

Local Market Update – September 2020

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Western Counties

Defiance, Fulton, Henry, Paulding, Putnam and Williams

Strong buyer activity has continued into the fall, which is normally the start of the seasonal slowing of the housing market. With stronger buyer activity in the market this year and the continued constrained supply of homes for sale, speedy sales and multiple offers are likely to remain a common occurrence and will keep the housing market hot even when the weather is cooling.

While mortgage rates remain near record lows, The Mortgage Bankers Association reports that lending standards are tightening, which makes it a bit more difficult for some buyers to qualify. At the same time, unemployment remains substantially higher than a year ago due to COVID19. Despite all this, buyers are out in full force this fall, showing amazing resilience in the middle of a pandemic.

Single Family Key Metrics	September			Year to Date		
	2019	2020	% Change	Thru 9 2019	Thru 9 2020	% Change
New Listings	165	165	---	1,602	1,385	-13.5%
Closed Sales	148	148	---	1,203	1,236	+2.7%
Days on Market	85	90	+5.9%	89	95	+6.7%
Median Sales Price*	\$117,200	\$129,950	+10.9%	\$115,000	\$126,250	+9.8%
Average Sales Price*	\$123,255	\$149,182	21.0%	\$128,028	\$136,868	+6.9%
Percent of List Price Received*	97.5%	99.4%	+1.9%	97.9%	98.6%	+0.7%
Months Supply of Inventory	5	4	-20.0%	---	---	---
Total Volume (in 1'000s)	\$18,686	\$22,079	+18.2%	\$154,018	\$169,168	+9.8%

Condo-Villa Key Metrics	September			Year to Date		
	2019	2020	% Change	Thru 9 2019	Thru 9 2020	% Change
New Listings	1	2	+100.0%	33	39	+18.2%
Closed Sales	4	5	+25.0%	30	30	---
Days on Market	62	123	98.4%	79	84	+6.3%
Median Sales Price*	\$155,250	\$200,000	+28.8%	\$148,500	\$148,450	---
Average Sales Price*	\$133,750	\$185,500	+38.7%	\$145,987	\$139,134	-4.7%
Percent of List Price Received*	98.3%	102.8%	+4.6%	99.4%	99.0%	-0.4%
Months Supply of Inventory	3	2	-33.3%	---	---	---
Total Volume	\$535,000	\$927,500	+73.4%	\$4,379,600	\$4,174,025	-4.7%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2019	9-2020	% Change	YTD 2019	YTD 2020	% Change
New Listings		1,113	1,120	+ 0.6%	10,983	9,698	- 11.7%
Pending Sales		925	1,109	+ 19.9%	8,378	8,278	- 1.2%
Closed Sales		913	1,079	+ 18.2%	8,269	8,122	- 1.8%
Days on Market Until Sale		80	71	- 11.3%	83	82	- 1.2%
Median Sales Price		\$135,000	\$159,724	+ 18.3%	\$135,000	\$145,000	+ 7.4%
Average Sales Price		\$161,148	\$188,831	+ 17.2%	\$160,969	\$170,665	+ 6.0%
Percent of List Price Received		96.6%	98.4%	+ 1.9%	96.9%	97.9%	+ 1.0%
Housing Affordability Index		239	211	- 11.7%	239	233	- 2.5%
Inventory of Homes for Sale		3,296	2,395	- 27.3%	—	—	—
Months Supply of Inventory		3.6	2.7	- 25.0%	—	—	—

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Defiance

MLS Area 61: 43512

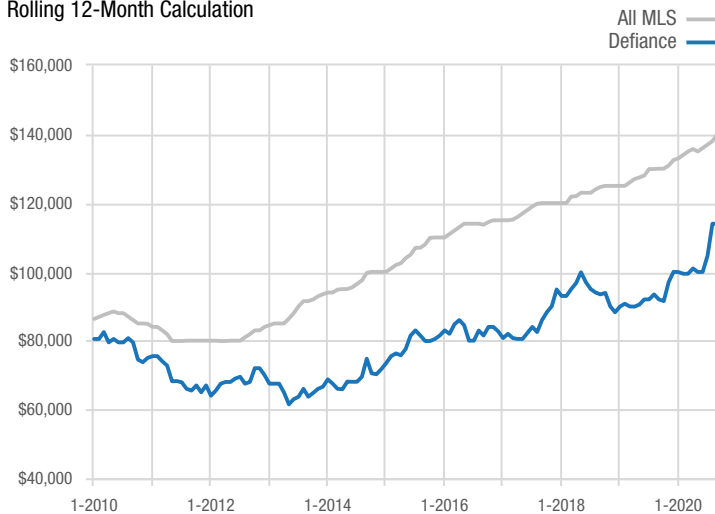
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	25	13	- 48.0%	212	167	- 21.2%
Pending Sales	19	18	- 5.3%	149	164	+ 10.1%
Closed Sales	18	16	- 11.1%	147	163	+ 10.9%
Days on Market Until Sale	82	86	+ 4.9%	79	86	+ 8.9%
Median Sales Price*	\$79,500	\$100,700	+ 26.7%	\$99,900	\$118,000	+ 18.1%
Average Sales Price*	\$107,129	\$111,016	+ 3.6%	\$110,865	\$119,667	+ 7.9%
Percent of List Price Received*	94.3%	98.8%	+ 4.8%	96.8%	96.9%	+ 0.1%
Inventory of Homes for Sale	73	35	- 52.1%	—	—	—
Months Supply of Inventory	4.3	1.9	- 55.8%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	7	15	+ 114.3%
Pending Sales	1	1	0.0%	8	10	+ 25.0%
Closed Sales	1	1	0.0%	8	9	+ 12.5%
Days on Market Until Sale	42	373	+ 788.1%	46	91	+ 97.8%
Median Sales Price*	\$162,000	\$184,900	+ 14.1%	\$137,700	\$153,821	+ 11.7%
Average Sales Price*	\$162,000	\$184,900	+ 14.1%	\$118,100	\$144,703	+ 22.5%
Percent of List Price Received*	97.3%	100.0%	+ 2.8%	99.6%	97.7%	- 1.9%
Inventory of Homes for Sale	1	3	+ 200.0%	—	—	—
Months Supply of Inventory	0.6	1.9	+ 216.7%	—	—	—

