

## Local Market Update – March 2021

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## Lucas and Upper Wood County

Lucas County, Perrysburg, Northwood, Rossford & Lake Twp.

Normal spring increases in sales activity, coupled with relaxing COVID-19 policies, created a very busy March real estate market as buyer demand continued largely unabated in the face of rising home prices and mortgage rates. Existing home seller and new construction activity continue to remain below levels necessary to bring the market back into balance, pointing to a busy and competitive buyer market in the coming months.

While many homebuilders are working to increase their activity, the cost of lumber and other materials and a backlogged supply chain continue to limit new home construction and have increased costs substantially. New methods of construction, including 3d printed homes, could speed construction and reduce costs in the future, but realistically are several years away from making a measurable impact in the market.

Single Family Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3 2020	Thru 3 2021	% Change
New Listings	584	<b>626</b>	+7.2%	1,655	<b>1,548</b>	-6.5%
Closed Sales	432	<b>510</b>	+18.1%	1,119	<b>1,289</b>	+15.2%
Days on Market	87	<b>70</b>	-19.5%	91	<b>71</b>	-22.0%
SP\$/SqFt	\$89	<b>\$98</b>	+10.1%	\$85	<b>\$96</b>	+12.9%
Median Sales Price*	\$137,100	<b>\$148,000</b>	+8.0%	\$130,000	<b>\$143,350</b>	+10.3%
Average Sales Price*	\$170,617	<b>\$186,275</b>	+9.2%	\$158,334	<b>\$176,551</b>	+11.5%
Percent of List Price Received*	96.8%	<b>100.0%</b>	+3.3%	95.9%	<b>98.9%</b>	+3.1%
Months Supply of Inventory	4	<b>2</b>	-50.0%	---	---	---
Total Volume	\$73,706,335	<b>\$95,000,056</b>	+28.9%	\$177,017,796	<b>\$227,397,749</b>	+28.5%

Condo Key Metrics	March			Year to Date		
	2020	2021	% Change	Thru 3 2020	Thru 3 2021	% Change
New Listings	66	<b>55</b>	-16.7%	173	<b>133</b>	-23.1%
Days on Market	56	<b>51</b>	-8.9%	112	<b>114</b>	+1.8%
Median Sales Price*	\$116	<b>\$120</b>	+3.4%	\$107	<b>\$115</b>	+7.5%
	\$190,500	<b>\$205,000</b>	+7.6%	\$169,450	<b>\$204,250</b>	+20.5%
	\$206,554	<b>\$213,351</b>	+3.3%	\$178,779	<b>\$204,088</b>	+14.2%
Percent of List Price Received*	98.6%	<b>100.0%</b>	+1.4%	97.7%	<b>99.6%</b>	+1.9%
	3	<b>3</b>	---	---	---	---
Total Volume	\$11,567,049	<b>\$10,880,918</b>	-5.9%	\$20,023,250	<b>\$23,265,976</b>	+16.2%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	3-2020	3-2021	% Change	YTD 2020	YTD 2021	% Change
<b>New Listings</b>		1,027	<b>997</b>	- 2.9%	2,867	<b>2,554</b>	- 10.9%
<b>Pending Sales</b>		834	<b>920</b>	+ 10.3%	2,145	<b>2,360</b>	+ 10.0%
<b>Closed Sales</b>		823	<b>894</b>	+ 8.6%	2,077	<b>2,228</b>	+ 7.3%
<b>Days on Market Until Sale</b>		92	<b>75</b>	- 18.5%	93	<b>74</b>	- 20.4%
<b>Median Sales Price</b>		\$139,700	<b>\$159,575</b>	+ 14.2%	\$132,000	<b>\$149,000</b>	+ 12.9%
<b>Average Sales Price</b>		\$168,236	<b>\$190,471</b>	+ 13.2%	\$156,006	<b>\$177,917</b>	+ 14.0%
<b>Percent of List Price Received</b>		97.2%	<b>98.7%</b>	+ 1.5%	96.7%	<b>98.2%</b>	+ 1.6%
<b>Housing Affordability Index</b>		235	<b>221</b>	- 6.0%	249	<b>237</b>	- 4.8%
<b>Inventory of Homes for Sale</b>		2,674	<b>1,659</b>	- 38.0%	—	—	—
<b>Months Supply of Inventory</b>		2.9	<b>1.8</b>	- 37.9%	—	—	—

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## Lucas County

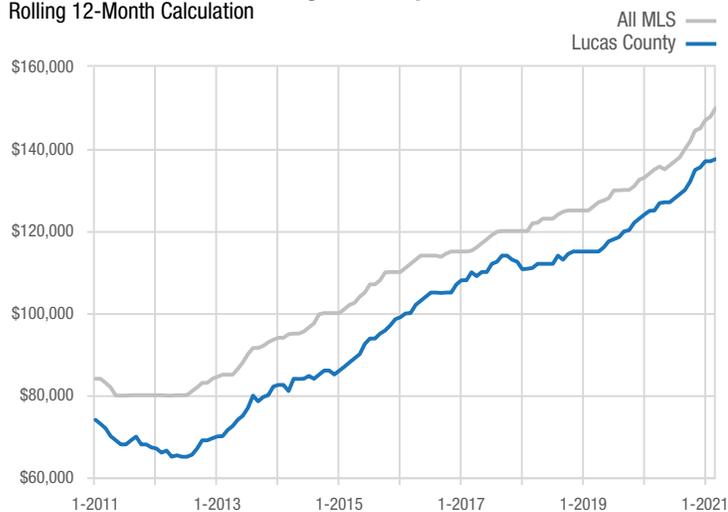
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	484	<b>486</b>	+ 0.4%	1,409	<b>1,283</b>	- 8.9%
Pending Sales	391	<b>445</b>	+ 13.8%	1,002	<b>1,179</b>	+ 17.7%
Closed Sales	370	<b>435</b>	+ 17.6%	953	<b>1,104</b>	+ 15.8%
Days on Market Until Sale	85	<b>68</b>	- 20.0%	89	<b>69</b>	- 22.5%
Median Sales Price*	\$129,700	<b>\$133,500</b>	+ 2.9%	\$123,500	<b>\$127,515</b>	+ 3.3%
Average Sales Price*	\$162,476	<b>\$168,889</b>	+ 3.9%	\$146,611	<b>\$162,828</b>	+ 11.1%
Percent of List Price Received*	96.9%	<b>98.9%</b>	+ 2.1%	96.5%	<b>98.3%</b>	+ 1.9%
Inventory of Homes for Sale	1,286	<b>734</b>	- 42.9%	—	—	—
Months Supply of Inventory	2.9	<b>1.6</b>	- 44.8%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	54	<b>47</b>	- 13.0%	137	<b>114</b>	- 16.8%
Pending Sales	42	<b>40</b>	- 4.8%	94	<b>102</b>	+ 8.5%
Closed Sales	46	<b>40</b>	- 13.0%	90	<b>95</b>	+ 5.6%
Days on Market Until Sale	77	<b>78</b>	+ 1.3%	80	<b>88</b>	+ 10.0%
Median Sales Price*	\$197,450	<b>\$207,450</b>	+ 5.1%	\$169,900	<b>\$205,000</b>	+ 20.7%
Average Sales Price*	\$211,121	<b>\$217,608</b>	+ 3.1%	\$180,410	<b>\$204,237</b>	+ 13.2%
Percent of List Price Received*	98.3%	<b>99.0%</b>	+ 0.7%	96.8%	<b>98.4%</b>	+ 1.7%
Inventory of Homes for Sale	122	<b>91</b>	- 25.4%	—	—	—
Months Supply of Inventory	3.1	<b>2.3</b>	- 25.8%	—	—	—

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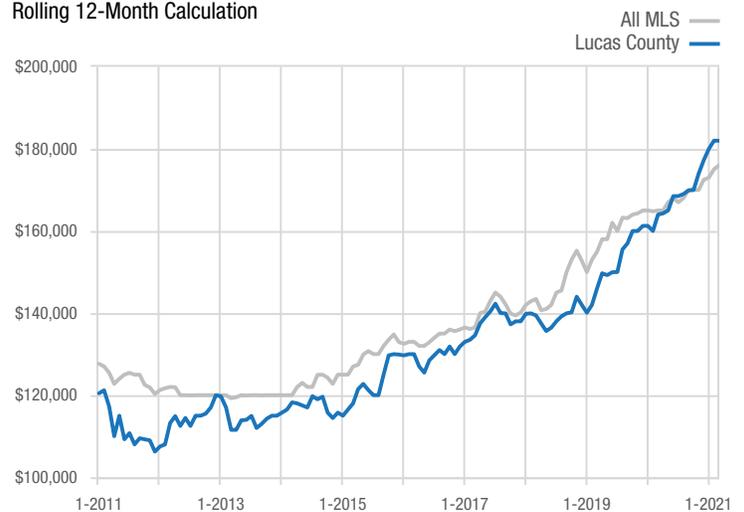
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County

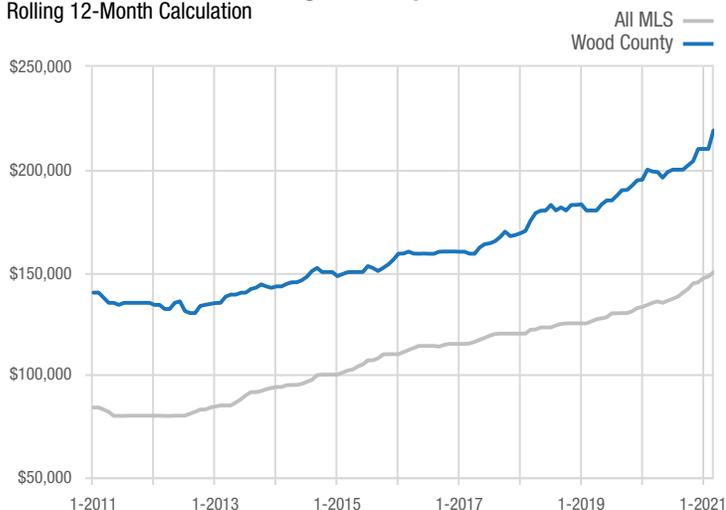
Single Family	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	139	<b>115</b>	- 17.3%	350	<b>295</b>	- 15.7%
Pending Sales	102	<b>104</b>	+ 2.0%	249	<b>279</b>	+ 12.0%
Closed Sales	100	<b>102</b>	+ 2.0%	243	<b>260</b>	+ 7.0%
Days on Market Until Sale	95	<b>80</b>	- 15.8%	96	<b>79</b>	- 17.7%
Median Sales Price*	\$181,000	<b>\$243,500</b>	+ 34.5%	\$188,500	<b>\$229,000</b>	+ 21.5%
Average Sales Price*	\$203,443	<b>\$286,368</b>	+ 40.8%	\$211,365	<b>\$249,756</b>	+ 18.2%
Percent of List Price Received*	98.9%	<b>99.6%</b>	+ 0.7%	98.4%	<b>99.4%</b>	+ 1.0%
Inventory of Homes for Sale	328	<b>185</b>	- 43.6%	—	—	—
Months Supply of Inventory	2.9	<b>1.6</b>	- 44.8%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	16	<b>6</b>	- 62.5%	49	<b>22</b>	- 55.1%
Pending Sales	12	<b>13</b>	+ 8.3%	32	<b>25</b>	- 21.9%
Closed Sales	13	<b>12</b>	- 7.7%	32	<b>25</b>	- 21.9%
Days on Market Until Sale	66	<b>55</b>	- 16.7%	75	<b>57</b>	- 24.0%
Median Sales Price*	\$165,000	<b>\$172,500</b>	+ 4.5%	\$161,450	<b>\$170,000</b>	+ 5.3%
Average Sales Price*	\$178,654	<b>\$194,654</b>	+ 9.0%	\$176,538	<b>\$194,026</b>	+ 9.9%
Percent of List Price Received*	97.6%	<b>98.5%</b>	+ 0.9%	97.1%	<b>98.9%</b>	+ 1.9%
Inventory of Homes for Sale	38	<b>10</b>	- 73.7%	—	—	—
Months Supply of Inventory	4.0	<b>0.9</b>	- 77.5%	—	—	—

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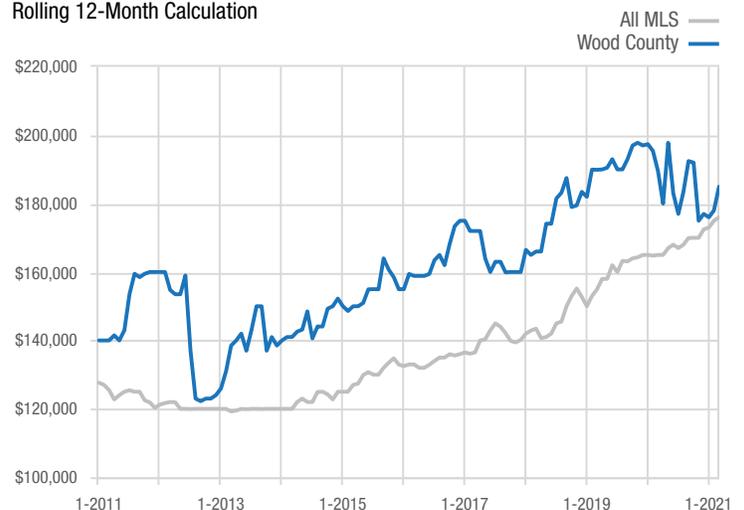
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Toledo

