

Local Market Update—Second Quarter 2019

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LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

The information below compares the month of Q2 2019 to Q2 2018

1,863

Home Sales

-6.4% Decrease from
Q2 2018

\$140,000

Med. Sales Price

+7.7% Increase from
Q2 2018

\$170,009

Av. Sales Price

+8.3 Increase from
Q2 2018

77

Av. Days on Mkt.

-8.3% Decrease from
Q2 2018

2,455

New Listings

-2.0% Decrease from
Q2 2018

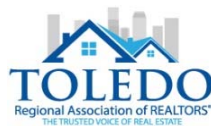
\$316,386

Sales Volume

(in 1,000's)
-4.2% Decrease from
Q2 2018

Marketwatch Report

Q2-2019



All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2019	1-Year Change	Q2-2019	1-Year Change	Q2-2019	1-Year Change	Q2-2019	1-Year Change
Defiance County	\$110,000	+ 3.8%	96.7%	+ 1.4%	74	- 34.8%	100	- 17.4%
Fulton County	\$137,000	+ 0.2%	95.6%	+ 1.4%	90	+ 0.7%	109	+ 2.8%
Henry County	\$125,450	+ 11.0%	96.1%	+ 3.1%	77	- 7.1%	61	- 14.1%
Lucas County	\$129,900	+ 8.3%	95.5%	+ 0.3%	77	- 7.7%	1,727	- 6.0%
Paulding County	\$92,000	+ 13.6%	95.0%	+ 0.8%	79	- 4.1%	33	+ 13.8%
Putnam County	\$120,500	+ 16.4%	96.9%	+ 5.9%	70	- 42.8%	11	+ 57.1%
Williams County	\$100,950	- 1.9%	94.3%	- 1.4%	94	- 14.3%	135	+ 7.1%
Wood County	\$208,000	+ 9.2%	97.8%	+ 0.9%	74	- 16.1%	419	- 5.2%

