

## Local Market Update – August 2020

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## Lucas and Upper Wood County

Lucas County, Perrysburg, Northwood, Rossford & Lake Twp.

The housing and stock markets continue to be the leaders in the economy. In August, showings and pending sales remained at strong levels while housing inventory remained limited, continuing the competitive bidding market we have seen in recent months. With the stock indexes at or near record highs as mortgage rates remain near record lows, signs point to a busy fall housing market.

As we look towards the fall, we normally see housing activity begin to slow a bit as the back-to-school season begins, but this year is far from normal. While uncertainty remains on what effects the upcoming elections and any seasonal resurgence of COVID-19 may have on the financial and housing markets, the healthy housing demand we see today will create significant tailwinds in the near term.

Single Family Key Metrics	August			Year to Date		
	2019	2020	% Change	Thru 8 2019	Thru 8 2020	% Change
New Listings	769	<b>721</b>	-6.2%	5,714	<b>4,992</b>	-12.6%
Closed Sales	610	<b>651</b>	+6.7%	4,239	<b>4,008</b>	-5.4%
Days on Market	72	<b>69</b>	-4.2%	80	<b>80</b>	---
Median Sales Price*	\$138,250	<b>\$142,000</b>	+2.7%	\$131,000	<b>\$141,250</b>	+7.8%
Average Sales Price*	\$169,140	<b>\$172,575</b>	+2.0%	\$161,645	<b>\$170,271</b>	+5.3%
Percent of List Price Received*	98.9%	<b>100.0%</b>	+1.1%	98.4%	<b>99.1%</b>	+0.7%
Months Supply of Inventory	3	<b>3</b>	---	---	---	---
Total Volume (in 1'000s)	\$103,175	<b>\$112,346</b>	+8.9%	\$684,728	<b>\$682,107</b>	-0.4%

Condo-Villa Key Metrics	August			Year to Date		
	2019	2020	% Change	Thru 8 2019	Thru 8 2020	% Change
New Listings	52	<b>55</b>	+5.8%	491	476	+3.1%
Closed Sales	52	<b>66</b>	+26.9%	391	361	-7.7%
Days on Market	72	<b>72</b>	---	86	82	-4.7%
Median Sales Price*	\$172,000	<b>\$182,450</b>	+6.1%	\$170,000	\$173,000	+1.8%
Average Sales Price*	\$174,781	<b>\$186,947</b>	+7.0%	\$171,962	\$183,396	+6.7%
Percent of List Price Received*	97.4%	<b>99.8%</b>	+2.5%	97.8%	98.3%	+0.5%
Months Supply of Inventory	3	<b>3</b>	---	---	---	---
Total Volume (in 1'000s)	\$9,089	<b>\$12,338</b>	---	\$67,237	<b>\$66,206</b>	-1.5%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2019	8-2020	% Change	YTD 2019	YTD 2020	% Change
<b>New Listings</b>		1,352	<b>1,162</b>	- 14.1%	9,870	<b>8,512</b>	- 13.8%
<b>Pending Sales</b>		1,045	<b>1,112</b>	+ 6.4%	7,453	<b>7,173</b>	- 3.8%
<b>Closed Sales</b>		1,071	<b>1,109</b>	+ 3.5%	7,356	<b>7,027</b>	- 4.5%
<b>Days on Market Until Sale</b>		77	<b>72</b>	- 6.5%	84	<b>84</b>	0.0%
<b>Median Sales Price</b>		\$143,900	<b>\$150,000</b>	+ 4.2%	\$135,000	<b>\$143,000</b>	+ 5.9%
<b>Average Sales Price</b>		\$168,651	<b>\$178,219</b>	+ 5.7%	\$160,947	<b>\$167,940</b>	+ 4.3%
<b>Percent of List Price Received</b>		97.3%	<b>98.6%</b>	+ 1.3%	96.9%	<b>97.8%</b>	+ 0.9%
<b>Housing Affordability Index</b>		227	<b>225</b>	- 0.9%	242	<b>236</b>	- 2.5%
<b>Inventory of Homes for Sale</b>		3,383	<b>2,477</b>	- 26.8%	—	—	—
<b>Months Supply of Inventory</b>		3.8	<b>2.8</b>	- 26.3%	—	—	—

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## Lucas County

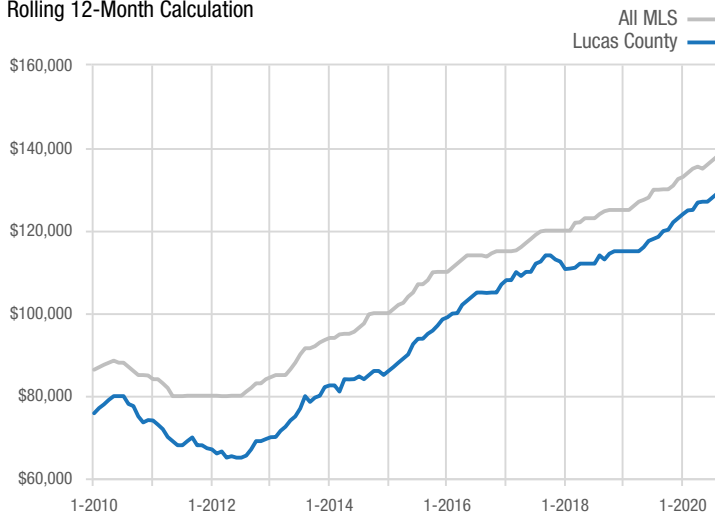
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	657	<b>600</b>	- 8.7%	4,887	<b>4,211</b>	- 13.8%
Pending Sales	501	<b>582</b>	+ 16.2%	3,666	<b>3,540</b>	- 3.4%
Closed Sales	523	<b>559</b>	+ 6.9%	3,612	<b>3,412</b>	- 5.5%
Days on Market Until Sale	70	<b>66</b>	- 5.7%	79	<b>79</b>	0.0%
Median Sales Price*	\$126,000	<b>\$135,000</b>	+ 7.1%	\$122,000	<b>\$130,400</b>	+ 6.9%
Average Sales Price*	\$154,995	<b>\$159,891</b>	+ 3.2%	\$148,626	<b>\$158,829</b>	+ 6.9%
Percent of List Price Received*	97.6%	<b>99.0%</b>	+ 1.4%	96.7%	<b>97.8%</b>	+ 1.1%
Inventory of Homes for Sale	1,566	<b>1,106</b>	- 29.4%	—	—	—
Months Supply of Inventory	3.5	<b>2.6</b>	- 25.7%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	46	<b>45</b>	- 2.2%	417	<b>393</b>	- 5.8%
Pending Sales	53	<b>55</b>	+ 3.8%	339	<b>305</b>	- 10.0%
Closed Sales	49	<b>61</b>	+ 24.5%	328	<b>295</b>	- 10.1%
Days on Market Until Sale	70	<b>74</b>	+ 5.7%	88	<b>85</b>	- 3.4%
Median Sales Price*	\$172,000	<b>\$179,900</b>	+ 4.6%	\$164,600	<b>\$172,000</b>	+ 4.5%
Average Sales Price*	\$175,319	<b>\$184,126</b>	+ 5.0%	\$165,706	<b>\$181,559</b>	+ 9.6%
Percent of List Price Received*	96.6%	<b>97.6%</b>	+ 1.0%	96.7%	<b>97.7%</b>	+ 1.0%
Inventory of Homes for Sale	122	<b>123</b>	+ 0.8%	—	—	—
Months Supply of Inventory	3.0	<b>3.4</b>	+ 13.3%	—	—	—

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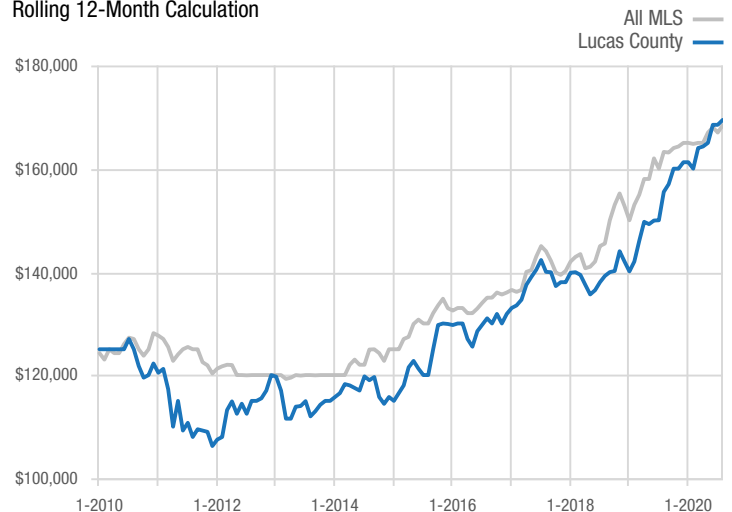
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County

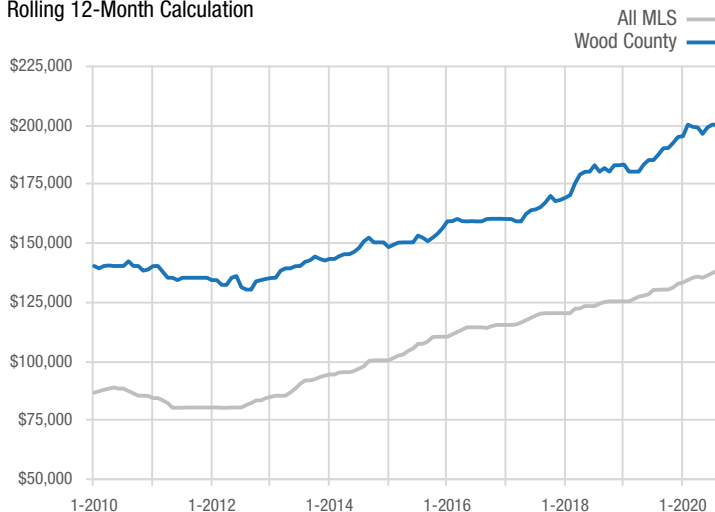
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	156	<b>138</b>	- 11.5%	1,203	<b>1,053</b>	- 12.5%
Pending Sales	125	<b>128</b>	+ 2.4%	940	<b>878</b>	- 6.6%
Closed Sales	133	<b>123</b>	- 7.5%	929	<b>858</b>	- 7.6%
Days on Market Until Sale	74	<b>79</b>	+ 6.8%	84	<b>84</b>	0.0%
Median Sales Price*	\$200,950	<b>\$200,500</b>	- 0.2%	\$191,500	<b>\$200,500</b>	+ 4.7%
Average Sales Price*	\$227,978	<b>\$246,690</b>	+ 8.2%	\$220,122	<b>\$225,545</b>	+ 2.5%
Percent of List Price Received*	97.8%	<b>99.8%</b>	+ 2.0%	98.0%	<b>99.0%</b>	+ 1.0%
Inventory of Homes for Sale	384	<b>304</b>	- 20.8%	—	—	—
Months Supply of Inventory	3.4	<b>2.8</b>	- 17.6%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	11	<b>12</b>	+ 9.1%	97	<b>112</b>	+ 15.5%
Pending Sales	6	<b>15</b>	+ 150.0%	75	<b>93</b>	+ 24.0%
Closed Sales	4	<b>11</b>	+ 175.0%	74	<b>87</b>	+ 17.6%
Days on Market Until Sale	108	<b>51</b>	- 52.8%	68	<b>73</b>	+ 7.4%
Median Sales Price*	\$179,000	<b>\$224,900</b>	+ 25.6%	\$193,000	<b>\$173,000</b>	- 10.4%
Average Sales Price*	\$189,125	<b>\$235,555</b>	+ 24.5%	\$195,672	<b>\$193,418</b>	- 1.2%
Percent of List Price Received*	99.3%	<b>98.7%</b>	- 0.6%	96.9%	<b>98.2%</b>	+ 1.3%
Inventory of Homes for Sale	31	<b>30</b>	- 3.2%	—	—	—
Months Supply of Inventory	3.5	<b>3.0</b>	- 14.3%	—	—	—

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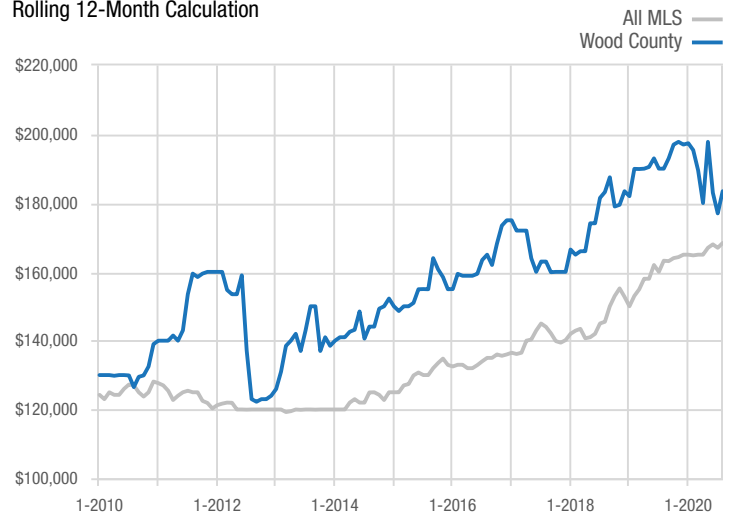
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Toledo

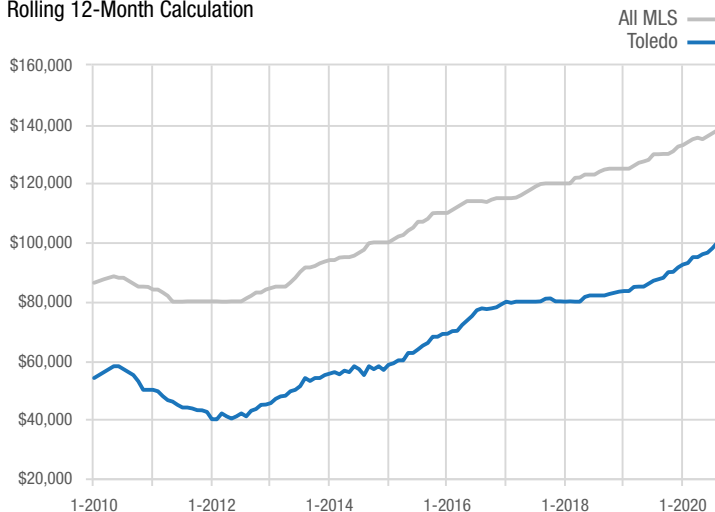
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	423	<b>414</b>	- 2.1%	3,135	<b>2,766</b>	- 11.8%
Pending Sales	320	<b>380</b>	+ 18.8%	2,410	<b>2,354</b>	- 2.3%
Closed Sales	341	<b>378</b>	+ 10.9%	2,395	<b>2,254</b>	- 5.9%
Days on Market Until Sale	70	<b>68</b>	- 2.9%	79	<b>78</b>	- 1.3%
Median Sales Price*	\$99,950	<b>\$112,000</b>	+ 12.1%	\$90,000	<b>\$103,000</b>	+ 14.4%
Average Sales Price*	\$108,173	<b>\$122,972</b>	+ 13.7%	\$105,288	<b>\$118,989</b>	+ 13.0%
Percent of List Price Received*	97.0%	<b>98.9%</b>	+ 2.0%	95.9%	<b>97.3%</b>	+ 1.5%
Inventory of Homes for Sale	976	<b>696</b>	- 28.7%	—	—	—
Months Supply of Inventory	3.3	<b>2.4</b>	- 27.3%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	24	<b>12</b>	- 50.0%	234	<b>179</b>	- 23.5%
Pending Sales	26	<b>29</b>	+ 11.5%	193	<b>158</b>	- 18.1%
Closed Sales	26	<b>30</b>	+ 15.4%	189	<b>154</b>	- 18.5%
Days on Market Until Sale	71	<b>62</b>	- 12.7%	84	<b>72</b>	- 14.3%
Median Sales Price*	\$104,750	<b>\$155,000</b>	+ 48.0%	\$119,750	<b>\$140,000</b>	+ 16.9%
Average Sales Price*	\$120,724	<b>\$155,082</b>	+ 28.5%	\$128,180	<b>\$148,072</b>	+ 15.5%
Percent of List Price Received*	95.7%	<b>96.5%</b>	+ 0.8%	95.9%	<b>97.1%</b>	+ 1.3%
Inventory of Homes for Sale	65	<b>47</b>	- 27.7%	—	—	—
Months Supply of Inventory	2.8	<b>2.5</b>	- 10.7%	—	—	—

