

# Local Market Update – 1st Quarter

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## Single Family Homes

Lucas & Upper Wood Counties	2nd Quarter		
	2022	2023	% Change
<b>Key Metrics</b>			
New Listings	2,329	<b>1,823</b>	-21.7%
Closed Sales	1,642	<b>1,476</b>	-10.1%
Days on Market	52	<b>53</b>	1.9%
SP\$/SqFt	\$117.20	<b>\$118.70</b>	1.3%
Median Sales Price	\$169,563	<b>\$175,000</b>	3.2%
Average Sales Price	\$212,581	<b>\$215,394</b>	1.3%
Percent of List Price Received	103%	<b>102%</b>	-1.0%
Total Volume	\$349,057,728	<b>\$317,920,961</b>	-8.9%

Hancock & Wyandot Counties	2nd Quarter		
	2022	2023	% Change
<b>Key Metrics</b>			
New Listings	356	<b>286</b>	-19.7%
Closed Sales	266	<b>238</b>	-10.5%
Days on Market	68	<b>70</b>	2.9%
SP\$/SqFt	\$135.46	<b>\$134.99</b>	-0.3%
Median Sales Price	\$220,000	<b>\$203,000</b>	-7.7%
Average Sales Price	\$262,016	<b>\$246,163</b>	-6.1%
Percent of List Price Received	101%	<b>98%</b>	-3.0%
Total Volume	\$69,696,377	<b>\$58,586,872</b>	-15.9%

Western Counties	2nd Quarter		
	2022	2023	% Change
<b>Key Metrics</b>			
New Listings	611	<b>433</b>	-29.1%
Closed Sales	435	<b>380</b>	-12.6%
Days on Market	68	<b>63</b>	-7.4%
SP\$/SqFt	\$105.15	<b>\$109.37</b>	4.0%
Median Sales Price	\$155,000	<b>\$159,900</b>	3.2%
Average Sales Price	\$175,932	<b>\$180,288</b>	2.5%
Percent of List Price Received	99%	<b>99%</b>	0.0%
Total Volume	\$76,530,400	<b>\$68,509,605</b>	-10.5%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# Marketwatch Report

## Q2-2023

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### A FREE RESEARCH TOOL FROM **NORIS MLS**

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# Marketwatch Report

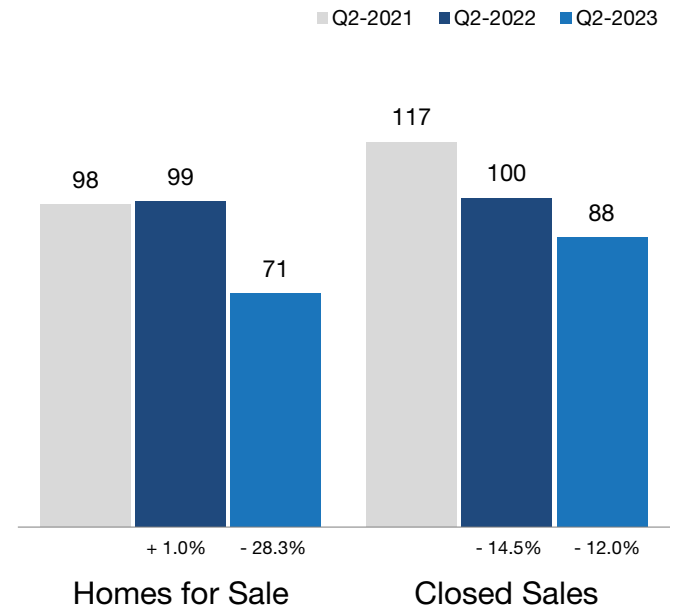
## Q2-2023



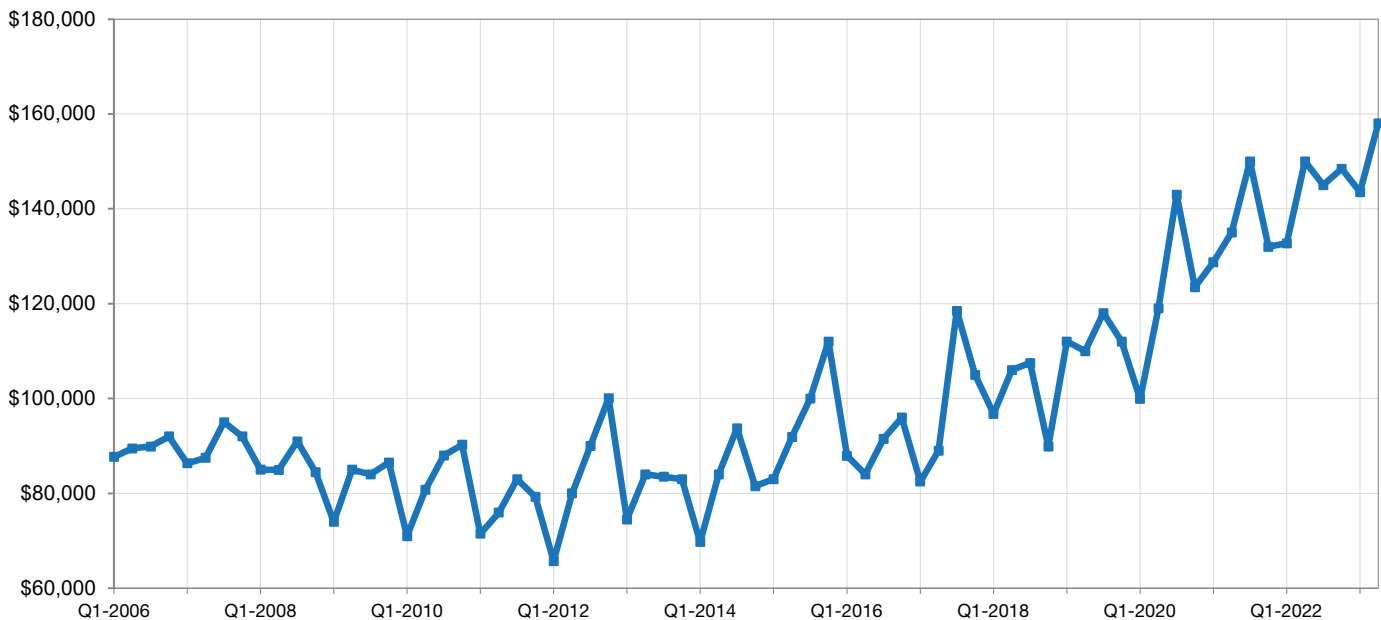
## Defiance County

Key Metrics	Q2-2023	1-Year Change
Median Sales Price	\$158,000	+ 5.3%
Average Sales Price	\$175,641	+ 9.7%
Pct. of Orig. Price Rec'd.	98.0%	+ 0.7%
Homes for Sale	71	- 28.3%
Closed Sales	88	- 12.0%
Months Supply	2.2	- 20.3%
Days on Market	62	- 15.5%

