

## Local Market Update – 1st Quarter

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## Single Family Homes

Lucas & Upper Wood Counties	1st Quarter		
	2022	2023	% Change
<b>Key Metrics</b>			
New Listings	1,392	<b>1,323</b>	-5.0%
Days on Market	67	<b>67</b>	0.0%
Median Sales Price	\$147,500	<b>\$147,250</b>	-0.2%
Percent of List Price Received	101%	<b>100%</b>	-1.0%

Hancock & Wyandot Counties	1st Quarter		
	2022	2023	% Change
<b>Key Metrics</b>			
New Listings	237	<b>208</b>	-12.2%
Days on Market	75	<b>77</b>	2.7%
Median Sales Price	\$185,000	<b>\$199,000</b>	7.6%
Percent of List Price Received	98%	<b>99%</b>	1.0%

Western Counties	1st Quarter		
	2022	2023	% Change
<b>Key Metrics</b>			
New Listings	382	<b>375</b>	-1.8%
Closed Sales	363	<b>320</b>	-11.8%
Days on Market	77	<b>77</b>	0.0%
SP\$/SqFt	\$99.11	<b>\$100.16</b>	1.1%
Median Sales Price	\$145,000	<b>\$155,000</b>	6.9%
Average Sales Price	\$165,641	<b>\$165,687</b>	0.0%
Percent of List Price Received	98%	<b>97%</b>	-1.0%
Total Volume	\$60,127,705	<b>\$53,019,758</b>	-11.8%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# Marketwatch Report

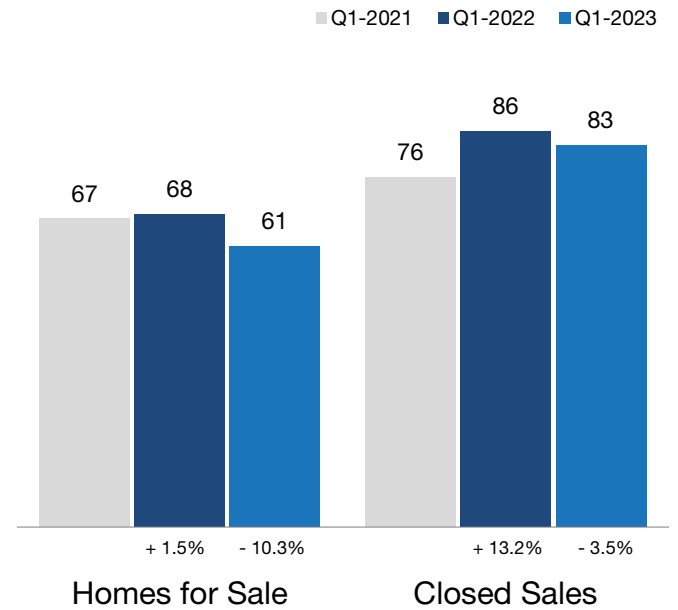
## Q1-2023



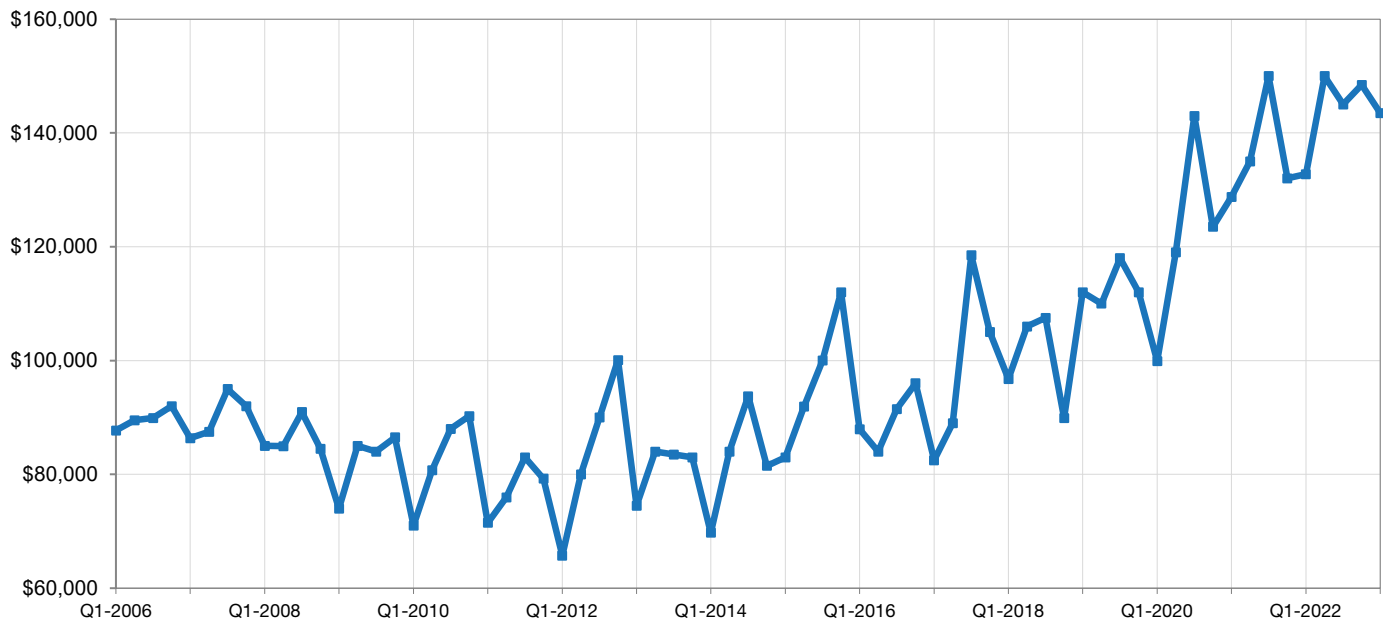
## Defiance County

Key Metrics	Q1-2023	1-Year Change
Median Sales Price	\$143,500	+ 8.1%
Average Sales Price	\$152,667	+ 4.3%
Pct. of Orig. Price Rec'd.	94.3%	- 1.6%
Homes for Sale	61	- 10.3%
Closed Sales	83	- 3.5%
Months Supply	1.9	+ 5.1%
Days on Market	75	+ 3.5%

### Market Activity



### Historical Median Sales Price for Defiance County



# Marketwatch Report

## Q1-2023



## Defiance County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change
43506	\$144,000	- 8.0%	93.3%	- 5.2%	79	+ 8.8%	49	- 14.0%
43512	\$141,200	+ 6.2%	94.1%	- 2.3%	73	+ 6.8%	66	- 4.3%
43517	\$194,000	+ 40.1%	81.8%	- 15.7%	114	+ 20.3%	4	- 33.3%
43526	\$175,000	+ 38.6%	93.4%	- 0.4%	97	+ 7.8%	12	+ 9.1%
43527	\$58,000	- 61.3%	96.8%	+ 4.5%	54	- 8.5%	2	- 33.3%
43536	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43548	\$0	--	0.0%	--	0	--	0	--
43549	\$105,000	+ 23.5%	108.0%	+ 8.0%	58	+ 22.3%	2	+ 100.0%
43556	\$144,000	+ 42.1%	91.7%	- 6.9%	60	- 43.6%	4	- 20.0%
45821	\$160,000	+ 39.1%	101.2%	- 2.0%	97	+ 44.8%	3	0.0%

