

Local Market Update—January 2019

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LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

The information below compares the month of January 2019 to the month of January 2018

329

Home Sales
+3.1% Increase from
January 2018

\$89,000

Med. Sales Price
-1.0% Decrease from
January 2018

\$126,446

Av. Sales Price
+5.7% Increase from
January 2018

100

Av. Days on Mkt.
-1.0% Decrease from
January 2018

1,760

Active Listings
-10.2% Decrease from
January 2018

4.46%

**Mthly Av.
Interest Rate**
+7.51% Increase from
January 2018
According to FreddieMac.com as
of 1/29/2019

New Listings decreased 2.0 percent for Single Family homes but increased 10.2 percent for Condo-Villa homes. Pending Sales increased 3.4 percent for Single Family homes but decreased 17.0 percent for Condo-Villa homes. Inventory decreased 10.6 percent for Single Family homes and 6.2 percent for Condo-Villa homes.

Median Sales Price increased 13.2 percent to \$107,500 for Single Family homes but decreased 14.9 percent to \$136,200 for Condo-Villa homes. Days on Market remained the same over last year at 101 days for Single Family homes, but decreased 7.6 percent for Condo-Villa homes. Months Supply of Inventory decreased 14.7 percent for Single Family homes and 11.1 percent for Condo-Villa homes.

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Lucas County

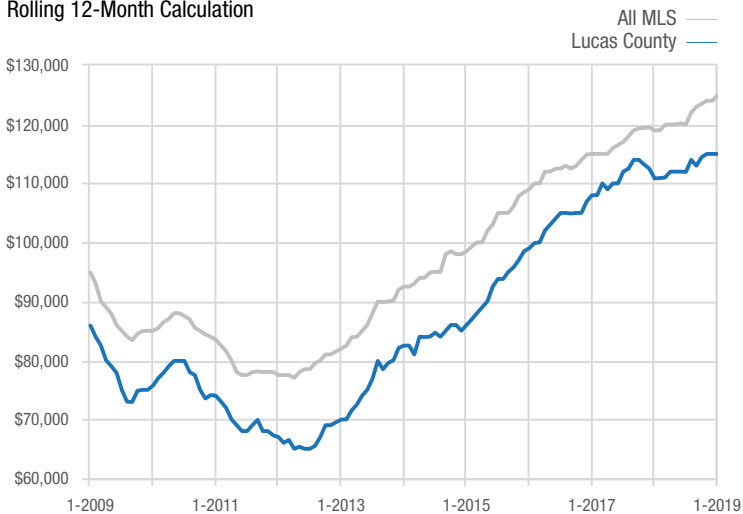
Single Family Key Metrics	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	458	442	- 3.5%	458	442	- 3.5%
Pending Sales	286	314	+ 9.8%	286	314	+ 9.8%
Closed Sales	283	292	+ 3.2%	283	292	+ 3.2%
Days on Market Until Sale	99	99	0.0%	99	99	0.0%
Median Sales Price*	\$80,450	\$84,999	+ 5.7%	\$80,450	\$84,999	+ 5.7%
Average Sales Price*	\$108,724	\$113,554	+ 4.4%	\$108,724	\$113,554	+ 4.4%
Percent of List Price Received*	95.6%	94.5%	- 1.2%	95.6%	94.5%	- 1.2%
Inventory of Homes for Sale	1,491	1,294	- 13.2%	—	—	—
Months Supply of Inventory	3.4	2.8	- 17.6%	—	—	—

Condo-Villa Key Metrics	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	40	42	+ 5.0%	40	42	+ 5.0%
Pending Sales	34	24	- 29.4%	34	24	- 29.4%
Closed Sales	33	22	- 33.3%	33	22	- 33.3%
Days on Market Until Sale	130	127	- 2.3%	130	127	- 2.3%
Median Sales Price*	\$161,900	\$113,750	- 29.7%	\$161,900	\$113,750	- 29.7%
Average Sales Price*	\$158,841	\$146,341	- 7.9%	\$158,841	\$146,341	- 7.9%
Percent of List Price Received*	95.0%	95.0%	0.0%	95.0%	95.0%	0.0%
Inventory of Homes for Sale	122	124	+ 1.6%	—	—	—
Months Supply of Inventory	3.2	3.1	- 3.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County

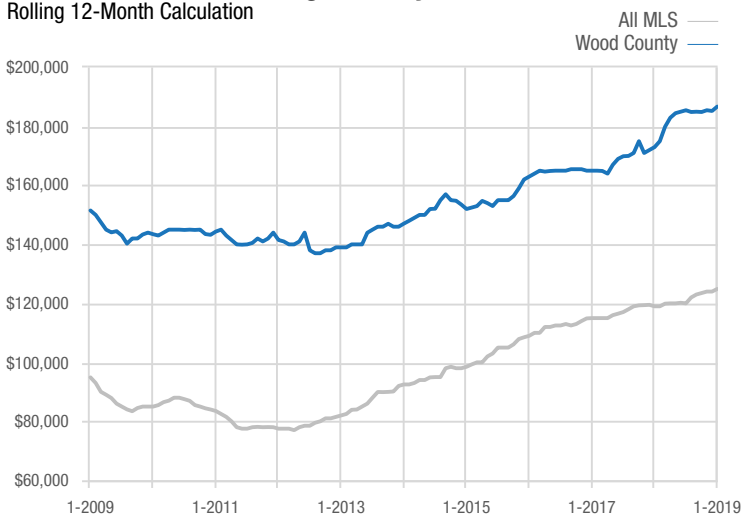
Single Family Key Metrics	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	95	83	- 12.6%	95	83	- 12.6%
Pending Sales	61	68	+ 11.5%	61	68	+ 11.5%
Closed Sales	47	63	+ 34.0%	47	63	+ 34.0%
Days on Market Until Sale	93	107	+ 15.1%	93	107	+ 15.1%
Median Sales Price*	\$160,000	\$196,000	+ 22.5%	\$160,000	\$196,000	+ 22.5%
Average Sales Price*	\$184,627	\$220,569	+ 19.5%	\$184,627	\$220,569	+ 19.5%
Percent of List Price Received*	96.5%	96.9%	+ 0.4%	96.5%	96.9%	+ 0.4%
Inventory of Homes for Sale	311	280	- 10.0%	—	—	—
Months Supply of Inventory	2.9	2.6	- 10.3%	—	—	—

Condo-Villa Key Metrics	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	11	11	0.0%	11	11	0.0%
Pending Sales	8	7	- 12.5%	8	7	- 12.5%
Closed Sales	6	5	- 16.7%	6	5	- 16.7%
Days on Market Until Sale	72	73	+ 1.4%	72	73	+ 1.4%
Median Sales Price*	\$223,075	\$190,000	- 14.8%	\$223,075	\$190,000	- 14.8%
Average Sales Price*	\$193,692	\$253,550	+ 30.9%	\$193,692	\$253,550	+ 30.9%
Percent of List Price Received*	97.4%	94.8%	- 2.7%	97.4%	94.8%	- 2.7%
Inventory of Homes for Sale	25	29	+ 16.0%	—	—	—
Months Supply of Inventory	2.7	3.1	+ 14.8%	—	—	—

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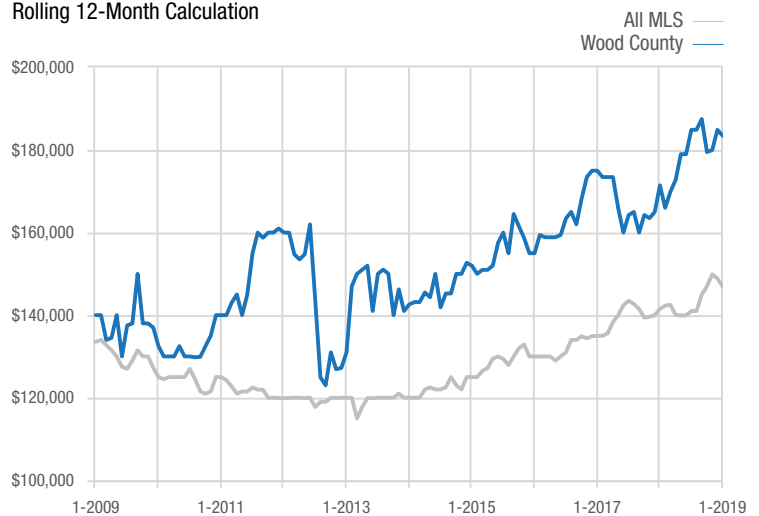
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Toledo

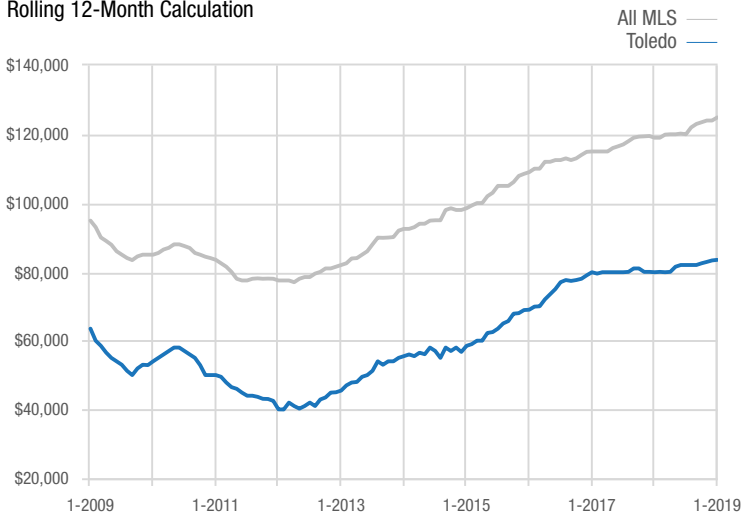
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	313	315	+ 0.6%	313	315	+ 0.6%
Pending Sales	195	223	+ 14.4%	195	223	+ 14.4%
Closed Sales	196	218	+ 11.2%	196	218	+ 11.2%
Days on Market Until Sale	97	100	+ 3.1%	97	100	+ 3.1%
Median Sales Price*	\$55,000	\$63,250	+ 15.0%	\$55,000	\$63,250	+ 15.0%
Average Sales Price*	\$72,498	\$83,848	+ 15.7%	\$72,498	\$83,848	+ 15.7%
Percent of List Price Received*	94.6%	93.4%	- 1.3%	94.6%	93.4%	- 1.3%
Inventory of Homes for Sale	1,013	850	- 16.1%	—	—	—
Months Supply of Inventory	3.5	2.8	- 20.0%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	24	26	+ 8.3%	24	26	+ 8.3%
Pending Sales	15	10	- 33.3%	15	10	- 33.3%
Closed Sales	18	11	- 38.9%	18	11	- 38.9%
Days on Market Until Sale	121	101	- 16.5%	121	101	- 16.5%
Median Sales Price*	\$104,000	\$84,000	- 19.2%	\$104,000	\$84,000	- 19.2%
Average Sales Price*	\$125,662	\$95,445	- 24.0%	\$125,662	\$95,445	- 24.0%
Percent of List Price Received*	95.9%	95.6%	- 0.3%	95.9%	95.6%	- 0.3%
Inventory of Homes for Sale	78	76	- 2.6%	—	—	—
Months Supply of Inventory	3.9	3.3	- 15.4%	—	—	—