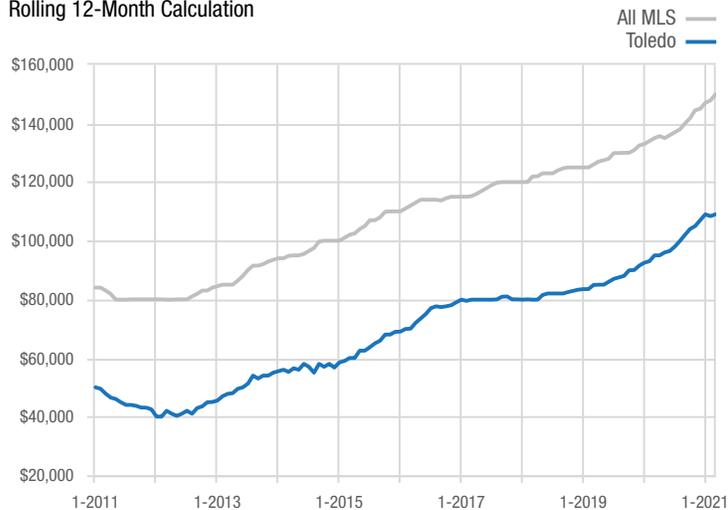
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	314	<b>344</b>	+ 9.6%	946	<b>898</b>	- 5.1%
Pending Sales	252	<b>302</b>	+ 19.8%	679	<b>811</b>	+ 19.4%
Closed Sales	241	<b>310</b>	+ 28.6%	640	<b>772</b>	+ 20.6%
Days on Market Until Sale	77	<b>65</b>	- 15.6%	83	<b>65</b>	- 21.7%
Median Sales Price*	\$103,000	<b>\$106,285</b>	+ 3.2%	\$90,000	<b>\$100,000</b>	+ 11.1%
Average Sales Price*	\$123,764	<b>\$123,032</b>	- 0.6%	\$106,437	<b>\$114,770</b>	+ 7.8%
Percent of List Price Received*	96.4%	<b>98.3%</b>	+ 2.0%	95.9%	<b>97.7%</b>	+ 1.9%
Inventory of Homes for Sale	846	<b>499</b>	- 41.0%	—	—	—
Months Supply of Inventory	2.9	<b>1.6</b>	- 44.8%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	20	<b>19</b>	- 5.0%	64	<b>51</b>	- 20.3%
Pending Sales	22	<b>18</b>	- 18.2%	53	<b>49</b>	- 7.5%
Closed Sales	24	<b>19</b>	- 20.8%	54	<b>48</b>	- 11.1%
Days on Market Until Sale	50	<b>63</b>	+ 26.0%	63	<b>76</b>	+ 20.6%
Median Sales Price*	\$175,900	<b>\$149,500</b>	- 15.0%	\$161,000	<b>\$140,500</b>	- 12.7%
Average Sales Price*	\$183,818	<b>\$174,660</b>	- 5.0%	\$154,797	<b>\$162,505</b>	+ 5.0%
Percent of List Price Received*	98.0%	<b>98.6%</b>	+ 0.6%	96.2%	<b>97.9%</b>	+ 1.8%
Inventory of Homes for Sale	51	<b>42</b>	- 17.6%	—	—	—
Months Supply of Inventory	2.4	<b>2.3</b>	- 4.2%	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Sylvania

43560 and 43617

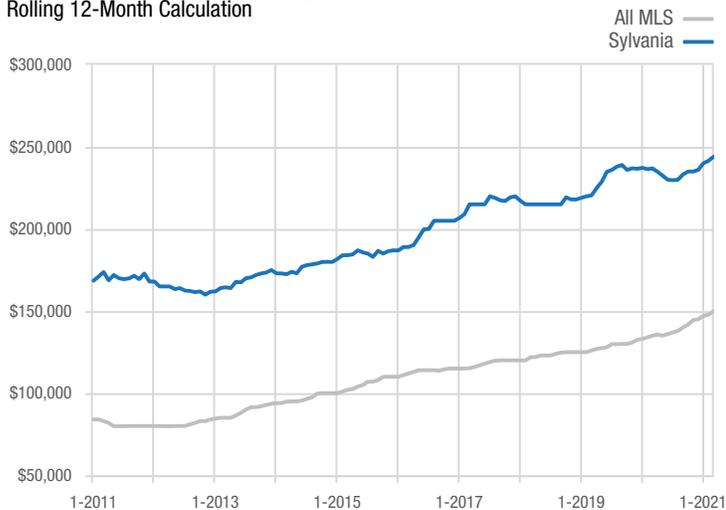
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	59	<b>63</b>	+ 6.8%	167	<b>148</b>	- 11.4%
Pending Sales	53	<b>42</b>	- 20.8%	115	<b>118</b>	+ 2.6%
Closed Sales	45	<b>37</b>	- 17.8%	106	<b>107</b>	+ 0.9%
Days on Market Until Sale	101	<b>84</b>	- 16.8%	102	<b>76</b>	- 25.5%
Median Sales Price*	\$233,000	<b>\$270,000</b>	+ 15.9%	\$229,000	<b>\$267,250</b>	+ 16.7%
Average Sales Price*	\$253,219	<b>\$266,158</b>	+ 5.1%	\$245,202	<b>\$282,893</b>	+ 15.4%
Percent of List Price Received*	98.4%	<b>101.8%</b>	+ 3.5%	97.6%	<b>100.4%</b>	+ 2.9%
Inventory of Homes for Sale	161	<b>98</b>	- 39.1%	—	—	—
Months Supply of Inventory	3.1	<b>1.7</b>	- 45.2%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	23	<b>10</b>	- 56.5%	45	<b>25</b>	- 44.4%
Pending Sales	13	<b>9</b>	- 30.8%	28	<b>27</b>	- 3.6%
Closed Sales	14	<b>12</b>	- 14.3%	25	<b>31</b>	+ 24.0%
Days on Market Until Sale	131	<b>100</b>	- 23.7%	126	<b>113</b>	- 10.3%
Median Sales Price*	\$243,238	<b>\$253,200</b>	+ 4.1%	\$208,000	<b>\$240,850</b>	+ 15.8%
Average Sales Price*	\$215,682	<b>\$282,071</b>	+ 30.8%	\$201,346	<b>\$239,049</b>	+ 18.7%
Percent of List Price Received*	97.9%	<b>98.5%</b>	+ 0.6%	97.4%	<b>98.4%</b>	+ 1.0%
Inventory of Homes for Sale	41	<b>18</b>	- 56.1%	—	—	—
Months Supply of Inventory	3.4	<b>1.4</b>	- 58.8%	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Spring Meadows

MLS Area 05: 43528 (Includes Holland)

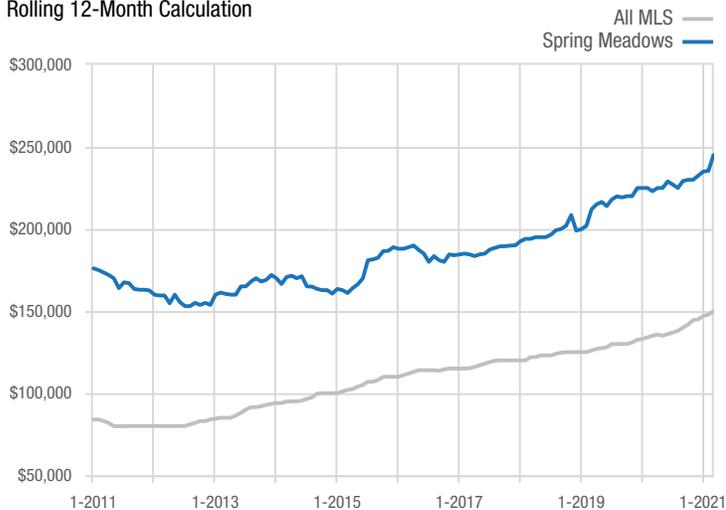
Single Family	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	21	17	- 19.0%	61	59	- 3.3%
Pending Sales	17	21	+ 23.5%	42	55	+ 31.0%
Closed Sales	18	20	+ 11.1%	42	47	+ 11.9%
Days on Market Until Sale	89	96	+ 7.9%	98	79	- 19.4%
Median Sales Price*	\$215,750	<b>\$287,500</b>	+ 33.3%	\$208,250	<b>\$267,000</b>	+ 28.2%
Average Sales Price*	\$192,091	<b>\$289,420</b>	+ 50.7%	\$208,965	<b>\$263,812</b>	+ 26.2%
Percent of List Price Received*	97.4%	<b>98.8%</b>	+ 1.4%	96.5%	<b>98.7%</b>	+ 2.3%
Inventory of Homes for Sale	58	28	- 51.7%	—	—	—
Months Supply of Inventory	2.7	1.4	- 48.1%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	10	8	- 20.0%	16	15	- 6.3%
Pending Sales	4	5	+ 25.0%	12	9	- 25.0%
Closed Sales	6	4	- 33.3%	12	8	- 33.3%
Days on Market Until Sale	64	54	- 15.6%	69	57	- 17.4%
Median Sales Price*	\$237,546	<b>\$259,450</b>	+ 9.2%	\$201,303	<b>\$284,000</b>	+ 41.1%
Average Sales Price*	\$260,838	<b>\$247,600</b>	- 5.1%	\$220,966	<b>\$265,413</b>	+ 20.1%
Percent of List Price Received*	98.3%	<b>100.4%</b>	+ 2.1%	97.8%	<b>98.8%</b>	+ 1.0%
Inventory of Homes for Sale	12	14	+ 16.7%	—	—	—
Months Supply of Inventory	2.9	3.6	+ 24.1%	—	—	—

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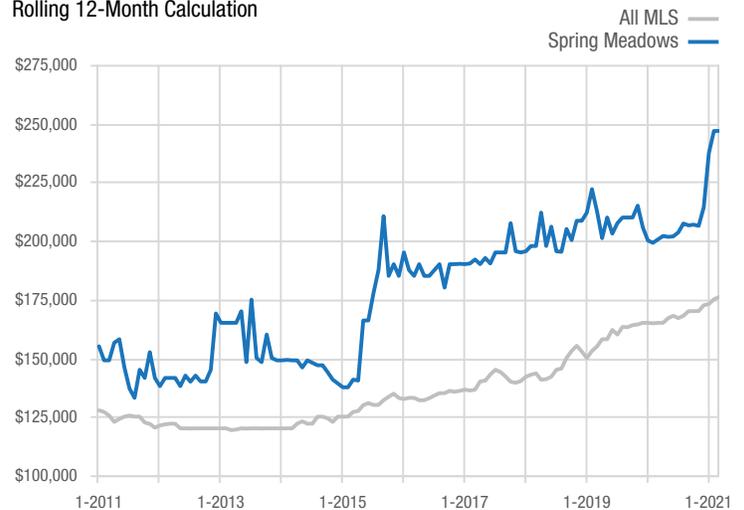
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Monclova

MLS Area 06: 43542

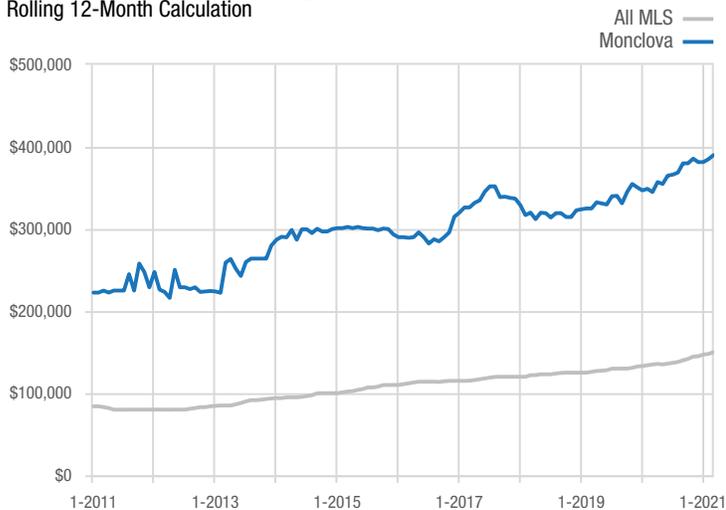
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	10	7	- 30.0%	22	15	- 31.8%
Pending Sales	3	4	+ 33.3%	11	17	+ 54.5%
Closed Sales	5	3	- 40.0%	12	16	+ 33.3%
Days on Market Until Sale	191	36	- 81.2%	187	92	- 50.8%
Median Sales Price*	\$320,000	<b>\$417,000</b>	+ 30.3%	\$319,500	<b>\$392,450</b>	+ 22.8%
Average Sales Price*	\$347,800	<b>\$459,000</b>	+ 32.0%	\$321,168	<b>\$438,537</b>	+ 36.5%
Percent of List Price Received*	96.5%	<b>98.7%</b>	+ 2.3%	95.6%	<b>98.6%</b>	+ 3.1%
Inventory of Homes for Sale	34	10	- 70.6%	—	—	—
Months Supply of Inventory	5.6	1.7	- 69.6%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	2	0	- 100.0%	2	4	+ 100.0%
Pending Sales	0	2	—	0	5	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	96	—	—	96	—
Median Sales Price*	—	<b>\$299,700</b>	—	—	<b>\$299,700</b>	—
Average Sales Price*	—	<b>\$299,700</b>	—	—	<b>\$299,700</b>	—
Percent of List Price Received*	—	<b>100.0%</b>	—	—	<b>100.0%</b>	—
Inventory of Homes for Sale	2	6	+ 200.0%	—	—	—
Months Supply of Inventory	1.0	3.5	+ 250.0%	—	—	—

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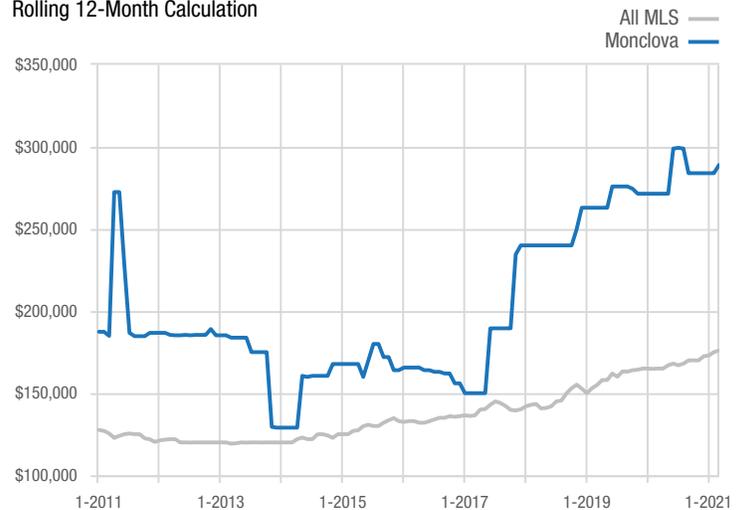
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – March 2021

