

Local Market Update – January 2020

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Lucas and Upper Wood County

Lucas County, Perrysburg, Northwood, Rossford & Lake Twp.

Single Family Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 1 2020	% Change
New Listings	514	501	-2.5%	514	501	-2.5%
		335				
Days on Market	99	91	-8.1%	99	91	-8.1%
Median Sales Price*		\$122,250				
Average Sales Price*	\$126,633	\$149,248	+17.9%	\$126,633	\$149,248	+17.9%
Percent of List Price Received*		97.1%				
Months Supply of Inventory	5.0	5.0	--	5.0	5.0	--
	\$41,788,926	\$49,848,928	+19.3%			

Condo-Villa Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1 2019	Thru 1 2020	% Change
New Listings	50	58	+16.0%	50	58	+16.0%
				27	24	+11.1%
Days on Market	117	81	-30.8%	117	81	-30.8%
Median Sales Price*				\$163,250	\$145,500	-10.9%
Average Sales Price*	\$166,194	\$164,313	-1.1%	\$166,194	\$164,313	-1.1%
Percent of List Price Received*				94.9%	95.7%	+0.8%
Months Supply of Inventory	6.0	7.0	+16.7%	6.0	7.0	+16.7%
				\$4,487,250	\$3,943,513	-12.1%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

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Lucas County

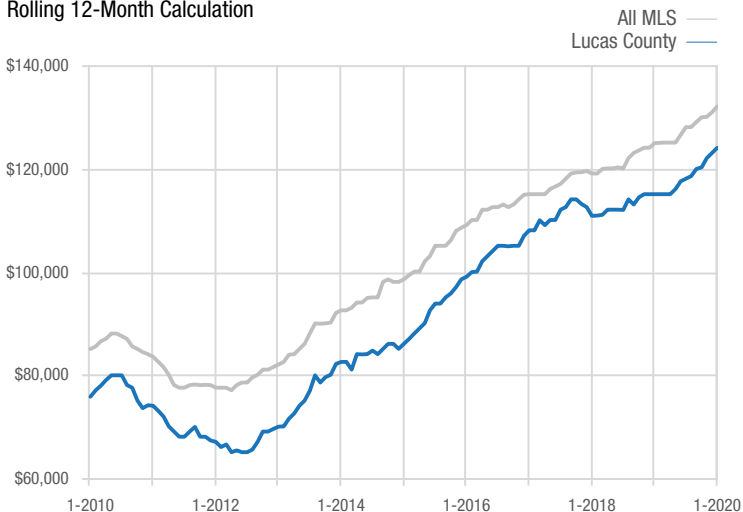
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	451	407	- 9.8%	451	407	- 9.8%
Pending Sales	310	302	- 2.6%	310	302	- 2.6%
Closed Sales	294	283	- 3.7%	294	283	- 3.7%
Days on Market Until Sale	99	92	- 7.1%	99	92	- 7.1%
Median Sales Price*	\$84,900	\$110,000	+ 29.6%	\$84,900	\$110,000	+ 29.6%
Average Sales Price*	\$113,224	\$131,806	+ 16.4%	\$113,224	\$131,806	+ 16.4%
Percent of List Price Received*	94.4%	95.8%	+ 1.5%	94.4%	95.8%	+ 1.5%
Inventory of Homes for Sale	1,315	1,185	- 9.9%	—	—	—
Months Supply of Inventory	2.9	2.7	- 6.9%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	42	44	+ 4.8%	42	44	+ 4.8%
Pending Sales	24	20	- 16.7%	24	20	- 16.7%
Closed Sales	22	19	- 13.6%	22	19	- 13.6%
Days on Market Until Sale	127	74	- 41.7%	127	74	- 41.7%
Median Sales Price*	\$113,750	\$139,000	+ 22.2%	\$113,750	\$139,000	+ 22.2%
Average Sales Price*	\$146,341	\$170,922	+ 16.8%	\$146,341	\$170,922	+ 16.8%
Percent of List Price Received*	95.0%	94.6%	- 0.4%	95.0%	94.6%	- 0.4%
Inventory of Homes for Sale	122	121	- 0.8%	—	—	—
Months Supply of Inventory	3.1	3.1	0.0%	—	—	—

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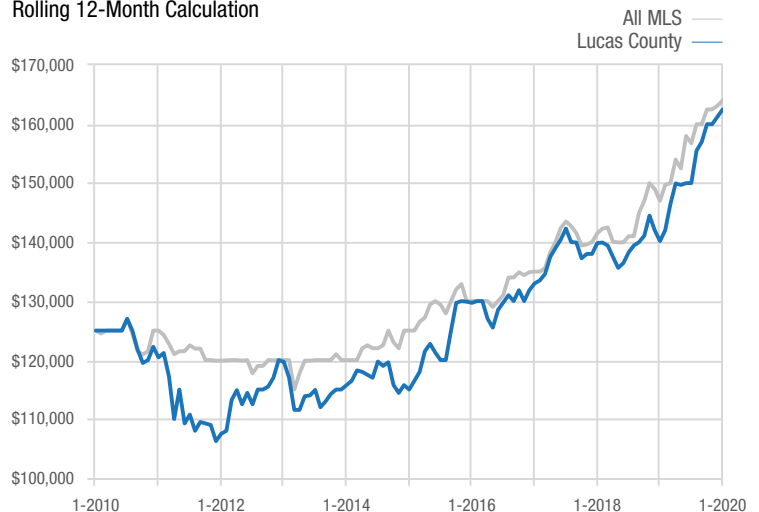
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County

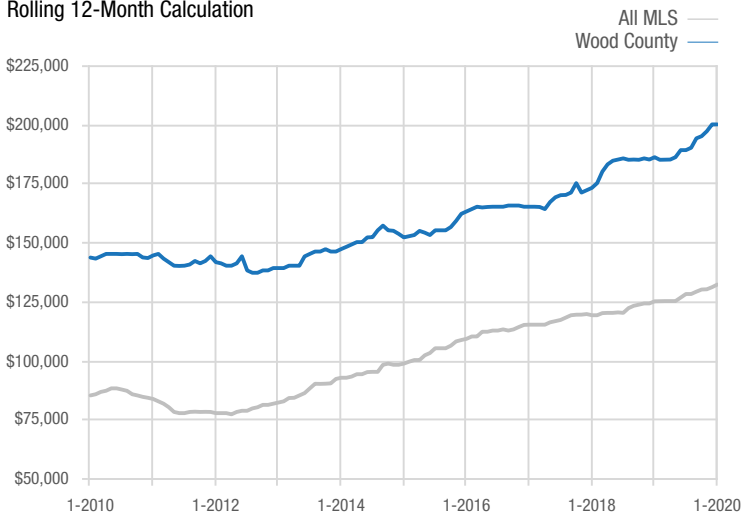
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	90	98	+ 8.9%	90	98	+ 8.9%
Pending Sales	70	70	0.0%	70	70	0.0%
Closed Sales	66	65	- 1.5%	66	65	- 1.5%
Days on Market Until Sale	104	86	- 17.3%	104	86	- 17.3%
Median Sales Price*	\$193,000	\$189,000	- 2.1%	\$193,000	\$189,000	- 2.1%
Average Sales Price*	\$218,253	\$204,092	- 6.5%	\$218,253	\$204,092	- 6.5%
Percent of List Price Received*	97.0%	98.4%	+ 1.4%	97.0%	98.4%	+ 1.4%
Inventory of Homes for Sale	288	275	- 4.5%	—	—	—
Months Supply of Inventory	2.6	2.5	- 3.8%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	11	15	+ 36.4%	11	15	+ 36.4%
Pending Sales	7	8	+ 14.3%	7	8	+ 14.3%
Closed Sales	5	8	+ 60.0%	5	8	+ 60.0%
Days on Market Until Sale	73	109	+ 49.3%	73	109	+ 49.3%
Median Sales Price*	\$190,000	\$181,000	- 4.7%	\$190,000	\$181,000	- 4.7%
Average Sales Price*	\$253,550	\$165,113	- 34.9%	\$253,550	\$165,113	- 34.9%
Percent of List Price Received*	94.8%	97.2%	+ 2.5%	94.8%	97.2%	+ 2.5%
Inventory of Homes for Sale	28	32	+ 14.3%	—	—	—
Months Supply of Inventory	3.0	3.8	+ 26.7%	—	—	—

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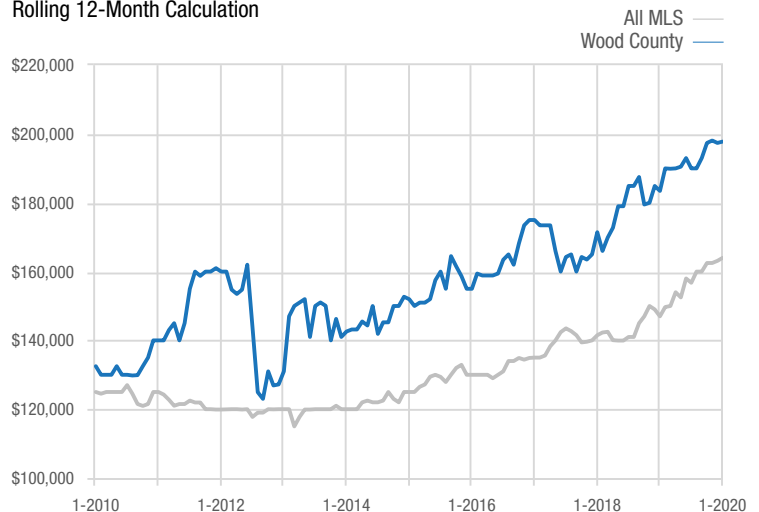
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Toledo

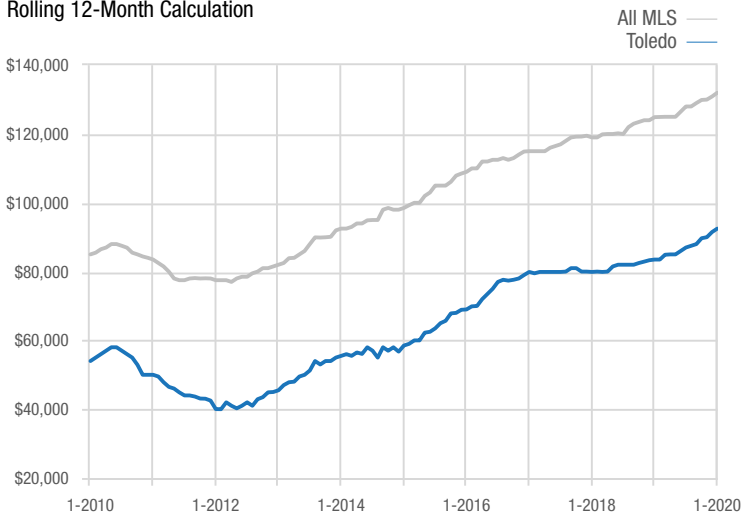
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	319	287	- 10.0%	319	287	- 10.0%
Pending Sales	219	209	- 4.6%	219	209	- 4.6%
Closed Sales	220	191	- 13.2%	220	191	- 13.2%
Days on Market Until Sale	100	87	- 13.0%	100	87	- 13.0%
Median Sales Price*	\$63,250	\$72,750	+ 15.0%	\$63,250	\$72,750	+ 15.0%
Average Sales Price*	\$83,690	\$90,831	+ 8.5%	\$83,690	\$90,831	+ 8.5%
Percent of List Price Received*	93.3%	94.9%	+ 1.7%	93.3%	94.9%	+ 1.7%
Inventory of Homes for Sale	864	783	- 9.4%	—	—	—
Months Supply of Inventory	2.8	2.7	- 3.6%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	26	24	- 7.7%	26	24	- 7.7%
Pending Sales	10	11	+ 10.0%	10	11	+ 10.0%
Closed Sales	11	11	0.0%	11	11	0.0%
Days on Market Until Sale	101	67	- 33.7%	101	67	- 33.7%
Median Sales Price*	\$84,000	\$132,400	+ 57.6%	\$84,000	\$132,400	+ 57.6%
Average Sales Price*	\$95,445	\$138,477	+ 45.1%	\$95,445	\$138,477	+ 45.1%
Percent of List Price Received*	95.6%	94.2%	- 1.5%	95.6%	94.2%	- 1.5%
Inventory of Homes for Sale	74	67	- 9.5%	—	—	—
Months Supply of Inventory	3.2	3.1	- 3.1%	—	—	—