Marketwatch Report

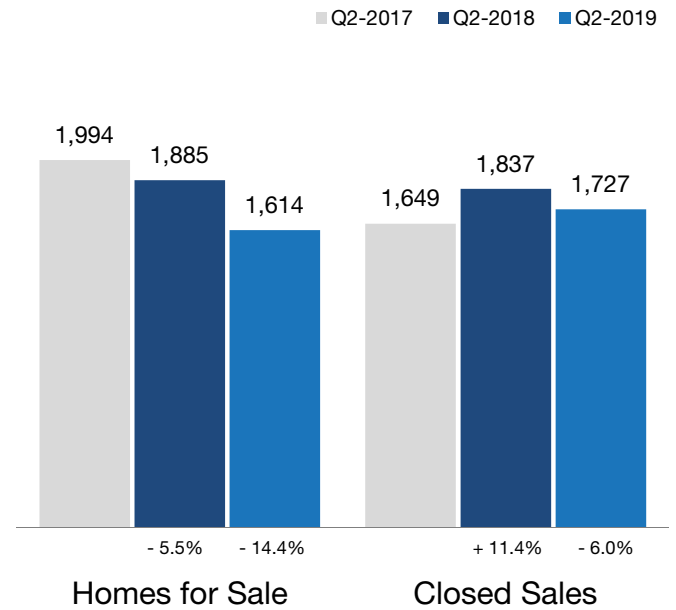
Q2-2019



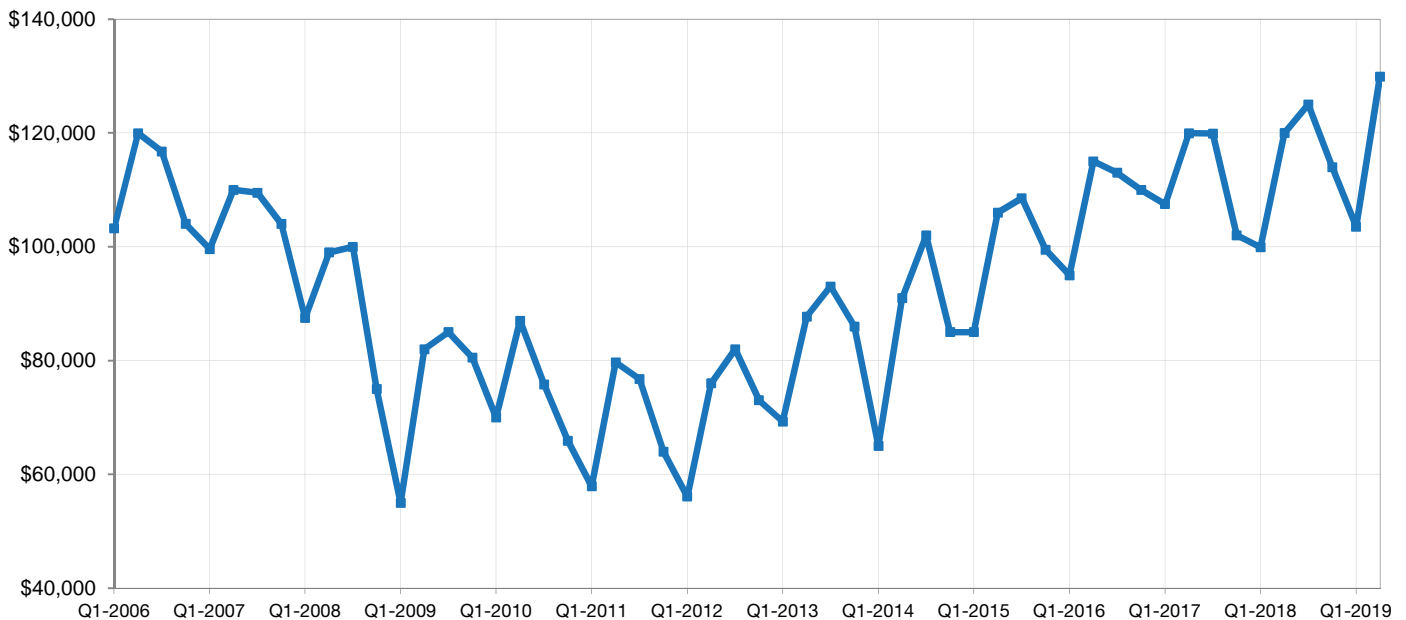
Lucas County

Key Metrics	Q2-2019	1-Year Change
Median Sales Price	\$129,900	+ 8.3%
Average Sales Price	\$157,151	+ 8.1%
Pct. of Orig. Price Rec'd.	95.5%	+ 0.3%
Homes for Sale	1,614	- 14.4%
Closed Sales	1,727	- 6.0%
Months Supply	3.3	- 15.3%
Days on Market	77	- 7.7%

