

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Lucas and Upper Wood County

Lucas County, Perrysburg, Northwood, Rossford & Lake Twp.

The booming U.S. housing market has spilled over to the rental market, which has seen demand for apartment and single-family rentals skyrocket this year, as high sales prices and an inadequate supply of available housing have forced many prospective buyers to rent for the foreseeable future. Increased demand for housing, along with an improving economy, has competition for rental units soaring, and landlords are taking note, with the national median rent increasing 11.4% in 2021 so far, according to Apartment List.

In new construction, home builders continue to struggle to meet buyer demand, as housing starts nationwide dropped 7% last month, according to the Commerce Department. Single-family home construction declined 4.5%, and multi-family home construction, which includes condos and apartment buildings, was also down, falling by 13%. Labor shortages, rising material costs, and supply-chain setbacks continue to challenge builders, with some projects temporarily paused due to availability and cost of materials.

Single Family Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8 2020	Thru 8 2021	% Change
New Listings	738	826	+11.9%	5,023	5,522	+9.9%
Closed Sales	663	674	+1.7%	4,025	4,442	+10.4%
Days on Market	69	59	-14.5%	80	62	-22.3%
SP\$/SqFt	\$93.28	\$110.17	+18.1%	\$91.05	\$103.89	+14.1%
Median Sales Price*	\$142,000	\$170,100	+19.8%	\$141,250	\$155,000	+9.7%
Average Sales Price*	\$172,063	\$200,442	+16.5%	\$170,094	\$191,079	+12.3%
Percent of List Price Received*	101%	242%	+140.0%	319%	214%	-32.9%
Months Supply of Inventory	3	3	---	---	---	---
Total Volume	\$114,250,956	\$135,098,026	+18.2%	\$684,802,955	\$848,769,661	+23.9%

Condo Key Metrics	August			Year to Date		
	2020	2021	% Change	Thru 8 2020	Thru 8 2021	% Change
New Listings	55	53	-3.7%	478	428	-10.5%
Closed Sales	69	34	-50.7%	363	358	-1.4%
Days on Market	71	59	-16.9%	82	78	-4.9%
SP\$/SqFt	\$105.31	\$118.82	+12.8%	\$107.05	\$118.11	+10.3%
Median Sales Price*	\$175,000	\$215,450	+23.1%	\$172,150	\$205,000	+19.1%
Average Sales Price*	\$184,514	\$210,303	+14.0%	\$183,262	\$206,106	+12.5%
Percent of List Price Received*	98%	100%	+2.0%	96%	101%	+5.2%
Months Supply of Inventory	3	5	+66.7%	---	---	---
Total Volume	\$12,731,475	\$7,150,309	-43.8%	66,525,026	\$73,784,698	+10.9%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	8-2020	8-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		1,241	1,365	+ 10.0%	8,616	9,381	+ 8.9%
Pending Sales		1,114	1,148	+ 3.1%	7,159	7,869	+ 9.9%
Closed Sales		1,127	1,130	+ 0.3%	7,051	7,673	+ 8.8%
Days on Market Until Sale		72	59	- 18.1%	84	65	- 22.6%
Median Sales Price		\$150,000	\$170,000	+ 13.3%	\$143,000	\$160,000	+ 11.9%
Average Sales Price		\$177,716	\$201,480	+ 13.4%	\$167,878	\$191,982	+ 14.4%
Percent of List Price Received		98.6%	100.6%	+ 2.0%	97.8%	100.0%	+ 2.2%
Housing Affordability Index		262	237	- 9.5%	275	252	- 8.4%
Inventory of Homes for Sale		2,601	2,444	- 6.0%	—	—	—
Months Supply of Inventory		3.0	2.5	- 16.7%	—	—	—

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Lucas County

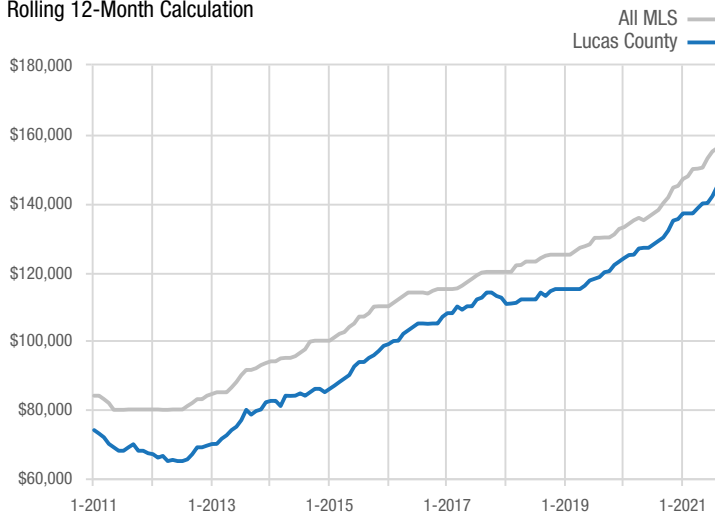
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	640	674	+ 5.3%	4,263	4,644	+ 8.9%
Pending Sales	578	570	- 1.4%	3,527	3,872	+ 9.8%
Closed Sales	571	567	- 0.7%	3,429	3,759	+ 9.6%
Days on Market Until Sale	66	57	- 13.6%	79	60	- 24.1%
Median Sales Price*	\$135,000	\$155,500	+ 15.2%	\$130,950	\$143,500	+ 9.6%
Average Sales Price*	\$159,379	\$183,876	+ 15.4%	\$158,746	\$176,677	+ 11.3%
Percent of List Price Received*	99.1%	101.0%	+ 1.9%	97.8%	100.4%	+ 2.7%
Inventory of Homes for Sale	1,175	1,135	- 3.4%	—	—	—
Months Supply of Inventory	2.7	2.3	- 14.8%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	47	44	- 6.4%	397	375	- 5.5%
Pending Sales	58	41	- 29.3%	306	338	+ 10.5%
Closed Sales	64	30	- 53.1%	298	314	+ 5.4%
Days on Market Until Sale	73	59	- 19.2%	84	82	- 2.4%
Median Sales Price*	\$174,000	\$196,000	+ 12.6%	\$170,550	\$200,000	+ 17.3%
Average Sales Price*	\$181,636	\$205,514	+ 13.1%	\$181,050	\$204,948	+ 13.2%
Percent of List Price Received*	97.6%	100.6%	+ 3.1%	97.7%	99.3%	+ 1.6%
Inventory of Homes for Sale	126	96	- 23.8%	—	—	—
Months Supply of Inventory	3.5	2.3	- 34.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

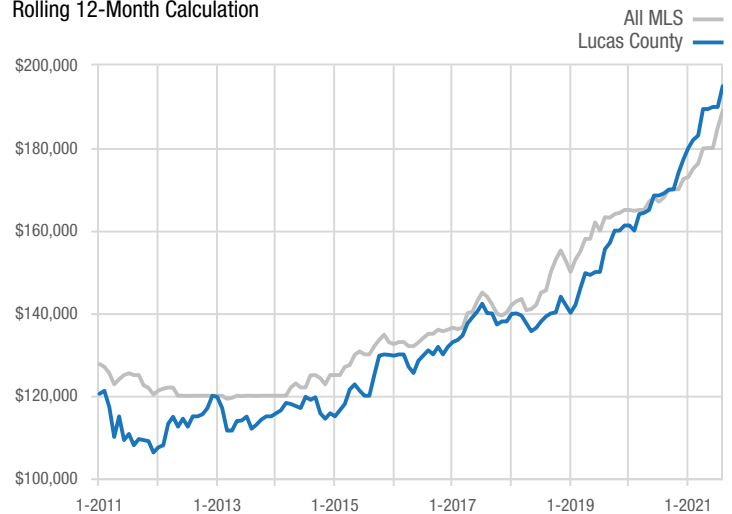
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wood County

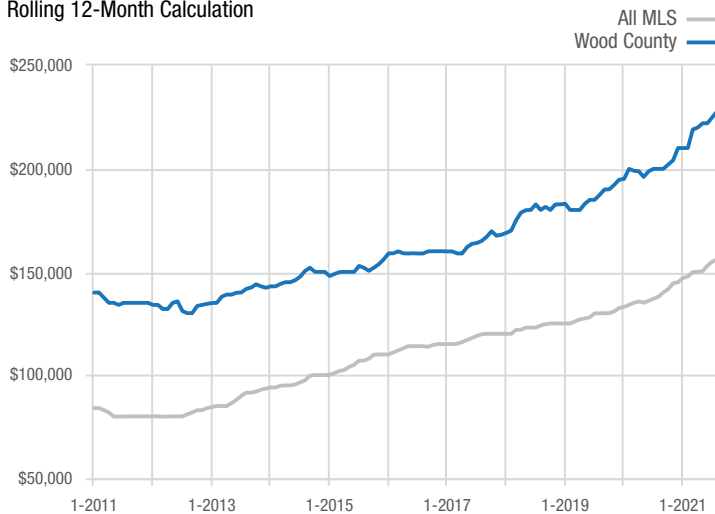
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	147	152	+ 3.4%	1,064	1,152	+ 8.3%
Pending Sales	128	143	+ 11.7%	876	986	+ 12.6%
Closed Sales	125	149	+ 19.2%	861	966	+ 12.2%
Days on Market Until Sale	78	58	- 25.6%	84	65	- 22.6%
Median Sales Price*	\$200,000	\$252,000	+ 26.0%	\$200,000	\$233,500	+ 16.8%
Average Sales Price*	\$245,562	\$279,205	+ 13.7%	\$225,359	\$258,813	+ 14.8%
Percent of List Price Received*	99.7%	101.9%	+ 2.2%	99.0%	101.2%	+ 2.2%
Inventory of Homes for Sale	317	271	- 14.5%	—	—	—
Months Supply of Inventory	3.0	2.2	- 26.7%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	12	7	- 41.7%	113	77	- 31.9%
Pending Sales	15	10	- 33.3%	93	73	- 21.5%
Closed Sales	11	6	- 45.5%	87	71	- 18.4%
Days on Market Until Sale	51	62	+ 21.6%	73	52	- 28.8%
Median Sales Price*	\$224,900	\$244,950	+ 8.9%	\$173,000	\$208,500	+ 20.5%
Average Sales Price*	\$235,555	\$244,133	+ 3.6%	\$193,418	\$209,039	+ 8.1%
Percent of List Price Received*	98.7%	102.7%	+ 4.1%	98.2%	100.6%	+ 2.4%
Inventory of Homes for Sale	31	14	- 54.8%	—	—	—
Months Supply of Inventory	3.1	1.4	- 54.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

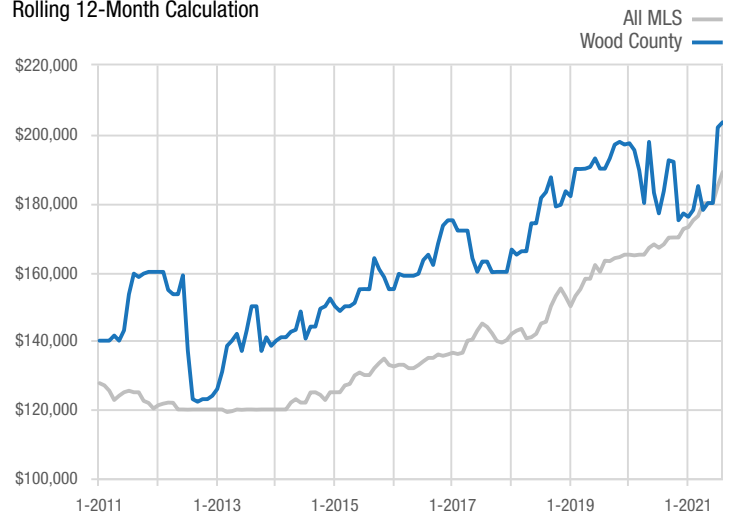
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Toledo

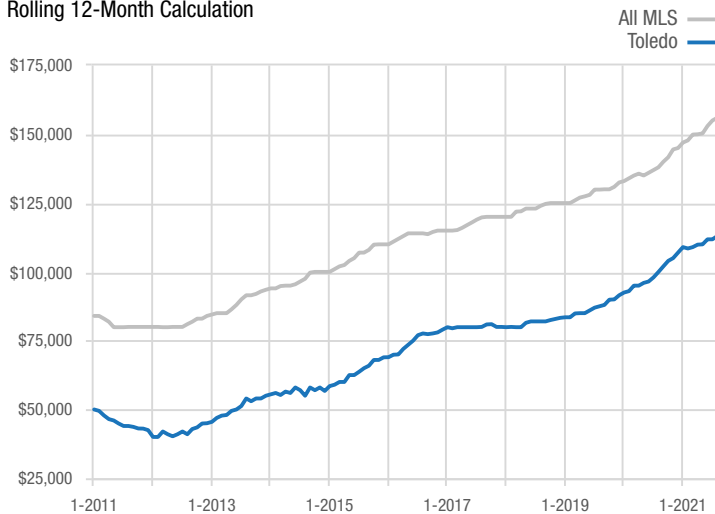
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	440	480	+ 9.1%	2,795	3,199	+ 14.5%
Pending Sales	374	384	+ 2.7%	2,336	2,641	+ 13.1%
Closed Sales	388	381	- 1.8%	2,267	2,583	+ 13.9%
Days on Market Until Sale	68	55	- 19.1%	78	58	- 25.6%
Median Sales Price*	\$112,000	\$125,000	+ 11.6%	\$103,000	\$112,000	+ 8.7%
Average Sales Price*	\$122,981	\$140,736	+ 14.4%	\$119,007	\$129,488	+ 8.8%
Percent of List Price Received*	98.9%	100.8%	+ 1.9%	97.4%	100.1%	+ 2.8%
Inventory of Homes for Sale	746	780	+ 4.6%	—	—	—
Months Supply of Inventory	2.6	2.4	- 7.7%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	13	22	+ 69.2%	180	195	+ 8.3%
Pending Sales	33	22	- 33.3%	160	172	+ 7.5%
Closed Sales	33	20	- 39.4%	157	165	+ 5.1%
Days on Market Until Sale	62	46	- 25.8%	72	71	- 1.4%
Median Sales Price*	\$152,000	\$168,800	+ 11.1%	\$140,000	\$143,750	+ 2.7%
Average Sales Price*	\$152,893	\$165,324	+ 8.1%	\$147,746	\$156,108	+ 5.7%
Percent of List Price Received*	96.6%	100.9%	+ 4.5%	97.1%	98.8%	+ 1.8%
Inventory of Homes for Sale	46	47	+ 2.2%	—	—	—
Months Supply of Inventory	2.4	2.4	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

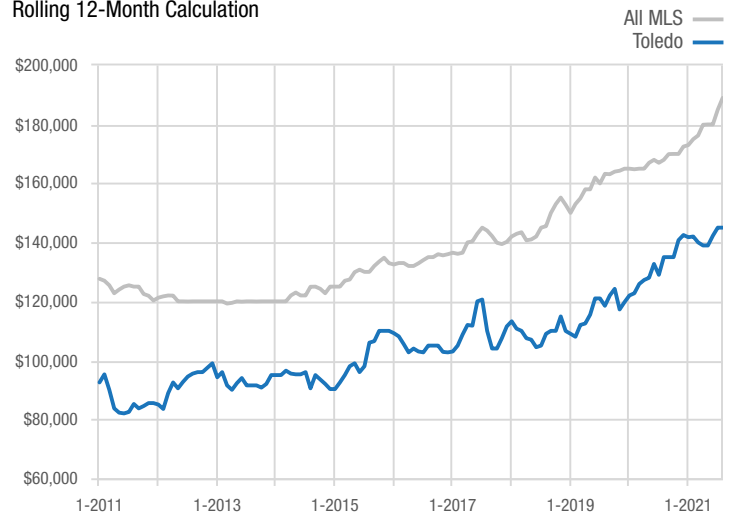
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Sylvania