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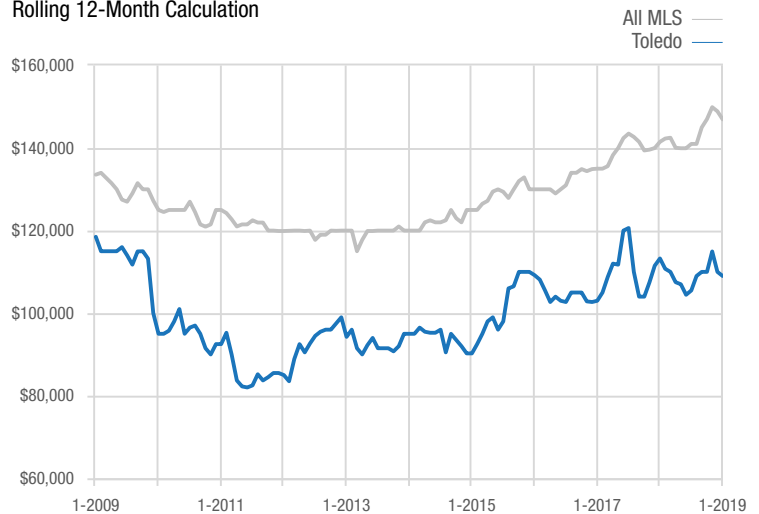
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

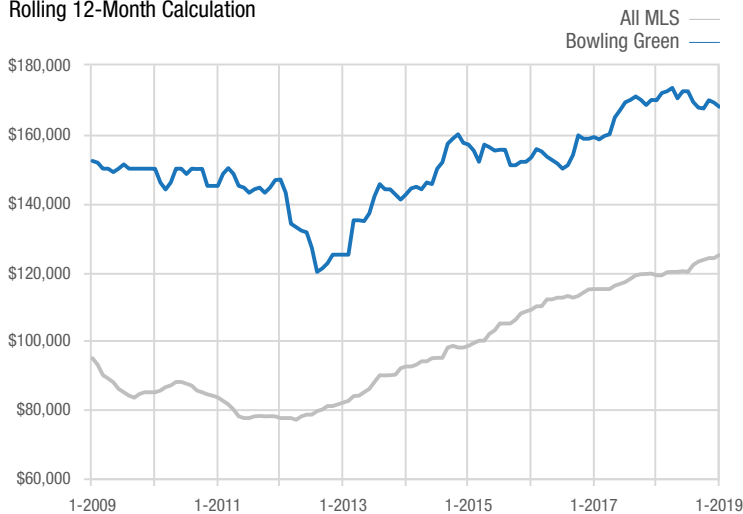
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	16	9	- 43.8%	16	9	- 43.8%
Pending Sales	16	13	- 18.8%	16	13	- 18.8%
Closed Sales	13	14	+ 7.7%	13	14	+ 7.7%
Days on Market Until Sale	119	116	- 2.5%	119	116	- 2.5%
Median Sales Price*	\$214,000	\$146,000	- 31.8%	\$214,000	\$146,000	- 31.8%
Average Sales Price*	\$210,815	\$211,414	+ 0.3%	\$210,815	\$211,414	+ 0.3%
Percent of List Price Received*	96.5%	97.3%	+ 0.8%	96.5%	97.3%	+ 0.8%
Inventory of Homes for Sale	41	31	- 24.4%	—	—	—
Months Supply of Inventory	2.5	1.6	- 36.0%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	4	5	+ 25.0%	—	—	—
Months Supply of Inventory	2.0	2.1	+ 5.0%	—	—	—

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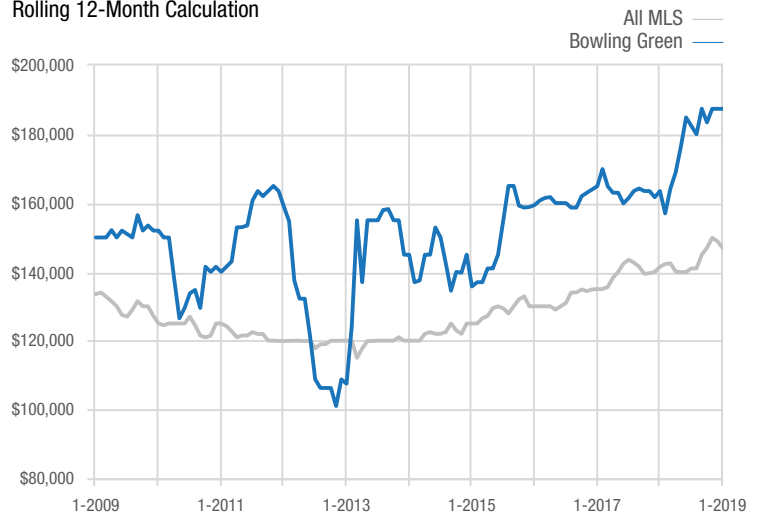
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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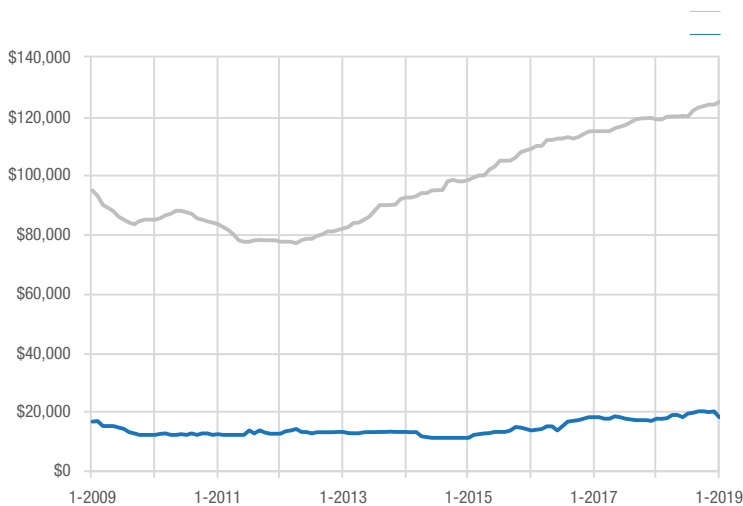
East River

MLS Area 24: 43605

Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	21	29	+ 38.1%	21	29	+ 38.1%
Pending Sales	17	15	- 11.8%	17	15	- 11.8%
Closed Sales	15	16	+ 6.7%	15	16	+ 6.7%
Days on Market Until Sale	103	75	- 27.2%	103	75	- 27.2%
Median Sales Price*	\$22,500	\$16,750	- 25.6%	\$22,500	\$16,750	- 25.6%
Average Sales Price*	\$22,171	\$16,985	- 23.4%	\$22,171	\$16,985	- 23.4%
Percent of List Price Received*	84.8%	89.4%	+ 5.4%	84.8%	89.4%	+ 5.4%
Inventory of Homes for Sale	69	54	- 21.7%	—	—	—
Months Supply of Inventory	4.3	3.1	- 27.9%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	January			Year to Date		
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	5	2	- 60.0%	5	2	- 60.0%
Closed Sales	6	1	- 83.3%	6	1	- 83.3%
Days on Market Until Sale	98	49	- 50.0%	98	49	- 50.0%
Median Sales Price*	\$100,500	\$145,000	+ 44.3%	\$100,500	\$145,000	+ 44.3%
Average Sales Price*	\$96,100	\$145,000	+ 50.9%	\$96,100	\$145,000	+ 50.9%
Percent of List Price Received*	88.5%	97.3%	+ 9.9%	88.5%	97.3%	+ 9.9%
Inventory of Homes for Sale	11	7	- 36.4%	—	—	—
Months Supply of Inventory	4.0	2.7	- 32.5%	—	—	—

Condo-Villa	January			Year to Date		
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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Five Points / Northtowne

MLS Area 13: 43612

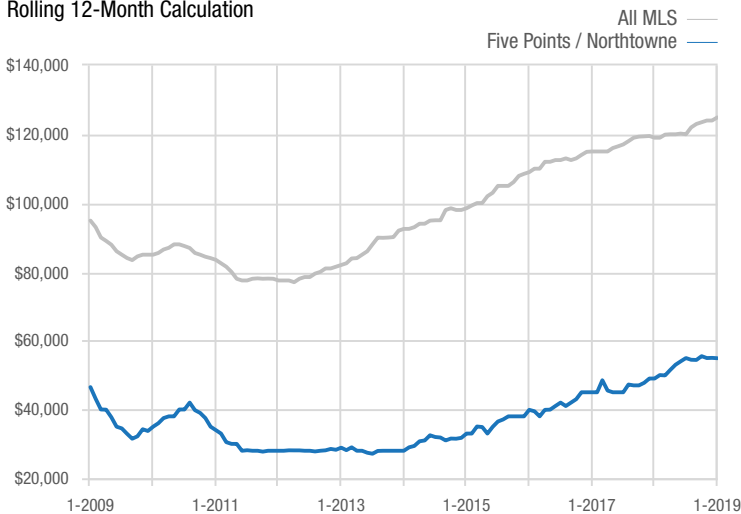
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	39	43	+ 10.3%	39	43	+ 10.3%
Pending Sales	16	27	+ 68.8%	16	27	+ 68.8%
Closed Sales	21	26	+ 23.8%	21	26	+ 23.8%
Days on Market Until Sale	92	113	+ 22.8%	92	113	+ 22.8%
Median Sales Price*	\$47,000	\$45,000	- 4.3%	\$47,000	\$45,000	- 4.3%
Average Sales Price*	\$47,460	\$45,140	- 4.9%	\$47,460	\$45,140	- 4.9%
Percent of List Price Received*	94.3%	90.7%	- 3.8%	94.3%	90.7%	- 3.8%
Inventory of Homes for Sale	135	102	- 24.4%	—	—	—
Months Supply of Inventory	4.2	3.0	- 28.6%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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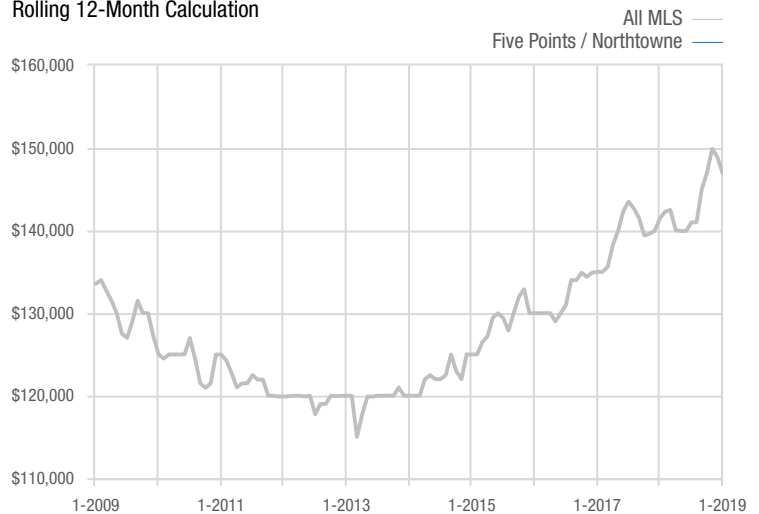
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Franklin Park / Trilby