# Marketwatch Report

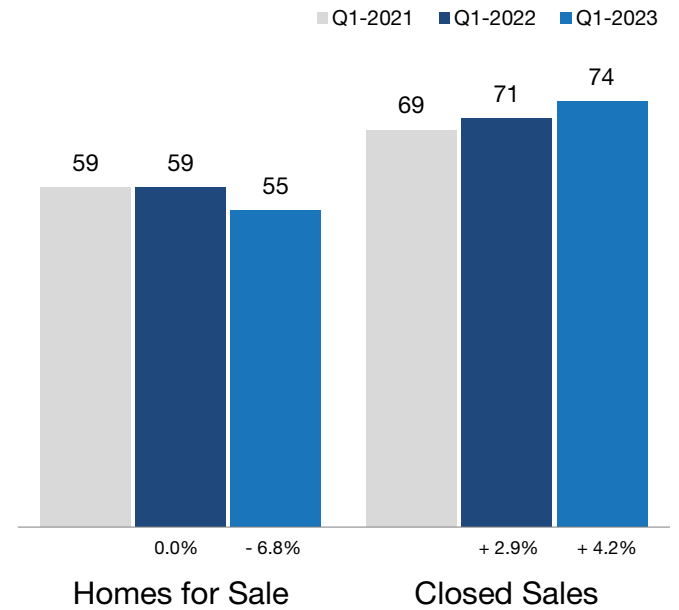
## Q1-2023



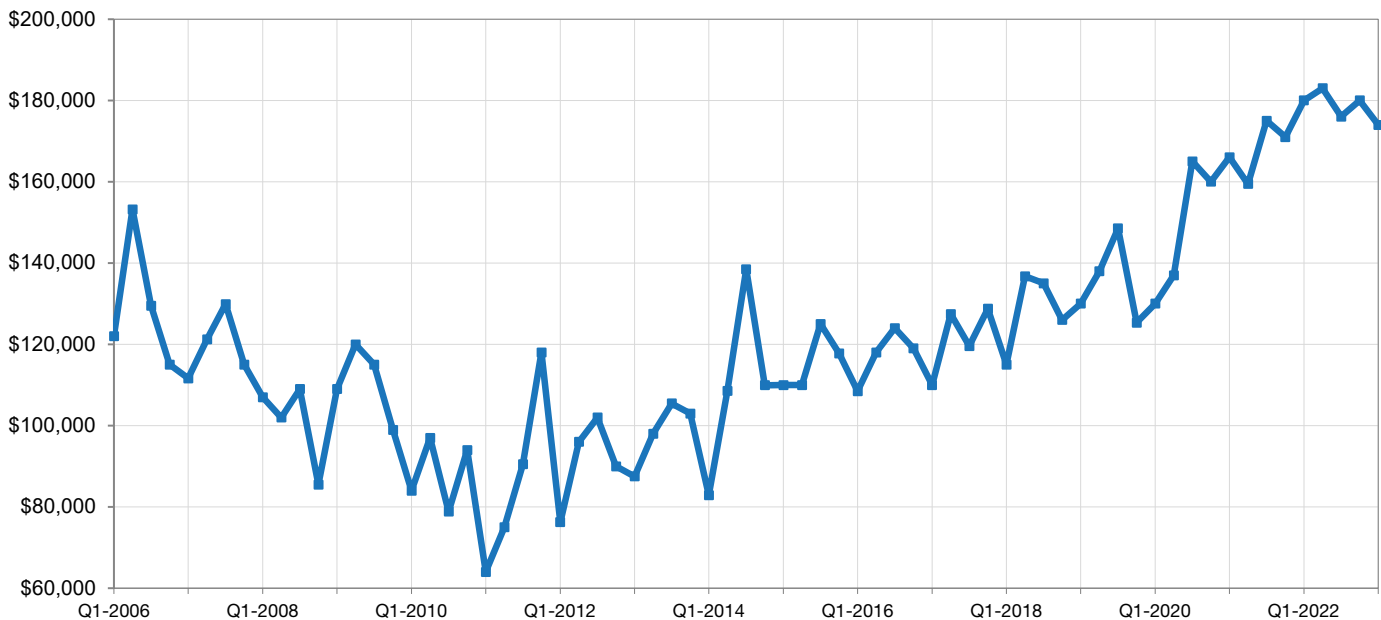
## Fulton County

Key Metrics	Q1-2023	1-Year Change
Median Sales Price	\$174,000	- 3.3%
Average Sales Price	\$193,647	+ 0.1%
Pct. of Orig. Price Rec'd.	96.2%	- 0.5%
Homes for Sale	55	- 6.8%
Closed Sales	74	+ 4.2%
Months Supply	1.7	+ 2.8%
Days on Market	70	+ 4.7%

### Market Activity



### Historical Median Sales Price for Fulton County



# Marketwatch Report

## Q1-2023



## Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change
43502	\$180,000	- 4.8%	98.9%	+ 6.8%	65	- 30.7%	18	+ 125.0%
43504	\$0	--	0.0%	--	0	--	0	--
43515	\$163,000	- 4.1%	95.0%	- 0.6%	73	+ 33.5%	15	- 6.3%
43521	\$69,900	- 44.1%	100.0%	+ 3.6%	42	- 20.3%	1	- 66.7%
43532	\$142,500	- 35.2%	83.0%	- 14.4%	107	+ 13.5%	3	- 57.1%
43533	\$110,000	+ 40.1%	102.4%	- 8.7%	80	+ 91.3%	3	+ 200.0%
43540	\$396,000	+ 173.1%	100.1%	- 10.2%	48	+ 20.0%	1	0.0%
43557	\$142,000	- 5.3%	101.9%	+ 8.0%	60	- 22.3%	5	- 44.4%
43558	\$211,000	+ 2.9%	98.2%	+ 0.3%	58	- 4.2%	24	- 17.2%
43567	\$180,000	- 16.3%	89.7%	- 8.0%	88	+ 24.0%	16	- 23.8%
43570	\$142,500	+ 280.0%	96.9%	+ 16.0%	46	- 83.6%	6	+ 500.0%

