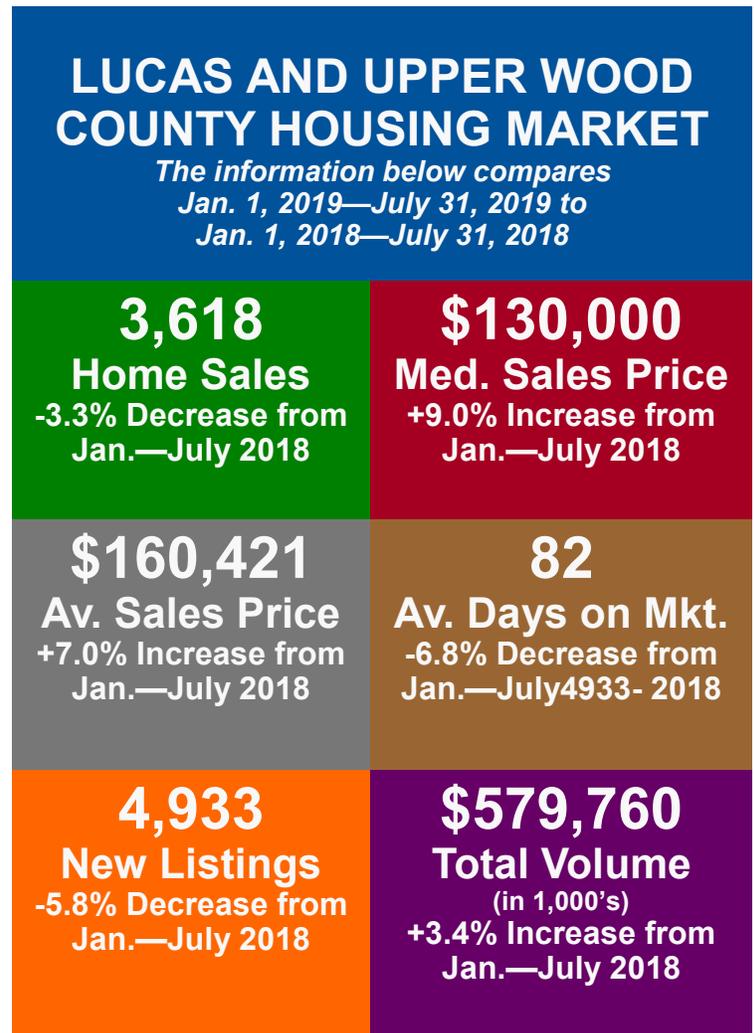
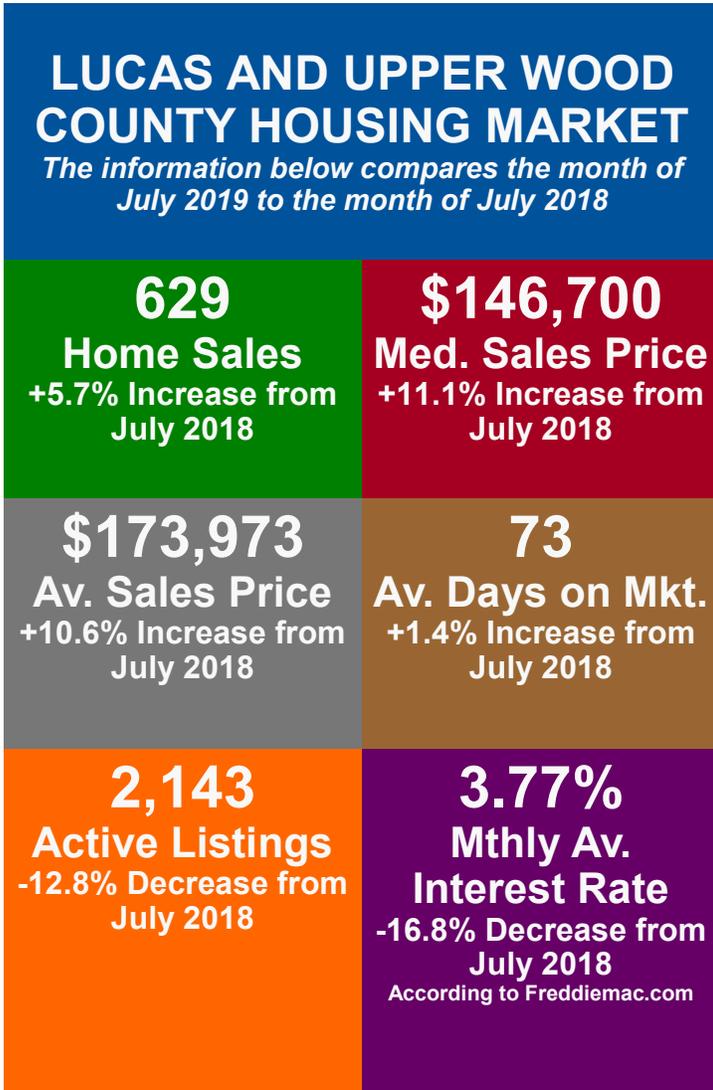


# Local Market Update—July 2019

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# Monthly Indicators



## July 2019

In July, the U.S. economic expansion that began in June 2009 became the longest in the nation's history, marking 121 straight months of gross domestic product growth and surpassing the 120-month expansion from 1991 to 2001. The average rate of growth during this expansion has been a milder 2.3 percent per year compared to 3.6 percent during the 1990s. Although the economy should continue to perform well for the rest of 2019, most economists see a mild recession on the horizon.

