Local Market Update – March 2026

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Western Counties - Defiance, Fulton, Henry, Paulding, Putnam and Williams

The Western Counties housing market in March 2026 shows strong price growth and increasing inventory, alongside mixed sales activity. In the single-family segment, new listings rose significantly (+19.3%), while closed sales dipped slightly (-7.1%), suggesting that supply is growing faster than demand in the short term. Despite this, homes are selling slightly faster and at stronger prices, with median and average sales prices jumping nearly 20% and price per square foot up 12.2%.

Sellers are also receiving a higher percentage of list price, indicating continued buyer willingness to pay. Inventory increased to 3.79 months, pointing to a gradual shift toward more balanced conditions. Year-to-date data reinforces overall market strength, with notable gains in closed sales (+18.6%), total volume (+25.7%), and steady price growth.

The condo and villa market remains very limited and volatile, with little to no activity in March and sharp fluctuations year-to-date due to small sample sizes.

Overall, the data reflects a market with strong upward pressure on prices and growing supply, while sales activity adjusts to the changing environment.

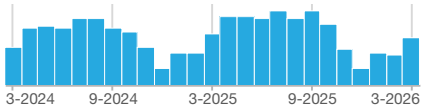
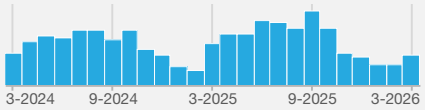
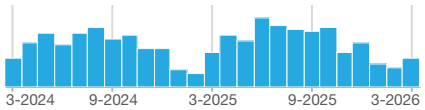
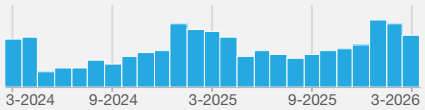
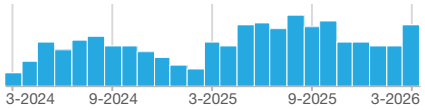
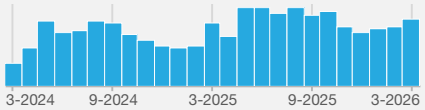
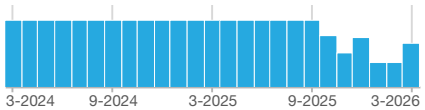
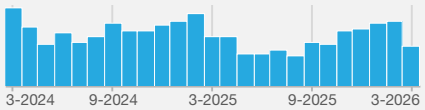
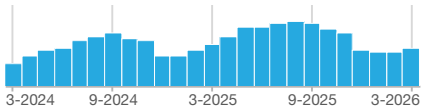
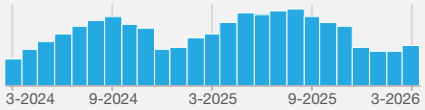
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3 2025**	**Thru 3 2026**	**% Change**
New Listings	145	**173**	19.3%	389	**441**	13.4%
Closed Sales	113	**105**	-7.1%	274	**325**	18.6%
Days on Market	74	**72**	-2.7%	73	**81**	11.0%
SP$/SqFt	$123.00	**$138.00**	12.2%	$125.00	**$128.00**	2.4%
Median Sales Price*	$177,000	**$212,000**	19.8%	$179,000	**$185,500**	3.6%
Average Sales Price*	$195,218	**$229,414**	17.5%	$199,737	**$211,729**	6.0%
Percent of List Price Received*	95%	**96%**	0.7%	96%	**94%**	---
Months Supply of Inventory	3.33	**3.79**	13.8%	---	**---**	**---**
Total Volume	$22,059,702	**$24,088,490**	9.2%	$54,728,163	**$68,812,132**	25.7%

Condo/Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3 2025**	**Thru 3 2026**	**% Change**
New Listings	5	**4**	---	14	**8**	-42.9%
Closed Sales	1	**0**	**---**	4	**7**	75.0%
Days on Market	65	**---**	---	91	**71**	-22.0%
SP$/SqFt	$96.95	**---**	**---**	$121.00	**$133.00**	9.9%
Median Sales Price*	$270,000	**---**	---	$218,950	**$180,000**	-17.8%
Average Sales Price*	$270,000	**---**	**---**	$201,475	**$184,128**	-8.6%
Percent of List Price Received*	97%	**---**	---	97%	**95%**	-1.4%
Months Supply of Inventory	17	**0**	-100.0%	---	**---**	---
Total Volume (in 1000's)	$270,000	**---**	---	$805,900	**$1,288,900**	59.9%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	3-2025	3-2026	% Change	YTD 2025	YTD 2026	% Change
New Listings		980	**925**	- 5.6%	2,506	**2,430**	- 3.0%
Pending Sales		767	**670**	- 12.6%	1,878	**1,847**	- 1.7%
Closed Sales		710	**653**	- 8.0%	1,787	**1,839**	+ 2.9%
Days on Market Until Sale		74	**73**	- 1.4%	76	**77**	+ 1.3%
Median Sales Price		$199,300	**$215,000**	+ 7.9%	$187,000	**$200,000**	+ 7.0%
Average Sales Price		$235,736	**$238,830**	+ 1.3%	$223,017	**$234,195**	+ 5.0%
Percent of List Price Received		100.0%	**99.0%**	- 1.0%	100.0%	**98.4%**	- 1.6%
Housing Affordability Index		164	**156**	- 4.9%	175	**167**	- 4.6%
Inventory of Homes for Sale		1,938	**1,887**	- 2.6%	—	**—**	—
Months Supply of Inventory		2.5	**2.3**	- 8.0%	—	**—**	—