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## Maumee

MLS Area 07: 43537

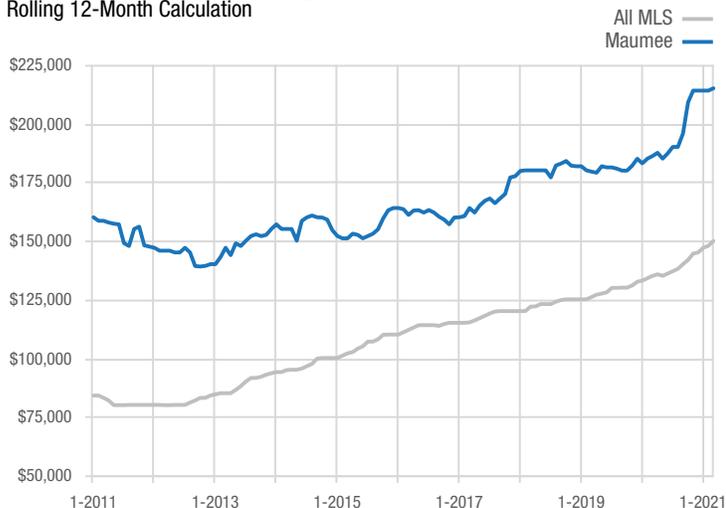
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	45	<b>28</b>	- 37.8%	113	<b>84</b>	- 25.7%
Pending Sales	27	<b>38</b>	+ 40.7%	65	<b>81</b>	+ 24.6%
Closed Sales	25	<b>37</b>	+ 48.0%	65	<b>77</b>	+ 18.5%
Days on Market Until Sale	82	<b>55</b>	- 32.9%	85	<b>75</b>	- 11.8%
Median Sales Price*	\$210,000	<b>\$240,000</b>	+ 14.3%	\$178,000	<b>\$225,000</b>	+ 26.4%
Average Sales Price*	\$224,284	<b>\$261,632</b>	+ 16.7%	\$221,880	<b>\$244,825</b>	+ 10.3%
Percent of List Price Received*	98.4%	<b>99.9%</b>	+ 1.5%	98.2%	<b>99.6%</b>	+ 1.4%
Inventory of Homes for Sale	89	<b>44</b>	- 50.6%	—	—	—
Months Supply of Inventory	2.6	<b>1.2</b>	- 53.8%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	6	<b>11</b>	+ 83.3%	18	<b>23</b>	+ 27.8%
Pending Sales	4	<b>10</b>	+ 150.0%	11	<b>17</b>	+ 54.5%
Closed Sales	5	<b>7</b>	+ 40.0%	11	<b>12</b>	+ 9.1%
Days on Market Until Sale	35	<b>82</b>	+ 134.3%	53	<b>61</b>	+ 15.1%
Median Sales Price*	\$220,000	<b>\$250,000</b>	+ 13.6%	\$167,000	<b>\$236,825</b>	+ 41.8%
Average Sales Price*	\$274,696	<b>\$256,018</b>	- 6.8%	\$214,575	<b>\$256,981</b>	+ 19.8%
Percent of List Price Received*	99.6%	<b>100.8%</b>	+ 1.2%	96.5%	<b>99.8%</b>	+ 3.4%
Inventory of Homes for Sale	18	<b>11</b>	- 38.9%	—	—	—
Months Supply of Inventory	3.7	<b>2.3</b>	- 37.8%	—	—	—

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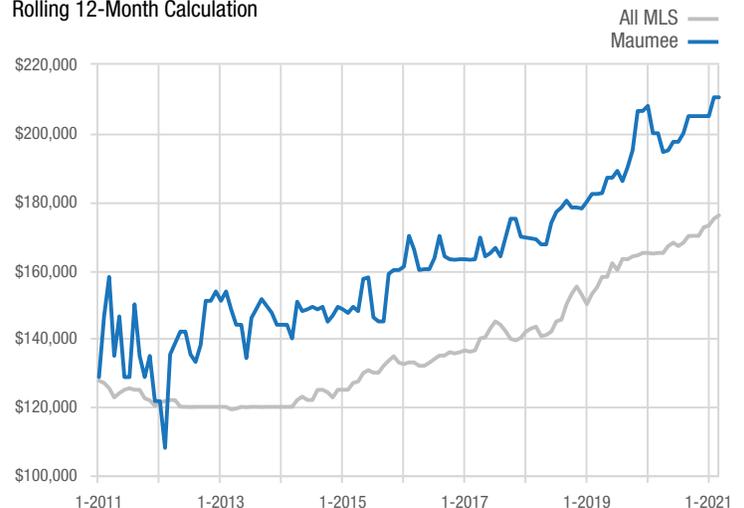
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Whitehouse

MLS Area 08: 43571

Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	10	5	- 50.0%	31	22	- 29.0%
Pending Sales	5	12	+ 140.0%	17	24	+ 41.2%
Closed Sales	8	11	+ 37.5%	20	20	0.0%
Days on Market Until Sale	144	101	- 29.9%	121	90	- 25.6%
Median Sales Price*	\$345,663	<b>\$350,000</b>	+ 1.3%	\$296,250	<b>\$350,000</b>	+ 18.1%
Average Sales Price*	\$316,453	<b>\$355,035</b>	+ 12.2%	\$297,456	<b>\$392,599</b>	+ 32.0%
Percent of List Price Received*	97.7%	<b>96.7%</b>	- 1.0%	96.7%	<b>97.2%</b>	+ 0.5%
Inventory of Homes for Sale	35	15	- 57.1%	—	—	—
Months Supply of Inventory	3.6	1.5	- 58.3%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	2	0	- 100.0%
Pending Sales	2	0	- 100.0%	2	0	- 100.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	39	—	—	39	—	—
Median Sales Price*	\$200,500	—	—	\$200,500	—	—
Average Sales Price*	\$200,500	—	—	\$200,500	—	—
Percent of List Price Received*	101.7%	—	—	101.7%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.8	—	—	—	—

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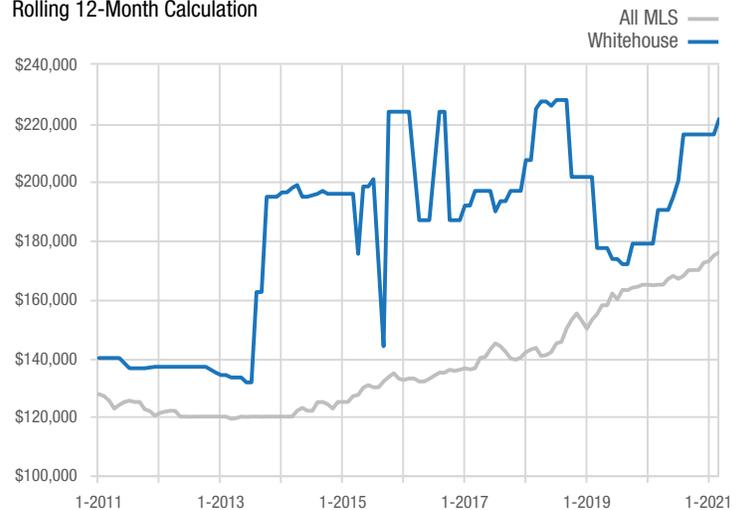
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Waterville

MLS Area 10: 43566

Single Family	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	11	6	- 45.5%	30	24	- 20.0%
Pending Sales	9	7	- 22.2%	19	31	+ 63.2%
Closed Sales	7	4	- 42.9%	20	22	+ 10.0%
Days on Market Until Sale	108	61	- 43.5%	98	81	- 17.3%
Median Sales Price*	\$342,900	<b>\$328,250</b>	- 4.3%	\$286,750	<b>\$234,750</b>	- 18.1%
Average Sales Price*	\$293,614	<b>\$316,500</b>	+ 7.8%	\$288,130	<b>\$259,688</b>	- 9.9%
Percent of List Price Received*	97.6%	<b>99.9%</b>	+ 2.4%	97.7%	<b>97.9%</b>	+ 0.2%
Inventory of Homes for Sale	34	21	- 38.2%	—	—	—
Months Supply of Inventory	3.1	1.8	- 41.9%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	0	2	—	4	5	+ 25.0%
Pending Sales	2	2	0.0%	3	5	+ 66.7%
Closed Sales	2	3	+ 50.0%	2	5	+ 150.0%
Days on Market Until Sale	110	87	- 20.9%	110	131	+ 19.1%
Median Sales Price*	\$252,450	<b>\$200,000</b>	- 20.8%	\$252,450	<b>\$205,000</b>	- 18.8%
Average Sales Price*	\$252,450	<b>\$180,833</b>	- 28.4%	\$252,450	<b>\$229,331</b>	- 9.2%
Percent of List Price Received*	97.7%	<b>96.8%</b>	- 0.9%	97.7%	<b>98.5%</b>	+ 0.8%
Inventory of Homes for Sale	8	4	- 50.0%	—	—	—
Months Supply of Inventory	4.0	1.6	- 60.0%	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Franklin Park / Trilby

MLS Area 11: 43623

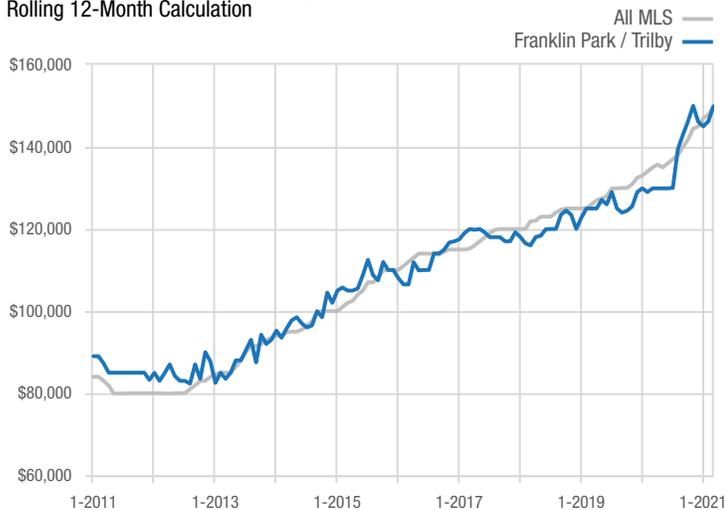
Single Family	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	16	<b>23</b>	+ 43.8%	66	<b>58</b>	- 12.1%
Pending Sales	24	<b>18</b>	- 25.0%	55	<b>48</b>	- 12.7%
Closed Sales	19	<b>20</b>	+ 5.3%	45	<b>45</b>	0.0%
Days on Market Until Sale	89	<b>49</b>	- 44.9%	84	<b>55</b>	- 34.5%
Median Sales Price*	\$151,500	<b>\$184,400</b>	+ 21.7%	\$137,400	<b>\$154,100</b>	+ 12.2%
Average Sales Price*	\$189,767	<b>\$207,870</b>	+ 9.5%	\$158,638	<b>\$182,902</b>	+ 15.3%
Percent of List Price Received*	97.0%	<b>99.8%</b>	+ 2.9%	96.0%	<b>99.4%</b>	+ 3.5%
Inventory of Homes for Sale	49	<b>38</b>	- 22.4%	—	—	—
Months Supply of Inventory	2.3	<b>1.7</b>	- 26.1%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	1	<b>1</b>	0.0%	5	<b>5</b>	0.0%
Pending Sales	1	<b>3</b>	+ 200.0%	3	<b>5</b>	+ 66.7%
Closed Sales	1	<b>2</b>	+ 100.0%	3	<b>4</b>	+ 33.3%
Days on Market Until Sale	36	<b>45</b>	+ 25.0%	38	<b>50</b>	+ 31.6%
Median Sales Price*	\$145,000	<b>\$112,250</b>	- 22.6%	\$80,000	<b>\$112,250</b>	+ 40.3%
Average Sales Price*	\$145,000	<b>\$112,250</b>	- 22.6%	\$89,000	<b>\$117,750</b>	+ 32.3%
Percent of List Price Received*	87.9%	<b>99.9%</b>	+ 13.7%	86.3%	<b>100.3%</b>	+ 16.2%
Inventory of Homes for Sale	4	<b>2</b>	- 50.0%	—	—	—
Months Supply of Inventory	3.1	<b>1.0</b>	- 67.7%	—	—	—

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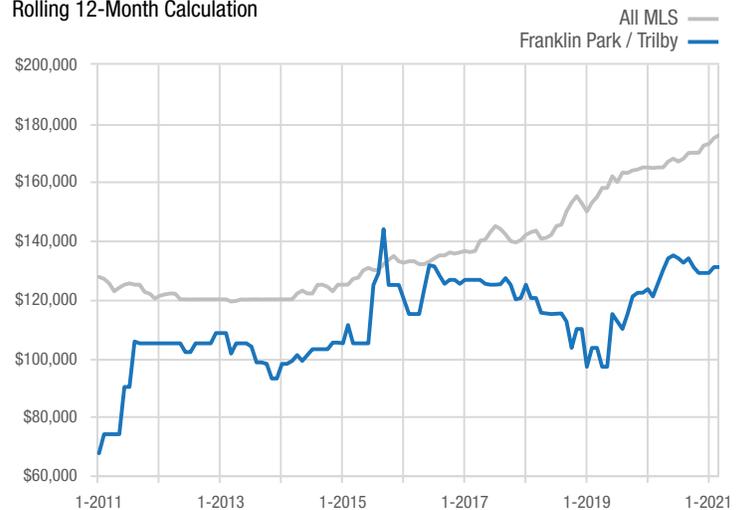
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Tremainsville

MLS Area 12: 43613

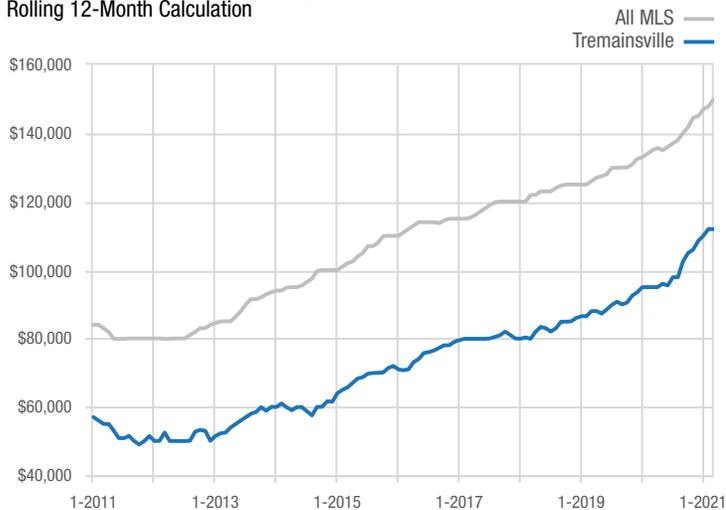
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	43	<b>58</b>	+ 34.9%	137	<b>132</b>	- 3.6%
Pending Sales	47	<b>51</b>	+ 8.5%	107	<b>144</b>	+ 34.6%
Closed Sales	43	<b>59</b>	+ 37.2%	94	<b>137</b>	+ 45.7%
Days on Market Until Sale	64	<b>76</b>	+ 18.8%	68	<b>72</b>	+ 5.9%
Median Sales Price*	\$93,950	<b>\$105,700</b>	+ 12.5%	\$90,500	<b>\$109,900</b>	+ 21.4%
Average Sales Price*	\$92,667	<b>\$105,362</b>	+ 13.7%	\$91,509	<b>\$110,014</b>	+ 20.2%
Percent of List Price Received*	98.8%	<b>97.8%</b>	- 1.0%	97.2%	<b>98.4%</b>	+ 1.2%
Inventory of Homes for Sale	103	<b>61</b>	- 40.8%	—	—	—
Months Supply of Inventory	2.1	<b>1.2</b>	- 42.9%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	1	<b>0</b>	- 100.0%
Closed Sales	0	<b>0</b>	—	1	<b>0</b>	- 100.0%
Days on Market Until Sale	—	—	—	62	—	—
Median Sales Price*	—	—	—	\$77,500	—	—
Average Sales Price*	—	—	—	\$77,500	—	—
Percent of List Price Received*	—	—	—	91.3%	—	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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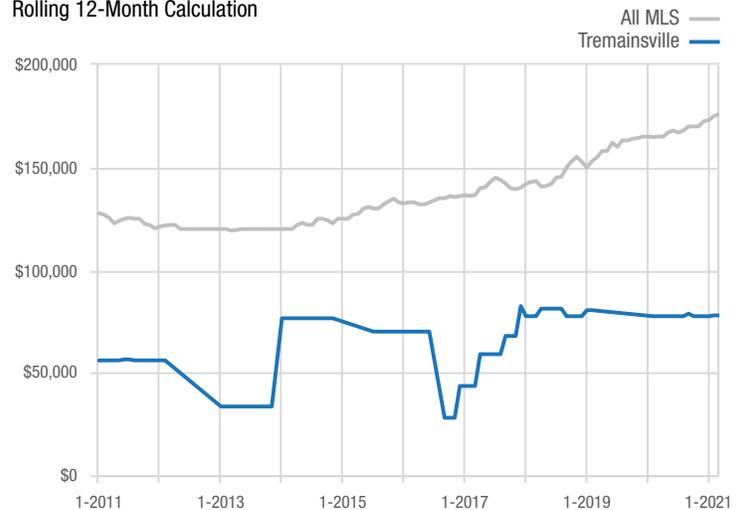
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Five Points / Northtowne

