

Local Market Update – February 2020

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Lucas County

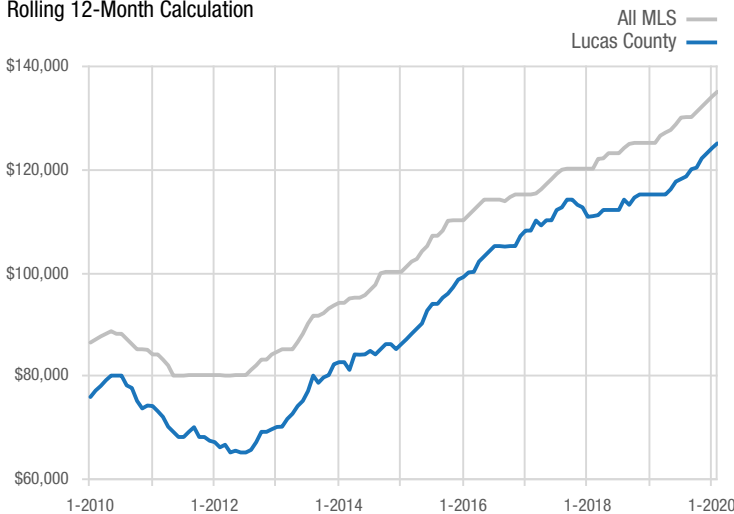
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	428	469	+ 9.6%	879	905	+ 3.0%
Pending Sales	302	314	+ 4.0%	612	617	+ 0.8%
Closed Sales	292	291	- 0.3%	586	577	- 1.5%
Days on Market Until Sale	94	92	- 2.1%	96	92	- 4.2%
Median Sales Price*	\$102,200	\$115,000	+ 12.5%	\$90,000	\$113,000	+ 25.6%
Average Sales Price*	\$119,336	\$137,519	+ 15.2%	\$116,302	\$136,513	+ 17.4%
Percent of List Price Received*	95.0%	96.6%	+ 1.7%	94.7%	96.1%	+ 1.5%
Inventory of Homes for Sale	1,335	1,264	- 5.3%	—	—	—
Months Supply of Inventory	2.9	2.8	- 3.4%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	31	33	+ 6.5%	73	80	+ 9.6%
Pending Sales	30	31	+ 3.3%	54	52	- 3.7%
Closed Sales	22	24	+ 9.1%	44	44	0.0%
Days on Market Until Sale	125	90	- 28.0%	126	84	- 33.3%
Median Sales Price*	\$146,501	\$117,900	- 19.5%	\$140,001	\$129,150	- 7.8%
Average Sales Price*	\$174,072	\$134,203	- 22.9%	\$160,206	\$148,304	- 7.4%
Percent of List Price Received*	96.5%	95.8%	- 0.7%	95.8%	95.2%	- 0.6%
Inventory of Homes for Sale	118	114	- 3.4%	—	—	—
Months Supply of Inventory	3.0	2.9	- 3.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

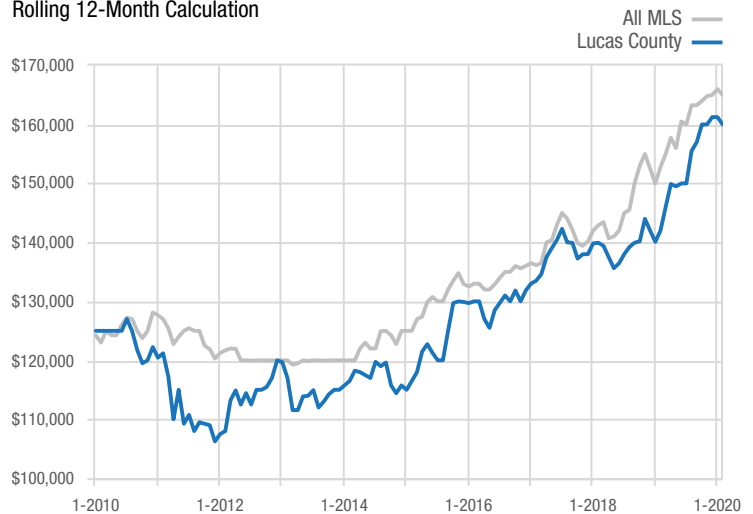
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County

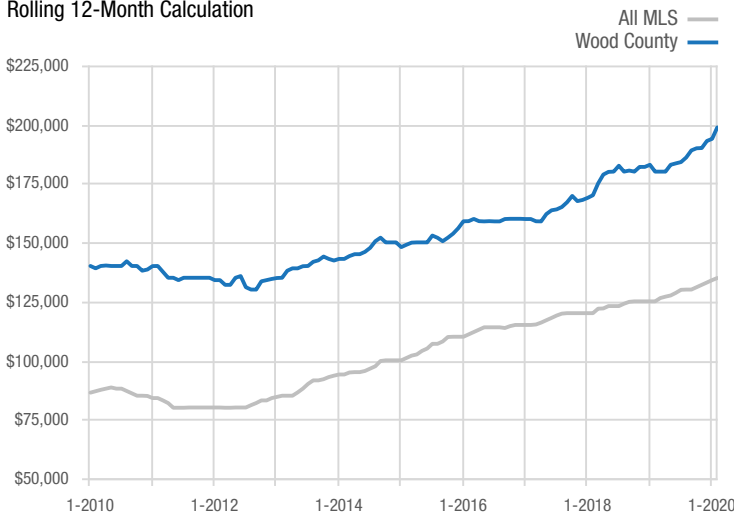
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	96	101	+ 5.2%	193	202	+ 4.7%
Pending Sales	90	76	- 15.6%	167	149	- 10.8%
Closed Sales	83	71	- 14.5%	156	140	- 10.3%
Days on Market Until Sale	94	106	+ 12.8%	99	95	- 4.0%
Median Sales Price*	\$156,000	\$203,950	+ 30.7%	\$160,000	\$199,000	+ 24.4%
Average Sales Price*	\$163,771	\$230,513	+ 40.8%	\$184,560	\$216,476	+ 17.3%
Percent of List Price Received*	96.7%	97.7%	+ 1.0%	96.6%	98.0%	+ 1.4%
Inventory of Homes for Sale	293	291	- 0.7%	—	—	—
Months Supply of Inventory	2.5	2.6	+ 4.0%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	10	16	+ 60.0%	21	32	+ 52.4%
Pending Sales	6	12	+ 100.0%	13	20	+ 53.8%
Closed Sales	5	11	+ 120.0%	10	19	+ 90.0%
Days on Market Until Sale	84	62	- 26.2%	79	81	+ 2.5%
Median Sales Price*	\$195,000	\$157,900	- 19.0%	\$193,500	\$157,900	- 18.4%
Average Sales Price*	\$204,400	\$182,347	- 10.8%	\$228,975	\$175,091	- 23.5%
Percent of List Price Received*	98.2%	96.3%	- 1.9%	96.5%	96.7%	+ 0.2%
Inventory of Homes for Sale	30	34	+ 13.3%	—	—	—
Months Supply of Inventory	3.2	3.8	+ 18.8%	—	—	—

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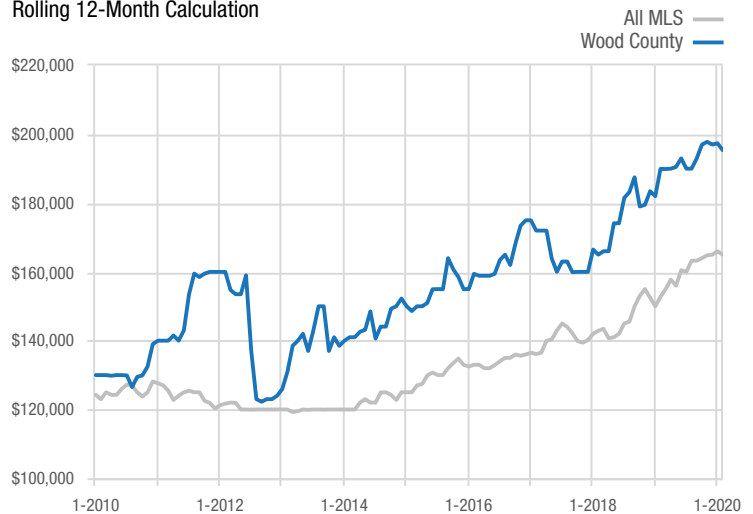
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Toledo

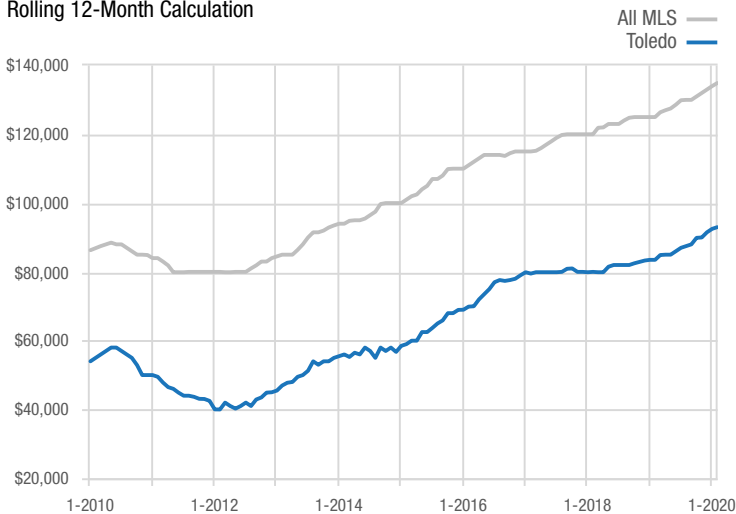
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	279	315	+ 12.9%	598	622	+ 4.0%
Pending Sales	216	226	+ 4.6%	435	434	- 0.2%
Closed Sales	210	202	- 3.8%	430	395	- 8.1%
Days on Market Until Sale	90	85	- 5.6%	95	86	- 9.5%
Median Sales Price*	\$71,500	\$83,750	+ 17.1%	\$69,900	\$79,389	+ 13.6%
Average Sales Price*	\$86,036	\$96,766	+ 12.5%	\$84,855	\$95,842	+ 12.9%
Percent of List Price Received*	93.7%	96.3%	+ 2.8%	93.5%	95.6%	+ 2.2%
Inventory of Homes for Sale	854	831	- 2.7%	—	—	—
Months Supply of Inventory	2.8	2.8	0.0%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	18	17	- 5.6%	44	43	- 2.3%
Pending Sales	18	19	+ 5.6%	28	31	+ 10.7%
Closed Sales	11	18	+ 63.6%	22	30	+ 36.4%
Days on Market Until Sale	107	76	- 29.0%	104	74	- 28.8%
Median Sales Price*	\$84,084	\$112,950	+ 34.3%	\$84,042	\$120,450	+ 43.3%
Average Sales Price*	\$102,962	\$131,509	+ 27.7%	\$99,204	\$131,581	+ 32.6%
Percent of List Price Received*	95.3%	95.1%	- 0.2%	95.5%	94.7%	- 0.8%
Inventory of Homes for Sale	70	58	- 17.1%	—	—	—
Months Supply of Inventory	3.1	2.7	- 12.9%	—	—	—

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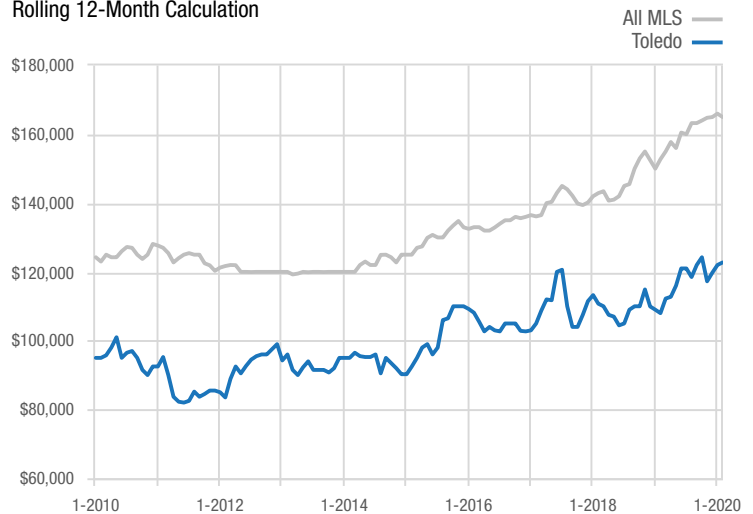
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

