

# Local Market Update—Third Quarter 2019

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## LUCAS AND UPPER WOOD COUNTY HOUSING MARKET

*The information below compares the month of Q3 2019 to Q3 2018*

**1,764**  
**Home Sales**  
-0.2% Decrease from  
Q3 2018

**\$140,000**  
**Med. Sales Price**  
+5.7% Increase from  
Q3 2018

**\$169,358**  
**Av. Sales Price**  
+5.4% Increase from  
Q3 2018

**74**  
**Av. Days on Mkt.**  
-6.3% Decrease from  
Q3 2018

**2,176**  
**New Listings**  
-6.4% Decrease from  
Q3 2018

**\$298,747**  
**Sales Volume**  
(in 1,000's)  
+5.24% Increase from  
Q3 2018

# Marketwatch Report

Q3-2019



## All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2019	1-Year Change	Q3-2019	1-Year Change	Q3-2019	1-Year Change	Q3-2019	1-Year Change
Defiance County	\$117,500	+ 9.3%	95.7%	- 0.8%	68	- 8.4%	120	+ 6.2%
Fulton County	\$148,500	+ 10.0%	94.7%	- 0.5%	83	- 2.3%	99	- 11.6%
Henry County	\$132,000	+ 11.9%	93.7%	- 2.2%	88	+ 33.2%	53	- 1.9%
Lucas County	\$130,000	+ 4.0%	95.4%	+ 1.2%	74	- 5.2%	1,618	- 1.5%
Paulding County	\$107,250	+ 19.2%	92.1%	- 1.6%	87	+ 5.9%	42	- 6.7%
Putnam County	\$144,900	+ 16.7%	88.1%	- 7.2%	119	- 13.8%	9	+ 12.5%
Williams County	\$104,000	- 1.0%	95.2%	+ 0.6%	75	- 8.5%	102	- 9.7%
Wood County	\$201,950	+ 5.2%	96.6%	+ 0.5%	74	- 5.9%	410	+ 4.9%