Market Activity



Historical Median Sales Price for Lucas County



Marketwatch Report

Q2-2019



Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2019	1-Year Change	Q2-2019	1-Year Change	Q2-2019	1-Year Change	Q2-2019	1-Year Change
43412	\$193,000	+ 127.1%	94.8%	+ 6.1%	82	- 70.9%	11	+ 57.1%
43445	\$142,000	- 18.9%	90.5%	- 1.8%	111	+ 185.5%	3	+ 200.0%
43504	\$143,000	+ 13.5%	98.6%	+ 20.1%	49	- 55.5%	2	0.0%
43522	\$118,250	- 39.4%	95.9%	+ 5.2%	130	+ 59.4%	8	- 20.0%
43528	\$222,000	- 1.3%	96.5%	- 1.1%	82	- 14.7%	91	+ 31.9%
43532	\$137,000	- 20.6%	93.7%	- 2.3%	108	+ 36.8%	4	- 42.9%
43537	\$195,000	+ 6.0%	96.9%	- 0.5%	71	- 3.2%	150	+ 4.9%
43542	\$368,383	+ 13.7%	96.3%	- 1.8%	100	- 11.2%	20	- 9.1%
43558	\$203,015	+ 32.2%	95.7%	- 3.3%	92	+ 29.6%	28	- 24.3%
43560	\$241,500	+ 15.1%	97.1%	- 0.3%	81	+ 4.3%	190	- 5.5%
43566	\$234,450	- 6.2%	96.7%	- 0.9%	76	- 33.2%	48	+ 2.1%
43571	\$276,000	+ 9.7%	97.4%	- 1.4%	71	- 4.1%	32	- 15.8%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$82,583	- 59.1%	105.4%	+ 16.7%	58	+ 19.7%	6	+ 100.0%
43605	\$23,450	+ 28.5%	86.1%	- 2.0%	82	+ 6.5%	47	- 32.9%
43606	\$129,500	- 8.8%	96.4%	+ 1.2%	75	+ 4.1%	118	+ 4.4%
43607	\$60,600	+ 40.9%	91.0%	+ 1.0%	79	- 8.5%	40	- 21.6%
43608	\$16,000	- 8.3%	86.5%	- 2.4%	81	- 9.1%	37	+ 76.2%
43609	\$32,500	+ 39.8%	92.4%	+ 12.0%	54	- 29.5%	46	- 22.0%
43610	\$36,750	- 9.8%	83.4%	+ 9.2%	123	+ 104.2%	11	+ 450.0%
43611	\$95,000	+ 13.2%	94.7%	- 0.8%	68	- 2.0%	71	0.0%
43612	\$61,450	+ 7.8%	93.8%	- 0.7%	71	- 20.6%	124	- 8.1%
43613	\$103,750	+ 9.3%	95.1%	- 0.0%	86	- 9.2%	170	- 7.6%
43614	\$121,250	+ 5.0%	96.3%	+ 0.7%	71	- 1.9%	134	- 25.1%
43615	\$114,950	+ 4.5%	96.5%	- 0.4%	77	- 12.2%	165	+ 7.8%
43616	\$149,900	+ 9.6%	97.6%	+ 2.7%	71	- 15.7%	74	- 19.6%
43617	\$227,900	+ 6.0%	96.9%	+ 1.6%	69	- 21.6%	54	0.0%
43620	\$78,000	+ 19.1%	95.5%	+ 3.0%	105	+ 128.4%	9	- 30.8%
43623	\$132,500	+ 6.0%	95.4%	+ 0.4%	80	- 1.6%	77	- 17.2%