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Defiance

Zip Code 43512

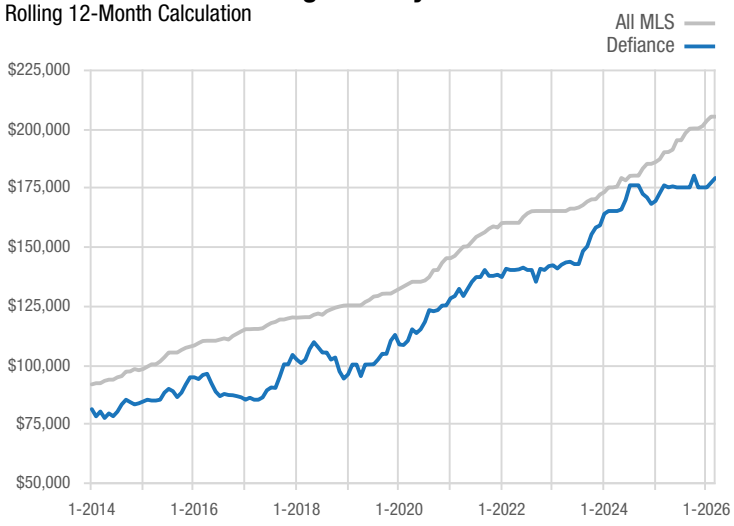
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	24	**29**	+ 20.8%	76	**81**	+ 6.6%
Pending Sales	30	**18**	- 40.0%	56	**59**	+ 5.4%
Closed Sales	29	**17**	- 41.4%	53	**58**	+ 9.4%
Days on Market Until Sale	57	**69**	+ 21.1%	62	**79**	+ 27.4%
Median Sales Price*	$185,000	**$192,000**	+ 3.8%	$185,000	**$185,000**	0.0%
Average Sales Price*	$199,369	**$221,600**	+ 11.2%	$196,191	**$217,518**	+ 10.9%
Percent of List Price Received*	100.0%	**98.4%**	- 1.6%	100.0%	**97.0%**	- 3.0%
Inventory of Homes for Sale	54	**70**	+ 29.6%	—	**—**	—
Months Supply of Inventory	2.6	**3.1**	+ 19.2%	—	**—**	—

Condo-Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	2	**2**	0.0%	4	**4**	0.0%
Pending Sales	2	**0**	- 100.0%	4	**1**	- 75.0%
Closed Sales	0	**0**	0.0%	2	**1**	- 50.0%
Days on Market Until Sale	—	**—**	—	141	**125**	- 11.3%
Median Sales Price*	—	**—**	—	$218,950	**$245,000**	+ 11.9%
Average Sales Price*	—	**—**	—	$218,950	**$245,000**	+ 11.9%
Percent of List Price Received*	—	**—**	—	100.0%	**90.8%**	- 9.2%
Inventory of Homes for Sale	4	**4**	0.0%	—	**—**	—
Months Supply of Inventory	2.1	**2.4**	+ 14.3%	—	**—**	—

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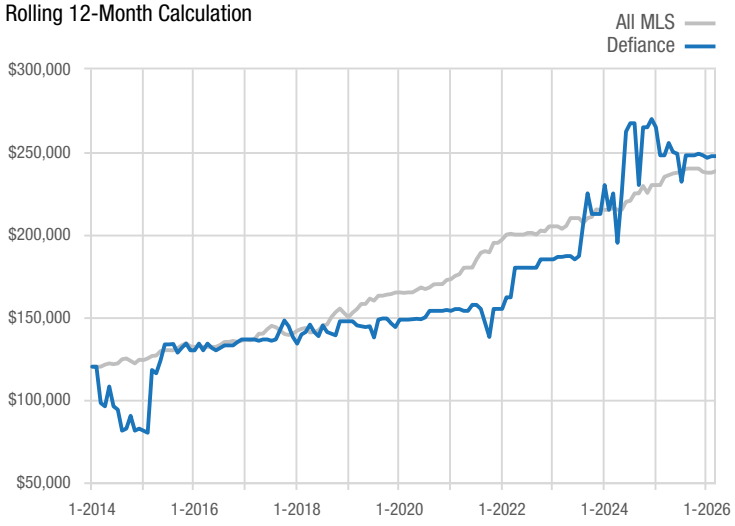
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Napoleon

Zip Code 43545

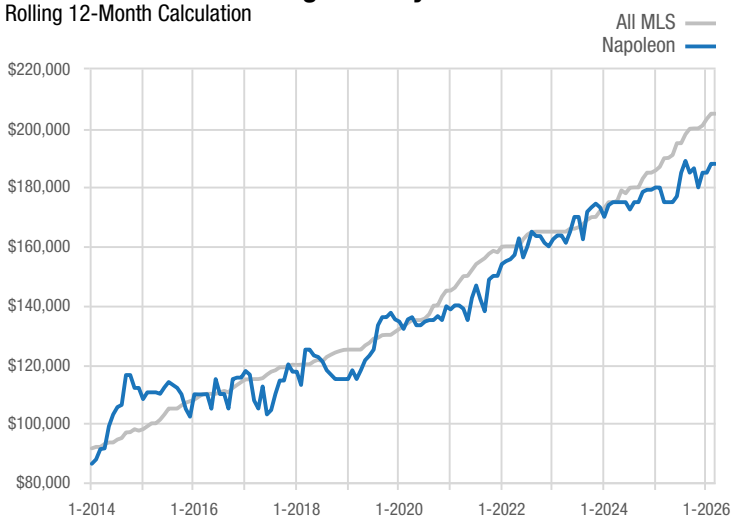
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	7	**13**	+ 85.7%	24	**34**	+ 41.7%
Pending Sales	6	**11**	+ 83.3%	13	**35**	+ 169.2%
Closed Sales	5	**6**	+ 20.0%	14	**33**	+ 135.7%
Days on Market Until Sale	95	**60**	- 36.8%	70	**101**	+ 44.3%
Median Sales Price*	$175,000	**$170,000**	- 2.9%	$176,000	**$190,000**	+ 8.0%
Average Sales Price*	$189,900	**$214,983**	+ 13.2%	$199,036	**$224,303**	+ 12.7%
Percent of List Price Received*	100.0%	**98.7%**	- 1.3%	100.0%	**98.0%**	- 2.0%
Inventory of Homes for Sale	25	**26**	+ 4.0%	—	—	—
Months Supply of Inventory	3.1	**2.3**	- 25.8%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	0	**0**	0.0%	1	**0**	- 100.0%
Pending Sales	2	**0**	- 100.0%	2	**1**	- 50.0%
Closed Sales	0	**0**	0.0%	0	**0**	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	**0**	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