43560 and 43617

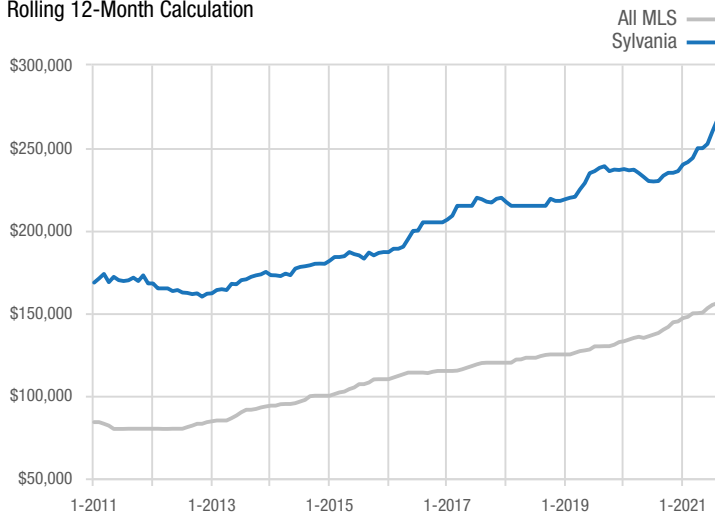
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	68	49	- 27.9%	534	500	- 6.4%
Pending Sales	88	55	- 37.5%	438	421	- 3.9%
Closed Sales	87	59	- 32.2%	430	404	- 6.0%
Days on Market Until Sale	64	63	- 1.6%	83	63	- 24.1%
Median Sales Price*	\$239,900	\$280,000	+ 16.7%	\$231,000	\$279,000	+ 20.8%
Average Sales Price*	\$246,616	\$279,177	+ 13.2%	\$244,972	\$293,496	+ 19.8%
Percent of List Price Received*	99.8%	103.1%	+ 3.3%	98.7%	101.8%	+ 3.1%
Inventory of Homes for Sale	154	118	- 23.4%	—	—	—
Months Supply of Inventory	3.0	2.2	- 26.7%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	22	10	- 54.5%	128	97	- 24.2%
Pending Sales	21	10	- 52.4%	95	85	- 10.5%
Closed Sales	21	8	- 61.9%	90	84	- 6.7%
Days on Market Until Sale	85	82	- 3.5%	102	100	- 2.0%
Median Sales Price*	\$173,000	\$215,450	+ 24.5%	\$216,000	\$239,500	+ 10.9%
Average Sales Price*	\$186,734	\$220,816	+ 18.3%	\$211,419	\$226,275	+ 7.0%
Percent of List Price Received*	96.8%	103.7%	+ 7.1%	98.3%	100.0%	+ 1.7%
Inventory of Homes for Sale	46	27	- 41.3%	—	—	—
Months Supply of Inventory	4.1	2.3	- 43.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

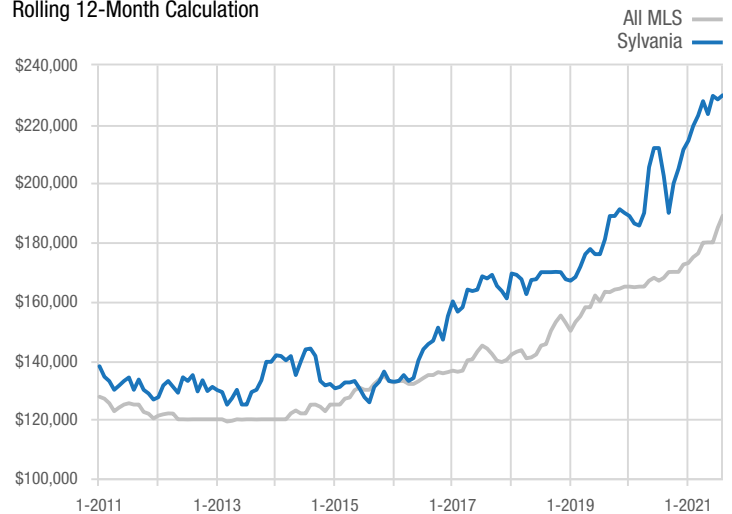
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Spring Meadows

MLS Area 05: 43528 (Includes Holland)

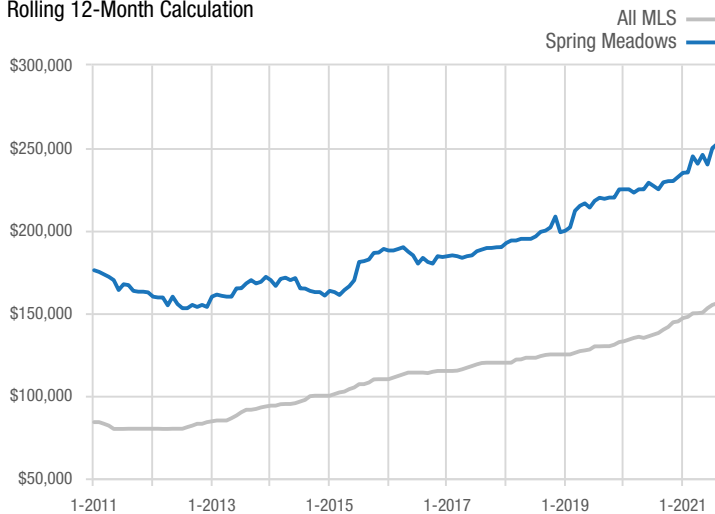
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	25	19	- 24.0%	193	198	+ 2.6%
Pending Sales	31	21	- 32.3%	151	170	+ 12.6%
Closed Sales	29	29	0.0%	147	169	+ 15.0%
Days on Market Until Sale	62	58	- 6.5%	83	63	- 24.1%
Median Sales Price*	\$229,900	\$285,000	+ 24.0%	\$229,950	\$265,000	+ 15.2%
Average Sales Price*	\$225,946	\$277,086	+ 22.6%	\$233,845	\$273,302	+ 16.9%
Percent of List Price Received*	99.5%	99.9%	+ 0.4%	99.0%	100.6%	+ 1.6%
Inventory of Homes for Sale	56	42	- 25.0%	—	—	—
Months Supply of Inventory	3.0	2.0	- 33.3%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	4	9	+ 125.0%	44	42	- 4.5%
Pending Sales	2	5	+ 150.0%	33	37	+ 12.1%
Closed Sales	6	4	- 33.3%	33	35	+ 6.1%
Days on Market Until Sale	113	68	- 39.8%	75	87	+ 16.0%
Median Sales Price*	\$236,736	\$271,750	+ 14.8%	\$205,739	\$309,000	+ 50.2%
Average Sales Price*	\$257,219	\$317,100	+ 23.3%	\$225,991	\$298,871	+ 32.2%
Percent of List Price Received*	99.1%	99.5%	+ 0.4%	99.1%	99.3%	+ 0.2%
Inventory of Homes for Sale	13	12	- 7.7%	—	—	—
Months Supply of Inventory	3.3	2.7	- 18.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

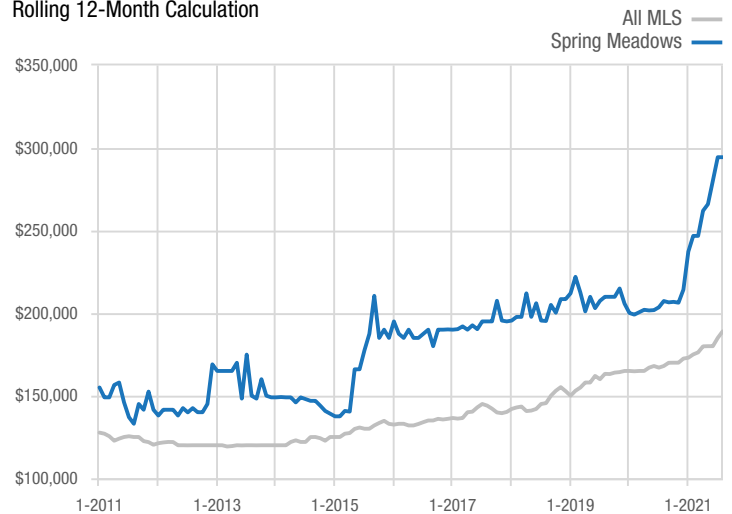
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Monclova

MLS Area 06: 43542

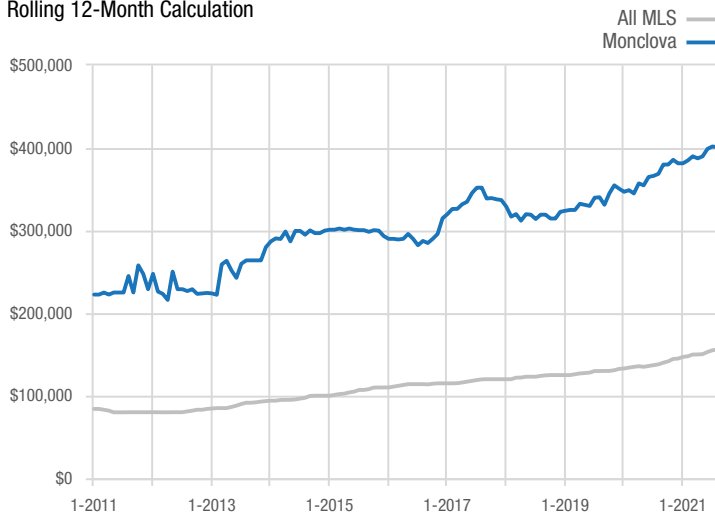
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	5	12	+ 140.0%	49	67	+ 36.7%
Pending Sales	5	11	+ 120.0%	44	56	+ 27.3%
Closed Sales	4	5	+ 25.0%	43	48	+ 11.6%
Days on Market Until Sale	91	64	- 29.7%	120	79	- 34.2%
Median Sales Price*	\$338,500	\$375,000	+ 10.8%	\$374,950	\$401,903	+ 7.2%
Average Sales Price*	\$417,375	\$411,990	- 1.3%	\$375,193	\$443,334	+ 18.2%
Percent of List Price Received*	101.7%	97.5%	- 4.1%	98.2%	101.1%	+ 3.0%
Inventory of Homes for Sale	16	19	+ 18.8%	—	—	—
Months Supply of Inventory	3.1	2.9	- 6.5%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	5	2	- 60.0%	12	13	+ 8.3%
Pending Sales	1	3	+ 200.0%	3	15	+ 400.0%
Closed Sales	1	0	- 100.0%	3	4	+ 33.3%
Days on Market Until Sale	11	—	—	51	215	+ 321.6%
Median Sales Price*	\$208,000	—	—	\$299,900	\$306,515	+ 2.2%
Average Sales Price*	\$208,000	—	—	\$285,933	\$313,191	+ 9.5%
Percent of List Price Received*	102.0%	—	—	100.7%	100.1%	- 0.6%
Inventory of Homes for Sale	8	5	- 37.5%	—	—	—
Months Supply of Inventory	4.8	2.4	- 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

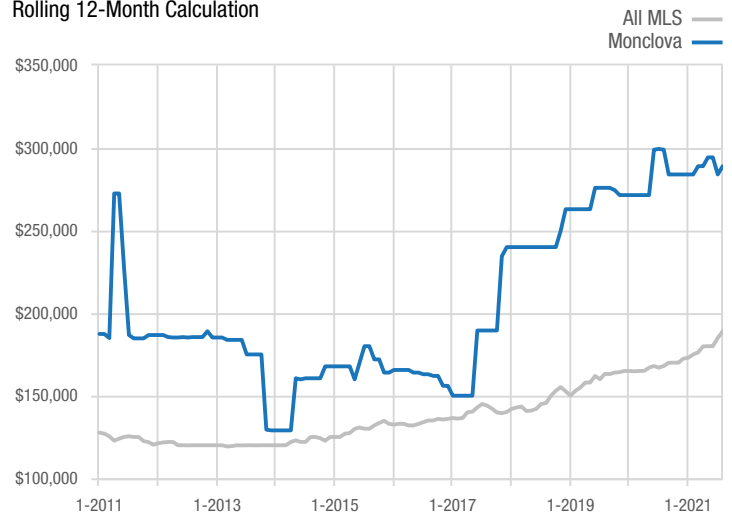
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Maumee

MLS Area 07: 43537

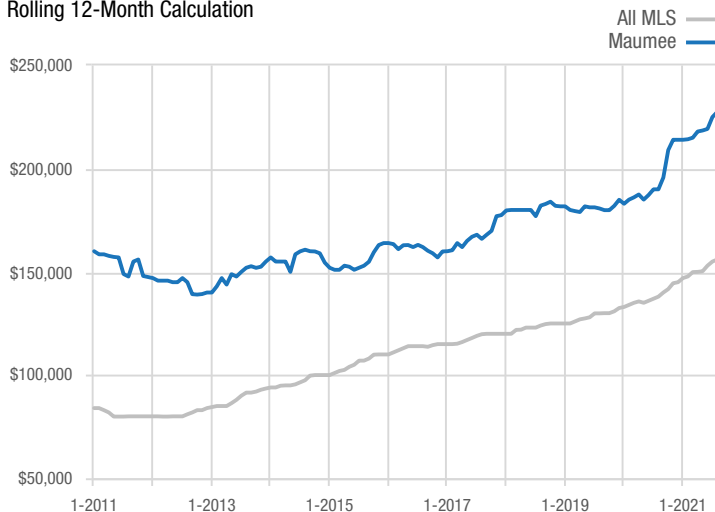
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	61	46	- 24.6%	355	349	- 1.7%
Pending Sales	36	54	+ 50.0%	264	297	+ 12.5%
Closed Sales	34	51	+ 50.0%	261	291	+ 11.5%
Days on Market Until Sale	50	48	- 4.0%	69	56	- 18.8%
Median Sales Price*	\$197,876	\$239,000	+ 20.8%	\$190,000	\$223,000	+ 17.4%
Average Sales Price*	\$234,619	\$273,927	+ 16.8%	\$230,592	\$259,280	+ 12.4%
Percent of List Price Received*	98.1%	100.8%	+ 2.8%	98.4%	101.3%	+ 2.9%
Inventory of Homes for Sale	102	72	- 29.4%	—	—	—
Months Supply of Inventory	3.1	1.9	- 38.7%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	5	1	- 80.0%	44	47	+ 6.8%
Pending Sales	1	3	+ 200.0%	28	42	+ 50.0%
Closed Sales	1	2	+ 100.0%	28	41	+ 46.4%
Days on Market Until Sale	54	74	+ 37.0%	84	60	- 28.6%
Median Sales Price*	\$205,000	\$271,250	+ 32.3%	\$190,000	\$229,000	+ 20.5%
Average Sales Price*	\$205,000	\$271,250	+ 32.3%	\$189,496	\$266,938	+ 40.9%
Percent of List Price Received*	100.0%	97.4%	- 2.6%	97.6%	100.1%	+ 2.6%
Inventory of Homes for Sale	16	8	- 50.0%	—	—	—
Months Supply of Inventory	4.1	1.5	- 63.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