### Market Activity



### Historical Median Sales Price for Defiance County



# Marketwatch Report

Q2-2023



## Defiance County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change
43506	\$165,000	+ 4.8%	97.6%	+ 0.3%	76	+ 21.7%	36	- 30.8%
43512	\$155,000	+ 6.9%	98.0%	+ 0.6%	61	- 11.0%	70	- 12.5%
43517	\$153,750	+ 35.2%	94.6%	+ 1.0%	68	- 20.0%	6	- 25.0%
43526	\$175,000	+ 11.5%	96.5%	+ 1.4%	73	- 34.1%	13	+ 18.2%
43527	\$80,000	+ 23.1%	86.5%	- 14.3%	83	- 40.0%	5	0.0%
43536	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43548	\$260,000	+ 176.6%	86.7%	--	89	+ 53.4%	1	0.0%
43549	\$183,500	+ 22.3%	96.6%	- 3.4%	80	+ 90.5%	1	0.0%
43556	\$150,000	- 4.7%	96.8%	- 1.5%	64	+ 24.6%	5	- 16.7%
45821	\$181,000	- 36.9%	95.3%	+ 1.1%	53	- 12.4%	1	- 50.0%

# Marketwatch Report

## Q2-2023



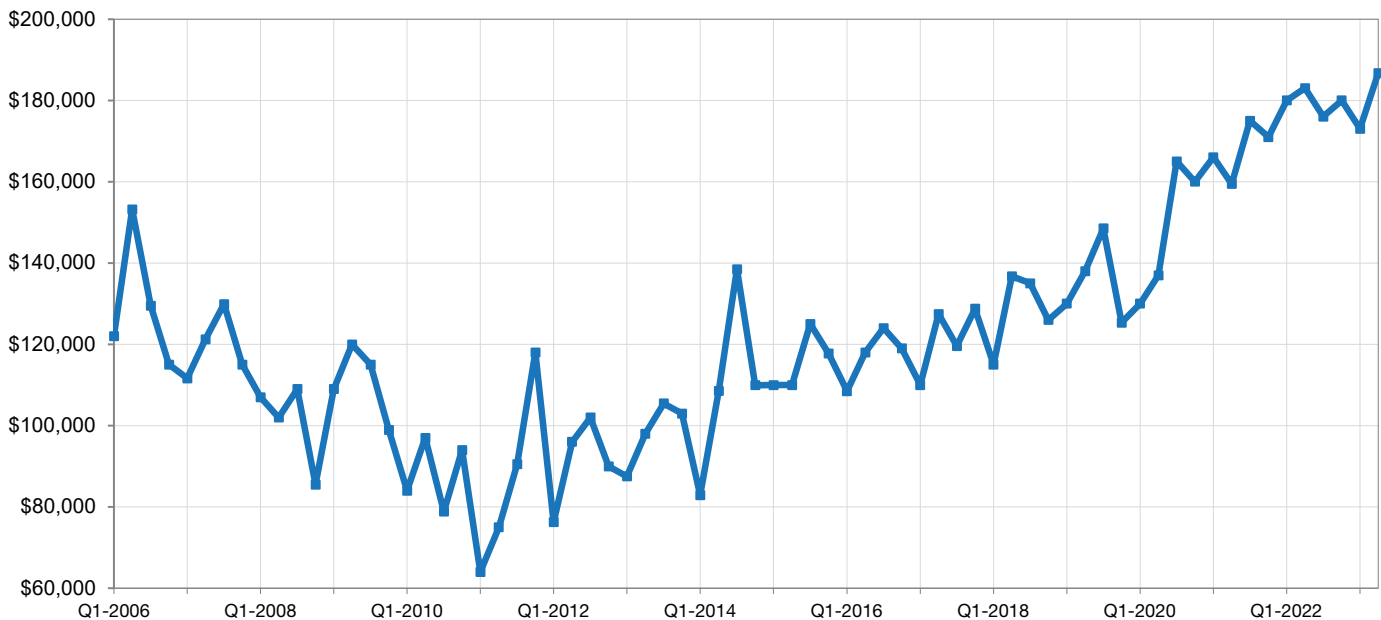
## Fulton County

Key Metrics	Q2-2023	1-Year Change
Median Sales Price	\$186,725	+ 2.0%
Average Sales Price	\$212,902	+ 5.9%
Pct. of Orig. Price Rec'd.	100.1%	- 0.0%
Homes for Sale	58	- 40.2%
Closed Sales	95	- 7.8%
Months Supply	1.9	- 30.6%
Days on Market	52	- 1.5%

### Market Activity



### Historical Median Sales Price for Fulton County



# Marketwatch Report

Q2-2023



## Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change
43502	\$158,500	- 3.9%	101.2%	+ 0.7%	49	- 7.6%	14	- 12.5%
43504	\$166,001	- 74.7%	97.5%	- 2.5%	28	- 78.8%	5	+ 150.0%
43515	\$184,250	- 6.5%	99.8%	- 1.3%	39	- 34.5%	25	+ 25.0%
43521	\$315,000	+ 101.9%	100.0%	- 0.1%	44	+ 12.8%	1	- 85.7%
43532	\$125,000	- 41.9%	103.7%	+ 15.9%	28	- 66.0%	3	- 70.0%
43533	\$255,000	+ 13.3%	92.4%	- 11.9%	62	+ 40.9%	3	+ 50.0%
43540	\$153,103	- 21.0%	117.8%	+ 16.9%	25	- 57.2%	1	- 80.0%
43557	\$158,000	+ 22.1%	98.4%	+ 1.6%	70	+ 49.6%	10	+ 100.0%
43558	\$250,000	+ 19.0%	102.1%	+ 1.6%	57	+ 18.2%	34	- 12.8%
43567	\$175,000	- 7.8%	98.6%	+ 0.8%	74	+ 22.7%	27	+ 8.0%
43570	\$139,000	- 5.1%	97.5%	- 2.9%	45	- 2.4%	7	- 12.5%