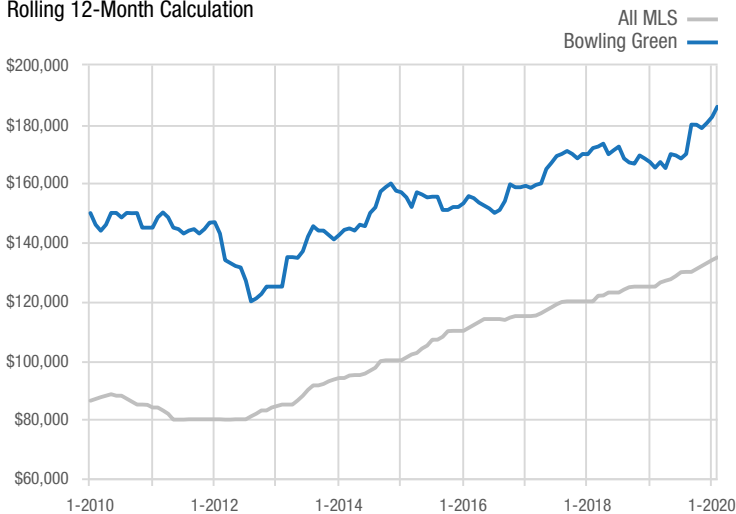
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	16	16	0.0%	25	25	0.0%
Pending Sales	15	7	- 53.3%	29	20	- 31.0%
Closed Sales	15	6	- 60.0%	30	16	- 46.7%
Days on Market Until Sale	57	73	+ 28.1%	84	79	- 6.0%
Median Sales Price*	\$156,000	\$235,700	+ 51.1%	\$154,000	\$194,450	+ 26.3%
Average Sales Price*	\$187,753	\$266,133	+ 41.7%	\$197,870	\$212,171	+ 7.2%
Percent of List Price Received*	96.8%	99.4%	+ 2.7%	97.2%	97.3%	+ 0.1%
Inventory of Homes for Sale	31	36	+ 16.1%	—	—	—
Months Supply of Inventory	1.6	2.1	+ 31.3%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	3	—	1	8	+ 700.0%
Pending Sales	0	3	—	0	5	—
Closed Sales	0	3	—	0	5	—
Days on Market Until Sale	—	79	—	—	107	—
Median Sales Price*	—	\$198,000	—	—	\$210,000	—
Average Sales Price*	—	\$218,333	—	—	\$230,980	—
Percent of List Price Received*	—	96.9%	—	—	97.3%	—
Inventory of Homes for Sale	5	9	+ 80.0%	—	—	—
Months Supply of Inventory	2.0	4.3	+ 115.0%	—	—	—

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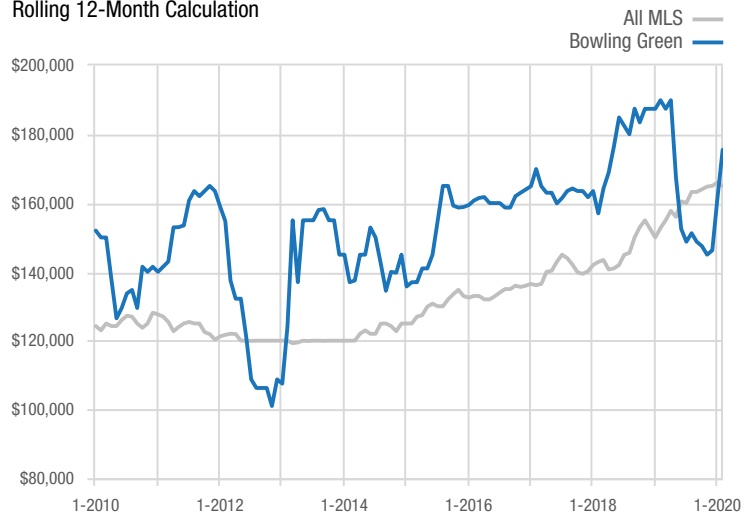
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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East River

MLS Area 24: 43605

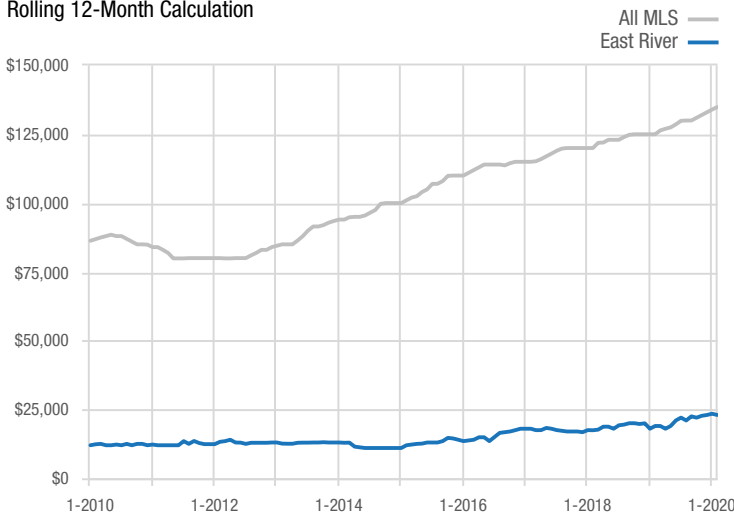
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	12	8	- 33.3%	42	23	- 45.2%
Pending Sales	11	5	- 54.5%	26	17	- 34.6%
Closed Sales	13	7	- 46.2%	29	17	- 41.4%
Days on Market Until Sale	66	118	+ 78.8%	71	89	+ 25.4%
Median Sales Price*	\$26,100	\$18,000	- 31.0%	\$17,500	\$17,000	- 2.9%
Average Sales Price*	\$29,228	\$23,029	- 21.2%	\$22,880	\$22,144	- 3.2%
Percent of List Price Received*	91.4%	87.0%	- 4.8%	90.3%	93.8%	+ 3.9%
Inventory of Homes for Sale	52	48	- 7.7%	—	—	—
Months Supply of Inventory	3.0	3.5	+ 16.7%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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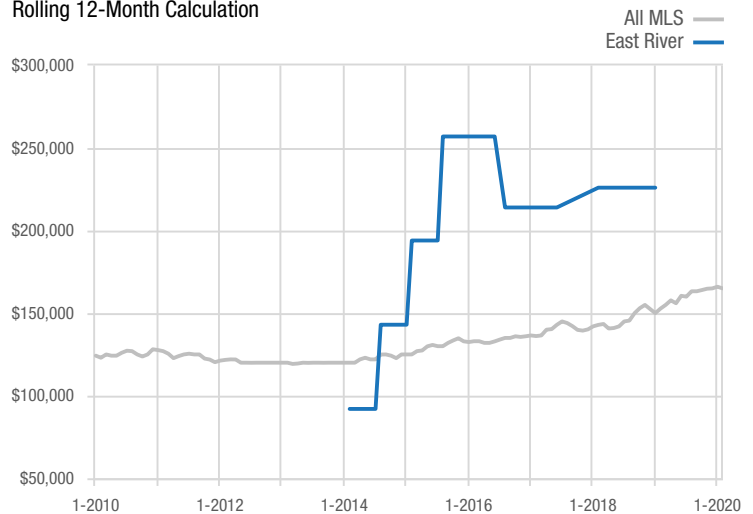
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

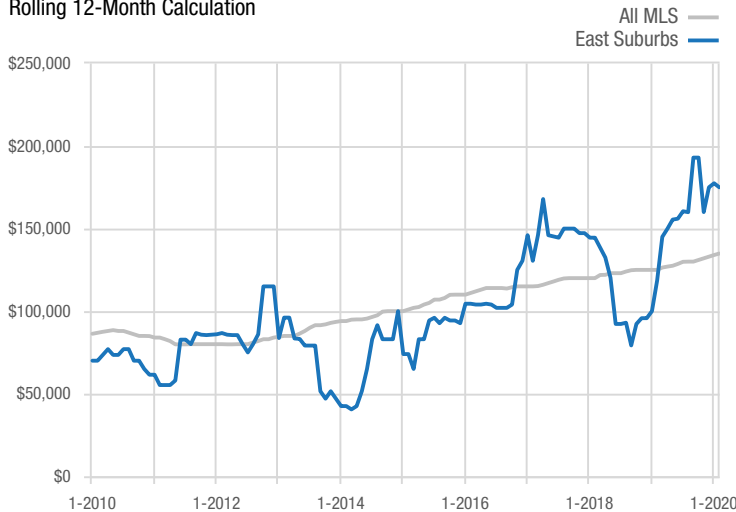
Single Family	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	—	0	2	—
Pending Sales	2	1	- 50.0%	4	2	- 50.0%
Closed Sales	2	1	- 50.0%	3	1	- 66.7%
Days on Market Until Sale	102	101	- 1.0%	84	101	+ 20.2%
Median Sales Price*	\$137,500	\$75,000	- 45.5%	\$145,000	\$75,000	- 48.3%
Average Sales Price*	\$137,500	\$75,000	- 45.5%	\$140,000	\$75,000	- 46.4%
Percent of List Price Received*	91.8%	100.0%	+ 8.9%	93.6%	100.0%	+ 6.8%
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	1.5	1.4	- 6.7%	—	—	—

Condo-Villa	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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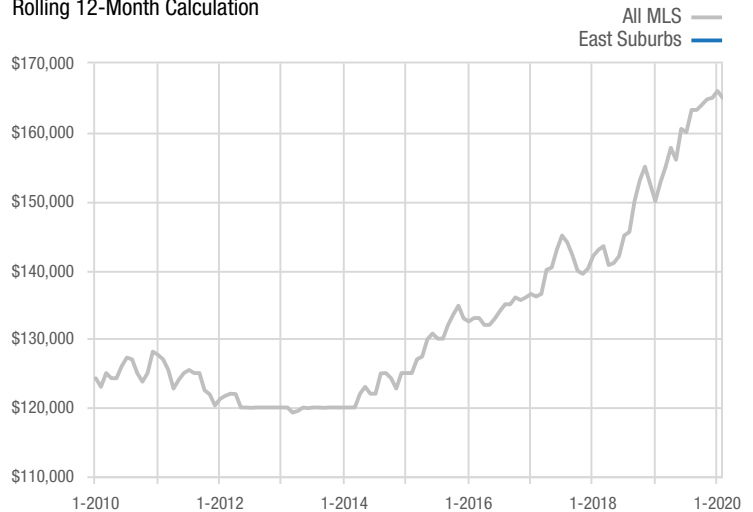
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Five Points / Northtowne

MLS Area 13: 43612

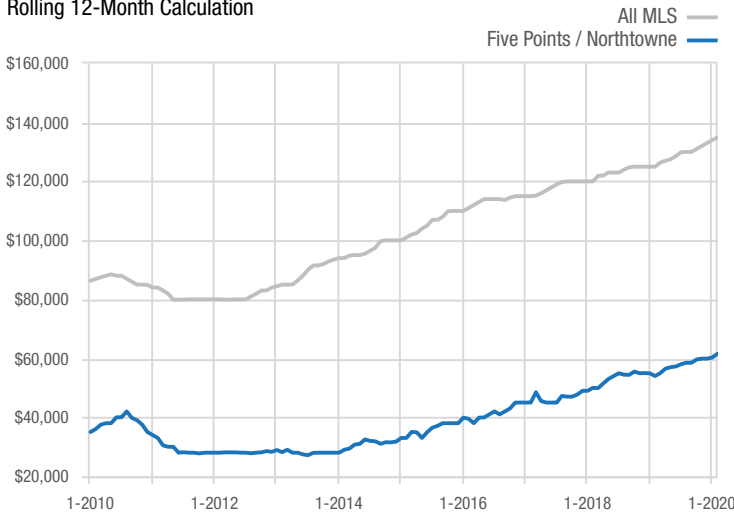
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	27	41	+ 51.9%	70	73	+ 4.3%
Pending Sales	29	36	+ 24.1%	56	66	+ 17.9%
Closed Sales	28	29	+ 3.6%	54	63	+ 16.7%
Days on Market Until Sale	103	77	- 25.2%	108	80	- 25.9%
Median Sales Price*	\$48,000	\$61,300	+ 27.7%	\$47,200	\$55,500	+ 17.6%
Average Sales Price*	\$56,354	\$68,997	+ 22.4%	\$50,853	\$64,484	+ 26.8%
Percent of List Price Received*	93.7%	96.7%	+ 3.2%	92.3%	96.7%	+ 4.8%
Inventory of Homes for Sale	93	86	- 7.5%	—	—	—
Months Supply of Inventory	2.7	2.3	- 14.8%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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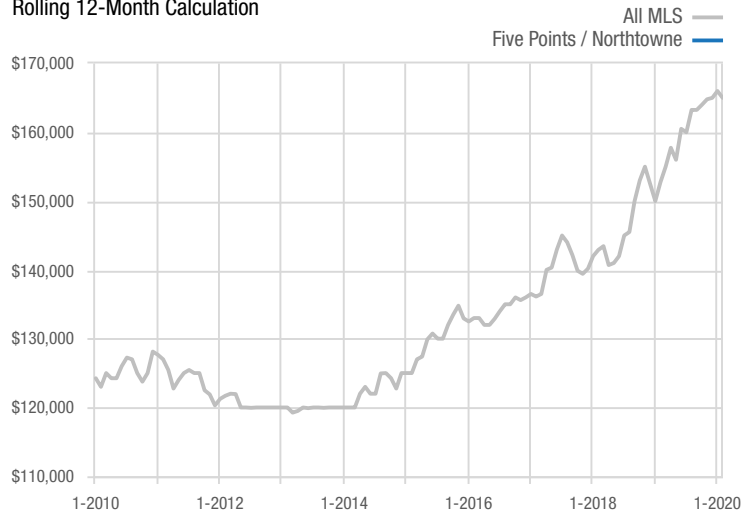
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Franklin Park / Trilby