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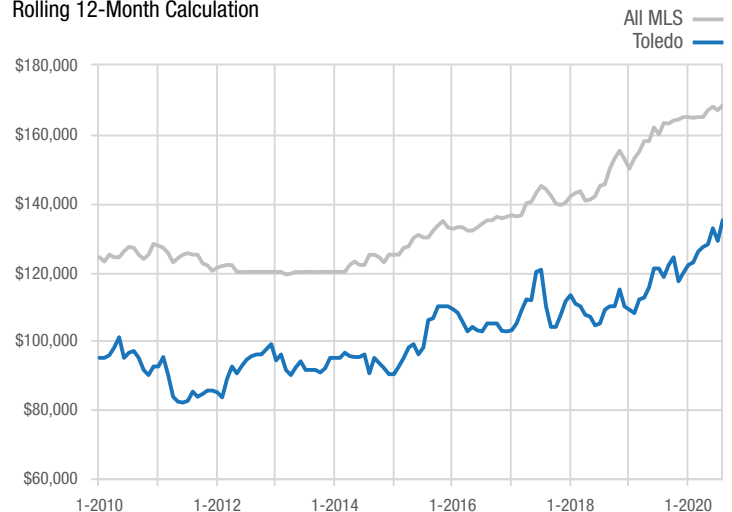
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Sylvania

43560 and 43617

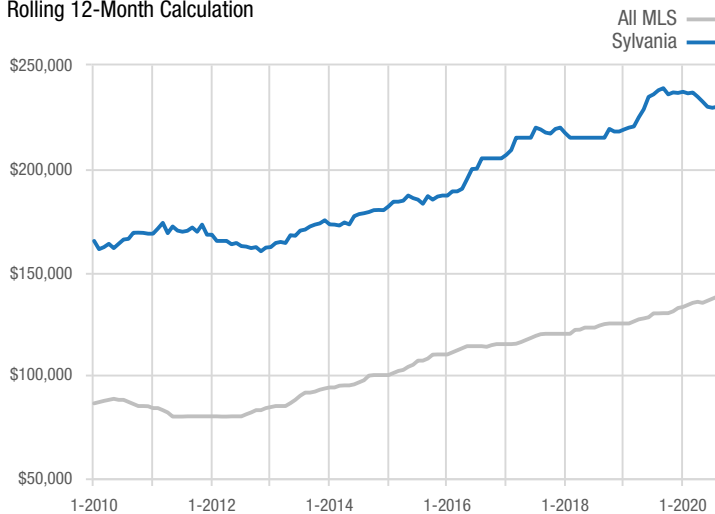
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	77	61	- 20.8%	596	524	- 12.1%
Pending Sales	58	86	+ 48.3%	404	435	+ 7.7%
Closed Sales	56	85	+ 51.8%	394	427	+ 8.4%
Days on Market Until Sale	68	63	- 7.4%	81	83	+ 2.5%
Median Sales Price*	\$234,250	\$240,000	+ 2.5%	\$240,000	\$231,500	- 3.5%
Average Sales Price*	\$267,774	\$249,031	- 7.0%	\$260,062	\$245,450	- 5.6%
Percent of List Price Received*	98.6%	99.5%	+ 0.9%	98.5%	98.7%	+ 0.2%
Inventory of Homes for Sale	207	147	- 29.0%	—	—	—
Months Supply of Inventory	4.3	2.9	- 32.6%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	13	22	+ 69.2%	127	128	+ 0.8%
Pending Sales	16	22	+ 37.5%	94	96	+ 2.1%
Closed Sales	16	21	+ 31.3%	93	90	- 3.2%
Days on Market Until Sale	80	85	+ 6.3%	103	102	- 1.0%
Median Sales Price*	\$234,350	\$173,000	- 26.2%	\$196,400	\$216,000	+ 10.0%
Average Sales Price*	\$232,793	\$186,734	- 19.8%	\$202,650	\$211,419	+ 4.3%
Percent of List Price Received*	97.6%	96.8%	- 0.8%	97.7%	98.3%	+ 0.6%
Inventory of Homes for Sale	39	45	+ 15.4%	—	—	—
Months Supply of Inventory	3.4	3.9	+ 14.7%	—	—	—

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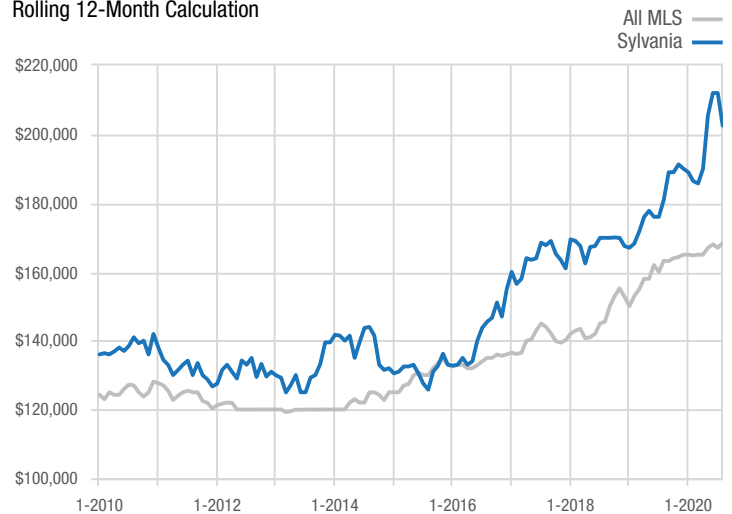
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Spring Meadows

MLS Area 05: 43528 (Includes Holland)

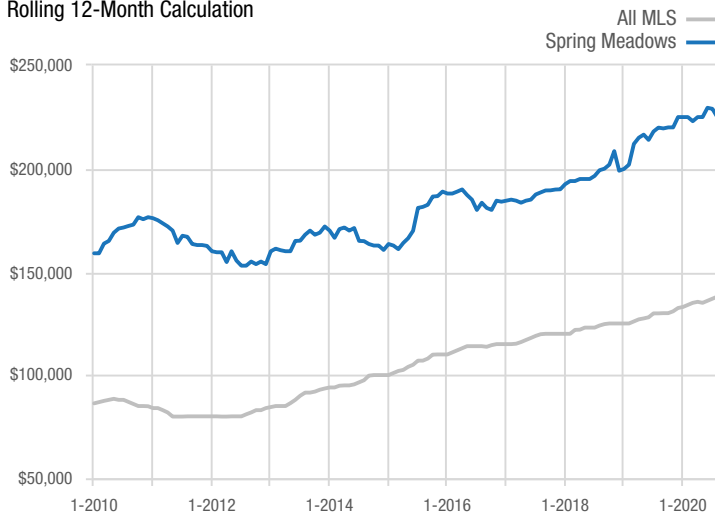
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	28	24	- 14.3%	261	190	- 27.2%
Pending Sales	23	30	+ 30.4%	185	148	- 20.0%
Closed Sales	22	28	+ 27.3%	177	145	- 18.1%
Days on Market Until Sale	62	62	0.0%	79	84	+ 6.3%
Median Sales Price*	\$249,900	<b>\$225,200</b>	- 9.9%	\$225,000	<b>\$229,950</b>	+ 2.2%
Average Sales Price*	\$271,871	<b>\$225,694</b>	- 17.0%	\$223,807	<b>\$234,755</b>	+ 4.9%
Percent of List Price Received*	99.4%	<b>99.5%</b>	+ 0.1%	98.2%	<b>99.0%</b>	+ 0.8%
Inventory of Homes for Sale	92	56	- 39.1%	—	—	—
Months Supply of Inventory	4.0	3.0	- 25.0%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	5	4	- 20.0%	32	44	+ 37.5%
Pending Sales	4	0	- 100.0%	30	33	+ 10.0%
Closed Sales	3	5	+ 66.7%	28	32	+ 14.3%
Days on Market Until Sale	84	124	+ 47.6%	104	76	- 26.9%
Median Sales Price*	\$197,154	<b>\$265,000</b>	+ 34.4%	\$200,087	<b>\$206,541</b>	+ 3.2%
Average Sales Price*	\$225,718	<b>\$278,563</b>	+ 23.4%	\$215,748	<b>\$228,351</b>	+ 5.8%
Percent of List Price Received*	98.0%	<b>98.8%</b>	+ 0.8%	97.2%	<b>99.1%</b>	+ 2.0%
Inventory of Homes for Sale	10	13	+ 30.0%	—	—	—
Months Supply of Inventory	3.1	3.0	- 3.2%	—	—	—

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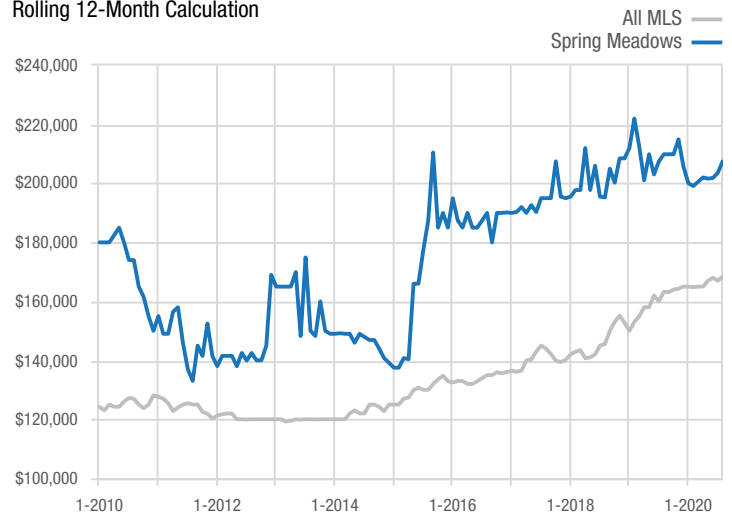
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Monclova

MLS Area 06: 43542

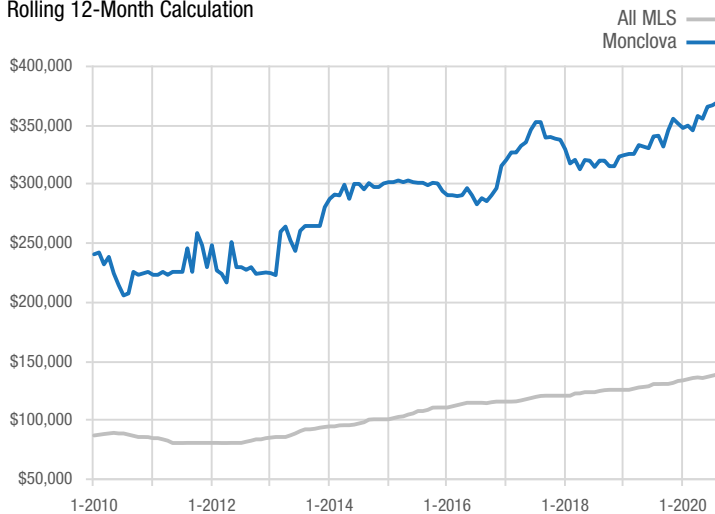
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	11	5	- 54.5%	72	49	- 31.9%
Pending Sales	10	5	- 50.0%	52	44	- 15.4%
Closed Sales	10	4	- 60.0%	50	43	- 14.0%
Days on Market Until Sale	105	91	- 13.3%	107	120	+ 12.1%
Median Sales Price*	\$296,500	<b>\$338,500</b>	+ 14.2%	\$350,750	<b>\$374,950</b>	+ 6.9%
Average Sales Price*	\$268,840	<b>\$417,375</b>	+ 55.3%	\$354,443	<b>\$375,193</b>	+ 5.9%
Percent of List Price Received*	96.2%	<b>101.7%</b>	+ 5.7%	97.4%	<b>98.2%</b>	+ 0.8%
Inventory of Homes for Sale	29	15	- 48.3%	—	—	—
Months Supply of Inventory	4.9	2.9	- 40.8%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	5	—	2	12	+ 500.0%
Pending Sales	0	1	—	0	3	—
Closed Sales	0	1	—	0	3	—
Days on Market Until Sale	—	11	—	—	51	—
Median Sales Price*	—	<b>\$208,000</b>	—	—	<b>\$299,900</b>	—
Average Sales Price*	—	<b>\$208,000</b>	—	—	<b>\$285,933</b>	—
Percent of List Price Received*	—	<b>102.0%</b>	—	—	<b>100.7%</b>	—
Inventory of Homes for Sale	2	8	+ 300.0%	—	—	—
Months Supply of Inventory	1.3	4.8	+ 269.2%	—	—	—

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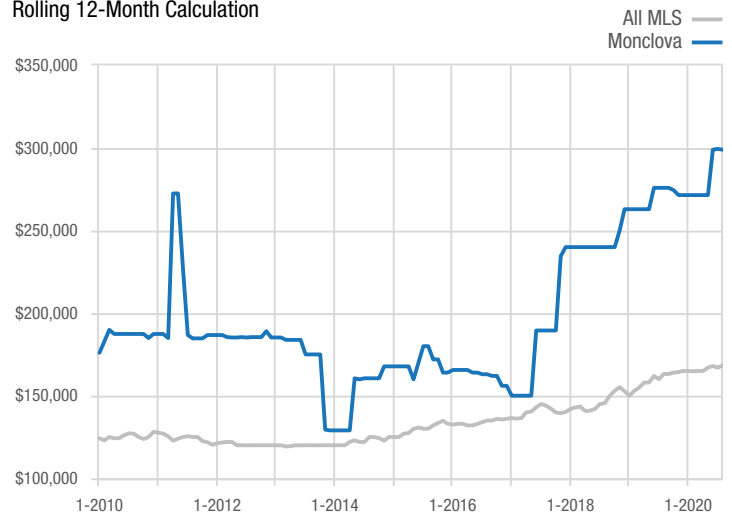
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Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – August 2020

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## Maumee

MLS Area 07: 43537

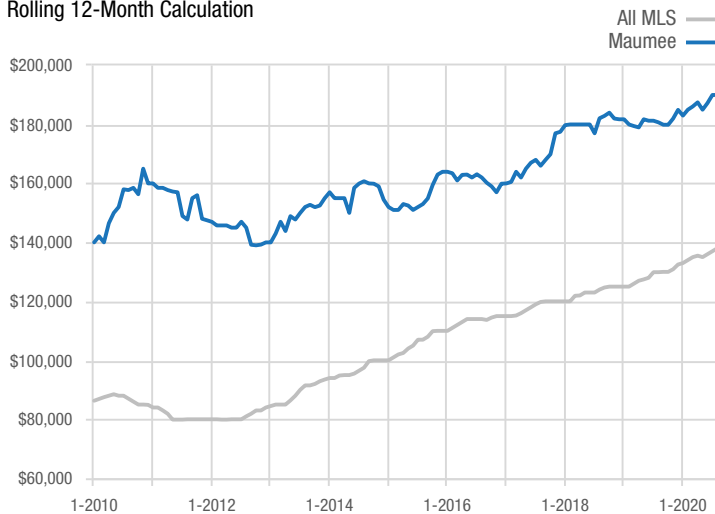
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	51	<b>60</b>	+ 17.6%	392	<b>352</b>	- 10.2%
Pending Sales	39	<b>37</b>	- 5.1%	297	<b>264</b>	- 11.1%
Closed Sales	45	<b>34</b>	- 24.4%	292	<b>261</b>	- 10.6%
Days on Market Until Sale	64	<b>50</b>	- 21.9%	71	<b>69</b>	- 2.8%
Median Sales Price*	\$205,200	<b>\$197,876</b>	- 3.6%	\$181,550	<b>\$190,000</b>	+ 4.7%
Average Sales Price*	\$228,748	<b>\$234,619</b>	+ 2.6%	\$216,624	<b>\$230,592</b>	+ 6.4%
Percent of List Price Received*	98.1%	<b>98.1%</b>	0.0%	98.5%	<b>98.4%</b>	- 0.1%
Inventory of Homes for Sale	112	<b>99</b>	- 11.6%	—	—	—
Months Supply of Inventory	3.3	<b>3.1</b>	- 6.1%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	7	<b>4</b>	- 42.9%	48	<b>41</b>	- 14.6%
Pending Sales	8	<b>1</b>	- 87.5%	40	<b>28</b>	- 30.0%
Closed Sales	6	<b>1</b>	- 83.3%	37	<b>28</b>	- 24.3%
Days on Market Until Sale	39	<b>54</b>	+ 38.5%	56	<b>84</b>	+ 50.0%
Median Sales Price*	\$190,000	<b>\$205,000</b>	+ 7.9%	\$195,000	<b>\$190,000</b>	- 2.6%
Average Sales Price*	\$208,333	<b>\$205,000</b>	- 1.6%	\$225,470	<b>\$189,496</b>	- 16.0%
Percent of List Price Received*	99.1%	<b>100.0%</b>	+ 0.9%	98.4%	<b>97.6%</b>	- 0.8%
Inventory of Homes for Sale	13	<b>13</b>	0.0%	—	—	—
Months Supply of Inventory	2.7	<b>3.3</b>	+ 22.2%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