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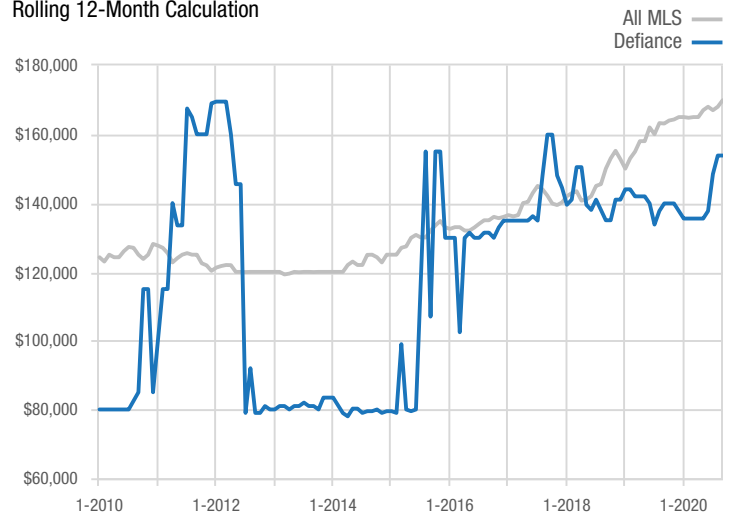
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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Napoleon

MLS Area 76: 43545

Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	13	8	- 38.5%	110	86	- 21.8%
Pending Sales	9	9	0.0%	79	82	+ 3.8%
Closed Sales	9	10	+ 11.1%	78	83	+ 6.4%
Days on Market Until Sale	102	97	- 4.9%	81	93	+ 14.8%
Median Sales Price*	\$175,750	\$137,000	- 22.0%	\$138,001	\$139,900	+ 1.4%
Average Sales Price*	\$183,839	\$160,050	- 12.9%	\$149,818	\$154,263	+ 3.0%
Percent of List Price Received*	96.9%	99.6%	+ 2.8%	97.4%	97.6%	+ 0.2%
Inventory of Homes for Sale	39	27	- 30.8%	—	—	—
Months Supply of Inventory	4.8	3.0	- 37.5%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	0	0	—	3	5	+ 66.7%
Pending Sales	0	2	—	2	3	+ 50.0%
Closed Sales	0	1	—	2	2	0.0%
Days on Market Until Sale	—	42	—	77	57	- 26.0%
Median Sales Price*	—	\$200,000	—	\$194,000	\$132,500	- 31.7%
Average Sales Price*	—	\$200,000	—	\$194,000	\$132,500	- 31.7%
Percent of List Price Received*	—	105.3%	—	95.6%	96.0%	+ 0.4%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	2.0	0.8	- 60.0%	—	—	—

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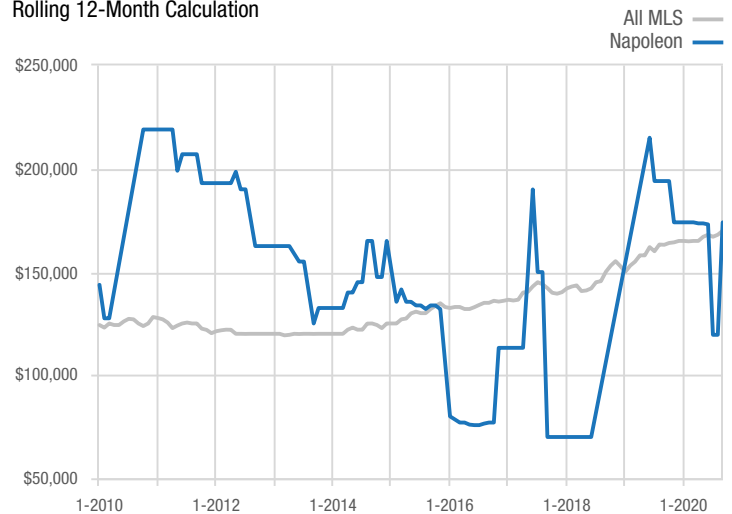
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bryan