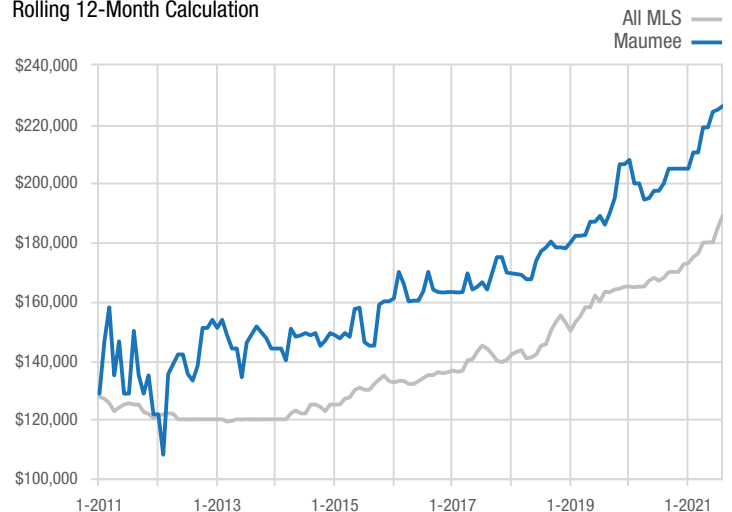
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Whitehouse

MLS Area 08: 43571

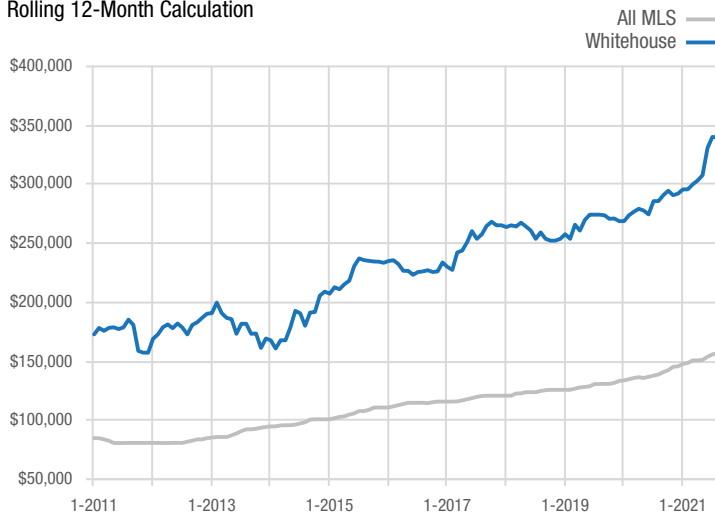
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	12	14	+ 16.7%	108	82	- 24.1%
Pending Sales	16	12	- 25.0%	81	76	- 6.2%
Closed Sales	11	11	0.0%	77	69	- 10.4%
Days on Market Until Sale	60	56	- 6.7%	87	77	- 11.5%
Median Sales Price*	\$332,900	\$288,450	- 13.4%	\$291,375	\$352,500	+ 21.0%
Average Sales Price*	\$311,686	\$301,030	- 3.4%	\$295,183	\$372,139	+ 26.1%
Percent of List Price Received*	101.1%	99.9%	- 1.2%	98.7%	100.7%	+ 2.0%
Inventory of Homes for Sale	33	23	- 30.3%	—	—	—
Months Supply of Inventory	3.3	2.5	- 24.2%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	0	—	6	2	- 66.7%
Pending Sales	1	0	- 100.0%	6	1	- 83.3%
Closed Sales	2	0	- 100.0%	6	1	- 83.3%
Days on Market Until Sale	44	—	—	31	223	+ 619.4%
Median Sales Price*	\$239,700	—	—	\$216,250	\$240,000	+ 11.0%
Average Sales Price*	\$239,700	—	—	\$220,550	\$240,000	+ 8.8%
Percent of List Price Received*	98.8%	—	—	100.0%	88.9%	- 11.1%
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

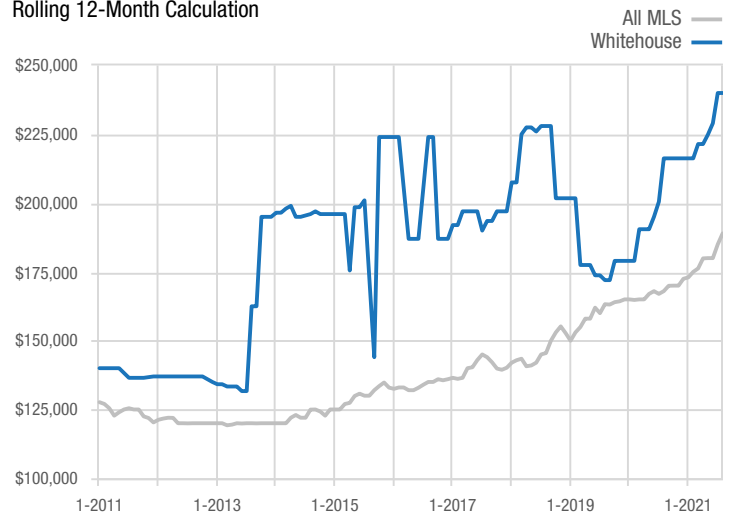
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Waterville

MLS Area 10: 43566

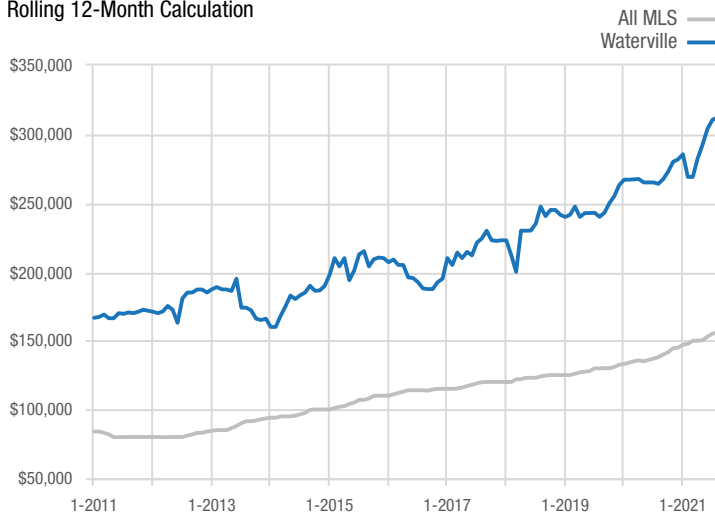
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	13	16	+ 23.1%	100	102	+ 2.0%
Pending Sales	13	13	0.0%	84	83	- 1.2%
Closed Sales	11	17	+ 54.5%	84	77	- 8.3%
Days on Market Until Sale	68	109	+ 60.3%	95	89	- 6.3%
Median Sales Price*	\$290,000	\$305,000	+ 5.2%	\$265,000	\$313,600	+ 18.3%
Average Sales Price*	\$273,714	\$293,556	+ 7.2%	\$260,276	\$299,811	+ 15.2%
Percent of List Price Received*	96.9%	101.2%	+ 4.4%	98.2%	100.4%	+ 2.2%
Inventory of Homes for Sale	33	37	+ 12.1%	—	—	—
Months Supply of Inventory	3.1	3.5	+ 12.9%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	21	13	- 38.1%
Pending Sales	5	0	- 100.0%	17	15	- 11.8%
Closed Sales	5	0	- 100.0%	16	13	- 18.8%
Days on Market Until Sale	94	—	—	103	99	- 3.9%
Median Sales Price*	\$210,000	—	—	\$227,000	\$225,000	- 0.9%
Average Sales Price*	\$226,960	—	—	\$236,356	\$234,173	- 0.9%
Percent of List Price Received*	100.4%	—	—	99.3%	99.6%	+ 0.3%
Inventory of Homes for Sale	8	2	- 75.0%	—	—	—
Months Supply of Inventory	3.8	0.8	- 78.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

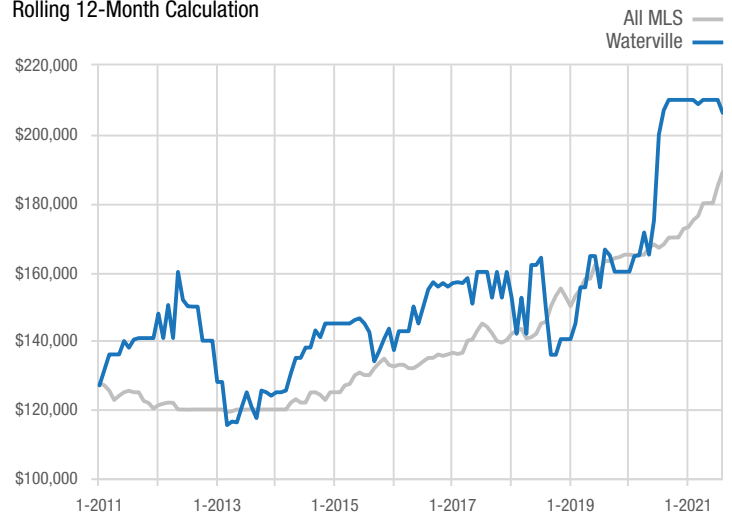
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Franklin Park / Trilby

MLS Area 11: 43623

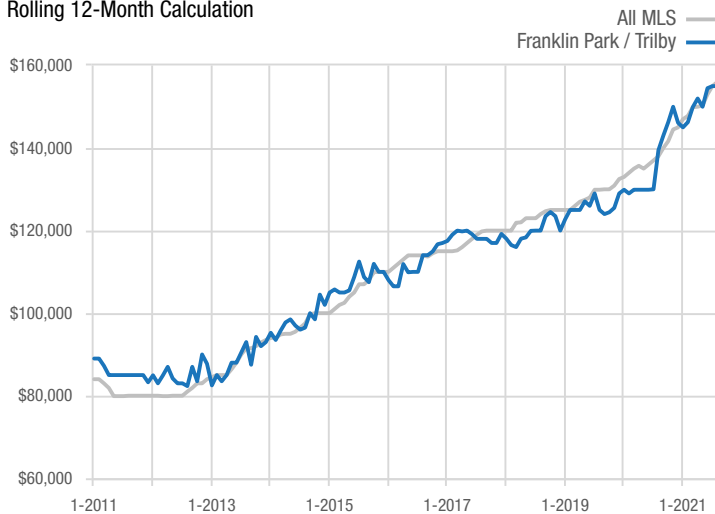
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	32	31	- 3.1%	206	210	+ 1.9%
Pending Sales	29	20	- 31.0%	179	174	- 2.8%
Closed Sales	34	22	- 35.3%	175	167	- 4.6%
Days on Market Until Sale	58	55	- 5.2%	72	56	- 22.2%
Median Sales Price*	\$150,130	\$155,000	+ 3.2%	\$146,130	\$160,000	+ 9.5%
Average Sales Price*	\$178,490	\$194,518	+ 9.0%	\$173,154	\$185,565	+ 7.2%
Percent of List Price Received*	99.2%	101.2%	+ 2.0%	98.8%	101.6%	+ 2.8%
Inventory of Homes for Sale	48	54	+ 12.5%	—	—	—
Months Supply of Inventory	2.2	2.4	+ 9.1%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	1	0	- 100.0%	15	13	- 13.3%
Pending Sales	2	0	- 100.0%	13	12	- 7.7%
Closed Sales	3	0	- 100.0%	13	10	- 23.1%
Days on Market Until Sale	50	—	—	76	72	- 5.3%
Median Sales Price*	\$131,000	—	—	\$127,000	\$140,309	+ 10.5%
Average Sales Price*	\$130,333	—	—	\$117,415	\$125,112	+ 6.6%
Percent of List Price Received*	100.3%	—	—	95.9%	99.7%	+ 4.0%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.7	0.5	- 70.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

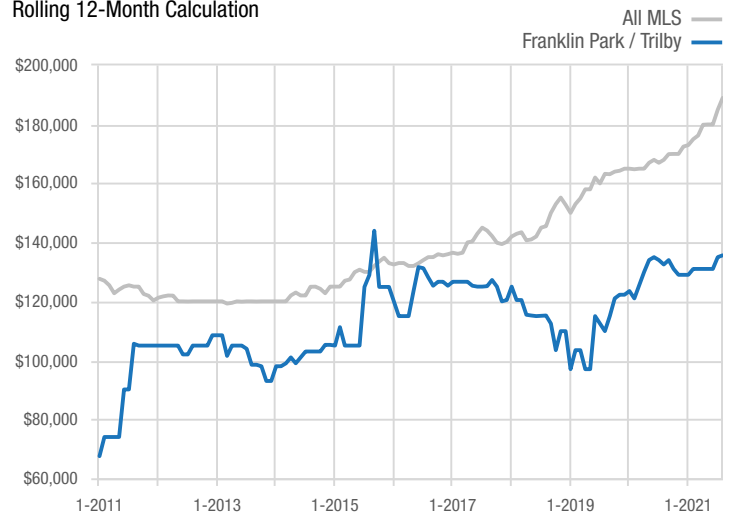
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Tremainsville

MLS Area 12: 43613

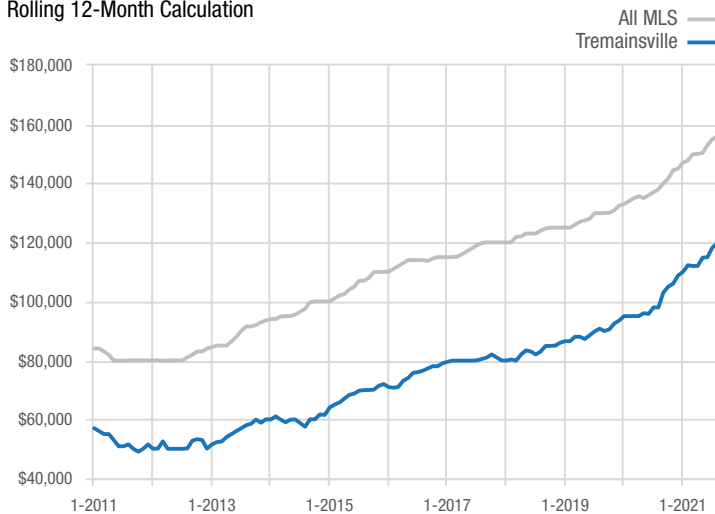
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	81	94	+ 16.0%	445	504	+ 13.3%
Pending Sales	60	70	+ 16.7%	360	430	+ 19.4%
Closed Sales	52	64	+ 23.1%	339	417	+ 23.0%
Days on Market Until Sale	54	44	- 18.5%	68	55	- 19.1%
Median Sales Price*	\$112,000	\$130,000	+ 16.1%	\$103,250	\$120,500	+ 16.7%
Average Sales Price*	\$107,488	\$127,914	+ 19.0%	\$99,864	\$118,897	+ 19.1%
Percent of List Price Received*	101.0%	103.1%	+ 2.1%	98.3%	101.2%	+ 3.0%
Inventory of Homes for Sale	121	127	+ 5.0%	—	—	—
Months Supply of Inventory	2.7	2.4	- 11.1%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	0	—	2	0	- 100.0%
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	62	—	—
Median Sales Price*	—	—	—	\$77,500	—	—
Average Sales Price*	—	—	—	\$77,500	—	—
Percent of List Price Received*	—	—	—	91.3%	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