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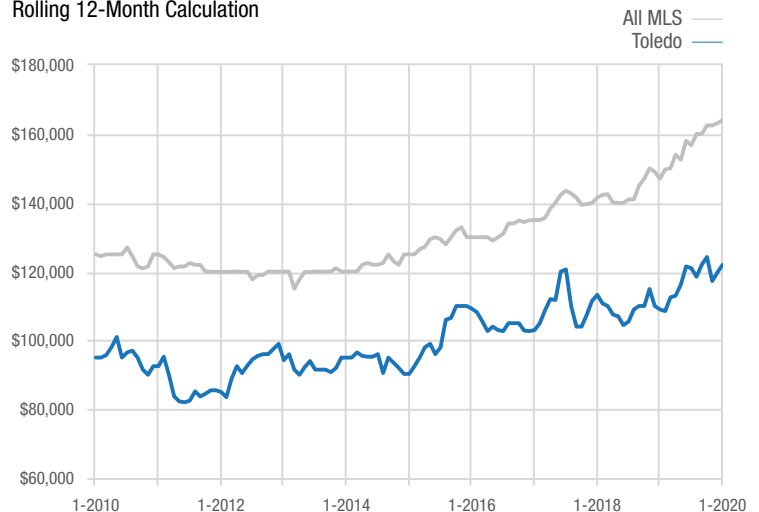
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

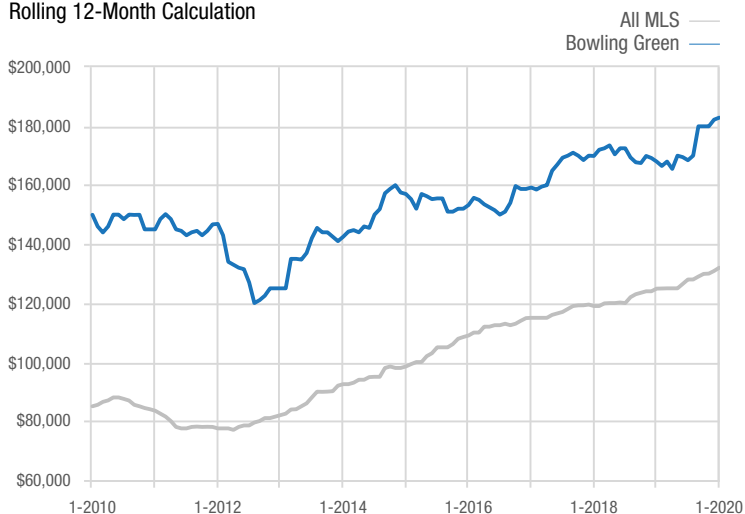
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	9	9	0.0%	9	9	0.0%
Pending Sales	13	13	0.0%	13	13	0.0%
Closed Sales	14	10	- 28.6%	14	10	- 28.6%
Days on Market Until Sale	116	83	- 28.4%	116	83	- 28.4%
Median Sales Price*	\$146,000	\$178,900	+ 22.5%	\$146,000	\$178,900	+ 22.5%
Average Sales Price*	\$211,414	\$179,793	- 15.0%	\$211,414	\$179,793	- 15.0%
Percent of List Price Received*	97.3%	96.1%	- 1.2%	97.3%	96.1%	- 1.2%
Inventory of Homes for Sale	31	28	- 9.7%	—	—	—
Months Supply of Inventory	1.6	1.6	0.0%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	1	5	+ 400.0%	1	5	+ 400.0%
Pending Sales	0	2	—	0	2	—
Closed Sales	0	2	—	0	2	—
Days on Market Until Sale	—	149	—	—	149	—
Median Sales Price*	—	\$249,950	—	—	\$249,950	—
Average Sales Price*	—	\$249,950	—	—	\$249,950	—
Percent of List Price Received*	—	97.7%	—	—	97.7%	—
Inventory of Homes for Sale	5	9	+ 80.0%	—	—	—
Months Supply of Inventory	2.1	4.5	+ 114.3%	—	—	—

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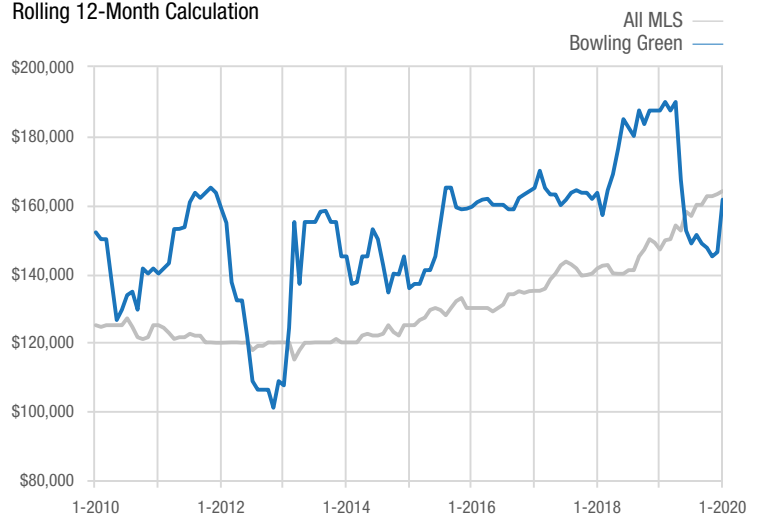
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East River

MLS Area 24: 43605

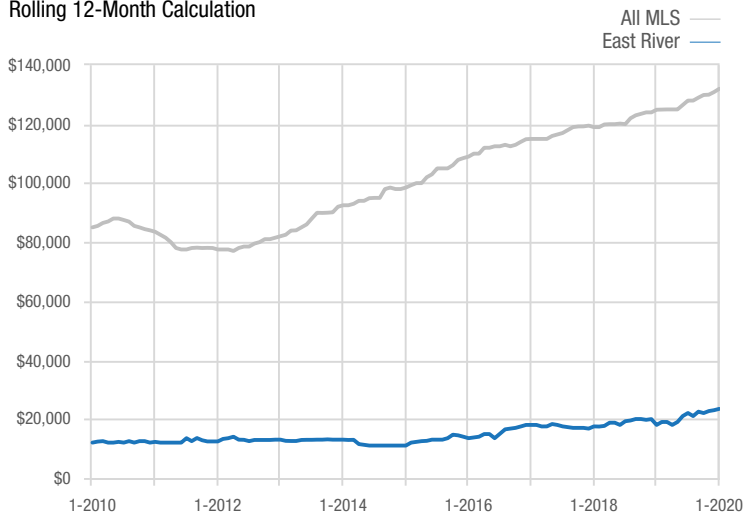
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	30	14	- 53.3%	30	14	- 53.3%
Pending Sales	15	13	- 13.3%	15	13	- 13.3%
Closed Sales	16	10	- 37.5%	16	10	- 37.5%
Days on Market Until Sale	75	68	- 9.3%	75	68	- 9.3%
Median Sales Price*	\$16,750	\$16,000	- 4.5%	\$16,750	\$16,000	- 4.5%
Average Sales Price*	\$16,985	\$21,457	+ 26.3%	\$16,985	\$21,457	+ 26.3%
Percent of List Price Received*	89.4%	99.1%	+ 10.9%	89.4%	99.1%	+ 10.9%
Inventory of Homes for Sale	56	47	- 16.1%	—	—	—
Months Supply of Inventory	3.2	3.3	+ 3.1%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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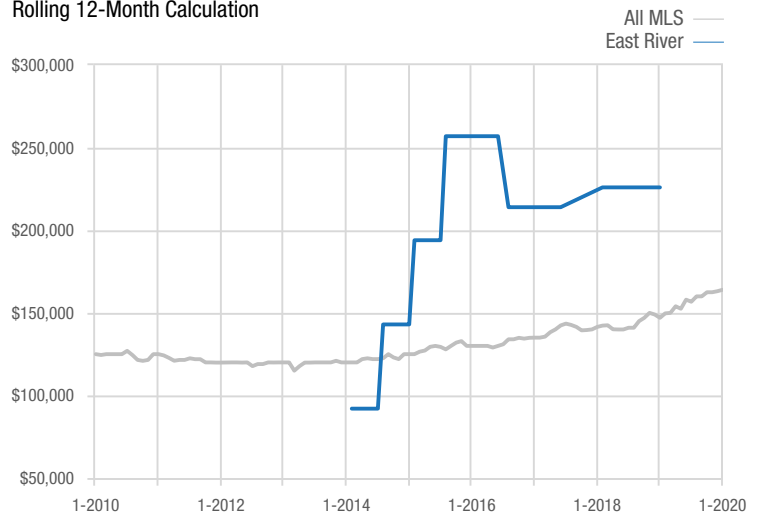
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

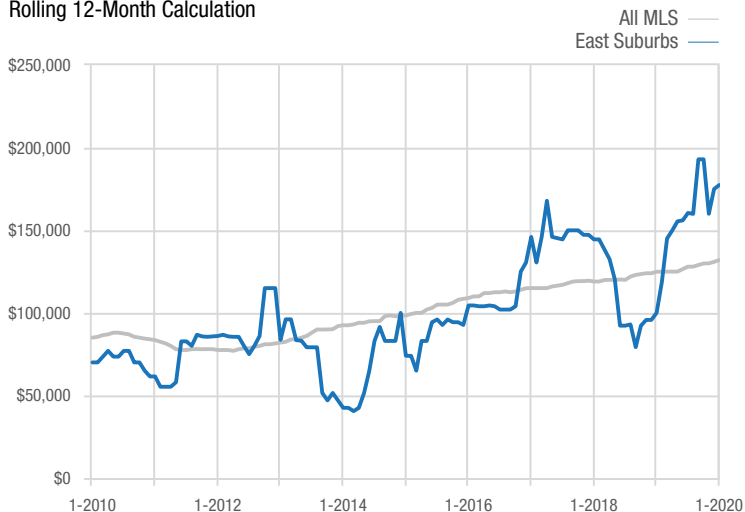
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	1	—	0	1	—
Pending Sales	2	1	- 50.0%	2	1	- 50.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	49	—	—	49	—	—
Median Sales Price*	\$145,000	—	—	\$145,000	—	—
Average Sales Price*	\$145,000	—	—	\$145,000	—	—
Percent of List Price Received*	97.3%	—	—	97.3%	—	—
Inventory of Homes for Sale	7	3	- 57.1%	—	—	—
Months Supply of Inventory	2.7	1.4	- 48.1%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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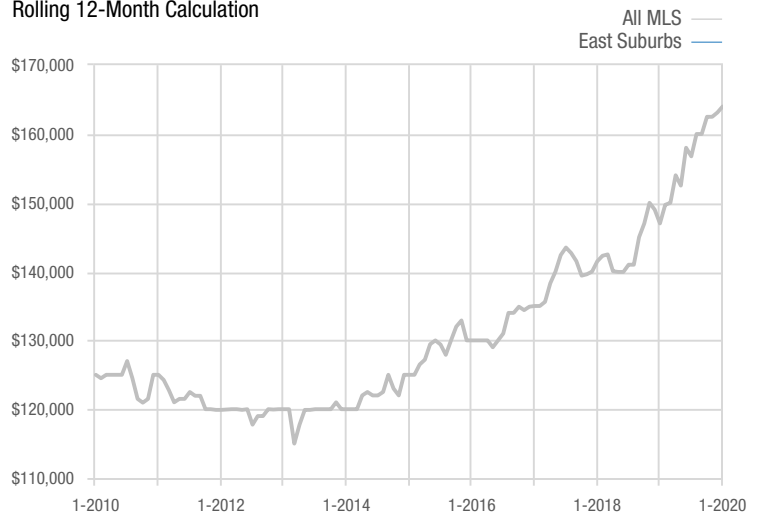
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Five Points / Northtowne

