

## Local Market Update – June 2023

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## Western Counties

### Defiance, Fulton, Henry, Paulding, Putnam and Williams

Temperatures are heating up, yet the U.S. housing market remains cooler than usual for this time of year due to a combination of low inventory and higher borrowing costs, which have restricted market activity going into the summer homebuying season. According to the latest data from the National Association of REALTORS® (NAR), national existing-home sales climbed 0.2% from the previous month but were down 20.4% compared to the same time last year, as fluctuating mortgage rates and a near all-time low level of inventory continue to influence home sales.

Nationwide, total housing inventory increased 3.8% from the previous month, for a 3-month's supply at the current sales pace. The shortage of homes for sale has kept prices high for remaining buyers, with a national median sales price of \$396,100 as of last measure, a 3.1% decline from the same time last year and the largest annual decrease since December 2011, according to NAR. As demand continues to outpace supply, properties are selling quickly, with the majority of homes listed for sale on the market for less than a month.

Single Family Key Metrics	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	230	<b>156</b>	-32.2%	993	<b>811</b>	-18.3%
Closed Sales	163	<b>147</b>	-9.8%	798	<b>701</b>	-12.2%
Days on Market	72	<b>64</b>	-11.1%	72	<b>69</b>	-4.2%
SP\$/SqFt	\$107.20	<b>\$110.60</b>	3.2%	\$102.40	<b>\$107.48</b>	5.0%
Median Sales Price*	\$172,000	<b>\$165,000</b>	-4.1%	\$150,000	<b>\$158,000</b>	5.3%
Average Sales Price*	\$185,655	<b>\$189,564</b>	2.1%	\$171,250	<b>\$173,607</b>	1.4%
Percent of List Price Received*	99%	<b>100%</b>	1.0%	98%	<b>98%</b>	0.0%
Months Supply of Inventory	3	<b>3</b>	0.0%	---	---	---
Total Volume	\$30,261,710	<b>\$27,865,941</b>	-7.9%	\$136,658,105	<b>\$121,698,363</b>	-10.9%

Condo/Villa Key Metrics	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	2	<b>4</b>	100.0%	20	<b>23</b>	15.0%
Closed Sales	5	<b>3</b>	-40.0%	16	<b>16</b>	0.0%
Days on Market	31	<b>71</b>	129.0%	40	<b>51</b>	27.5%
SP\$/SqFt	\$115.26	<b>\$134.62</b>	16.8%	\$125.97	<b>\$137.12</b>	8.9%
Median Sales Price*	\$120,000	<b>\$135,000</b>	12.5%	\$182,450	<b>\$136,500</b>	-25.2%
Average Sales Price*	\$137,080	<b>\$143,133</b>	4.4%	\$168,831	<b>\$168,105</b>	-0.4%
Percent of List Price Received*	102%	<b>99%</b>	-2.9%	101%	<b>99%</b>	-2.0%
Months Supply of Inventory	2	<b>4</b>	100.0%	---	---	---
Total Volume (in 1000's)	\$685,400	<b>\$429,400</b>	-37.4%	\$2,701,300	<b>\$2,689,683</b>	-0.4%

| Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2022	6-2023	% Change	YTD 2022	YTD 2023	% Change
<b>New Listings</b>		1,431	<b>937</b>	- 34.5%	6,588	<b>5,376</b>	- 18.4%
<b>Pending Sales</b>		1,084	<b>926</b>	- 14.6%	5,263	<b>4,600</b>	- 12.6%
<b>Closed Sales</b>		1,099	<b>966</b>	- 12.1%	5,152	<b>4,459</b>	- 13.5%
<b>Days on Market Until Sale</b>		50	<b>55</b>	+ 10.0%	62	<b>62</b>	0.0%
<b>Median Sales Price</b>		\$182,000	<b>\$190,000</b>	+ 4.4%	\$168,000	<b>\$170,000</b>	+ 1.2%
<b>Average Sales Price</b>		\$214,887	<b>\$230,397</b>	+ 7.2%	\$202,626	<b>\$203,174</b>	+ 0.3%
<b>Percent of List Price Received</b>		101.4%	<b>100.6%</b>	- 0.8%	100.5%	<b>99.4%</b>	- 1.1%
<b>Housing Affordability Index</b>		169	<b>146</b>	- 13.6%	183	<b>164</b>	- 10.4%
<b>Inventory of Homes for Sale</b>		2,325	<b>1,659</b>	- 28.6%	—	—	—
<b>Months Supply of Inventory</b>		2.4	<b>2.0</b>	- 16.7%	—	—	—

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## Defiance

MLS Area 61: 43512

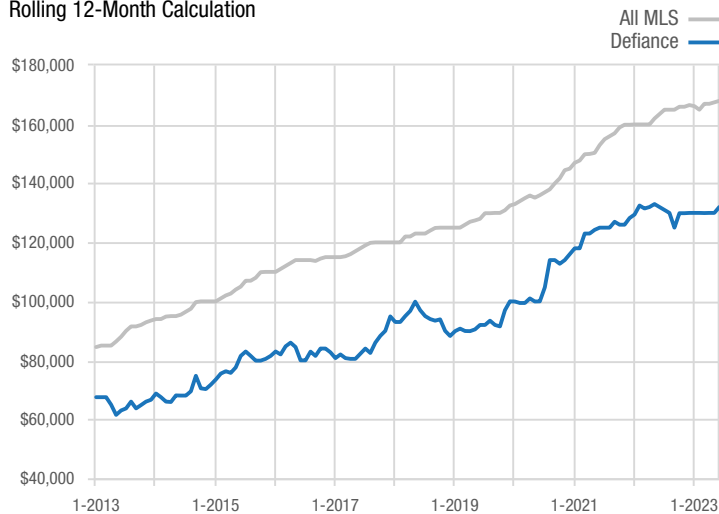
Single Family	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	29	12	- 58.6%	125	86	- 31.2%
Pending Sales	14	22	+ 57.1%	109	90	- 17.4%
Closed Sales	17	22	+ 29.4%	105	88	- 16.2%
Days on Market Until Sale	83	60	- 27.7%	74	63	- 14.9%
Median Sales Price*	\$145,000	<b>\$150,250</b>	+ 3.6%	\$131,000	<b>\$137,500</b>	+ 5.0%
Average Sales Price*	\$183,875	<b>\$168,786</b>	- 8.2%	\$147,365	<b>\$145,173</b>	- 1.5%
Percent of List Price Received*	101.5%	<b>98.7%</b>	- 2.8%	99.0%	<b>96.1%</b>	- 2.9%
Inventory of Homes for Sale	49	19	- 61.2%	—	—	—
Months Supply of Inventory	2.6	1.2	- 53.8%	—	—	—