Marketwatch Report

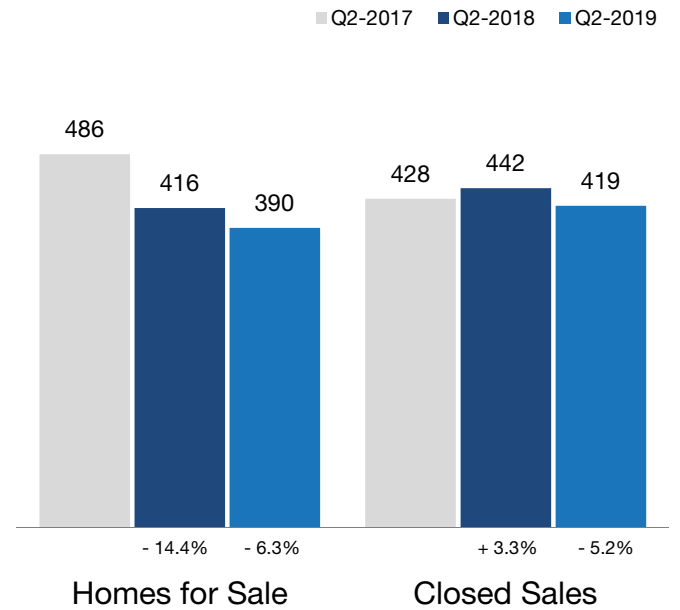
Q2-2019



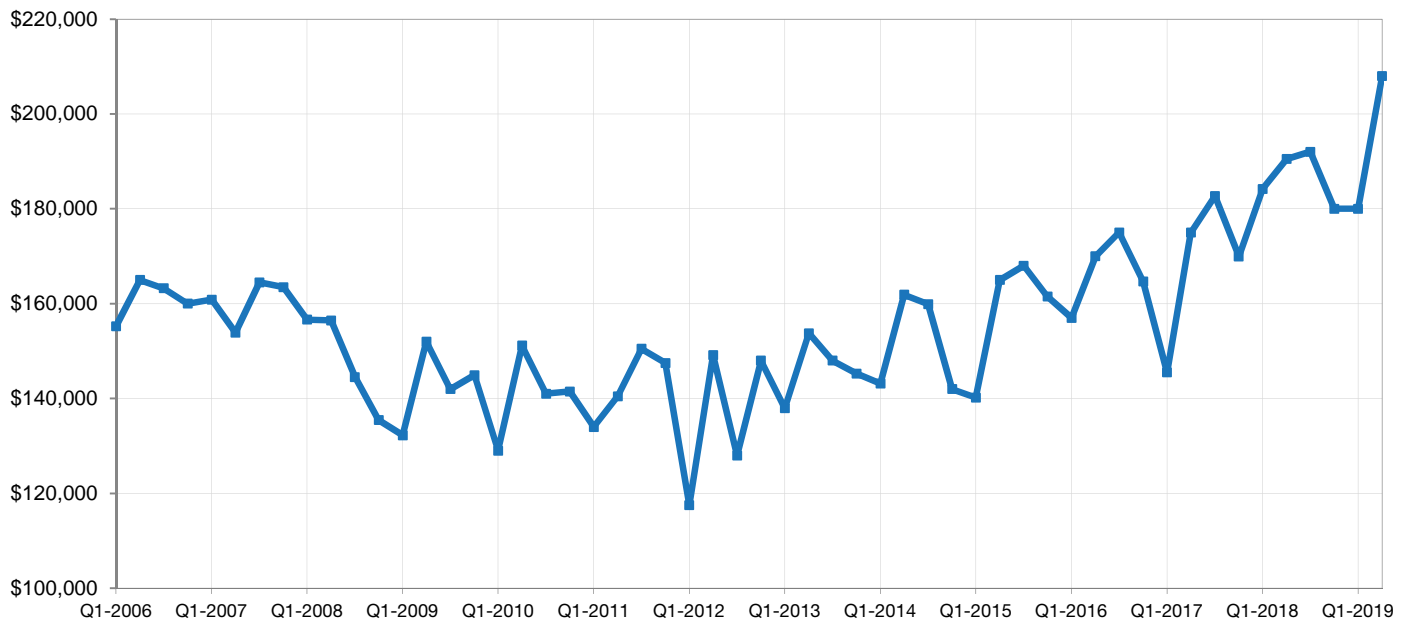
Wood County

Key Metrics	Q2-2019	1-Year Change
Median Sales Price	\$208,000	+ 9.2%
Average Sales Price	\$232,079	+ 6.2%
Pct. of Orig. Price Rec'd.	97.8%	+ 0.9%
Homes for Sale	390	- 6.3%
Closed Sales	419	- 5.2%
Months Supply	3.3	- 5.7%
Days on Market	74	- 16.1%