MLS Area 87: 43506

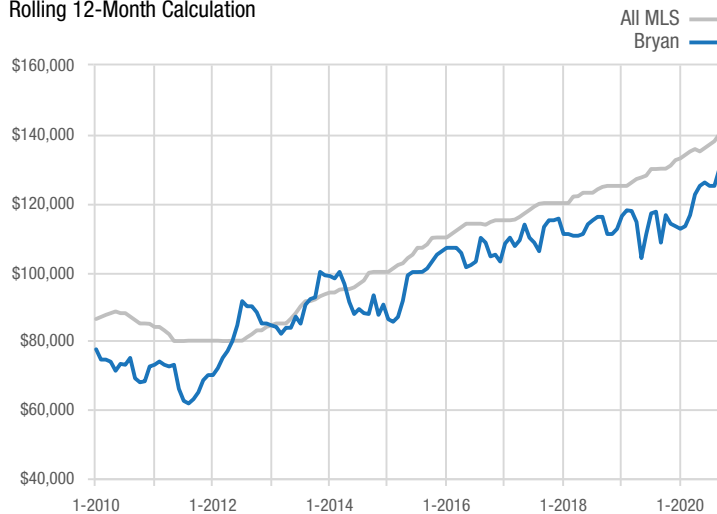
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	18	20	+ 11.1%	182	153	- 15.9%
Pending Sales	20	27	+ 35.0%	154	142	- 7.8%
Closed Sales	12	20	+ 66.7%	147	138	- 6.1%
Days on Market Until Sale	48	104	+ 116.7%	81	95	+ 17.3%
Median Sales Price*	\$99,750	\$159,310	+ 59.7%	\$115,500	\$136,000	+ 17.7%
Average Sales Price*	\$109,075	\$169,593	+ 55.5%	\$121,691	\$144,483	+ 18.7%
Percent of List Price Received*	98.7%	99.6%	+ 0.9%	97.1%	97.1%	0.0%
Inventory of Homes for Sale	59	41	- 30.5%	—	—	—
Months Supply of Inventory	3.6	2.6	- 27.8%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	0	0	—	4	4	0.0%
Pending Sales	2	0	- 100.0%	4	2	- 50.0%
Closed Sales	2	0	- 100.0%	4	2	- 50.0%
Days on Market Until Sale	57	—	—	77	55	- 28.6%
Median Sales Price*	\$112,250	—	—	\$177,500	\$168,750	- 4.9%
Average Sales Price*	\$112,250	—	—	\$168,000	\$168,750	+ 0.4%
Percent of List Price Received*	97.6%	—	—	97.6%	92.4%	- 5.3%
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

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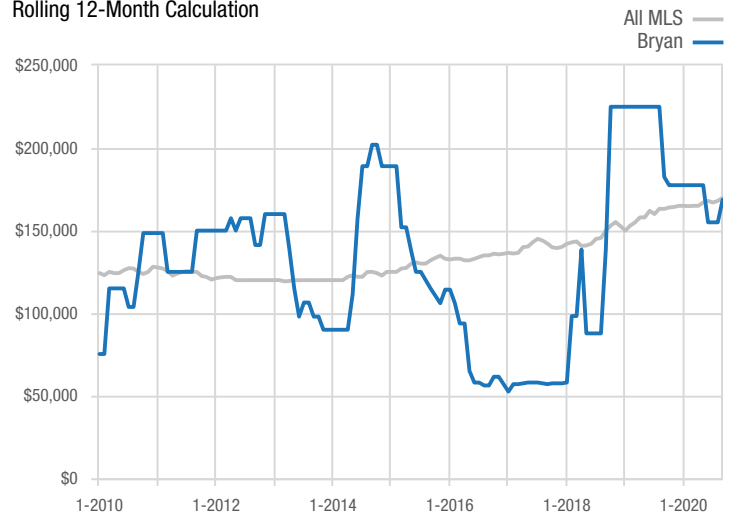
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wauseon

MLS Area 96: 43567

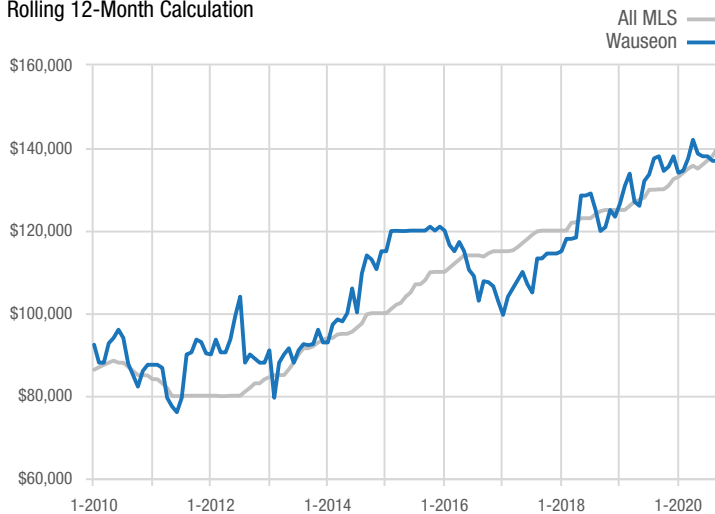
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	9	13	+ 44.4%	81	103	+ 27.2%
Pending Sales	9	14	+ 55.6%	72	89	+ 23.6%
Closed Sales	8	12	+ 50.0%	74	87	+ 17.6%
Days on Market Until Sale	83	61	- 26.5%	103	79	- 23.3%
Median Sales Price*	\$150,000	\$153,450	+ 2.3%	\$138,000	\$136,900	- 0.8%
Average Sales Price*	\$181,317	\$166,808	- 8.0%	\$155,655	\$141,223	- 9.3%
Percent of List Price Received*	99.0%	99.1%	+ 0.1%	96.6%	98.6%	+ 2.1%
Inventory of Homes for Sale	25	25	0.0%	—	—	—
Months Supply of Inventory	3.3	2.9	- 12.1%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	0	0	—	6	2	- 66.7%
Pending Sales	1	0	- 100.0%	4	3	- 25.0%
Closed Sales	1	0	- 100.0%	4	3	- 25.0%
Days on Market Until Sale	91	—	—	94	127	+ 35.1%
Median Sales Price*	\$148,500	—	—	\$151,750	\$62,500	- 58.8%
Average Sales Price*	\$148,500	—	—	\$148,625	\$69,800	- 53.0%
Percent of List Price Received*	99.3%	—	—	96.0%	93.3%	- 2.8%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

