

## Local Market Update – January 2020

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## Hancock and Wyandot Counties

Single Family Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 1 2020	% Change
New Listings	102	<b>82</b>	-19.6%	102	<b>82</b>	-19.6%
Closed Sales	49	<b>67</b>	+36.7%	49	<b>67</b>	+36.7%
Days on Market	110	<b>90</b>	-18.2%	110	<b>90</b>	-18.2%
Median Sales Price*	\$160,500	<b>\$146,750</b>	-8.6%	\$160,500	<b>\$146,750</b>	-8.6%
Average Sales Price*	\$185,896	<b>\$165,831</b>	-10.8%	\$185,896	<b>\$165,831</b>	-10.8%
Percent of List Price Received*	97.3%	<b>97.7%</b>	+0.4%	97.3%	<b>97.7%</b>	+0.4%
Months Supply of Inventory	18	<b>16</b>	-11.1%	18	<b>16</b>	-11.1%
Total Volume	\$9,108,898	<b>\$10,944,820</b>	+20.2%	\$9,108,898	<b>\$10,944,820</b>	+20.2%

Condo-Villa Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 1 2020	% Change
New Listings	8	<b>3</b>	-62.5%	8	<b>3</b>	-62.5%
Closed Sales	2	<b>4</b>	+100%	2	<b>4</b>	+100%
Days on Market	110	<b>65</b>	-40.9%	110	<b>65</b>	-40.9%
Median Sales Price*	\$154,250	<b>\$144,750</b>	-6.2%	\$154,250	<b>\$144,750</b>	-6.2%
Average Sales Price*	\$154,250	<b>\$144,715</b>	-6.2%	\$154,250	<b>\$144,715</b>	-6.2%
Percent of List Price Received*	94.6%	<b>97.4%</b>	+3.0%	94.6%	<b>97.4%</b>	+3.0%
Months Supply of Inventory	22	<b>10</b>	-54.5%	22	<b>10</b>	-54.5%
Total Volume	\$308,500	<b>\$578,860</b>	+87.6%	\$308,500	<b>\$578,860</b>	+87.6%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

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## Hancock County

Single Family Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 1 2020	% Change
New Listings	89	<b>79</b>	-11.2%	89	<b>79</b>	-11.2%
Closed Sales	46	<b>58</b>	+26.1%	46	<b>58</b>	+26.1%
Days on Market	109	<b>91</b>	-16.5%	109	<b>91</b>	-16.5%
Median Sales Price*	\$163,750	<b>\$171,500</b>	+4.7%	\$163,750	<b>\$171,500</b>	+4.7%
Average Sales Price*	\$194,106	<b>\$176,304</b>	-9.2%	\$194,106	<b>\$176,304</b>	-9.2%
Percent of List Price Received*	97.4	<b>97.7%</b>	+0.3%	97.4	<b>97.7%</b>	+0.3%
Months Supply of Inventory	17	<b>15</b>	-11.8%	17	<b>15</b>	-11.8%

Condo-Villa Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 1 2020	% Change
New Listings	8	<b>3</b>	-62.5%	8	<b>3</b>	-62.5%
Closed Sales	2	<b>4</b>	+100%	2	<b>4</b>	+100%
Days on Market	110	<b>65</b>	-41.0%	110	<b>65</b>	-41.0%
Median Sales Price*	\$154,250	<b>\$144,750</b>	-6.2%	\$154,250	<b>\$144,750</b>	-6.2%
Average Sales Price*	\$154,250	<b>\$144,715</b>	-6.2%	\$154,250	<b>\$144,715</b>	-6.2%
Percent of List Price Received*	94.6%	<b>97.4%</b>	+3.0%	94.6%	<b>97.4%</b>	+3.0%
Months Supply of Inventory	22	<b>10</b>	-54.5%	22	<b>10</b>	-54.5%

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A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of February 18, 2020. All data from Northwest Ohio Regional Information System.

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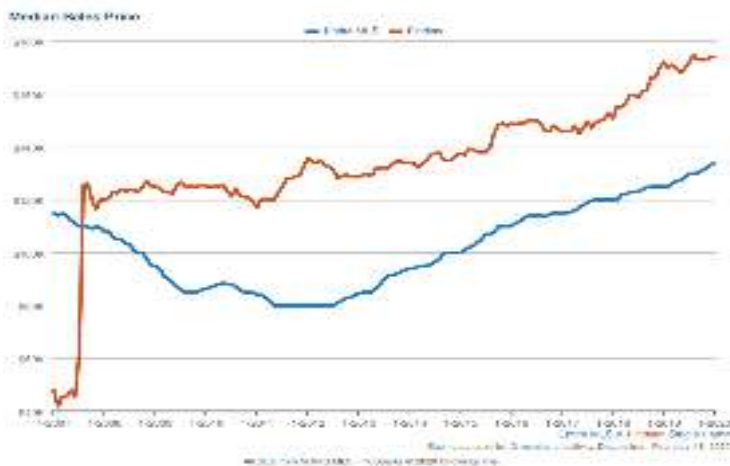
## Findlay

MLS Areas: 116, 117, 118 and 119

Single Family Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 1 2020	% Change
New Listings	52	60	+15.4%	52	60	+15.4%
Closed Sales	36	39	+8.3%	36	39	+8.3%
Days on Market	107	90	-15.9%	107	90	-15.9%
Median Sales Price*	\$167,250	\$170,750	+2.1%	\$167,250	\$170,750	+2.1%
Average Sales Price*	\$190,787	\$180,915	-5.2%	\$190,787	\$180,915	-5.2%
Percent of List Price Received*	97.3%	98.2%	+1.0%	97.3%	98.2%	+1.0%
Months Supply of Inventory	15.0	17.0	+13.3%	15.0	17.0	+13.3%

Condo-Villa Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 1 2020	% Change
New Listings	6	3	-50.0%	6	3	-50.0%
Closed Sales	3	3	--	3	3	--
Days on Market	110	37	-66.4%	110	37	-66.4%
Median Sales Price*	\$154,250	\$157,500	+2.1%	\$154,250	\$157,500	+2.1%
Average Sales Price*	\$154,250	\$156,133	+1.2%	\$154,250	\$156,133	+1.2%
Percent of List Price Received*	94.6%	97.9%	+3.5%	94.6%	97.9%	+3.5%
Months Supply of Inventory	20.0	13.0	-35.0%	20.0	13.0	-35.0%

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## Wyandot County

Single Family Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 1 2020	% Change
New Listings	13	3	-76.9%	13	3	-76.9%
Closed Sales	3	9	+200%	3	9	+200%
Days on Market	120	82	-31.7%	120	82	-31.7%
Median Sales Price*	\$50,000	<b>\$95,000</b>	+90%	\$50,000	<b>\$95,000</b>	+90%
Average Sales Price*	\$60,000	<b>\$99,500</b>	+65.8%	\$60,000	<b>\$99,500</b>	+65.8%
Percent of List Price Received*	95.7%	<b>97.9%</b>	+2.3%	95.7%	<b>97.9%</b>	+2.3%
Months Supply of Inventory	42.0	<b>18.0</b>	-57.1%	42.0	<b>18.0</b>	-57.1%

Condo-Villa Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 1 2020	% Change
New Listings	--	--	--	--	--	--
Closed Sales	--	--	--	--	--	--
Days on Market	--	--	--	--	--	--
Median Sales Price*	--	--	--	--	--	--
Average Sales Price*	--	--	--	--	--	--
Percent of List Price Received*	--	--	--	--	--	--
Months Supply of Inventory	--	--	--	--	--	--

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