MLS Area 13: 43612

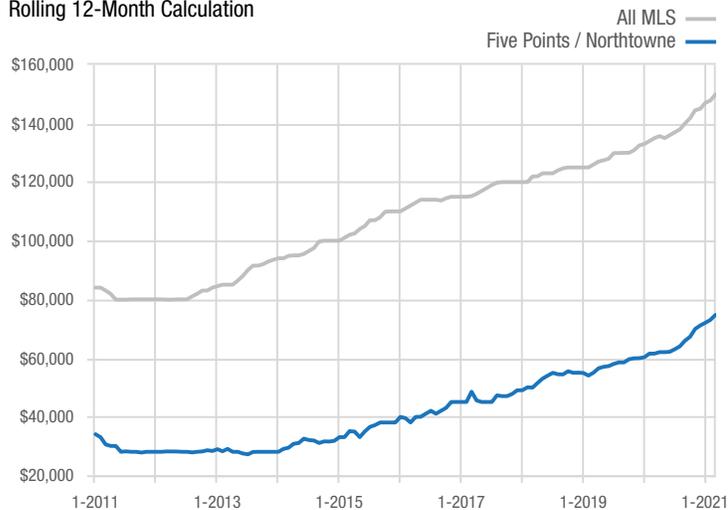
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	41	<b>46</b>	+ 12.2%	116	<b>105</b>	- 9.5%
Pending Sales	23	<b>39</b>	+ 69.6%	89	<b>95</b>	+ 6.7%
Closed Sales	27	<b>42</b>	+ 55.6%	91	<b>89</b>	- 2.2%
Days on Market Until Sale	76	<b>75</b>	- 1.3%	79	<b>72</b>	- 8.9%
Median Sales Price*	\$60,000	<b>\$76,250</b>	+ 27.1%	\$58,000	<b>\$74,500</b>	+ 28.4%
Average Sales Price*	\$62,722	<b>\$84,249</b>	+ 34.3%	\$63,549	<b>\$79,594</b>	+ 25.2%
Percent of List Price Received*	96.2%	<b>97.8%</b>	+ 1.7%	96.5%	<b>98.4%</b>	+ 2.0%
Inventory of Homes for Sale	98	<b>54</b>	- 44.9%	—	—	—
Months Supply of Inventory	2.7	<b>1.5</b>	- 44.4%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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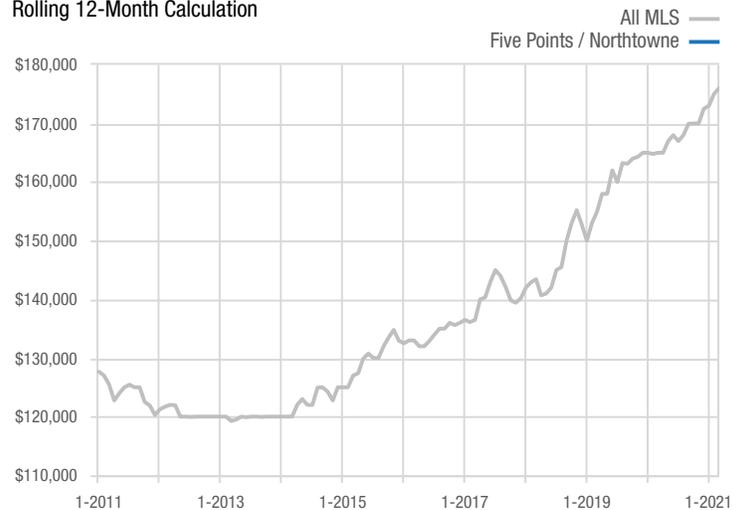
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Point Place

MLS Area 14: 43611

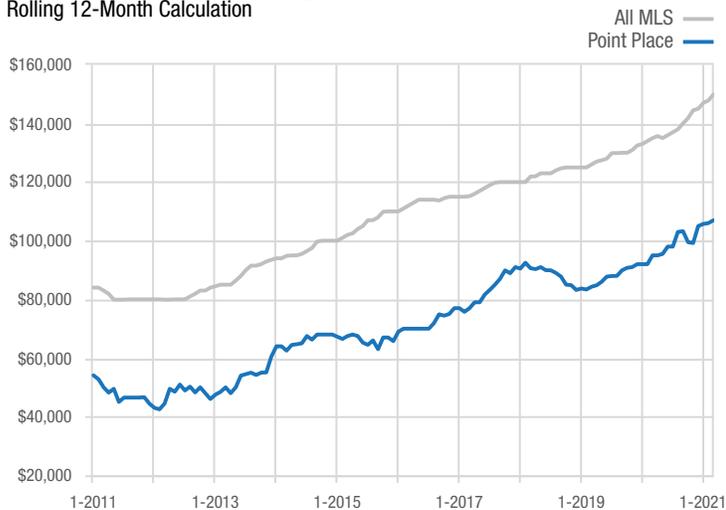
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	26	<b>16</b>	- 38.5%	74	<b>47</b>	- 36.5%
Pending Sales	19	<b>22</b>	+ 15.8%	54	<b>61</b>	+ 13.0%
Closed Sales	21	<b>25</b>	+ 19.0%	57	<b>56</b>	- 1.8%
Days on Market Until Sale	76	<b>62</b>	- 18.4%	88	<b>69</b>	- 21.6%
Median Sales Price*	\$97,000	<b>\$115,000</b>	+ 18.6%	\$89,000	<b>\$107,363</b>	+ 20.6%
Average Sales Price*	\$105,775	<b>\$115,935</b>	+ 9.6%	\$94,096	<b>\$122,146</b>	+ 29.8%
Percent of List Price Received*	97.4%	<b>99.2%</b>	+ 1.8%	96.2%	<b>98.3%</b>	+ 2.2%
Inventory of Homes for Sale	72	<b>26</b>	- 63.9%	—	—	—
Months Supply of Inventory	3.3	<b>1.0</b>	- 69.7%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>1</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>1</b>	—
Days on Market Until Sale	—	—	—	—	<b>68</b>	—
Median Sales Price*	—	—	—	—	<b>\$69,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$69,000</b>	—
Percent of List Price Received*	—	—	—	—	<b>98.7%</b>	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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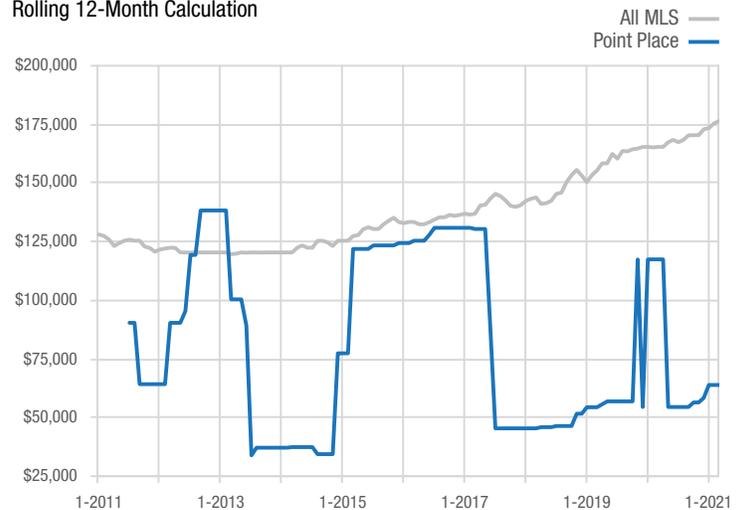
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

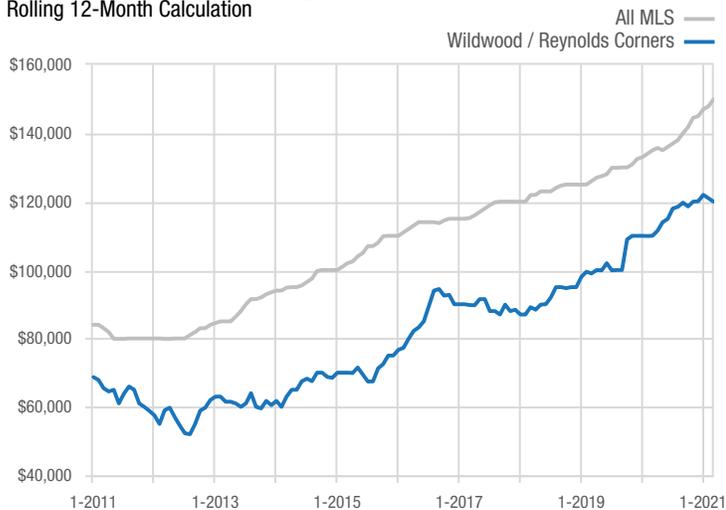
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	32	<b>37</b>	+ 15.6%	100	<b>96</b>	- 4.0%
Pending Sales	28	<b>28</b>	0.0%	59	<b>82</b>	+ 39.0%
Closed Sales	25	<b>33</b>	+ 32.0%	57	<b>87</b>	+ 52.6%
Days on Market Until Sale	70	<b>66</b>	- 5.7%	78	<b>74</b>	- 5.1%
Median Sales Price*	\$126,900	<b>\$115,000</b>	- 9.4%	\$115,000	<b>\$112,000</b>	- 2.6%
Average Sales Price*	\$134,226	<b>\$135,626</b>	+ 1.0%	\$117,667	<b>\$133,781</b>	+ 13.7%
Percent of List Price Received*	99.9%	<b>98.6%</b>	- 1.3%	99.0%	<b>97.8%</b>	- 1.2%
Inventory of Homes for Sale	80	<b>68</b>	- 15.0%	—	—	—
Months Supply of Inventory	2.6	<b>2.1</b>	- 19.2%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	5	<b>4</b>	- 20.0%	19	<b>16</b>	- 15.8%
Pending Sales	8	<b>4</b>	- 50.0%	15	<b>12</b>	- 20.0%
Closed Sales	6	<b>6</b>	0.0%	14	<b>11</b>	- 21.4%
Days on Market Until Sale	61	<b>33</b>	- 45.9%	70	<b>42</b>	- 40.0%
Median Sales Price*	\$137,450	<b>\$151,550</b>	+ 10.3%	\$99,275	<b>\$138,500</b>	+ 39.5%
Average Sales Price*	\$137,967	<b>\$157,267</b>	+ 14.0%	\$111,054	<b>\$138,091</b>	+ 24.3%
Percent of List Price Received*	99.3%	<b>101.1%</b>	+ 1.8%	97.4%	<b>100.0%</b>	+ 2.7%
Inventory of Homes for Sale	15	<b>7</b>	- 53.3%	—	—	—
Months Supply of Inventory	2.7	<b>1.3</b>	- 51.9%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

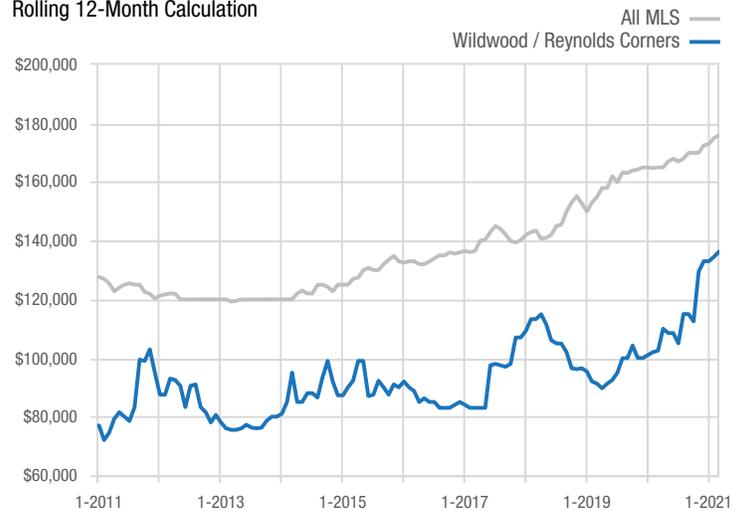
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

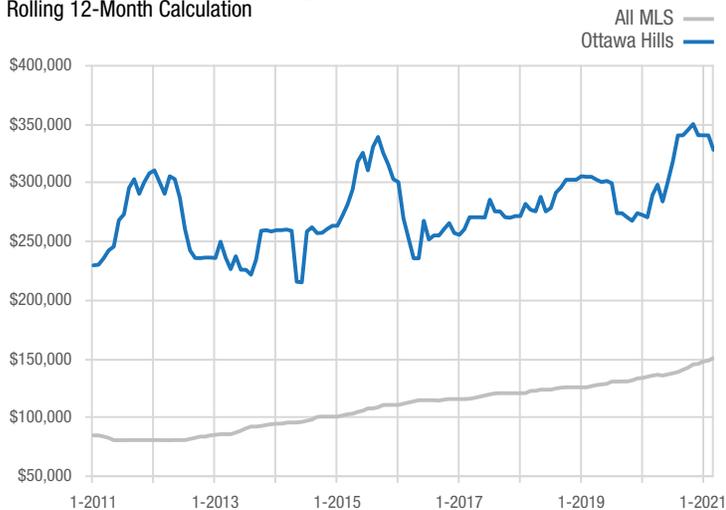
Single Family	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	13	5	- 61.5%	41	20	- 51.2%
Pending Sales	8	4	- 50.0%	19	14	- 26.3%
Closed Sales	9	3	- 66.7%	17	13	- 23.5%
Days on Market Until Sale	115	40	- 65.2%	99	76	- 23.2%
Median Sales Price*	\$570,000	<b>\$325,000</b>	- 43.0%	\$360,000	<b>\$275,000</b>	- 23.6%
Average Sales Price*	\$484,822	<b>\$452,440</b>	- 6.7%	\$430,141	<b>\$347,657</b>	- 19.2%
Percent of List Price Received*	92.9%	<b>98.0%</b>	+ 5.5%	94.0%	<b>97.1%</b>	+ 3.3%
Inventory of Homes for Sale	44	17	- 61.4%	—	—	—
Months Supply of Inventory	5.7	2.2	- 61.4%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	2	1	- 50.0%	5	2	- 60.0%
Pending Sales	1	1	0.0%	3	2	- 33.3%
Closed Sales	1	1	0.0%	3	2	- 33.3%
Days on Market Until Sale	0	136	—	71	68	- 4.2%
Median Sales Price*	\$350,000	<b>\$89,900</b>	- 74.3%	\$288,000	<b>\$82,700</b>	- 71.3%
Average Sales Price*	\$350,000	<b>\$89,900</b>	- 74.3%	\$290,333	<b>\$82,700</b>	- 71.5%
Percent of List Price Received*	92.1%	<b>100.0%</b>	+ 8.6%	92.7%	<b>97.2%</b>	+ 4.9%
Inventory of Homes for Sale	5	3	- 40.0%	—	—	—
Months Supply of Inventory	2.7	2.1	- 22.2%	—	—	—