MLS Area 11: 43623

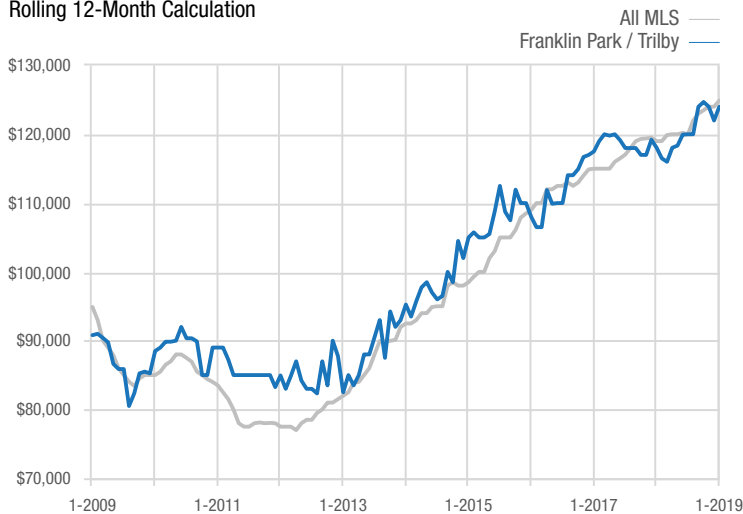
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	22	18	- 18.2%	22	18	- 18.2%
Pending Sales	19	13	- 31.6%	19	13	- 31.6%
Closed Sales	16	13	- 18.8%	16	13	- 18.8%
Days on Market Until Sale	106	96	- 9.4%	106	96	- 9.4%
Median Sales Price*	\$94,750	\$110,000	+ 16.1%	\$94,750	\$110,000	+ 16.1%
Average Sales Price*	\$129,681	\$126,601	- 2.4%	\$129,681	\$126,601	- 2.4%
Percent of List Price Received*	93.8%	101.0%	+ 7.7%	93.8%	101.0%	+ 7.7%
Inventory of Homes for Sale	57	49	- 14.0%	—	—	—
Months Supply of Inventory	2.6	2.2	- 15.4%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	3	3	0.0%	3	3	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	0	40	—	0	40	—
Median Sales Price*	\$140,000	\$95,000	- 32.1%	\$140,000	\$95,000	- 32.1%
Average Sales Price*	\$140,000	\$95,000	- 32.1%	\$140,000	\$95,000	- 32.1%
Percent of List Price Received*	100.0%	108.0%	+ 8.0%	100.0%	108.0%	+ 8.0%
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	1.5	2.5	+ 66.7%	—	—	—

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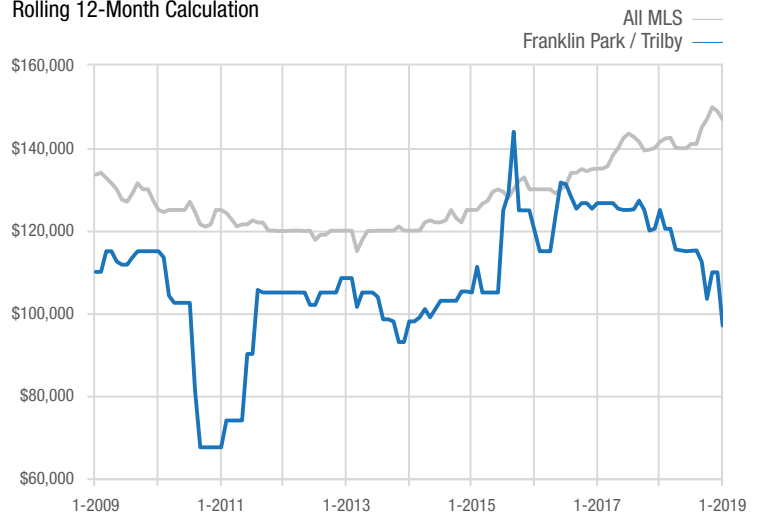
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

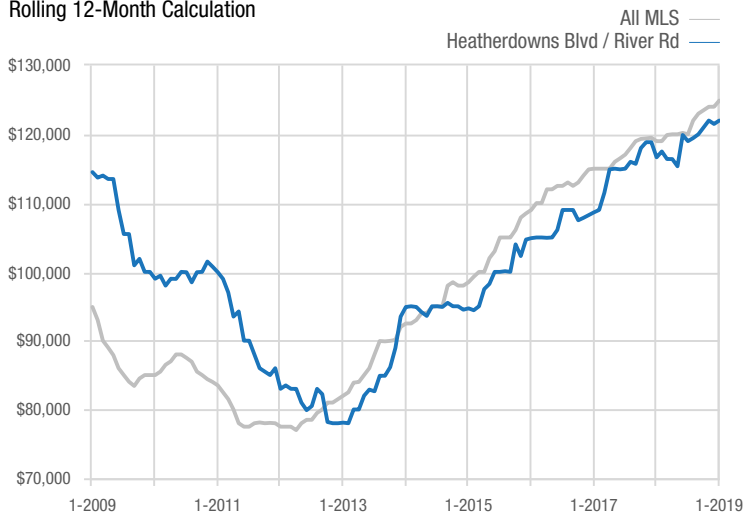
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	38	29	- 23.7%	38	29	- 23.7%
Pending Sales	29	25	- 13.8%	29	25	- 13.8%
Closed Sales	20	23	+ 15.0%	20	23	+ 15.0%
Days on Market Until Sale	110	87	- 20.9%	110	87	- 20.9%
Median Sales Price*	\$95,450	\$108,500	+ 13.7%	\$95,450	\$108,500	+ 13.7%
Average Sales Price*	\$118,798	\$116,485	- 1.9%	\$118,798	\$116,485	- 1.9%
Percent of List Price Received*	96.8%	98.6%	+ 1.9%	96.8%	98.6%	+ 1.9%
Inventory of Homes for Sale	106	88	- 17.0%	—	—	—
Months Supply of Inventory	2.8	2.3	- 17.9%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	3	9	+ 200.0%	3	9	+ 200.0%
Pending Sales	3	2	- 33.3%	3	2	- 33.3%
Closed Sales	3	2	- 33.3%	3	2	- 33.3%
Days on Market Until Sale	84	148	+ 76.2%	84	148	+ 76.2%
Median Sales Price*	\$76,000	\$112,500	+ 48.0%	\$76,000	\$112,500	+ 48.0%
Average Sales Price*	\$79,333	\$112,500	+ 41.8%	\$79,333	\$112,500	+ 41.8%
Percent of List Price Received*	95.7%	94.8%	- 0.9%	95.7%	94.8%	- 0.9%
Inventory of Homes for Sale	12	20	+ 66.7%	—	—	—
Months Supply of Inventory	3.0	4.1	+ 36.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

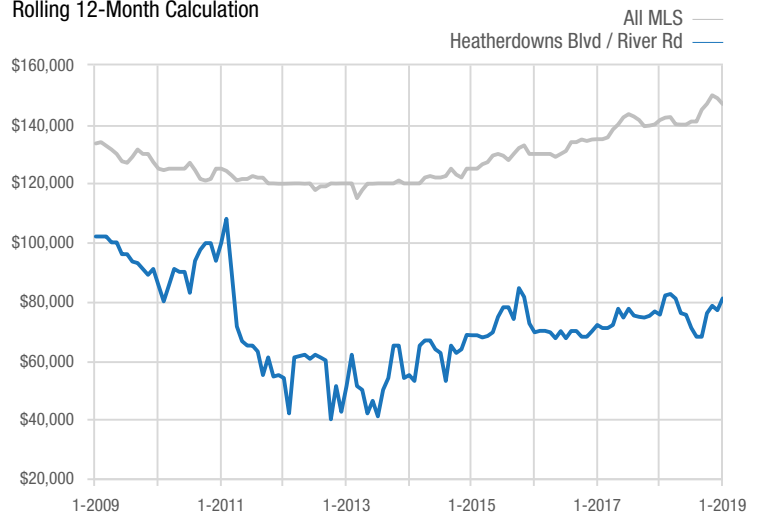
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – January 2019

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Maumee

MLS Area 07: 43537

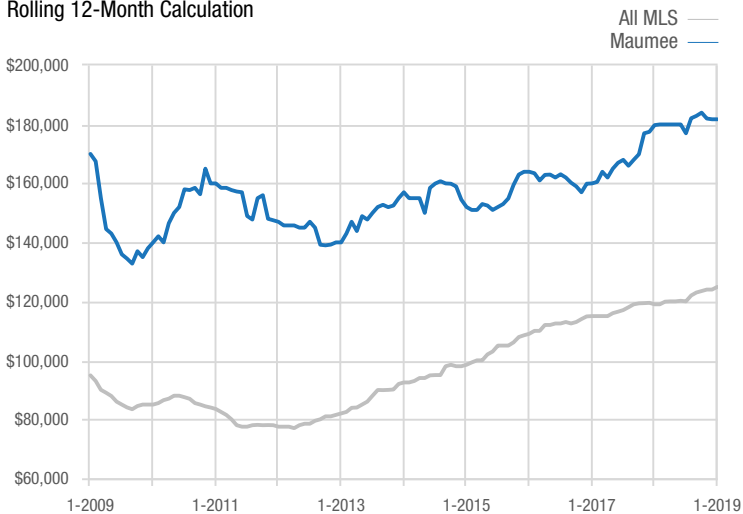
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	24	26	+ 8.3%	24	26	+ 8.3%
Pending Sales	19	19	0.0%	19	19	0.0%
Closed Sales	19	14	- 26.3%	19	14	- 26.3%
Days on Market Until Sale	112	76	- 32.1%	112	76	- 32.1%
Median Sales Price*	\$180,000	\$164,200	- 8.8%	\$180,000	\$164,200	- 8.8%
Average Sales Price*	\$213,353	\$196,371	- 8.0%	\$213,353	\$196,371	- 8.0%
Percent of List Price Received*	96.0%	96.1%	+ 0.1%	96.0%	96.1%	+ 0.1%
Inventory of Homes for Sale	86	86	0.0%	—	—	—
Months Supply of Inventory	2.5	2.6	+ 4.0%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	3	4	+ 33.3%	3	4	+ 33.3%
Pending Sales	3	4	+ 33.3%	3	4	+ 33.3%
Closed Sales	1	4	+ 300.0%	1	4	+ 300.0%
Days on Market Until Sale	50	87	+ 74.0%	50	87	+ 74.0%
Median Sales Price*	\$167,500	\$182,000	+ 8.7%	\$167,500	\$182,000	+ 8.7%
Average Sales Price*	\$167,500	\$163,000	- 2.7%	\$167,500	\$163,000	- 2.7%
Percent of List Price Received*	97.4%	95.8%	- 1.6%	97.4%	95.8%	- 1.6%
Inventory of Homes for Sale	12	11	- 8.3%	—	—	—
Months Supply of Inventory	2.6	2.4	- 7.7%	—	—	—

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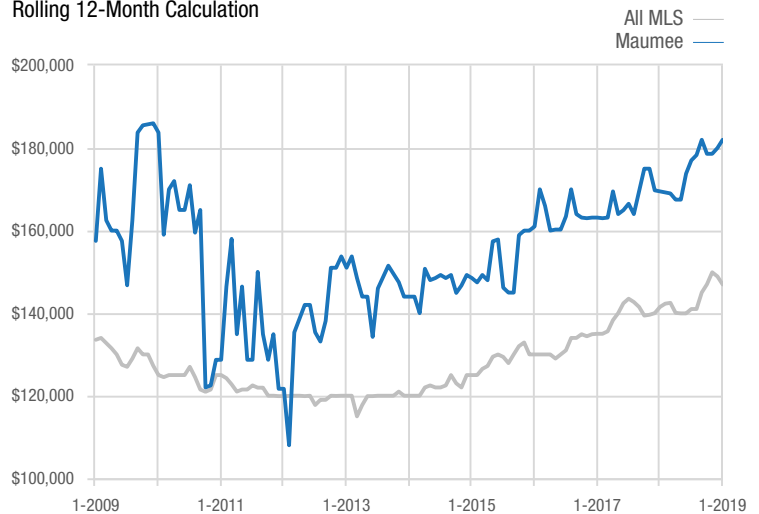
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Monclova

