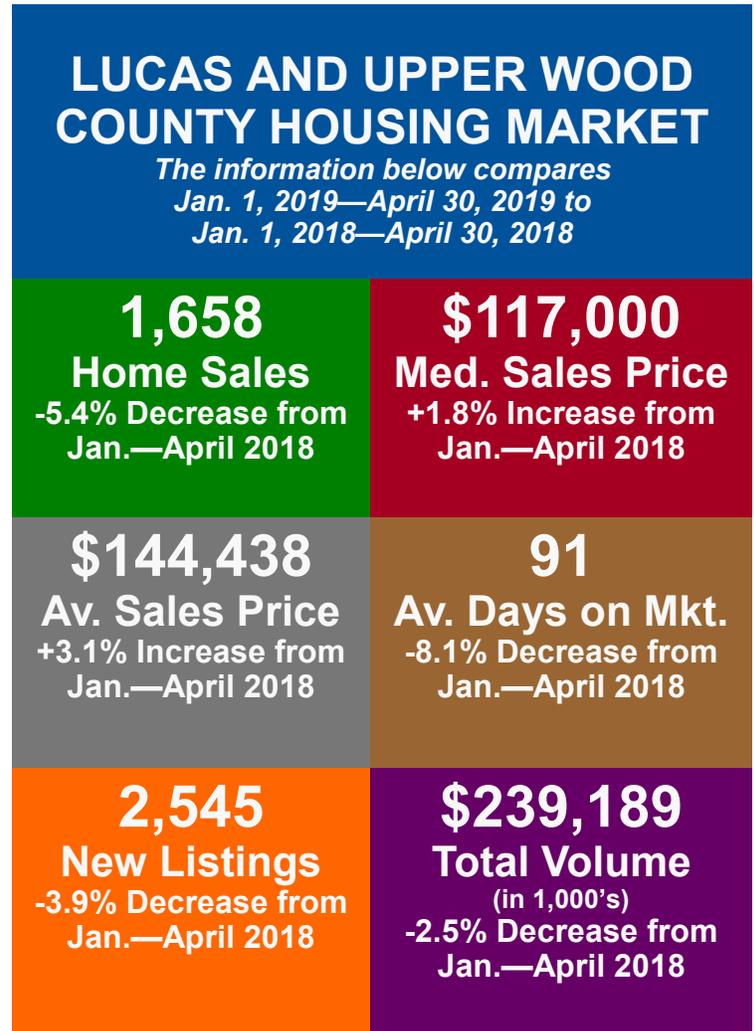
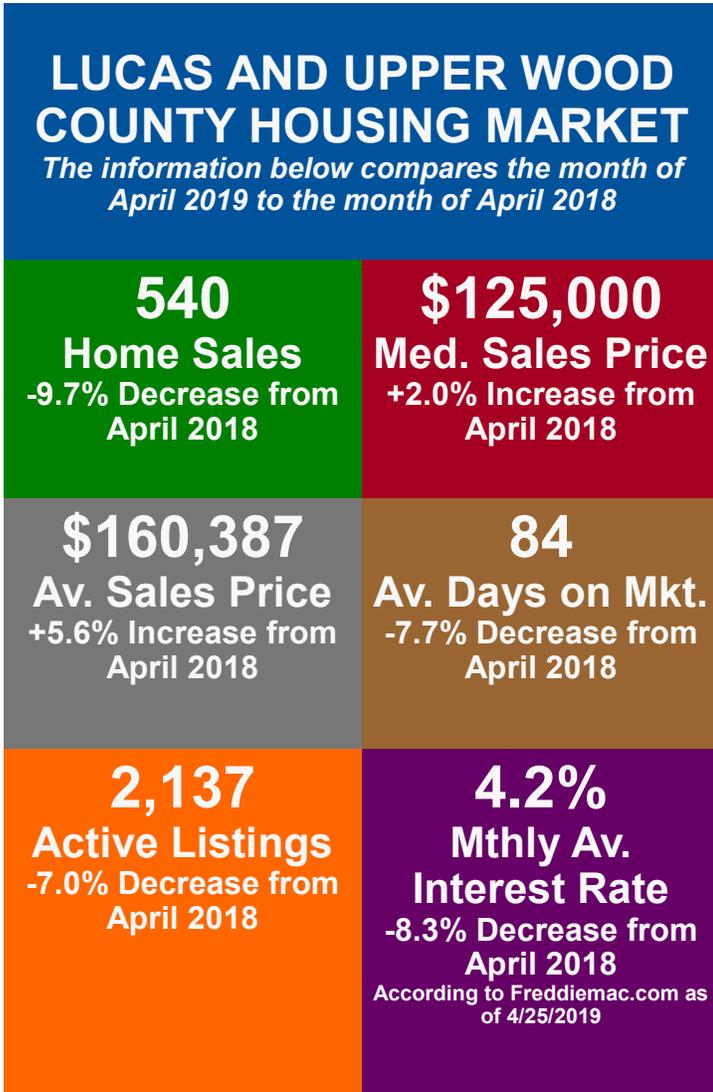


Local Market Update—April 2019

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Monthly Indicators



April 2019

For much of the country, the first quarter of 2019 provided several disruptive weather patterns that contributed to less foot traffic toward potential home sales. Coupled with low affordability, higher prices and an inventory situation in its infancy of recovering from record lows – not to mention several more days of wintry weather in April – slower sales persisted across most residential real estate markets. However, buyers are beginning to return in force this spring. For well-priced homes in desirable locations, competition is fierce.

New Listings increased 3.1 percent for Single Family homes and 19.0 percent for Condo-Villa homes. Pending Sales increased 3.2 percent for Single Family homes and 68.2 percent for Condo-Villa homes. Inventory decreased 8.3 percent for Single Family homes and 6.6 percent for Condo-Villa homes.

Median Sales Price increased 2.8 percent to \$123,400 for Single Family homes and 38.8 percent to \$167,250 for Condo-Villa homes. Days on Market decreased 7.4 percent for Single Family homes and 16.0 percent for Condo-Villa homes. Months Supply of Inventory decreased 10.8 percent for Single Family homes and 12.8 percent for Condo-Villa homes.

The national unemployment rate dropped to 3.6 percent during April 2019, the lowest level since 1969. A historically low unemployment rate can provide reassurance to wary consumers. But in order for sales to increase on a grand scale, buyers will need more spending power, or sellers will need to reduce prices to land where buyers are most active. Neither situation is likely to occur in 2019, yet inventory is straining to keep pace in the most competitive price ranges.

Quick Facts

- 4.5%

Change in Number of
Closed Sales
All Properties

+ 4.2%

Change in Number of
Median Sales Price
All Properties

- 8.1%

Change in Number of
Homes for Sale
All Properties

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Local Market Update – April 2019

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Lucas County

Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	682	695	+ 1.9%	2,301	2,156	- 6.3%
Pending Sales	536	529	- 1.3%	1,626	1,542	- 5.2%
Closed Sales	516	463	- 10.3%	1,512	1,424	- 5.8%
Days on Market Until Sale	92	84	- 8.7%	98	89	- 9.2%
Median Sales Price*	\$115,000	\$117,500	+ 2.2%	\$104,900	\$107,500	+ 2.5%
Average Sales Price*	\$139,664	\$143,582	+ 2.8%	\$127,860	\$131,019	+ 2.5%
Percent of List Price Received*	97.0%	96.7%	- 0.3%	96.2%	95.7%	- 0.5%
Inventory of Homes for Sale	1,626	1,458	- 10.3%	—	—	—
Months Supply of Inventory	3.7	3.2	- 13.5%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	61	71	+ 16.4%	204	190	- 6.9%
Pending Sales	30	50	+ 66.7%	142	142	0.0%
Closed Sales	33	39	+ 18.2%	138	122	- 11.6%
Days on Market Until Sale	84	89	+ 6.0%	98	103	+ 5.1%
Median Sales Price*	\$108,000	\$140,000	+ 29.6%	\$134,500	\$166,500	+ 23.8%
Average Sales Price*	\$127,271	\$157,197	+ 23.5%	\$147,286	\$166,973	+ 13.4%
Percent of List Price Received*	95.4%	97.2%	+ 1.9%	95.2%	96.8%	+ 1.7%
Inventory of Homes for Sale	141	128	- 9.2%	—	—	—
Months Supply of Inventory	3.8	3.1	- 18.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Local Market Update – April 2019

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Wood County

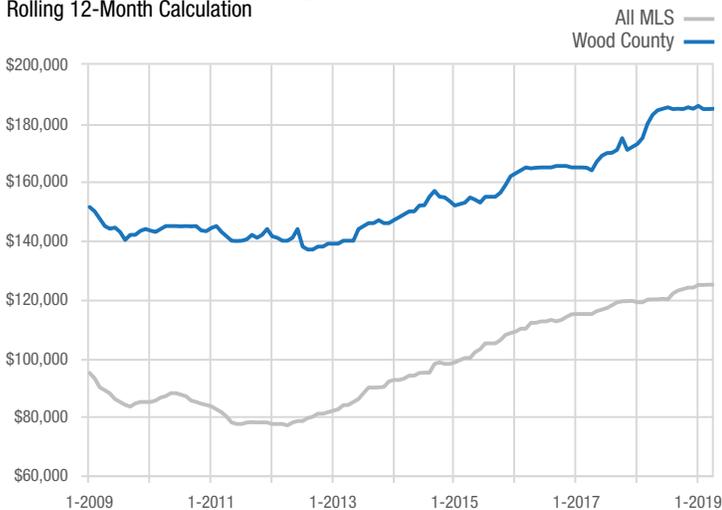
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	162	178	+ 9.9%	521	499	- 4.2%
Pending Sales	131	114	- 13.0%	375	359	- 4.3%
Closed Sales	118	97	- 17.8%	342	328	- 4.1%
Days on Market Until Sale	85	79	- 7.1%	100	99	- 1.0%
Median Sales Price*	\$202,650	\$210,000	+ 3.6%	\$194,000	\$185,000	- 4.6%
Average Sales Price*	\$214,482	\$250,901	+ 17.0%	\$211,029	\$215,657	+ 2.2%
Percent of List Price Received*	98.5%	98.9%	+ 0.4%	98.0%	97.6%	- 0.4%
Inventory of Homes for Sale	362	342	- 5.5%	—	—	—
Months Supply of Inventory	3.3	3.2	- 3.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	11	13	+ 18.2%	42	48	+ 14.3%
Pending Sales	11	17	+ 54.5%	40	37	- 7.5%
Closed Sales	10	14	+ 40.0%	37	33	- 10.8%
Days on Market Until Sale	72	55	- 23.6%	69	78	+ 13.0%
Median Sales Price*	\$182,300	\$205,250	+ 12.6%	\$172,750	\$198,400	+ 14.8%
Average Sales Price*	\$186,997	\$208,481	+ 11.5%	\$179,766	\$206,932	+ 15.1%
Percent of List Price Received*	97.6%	98.0%	+ 0.4%	97.3%	96.5%	- 0.8%
Inventory of Homes for Sale	22	26	+ 18.2%	—	—	—
Months Supply of Inventory	2.3	2.8	+ 21.7%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Toledo

