

Local Market Update – March 2026

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Hancock & Wyandot Counties

The Hancock and Wyandot County housing market in March 2026 reflects slower sales activity alongside improving supply and mixed pricing trends. In the single-family segment, closed sales declined notably (-25.0%) and total volume dropped (-30.9%), even though the number of new listings remained unchanged. Homes sold more quickly, with days on market down 15.2%, indicating that well-priced properties are still moving efficiently. Prices softened slightly for the month, with both median and average sales prices declining, though year-to-date figures show continued growth in prices and overall volume, pointing to stable underlying demand. Inventory increased to just over four months of supply, signaling more options for buyers.

In the condo and villa segment, small sample sizes led to significant swings, with declines in listings, sales, and volume for the month, while days on market increased sharply. At the same time, price metrics rose significantly, suggesting that a few higher-priced transactions influenced the data.

Overall, the market shows short-term variability with longer-term stability, as increased inventory and uneven monthly activity reflect a gradual market adjustment rather than a downturn.

Single Family Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	93	93	0.0%	216	231	6.9%
Closed Sales	68	51	-25.0%	161	162	0.6%
Days on Market	99	84	-15.2%	90	88	-2.2%
SP\$/SqFt	\$139.00	\$149.00	7.2%	\$139.00	\$150.00	7.9%
Median Sales Price*	\$228,800	\$225,540	-1.4%	\$224,900	\$236,000	4.9%
Average Sales Price*	\$275,059	\$253,304	-7.9%	\$262,176	\$274,380	4.7%
Percent of List Price Received*	95%	95%	-0.2%	94%	95%	0.4%
Months Supply of Inventory	3.22	4.06	26.1%	---	---	---
Total Volume	\$18,704,050	\$12,918,540	-30.9%	\$42,210,336	\$44,449,680	5.3%

Condo/Villa Key Metrics	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	7	5	-28.6%	20	12	-40.0%
Closed Sales	7	3	-57.1%	10	14	40.0%
Days on Market	68	94	38.2%	63	90	42.9%
SP\$/SqFt	\$150.00	\$191.00	27.3%	\$148.00	\$159.00	7.4%
Median Sales Price*	\$247,000	\$245,000	-0.8%	\$241,500	\$255,500	5.8%
Average Sales Price*	\$233,214	\$326,633	40.1%	\$239,790	\$260,735	8.7%
Percent of List Price Received*	98%	105%	7.1%	98%	95%	-2.9%
Months Supply of Inventory	2.71	4.33	59.8%	---	---	---
Total Volume (in 1000's)	\$1,632,500	\$979,900	-40.0%	\$2,397,900	\$3,650,300	-2.9%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

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Findlay

Zip Code 45840

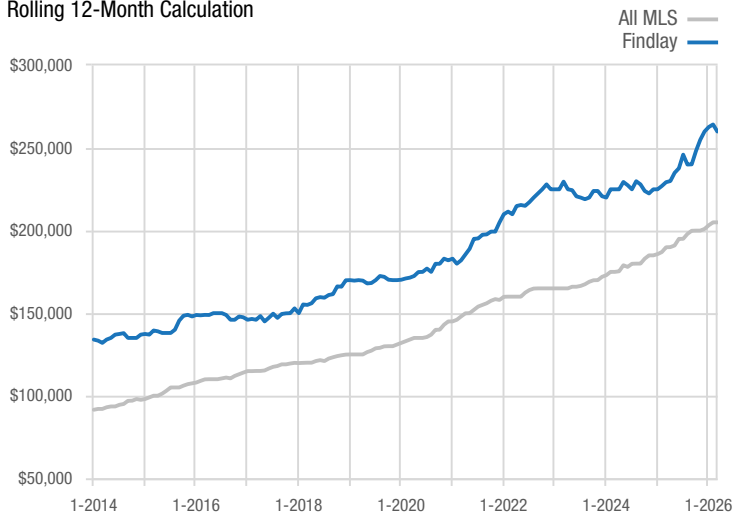
Single Family	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	62	55	- 11.3%	140	150	+ 7.1%
Pending Sales	52	27	- 48.1%	123	103	- 16.3%
Closed Sales	51	41	- 19.6%	120	118	- 1.7%
Days on Market Until Sale	101	85	- 15.8%	89	86	- 3.4%
Median Sales Price*	\$270,000	\$245,000	- 9.3%	\$240,000	\$243,950	+ 1.6%
Average Sales Price*	\$294,520	\$260,305	- 11.6%	\$278,911	\$294,372	+ 5.5%
Percent of List Price Received*	100.0%	97.4%	- 2.6%	100.0%	97.9%	- 2.1%
Inventory of Homes for Sale	122	119	- 2.5%	—	—	—
Months Supply of Inventory	2.6	2.4	- 7.7%	—	—	—