MLS Area 13: 43612

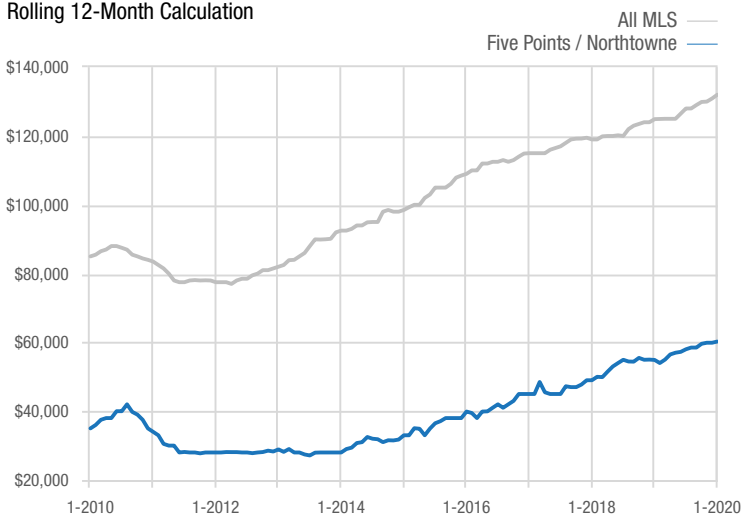
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	43	29	- 32.6%	43	29	- 32.6%
Pending Sales	27	31	+ 14.8%	27	31	+ 14.8%
Closed Sales	26	34	+ 30.8%	26	34	+ 30.8%
Days on Market Until Sale	113	83	- 26.5%	113	83	- 26.5%
Median Sales Price*	\$45,000	\$52,000	+ 15.6%	\$45,000	\$52,000	+ 15.6%
Average Sales Price*	\$45,140	\$60,635	+ 34.3%	\$45,140	\$60,635	+ 34.3%
Percent of List Price Received*	90.7%	96.6%	+ 6.5%	90.7%	96.6%	+ 6.5%
Inventory of Homes for Sale	104	85	- 18.3%	—	—	—
Months Supply of Inventory	3.1	2.3	- 25.8%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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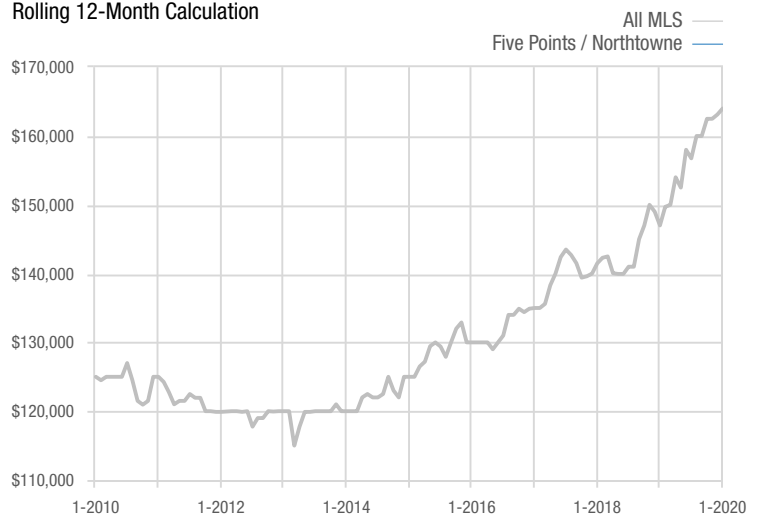
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Franklin Park / Trilby

MLS Area 11: 43623

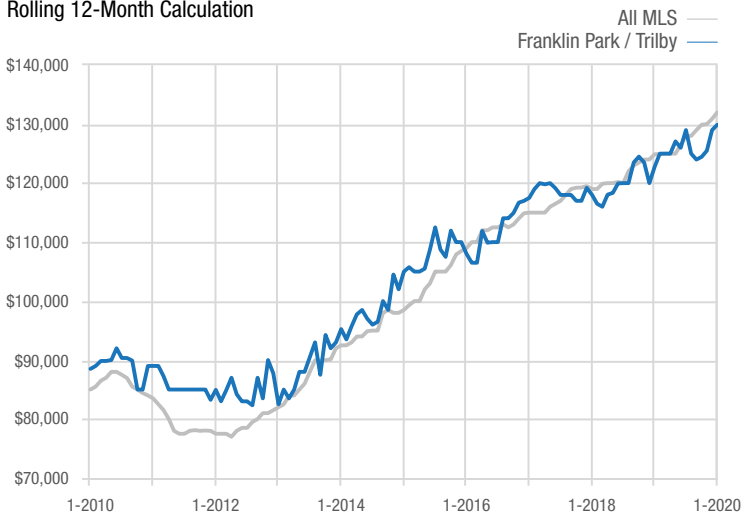
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	18	22	+ 22.2%	18	22	+ 22.2%
Pending Sales	13	10	- 23.1%	13	10	- 23.1%
Closed Sales	13	6	- 53.8%	13	6	- 53.8%
Days on Market Until Sale	96	56	- 41.7%	96	56	- 41.7%
Median Sales Price*	\$110,000	\$127,700	+ 16.1%	\$110,000	\$127,700	+ 16.1%
Average Sales Price*	\$126,601	\$135,050	+ 6.7%	\$126,601	\$135,050	+ 6.7%
Percent of List Price Received*	101.0%	95.1%	- 5.8%	101.0%	95.1%	- 5.8%
Inventory of Homes for Sale	50	57	+ 14.0%	—	—	—
Months Supply of Inventory	2.2	2.8	+ 27.3%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	3	2	- 33.3%	3	2	- 33.3%
Pending Sales	0	2	—	0	2	—
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	40	—	—	40	—	—
Median Sales Price*	\$95,000	—	—	\$95,000	—	—
Average Sales Price*	\$95,000	—	—	\$95,000	—	—
Percent of List Price Received*	108.0%	—	—	108.0%	—	—
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	2.5	1.3	- 48.0%	—	—	—

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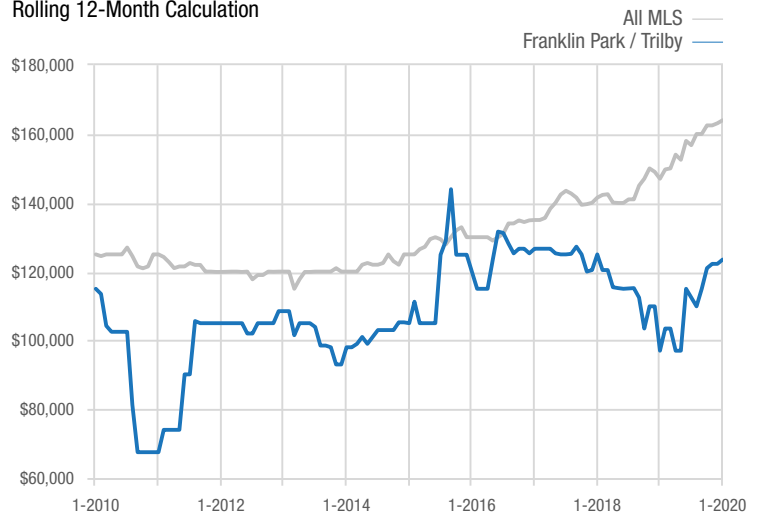
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

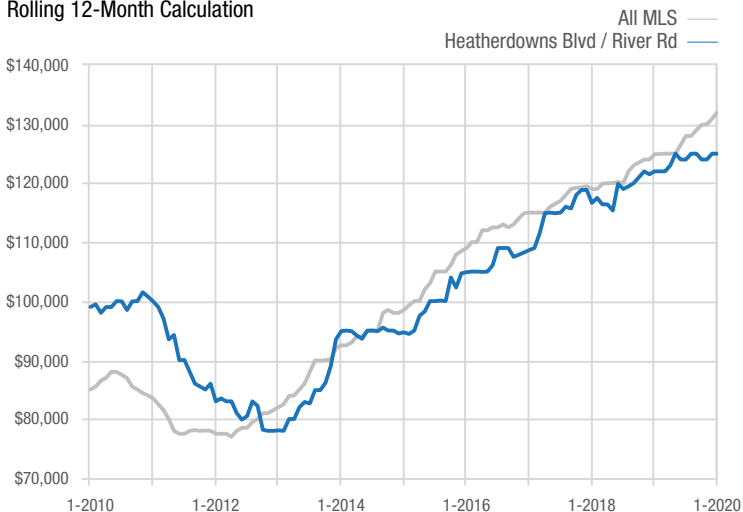
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	28	25	- 10.7%	28	25	- 10.7%
Pending Sales	24	29	+ 20.8%	24	29	+ 20.8%
Closed Sales	23	25	+ 8.7%	23	25	+ 8.7%
Days on Market Until Sale	87	108	+ 24.1%	87	108	+ 24.1%
Median Sales Price*	\$108,500	\$115,000	+ 6.0%	\$108,500	\$115,000	+ 6.0%
Average Sales Price*	\$116,485	\$125,838	+ 8.0%	\$116,485	\$125,838	+ 8.0%
Percent of List Price Received*	98.6%	94.5%	- 4.2%	98.6%	94.5%	- 4.2%
Inventory of Homes for Sale	88	85	- 3.4%	—	—	—
Months Supply of Inventory	2.3	2.4	+ 4.3%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	9	1	- 88.9%	9	1	- 88.9%
Pending Sales	2	2	0.0%	2	2	0.0%
Closed Sales	2	3	+ 50.0%	2	3	+ 50.0%
Days on Market Until Sale	148	99	- 33.1%	148	99	- 33.1%
Median Sales Price*	\$112,500	\$102,750	- 8.7%	\$112,500	\$102,750	- 8.7%
Average Sales Price*	\$112,500	\$101,133	- 10.1%	\$112,500	\$101,133	- 10.1%
Percent of List Price Received*	94.8%	94.1%	- 0.7%	94.8%	94.1%	- 0.7%
Inventory of Homes for Sale	20	10	- 50.0%	—	—	—
Months Supply of Inventory	4.1	2.4	- 41.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

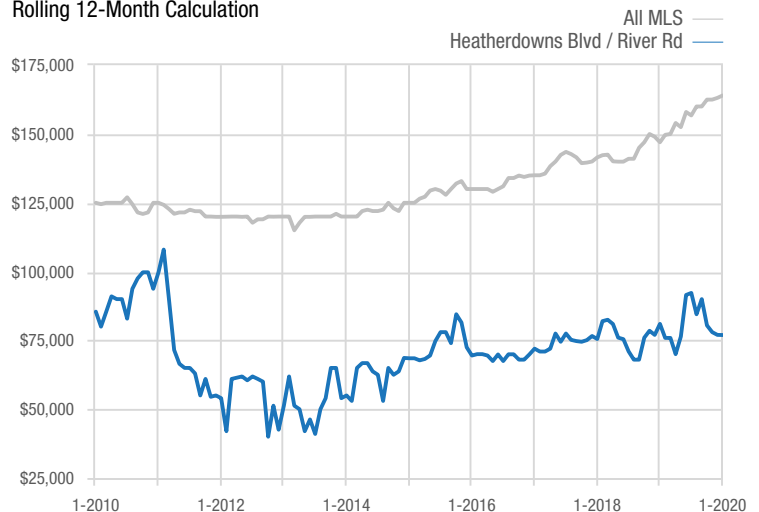
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Maumee

MLS Area 07: 43537

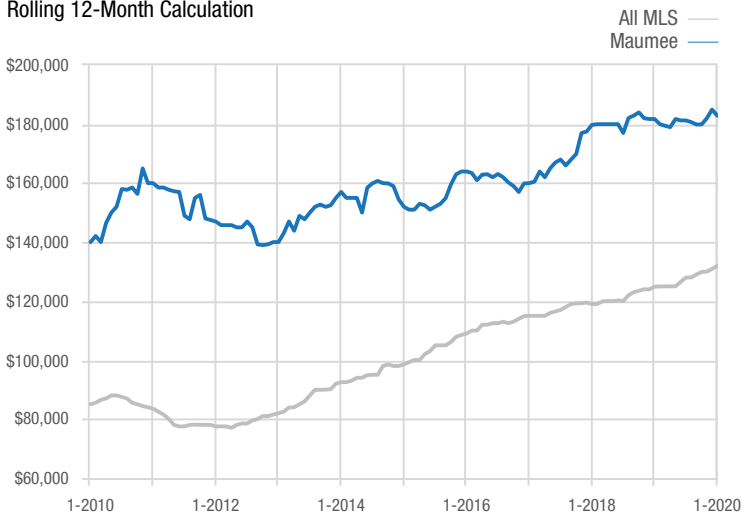
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	28	25	- 10.7%	28	25	- 10.7%
Pending Sales	20	19	- 5.0%	20	19	- 5.0%
Closed Sales	14	20	+ 42.9%	14	20	+ 42.9%
Days on Market Until Sale	76	87	+ 14.5%	76	87	+ 14.5%
Median Sales Price*	\$164,200	\$155,250	- 5.5%	\$164,200	\$155,250	- 5.5%
Average Sales Price*	\$196,371	\$167,108	- 14.9%	\$196,371	\$167,108	- 14.9%
Percent of List Price Received*	96.1%	98.6%	+ 2.6%	96.1%	98.6%	+ 2.6%
Inventory of Homes for Sale	89	68	- 23.6%	—	—	—
Months Supply of Inventory	2.7	1.9	- 29.6%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	4	6	+ 50.0%	4	6	+ 50.0%
Pending Sales	4	2	- 50.0%	4	2	- 50.0%
Closed Sales	4	3	- 25.0%	4	3	- 25.0%
Days on Market Until Sale	87	95	+ 9.2%	87	95	+ 9.2%
Median Sales Price*	\$182,000	\$91,000	- 50.0%	\$182,000	\$91,000	- 50.0%
Average Sales Price*	\$163,000	\$224,282	+ 37.6%	\$163,000	\$224,282	+ 37.6%
Percent of List Price Received*	95.8%	92.4%	- 3.5%	95.8%	92.4%	- 3.5%
Inventory of Homes for Sale	12	17	+ 41.7%	—	—	—
Months Supply of Inventory	2.6	3.6	+ 38.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