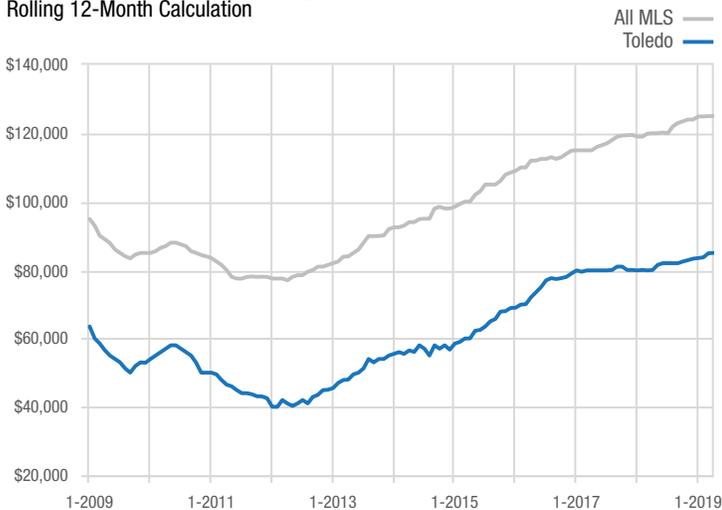
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	441	433	- 1.8%	1,506	1,396	- 7.3%
Pending Sales	363	340	- 6.3%	1,091	1,052	- 3.6%
Closed Sales	336	310	- 7.7%	1,016	996	- 2.0%
Days on Market Until Sale	92	83	- 9.8%	96	88	- 8.3%
Median Sales Price*	\$87,000	\$89,500	+ 2.9%	\$74,000	\$79,900	+ 8.0%
Average Sales Price*	\$98,598	\$99,256	+ 0.7%	\$89,703	\$93,882	+ 4.7%
Percent of List Price Received*	96.6%	96.3%	- 0.3%	95.4%	94.8%	- 0.6%
Inventory of Homes for Sale	1,062	893	- 15.9%	—	—	—
Months Supply of Inventory	3.6	3.0	- 16.7%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	31	41	+ 32.3%	104	118	+ 13.5%
Pending Sales	19	26	+ 36.8%	77	81	+ 5.2%
Closed Sales	18	18	0.0%	73	67	- 8.2%
Days on Market Until Sale	69	95	+ 37.7%	95	97	+ 2.1%
Median Sales Price*	\$87,450	\$100,250	+ 14.6%	\$103,000	\$103,000	0.0%
Average Sales Price*	\$104,539	\$115,306	+ 10.3%	\$117,509	\$128,620	+ 9.5%
Percent of List Price Received*	95.4%	96.9%	+ 1.6%	94.9%	96.7%	+ 1.9%
Inventory of Homes for Sale	77	79	+ 2.6%	—	—	—
Months Supply of Inventory	3.7	3.3	- 10.8%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	35	30	- 14.3%	101	71	- 29.7%
Pending Sales	32	17	- 46.9%	74	54	- 27.0%
Closed Sales	29	11	- 62.1%	69	50	- 27.5%
Days on Market Until Sale	78	46	- 41.0%	93	94	+ 1.1%
Median Sales Price*	\$174,000	\$160,000	- 8.0%	\$173,000	\$157,500	- 9.0%
Average Sales Price*	\$184,576	\$178,464	- 3.3%	\$189,268	\$189,452	+ 0.1%
Percent of List Price Received*	98.4%	99.5%	+ 1.1%	98.0%	97.7%	- 0.3%
Inventory of Homes for Sale	59	47	- 20.3%	—	—	—
Months Supply of Inventory	3.3	2.6	- 21.2%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	2	—	6	4	- 33.3%
Pending Sales	2	2	0.0%	6	2	- 66.7%
Closed Sales	2	1	- 50.0%	6	1	- 83.3%
Days on Market Until Sale	39	153	+ 292.3%	34	153	+ 350.0%
Median Sales Price*	\$213,875	\$309,900	+ 44.9%	\$217,500	\$309,900	+ 42.5%
Average Sales Price*	\$213,875	\$309,900	+ 44.9%	\$237,111	\$309,900	+ 30.7%
Percent of List Price Received*	98.0%	100.0%	+ 2.0%	98.0%	100.0%	+ 2.0%
Inventory of Homes for Sale	3	5	+ 66.7%	—	—	—
Months Supply of Inventory	1.5	2.0	+ 33.3%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East River

MLS Area 24: 43605

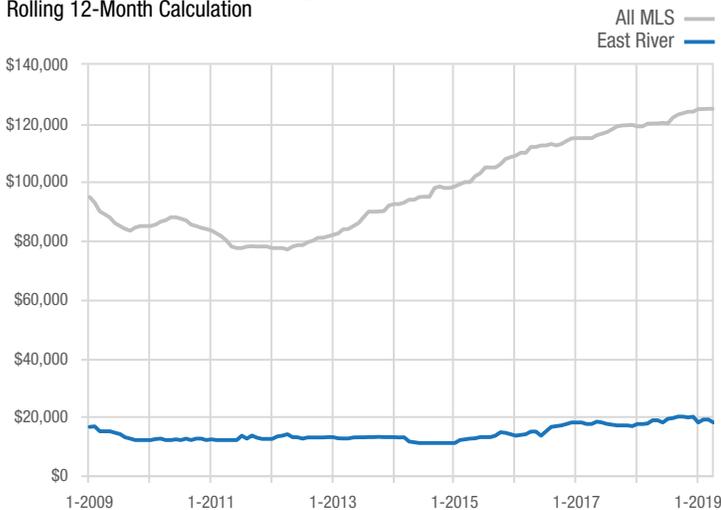
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	19	17	- 10.5%	97	76	- 21.6%
Pending Sales	26	20	- 23.1%	75	57	- 24.0%
Closed Sales	25	18	- 28.0%	71	60	- 15.5%
Days on Market Until Sale	90	77	- 14.4%	81	78	- 3.7%
Median Sales Price*	\$21,500	\$15,700	- 27.0%	\$19,951	\$17,500	- 12.3%
Average Sales Price*	\$26,232	\$21,297	- 18.8%	\$23,510	\$22,289	- 5.2%
Percent of List Price Received*	91.9%	88.1%	- 4.1%	91.3%	88.8%	- 2.7%
Inventory of Homes for Sale	60	47	- 21.7%	—	—	—
Months Supply of Inventory	3.5	2.9	- 17.1%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	32	—	—
Median Sales Price*	—	—	—	\$226,000	—	—
Average Sales Price*	—	—	—	\$226,000	—	—
Percent of List Price Received*	—	—	—	97.5%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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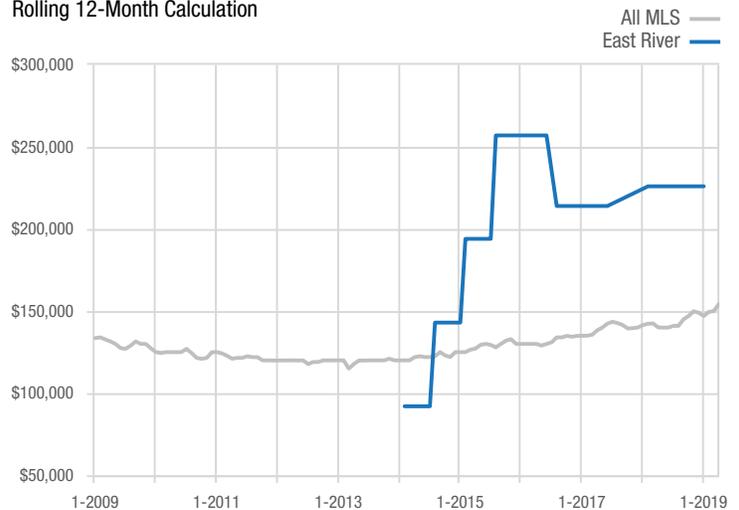
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	—	7	2	- 71.4%
Pending Sales	3	0	- 100.0%	13	4	- 69.2%
Closed Sales	3	0	- 100.0%	12	4	- 66.7%
Days on Market Until Sale	170	—	—	127	82	- 35.4%
Median Sales Price*	\$38,000	—	—	\$39,000	\$180,000	+ 361.5%
Average Sales Price*	\$83,000	—	—	\$75,692	\$180,500	+ 138.5%
Percent of List Price Received*	89.1%	—	—	86.0%	91.9%	+ 6.9%
Inventory of Homes for Sale	8	5	- 37.5%	—	—	—
Months Supply of Inventory	2.7	2.0	- 25.9%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Five Points / Northtowne

MLS Area 13: 43612

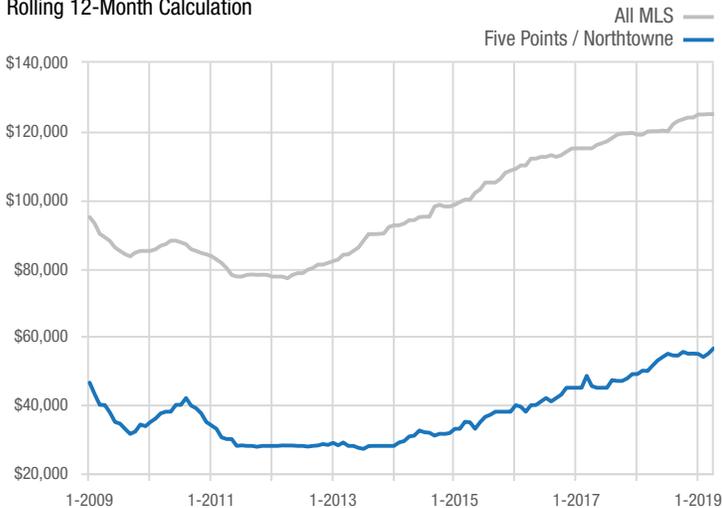
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	43	45	+ 4.7%	165	150	- 9.1%
Pending Sales	38	51	+ 34.2%	129	144	+ 11.6%
Closed Sales	42	43	+ 2.4%	126	130	+ 3.2%
Days on Market Until Sale	114	83	- 27.2%	104	98	- 5.8%
Median Sales Price*	\$54,500	\$60,000	+ 10.1%	\$50,000	\$54,900	+ 9.8%
Average Sales Price*	\$59,726	\$63,247	+ 5.9%	\$54,746	\$58,959	+ 7.7%
Percent of List Price Received*	100.6%	95.1%	- 5.5%	96.6%	93.5%	- 3.2%
Inventory of Homes for Sale	124	71	- 42.7%	—	—	—
Months Supply of Inventory	3.7	2.1	- 43.2%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Franklin Park / Trilby