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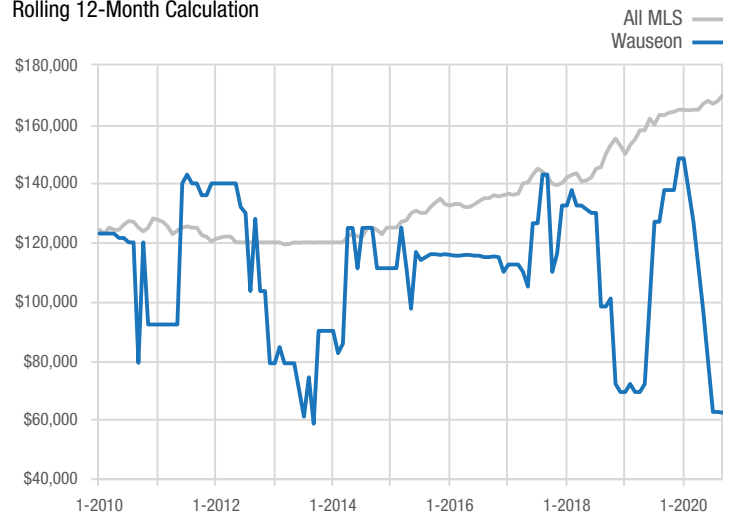
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Archbold

MLS Area 98: 43502

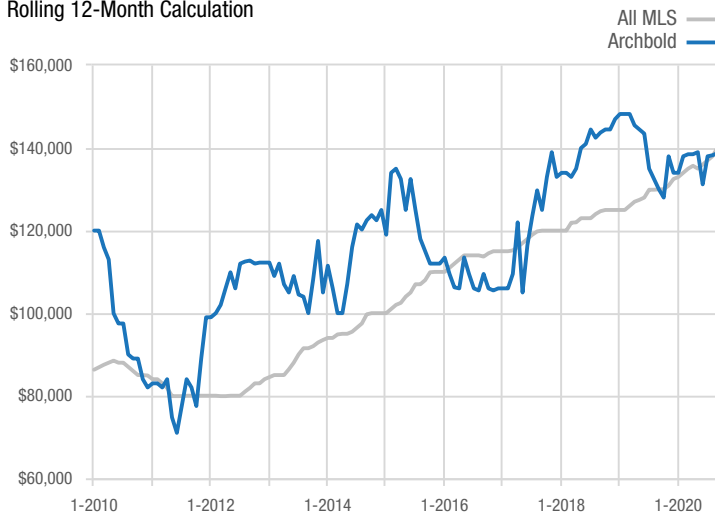
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	3	4	+ 33.3%	52	55	+ 5.8%
Pending Sales	7	10	+ 42.9%	41	53	+ 29.3%
Closed Sales	8	6	- 25.0%	41	49	+ 19.5%
Days on Market Until Sale	81	135	+ 66.7%	96	106	+ 10.4%
Median Sales Price*	\$139,500	\$162,500	+ 16.5%	\$138,000	\$140,000	+ 1.4%
Average Sales Price*	\$139,663	\$169,917	+ 21.7%	\$151,091	\$168,385	+ 11.4%
Percent of List Price Received*	95.8%	97.4%	+ 1.7%	96.2%	97.9%	+ 1.8%
Inventory of Homes for Sale	17	16	- 5.9%	—	—	—
Months Supply of Inventory	4.0	3.1	- 22.5%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	0	0	—	2	3	+ 50.0%
Pending Sales	0	1	—	1	3	+ 200.0%
Closed Sales	0	1	—	1	3	+ 200.0%
Days on Market Until Sale	—	45	—	101	31	- 69.3%
Median Sales Price*	—	\$215,100	—	\$142,000	\$137,000	- 3.5%
Average Sales Price*	—	\$215,100	—	\$142,000	\$158,533	+ 11.6%
Percent of List Price Received*	—	105.0%	—	101.5%	101.0%	- 0.5%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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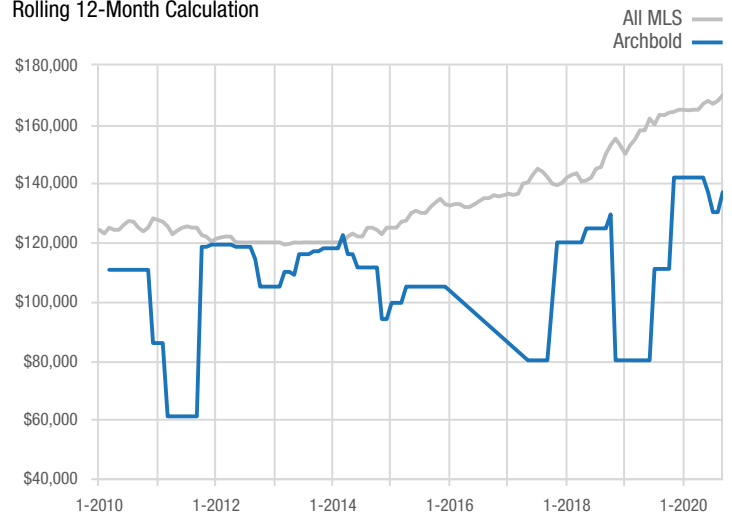
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Defiance County