Condo-Villa	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	1	1	0.0%	7	5	- 28.6%
Pending Sales	1	1	0.0%	6	4	- 33.3%
Closed Sales	3	1	- 66.7%	6	4	- 33.3%
Days on Market Until Sale	35	72	+ 105.7%	40	41	+ 2.5%
Median Sales Price*	\$132,500	<b>\$109,400</b>	- 17.4%	\$174,700	<b>\$178,300</b>	+ 2.1%
Average Sales Price*	\$167,467	<b>\$109,400</b>	- 34.7%	\$179,133	<b>\$175,250</b>	- 2.2%
Percent of List Price Received*	102.9%	<b>99.5%</b>	- 3.3%	100.9%	<b>99.7%</b>	- 1.2%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.6	1.6	+ 166.7%	—	—	—

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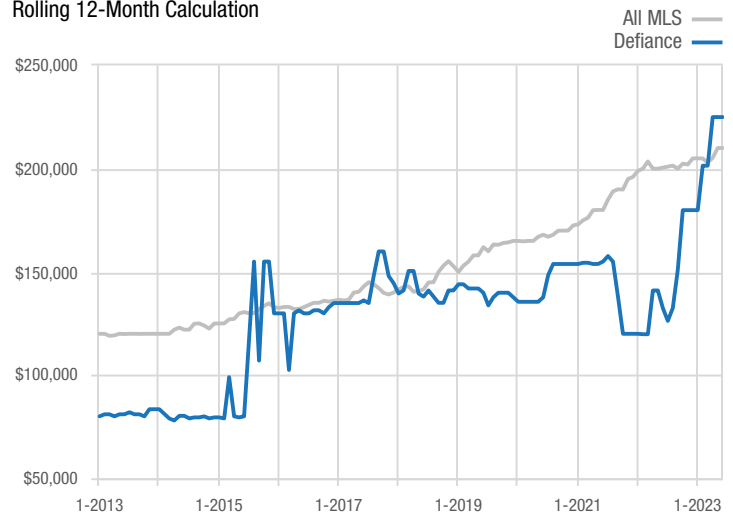
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Napoleon

MLS Area 76: 43545

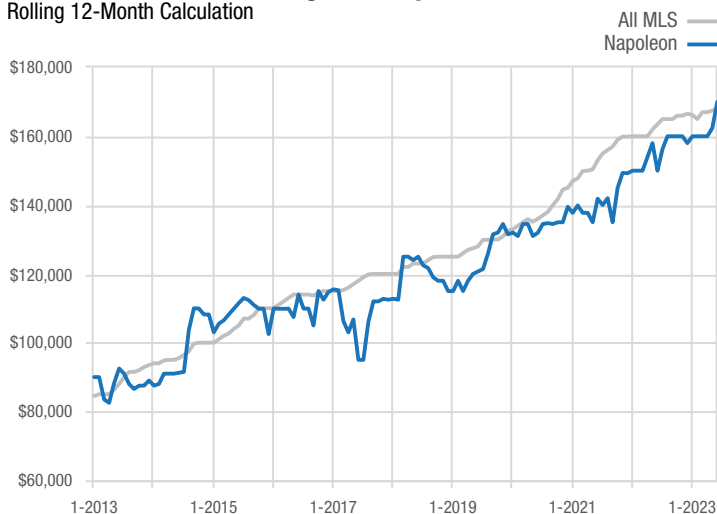
Single Family	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	19	9	- 52.6%	78	32	- 59.0%
Pending Sales	17	5	- 70.6%	63	38	- 39.7%
Closed Sales	14	7	- 50.0%	58	38	- 34.5%
Days on Market Until Sale	77	42	- 45.5%	62	95	+ 53.2%
Median Sales Price*	\$150,000	<b>\$200,000</b>	+ 33.3%	\$158,000	<b>\$186,250</b>	+ 17.9%
Average Sales Price*	\$170,900	<b>\$201,057</b>	+ 17.6%	\$179,562	<b>\$196,434</b>	+ 9.4%
Percent of List Price Received*	96.9%	<b>103.2%</b>	+ 6.5%	98.3%	<b>97.9%</b>	- 0.4%
Inventory of Homes for Sale	29	14	- 51.7%	—	—	—
Months Supply of Inventory	2.7	1.6	- 40.7%	—	—	—

Condo-Villa	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	1	0	- 100.0%	2	1	- 50.0%
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	1	1	0.0%
Days on Market Until Sale	—	—	—	15	8	- 46.7%
Median Sales Price*	—	—	—	\$239,500	<b>\$312,683</b>	+ 30.6%
Average Sales Price*	—	—	—	\$239,500	<b>\$312,683</b>	+ 30.6%
Percent of List Price Received*	—	—	—	100.0%	<b>100.0%</b>	0.0%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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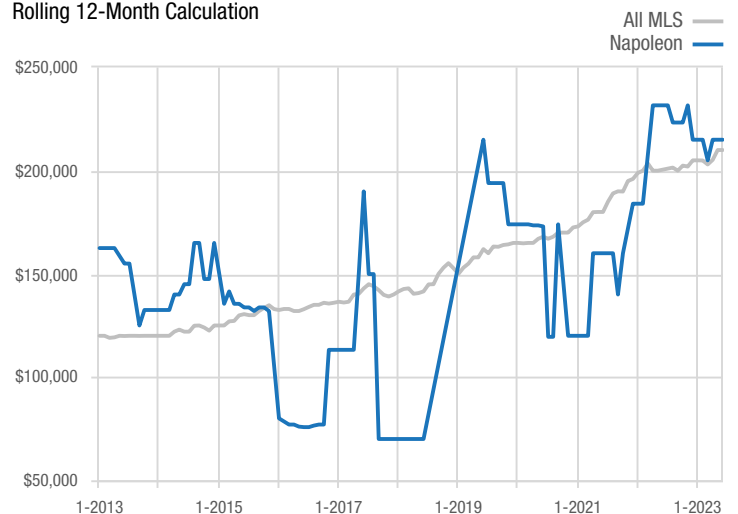
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Bryan