Condo-Villa	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	7	4	- 42.9%	19	11	- 42.1%
Pending Sales	5	5	0.0%	8	10	+ 25.0%
Closed Sales	5	3	- 40.0%	8	12	+ 50.0%
Days on Market Until Sale	59	94	+ 59.3%	57	82	+ 43.9%
Median Sales Price*	\$291,500	\$245,000	- 16.0%	\$269,250	\$255,500	- 5.1%
Average Sales Price*	\$271,600	\$326,633	+ 20.3%	\$265,425	\$266,192	+ 0.3%
Percent of List Price Received*	100.0%	104.8%	+ 4.8%	100.0%	99.3%	- 0.7%
Inventory of Homes for Sale	22	7	- 68.2%	—	—	—
Months Supply of Inventory	4.7	1.2	- 74.5%	—	—	—

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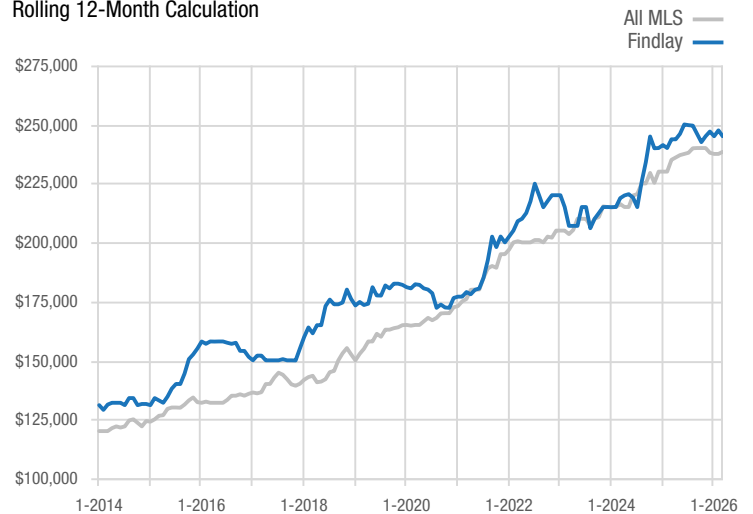
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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Hancock County

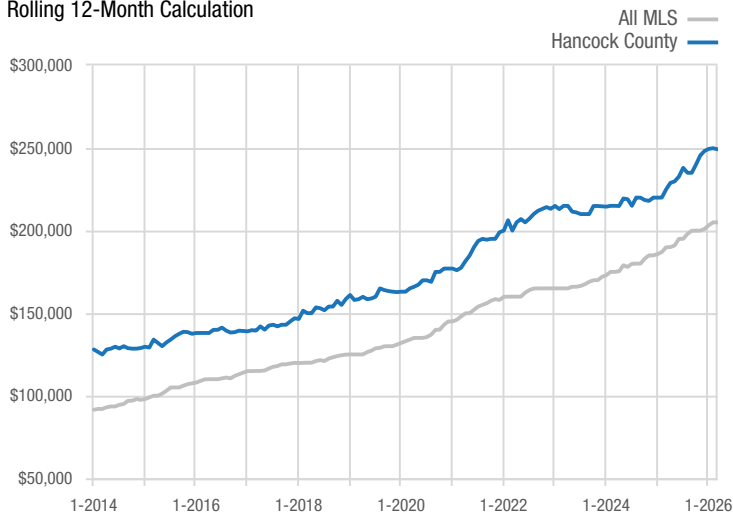
Single Family	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	83	73	- 12.0%	182	191	+ 4.9%
Pending Sales	64	32	- 50.0%	151	122	- 19.2%
Closed Sales	61	48	- 21.3%	147	143	- 2.7%
Days on Market Until Sale	97	85	- 12.4%	88	86	- 2.3%
Median Sales Price*	\$249,900	\$232,720	- 6.9%	\$230,000	\$242,000	+ 5.2%
Average Sales Price*	\$286,559	\$257,813	- 10.0%	\$268,497	\$284,561	+ 6.0%
Percent of List Price Received*	100.0%	97.0%	- 3.0%	100.0%	97.9%	- 2.1%
Inventory of Homes for Sale	166	161	- 3.0%	—	—	—
Months Supply of Inventory	2.8	2.6	- 7.1%	—	—	—

Condo-Villa	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
New Listings	7	5	- 28.6%	20	12	- 40.0%
Pending Sales	6	6	0.0%	10	11	+ 10.0%
Closed Sales	7	3	- 57.1%	10	13	+ 30.0%
Days on Market Until Sale	71	94	+ 32.4%	66	86	+ 30.3%
Median Sales Price*	\$247,000	\$245,000	- 0.8%	\$241,500	\$245,000	+ 1.4%
Average Sales Price*	\$233,214	\$326,633	+ 40.1%	\$239,790	\$257,138	+ 7.2%
Percent of List Price Received*	100.0%	104.8%	+ 4.8%	100.0%	99.1%	- 0.9%
Inventory of Homes for Sale	22	8	- 63.6%	—	—	—
Months Supply of Inventory	4.3	1.2	- 72.1%	—	—	—

