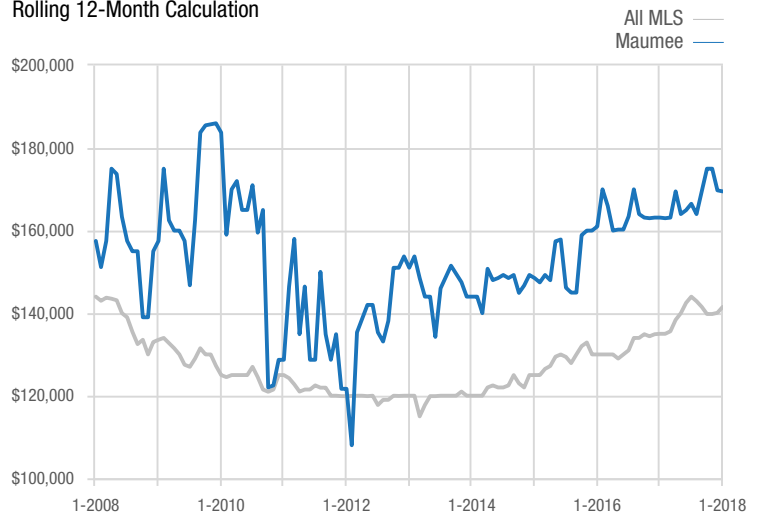
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Monclova

MLS Area 06: 43542

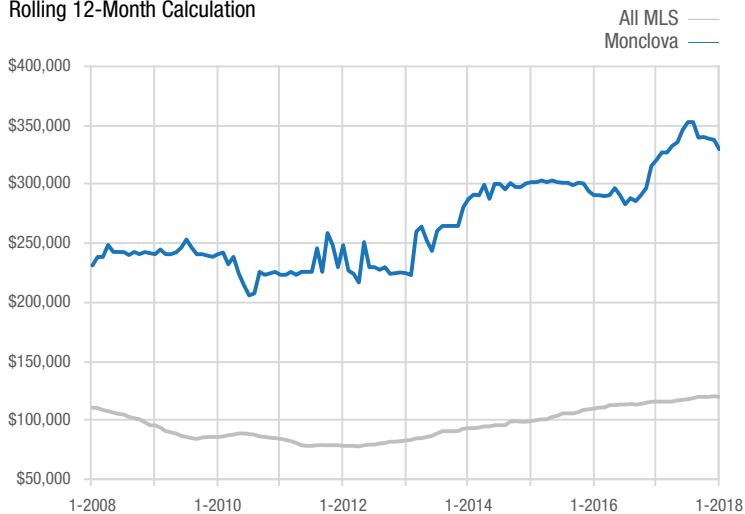
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	5	4	- 20.0%	5	4	- 20.0%
Pending Sales	4	5	+ 25.0%	4	5	+ 25.0%
Closed Sales	5	2	- 60.0%	5	2	- 60.0%
Days on Market Until Sale	102	81	- 20.6%	102	81	- 20.6%
Median Sales Price*	\$337,900	<b>\$295,000</b>	- 12.7%	\$337,900	<b>\$295,000</b>	- 12.7%
Average Sales Price*	\$384,560	<b>\$295,000</b>	- 23.3%	\$384,560	<b>\$295,000</b>	- 23.3%
Percent of List Price Received*	97.7%	<b>95.2%</b>	- 2.6%	97.7%	<b>95.2%</b>	- 2.6%
Inventory of Homes for Sale	22	16	- 27.3%	—	—	—
Months Supply of Inventory	4.0	3.1	- 22.5%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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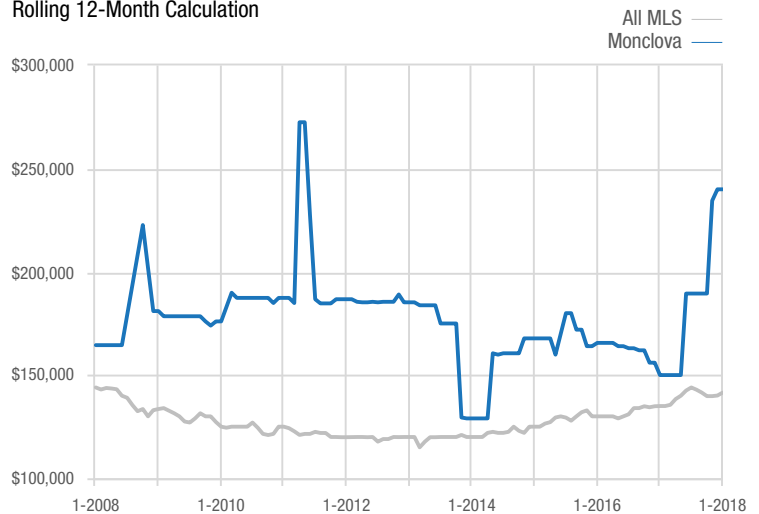
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Toledo

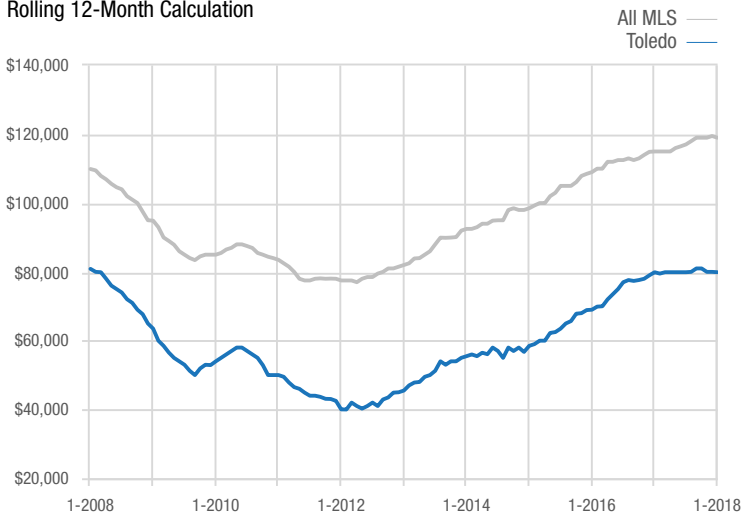
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	346	<b>308</b>	- 11.0%	346	<b>308</b>	- 11.0%
Pending Sales	219	<b>208</b>	- 5.0%	219	<b>208</b>	- 5.0%
Closed Sales	188	<b>192</b>	+ 2.1%	188	<b>192</b>	+ 2.1%
Days on Market Until Sale	101	<b>97</b>	- 4.0%	101	<b>97</b>	- 4.0%
Median Sales Price*	\$71,900	<b>\$55,000</b>	- 23.5%	\$71,900	<b>\$55,000</b>	- 23.5%
Average Sales Price*	\$80,395	<b>\$72,971</b>	- 9.2%	\$80,395	<b>\$72,971</b>	- 9.2%
Percent of List Price Received*	96.1%	<b>94.7%</b>	- 1.5%	96.1%	<b>94.7%</b>	- 1.5%
Inventory of Homes for Sale	1,154	<b>981</b>	- 15.0%	—	—	—
Months Supply of Inventory	4.2	<b>3.4</b>	- 19.0%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	22	<b>26</b>	+ 18.2%	22	<b>26</b>	+ 18.2%
Pending Sales	15	<b>15</b>	0.0%	15	<b>15</b>	0.0%
Closed Sales	12	<b>18</b>	+ 50.0%	12	<b>18</b>	+ 50.0%
Days on Market Until Sale	105	<b>121</b>	+ 15.2%	105	<b>121</b>	+ 15.2%
Median Sales Price*	\$101,500	<b>\$104,000</b>	+ 2.5%	\$101,500	<b>\$104,000</b>	+ 2.5%
Average Sales Price*	\$101,024	<b>\$125,662</b>	+ 24.4%	\$101,024	<b>\$125,662</b>	+ 24.4%
Percent of List Price Received*	93.1%	<b>95.9%</b>	+ 3.0%	93.1%	<b>95.9%</b>	+ 3.0%
Inventory of Homes for Sale	79	<b>81</b>	+ 2.5%	—	—	—
Months Supply of Inventory	3.9	<b>4.1</b>	+ 5.1%	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde North End