MLS Area 87: 43506

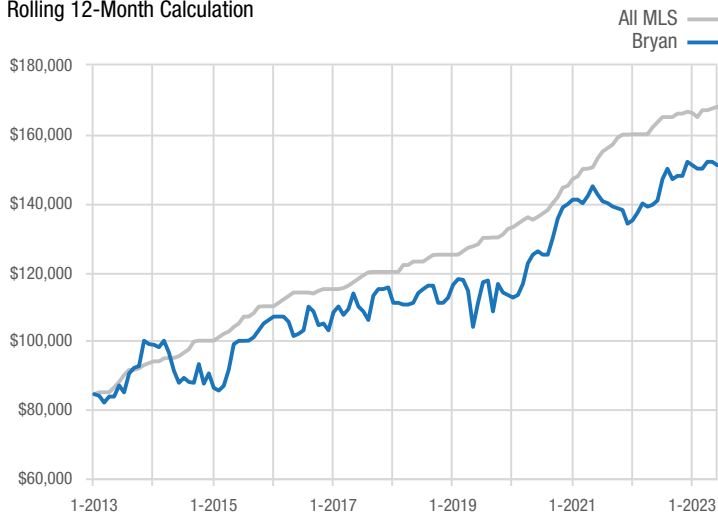
Single Family	June			Year to Date		
Key Metrics	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	21	15	- 28.6%	108	77	- 28.7%
Pending Sales	18	10	- 44.4%	97	81	- 16.5%
Closed Sales	21	17	- 19.0%	102	82	- 19.6%
Days on Market Until Sale	68	69	+ 1.5%	70	79	+ 12.9%
Median Sales Price*	\$145,000	<b>\$139,500</b>	- 3.8%	\$155,000	<b>\$150,750</b>	- 2.7%
Average Sales Price*	\$192,557	<b>\$168,556</b>	- 12.5%	\$181,893	<b>\$155,536</b>	- 14.5%
Percent of List Price Received*	99.0%	<b>98.6%</b>	- 0.4%	99.6%	<b>97.2%</b>	- 2.4%
Inventory of Homes for Sale	41	25	- 39.0%	—	—	—
Months Supply of Inventory	2.3	1.8	- 21.7%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	—	4	1	- 75.0%
Pending Sales	1	0	- 100.0%	4	2	- 50.0%
Closed Sales	0	0	—	3	2	- 33.3%
Days on Market Until Sale	—	—	—	40	62	+ 55.0%
Median Sales Price*	—	—	—	\$198,000	<b>\$170,000</b>	- 14.1%
Average Sales Price*	—	—	—	\$207,667	<b>\$170,000</b>	- 18.1%
Percent of List Price Received*	—	—	—	106.2%	<b>96.4%</b>	- 9.2%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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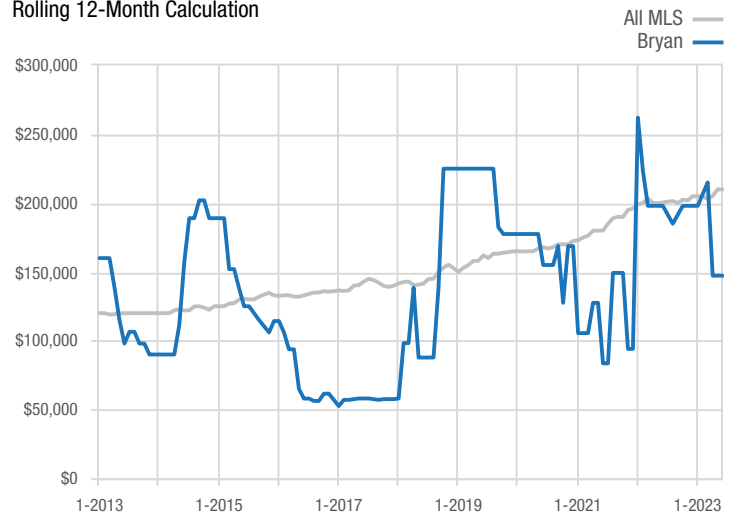
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wauseon

MLS Area 96: 43567

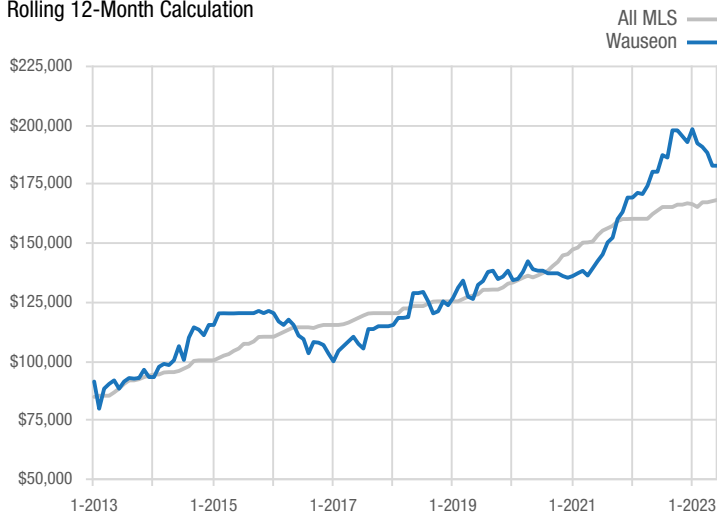
Single Family	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	27	10	- 63.0%	83	50	- 39.8%
Pending Sales	11	10	- 9.1%	48	39	- 18.8%
Closed Sales	9	10	+ 11.1%	45	38	- 15.6%
Days on Market Until Sale	58	74	+ 27.6%	66	82	+ 24.2%
Median Sales Price*	\$190,000	<b>\$203,350</b>	+ 7.0%	\$200,250	<b>\$177,500</b>	- 11.4%
Average Sales Price*	\$218,988	<b>\$246,770</b>	+ 12.7%	\$212,429	<b>\$203,361</b>	- 4.3%
Percent of List Price Received*	103.0%	<b>102.0%</b>	- 1.0%	99.4%	<b>98.0%</b>	- 1.4%
Inventory of Homes for Sale	40	19	- 52.5%	—	—	—
Months Supply of Inventory	4.0	2.2	- 45.0%	—	—	—