# Marketwatch Report

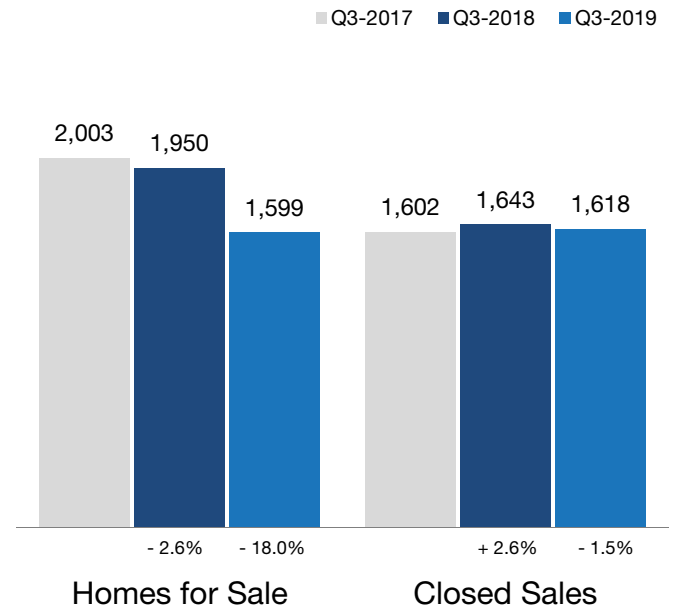
Q3-2019



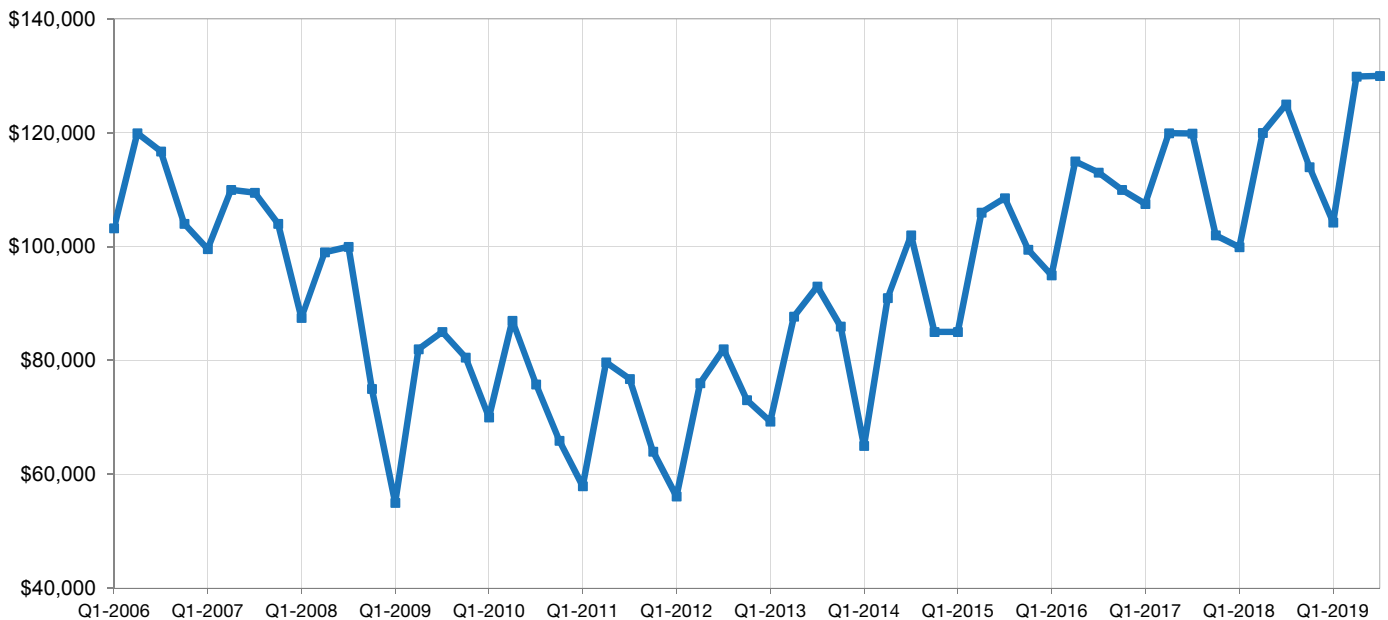
## Lucas County

Key Metrics	Q3-2019	1-Year Change
Median Sales Price	\$130,000	+ 4.0%
Average Sales Price	\$155,985	+ 3.6%
Pct. of Orig. Price Rec'd.	95.4%	+ 1.2%
Homes for Sale	1,599	- 18.0%
Closed Sales	1,618	- 1.5%
Months Supply	3.3	- 17.6%
Days on Market	74	- 5.2%