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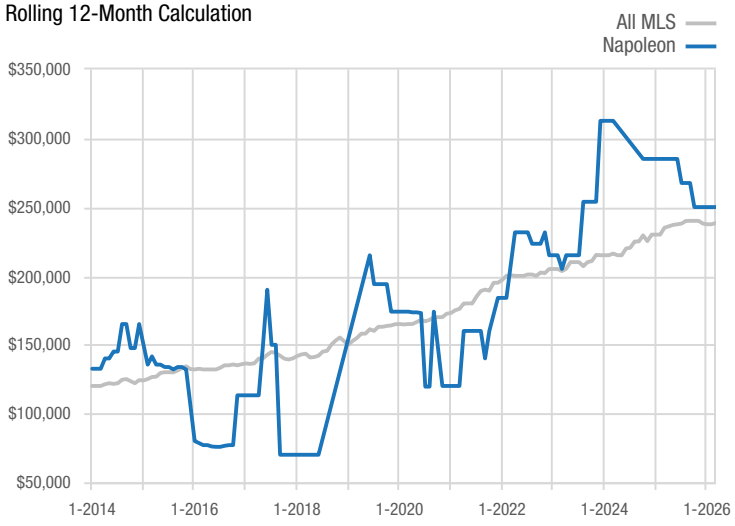
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bryan

Zip Code 43506

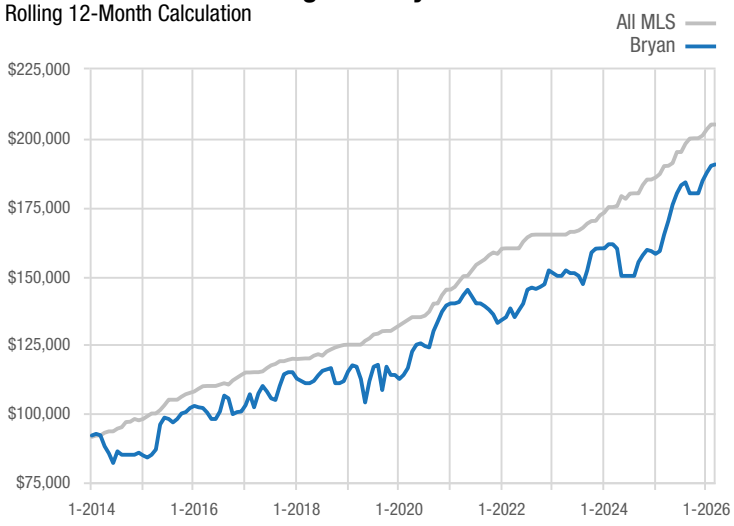
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	18	**20**	+ 11.1%	39	**37**	- 5.1%
Pending Sales	16	**11**	- 31.3%	39	**29**	- 25.6%
Closed Sales	17	**6**	- 64.7%	40	**28**	- 30.0%
Days on Market Until Sale	102	**69**	- 32.4%	90	**99**	+ 10.0%
Median Sales Price*	$202,000	**$264,900**	+ 31.1%	$184,500	**$215,000**	+ 16.5%
Average Sales Price*	$189,994	**$233,267**	+ 22.8%	$179,011	**$196,054**	+ 9.5%
Percent of List Price Received*	100.0%	**100.9%**	+ 0.9%	100.0%	**94.6%**	- 5.4%
Inventory of Homes for Sale	42	**43**	+ 2.4%	—	—	—
Months Supply of Inventory	2.6	**2.9**	+ 11.5%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	0	**0**	0.0%	2	**0**	- 100.0%
Pending Sales	1	**0**	- 100.0%	1	**0**	- 100.0%
Closed Sales	1	**0**	- 100.0%	1	**0**	- 100.0%
Days on Market Until Sale	65	—	—	65	—	—
Median Sales Price*	$270,000	—	—	$270,000	—	—
Average Sales Price*	$270,000	—	—	$270,000	—	—
Percent of List Price Received*	100.0%	—	—	100.0%	—	—
Inventory of Homes for Sale	1	**0**	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

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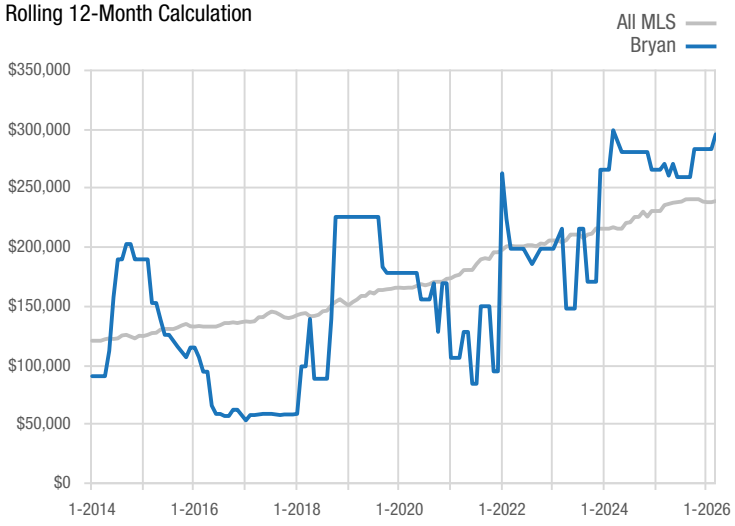
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wauseon

Zip Code 43567

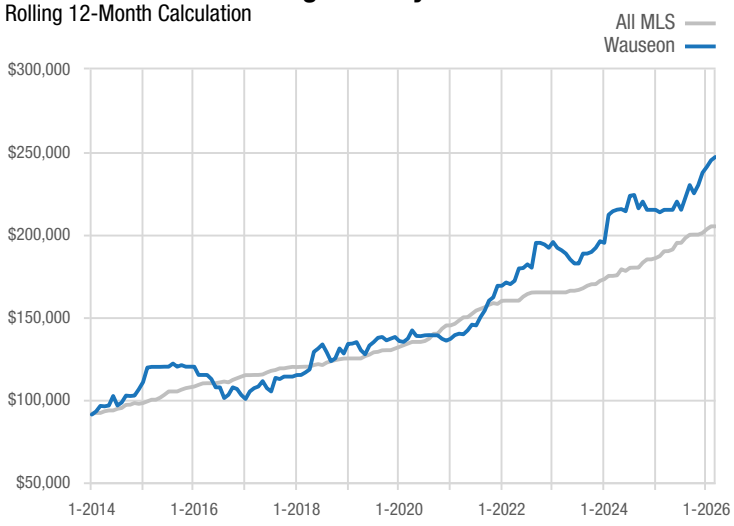
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	8	**11**	+ 37.5%	25	**33**	+ 32.0%
Pending Sales	4	**12**	+ 200.0%	12	**39**	+ 225.0%
Closed Sales	5	**10**	+ 100.0%	13	**33**	+ 153.8%
Days on Market Until Sale	58	**62**	+ 6.9%	69	**75**	+ 8.7%
Median Sales Price*	$291,000	**$327,000**	+ 12.4%	$225,000	**$260,000**	+ 15.6%
Average Sales Price*	$286,100	**$289,990**	+ 1.4%	$259,231	**$263,721**	+ 1.7%
Percent of List Price Received*	100.0%	**99.5%**	- 0.5%	100.0%	**97.5%**	- 2.5%
Inventory of Homes for Sale	21	**20**	- 4.8%	—	**—**	—
Months Supply of Inventory	2.7	**1.9**	- 29.6%	—	**—**	—