Condo-Villa	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	1	—	1	4	+ 300.0%
Pending Sales	1	0	- 100.0%	1	3	+ 200.0%
Closed Sales	1	0	- 100.0%	1	3	+ 200.0%
Days on Market Until Sale	14	—	—	14	33	+ 135.7%
Median Sales Price*	\$103,000	—	—	\$103,000	<b>\$90,000</b>	- 12.6%
Average Sales Price*	\$103,000	—	—	\$103,000	<b>\$146,667</b>	+ 42.4%
Percent of List Price Received*	103.5%	—	—	103.5%	<b>98.4%</b>	- 4.9%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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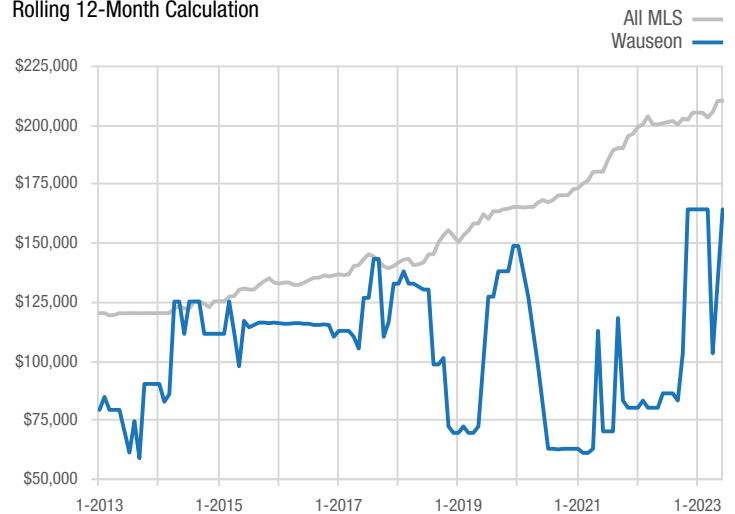
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Archbold

MLS Area 98: 43502

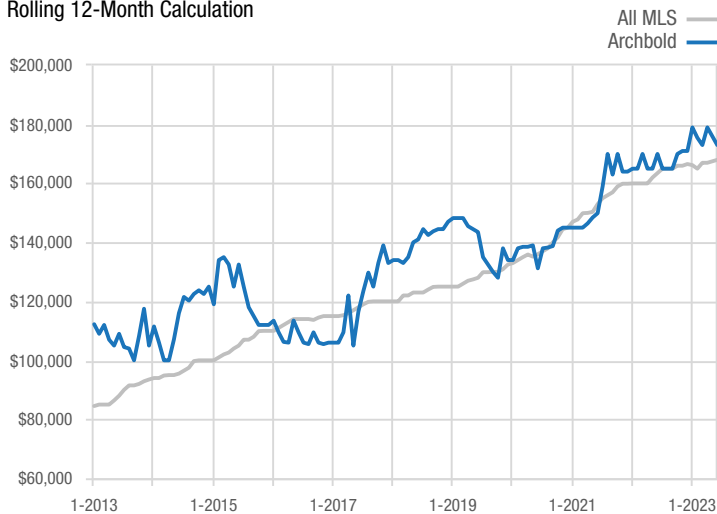
Single Family	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	6	2	- 66.7%	27	28	+ 3.7%
Pending Sales	3	1	- 66.7%	25	28	+ 12.0%
Closed Sales	3	4	+ 33.3%	25	31	+ 24.0%
Days on Market Until Sale	56	32	- 42.9%	68	58	- 14.7%
Median Sales Price*	\$172,000	<b>\$120,445</b>	- 30.0%	\$170,000	<b>\$173,000</b>	+ 1.8%
Average Sales Price*	\$203,500	<b>\$150,223</b>	- 26.2%	\$184,365	<b>\$187,527</b>	+ 1.7%
Percent of List Price Received*	100.5%	<b>103.9%</b>	+ 3.4%	99.1%	<b>99.5%</b>	+ 0.4%
Inventory of Homes for Sale	8	7	- 12.5%	—	—	—
Months Supply of Inventory	1.7	1.5	- 11.8%	—	—	—

Condo-Villa	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	1	—	0	2	—
Pending Sales	0	0	—	0	2	—
Closed Sales	0	0	—	0	2	—
Days on Market Until Sale	—	—	—	—	106	—
Median Sales Price*	—	—	—	—	<b>\$154,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$154,000</b>	—
Percent of List Price Received*	—	—	—	—	<b>99.4%</b>	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

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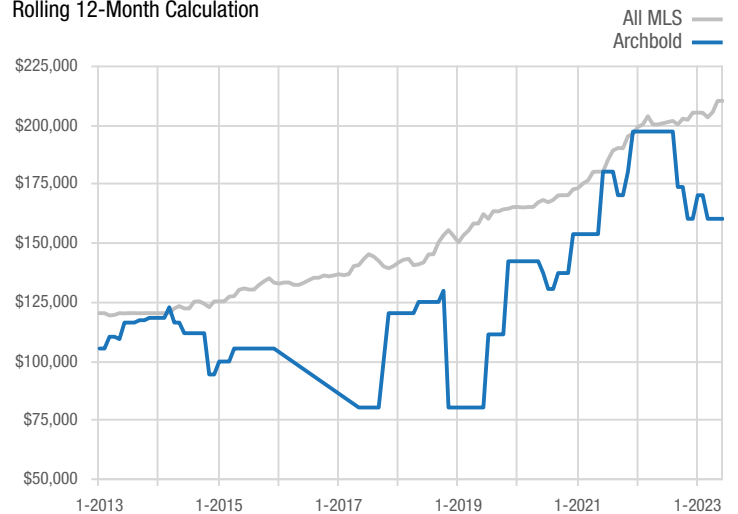
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Defiance County