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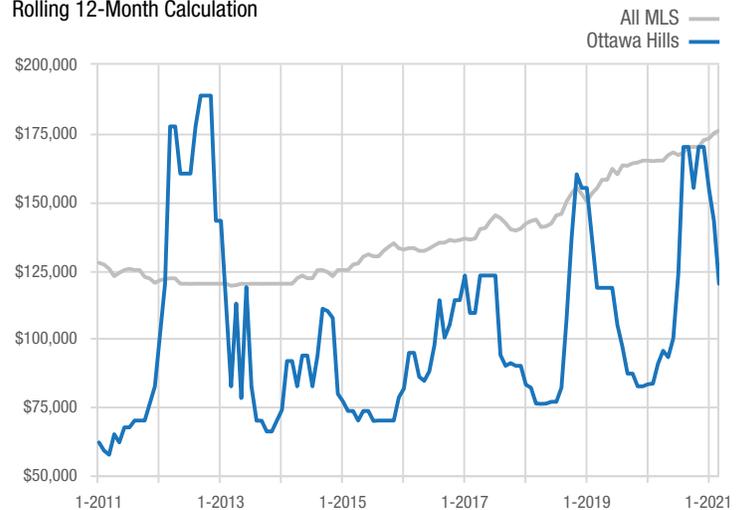
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	26	<b>25</b>	- 3.8%	73	<b>57</b>	- 21.9%
Pending Sales	11	<b>14</b>	+ 27.3%	48	<b>51</b>	+ 6.3%
Closed Sales	13	<b>14</b>	+ 7.7%	50	<b>49</b>	- 2.0%
Days on Market Until Sale	96	<b>65</b>	- 32.3%	89	<b>54</b>	- 39.3%
Median Sales Price*	\$115,000	<b>\$158,875</b>	+ 38.2%	\$116,000	<b>\$134,000</b>	+ 15.5%
Average Sales Price*	\$119,842	<b>\$158,113</b>	+ 31.9%	\$110,381	<b>\$139,983</b>	+ 26.8%
Percent of List Price Received*	92.2%	<b>99.2%</b>	+ 7.6%	97.8%	<b>97.6%</b>	- 0.2%
Inventory of Homes for Sale	59	<b>33</b>	- 44.1%	—	—	—
Months Supply of Inventory	2.7	<b>1.6</b>	- 40.7%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	0	<b>1</b>	—	1	<b>1</b>	0.0%
Pending Sales	0	<b>0</b>	—	0	<b>1</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>1</b>	—
Days on Market Until Sale	—	—	—	—	<b>57</b>	—
Median Sales Price*	—	—	—	—	<b>\$129,500</b>	—
Average Sales Price*	—	—	—	—	<b>\$129,500</b>	—
Percent of List Price Received*	—	—	—	—	<b>100.7%</b>	—
Inventory of Homes for Sale	1	<b>1</b>	0.0%	—	—	—
Months Supply of Inventory	0.8	<b>0.9</b>	+ 12.5%	—	—	—

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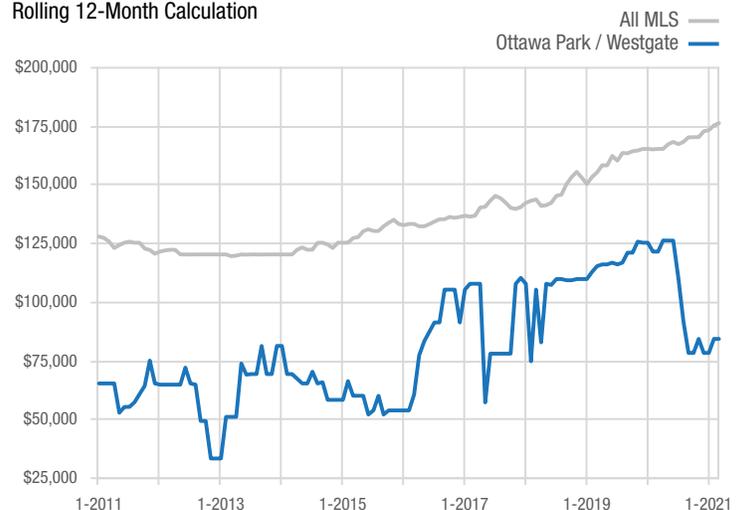
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde West End

MLS Area 18: 43610 and 43620

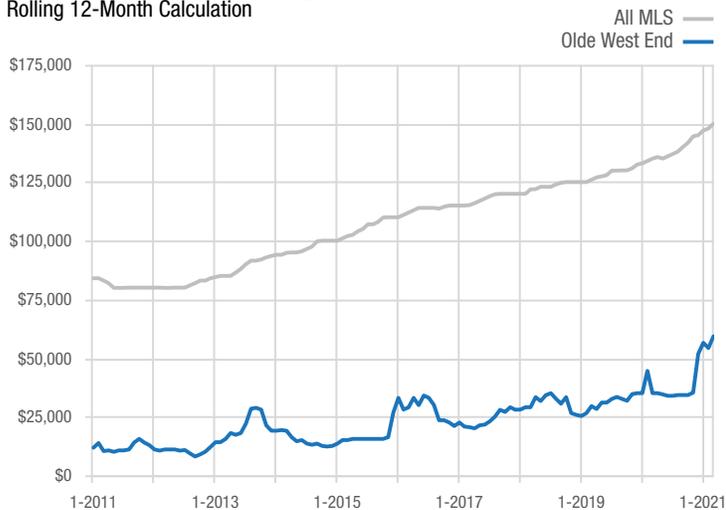
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	4	3	- 25.0%	17	16	- 5.9%
Pending Sales	3	4	+ 33.3%	9	12	+ 33.3%
Closed Sales	2	5	+ 150.0%	9	13	+ 44.4%
Days on Market Until Sale	95	72	- 24.2%	66	74	+ 12.1%
Median Sales Price*	\$18,400	<b>\$77,700</b>	+ 322.3%	\$34,500	<b>\$95,000</b>	+ 175.4%
Average Sales Price*	\$18,400	<b>\$73,100</b>	+ 297.3%	\$53,431	<b>\$81,859</b>	+ 53.2%
Percent of List Price Received*	78.0%	<b>92.1%</b>	+ 18.1%	92.8%	<b>100.8%</b>	+ 8.6%
Inventory of Homes for Sale	29	17	- 41.4%	—	—	—
Months Supply of Inventory	5.9	3.2	- 45.8%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	2	1	- 50.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	0	—	—
Median Sales Price*	—	—	—	\$54,850	—	—
Average Sales Price*	—	—	—	\$54,850	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.8	2.0	+ 150.0%	—	—	—

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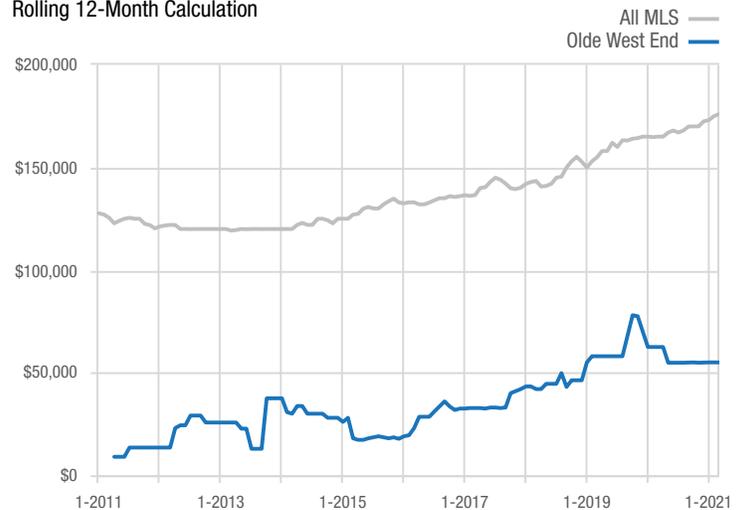
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde North End

MLS Area 19: 43608

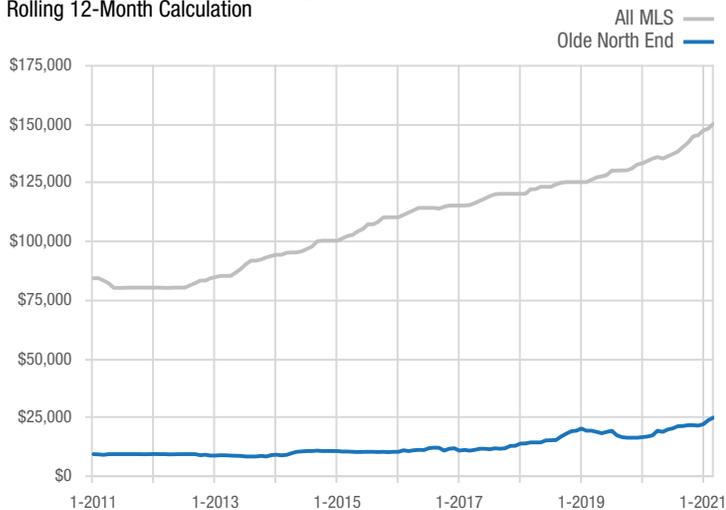
Single Family	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	11	22	+ 100.0%	32	68	+ 112.5%
Pending Sales	8	14	+ 75.0%	19	45	+ 136.8%
Closed Sales	4	12	+ 200.0%	16	45	+ 181.3%
Days on Market Until Sale	67	48	- 28.4%	104	38	- 63.5%
Median Sales Price*	\$19,075	\$31,000	+ 62.5%	\$21,000	\$28,250	+ 34.5%
Average Sales Price*	\$19,388	\$34,792	+ 79.5%	\$22,987	\$33,263	+ 44.7%
Percent of List Price Received*	93.6%	93.9%	+ 0.3%	90.7%	95.6%	+ 5.4%
Inventory of Homes for Sale	37	28	- 24.3%	—	—	—
Months Supply of Inventory	4.9	2.8	- 42.9%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Towne Centre

MLS Area 20: 43604

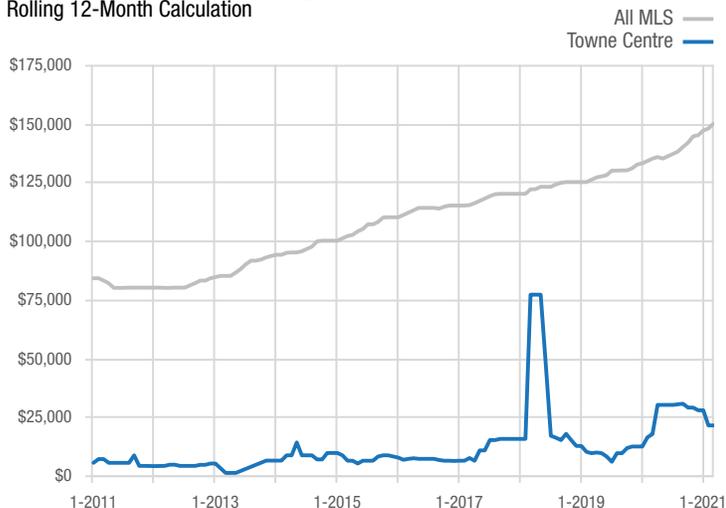
Single Family	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	2	2	0.0%	5	5	0.0%
Pending Sales	0	2	—	4	4	0.0%
Closed Sales	1	1	0.0%	4	4	0.0%
Days on Market Until Sale	48	28	- 41.7%	81	135	+ 66.7%
Median Sales Price*	\$129,000	<b>\$23,000</b>	- 82.2%	\$50,750	<b>\$21,500</b>	- 57.6%
Average Sales Price*	\$129,000	<b>\$23,000</b>	- 82.2%	\$65,250	<b>\$19,875</b>	- 69.5%
Percent of List Price Received*	103.3%	<b>67.9%</b>	- 34.3%	89.1%	<b>77.4%</b>	- 13.1%
Inventory of Homes for Sale	8	2	- 75.0%	—	—	—
Months Supply of Inventory	4.7	<b>1.3</b>	- 72.3%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	0	1	—	2	3	+ 50.0%
Pending Sales	0	1	—	2	2	0.0%
Closed Sales	1	1	0.0%	3	3	0.0%
Days on Market Until Sale	33	29	- 12.1%	57	96	+ 68.4%
Median Sales Price*	\$268,000	<b>\$205,000</b>	- 23.5%	\$190,000	<b>\$255,800</b>	+ 34.6%
Average Sales Price*	\$268,000	<b>\$205,000</b>	- 23.5%	\$209,333	<b>\$261,933</b>	+ 25.1%
Percent of List Price Received*	97.8%	<b>97.6%</b>	- 0.2%	93.0%	<b>98.1%</b>	+ 5.5%
Inventory of Homes for Sale	2	6	+ 200.0%	—	—	—
Months Supply of Inventory	0.9	<b>4.3</b>	+ 377.8%	—	—	—