# Marketwatch Report

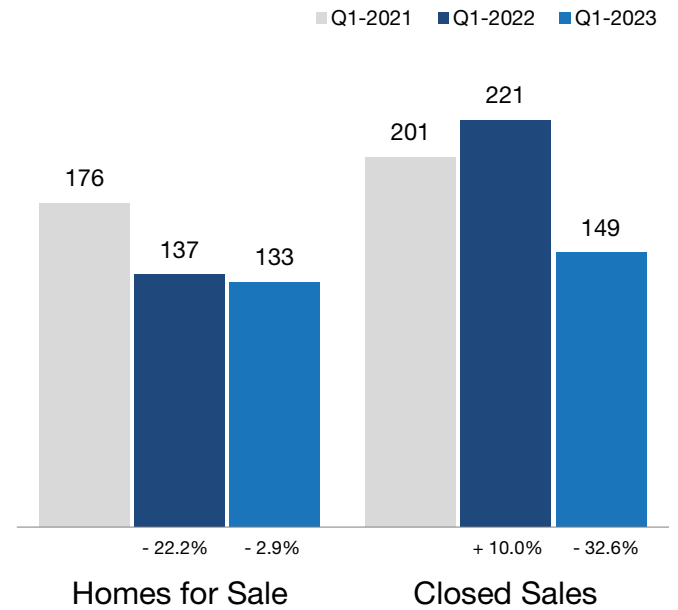
## Q1-2023



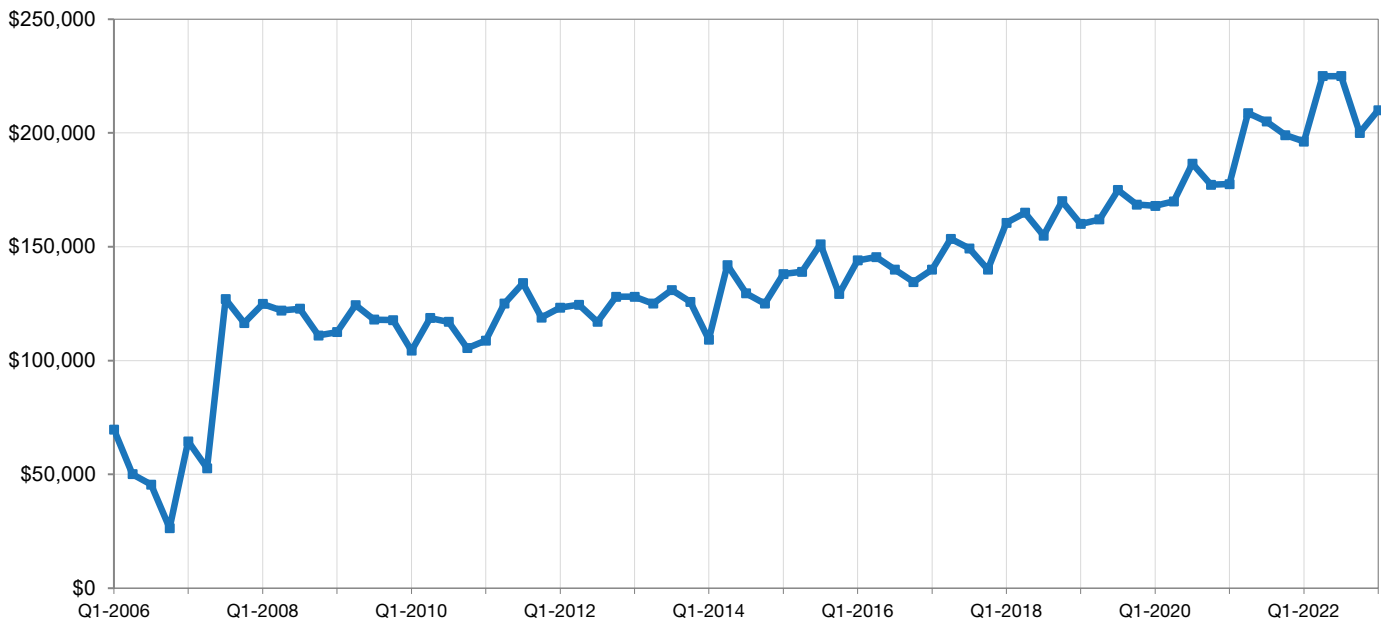
# Hancock County

Key Metrics	Q1-2023	1-Year Change
Median Sales Price	\$210,000	+ 7.0%
Average Sales Price	\$234,077	+ 0.3%
Pct. of Orig. Price Rec'd.	97.3%	+ 1.1%
Homes for Sale	133	- 2.9%
Closed Sales	149	- 32.6%
Months Supply	1.8	+ 30.8%
Days on Market	72	- 2.9%

## Market Activity



## Historical Median Sales Price for Hancock County



# Marketwatch Report

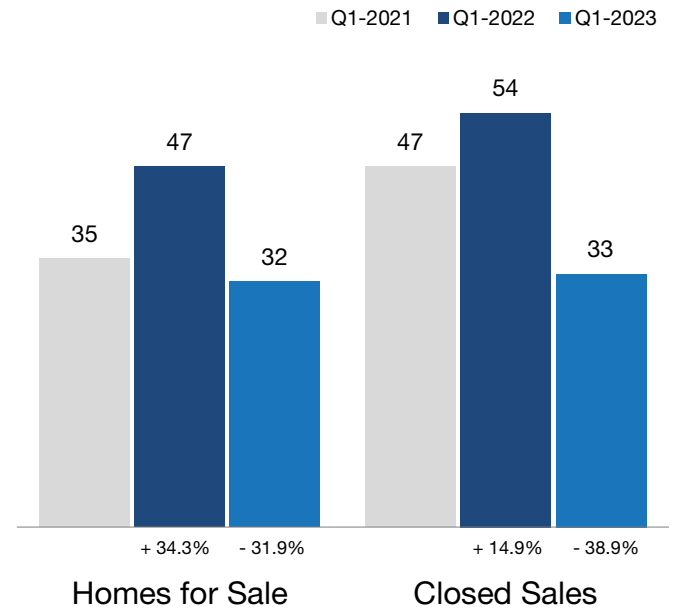
Q1-2023



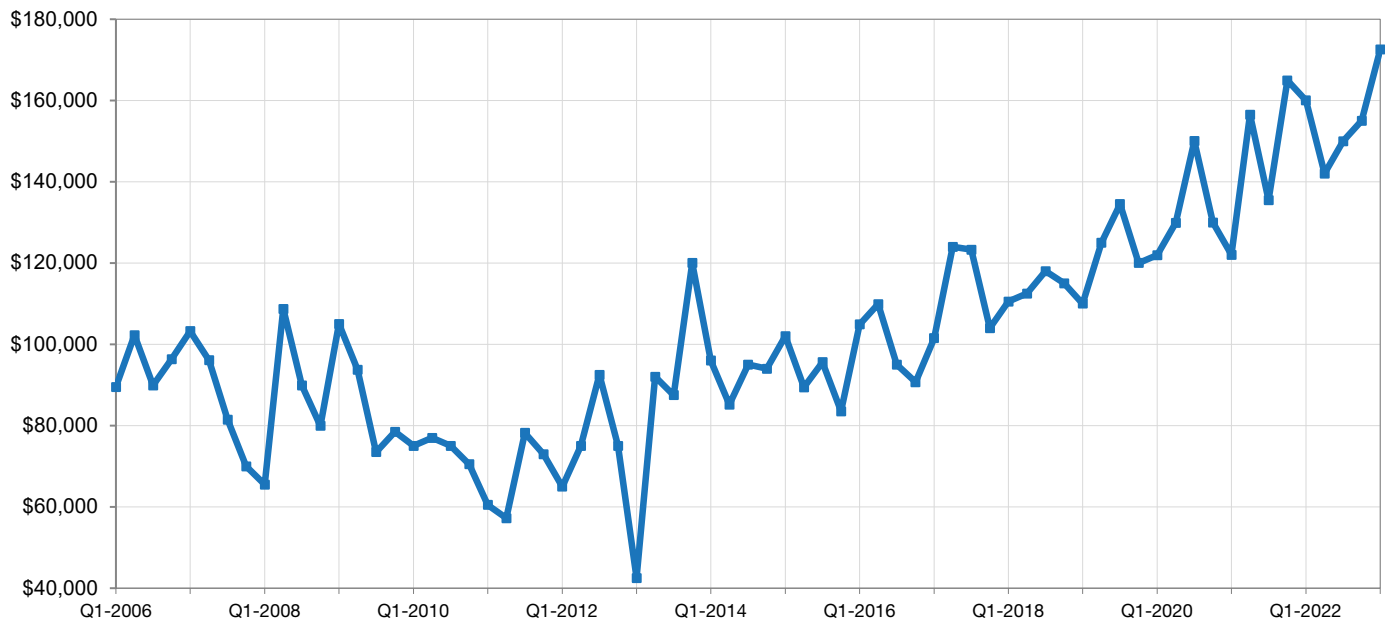
## Henry County

Key Metrics	Q1-2023	1-Year Change
Median Sales Price	\$172,500	+ 7.8%
Average Sales Price	\$182,419	- 0.5%
Pct. of Orig. Price Rec'd.	91.9%	- 5.9%
Homes for Sale	32	- 31.9%
Closed Sales	33	- 38.9%
Months Supply	1.6	- 33.9%
Days on Market	102	+ 52.7%