MLS Area 11: 43623

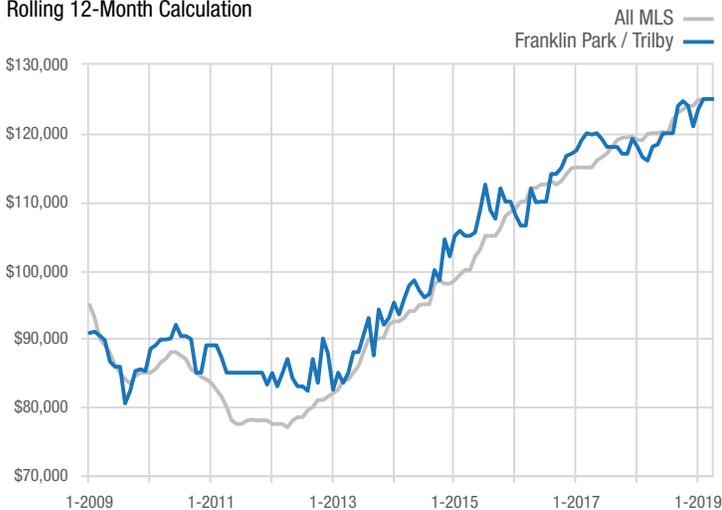
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	40	29	- 27.5%	117	90	- 23.1%
Pending Sales	29	23	- 20.7%	86	70	- 18.6%
Closed Sales	29	23	- 20.7%	75	67	- 10.7%
Days on Market Until Sale	105	111	+ 5.7%	100	94	- 6.0%
Median Sales Price*	\$124,900	\$132,000	+ 5.7%	\$107,000	\$129,000	+ 20.6%
Average Sales Price*	\$165,058	\$163,982	- 0.7%	\$139,983	\$156,203	+ 11.6%
Percent of List Price Received*	95.9%	98.3%	+ 2.5%	95.3%	98.1%	+ 2.9%
Inventory of Homes for Sale	73	49	- 32.9%	—	—	—
Months Supply of Inventory	3.4	2.3	- 32.4%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	1	3	+ 200.0%	6	9	+ 50.0%
Pending Sales	0	1	—	4	7	+ 75.0%
Closed Sales	2	1	- 50.0%	4	6	+ 50.0%
Days on Market Until Sale	45	37	- 17.8%	27	51	+ 88.9%
Median Sales Price*	\$187,500	\$93,700	- 50.0%	\$115,000	\$94,350	- 18.0%
Average Sales Price*	\$187,500	\$93,700	- 50.0%	\$140,625	\$108,417	- 22.9%
Percent of List Price Received*	95.1%	100.9%	+ 6.1%	96.4%	101.1%	+ 4.9%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.4	1.1	- 21.4%	—	—	—

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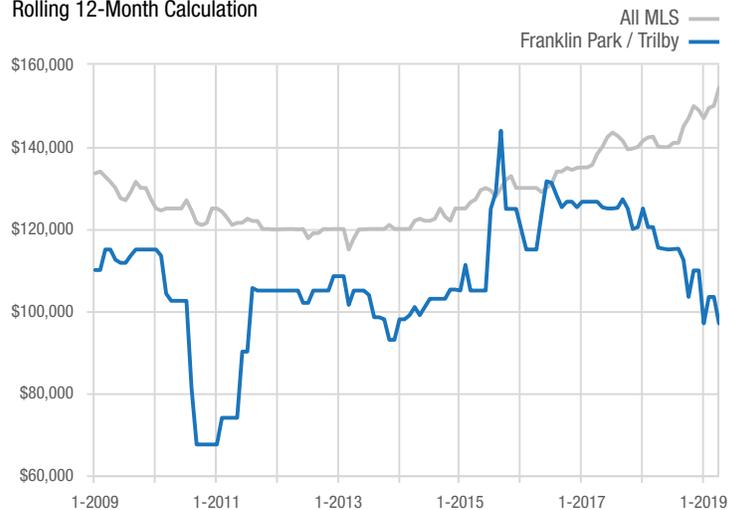
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

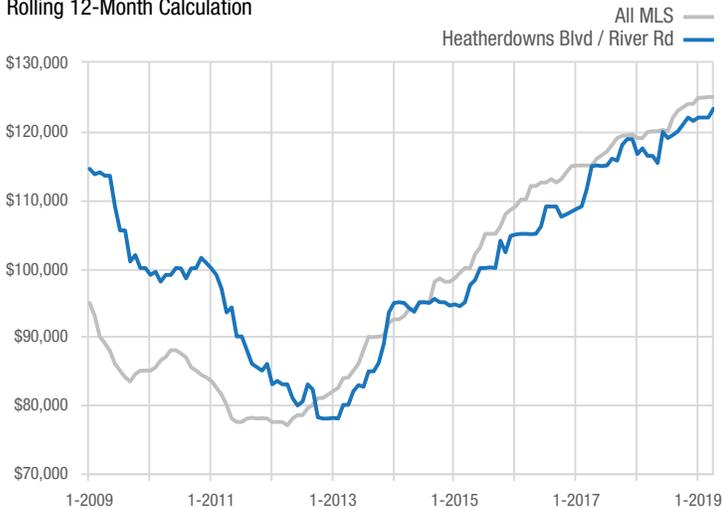
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	59	61	+ 3.4%	187	143	- 23.5%
Pending Sales	56	36	- 35.7%	144	109	- 24.3%
Closed Sales	52	28	- 46.2%	127	101	- 20.5%
Days on Market Until Sale	73	75	+ 2.7%	91	87	- 4.4%
Median Sales Price*	\$117,250	\$124,500	+ 6.2%	\$115,750	\$125,000	+ 8.0%
Average Sales Price*	\$122,928	\$135,230	+ 10.0%	\$120,210	\$127,216	+ 5.8%
Percent of List Price Received*	98.0%	99.5%	+ 1.5%	97.1%	98.3%	+ 1.2%
Inventory of Homes for Sale	109	99	- 9.2%	—	—	—
Months Supply of Inventory	2.8	2.7	- 3.6%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	9	9	0.0%	26	25	- 3.8%
Pending Sales	7	6	- 14.3%	19	13	- 31.6%
Closed Sales	6	2	- 66.7%	16	8	- 50.0%
Days on Market Until Sale	46	32	- 30.4%	68	89	+ 30.9%
Median Sales Price*	\$72,450	\$52,000	- 28.2%	\$89,950	\$73,450	- 18.3%
Average Sales Price*	\$67,567	\$52,000	- 23.0%	\$110,556	\$73,863	- 33.2%
Percent of List Price Received*	93.6%	95.8%	+ 2.4%	94.0%	93.1%	- 1.0%
Inventory of Homes for Sale	14	20	+ 42.9%	—	—	—
Months Supply of Inventory	2.9	4.4	+ 51.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – April 2019

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Maumee

MLS Area 07: 43537

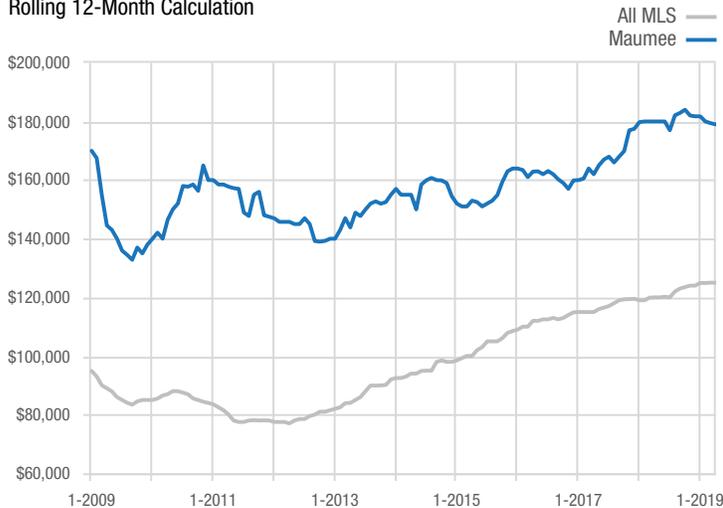
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	65	59	- 9.2%	175	190	+ 8.6%
Pending Sales	35	57	+ 62.9%	114	130	+ 14.0%
Closed Sales	46	45	- 2.2%	112	111	- 0.9%
Days on Market Until Sale	78	79	+ 1.3%	90	77	- 14.4%
Median Sales Price*	\$171,000	\$171,250	+ 0.1%	\$180,000	\$168,000	- 6.7%
Average Sales Price*	\$206,168	\$223,575	+ 8.4%	\$208,581	\$205,066	- 1.7%
Percent of List Price Received*	97.5%	97.5%	0.0%	97.8%	98.0%	+ 0.2%
Inventory of Homes for Sale	118	117	- 0.8%	—	—	—
Months Supply of Inventory	3.5	3.4	- 2.9%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	8	9	+ 12.5%	20	21	+ 5.0%
Pending Sales	2	8	+ 300.0%	14	19	+ 35.7%
Closed Sales	0	5	—	12	16	+ 33.3%
Days on Market Until Sale	—	42	—	76	80	+ 5.3%
Median Sales Price*	—	\$214,000	—	\$170,650	\$199,500	+ 16.9%
Average Sales Price*	—	\$216,999	—	\$224,143	\$224,562	+ 0.2%
Percent of List Price Received*	—	97.7%	—	96.3%	97.1%	+ 0.8%
Inventory of Homes for Sale	14	11	- 21.4%	—	—	—
Months Supply of Inventory	3.3	2.3	- 30.3%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Monclova

MLS Area 06: 43542

Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	7	5	- 28.6%	35	33	- 5.7%
Pending Sales	6	10	+ 66.7%	18	19	+ 5.6%
Closed Sales	7	6	- 14.3%	16	16	0.0%
Days on Market Until Sale	159	78	- 50.9%	156	117	- 25.0%
Median Sales Price*	\$308,000	\$353,700	+ 14.8%	\$298,500	\$349,000	+ 16.9%
Average Sales Price*	\$290,455	\$332,217	+ 14.4%	\$310,187	\$338,343	+ 9.1%
Percent of List Price Received*	98.1%	98.6%	+ 0.5%	97.1%	97.3%	+ 0.2%
Inventory of Homes for Sale	30	30	0.0%	—	—	—
Months Supply of Inventory	5.3	5.1	- 3.8%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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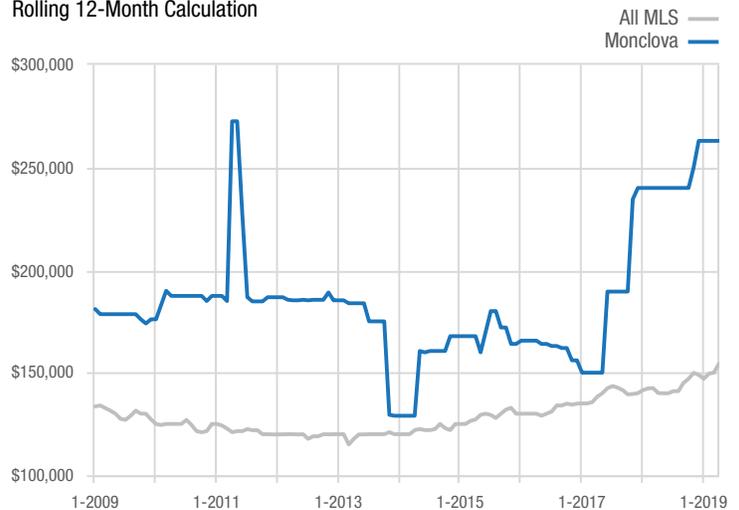
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