# Marketwatch Report

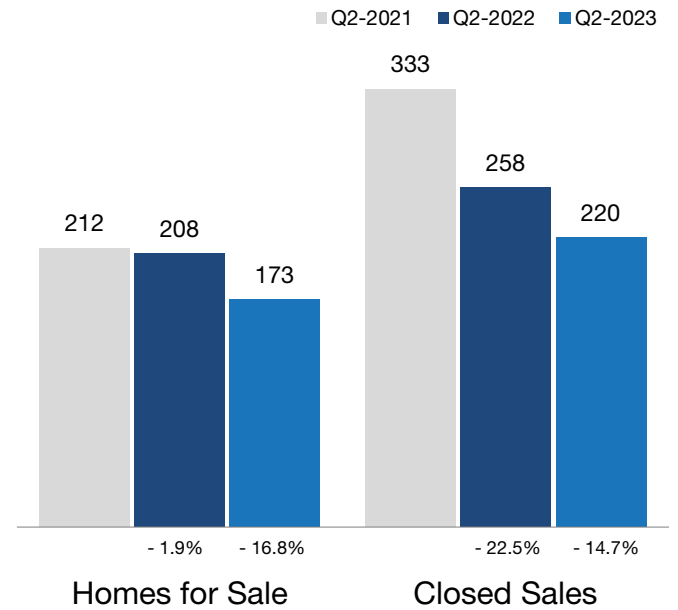
## Q2-2023



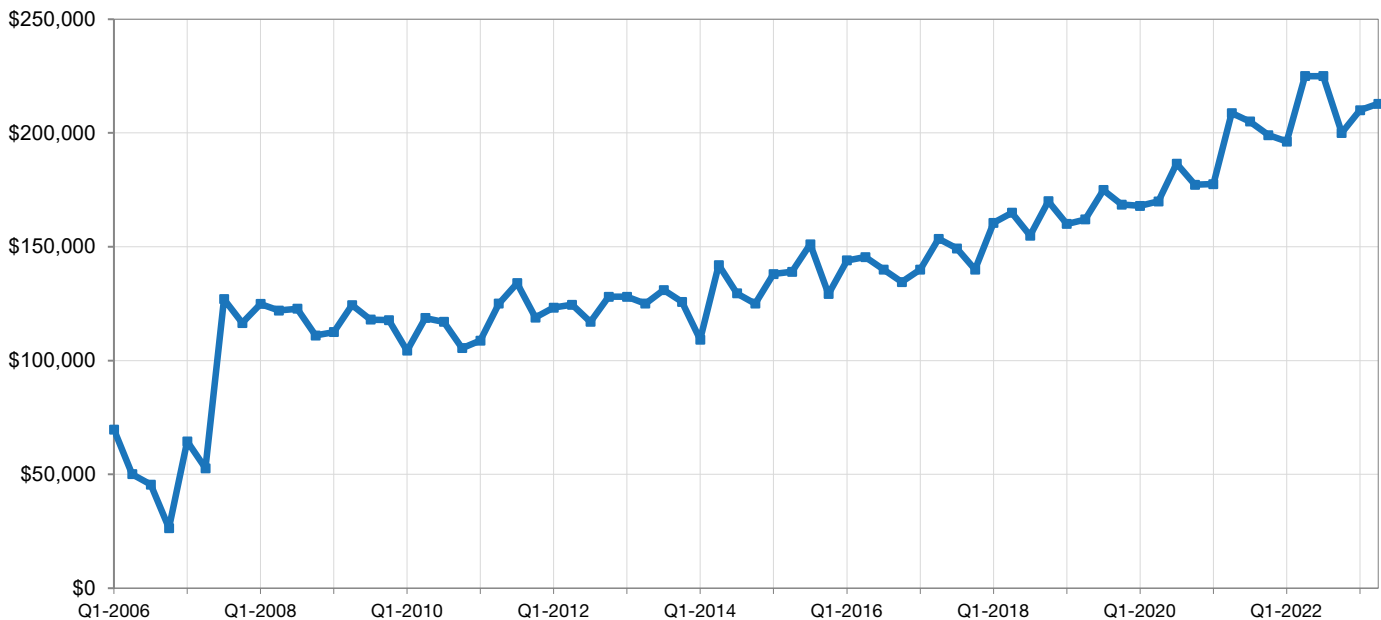
## Hancock County

Key Metrics	Q2-2023	1-Year Change
Median Sales Price	\$212,750	- 5.4%
Average Sales Price	\$256,154	- 3.5%
Pct. of Orig. Price Rec'd.	97.2%	- 3.1%
Homes for Sale	173	- 16.8%
Closed Sales	220	- 14.7%
Months Supply	2.4	+ 8.6%
Days on Market	66	+ 20.2%

### Market Activity



### Historical Median Sales Price for Hancock County



# Marketwatch Report

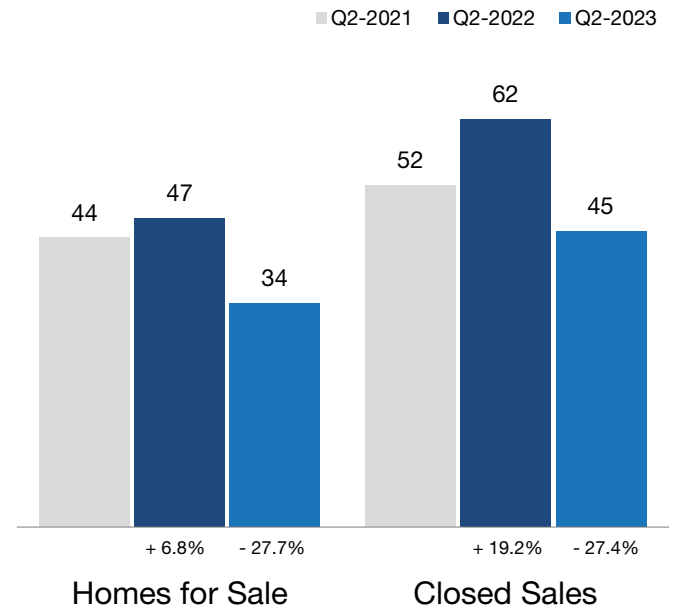
## Q2-2023



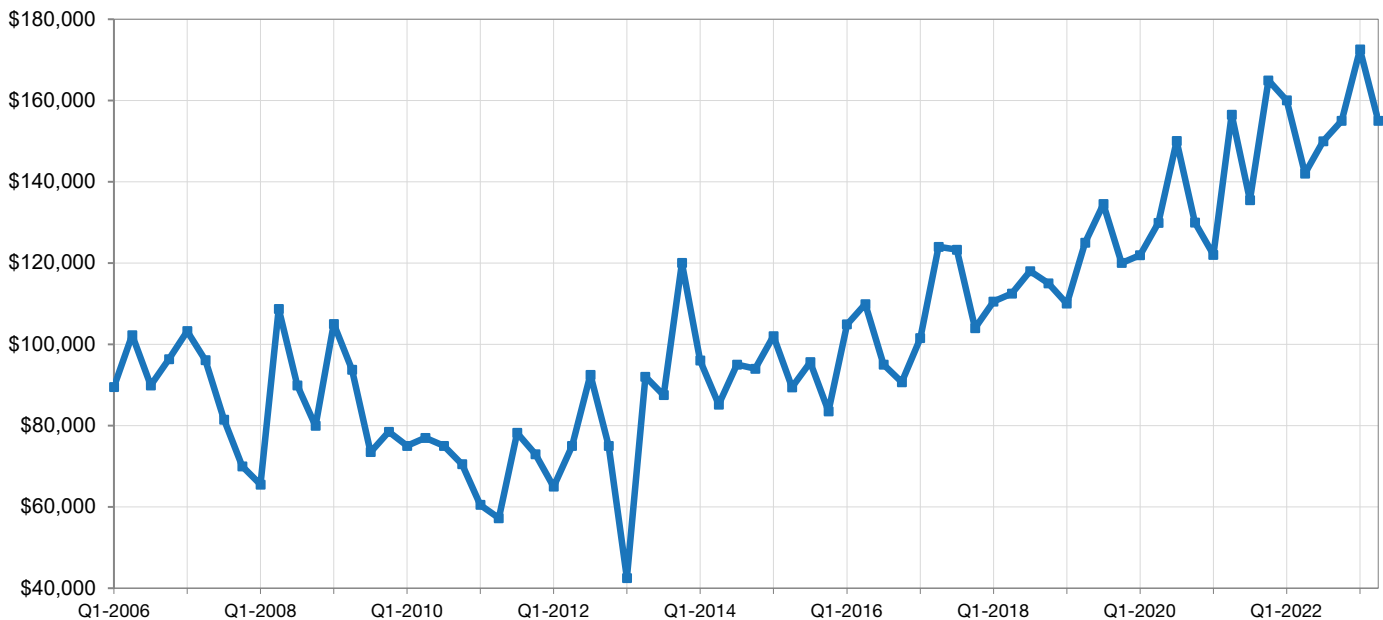
## Henry County

Key Metrics	Q2-2023	1-Year Change
Median Sales Price	\$155,000	+ 9.2%
Average Sales Price	\$183,239	+ 2.1%
Pct. of Orig. Price Rec'd.	97.9%	+ 1.0%
Homes for Sale	34	- 27.7%
Closed Sales	45	- 27.4%
Months Supply	2.0	- 11.9%
Days on Market	57	- 19.2%