MLS Area 11: 43623

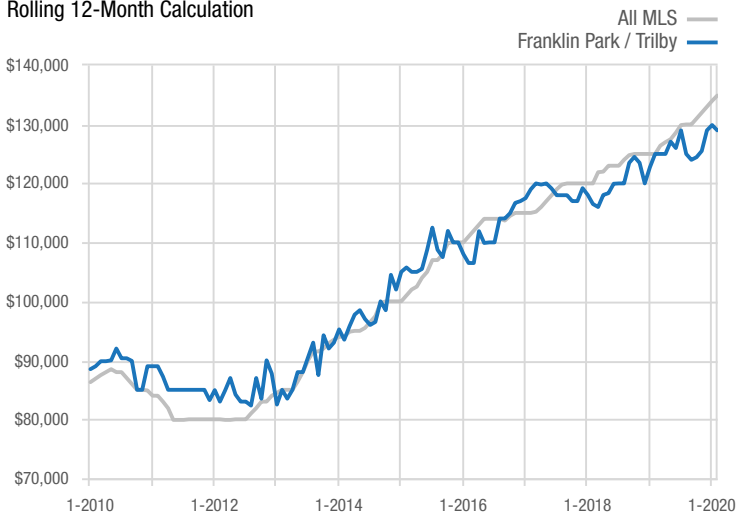
Single Family Key Metrics	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	22	23	+ 4.5%	40	48	+ 20.0%
Pending Sales	12	20	+ 66.7%	25	31	+ 24.0%
Closed Sales	11	20	+ 81.8%	24	26	+ 8.3%
Days on Market Until Sale	72	87	+ 20.8%	85	80	- 5.9%
Median Sales Price*	\$149,950	\$116,500	- 22.3%	\$127,000	\$116,500	- 8.3%
Average Sales Price*	\$162,540	\$137,698	- 15.3%	\$142,227	\$137,087	- 3.6%
Percent of List Price Received*	98.3%	95.3%	- 3.1%	99.8%	95.2%	- 4.6%
Inventory of Homes for Sale	56	61	+ 8.9%	—	—	—
Months Supply of Inventory	2.5	2.9	+ 16.0%	—	—	—

Condo-Villa Key Metrics	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	1	2	+ 100.0%	4	4	0.0%
Pending Sales	2	0	- 100.0%	2	2	0.0%
Closed Sales	0	2	—	1	2	+ 100.0%
Days on Market Until Sale	—	39	—	40	39	- 2.5%
Median Sales Price*	—	\$61,000	—	\$95,000	\$61,000	- 35.8%
Average Sales Price*	—	\$61,000	—	\$95,000	\$61,000	- 35.8%
Percent of List Price Received*	—	85.4%	—	108.0%	85.4%	- 20.9%
Inventory of Homes for Sale	3	4	+ 33.3%	—	—	—
Months Supply of Inventory	1.7	2.6	+ 52.9%	—	—	—

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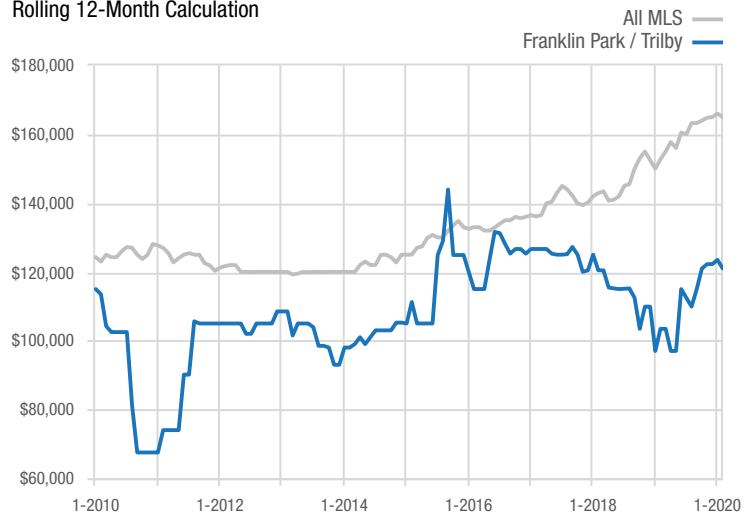
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

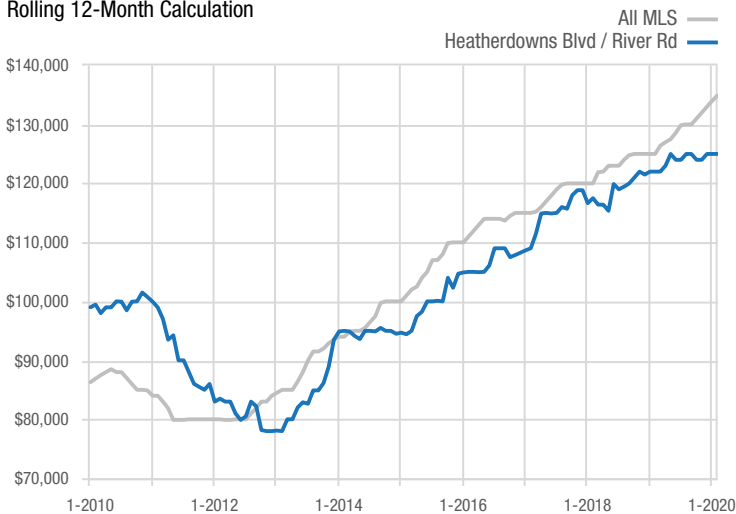
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	20	30	+ 50.0%	48	60	+ 25.0%
Pending Sales	24	26	+ 8.3%	48	54	+ 12.5%
Closed Sales	27	25	- 7.4%	50	50	0.0%
Days on Market Until Sale	98	96	- 2.0%	93	102	+ 9.7%
Median Sales Price*	\$125,000	\$135,000	+ 8.0%	\$121,550	\$123,720	+ 1.8%
Average Sales Price*	\$133,748	\$143,413	+ 7.2%	\$125,807	\$134,446	+ 6.9%
Percent of List Price Received*	96.4%	97.4%	+ 1.0%	97.4%	95.9%	- 1.5%
Inventory of Homes for Sale	78	86	+ 10.3%	—	—	—
Months Supply of Inventory	2.0	2.4	+ 20.0%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	3	5	+ 66.7%	12	7	- 41.7%
Pending Sales	1	3	+ 200.0%	3	5	+ 66.7%
Closed Sales	1	2	+ 100.0%	3	5	+ 66.7%
Days on Market Until Sale	210	59	- 71.9%	169	83	- 50.9%
Median Sales Price*	\$58,000	\$136,075	+ 134.6%	\$92,500	\$102,750	+ 11.1%
Average Sales Price*	\$58,000	\$136,075	+ 134.6%	\$94,333	\$115,110	+ 22.0%
Percent of List Price Received*	89.2%	98.3%	+ 10.2%	92.9%	95.8%	+ 3.1%
Inventory of Homes for Sale	20	10	- 50.0%	—	—	—
Months Supply of Inventory	4.3	2.3	- 46.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

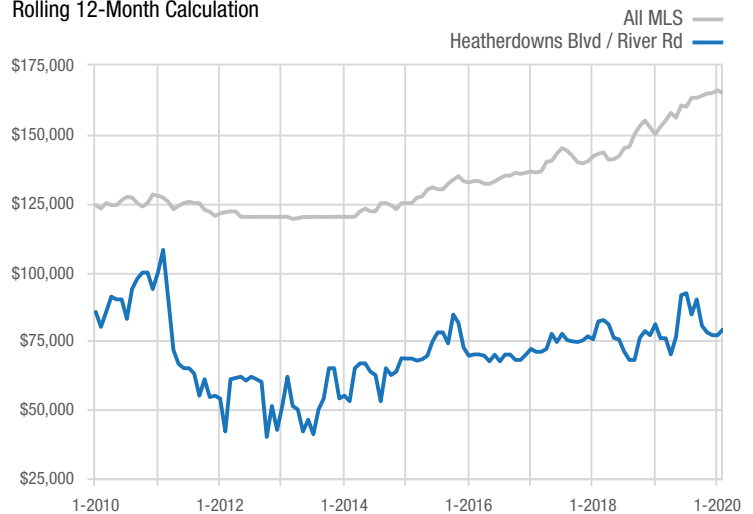
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – February 2020

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Maumee

MLS Area 07: 43537

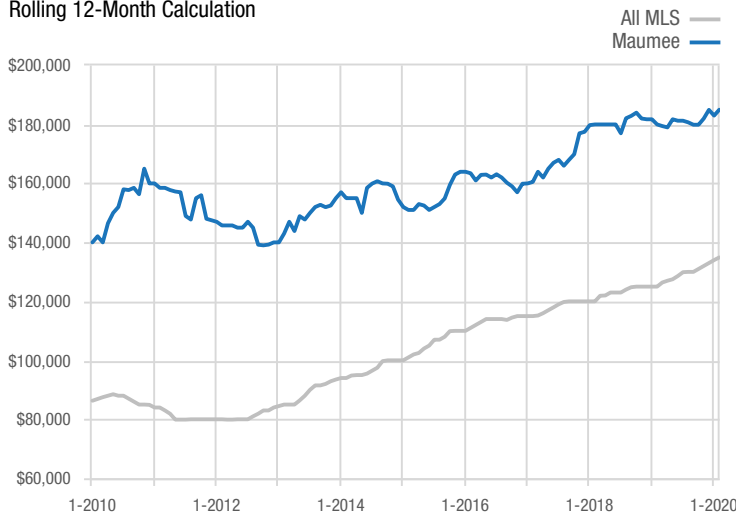
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	43	38	- 11.6%	71	65	- 8.5%
Pending Sales	22	20	- 9.1%	42	39	- 7.1%
Closed Sales	26	19	- 26.9%	40	40	0.0%
Days on Market Until Sale	78	89	+ 14.1%	77	86	+ 11.7%
Median Sales Price*	\$168,000	\$236,000	+ 40.5%	\$165,000	\$173,525	+ 5.2%
Average Sales Price*	\$191,437	\$262,626	+ 37.2%	\$193,209	\$220,377	+ 14.1%
Percent of List Price Received*	99.2%	97.3%	- 1.9%	98.1%	98.0%	- 0.1%
Inventory of Homes for Sale	105	77	- 26.7%	—	—	—
Months Supply of Inventory	3.2	2.2	- 31.3%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	2	4	+ 100.0%	6	11	+ 83.3%
Pending Sales	4	5	+ 25.0%	8	7	- 12.5%
Closed Sales	4	3	- 25.0%	8	6	- 25.0%
Days on Market Until Sale	131	40	- 69.5%	109	68	- 37.6%
Median Sales Price*	\$207,500	\$89,500	- 56.9%	\$182,000	\$90,250	- 50.4%
Average Sales Price*	\$214,500	\$104,667	- 51.2%	\$188,750	\$164,475	- 12.9%
Percent of List Price Received*	96.3%	95.4%	- 0.9%	96.0%	93.9%	- 2.2%
Inventory of Homes for Sale	9	16	+ 77.8%	—	—	—
Months Supply of Inventory	2.0	3.3	+ 65.0%	—	—	—

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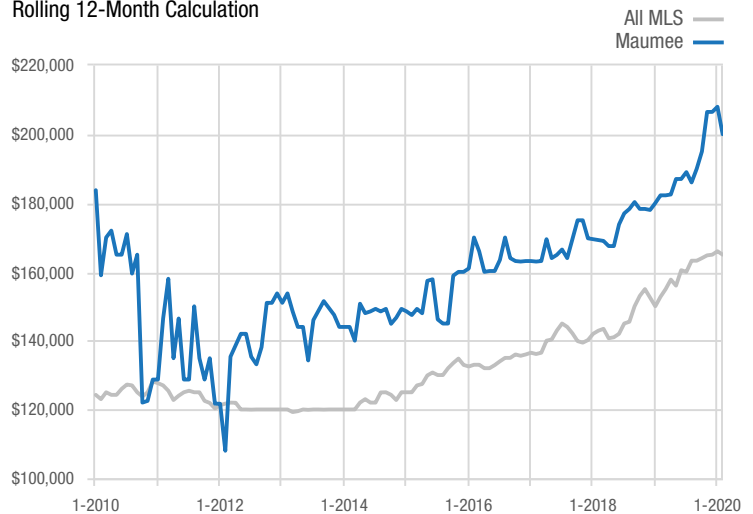
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Monclova