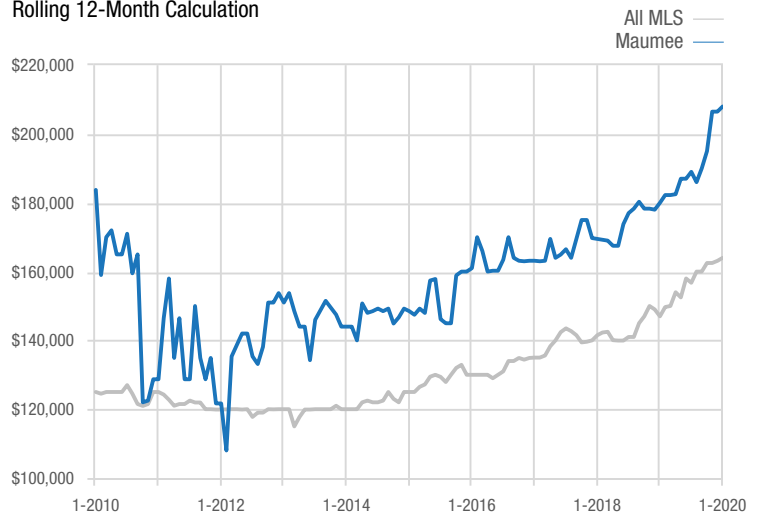
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Monclova

MLS Area 06: 43542

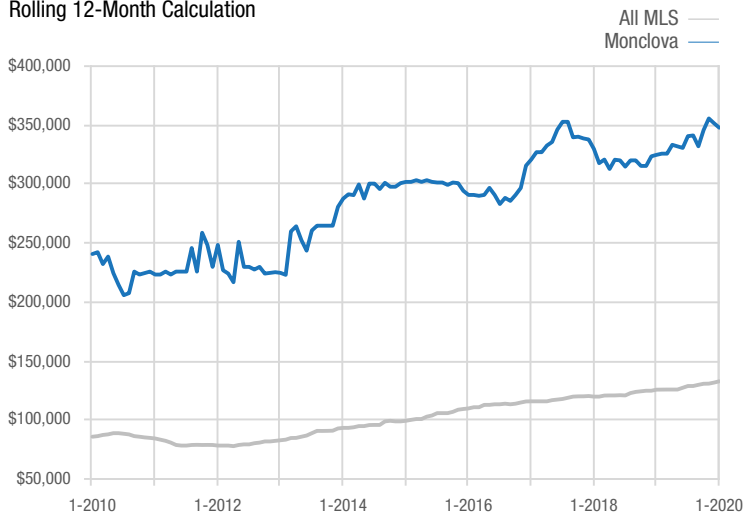
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	5	4	- 20.0%	5	4	- 20.0%
Pending Sales	1	6	+ 500.0%	1	6	+ 500.0%
Closed Sales	1	5	+ 400.0%	1	5	+ 400.0%
Days on Market Until Sale	123	176	+ 43.1%	123	176	+ 43.1%
Median Sales Price*	\$364,850	\$295,000	- 19.1%	\$364,850	\$295,000	- 19.1%
Average Sales Price*	\$364,850	\$277,604	- 23.9%	\$364,850	\$277,604	- 23.9%
Percent of List Price Received*	101.4%	94.8%	- 6.5%	101.4%	94.8%	- 6.5%
Inventory of Homes for Sale	24	22	- 8.3%	—	—	—
Months Supply of Inventory	4.4	3.4	- 22.7%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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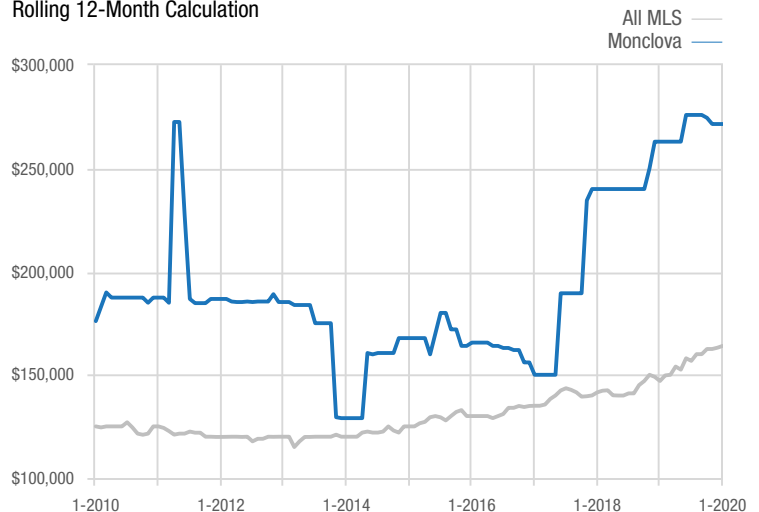
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

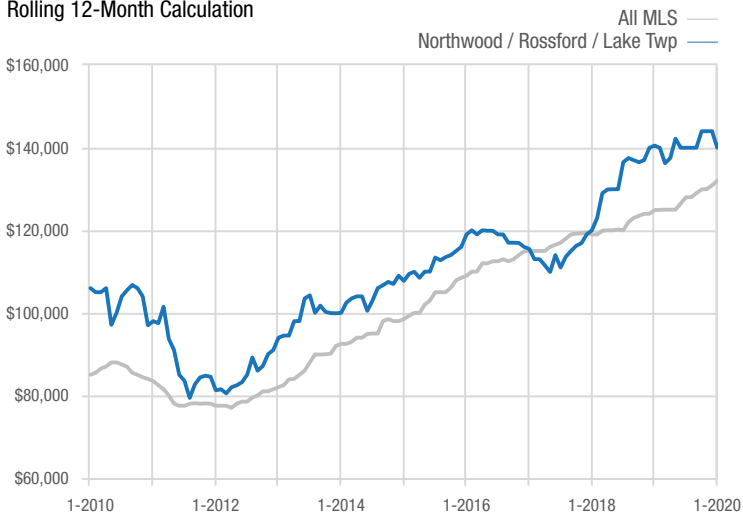
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	13	18	+ 38.5%	13	18	+ 38.5%
Pending Sales	12	12	0.0%	12	12	0.0%
Closed Sales	13	13	0.0%	13	13	0.0%
Days on Market Until Sale	77	78	+ 1.3%	77	78	+ 1.3%
Median Sales Price*	\$170,550	\$86,000	- 49.6%	\$170,550	\$86,000	- 49.6%
Average Sales Price*	\$170,017	\$108,213	- 36.4%	\$170,017	\$108,213	- 36.4%
Percent of List Price Received*	98.6%	105.2%	+ 6.7%	98.6%	105.2%	+ 6.7%
Inventory of Homes for Sale	61	48	- 21.3%	—	—	—
Months Supply of Inventory	2.6	2.1	- 19.2%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	2	0	- 100.0%	2	0	- 100.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	66	—	—	66	—
Median Sales Price*	—	\$38,000	—	—	\$38,000	—
Average Sales Price*	—	\$38,000	—	—	\$38,000	—
Percent of List Price Received*	—	84.4%	—	—	84.4%	—
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	2.4	—	—	—	—	—

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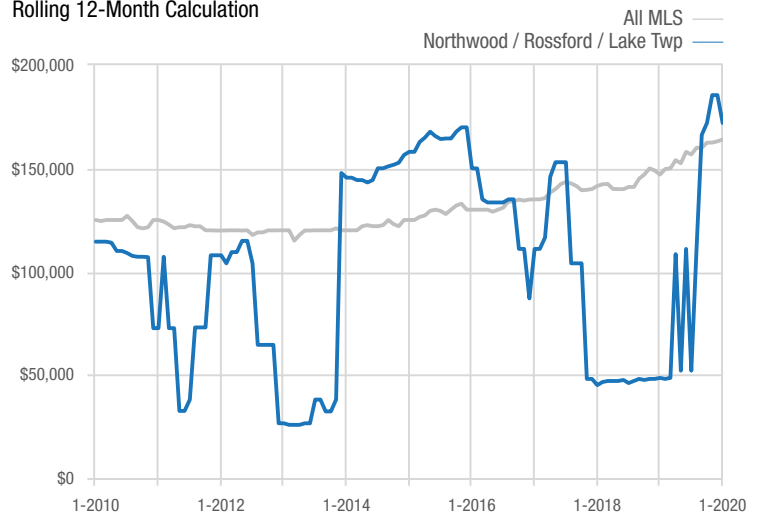
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

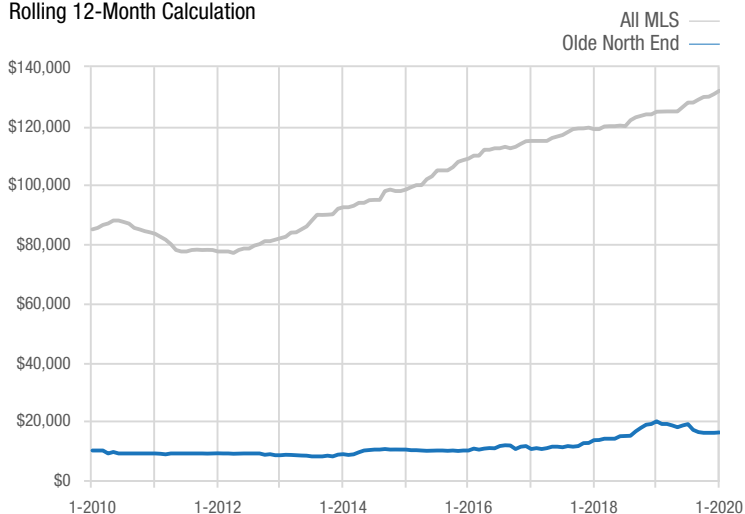
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	15	8	- 46.7%	15	8	- 46.7%
Pending Sales	4	8	+ 100.0%	4	8	+ 100.0%
Closed Sales	7	7	0.0%	7	7	0.0%
Days on Market Until Sale	66	139	+ 110.6%	66	139	+ 110.6%
Median Sales Price*	\$24,000	\$21,500	- 10.4%	\$24,000	\$21,500	- 10.4%
Average Sales Price*	\$22,714	\$22,633	- 0.4%	\$22,714	\$22,633	- 0.4%
Percent of List Price Received*	75.4%	85.7%	+ 13.7%	75.4%	85.7%	+ 13.7%
Inventory of Homes for Sale	35	29	- 17.1%	—	—	—
Months Supply of Inventory	4.6	3.6	- 21.7%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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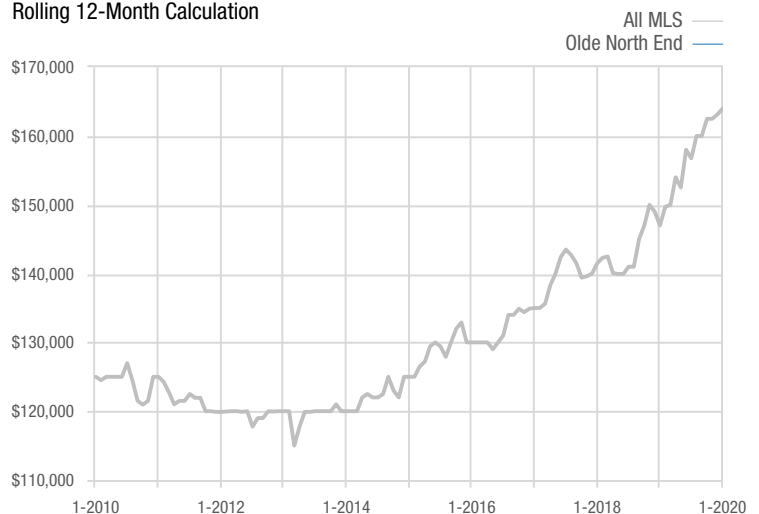
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