Condo-Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	1	**2**	+ 100.0%	4	**3**	- 25.0%
Pending Sales	0	**0**	0.0%	1	**1**	0.0%
Closed Sales	0	**0**	0.0%	1	**3**	+ 200.0%
Days on Market Until Sale	—	**—**	—	27	**59**	+ 118.5%
Median Sales Price*	—	**—**	—	$98,000	**$112,000**	+ 14.3%
Average Sales Price*	—	**—**	—	$98,000	**$163,667**	+ 67.0%
Percent of List Price Received*	—	**—**	—	100.0%	**97.9%**	- 2.1%
Inventory of Homes for Sale	3	**2**	- 33.3%	—	**—**	—
Months Supply of Inventory	3.0	**1.1**	- 63.3%	—	**—**	—

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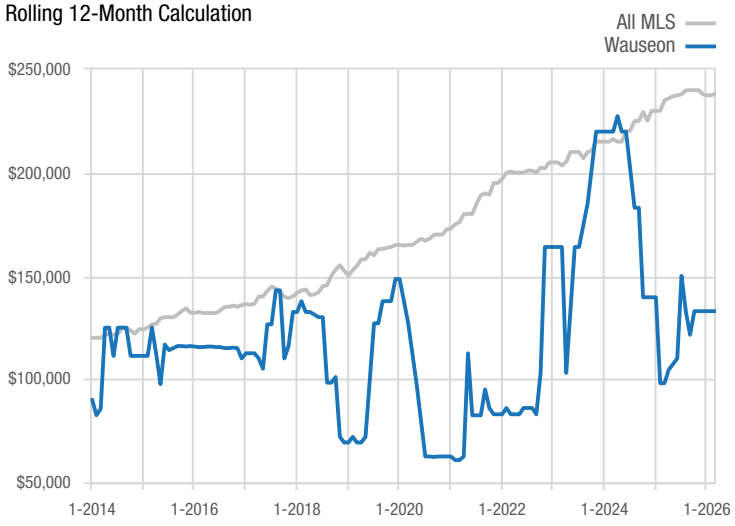
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Archbold

Zip Code 43502

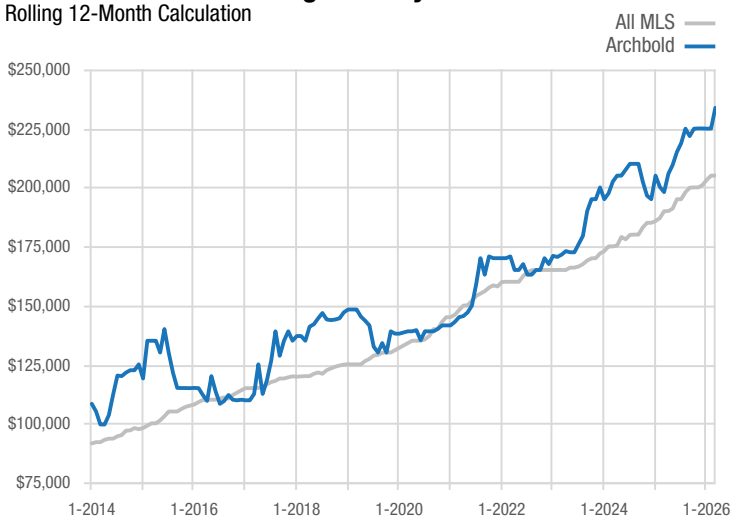
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	6	**5**	- 16.7%	12	**13**	+ 8.3%
Pending Sales	4	**6**	+ 50.0%	11	**12**	+ 9.1%
Closed Sales	4	**8**	+ 100.0%	11	**14**	+ 27.3%
Days on Market Until Sale	83	**69**	- 16.9%	87	**96**	+ 10.3%
Median Sales Price*	$195,000	**$255,950**	+ 31.3%	$215,000	**$250,950**	+ 16.7%
Average Sales Price*	$202,475	**$297,925**	+ 47.1%	$205,482	**$263,350**	+ 28.2%
Percent of List Price Received*	100.0%	**99.2%**	- 0.8%	100.0%	**97.6%**	- 2.4%
Inventory of Homes for Sale	10	**10**	0.0%	—	**—**	—
Months Supply of Inventory	2.4	**2.0**	- 16.7%	—	**—**	—

Condo-Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	0	**0**	0.0%	1	**0**	- 100.0%
Pending Sales	0	**0**	0.0%	0	**0**	0.0%
Closed Sales	0	**0**	0.0%	0	**1**	—
Days on Market Until Sale	—	**—**	—	—	**45**	—
Median Sales Price*	—	**—**	—	—	**$197,000**	—
Average Sales Price*	—	**—**	—	—	**$197,000**	—
Percent of List Price Received*	—	**—**	—	—	**96.1%**	—
Inventory of Homes for Sale	1	**1**	0.0%	—	**—**	—
Months Supply of Inventory	—	**1.0**	—	—	**—**	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

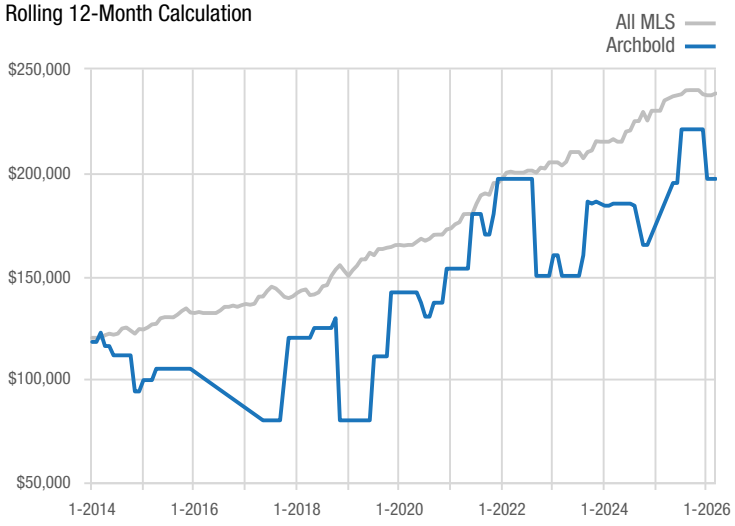
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Defiance County