### Market Activity



### Historical Median Sales Price for Lucas County



# Marketwatch Report

Q3-2019



## Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2019	1-Year Change	Q3-2019	1-Year Change	Q3-2019	1-Year Change	Q3-2019	1-Year Change
43412	\$234,900	+ 87.9%	96.4%	+ 2.7%	95	- 3.9%	11	+ 10.0%
43445	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43504	\$227,500	- 24.5%	97.4%	- 2.9%	140	+ 100.0%	3	+ 50.0%
43522	\$153,500	+ 3.4%	101.6%	- 0.8%	79	+ 22.2%	12	+ 50.0%
43528	\$234,900	+ 5.6%	99.6%	+ 4.5%	71	- 17.7%	78	+ 20.0%
43532	\$77,950	- 41.7%	80.8%	- 16.6%	77	+ 50.6%	4	- 60.0%
43537	\$193,700	+ 2.5%	97.2%	+ 1.5%	65	- 3.4%	144	+ 2.1%
43542	\$335,513	- 14.5%	94.1%	- 7.0%	94	+ 5.2%	21	+ 31.3%
43558	\$196,000	+ 30.7%	95.8%	+ 1.7%	68	- 10.8%	33	- 17.5%
43560	\$239,950	+ 10.3%	96.6%	- 0.1%	82	+ 4.4%	164	- 1.8%
43566	\$235,000	- 2.3%	96.2%	- 2.5%	73	- 22.7%	47	+ 20.5%
43571	\$257,409	+ 4.6%	97.3%	+ 0.4%	75	+ 5.8%	45	+ 50.0%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$195,000	+ 622.2%	90.9%	+ 3.1%	110	+ 50.9%	7	+ 40.0%
43605	\$25,900	+ 15.1%	85.2%	- 0.7%	78	- 19.3%	33	- 25.0%
43606	\$150,000	+ 0.7%	94.0%	- 1.9%	64	- 0.8%	87	- 1.1%
43607	\$48,500	+ 21.3%	88.0%	- 0.7%	82	+ 7.1%	45	+ 2.3%
43608	\$15,200	- 38.6%	77.2%	- 12.4%	109	+ 29.0%	21	- 19.2%
43609	\$40,000	+ 33.0%	89.7%	+ 5.4%	74	- 32.5%	48	- 28.4%
43610	\$25,000	+ 13.6%	73.3%	- 11.9%	130	+ 166.4%	6	- 14.3%
43611	\$92,597	+ 3.5%	96.5%	+ 2.1%	71	- 8.4%	71	- 13.4%
43612	\$62,307	+ 3.8%	94.8%	+ 5.2%	73	- 5.6%	113	+ 3.7%
43613	\$91,000	+ 1.1%	95.7%	+ 0.9%	66	- 8.7%	166	- 2.9%
43614	\$124,950	+ 0.8%	96.2%	+ 1.0%	69	- 4.3%	146	- 5.8%
43615	\$120,000	+ 2.3%	96.9%	+ 1.7%	75	- 12.0%	160	+ 0.6%
43616	\$170,000	+ 13.3%	95.6%	+ 0.5%	86	+ 10.0%	84	+ 20.0%
43617	\$230,000	+ 8.7%	95.4%	- 0.8%	81	+ 0.6%	30	- 40.0%
43620	\$140,000	+ 313.0%	96.7%	+ 9.8%	56	+ 51.8%	6	+ 100.0%
43623	\$125,500	- 3.8%	97.3%	+ 0.6%	63	- 7.9%	76	+ 2.7%