### Market Activity



### Historical Median Sales Price for Henry County





# Marketwatch Report

Q2-2023



## Henry County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change
43502	\$158,500	- 3.9%	101.2%	+ 0.7%	49	- 7.6%	14	- 12.5%
43511	\$70,000	- 45.9%	87.6%	- 17.9%	176	+ 211.5%	1	- 50.0%
43516	\$160,700	+ 50.3%	99.2%	- 1.8%	39	+ 12.1%	4	- 42.9%
43522	\$239,900	+ 21.8%	102.2%	+ 1.6%	73	+ 48.4%	13	+ 160.0%
43524	\$165,000	+ 37.5%	98.0%	- 6.9%	57	- 28.5%	2	+ 100.0%
43527	\$80,000	+ 23.1%	86.5%	- 14.3%	83	- 40.0%	5	0.0%
43532	\$125,000	- 41.9%	103.7%	+ 15.9%	28	- 66.0%	3	- 70.0%
43534	\$127,450	- 2.0%	95.9%	+ 1.4%	38	- 60.0%	7	+ 75.0%
43545	\$200,000	+ 16.0%	101.2%	+ 3.2%	61	- 2.8%	21	- 43.2%
43545	\$200,000	+ 16.0%	101.2%	+ 3.2%	61	- 2.8%	21	- 43.2%
43548	\$260,000	+ 176.6%	86.7%	--	89	+ 53.4%	1	0.0%
43557	\$158,000	+ 22.1%	98.4%	+ 1.6%	70	+ 49.6%	10	+ 100.0%
45856	\$180,000	+ 6.2%	102.2%	+ 3.8%	39	- 1.3%	3	- 50.0%

# Marketwatch Report

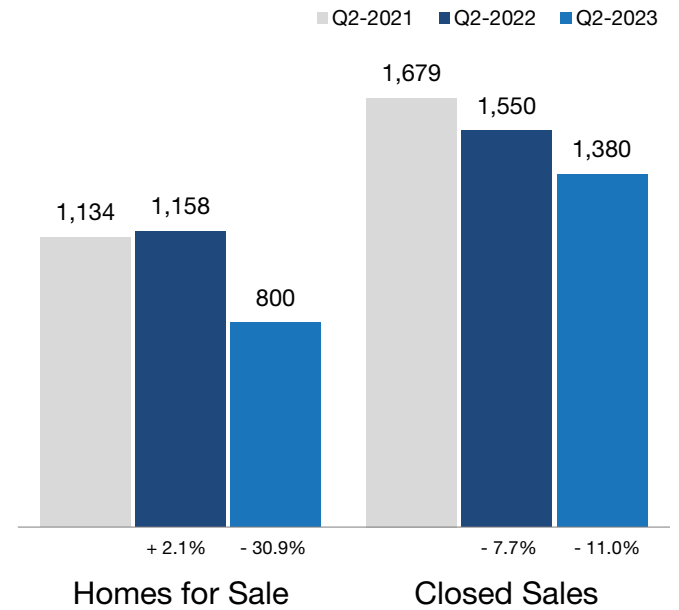
## Q2-2023



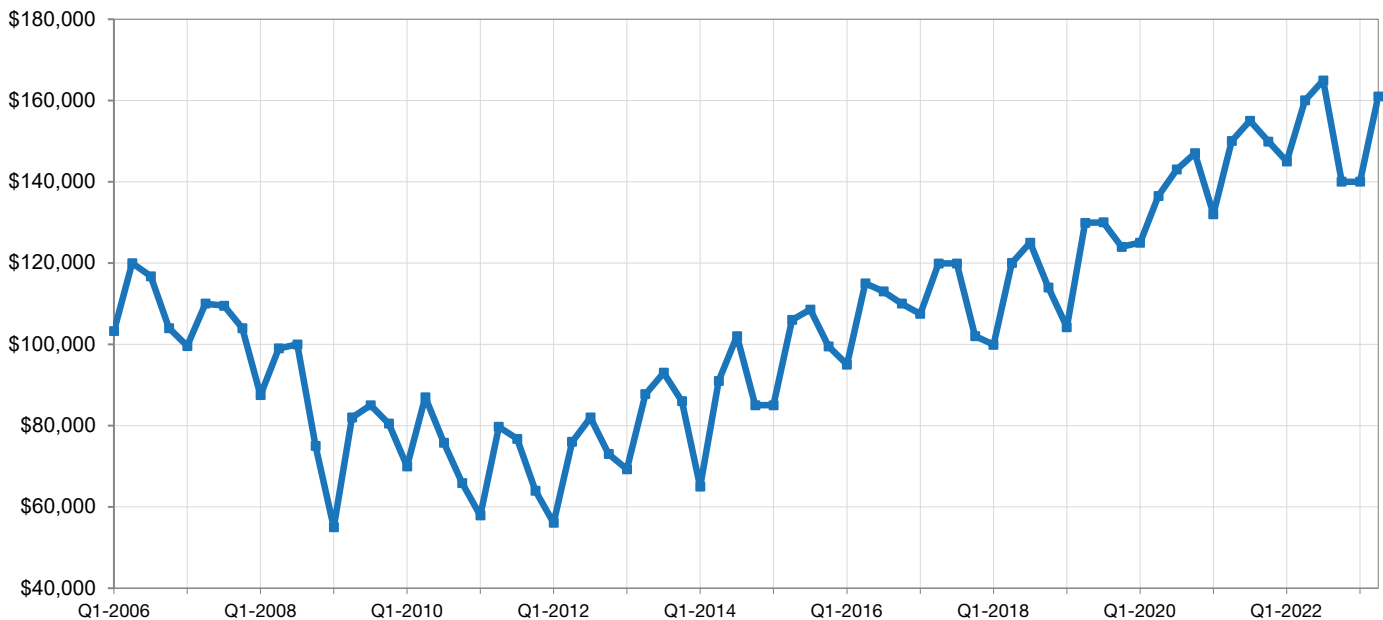
## Lucas County

Key Metrics	Q2-2023	1-Year Change
Median Sales Price	\$161,000	+ 0.6%
Average Sales Price	\$197,367	+ 0.2%
Pct. of Orig. Price Rec'd.	100.5%	- 1.2%
Homes for Sale	800	- 30.9%
Closed Sales	1,380	- 11.0%
Months Supply	1.8	- 21.2%
Days on Market	52	+ 3.5%

