

Local Market Update – June 2024

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Hancock & Wyandot Counties

U.S. existing-home sales declined for the third consecutive month, as higher mortgage rates and rising sales prices hindered market activity during what has traditionally been one of the busiest months of the year. According to the National Association of REALTORS® (NAR), sales of previously owned homes dipped 0.7% month-over-month and 2.8% year over-year, to a seasonally adjusted annual rate of 4.11 million units.

Nationally, total housing inventory grew 6.7% month-over-month to 1.28 million units heading into June, for a 3.7 months' supply at the current sales pace, according to NAR. However, the increase in supply has yet to temper home prices, which have continued to rise nationwide. At last measure, the median existing-home price climbed to \$419,300, a 5.8% increase from the same period last year and a record high for the month.

Single Family	June			Year to Date		
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change
New Listings	109	91	-16.5%	495	451	-8.9%
Closed Sales	80	67	-16.3%	398	376	-5.5%
Days on Market	63	55	-12.7%	73	73	0.0%
SP\$/SqFt	\$143.51	\$143.72	0.1%	\$131.58	\$134.73	2.4%
Median Sales Price*	\$237,950	\$205,000	-13.8%	\$201,500	\$205,000	1.7%
Average Sales Price*	\$291,378	\$265,138	-9.0%	\$237,787	\$243,591	2.4%
Percent of List Price Received*	99%	100%	1.0%	98%	98%	0.0%
Months Supply of Inventory	13	15	15.4%	---	---	---
Total Volume	\$23,310,200	\$17,764,277	-23.8%	\$94,369,236	\$91,590,033	-2.9%

Condo/Villa	June			Year to Date		
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change
New Listings	8	7	-12.5%	45	34	-24.4%
Closed Sales	7	4	-42.9%	35	23	-34.3%
Days on Market	51	55	7.8%	65	43	-33.8%
SP\$/SqFt	\$138.59	\$137.30	-0.9%	\$135.08	\$146.33	8.3%
Median Sales Price*	\$229,000	\$198,500	-13.3%	\$203,223	\$204,000	0.4%
Average Sales Price*	\$230,200	\$195,750	-15.0%	\$207,000	\$221,359	6.9%
Percent of List Price Received*	98%	99%	1.0%	97%	99%	2.1%
Months Supply of Inventory	6	11	83.3%	---	---	---
Total Volume (in 1000's)	\$1,816,400	\$783,000	-56.9%	\$7,317,800	\$5,091,250	2.1%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

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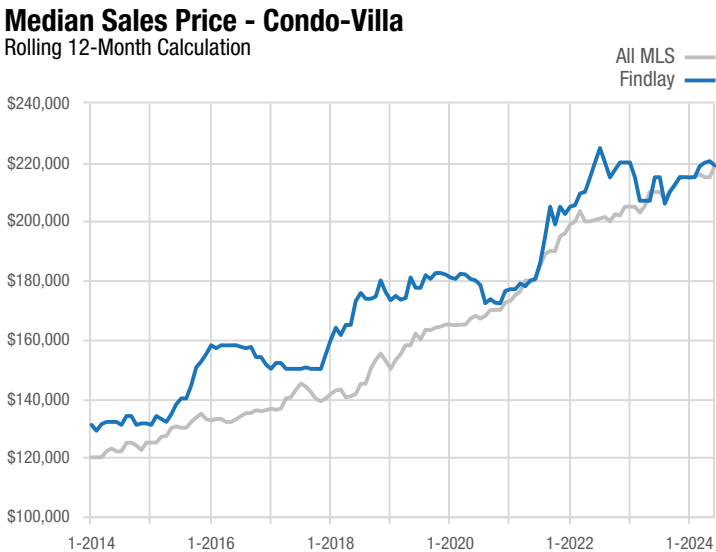
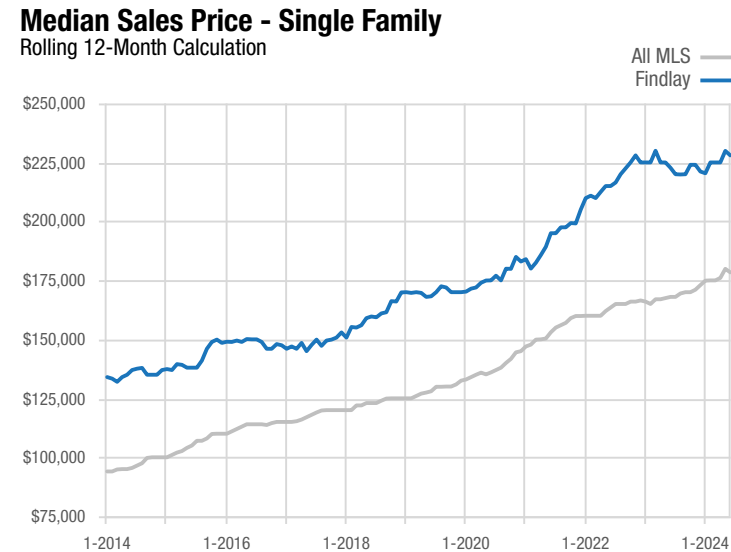
Findlay