# Marketwatch Report

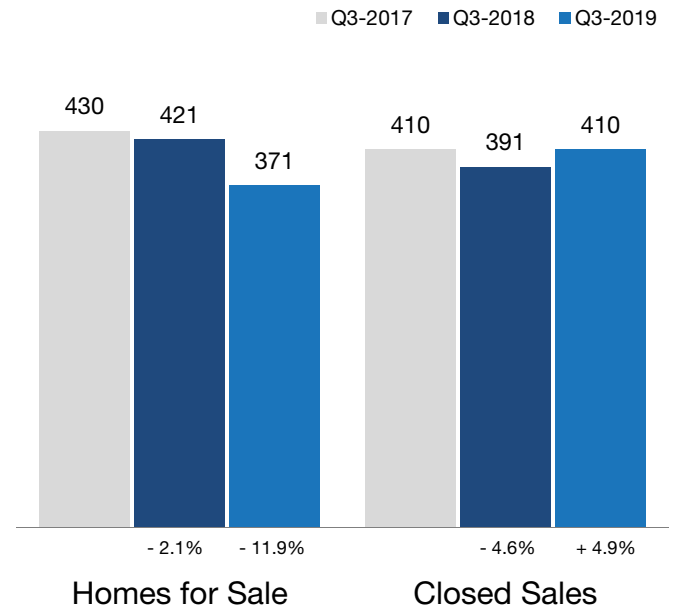
Q3-2019



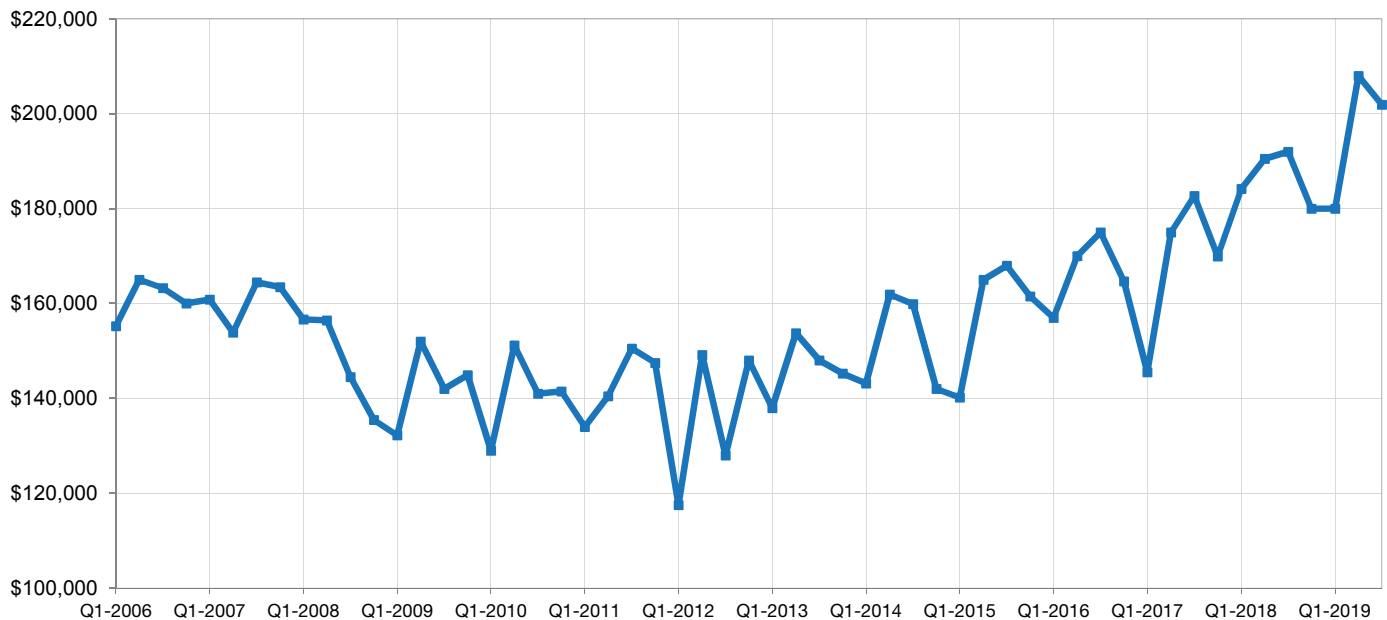
## Wood County

Key Metrics	Q3-2019	1-Year Change
Median Sales Price	\$201,950	+ 5.2%
Average Sales Price	\$234,565	+ 9.7%
Pct. of Orig. Price Rec'd.	96.6%	+ 0.5%
Homes for Sale	371	- 11.9%
Closed Sales	410	+ 4.9%
Months Supply	3.2	- 11.8%
Days on Market	74	- 5.9%