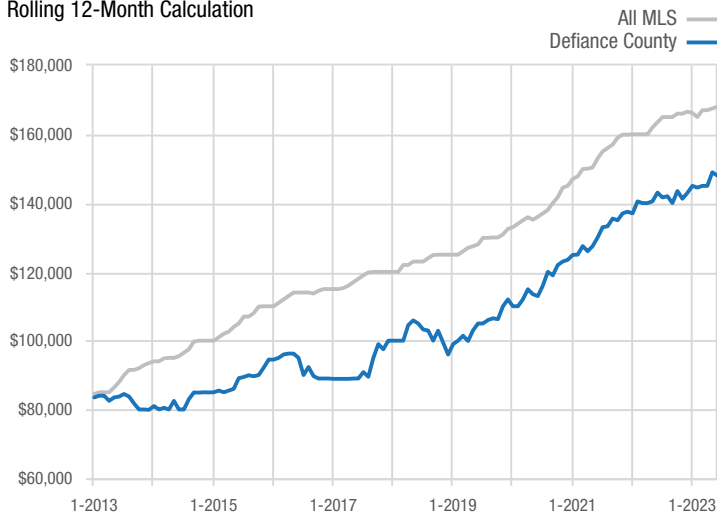
Single Family Key Metrics	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	55	<b>35</b>	- 36.4%	218	<b>188</b>	- 13.8%
Pending Sales	23	<b>41</b>	+ 78.3%	175	<b>170</b>	- 2.9%
Closed Sales	28	<b>38</b>	+ 35.7%	176	<b>163</b>	- 7.4%
Days on Market Until Sale	79	<b>69</b>	- 12.7%	75	<b>69</b>	- 8.0%
Median Sales Price*	\$180,000	<b>\$158,950</b>	- 11.7%	\$142,500	<b>\$151,250</b>	+ 6.1%
Average Sales Price*	\$202,335	<b>\$190,582</b>	- 5.8%	\$153,680	<b>\$164,587</b>	+ 7.1%
Percent of List Price Received*	100.2%	<b>99.0%</b>	- 1.2%	98.4%	<b>97.4%</b>	- 1.0%
Inventory of Homes for Sale	97	<b>67</b>	- 30.9%	—	—	—
Months Supply of Inventory	2.8	<b>2.1</b>	- 25.0%	—	—	—

Condo-Villa Key Metrics	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	1	<b>2</b>	+ 100.0%	11	<b>12</b>	+ 9.1%
Pending Sales	3	<b>3</b>	0.0%	10	<b>9</b>	- 10.0%
Closed Sales	4	<b>3</b>	- 25.0%	10	<b>8</b>	- 20.0%
Days on Market Until Sale	35	<b>71</b>	+ 102.9%	44	<b>47</b>	+ 6.8%
Median Sales Price*	\$126,250	<b>\$135,000</b>	+ 6.9%	\$151,000	<b>\$136,500</b>	- 9.6%
Average Sales Price*	\$145,600	<b>\$143,133</b>	- 1.7%	\$154,280	<b>\$161,125</b>	+ 4.4%
Percent of List Price Received*	102.2%	<b>99.2%</b>	- 2.9%	100.1%	<b>99.1%</b>	- 1.0%
Inventory of Homes for Sale	2	<b>4</b>	+ 100.0%	—	—	—
Months Supply of Inventory	0.8	<b>2.5</b>	+ 212.5%	—	—	—

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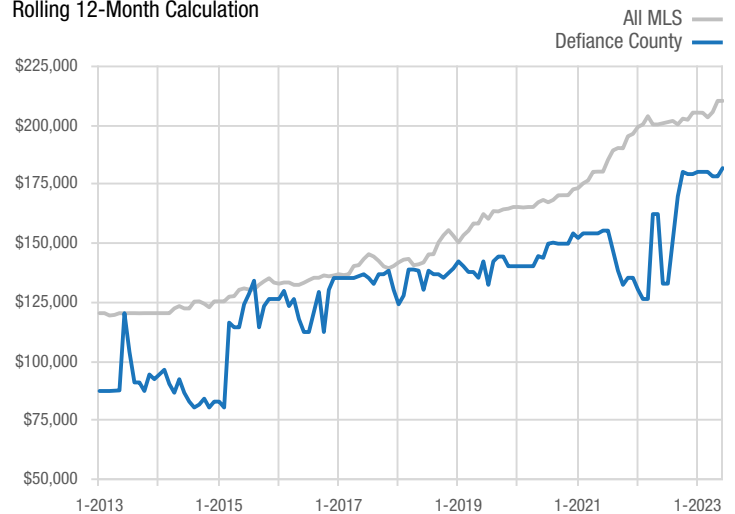
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Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Fulton County