### Market Activity



### Historical Median Sales Price for Henry County



# Marketwatch Report

Q1-2023



## Henry County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change
43502	\$180,000	- 4.8%	98.9%	+ 6.8%	65	- 30.7%	18	+ 125.0%
43511	\$150,000	+ 275.0%	85.5%	- 3.8%	93	+ 287.5%	1	0.0%
43516	\$150,750	+ 16.0%	98.7%	+ 0.9%	39	- 50.0%	2	- 33.3%
43522	\$275,000	+ 69.3%	76.8%	- 23.8%	108	+ 150.0%	4	+ 33.3%
43524	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43527	\$58,000	- 61.3%	96.8%	+ 4.5%	54	- 8.5%	2	- 33.3%
43532	\$142,500	- 35.2%	83.0%	- 14.4%	107	+ 13.5%	3	- 57.1%
43534	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43545	\$179,250	+ 10.3%	91.9%	- 4.7%	113	+ 95.0%	24	- 25.0%
43545	\$179,250	+ 10.3%	91.9%	- 4.7%	113	+ 95.0%	24	- 25.0%
43548	\$0	--	0.0%	--	0	--	0	--
43557	\$142,000	- 5.3%	101.9%	+ 8.0%	60	- 22.3%	5	- 44.4%
45856	\$93,950	- 39.8%	98.3%	- 0.9%	49	- 12.9%	4	0.0%



# Marketwatch Report

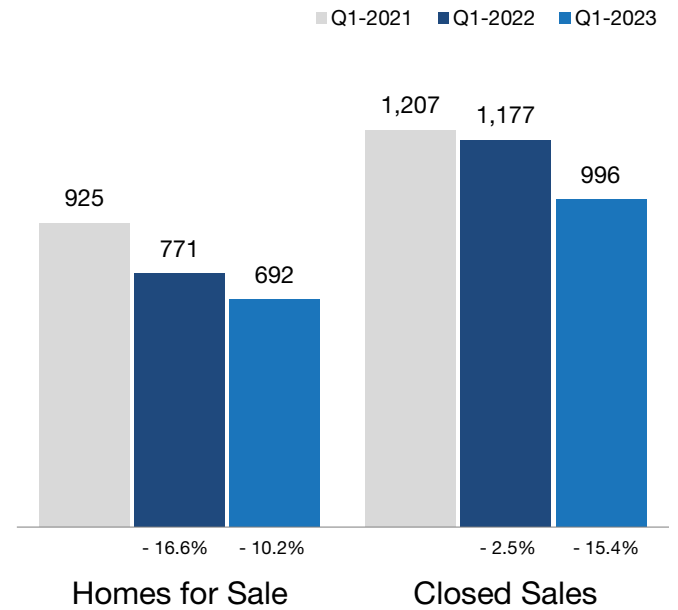
## Q1-2023



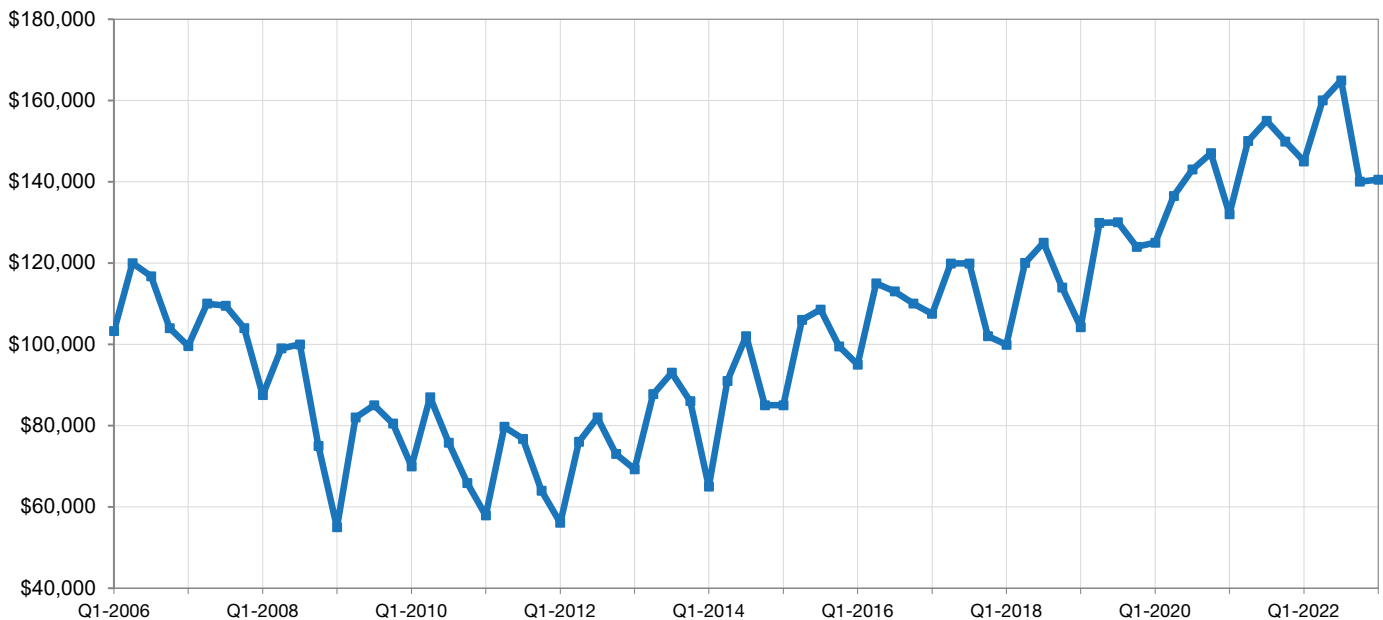
## Lucas County

Key Metrics	Q1-2023	1-Year Change
Median Sales Price	\$140,500	- 3.1%
Average Sales Price	\$169,951	- 3.1%
Pct. of Orig. Price Rec'd.	96.0%	- 2.5%
Homes for Sale	692	- 10.2%
Closed Sales	996	- 15.4%
Months Supply	1.5	+ 0.5%
Days on Market	67	- 0.6%

### Market Activity



### Historical Median Sales Price for Lucas County



# Marketwatch Report

Q1-2023



## Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change
43412	\$143,150	- 29.5%	96.7%	+ 3.8%	69	- 22.3%	5	- 16.7%
43445	\$181,500	--	107.4%	--	56	--	3	--
43504	\$0	--	0.0%	--	0	--	0	--
43522	\$275,000	+ 69.3%	76.8%	- 23.8%	108	+ 150.0%	4	+ 33.3%
43528	\$232,500	0.0%	98.5%	- 2.7%	55	- 15.9%	31	- 11.4%
43532	\$142,500	- 35.2%	83.0%	- 14.4%	107	+ 13.5%	3	- 57.1%
43537	\$250,000	+ 2.0%	97.1%	- 3.1%	62	- 8.6%	64	- 13.5%
43542	\$439,675	- 1.2%	100.9%	- 3.7%	141	- 25.5%	10	- 9.1%
43558	\$211,000	+ 2.9%	98.2%	+ 0.3%	58	- 4.2%	24	- 17.2%
43560	\$275,000	+ 5.8%	97.9%	- 1.3%	65	- 23.4%	93	- 17.7%
43566	\$387,650	+ 7.4%	97.0%	- 3.4%	79	- 3.5%	20	- 35.5%
43571	\$375,000	+ 4.2%	97.1%	- 0.6%	85	+ 10.5%	12	- 50.0%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$39,500	- 82.0%	94.2%	- 2.5%	63	- 0.3%	5	- 16.7%
43605	\$50,950	+ 18.8%	91.8%	- 1.5%	75	+ 20.7%	44	- 10.2%
43606	\$186,500	+ 33.2%	97.1%	+ 2.3%	62	+ 5.4%	43	- 42.7%
43607	\$67,500	+ 0.7%	92.7%	- 2.6%	67	+ 14.8%	62	+ 67.6%
43608	\$33,500	+ 9.8%	92.7%	+ 0.6%	64	- 6.6%	33	+ 10.0%
43609	\$57,450	+ 32.1%	91.3%	- 1.3%	64	- 6.4%	48	- 15.8%
43610	\$38,771	+ 3.3%	83.4%	- 3.5%	97	+ 54.6%	6	- 57.1%
43611	\$134,450	- 1.1%	97.9%	- 1.1%	75	+ 4.5%	49	- 7.5%
43612	\$87,910	- 7.5%	94.6%	- 4.4%	70	+ 20.3%	106	+ 2.9%
43613	\$118,250	- 8.3%	95.3%	- 4.4%	64	+ 7.8%	108	- 9.2%
43614	\$170,000	0.0%	98.3%	- 1.2%	68	+ 22.1%	87	- 13.0%
43615	\$162,500	+ 6.6%	99.2%	- 0.1%	55	- 10.5%	72	- 23.4%
43616	\$183,000	- 5.9%	99.6%	+ 1.1%	46	- 45.1%	27	- 44.9%
43617	\$311,000	+ 28.0%	97.5%	- 7.0%	93	+ 52.5%	15	- 42.3%
43620	\$50,000	- 49.6%	90.2%	- 15.7%	121	- 1.8%	3	- 70.0%
43623	\$149,900	- 3.3%	95.1%	- 6.2%	68	+ 6.6%	49	- 14.0%