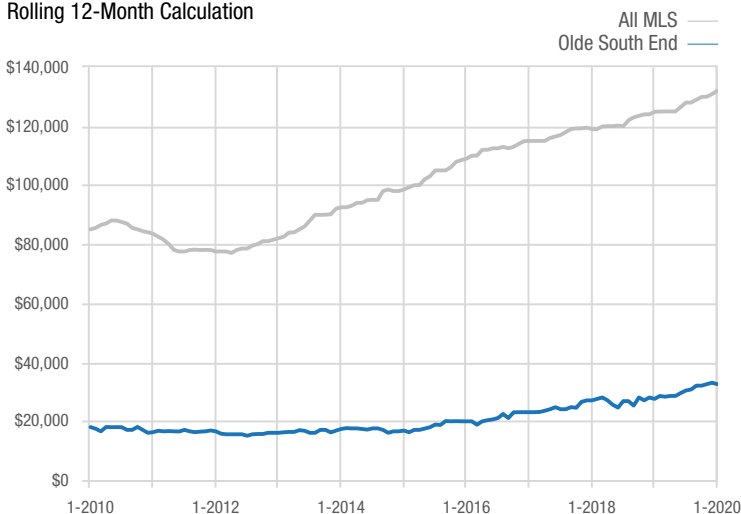
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	30	19	- 36.7%	30	19	- 36.7%
Pending Sales	15	18	+ 20.0%	15	18	+ 20.0%
Closed Sales	20	16	- 20.0%	20	16	- 20.0%
Days on Market Until Sale	96	79	- 17.7%	96	79	- 17.7%
Median Sales Price*	\$27,000	\$24,200	- 10.4%	\$27,000	\$24,200	- 10.4%
Average Sales Price*	\$30,748	\$28,322	- 7.9%	\$30,748	\$28,322	- 7.9%
Percent of List Price Received*	94.3%	85.1%	- 9.8%	94.3%	85.1%	- 9.8%
Inventory of Homes for Sale	65	53	- 18.5%	—	—	—
Months Supply of Inventory	3.3	3.5	+ 6.1%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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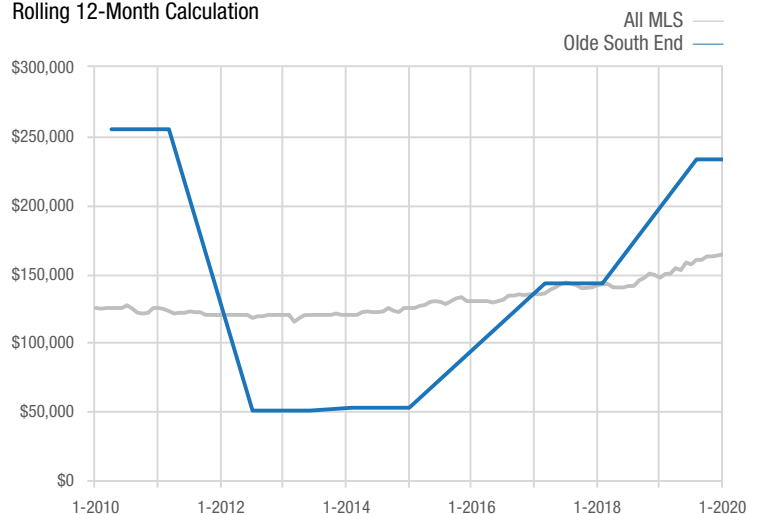
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

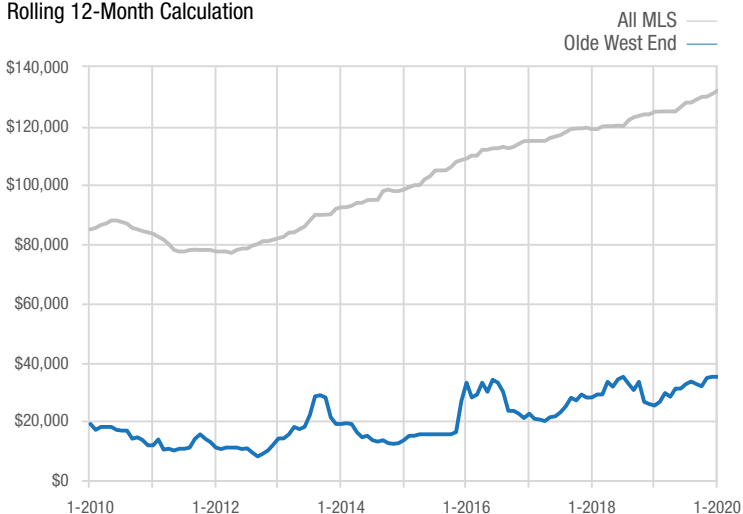
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	5	6	+ 20.0%	5	6	+ 20.0%
Pending Sales	2	4	+ 100.0%	2	4	+ 100.0%
Closed Sales	1	5	+ 400.0%	1	5	+ 400.0%
Days on Market Until Sale	59	58	- 1.7%	59	58	- 1.7%
Median Sales Price*	\$3,150	\$22,500	+ 614.3%	\$3,150	\$22,500	+ 614.3%
Average Sales Price*	\$3,150	\$49,915	+ 1,484.6%	\$3,150	\$49,915	+ 1,484.6%
Percent of List Price Received*	—	98.9%	—	—	98.9%	—
Inventory of Homes for Sale	19	24	+ 26.3%	—	—	—
Months Supply of Inventory	5.2	4.6	- 11.5%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	1	2	+ 100.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	2	1	- 50.0%	2	1	- 50.0%
Days on Market Until Sale	117	0	- 100.0%	117	0	- 100.0%
Median Sales Price*	\$69,000	\$54,850	- 20.5%	\$69,000	\$54,850	- 20.5%
Average Sales Price*	\$69,000	\$54,850	- 20.5%	\$69,000	\$54,850	- 20.5%
Percent of List Price Received*	89.2%	100.0%	+ 12.1%	89.2%	100.0%	+ 12.1%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.8	- 20.0%	—	—	—

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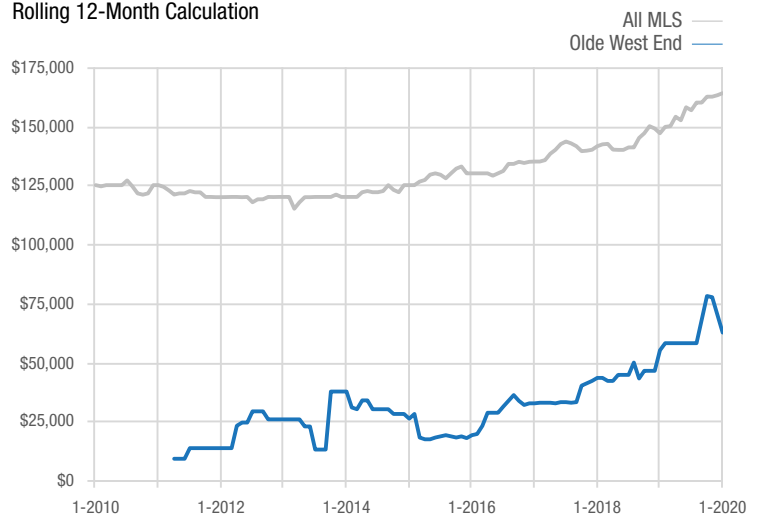
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

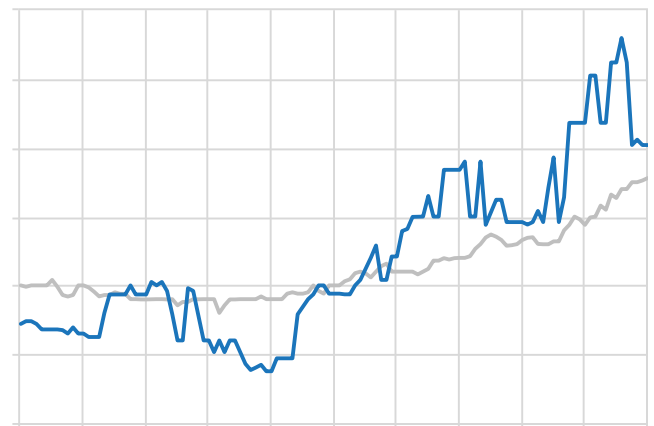
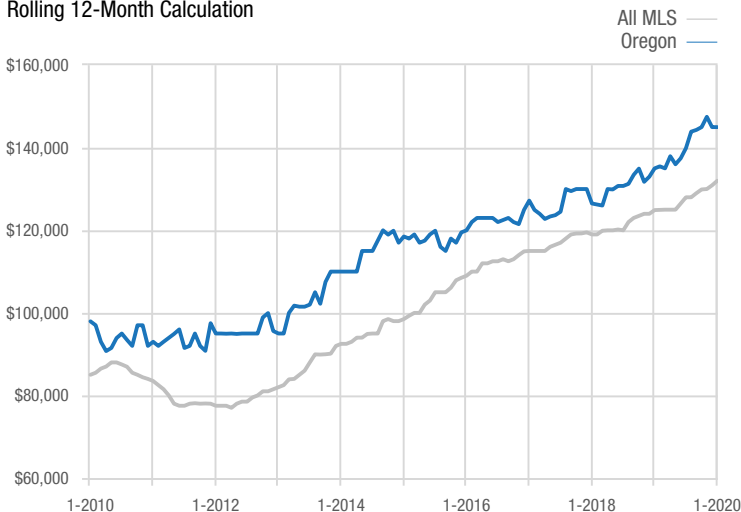
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	20	18	- 10.0%	20	18	- 10.0%
Pending Sales	13	14	+ 7.7%	13	14	+ 7.7%
Closed Sales	11	12	+ 9.1%	11	12	+ 9.1%
Days on Market Until Sale	117	72	- 38.5%	117	72	- 38.5%
Median Sales Price*	\$146,250	\$141,700	- 3.1%	\$146,250	\$141,700	- 3.1%
Average Sales Price*	\$162,380	\$147,183	- 9.4%	\$162,380	\$147,183	- 9.4%
Percent of List Price Received*	97.0%	100.1%	+ 3.2%	97.0%	100.1%	+ 3.2%
Inventory of Homes for Sale	69	63	- 8.7%	—	—	—
Months Supply of Inventory	3.3	2.9	- 12.1%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	1	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	4	—	—	—	—
Months Supply of Inventory	—	2.9	—	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

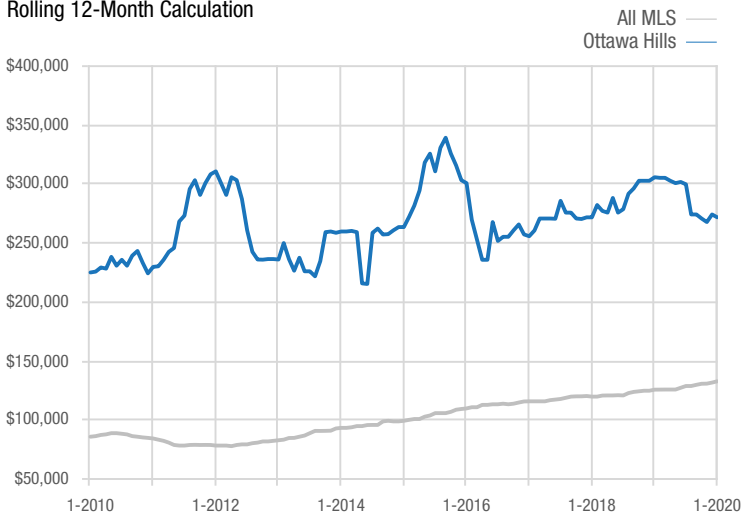
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	8	15	+ 87.5%	8	15	+ 87.5%
Pending Sales	5	4	- 20.0%	5	4	- 20.0%
Closed Sales	4	4	0.0%	4	4	0.0%
Days on Market Until Sale	224	78	- 65.2%	224	78	- 65.2%
Median Sales Price*	\$517,500	\$276,250	- 46.6%	\$517,500	\$276,250	- 46.6%
Average Sales Price*	\$501,225	\$326,875	- 34.8%	\$501,225	\$326,875	- 34.8%
Percent of List Price Received*	95.0%	93.6%	- 1.5%	95.0%	93.6%	- 1.5%
Inventory of Homes for Sale	35	42	+ 20.0%	—	—	—
Months Supply of Inventory	4.0	5.7	+ 42.5%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	1	2	+ 100.0%
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	155	28	- 81.9%	155	28	- 81.9%
Median Sales Price*	\$70,000	\$233,000	+ 232.9%	\$70,000	\$233,000	+ 232.9%
Average Sales Price*	\$70,000	\$233,000	+ 232.9%	\$70,000	\$233,000	+ 232.9%
Percent of List Price Received*	94.7%	89.6%	- 5.4%	94.7%	89.6%	- 5.4%
Inventory of Homes for Sale	6	6	0.0%	—	—	—
Months Supply of Inventory	3.6	2.8	- 22.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

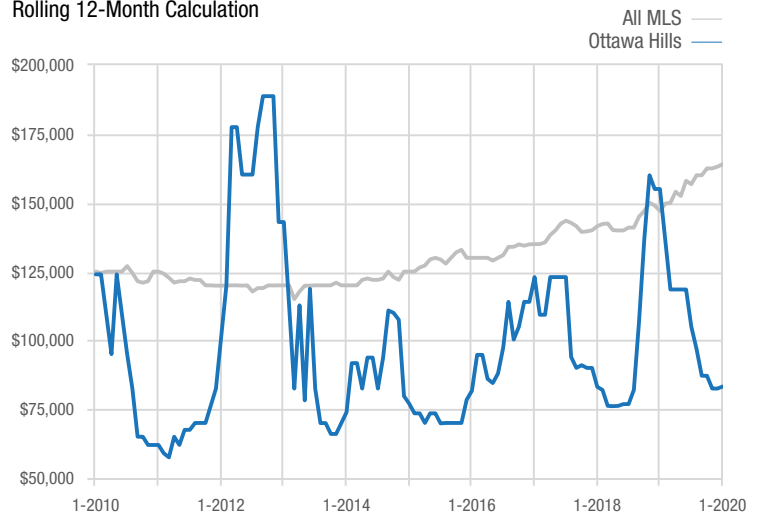
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	22	22	0.0%	22	22	0.0%
Pending Sales	19	20	+ 5.3%	19	20	+ 5.3%
Closed Sales	14	21	+ 50.0%	14	21	+ 50.0%
Days on Market Until Sale	103	84	- 18.4%	103	84	- 18.4%
Median Sales Price*	\$109,900	\$129,000	+ 17.4%	\$109,900	\$129,000	+ 17.4%
Average Sales Price*	\$96,046	\$126,443	+ 31.6%	\$96,046	\$126,443	+ 31.6%
Percent of List Price Received*	89.3%	98.5%	+ 10.3%	89.3%	98.5%	+ 10.3%
Inventory of Homes for Sale	62	41	- 33.9%	—	—	—
Months Supply of Inventory	2.7	1.8	- 33.3%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.9	—	—	—	—	—