MLS Area 06: 43542

Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	5	4	- 20.0%	5	4	- 20.0%
Pending Sales	5	1	- 80.0%	5	1	- 80.0%
Closed Sales	2	1	- 50.0%	2	1	- 50.0%
Days on Market Until Sale	81	123	+ 51.9%	81	123	+ 51.9%
Median Sales Price*	\$295,000	\$364,850	+ 23.7%	\$295,000	\$364,850	+ 23.7%
Average Sales Price*	\$295,000	\$364,850	+ 23.7%	\$295,000	\$364,850	+ 23.7%
Percent of List Price Received*	95.2%	101.4%	+ 6.5%	95.2%	101.4%	+ 6.5%
Inventory of Homes for Sale	18	24	+ 33.3%	—	—	—
Months Supply of Inventory	3.5	4.4	+ 25.7%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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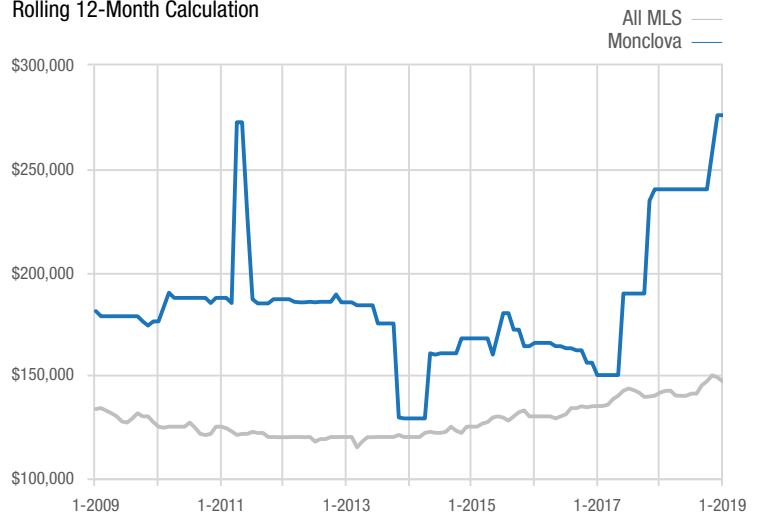
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

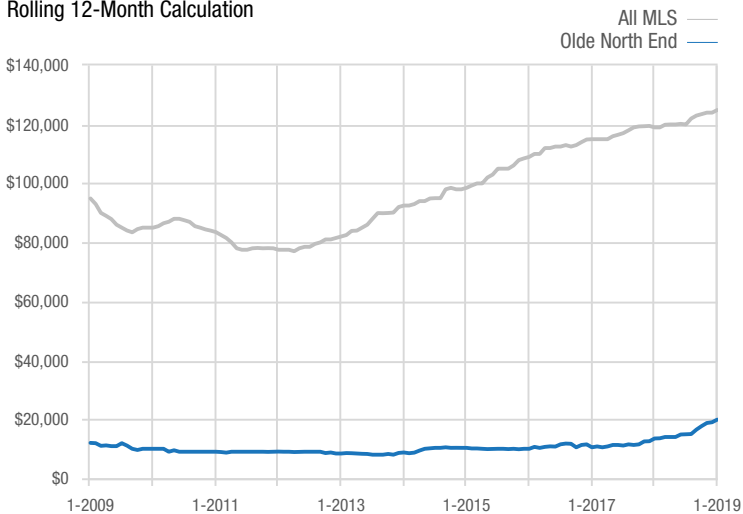
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	9	15	+ 66.7%	9	15	+ 66.7%
Pending Sales	8	4	- 50.0%	8	4	- 50.0%
Closed Sales	10	7	- 30.0%	10	7	- 30.0%
Days on Market Until Sale	66	66	0.0%	66	66	0.0%
Median Sales Price*	\$14,675	\$24,000	+ 63.5%	\$14,675	\$24,000	+ 63.5%
Average Sales Price*	\$23,326	\$22,714	- 2.6%	\$23,326	\$22,714	- 2.6%
Percent of List Price Received*	106.5%	75.4%	- 29.2%	106.5%	75.4%	- 29.2%
Inventory of Homes for Sale	37	35	- 5.4%	—	—	—
Months Supply of Inventory	3.8	4.6	+ 21.1%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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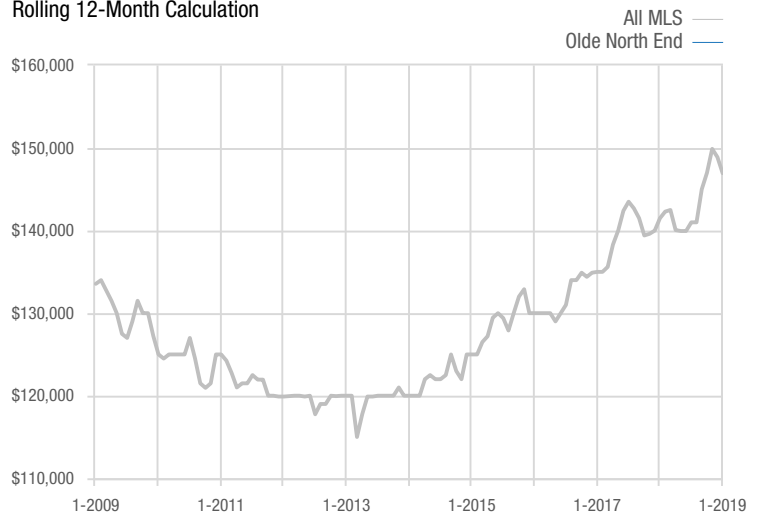
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

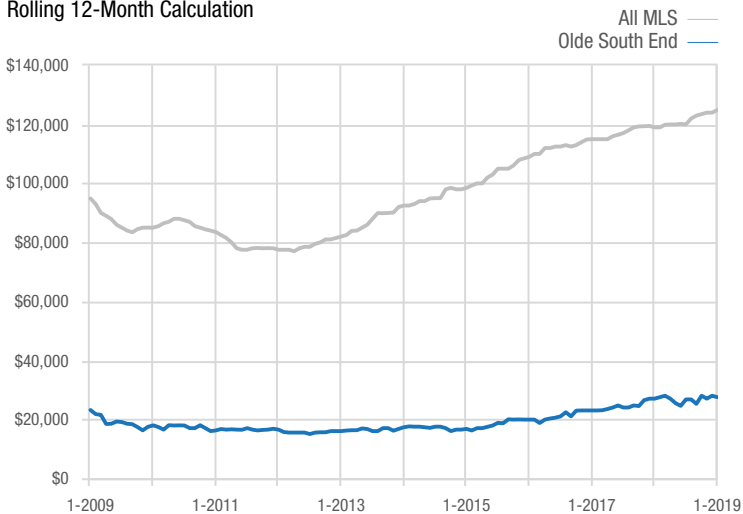
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	27	30	+ 11.1%	27	30	+ 11.1%
Pending Sales	7	16	+ 128.6%	7	16	+ 128.6%
Closed Sales	9	20	+ 122.2%	9	20	+ 122.2%
Days on Market Until Sale	92	96	+ 4.3%	92	96	+ 4.3%
Median Sales Price*	\$25,000	\$27,000	+ 8.0%	\$25,000	\$27,000	+ 8.0%
Average Sales Price*	\$28,122	\$30,748	+ 9.3%	\$28,122	\$30,748	+ 9.3%
Percent of List Price Received*	87.7%	94.3%	+ 7.5%	87.7%	94.3%	+ 7.5%
Inventory of Homes for Sale	67	62	- 7.5%	—	—	—
Months Supply of Inventory	4.5	3.1	- 31.1%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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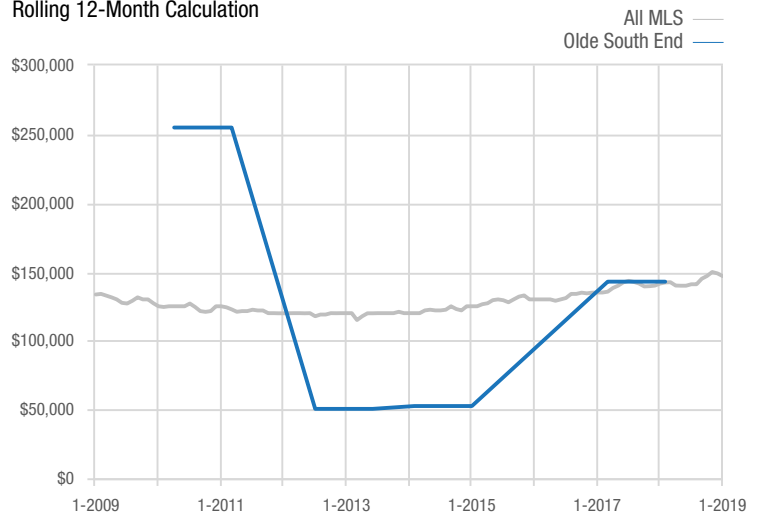
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

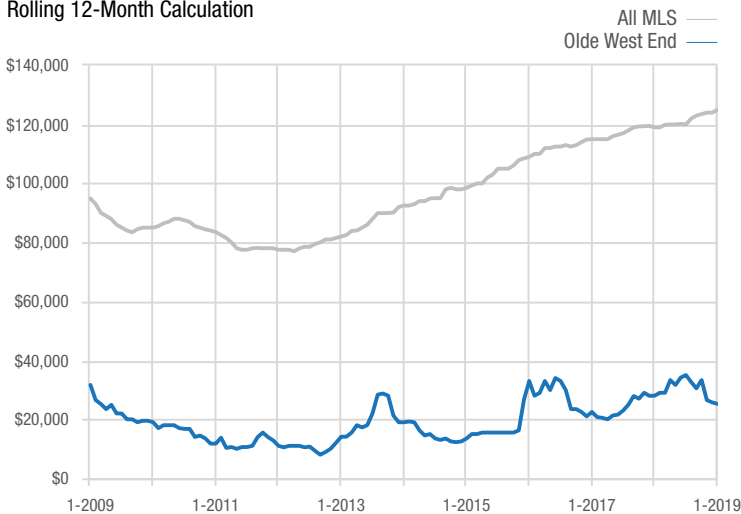
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	4	5	+ 25.0%	4	5	+ 25.0%
Pending Sales	6	2	- 66.7%	6	2	- 66.7%
Closed Sales	7	1	- 85.7%	7	1	- 85.7%
Days on Market Until Sale	100	59	- 41.0%	100	59	- 41.0%
Median Sales Price*	\$25,000	\$3,150	- 87.4%	\$25,000	\$3,150	- 87.4%
Average Sales Price*	\$32,964	\$3,150	- 90.4%	\$32,964	\$3,150	- 90.4%
Percent of List Price Received*	95.2%	—	—	95.2%	—	—
Inventory of Homes for Sale	9	20	+ 122.2%	—	—	—
Months Supply of Inventory	1.8	5.5	+ 205.6%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	0	1	—	0	1	—
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	2	+ 100.0%	1	2	+ 100.0%
Days on Market Until Sale	40	117	+ 192.5%	40	117	+ 192.5%
Median Sales Price*	\$44,567	\$69,000	+ 54.8%	\$44,567	\$69,000	+ 54.8%
Average Sales Price*	\$44,567	\$69,000	+ 54.8%	\$44,567	\$69,000	+ 54.8%
Percent of List Price Received*	117.6%	89.2%	- 24.1%	117.6%	89.2%	- 24.1%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	3.1	2.0	- 35.5%	—	—	—