### Market Activity



### Historical Median Sales Price for Lucas County



# Marketwatch Report

Q2-2023



## Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change
43412	\$254,000	+ 49.4%	99.3%	+ 1.8%	43	- 6.7%	9	- 43.8%
43445	\$162,000	- 67.6%	104.3%	+ 4.3%	42	- 19.9%	3	+ 200.0%
43504	\$166,001	- 74.7%	97.5%	- 2.5%	28	- 78.8%	5	+ 150.0%
43522	\$239,900	+ 21.8%	102.2%	+ 1.6%	73	+ 48.4%	13	+ 160.0%
43528	\$338,500	+ 12.8%	102.8%	- 0.8%	43	- 12.7%	46	- 22.0%
43532	\$125,000	- 41.9%	103.7%	+ 15.9%	28	- 66.0%	3	- 70.0%
43537	\$294,500	+ 15.5%	101.4%	- 3.8%	46	+ 7.2%	84	- 22.9%
43542	\$389,000	+ 1.7%	100.0%	- 1.4%	63	- 28.9%	13	- 35.0%
43558	\$250,000	+ 19.0%	102.1%	+ 1.6%	57	+ 18.2%	34	- 12.8%
43560	\$305,000	+ 4.6%	101.3%	- 1.4%	55	- 3.8%	126	- 12.5%
43566	\$351,500	+ 17.2%	100.5%	- 3.0%	46	- 5.7%	32	- 23.8%
43571	\$375,000	+ 2.7%	101.0%	- 0.9%	49	+ 7.0%	26	- 10.3%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$71,500	- 60.3%	91.5%	+ 0.5%	46	- 59.1%	6	+ 50.0%
43605	\$53,400	+ 10.1%	92.4%	- 4.1%	66	+ 59.8%	59	- 7.8%
43606	\$200,000	+ 17.0%	100.0%	- 0.8%	46	- 3.2%	79	- 18.6%
43607	\$80,500	+ 4.5%	95.3%	- 2.6%	66	- 6.0%	55	+ 17.0%
43608	\$44,625	- 0.8%	91.6%	+ 0.6%	70	+ 32.6%	61	+ 96.8%
43609	\$56,750	- 12.0%	100.6%	+ 6.7%	57	- 10.1%	64	+ 8.5%
43610	\$109,750	+ 158.8%	95.5%	+ 0.4%	109	+ 143.0%	8	- 27.3%
43611	\$155,000	+ 7.6%	102.1%	+ 2.0%	55	- 5.2%	60	- 21.1%
43612	\$103,000	+ 8.4%	100.2%	- 1.0%	63	+ 18.7%	128	- 2.3%
43613	\$142,184	+ 1.2%	103.6%	- 0.2%	43	- 3.4%	128	- 11.1%
43614	\$200,500	+ 21.5%	102.9%	- 1.7%	42	+ 3.2%	114	- 13.0%
43615	\$174,500	+ 16.3%	101.2%	- 2.3%	43	- 10.3%	121	- 17.1%
43616	\$215,000	+ 15.9%	102.9%	+ 2.9%	40	- 28.8%	44	- 30.2%
43617	\$290,000	- 10.8%	101.3%	- 0.8%	50	+ 29.3%	30	- 25.0%
43620	\$54,000	- 60.1%	95.2%	- 4.5%	44	- 3.0%	8	- 33.3%
43623	\$167,000	- 4.6%	103.1%	- 1.2%	43	+ 13.7%	63	- 6.0%

# Marketwatch Report

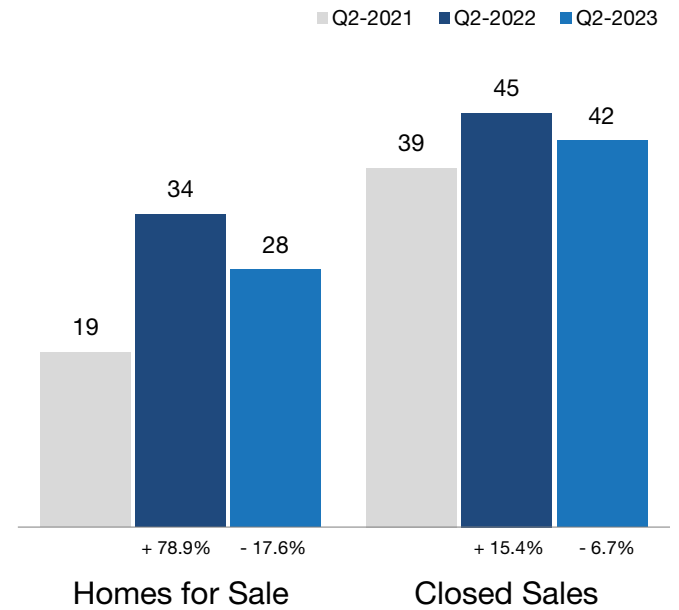
## Q2-2023



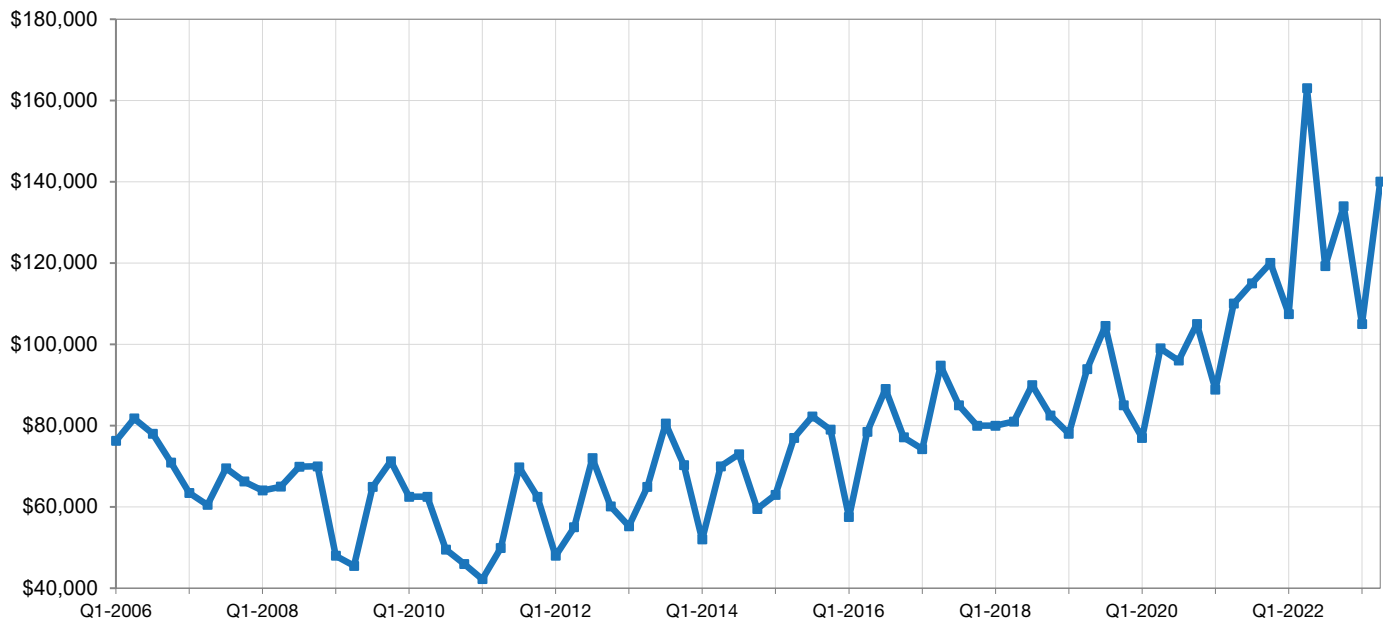
## Paulding County

Key Metrics	Q2-2023	1-Year Change
Median Sales Price	\$140,000	- 14.1%
Average Sales Price	\$157,517	- 17.0%
Pct. of Orig. Price Rec'd.	94.3%	- 4.7%
Homes for Sale	28	- 17.6%
Closed Sales	42	- 6.7%
Months Supply	2.3	- 13.1%
Days on Market	71	+ 32.9%