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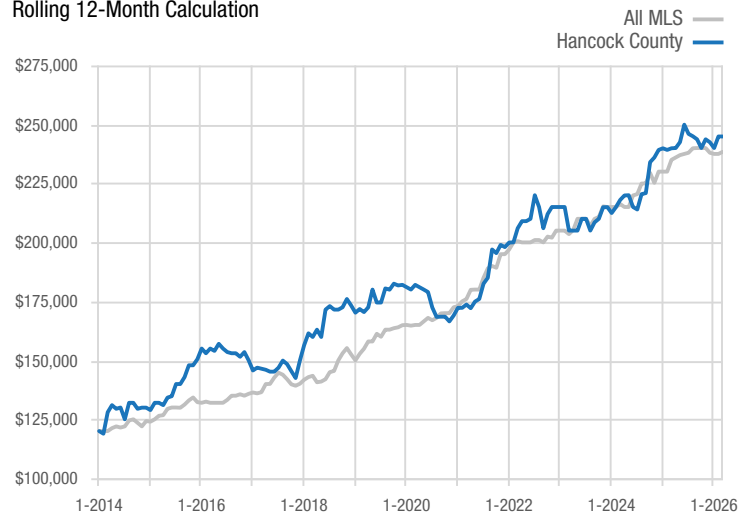
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Wyandot County

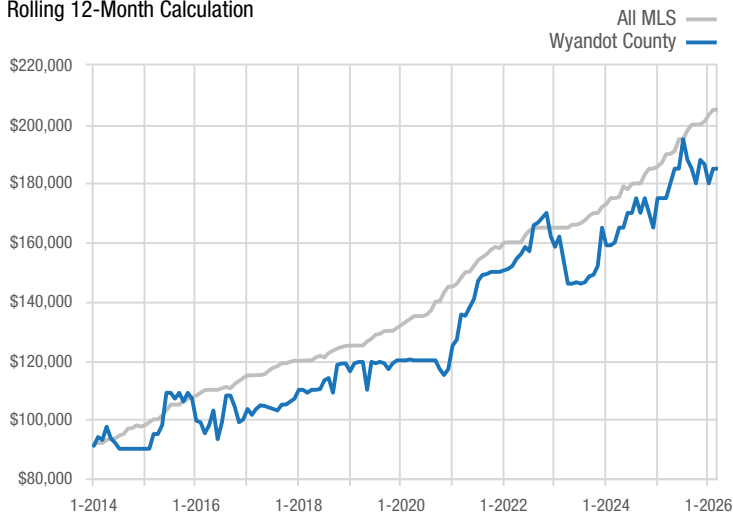
Single Family	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
Key Metrics						
New Listings	10	16	+ 60.0%	34	36	+ 5.9%
Pending Sales	7	4	- 42.9%	15	15	0.0%
Closed Sales	7	3	- 57.1%	14	19	+ 35.7%
Days on Market Until Sale	141	80	- 43.3%	136	110	- 19.1%
Median Sales Price*	\$168,000	\$153,500	- 8.6%	\$181,500	\$178,000	- 1.9%
Average Sales Price*	\$174,850	\$181,167	+ 3.6%	\$195,804	\$197,763	+ 1.0%
Percent of List Price Received*	100.0%	97.9%	- 2.1%	100.0%	93.8%	- 6.2%
Inventory of Homes for Sale	40	35	- 12.5%	—	—	—
Months Supply of Inventory	5.0	4.4	- 12.0%	—	—	—

Condo-Villa	March			Year to Date		
	2025	2026	% Change	Thru 3-2025	Thru 3-2026	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	146	—
Median Sales Price*	—	—	—	—	\$307,500	—
Average Sales Price*	—	—	—	—	\$307,500	—
Percent of List Price Received*	—	—	—	—	93.2%	—
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	3.0	—	—	—	—

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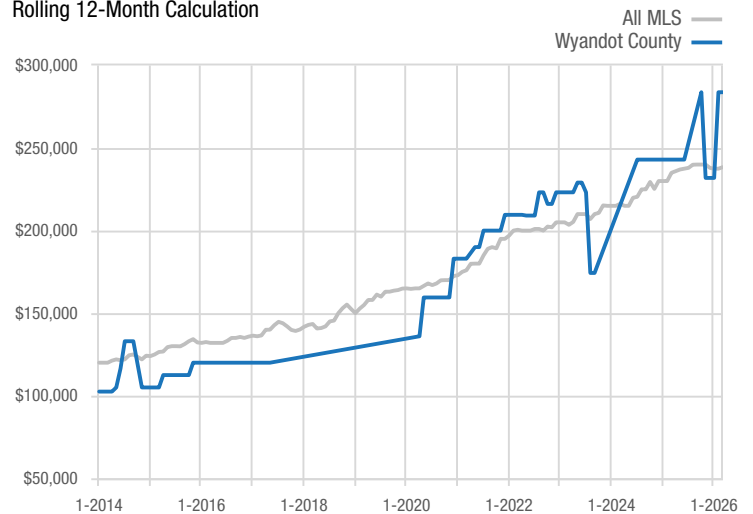
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