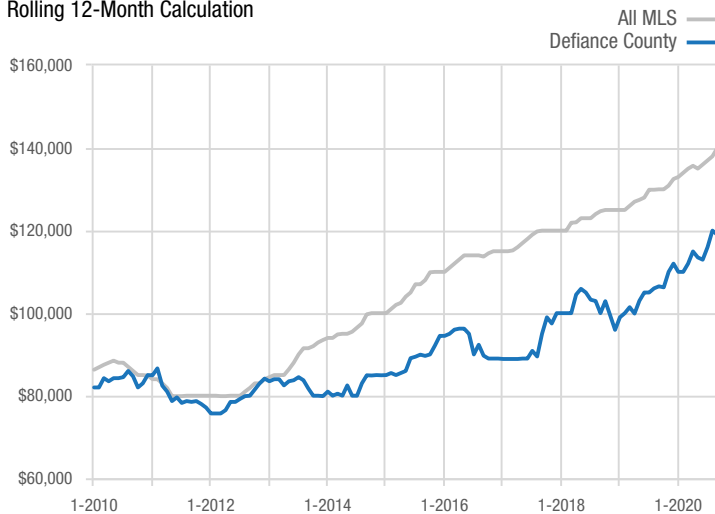
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	45	34	- 24.4%	397	316	- 20.4%
Pending Sales	37	34	- 8.1%	295	289	- 2.0%
Closed Sales	37	29	- 21.6%	291	286	- 1.7%
Days on Market Until Sale	74	103	+ 39.2%	79	91	+ 15.2%
Median Sales Price*	\$119,700	\$109,000	- 8.9%	\$113,500	\$123,750	+ 9.0%
Average Sales Price*	\$130,887	\$128,112	- 2.1%	\$127,193	\$130,095	+ 2.3%
Percent of List Price Received*	96.4%	97.6%	+ 1.2%	97.2%	97.0%	- 0.2%
Inventory of Homes for Sale	136	84	- 38.2%	—	—	—
Months Supply of Inventory	4.2	2.6	- 38.1%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	17	22	+ 29.4%
Pending Sales	1	2	+ 100.0%	15	18	+ 20.0%
Closed Sales	1	2	+ 100.0%	15	17	+ 13.3%
Days on Market Until Sale	42	204	+ 385.7%	42	93	+ 121.4%
Median Sales Price*	\$162,000	\$156,200	- 3.6%	\$139,900	\$153,821	+ 10.0%
Average Sales Price*	\$162,000	\$156,200	- 3.6%	\$129,147	\$137,325	+ 6.3%
Percent of List Price Received*	97.3%	101.4%	+ 4.2%	98.6%	98.3%	- 0.3%
Inventory of Homes for Sale	4	4	0.0%	—	—	—
Months Supply of Inventory	1.7	1.7	0.0%	—	—	—

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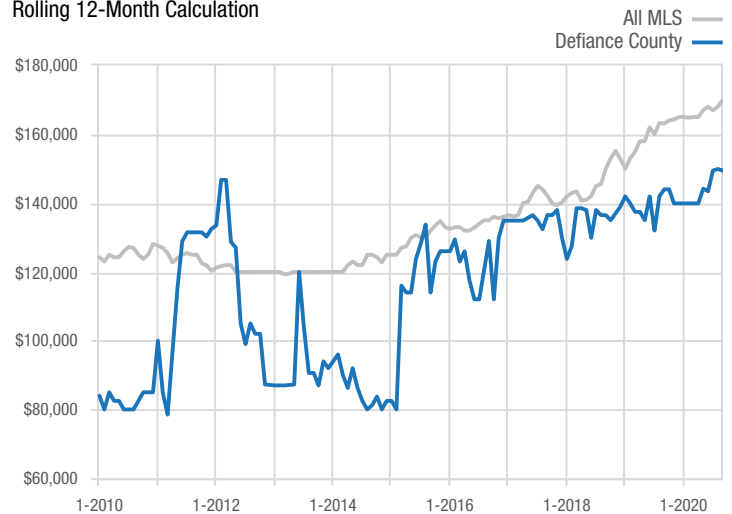
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Fulton County

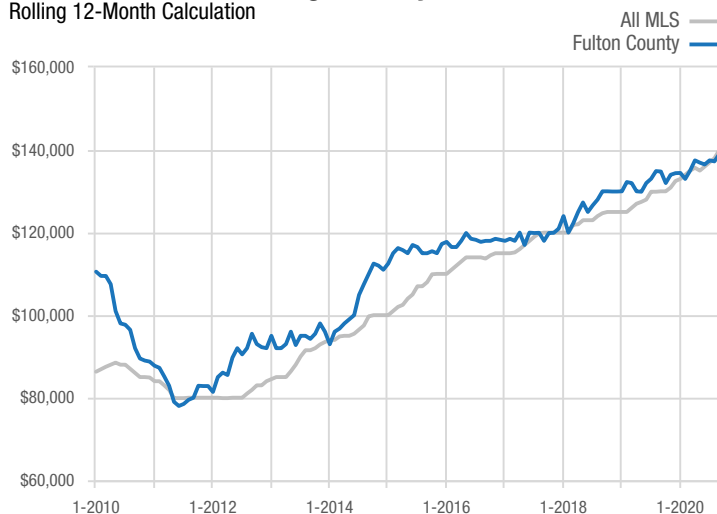
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	35	36	+ 2.9%	332	352	+ 6.0%
Pending Sales	33	48	+ 45.5%	261	303	+ 16.1%
Closed Sales	36	39	+ 8.3%	263	294	+ 11.8%
Days on Market Until Sale	88	79	- 10.2%	91	85	- 6.6%
Median Sales Price*	\$139,000	\$167,840	+ 20.7%	\$136,500	\$143,000	+ 4.8%
Average Sales Price*	\$145,791	\$187,985	+ 28.9%	\$154,857	\$158,393	+ 2.3%
Percent of List Price Received*	95.9%	97.5%	+ 1.7%	96.8%	98.6%	+ 1.9%
Inventory of Homes for Sale	110	92	- 16.4%	—	—	—
Months Supply of Inventory	3.9	2.9	- 25.6%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	8	7	- 12.5%
Pending Sales	1	1	0.0%	7	7	0.0%
Closed Sales	1	1	0.0%	7	7	0.0%
Days on Market Until Sale	91	45	- 50.5%	128	73	- 43.0%
Median Sales Price*	\$148,500	\$215,100	+ 44.8%	\$155,000	\$123,500	- 20.3%
Average Sales Price*	\$148,500	\$215,100	+ 44.8%	\$176,771	\$128,857	- 27.1%
Percent of List Price Received*	99.3%	105.0%	+ 5.7%	97.9%	97.1%	- 0.8%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.4	0.9	- 35.7%	—	—	—