### Market Activity



### Historical Median Sales Price for Paulding County



# Marketwatch Report

Q2-2023



## Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change
43512	\$155,000	+ 6.9%	98.0%	+ 0.6%	61	- 11.0%	70	- 12.5%
43526	\$175,000	+ 11.5%	96.5%	+ 1.4%	73	- 34.1%	13	+ 18.2%
45813	\$140,000	+ 23.1%	93.0%	- 5.9%	75	+ 33.6%	6	- 25.0%
45821	\$181,000	- 36.9%	95.3%	+ 1.1%	53	- 12.4%	1	- 50.0%
45827	\$212,850	- 66.2%	106.5%	+ 6.5%	41	- 21.2%	1	0.0%
45849	\$157,000	--	104.7%	--	50	--	1	--
45851	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45873	\$137,000	- 15.7%	95.4%	- 5.3%	88	+ 14.1%	6	0.0%
45879	\$140,000	- 6.6%	94.8%	- 5.0%	67	+ 44.3%	17	+ 21.4%
45880	\$140,000	- 26.3%	93.1%	- 5.0%	58	+ 9.2%	5	- 58.3%
45886	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

## Q2-2023



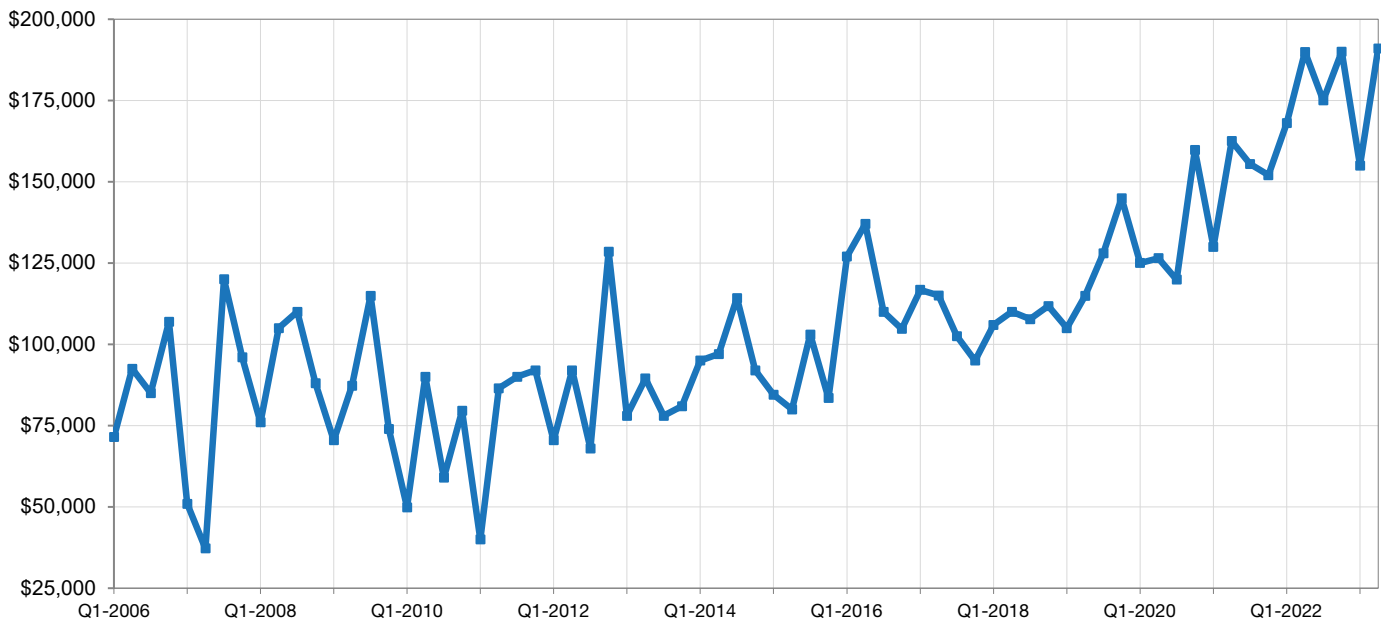
# Putnam County

Key Metrics	Q2-2023	1-Year Change
Median Sales Price	\$191,000	+ 0.6%
Average Sales Price	\$202,066	- 8.1%
Pct. of Orig. Price Rec'd.	100.1%	+ 4.2%
Homes for Sale	11	- 52.2%
Closed Sales	22	- 12.0%
Months Supply	1.4	- 40.1%
Days on Market	58	- 13.4%

## Market Activity



## Historical Median Sales Price for Putnam County



# Marketwatch Report

Q2-2023



## Putnam County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change
43516	\$160,700	+ 50.3%	99.2%	- 1.8%	39	+ 12.1%	4	- 42.9%
43548	\$260,000	+ 176.6%	86.7%	--	89	+ 53.4%	1	0.0%
45827	\$212,850	- 66.2%	106.5%	+ 6.5%	41	- 21.2%	1	0.0%
45830	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45831	\$204,500	+ 13.0%	92.3%	- 26.1%	67	+ 157.7%	2	+ 100.0%
45833	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45844	\$192,000	- 21.6%	106.7%	+ 19.8%	40	- 48.7%	1	0.0%
45849	\$157,000	--	104.7%	--	50	--	1	--
45856	\$180,000	+ 6.2%	102.2%	+ 3.8%	39	- 1.3%	3	- 50.0%
45858	\$199,000	+ 67.6%	92.2%	- 7.8%	139	+ 83.5%	5	- 37.5%
45868	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45875	\$185,750	- 15.7%	100.7%	+ 5.4%	64	- 22.3%	10	- 23.1%
45877	\$186,500	+ 46.9%	97.9%	+ 0.3%	59	+ 18.0%	2	0.0%