New Listings decreased 14.1 percent for Single Family homes and 15.8 percent for Condo-Villa homes. Pending Sales decreased 0.8 percent for Single Family homes and 14.9 percent for Condo-Villa homes. Inventory decreased 12.0 percent for Single Family homes and 7.8 percent for Condo-Villa homes.

Median Sales Price increased 12.5 percent to \$144,000 for Single Family homes but decreased 5.1 percent to \$164,000 for Condo-Villa homes. Days on Market decreased 1.3 percent for Single Family homes but increased 6.7 percent for Condo-Villa homes. Months Supply of Inventory decreased 12.5 percent for Single Family homes and 11.9 percent for Condo-Villa homes.

During the record-setting 121-month economic expansion, the unemployment rate has dropped from 10.0 percent in 2009 to 3.7 percent, yet many consumers continue to struggle financially. Low mortgage interest rates have helped offset low housing affordability, but high home prices are outpacing median household income growth. In a move to stoke continued economic prosperity, the Federal Reserve reduced the benchmark interest rate by a quarter point to about 2.25 percent, marking the first reduction in more than a decade.

## Quick Facts

<b>+ 4.6%</b>	<b>+ 10.3%</b>	<b>- 11.7%</b>
Change in Number of <b>Closed Sales</b> All Properties	Change in Number of <b>Median Sales Price</b> All Properties	Change in Number of <b>Homes for Sale</b> All Properties

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## Lucas County

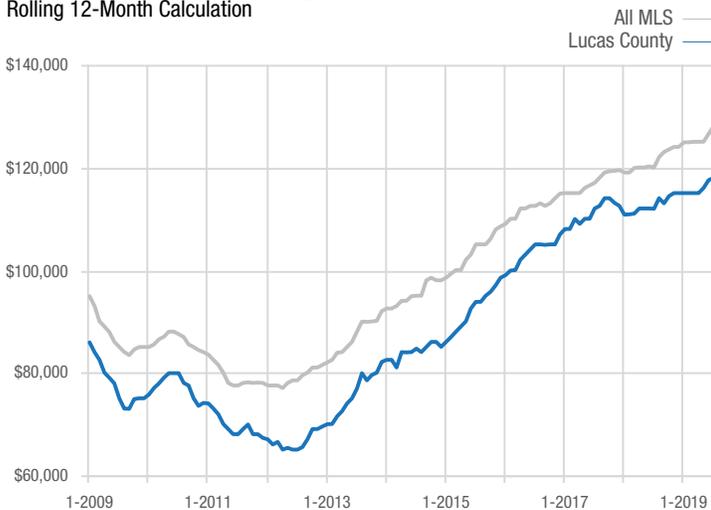
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	763	<b>630</b>	- 17.4%	4,544	<b>4,186</b>	- 7.9%
Pending Sales	540	<b>543</b>	+ 0.6%	3,289	<b>3,170</b>	- 3.6%
Closed Sales	505	<b>527</b>	+ 4.4%	3,209	<b>3,078</b>	- 4.1%
Days on Market Until Sale	72	<b>73</b>	+ 1.4%	87	<b>81</b>	- 6.9%
Median Sales Price*	\$121,300	<b>\$132,500</b>	+ 9.2%	\$115,000	<b>\$120,000</b>	+ 4.3%
Average Sales Price*	\$142,062	<b>\$160,668</b>	+ 13.1%	\$137,595	<b>\$147,599</b>	+ 7.3%
Percent of List Price Received*	96.3%	<b>97.4%</b>	+ 1.1%	96.6%	<b>96.6%</b>	0.0%
Inventory of Homes for Sale	1,813	<b>1,494</b>	- 17.6%	—	—	—
Months Supply of Inventory	4.0	<b>3.3</b>	- 17.5%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	75	<b>59</b>	- 21.3%	415	<b>375</b>	- 9.6%
Pending Sales	49	<b>40</b>	- 18.4%	287	<b>288</b>	+ 0.3%
Closed Sales	49	<b>45</b>	- 8.2%	283	<b>277</b>	- 2.1%
Days on Market Until Sale	86	<b>110</b>	+ 27.9%	88	<b>91</b>	+ 3.4%
Median Sales Price*	\$169,900	<b>\$166,950</b>	- 1.7%	\$140,123	<b>\$160,000</b>	+ 14.2%
Average Sales Price*	\$164,896	<b>\$173,323</b>	+ 5.1%	\$151,113	<b>\$164,364</b>	+ 8.8%
Percent of List Price Received*	97.0%	<b>95.9%</b>	- 1.1%	96.0%	<b>96.7%</b>	+ 0.7%
Inventory of Homes for Sale	166	<b>140</b>	- 15.7%	—	—	—
Months Supply of Inventory	4.3	<b>3.4</b>	- 20.9%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County