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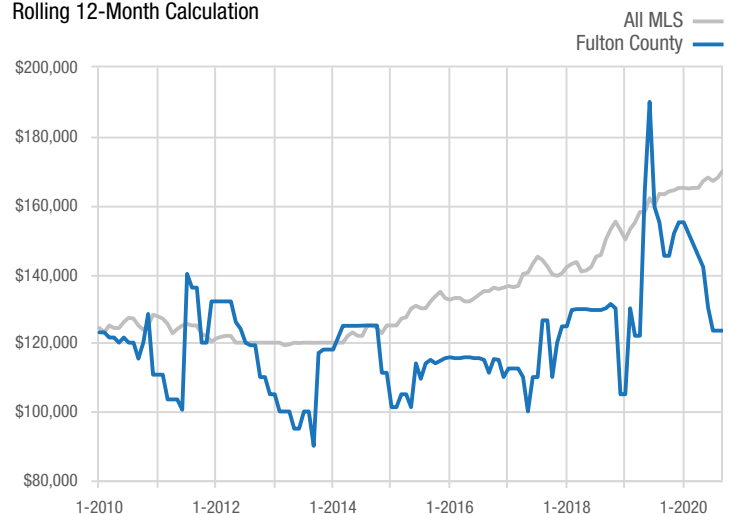
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Henry County

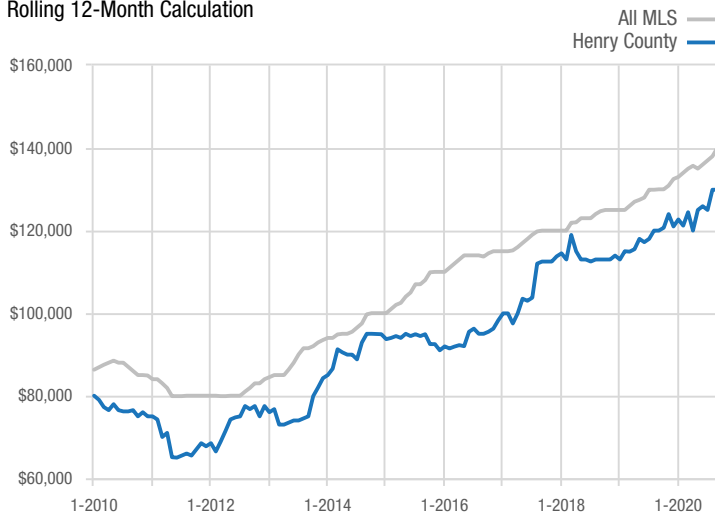
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	20	20	0.0%	213	178	- 16.4%
Pending Sales	20	20	0.0%	152	157	+ 3.3%
Closed Sales	23	19	- 17.4%	152	155	+ 2.0%
Days on Market Until Sale	102	82	- 19.6%	90	93	+ 3.3%
Median Sales Price*	\$102,900	\$120,500	+ 17.1%	\$125,000	\$135,300	+ 8.2%
Average Sales Price*	\$129,572	\$148,750	+ 14.8%	\$136,951	\$147,584	+ 7.8%
Percent of List Price Received*	96.8%	98.6%	+ 1.9%	96.4%	97.1%	+ 0.7%
Inventory of Homes for Sale	79	55	- 30.4%	—	—	—
Months Supply of Inventory	4.8	3.2	- 33.3%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	0	0	—	3	5	+ 66.7%
Pending Sales	0	2	—	2	3	+ 50.0%
Closed Sales	0	1	—	2	2	0.0%
Days on Market Until Sale	—	42	—	77	57	- 26.0%
Median Sales Price*	—	\$200,000	—	\$194,000	\$132,500	- 31.7%
Average Sales Price*	—	\$200,000	—	\$194,000	\$132,500	- 31.7%
Percent of List Price Received*	—	105.3%	—	95.6%	96.0%	+ 0.4%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	2.0	0.8	- 60.0%	—	—	—

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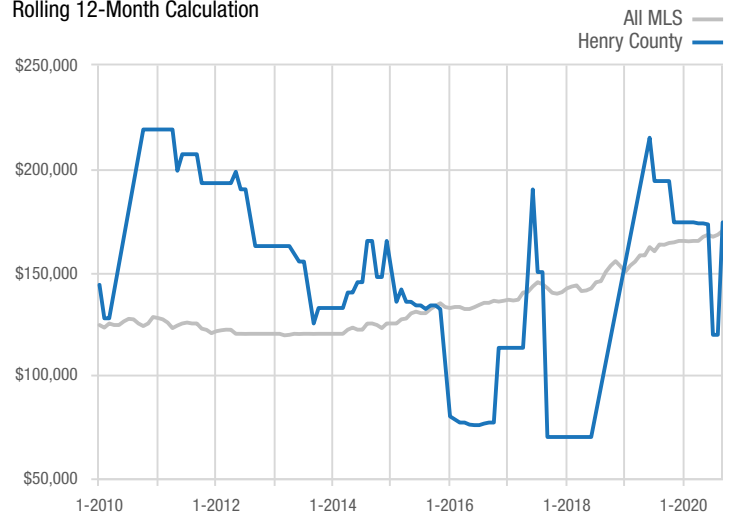
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – September 2020