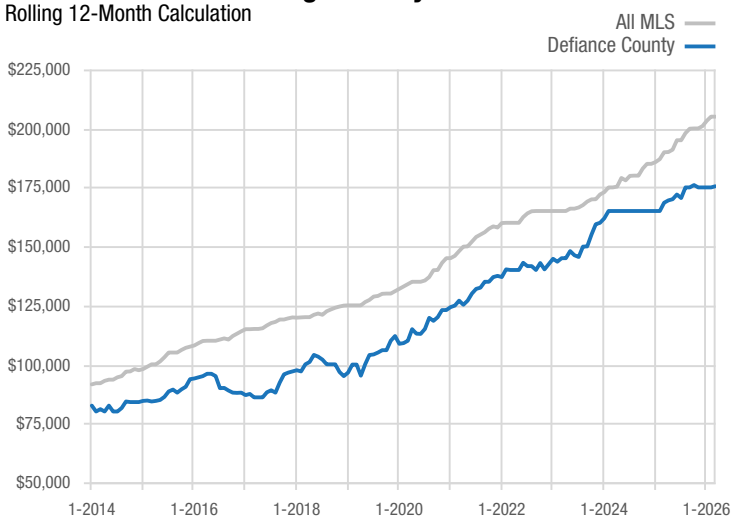
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	31	**35**	+ 12.9%	100	**98**	- 2.0%
Pending Sales	39	**24**	- 38.5%	74	**72**	- 2.7%
Closed Sales	36	**21**	- 41.7%	70	**75**	+ 7.1%
Days on Market Until Sale	62	**79**	+ 27.4%	65	**81**	+ 24.6%
Median Sales Price*	$180,000	**$196,500**	+ 9.2%	$175,000	**$184,850**	+ 5.6%
Average Sales Price*	$198,839	**$255,890**	+ 28.7%	$197,127	**$215,785**	+ 9.5%
Percent of List Price Received*	100.0%	**97.0%**	- 3.0%	100.0%	**96.5%**	- 3.5%
Inventory of Homes for Sale	74	**81**	+ 9.5%	—	**—**	—
Months Supply of Inventory	2.7	**2.8**	+ 3.7%	—	**—**	—

Condo-Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	3	**2**	- 33.3%	5	**4**	- 20.0%
Pending Sales	3	**0**	- 100.0%	5	**1**	- 80.0%
Closed Sales	0	**0**	0.0%	2	**1**	- 50.0%
Days on Market Until Sale	—	**—**	—	141	**125**	- 11.3%
Median Sales Price*	—	**—**	—	$218,950	**$245,000**	+ 11.9%
Average Sales Price*	—	**—**	—	$218,950	**$245,000**	+ 11.9%
Percent of List Price Received*	—	**—**	—	100.0%	**90.8%**	- 9.2%
Inventory of Homes for Sale	4	**4**	0.0%	—	**—**	—
Months Supply of Inventory	1.8	**2.1**	+ 16.7%	—	**—**	—

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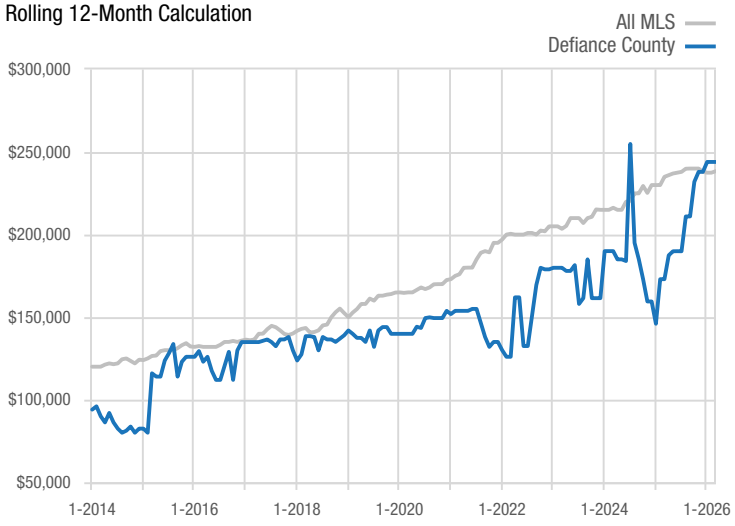
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Fulton County

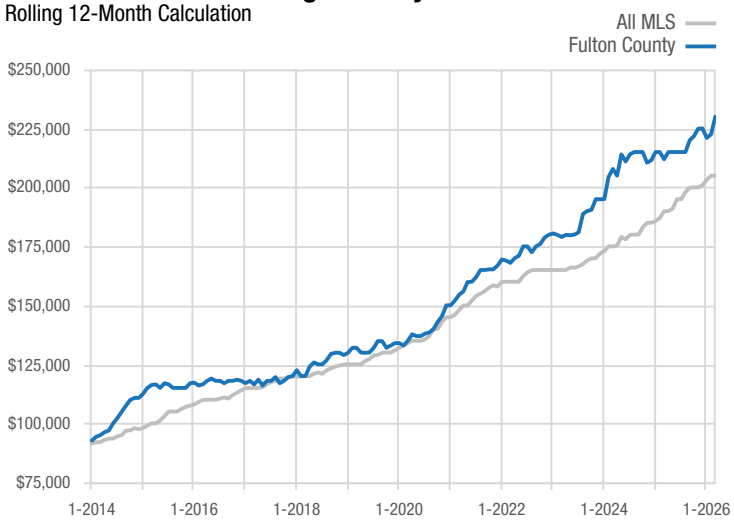
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	29	**33**	+ 13.8%	78	**93**	+ 19.2%
Pending Sales	23	**29**	+ 26.1%	54	**76**	+ 40.7%
Closed Sales	22	**30**	+ 36.4%	55	**71**	+ 29.1%
Days on Market Until Sale	67	**59**	- 11.9%	72	**72**	0.0%
Median Sales Price*	$189,750	**$235,500**	+ 24.1%	$205,000	**$235,000**	+ 14.6%
Average Sales Price*	$205,145	**$272,043**	+ 32.6%	$224,235	**$247,421**	+ 10.3%
Percent of List Price Received*	100.0%	**99.9%**	- 0.1%	100.0%	**97.7%**	- 2.3%
Inventory of Homes for Sale	60	**64**	+ 6.7%	—	**—**	—
Months Supply of Inventory	2.1	**2.2**	+ 4.8%	—	**—**	—