MLS Area 19: 43608

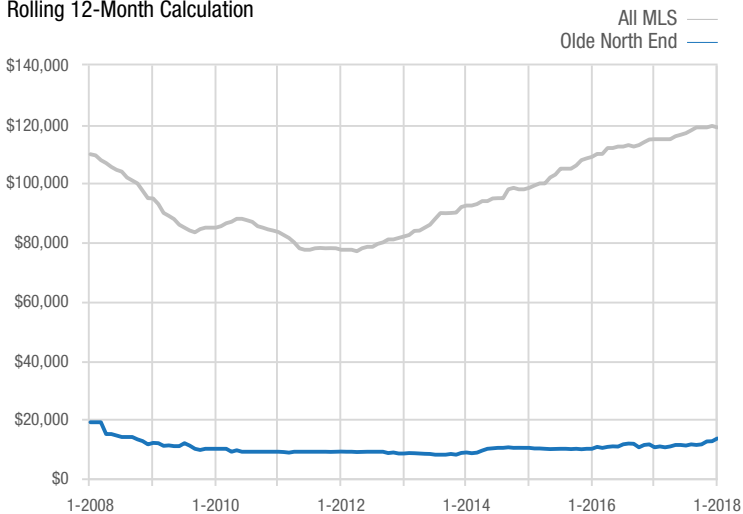
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	17	9	- 47.1%	17	9	- 47.1%
Pending Sales	6	8	+ 33.3%	6	8	+ 33.3%
Closed Sales	9	10	+ 11.1%	9	10	+ 11.1%
Days on Market Until Sale	64	66	+ 3.1%	64	66	+ 3.1%
Median Sales Price*	\$7,000	<b>\$14,675</b>	+ 109.6%	\$7,000	<b>\$14,675</b>	+ 109.6%
Average Sales Price*	\$8,025	<b>\$23,326</b>	+ 190.7%	\$8,025	<b>\$23,326</b>	+ 190.7%
Percent of List Price Received*	94.8%	<b>106.5%</b>	+ 12.3%	94.8%	<b>106.5%</b>	+ 12.3%
Inventory of Homes for Sale	56	37	- 33.9%	—	—	—
Months Supply of Inventory	6.1	3.8	- 37.7%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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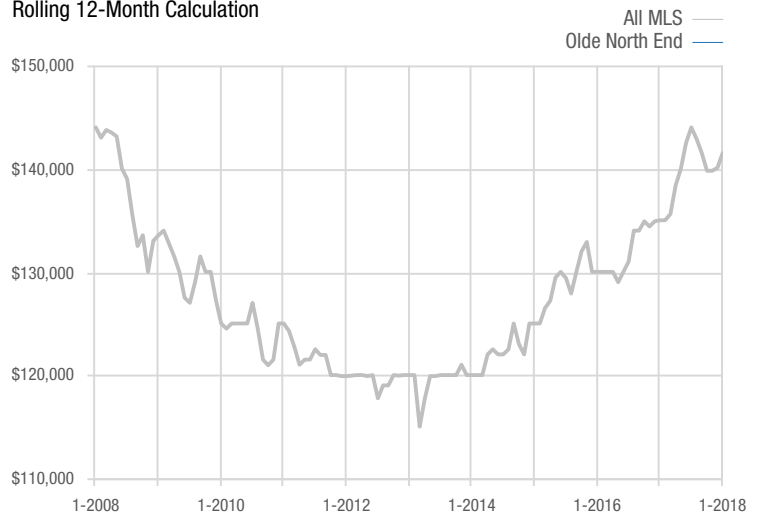
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde South End

MLS Area 22: 43609

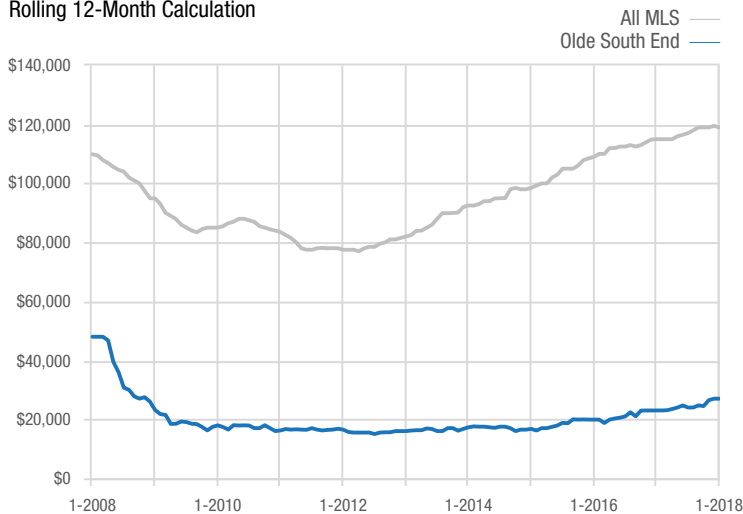
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	21	<b>26</b>	+ 23.8%	21	<b>26</b>	+ 23.8%
Pending Sales	7	<b>8</b>	+ 14.3%	7	<b>8</b>	+ 14.3%
Closed Sales	8	<b>9</b>	+ 12.5%	8	<b>9</b>	+ 12.5%
Days on Market Until Sale	99	<b>92</b>	- 7.1%	99	<b>92</b>	- 7.1%
Median Sales Price*	\$22,500	<b>\$25,000</b>	+ 11.1%	\$22,500	<b>\$25,000</b>	+ 11.1%
Average Sales Price*	\$29,329	<b>\$28,122</b>	- 4.1%	\$29,329	<b>\$28,122</b>	- 4.1%
Percent of List Price Received*	90.3%	<b>87.7%</b>	- 2.9%	90.3%	<b>87.7%</b>	- 2.9%
Inventory of Homes for Sale	69	<b>65</b>	- 5.8%	—	—	—
Months Supply of Inventory	5.1	<b>4.3</b>	- 15.7%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	<b>0</b>	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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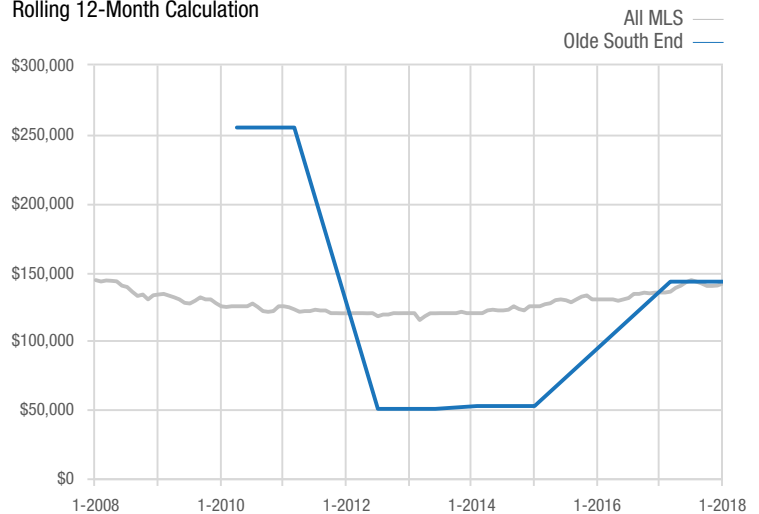
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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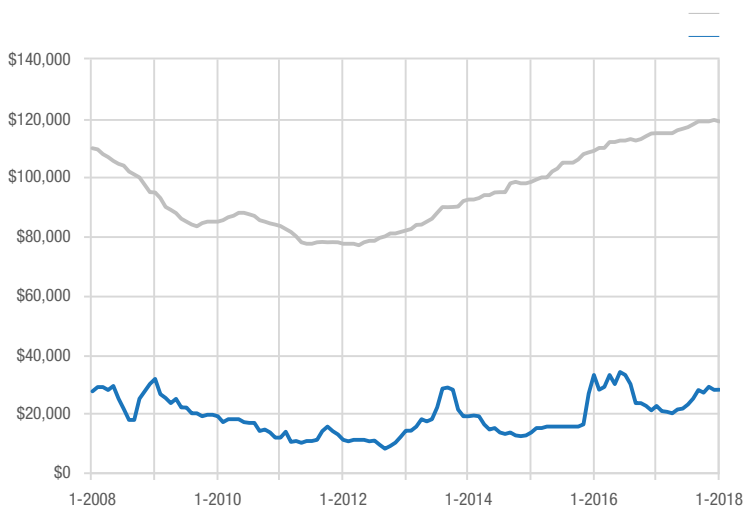
## Olde West End