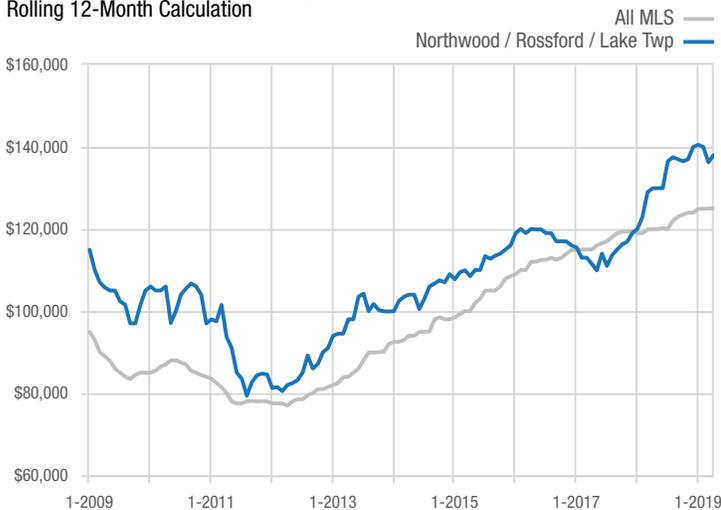
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	21	36	+ 71.4%	80	92	+ 15.0%
Pending Sales	21	25	+ 19.0%	69	78	+ 13.0%
Closed Sales	17	26	+ 52.9%	65	82	+ 26.2%
Days on Market Until Sale	81	113	+ 39.5%	102	101	- 1.0%
Median Sales Price*	\$110,000	\$156,200	+ 42.0%	\$143,000	\$139,900	- 2.2%
Average Sales Price*	\$131,588	\$178,249	+ 35.5%	\$138,095	\$152,484	+ 10.4%
Percent of List Price Received*	96.0%	97.9%	+ 2.0%	96.7%	98.0%	+ 1.3%
Inventory of Homes for Sale	55	65	+ 18.2%	—	—	—
Months Supply of Inventory	2.5	2.7	+ 8.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	1	0	- 100.0%	3	6	+ 100.0%
Pending Sales	0	4	—	3	4	+ 33.3%
Closed Sales	0	4	—	3	4	+ 33.3%
Days on Market Until Sale	—	63	—	130	63	- 51.5%
Median Sales Price*	—	\$200,500	—	\$47,000	\$200,500	+ 326.6%
Average Sales Price*	—	\$176,125	—	\$45,333	\$176,125	+ 288.5%
Percent of List Price Received*	—	97.4%	—	95.3%	97.4%	+ 2.2%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.6	1.2	- 25.0%	—	—	—

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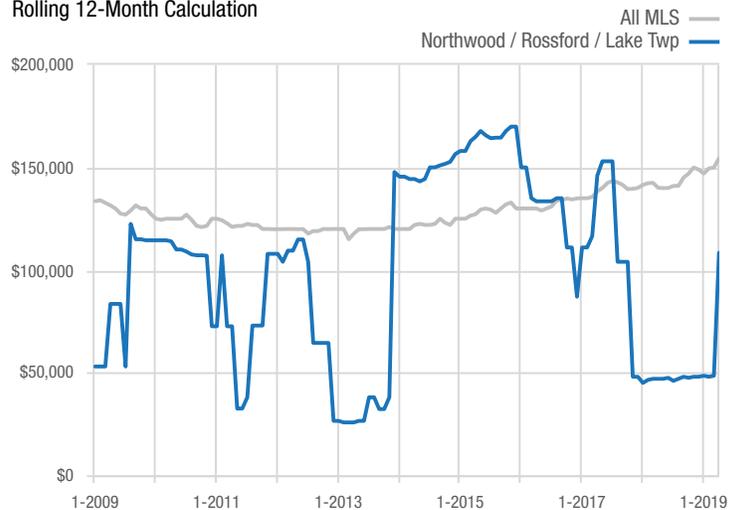
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

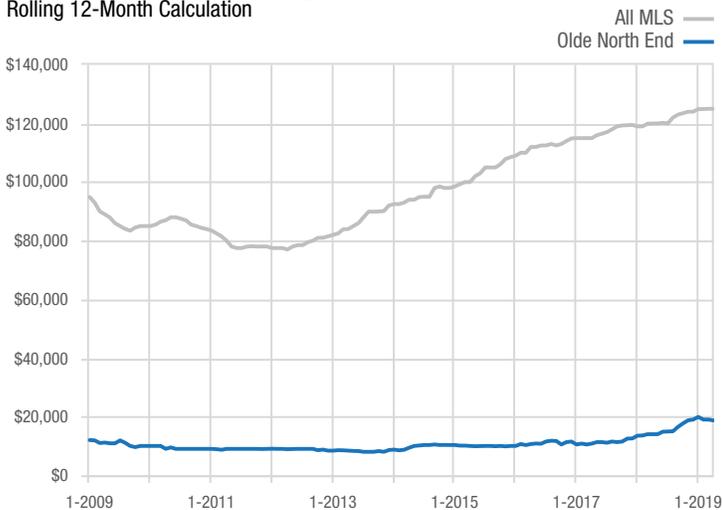
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	13	27	+ 107.7%	37	80	+ 116.2%
Pending Sales	3	15	+ 400.0%	23	37	+ 60.9%
Closed Sales	6	18	+ 200.0%	27	36	+ 33.3%
Days on Market Until Sale	143	85	- 40.6%	104	67	- 35.6%
Median Sales Price*	\$14,000	\$13,000	- 7.1%	\$16,000	\$13,500	- 15.6%
Average Sales Price*	\$20,090	\$18,664	- 7.1%	\$26,540	\$18,046	- 32.0%
Percent of List Price Received*	88.7%	93.2%	+ 5.1%	93.9%	87.2%	- 7.1%
Inventory of Homes for Sale	38	47	+ 23.7%	—	—	—
Months Supply of Inventory	4.1	5.2	+ 26.8%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

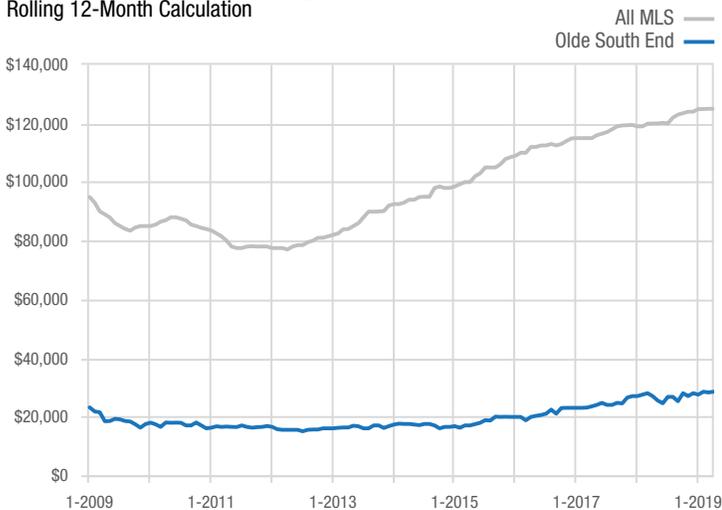
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	14	19	+ 35.7%	101	95	- 5.9%
Pending Sales	22	9	- 59.1%	56	60	+ 7.1%
Closed Sales	14	9	- 35.7%	47	66	+ 40.4%
Days on Market Until Sale	68	52	- 23.5%	84	70	- 16.7%
Median Sales Price*	\$22,250	\$33,750	+ 51.7%	\$22,150	\$27,000	+ 21.9%
Average Sales Price*	\$33,807	\$31,806	- 5.9%	\$28,311	\$31,325	+ 10.6%
Percent of List Price Received*	87.5%	92.2%	+ 5.4%	90.8%	93.1%	+ 2.5%
Inventory of Homes for Sale	80	62	- 22.5%	—	—	—
Months Supply of Inventory	5.4	3.2	- 40.7%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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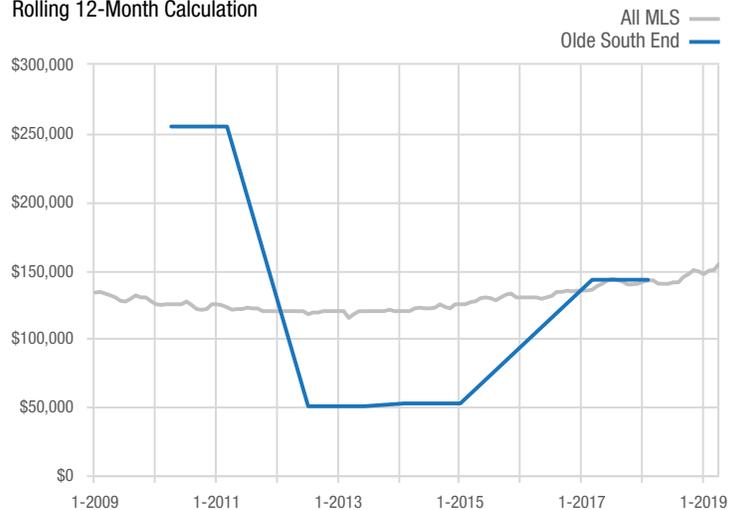
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

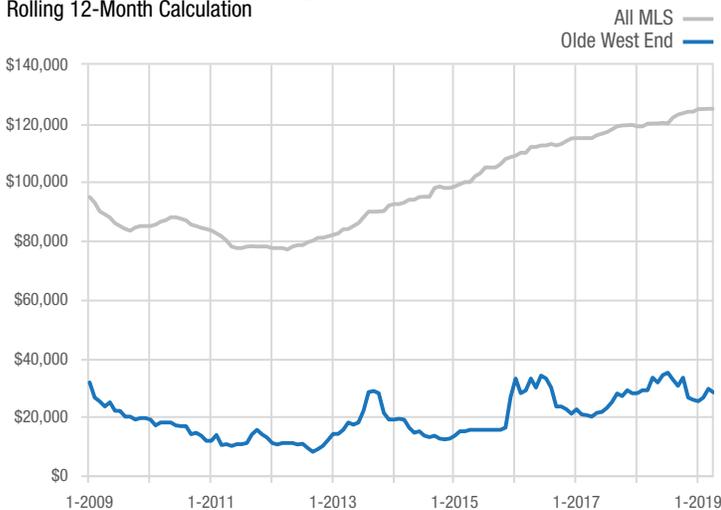
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	2	5	+ 150.0%	15	26	+ 73.3%
Pending Sales	4	4	0.0%	16	15	- 6.3%
Closed Sales	9	7	- 22.2%	18	14	- 22.2%
Days on Market Until Sale	49	109	+ 122.4%	85	99	+ 16.5%
Median Sales Price*	\$70,889	\$34,625	- 51.2%	\$29,000	\$34,250	+ 18.1%
Average Sales Price*	\$112,757	\$80,005	- 29.0%	\$67,983	\$65,299	- 3.9%
Percent of List Price Received*	93.4%	92.4%	- 1.1%	91.9%	89.0%	- 3.2%
Inventory of Homes for Sale	9	24	+ 166.7%	—	—	—
Months Supply of Inventory	2.0	6.1	+ 205.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	2	0	- 100.0%
Closed Sales	0	0	—	3	2	- 33.3%
Days on Market Until Sale	—	—	—	78	117	+ 50.0%
Median Sales Price*	—	—	—	\$44,567	\$69,000	+ 54.8%
Average Sales Price*	—	—	—	\$47,022	\$69,000	+ 46.7%
Percent of List Price Received*	—	—	—	100.1%	89.2%	- 10.9%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.6	1.0	- 37.5%	—	—	—