Condo-Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	1	**2**	+ 100.0%	5	**4**	- 20.0%
Pending Sales	0	**0**	0.0%	1	**1**	0.0%
Closed Sales	0	**0**	0.0%	1	**4**	+ 300.0%
Days on Market Until Sale	—	**—**	—	27	**56**	+ 107.4%
Median Sales Price*	—	**—**	—	$98,000	**$154,500**	+ 57.7%
Average Sales Price*	—	**—**	—	$98,000	**$172,000**	+ 75.5%
Percent of List Price Received*	—	**—**	—	100.0%	**97.5%**	- 2.5%
Inventory of Homes for Sale	4	**4**	0.0%	—	**—**	—
Months Supply of Inventory	4.0	**1.9**	- 52.5%	—	**—**	—

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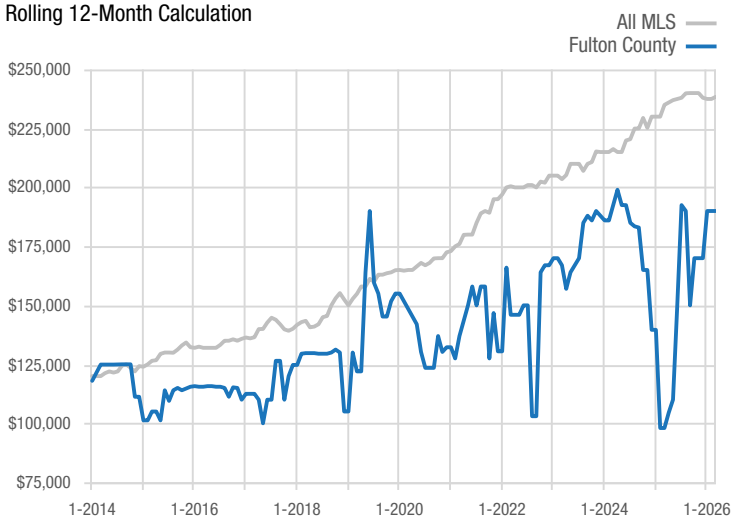
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Henry County

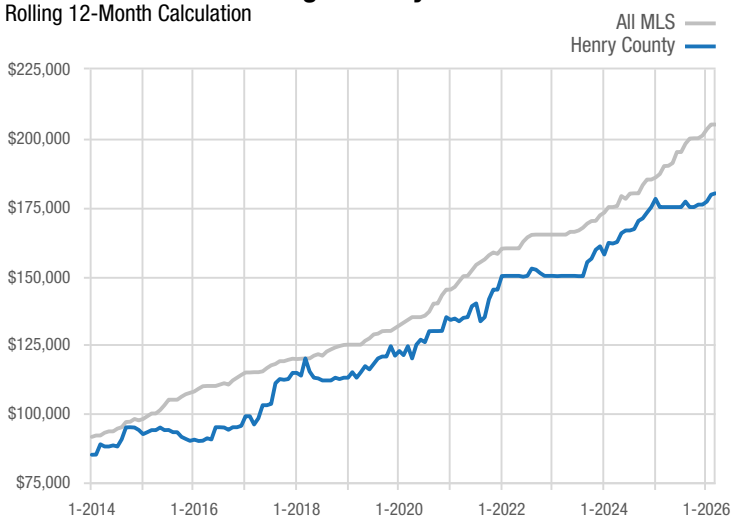
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	24	**29**	+ 20.8%	55	**66**	+ 20.0%
Pending Sales	12	**20**	+ 66.7%	40	**60**	+ 50.0%
Closed Sales	11	**14**	+ 27.3%	38	**59**	+ 55.3%
Days on Market Until Sale	78	**99**	+ 26.9%	74	**99**	+ 33.8%
Median Sales Price*	$175,000	**$158,500**	- 9.4%	$176,000	**$200,000**	+ 13.6%
Average Sales Price*	$200,036	**$185,064**	- 7.5%	$199,799	**$220,692**	+ 10.5%
Percent of List Price Received*	100.0%	**96.2%**	- 3.8%	100.0%	**97.3%**	- 2.7%
Inventory of Homes for Sale	50	**56**	+ 12.0%	—	—	—
Months Supply of Inventory	2.9	**2.7**	- 6.9%	—	—	—

Condo-Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	0	**0**	0.0%	1	**0**	- 100.0%
Pending Sales	2	**0**	- 100.0%	2	**1**	- 50.0%
Closed Sales	0	**0**	0.0%	0	**0**	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	**0**	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

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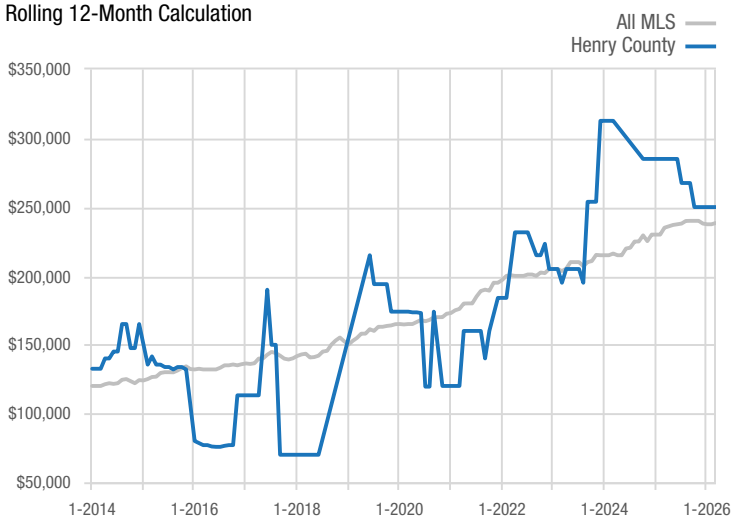
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Paulding County