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Paulding County

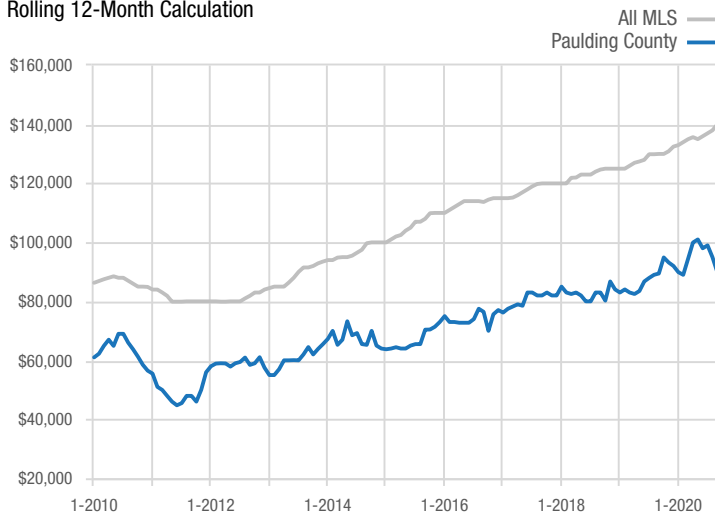
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	14	9	- 35.7%	148	100	- 32.4%
Pending Sales	11	10	- 9.1%	103	101	- 1.9%
Closed Sales	14	9	- 35.7%	103	103	0.0%
Days on Market Until Sale	71	79	+ 11.3%	87	98	+ 12.6%
Median Sales Price*	\$103,250	\$76,000	- 26.4%	\$93,900	\$95,000	+ 1.2%
Average Sales Price*	\$100,386	\$95,267	- 5.1%	\$103,392	\$104,374	+ 0.9%
Percent of List Price Received*	92.0%	91.3%	- 0.8%	95.2%	95.1%	- 0.1%
Inventory of Homes for Sale	50	25	- 50.0%	—	—	—
Months Supply of Inventory	4.1	2.3	- 43.9%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	82	—
Median Sales Price*	—	—	—	—	\$135,000	—
Average Sales Price*	—	—	—	—	\$135,000	—
Percent of List Price Received*	—	—	—	—	97.9%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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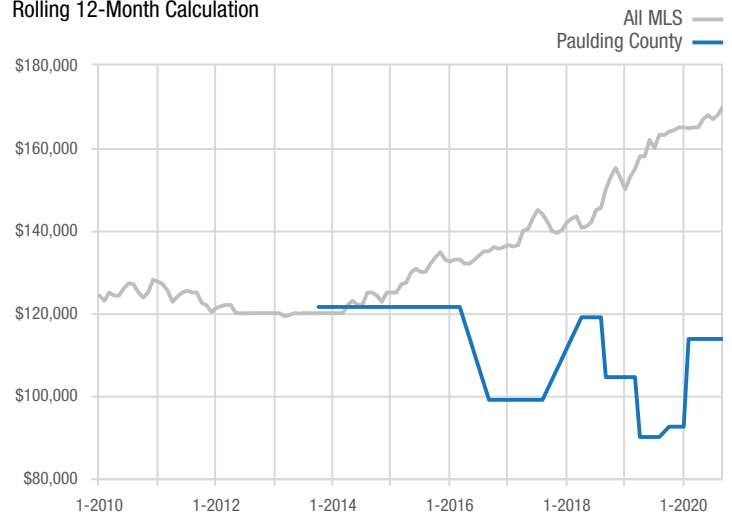
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Putnam County

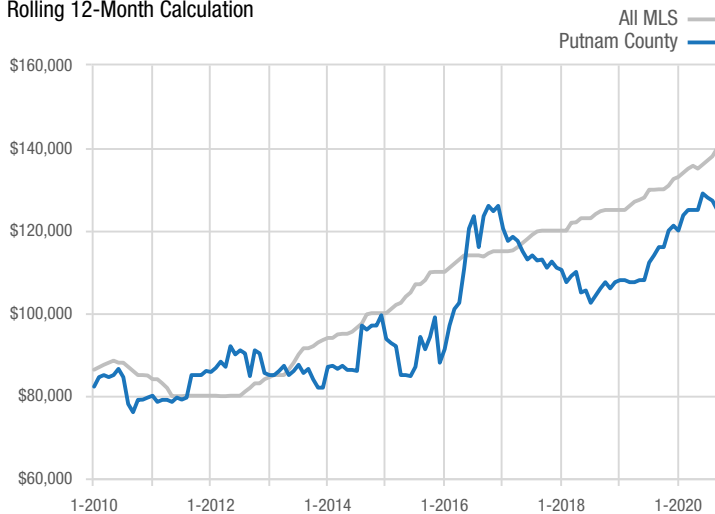
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	6	8	+ 33.3%	104	88	- 15.4%
Pending Sales	9	11	+ 22.2%	87	84	- 3.4%
Closed Sales	11	10	- 9.1%	88	83	- 5.7%
Days on Market Until Sale	152	84	- 44.7%	114	115	+ 0.9%
Median Sales Price*	\$128,000	\$108,500	- 15.2%	\$117,900	\$120,450	+ 2.2%
Average Sales Price*	\$145,836	\$116,640	- 20.0%	\$127,497	\$141,288	+ 10.8%
Percent of List Price Received*	97.1%	95.2%	- 2.0%	96.3%	95.6%	- 0.7%
Inventory of Homes for Sale	42	27	- 35.7%	—	—	—
Months Supply of Inventory	4.3	3.2	- 25.6%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	0	1	—
Pending Sales	0	1	—	0	1	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	120	—	—	120	—
Median Sales Price*	—	\$200,000	—	—	\$200,000	—
Average Sales Price*	—	\$200,000	—	—	\$200,000	—
Percent of List Price Received*	—	93.1%	—	—	93.1%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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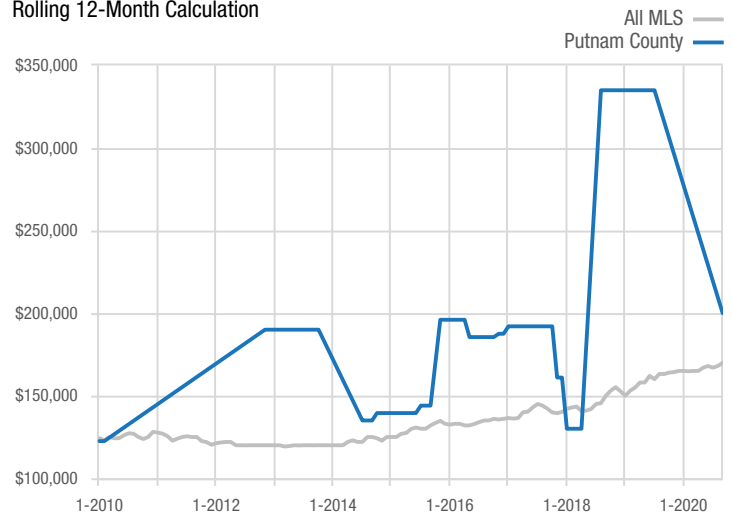
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Williams County