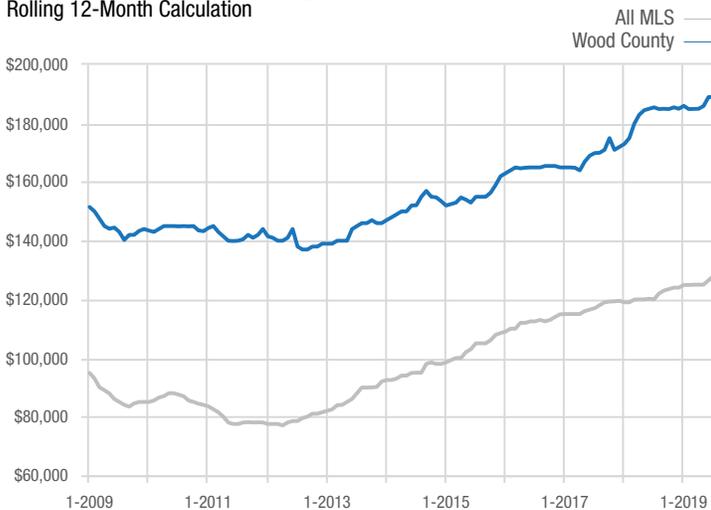
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	149	<b>145</b>	- 2.7%	1,014	<b>998</b>	- 1.6%
Pending Sales	122	<b>143</b>	+ 17.2%	763	<b>781</b>	+ 2.4%
Closed Sales	126	<b>148</b>	+ 17.5%	756	<b>762</b>	+ 0.8%
Days on Market Until Sale	75	<b>72</b>	- 4.0%	92	<b>85</b>	- 7.6%
Median Sales Price*	\$197,500	<b>\$189,900</b>	- 3.8%	\$192,750	<b>\$194,900</b>	+ 1.1%
Average Sales Price*	\$227,413	<b>\$226,732</b>	- 0.3%	\$218,444	<b>\$223,027</b>	+ 2.1%
Percent of List Price Received*	97.3%	<b>98.2%</b>	+ 0.9%	98.1%	<b>98.2%</b>	+ 0.1%
Inventory of Homes for Sale	401	<b>358</b>	- 10.7%	—	—	—
Months Supply of Inventory	3.7	<b>3.3</b>	- 10.8%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	12	<b>9</b>	- 25.0%	80	<b>84</b>	+ 5.0%
Pending Sales	11	<b>7</b>	- 36.4%	75	<b>69</b>	- 8.0%
Closed Sales	9	<b>13</b>	+ 44.4%	72	<b>70</b>	- 2.8%
Days on Market Until Sale	46	<b>58</b>	+ 26.1%	75	<b>65</b>	- 13.3%
Median Sales Price*	\$206,000	<b>\$176,000</b>	- 14.6%	\$186,200	<b>\$194,000</b>	+ 4.2%
Average Sales Price*	\$239,528	<b>\$168,417</b>	- 29.7%	\$193,403	<b>\$196,046</b>	+ 1.4%
Percent of List Price Received*	98.7%	<b>98.3%</b>	- 0.4%	98.0%	<b>96.8%</b>	- 1.2%
Inventory of Homes for Sale	23	<b>25</b>	+ 8.7%	—	—	—
Months Supply of Inventory	2.5	<b>2.8</b>	+ 12.0%	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Toledo

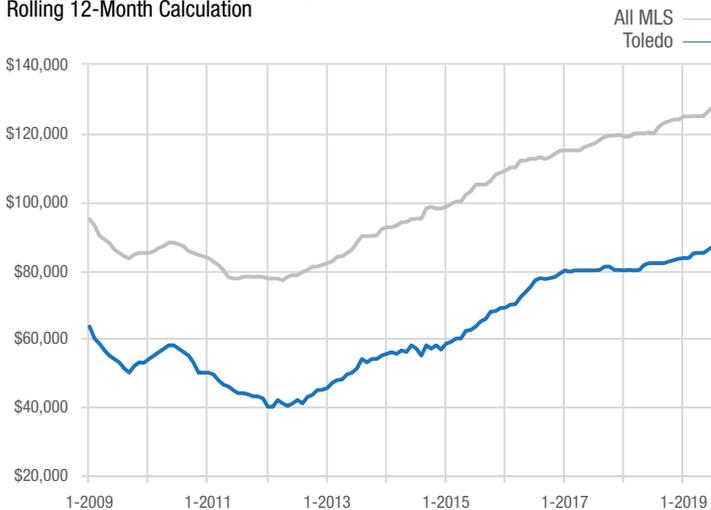
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	506	<b>400</b>	- 20.9%	2,990	<b>2,692</b>	- 10.0%
Pending Sales	355	<b>336</b>	- 5.4%	2,188	<b>2,093</b>	- 4.3%
Closed Sales	349	<b>324</b>	- 7.2%	2,152	<b>2,044</b>	- 5.0%
Days on Market Until Sale	70	<b>70</b>	0.0%	85	<b>80</b>	- 5.9%
Median Sales Price*	\$91,518	<b>\$98,000</b>	+ 7.1%	\$84,000	<b>\$89,540</b>	+ 6.6%
Average Sales Price*	\$107,698	<b>\$111,882</b>	+ 3.9%	\$99,811	<b>\$104,603</b>	+ 4.8%
Percent of List Price Received*	95.6%	<b>96.8%</b>	+ 1.3%	95.7%	<b>95.7%</b>	0.0%
Inventory of Homes for Sale	1,187	<b>925</b>	- 22.1%	—	—	—
Months Supply of Inventory	3.9	<b>3.1</b>	- 20.5%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	36	<b>34</b>	- 5.6%	214	<b>214</b>	0.0%
Pending Sales	29	<b>24</b>	- 17.2%	165	<b>167</b>	+ 1.2%
Closed Sales	32	<b>29</b>	- 9.4%	165	<b>161</b>	- 2.4%
Days on Market Until Sale	99	<b>97</b>	- 2.0%	89	<b>87</b>	- 2.2%
Median Sales Price*	\$145,000	<b>\$139,250</b>	- 4.0%	\$107,500	<b>\$121,500</b>	+ 13.0%
Average Sales Price*	\$152,380	<b>\$135,938</b>	- 10.8%	\$121,806	<b>\$129,550</b>	+ 6.4%
Percent of List Price Received*	96.7%	<b>94.3%</b>	- 2.5%	95.6%	<b>96.0%</b>	+ 0.4%
Inventory of Homes for Sale	80	<b>75</b>	- 6.3%	—	—	—
Months Supply of Inventory	3.6	<b>3.2</b>	- 11.1%	—	—	—