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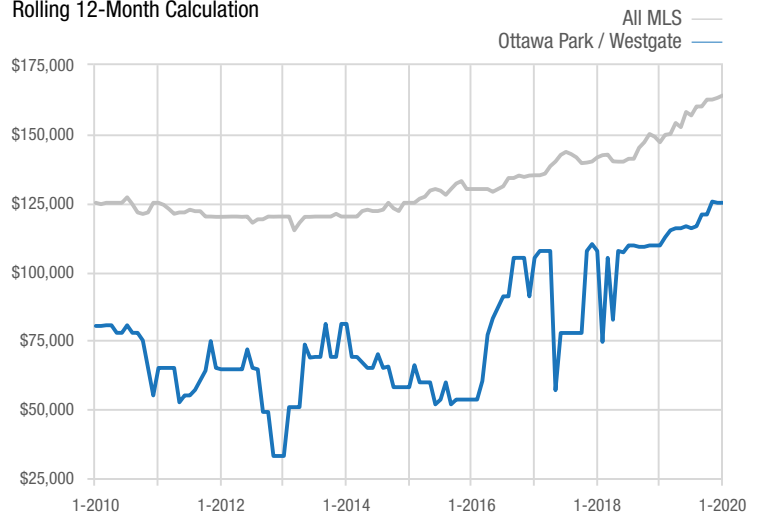
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

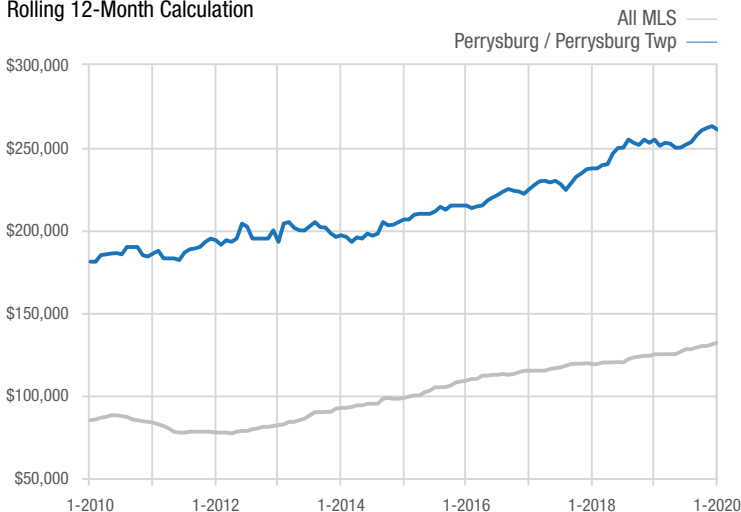
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	46	47	+ 2.2%	46	47	+ 2.2%
Pending Sales	27	36	+ 33.3%	27	36	+ 33.3%
Closed Sales	24	32	+ 33.3%	24	32	+ 33.3%
Days on Market Until Sale	118	100	- 15.3%	118	100	- 15.3%
Median Sales Price*	\$285,000	\$264,750	- 7.1%	\$285,000	\$264,750	- 7.1%
Average Sales Price*	\$286,828	\$266,563	- 7.1%	\$286,828	\$266,563	- 7.1%
Percent of List Price Received*	95.9%	97.4%	+ 1.6%	95.9%	97.4%	+ 1.6%
Inventory of Homes for Sale	138	132	- 4.3%	—	—	—
Months Supply of Inventory	3.0	2.8	- 6.7%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	7	10	+ 42.9%	7	10	+ 42.9%
Pending Sales	7	4	- 42.9%	7	4	- 42.9%
Closed Sales	5	4	- 20.0%	5	4	- 20.0%
Days on Market Until Sale	73	117	+ 60.3%	73	117	+ 60.3%
Median Sales Price*	\$190,000	\$181,750	- 4.3%	\$190,000	\$181,750	- 4.3%
Average Sales Price*	\$253,550	\$164,500	- 35.1%	\$253,550	\$164,500	- 35.1%
Percent of List Price Received*	94.8%	99.5%	+ 5.0%	94.8%	99.5%	+ 5.0%
Inventory of Homes for Sale	19	22	+ 15.8%	—	—	—
Months Supply of Inventory	3.2	3.8	+ 18.8%	—	—	—

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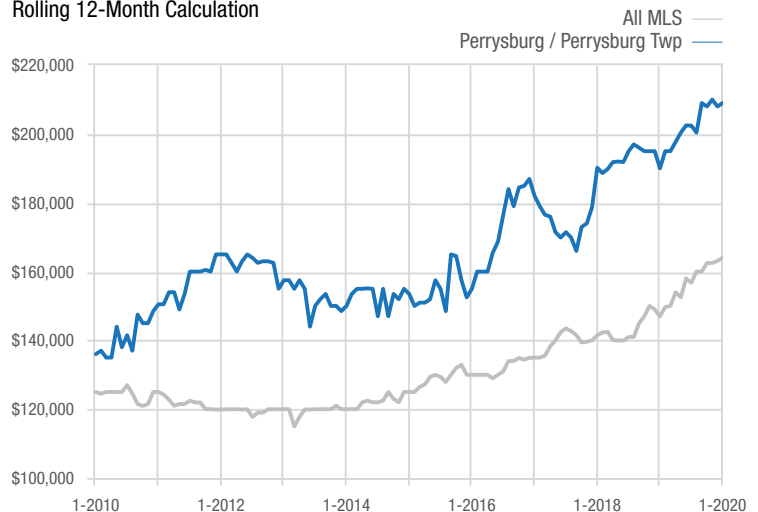
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

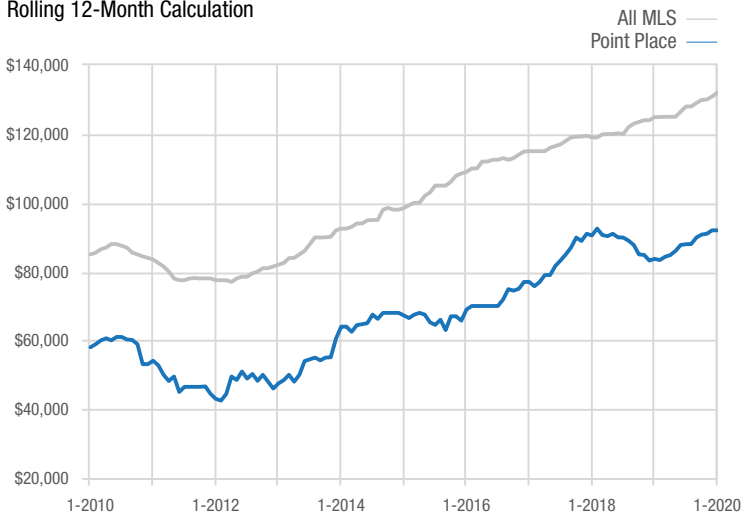
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	21	31	+ 47.6%	21	31	+ 47.6%
Pending Sales	14	18	+ 28.6%	14	18	+ 28.6%
Closed Sales	17	18	+ 5.9%	17	18	+ 5.9%
Days on Market Until Sale	75	104	+ 38.7%	75	104	+ 38.7%
Median Sales Price*	\$78,450	\$68,500	- 12.7%	\$78,450	\$68,500	- 12.7%
Average Sales Price*	\$73,506	\$80,384	+ 9.4%	\$73,506	\$80,384	+ 9.4%
Percent of List Price Received*	94.6%	95.4%	+ 0.8%	94.6%	95.4%	+ 0.8%
Inventory of Homes for Sale	52	70	+ 34.6%	—	—	—
Months Supply of Inventory	2.3	3.2	+ 39.1%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	38	—	—	38	—	—
Median Sales Price*	\$54,000	—	—	\$54,000	—	—
Average Sales Price*	\$54,000	—	—	\$54,000	—	—
Percent of List Price Received*	90.2%	—	—	90.2%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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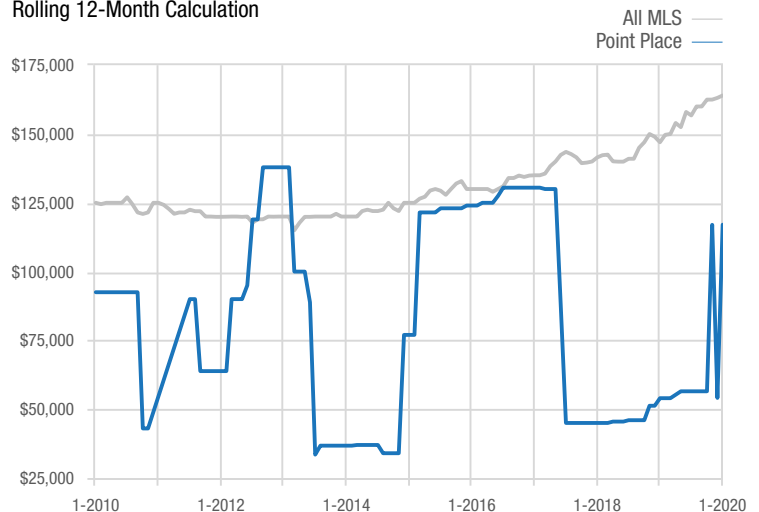
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

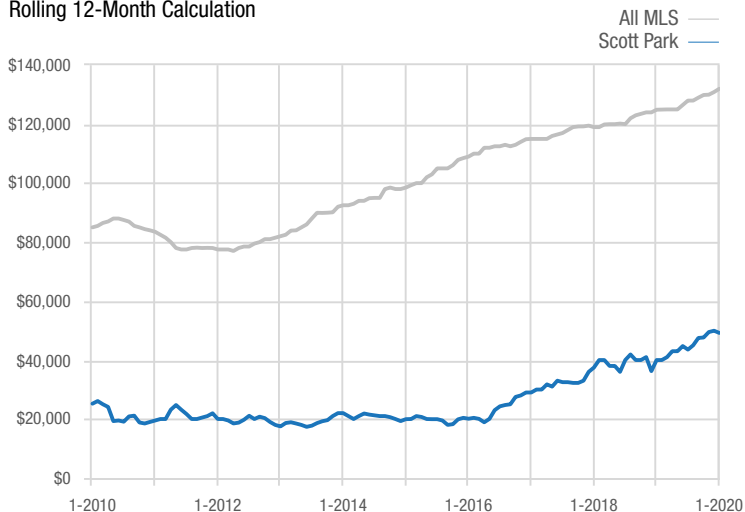
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	18	15	- 16.7%	18	15	- 16.7%
Pending Sales	24	8	- 66.7%	24	8	- 66.7%
Closed Sales	19	6	- 68.4%	19	6	- 68.4%
Days on Market Until Sale	110	39	- 64.5%	110	39	- 64.5%
Median Sales Price*	\$50,000	\$25,750	- 48.5%	\$50,000	\$25,750	- 48.5%
Average Sales Price*	\$45,594	\$26,625	- 41.6%	\$45,594	\$26,625	- 41.6%
Percent of List Price Received*	88.4%	94.4%	+ 6.8%	88.4%	94.4%	+ 6.8%
Inventory of Homes for Sale	43	33	- 23.3%	—	—	—
Months Supply of Inventory	2.7	2.6	- 3.7%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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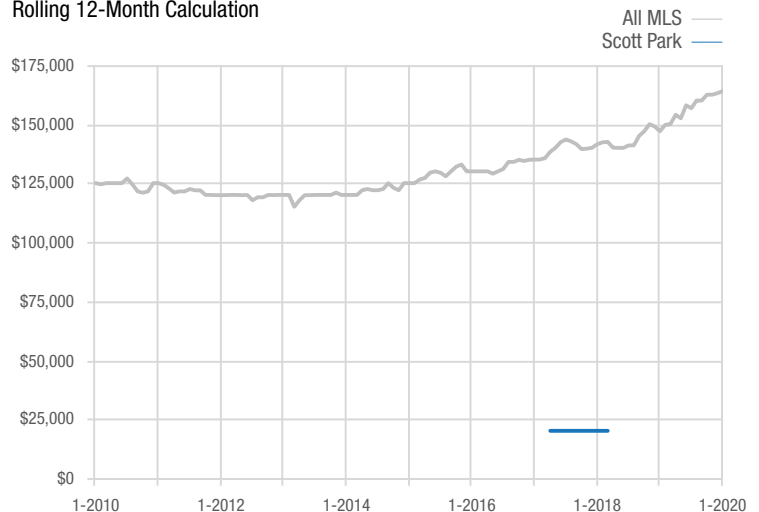
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Spring Meadows