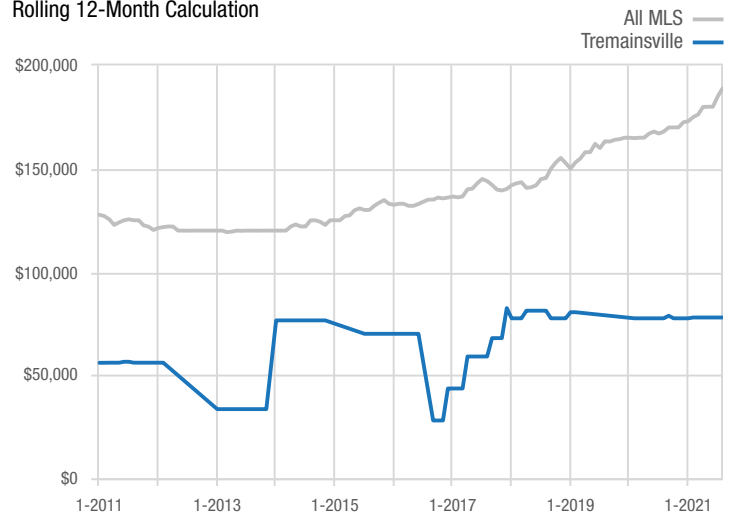
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Five Points / Northtowne

MLS Area 13: 43612

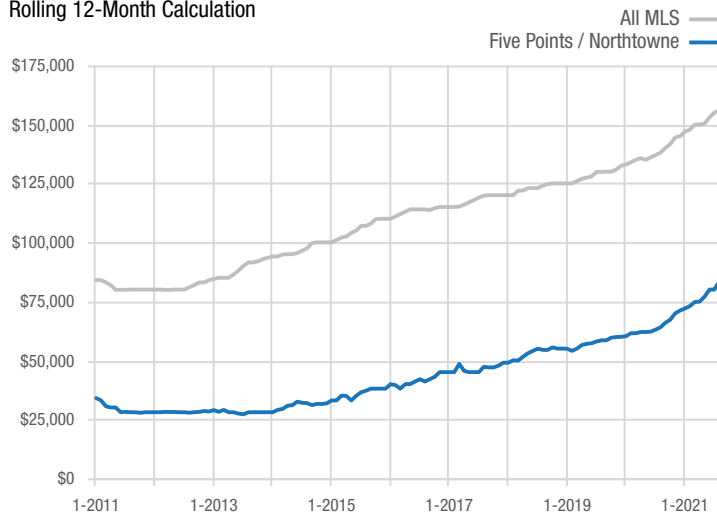
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	45	74	+ 64.4%	302	371	+ 22.8%
Pending Sales	45	40	- 11.1%	286	294	+ 2.8%
Closed Sales	42	45	+ 7.1%	276	290	+ 5.1%
Days on Market Until Sale	80	50	- 37.5%	80	60	- 25.0%
Median Sales Price*	\$75,000	\$94,610	+ 26.1%	\$67,500	\$84,570	+ 25.3%
Average Sales Price*	\$74,083	\$96,010	+ 29.6%	\$69,684	\$87,677	+ 25.8%
Percent of List Price Received*	101.7%	101.7%	0.0%	97.6%	100.7%	+ 3.2%
Inventory of Homes for Sale	70	104	+ 48.6%	—	—	—
Months Supply of Inventory	2.0	2.9	+ 45.0%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

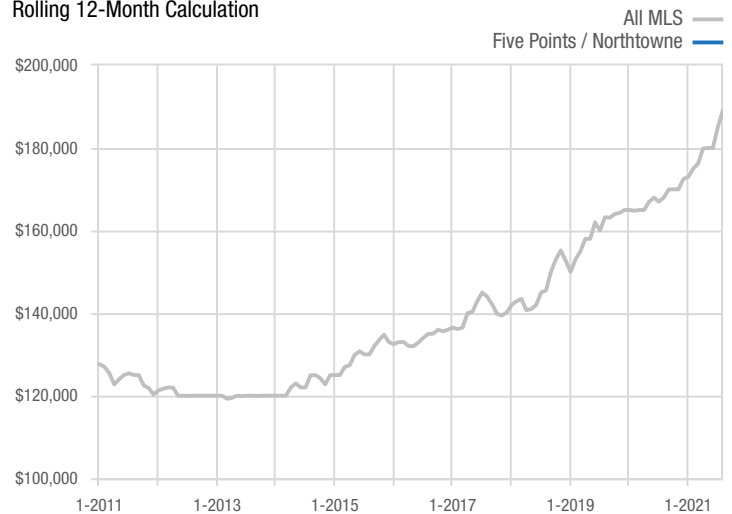
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Point Place

MLS Area 14: 43611

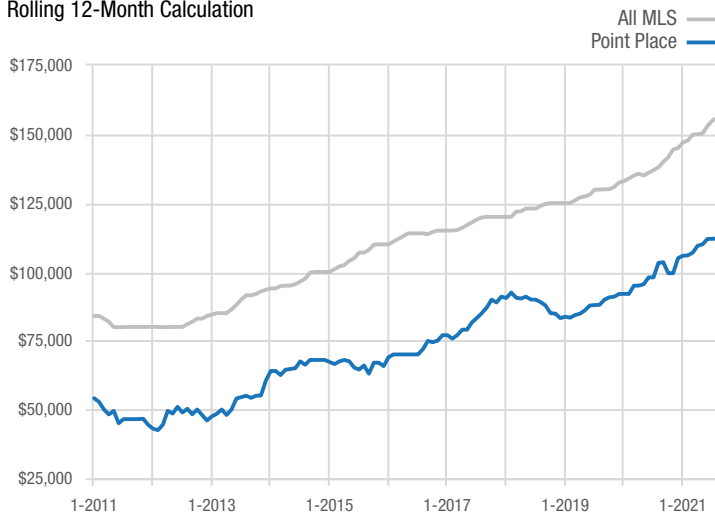
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	31	32	+ 3.2%	217	206	- 5.1%
Pending Sales	32	25	- 21.9%	192	192	0.0%
Closed Sales	37	30	- 18.9%	191	188	- 1.6%
Days on Market Until Sale	80	55	- 31.3%	76	57	- 25.0%
Median Sales Price*	\$119,000	\$124,740	+ 4.8%	\$104,000	\$115,000	+ 10.6%
Average Sales Price*	\$114,079	\$131,177	+ 15.0%	\$105,997	\$121,291	+ 14.4%
Percent of List Price Received*	102.3%	104.0%	+ 1.7%	98.1%	101.2%	+ 3.2%
Inventory of Homes for Sale	56	50	- 10.7%	—	—	—
Months Supply of Inventory	2.4	2.0	- 16.7%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	3	—	1	3	+ 200.0%
Pending Sales	0	1	—	0	2	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	68	—
Median Sales Price*	—	—	—	—	\$69,000	—
Average Sales Price*	—	—	—	—	\$69,000	—
Percent of List Price Received*	—	—	—	—	98.7%	—
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	1.0	2.0	+ 100.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

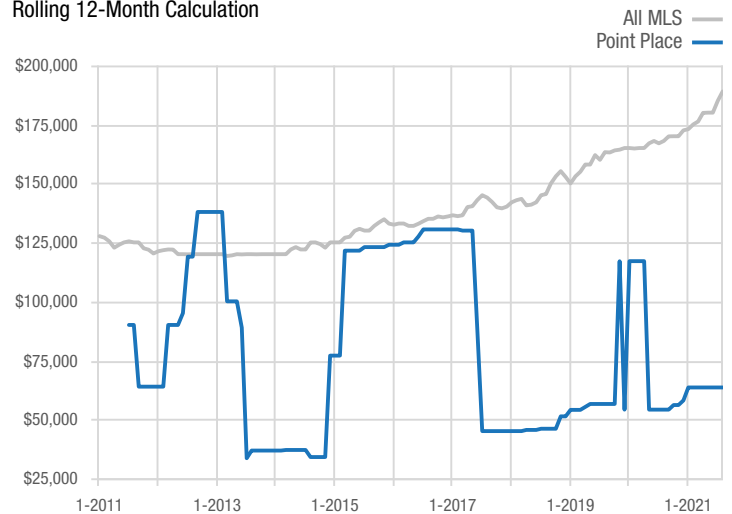
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

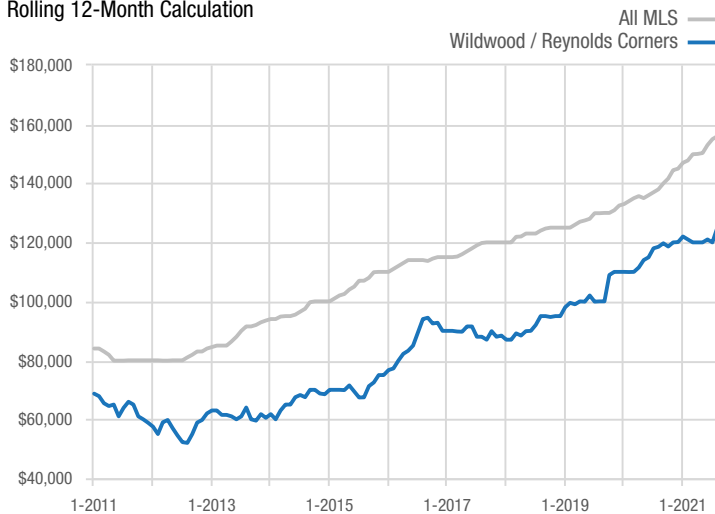
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	34	34	0.0%	290	293	+ 1.0%
Pending Sales	54	41	- 24.1%	245	265	+ 8.2%
Closed Sales	54	35	- 35.2%	237	264	+ 11.4%
Days on Market Until Sale	57	59	+ 3.5%	71	65	- 8.5%
Median Sales Price*	\$121,000	\$175,000	+ 44.6%	\$120,000	\$125,000	+ 4.2%
Average Sales Price*	\$125,342	\$191,840	+ 53.1%	\$129,703	\$146,567	+ 13.0%
Percent of List Price Received*	98.2%	102.1%	+ 4.0%	98.8%	100.5%	+ 1.7%
Inventory of Homes for Sale	58	61	+ 5.2%	—	—	—
Months Supply of Inventory	1.9	1.9	0.0%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	4	—	45	51	+ 13.3%
Pending Sales	12	6	- 50.0%	47	39	- 17.0%
Closed Sales	12	5	- 58.3%	46	38	- 17.4%
Days on Market Until Sale	70	42	- 40.0%	79	52	- 34.2%
Median Sales Price*	\$136,899	\$180,000	+ 31.5%	\$129,450	\$146,950	+ 13.5%
Average Sales Price*	\$132,508	\$176,500	+ 33.2%	\$123,497	\$147,568	+ 19.5%
Percent of List Price Received*	95.7%	102.4%	+ 7.0%	96.8%	101.1%	+ 4.4%
Inventory of Homes for Sale	6	13	+ 116.7%	—	—	—
Months Supply of Inventory	1.1	2.7	+ 145.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

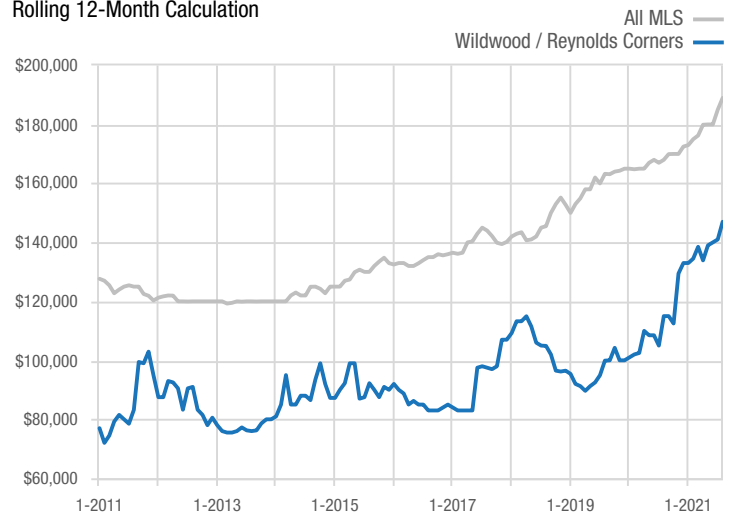
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

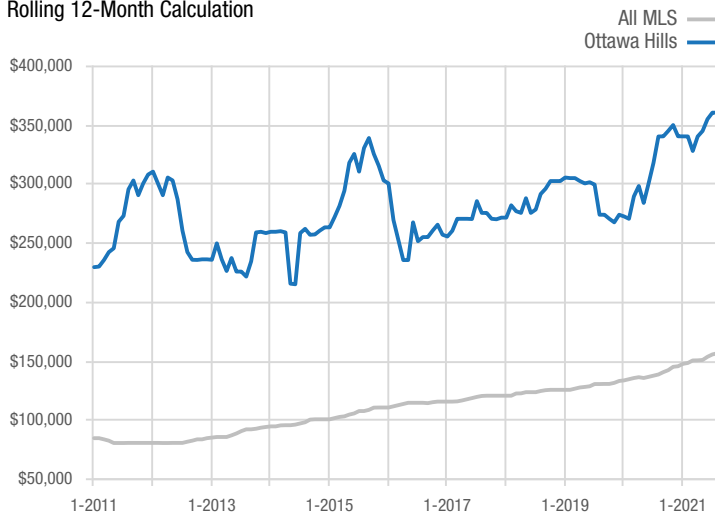
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	12	9	- 25.0%	109	89	- 18.3%
Pending Sales	14	9	- 35.7%	72	68	- 5.6%
Closed Sales	13	11	- 15.4%	70	65	- 7.1%
Days on Market Until Sale	115	64	- 44.3%	103	70	- 32.0%
Median Sales Price*	\$339,800	\$310,000	- 8.8%	\$344,500	\$377,000	+ 9.4%
Average Sales Price*	\$362,089	\$334,932	- 7.5%	\$382,199	\$413,936	+ 8.3%
Percent of List Price Received*	94.8%	97.8%	+ 3.2%	96.0%	98.4%	+ 2.5%
Inventory of Homes for Sale	32	21	- 34.4%	—	—	—
Months Supply of Inventory	4.2	2.7	- 35.7%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	1	—	13	11	- 15.4%
Pending Sales	1	4	+ 300.0%	9	12	+ 33.3%
Closed Sales	1	2	+ 100.0%	9	10	+ 11.1%
Days on Market Until Sale	94	42	- 55.3%	106	78	- 26.4%
Median Sales Price*	\$185,000	\$125,500	- 32.2%	\$185,000	\$125,250	- 32.3%
Average Sales Price*	\$185,000	\$125,500	- 32.2%	\$196,600	\$150,590	- 23.4%
Percent of List Price Received*	93.0%	96.5%	+ 3.8%	93.1%	97.5%	+ 4.7%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	2.9	1.1	- 62.1%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

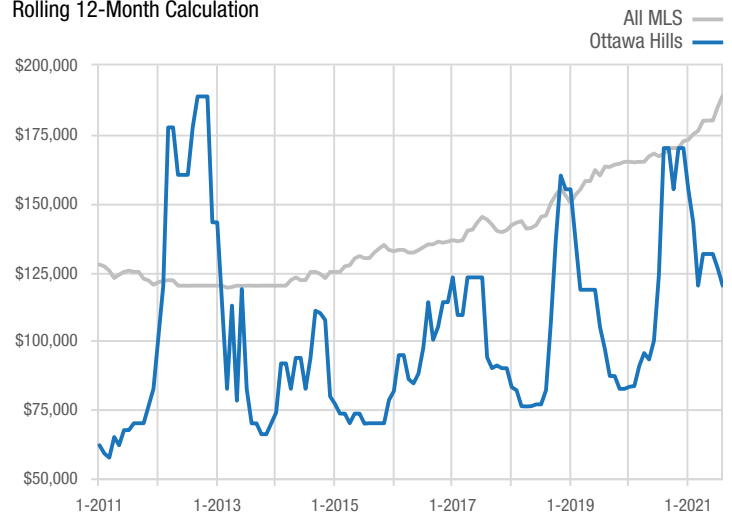
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