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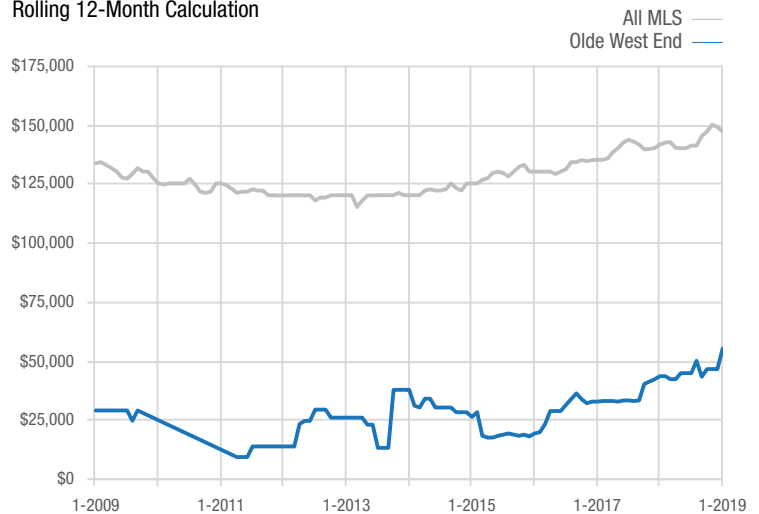
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

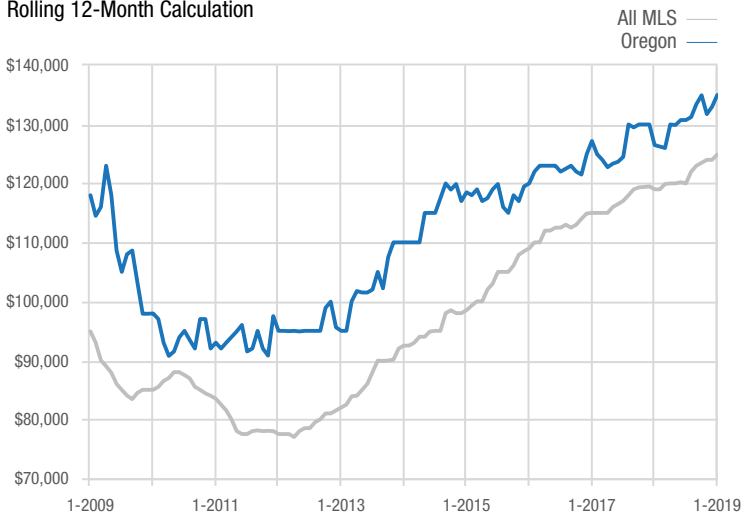
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	21	19	- 9.5%	21	19	- 9.5%
Pending Sales	12	12	0.0%	12	12	0.0%
Closed Sales	18	11	- 38.9%	18	11	- 38.9%
Days on Market Until Sale	101	117	+ 15.8%	101	117	+ 15.8%
Median Sales Price*	\$116,000	\$146,250	+ 26.1%	\$116,000	\$146,250	+ 26.1%
Average Sales Price*	\$133,092	\$162,380	+ 22.0%	\$133,092	\$162,380	+ 22.0%
Percent of List Price Received*	99.2%	97.0%	- 2.2%	99.2%	97.0%	- 2.2%
Inventory of Homes for Sale	72	69	- 4.2%	—	—	—
Months Supply of Inventory	3.9	3.4	- 12.8%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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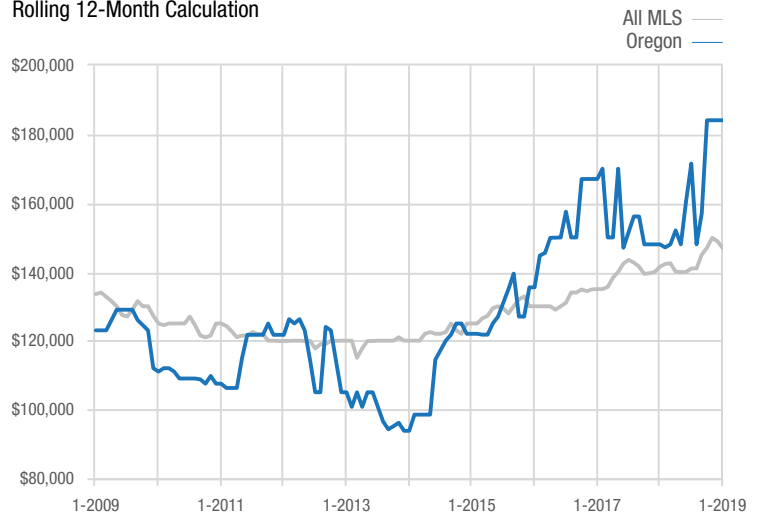
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

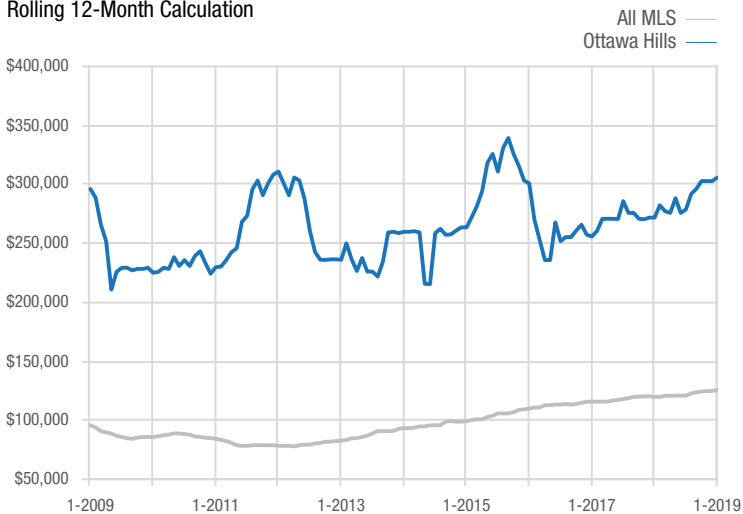
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	5	7	+ 40.0%	5	7	+ 40.0%
Pending Sales	4	5	+ 25.0%	4	5	+ 25.0%
Closed Sales	4	4	0.0%	4	4	0.0%
Days on Market Until Sale	115	224	+ 94.8%	115	224	+ 94.8%
Median Sales Price*	\$175,000	\$517,500	+ 195.7%	\$175,000	\$517,500	+ 195.7%
Average Sales Price*	\$194,700	\$501,225	+ 157.4%	\$194,700	\$501,225	+ 157.4%
Percent of List Price Received*	106.7%	95.0%	- 11.0%	106.7%	95.0%	- 11.0%
Inventory of Homes for Sale	37	34	- 8.1%	—	—	—
Months Supply of Inventory	4.7	3.9	- 17.0%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	0	1	—	0	1	—
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	131	155	+ 18.3%	131	155	+ 18.3%
Median Sales Price*	\$61,500	\$70,000	+ 13.8%	\$61,500	\$70,000	+ 13.8%
Average Sales Price*	\$61,500	\$70,000	+ 13.8%	\$61,500	\$70,000	+ 13.8%
Percent of List Price Received*	80.9%	94.7%	+ 17.1%	80.9%	94.7%	+ 17.1%
Inventory of Homes for Sale	7	7	0.0%	—	—	—
Months Supply of Inventory	4.7	4.2	- 10.6%	—	—	—

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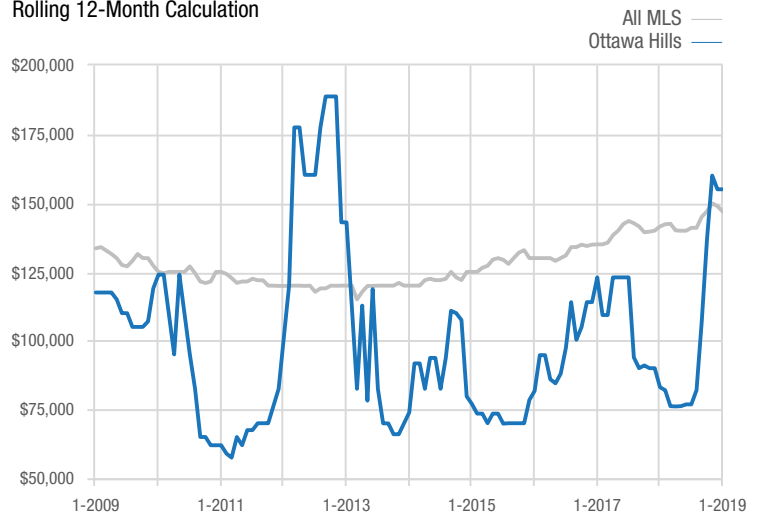
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	21	20	- 4.8%	21	20	- 4.8%
Pending Sales	13	20	+ 53.8%	13	20	+ 53.8%
Closed Sales	11	13	+ 18.2%	11	13	+ 18.2%
Days on Market Until Sale	74	105	+ 41.9%	74	105	+ 41.9%
Median Sales Price*	\$115,000	\$109,950	- 4.4%	\$115,000	\$109,950	- 4.4%
Average Sales Price*	\$93,127	\$97,008	+ 4.2%	\$93,127	\$97,008	+ 4.2%
Percent of List Price Received*	94.0%	89.4%	- 4.9%	94.0%	89.4%	- 4.9%
Inventory of Homes for Sale	60	58	- 3.3%	—	—	—
Months Supply of Inventory	3.0	2.5	- 16.7%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.6	0.9	- 43.8%	—	—	—

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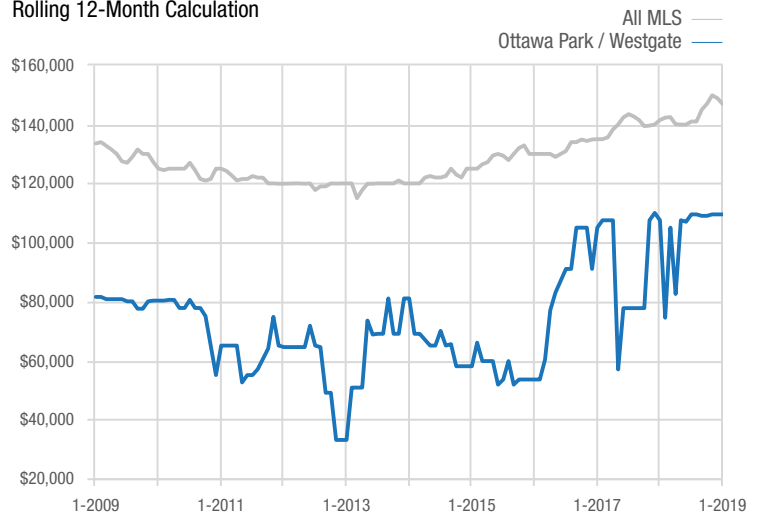
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