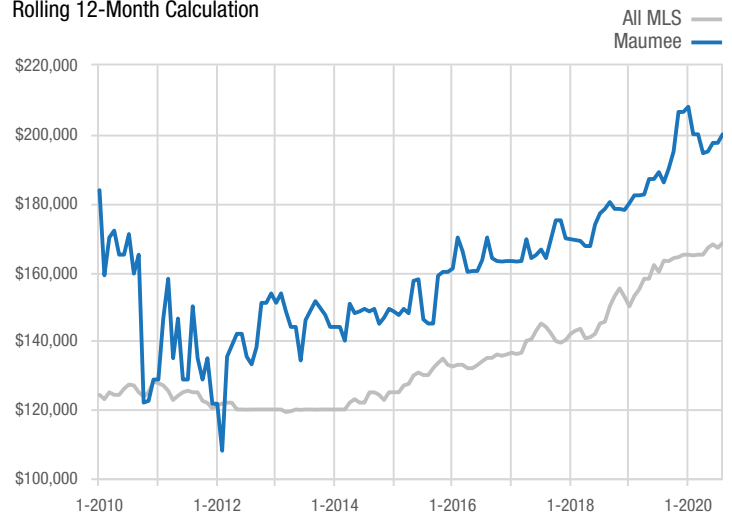
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Whitehouse

MLS Area 08: 43571

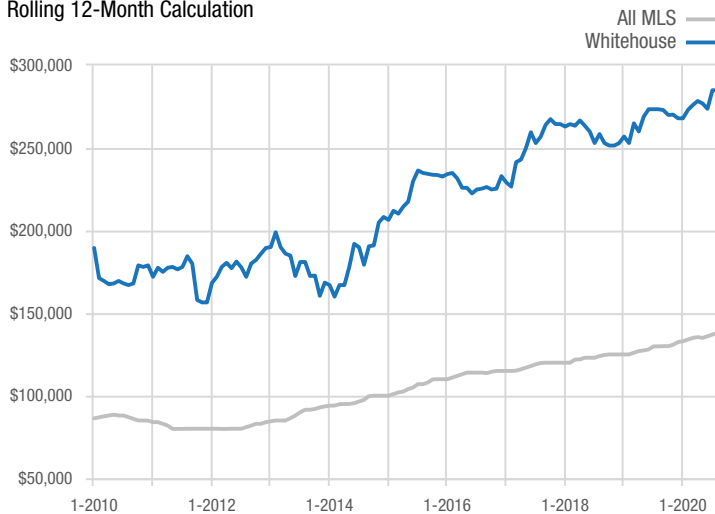
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	20	11	- 45.0%	149	106	- 28.9%
Pending Sales	11	16	+ 45.5%	89	81	- 9.0%
Closed Sales	12	11	- 8.3%	88	77	- 12.5%
Days on Market Until Sale	61	60	- 1.6%	86	87	+ 1.2%
Median Sales Price*	\$285,500	<b>\$332,900</b>	+ 16.6%	\$270,500	<b>\$291,375</b>	+ 7.7%
Average Sales Price*	\$260,025	<b>\$311,686</b>	+ 19.9%	\$262,358	<b>\$295,183</b>	+ 12.5%
Percent of List Price Received*	100.6%	<b>101.1%</b>	+ 0.5%	98.5%	<b>98.7%</b>	+ 0.2%
Inventory of Homes for Sale	52	31	- 40.4%	—	—	—
Months Supply of Inventory	5.3	3.1	- 41.5%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	3	6	+ 100.0%
Pending Sales	2	1	- 50.0%	2	6	+ 200.0%
Closed Sales	2	2	0.0%	2	6	+ 200.0%
Days on Market Until Sale	89	44	- 50.6%	89	31	- 65.2%
Median Sales Price*	\$179,000	<b>\$239,700</b>	+ 33.9%	\$179,000	<b>\$216,250</b>	+ 20.8%
Average Sales Price*	\$179,000	<b>\$239,700</b>	+ 33.9%	\$179,000	<b>\$220,550</b>	+ 23.2%
Percent of List Price Received*	94.4%	<b>98.8%</b>	+ 4.7%	94.4%	<b>100.0%</b>	+ 5.9%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

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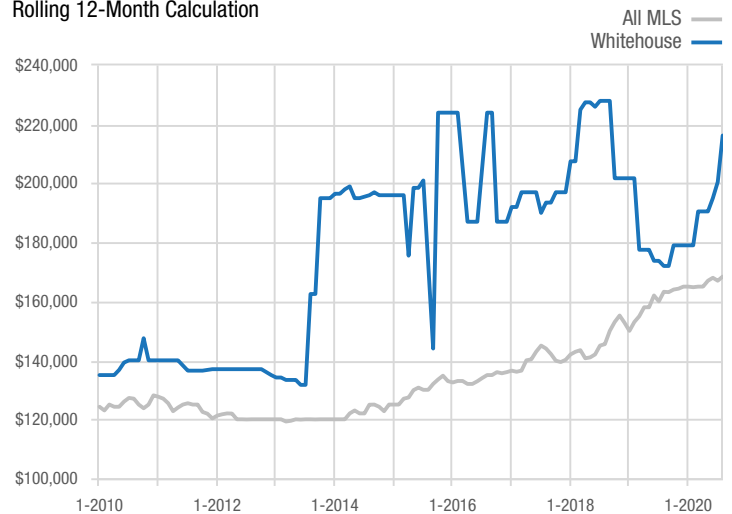
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Waterville

MLS Area 10: 43566

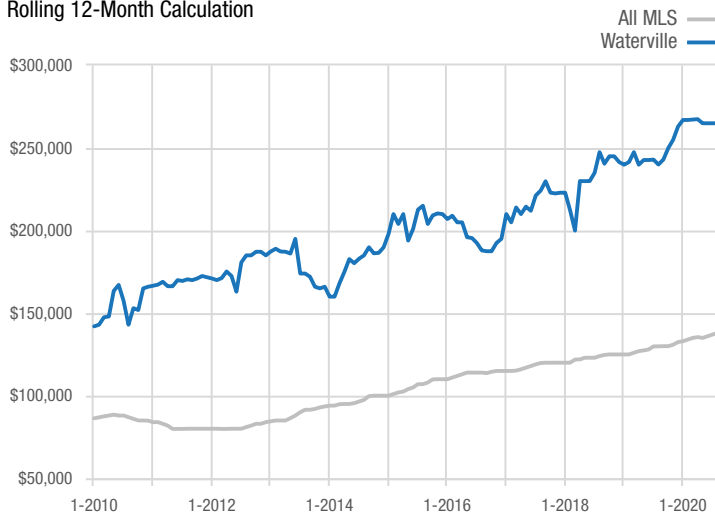
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	16	11	- 31.3%	123	96	- 22.0%
Pending Sales	14	13	- 7.1%	89	83	- 6.7%
Closed Sales	11	11	0.0%	85	83	- 2.4%
Days on Market Until Sale	80	68	- 15.0%	83	96	+ 15.7%
Median Sales Price*	\$300,000	<b>\$290,000</b>	- 3.3%	\$264,000	<b>\$266,250</b>	+ 0.9%
Average Sales Price*	\$270,991	<b>\$273,714</b>	+ 1.0%	\$258,209	<b>\$261,097</b>	+ 1.1%
Percent of List Price Received*	97.1%	<b>96.9%</b>	- 0.2%	98.3%	<b>98.2%</b>	- 0.1%
Inventory of Homes for Sale	38	30	- 21.1%	—	—	—
Months Supply of Inventory	3.5	2.8	- 20.0%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	2	1	- 50.0%	25	21	- 16.0%
Pending Sales	3	5	+ 66.7%	18	17	- 5.6%
Closed Sales	3	5	+ 66.7%	17	16	- 5.9%
Days on Market Until Sale	42	94	+ 123.8%	54	103	+ 90.7%
Median Sales Price*	\$185,000	<b>\$210,000</b>	+ 13.5%	\$168,000	<b>\$227,000</b>	+ 35.1%
Average Sales Price*	\$216,667	<b>\$226,960</b>	+ 4.8%	\$173,894	<b>\$236,356</b>	+ 35.9%
Percent of List Price Received*	98.2%	<b>100.4%</b>	+ 2.2%	99.1%	<b>99.3%</b>	+ 0.2%
Inventory of Homes for Sale	7	8	+ 14.3%	—	—	—
Months Supply of Inventory	3.0	3.8	+ 26.7%	—	—	—

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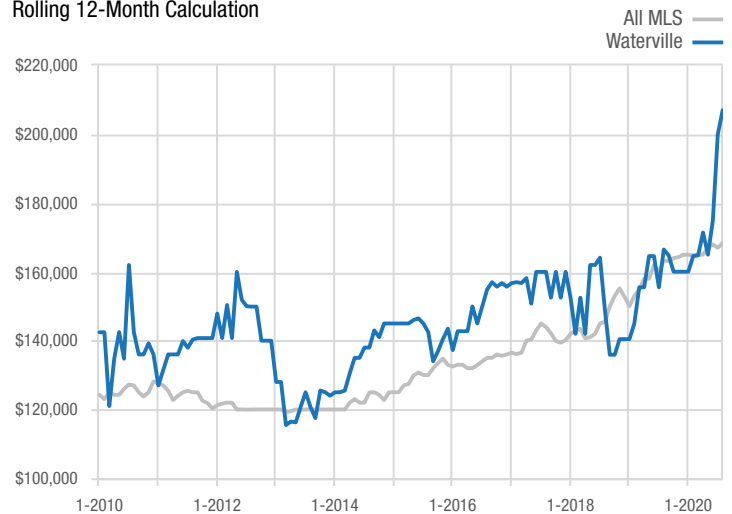
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Franklin Park / Trilby

MLS Area 11: 43623

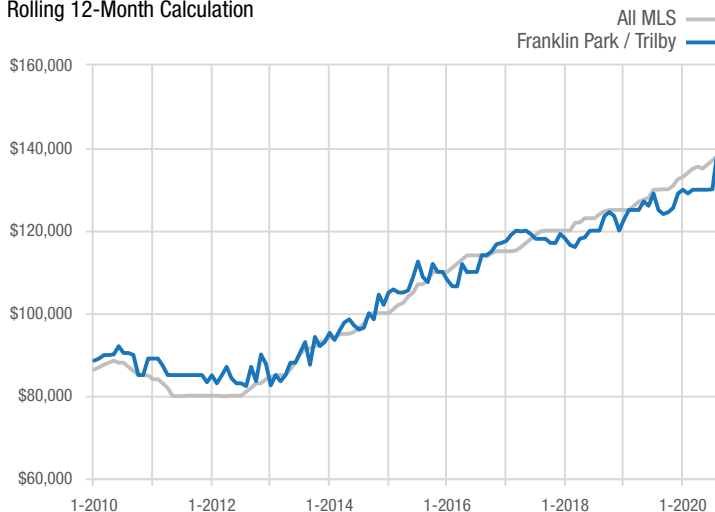
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	32	27	- 15.6%	218	201	- 7.8%
Pending Sales	22	28	+ 27.3%	165	179	+ 8.5%
Closed Sales	18	33	+ 83.3%	159	174	+ 9.4%
Days on Market Until Sale	65	59	- 9.2%	80	72	- 10.0%
Median Sales Price*	\$100,000	<b>\$154,000</b>	+ 54.0%	\$129,000	<b>\$146,260</b>	+ 13.4%
Average Sales Price*	\$108,820	<b>\$179,475</b>	+ 64.9%	\$156,210	<b>\$173,313</b>	+ 10.9%
Percent of List Price Received*	104.2%	<b>99.2%</b>	- 4.8%	98.4%	<b>98.8%</b>	+ 0.4%
Inventory of Homes for Sale	67	43	- 35.8%	—	—	—
Months Supply of Inventory	3.3	2.0	- 39.4%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	2	1	- 50.0%	17	15	- 11.8%
Pending Sales	1	2	+ 100.0%	12	13	+ 8.3%
Closed Sales	2	3	+ 50.0%	13	13	0.0%
Days on Market Until Sale	53	50	- 5.7%	55	76	+ 38.2%
Median Sales Price*	\$111,000	<b>\$131,000</b>	+ 18.0%	\$115,000	<b>\$127,000</b>	+ 10.4%
Average Sales Price*	\$111,000	<b>\$130,333</b>	+ 17.4%	\$123,185	<b>\$117,415</b>	- 4.7%
Percent of List Price Received*	94.9%	<b>100.3%</b>	+ 5.7%	98.7%	<b>95.9%</b>	- 2.8%
Inventory of Homes for Sale	5	3	- 40.0%	—	—	—
Months Supply of Inventory	2.9	1.7	- 41.4%	—	—	—

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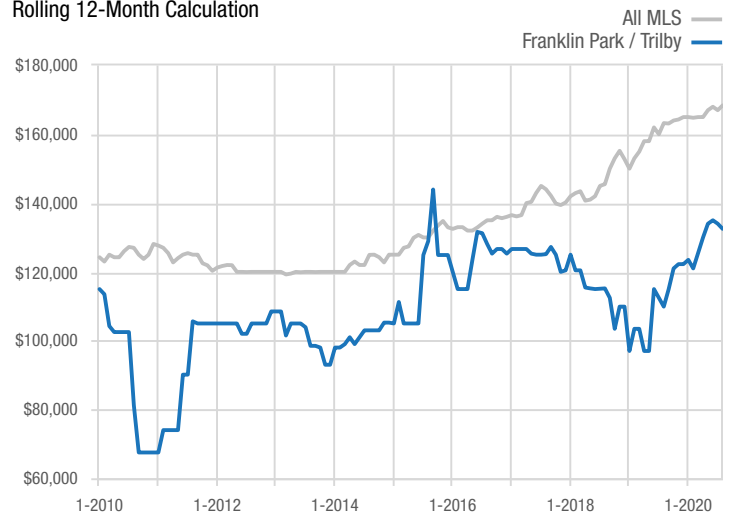
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Tremainsville

MLS Area 12: 43613

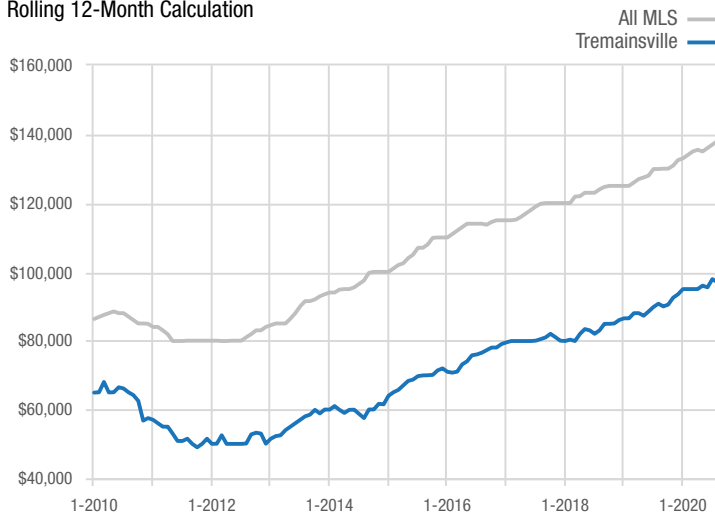
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	75	<b>79</b>	+ 5.3%	492	<b>443</b>	- 10.0%
Pending Sales	56	<b>61</b>	+ 8.9%	408	<b>368</b>	- 9.8%
Closed Sales	63	<b>50</b>	- 20.6%	404	<b>336</b>	- 16.8%
Days on Market Until Sale	64	<b>53</b>	- 17.2%	85	<b>68</b>	- 20.0%
Median Sales Price*	\$101,900	<b>\$109,900</b>	+ 7.9%	\$93,500	<b>\$102,000</b>	+ 9.1%
Average Sales Price*	\$94,885	<b>\$106,388</b>	+ 12.1%	\$91,296	<b>\$99,571</b>	+ 9.1%
Percent of List Price Received*	96.2%	<b>101.0%</b>	+ 5.0%	96.4%	<b>98.3%</b>	+ 2.0%
Inventory of Homes for Sale	138	<b>110</b>	- 20.3%	—	—	—
Months Supply of Inventory	2.8	<b>2.4</b>	- 14.3%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	1	<b>2</b>	+ 100.0%
Pending Sales	0	<b>1</b>	—	0	<b>2</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>1</b>	—
Days on Market Until Sale	—	—	—	—	<b>62</b>	—
Median Sales Price*	—	—	—	—	<b>\$77,500</b>	—
Average Sales Price*	—	—	—	—	<b>\$77,500</b>	—
Percent of List Price Received*	—	—	—	—	<b>91.3%</b>	—
Inventory of Homes for Sale	1	<b>1</b>	0.0%	—	—	—
Months Supply of Inventory	—	<b>1.0</b>	—	—	—	—