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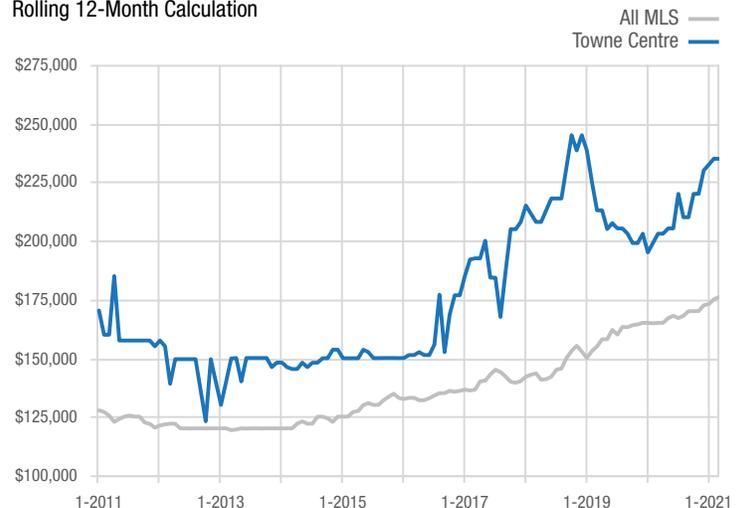
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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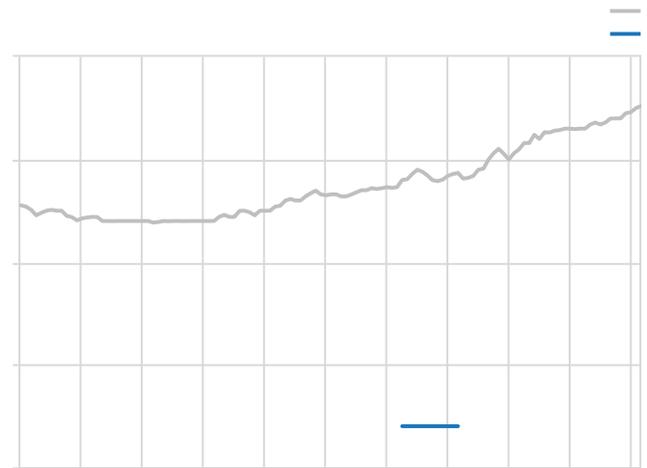
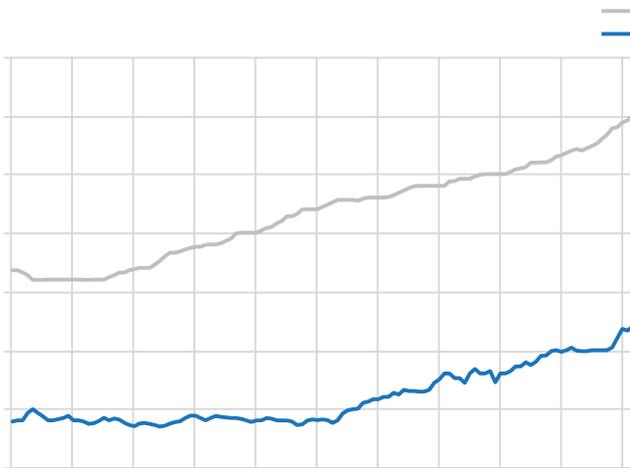
## Scott Park

MLS Area 21: 43607

Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	11	16	+ 45.5%	35	47	+ 34.3%
Pending Sales	10	21	+ 110.0%	28	50	+ 78.6%
Closed Sales	14	17	+ 21.4%	27	45	+ 66.7%
Days on Market Until Sale	56	53	- 5.4%	68	58	- 14.7%
Median Sales Price*	\$79,000	<b>\$70,750</b>	- 10.4%	\$55,000	<b>\$68,800</b>	+ 25.1%
Average Sales Price*	\$83,013	<b>\$90,636</b>	+ 9.2%	\$67,308	<b>\$69,049</b>	+ 2.6%
Percent of List Price Received*	89.7%	<b>100.9%</b>	+ 12.5%	90.9%	<b>97.1%</b>	+ 6.8%
Inventory of Homes for Sale	28	18	- 35.7%	—	—	—
Months Supply of Inventory	2.2	1.3	- 40.9%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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## Olde South End

MLS Area 22: 43609

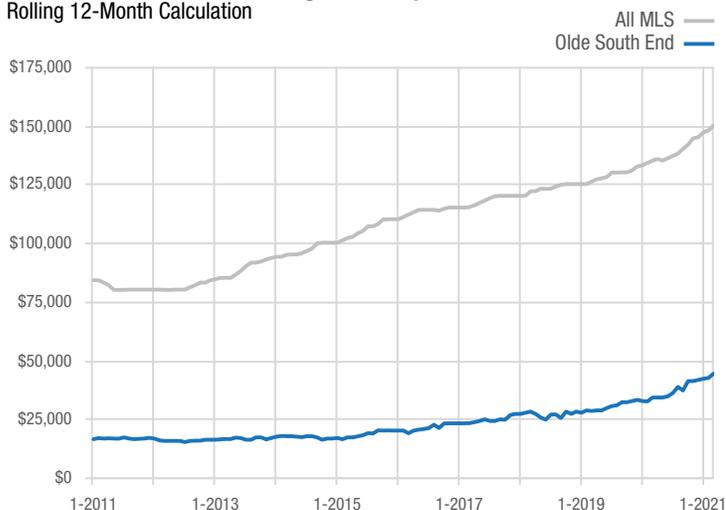
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	21	18	- 14.3%	61	56	- 8.2%
Pending Sales	13	17	+ 30.8%	45	48	+ 6.7%
Closed Sales	14	12	- 14.3%	44	48	+ 9.1%
Days on Market Until Sale	84	63	- 25.0%	84	55	- 34.5%
Median Sales Price*	\$42,350	\$58,000	+ 37.0%	\$30,500	\$50,000	+ 63.9%
Average Sales Price*	\$43,556	\$57,589	+ 32.2%	\$34,385	\$48,019	+ 39.7%
Percent of List Price Received*	96.7%	103.7%	+ 7.2%	91.4%	96.9%	+ 6.0%
Inventory of Homes for Sale	54	25	- 53.7%	—	—	—
Months Supply of Inventory	3.7	1.4	- 62.2%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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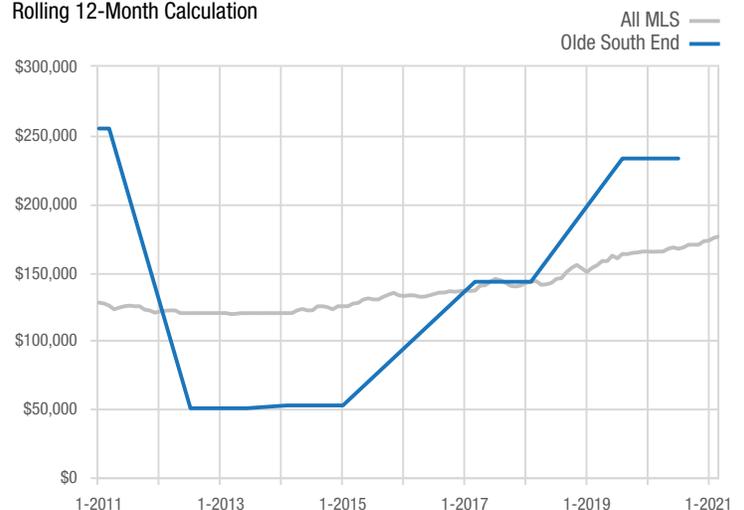
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Heatherdowns Blvd / River Rd

MLS Area 23: 43614

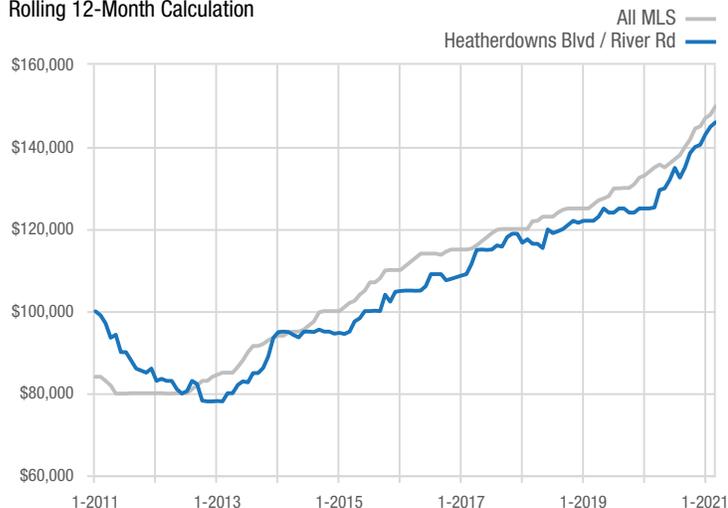
Single Family	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	43	31	- 27.9%	106	86	- 18.9%
Pending Sales	35	33	- 5.7%	88	78	- 11.4%
Closed Sales	31	33	+ 6.5%	81	72	- 11.1%
Days on Market Until Sale	68	58	- 14.7%	89	61	- 31.5%
Median Sales Price*	\$135,000	<b>\$150,000</b>	+ 11.1%	\$132,200	<b>\$155,000</b>	+ 17.2%
Average Sales Price*	\$133,351	<b>\$156,789</b>	+ 17.6%	\$134,022	<b>\$160,181</b>	+ 19.5%
Percent of List Price Received*	98.0%	<b>102.5%</b>	+ 4.6%	96.7%	<b>100.0%</b>	+ 3.4%
Inventory of Homes for Sale	91	47	- 48.4%	—	—	—
Months Supply of Inventory	2.5	1.2	- 52.0%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	3	7	+ 133.3%	10	10	0.0%
Pending Sales	4	2	- 50.0%	9	11	+ 22.2%
Closed Sales	4	2	- 50.0%	9	11	+ 22.2%
Days on Market Until Sale	42	135	+ 221.4%	64	101	+ 57.8%
Median Sales Price*	\$169,450	<b>\$72,923</b>	- 57.0%	\$168,000	<b>\$89,250</b>	- 46.9%
Average Sales Price*	\$173,225	<b>\$72,923</b>	- 57.9%	\$140,939	<b>\$104,620</b>	- 25.8%
Percent of List Price Received*	99.7%	<b>88.3%</b>	- 11.4%	97.5%	<b>95.0%</b>	- 2.6%
Inventory of Homes for Sale	8	11	+ 37.5%	—	—	—
Months Supply of Inventory	1.8	2.9	+ 61.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

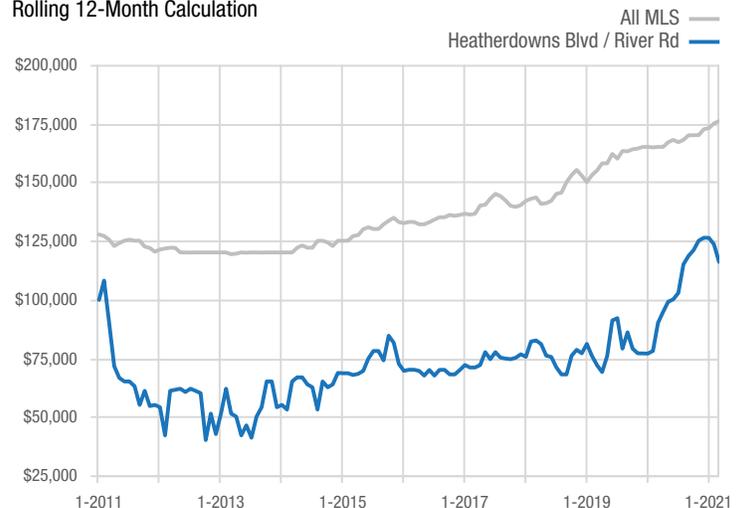
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – March 2021

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## East River

MLS Area 24: 43605

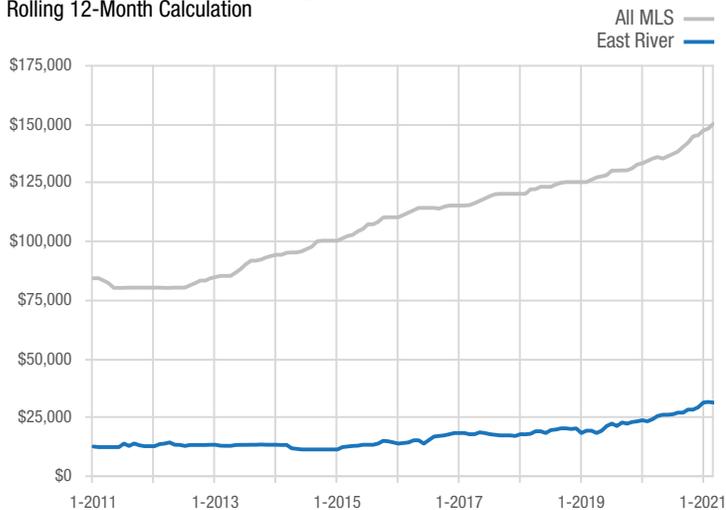
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	13	24	+ 84.6%	36	62	+ 72.2%
Pending Sales	8	16	+ 100.0%	25	44	+ 76.0%
Closed Sales	5	16	+ 220.0%	22	41	+ 86.4%
Days on Market Until Sale	121	50	- 58.7%	96	49	- 49.0%
Median Sales Price*	\$28,000	\$26,500	- 5.4%	\$19,500	\$33,200	+ 70.3%
Average Sales Price*	\$26,380	\$32,485	+ 23.1%	\$23,153	\$38,227	+ 65.1%
Percent of List Price Received*	84.3%	88.3%	+ 4.7%	91.6%	92.0%	+ 0.4%
Inventory of Homes for Sale	47	35	- 25.5%	—	—	—
Months Supply of Inventory	3.5	2.2	- 37.1%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	154	—
Median Sales Price*	—	—	—	—	\$350,000	—
Average Sales Price*	—	—	—	—	\$350,000	—
Percent of List Price Received*	—	—	—	—	98.6%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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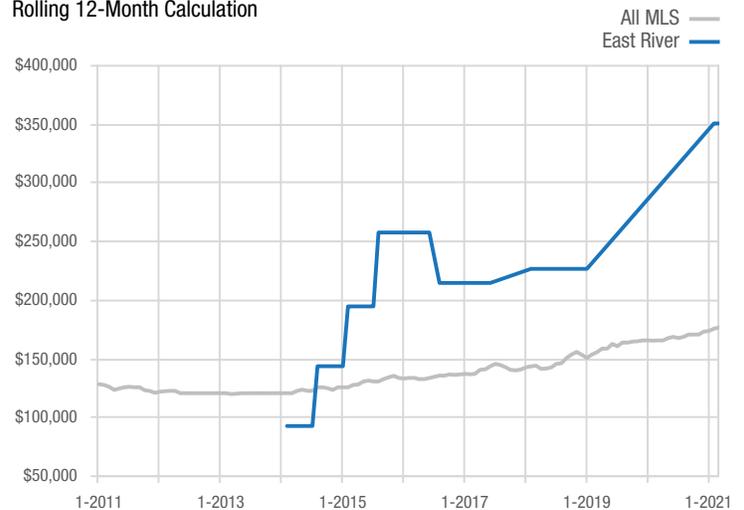
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Oregon