# Marketwatch Report

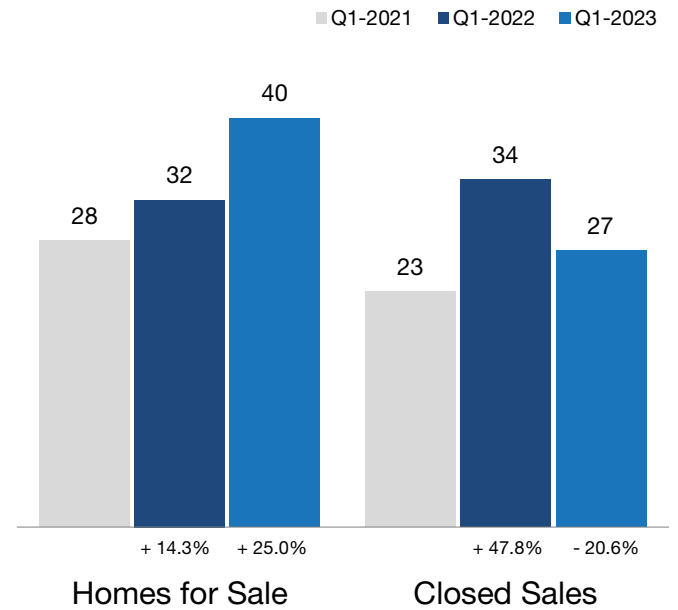
## Q1-2023



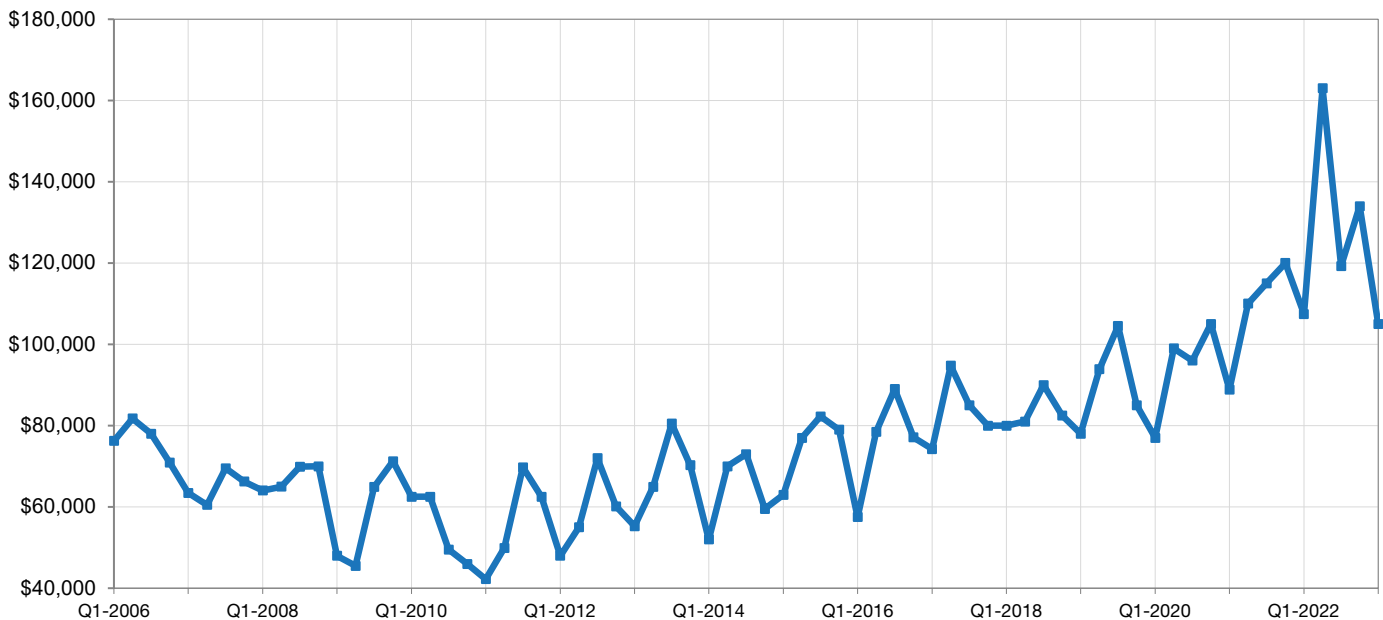
## Paulding County

Key Metrics	Q1-2023	1-Year Change
Median Sales Price	\$105,000	- 2.3%
Average Sales Price	\$118,686	- 3.0%
Pct. of Orig. Price Rec'd.	93.7%	- 2.9%
Homes for Sale	40	+ 25.0%
Closed Sales	27	- 20.6%
Months Supply	3.2	+ 18.4%
Days on Market	77	- 6.5%

### Market Activity



### Historical Median Sales Price for Paulding County



# Marketwatch Report

Q1-2023



## Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change
43512	\$141,200	+ 6.2%	94.1%	- 2.3%	73	+ 6.8%	66	- 4.3%
43526	\$175,000	+ 38.6%	93.4%	- 0.4%	97	+ 7.8%	12	+ 9.1%
45813	\$120,000	- 23.5%	95.0%	- 6.0%	103	+ 72.8%	3	- 40.0%
45821	\$160,000	+ 39.1%	101.2%	- 2.0%	97	+ 44.8%	3	0.0%
45827	\$0	--	0.0%	--	0	--	0	--
45849	\$133,000	--	97.1%	--	47	--	1	--
45851	\$0	--	0.0%	--	0	--	0	--
45873	\$269,000	+ 129.0%	88.4%	- 6.3%	91	- 33.6%	3	- 25.0%
45879	\$85,000	- 12.6%	94.5%	+ 0.9%	66	- 12.1%	10	0.0%
45880	\$105,500	- 8.2%	92.0%	- 5.7%	73	- 10.8%	6	- 25.0%
45886	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