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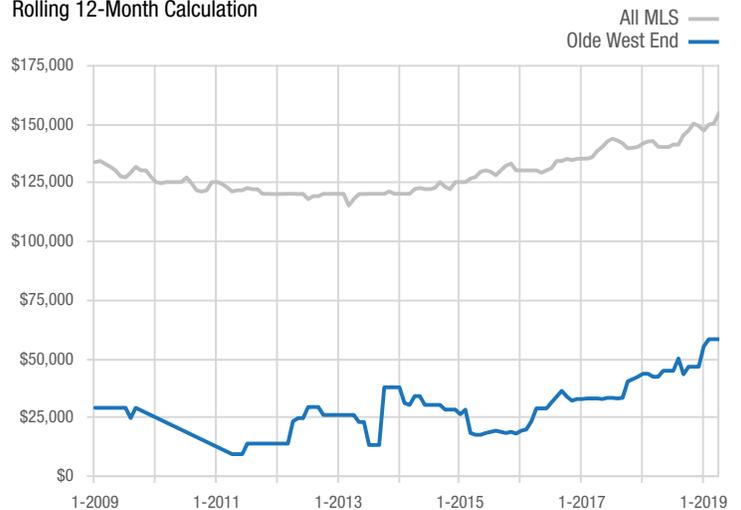
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

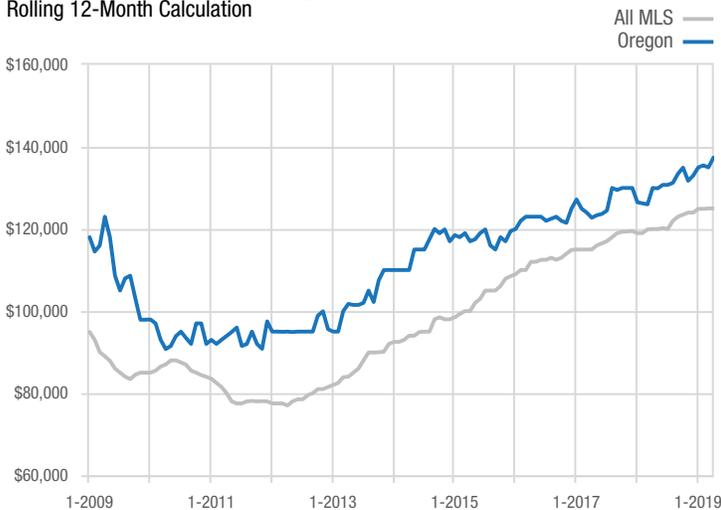
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	27	38	+ 40.7%	112	91	- 18.8%
Pending Sales	31	21	- 32.3%	78	67	- 14.1%
Closed Sales	29	19	- 34.5%	71	60	- 15.5%
Days on Market Until Sale	83	83	0.0%	91	96	+ 5.5%
Median Sales Price*	\$131,500	\$162,000	+ 23.2%	\$125,000	\$136,500	+ 9.2%
Average Sales Price*	\$138,859	\$182,325	+ 31.3%	\$132,909	\$160,106	+ 20.5%
Percent of List Price Received*	95.9%	99.3%	+ 3.5%	97.1%	97.7%	+ 0.6%
Inventory of Homes for Sale	74	72	- 2.7%	—	—	—
Months Supply of Inventory	3.7	3.7	0.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	0	1	—	3	1	- 66.7%
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	24	—	—	34	—	—
Median Sales Price*	\$205,000	—	—	\$170,500	—	—
Average Sales Price*	\$205,000	—	—	\$170,500	—	—
Percent of List Price Received*	98.1%	—	—	99.5%	—	—
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.4	1.0	- 28.6%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

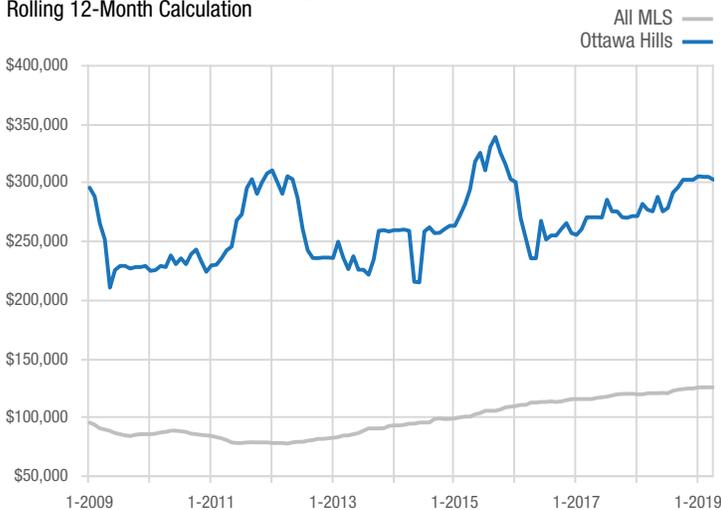
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	25	12	- 52.0%	62	50	- 19.4%
Pending Sales	10	8	- 20.0%	29	23	- 20.7%
Closed Sales	3	6	+ 100.0%	22	21	- 4.5%
Days on Market Until Sale	97	106	+ 9.3%	115	122	+ 6.1%
Median Sales Price*	\$349,000	\$244,500	- 29.9%	\$285,000	\$259,500	- 8.9%
Average Sales Price*	\$447,000	\$270,922	- 39.4%	\$300,414	\$346,072	+ 15.2%
Percent of List Price Received*	98.0%	94.7%	- 3.4%	96.9%	95.5%	- 1.4%
Inventory of Homes for Sale	57	51	- 10.5%	—	—	—
Months Supply of Inventory	7.0	6.3	- 10.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	2	6	+ 200.0%	6	8	+ 33.3%
Pending Sales	1	2	+ 100.0%	3	7	+ 133.3%
Closed Sales	1	1	0.0%	3	5	+ 66.7%
Days on Market Until Sale	128	445	+ 247.7%	141	179	+ 27.0%
Median Sales Price*	\$76,000	\$82,000	+ 7.9%	\$76,000	\$82,000	+ 7.9%
Average Sales Price*	\$76,000	\$82,000	+ 7.9%	\$73,167	\$80,000	+ 9.3%
Percent of List Price Received*	95.1%	96.5%	+ 1.5%	89.2%	97.8%	+ 9.6%
Inventory of Homes for Sale	10	6	- 40.0%	—	—	—
Months Supply of Inventory	7.5	3.2	- 57.3%	—	—	—

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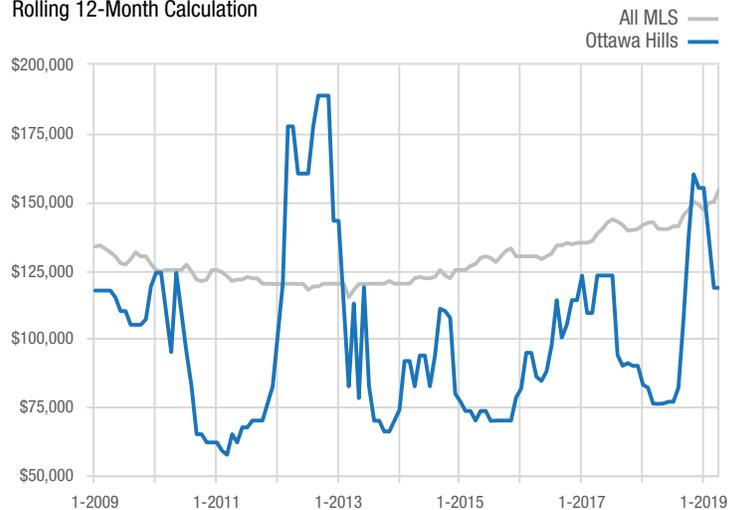
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	29	24	- 17.2%	91	90	- 1.1%
Pending Sales	25	25	0.0%	75	80	+ 6.7%
Closed Sales	18	26	+ 44.4%	65	76	+ 16.9%
Days on Market Until Sale	78	62	- 20.5%	88	85	- 3.4%
Median Sales Price*	\$141,500	\$120,050	- 15.2%	\$108,500	\$115,000	+ 6.0%
Average Sales Price*	\$133,583	\$122,543	- 8.3%	\$107,816	\$112,495	+ 4.3%
Percent of List Price Received*	94.6%	98.5%	+ 4.1%	96.4%	95.9%	- 0.5%
Inventory of Homes for Sale	53	54	+ 1.9%	—	—	—
Months Supply of Inventory	2.5	2.4	- 4.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	1	1	0.0%	5	2	- 60.0%
Pending Sales	1	0	- 100.0%	3	3	0.0%
Closed Sales	1	2	+ 100.0%	3	3	0.0%
Days on Market Until Sale	76	107	+ 40.8%	54	96	+ 77.8%
Median Sales Price*	\$60,000	\$105,750	+ 76.3%	\$60,000	\$116,500	+ 94.2%
Average Sales Price*	\$60,000	\$105,750	+ 76.3%	\$68,000	\$112,167	+ 65.0%
Percent of List Price Received*	94.1%	96.1%	+ 2.1%	90.1%	96.4%	+ 7.0%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	2.0	0.8	- 60.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

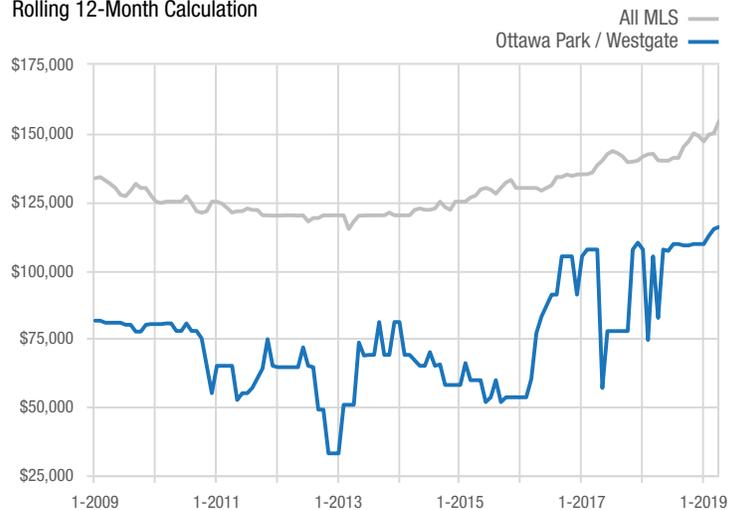
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – April 2019

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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

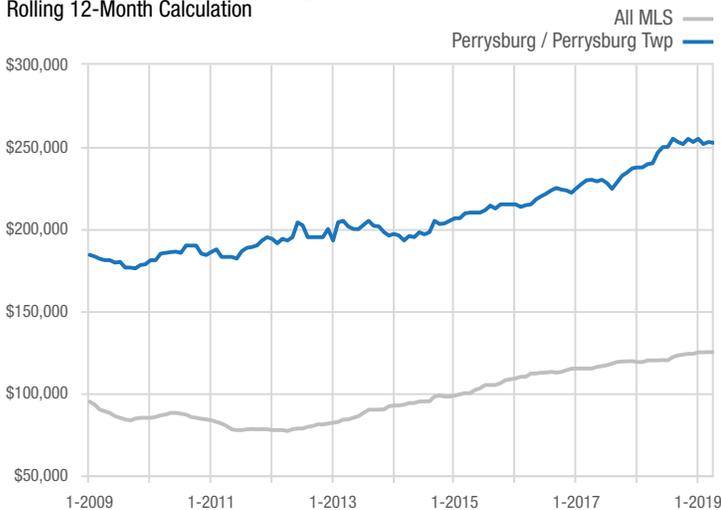
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	72	80	+ 11.1%	234	237	+ 1.3%
Pending Sales	60	52	- 13.3%	164	161	- 1.8%
Closed Sales	53	43	- 18.9%	144	135	- 6.3%
Days on Market Until Sale	83	72	- 13.3%	109	104	- 4.6%
Median Sales Price*	\$246,750	\$245,000	- 0.7%	\$246,500	\$249,000	+ 1.0%
Average Sales Price*	\$284,676	\$325,572	+ 14.4%	\$278,550	\$286,708	+ 2.9%
Percent of List Price Received*	98.7%	99.0%	+ 0.3%	97.8%	98.0%	+ 0.2%
Inventory of Homes for Sale	176	164	- 6.8%	—	—	—
Months Supply of Inventory	3.8	3.6	- 5.3%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	9	10	+ 11.1%	32	35	+ 9.4%
Pending Sales	8	10	+ 25.0%	30	30	0.0%
Closed Sales	7	8	+ 14.3%	27	26	- 3.7%
Days on Market Until Sale	92	40	- 56.5%	73	77	+ 5.5%
Median Sales Price*	\$191,849	\$211,500	+ 10.2%	\$187,500	\$197,700	+ 5.4%
Average Sales Price*	\$188,103	\$223,042	+ 18.6%	\$183,969	\$215,745	+ 17.3%
Percent of List Price Received*	97.6%	98.3%	+ 0.7%	97.4%	96.3%	- 1.1%
Inventory of Homes for Sale	16	18	+ 12.5%	—	—	—
Months Supply of Inventory	2.2	3.0	+ 36.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