MLS Area 25: 43616

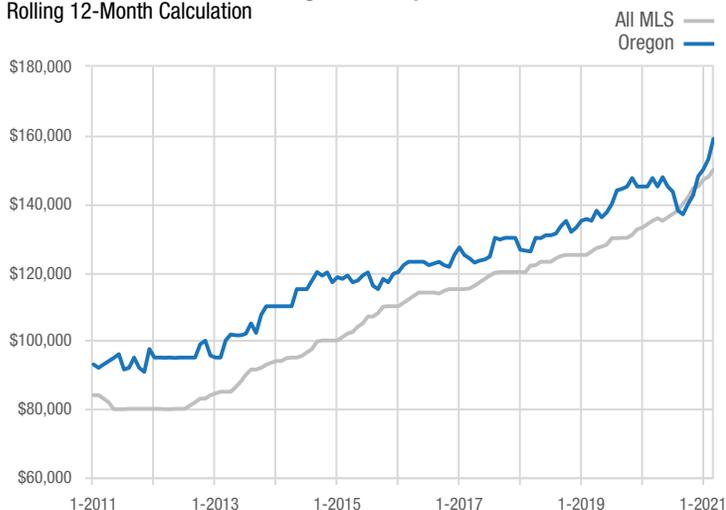
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	21	<b>23</b>	+ 9.5%	62	<b>55</b>	- 11.3%
Pending Sales	29	<b>26</b>	- 10.3%	60	<b>59</b>	- 1.7%
Closed Sales	24	<b>23</b>	- 4.2%	54	<b>55</b>	+ 1.9%
Days on Market Until Sale	93	<b>72</b>	- 22.6%	100	<b>79</b>	- 21.0%
Median Sales Price*	\$150,000	<b>\$185,000</b>	+ 23.3%	\$139,950	<b>\$180,000</b>	+ 28.6%
Average Sales Price*	\$176,100	<b>\$213,105</b>	+ 21.0%	\$164,105	<b>\$192,391</b>	+ 17.2%
Percent of List Price Received*	98.1%	<b>100.8%</b>	+ 2.8%	99.3%	<b>99.6%</b>	+ 0.3%
Inventory of Homes for Sale	55	<b>34</b>	- 38.2%	—	—	—
Months Supply of Inventory	2.4	<b>1.5</b>	- 37.5%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	1	<b>0</b>	- 100.0%	2	<b>0</b>	- 100.0%
Pending Sales	2	<b>0</b>	- 100.0%	2	<b>0</b>	- 100.0%
Closed Sales	2	<b>0</b>	- 100.0%	2	<b>0</b>	- 100.0%
Days on Market Until Sale	76	—	—	76	—	—
Median Sales Price*	\$147,450	—	—	\$147,450	—	—
Average Sales Price*	\$147,450	—	—	\$147,450	—	—
Percent of List Price Received*	96.7%	—	—	96.7%	—	—
Inventory of Homes for Sale	3	<b>2</b>	- 33.3%	—	—	—
Months Supply of Inventory	2.0	<b>1.7</b>	- 15.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East Suburbs

MLS Area 26: 43412 (Lucas County Only)

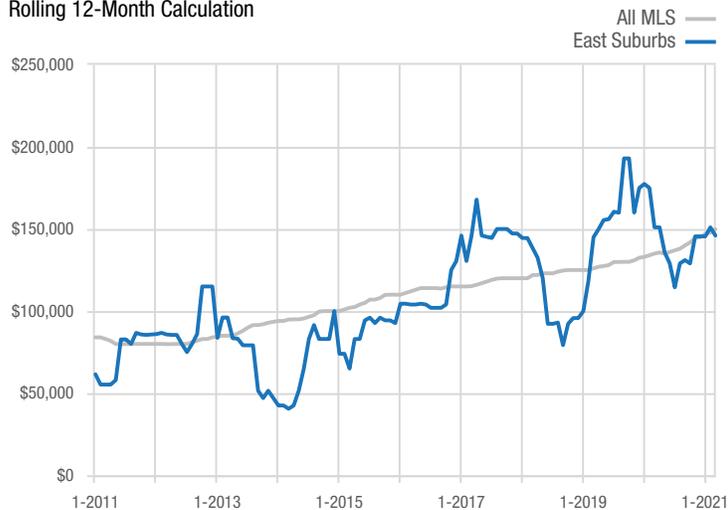
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	3	2	- 33.3%	6	2	- 66.7%
Pending Sales	2	0	- 100.0%	4	0	- 100.0%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	237	—	—	169	—	—
Median Sales Price*	\$151,000	—	—	\$113,000	—	—
Average Sales Price*	\$151,000	—	—	\$113,000	—	—
Percent of List Price Received*	97.4%	—	—	98.7%	—	—
Inventory of Homes for Sale	5	4	- 20.0%	—	—	—
Months Supply of Inventory	2.4	1.7	- 29.2%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Perrysburg / Perrysburg Twp

MLS Area 53: 43551

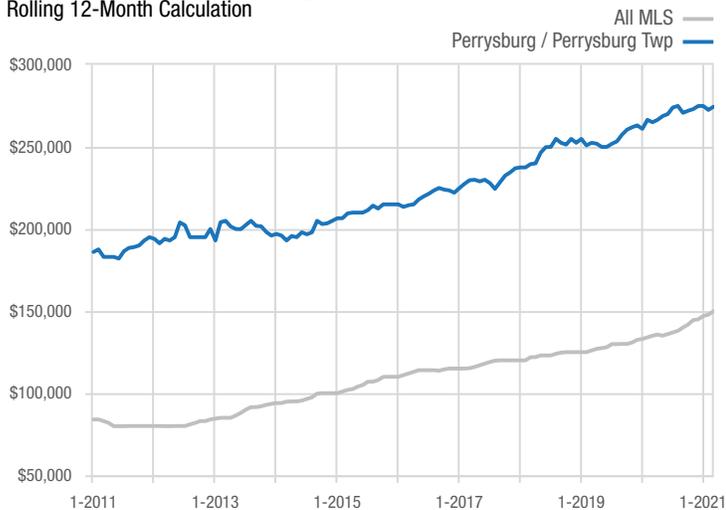
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	68	<b>52</b>	- 23.5%	163	<b>131</b>	- 19.6%
Pending Sales	40	<b>45</b>	+ 12.5%	105	<b>121</b>	+ 15.2%
Closed Sales	35	<b>48</b>	+ 37.1%	101	<b>115</b>	+ 13.9%
Days on Market Until Sale	103	<b>91</b>	- 11.7%	106	<b>90</b>	- 15.1%
Median Sales Price*	\$262,000	<b>\$316,500</b>	+ 20.8%	\$275,000	<b>\$274,000</b>	- 0.4%
Average Sales Price*	\$294,665	<b>\$361,671</b>	+ 22.7%	\$288,879	<b>\$317,896</b>	+ 10.0%
Percent of List Price Received*	98.9%	<b>99.3%</b>	+ 0.4%	98.3%	<b>98.8%</b>	+ 0.5%
Inventory of Homes for Sale	161	<b>88</b>	- 45.3%	—	—	—
Months Supply of Inventory	3.5	<b>1.8</b>	- 48.6%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	13	<b>4</b>	- 69.2%	37	<b>16</b>	- 56.8%
Pending Sales	8	<b>11</b>	+ 37.5%	20	<b>19</b>	- 5.0%
Closed Sales	10	<b>11</b>	+ 10.0%	21	<b>19</b>	- 9.5%
Days on Market Until Sale	73	<b>57</b>	- 21.9%	72	<b>61</b>	- 15.3%
Median Sales Price*	\$157,000	<b>\$175,000</b>	+ 11.5%	\$157,900	<b>\$202,000</b>	+ 27.9%
Average Sales Price*	\$185,550	<b>\$197,873</b>	+ 6.6%	\$178,491	<b>\$203,342</b>	+ 13.9%
Percent of List Price Received*	97.0%	<b>98.3%</b>	+ 1.3%	97.6%	<b>98.5%</b>	+ 0.9%
Inventory of Homes for Sale	28	<b>7</b>	- 75.0%	—	—	—
Months Supply of Inventory	4.7	<b>0.9</b>	- 80.9%	—	—	—

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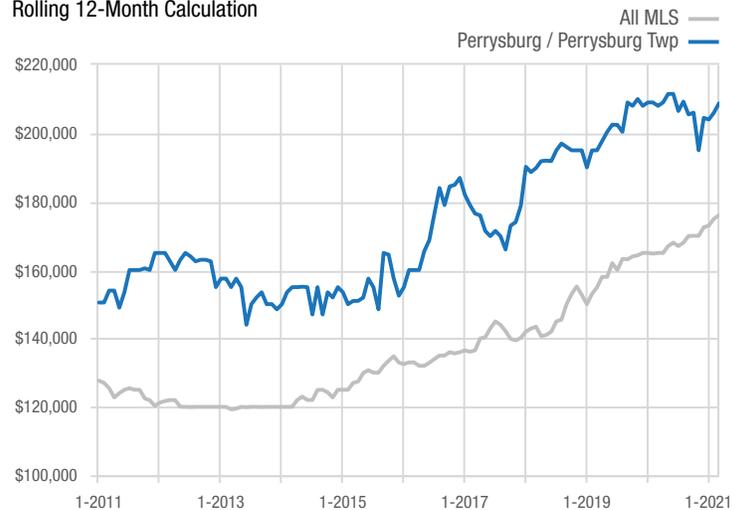
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

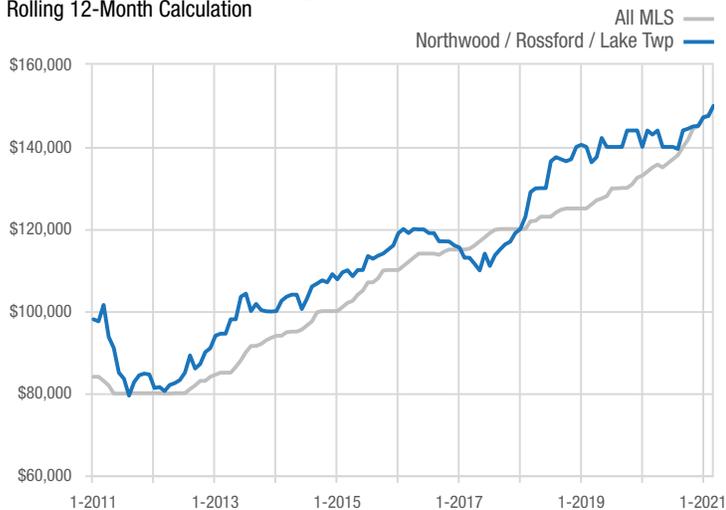
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	26	<b>28</b>	+ 7.7%	66	<b>65</b>	- 1.5%
Pending Sales	22	<b>24</b>	+ 9.1%	50	<b>57</b>	+ 14.0%
Closed Sales	21	<b>18</b>	- 14.3%	52	<b>45</b>	- 13.5%
Days on Market Until Sale	90	<b>72</b>	- 20.0%	89	<b>68</b>	- 23.6%
Median Sales Price*	\$132,500	<b>\$180,065</b>	+ 35.9%	\$133,500	<b>\$150,130</b>	+ 12.5%
Average Sales Price*	\$142,536	<b>\$190,080</b>	+ 33.4%	\$135,466	<b>\$175,583</b>	+ 29.6%
Percent of List Price Received*	98.5%	<b>102.1%</b>	+ 3.7%	99.8%	<b>101.0%</b>	+ 1.2%
Inventory of Homes for Sale	57	<b>40</b>	- 29.8%	—	—	—
Months Supply of Inventory	2.6	<b>1.8</b>	- 30.8%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	1	<b>0</b>	- 100.0%	1	<b>0</b>	- 100.0%
Pending Sales	0	<b>0</b>	—	1	<b>0</b>	- 100.0%
Closed Sales	0	<b>0</b>	—	1	<b>0</b>	- 100.0%
Days on Market Until Sale	—	—	—	66	—	—
Median Sales Price*	—	—	—	\$38,000	—	—
Average Sales Price*	—	—	—	\$38,000	—	—
Percent of List Price Received*	—	—	—	84.4%	—	—
Inventory of Homes for Sale	1	<b>0</b>	- 100.0%	—	—	—
Months Supply of Inventory	0.5	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

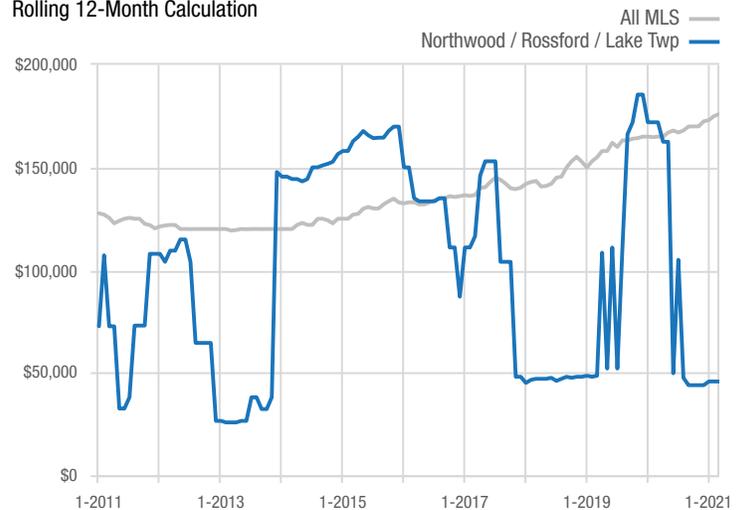
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Bowling Green

MLS Area 55: 43402

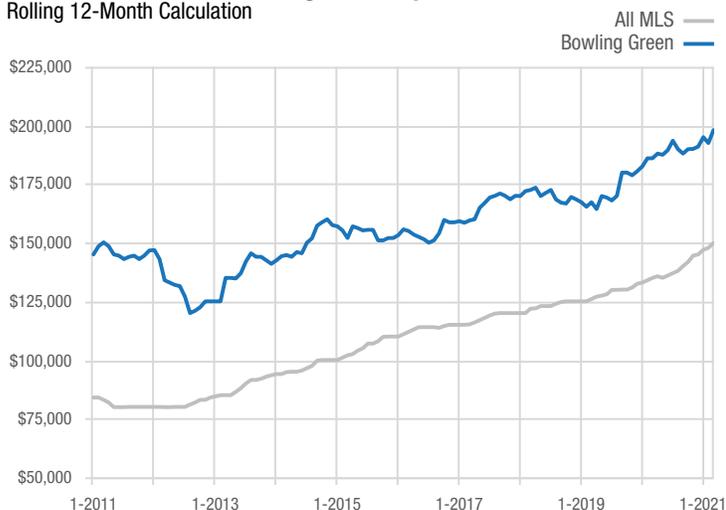
Single Family	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	13	9	- 30.8%	38	38	0.0%
Pending Sales	19	12	- 36.8%	39	39	0.0%
Closed Sales	18	13	- 27.8%	34	38	+ 11.8%
Days on Market Until Sale	68	69	+ 1.5%	73	68	- 6.8%
Median Sales Price*	\$189,000	<b>\$236,900</b>	+ 25.3%	\$192,500	<b>\$227,000</b>	+ 17.9%
Average Sales Price*	\$188,488	<b>\$279,208</b>	+ 48.1%	\$199,633	<b>\$238,304</b>	+ 19.4%
Percent of List Price Received*	98.5%	<b>99.1%</b>	+ 0.6%	98.0%	<b>99.2%</b>	+ 1.2%
Inventory of Homes for Sale	28	22	- 21.4%	—	—	—
Months Supply of Inventory	1.6	1.3	- 18.8%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	2	2	0.0%	11	5	- 54.5%
Pending Sales	4	2	- 50.0%	9	5	- 44.4%
Closed Sales	3	1	- 66.7%	8	5	- 37.5%
Days on Market Until Sale	45	36	- 20.0%	84	55	- 34.5%
Median Sales Price*	\$165,000	<b>\$159,250</b>	- 3.5%	\$187,500	<b>\$158,000</b>	- 15.7%
Average Sales Price*	\$155,667	<b>\$159,250</b>	+ 2.3%	\$202,738	<b>\$187,450</b>	- 7.5%
Percent of List Price Received*	99.7%	<b>100.8%</b>	+ 1.1%	98.2%	<b>100.0%</b>	+ 1.8%
Inventory of Homes for Sale	8	2	- 75.0%	—	—	—
Months Supply of Inventory	3.5	0.8	- 77.1%	—	—	—