Zip Code 45840

Single Family	June			Year to Date		
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change
New Listings	73	59	- 19.2%	339	317	- 6.5%
Pending Sales	57	56	- 1.8%	274	267	- 2.6%
Closed Sales	57	51	- 10.5%	270	262	- 3.0%
Days on Market Until Sale	58	50	- 13.8%	66	67	+ 1.5%
Median Sales Price*	\$252,000	\$228,900	- 9.2%	\$219,000	\$228,000	+ 4.1%
Average Sales Price*	\$308,867	\$288,182	- 6.7%	\$260,866	\$266,031	+ 2.0%
Percent of List Price Received*	99.0%	99.7%	+ 0.7%	99.1%	98.7%	- 0.4%
Inventory of Homes for Sale	124	110	- 11.3%	—	—	—
Months Supply of Inventory	2.4	2.5	+ 4.2%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change
New Listings	7	7	0.0%	44	31	- 29.5%
Pending Sales	7	4	- 42.9%	37	21	- 43.2%
Closed Sales	8	4	- 50.0%	36	21	- 41.7%
Days on Market Until Sale	48	55	+ 14.6%	64	43	- 32.8%
Median Sales Price*	\$224,450	\$198,500	- 11.6%	\$206,000	\$213,000	+ 3.4%
Average Sales Price*	\$227,050	\$195,750	- 13.8%	\$203,272	\$224,017	+ 10.2%
Percent of List Price Received*	97.9%	98.6%	+ 0.7%	97.1%	98.9%	+ 1.9%
Inventory of Homes for Sale	14	14	0.0%	—	—	—
Months Supply of Inventory	2.2	3.3	+ 50.0%	—	—	—

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A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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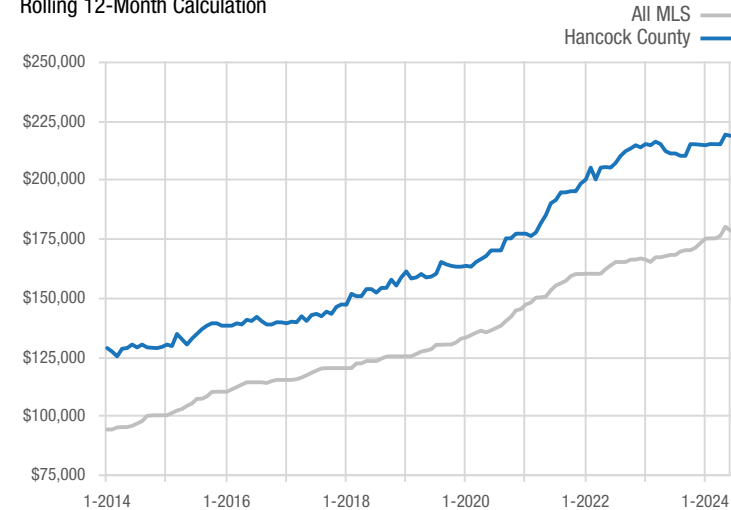
Hancock County

Single Family	June			Year to Date		
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change
New Listings	95	76	- 20.0%	420	389	- 7.4%
Pending Sales	69	64	- 7.2%	337	331	- 1.8%
Closed Sales	69	58	- 15.9%	334	325	- 2.7%
Days on Market Until Sale	59	53	- 10.2%	69	68	- 1.4%
Median Sales Price*	\$250,000	\$219,950	- 12.0%	\$211,000	\$219,900	+ 4.2%
Average Sales Price*	\$307,876	\$277,522	- 9.9%	\$251,905	\$256,750	+ 1.9%
Percent of List Price Received*	98.8%	100.0%	+ 1.2%	99.0%	99.0%	0.0%
Inventory of Homes for Sale	164	138	- 15.9%	—	—	—
Months Supply of Inventory	2.6	2.4	- 7.7%	—	—	—