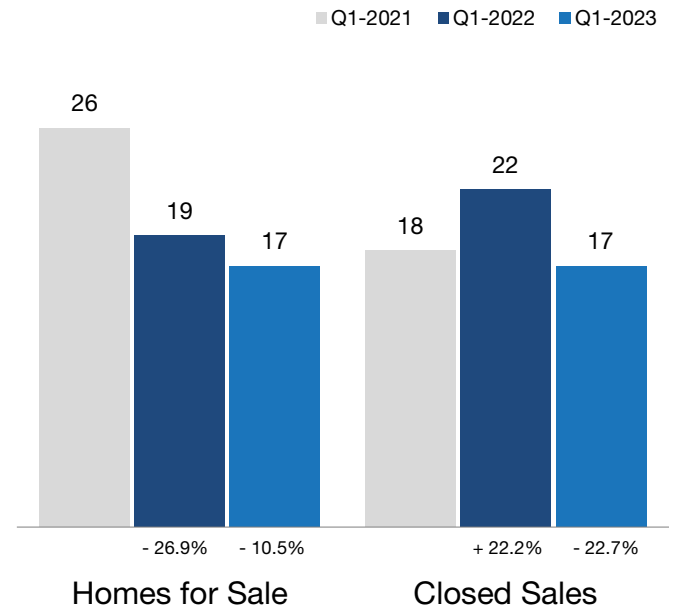
## Q1-2023



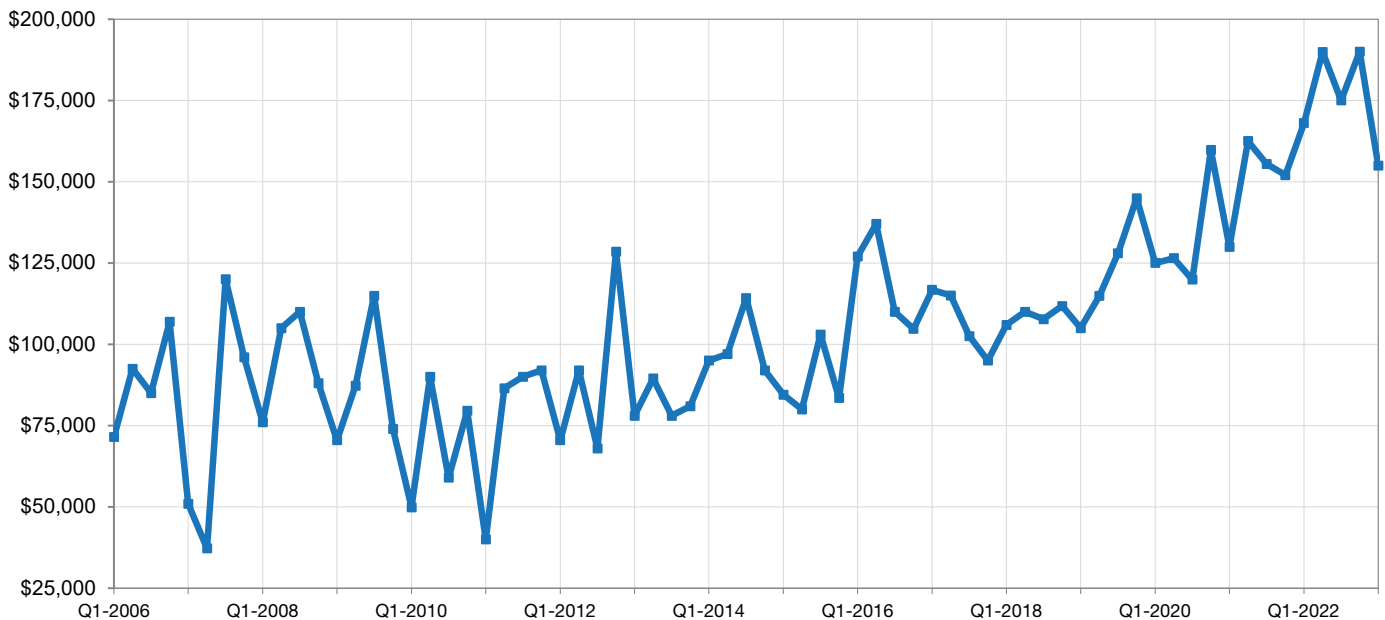
## Putnam County

Key Metrics	Q1-2023	1-Year Change
Median Sales Price	\$155,000	- 7.7%
Average Sales Price	\$155,141	- 8.2%
Pct. of Orig. Price Rec'd.	92.9%	- 1.7%
Homes for Sale	17	- 10.5%
Closed Sales	17	- 22.7%
Months Supply	1.9	+ 2.1%
Days on Market	78	- 22.1%

### Market Activity



### Historical Median Sales Price for Putnam County



# Marketwatch Report

## Q1-2023



## Putnam County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change
43516	\$150,750	+ 16.0%	98.7%	+ 0.9%	39	- 50.0%	2	- 33.3%
43548	\$0	--	0.0%	--	0	--	0	--
45827	\$0	--	0.0%	--	0	--	0	--
45830	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45831	\$110,000	+ 1.9%	89.0%	+ 0.5%	102	- 43.0%	7	+ 600.0%
45833	\$115,000	- 44.2%	100.0%	+ 6.3%	40	- 32.2%	1	0.0%
45844	\$200,000	+ 20.5%	98.5%	- 8.0%	33	- 65.6%	1	0.0%
45849	\$133,000	--	97.1%	--	47	--	1	--
45856	\$93,950	- 39.8%	98.3%	- 0.9%	49	- 12.9%	4	0.0%
45858	\$159,900	+ 20.7%	96.9%	+ 5.1%	70	- 1.6%	9	+ 50.0%
45868	\$62,000	- 41.0%	69.0%	- 14.7%	142	+ 787.5%	1	0.0%
45875	\$202,500	+ 6.6%	97.8%	+ 5.1%	31	- 69.3%	2	- 77.8%
45877	\$248,500	+ 77.5%	90.1%	- 3.5%	142	+ 64.9%	2	- 60.0%