Market Activity



Historical Median Sales Price for Wood County



Marketwatch Report

Q2-2019



Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2019	1-Year Change	Q2-2019	1-Year Change	Q2-2019	1-Year Change	Q2-2019	1-Year Change
43402	\$182,200	+ 1.2%	99.4%	+ 1.4%	64	- 12.5%	77	- 23.0%
43406	\$87,000	+ 20.0%	97.7%	+ 4.3%	43	+ 10.8%	3	+ 50.0%
43413	\$71,006	- 25.5%	102.2%	+ 11.6%	72	+ 30.0%	2	- 33.3%
43430	\$153,500	+ 26.3%	93.6%	- 3.1%	77	+ 25.1%	13	- 7.1%
43443	\$155,550	- 8.5%	99.9%	+ 0.9%	45	- 42.1%	5	+ 66.7%
43447	\$176,200	+ 16.1%	98.6%	+ 5.7%	64	- 36.8%	12	0.0%
43450	\$178,000	+ 6.6%	94.2%	- 5.6%	63	- 36.8%	11	+ 10.0%
43451	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43457	\$115,000	+ 360.0%	88.5%	+ 66.4%	28	- 68.9%	1	0.0%
43460	\$156,200	- 1.1%	97.6%	- 0.2%	107	+ 48.1%	28	+ 27.3%
43462	\$251,450	--	96.7%	--	0	--	1	--
43465	\$174,000	+ 42.0%	95.8%	+ 0.1%	86	- 1.3%	17	+ 21.4%
43466	\$50,100	- 62.2%	91.1%	- 4.8%	69	+ 16.6%	1	- 80.0%
43551	\$250,000	- 1.1%	97.8%	- 0.1%	75	- 20.3%	204	- 4.2%