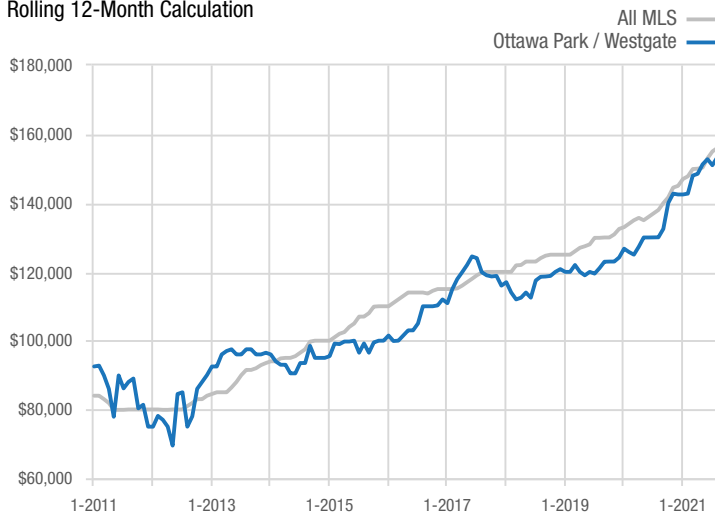
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	23	34	+ 47.8%	190	223	+ 17.4%
Pending Sales	17	31	+ 82.4%	159	182	+ 14.5%
Closed Sales	19	30	+ 57.9%	157	179	+ 14.0%
Days on Market Until Sale	54	47	- 13.0%	77	47	- 39.0%
Median Sales Price*	\$126,950	\$160,500	+ 26.4%	\$129,000	\$150,000	+ 16.3%
Average Sales Price*	\$142,006	\$157,990	+ 11.3%	\$133,697	\$152,561	+ 14.1%
Percent of List Price Received*	101.7%	100.9%	- 0.8%	98.5%	101.6%	+ 3.1%
Inventory of Homes for Sale	47	55	+ 17.0%	—	—	—
Months Supply of Inventory	2.3	2.5	+ 8.7%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	1	1	0.0%	5	2	- 60.0%
Pending Sales	1	0	- 100.0%	4	2	- 50.0%
Closed Sales	1	0	- 100.0%	4	2	- 50.0%
Days on Market Until Sale	31	—	—	36	54	+ 50.0%
Median Sales Price*	\$78,000	—	—	\$72,250	\$133,250	+ 84.4%
Average Sales Price*	\$78,000	—	—	\$72,850	\$133,250	+ 82.9%
Percent of List Price Received*	87.2%	—	—	90.2%	101.1%	+ 12.1%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.8	- 20.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

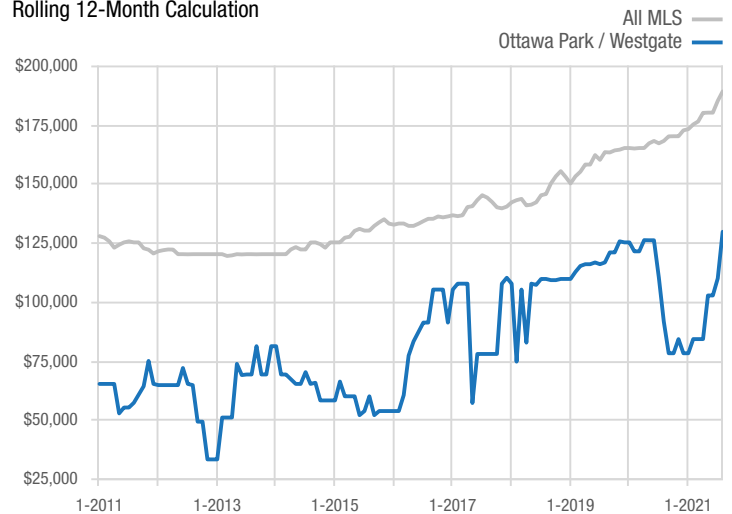
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Olde West End

MLS Area 18: 43610 and 43620

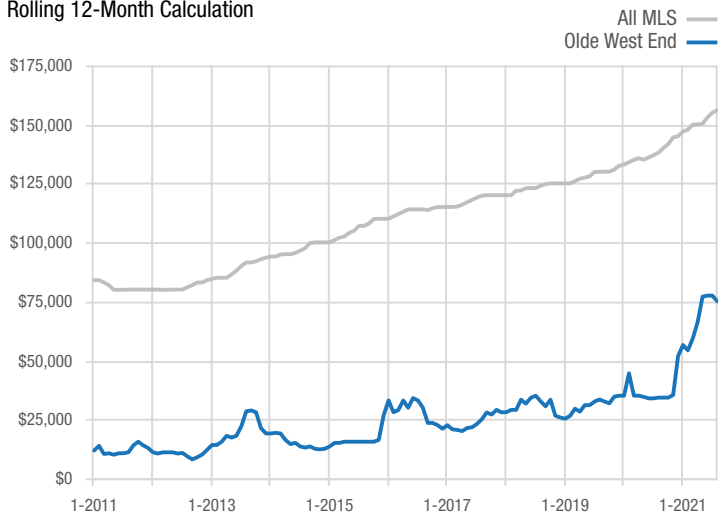
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	11	7	- 36.4%	49	63	+ 28.6%
Pending Sales	2	7	+ 250.0%	30	46	+ 53.3%
Closed Sales	2	5	+ 150.0%	30	44	+ 46.7%
Days on Market Until Sale	65	115	+ 76.9%	96	89	- 7.3%
Median Sales Price*	\$112,000	\$30,700	- 72.6%	\$34,500	\$75,000	+ 117.4%
Average Sales Price*	\$112,000	\$61,200	- 45.4%	\$66,102	\$109,611	+ 65.8%
Percent of List Price Received*	93.4%	95.6%	+ 2.4%	91.2%	96.8%	+ 6.1%
Inventory of Homes for Sale	32	24	- 25.0%	—	—	—
Months Supply of Inventory	6.7	3.8	- 43.3%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	1	0	- 100.0%	4	7	+ 75.0%
Pending Sales	0	1	—	2	5	+ 150.0%
Closed Sales	0	1	—	2	5	+ 150.0%
Days on Market Until Sale	—	63	—	63	65	+ 3.2%
Median Sales Price*	—	\$47,000	—	\$53,425	\$54,250	+ 1.5%
Average Sales Price*	—	\$47,000	—	\$53,425	\$73,650	+ 37.9%
Percent of List Price Received*	—	94.4%	—	97.4%	97.5%	+ 0.1%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.6	1.7	+ 6.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

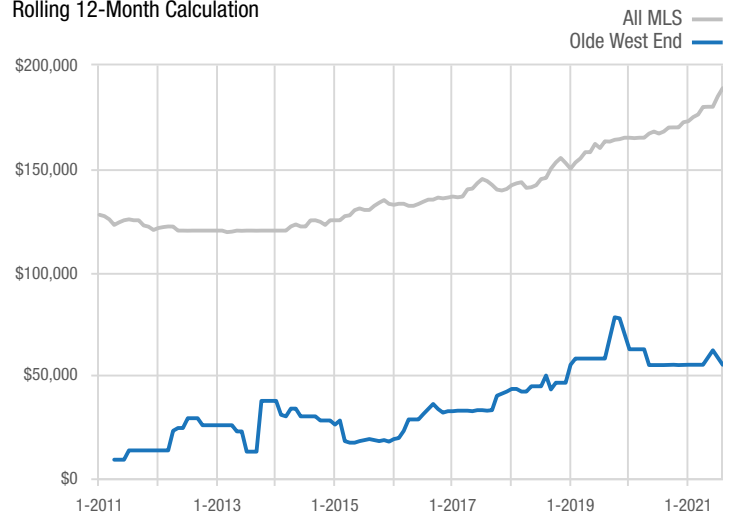
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Olde North End

MLS Area 19: 43608

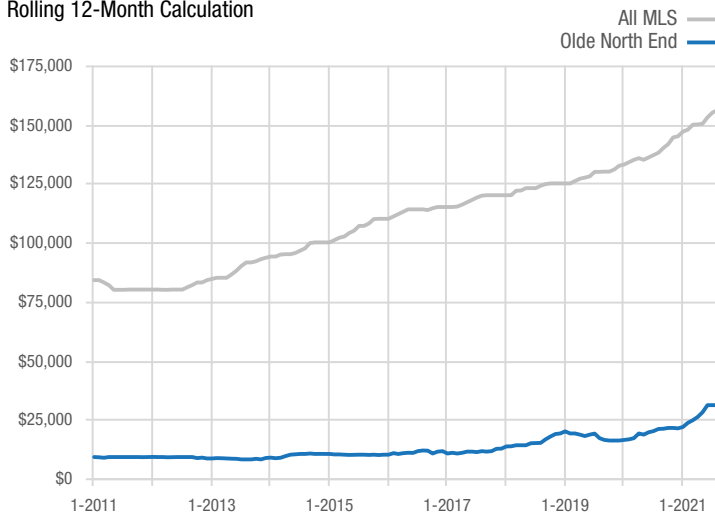
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	20	22	+ 10.0%	88	169	+ 92.0%
Pending Sales	10	12	+ 20.0%	57	138	+ 142.1%
Closed Sales	13	9	- 30.8%	58	138	+ 137.9%
Days on Market Until Sale	99	37	- 62.6%	101	54	- 46.5%
Median Sales Price*	\$30,250	\$45,000	+ 48.8%	\$21,000	\$31,803	+ 51.4%
Average Sales Price*	\$32,608	\$41,456	+ 27.1%	\$25,812	\$35,696	+ 38.3%
Percent of List Price Received*	95.1%	103.4%	+ 8.7%	92.9%	94.5%	+ 1.7%
Inventory of Homes for Sale	34	28	- 17.6%	—	—	—
Months Supply of Inventory	5.0	1.9	- 62.0%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

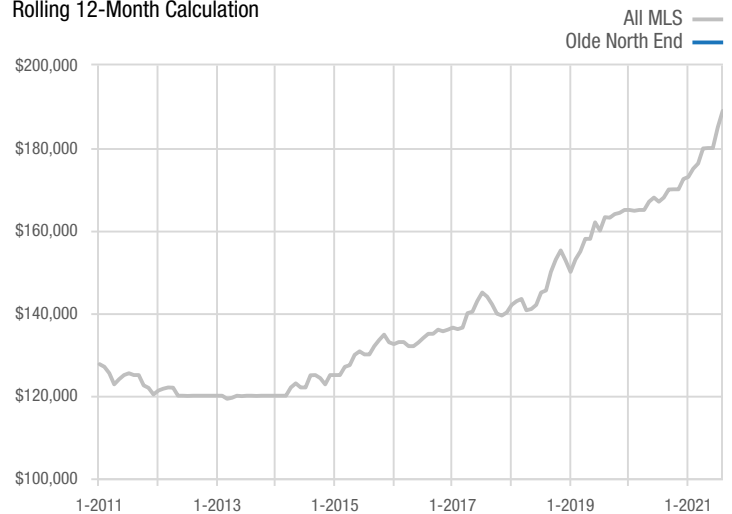
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Towne Centre

MLS Area 20: 43604

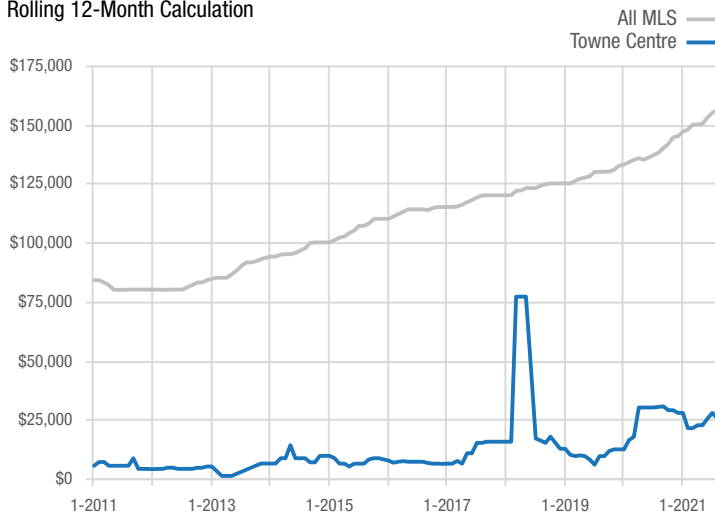
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	3	2	- 33.3%	9	12	+ 33.3%
Pending Sales	1	2	+ 100.0%	9	11	+ 22.2%
Closed Sales	1	0	- 100.0%	9	9	0.0%
Days on Market Until Sale	1	—	—	146	77	- 47.3%
Median Sales Price*	\$100,000	—	—	\$30,500	\$29,000	- 4.9%
Average Sales Price*	\$100,000	—	—	\$47,917	\$75,389	+ 57.3%
Percent of List Price Received*	100.0%	—	—	86.8%	87.2%	+ 0.5%
Inventory of Homes for Sale	5	1	- 80.0%	—	—	—
Months Supply of Inventory	2.9	0.5	- 82.8%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	1	3	+ 200.0%	7	16	+ 128.6%
Pending Sales	3	2	- 33.3%	6	10	+ 66.7%
Closed Sales	2	2	0.0%	6	11	+ 83.3%
Days on Market Until Sale	32	41	+ 28.1%	48	70	+ 45.8%
Median Sales Price*	\$214,700	\$216,500	+ 0.8%	\$212,250	\$242,000	+ 14.0%
Average Sales Price*	\$214,700	\$216,500	+ 0.8%	\$214,567	\$236,164	+ 10.1%
Percent of List Price Received*	96.3%	99.0%	+ 2.8%	94.9%	98.5%	+ 3.8%
Inventory of Homes for Sale	1	6	+ 500.0%	—	—	—
Months Supply of Inventory	0.5	4.4	+ 780.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

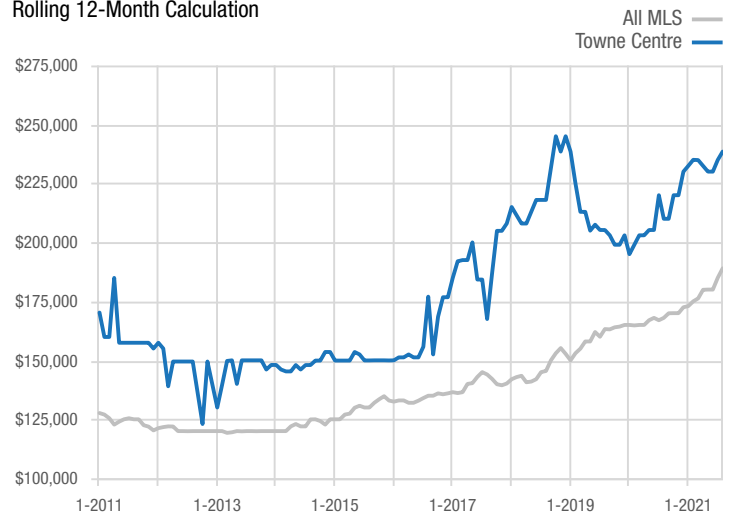
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Scott Park