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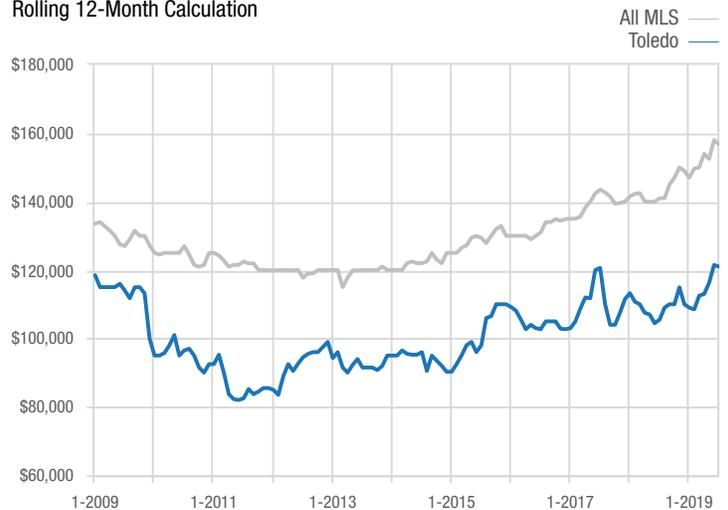
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Bowling Green

MLS Area 55: 43402

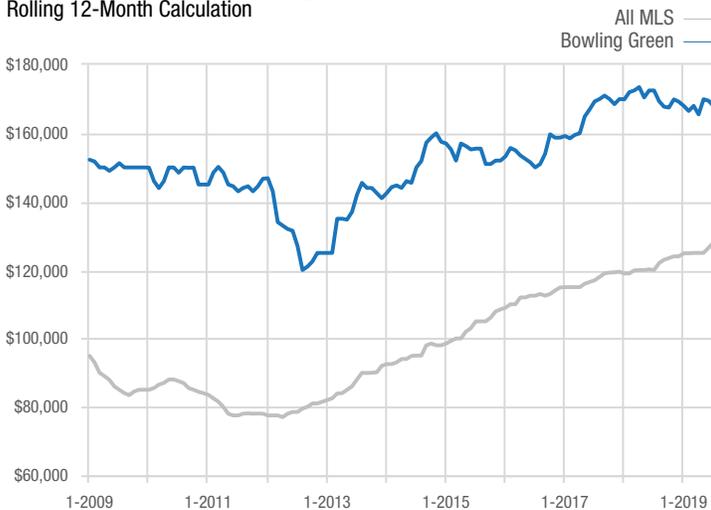
Single Family	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	28	18	- 35.7%	181	140	- 22.7%
Pending Sales	21	25	+ 19.0%	142	123	- 13.4%
Closed Sales	21	27	+ 28.6%	141	122	- 13.5%
Days on Market Until Sale	55	53	- 3.6%	80	74	- 7.5%
Median Sales Price*	\$197,500	<b>\$168,900</b>	- 14.5%	\$173,489	<b>\$170,950</b>	- 1.5%
Average Sales Price*	\$217,643	<b>\$194,044</b>	- 10.8%	\$193,623	<b>\$192,157</b>	- 0.8%
Percent of List Price Received*	96.6%	<b>98.0%</b>	+ 1.4%	97.5%	<b>98.1%</b>	+ 0.6%
Inventory of Homes for Sale	63	41	- 34.9%	—	—	—
Months Supply of Inventory	3.3	2.3	- 30.3%	—	—	—

Condo-Villa	July			Year to Date		
Key Metrics	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	1	2	+ 100.0%	13	13	0.0%
Pending Sales	2	3	+ 50.0%	13	9	- 30.8%
Closed Sales	2	3	+ 50.0%	13	9	- 30.8%
Days on Market Until Sale	41	22	- 46.3%	52	32	- 38.5%
Median Sales Price*	\$161,000	<b>\$137,500</b>	- 14.6%	\$190,000	<b>\$137,500</b>	- 27.6%
Average Sales Price*	\$161,000	<b>\$138,467</b>	- 14.0%	\$213,420	<b>\$158,456</b>	- 25.8%
Percent of List Price Received*	100.8%	<b>98.4%</b>	- 2.4%	98.8%	<b>99.2%</b>	+ 0.4%
Inventory of Homes for Sale	3	6	+ 100.0%	—	—	—
Months Supply of Inventory	1.5	2.5	+ 66.7%	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East River