MLS Area 06: 43542

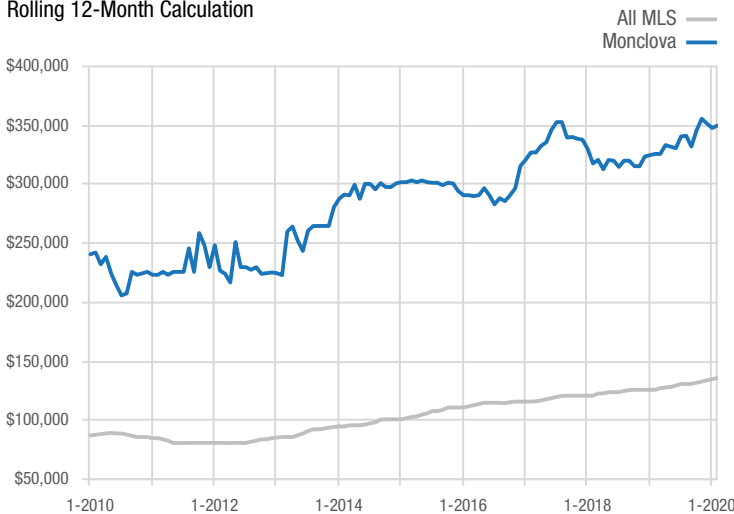
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	10	8	- 20.0%	15	12	- 20.0%
Pending Sales	3	2	- 33.3%	4	8	+ 100.0%
Closed Sales	2	2	0.0%	3	7	+ 133.3%
Days on Market Until Sale	125	205	+ 64.0%	124	184	+ 48.4%
Median Sales Price*	\$226,000	\$363,500	+ 60.8%	\$295,425	\$295,000	- 0.1%
Average Sales Price*	\$226,000	\$363,500	+ 60.8%	\$295,425	\$302,146	+ 2.3%
Percent of List Price Received*	91.5%	95.5%	+ 4.4%	96.4%	95.0%	- 1.5%
Inventory of Homes for Sale	30	27	- 10.0%	—	—	—
Months Supply of Inventory	5.4	4.2	- 22.2%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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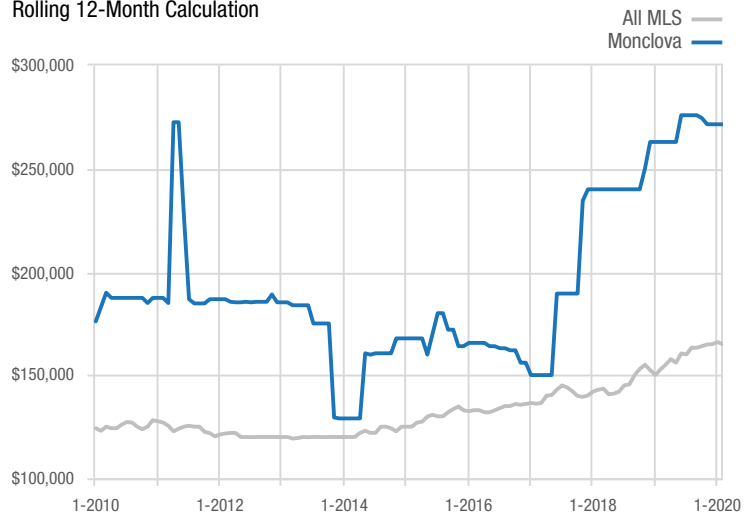
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

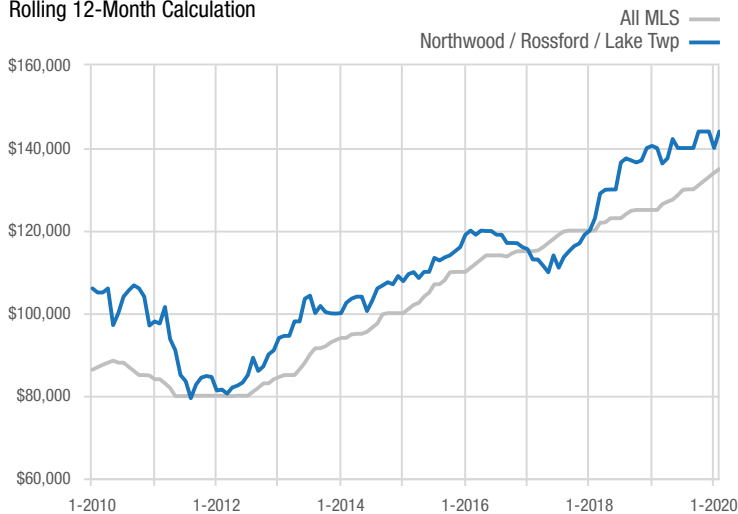
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	18	21	+ 16.7%	31	39	+ 25.8%
Pending Sales	18	19	+ 5.6%	30	31	+ 3.3%
Closed Sales	22	17	- 22.7%	35	30	- 14.3%
Days on Market Until Sale	110	94	- 14.5%	97	87	- 10.3%
Median Sales Price*	\$117,450	\$151,920	+ 29.3%	\$139,950	\$139,000	- 0.7%
Average Sales Price*	\$120,512	\$150,296	+ 24.7%	\$137,984	\$131,431	- 4.7%
Percent of List Price Received*	97.0%	97.4%	+ 0.4%	97.6%	100.9%	+ 3.4%
Inventory of Homes for Sale	59	50	- 15.3%	—	—	—
Months Supply of Inventory	2.5	2.2	- 12.0%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	3	0	- 100.0%	5	0	- 100.0%
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	66	—
Median Sales Price*	—	—	—	—	\$38,000	—
Average Sales Price*	—	—	—	—	\$38,000	—
Percent of List Price Received*	—	—	—	—	84.4%	—
Inventory of Homes for Sale	5	0	- 100.0%	—	—	—
Months Supply of Inventory	3.9	—	—	—	—	—

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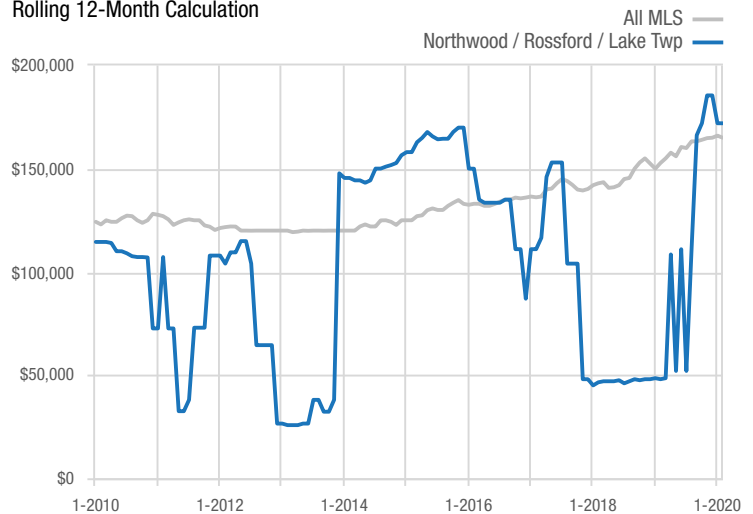
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

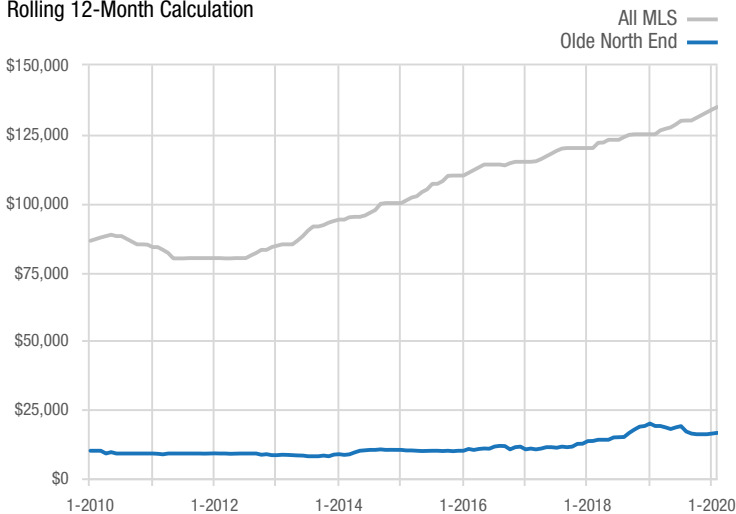
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	22	13	- 40.9%	37	21	- 43.2%
Pending Sales	6	5	- 16.7%	10	13	+ 30.0%
Closed Sales	6	4	- 33.3%	13	12	- 7.7%
Days on Market Until Sale	44	63	+ 43.2%	56	116	+ 107.1%
Median Sales Price*	\$16,450	\$22,500	+ 36.8%	\$18,900	\$21,000	+ 11.1%
Average Sales Price*	\$16,783	\$27,613	+ 64.5%	\$19,977	\$24,295	+ 21.6%
Percent of List Price Received*	85.8%	100.3%	+ 16.9%	80.2%	89.6%	+ 11.7%
Inventory of Homes for Sale	44	35	- 20.5%	—	—	—
Months Supply of Inventory	5.8	4.3	- 25.9%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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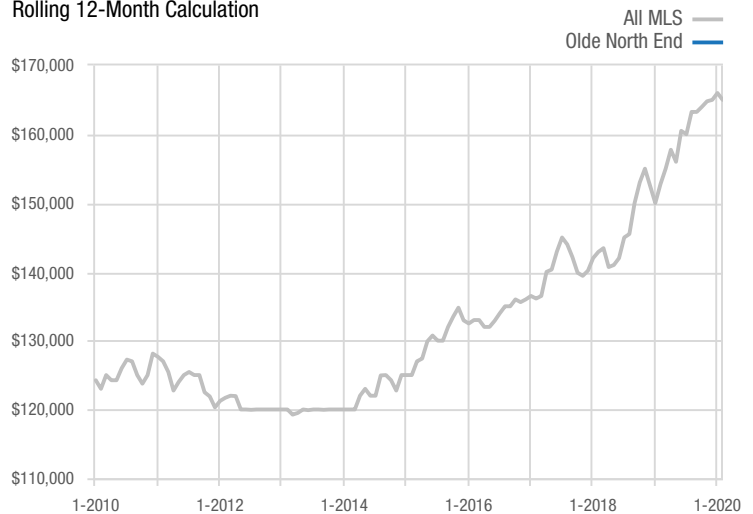
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

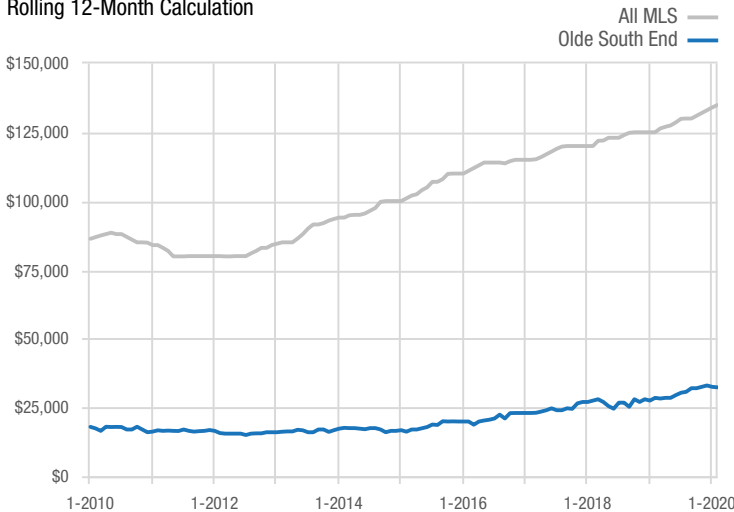
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	22	21	- 4.5%	52	41	- 21.2%
Pending Sales	21	15	- 28.6%	36	33	- 8.3%
Closed Sales	22	14	- 36.4%	42	30	- 28.6%
Days on Market Until Sale	61	89	+ 45.9%	77	84	+ 9.1%
Median Sales Price*	\$29,200	\$25,000	- 14.4%	\$27,250	\$25,000	- 8.3%
Average Sales Price*	\$35,054	\$32,364	- 7.7%	\$33,116	\$29,969	- 9.5%
Percent of List Price Received*	87.8%	94.3%	+ 7.4%	90.7%	88.8%	- 2.1%
Inventory of Homes for Sale	59	54	- 8.5%	—	—	—
Months Supply of Inventory	2.9	3.7	+ 27.6%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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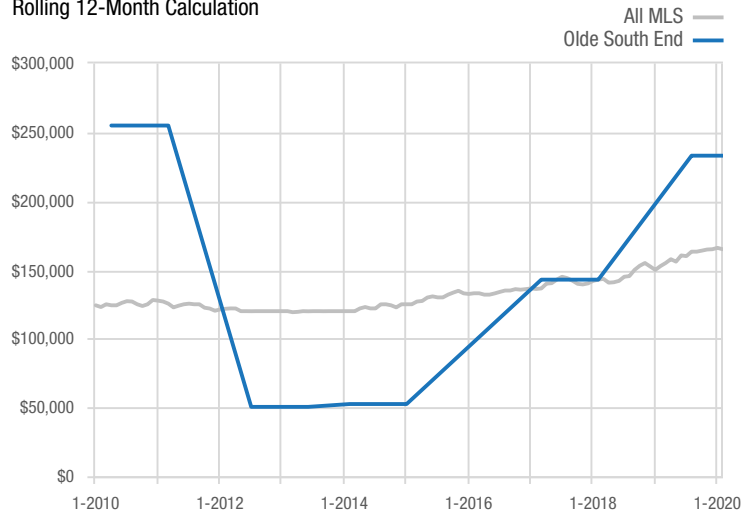
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