# Marketwatch Report

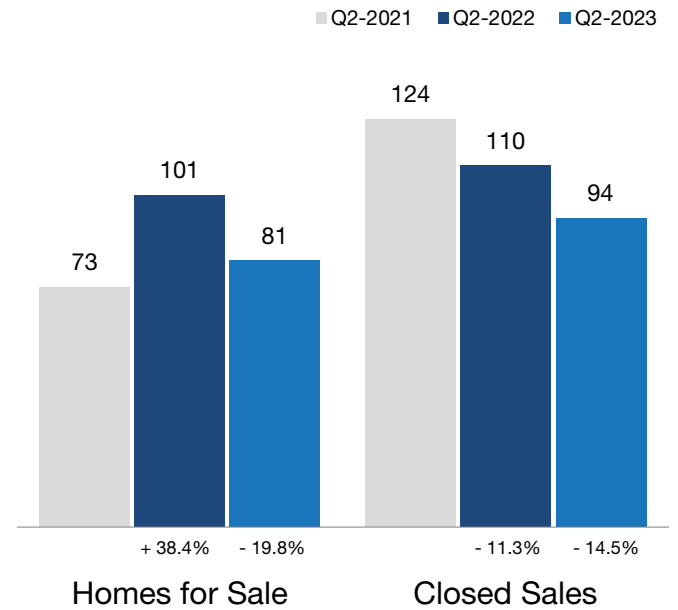
## Q2-2023



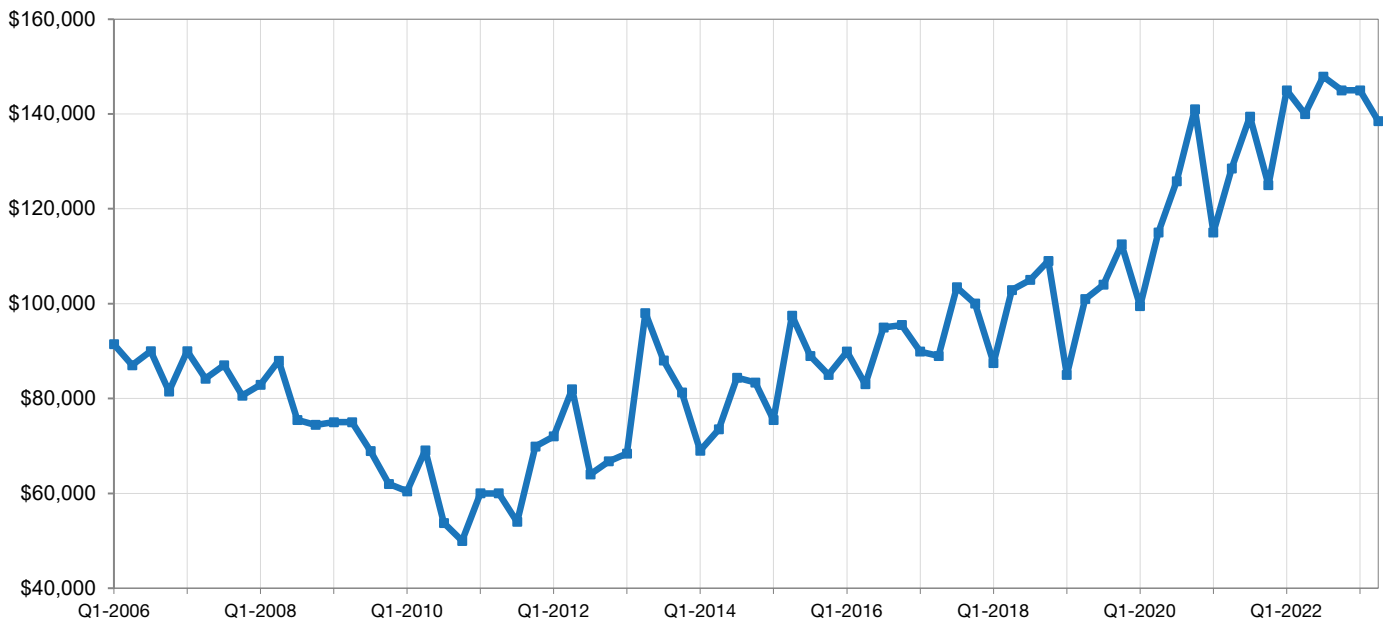
# Williams County

Key Metrics	Q2-2023	1-Year Change
Median Sales Price	\$138,500	- 1.1%
Average Sales Price	\$158,854	+ 3.0%
Pct. of Orig. Price Rec'd.	97.4%	+ 0.3%
Homes for Sale	81	- 19.8%
Closed Sales	94	- 14.5%
Months Supply	2.4	- 4.8%
Days on Market	73	+ 10.1%

## Market Activity



## Historical Median Sales Price for Williams County





# Marketwatch Report

Q2-2023



## Williams County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change
43501	\$126,000	+ 530.0%	100.2%	--	60	+ 40.0%	2	0.0%
43506	\$165,000	+ 4.8%	97.6%	+ 0.3%	76	+ 21.7%	36	- 30.8%
43517	\$153,750	+ 35.2%	94.6%	+ 1.0%	68	- 20.0%	6	- 25.0%
43518	\$101,000	- 22.3%	92.7%	- 2.9%	57	- 25.4%	2	- 60.0%
43521	\$315,000	+ 101.9%	100.0%	- 0.1%	44	+ 12.8%	1	- 85.7%
43543	\$117,000	- 7.1%	96.6%	- 1.9%	87	+ 17.8%	29	+ 16.0%
43554	\$155,000	- 11.2%	99.3%	+ 8.9%	42	- 60.6%	5	+ 25.0%
43557	\$158,000	+ 22.1%	98.4%	+ 1.6%	70	+ 49.6%	10	+ 100.0%
43570	\$139,000	- 5.1%	97.5%	- 2.9%	45	- 2.4%	7	- 12.5%

# Marketwatch Report

## Q2-2023



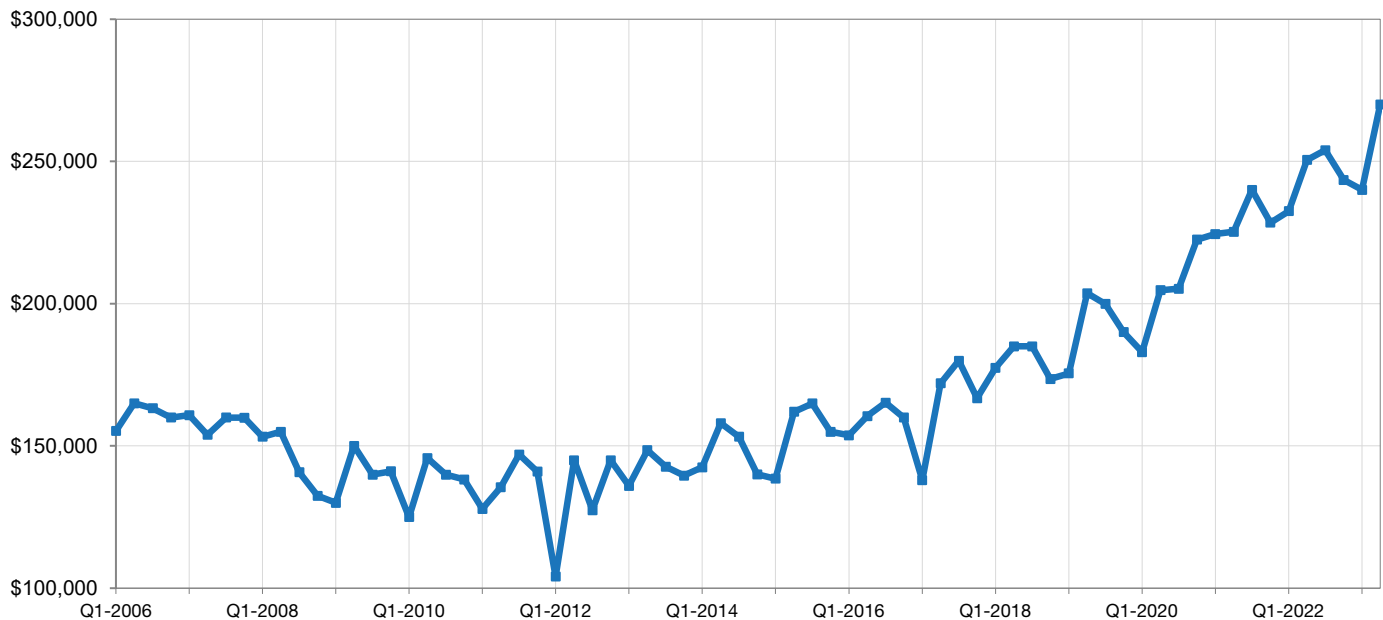
## Wood County

Key Metrics	Q2-2023	1-Year Change
Median Sales Price	\$270,000	+ 7.8%
Average Sales Price	\$313,530	+ 9.5%
Pct. of Orig. Price Rec'd.	100.3%	- 2.3%
Homes for Sale	206	- 26.7%
Closed Sales	337	- 11.8%
Months Supply	2.0	- 13.1%
Days on Market	58	+ 7.0%