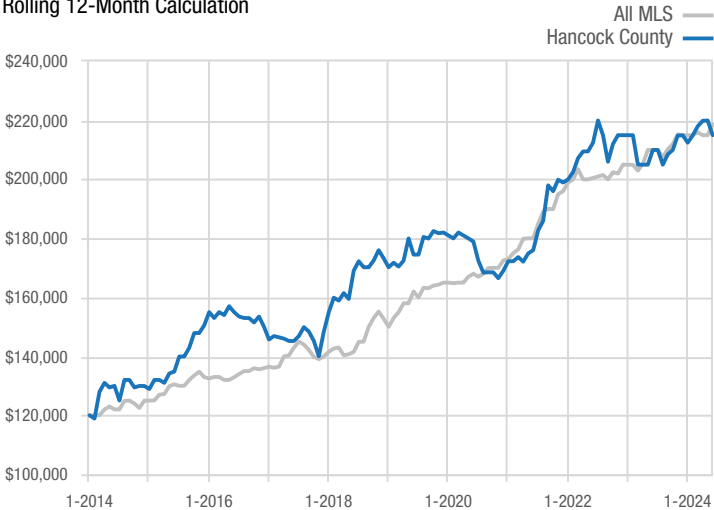
Condo-Villa	June			Year to Date		
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change
New Listings	7	7	0.0%	45	33	- 26.7%
Pending Sales	7	4	- 42.9%	37	23	- 37.8%
Closed Sales	8	4	- 50.0%	36	23	- 36.1%
Days on Market Until Sale	48	55	+ 14.6%	64	43	- 32.8%
Median Sales Price*	\$224,450	\$198,500	- 11.6%	\$206,000	\$204,000	- 1.0%
Average Sales Price*	\$227,050	\$195,750	- 13.8%	\$203,272	\$221,359	+ 8.9%
Percent of List Price Received*	97.9%	98.6%	+ 0.7%	97.1%	98.8%	+ 1.8%
Inventory of Homes for Sale	15	14	- 6.7%	—	—	—
Months Supply of Inventory	2.3	3.2	+ 39.1%	—	—	—

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Median Sales Price - Single Family
Rolling 12-Month Calculation



Median Sales Price - Condo-Villa
Rolling 12-Month Calculation



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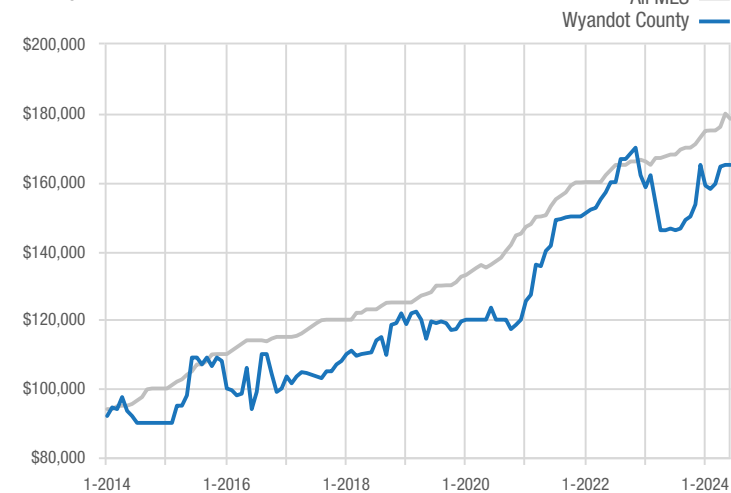
Wyandot County

Single Family	June			Year to Date		
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change
New Listings	14	14	0.0%	75	61	- 18.7%
Pending Sales	12	10	- 16.7%	65	52	- 20.0%
Closed Sales	11	9	- 18.2%	64	51	- 20.3%
Days on Market Until Sale	88	62	- 29.5%	94	105	+ 11.7%
Median Sales Price*	\$195,000	\$198,000	+ 1.5%	\$147,000	\$158,000	+ 7.5%
Average Sales Price*	\$187,886	\$185,333	- 1.4%	\$166,302	\$158,720	- 4.6%
Percent of List Price Received*	96.9%	98.0%	+ 1.1%	95.6%	94.4%	- 1.3%
Inventory of Homes for Sale	32	38	+ 18.8%	—	—	—
Months Supply of Inventory	3.0	4.0	+ 33.3%	—	—	—

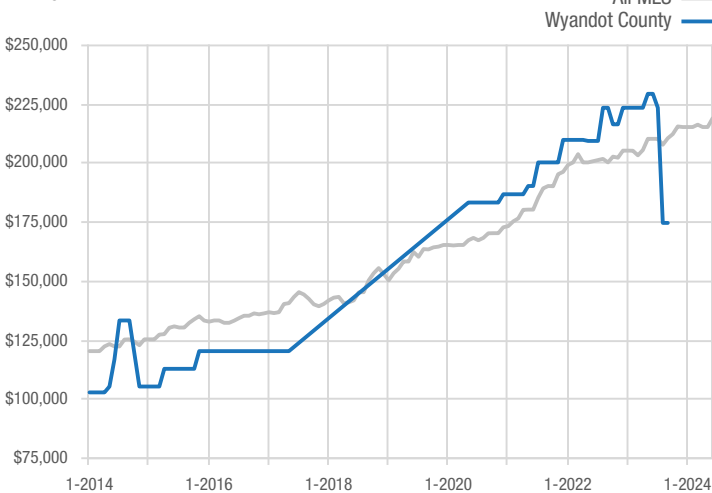
Condo-Villa	June			Year to Date		
Key Metrics	2023	2024	% Change	Thru 6-2023	Thru 6-2024	% Change
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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Median Sales Price - Single Family



Median Sales Price - Condo-Villa



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