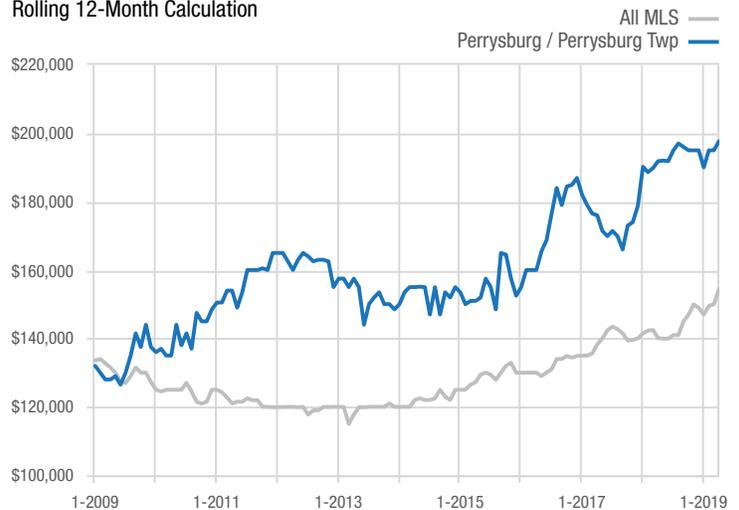
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

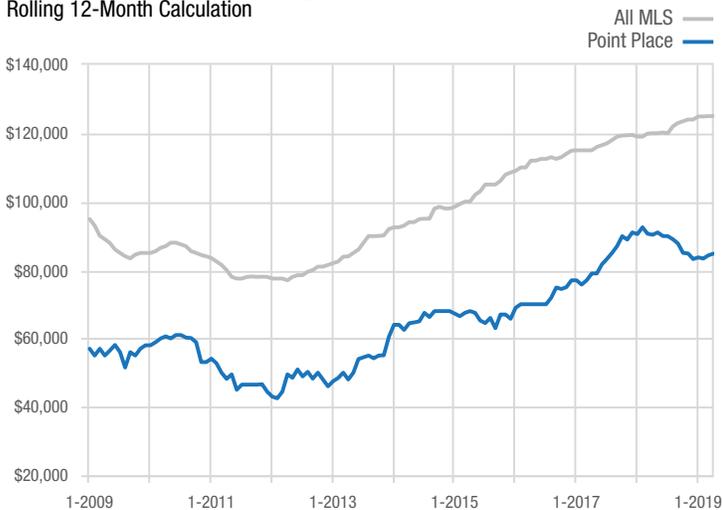
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	37	25	- 32.4%	99	90	- 9.1%
Pending Sales	25	25	0.0%	67	77	+ 14.9%
Closed Sales	17	25	+ 47.1%	64	76	+ 18.8%
Days on Market Until Sale	63	74	+ 17.5%	112	77	- 31.3%
Median Sales Price*	\$77,300	\$89,900	+ 16.3%	\$76,150	\$82,297	+ 8.1%
Average Sales Price*	\$89,618	\$93,247	+ 4.0%	\$84,989	\$81,174	- 4.5%
Percent of List Price Received*	100.5%	97.0%	- 3.5%	96.6%	94.9%	- 1.8%
Inventory of Homes for Sale	73	51	- 30.1%	—	—	—
Months Supply of Inventory	3.5	2.3	- 34.3%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	1	—	1	1	0.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	1	0.0%
Days on Market Until Sale	96	—	—	96	38	- 60.4%
Median Sales Price*	\$46,000	—	—	\$46,000	\$54,000	+ 17.4%
Average Sales Price*	\$46,000	—	—	\$46,000	\$54,000	+ 17.4%
Percent of List Price Received*	92.2%	—	—	92.2%	90.2%	- 2.2%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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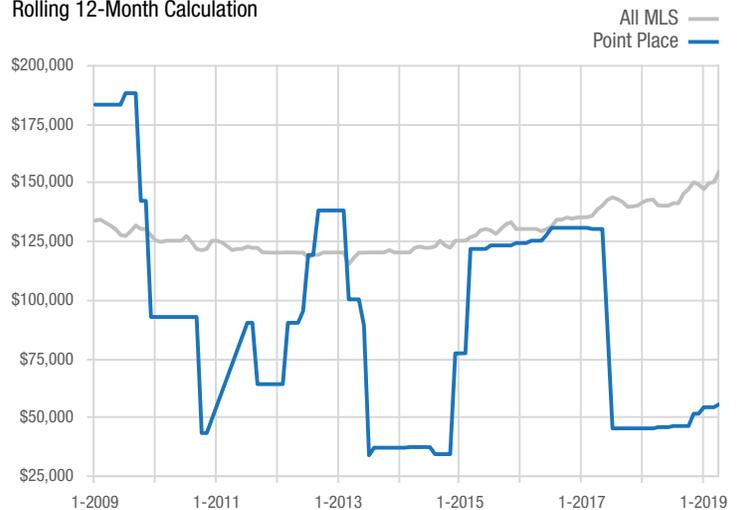
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

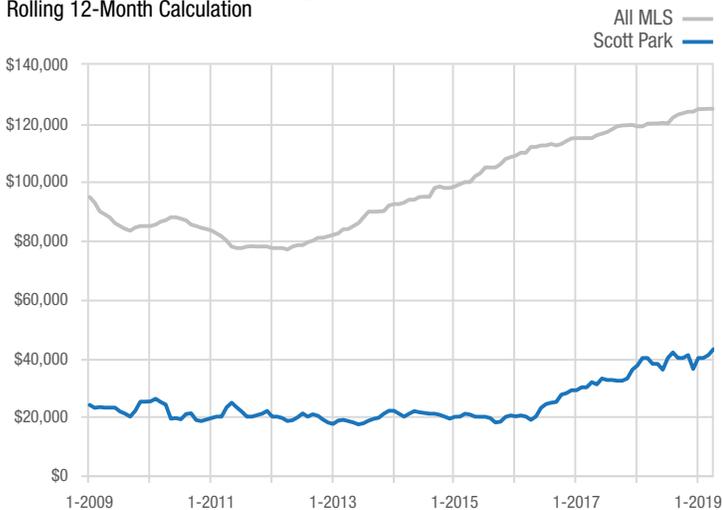
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	19	15	- 21.1%	76	66	- 13.2%
Pending Sales	19	17	- 10.5%	62	61	- 1.6%
Closed Sales	13	12	- 7.7%	54	59	+ 9.3%
Days on Market Until Sale	56	77	+ 37.5%	78	95	+ 21.8%
Median Sales Price*	\$30,000	\$52,000	+ 73.3%	\$33,250	\$49,500	+ 48.9%
Average Sales Price*	\$34,454	\$50,009	+ 45.1%	\$39,812	\$47,488	+ 19.3%
Percent of List Price Received*	92.9%	97.2%	+ 4.6%	91.3%	92.5%	+ 1.3%
Inventory of Homes for Sale	48	46	- 4.2%	—	—	—
Months Supply of Inventory	3.3	3.0	- 9.1%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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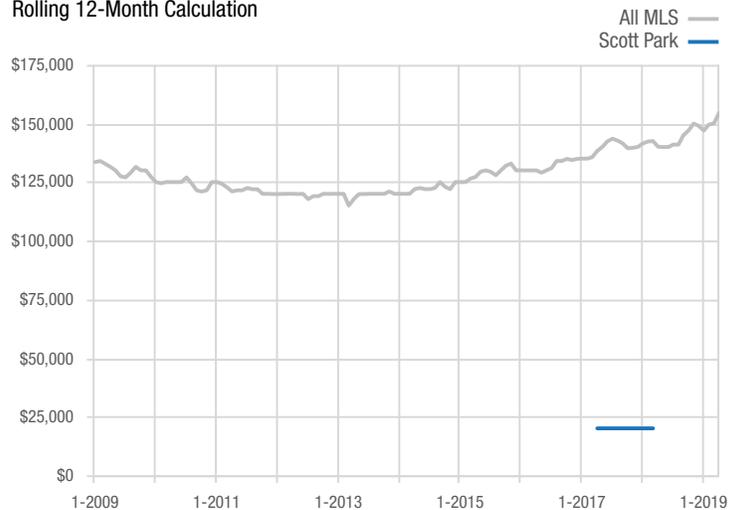
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Spring Meadows

MLS Area 05: 43528 (Includes Holland)

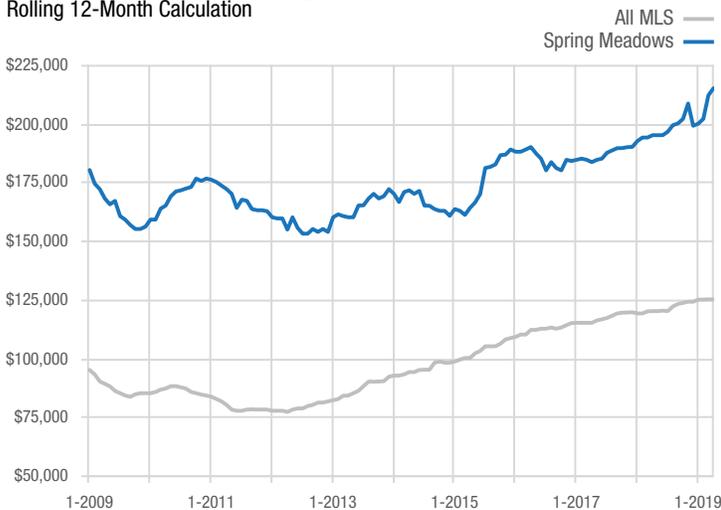
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	31	42	+ 35.5%	109	109	0.0%
Pending Sales	24	26	+ 8.3%	70	68	- 2.9%
Closed Sales	19	28	+ 47.4%	62	64	+ 3.2%
Days on Market Until Sale	100	91	- 9.0%	96	92	- 4.2%
Median Sales Price*	\$195,000	\$224,000	+ 14.9%	\$179,250	\$223,000	+ 24.4%
Average Sales Price*	\$227,706	\$218,504	- 4.0%	\$184,123	\$212,122	+ 15.2%
Percent of List Price Received*	97.0%	96.9%	- 0.1%	99.2%	97.9%	- 1.3%
Inventory of Homes for Sale	85	75	- 11.8%	—	—	—
Months Supply of Inventory	4.2	3.6	- 14.3%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	6	4	- 33.3%	16	12	- 25.0%
Pending Sales	2	5	+ 150.0%	12	12	0.0%
Closed Sales	2	3	+ 50.0%	11	10	- 9.1%
Days on Market Until Sale	57	92	+ 61.4%	107	132	+ 23.4%
Median Sales Price*	\$201,500	\$138,500	- 31.3%	\$228,750	\$210,532	- 8.0%
Average Sales Price*	\$201,500	\$135,633	- 32.7%	\$223,468	\$214,716	- 3.9%
Percent of List Price Received*	95.5%	99.2%	+ 3.9%	96.4%	95.1%	- 1.3%
Inventory of Homes for Sale	16	10	- 37.5%	—	—	—
Months Supply of Inventory	6.1	3.4	- 44.3%	—	—	—