MLS Area 21: 43607

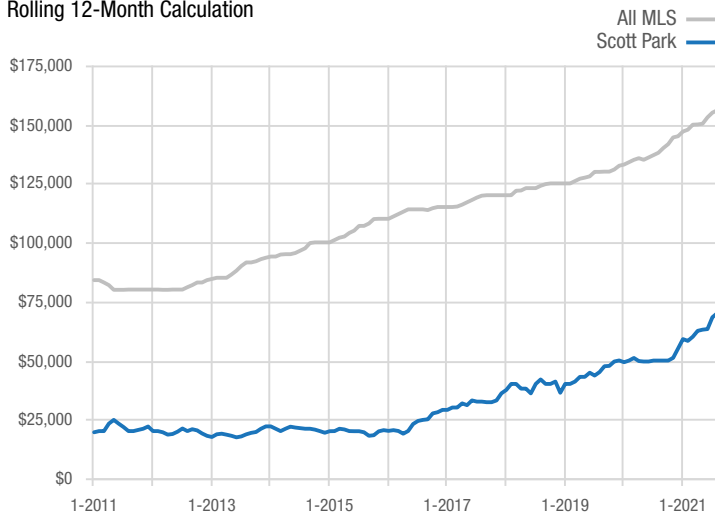
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	24	20	- 16.7%	114	167	+ 46.5%
Pending Sales	14	24	+ 71.4%	83	137	+ 65.1%
Closed Sales	14	25	+ 78.6%	80	135	+ 68.8%
Days on Market Until Sale	70	67	- 4.3%	72	59	- 18.1%
Median Sales Price*	\$44,950	\$80,000	+ 78.0%	\$46,000	\$71,250	+ 54.9%
Average Sales Price*	\$45,232	\$77,740	+ 71.9%	\$57,504	\$69,886	+ 21.5%
Percent of List Price Received*	92.7%	100.8%	+ 8.7%	93.1%	98.5%	+ 5.8%
Inventory of Homes for Sale	37	39	+ 5.4%	—	—	—
Months Supply of Inventory	3.3	2.4	- 27.3%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

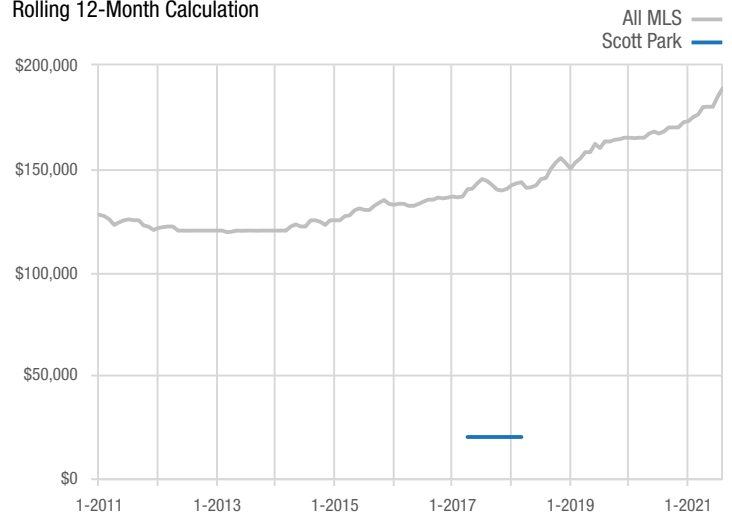
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Olde South End

MLS Area 22: 43609

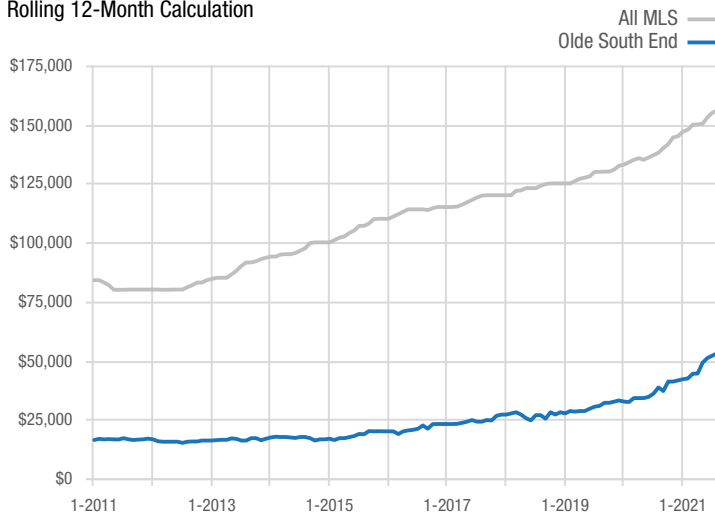
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	28	40	+ 42.9%	160	222	+ 38.8%
Pending Sales	18	27	+ 50.0%	131	153	+ 16.8%
Closed Sales	20	19	- 5.0%	130	144	+ 10.8%
Days on Market Until Sale	60	63	+ 5.0%	79	53	- 32.9%
Median Sales Price*	\$46,500	\$68,500	+ 47.3%	\$38,500	\$57,500	+ 49.4%
Average Sales Price*	\$44,389	\$62,106	+ 39.9%	\$39,655	\$56,377	+ 42.2%
Percent of List Price Received*	95.0%	98.5%	+ 3.7%	92.1%	97.4%	+ 5.8%
Inventory of Homes for Sale	40	64	+ 60.0%	—	—	—
Months Supply of Inventory	2.7	3.3	+ 22.2%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	160	—
Median Sales Price*	—	—	—	—	\$176,000	—
Average Sales Price*	—	—	—	—	\$176,000	—
Percent of List Price Received*	—	—	—	—	100.6%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

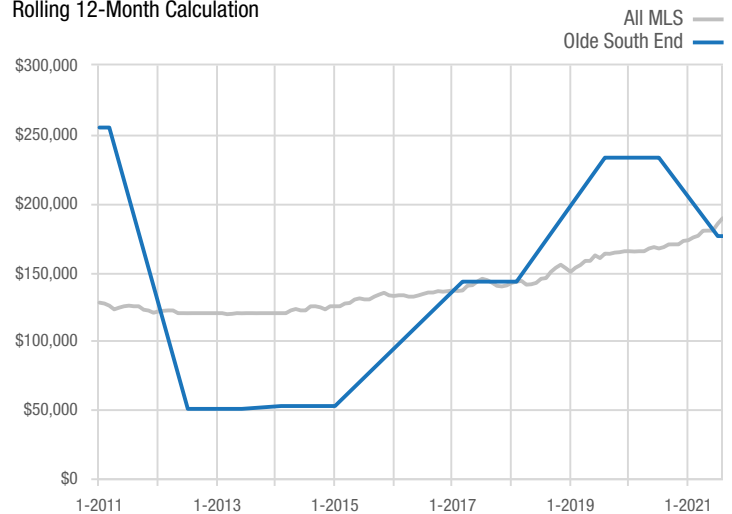
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Heatherdowns Blvd / River Rd

MLS Area 23: 43614

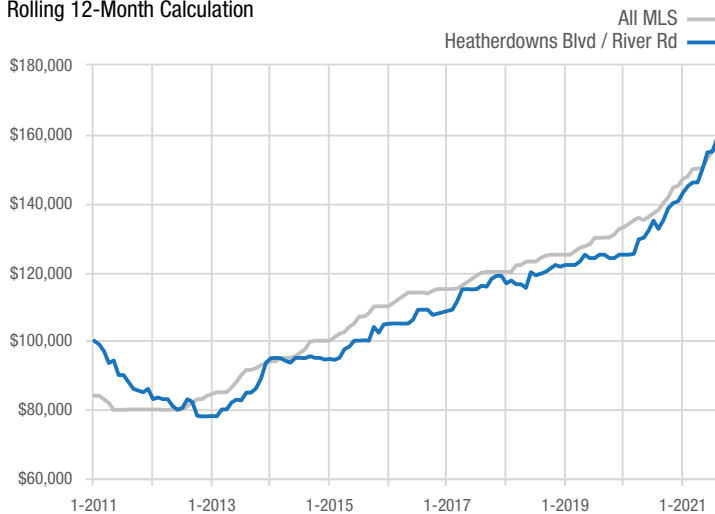
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	55	44	- 20.0%	357	338	- 5.3%
Pending Sales	44	46	+ 4.5%	313	284	- 9.3%
Closed Sales	42	44	+ 4.8%	302	279	- 7.6%
Days on Market Until Sale	58	53	- 8.6%	75	53	- 29.3%
Median Sales Price*	\$125,000	\$166,200	+ 33.0%	\$135,000	\$163,000	+ 20.7%
Average Sales Price*	\$128,512	\$172,777	+ 34.4%	\$145,501	\$168,816	+ 16.0%
Percent of List Price Received*	100.1%	101.1%	+ 1.0%	99.1%	102.3%	+ 3.2%
Inventory of Homes for Sale	94	71	- 24.5%	—	—	—
Months Supply of Inventory	2.5	1.8	- 28.0%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	4	6	+ 50.0%	34	41	+ 20.6%
Pending Sales	6	4	- 33.3%	29	41	+ 41.4%
Closed Sales	6	2	- 66.7%	29	39	+ 34.5%
Days on Market Until Sale	47	43	- 8.5%	73	75	+ 2.7%
Median Sales Price*	\$126,925	\$79,000	- 37.8%	\$125,000	\$86,880	- 30.5%
Average Sales Price*	\$127,808	\$79,000	- 38.2%	\$127,090	\$92,376	- 27.3%
Percent of List Price Received*	95.7%	95.6%	- 0.1%	97.0%	95.3%	- 1.8%
Inventory of Homes for Sale	11	10	- 9.1%	—	—	—
Months Supply of Inventory	3.4	2.1	- 38.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

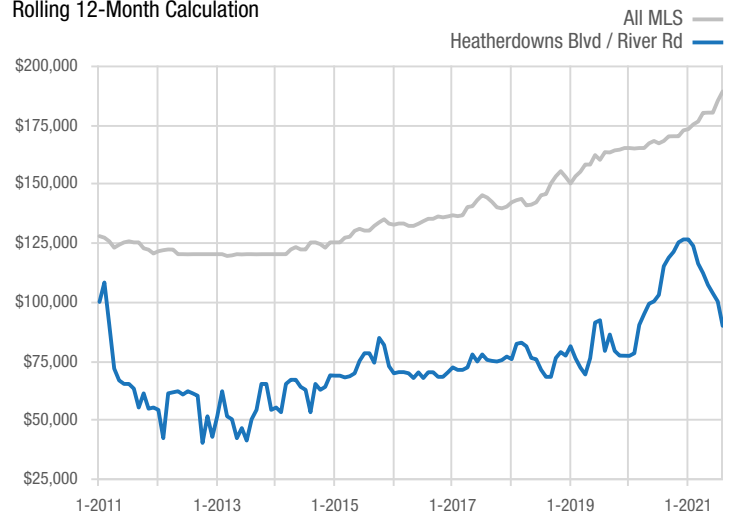
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



East River

MLS Area 24: 43605

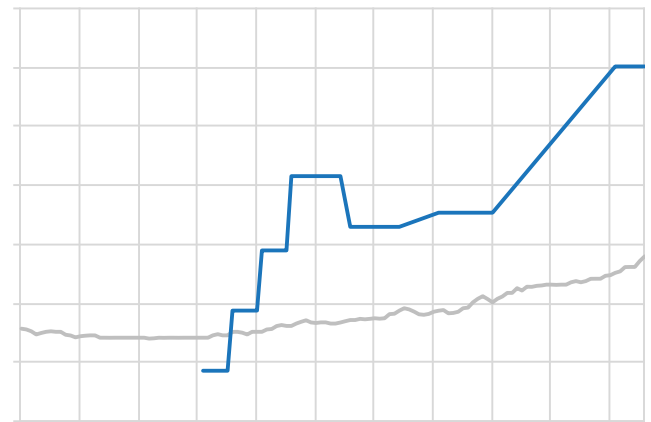
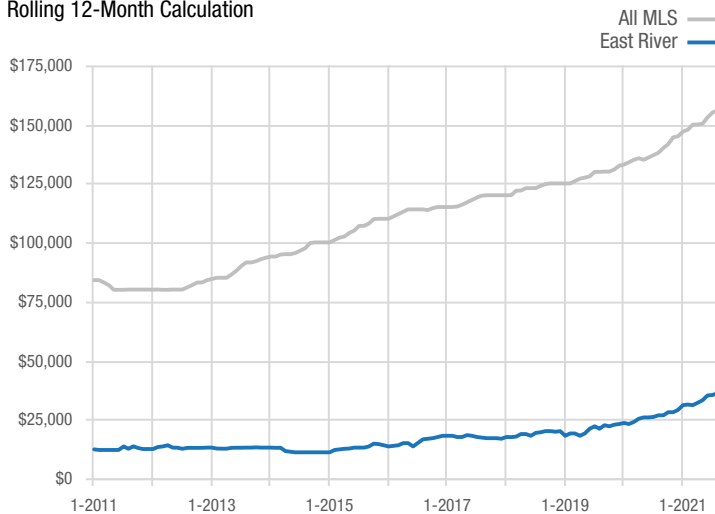
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	17	20	+ 17.6%	113	175	+ 54.9%
Pending Sales	16	18	+ 12.5%	108	140	+ 29.6%
Closed Sales	19	23	+ 21.1%	101	138	+ 36.6%
Days on Market Until Sale	96	66	- 31.3%	96	65	- 32.3%
Median Sales Price*	\$28,000	\$37,500	+ 33.9%	\$27,000	\$37,750	+ 39.8%
Average Sales Price*	\$36,195	\$47,194	+ 30.4%	\$32,235	\$44,480	+ 38.0%
Percent of List Price Received*	91.6%	90.6%	- 1.1%	93.6%	95.3%	+ 1.8%
Inventory of Homes for Sale	28	43	+ 53.6%	—	—	—
Months Supply of Inventory	1.9	2.6	+ 36.8%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	154	—
Median Sales Price*	—	—	—	—	\$350,000	—
Average Sales Price*	—	—	—	—	\$350,000	—
Percent of List Price Received*	—	—	—	—	98.6%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Oregon

MLS Area 25: 43616

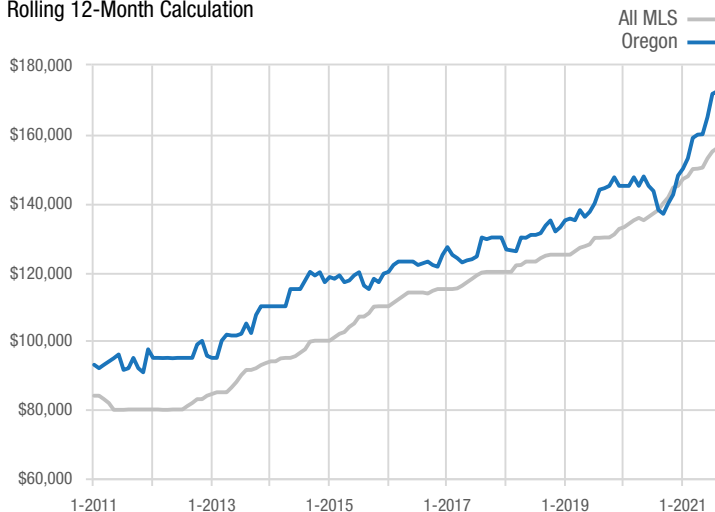
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	28	34	+ 21.4%	196	212	+ 8.2%
Pending Sales	20	26	+ 30.0%	177	188	+ 6.2%
Closed Sales	24	22	- 8.3%	177	178	+ 0.6%
Days on Market Until Sale	69	60	- 13.0%	84	69	- 17.9%
Median Sales Price*	\$130,000	\$161,000	+ 23.8%	\$139,900	\$179,000	+ 27.9%
Average Sales Price*	\$146,543	\$170,468	+ 16.3%	\$157,378	\$195,702	+ 24.4%
Percent of List Price Received*	98.3%	99.8%	+ 1.5%	98.7%	100.9%	+ 2.2%
Inventory of Homes for Sale	56	52	- 7.1%	—	—	—
Months Supply of Inventory	2.6	2.2	- 15.4%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	5	6	+ 20.0%
Pending Sales	1	0	- 100.0%	5	4	- 20.0%
Closed Sales	2	0	- 100.0%	5	4	- 20.0%
Days on Market Until Sale	53	—	—	89	141	+ 58.4%
Median Sales Price*	\$226,700	—	—	\$169,900	\$213,450	+ 25.6%
Average Sales Price*	\$226,700	—	—	\$176,260	\$190,975	+ 8.3%
Percent of List Price Received*	111.0%	—	—	102.6%	98.3%	- 4.2%
Inventory of Homes for Sale	1	4	+ 300.0%	—	—	—
Months Supply of Inventory	0.8	2.3	+ 187.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