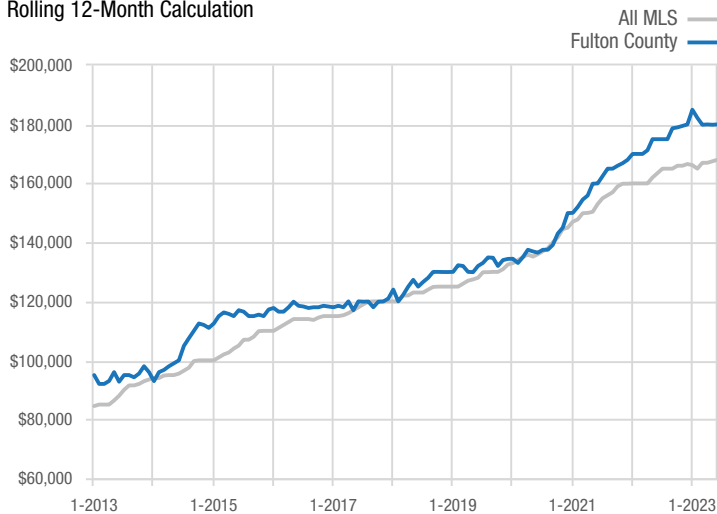
Single Family	June			Year to Date		
Key Metrics	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	67	<b>24</b>	- 64.2%	241	<b>184</b>	- 23.7%
Pending Sales	37	<b>28</b>	- 24.3%	175	<b>160</b>	- 8.6%
Closed Sales	35	<b>35</b>	0.0%	173	<b>165</b>	- 4.6%
Days on Market Until Sale	43	<b>47</b>	+ 9.3%	59	<b>60</b>	+ 1.7%
Median Sales Price*	\$197,500	<b>\$191,250</b>	- 3.2%	\$183,000	<b>\$180,000</b>	- 1.6%
Average Sales Price*	\$200,814	<b>\$234,538</b>	+ 16.8%	\$198,447	<b>\$205,941</b>	+ 3.8%
Percent of List Price Received*	102.4%	<b>102.7%</b>	+ 0.3%	100.1%	<b>99.8%</b>	- 0.3%
Inventory of Homes for Sale	96	<b>55</b>	- 42.7%	—	—	—
Months Supply of Inventory	2.7	<b>1.8</b>	- 33.3%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	<b>2</b>	—	2	<b>6</b>	+ 200.0%
Pending Sales	1	<b>0</b>	- 100.0%	1	<b>5</b>	+ 400.0%
Closed Sales	1	<b>0</b>	- 100.0%	1	<b>5</b>	+ 400.0%
Days on Market Until Sale	14	—	—	14	<b>62</b>	+ 342.9%
Median Sales Price*	\$103,000	—	—	\$103,000	<b>\$118,000</b>	+ 14.6%
Average Sales Price*	\$103,000	—	—	\$103,000	<b>\$149,600</b>	+ 45.2%
Percent of List Price Received*	103.5%	—	—	103.5%	<b>98.8%</b>	- 4.5%
Inventory of Homes for Sale	1	<b>3</b>	+ 200.0%	—	—	—
Months Supply of Inventory	0.6	<b>2.1</b>	+ 250.0%	—	—	—

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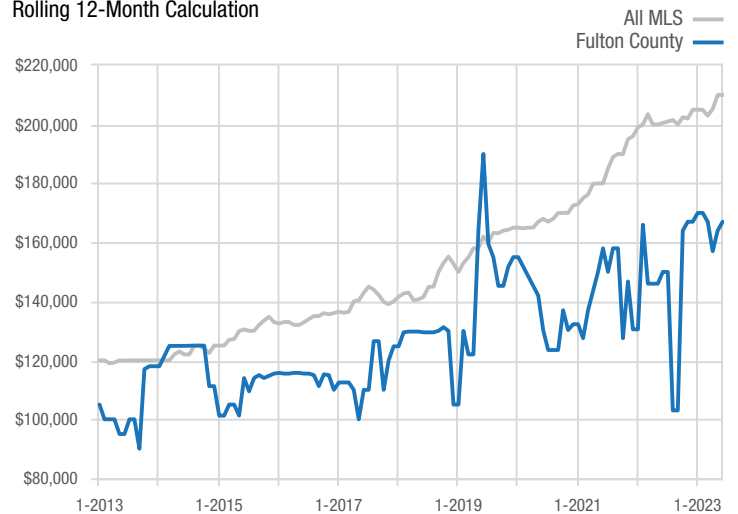
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – June 2023

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## Henry County

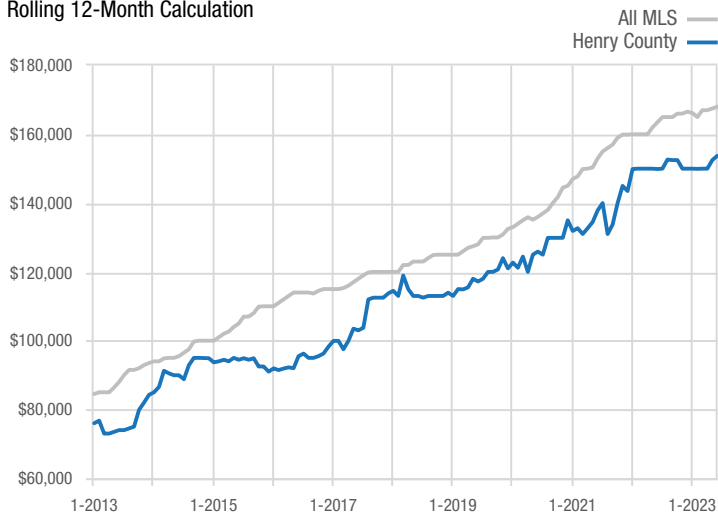
Single Family	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	29	19	- 34.5%	145	84	- 42.1%
Pending Sales	34	13	- 61.8%	127	77	- 39.4%
Closed Sales	25	17	- 32.0%	115	77	- 33.0%
Days on Market Until Sale	79	52	- 34.2%	69	77	+ 11.6%
Median Sales Price*	\$151,400	<b>\$189,000</b>	+ 24.8%	\$150,000	<b>\$166,000</b>	+ 10.7%
Average Sales Price*	\$178,925	<b>\$182,018</b>	+ 1.7%	\$180,753	<b>\$181,106</b>	+ 0.2%
Percent of List Price Received*	95.4%	<b>100.1%</b>	+ 4.9%	98.4%	<b>97.5%</b>	- 0.9%
Inventory of Homes for Sale	46	34	- 26.1%	—	—	—
Months Supply of Inventory	2.2	2.0	- 9.1%	—	—	—

Condo-Villa	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	1	0	- 100.0%	2	1	- 50.0%
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	1	1	0.0%
Days on Market Until Sale	—	—	—	15	8	- 46.7%
Median Sales Price*	—	—	—	\$239,500	<b>\$312,683</b>	+ 30.6%
Average Sales Price*	—	—	—	\$239,500	<b>\$312,683</b>	+ 30.6%
Percent of List Price Received*	—	—	—	100.0%	<b>100.0%</b>	0.0%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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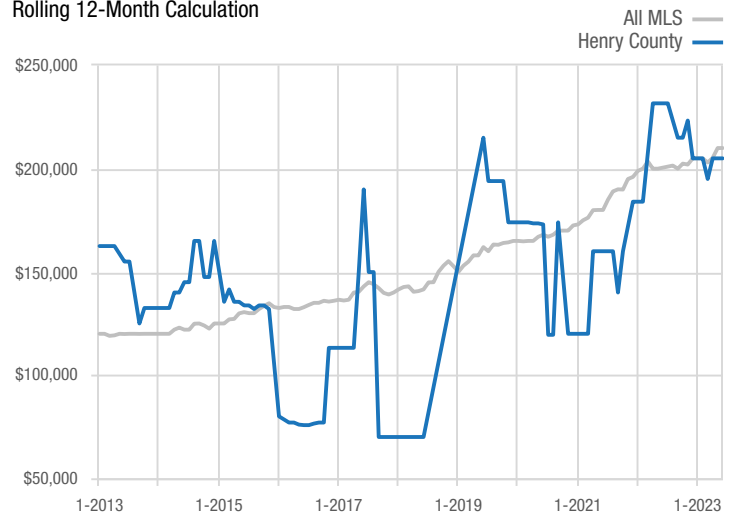
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Paulding County