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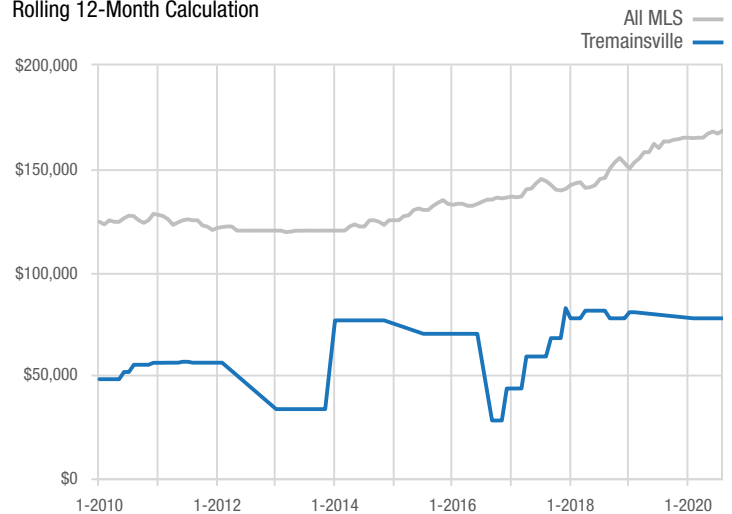
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Five Points / Northtowne

MLS Area 13: 43612

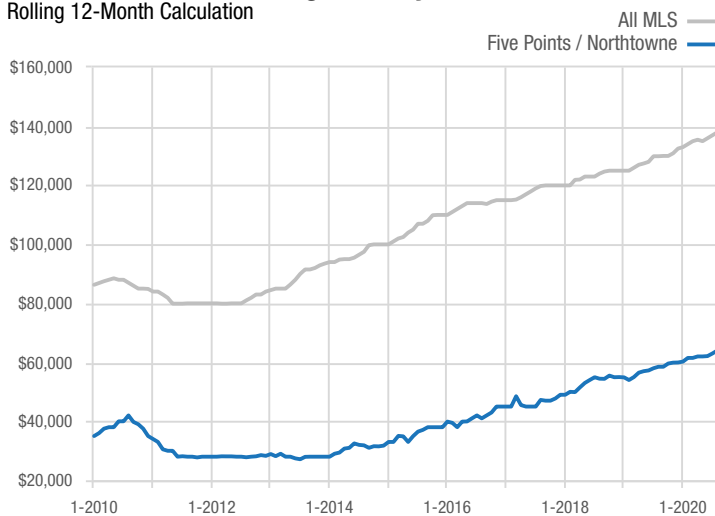
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	46	<b>44</b>	- 4.3%	339	<b>300</b>	- 11.5%
Pending Sales	36	<b>47</b>	+ 30.6%	289	<b>288</b>	- 0.3%
Closed Sales	39	<b>42</b>	+ 7.7%	288	<b>276</b>	- 4.2%
Days on Market Until Sale	76	<b>80</b>	+ 5.3%	81	<b>80</b>	- 1.2%
Median Sales Price*	\$63,000	<b>\$75,000</b>	+ 19.0%	\$59,900	<b>\$67,500</b>	+ 12.7%
Average Sales Price*	\$66,373	<b>\$74,083</b>	+ 11.6%	\$62,569	<b>\$69,684</b>	+ 11.4%
Percent of List Price Received*	96.4%	<b>101.7%</b>	+ 5.5%	95.2%	<b>97.6%</b>	+ 2.5%
Inventory of Homes for Sale	97	<b>64</b>	- 34.0%	—	—	—
Months Supply of Inventory	2.8	<b>1.8</b>	- 35.7%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Point Place

MLS Area 14: 43611

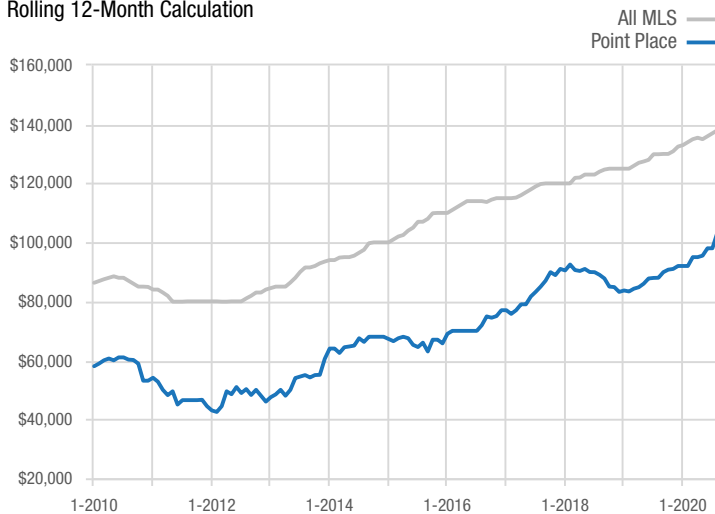
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	41	<b>29</b>	- 29.3%	230	<b>215</b>	- 6.5%
Pending Sales	18	<b>31</b>	+ 72.2%	171	<b>192</b>	+ 12.3%
Closed Sales	26	<b>34</b>	+ 30.8%	174	<b>187</b>	+ 7.5%
Days on Market Until Sale	77	<b>82</b>	+ 6.5%	73	<b>76</b>	+ 4.1%
Median Sales Price*	\$87,900	<b>\$121,250</b>	+ 37.9%	\$90,000	<b>\$104,000</b>	+ 15.6%
Average Sales Price*	\$85,742	<b>\$115,171</b>	+ 34.3%	\$95,239	<b>\$105,913</b>	+ 11.2%
Percent of List Price Received*	96.0%	<b>102.6%</b>	+ 6.9%	96.1%	<b>98.1%</b>	+ 2.1%
Inventory of Homes for Sale	78	<b>54</b>	- 30.8%	—	—	—
Months Supply of Inventory	3.6	<b>2.3</b>	- 36.1%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	1	<b>1</b>	0.0%
Pending Sales	0	<b>0</b>	—	1	<b>0</b>	- 100.0%
Closed Sales	0	<b>0</b>	—	2	<b>0</b>	- 100.0%
Days on Market Until Sale	—	—	—	30	—	—
Median Sales Price*	—	—	—	\$117,000	—	—
Average Sales Price*	—	—	—	\$117,000	—	—
Percent of List Price Received*	—	—	—	92.5%	—	—
Inventory of Homes for Sale	0	<b>1</b>	—	—	—	—
Months Supply of Inventory	—	<b>1.0</b>	—	—	—	—

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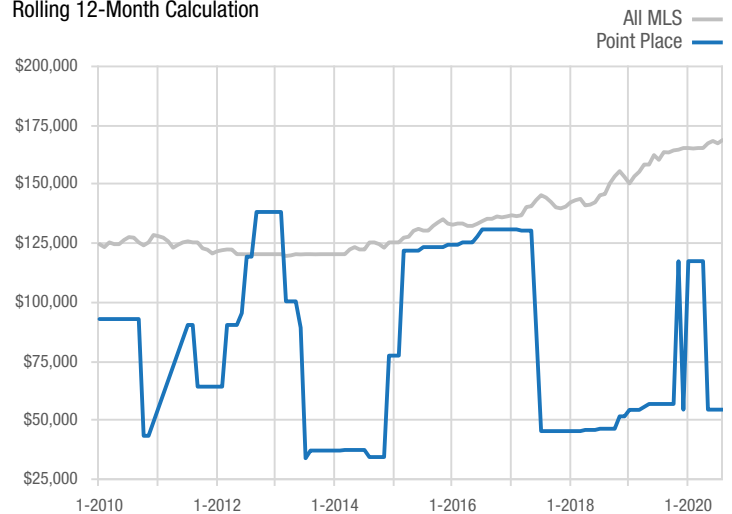
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

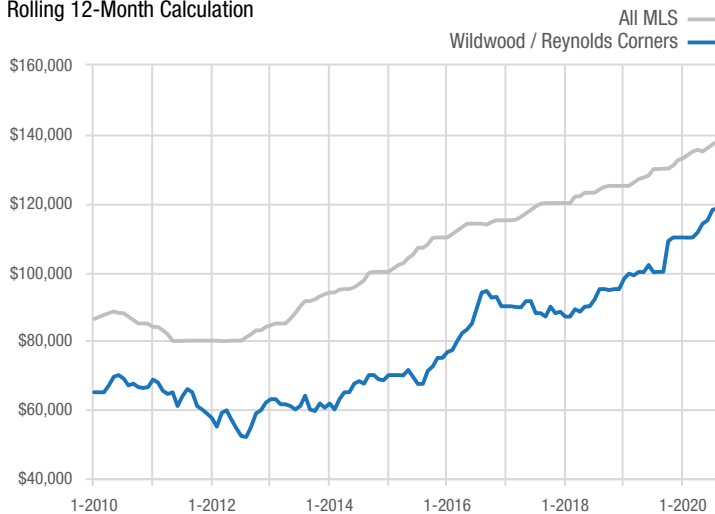
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	40	<b>28</b>	- 30.0%	331	<b>283</b>	- 14.5%
Pending Sales	35	<b>54</b>	+ 54.3%	263	<b>245</b>	- 6.8%
Closed Sales	41	<b>54</b>	+ 31.7%	262	<b>237</b>	- 9.5%
Days on Market Until Sale	63	<b>57</b>	- 9.5%	73	<b>71</b>	- 2.7%
Median Sales Price*	\$117,450	<b>\$121,000</b>	+ 3.0%	\$106,000	<b>\$120,000</b>	+ 13.2%
Average Sales Price*	\$131,383	<b>\$125,342</b>	- 4.6%	\$120,377	<b>\$129,703</b>	+ 7.7%
Percent of List Price Received*	99.1%	<b>98.2%</b>	- 0.9%	98.1%	<b>98.8%</b>	+ 0.7%
Inventory of Homes for Sale	94	<b>51</b>	- 45.7%	—	—	—
Months Supply of Inventory	3.1	<b>1.7</b>	- 45.2%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	9	<b>0</b>	- 100.0%	57	<b>45</b>	- 21.1%
Pending Sales	1	<b>10</b>	+ 900.0%	44	<b>45</b>	+ 2.3%
Closed Sales	4	<b>10</b>	+ 150.0%	43	<b>44</b>	+ 2.3%
Days on Market Until Sale	77	<b>68</b>	- 11.7%	81	<b>79</b>	- 2.5%
Median Sales Price*	\$101,250	<b>\$136,899</b>	+ 35.2%	\$100,000	<b>\$129,450</b>	+ 29.5%
Average Sales Price*	\$105,069	<b>\$134,760</b>	+ 28.3%	\$102,815	<b>\$123,599</b>	+ 20.2%
Percent of List Price Received*	96.8%	<b>95.8%</b>	- 1.0%	94.9%	<b>96.9%</b>	+ 2.1%
Inventory of Homes for Sale	20	<b>8</b>	- 60.0%	—	—	—
Months Supply of Inventory	3.4	<b>1.5</b>	- 55.9%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

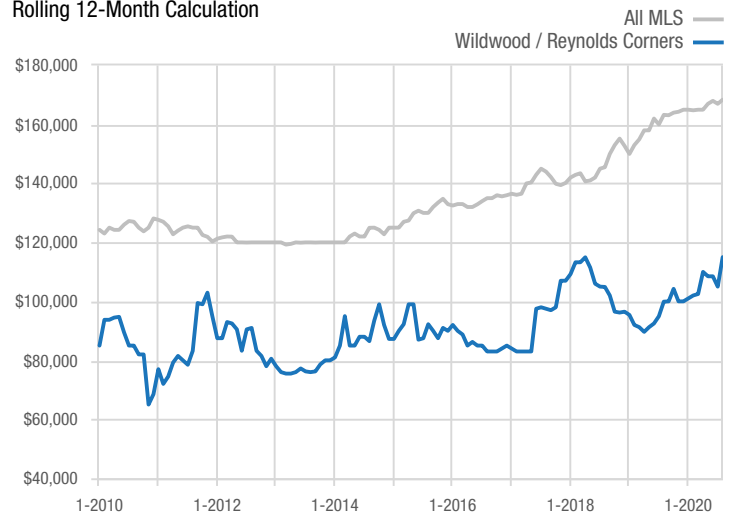
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – August 2020

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## Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

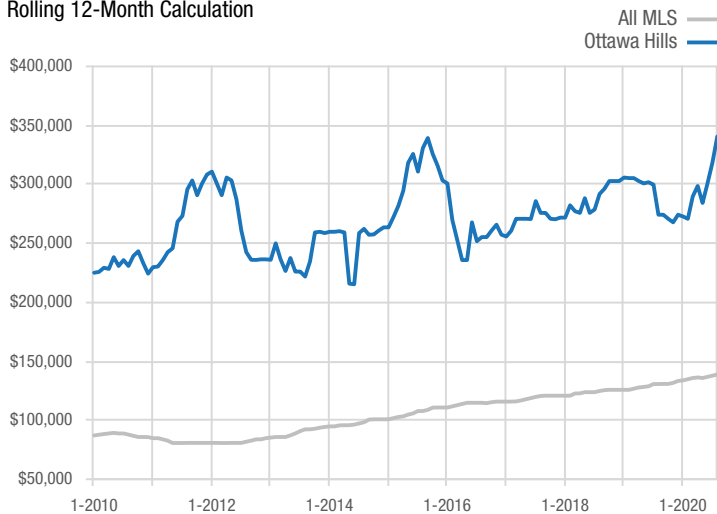
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	11	11	0.0%	107	108	+ 0.9%
Pending Sales	7	14	+ 100.0%	71	72	+ 1.4%
Closed Sales	10	13	+ 30.0%	71	70	- 1.4%
Days on Market Until Sale	107	115	+ 7.5%	108	103	- 4.6%
Median Sales Price*	\$280,500	\$339,800	+ 21.1%	\$272,000	\$344,500	+ 26.7%
Average Sales Price*	\$281,963	\$362,089	+ 28.4%	\$322,589	\$382,199	+ 18.5%
Percent of List Price Received*	95.0%	94.8%	- 0.2%	97.0%	96.0%	- 1.0%
Inventory of Homes for Sale	50	31	- 38.0%	—	—	—
Months Supply of Inventory	6.9	4.1	- 40.6%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	2	0	- 100.0%	16	13	- 18.8%
Pending Sales	3	1	- 66.7%	15	9	- 40.0%
Closed Sales	3	1	- 66.7%	14	9	- 35.7%
Days on Market Until Sale	95	94	- 1.1%	130	106	- 18.5%
Median Sales Price*	\$90,803	\$185,000	+ 103.7%	\$82,000	\$185,000	+ 125.6%
Average Sales Price*	\$90,101	\$185,000	+ 105.3%	\$86,312	\$196,600	+ 127.8%
Percent of List Price Received*	96.7%	93.0%	- 3.8%	96.6%	93.1%	- 3.6%
Inventory of Homes for Sale	5	4	- 20.0%	—	—	—
Months Supply of Inventory	2.3	2.9	+ 26.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