MLS Area 18: 43610 and 43620

Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
New Listings	7	4	- 42.9%	7	4	- 42.9%
Pending Sales	5	6	+ 20.0%	5	6	+ 20.0%
Closed Sales	4	7	+ 75.0%	4	7	+ 75.0%
Days on Market Until Sale	69	100	+ 44.9%	69	100	+ 44.9%
Median Sales Price*	\$17,000	<b>\$25,000</b>	+ 47.1%	\$17,000	<b>\$25,000</b>	+ 47.1%
Average Sales Price*	\$19,375	<b>\$32,964</b>	+ 70.1%	\$19,375	<b>\$32,964</b>	+ 70.1%
Percent of List Price Received*	83.7%	<b>95.2%</b>	+ 13.7%	83.7%	<b>95.2%</b>	+ 13.7%
Inventory of Homes for Sale	21	10	- 52.4%	—	—	—
Months Supply of Inventory	6.5	2.0	- 69.2%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
New Listings	3	0	- 100.0%	3	0	- 100.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	40	—	—	40	—
Median Sales Price*	—	<b>\$44,567</b>	—	—	<b>\$44,567</b>	—
Average Sales Price*	—	<b>\$44,567</b>	—	—	<b>\$44,567</b>	—
Percent of List Price Received*	—	<b>117.6%</b>	—	—	<b>117.6%</b>	—
Inventory of Homes for Sale	3	4	+ 33.3%	—	—	—
Months Supply of Inventory	2.1	3.1	+ 47.6%	—	—	—

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## Ottawa Hills

### MLS Area 16: Village Limits (TD 88, 89 and 90)

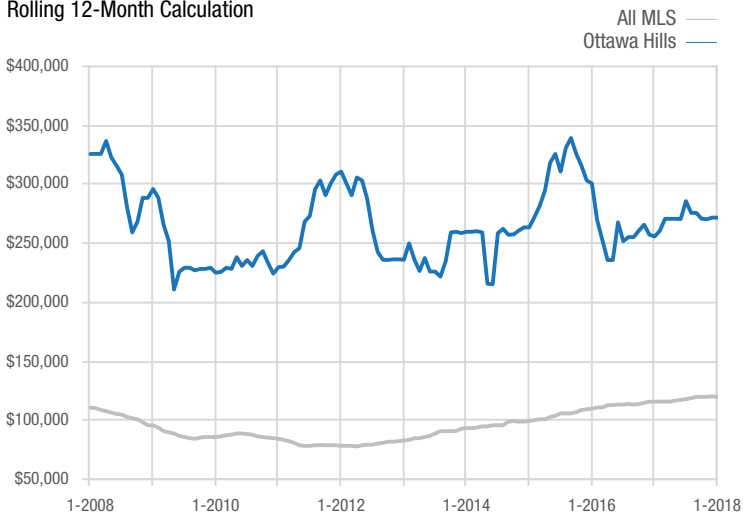
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	13	5	- 61.5%	13	5	- 61.5%
Pending Sales	2	4	+ 100.0%	2	4	+ 100.0%
Closed Sales	2	4	+ 100.0%	2	4	+ 100.0%
Days on Market Until Sale	134	115	- 14.2%	134	115	- 14.2%
Median Sales Price*	\$154,500	<b>\$175,000</b>	+ 13.3%	\$154,500	<b>\$175,000</b>	+ 13.3%
Average Sales Price*	\$154,500	<b>\$194,700</b>	+ 26.0%	\$154,500	<b>\$194,700</b>	+ 26.0%
Percent of List Price Received*	98.8%	<b>106.7%</b>	+ 8.0%	98.8%	<b>106.7%</b>	+ 8.0%
Inventory of Homes for Sale	55	37	- 32.7%	—	—	—
Months Supply of Inventory	7.2	4.7	- 34.7%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	131	—	—	131	—
Median Sales Price*	—	<b>\$61,500</b>	—	—	<b>\$61,500</b>	—
Average Sales Price*	—	<b>\$61,500</b>	—	—	<b>\$61,500</b>	—
Percent of List Price Received*	—	<b>80.9%</b>	—	—	<b>80.9%</b>	—
Inventory of Homes for Sale	4	7	+ 75.0%	—	—	—
Months Supply of Inventory	1.9	4.7	+ 147.4%	—	—	—

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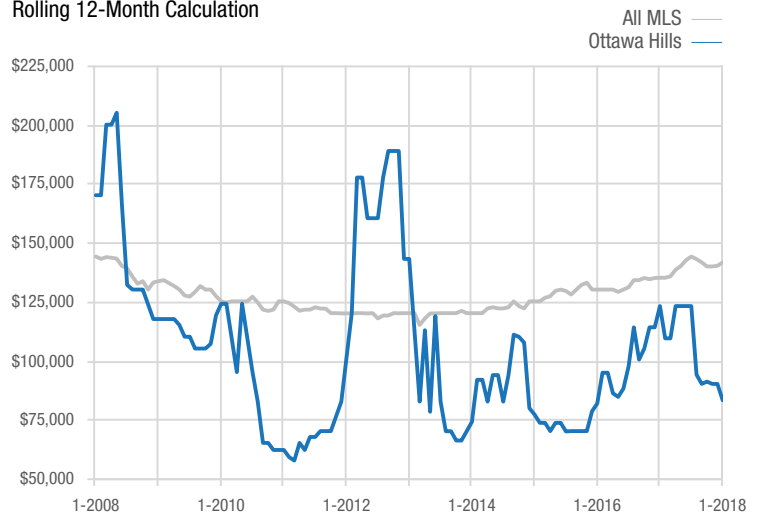
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	17	19	+ 11.8%	17	19	+ 11.8%
Pending Sales	18	14	- 22.2%	18	14	- 22.2%
Closed Sales	13	11	- 15.4%	13	11	- 15.4%
Days on Market Until Sale	102	74	- 27.5%	102	74	- 27.5%
Median Sales Price*	\$74,900	\$115,000	+ 53.5%	\$74,900	\$115,000	+ 53.5%
Average Sales Price*	\$91,669	\$93,127	+ 1.6%	\$91,669	\$93,127	+ 1.6%
Percent of List Price Received*	96.9%	94.0%	- 3.0%	96.9%	94.0%	- 3.0%
Inventory of Homes for Sale	62	55	- 11.3%	—	—	—
Months Supply of Inventory	3.1	2.7	- 12.9%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	214	—	—	214	—	—
Median Sales Price*	\$111,500	—	—	\$111,500	—	—
Average Sales Price*	\$111,500	—	—	\$111,500	—	—
Percent of List Price Received*	93.3%	—	—	93.3%	—	—
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.6	1.6	+ 166.7%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

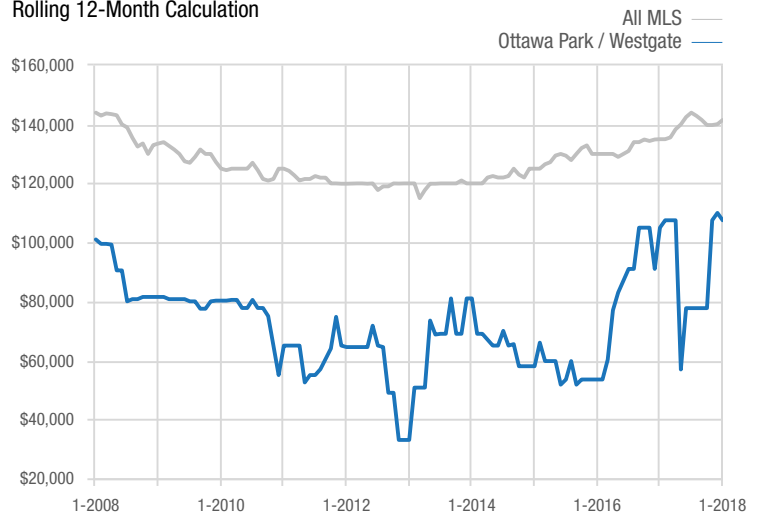
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Point Place