MLS Area 05: 43528 (Includes Holland)

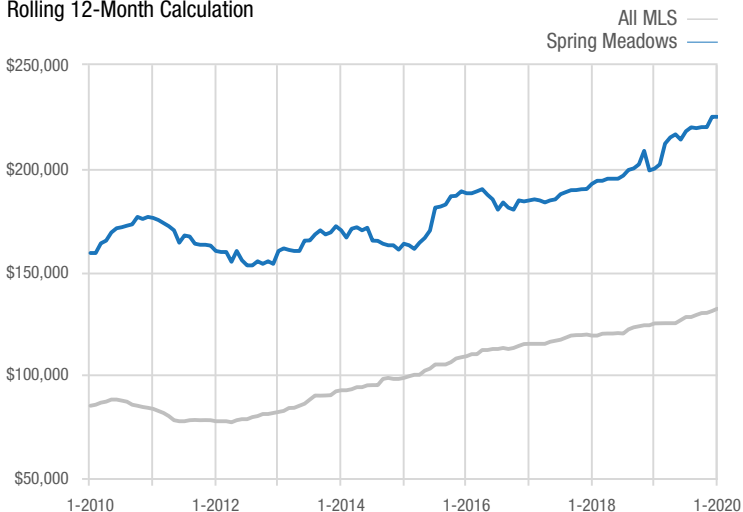
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	15	17	+ 13.3%	15	17	+ 13.3%
Pending Sales	13	13	0.0%	13	13	0.0%
Closed Sales	11	13	+ 18.2%	11	13	+ 18.2%
Days on Market Until Sale	74	96	+ 29.7%	74	96	+ 29.7%
Median Sales Price*	\$179,000	\$205,000	+ 14.5%	\$179,000	\$205,000	+ 14.5%
Average Sales Price*	\$170,936	\$208,085	+ 21.7%	\$170,936	\$208,085	+ 21.7%
Percent of List Price Received*	100.2%	95.7%	- 4.5%	100.2%	95.7%	- 4.5%
Inventory of Homes for Sale	57	50	- 12.3%	—	—	—
Months Supply of Inventory	2.7	2.3	- 14.8%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	3	6	+ 100.0%	3	6	+ 100.0%
Pending Sales	5	3	- 40.0%	5	3	- 40.0%
Closed Sales	4	4	0.0%	4	4	0.0%
Days on Market Until Sale	153	73	- 52.3%	153	73	- 52.3%
Median Sales Price*	\$249,600	\$171,000	- 31.5%	\$249,600	\$171,000	- 31.5%
Average Sales Price*	\$241,050	\$173,000	- 28.2%	\$241,050	\$173,000	- 28.2%
Percent of List Price Received*	92.4%	96.8%	+ 4.8%	92.4%	96.8%	+ 4.8%
Inventory of Homes for Sale	9	15	+ 66.7%	—	—	—
Months Supply of Inventory	3.1	4.3	+ 38.7%	—	—	—

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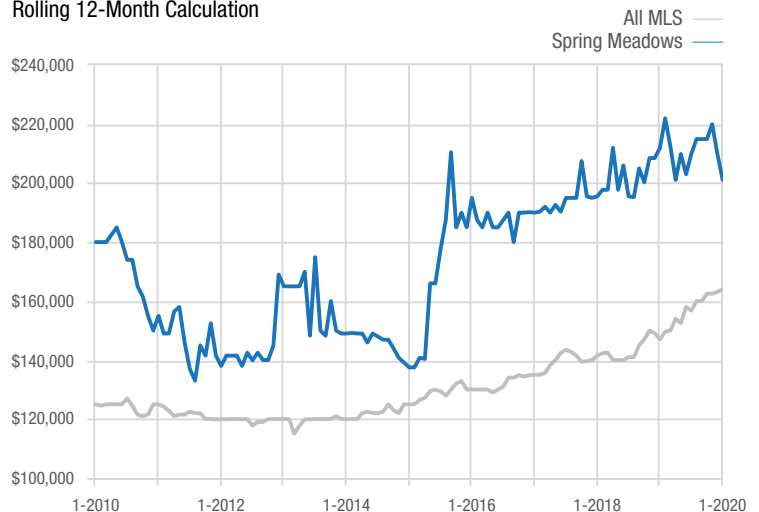
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

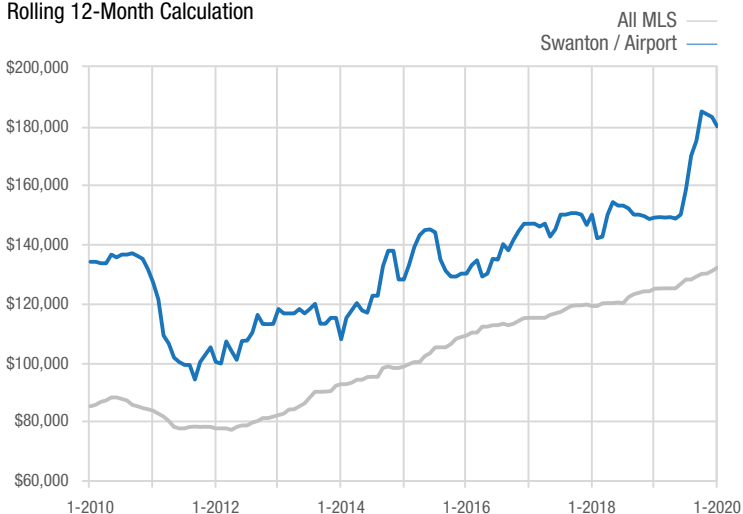
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	9	8	- 11.1%	9	8	- 11.1%
Pending Sales	2	9	+ 350.0%	2	9	+ 350.0%
Closed Sales	4	7	+ 75.0%	4	7	+ 75.0%
Days on Market Until Sale	63	89	+ 41.3%	63	89	+ 41.3%
Median Sales Price*	\$195,600	\$156,000	- 20.2%	\$195,600	\$156,000	- 20.2%
Average Sales Price*	\$189,425	\$157,983	- 16.6%	\$189,425	\$157,983	- 16.6%
Percent of List Price Received*	99.3%	97.4%	- 1.9%	99.3%	97.4%	- 1.9%
Inventory of Homes for Sale	33	28	- 15.2%	—	—	—
Months Supply of Inventory	3.3	3.0	- 9.1%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	5	0	- 100.0%	—	—	—
Months Supply of Inventory	3.8	—	—	—	—	—

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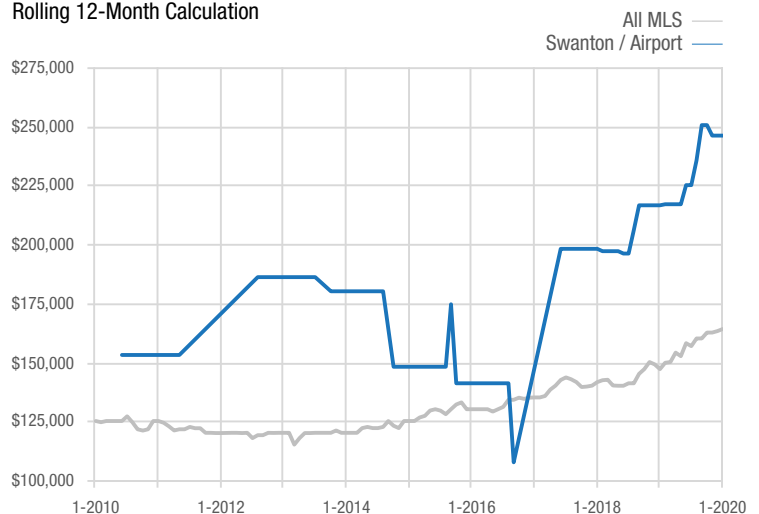
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Towne Centre

MLS Area 20: 43604

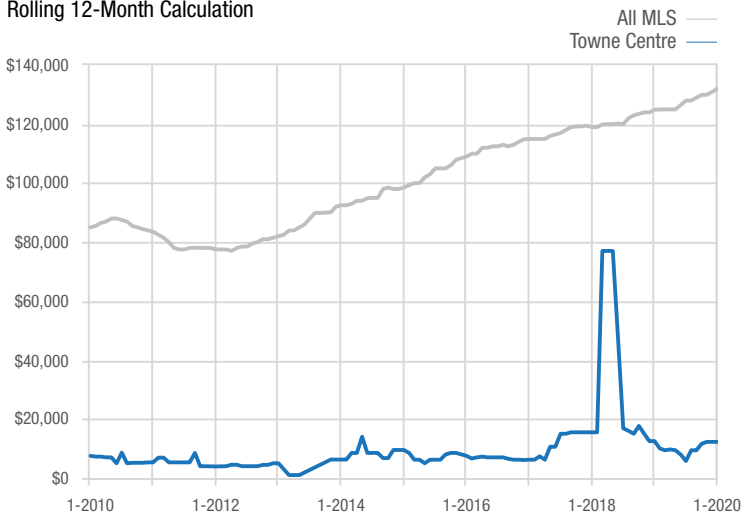
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	3	1	- 66.7%	3	1	- 66.7%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	4	8	+ 100.0%	—	—	—
Months Supply of Inventory	2.5	5.6	+ 124.0%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	1	—	0	1	—
Pending Sales	2	0	- 100.0%	2	0	- 100.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	77	80	+ 3.9%	77	80	+ 3.9%
Median Sales Price*	\$259,000	\$190,000	- 26.6%	\$259,000	\$190,000	- 26.6%
Average Sales Price*	\$259,000	\$190,000	- 26.6%	\$259,000	\$190,000	- 26.6%
Percent of List Price Received*	97.8%	90.5%	- 7.5%	97.8%	90.5%	- 7.5%
Inventory of Homes for Sale	11	4	- 63.6%	—	—	—
Months Supply of Inventory	7.3	1.6	- 78.1%	—	—	—

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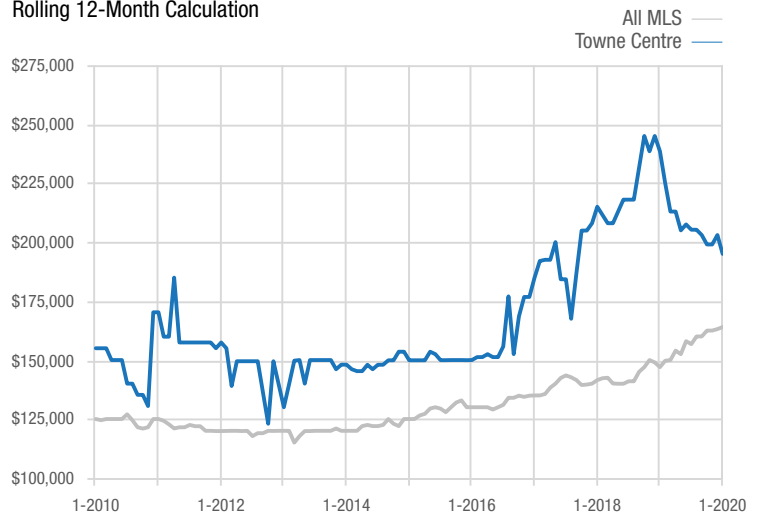
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Tremainsville