MLS Area 24: 43605

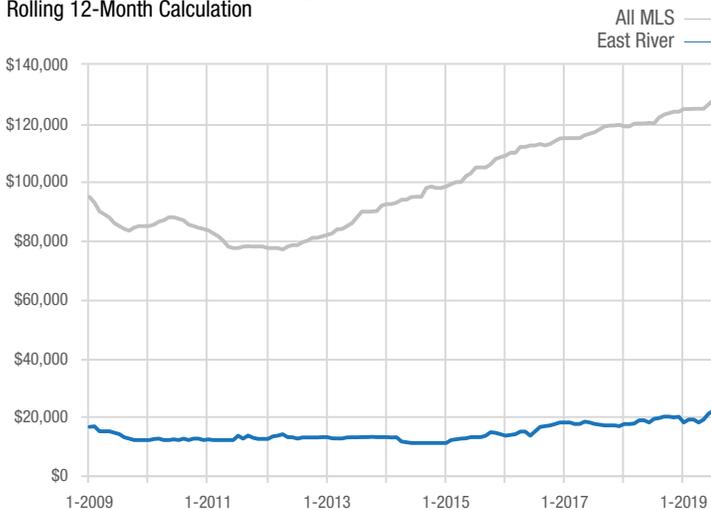
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	20	13	- 35.0%	175	128	- 26.9%
Pending Sales	17	10	- 41.2%	130	93	- 28.5%
Closed Sales	13	9	- 30.8%	128	98	- 23.4%
Days on Market Until Sale	69	43	- 37.7%	76	77	+ 1.3%
Median Sales Price*	\$20,100	<b>\$22,040</b>	+ 9.7%	\$18,500	<b>\$21,000</b>	+ 13.5%
Average Sales Price*	\$19,823	<b>\$28,871</b>	+ 45.6%	\$24,319	<b>\$26,389</b>	+ 8.5%
Percent of List Price Received*	85.1%	<b>85.8%</b>	+ 0.8%	91.2%	<b>90.0%</b>	- 1.3%
Inventory of Homes for Sale	59	52	- 11.9%	—	—	—
Months Supply of Inventory	3.4	3.5	+ 2.9%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	32	—	—
Median Sales Price*	—	—	—	\$226,000	—	—
Average Sales Price*	—	—	—	\$226,000	—	—
Percent of List Price Received*	—	—	—	97.5%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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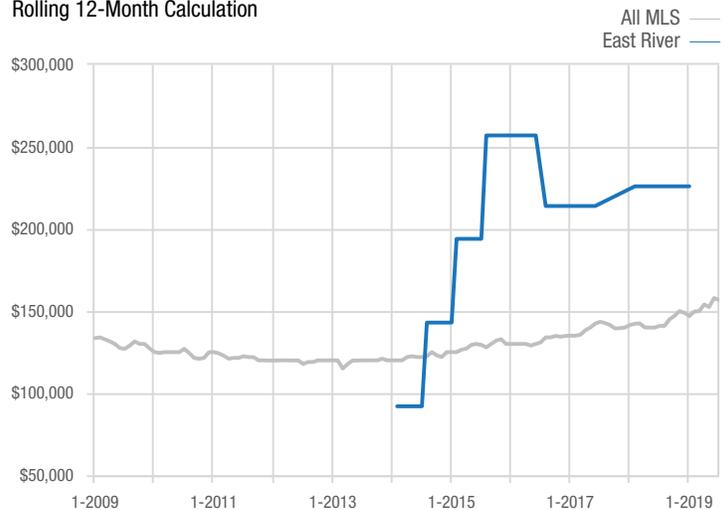
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	3	2	- 33.3%	20	9	- 55.0%
Pending Sales	2	0	- 100.0%	18	9	- 50.0%
Closed Sales	0	1	—	17	9	- 47.1%
Days on Market Until Sale	—	115	—	152	84	- 44.7%
Median Sales Price*	—	<b>\$234,900</b>	—	\$40,000	<b>\$175,000</b>	+ 337.5%
Average Sales Price*	—	<b>\$234,900</b>	—	\$81,253	<b>\$164,267</b>	+ 102.2%
Percent of List Price Received*	—	<b>97.9%</b>	—	88.5%	<b>92.4%</b>	+ 4.4%
Inventory of Homes for Sale	13	7	- 46.2%	—	—	—
Months Supply of Inventory	5.0	<b>2.4</b>	- 52.0%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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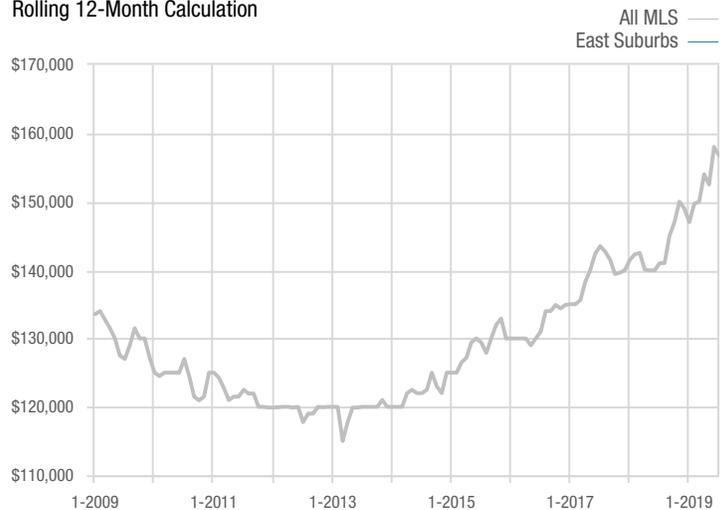
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Five Points / Northtowne