MLS Area 14: 43611

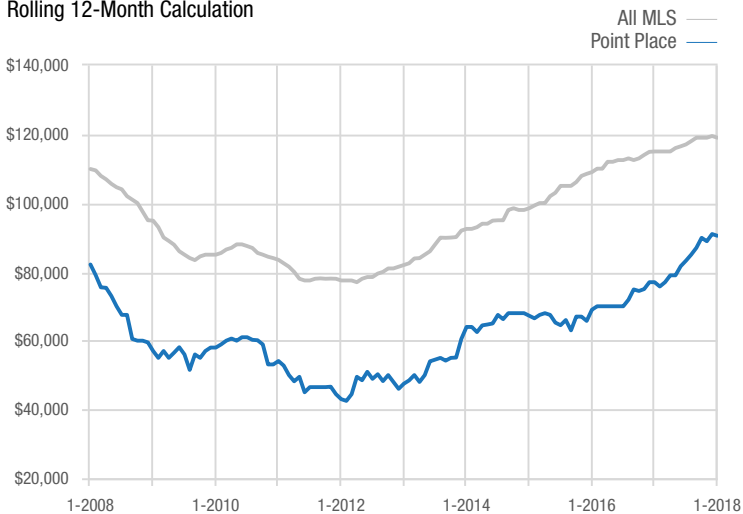
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	24	<b>16</b>	- 33.3%	24	<b>16</b>	- 33.3%
Pending Sales	21	<b>6</b>	- 71.4%	21	<b>6</b>	- 71.4%
Closed Sales	17	<b>14</b>	- 17.6%	17	<b>14</b>	- 17.6%
Days on Market Until Sale	132	<b>128</b>	- 3.0%	132	<b>128</b>	- 3.0%
Median Sales Price*	\$78,400	<b>\$74,000</b>	- 5.6%	\$78,400	<b>\$74,000</b>	- 5.6%
Average Sales Price*	\$86,782	<b>\$81,405</b>	- 6.2%	\$86,782	<b>\$81,405</b>	- 6.2%
Percent of List Price Received*	92.8%	<b>94.0%</b>	+ 1.3%	92.8%	<b>94.0%</b>	+ 1.3%
Inventory of Homes for Sale	87	<b>63</b>	- 27.6%	—	—	—
Months Supply of Inventory	4.2	<b>2.9</b>	- 31.0%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	0	<b>1</b>	—	0	<b>1</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	<b>1</b>	- 50.0%	—	—	—
Months Supply of Inventory	2.0	<b>1.0</b>	- 50.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

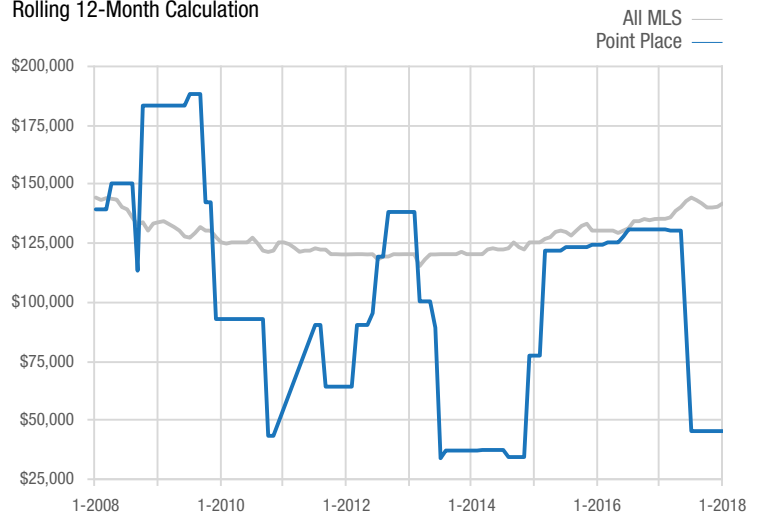
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Scott Park

MLS Area 21: 43607

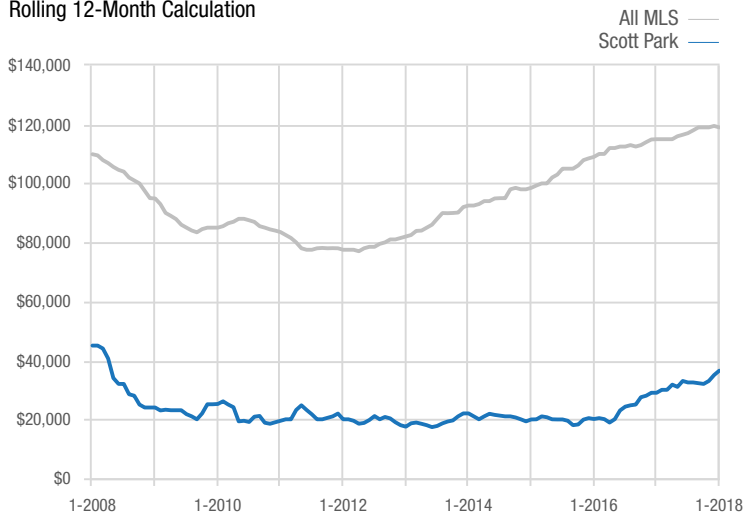
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	16	16	0.0%	16	16	0.0%
Pending Sales	14	15	+ 7.1%	14	15	+ 7.1%
Closed Sales	12	11	- 8.3%	12	11	- 8.3%
Days on Market Until Sale	106	76	- 28.3%	106	76	- 28.3%
Median Sales Price*	\$21,250	\$33,250	+ 56.5%	\$21,250	\$33,250	+ 56.5%
Average Sales Price*	\$34,368	\$38,146	+ 11.0%	\$34,368	\$38,146	+ 11.0%
Percent of List Price Received*	99.7%	92.0%	- 7.7%	99.7%	92.0%	- 7.7%
Inventory of Homes for Sale	52	52	0.0%	—	—	—
Months Supply of Inventory	4.4	4.0	- 9.1%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

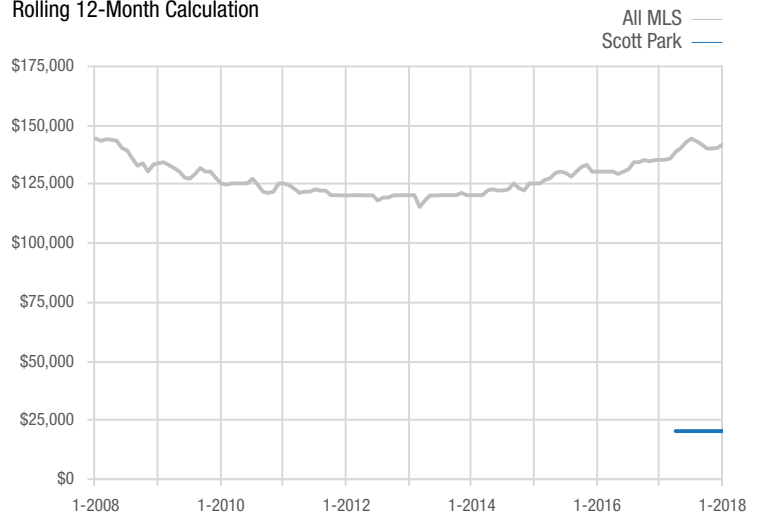
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Towne Centre

MLS Area 20: 43604

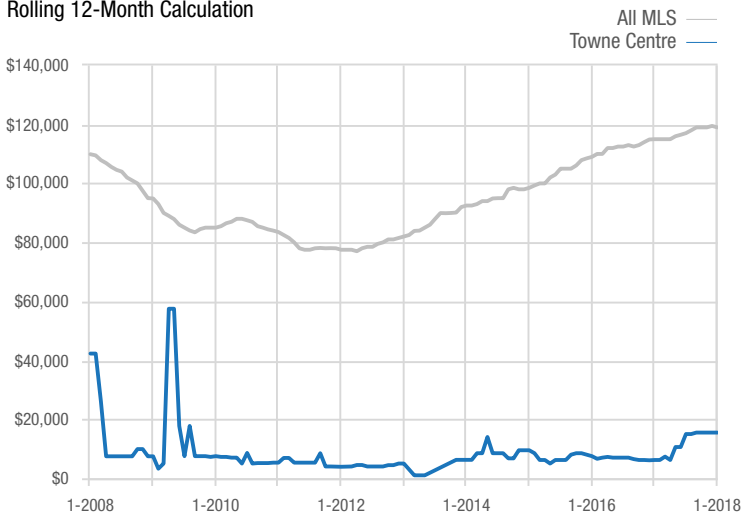
Single Family	January			Year to Date		
Key Metrics	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
New Listings	0	2	—	0	2	—
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	2.5	1.1	- 56.0%	—	—	—

Condo-Villa	January			Year to Date		
Key Metrics	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
New Listings	3	1	- 66.7%	3	1	- 66.7%
Pending Sales	0	2	—	0	2	—
Closed Sales	0	2	—	0	2	—
Days on Market Until Sale	—	57	—	—	57	—
Median Sales Price*	—	\$297,750	—	—	\$297,750	—
Average Sales Price*	—	\$297,750	—	—	\$297,750	—
Percent of List Price Received*	—	95.3%	—	—	95.3%	—
Inventory of Homes for Sale	5	2	- 60.0%	—	—	—
Months Supply of Inventory	3.3	1.6	- 51.5%	—	—	—