MLS Area 12: 43613

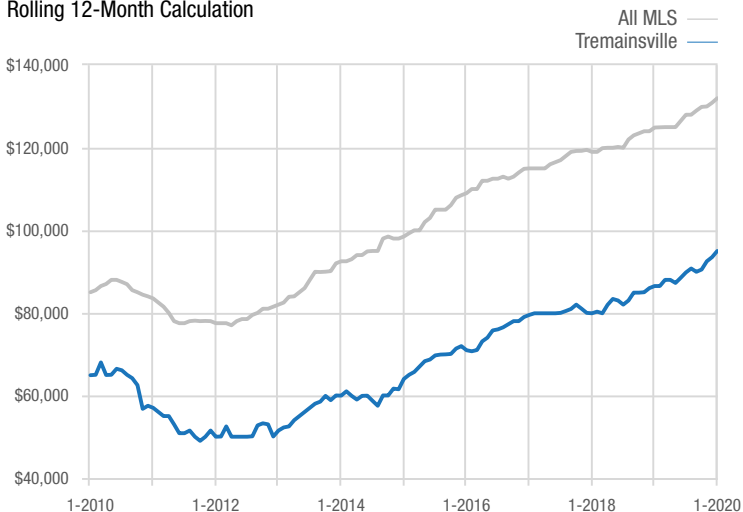
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	44	33	- 25.0%	44	33	- 25.0%
Pending Sales	35	26	- 25.7%	35	26	- 25.7%
Closed Sales	33	17	- 48.5%	33	17	- 48.5%
Days on Market Until Sale	122	67	- 45.1%	122	67	- 45.1%
Median Sales Price*	\$75,000	\$90,000	+ 20.0%	\$75,000	\$90,000	+ 20.0%
Average Sales Price*	\$75,871	\$89,606	+ 18.1%	\$75,871	\$89,606	+ 18.1%
Percent of List Price Received*	94.6%	96.3%	+ 1.8%	94.6%	96.3%	+ 1.8%
Inventory of Homes for Sale	135	98	- 27.4%	—	—	—
Months Supply of Inventory	2.6	2.1	- 19.2%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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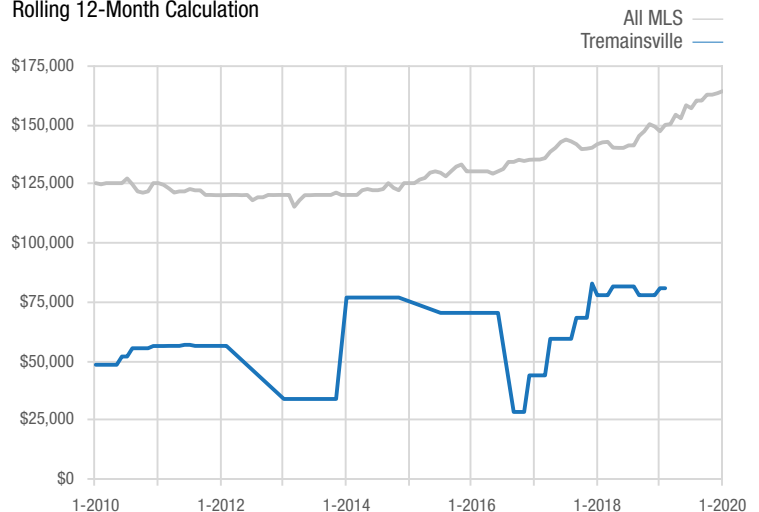
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – January 2020

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Waterville

MLS Area 10: 43566

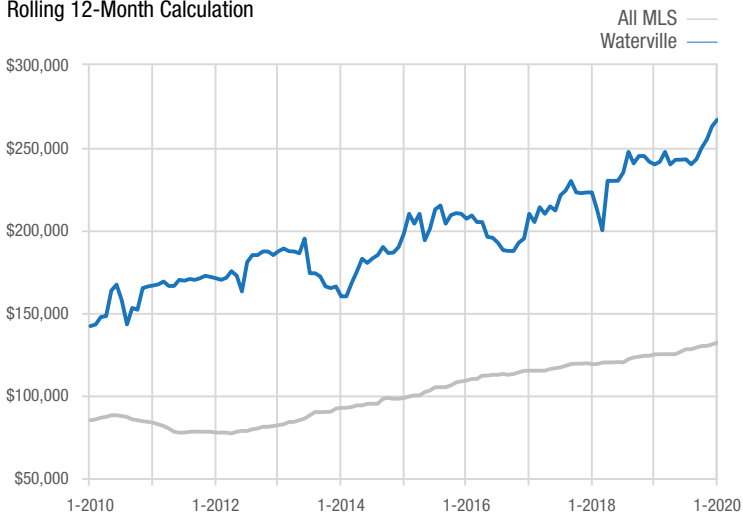
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	15	6	- 60.0%	15	6	- 60.0%
Pending Sales	5	7	+ 40.0%	5	7	+ 40.0%
Closed Sales	6	9	+ 50.0%	6	9	+ 50.0%
Days on Market Until Sale	119	97	- 18.5%	119	97	- 18.5%
Median Sales Price*	\$225,000	\$280,000	+ 24.4%	\$225,000	\$280,000	+ 24.4%
Average Sales Price*	\$213,460	\$290,833	+ 36.2%	\$213,460	\$290,833	+ 36.2%
Percent of List Price Received*	98.9%	97.6%	- 1.3%	98.9%	97.6%	- 1.3%
Inventory of Homes for Sale	31	25	- 19.4%	—	—	—
Months Supply of Inventory	3.0	2.2	- 26.7%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	2	1	- 50.0%	2	1	- 50.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	6	9	+ 50.0%	—	—	—
Months Supply of Inventory	3.6	3.9	+ 8.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

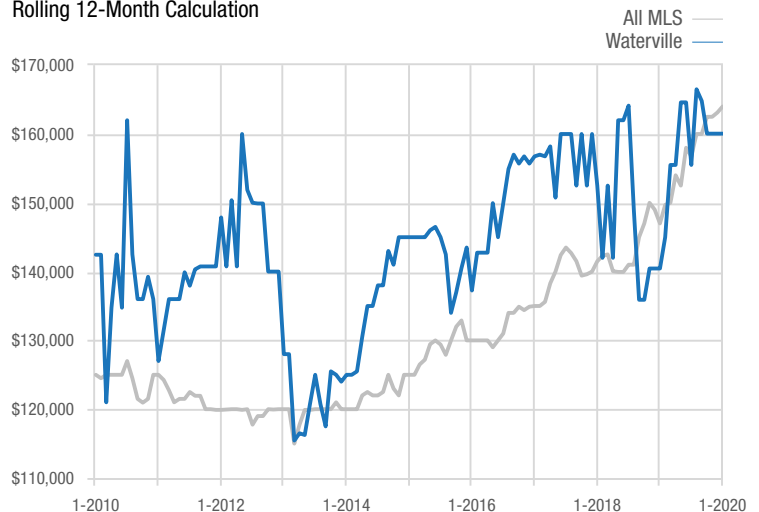
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Whitehouse

MLS Area 08: 43571

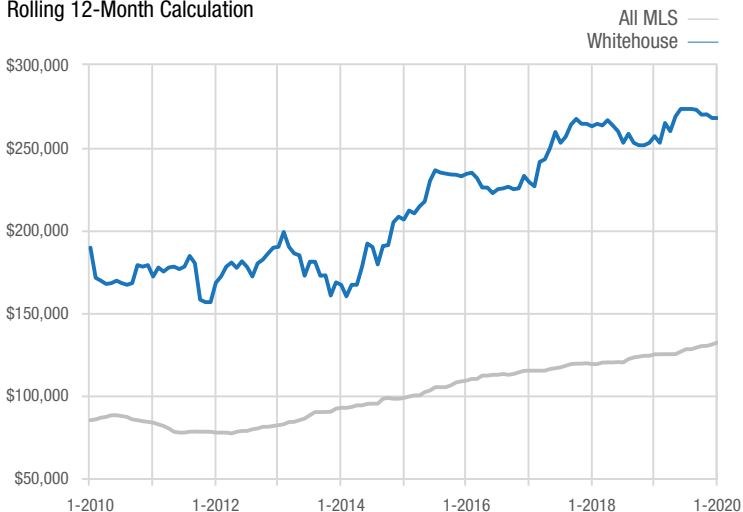
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	12	8	- 33.3%	12	8	- 33.3%
Pending Sales	9	5	- 44.4%	9	5	- 44.4%
Closed Sales	4	6	+ 50.0%	4	6	+ 50.0%
Days on Market Until Sale	125	82	- 34.4%	125	82	- 34.4%
Median Sales Price*	\$307,550	\$262,500	- 14.6%	\$307,550	\$262,500	- 14.6%
Average Sales Price*	\$295,200	\$264,167	- 10.5%	\$295,200	\$264,167	- 10.5%
Percent of List Price Received*	100.5%	96.5%	- 4.0%	100.5%	96.5%	- 4.0%
Inventory of Homes for Sale	31	33	+ 6.5%	—	—	—
Months Supply of Inventory	3.2	3.2	0.0%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

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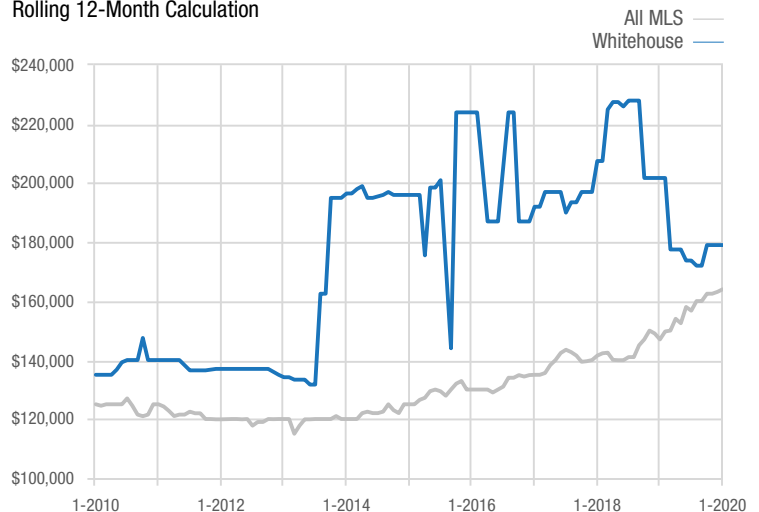
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

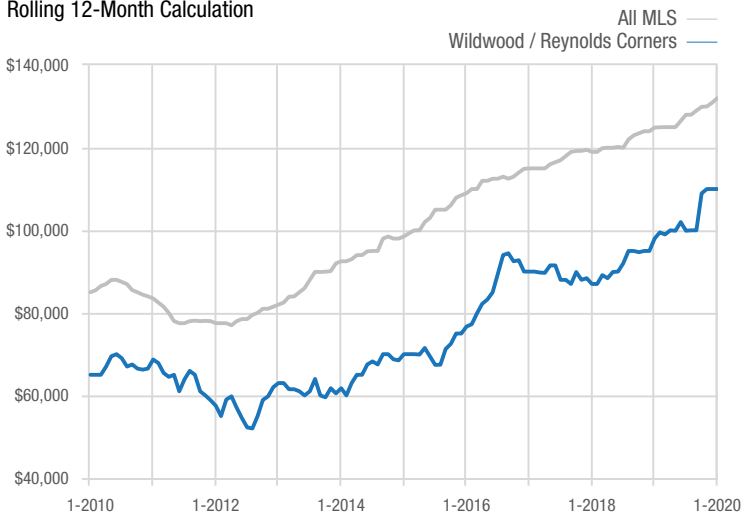
Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	27	33	+ 22.2%	27	33	+ 22.2%
Pending Sales	17	13	- 23.5%	17	13	- 23.5%
Closed Sales	19	14	- 26.3%	19	14	- 26.3%
Days on Market Until Sale	89	100	+ 12.4%	89	100	+ 12.4%
Median Sales Price*	\$86,325	\$84,957	- 1.6%	\$86,325	\$84,957	- 1.6%
Average Sales Price*	\$110,594	\$98,708	- 10.7%	\$110,594	\$98,708	- 10.7%
Percent of List Price Received*	95.8%	94.7%	- 1.1%	95.8%	94.7%	- 1.1%
Inventory of Homes for Sale	83	71	- 14.5%	—	—	—
Months Supply of Inventory	2.9	2.2	- 24.1%	—	—	—

Condo-Villa	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	6	9	+ 50.0%	6	9	+ 50.0%
Pending Sales	4	0	- 100.0%	4	0	- 100.0%
Closed Sales	3	0	- 100.0%	3	0	- 100.0%
Days on Market Until Sale	89	—	—	89	—	—
Median Sales Price*	\$84,000	—	—	\$84,000	—	—
Average Sales Price*	\$69,633	—	—	\$69,633	—	—
Percent of List Price Received*	97.8%	—	—	97.8%	—	—
Inventory of Homes for Sale	14	22	+ 57.1%	—	—	—
Months Supply of Inventory	1.8	4.0	+ 122.2%	—	—	—

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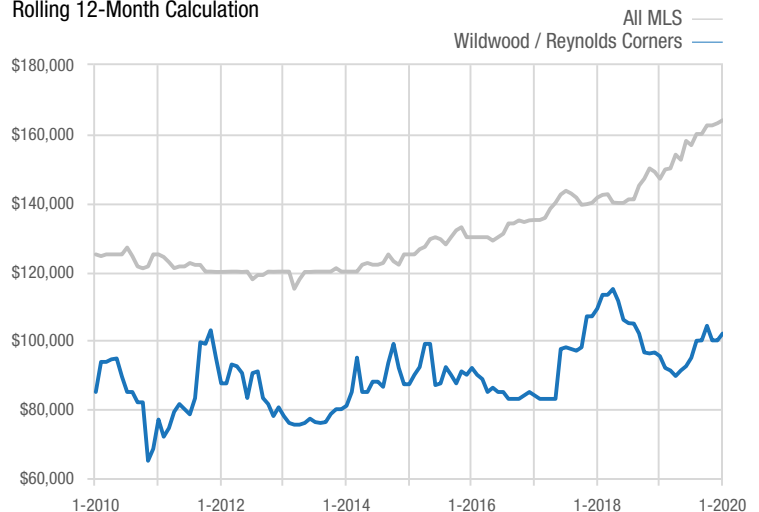
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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