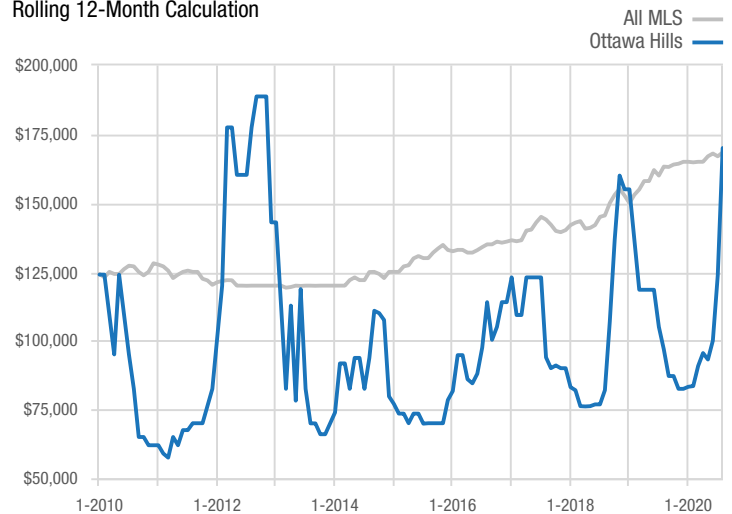
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

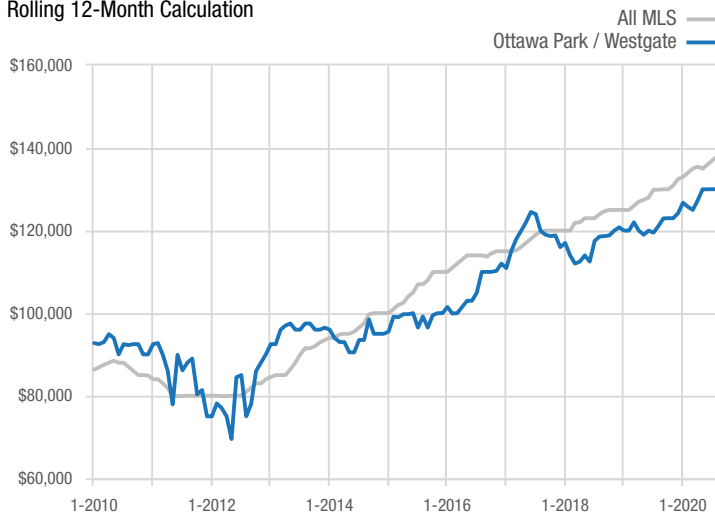
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	38	25	- 34.2%	233	191	- 18.0%
Pending Sales	23	17	- 26.1%	182	161	- 11.5%
Closed Sales	25	18	- 28.0%	182	156	- 14.3%
Days on Market Until Sale	57	55	- 3.5%	74	77	+ 4.1%
Median Sales Price*	\$125,000	<b>\$125,000</b>	0.0%	\$121,000	<b>\$129,000</b>	+ 6.6%
Average Sales Price*	\$136,602	<b>\$135,771</b>	- 0.6%	\$126,008	<b>\$132,950</b>	+ 5.5%
Percent of List Price Received*	96.1%	<b>101.8%</b>	+ 5.9%	96.7%	<b>98.5%</b>	+ 1.9%
Inventory of Homes for Sale	79	46	- 41.8%	—	—	—
Months Supply of Inventory	3.4	2.2	- 35.3%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	0	1	—	5	5	0.0%
Pending Sales	1	1	0.0%	7	4	- 42.9%
Closed Sales	1	1	0.0%	7	4	- 42.9%
Days on Market Until Sale	45	31	- 31.1%	63	36	- 42.9%
Median Sales Price*	\$125,900	<b>\$78,000</b>	- 38.0%	\$125,000	<b>\$72,250</b>	- 42.2%
Average Sales Price*	\$125,900	<b>\$78,000</b>	- 38.0%	\$117,557	<b>\$72,850</b>	- 38.0%
Percent of List Price Received*	100.0%	<b>87.2%</b>	- 12.8%	97.3%	<b>90.2%</b>	- 7.3%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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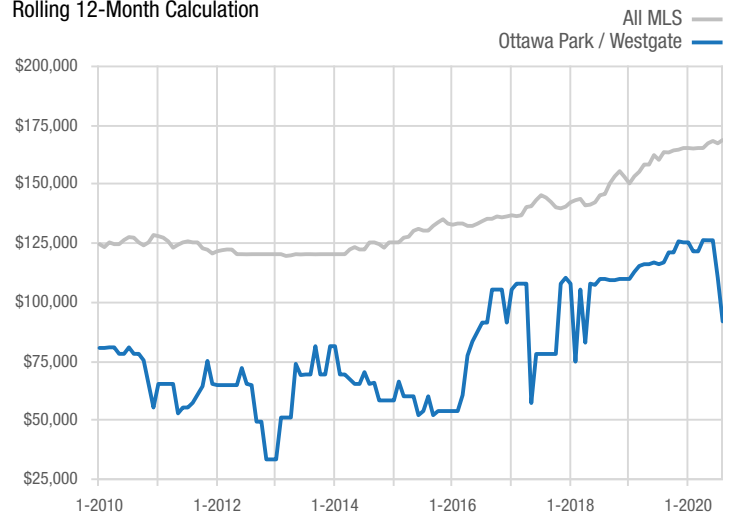
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde West End

MLS Area 18: 43610 and 43620

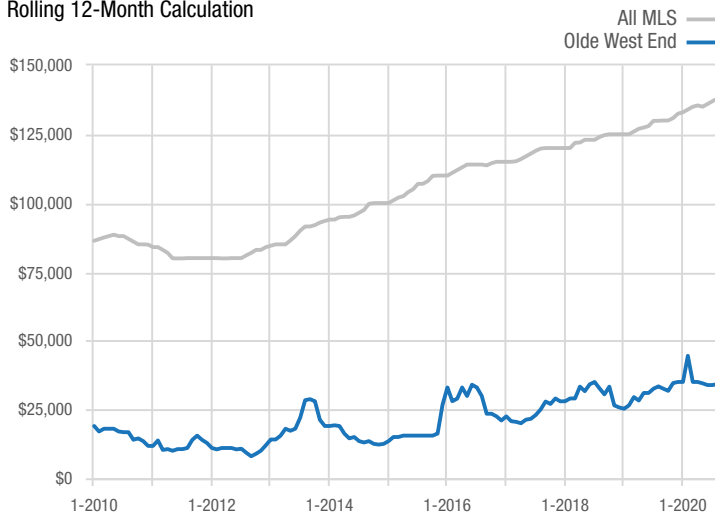
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	7	7	0.0%	56	45	- 19.6%
Pending Sales	8	3	- 62.5%	34	31	- 8.8%
Closed Sales	5	2	- 60.0%	31	30	- 3.2%
Days on Market Until Sale	86	65	- 24.4%	105	96	- 8.6%
Median Sales Price*	\$22,561	<b>\$112,000</b>	+ 396.4%	\$38,500	<b>\$34,500</b>	- 10.4%
Average Sales Price*	\$39,031	<b>\$112,000</b>	+ 187.0%	\$72,134	<b>\$66,102</b>	- 8.4%
Percent of List Price Received*	95.3%	<b>93.4%</b>	- 2.0%	92.2%	<b>91.2%</b>	- 1.1%
Inventory of Homes for Sale	27	27	0.0%	—	—	—
Months Supply of Inventory	6.1	5.6	- 8.2%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	1	—	2	5	+ 150.0%
Pending Sales	0	0	—	1	3	+ 200.0%
Closed Sales	0	0	—	3	3	0.0%
Days on Market Until Sale	—	—	—	119	64	- 46.2%
Median Sales Price*	—	—	—	\$78,000	<b>\$54,850</b>	- 29.7%
Average Sales Price*	—	—	—	\$72,000	<b>\$60,617</b>	- 15.8%
Percent of List Price Received*	—	—	—	88.3%	<b>96.2%</b>	+ 8.9%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	1.0	1.7	+ 70.0%	—	—	—

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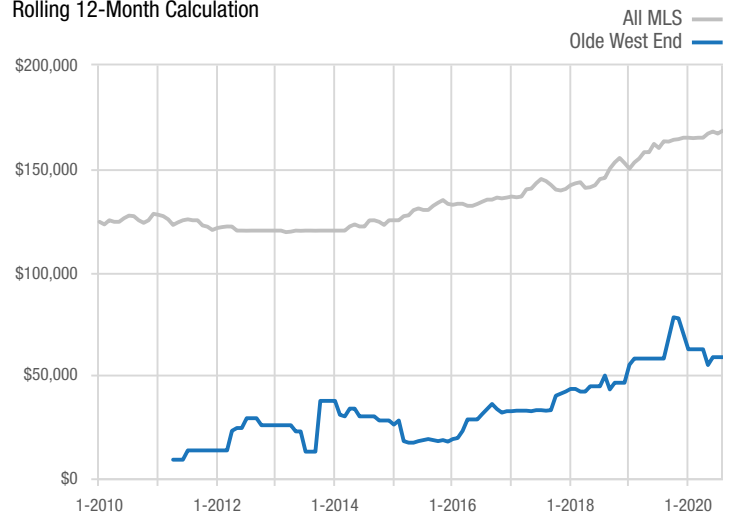
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde North End

MLS Area 19: 43608

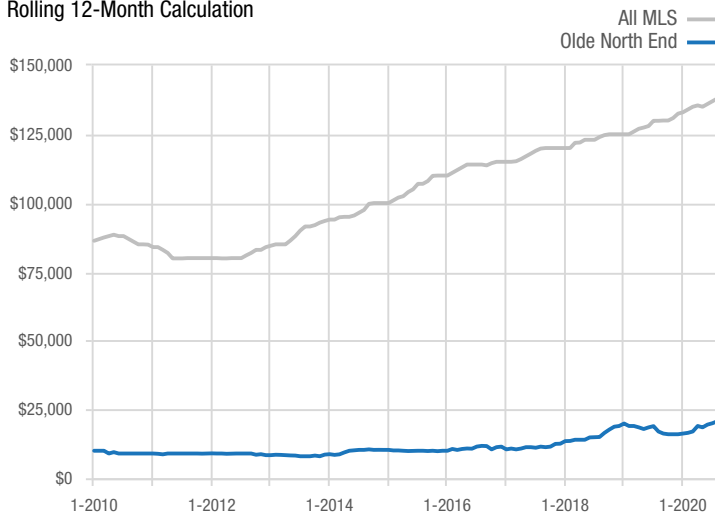
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	7	21	+ 200.0%	111	89	- 19.8%
Pending Sales	6	9	+ 50.0%	69	57	- 17.4%
Closed Sales	8	12	+ 50.0%	71	57	- 19.7%
Days on Market Until Sale	112	82	- 26.8%	76	97	+ 27.6%
Median Sales Price*	\$10,000	\$27,000	+ 170.0%	\$16,000	\$21,000	+ 31.3%
Average Sales Price*	\$11,193	\$32,482	+ 190.2%	\$18,591	\$25,641	+ 37.9%
Percent of List Price Received*	83.8%	95.8%	+ 14.3%	85.5%	93.0%	+ 8.8%
Inventory of Homes for Sale	31	36	+ 16.1%	—	—	—
Months Supply of Inventory	3.5	5.3	+ 51.4%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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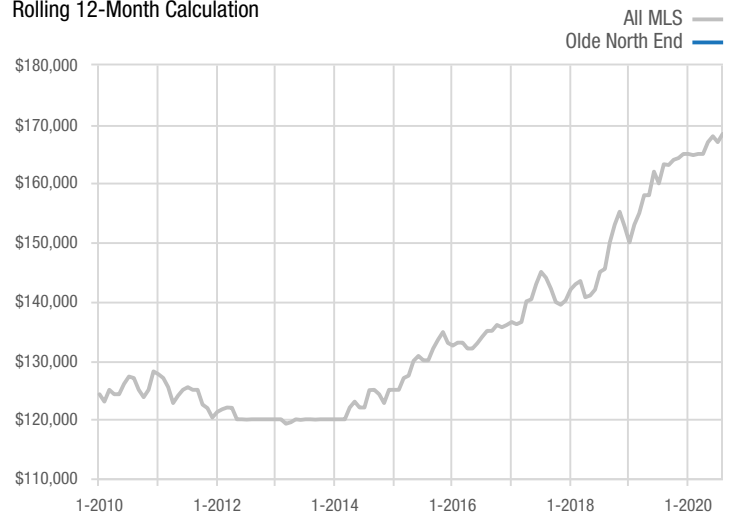
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Towne Centre

MLS Area 20: 43604

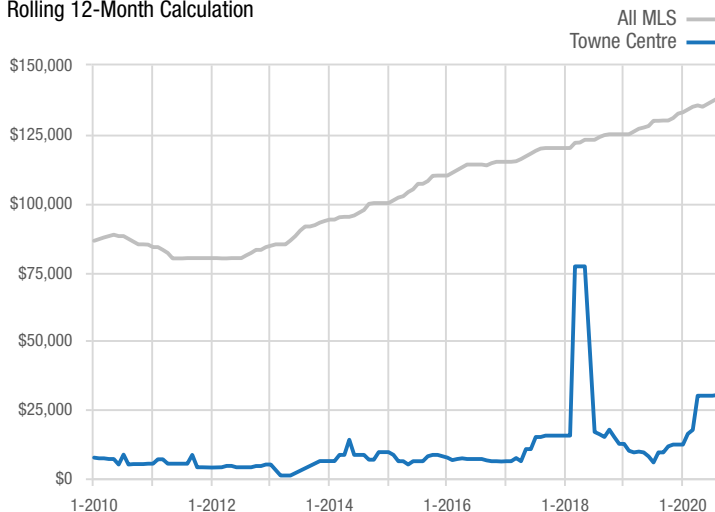
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	3	3	0.0%	19	9	- 52.6%
Pending Sales	2	1	- 50.0%	8	9	+ 12.5%
Closed Sales	2	1	- 50.0%	8	9	+ 12.5%
Days on Market Until Sale	43	1	- 97.7%	59	146	+ 147.5%
Median Sales Price*	\$17,575	\$100,000	+ 469.0%	\$11,925	\$30,500	+ 155.8%
Average Sales Price*	\$17,575	\$100,000	+ 469.0%	\$10,746	\$47,917	+ 345.9%
Percent of List Price Received*	79.3%	100.0%	+ 26.1%	80.4%	86.8%	+ 8.0%
Inventory of Homes for Sale	6	5	- 16.7%	—	—	—
Months Supply of Inventory	3.8	2.9	- 23.7%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	1	1	0.0%	12	7	- 41.7%
Pending Sales	2	3	+ 50.0%	18	6	- 66.7%
Closed Sales	1	2	+ 100.0%	16	6	- 62.5%
Days on Market Until Sale	81	32	- 60.5%	100	48	- 52.0%
Median Sales Price*	\$300,000	\$214,700	- 28.4%	\$191,323	\$212,250	+ 10.9%
Average Sales Price*	\$300,000	\$214,700	- 28.4%	\$198,540	\$214,567	+ 8.1%
Percent of List Price Received*	90.9%	96.3%	+ 5.9%	97.4%	94.9%	- 2.6%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.4	0.5	+ 25.0%	—	—	—

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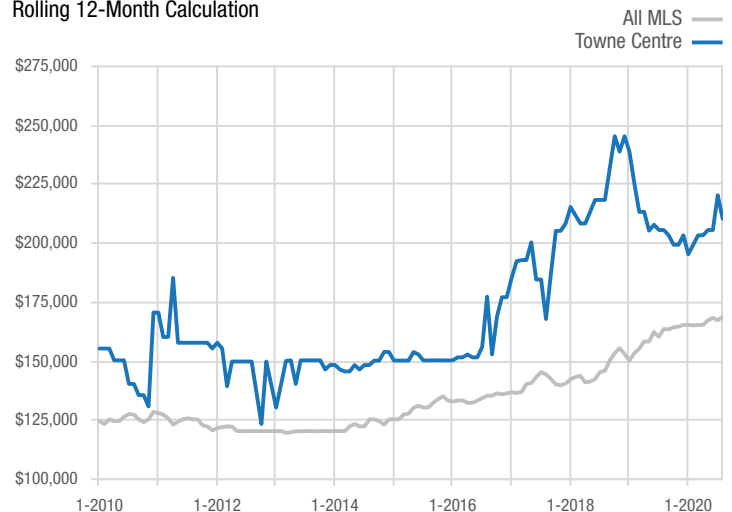
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Scott Park