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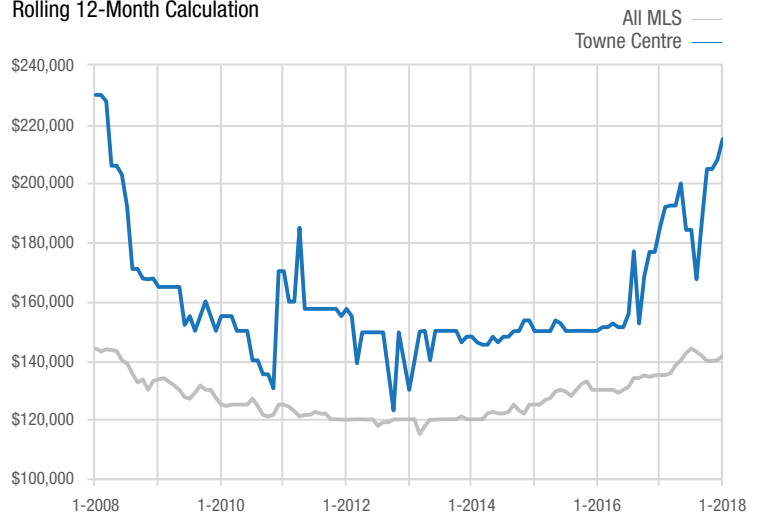
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Tremainsville

MLS Area 12: 43613

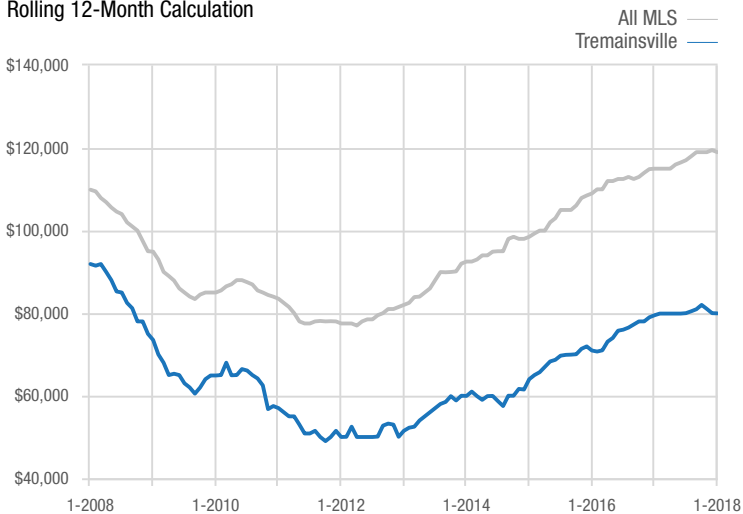
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	50	40	- 20.0%	50	40	- 20.0%
Pending Sales	37	27	- 27.0%	37	27	- 27.0%
Closed Sales	27	28	+ 3.7%	27	28	+ 3.7%
Days on Market Until Sale	76	109	+ 43.4%	76	109	+ 43.4%
Median Sales Price*	\$70,000	\$54,250	- 22.5%	\$70,000	\$54,250	- 22.5%
Average Sales Price*	\$63,152	\$63,260	+ 0.2%	\$63,152	\$63,260	+ 0.2%
Percent of List Price Received*	98.6%	97.4%	- 1.2%	98.6%	97.4%	- 1.2%
Inventory of Homes for Sale	156	158	+ 1.3%	—	—	—
Months Supply of Inventory	3.5	3.4	- 2.9%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	2	—	0	2	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	204	—	—	204	—
Median Sales Price*	—	\$77,500	—	—	\$77,500	—
Average Sales Price*	—	\$77,500	—	—	\$77,500	—
Percent of List Price Received*	—	92.4%	—	—	92.4%	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.8	- 20.0%	—	—	—

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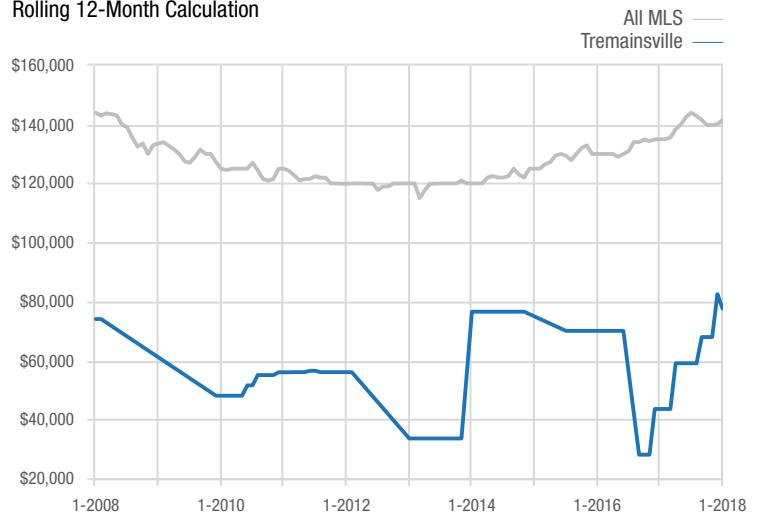
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

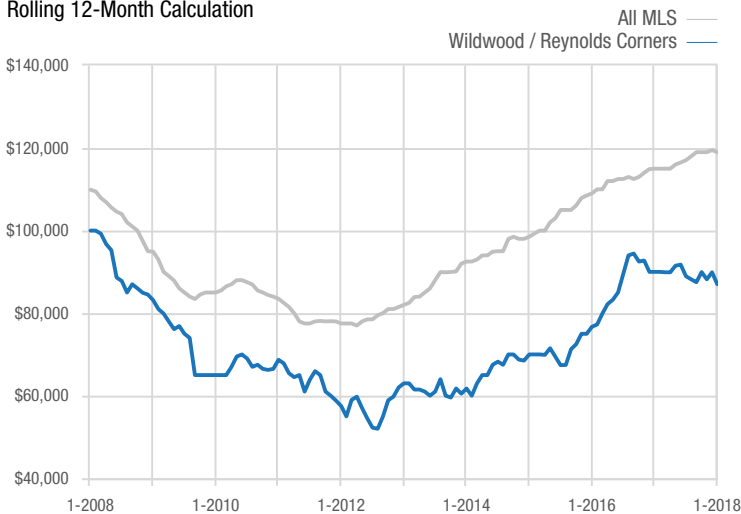
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	36	<b>34</b>	- 5.6%	36	<b>34</b>	- 5.6%
Pending Sales	25	<b>24</b>	- 4.0%	25	<b>24</b>	- 4.0%
Closed Sales	25	<b>19</b>	- 24.0%	25	<b>19</b>	- 24.0%
Days on Market Until Sale	103	<b>83</b>	- 19.4%	103	<b>83</b>	- 19.4%
Median Sales Price*	\$90,500	<b>\$63,450</b>	- 29.9%	\$90,500	<b>\$63,450</b>	- 29.9%
Average Sales Price*	\$108,615	<b>\$71,397</b>	- 34.3%	\$108,615	<b>\$71,397</b>	- 34.3%
Percent of List Price Received*	95.9%	<b>94.6%</b>	- 1.4%	95.9%	<b>94.6%</b>	- 1.4%
Inventory of Homes for Sale	122	<b>106</b>	- 13.1%	—	—	—
Months Supply of Inventory	4.3	<b>3.4</b>	- 20.9%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	3	<b>11</b>	+ 266.7%	3	<b>11</b>	+ 266.7%
Pending Sales	3	<b>4</b>	+ 33.3%	3	<b>4</b>	+ 33.3%
Closed Sales	4	<b>6</b>	+ 50.0%	4	<b>6</b>	+ 50.0%
Days on Market Until Sale	67	<b>193</b>	+ 188.1%	67	<b>193</b>	+ 188.1%
Median Sales Price*	\$114,500	<b>\$139,773</b>	+ 22.1%	\$114,500	<b>\$139,773</b>	+ 22.1%
Average Sales Price*	\$106,525	<b>\$123,308</b>	+ 15.8%	\$106,525	<b>\$123,308</b>	+ 15.8%
Percent of List Price Received*	92.9%	<b>95.7%</b>	+ 3.0%	92.9%	<b>95.7%</b>	+ 3.0%
Inventory of Homes for Sale	26	<b>31</b>	+ 19.2%	—	—	—
Months Supply of Inventory	3.9	<b>5.2</b>	+ 33.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