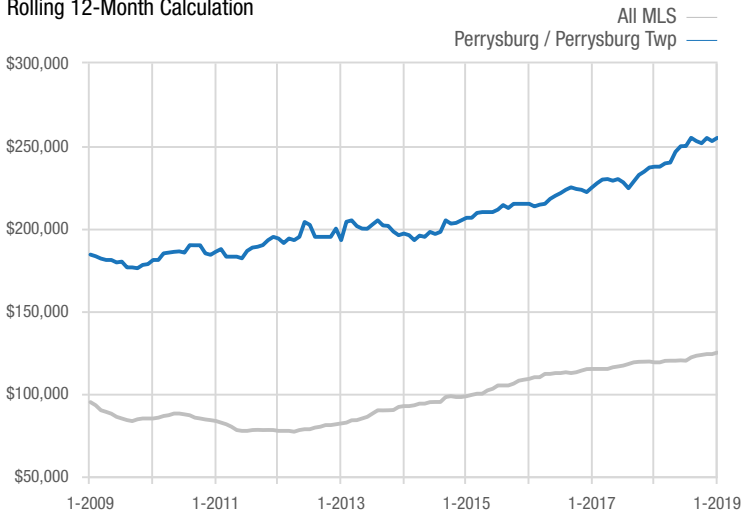
Single Family Key Metrics	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	34	43	+ 26.5%	34	43	+ 26.5%
Pending Sales	22	26	+ 18.2%	22	26	+ 18.2%
Closed Sales	15	23	+ 53.3%	15	23	+ 53.3%
Days on Market Until Sale	87	121	+ 39.1%	87	121	+ 39.1%
Median Sales Price*	\$257,000	\$292,450	+ 13.8%	\$257,000	\$292,450	+ 13.8%
Average Sales Price*	\$220,302	\$289,411	+ 31.4%	\$220,302	\$289,411	+ 31.4%
Percent of List Price Received*	96.0%	95.8%	- 0.2%	96.0%	95.8%	- 0.2%
Inventory of Homes for Sale	142	133	- 6.3%	—	—	—
Months Supply of Inventory	3.2	2.9	- 9.4%	—	—	—

Condo-Villa Key Metrics	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	9	7	- 22.2%	9	7	- 22.2%
Pending Sales	7	7	0.0%	7	7	0.0%
Closed Sales	5	5	0.0%	5	5	0.0%
Days on Market Until Sale	53	73	+ 37.7%	53	73	+ 37.7%
Median Sales Price*	\$231,900	\$190,000	- 18.1%	\$231,900	\$190,000	- 18.1%
Average Sales Price*	\$224,430	\$253,550	+ 13.0%	\$224,430	\$253,550	+ 13.0%
Percent of List Price Received*	98.2%	94.8%	- 3.5%	98.2%	94.8%	- 3.5%
Inventory of Homes for Sale	19	20	+ 5.3%	—	—	—
Months Supply of Inventory	2.7	3.3	+ 22.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

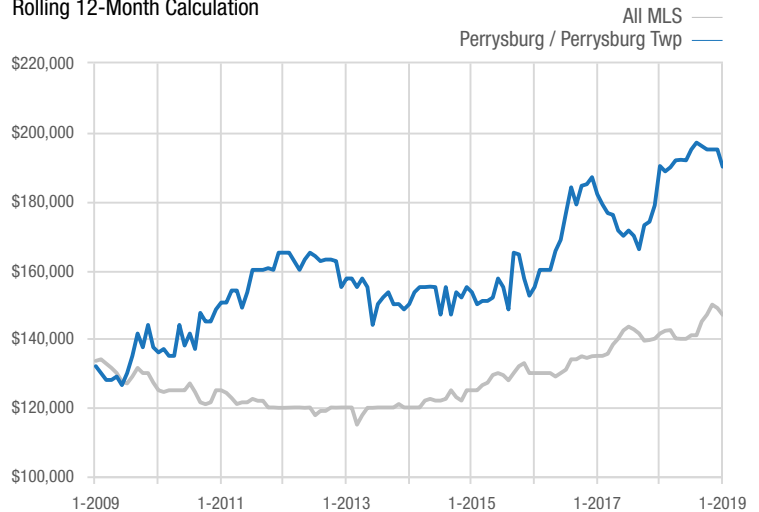
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

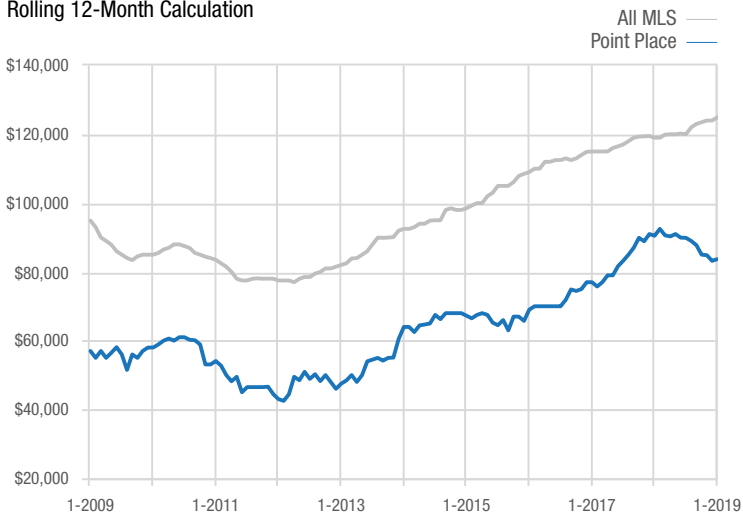
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	17	21	+ 23.5%	17	21	+ 23.5%
Pending Sales	6	14	+ 133.3%	6	14	+ 133.3%
Closed Sales	14	17	+ 21.4%	14	17	+ 21.4%
Days on Market Until Sale	128	75	- 41.4%	128	75	- 41.4%
Median Sales Price*	\$74,000	\$78,450	+ 6.0%	\$74,000	\$78,450	+ 6.0%
Average Sales Price*	\$81,405	\$73,506	- 9.7%	\$81,405	\$73,506	- 9.7%
Percent of List Price Received*	94.0%	94.6%	+ 0.6%	94.0%	94.6%	+ 0.6%
Inventory of Homes for Sale	65	51	- 21.5%	—	—	—
Months Supply of Inventory	3.0	2.3	- 23.3%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	38	—	—	38	—
Median Sales Price*	—	\$54,000	—	—	\$54,000	—
Average Sales Price*	—	\$54,000	—	—	\$54,000	—
Percent of List Price Received*	—	90.2%	—	—	90.2%	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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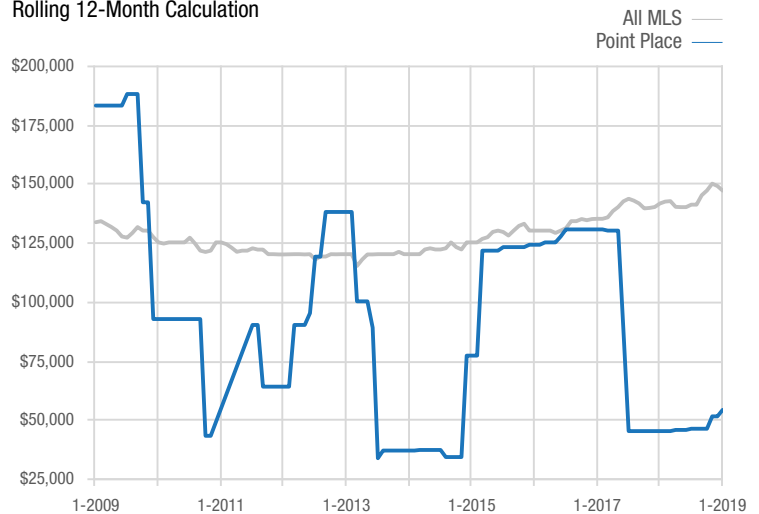
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

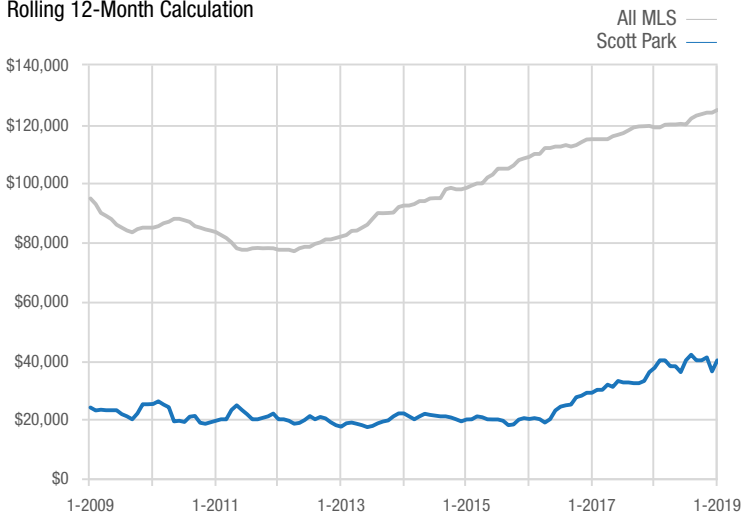
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	17	18	+ 5.9%	17	18	+ 5.9%
Pending Sales	13	24	+ 84.6%	13	24	+ 84.6%
Closed Sales	11	19	+ 72.7%	11	19	+ 72.7%
Days on Market Until Sale	76	110	+ 44.7%	76	110	+ 44.7%
Median Sales Price*	\$33,250	\$50,000	+ 50.4%	\$33,250	\$50,000	+ 50.4%
Average Sales Price*	\$38,146	\$45,594	+ 19.5%	\$38,146	\$45,594	+ 19.5%
Percent of List Price Received*	92.0%	88.4%	- 3.9%	92.0%	88.4%	- 3.9%
Inventory of Homes for Sale	55	43	- 21.8%	—	—	—
Months Supply of Inventory	4.3	2.7	- 37.2%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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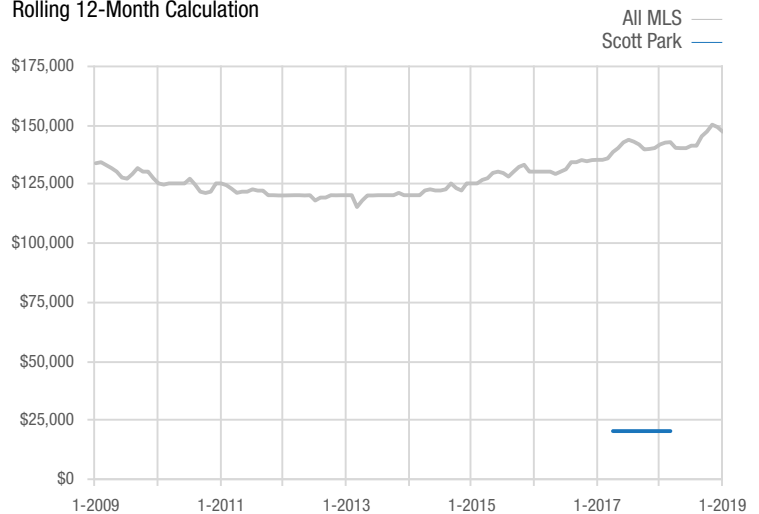
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Spring Meadows

MLS Area 05: 43528 (Includes Holland)