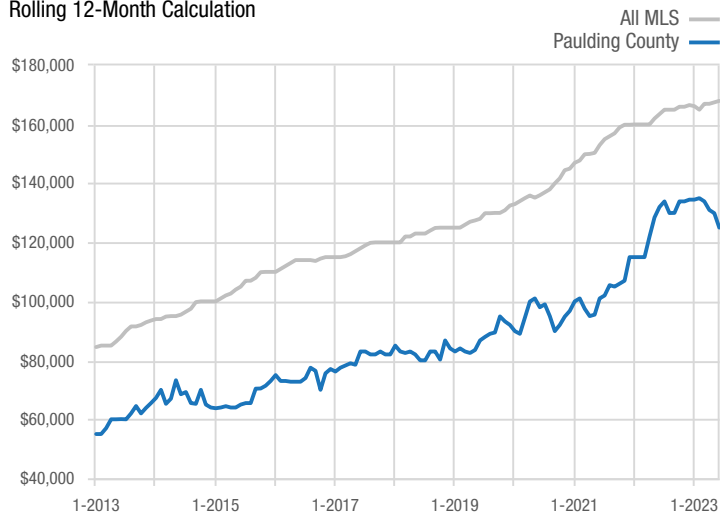
Single Family	June			Year to Date		
Key Metrics	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	18	15	- 16.7%	97	85	- 12.4%
Pending Sales	23	7	- 69.6%	81	68	- 16.0%
Closed Sales	19	8	- 57.9%	79	69	- 12.7%
Days on Market Until Sale	48	62	+ 29.2%	66	74	+ 12.1%
Median Sales Price*	\$165,000	<b>\$144,950</b>	- 12.2%	\$144,000	<b>\$125,000</b>	- 13.2%
Average Sales Price*	\$193,532	<b>\$166,550</b>	- 13.9%	\$160,787	<b>\$142,322</b>	- 11.5%
Percent of List Price Received*	100.4%	<b>99.9%</b>	- 0.5%	98.4%	<b>96.3%</b>	- 2.1%
Inventory of Homes for Sale	34	28	- 17.6%	—	—	—
Months Supply of Inventory	2.6	2.3	- 11.5%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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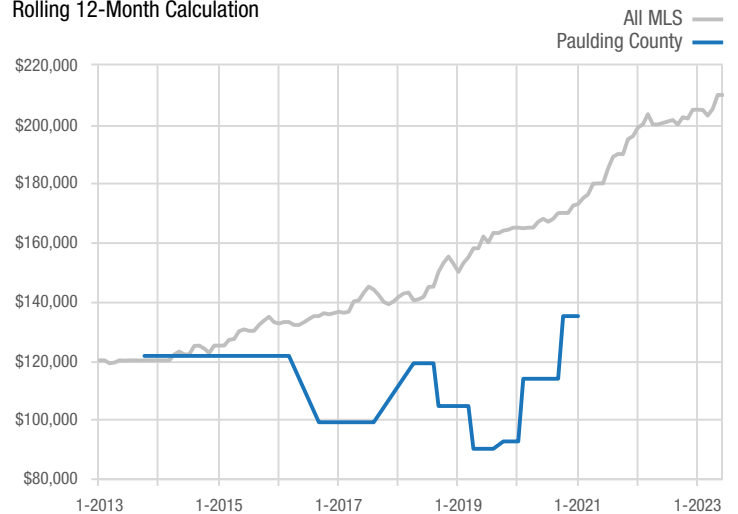
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Putnam County

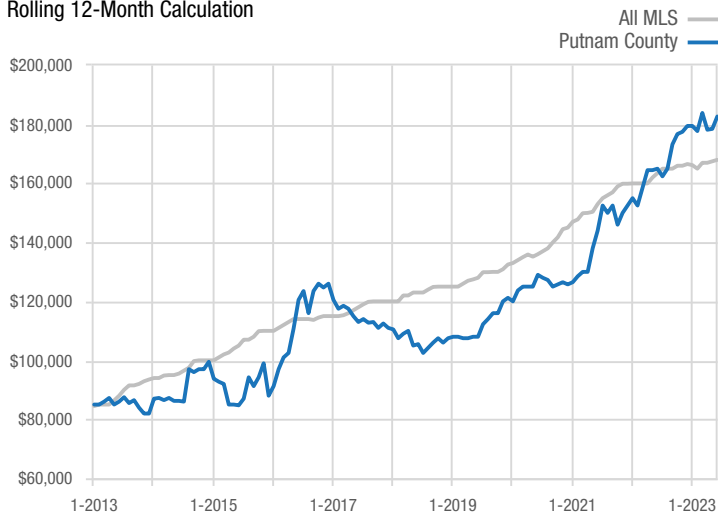
Single Family	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	9	7	- 22.2%	55	40	- 27.3%
Pending Sales	7	3	- 57.1%	47	39	- 17.0%
Closed Sales	8	4	- 50.0%	46	39	- 15.2%
Days on Market Until Sale	64	48	- 25.0%	83	67	- 19.3%
Median Sales Price*	\$140,500	<b>\$185,000</b>	+ 31.7%	\$176,750	<b>\$181,500</b>	+ 2.7%
Average Sales Price*	\$146,250	<b>\$181,150</b>	+ 23.9%	\$195,023	<b>\$181,612</b>	- 6.9%
Percent of List Price Received*	91.6%	<b>105.8%</b>	+ 15.5%	97.1%	<b>99.1%</b>	+ 2.1%
Inventory of Homes for Sale	23	11	- 52.2%	—	—	—
Months Supply of Inventory	2.3	1.4	- 39.1%	—	—	—