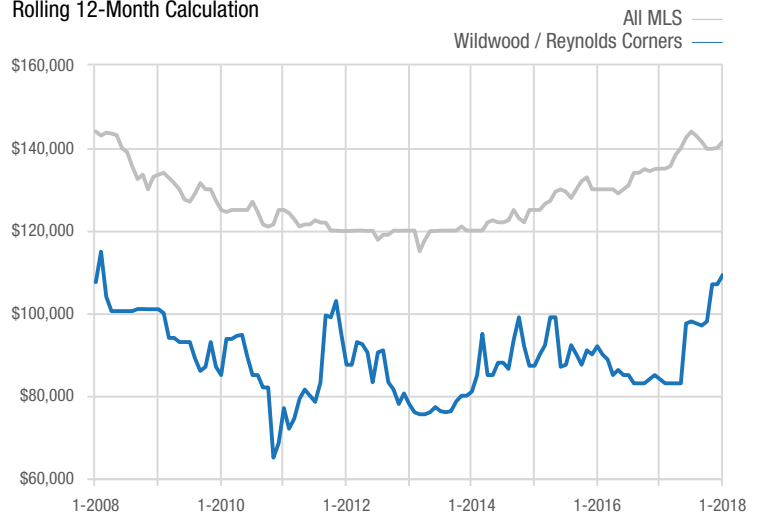
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Oregon

MLS Area 25: 43616

Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	23	20	- 13.0%	23	20	- 13.0%
Pending Sales	20	13	- 35.0%	20	13	- 35.0%
Closed Sales	11	18	+ 63.6%	11	18	+ 63.6%
Days on Market Until Sale	137	101	- 26.3%	137	101	- 26.3%
Median Sales Price*	\$137,000	<b>\$116,000</b>	- 15.3%	\$137,000	<b>\$116,000</b>	- 15.3%
Average Sales Price*	\$170,382	<b>\$133,092</b>	- 21.9%	\$170,382	<b>\$133,092</b>	- 21.9%
Percent of List Price Received*	96.6%	<b>99.2%</b>	+ 2.7%	96.6%	<b>99.2%</b>	+ 2.7%
Inventory of Homes for Sale	65	71	+ 9.2%	—	—	—
Months Supply of Inventory	3.7	3.8	+ 2.7%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	3.0	—	—	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Perrysburg / Perrysburg Twp

MLS Area 53: 43551

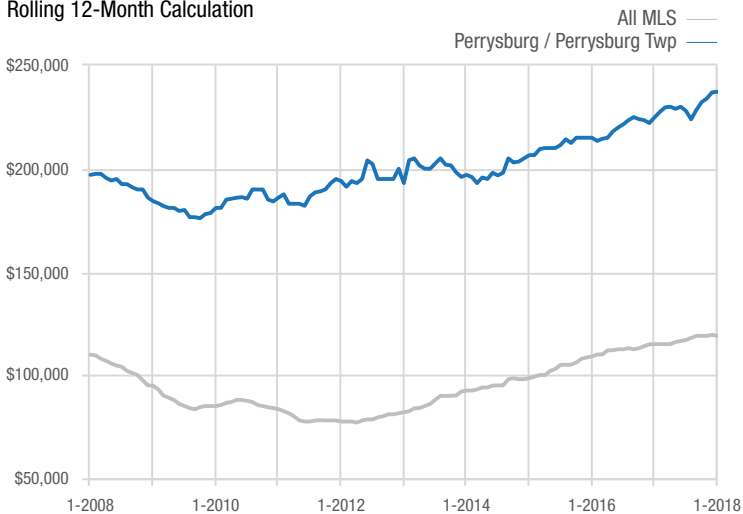
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	41	<b>31</b>	- 24.4%	41	<b>31</b>	- 24.4%
Pending Sales	26	<b>21</b>	- 19.2%	26	<b>21</b>	- 19.2%
Closed Sales	28	<b>14</b>	- 50.0%	28	<b>14</b>	- 50.0%
Days on Market Until Sale	106	<b>90</b>	- 15.1%	106	<b>90</b>	- 15.1%
Median Sales Price*	\$192,250	<b>\$233,500</b>	+ 21.5%	\$192,250	<b>\$233,500</b>	+ 21.5%
Average Sales Price*	\$218,772	<b>\$215,103</b>	- 1.7%	\$218,772	<b>\$215,103</b>	- 1.7%
Percent of List Price Received*	97.6%	<b>95.8%</b>	- 1.8%	97.6%	<b>95.8%</b>	- 1.8%
Inventory of Homes for Sale	163	<b>140</b>	- 14.1%	—	—	—
Months Supply of Inventory	3.5	<b>3.2</b>	- 8.6%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	3	<b>9</b>	+ 200.0%	3	<b>9</b>	+ 200.0%
Pending Sales	6	<b>7</b>	+ 16.7%	6	<b>7</b>	+ 16.7%
Closed Sales	7	<b>5</b>	- 28.6%	7	<b>5</b>	- 28.6%
Days on Market Until Sale	136	<b>53</b>	- 61.0%	136	<b>53</b>	- 61.0%
Median Sales Price*	\$127,000	<b>\$231,900</b>	+ 82.6%	\$127,000	<b>\$231,900</b>	+ 82.6%
Average Sales Price*	\$133,894	<b>\$224,430</b>	+ 67.6%	\$133,894	<b>\$224,430</b>	+ 67.6%
Percent of List Price Received*	96.6%	<b>98.2%</b>	+ 1.7%	96.6%	<b>98.2%</b>	+ 1.7%
Inventory of Homes for Sale	22	<b>18</b>	- 18.2%	—	—	—
Months Supply of Inventory	3.2	<b>2.5</b>	- 21.9%	—	—	—

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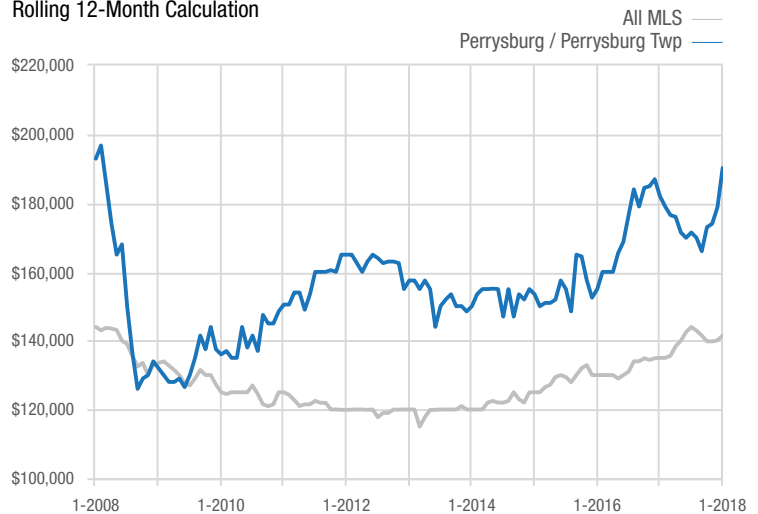
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Spring Meadows

MLS Area 05: 43528 (Includes Holland)

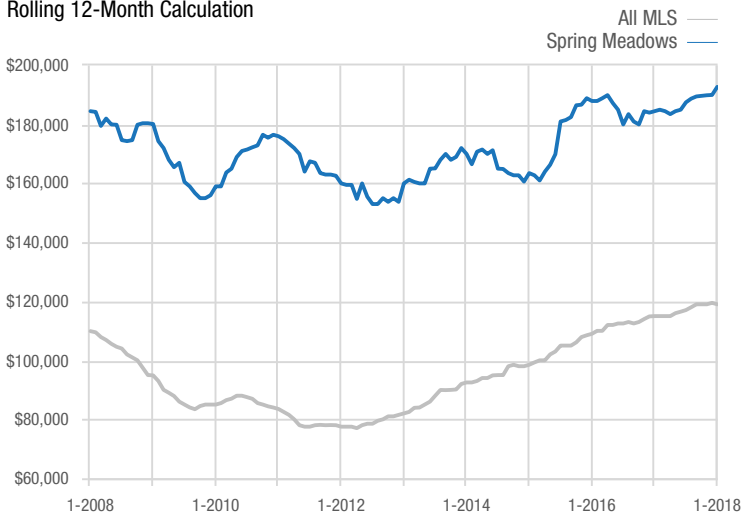
Single Family	January			Year to Date		
Key Metrics	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
New Listings	20	21	+ 5.0%	20	21	+ 5.0%
Pending Sales	16	9	- 43.8%	16	9	- 43.8%
Closed Sales	14	14	0.0%	14	14	0.0%
Days on Market Until Sale	120	76	- 36.7%	120	76	- 36.7%
Median Sales Price*	\$179,000	<b>\$156,200</b>	- 12.7%	\$179,000	<b>\$156,200</b>	- 12.7%
Average Sales Price*	\$192,886	<b>\$157,559</b>	- 18.3%	\$192,886	<b>\$157,559</b>	- 18.3%
Percent of List Price Received*	96.5%	<b>104.7%</b>	+ 8.5%	96.5%	<b>104.7%</b>	+ 8.5%
Inventory of Homes for Sale	82	76	- 7.3%	—	—	—
Months Supply of Inventory	4.0	3.8	- 5.0%	—	—	—