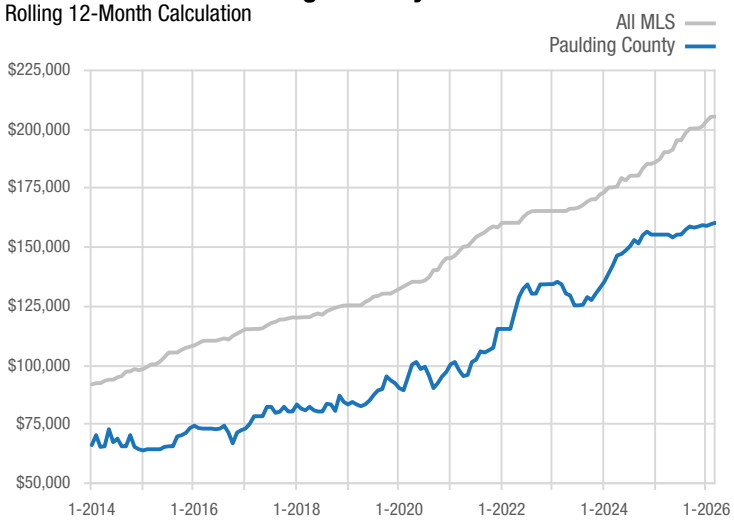
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	16	**14**	- 12.5%	47	**38**	- 19.1%
Pending Sales	12	**14**	+ 16.7%	23	**36**	+ 56.5%
Closed Sales	12	**14**	+ 16.7%	23	**33**	+ 43.5%
Days on Market Until Sale	95	**74**	- 22.1%	86	**78**	- 9.3%
Median Sales Price*	$185,850	**$177,500**	- 4.5%	$148,000	**$149,900**	+ 1.3%
Average Sales Price*	$181,975	**$180,379**	- 0.9%	$158,530	**$166,948**	+ 5.3%
Percent of List Price Received*	99.9%	**96.6%**	- 3.3%	99.9%	**96.3%**	- 3.6%
Inventory of Homes for Sale	53	**36**	- 32.1%	—	**—**	—
Months Supply of Inventory	5.6	**2.7**	- 51.8%	—	**—**	—

Condo-Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	0	**0**	0.0%	0	**0**	0.0%
Pending Sales	0	**0**	0.0%	0	**0**	0.0%
Closed Sales	0	**0**	0.0%	0	**0**	0.0%
Days on Market Until Sale	—	**—**	—	—	**—**	—
Median Sales Price*	—	**—**	—	—	**—**	—
Average Sales Price*	—	**—**	—	—	**—**	—
Percent of List Price Received*	—	**—**	—	—	**—**	—
Inventory of Homes for Sale	0	**0**	0.0%	—	**—**	—
Months Supply of Inventory	—	**—**	—	—	**—**	—

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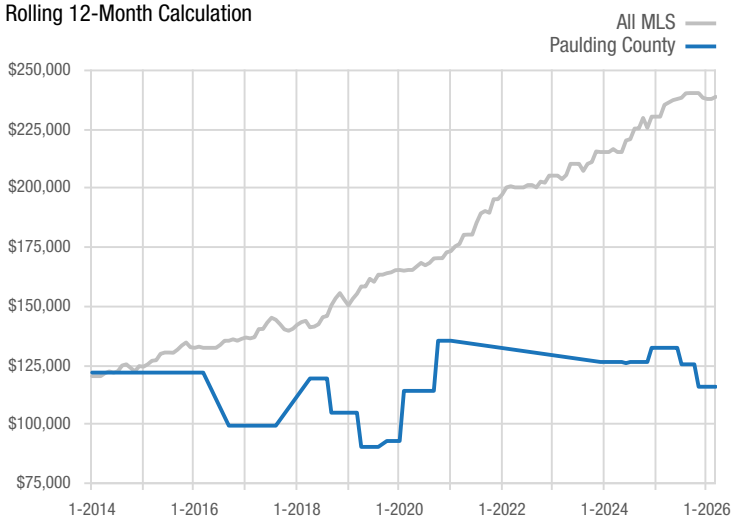
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Putnam County

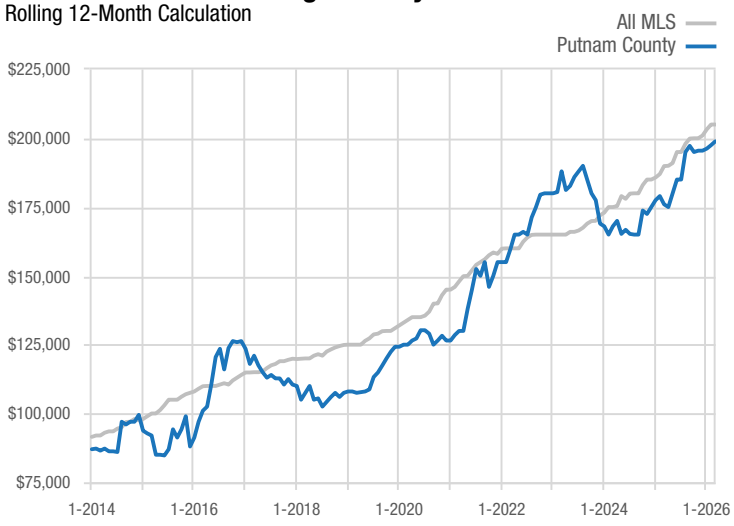
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	8	**10**	+ 25.0%	26	**31**	+ 19.2%
Pending Sales	5	**9**	+ 80.0%	13	**18**	+ 38.5%
Closed Sales	5	**9**	+ 80.0%	12	**20**	+ 66.7%
Days on Market Until Sale	67	**63**	- 6.0%	74	**71**	- 4.1%
Median Sales Price*	$150,900	**$189,000**	+ 25.2%	$163,450	**$205,000**	+ 25.4%
Average Sales Price*	$155,908	**$212,844**	+ 36.5%	$244,962	**$221,350**	- 9.6%
Percent of List Price Received*	100.0%	**99.6%**	- 0.4%	100.0%	**98.0%**	- 2.0%
Inventory of Homes for Sale	25	**31**	+ 24.0%	—	**—**	—
Months Supply of Inventory	3.1	**3.4**	+ 9.7%	—	**—**	—