### Market Activity



### Historical Median Sales Price for Wood County



# Marketwatch Report

Q3-2019



## Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2019	1-Year Change	Q3-2019	1-Year Change	Q3-2019	1-Year Change	Q3-2019	1-Year Change
43402	\$199,000	+ 13.6%	96.4%	- 0.0%	59	- 14.4%	84	+ 15.1%
43406	\$105,000	+ 15.3%	92.7%	- 3.6%	61	- 16.9%	9	+ 125.0%
43413	\$142,000	+ 52.8%	98.0%	- 2.0%	33	--	1	0.0%
43430	\$136,900	+ 13.6%	94.6%	- 0.8%	73	- 2.6%	15	+ 7.1%
43443	\$130,000	- 25.5%	96.8%	- 3.4%	78	+ 66.8%	6	- 14.3%
43447	\$149,400	- 10.8%	97.4%	+ 3.0%	63	+ 18.2%	10	+ 25.0%
43450	\$163,000	- 21.1%	97.0%	+ 1.3%	57	+ 43.2%	7	+ 40.0%
43451	\$169,000	+ 181.7%	97.1%	- 18.3%	68	+ 48.9%	3	0.0%
43457	\$89,850	+ 1,397.5%	84.0%	+ 52.7%	96	+ 42.5%	2	+ 100.0%
43460	\$145,000	+ 10.7%	93.2%	- 5.2%	84	+ 8.6%	25	- 16.7%
43462	\$189,900	+ 8.4%	100.0%	+ 11.3%	41	- 69.0%	1	- 80.0%
43465	\$127,500	- 19.0%	98.1%	+ 2.2%	70	- 12.9%	22	+ 10.0%
43466	\$249,900	+ 94.1%	96.1%	- 4.6%	78	+ 35.7%	1	- 50.0%
43551	\$267,500	+ 7.0%	96.9%	+ 0.6%	86	+ 1.6%	188	+ 6.8%