Condo-Villa	January			Year to Date		
Key Metrics	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
New Listings	3	2	- 33.3%	3	2	- 33.3%
Pending Sales	2	5	+ 150.0%	2	5	+ 150.0%
Closed Sales	1	5	+ 400.0%	1	5	+ 400.0%
Days on Market Until Sale	42	106	+ 152.4%	42	106	+ 152.4%
Median Sales Price*	\$152,500	<b>\$228,750</b>	+ 50.0%	\$152,500	<b>\$228,750</b>	+ 50.0%
Average Sales Price*	\$152,500	<b>\$222,550</b>	+ 45.9%	\$152,500	<b>\$222,550</b>	+ 45.9%
Percent of List Price Received*	95.6%	<b>95.4%</b>	- 0.2%	95.6%	<b>95.4%</b>	- 0.2%
Inventory of Homes for Sale	9	10	+ 11.1%	—	—	—
Months Supply of Inventory	3.1	3.6	+ 16.1%	—	—	—

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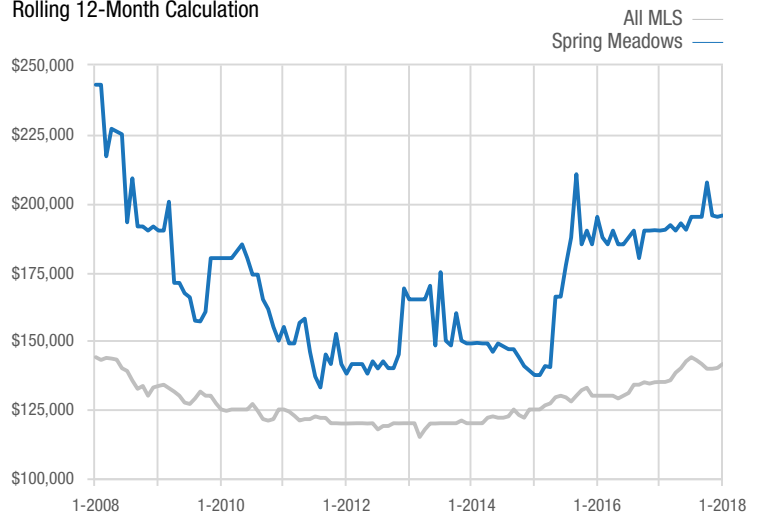
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

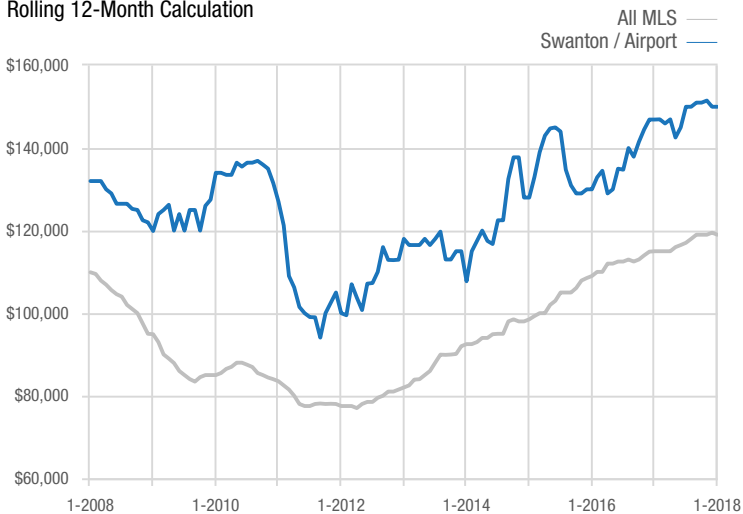
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	9	12	+ 33.3%	9	12	+ 33.3%
Pending Sales	8	10	+ 25.0%	8	10	+ 25.0%
Closed Sales	7	7	0.0%	7	7	0.0%
Days on Market Until Sale	122	201	+ 64.8%	122	201	+ 64.8%
Median Sales Price*	\$122,500	<b>\$154,000</b>	+ 25.7%	\$122,500	<b>\$154,000</b>	+ 25.7%
Average Sales Price*	\$150,343	<b>\$181,214</b>	+ 20.5%	\$150,343	<b>\$181,214</b>	+ 20.5%
Percent of List Price Received*	92.8%	<b>101.0%</b>	+ 8.8%	92.8%	<b>101.0%</b>	+ 8.8%
Inventory of Homes for Sale	39	25	- 35.9%	—	—	—
Months Supply of Inventory	3.9	2.2	- 43.6%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	0	1	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

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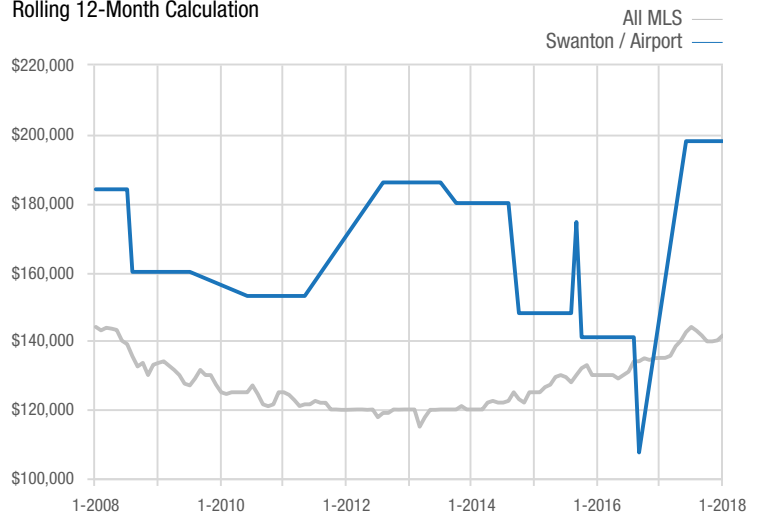
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Sylvania

43560 and 43617

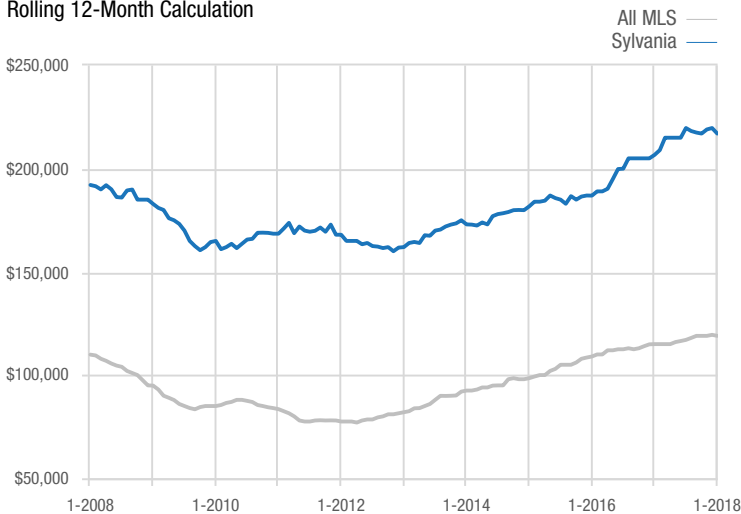
Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	70	<b>52</b>	- 25.7%	70	<b>52</b>	- 25.7%
Pending Sales	39	<b>37</b>	- 5.1%	39	<b>37</b>	- 5.1%
Closed Sales	26	<b>22</b>	- 15.4%	26	<b>22</b>	- 15.4%
Days on Market Until Sale	141	<b>109</b>	- 22.7%	141	<b>109</b>	- 22.7%
Median Sales Price*	\$224,250	<b>\$197,175</b>	- 12.1%	\$224,250	<b>\$197,175</b>	- 12.1%
Average Sales Price*	\$231,356	<b>\$204,466</b>	- 11.6%	\$231,356	<b>\$204,466</b>	- 11.6%
Percent of List Price Received*	96.0%	<b>96.2%</b>	+ 0.2%	96.0%	<b>96.2%</b>	+ 0.2%
Inventory of Homes for Sale	175	<b>155</b>	- 11.4%	—	—	—
Months Supply of Inventory	3.7	<b>3.2</b>	- 13.5%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	19	<b>9</b>	- 52.6%	19	<b>9</b>	- 52.6%
Pending Sales	4	<b>10</b>	+ 150.0%	4	<b>10</b>	+ 150.0%
Closed Sales	5	<b>11</b>	+ 120.0%	5	<b>11</b>	+ 120.0%
Days on Market Until Sale	124	<b>162</b>	+ 30.6%	124	<b>162</b>	+ 30.6%
Median Sales Price*	\$125,000	<b>\$189,000</b>	+ 51.2%	\$125,000	<b>\$189,000</b>	+ 51.2%
Average Sales Price*	\$141,094	<b>\$179,870</b>	+ 27.5%	\$141,094	<b>\$179,870</b>	+ 27.5%
Percent of List Price Received*	93.9%	<b>92.8%</b>	- 1.2%	93.9%	<b>92.8%</b>	- 1.2%
Inventory of Homes for Sale	49	<b>27</b>	- 44.9%	—	—	—
Months Supply of Inventory	4.8	<b>2.4</b>	- 50.0%	—	—	—