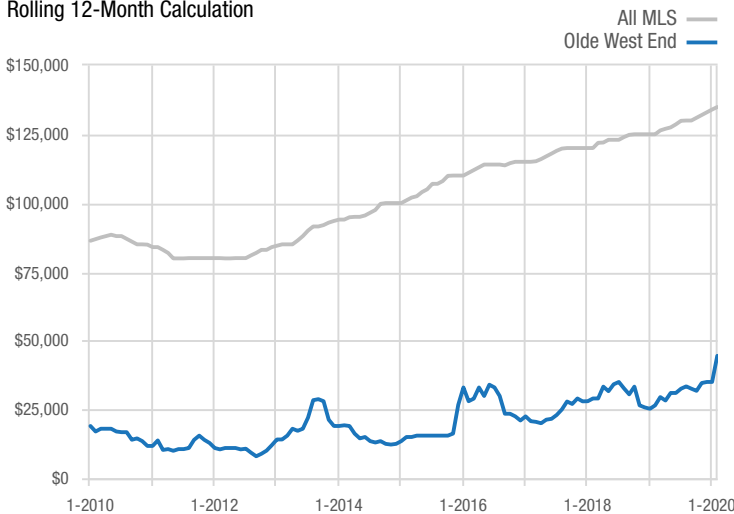
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	8	6	- 25.0%	13	12	- 7.7%
Pending Sales	3	2	- 33.3%	5	6	+ 20.0%
Closed Sales	4	2	- 50.0%	5	7	+ 40.0%
Days on Market Until Sale	129	60	- 53.5%	115	58	- 49.6%
Median Sales Price*	\$27,775	\$97,250	+ 250.1%	\$23,000	\$51,500	+ 123.9%
Average Sales Price*	\$44,115	\$97,250	+ 120.4%	\$35,922	\$63,440	+ 76.6%
Percent of List Price Received*	81.0%	92.6%	+ 14.3%	81.0%	97.1%	+ 19.9%
Inventory of Homes for Sale	23	28	+ 21.7%	—	—	—
Months Supply of Inventory	6.1	5.4	- 11.5%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	0	—	1	2	+ 100.0%
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	2	1	- 50.0%
Days on Market Until Sale	—	—	—	117	0	- 100.0%
Median Sales Price*	—	—	—	\$69,000	\$54,850	- 20.5%
Average Sales Price*	—	—	—	\$69,000	\$54,850	- 20.5%
Percent of List Price Received*	—	—	—	89.2%	100.0%	+ 12.1%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.8	- 20.0%	—	—	—

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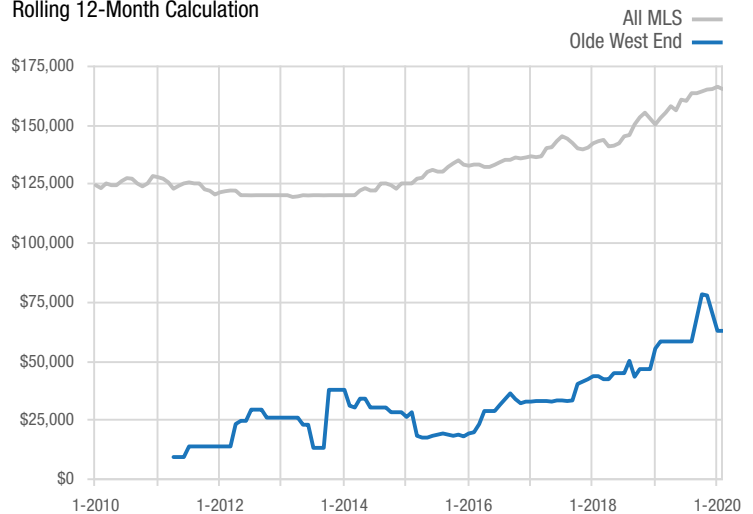
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

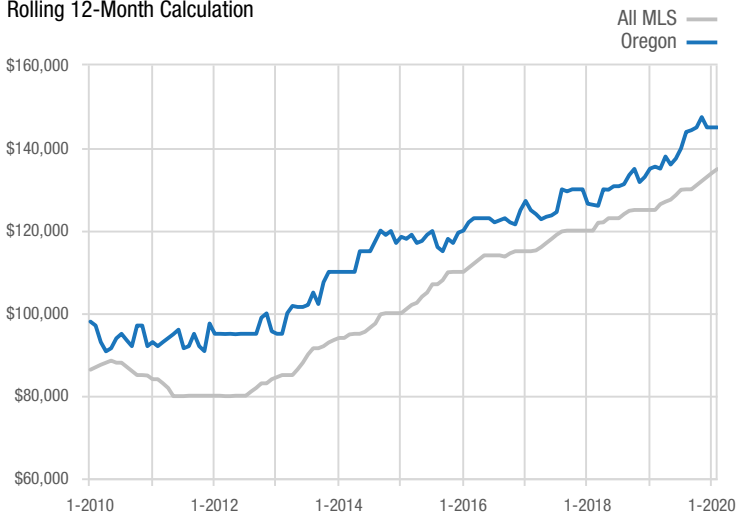
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	12	20	+ 66.7%	32	40	+ 25.0%
Pending Sales	12	18	+ 50.0%	25	31	+ 24.0%
Closed Sales	9	17	+ 88.9%	20	29	+ 45.0%
Days on Market Until Sale	113	131	+ 15.9%	115	107	- 7.0%
Median Sales Price*	\$131,000	\$132,900	+ 1.5%	\$133,500	\$136,000	+ 1.9%
Average Sales Price*	\$158,067	\$161,238	+ 2.0%	\$160,337	\$155,422	- 3.1%
Percent of List Price Received*	96.5%	100.5%	+ 4.1%	96.8%	100.3%	+ 3.6%
Inventory of Homes for Sale	65	65	0.0%	—	—	—
Months Supply of Inventory	3.1	2.9	- 6.5%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	4	—	—	—	—
Months Supply of Inventory	—	2.9	—	—	—	—

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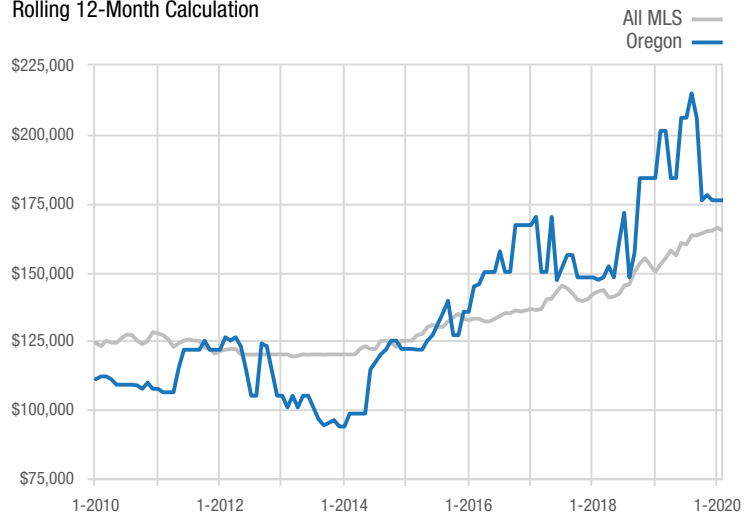
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

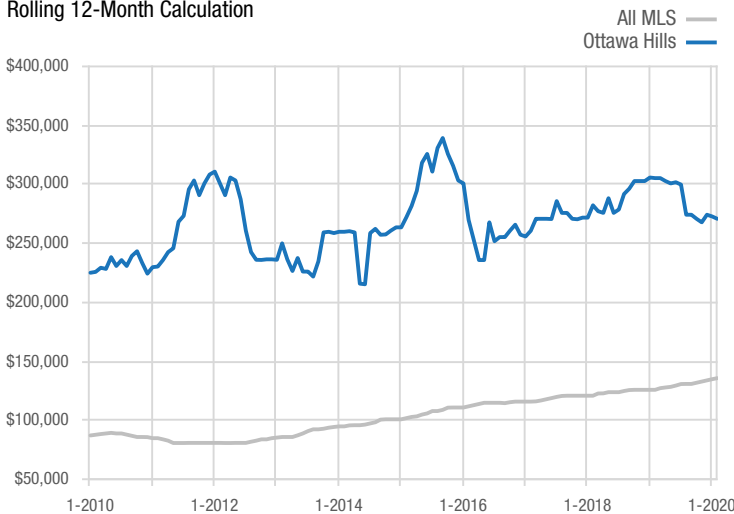
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	12	12	0.0%	20	28	+ 40.0%
Pending Sales	3	6	+ 100.0%	8	11	+ 37.5%
Closed Sales	2	3	+ 50.0%	6	8	+ 33.3%
Days on Market Until Sale	182	108	- 40.7%	210	80	- 61.9%
Median Sales Price*	\$325,000	\$195,000	- 40.0%	\$372,500	\$276,250	- 25.8%
Average Sales Price*	\$325,000	\$237,167	- 27.0%	\$442,483	\$368,625	- 16.7%
Percent of List Price Received*	91.9%	96.0%	+ 4.5%	94.0%	95.3%	+ 1.4%
Inventory of Homes for Sale	40	42	+ 5.0%	—	—	—
Months Supply of Inventory	4.8	5.4	+ 12.5%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	1	0	- 100.0%	2	3	+ 50.0%
Pending Sales	2	1	- 50.0%	3	2	- 33.3%
Closed Sales	2	1	- 50.0%	3	2	- 33.3%
Days on Market Until Sale	56	184	+ 228.6%	89	106	+ 19.1%
Median Sales Price*	\$82,500	\$288,000	+ 249.1%	\$70,000	\$260,500	+ 272.1%
Average Sales Price*	\$82,500	\$288,000	+ 249.1%	\$78,333	\$260,500	+ 232.6%
Percent of List Price Received*	98.5%	96.3%	- 2.2%	97.3%	93.0%	- 4.4%
Inventory of Homes for Sale	5	6	+ 20.0%	—	—	—
Months Supply of Inventory	2.8	3.0	+ 7.1%	—	—	—

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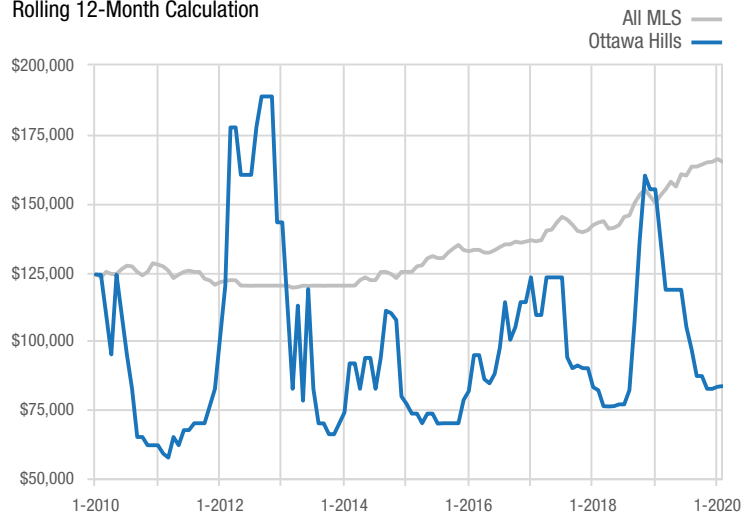
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	18	24	+ 33.3%	40	48	+ 20.0%
Pending Sales	18	17	- 5.6%	37	37	0.0%
Closed Sales	21	16	- 23.8%	35	37	+ 5.7%
Days on Market Until Sale	125	92	- 26.4%	116	87	- 25.0%
Median Sales Price*	\$118,000	\$69,600	- 41.0%	\$110,000	\$124,000	+ 12.7%
Average Sales Price*	\$105,867	\$81,611	- 22.9%	\$102,112	\$107,056	+ 4.8%
Percent of List Price Received*	94.2%	101.6%	+ 7.9%	92.3%	99.8%	+ 8.1%
Inventory of Homes for Sale	56	44	- 21.4%	—	—	—
Months Supply of Inventory	2.4	1.9	- 20.8%	—	—	—

Condo-Villa	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	74	—	—	74	—	—
Median Sales Price*	\$125,000	—	—	\$125,000	—	—
Average Sales Price*	\$125,000	—	—	\$125,000	—	—
Percent of List Price Received*	96.9%	—	—	96.9%	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.9	—	—	—	—	—