### Market Activity



### Historical Median Sales Price for Wood County



# Marketwatch Report

Q2-2023



## Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change
43402	\$268,000	+ 7.2%	100.2%	- 3.2%	43	+ 8.7%	62	- 21.5%
43406	\$131,000	- 14.9%	90.0%	- 3.6%	92	- 60.3%	3	+ 200.0%
43413	\$145,000	--	116.0%	--	14	--	1	--
43430	\$217,500	+ 17.6%	97.6%	- 2.4%	61	+ 31.1%	12	- 14.3%
43443	\$188,200	+ 4.4%	98.4%	- 1.4%	64	+ 58.5%	5	+ 150.0%
43447	\$150,000	- 29.4%	105.6%	- 1.0%	77	+ 65.6%	9	+ 12.5%
43450	\$210,000	- 20.5%	100.8%	+ 5.1%	38	- 39.6%	9	+ 12.5%
43451	\$235,000	--	105.1%	--	42	--	3	--
43457	\$47,000	- 66.4%	80.7%	- 18.4%	61	- 36.5%	2	- 33.3%
43460	\$211,500	+ 20.2%	98.1%	- 4.9%	49	+ 43.6%	18	- 25.0%
43462	\$185,000	+ 17.5%	95.5%	- 0.2%	180	+ 80.7%	5	+ 25.0%
43465	\$237,500	+ 62.7%	102.5%	- 2.0%	44	+ 44.4%	20	+ 17.6%
43466	\$230,000	+ 38.6%	104.6%	- 4.2%	22	- 68.1%	1	- 87.5%
43551	\$350,000	0.0%	100.3%	- 2.8%	66	+ 8.3%	144	- 10.6%

# Marketwatch Report

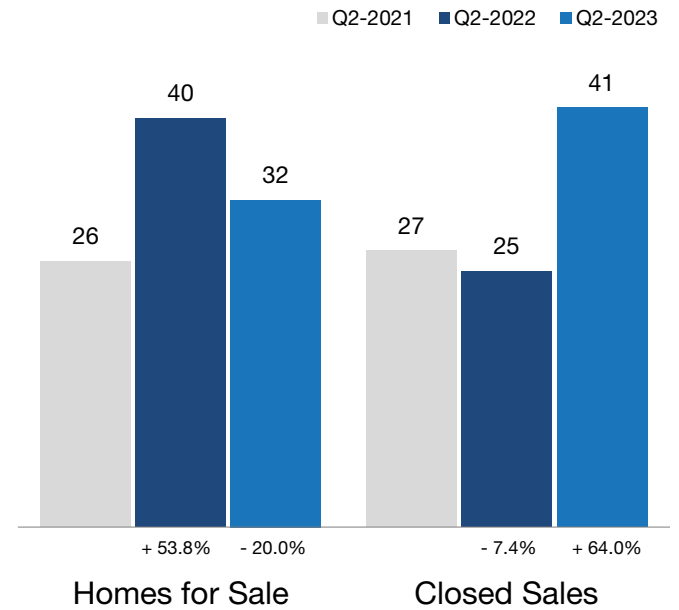
## Q2-2023



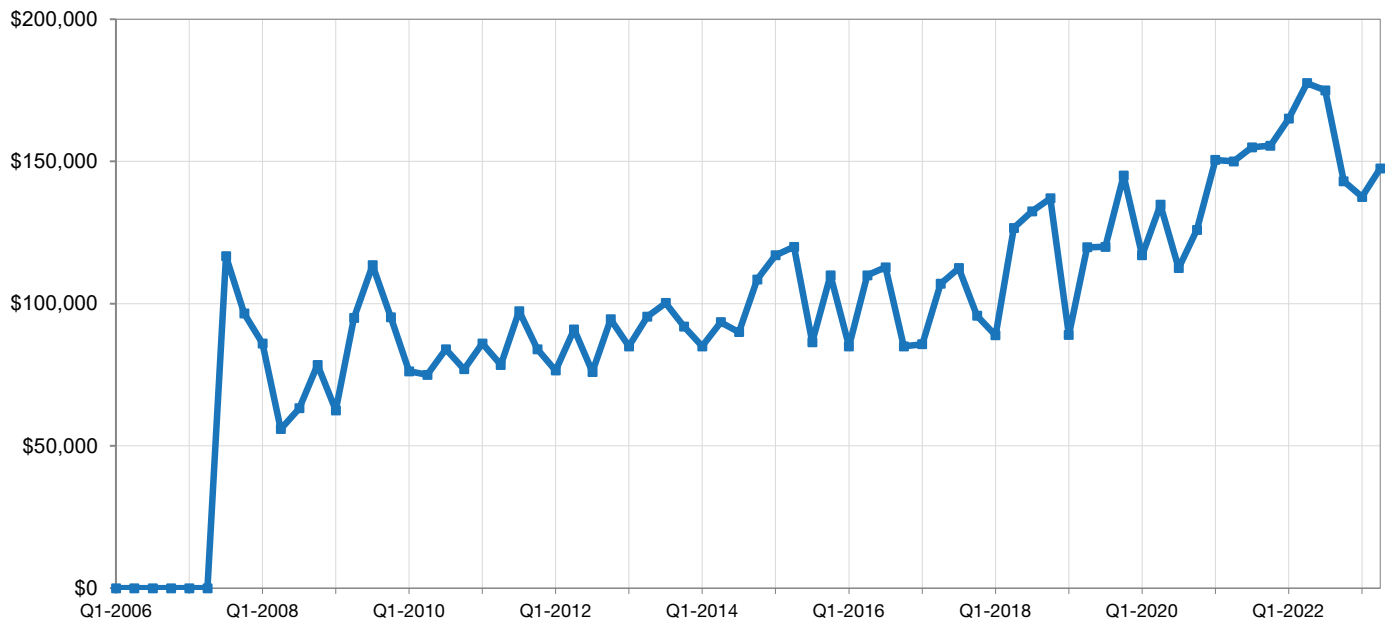
## Wyandot County

Key Metrics	Q2-2023	1-Year Change
Median Sales Price	\$147,500	- 16.9%
Average Sales Price	\$169,666	- 8.4%
Pct. of Orig. Price Rec'd.	95.1%	- 0.3%
Homes for Sale	32	- 20.0%
Closed Sales	41	+ 64.0%
Months Supply	3.0	- 31.7%
Days on Market	84	- 22.7%

### Market Activity



### Historical Median Sales Price for Wyandot County



# Marketwatch Report

Q2-2023



## Wyandot County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change	Q2-2023	1-Year Change
43316	\$150,700	- 11.4%	97.7%	+ 4.6%	96	- 29.2%	13	+ 116.7%
43323	\$0	--	0.0%	--	0	--	0	--
43326	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43332	\$0	--	0.0%	--	0	--	0	--
43337	\$0	--	0.0%	--	0	--	0	--
43351	\$146,000	- 16.6%	93.3%	- 3.1%	89	- 24.4%	21	+ 61.5%
43359	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44802	\$0	--	0.0%	--	0	--	0	--
44844	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44849	\$241,875	- 16.6%	98.5%	+ 7.8%	37	- 42.2%	4	0.0%
44882	\$230,000	- 10.3%	93.9%	- 8.2%	89	+ 65.4%	4	+ 100.0%
45843	\$137,450	- 0.0%	98.0%	+ 0.9%	46	- 45.7%	4	- 50.0%
45867	\$359,000	- 18.1%	100.7%	+ 0.8%	81	+ 178.2%	3	+ 50.0%