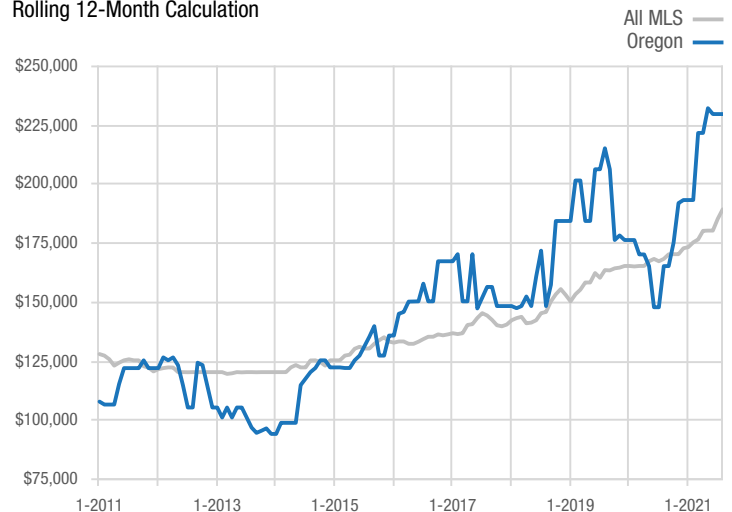
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



East Suburbs

MLS Area 26: 43412 (Lucas County Only)

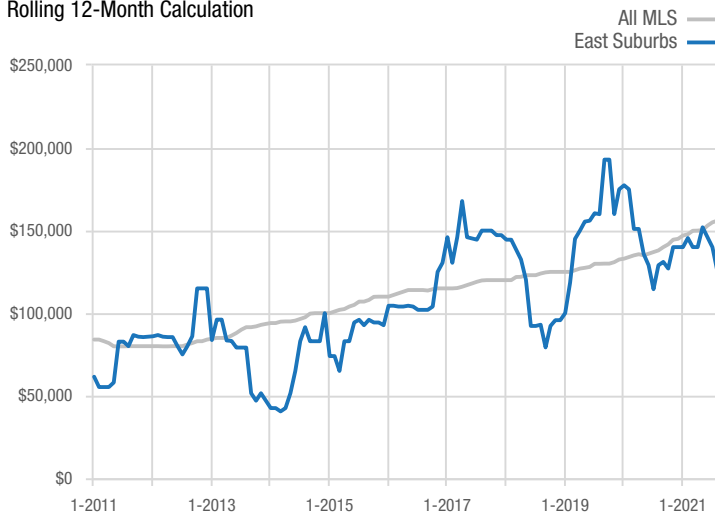
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	4	5	+ 25.0%	21	17	- 19.0%
Pending Sales	5	1	- 80.0%	18	11	- 38.9%
Closed Sales	5	1	- 80.0%	16	10	- 37.5%
Days on Market Until Sale	87	23	- 73.6%	78	57	- 26.9%
Median Sales Price*	\$152,000	\$55,000	- 63.8%	\$117,000	\$95,800	- 18.1%
Average Sales Price*	\$197,600	\$55,000	- 72.2%	\$157,844	\$100,610	- 36.3%
Percent of List Price Received*	102.2%	100.0%	- 2.2%	99.8%	103.5%	+ 3.7%
Inventory of Homes for Sale	5	6	+ 20.0%	—	—	—
Months Supply of Inventory	2.1	2.6	+ 23.8%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

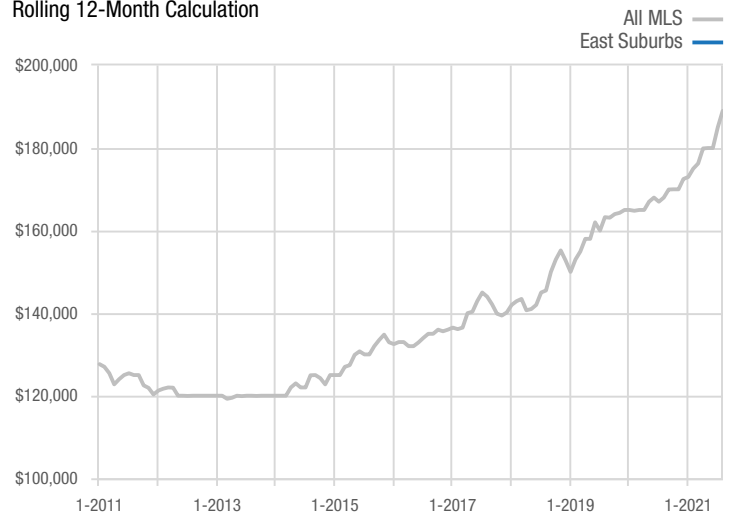
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Perrysburg / Perrysburg Twp

MLS Area 53: 43551

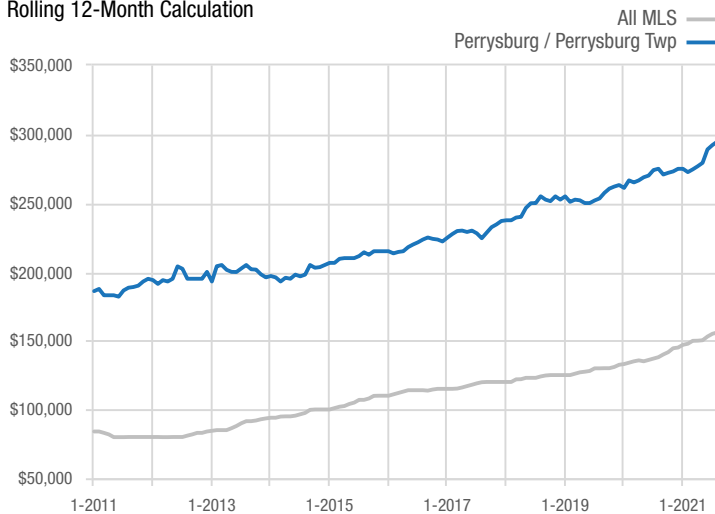
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	60	71	+ 18.3%	475	497	+ 4.6%
Pending Sales	57	56	- 1.8%	370	424	+ 14.6%
Closed Sales	56	63	+ 12.5%	363	418	+ 15.2%
Days on Market Until Sale	90	62	- 31.1%	89	72	- 19.1%
Median Sales Price*	\$309,595	\$325,000	+ 5.0%	\$274,900	\$305,000	+ 10.9%
Average Sales Price*	\$331,013	\$352,792	+ 6.6%	\$302,208	\$333,569	+ 10.4%
Percent of List Price Received*	98.7%	102.9%	+ 4.3%	98.8%	101.3%	+ 2.5%
Inventory of Homes for Sale	146	125	- 14.4%	—	—	—
Months Supply of Inventory	3.3	2.4	- 27.3%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	7	4	- 42.9%	78	44	- 43.6%
Pending Sales	11	6	- 45.5%	66	43	- 34.8%
Closed Sales	5	3	- 40.0%	61	41	- 32.8%
Days on Market Until Sale	45	56	+ 24.4%	76	56	- 26.3%
Median Sales Price*	\$224,900	\$255,000	+ 13.4%	\$204,000	\$224,000	+ 9.8%
Average Sales Price*	\$221,360	\$236,633	+ 6.9%	\$200,407	\$221,967	+ 10.8%
Percent of List Price Received*	99.1%	103.6%	+ 4.5%	97.9%	99.9%	+ 2.0%
Inventory of Homes for Sale	19	9	- 52.6%	—	—	—
Months Supply of Inventory	2.7	1.5	- 44.4%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

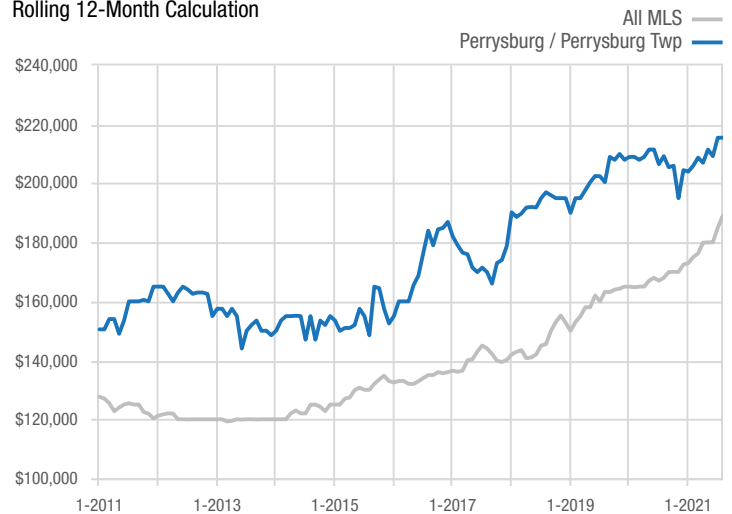
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

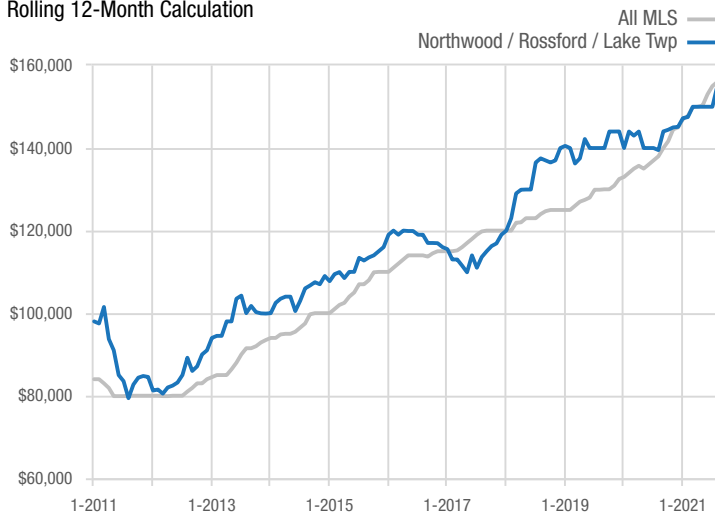
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	29	25	- 13.8%	214	244	+ 14.0%
Pending Sales	24	35	+ 45.8%	179	208	+ 16.2%
Closed Sales	23	29	+ 26.1%	176	194	+ 10.2%
Days on Market Until Sale	62	62	0.0%	75	62	- 17.3%
Median Sales Price*	\$135,000	\$170,168	+ 26.1%	\$139,000	\$155,000	+ 11.5%
Average Sales Price*	\$142,798	\$175,935	+ 23.2%	\$150,883	\$173,653	+ 15.1%
Percent of List Price Received*	99.2%	101.3%	+ 2.1%	99.3%	100.9%	+ 1.6%
Inventory of Homes for Sale	60	53	- 11.7%	—	—	—
Months Supply of Inventory	2.8	2.2	- 21.4%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	1	—	4	3	- 25.0%
Pending Sales	0	0	—	3	2	- 33.3%
Closed Sales	0	0	—	3	2	- 33.3%
Days on Market Until Sale	—	—	—	30	34	+ 13.3%
Median Sales Price*	—	—	—	\$43,900	\$60,000	+ 36.7%
Average Sales Price*	—	—	—	\$43,133	\$60,000	+ 39.1%
Percent of List Price Received*	—	—	—	103.0%	96.2%	- 6.6%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

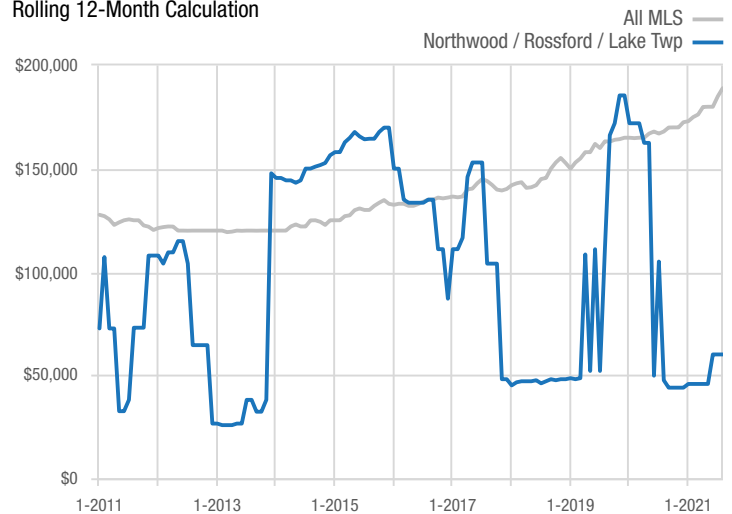
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Bowling Green

MLS Area 55: 43402

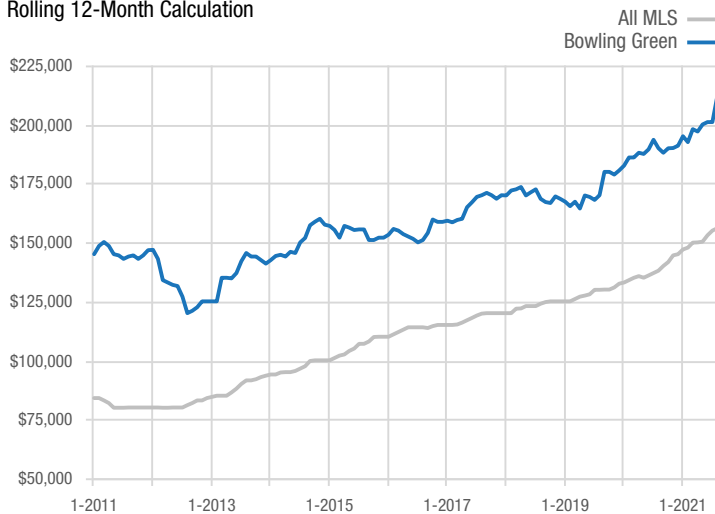
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	26	22	- 15.4%	142	176	+ 23.9%
Pending Sales	22	23	+ 4.5%	126	154	+ 22.2%
Closed Sales	20	24	+ 20.0%	122	155	+ 27.0%
Days on Market Until Sale	42	47	+ 11.9%	67	52	- 22.4%
Median Sales Price*	\$180,250	\$234,950	+ 30.3%	\$190,000	\$221,000	+ 16.3%
Average Sales Price*	\$200,628	\$232,553	+ 15.9%	\$202,550	\$235,729	+ 16.4%
Percent of List Price Received*	102.0%	100.9%	- 1.1%	99.3%	101.5%	+ 2.2%
Inventory of Homes for Sale	41	36	- 12.2%	—	—	—
Months Supply of Inventory	2.5	1.9	- 24.0%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	3	2	- 33.3%	28	28	0.0%
Pending Sales	4	4	0.0%	21	26	+ 23.8%
Closed Sales	6	3	- 50.0%	20	26	+ 30.0%
Days on Market Until Sale	56	68	+ 21.4%	74	50	- 32.4%
Median Sales Price*	\$242,950	\$234,900	- 3.3%	\$173,500	\$184,100	+ 6.1%
Average Sales Price*	\$247,383	\$251,633	+ 1.7%	\$205,955	\$210,646	+ 2.3%
Percent of List Price Received*	98.4%	101.7%	+ 3.4%	98.7%	102.0%	+ 3.3%
Inventory of Homes for Sale	9	4	- 55.6%	—	—	—
Months Supply of Inventory	3.7	1.2	- 67.6%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