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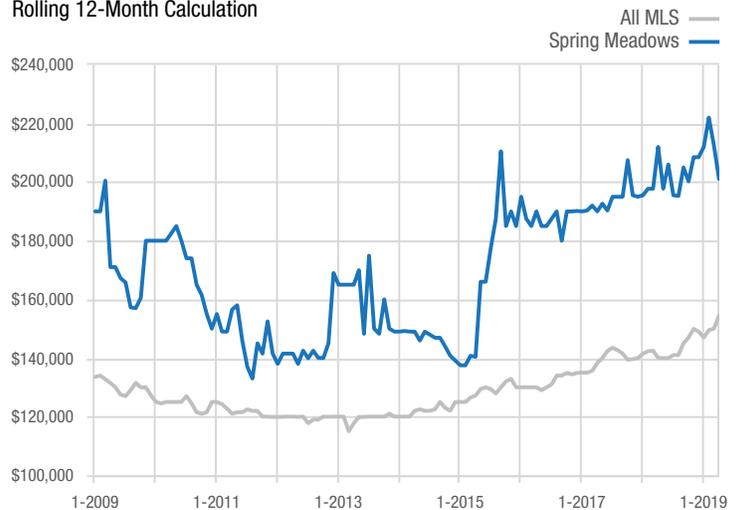
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

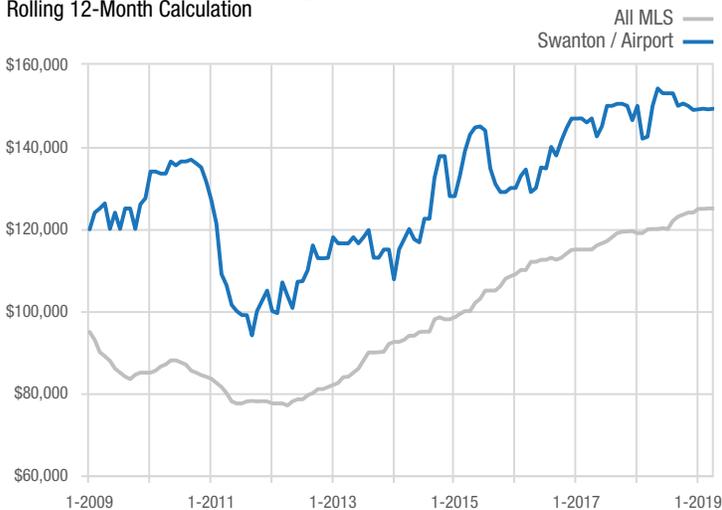
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	13	13	0.0%	54	37	- 31.5%
Pending Sales	10	9	- 10.0%	40	24	- 40.0%
Closed Sales	13	7	- 46.2%	37	23	- 37.8%
Days on Market Until Sale	90	102	+ 13.3%	113	96	- 15.0%
Median Sales Price*	\$155,030	\$198,500	+ 28.0%	\$154,000	\$180,000	+ 16.9%
Average Sales Price*	\$169,477	\$173,488	+ 2.4%	\$161,377	\$181,462	+ 12.4%
Percent of List Price Received*	95.5%	98.8%	+ 3.5%	97.6%	97.1%	- 0.5%
Inventory of Homes for Sale	32	29	- 9.4%	—	—	—
Months Supply of Inventory	2.8	3.1	+ 10.7%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	—	2	0	- 100.0%
Pending Sales	1	0	- 100.0%	2	1	- 50.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	35	—	—
Median Sales Price*	—	—	—	\$196,000	—	—
Average Sales Price*	—	—	—	\$196,000	—	—
Percent of List Price Received*	—	—	—	99.0%	—	—
Inventory of Homes for Sale	0	4	—	—	—	—
Months Supply of Inventory	—	2.7	—	—	—	—

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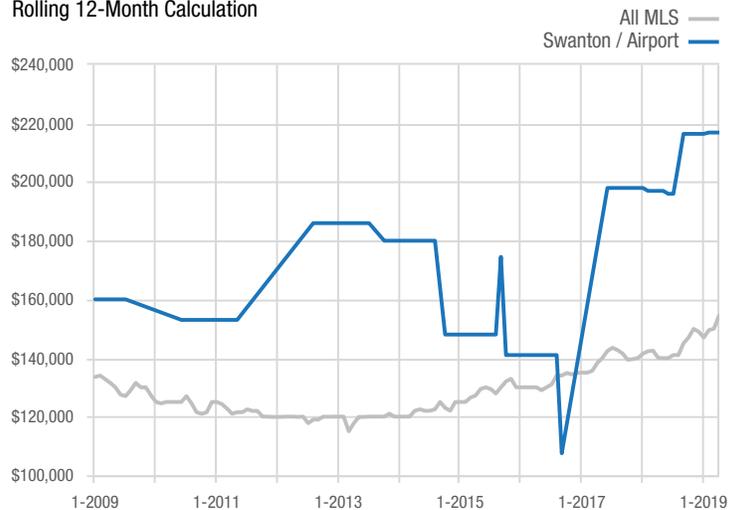
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Sylvania

43560 and 43617

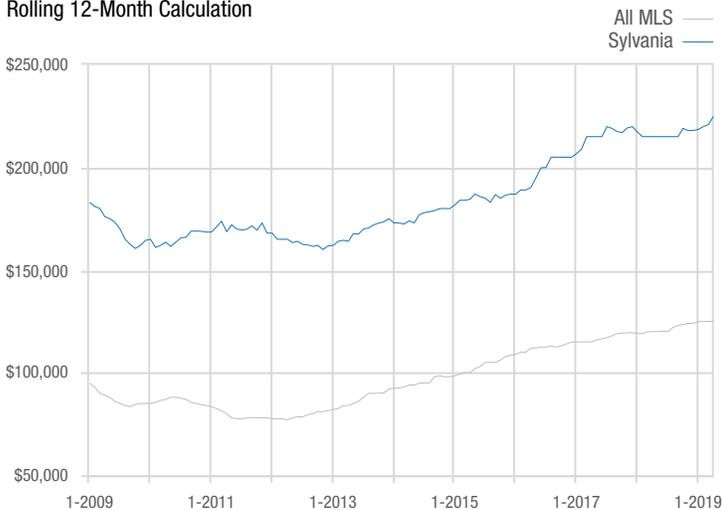
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	94	101	+ 7.4%	297	249	- 16.2%
Pending Sales	48	52	+ 8.3%	187	140	- 25.1%
Closed Sales	53	40	- 24.5%	176	120	- 31.8%
Days on Market Until Sale	88	87	- 1.1%	102	94	- 7.8%
Median Sales Price*	\$210,000	\$261,250	+ 24.4%	\$204,250	\$233,450	+ 14.3%
Average Sales Price*	\$226,329	\$273,340	+ 20.8%	\$218,977	\$244,163	+ 11.5%
Percent of List Price Received*	98.7%	97.5%	- 1.2%	97.8%	97.9%	+ 0.1%
Inventory of Homes for Sale	207	213	+ 2.9%	—	—	—
Months Supply of Inventory	4.3	4.3	0.0%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	18	24	+ 33.3%	65	59	- 9.2%
Pending Sales	8	19	+ 137.5%	37	38	+ 2.7%
Closed Sales	13	18	+ 38.5%	40	36	- 10.0%
Days on Market Until Sale	108	89	- 17.6%	119	109	- 8.4%
Median Sales Price*	\$154,900	\$182,250	+ 17.7%	\$161,950	\$195,700	+ 20.8%
Average Sales Price*	\$153,395	\$183,311	+ 19.5%	\$157,121	\$200,166	+ 27.4%
Percent of List Price Received*	95.1%	96.8%	+ 1.8%	95.0%	97.4%	+ 2.5%
Inventory of Homes for Sale	42	40	- 4.8%	—	—	—
Months Supply of Inventory	4.0	3.3	- 17.5%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Towne Centre

MLS Area 20: 43604

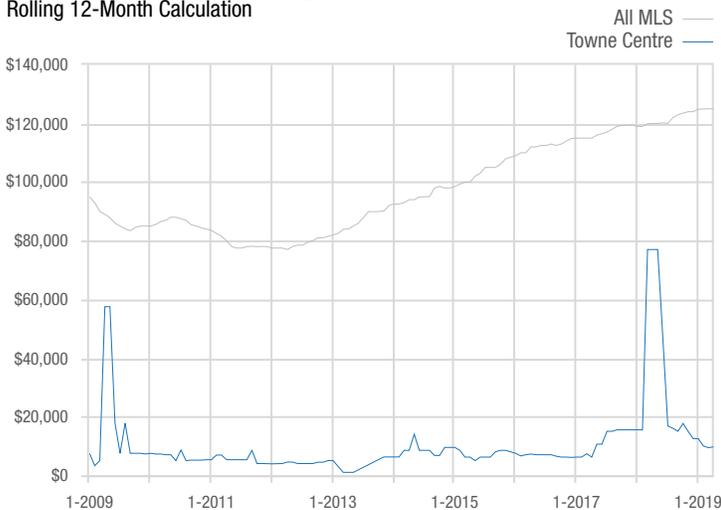
Single Family	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	1	3	+ 200.0%	5	11	+ 120.0%
Pending Sales	1	1	0.0%	3	4	+ 33.3%
Closed Sales	0	3	—	2	4	+ 100.0%
Days on Market Until Sale	—	41	—	58	52	- 10.3%
Median Sales Price*	—	\$11,600	—	\$153,500	\$9,050	- 94.1%
Average Sales Price*	—	\$11,422	—	\$153,500	\$9,141	- 94.0%
Percent of List Price Received*	—	102.2%	—	96.8%	90.0%	- 7.0%
Inventory of Homes for Sale	2	9	+ 350.0%	—	—	—
Months Supply of Inventory	1.3	5.7	+ 338.5%	—	—	—

Condo-Villa	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	2	1	- 50.0%	3	5	+ 66.7%
Pending Sales	1	0	- 100.0%	3	9	+ 200.0%
Closed Sales	0	0	—	2	9	+ 350.0%
Days on Market Until Sale	—	—	—	57	101	+ 77.2%
Median Sales Price*	—	—	—	\$297,750	\$190,000	- 36.2%
Average Sales Price*	—	—	—	\$297,750	\$199,961	- 32.8%
Percent of List Price Received*	—	—	—	95.3%	98.4%	+ 3.3%
Inventory of Homes for Sale	1	6	+ 500.0%	—	—	—
Months Supply of Inventory	0.9	2.8	+ 211.1%	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Tremainsville