MLS Area 21: 43607

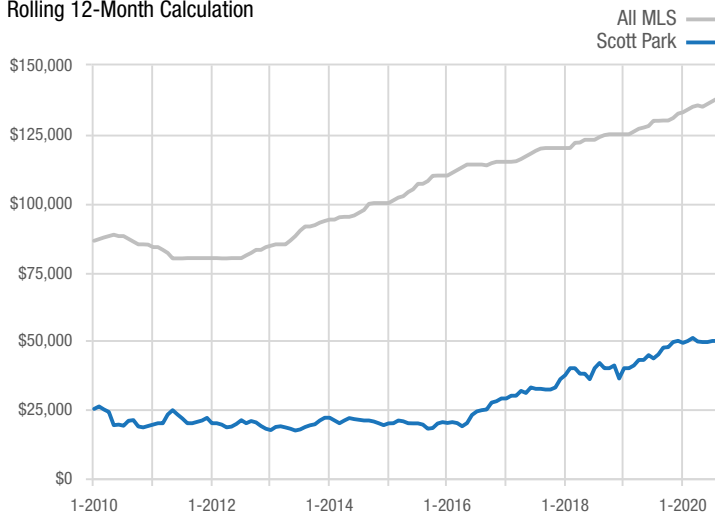
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	17	<b>24</b>	+ 41.2%	139	<b>114</b>	- 18.0%
Pending Sales	14	<b>16</b>	+ 14.3%	114	<b>85</b>	- 25.4%
Closed Sales	15	<b>14</b>	- 6.7%	115	<b>80</b>	- 30.4%
Days on Market Until Sale	83	<b>70</b>	- 15.7%	93	<b>72</b>	- 22.6%
Median Sales Price*	\$50,235	<b>\$44,950</b>	- 10.5%	\$49,900	<b>\$46,000</b>	- 7.8%
Average Sales Price*	\$79,773	<b>\$45,232</b>	- 43.3%	\$56,548	<b>\$57,504</b>	+ 1.7%
Percent of List Price Received*	94.3%	<b>92.7%</b>	- 1.7%	92.8%	<b>93.1%</b>	+ 0.3%
Inventory of Homes for Sale	45	<b>35</b>	- 22.2%	—	—	—
Months Supply of Inventory	3.0	<b>3.0</b>	0.0%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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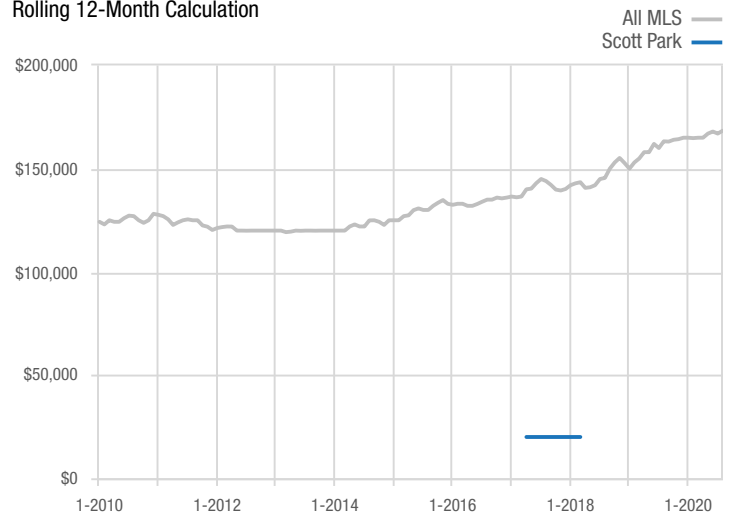
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde South End

MLS Area 22: 43609

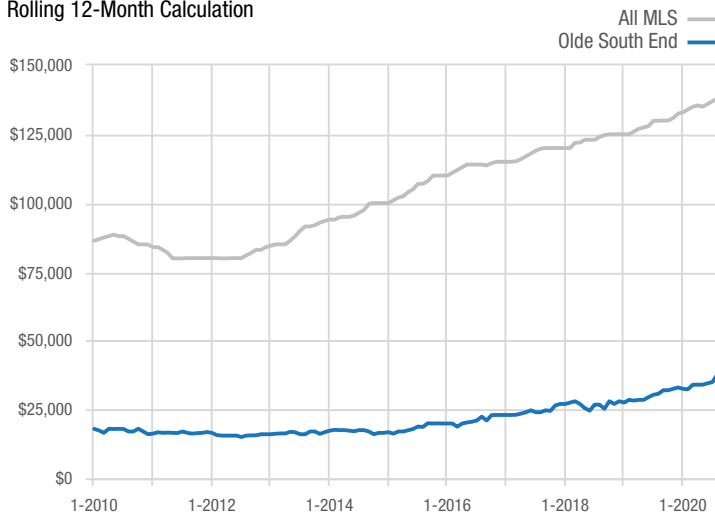
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	19	<b>28</b>	+ 47.4%	185	<b>160</b>	- 13.5%
Pending Sales	15	<b>22</b>	+ 46.7%	133	<b>135</b>	+ 1.5%
Closed Sales	14	<b>20</b>	+ 42.9%	137	<b>129</b>	- 5.8%
Days on Market Until Sale	72	<b>60</b>	- 16.7%	67	<b>78</b>	+ 16.4%
Median Sales Price*	\$20,000	<b>\$46,500</b>	+ 132.5%	\$32,000	<b>\$38,500</b>	+ 20.3%
Average Sales Price*	\$31,818	<b>\$44,389</b>	+ 39.5%	\$33,677	<b>\$39,455</b>	+ 17.2%
Percent of List Price Received*	86.1%	<b>95.0%</b>	+ 10.3%	92.1%	<b>92.1%</b>	0.0%
Inventory of Homes for Sale	46	<b>36</b>	- 21.7%	—	—	—
Months Supply of Inventory	2.5	<b>2.4</b>	- 4.0%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	2	<b>0</b>	- 100.0%
Pending Sales	1	<b>0</b>	- 100.0%	1	<b>0</b>	- 100.0%
Closed Sales	1	<b>0</b>	- 100.0%	1	<b>0</b>	- 100.0%
Days on Market Until Sale	150	—	—	150	—	—
Median Sales Price*	\$233,000	—	—	\$233,000	—	—
Average Sales Price*	\$233,000	—	—	\$233,000	—	—
Percent of List Price Received*	98.0%	—	—	98.0%	—	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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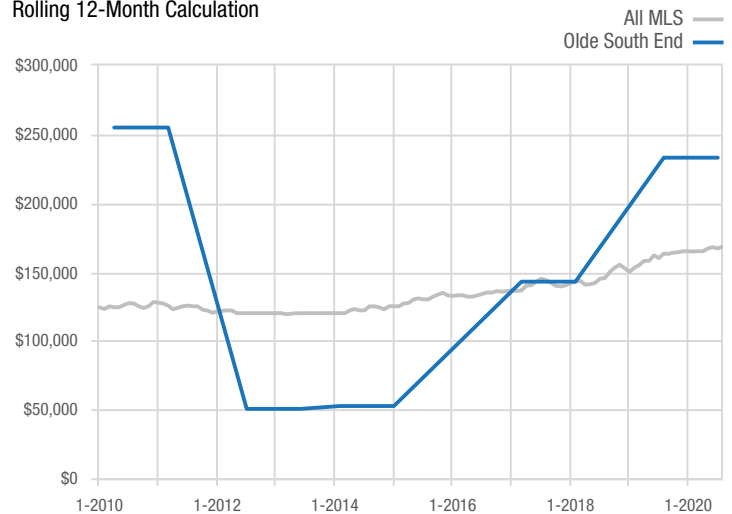
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Heatherdowns Blvd / River Rd

MLS Area 23: 43614

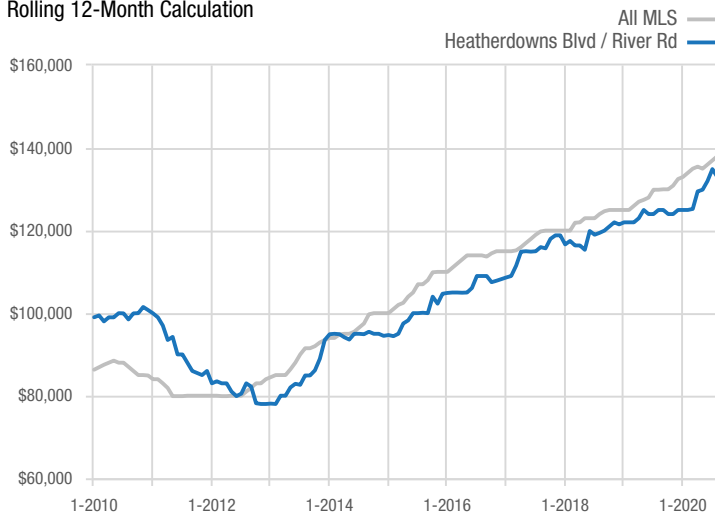
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	50	<b>49</b>	- 2.0%	369	<b>351</b>	- 4.9%
Pending Sales	48	<b>43</b>	- 10.4%	292	<b>312</b>	+ 6.8%
Closed Sales	46	<b>41</b>	- 10.9%	280	<b>301</b>	+ 7.5%
Days on Market Until Sale	59	<b>59</b>	0.0%	75	<b>75</b>	0.0%
Median Sales Price*	\$135,000	<b>\$126,000</b>	- 6.7%	\$125,350	<b>\$135,000</b>	+ 7.7%
Average Sales Price*	\$140,700	<b>\$129,012</b>	- 8.3%	\$129,065	<b>\$145,526</b>	+ 12.8%
Percent of List Price Received*	100.2%	<b>100.2%</b>	0.0%	98.5%	<b>99.0%</b>	+ 0.5%
Inventory of Homes for Sale	116	<b>89</b>	- 23.3%	—	—	—
Months Supply of Inventory	3.3	<b>2.4</b>	- 27.3%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	2	<b>4</b>	+ 100.0%	51	<b>34</b>	- 33.3%
Pending Sales	8	<b>6</b>	- 25.0%	41	<b>29</b>	- 29.3%
Closed Sales	8	<b>6</b>	- 25.0%	40	<b>29</b>	- 27.5%
Days on Market Until Sale	53	<b>47</b>	- 11.3%	83	<b>73</b>	- 12.0%
Median Sales Price*	\$53,000	<b>\$126,925</b>	+ 139.5%	\$77,950	<b>\$125,000</b>	+ 60.4%
Average Sales Price*	\$62,413	<b>\$127,808</b>	+ 104.8%	\$86,155	<b>\$127,090</b>	+ 47.5%
Percent of List Price Received*	92.1%	<b>95.7%</b>	+ 3.9%	93.3%	<b>97.0%</b>	+ 4.0%
Inventory of Homes for Sale	14	<b>11</b>	- 21.4%	—	—	—
Months Supply of Inventory	2.8	<b>3.4</b>	+ 21.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

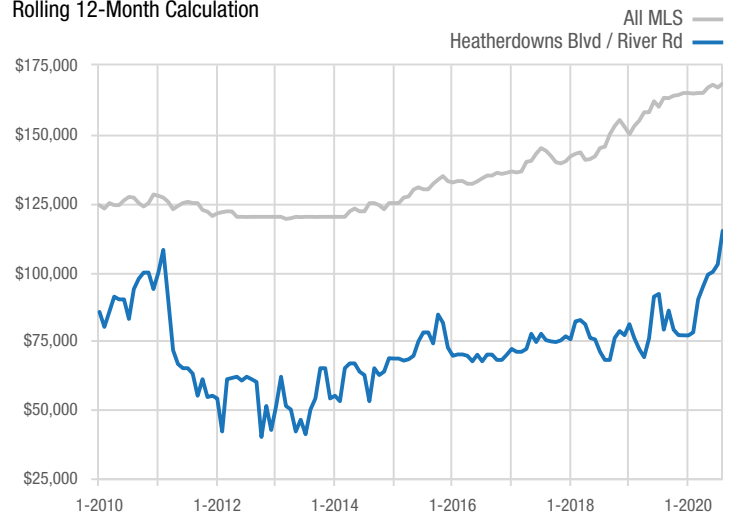
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East River

MLS Area 24: 43605

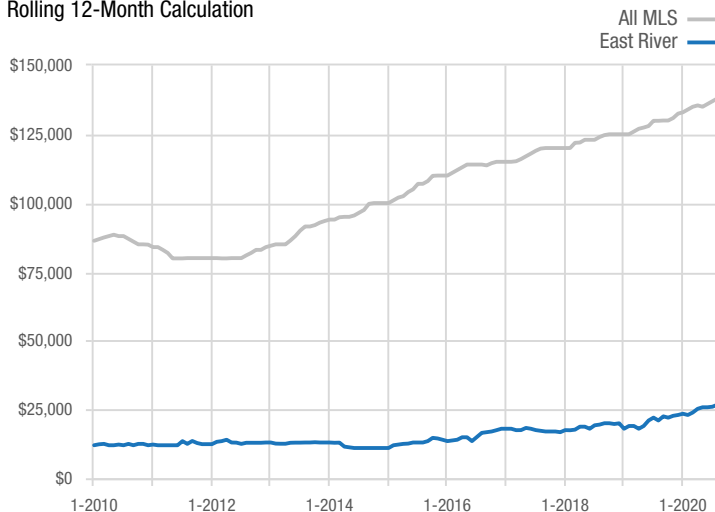
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	14	17	+ 21.4%	143	113	- 21.0%
Pending Sales	12	16	+ 33.3%	105	108	+ 2.9%
Closed Sales	11	19	+ 72.7%	109	101	- 7.3%
Days on Market Until Sale	96	96	0.0%	79	96	+ 21.5%
Median Sales Price*	\$25,800	\$28,000	+ 8.5%	\$22,040	\$27,000	+ 22.5%
Average Sales Price*	\$29,065	\$36,195	+ 24.5%	\$26,675	\$32,235	+ 20.8%
Percent of List Price Received*	96.6%	91.6%	- 5.2%	90.7%	93.6%	+ 3.2%
Inventory of Homes for Sale	52	26	- 50.0%	—	—	—
Months Supply of Inventory	3.6	1.8	- 50.0%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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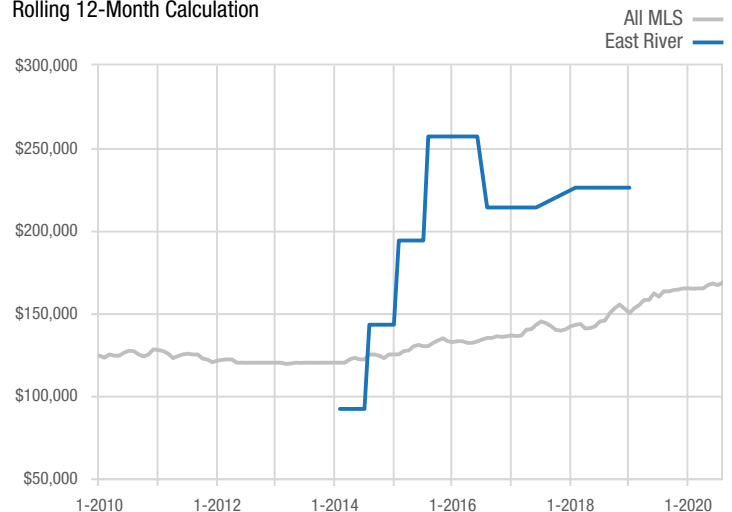
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Oregon

MLS Area 25: 43616

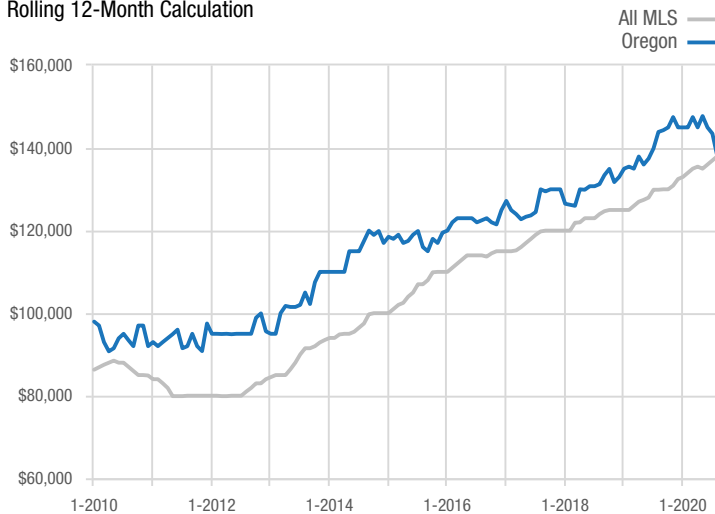
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	33	25	- 24.2%	214	193	- 9.8%
Pending Sales	29	20	- 31.0%	179	177	- 1.1%
Closed Sales	31	24	- 22.6%	173	177	+ 2.3%
Days on Market Until Sale	76	69	- 9.2%	81	84	+ 3.7%
Median Sales Price*	\$193,000	<b>\$130,000</b>	- 32.6%	\$156,000	<b>\$139,900</b>	- 10.3%
Average Sales Price*	\$184,239	<b>\$146,543</b>	- 20.5%	\$164,031	<b>\$157,378</b>	- 4.1%
Percent of List Price Received*	99.1%	<b>98.3%</b>	- 0.8%	98.4%	<b>98.7%</b>	+ 0.3%
Inventory of Homes for Sale	70	53	- 24.3%	—	—	—
Months Supply of Inventory	3.4	2.4	- 29.4%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	2	1	- 50.0%	6	5	- 16.7%
Pending Sales	2	1	- 50.0%	4	5	+ 25.0%
Closed Sales	0	2	—	2	5	+ 150.0%
Days on Market Until Sale	—	53	—	32	89	+ 178.1%
Median Sales Price*	—	<b>\$226,700</b>	—	\$227,950	<b>\$169,900</b>	- 25.5%
Average Sales Price*	—	<b>\$226,700</b>	—	\$227,950	<b>\$176,260</b>	- 22.7%
Percent of List Price Received*	—	<b>111.0%</b>	—	99.4%	<b>102.6%</b>	+ 3.2%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.6	0.8	- 50.0%	—	—	—