Marketwatch Report

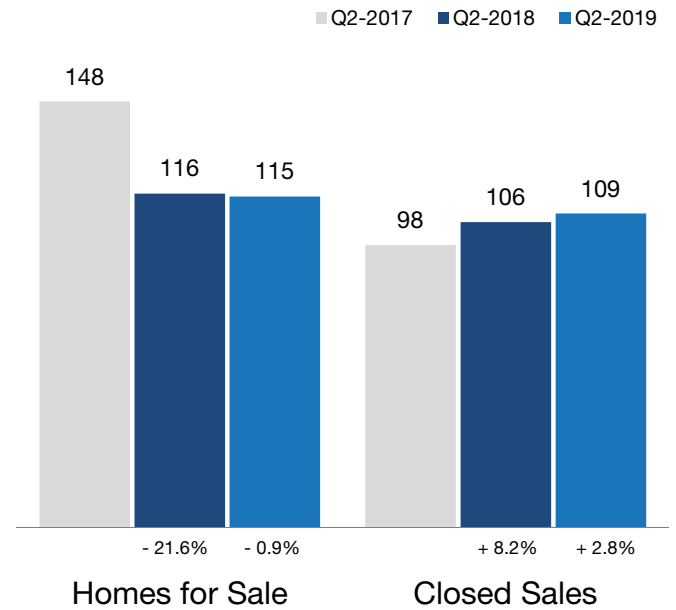
Q2-2019



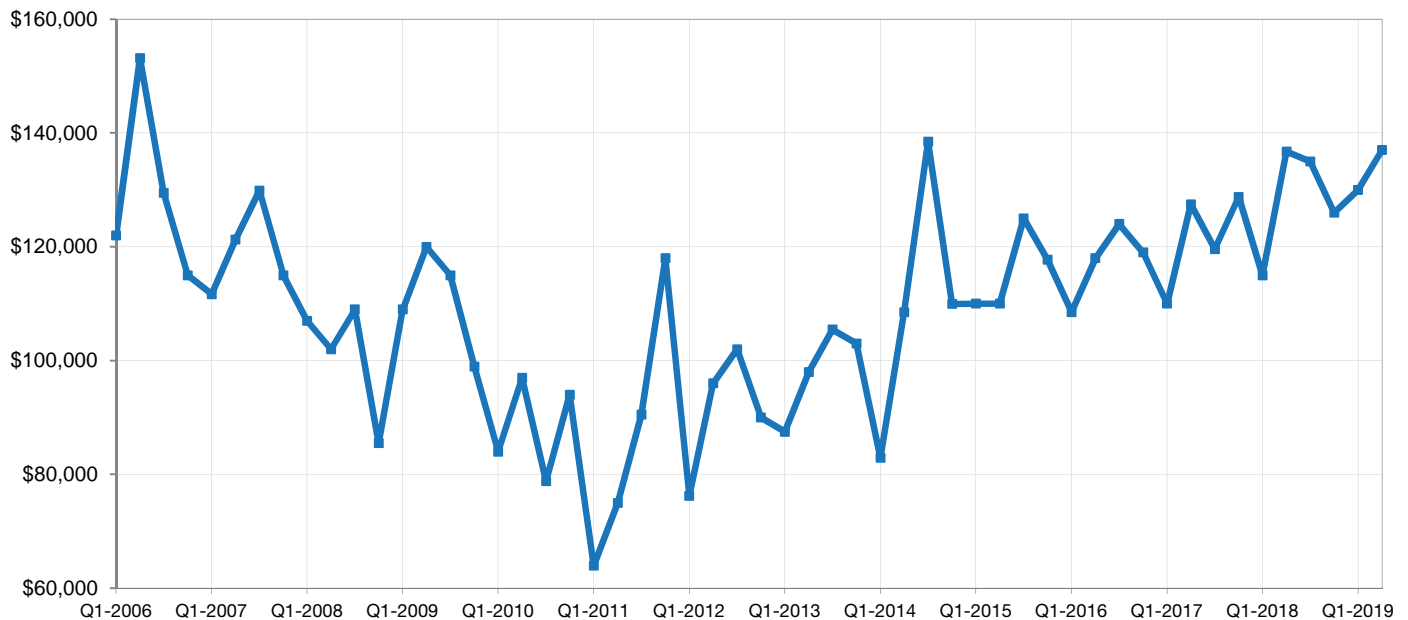
Fulton County

Key Metrics	Q2-2019	1-Year Change
Median Sales Price	\$137,000	+ 0.2%
Average Sales Price	\$150,800	+ 6.7%
Pct. of Orig. Price Rec'd.	95.6%	+ 1.4%
Homes for Sale	115	- 0.9%
Closed Sales	109	+ 2.8%
Months Supply	4.0	+ 11.4%
Days on Market	90	+ 0.7%

Market Activity



Historical Median Sales Price for Fulton County



Marketwatch Report

Q2-2019



Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2019	1-Year Change	Q2-2019	1-Year Change	Q2-2019	1-Year Change	Q2-2019	1-Year Change
43502	\$113,500	- 25.3%	93.4%	- 0.4%	83	- 29.9%	17	0.0%
43504	\$143,000	+ 13.5%	98.6%	+ 20.1%	49	- 55.5%	2	0.0%
43515	\$135,950	+ 13.3%	98.1%	+ 3.5%	85	- 6.5%	28	+ 47.4%
43521	\$79,500	+ 51.4%	90.9%	- 6.6%	122	+ 32.1%	6	+ 100.0%
43532	\$137,000	- 20.6%	93.7%	- 2.3%	108	+ 36.8%	4	- 42.9%
43533	\$177,450	+ 32.0%	97.9%	+ 0.2%	57	- 7.8%	2	- 50.0%
43540	\$82,300	- 17.3%	97.0%	+ 15.7%	86	- 1.9%	3	- 25.0%
43557	\$114,500	+ 23.8%	94.7%	- 2.1%	102	- 21.4%	10	+ 66.7%
43558	\$203,015	+ 32.2%	95.7%	- 3.3%	92	+ 29.6%	28	- 24.3%
43567	\$137,000	- 5.5%	94.4%	+ 1.3%	97	- 4.9%	32	+ 3.2%
43570	\$94,000	- 9.6%	95.2%	- 0.5%	118	+ 34.8%	11	+ 57.1%