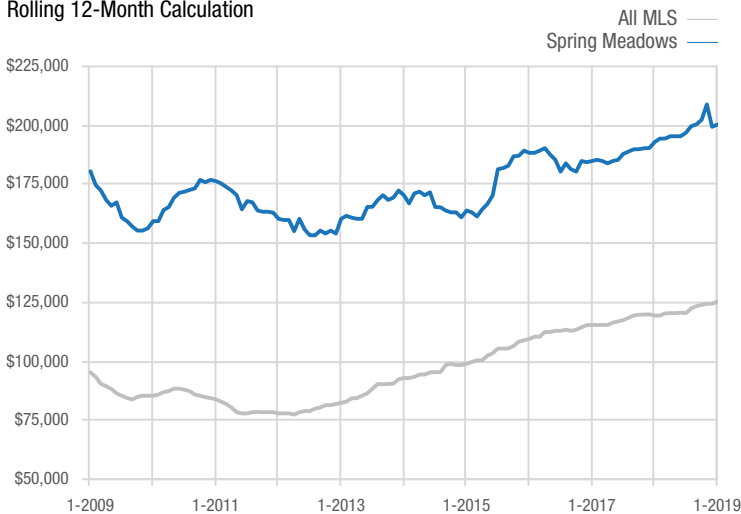
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	23	15	- 34.8%	23	15	- 34.8%
Pending Sales	9	14	+ 55.6%	9	14	+ 55.6%
Closed Sales	14	11	- 21.4%	14	11	- 21.4%
Days on Market Until Sale	76	74	- 2.6%	76	74	- 2.6%
Median Sales Price*	\$156,200	\$179,000	+ 14.6%	\$156,200	\$179,000	+ 14.6%
Average Sales Price*	\$157,559	\$170,936	+ 8.5%	\$157,559	\$170,936	+ 8.5%
Percent of List Price Received*	104.7%	100.2%	- 4.3%	104.7%	100.2%	- 4.3%
Inventory of Homes for Sale	78	57	- 26.9%	—	—	—
Months Supply of Inventory	3.9	2.6	- 33.3%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	2	3	+ 50.0%	2	3	+ 50.0%
Pending Sales	5	5	0.0%	5	5	0.0%
Closed Sales	5	4	- 20.0%	5	4	- 20.0%
Days on Market Until Sale	106	153	+ 44.3%	106	153	+ 44.3%
Median Sales Price*	\$228,750	\$249,600	+ 9.1%	\$228,750	\$249,600	+ 9.1%
Average Sales Price*	\$222,550	\$241,050	+ 8.3%	\$222,550	\$241,050	+ 8.3%
Percent of List Price Received*	95.4%	92.4%	- 3.1%	95.4%	92.4%	- 3.1%
Inventory of Homes for Sale	10	10	0.0%	—	—	—
Months Supply of Inventory	3.6	3.4	- 5.6%	—	—	—

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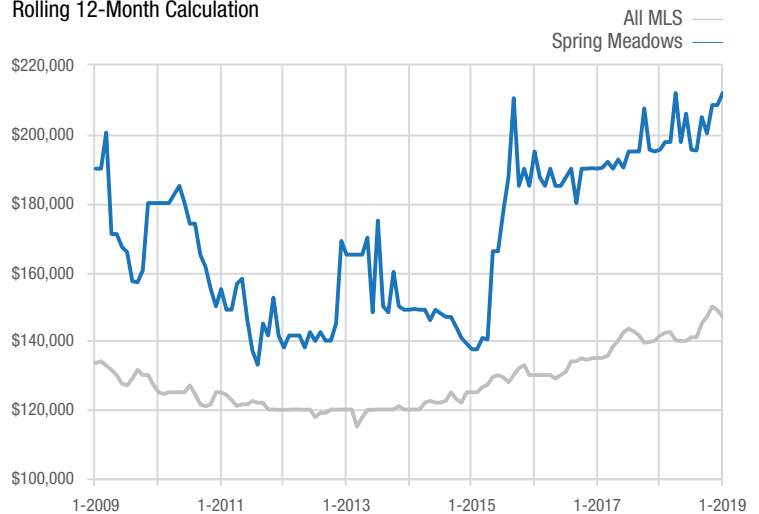
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

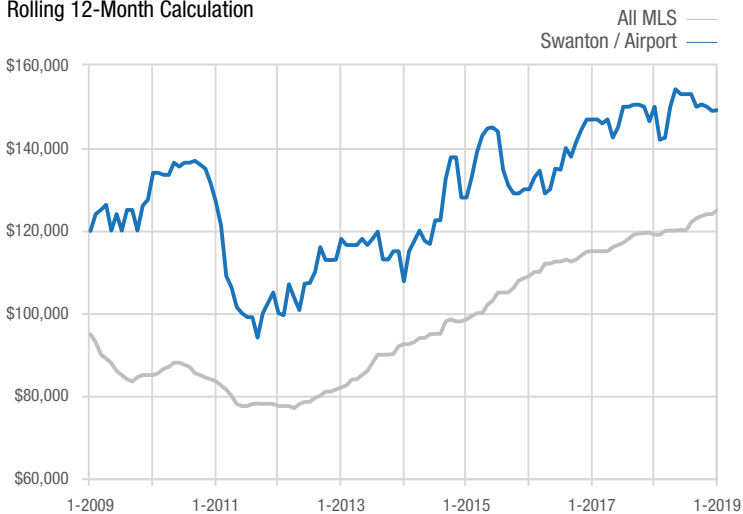
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	12	9	- 25.0%	12	9	- 25.0%
Pending Sales	9	2	- 77.8%	9	2	- 77.8%
Closed Sales	7	4	- 42.9%	7	4	- 42.9%
Days on Market Until Sale	201	63	- 68.7%	201	63	- 68.7%
Median Sales Price*	\$154,000	\$195,600	+ 27.0%	\$154,000	\$195,600	+ 27.0%
Average Sales Price*	\$181,214	\$189,425	+ 4.5%	\$181,214	\$189,425	+ 4.5%
Percent of List Price Received*	101.0%	99.3%	- 1.7%	101.0%	99.3%	- 1.7%
Inventory of Homes for Sale	26	32	+ 23.1%	—	—	—
Months Supply of Inventory	2.3	3.2	+ 39.1%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	5	+ 150.0%	—	—	—
Months Supply of Inventory	2.0	3.8	+ 90.0%	—	—	—

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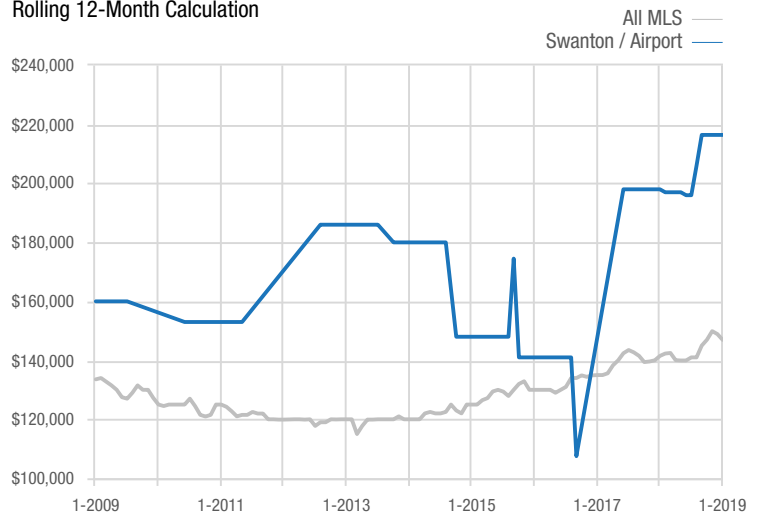
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Sylvania

43560 and 43617

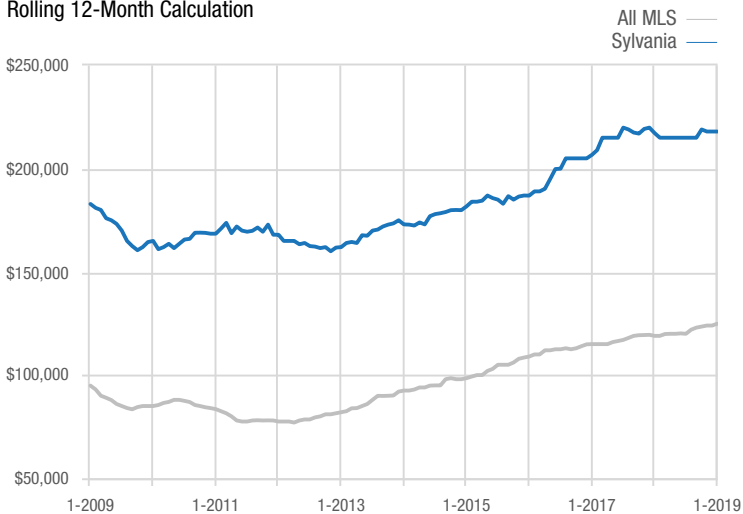
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	55	38	- 30.9%	55	38	- 30.9%
Pending Sales	35	32	- 8.6%	35	32	- 8.6%
Closed Sales	25	29	+ 16.0%	25	29	+ 16.0%
Days on Market Until Sale	120	97	- 19.2%	120	97	- 19.2%
Median Sales Price*	\$198,000	\$210,900	+ 6.5%	\$198,000	\$210,900	+ 6.5%
Average Sales Price*	\$205,986	\$219,335	+ 6.5%	\$205,986	\$219,335	+ 6.5%
Percent of List Price Received*	96.3%	97.5%	+ 1.2%	96.3%	97.5%	+ 1.2%
Inventory of Homes for Sale	163	146	- 10.4%	—	—	—
Months Supply of Inventory	3.4	2.7	- 20.6%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	9	11	+ 22.2%	9	11	+ 22.2%
Pending Sales	10	4	- 60.0%	10	4	- 60.0%
Closed Sales	11	3	- 72.7%	11	3	- 72.7%
Days on Market Until Sale	162	244	+ 50.6%	162	244	+ 50.6%
Median Sales Price*	\$189,000	\$238,000	+ 25.9%	\$189,000	\$238,000	+ 25.9%
Average Sales Price*	\$179,870	\$184,467	+ 2.6%	\$179,870	\$184,467	+ 2.6%
Percent of List Price Received*	92.8%	95.5%	+ 2.9%	92.8%	95.5%	+ 2.9%
Inventory of Homes for Sale	28	30	+ 7.1%	—	—	—
Months Supply of Inventory	2.5	2.6	+ 4.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Tremainsville