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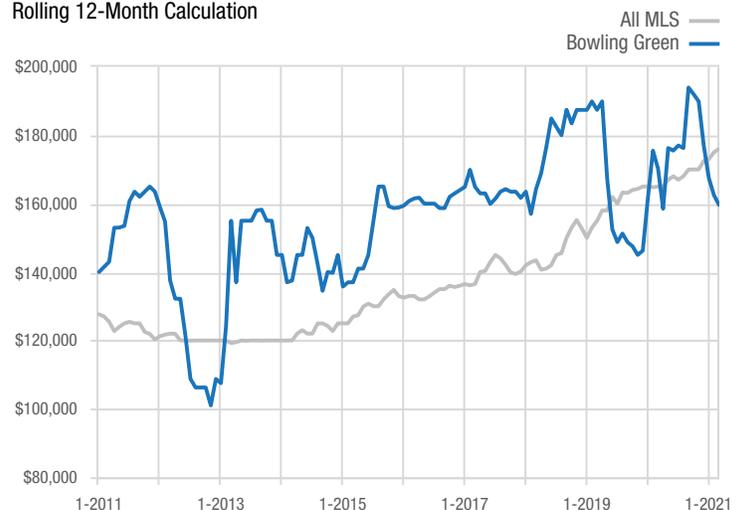
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County NE

MLS Area 56: North of US 6, East of SR 25, excluding MLS Areas 53, 54 and 55

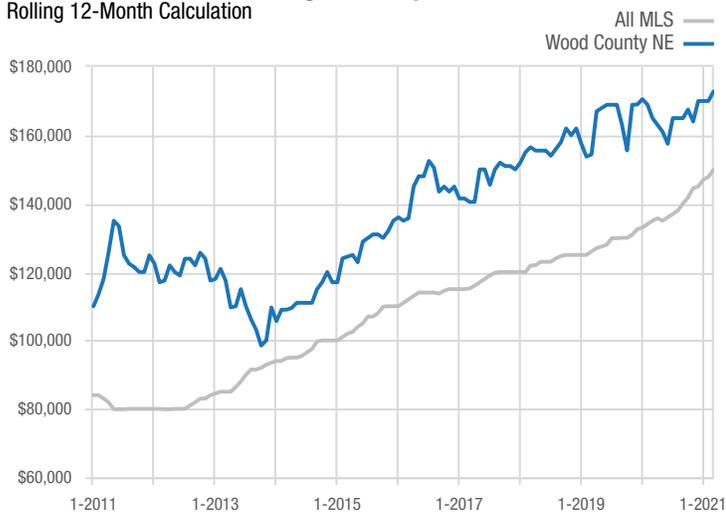
Single Family	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	7	10	+ 42.9%	14	26	+ 85.7%
Pending Sales	4	8	+ 100.0%	14	18	+ 28.6%
Closed Sales	5	7	+ 40.0%	16	19	+ 18.8%
Days on Market Until Sale	151	48	- 68.2%	118	67	- 43.2%
Median Sales Price*	\$139,000	<b>\$191,750</b>	+ 37.9%	\$147,000	<b>\$178,000</b>	+ 21.1%
Average Sales Price*	\$137,500	<b>\$235,250</b>	+ 71.1%	\$138,225	<b>\$188,681</b>	+ 36.5%
Percent of List Price Received*	97.9%	<b>100.4%</b>	+ 2.6%	95.9%	<b>100.0%</b>	+ 4.3%
Inventory of Homes for Sale	19	14	- 26.3%	—	—	—
Months Supply of Inventory	3.5	2.2	- 37.1%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	39	—	—
Median Sales Price*	—	—	—	\$125,000	—	—
Average Sales Price*	—	—	—	\$125,000	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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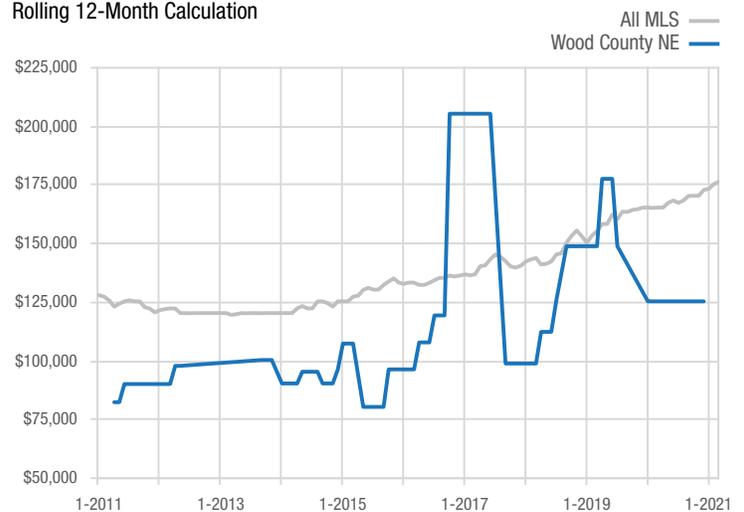
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County NW

MLS Area 51: North of US 6, West of SR 25, excluding MLS Areas 53 and 55

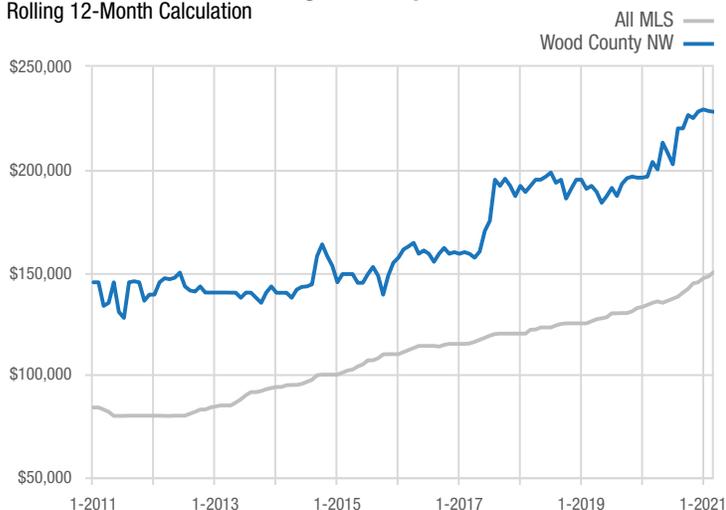
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	7	6	- 14.3%	23	15	- 34.8%
Pending Sales	4	7	+ 75.0%	14	17	+ 21.4%
Closed Sales	5	8	+ 60.0%	14	19	+ 35.7%
Days on Market Until Sale	82	92	+ 12.2%	69	82	+ 18.8%
Median Sales Price*	\$287,900	<b>\$187,250</b>	- 35.0%	\$200,000	<b>\$180,000</b>	- 10.0%
Average Sales Price*	\$268,380	<b>\$211,013</b>	- 21.4%	\$223,932	<b>\$221,603</b>	- 1.0%
Percent of List Price Received*	98.6%	<b>99.1%</b>	+ 0.5%	97.1%	<b>99.8%</b>	+ 2.8%
Inventory of Homes for Sale	22	8	- 63.6%	—	—	—
Months Supply of Inventory	2.9	1.1	- 62.1%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	125	—	—
Median Sales Price*	—	—	—	\$116,000	—	—
Average Sales Price*	—	—	—	\$116,000	—	—
Percent of List Price Received*	—	—	—	85.9%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

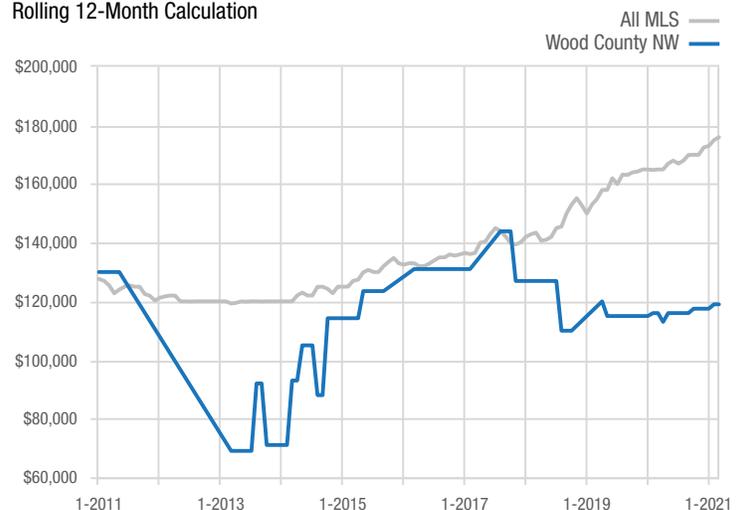
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – March 2021

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## Wood County SE

MLS Area 57: South of US 6, East of SR 25

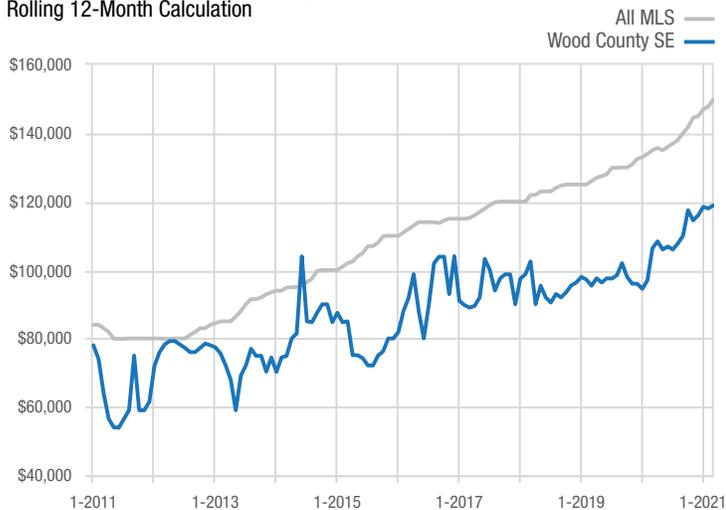
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	9	3	- 66.7%	17	10	- 41.2%
Pending Sales	3	3	0.0%	8	11	+ 37.5%
Closed Sales	4	2	- 50.0%	7	9	+ 28.6%
Days on Market Until Sale	118	47	- 60.2%	148	73	- 50.7%
Median Sales Price*	\$114,500	<b>\$141,000</b>	+ 23.1%	\$112,250	<b>\$140,500</b>	+ 25.2%
Average Sales Price*	\$111,875	<b>\$141,000</b>	+ 26.0%	\$97,333	<b>\$112,803</b>	+ 15.9%
Percent of List Price Received*	96.2%	<b>104.4%</b>	+ 8.5%	96.7%	<b>100.7%</b>	+ 4.1%
Inventory of Homes for Sale	15	6	- 60.0%	—	—	—
Months Supply of Inventory	3.0	1.2	- 60.0%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

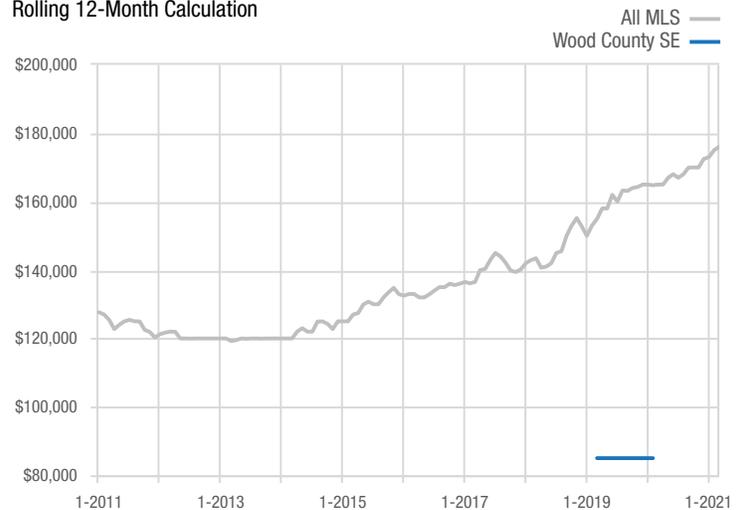
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – March 2021

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## Wood County SW

MLS Area 52: South of US 6, West of SR 25

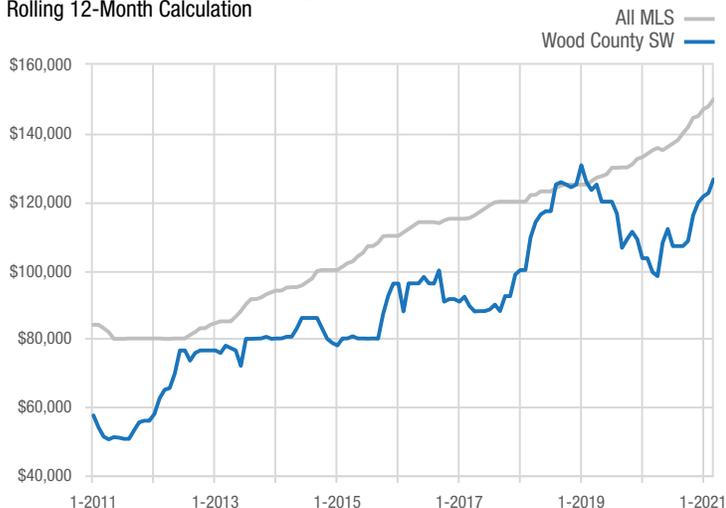
Single Family	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	5	5	0.0%	24	7	- 70.8%
Pending Sales	7	3	- 57.1%	12	13	+ 8.3%
Closed Sales	8	4	- 50.0%	12	12	0.0%
Days on Market Until Sale	82	99	+ 20.7%	80	82	+ 2.5%
Median Sales Price*	\$40,000	\$136,450	+ 241.1%	\$40,000	\$156,251	+ 290.6%
Average Sales Price*	\$81,013	\$143,350	+ 76.9%	\$74,327	\$155,442	+ 109.1%
Percent of List Price Received*	105.1%	91.8%	- 12.7%	101.6%	96.7%	- 4.8%
Inventory of Homes for Sale	19	6	- 68.4%	—	—	—
Months Supply of Inventory	3.9	0.9	- 76.9%	—	—	—

Condo-Villa	March			Year to Date		
	2020	2021	% Change	Thru 3-2020	Thru 3-2021	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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