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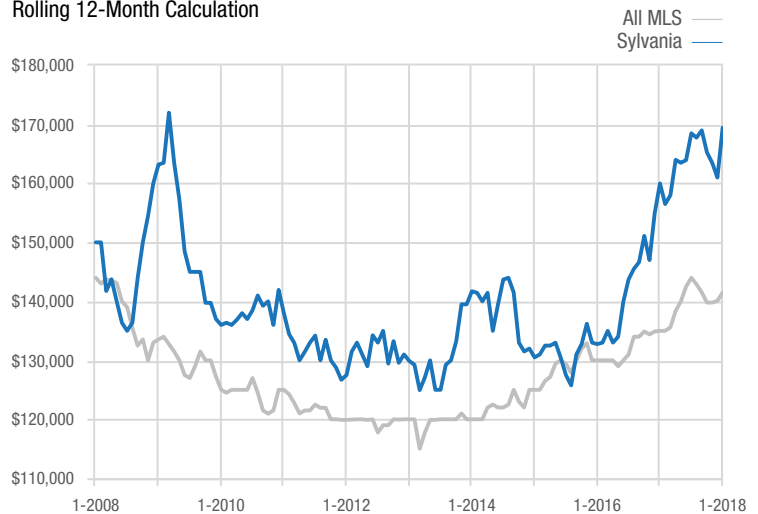
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Waterville

MLS Area 10: 43566

Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	16	11	- 31.3%	16	11	- 31.3%
Pending Sales	10	10	0.0%	10	10	0.0%
Closed Sales	11	7	- 36.4%	11	7	- 36.4%
Days on Market Until Sale	112	70	- 37.5%	112	70	- 37.5%
Median Sales Price*	\$247,000	<b>\$309,400</b>	+ 25.3%	\$247,000	<b>\$309,400</b>	+ 25.3%
Average Sales Price*	\$232,935	<b>\$314,243</b>	+ 34.9%	\$232,935	<b>\$314,243</b>	+ 34.9%
Percent of List Price Received*	97.8%	<b>99.1%</b>	+ 1.3%	97.8%	<b>99.1%</b>	+ 1.3%
Inventory of Homes for Sale	42	37	- 11.9%	—	—	—
Months Supply of Inventory	3.9	3.6	- 7.7%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	3	3	0.0%	3	3	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	122	—	—	122	—	—
Median Sales Price*	\$162,000	—	—	\$162,000	—	—
Average Sales Price*	\$162,000	—	—	\$162,000	—	—
Percent of List Price Received*	95.9%	—	—	95.9%	—	—
Inventory of Homes for Sale	3	4	+ 33.3%	—	—	—
Months Supply of Inventory	1.6	1.9	+ 18.8%	—	—	—

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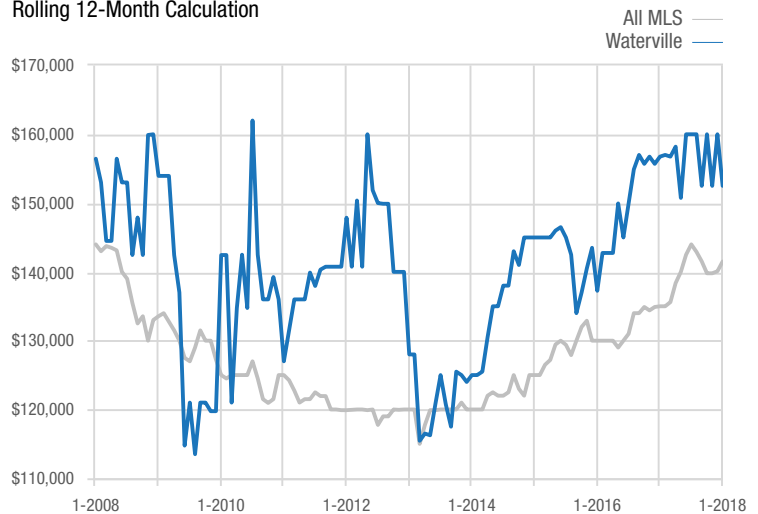
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Whitehouse

MLS Area 08: 43571

Single Family	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	5	<b>15</b>	+ 200.0%	5	<b>15</b>	+ 200.0%
Pending Sales	7	<b>4</b>	- 42.9%	7	<b>4</b>	- 42.9%
Closed Sales	8	<b>5</b>	- 37.5%	8	<b>5</b>	- 37.5%
Days on Market Until Sale	107	<b>119</b>	+ 11.2%	107	<b>119</b>	+ 11.2%
Median Sales Price*	\$237,250	<b>\$185,000</b>	- 22.0%	\$237,250	<b>\$185,000</b>	- 22.0%
Average Sales Price*	\$261,313	<b>\$148,580</b>	- 43.1%	\$261,313	<b>\$148,580</b>	- 43.1%
Percent of List Price Received*	97.0%	<b>93.6%</b>	- 3.5%	97.0%	<b>93.6%</b>	- 3.5%
Inventory of Homes for Sale	26	<b>33</b>	+ 26.9%	—	—	—
Months Supply of Inventory	2.5	<b>3.2</b>	+ 28.0%	—	—	—

Condo-Villa	January			Year to Date		
	2017	2018	% Change	Thru 1-2017	Thru 1-2018	% Change
<b>Key Metrics</b>						
New Listings	1	<b>1</b>	0.0%	1	<b>1</b>	0.0%
Pending Sales	1	<b>0</b>	- 100.0%	1	<b>0</b>	- 100.0%
Closed Sales	1	<b>0</b>	- 100.0%	1	<b>0</b>	- 100.0%
Days on Market Until Sale	112	—	—	112	—	—
Median Sales Price*	\$197,000	—	—	\$197,000	—	—
Average Sales Price*	\$197,000	—	—	\$197,000	—	—
Percent of List Price Received*	98.5%	—	—	98.5%	—	—
Inventory of Homes for Sale	1	<b>1</b>	0.0%	—	—	—
Months Supply of Inventory	1.0	<b>0.8</b>	- 20.0%	—	—	—

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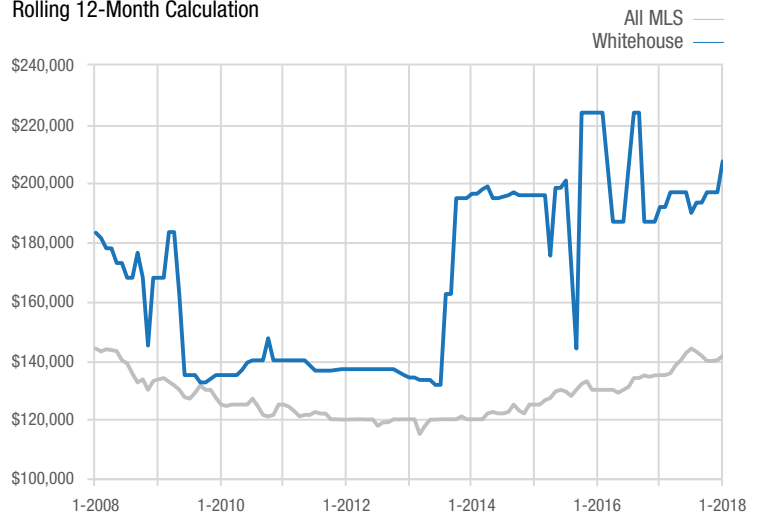
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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