MLS Area 13: 43612

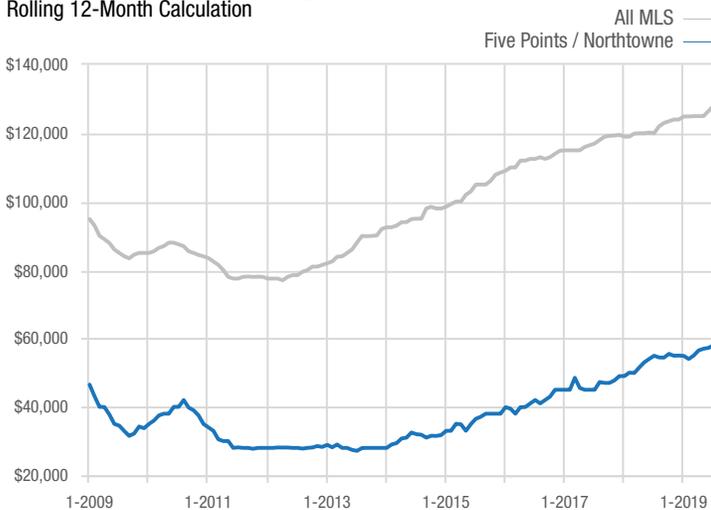
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	68	41	- 39.7%	325	289	- 11.1%
Pending Sales	39	35	- 10.3%	242	258	+ 6.6%
Closed Sales	31	43	+ 38.7%	239	247	+ 3.3%
Days on Market Until Sale	51	65	+ 27.5%	89	82	- 7.9%
Median Sales Price*	\$65,000	\$63,950	- 1.6%	\$56,200	\$59,300	+ 5.5%
Average Sales Price*	\$61,256	\$68,188	+ 11.3%	\$57,035	\$62,035	+ 8.8%
Percent of List Price Received*	95.9%	99.0%	+ 3.2%	96.0%	95.0%	- 1.0%
Inventory of Homes for Sale	138	79	- 42.8%	—	—	—
Months Supply of Inventory	3.9	2.3	- 41.0%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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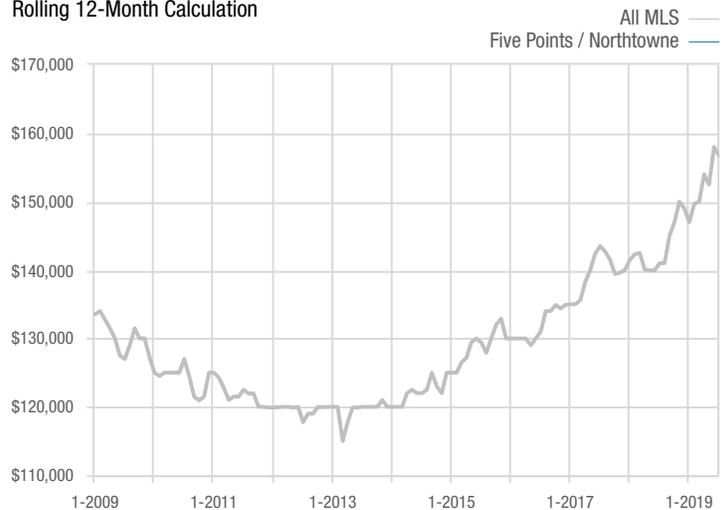
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Franklin Park / Trilby