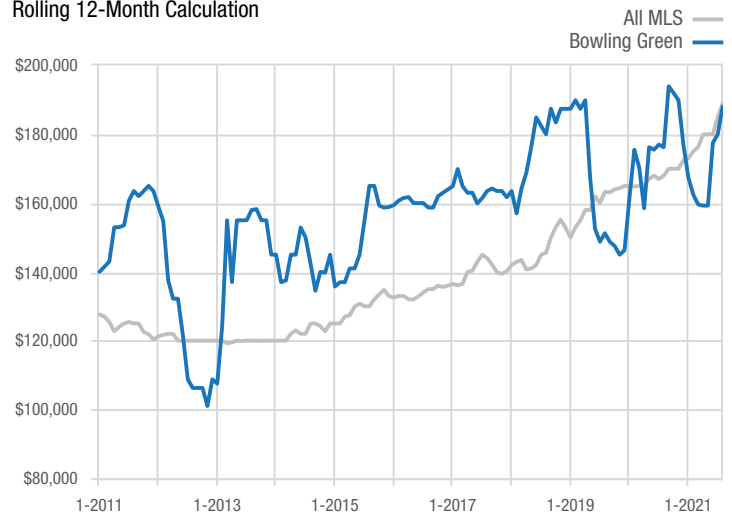
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wood County NE

MLS Area 56: North of US 6, East of SR 25, excluding MLS Areas 53, 54 and 55

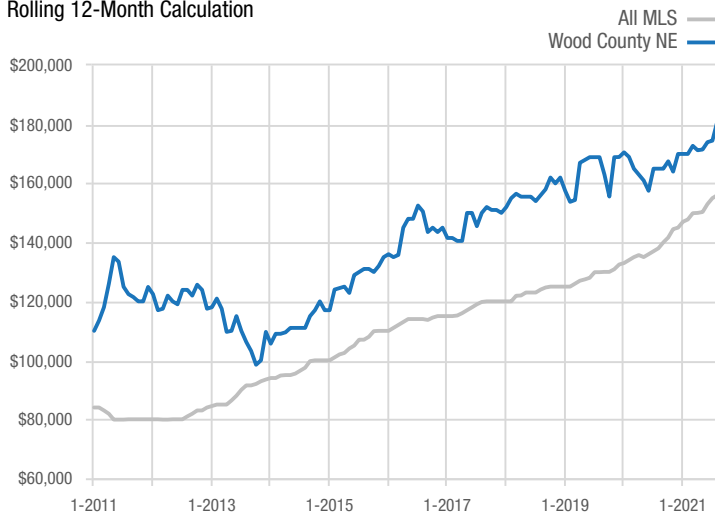
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	7	8	+ 14.3%	46	71	+ 54.3%
Pending Sales	3	9	+ 200.0%	47	58	+ 23.4%
Closed Sales	6	9	+ 50.0%	49	58	+ 18.4%
Days on Market Until Sale	128	63	- 50.8%	108	57	- 47.2%
Median Sales Price*	\$165,000	\$247,000	+ 49.7%	\$170,000	\$182,501	+ 7.4%
Average Sales Price*	\$159,833	\$346,213	+ 116.6%	\$164,185	\$221,851	+ 35.1%
Percent of List Price Received*	100.0%	97.4%	- 2.6%	97.7%	100.4%	+ 2.8%
Inventory of Homes for Sale	15	15	0.0%	—	—	—
Months Supply of Inventory	2.9	2.1	- 27.6%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	39	—	—
Median Sales Price*	—	—	—	\$125,000	—	—
Average Sales Price*	—	—	—	\$125,000	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

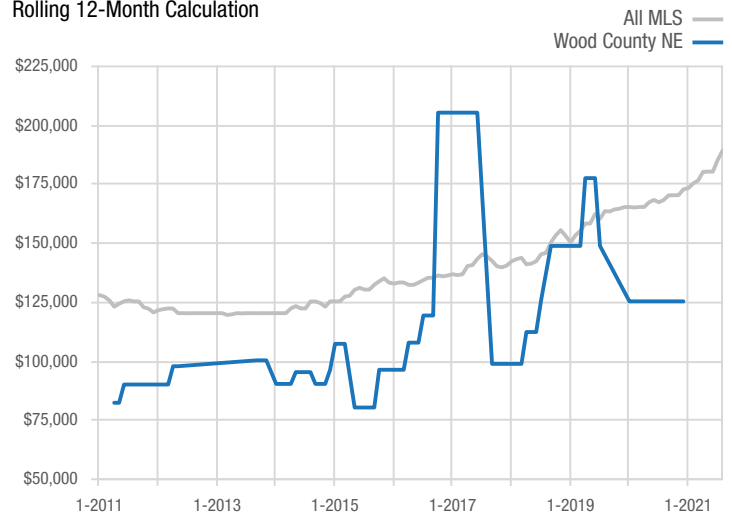
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wood County NW

MLS Area 51: North of US 6, West of SR 25, excluding MLS Areas 53 and 55

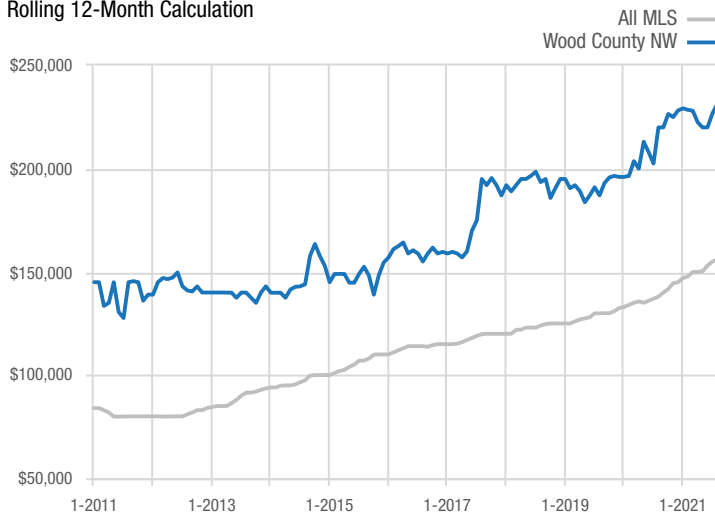
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	8	8	0.0%	66	62	- 6.1%
Pending Sales	9	7	- 22.2%	54	57	+ 5.6%
Closed Sales	7	8	+ 14.3%	52	56	+ 7.7%
Days on Market Until Sale	96	39	- 59.4%	79	63	- 20.3%
Median Sales Price*	\$288,800	\$305,000	+ 5.6%	\$219,500	\$207,000	- 5.7%
Average Sales Price*	\$348,971	\$317,214	- 9.1%	\$234,335	\$232,630	- 0.7%
Percent of List Price Received*	99.8%	101.6%	+ 1.8%	101.0%	102.5%	+ 1.5%
Inventory of Homes for Sale	21	12	- 42.9%	—	—	—
Months Supply of Inventory	3.2	1.6	- 50.0%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	125	—	—
Median Sales Price*	—	—	—	\$116,000	—	—
Average Sales Price*	—	—	—	\$116,000	—	—
Percent of List Price Received*	—	—	—	85.9%	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

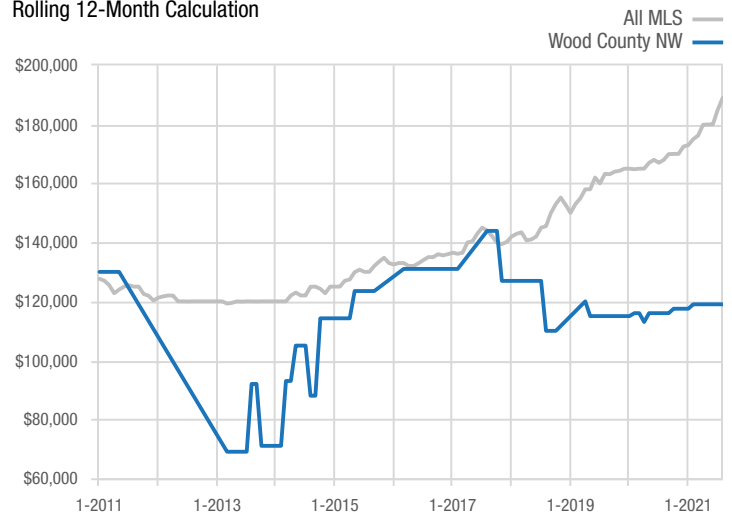
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wood County SE

MLS Area 57: South of US 6, East of SR 25

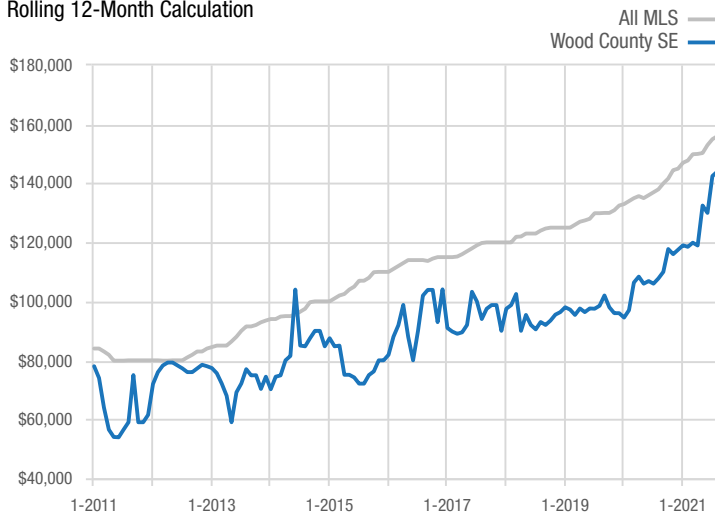
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	8	8	0.0%	52	46	- 11.5%
Pending Sales	4	3	- 25.0%	39	39	0.0%
Closed Sales	5	6	+ 20.0%	39	39	0.0%
Days on Market Until Sale	55	52	- 5.5%	77	62	- 19.5%
Median Sales Price*	\$130,000	\$209,000	+ 60.8%	\$108,000	\$142,500	+ 31.9%
Average Sales Price*	\$122,880	\$210,208	+ 71.1%	\$128,783	\$166,348	+ 29.2%
Percent of List Price Received*	104.6%	105.2%	+ 0.6%	99.0%	103.7%	+ 4.7%
Inventory of Homes for Sale	15	10	- 33.3%	—	—	—
Months Supply of Inventory	2.9	2.0	- 31.0%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

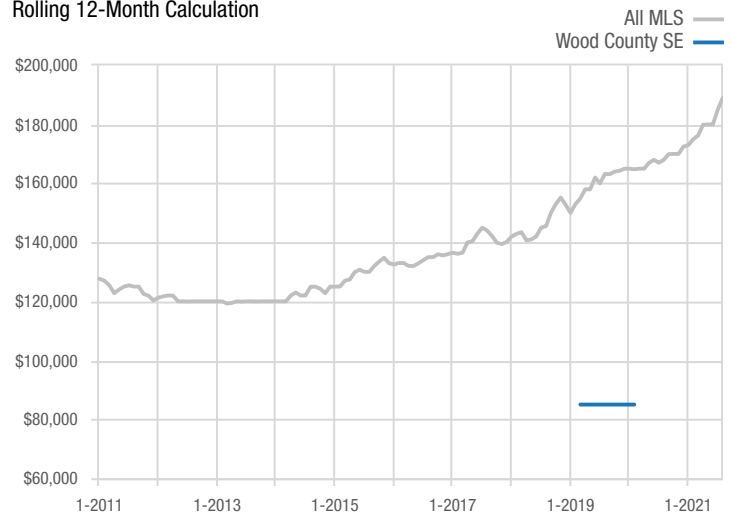
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – August 2021

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



Wood County SW

MLS Area 52: South of US 6, West of SR 25

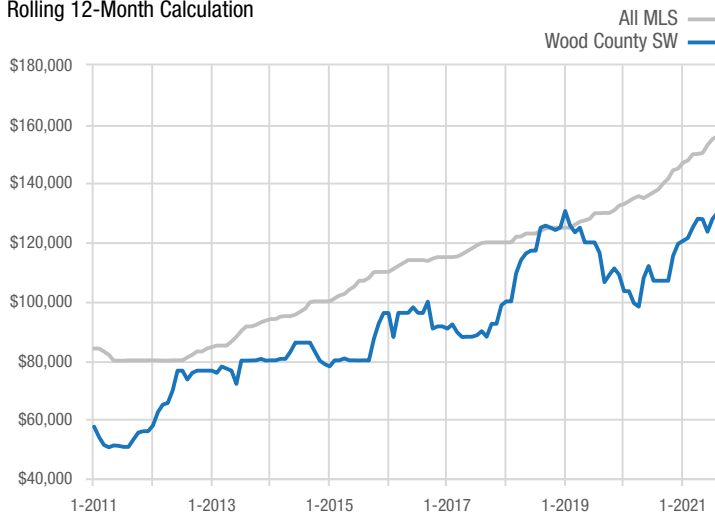
Single Family	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	8	8	0.0%	59	44	- 25.4%
Pending Sales	6	7	+ 16.7%	47	35	- 25.5%
Closed Sales	5	7	+ 40.0%	46	34	- 26.1%
Days on Market Until Sale	93	71	- 23.7%	89	80	- 10.1%
Median Sales Price*	\$110,000	\$137,000	+ 24.5%	\$111,000	\$135,500	+ 22.1%
Average Sales Price*	\$108,120	\$178,971	+ 65.5%	\$113,589	\$158,677	+ 39.7%
Percent of List Price Received*	98.3%	100.9%	+ 2.6%	98.7%	98.5%	- 0.2%
Inventory of Homes for Sale	16	18	+ 12.5%	—	—	—
Months Supply of Inventory	2.7	3.4	+ 25.9%	—	—	—

Condo-Villa	August			Year to Date		
	2020	2021	% Change	Thru 8-2020	Thru 8-2021	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

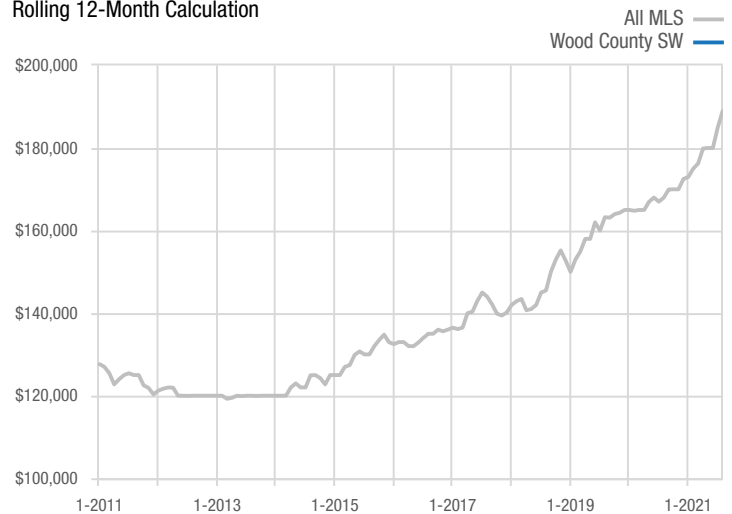
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.