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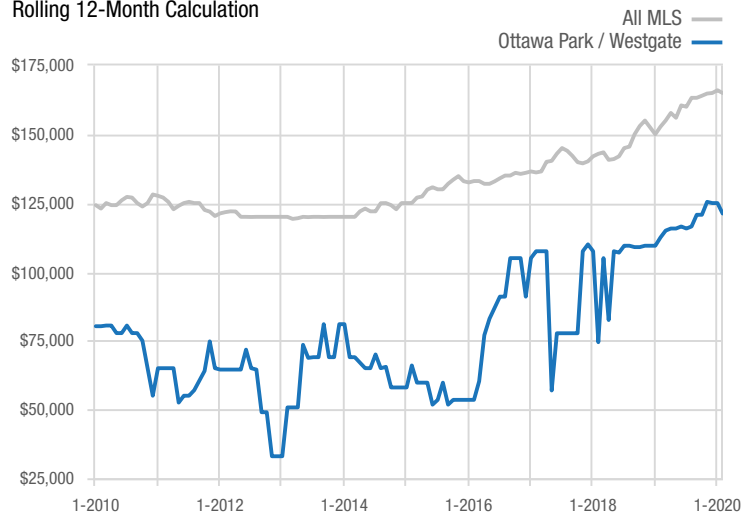
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

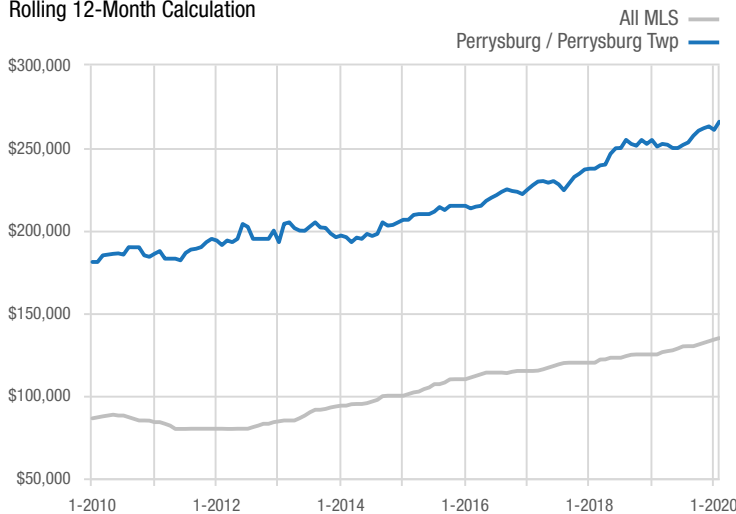
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	40	42	+ 5.0%	86	90	+ 4.7%
Pending Sales	38	29	- 23.7%	65	65	0.0%
Closed Sales	28	32	+ 14.3%	52	64	+ 23.1%
Days on Market Until Sale	108	112	+ 3.7%	112	106	- 5.4%
Median Sales Price*	\$222,950	\$307,500	+ 37.9%	\$230,000	\$275,000	+ 19.6%
Average Sales Price*	\$216,401	\$303,166	+ 40.1%	\$248,162	\$284,865	+ 14.8%
Percent of List Price Received*	97.7%	98.6%	+ 0.9%	96.9%	98.0%	+ 1.1%
Inventory of Homes for Sale	131	135	+ 3.1%	—	—	—
Months Supply of Inventory	2.9	2.9	0.0%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	7	13	+ 85.7%	14	24	+ 71.4%
Pending Sales	6	8	+ 33.3%	13	12	- 7.7%
Closed Sales	5	7	+ 40.0%	10	11	+ 10.0%
Days on Market Until Sale	84	45	- 46.4%	79	71	- 10.1%
Median Sales Price*	\$195,000	\$157,900	- 19.0%	\$193,500	\$157,900	- 18.4%
Average Sales Price*	\$204,400	\$176,403	- 13.7%	\$228,975	\$172,075	- 24.8%
Percent of List Price Received*	98.2%	97.4%	- 0.8%	96.5%	98.2%	+ 1.8%
Inventory of Homes for Sale	18	24	+ 33.3%	—	—	—
Months Supply of Inventory	3.0	4.1	+ 36.7%	—	—	—

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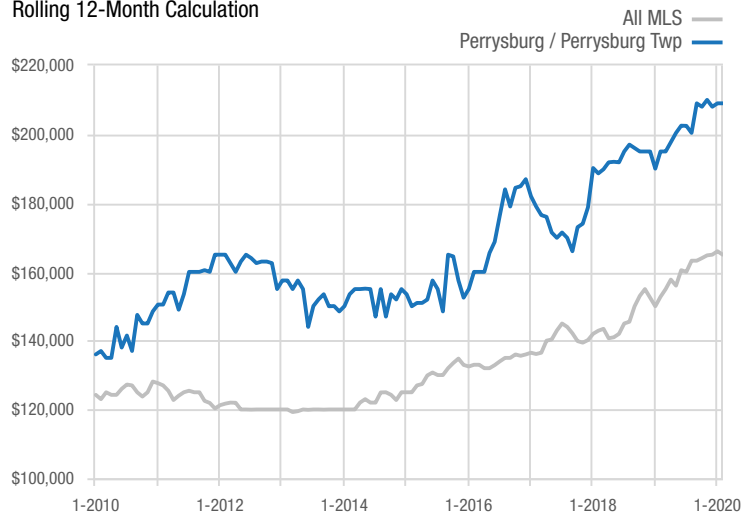
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

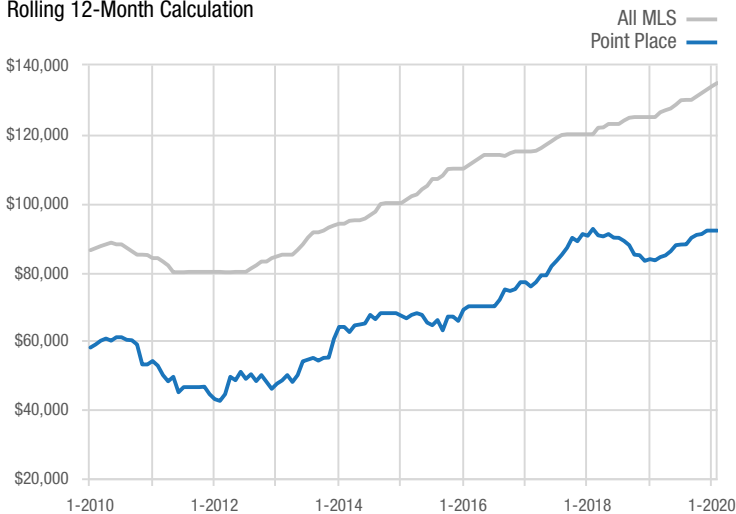
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	26	18	- 30.8%	47	49	+ 4.3%
Pending Sales	23	17	- 26.1%	37	35	- 5.4%
Closed Sales	15	18	+ 20.0%	32	36	+ 12.5%
Days on Market Until Sale	89	87	- 2.2%	82	96	+ 17.1%
Median Sales Price*	\$85,500	\$92,000	+ 7.6%	\$84,900	\$85,000	+ 0.1%
Average Sales Price*	\$91,373	\$94,069	+ 3.0%	\$82,152	\$87,422	+ 6.4%
Percent of List Price Received*	95.5%	95.7%	+ 0.2%	95.0%	95.6%	+ 0.6%
Inventory of Homes for Sale	51	68	+ 33.3%	—	—	—
Months Supply of Inventory	2.2	3.2	+ 45.5%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	38	—	—
Median Sales Price*	—	—	—	\$54,000	—	—
Average Sales Price*	—	—	—	\$54,000	—	—
Percent of List Price Received*	—	—	—	90.2%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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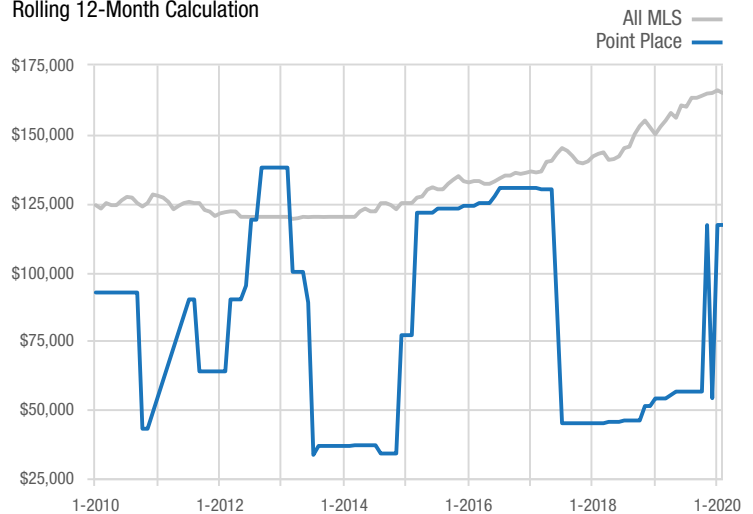
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

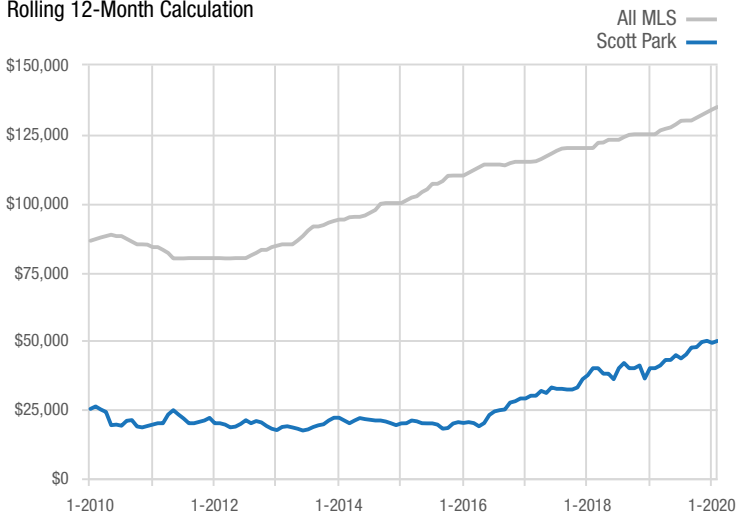
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	16	8	- 50.0%	34	24	- 29.4%
Pending Sales	10	10	0.0%	34	18	- 47.1%
Closed Sales	13	7	- 46.2%	32	13	- 59.4%
Days on Market Until Sale	87	117	+ 34.5%	101	81	- 19.8%
Median Sales Price*	\$43,000	\$66,500	+ 54.7%	\$50,000	\$47,000	- 6.0%
Average Sales Price*	\$48,184	\$75,257	+ 56.2%	\$46,680	\$52,812	+ 13.1%
Percent of List Price Received*	96.2%	89.8%	- 6.7%	91.7%	91.9%	+ 0.2%
Inventory of Homes for Sale	48	28	- 41.7%	—	—	—
Months Supply of Inventory	3.0	2.2	- 26.7%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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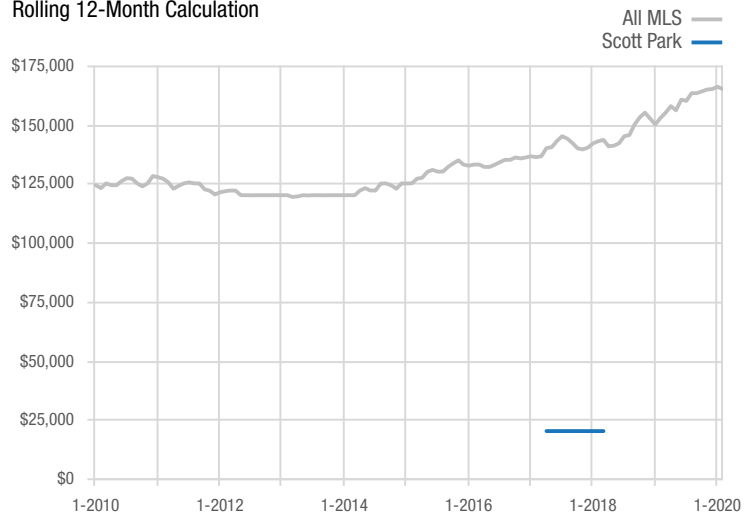
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Spring Meadows

MLS Area 05: 43528 (Includes Holland)