MLS Area 11: 43623

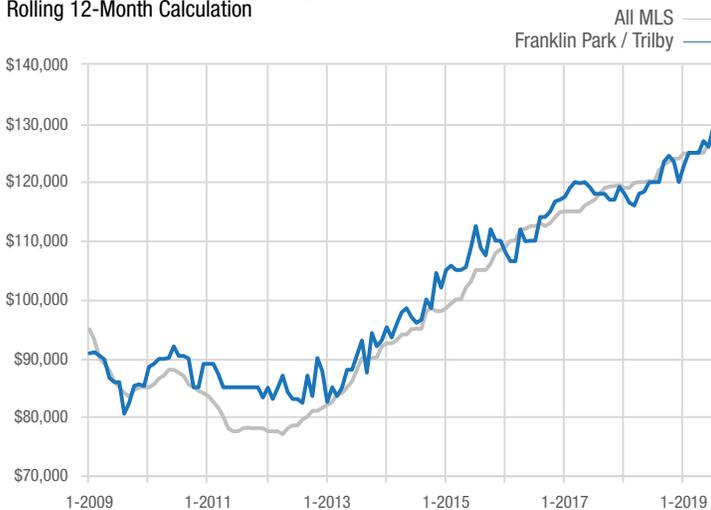
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	44	25	- 43.2%	229	184	- 19.7%
Pending Sales	23	24	+ 4.3%	169	140	- 17.2%
Closed Sales	23	24	+ 4.3%	166	137	- 17.5%
Days on Market Until Sale	65	78	+ 20.0%	84	82	- 2.4%
Median Sales Price*	\$129,000	<b>\$142,000</b>	+ 10.1%	\$120,000	<b>\$131,500</b>	+ 9.6%
Average Sales Price*	\$129,327	<b>\$159,774</b>	+ 23.5%	\$143,856	<b>\$160,676</b>	+ 11.7%
Percent of List Price Received*	97.6%	<b>97.2%</b>	- 0.4%	96.3%	<b>97.6%</b>	+ 1.3%
Inventory of Homes for Sale	84	60	- 28.6%	—	—	—
Months Supply of Inventory	3.9	2.9	- 25.6%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	1	2	+ 100.0%	12	15	+ 25.0%
Pending Sales	2	2	0.0%	9	12	+ 33.3%
Closed Sales	1	0	- 100.0%	8	11	+ 37.5%
Days on Market Until Sale	50	—	—	28	55	+ 96.4%
Median Sales Price*	\$117,500	—	—	\$102,600	<b>\$115,000</b>	+ 12.1%
Average Sales Price*	\$117,500	—	—	\$116,113	<b>\$125,400</b>	+ 8.0%
Percent of List Price Received*	100.4%	—	—	97.8%	<b>99.4%</b>	+ 1.6%
Inventory of Homes for Sale	2	3	+ 50.0%	—	—	—
Months Supply of Inventory	1.3	1.6	+ 23.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

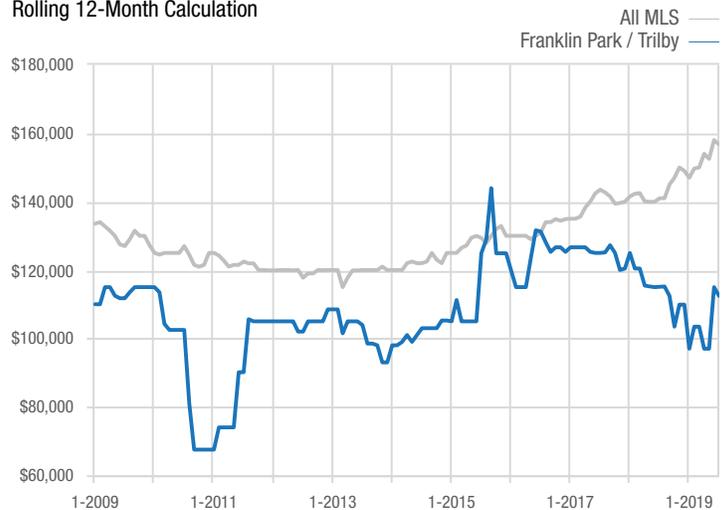
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Heatherdowns Blvd / River Rd

MLS Area 23: 43614

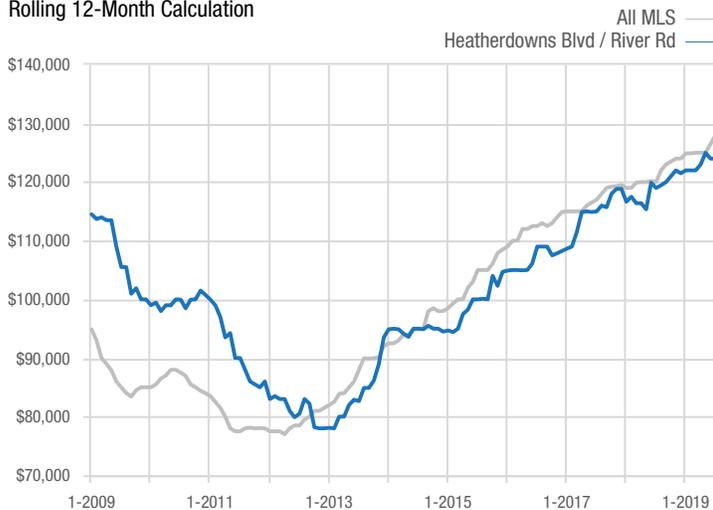
Single Family Key Metrics	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	67	55	- 17.9%	384	315	- 18.0%
Pending Sales	55	43	- 21.8%	300	244	- 18.7%
Closed Sales	53	42	- 20.8%	284	234	- 17.6%
Days on Market Until Sale	71	75	+ 5.6%	82	78	- 4.9%
Median Sales Price*	\$123,500	<b>\$123,000</b>	- 0.4%	\$120,000	<b>\$124,000</b>	+ 3.3%
Average Sales Price*	\$130,651	<b>\$122,951</b>	- 5.9%	\$124,542	<b>\$126,822</b>	+ 1.8%
Percent of List Price Received*	99.0%	<b>98.0%</b>	- 1.0%	97.6%	<b>98.2%</b>	+ 0.6%
Inventory of Homes for Sale	133	120	- 9.8%	—	—	—
Months Supply of Inventory	3.3	3.5	+ 6.1%	—	—	—