MLS Area 12: 43613

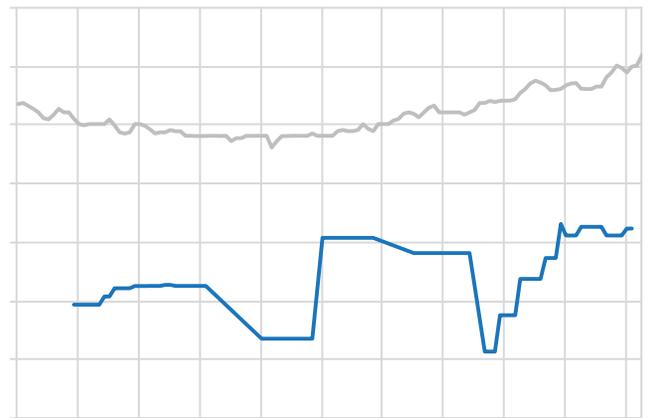
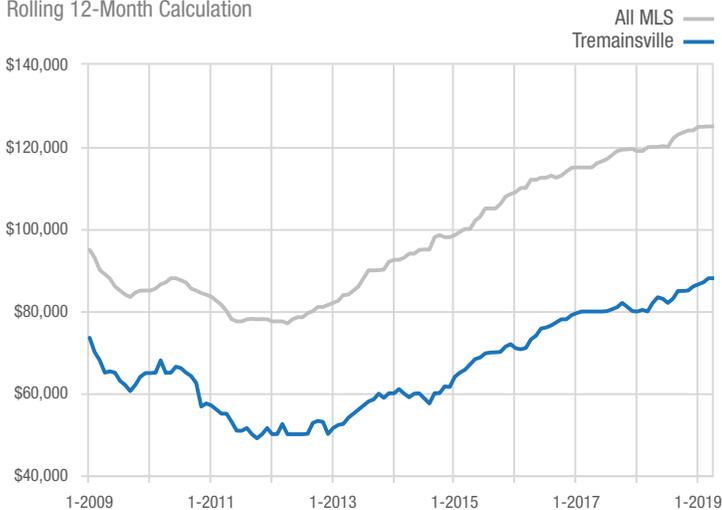
Single Family Key Metrics	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	67	71	+ 6.0%	237	223	- 5.9%
Pending Sales	55	62	+ 12.7%	167	175	+ 4.8%
Closed Sales	65	50	- 23.1%	171	158	- 7.6%
Days on Market Until Sale	104	92	- 11.5%	110	100	- 9.1%
Median Sales Price*	\$89,500	\$96,900	+ 8.3%	\$78,500	\$87,000	+ 10.8%
Average Sales Price*	\$87,242	\$87,929	+ 0.8%	\$78,764	\$86,352	+ 9.6%
Percent of List Price Received*	96.9%	96.1%	- 0.8%	95.8%	96.1%	+ 0.3%
Inventory of Homes for Sale	182	146	- 19.8%	—	—	—
Months Supply of Inventory	3.9	2.9	- 25.6%	—	—	—

Condo-Villa Key Metrics	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	3	0	- 100.0%
Closed Sales	0	0	—	3	0	- 100.0%
Days on Market Until Sale	—	—	—	194	—	—
Median Sales Price*	—	—	—	\$77,500	—	—
Average Sales Price*	—	—	—	\$79,467	—	—
Percent of List Price Received*	—	—	—	95.8%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



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Waterville

MLS Area 10: 43566

Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	17	13	- 23.5%	51	58	+ 13.7%
Pending Sales	18	18	0.0%	40	38	- 5.0%
Closed Sales	18	11	- 38.9%	36	31	- 13.9%
Days on Market Until Sale	106	87	- 17.9%	97	89	- 8.2%
Median Sales Price*	\$286,000	\$239,000	- 16.4%	\$274,250	\$241,250	- 12.0%
Average Sales Price*	\$261,747	\$213,045	- 18.6%	\$255,091	\$241,087	- 5.5%
Percent of List Price Received*	98.7%	96.4%	- 2.3%	98.5%	98.4%	- 0.1%
Inventory of Homes for Sale	41	34	- 17.1%	—	—	—
Months Supply of Inventory	4.1	3.3	- 19.5%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Key Metrics						
New Listings	1	1	0.0%	9	9	0.0%
Pending Sales	1	2	+ 100.0%	5	9	+ 80.0%
Closed Sales	1	3	+ 200.0%	4	7	+ 75.0%
Days on Market Until Sale	41	83	+ 102.4%	63	72	+ 14.3%
Median Sales Price*	\$121,000	\$132,000	+ 9.1%	\$113,000	\$155,500	+ 37.6%
Average Sales Price*	\$121,000	\$145,667	+ 20.4%	\$121,888	\$164,057	+ 34.6%
Percent of List Price Received*	100.9%	99.3%	- 1.6%	94.0%	99.7%	+ 6.1%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	2.3	1.0	- 56.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – April 2019

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Whitehouse

MLS Area 08: 43571

Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	12	20	+ 66.7%	51	64	+ 25.5%
Pending Sales	14	12	- 14.3%	36	40	+ 11.1%
Closed Sales	13	9	- 30.8%	35	33	- 5.7%
Days on Market Until Sale	89	78	- 12.4%	106	105	- 0.9%
Median Sales Price*	\$282,500	\$268,000	- 5.1%	\$239,800	\$269,000	+ 12.2%
Average Sales Price*	\$278,904	\$275,367	- 1.3%	\$251,127	\$258,351	+ 2.9%
Percent of List Price Received*	98.5%	97.8%	- 0.7%	98.5%	98.7%	+ 0.2%
Inventory of Homes for Sale	32	42	+ 31.3%	—	—	—
Months Supply of Inventory	2.9	4.3	+ 48.3%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	2	0	- 100.0%	3	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	65	—	—
Median Sales Price*	—	—	—	\$230,000	—	—
Average Sales Price*	—	—	—	\$230,000	—	—
Percent of List Price Received*	—	—	—	93.9%	—	—
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.5	0.8	- 46.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

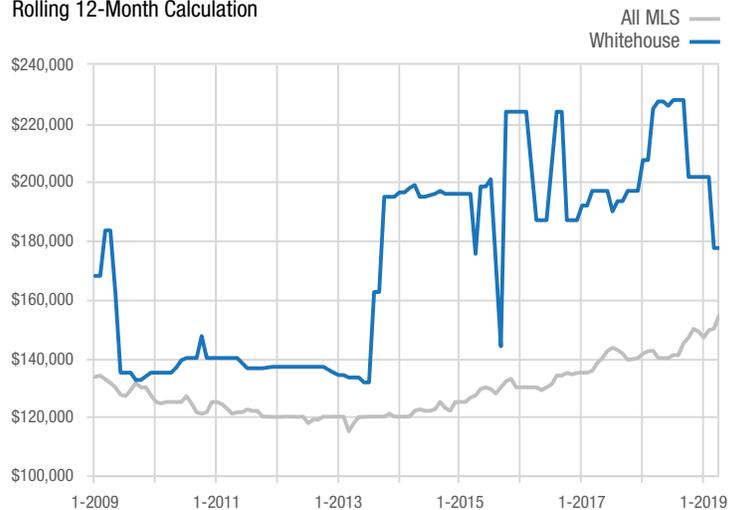
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

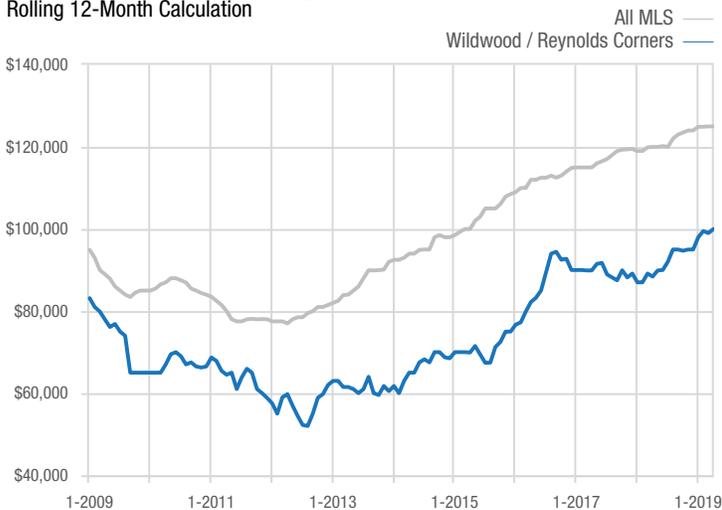
Single Family	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	53	52	- 1.9%	145	140	- 3.4%
Pending Sales	40	31	- 22.5%	120	107	- 10.8%
Closed Sales	31	33	+ 6.5%	108	100	- 7.4%
Days on Market Until Sale	110	89	- 19.1%	90	83	- 7.8%
Median Sales Price*	\$87,000	\$110,000	+ 26.4%	\$86,900	\$93,000	+ 7.0%
Average Sales Price*	\$105,159	\$122,688	+ 16.7%	\$97,418	\$117,427	+ 20.5%
Percent of List Price Received*	99.3%	98.5%	- 0.8%	97.2%	96.7%	- 0.5%
Inventory of Homes for Sale	100	88	- 12.0%	—	—	—
Months Supply of Inventory	3.1	3.2	+ 3.2%	—	—	—

Condo-Villa	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	11	10	- 9.1%	36	29	- 19.4%
Pending Sales	6	6	0.0%	27	20	- 25.9%
Closed Sales	5	3	- 40.0%	27	14	- 48.1%
Days on Market Until Sale	100	102	+ 2.0%	121	103	- 14.9%
Median Sales Price*	\$114,900	\$52,500	- 54.3%	\$120,000	\$84,042	- 30.0%
Average Sales Price*	\$102,880	\$67,167	- 34.7%	\$116,311	\$82,820	- 28.8%
Percent of List Price Received*	97.8%	95.5%	- 2.4%	96.0%	95.6%	- 0.4%
Inventory of Homes for Sale	28	19	- 32.1%	—	—	—
Months Supply of Inventory	4.1	2.6	- 36.6%	—	—	—

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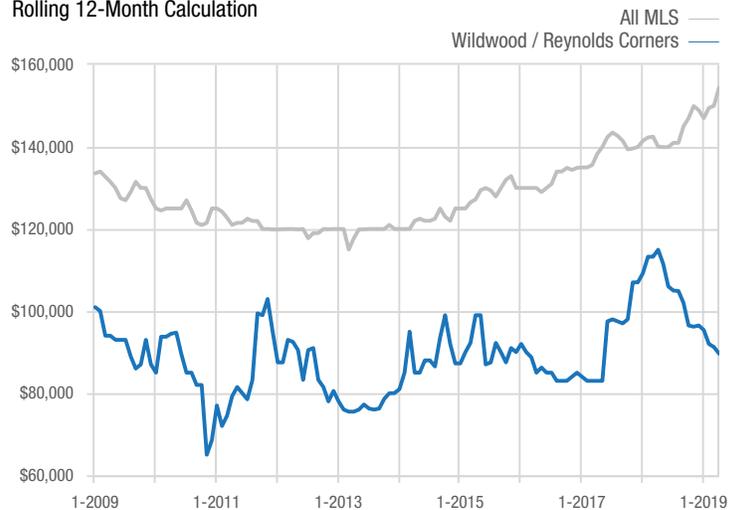
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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