# Marketwatch Report

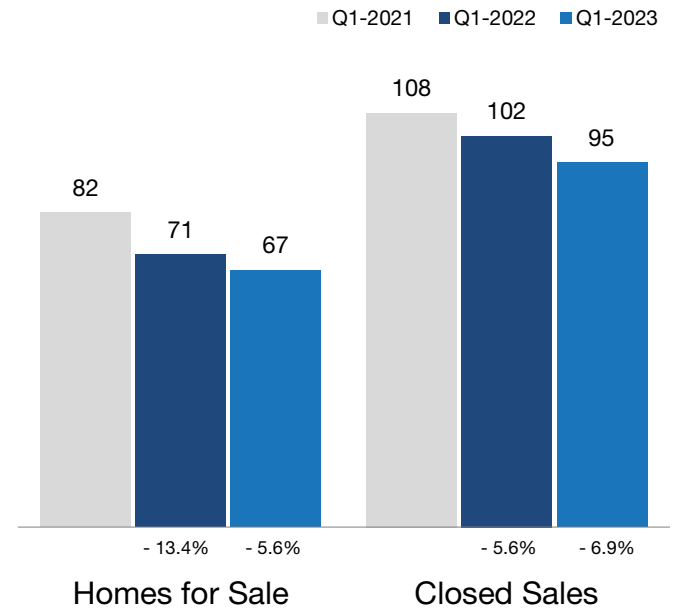
## Q1-2023



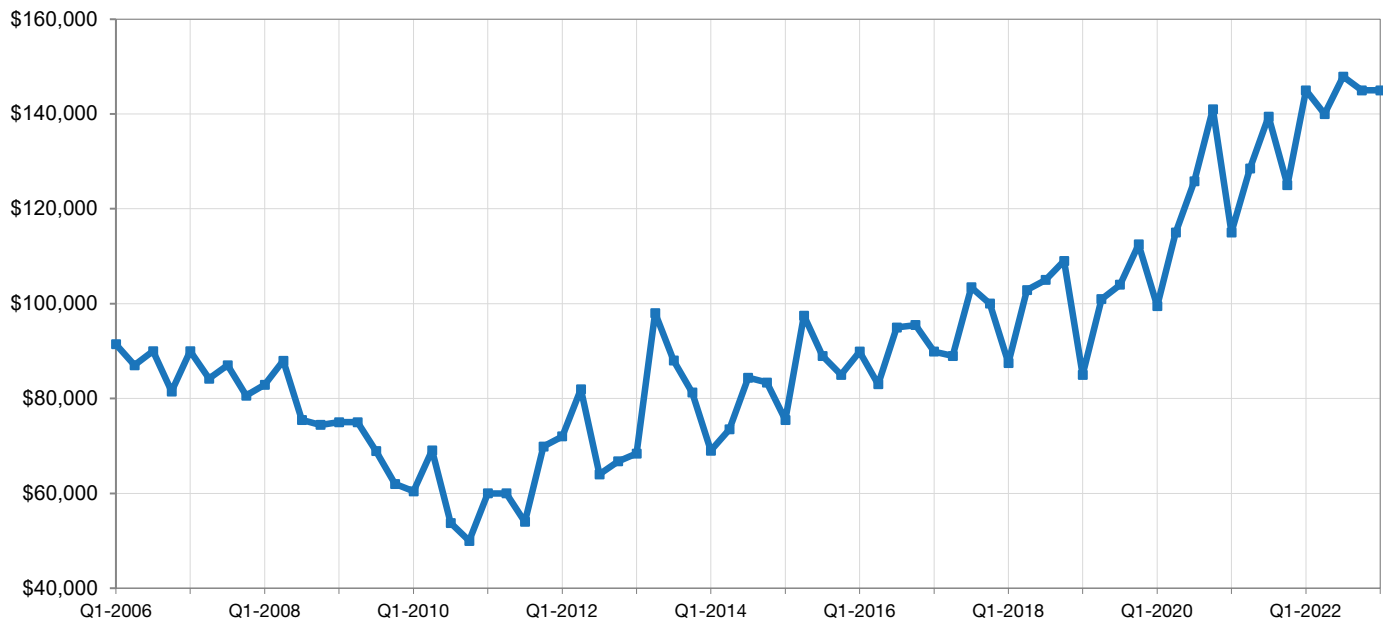
## Williams County

Key Metrics	Q1-2023	1-Year Change
Median Sales Price	\$145,000	0.0%
Average Sales Price	\$167,005	- 2.5%
Pct. of Orig. Price Rec'd.	94.3%	- 1.8%
Homes for Sale	67	- 5.6%
Closed Sales	95	- 6.9%
Months Supply	1.9	+ 7.8%
Days on Market	74	- 9.9%

### Market Activity



### Historical Median Sales Price for Williams County



# Marketwatch Report

## Q1-2023



## Williams County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change
43501	\$97,000	--	88.2%	--	113	--	1	--
43506	\$144,000	- 8.0%	93.3%	- 5.2%	79	+ 8.8%	49	- 14.0%
43517	\$194,000	+ 40.1%	81.8%	- 15.7%	114	+ 20.3%	4	- 33.3%
43518	\$139,000	+ 9.0%	93.6%	+ 0.4%	77	- 16.8%	5	- 16.7%
43521	\$69,900	- 44.1%	100.0%	+ 3.6%	42	- 20.3%	1	- 66.7%
43543	\$155,500	+ 31.8%	97.0%	+ 5.8%	59	- 37.8%	22	+ 4.8%
43554	\$140,000	- 9.7%	93.6%	- 4.3%	98	+ 85.2%	3	- 25.0%
43557	\$142,000	- 5.3%	101.9%	+ 8.0%	60	- 22.3%	5	- 44.4%
43570	\$142,500	+ 280.0%	96.9%	+ 16.0%	46	- 83.6%	6	+ 500.0%



# Marketwatch Report

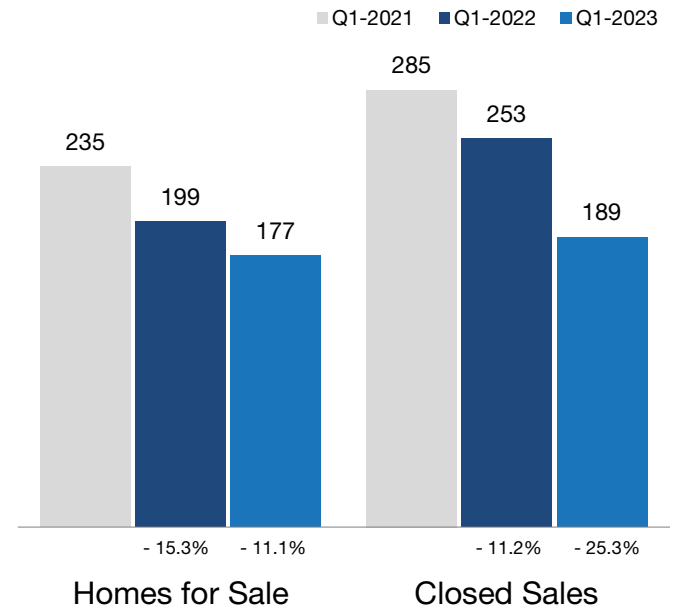
## Q1-2023



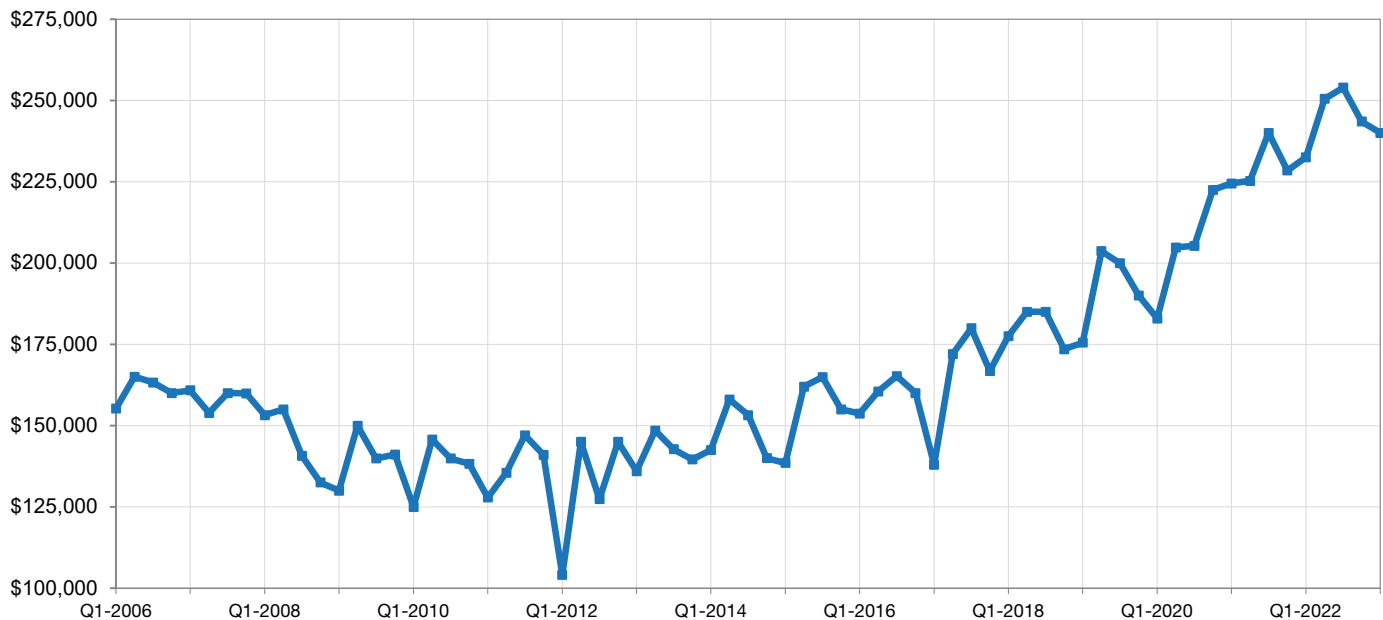
## Wood County

Key Metrics	Q1-2023	1-Year Change
Median Sales Price	\$240,000	+ 3.2%
Average Sales Price	\$268,133	+ 3.1%
Pct. of Orig. Price Rec'd.	96.2%	- 3.5%
Homes for Sale	177	- 11.1%
Closed Sales	189	- 25.3%
Months Supply	1.7	+ 8.4%
Days on Market	68	- 7.9%