# Marketwatch Report

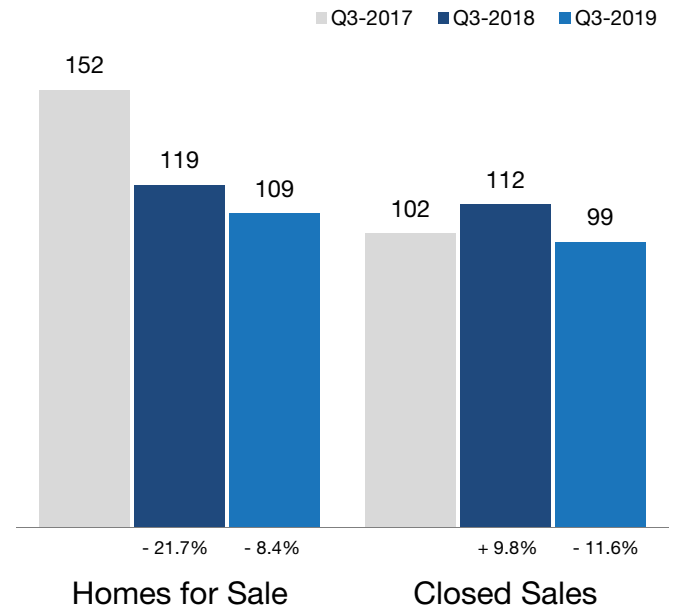
Q3-2019



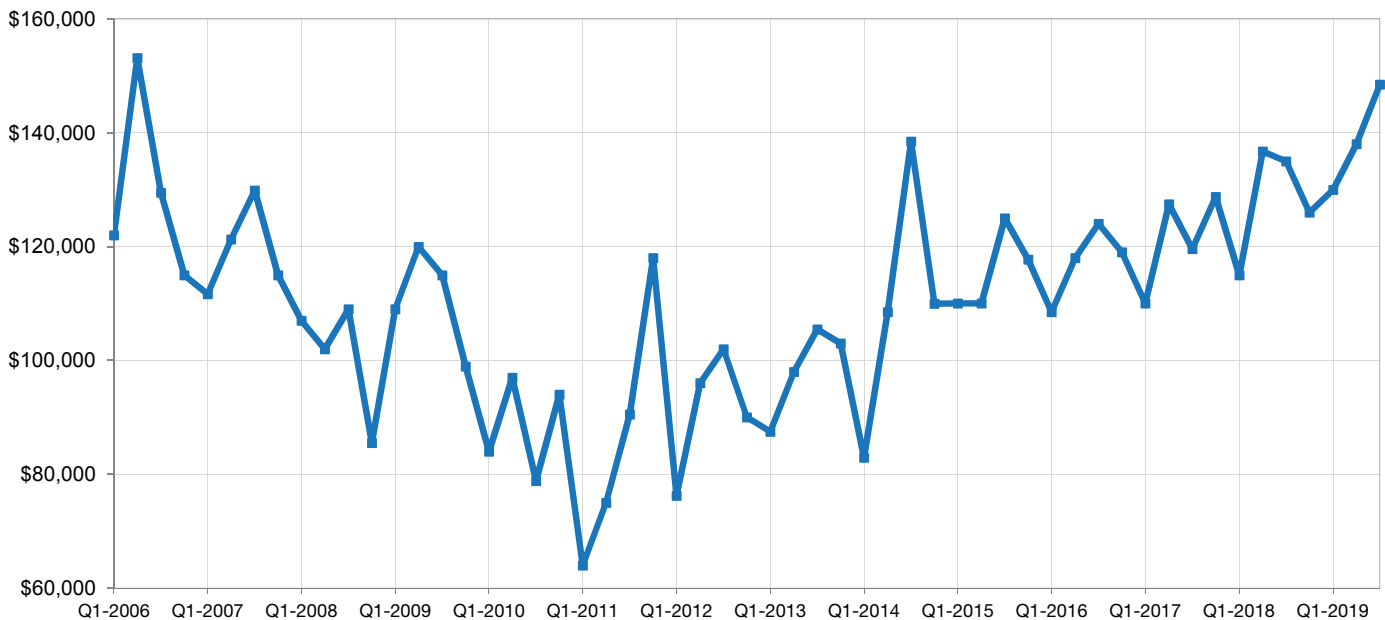
## Fulton County

Key Metrics	Q3-2019	1-Year Change
Median Sales Price	\$148,500	+ 10.0%
Average Sales Price	\$167,771	+ 10.6%
Pct. of Orig. Price Rec'd.	94.7%	- 0.5%
Homes for Sale	109	- 8.4%
Closed Sales	99	- 11.6%
Months Supply	3.8	+ 3.7%
Days on Market	83	- 2.3%

### Market Activity



### Historical Median Sales Price for Fulton County



# Marketwatch Report

Q3-2019



## Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2019	1-Year Change	Q3-2019	1-Year Change	Q3-2019	1-Year Change	Q3-2019	1-Year Change
43502	\$139,500	- 11.8%	96.9%	+ 0.2%	103	+ 19.2%	14	- 26.3%
43504	\$227,500	- 24.5%	97.4%	- 2.9%	140	+ 100.0%	3	+ 50.0%
43515	\$117,950	- 23.9%	94.1%	- 0.8%	80	- 7.8%	13	- 45.8%
43521	\$57,000	- 21.3%	87.3%	- 3.2%	112	- 27.4%	3	- 50.0%
43532	\$77,950	- 41.7%	80.8%	- 16.6%	77	+ 50.6%	4	- 60.0%
43533	\$120,000	- 2.4%	95.0%	+ 6.5%	65	- 32.9%	5	0.0%
43540	\$176,750	+ 1.9%	92.2%	- 7.8%	107	+ 72.0%	6	+ 100.0%
43557	\$98,500	+ 75.9%	93.9%	+ 0.7%	88	+ 36.3%	3	0.0%
43558	\$196,000	+ 30.7%	95.8%	+ 1.7%	68	- 10.8%	33	- 17.5%
43567	\$156,500	+ 31.8%	95.1%	+ 0.4%	85	+ 1.9%	32	+ 3.2%
43570	\$65,500	- 26.4%	93.0%	- 3.0%	98	+ 26.6%	5	- 44.4%