MLS Area 12: 43613

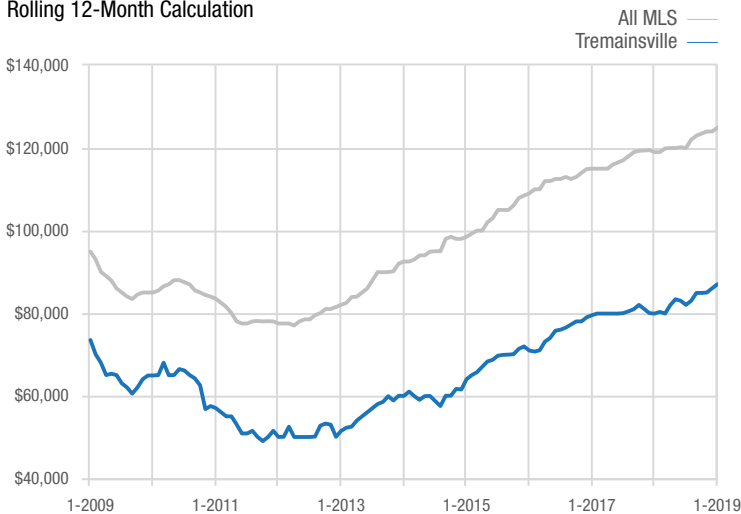
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	40	43	+ 7.5%	40	43	+ 7.5%
Pending Sales	25	36	+ 44.0%	25	36	+ 44.0%
Closed Sales	30	32	+ 6.7%	30	32	+ 6.7%
Days on Market Until Sale	108	124	+ 14.8%	108	124	+ 14.8%
Median Sales Price*	\$54,250	\$75,000	+ 38.2%	\$54,250	\$75,000	+ 38.2%
Average Sales Price*	\$62,170	\$76,705	+ 23.4%	\$62,170	\$76,705	+ 23.4%
Percent of List Price Received*	96.8%	95.0%	- 1.9%	96.8%	95.0%	- 1.9%
Inventory of Homes for Sale	164	133	- 18.9%	—	—	—
Months Supply of Inventory	3.5	2.6	- 25.7%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	2	0	- 100.0%	2	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	204	—	—	204	—	—
Median Sales Price*	\$77,500	—	—	\$77,500	—	—
Average Sales Price*	\$77,500	—	—	\$77,500	—	—
Percent of List Price Received*	92.4%	—	—	92.4%	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

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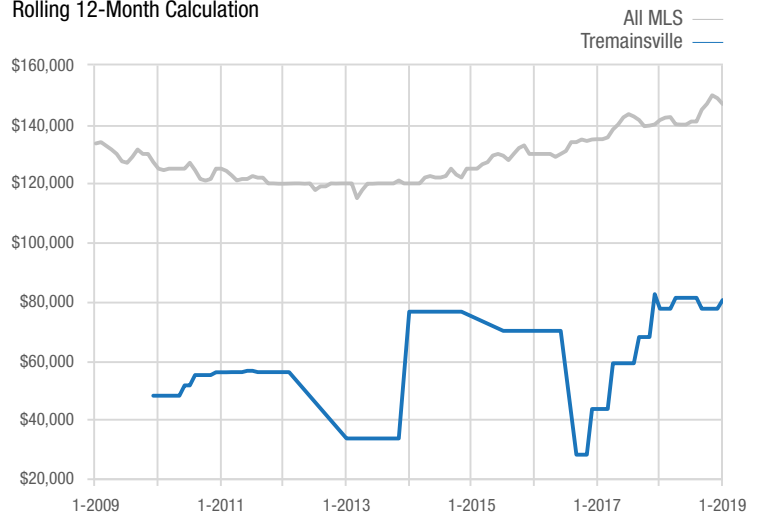
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Waterville

MLS Area 10: 43566

Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	11	15	+ 36.4%	11	15	+ 36.4%
Pending Sales	9	5	- 44.4%	9	5	- 44.4%
Closed Sales	7	6	- 14.3%	7	6	- 14.3%
Days on Market Until Sale	70	119	+ 70.0%	70	119	+ 70.0%
Median Sales Price*	\$309,400	\$225,000	- 27.3%	\$309,400	\$225,000	- 27.3%
Average Sales Price*	\$314,243	\$213,460	- 32.1%	\$314,243	\$213,460	- 32.1%
Percent of List Price Received*	99.1%	98.9%	- 0.2%	99.1%	98.9%	- 0.2%
Inventory of Homes for Sale	38	30	- 21.1%	—	—	—
Months Supply of Inventory	3.7	2.9	- 21.6%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	2	2	0.0%	2	2	0.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	3	6	+ 100.0%	—	—	—
Months Supply of Inventory	1.4	3.6	+ 157.1%	—	—	—

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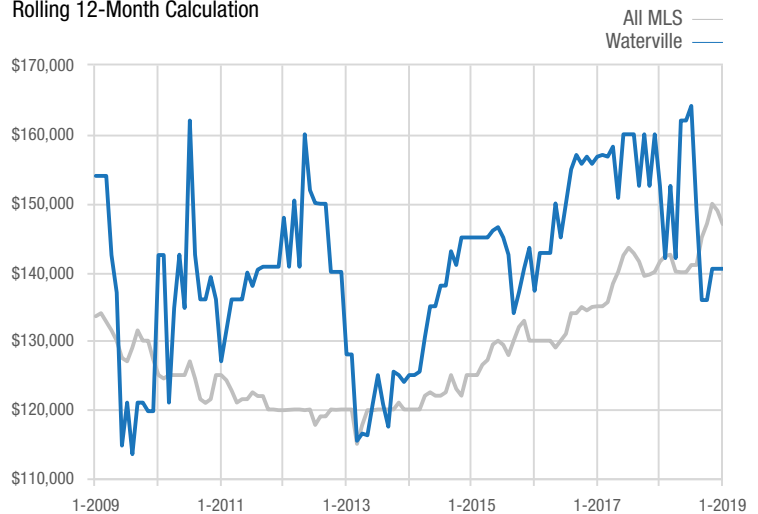
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Whitehouse

MLS Area 08: 43571

Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	15	11	- 26.7%	15	11	- 26.7%
Pending Sales	4	9	+ 125.0%	4	9	+ 125.0%
Closed Sales	5	4	- 20.0%	5	4	- 20.0%
Days on Market Until Sale	119	125	+ 5.0%	119	125	+ 5.0%
Median Sales Price*	\$185,000	\$307,550	+ 66.2%	\$185,000	\$307,550	+ 66.2%
Average Sales Price*	\$148,580	\$295,200	+ 98.7%	\$148,580	\$295,200	+ 98.7%
Percent of List Price Received*	93.6%	100.5%	+ 7.4%	93.6%	100.5%	+ 7.4%
Inventory of Homes for Sale	33	30	- 9.1%	—	—	—
Months Supply of Inventory	3.2	3.1	- 3.1%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	0.8	0.0%	—	—	—

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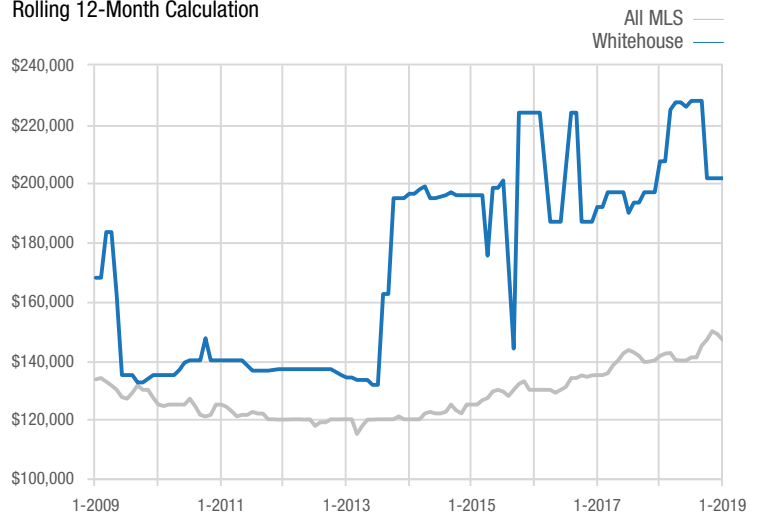
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

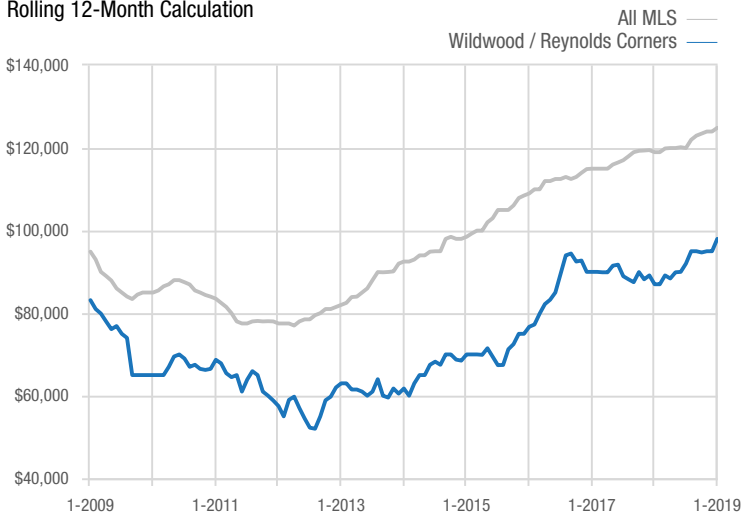
Single Family	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	33	27	- 18.2%	33	27	- 18.2%
Pending Sales	21	17	- 19.0%	21	17	- 19.0%
Closed Sales	20	19	- 5.0%	20	19	- 5.0%
Days on Market Until Sale	82	89	+ 8.5%	82	89	+ 8.5%
Median Sales Price*	\$69,400	\$86,325	+ 24.4%	\$69,400	\$86,325	+ 24.4%
Average Sales Price*	\$71,297	\$110,594	+ 55.1%	\$71,297	\$110,594	+ 55.1%
Percent of List Price Received*	94.8%	95.8%	+ 1.1%	94.8%	95.8%	+ 1.1%
Inventory of Homes for Sale	110	83	- 24.5%	—	—	—
Months Supply of Inventory	3.5	2.9	- 17.1%	—	—	—

Condo-Villa	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
Key Metrics						
New Listings	10	6	- 40.0%	10	6	- 40.0%
Pending Sales	4	4	0.0%	4	4	0.0%
Closed Sales	6	3	- 50.0%	6	3	- 50.0%
Days on Market Until Sale	193	89	- 53.9%	193	89	- 53.9%
Median Sales Price*	\$139,773	\$84,000	- 39.9%	\$139,773	\$84,000	- 39.9%
Average Sales Price*	\$123,308	\$69,633	- 43.5%	\$123,308	\$69,633	- 43.5%
Percent of List Price Received*	95.7%	97.8%	+ 2.2%	95.7%	97.8%	+ 2.2%
Inventory of Homes for Sale	30	14	- 53.3%	—	—	—
Months Supply of Inventory	5.0	1.8	- 64.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

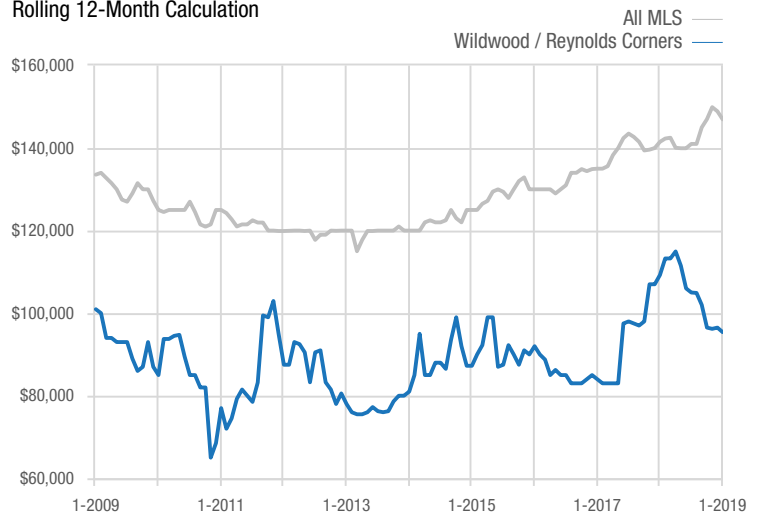
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.