### Market Activity



### Historical Median Sales Price for Wood County



# Marketwatch Report

## Q1-2023



## Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change
43402	\$259,000	+ 2.1%	98.2%	- 2.6%	53	- 3.7%	37	- 30.2%
43406	\$130,500	- 20.5%	95.3%	+ 0.8%	98	+ 2.1%	1	- 50.0%
43413	\$126,281	+ 260.8%	84.2%	- 4.0%	171	+ 65.2%	1	- 50.0%
43430	\$146,000	- 5.8%	99.1%	+ 5.6%	65	- 14.2%	12	+ 50.0%
43443	\$275,000	+ 71.9%	100.0%	- 0.1%	10	- 75.0%	1	0.0%
43447	\$174,000	+ 11.2%	90.1%	- 12.6%	96	+ 13.4%	9	0.0%
43450	\$100,000	- 28.6%	85.3%	- 6.8%	111	+ 11.8%	3	- 40.0%
43451	\$0	- 100.0%	0.0%	- 100.0%	47	+ 27.0%	1	0.0%
43457	\$135,000	+ 17.6%	90.0%	- 0.7%	72	- 29.1%	1	- 50.0%
43460	\$189,250	+ 21.1%	94.8%	- 4.5%	72	- 16.8%	13	- 38.1%
43462	\$252,000	--	78.1%	--	131	--	2	--
43465	\$236,600	+ 45.2%	106.8%	- 0.1%	28	- 64.1%	3	- 70.0%
43466	\$122,450	+ 13.2%	85.5%	+ 12.6%	53	+ 25.6%	4	+ 100.0%
43551	\$303,750	- 2.8%	97.4%	- 3.0%	68	- 23.1%	79	- 12.2%

# Marketwatch Report

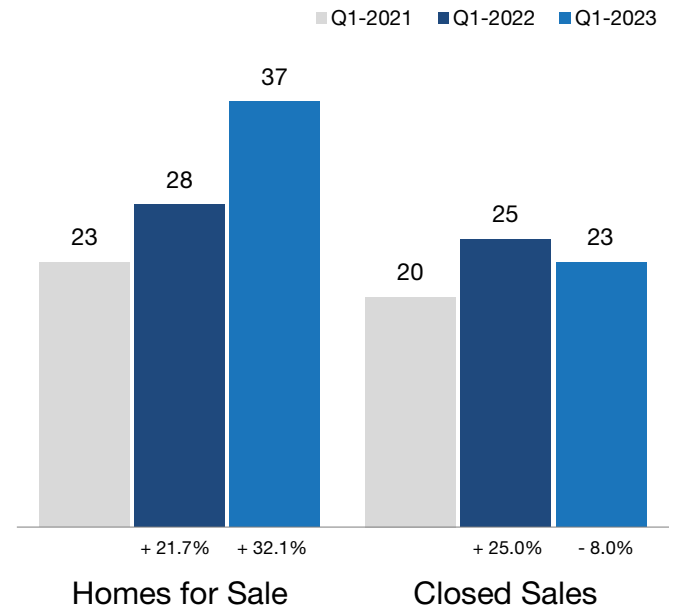
Q1-2023



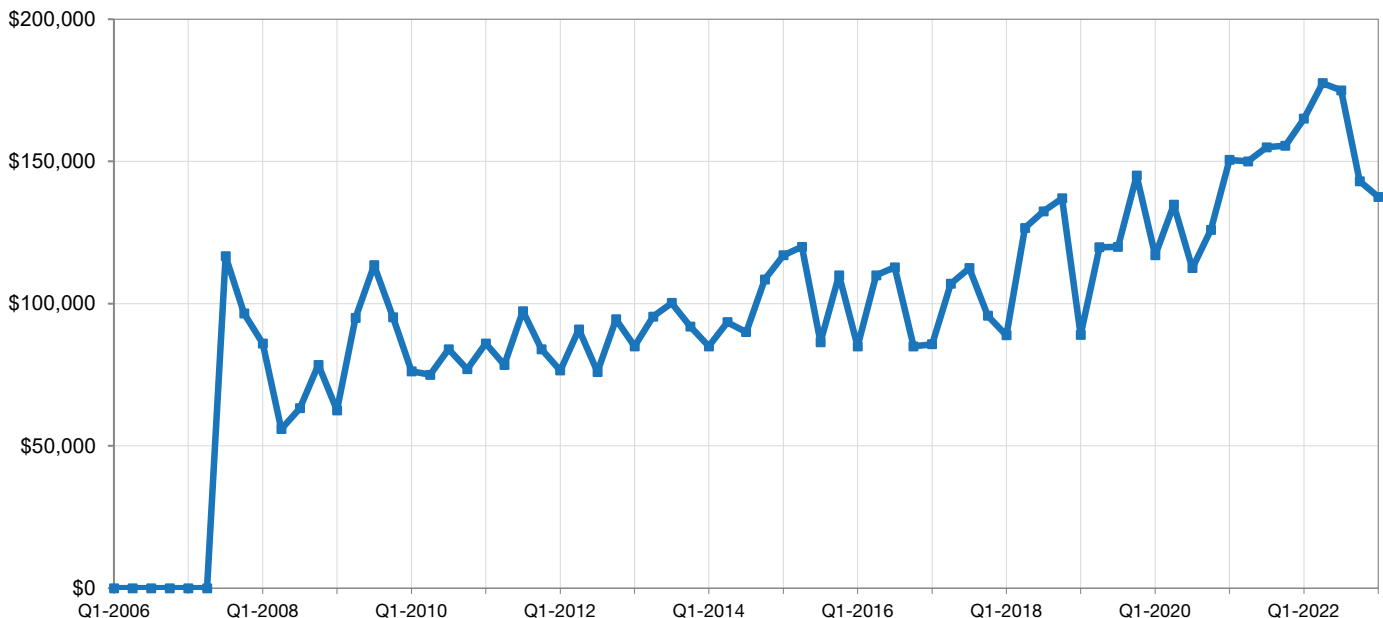
## Wyandot County

Key Metrics	Q1-2023	1-Year Change
Median Sales Price	\$137,500	- 16.7%
Average Sales Price	\$160,450	- 9.1%
Pct. of Orig. Price Rec'd.	92.0%	- 1.0%
Homes for Sale	37	+ 32.1%
Closed Sales	23	- 8.0%
Months Supply	3.8	+ 29.9%
Days on Market	113	+ 40.3%

### Market Activity



### Historical Median Sales Price for Wyandot County



# Marketwatch Report

Q1-2023



## Wyandot County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change	Q1-2023	1-Year Change
43316	\$137,500	- 9.2%	95.4%	+ 3.5%	88	+ 6.2%	7	- 30.0%
43323	\$237,000	--	101.2%	--	158	--	2	--
43326	\$146,000	--	104.3%	--	65	--	1	--
43332	\$0	--	0.0%	--	0	--	0	--
43337	\$0	--	0.0%	--	0	--	0	--
43351	\$167,500	- 10.7%	84.5%	- 9.0%	137	+ 70.8%	10	0.0%
43359	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44802	\$160,000	- 51.5%	100.1%	- 2.2%	45	+ 34.3%	1	- 50.0%
44844	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44849	\$72,500	- 45.3%	100.1%	+ 5.7%	64	- 52.6%	2	+ 100.0%
44882	\$171,425	+ 1.1%	100.2%	+ 2.8%	82	- 5.2%	2	0.0%
45843	\$135,000	- 4.9%	88.8%	+ 5.1%	104	+ 0.5%	9	+ 80.0%
45867	\$212,000	+ 112.2%	99.6%	- 0.4%	42	- 54.7%	3	+ 200.0%