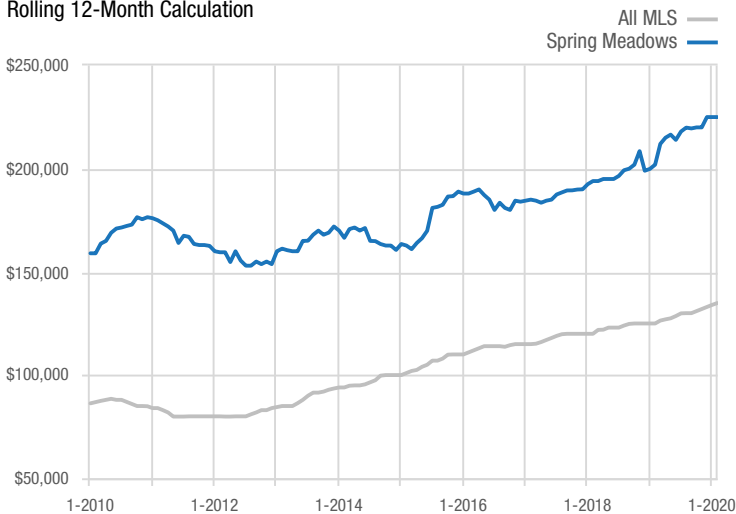
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	18	22	+ 22.2%	33	39	+ 18.2%
Pending Sales	12	13	+ 8.3%	25	26	+ 4.0%
Closed Sales	10	11	+ 10.0%	21	24	+ 14.3%
Days on Market Until Sale	114	114	0.0%	93	104	+ 11.8%
Median Sales Price*	\$257,000	\$172,000	- 33.1%	\$204,000	\$203,750	- 0.1%
Average Sales Price*	\$246,683	\$237,618	- 3.7%	\$205,023	\$221,621	+ 8.1%
Percent of List Price Received*	97.9%	96.0%	- 1.9%	99.2%	95.9%	- 3.3%
Inventory of Homes for Sale	55	55	0.0%	—	—	—
Months Supply of Inventory	2.6	2.5	- 3.8%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	2	0	- 100.0%	5	6	+ 20.0%
Pending Sales	1	5	+ 400.0%	6	8	+ 33.3%
Closed Sales	1	2	+ 100.0%	5	6	+ 20.0%
Days on Market Until Sale	217	75	- 65.4%	165	74	- 55.2%
Median Sales Price*	\$355,000	\$197,284	- 44.4%	\$269,200	\$184,000	- 31.6%
Average Sales Price*	\$355,000	\$197,284	- 44.4%	\$263,840	\$181,095	- 31.4%
Percent of List Price Received*	94.7%	98.5%	+ 4.0%	92.8%	97.4%	+ 5.0%
Inventory of Homes for Sale	9	7	- 22.2%	—	—	—
Months Supply of Inventory	3.3	1.8	- 45.5%	—	—	—

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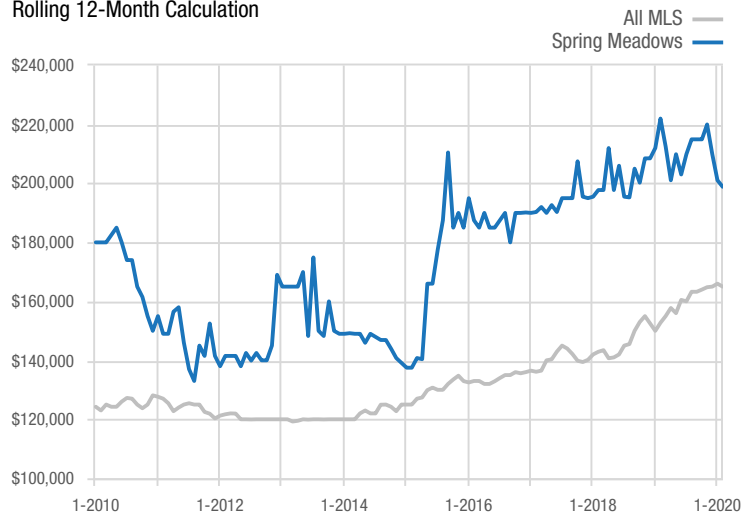
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

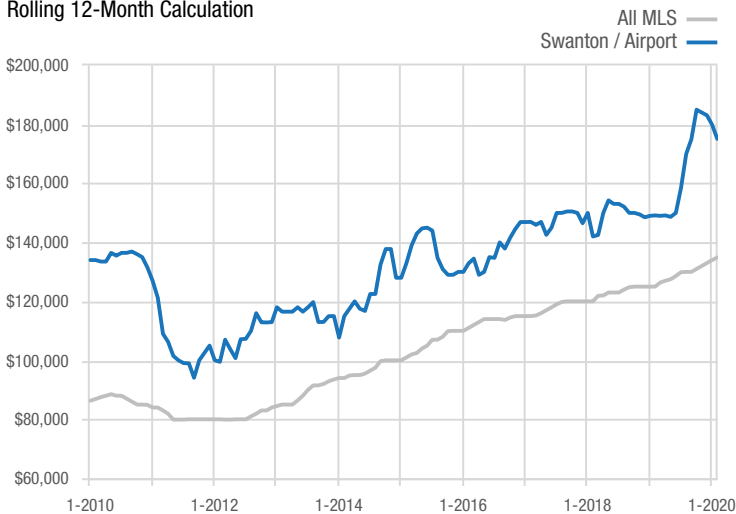
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	6	13	+ 116.7%	15	21	+ 40.0%
Pending Sales	3	8	+ 166.7%	5	17	+ 240.0%
Closed Sales	1	7	+ 600.0%	5	14	+ 180.0%
Days on Market Until Sale	331	121	- 63.4%	117	105	- 10.3%
Median Sales Price*	\$135,000	\$110,000	- 18.5%	\$186,000	\$145,000	- 22.0%
Average Sales Price*	\$135,000	\$164,000	+ 21.5%	\$178,540	\$161,223	- 9.7%
Percent of List Price Received*	96.5%	91.5%	- 5.2%	98.7%	94.2%	- 4.6%
Inventory of Homes for Sale	34	28	- 17.6%	—	—	—
Months Supply of Inventory	3.6	2.9	- 19.4%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	4	0	- 100.0%	—	—	—
Months Supply of Inventory	3.0	—	—	—	—	—

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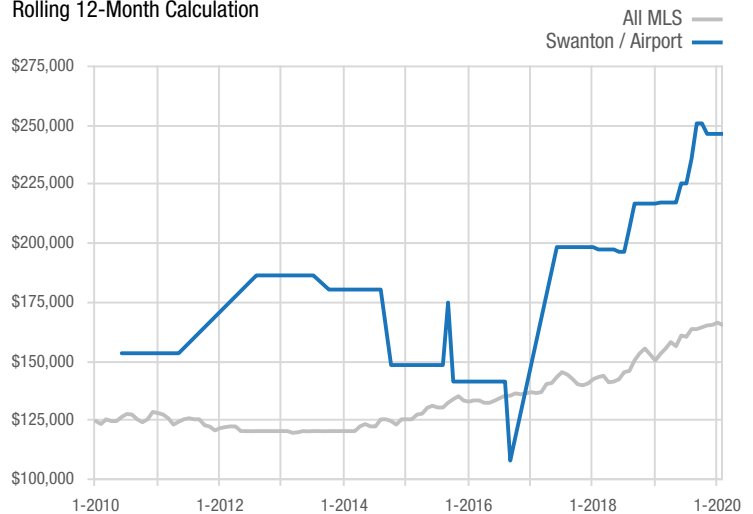
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Towne Centre

MLS Area 20: 43604

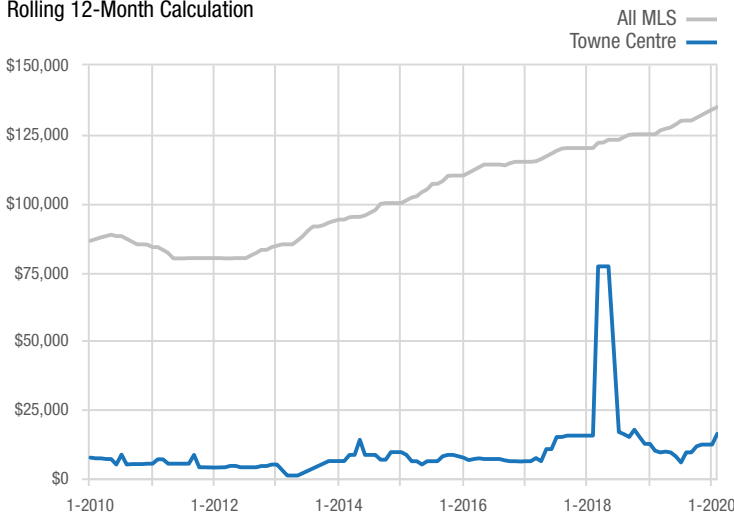
Single Family	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	2	2	0.0%	5	3	- 40.0%
Pending Sales	0	4	—	1	4	+ 300.0%
Closed Sales	1	3	+ 200.0%	1	3	+ 200.0%
Days on Market Until Sale	84	92	+ 9.5%	84	92	+ 9.5%
Median Sales Price*	\$2,300	\$40,000	+ 1,639.1%	\$2,300	\$40,000	+ 1,639.1%
Average Sales Price*	\$2,300	\$44,000	+ 1,813.0%	\$2,300	\$44,000	+ 1,813.0%
Percent of List Price Received*	65.7%	84.4%	+ 28.5%	65.7%	84.4%	+ 28.5%
Inventory of Homes for Sale	6	6	0.0%	—	—	—
Months Supply of Inventory	3.8	3.4	- 10.5%	—	—	—

Condo-Villa	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	2	1	- 50.0%	2	2	0.0%
Pending Sales	3	2	- 33.3%	5	2	- 60.0%
Closed Sales	2	1	- 50.0%	3	2	- 33.3%
Days on Market Until Sale	102	57	- 44.1%	93	69	- 25.8%
Median Sales Price*	\$166,500	\$170,000	+ 2.1%	\$180,000	\$180,000	0.0%
Average Sales Price*	\$166,500	\$170,000	+ 2.1%	\$197,333	\$180,000	- 8.8%
Percent of List Price Received*	100.0%	90.7%	- 9.3%	99.3%	90.6%	- 8.8%
Inventory of Homes for Sale	10	3	- 70.0%	—	—	—
Months Supply of Inventory	5.8	1.3	- 77.6%	—	—	—

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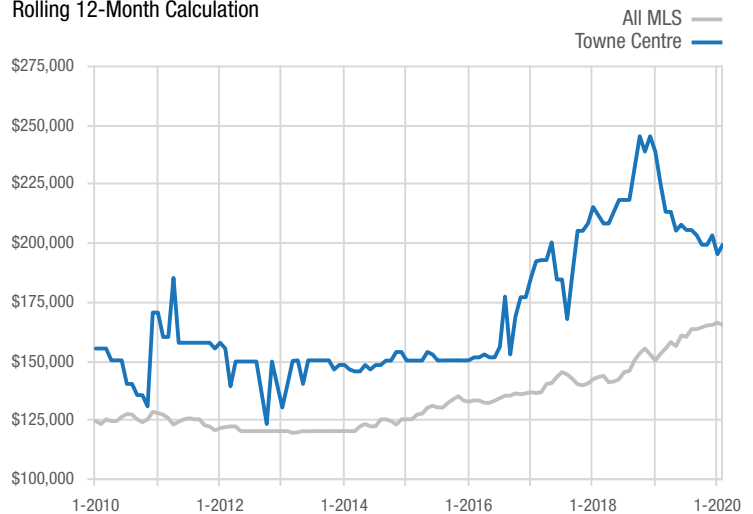
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Tremainsville

MLS Area 12: 43613

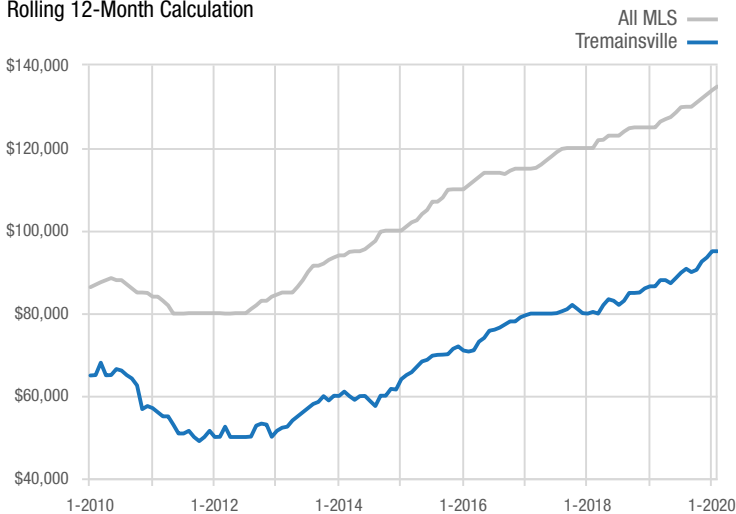
Single Family	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	36	56	+ 55.6%	80	91	+ 13.8%
Pending Sales	30	34	+ 13.3%	65	60	- 7.7%
Closed Sales	28	32	+ 14.3%	61	49	- 19.7%
Days on Market Until Sale	91	77	- 15.4%	108	74	- 31.5%
Median Sales Price*	\$80,000	\$87,000	+ 8.8%	\$75,225	\$90,000	+ 19.6%
Average Sales Price*	\$81,641	\$87,893	+ 7.7%	\$78,511	\$88,487	+ 12.7%
Percent of List Price Received*	97.5%	95.6%	- 1.9%	95.9%	95.8%	- 0.1%
Inventory of Homes for Sale	130	115	- 11.5%	—	—	—
Months Supply of Inventory	2.5	2.4	- 4.0%	—	—	—