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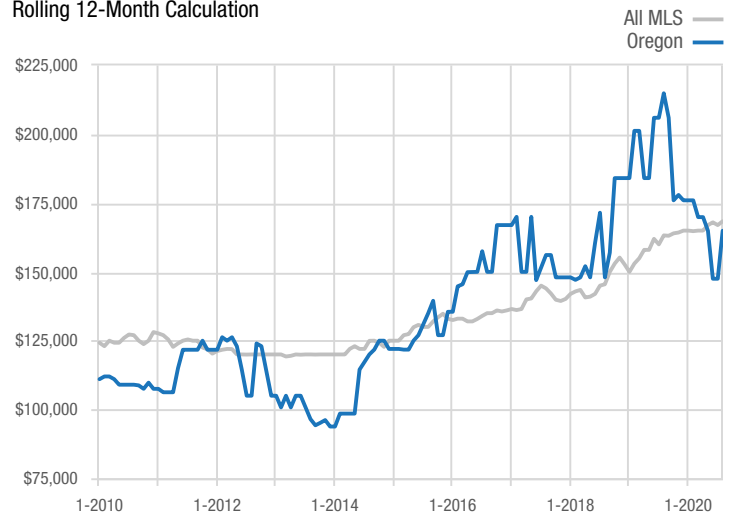
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	6	4	- 33.3%	15	21	+ 40.0%
Pending Sales	2	5	+ 150.0%	11	18	+ 63.6%
Closed Sales	2	5	+ 150.0%	11	16	+ 45.5%
Days on Market Until Sale	56	87	+ 55.4%	79	78	- 1.3%
Median Sales Price*	\$190,750	<b>\$152,000</b>	- 20.3%	\$175,000	<b>\$117,000</b>	- 33.1%
Average Sales Price*	\$190,750	<b>\$197,600</b>	+ 3.6%	\$169,082	<b>\$157,844</b>	- 6.6%
Percent of List Price Received*	96.6%	<b>102.2%</b>	+ 5.8%	93.2%	<b>99.8%</b>	+ 7.1%
Inventory of Homes for Sale	10	5	- 50.0%	—	—	—
Months Supply of Inventory	4.0	2.1	- 47.5%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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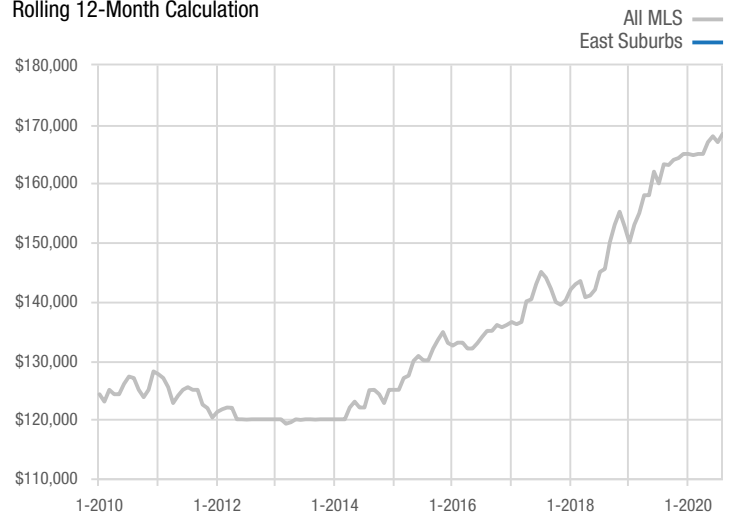
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Perrysburg / Perrysburg Twp

MLS Area 53: 43551

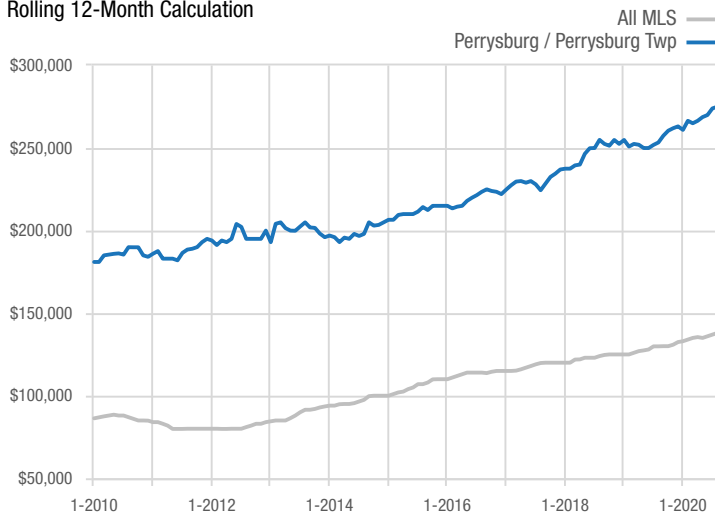
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	70	<b>53</b>	- 24.3%	537	<b>467</b>	- 13.0%
Pending Sales	50	<b>57</b>	+ 14.0%	401	<b>371</b>	- 7.5%
Closed Sales	52	<b>55</b>	+ 5.8%	387	<b>362</b>	- 6.5%
Days on Market Until Sale	99	<b>91</b>	- 8.1%	91	<b>89</b>	- 2.2%
Median Sales Price*	\$309,000	<b>\$314,298</b>	+ 1.7%	\$260,000	<b>\$274,950</b>	+ 5.8%
Average Sales Price*	\$322,339	<b>\$333,929</b>	+ 3.6%	\$295,894	<b>\$302,565</b>	+ 2.3%
Percent of List Price Received*	97.8%	<b>98.7%</b>	+ 0.9%	98.5%	<b>98.8%</b>	+ 0.3%
Inventory of Homes for Sale	179	<b>137</b>	- 23.5%	—	—	—
Months Supply of Inventory	3.8	<b>3.1</b>	- 18.4%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	7	<b>7</b>	0.0%	67	<b>77</b>	+ 14.9%
Pending Sales	3	<b>11</b>	+ 266.7%	54	<b>66</b>	+ 22.2%
Closed Sales	1	<b>5</b>	+ 400.0%	52	<b>61</b>	+ 17.3%
Days on Market Until Sale	60	<b>45</b>	- 25.0%	70	<b>76</b>	+ 8.6%
Median Sales Price*	\$186,000	<b>\$224,900</b>	+ 20.9%	\$200,450	<b>\$204,000</b>	+ 1.8%
Average Sales Price*	\$186,000	<b>\$221,360</b>	+ 19.0%	\$214,027	<b>\$200,407</b>	- 6.4%
Percent of List Price Received*	97.9%	<b>99.1%</b>	+ 1.2%	96.5%	<b>97.9%</b>	+ 1.5%
Inventory of Homes for Sale	21	<b>18</b>	- 14.3%	—	—	—
Months Supply of Inventory	3.8	<b>2.6</b>	- 31.6%	—	—	—

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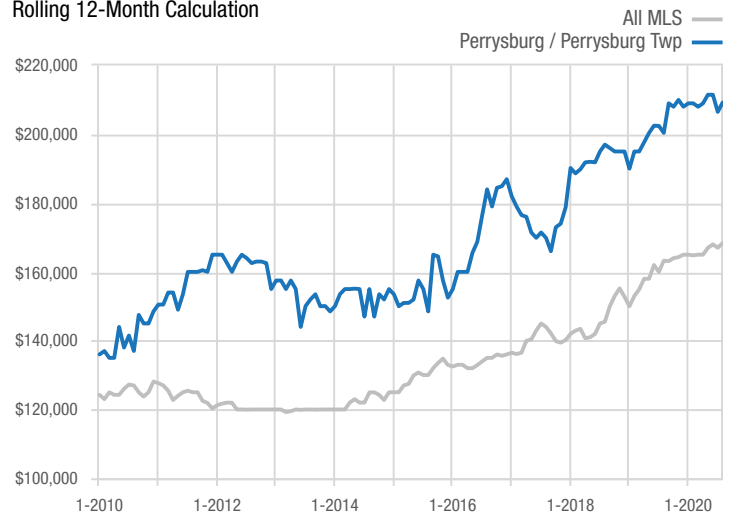
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

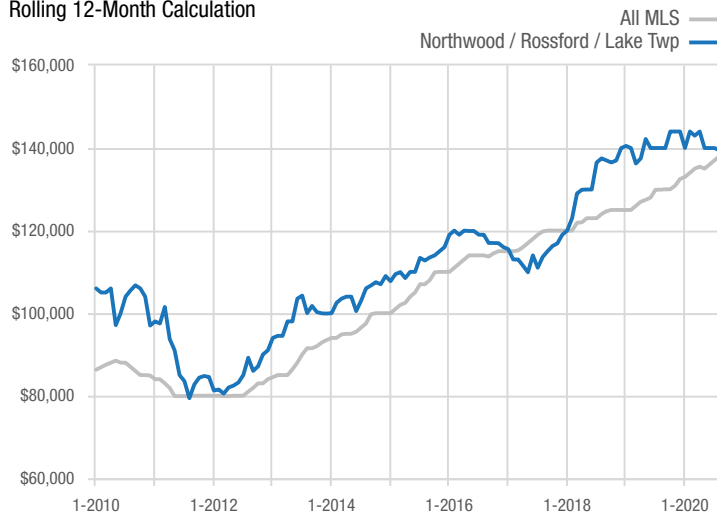
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	32	<b>29</b>	- 9.4%	223	<b>214</b>	- 4.0%
Pending Sales	23	<b>24</b>	+ 4.3%	191	<b>180</b>	- 5.8%
Closed Sales	26	<b>23</b>	- 11.5%	193	<b>176</b>	- 8.8%
Days on Market Until Sale	54	<b>62</b>	+ 14.8%	81	<b>75</b>	- 7.4%
Median Sales Price*	\$149,700	<b>\$135,000</b>	- 9.8%	\$147,250	<b>\$139,000</b>	- 5.6%
Average Sales Price*	\$143,273	<b>\$142,798</b>	- 0.3%	\$155,442	<b>\$150,883</b>	- 2.9%
Percent of List Price Received*	97.7%	<b>99.2%</b>	+ 1.5%	98.4%	<b>99.3%</b>	+ 0.9%
Inventory of Homes for Sale	64	<b>59</b>	- 7.8%	—	—	—
Months Supply of Inventory	2.6	<b>2.7</b>	+ 3.8%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	10	<b>4</b>	- 60.0%
Pending Sales	1	<b>0</b>	- 100.0%	8	<b>3</b>	- 62.5%
Closed Sales	1	<b>0</b>	- 100.0%	8	<b>3</b>	- 62.5%
Days on Market Until Sale	213	—	—	89	<b>30</b>	- 66.3%
Median Sales Price*	\$172,000	—	—	\$185,500	<b>\$43,900</b>	- 76.3%
Average Sales Price*	\$172,000	—	—	\$151,338	<b>\$43,133</b>	- 71.5%
Percent of List Price Received*	97.2%	—	—	98.1%	<b>103.0%</b>	+ 5.0%
Inventory of Homes for Sale	1	<b>0</b>	- 100.0%	—	—	—
Months Supply of Inventory	0.5	—	—	—	—	—

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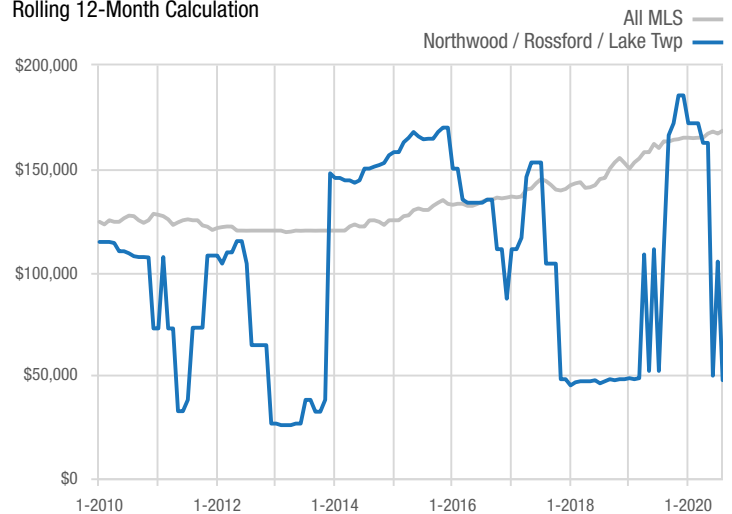
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Bowling Green

MLS Area 55: 43402

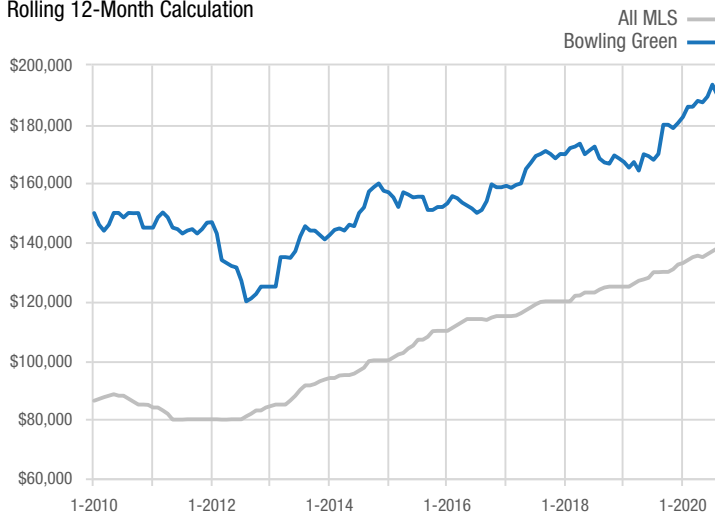
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	22	<b>26</b>	+ 18.2%	163	<b>141</b>	- 13.5%
Pending Sales	14	<b>21</b>	+ 50.0%	137	<b>125</b>	- 8.8%
Closed Sales	16	<b>19</b>	+ 18.8%	138	<b>121</b>	- 12.3%
Days on Market Until Sale	57	<b>42</b>	- 26.3%	72	<b>67</b>	- 6.9%
Median Sales Price*	\$216,000	<b>\$180,500</b>	- 16.4%	\$179,950	<b>\$191,500</b>	+ 6.4%
Average Sales Price*	\$215,033	<b>\$201,713</b>	- 6.2%	\$195,491	<b>\$202,738</b>	+ 3.7%
Percent of List Price Received*	97.8%	<b>102.1%</b>	+ 4.4%	98.1%	<b>99.3%</b>	+ 1.2%
Inventory of Homes for Sale	50	<b>41</b>	- 18.0%	—	—	—
Months Supply of Inventory	2.8	<b>2.5</b>	- 10.7%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	3	<b>3</b>	0.0%	16	<b>28</b>	+ 75.0%
Pending Sales	1	<b>4</b>	+ 300.0%	10	<b>21</b>	+ 110.0%
Closed Sales	1	<b>6</b>	+ 500.0%	10	<b>20</b>	+ 100.0%
Days on Market Until Sale	141	<b>56</b>	- 60.3%	43	<b>74</b>	+ 72.1%
Median Sales Price*	\$272,500	<b>\$242,950</b>	- 10.8%	\$141,250	<b>\$173,500</b>	+ 22.8%
Average Sales Price*	\$272,500	<b>\$247,383</b>	- 9.2%	\$169,860	<b>\$205,955</b>	+ 21.2%
Percent of List Price Received*	100.0%	<b>98.4%</b>	- 1.6%	99.3%	<b>98.7%</b>	- 0.6%
Inventory of Homes for Sale	8	<b>9</b>	+ 12.5%	—	—	—
Months Supply of Inventory	3.3	<b>3.7</b>	+ 12.1%	—	—	—