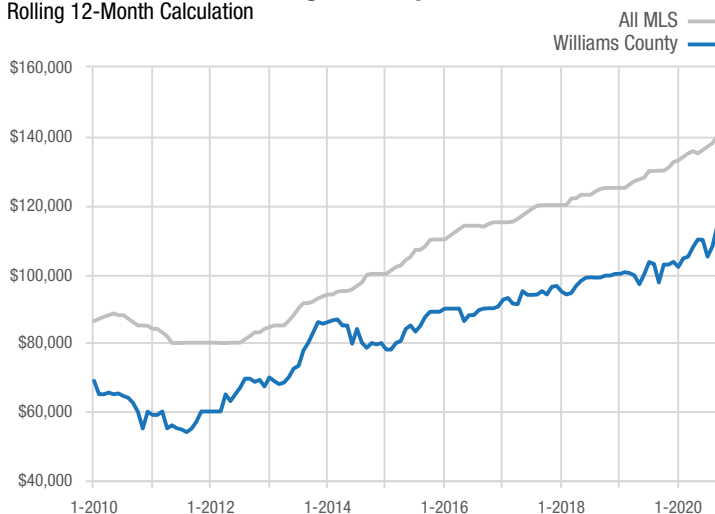
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	45	53	+ 17.8%	409	345	- 15.6%
Pending Sales	41	49	+ 19.5%	316	323	+ 2.2%
Closed Sales	27	41	+ 51.9%	306	314	+ 2.6%
Days on Market Until Sale	59	97	+ 64.4%	88	102	+ 15.9%
Median Sales Price*	\$94,000	\$130,000	+ 38.3%	\$95,000	\$115,500	+ 21.6%
Average Sales Price*	\$97,191	\$147,175	+ 51.4%	\$110,495	\$127,468	+ 15.4%
Percent of List Price Received*	98.7%	99.6%	+ 0.9%	96.8%	96.9%	+ 0.1%
Inventory of Homes for Sale	143	87	- 39.2%	—	—	—
Months Supply of Inventory	4.1	2.4	- 41.5%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	4	4	0.0%
Pending Sales	2	0	- 100.0%	4	2	- 50.0%
Closed Sales	2	0	- 100.0%	6	2	- 66.7%
Days on Market Until Sale	57	—	—	119	55	- 53.8%
Median Sales Price*	\$112,250	—	—	\$122,500	\$168,750	+ 37.8%
Average Sales Price*	\$112,250	—	—	\$136,167	\$168,750	+ 23.9%
Percent of List Price Received*	97.6%	—	—	95.3%	92.4%	- 3.0%
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

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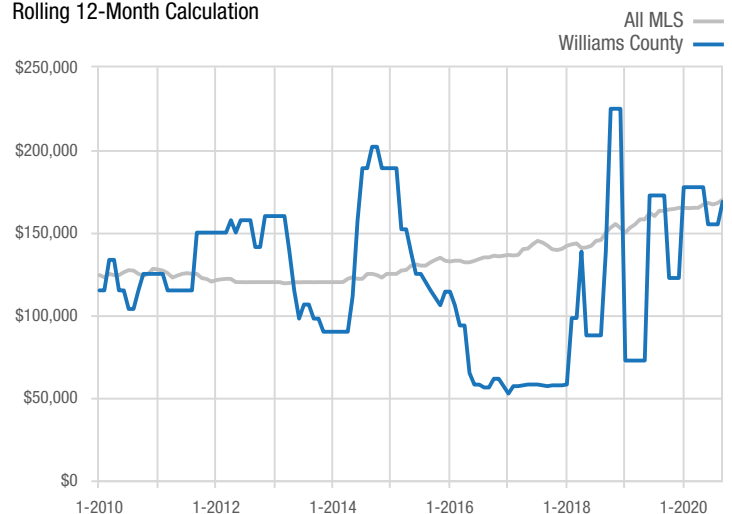
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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