Condo-Villa	February			Year to Date		
Key Metrics	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	62	—	—	62	—
Median Sales Price*	—	\$77,500	—	—	\$77,500	—
Average Sales Price*	—	\$77,500	—	—	\$77,500	—
Percent of List Price Received*	—	91.3%	—	—	91.3%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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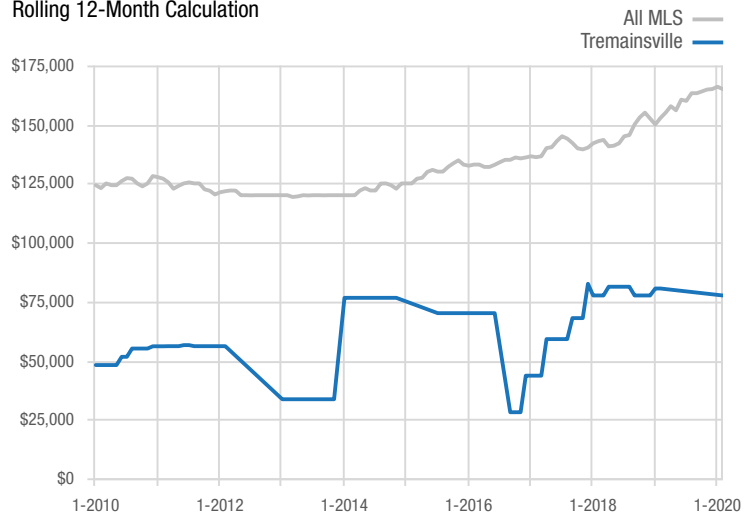
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Waterville

MLS Area 10: 43566

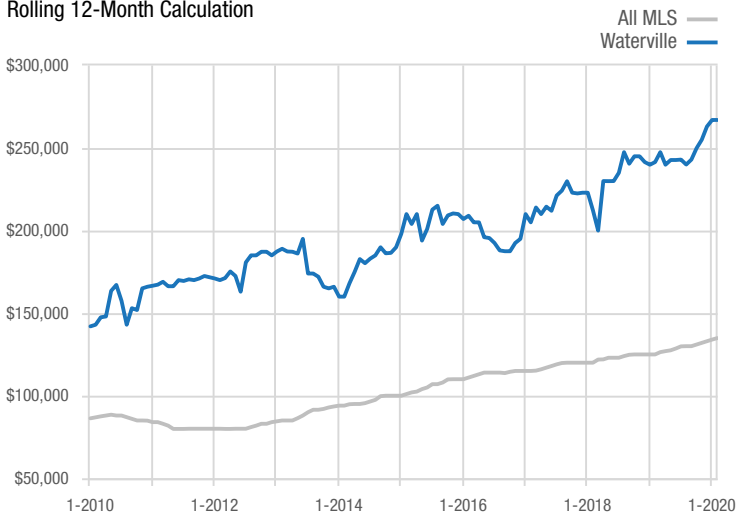
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	7	11	+ 57.1%	22	18	- 18.2%
Pending Sales	6	2	- 66.7%	11	10	- 9.1%
Closed Sales	4	4	0.0%	10	13	+ 30.0%
Days on Market Until Sale	90	80	- 11.1%	108	92	- 14.8%
Median Sales Price*	\$307,850	\$302,450	- 1.8%	\$239,900	\$283,600	+ 18.2%
Average Sales Price*	\$296,400	\$272,450	- 8.1%	\$250,322	\$285,177	+ 13.9%
Percent of List Price Received*	99.6%	98.1%	- 1.5%	99.2%	97.7%	- 1.5%
Inventory of Homes for Sale	32	32	0.0%	—	—	—
Months Supply of Inventory	3.1	2.9	- 6.5%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
New Listings	4	3	- 25.0%	6	4	- 33.3%
Pending Sales	2	1	- 50.0%	3	1	- 66.7%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	69	—	—	69	—	—
Median Sales Price*	\$140,001	—	—	\$140,001	—	—
Average Sales Price*	\$140,001	—	—	\$140,001	—	—
Percent of List Price Received*	106.8%	—	—	106.8%	—	—
Inventory of Homes for Sale	8	10	+ 25.0%	—	—	—
Months Supply of Inventory	4.8	4.5	- 6.3%	—	—	—

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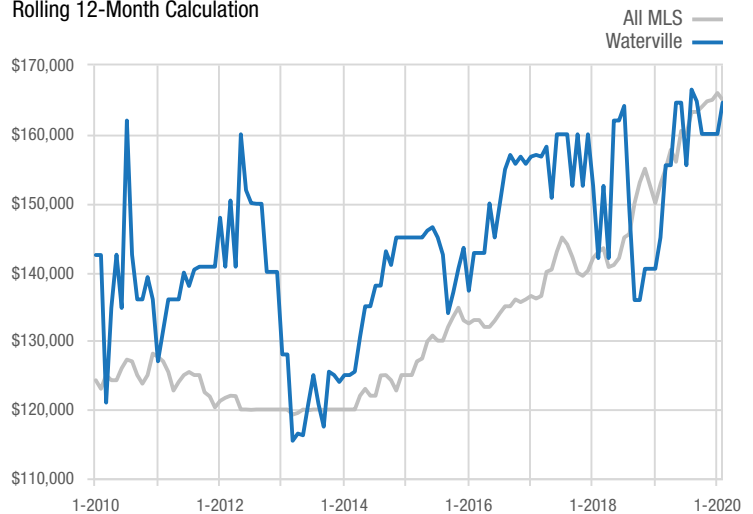
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – February 2020

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Whitehouse

MLS Area 08: 43571

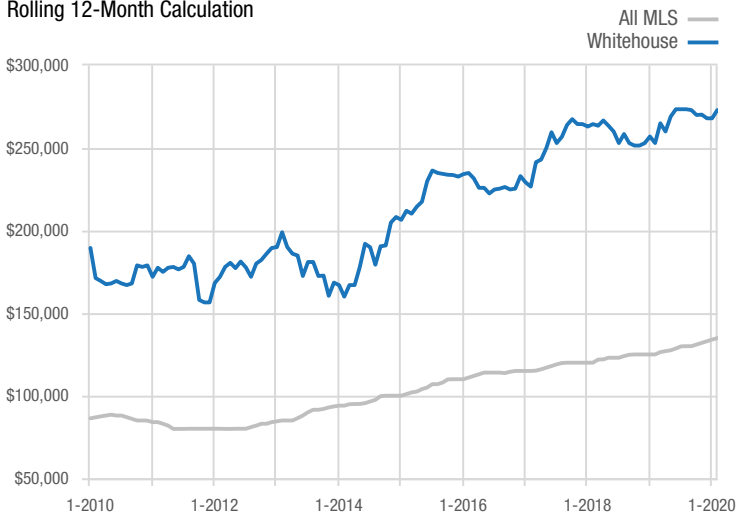
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	20	12	- 40.0%	32	20	- 37.5%
Pending Sales	7	7	0.0%	16	12	- 25.0%
Closed Sales	9	6	- 33.3%	13	12	- 7.7%
Days on Market Until Sale	113	130	+ 15.0%	116	106	- 8.6%
Median Sales Price*	\$186,500	\$296,250	+ 58.8%	\$211,500	\$287,500	+ 35.9%
Average Sales Price*	\$205,794	\$305,417	+ 48.4%	\$235,596	\$284,792	+ 20.9%
Percent of List Price Received*	99.0%	95.6%	- 3.4%	99.5%	96.1%	- 3.4%
Inventory of Homes for Sale	41	33	- 19.5%	—	—	—
Months Supply of Inventory	4.4	3.2	- 27.3%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	0	2	—	0	2	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.8	1.0	+ 25.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

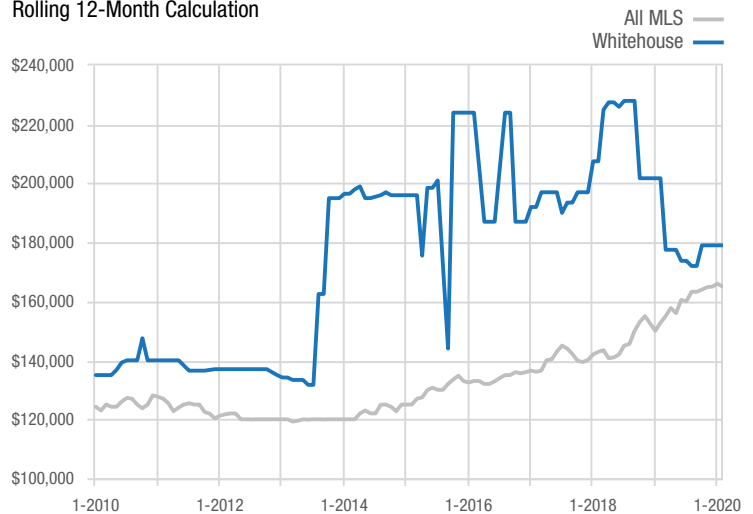
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

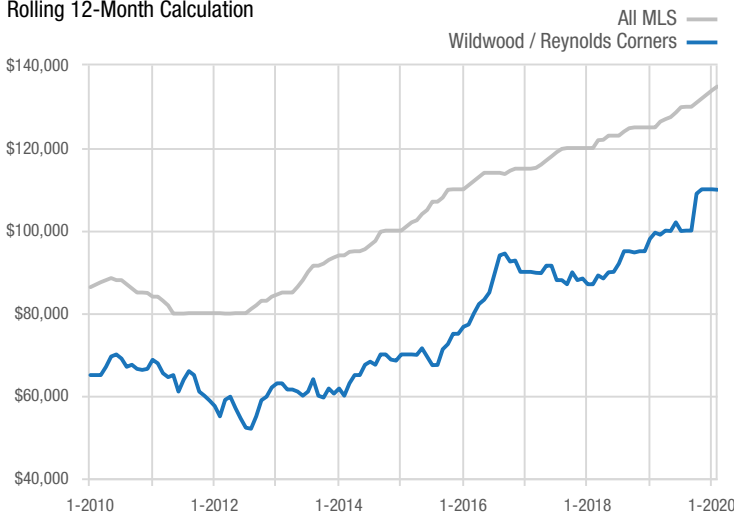
Single Family	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	25	34	+ 36.0%	52	67	+ 28.8%
Pending Sales	22	19	- 13.6%	39	32	- 17.9%
Closed Sales	18	17	- 5.6%	37	31	- 16.2%
Days on Market Until Sale	86	70	- 18.6%	87	83	- 4.6%
Median Sales Price*	\$129,500	\$98,000	- 24.3%	\$104,750	\$90,914	- 13.2%
Average Sales Price*	\$126,650	\$106,733	- 15.7%	\$118,622	\$103,109	- 13.1%
Percent of List Price Received*	94.0%	101.1%	+ 7.6%	94.9%	98.2%	+ 3.5%
Inventory of Homes for Sale	81	81	0.0%	—	—	—
Months Supply of Inventory	2.8	2.6	- 7.1%	—	—	—

Condo-Villa	February			Year to Date		
	2019	2020	% Change	Thru 2-2019	Thru 2-2020	% Change
Key Metrics						
New Listings	4	5	+ 25.0%	10	14	+ 40.0%
Pending Sales	5	6	+ 20.0%	9	7	- 22.2%
Closed Sales	4	7	+ 75.0%	7	8	+ 14.3%
Days on Market Until Sale	131	72	- 45.0%	113	77	- 31.9%
Median Sales Price*	\$74,000	\$97,000	+ 31.1%	\$78,000	\$95,000	+ 21.8%
Average Sales Price*	\$70,146	\$95,707	+ 36.4%	\$69,926	\$90,869	+ 30.0%
Percent of List Price Received*	91.0%	96.5%	+ 6.0%	93.9%	95.9%	+ 2.1%
Inventory of Homes for Sale	13	19	+ 46.2%	—	—	—
Months Supply of Inventory	1.6	3.6	+ 125.0%	—	—	—

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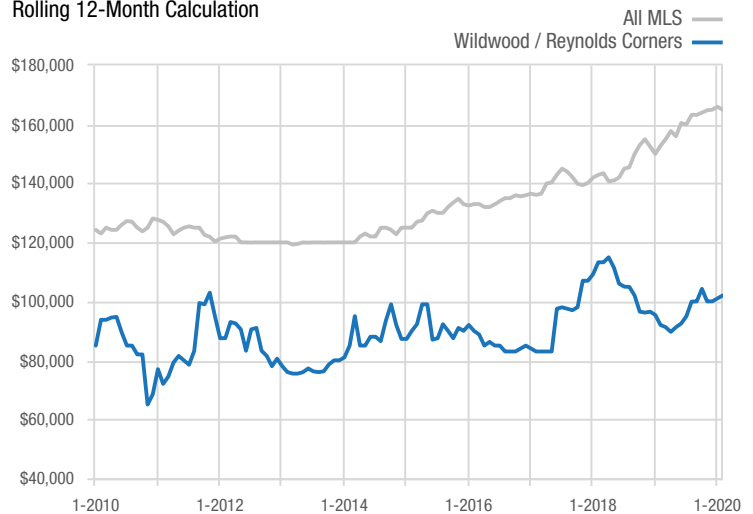
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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