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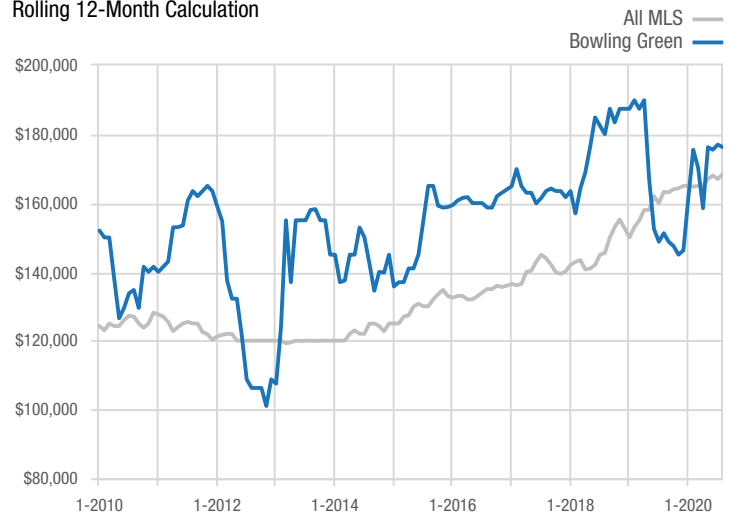
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County NE

MLS Area 56: North of US 6, East of SR 25, excluding MLS Areas 53, 54 and 55

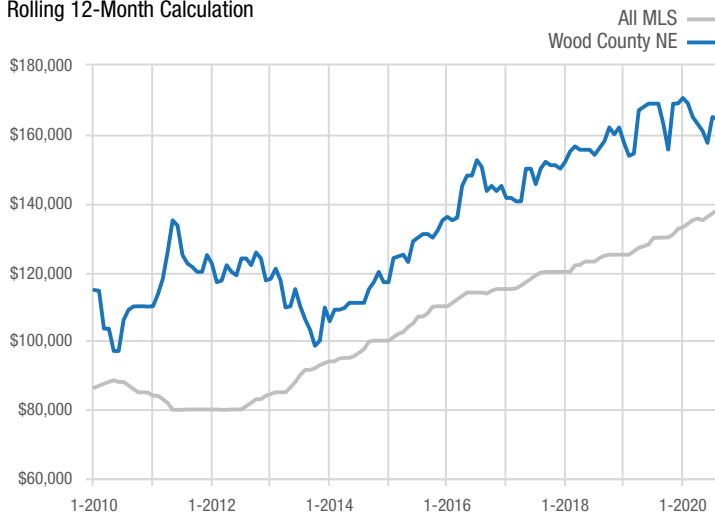
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	6	7	+ 16.7%	66	47	- 28.8%
Pending Sales	8	4	- 50.0%	47	48	+ 2.1%
Closed Sales	9	7	- 22.2%	46	50	+ 8.7%
Days on Market Until Sale	65	120	+ 84.6%	65	107	+ 64.6%
Median Sales Price*	\$152,750	<b>\$160,000</b>	+ 4.7%	\$175,000	<b>\$167,000</b>	- 4.6%
Average Sales Price*	\$155,250	<b>\$154,500</b>	- 0.5%	\$175,030	<b>\$163,317</b>	- 6.7%
Percent of List Price Received*	97.5%	<b>100.3%</b>	+ 2.9%	97.1%	<b>97.8%</b>	+ 0.7%
Inventory of Homes for Sale	19	15	- 21.1%	—	—	—
Months Supply of Inventory	3.3	2.9	- 12.1%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	39	—
Median Sales Price*	—	—	—	—	<b>\$125,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$125,000</b>	—
Percent of List Price Received*	—	—	—	—	<b>100.0%</b>	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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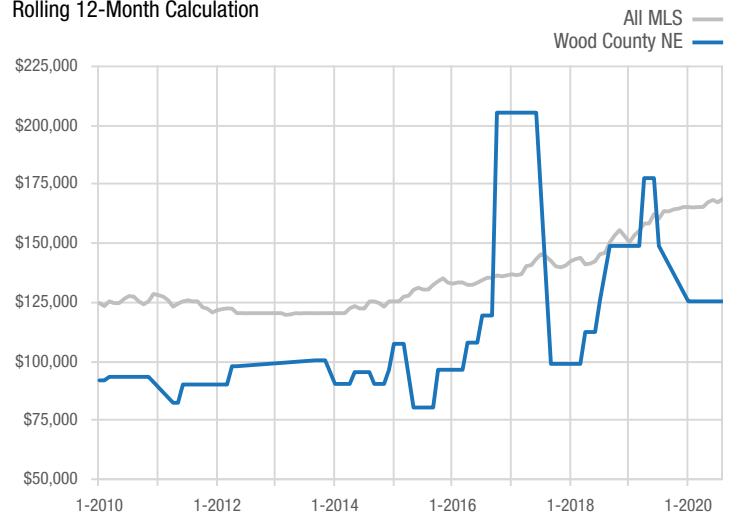
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – August 2020

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## Wood County NW

MLS Area 51: North of US 6, West of SR 25, excluding MLS Areas 53 and 55

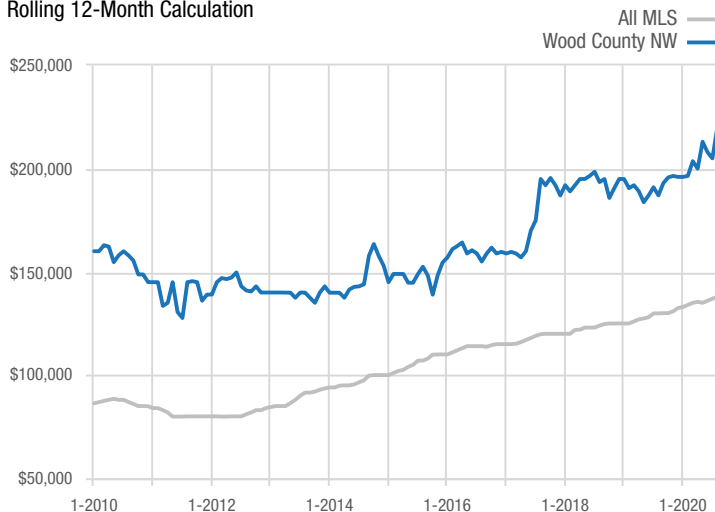
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	7	8	+ 14.3%	80	66	- 17.5%
Pending Sales	13	10	- 23.1%	67	55	- 17.9%
Closed Sales	14	7	- 50.0%	69	51	- 26.1%
Days on Market Until Sale	61	96	+ 57.4%	83	80	- 3.6%
Median Sales Price*	\$178,500	<b>\$288,800</b>	+ 61.8%	\$193,000	<b>\$220,000</b>	+ 14.0%
Average Sales Price*	\$179,694	<b>\$348,971</b>	+ 94.2%	\$200,352	<b>\$235,694</b>	+ 17.6%
Percent of List Price Received*	99.0%	<b>99.8%</b>	+ 0.8%	98.7%	<b>101.0%</b>	+ 2.3%
Inventory of Homes for Sale	22	20	- 9.1%	—	—	—
Months Supply of Inventory	3.1	3.0	- 3.2%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	0	1	—	3	1	- 66.7%
Pending Sales	0	0	—	2	1	- 50.0%
Closed Sales	0	0	—	2	1	- 50.0%
Days on Market Until Sale	—	—	—	32	125	+ 290.6%
Median Sales Price*	—	—	—	\$115,000	<b>\$116,000</b>	+ 0.9%
Average Sales Price*	—	—	—	\$115,000	<b>\$116,000</b>	+ 0.9%
Percent of List Price Received*	—	—	—	91.0%	<b>85.9%</b>	- 5.6%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

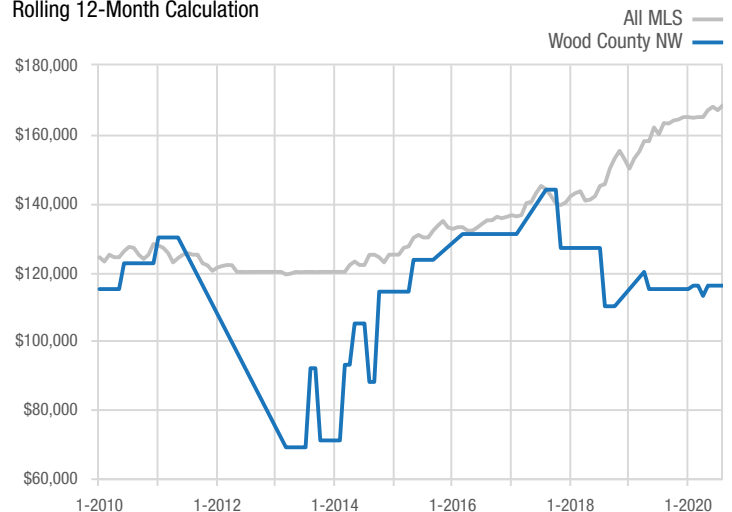
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – August 2020

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## Wood County SE

MLS Area 57: South of US 6, East of SR 25

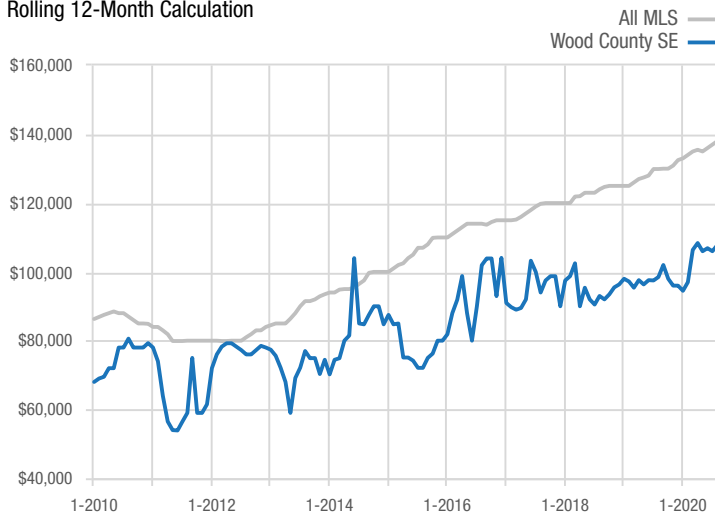
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	9	6	- 33.3%	61	50	- 18.0%
Pending Sales	5	4	- 20.0%	44	39	- 11.4%
Closed Sales	5	5	0.0%	45	39	- 13.3%
Days on Market Until Sale	55	55	0.0%	89	77	- 13.5%
Median Sales Price*	\$135,000	<b>\$130,000</b>	- 3.7%	\$94,000	<b>\$108,000</b>	+ 14.9%
Average Sales Price*	\$159,960	<b>\$122,880</b>	- 23.2%	\$108,068	<b>\$128,783</b>	+ 19.2%
Percent of List Price Received*	96.9%	<b>104.6%</b>	+ 7.9%	93.7%	<b>99.0%</b>	+ 5.7%
Inventory of Homes for Sale	25	13	- 48.0%	—	—	—
Months Supply of Inventory	5.0	2.5	- 50.0%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	123	—	—
Median Sales Price*	—	—	—	\$85,000	—	—
Average Sales Price*	—	—	—	\$85,000	—	—
Percent of List Price Received*	—	—	—	94.4%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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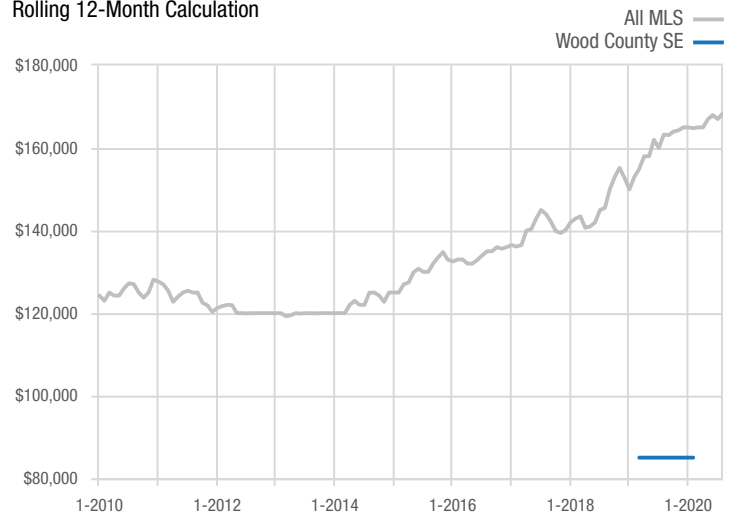
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – August 2020

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## Wood County SW

MLS Area 52: South of US 6, West of SR 25

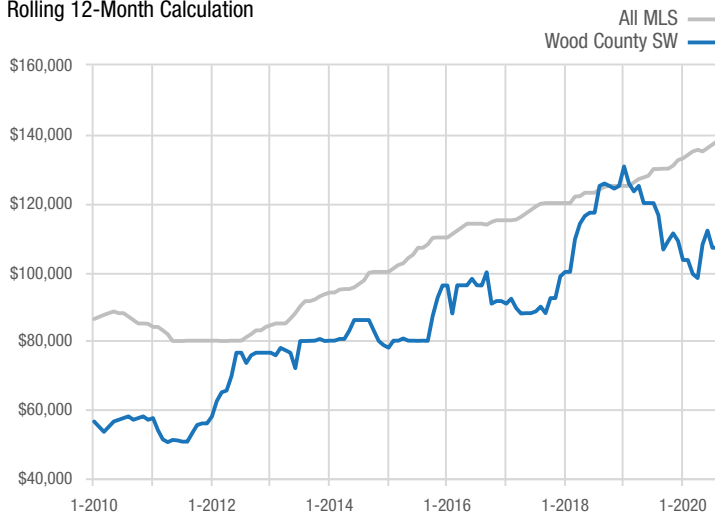
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	6	8	+ 33.3%	52	58	+ 11.5%
Pending Sales	4	5	+ 25.0%	36	46	+ 27.8%
Closed Sales	4	4	0.0%	36	45	+ 25.0%
Days on Market Until Sale	77	98	+ 27.3%	76	89	+ 17.1%
Median Sales Price*	\$134,200	<b>\$106,500</b>	- 20.6%	\$118,000	<b>\$110,000</b>	- 6.8%
Average Sales Price*	\$143,325	<b>\$104,525</b>	- 27.1%	\$120,944	<b>\$113,381</b>	- 6.3%
Percent of List Price Received*	96.4%	<b>97.4%</b>	+ 1.0%	97.5%	<b>98.6%</b>	+ 1.1%
Inventory of Homes for Sale	16	16	0.0%	—	—	—
Months Supply of Inventory	3.1	2.7	- 12.9%	—	—	—

Condo-Villa	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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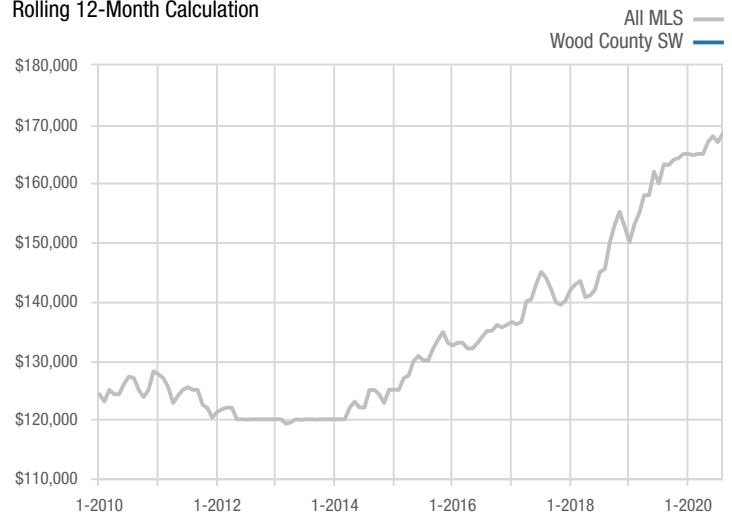
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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