Condo-Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	1	**0**	- 100.0%	1	**0**	- 100.0%
Pending Sales	0	**0**	0.0%	0	**1**	—
Closed Sales	0	**0**	0.0%	0	**1**	—
Days on Market Until Sale	—	**—**	—	—	**102**	—
Median Sales Price*	—	**—**	—	—	**$175,900**	—
Average Sales Price*	—	**—**	—	—	**$175,900**	—
Percent of List Price Received*	—	**—**	—	—	**100.0%**	—
Inventory of Homes for Sale	2	**1**	- 50.0%	—	**—**	—
Months Supply of Inventory	2.0	**0.8**	- 60.0%	—	**—**	—

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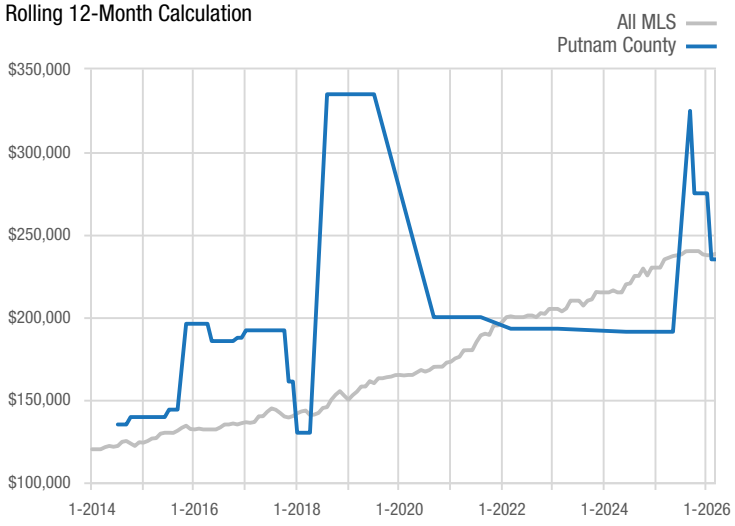
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Williams County

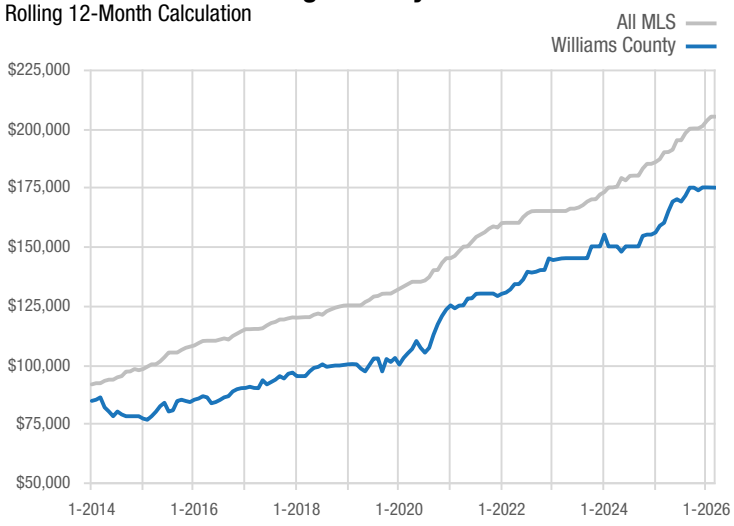
Single Family	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	37	**35**	- 5.4%	83	**94**	+ 13.3%
Pending Sales	28	**21**	- 25.0%	74	**65**	- 12.2%
Closed Sales	27	**16**	- 40.7%	76	**66**	- 13.2%
Days on Market Until Sale	98	**62**	- 36.7%	89	**79**	- 11.2%
Median Sales Price*	$195,000	**$209,195**	+ 7.3%	$184,500	**$172,000**	- 6.8%
Average Sales Price*	$193,506	**$201,981**	+ 4.4%	$189,714	**$180,949**	- 4.6%
Percent of List Price Received*	100.0%	**97.5%**	- 2.5%	100.0%	**95.4%**	- 4.6%
Inventory of Homes for Sale	95	**83**	- 12.6%	—	**—**	—
Months Supply of Inventory	2.9	**2.6**	- 10.3%	—	**—**	—

Condo-Villa	March			Year to Date		
Key Metrics	**2025**	**2026**	**% Change**	**Thru 3-2025**	**Thru 3-2026**	**% Change**
New Listings	0	**0**	0.0%	2	**0**	- 100.0%
Pending Sales	1	**0**	- 100.0%	1	**1**	0.0%
Closed Sales	1	**0**	- 100.0%	1	**1**	0.0%
Days on Market Until Sale	65	**—**	—	65	**50**	- 23.1%
Median Sales Price*	$270,000	**—**	—	$270,000	**$180,000**	- 33.3%
Average Sales Price*	$270,000	**—**	—	$270,000	**$180,000**	- 33.3%
Percent of List Price Received*	100.0%	**—**	—	100.0%	**95.0%**	- 5.0%
Inventory of Homes for Sale	1	**0**	- 100.0%	—	**—**	—
Months Supply of Inventory	0.8	**—**	—	—	**—**	—

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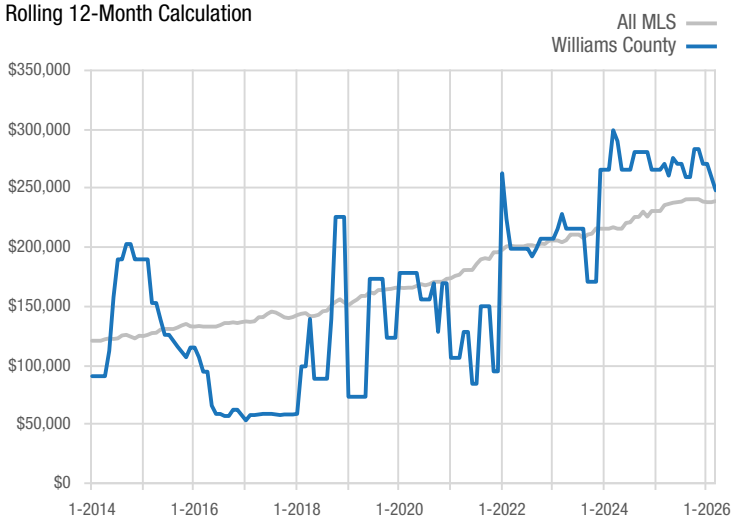
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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