Condo-Villa	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	57	—	—
Median Sales Price*	—	—	—	\$193,000	—	—
Average Sales Price*	—	—	—	\$193,000	—	—
Percent of List Price Received*	—	—	—	99.0%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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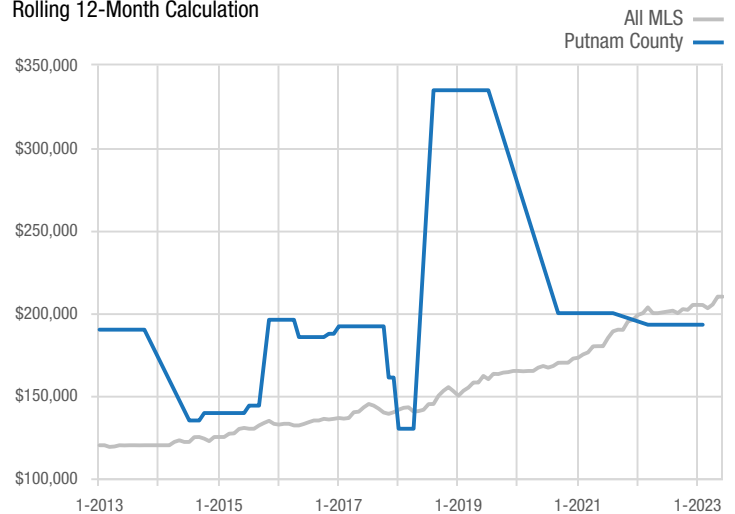
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Williams County

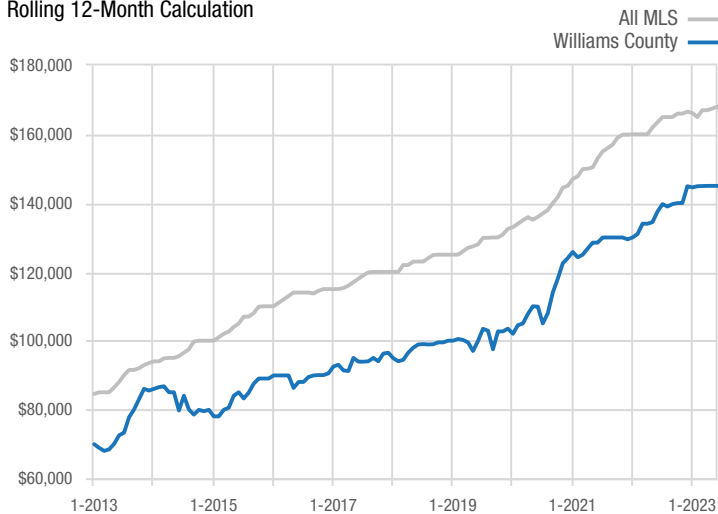
Single Family Key Metrics	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	52	<b>44</b>	- 15.4%	237	<b>216</b>	- 8.9%
Pending Sales	49	<b>35</b>	- 28.6%	208	<b>191</b>	- 8.2%
Closed Sales	48	<b>44</b>	- 8.3%	209	<b>187</b>	- 10.5%
Days on Market Until Sale	62	<b>81</b>	+ 30.6%	74	<b>74</b>	0.0%
Median Sales Price*	\$145,000	<b>\$133,000</b>	- 8.3%	\$140,000	<b>\$140,500</b>	+ 0.4%
Average Sales Price*	\$170,723	<b>\$157,049</b>	- 8.0%	\$161,816	<b>\$162,853</b>	+ 0.6%
Percent of List Price Received*	98.7%	<b>99.6%</b>	+ 0.9%	98.2%	<b>98.0%</b>	- 0.2%
Inventory of Homes for Sale	99	<b>79</b>	- 20.2%	—	—	—
Months Supply of Inventory	2.5	<b>2.4</b>	- 4.0%	—	—	—

Condo-Villa Key Metrics	June			Year to Date		
	2022	2023	% Change	Thru 6-2022	Thru 6-2023	% Change
New Listings	0	<b>0</b>	—	4	<b>4</b>	0.0%
Pending Sales	1	<b>0</b>	- 100.0%	4	<b>2</b>	- 50.0%
Closed Sales	0	<b>0</b>	—	3	<b>2</b>	- 33.3%
Days on Market Until Sale	—	—	—	40	<b>62</b>	+ 55.0%
Median Sales Price*	—	—	—	\$198,000	<b>\$170,000</b>	- 14.1%
Average Sales Price*	—	—	—	\$207,667	<b>\$170,000</b>	- 18.1%
Percent of List Price Received*	—	—	—	106.2%	<b>96.4%</b>	- 9.2%
Inventory of Homes for Sale	2	<b>2</b>	0.0%	—	—	—
Months Supply of Inventory	1.8	<b>1.5</b>	- 16.7%	—	—	—

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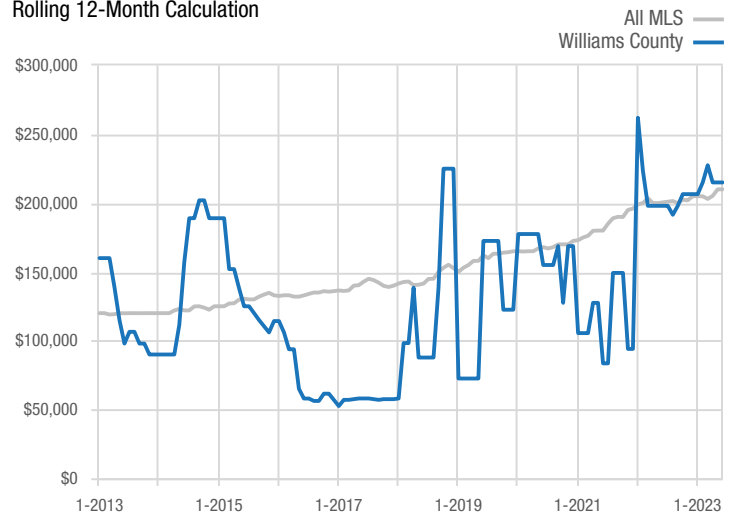
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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