Condo-Villa Key Metrics	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	12	9	- 25.0%	44	49	+ 11.4%
Pending Sales	3	3	0.0%	35	33	- 5.7%
Closed Sales	2	8	+ 300.0%	34	31	- 8.8%
Days on Market Until Sale	18	111	+ 516.7%	61	92	+ 50.8%
Median Sales Price*	\$49,750	<b>\$104,250</b>	+ 109.5%	\$75,950	<b>\$91,000</b>	+ 19.8%
Average Sales Price*	\$49,750	<b>\$104,738</b>	+ 110.5%	\$85,601	<b>\$94,032</b>	+ 9.8%
Percent of List Price Received*	86.7%	<b>90.8%</b>	+ 4.7%	93.7%	<b>93.7%</b>	0.0%
Inventory of Homes for Sale	16	20	+ 25.0%	—	—	—
Months Supply of Inventory	3.3	4.1	+ 24.2%	—	—	—

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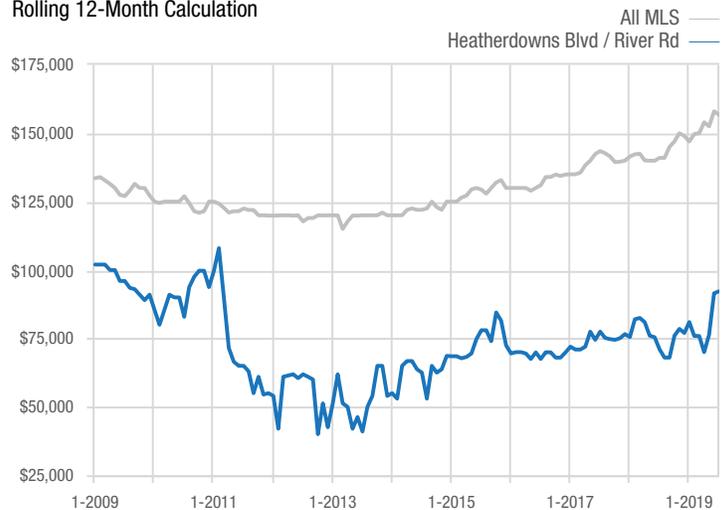
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Maumee

MLS Area 07: 43537

Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	49	40	- 18.4%	330	336	+ 1.8%
Pending Sales	47	55	+ 17.0%	249	258	+ 3.6%
Closed Sales	39	51	+ 30.8%	235	247	+ 5.1%
Days on Market Until Sale	73	61	- 16.4%	81	73	- 9.9%
Median Sales Price*	\$164,000	<b>\$175,100</b>	+ 6.8%	\$177,000	<b>\$179,900</b>	+ 1.6%
Average Sales Price*	\$199,456	<b>\$202,161</b>	+ 1.4%	\$209,627	<b>\$214,378</b>	+ 2.3%
Percent of List Price Received*	97.6%	<b>98.9%</b>	+ 1.3%	98.3%	<b>98.5%</b>	+ 0.2%
Inventory of Homes for Sale	118	107	- 9.3%	—	—	—
Months Supply of Inventory	3.6	3.2	- 11.1%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	8	8	0.0%	53	41	- 22.6%
Pending Sales	2	5	+ 150.0%	29	34	+ 17.2%
Closed Sales	4	2	- 50.0%	28	31	+ 10.7%
Days on Market Until Sale	48	32	- 33.3%	64	60	- 6.3%
Median Sales Price*	\$216,250	<b>\$438,250</b>	+ 102.7%	\$175,900	<b>\$195,000</b>	+ 10.9%
Average Sales Price*	\$183,700	<b>\$438,250</b>	+ 138.6%	\$218,296	<b>\$228,787</b>	+ 4.8%
Percent of List Price Received*	97.8%	<b>99.6%</b>	+ 1.8%	97.7%	<b>98.2%</b>	+ 0.5%
Inventory of Homes for Sale	26	13	- 50.0%	—	—	—
Months Supply of Inventory	5.8	2.6	- 55.2%	—	—	—

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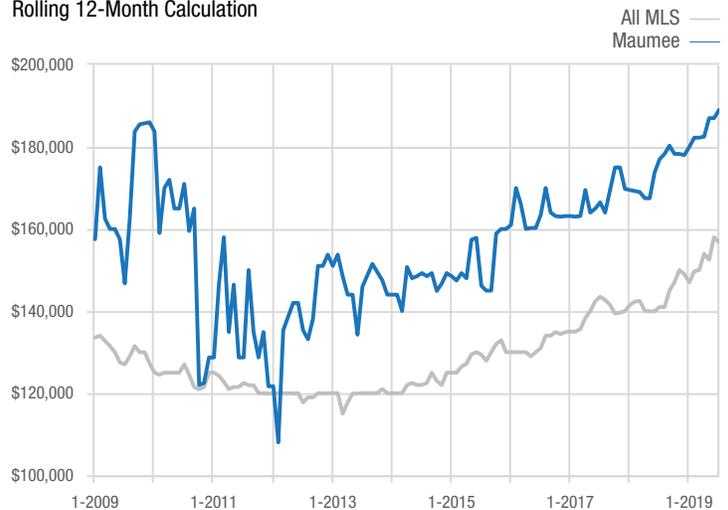
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Monclova

MLS Area 06: 43542

Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	9	13	+ 44.4%	70	61	- 12.9%
Pending Sales	8	7	- 12.5%	41	43	+ 4.9%
Closed Sales	8	7	- 12.5%	39	40	+ 2.6%
Days on Market Until Sale	58	108	+ 86.2%	111	108	- 2.7%
Median Sales Price*	\$318,450	<b>\$354,843</b>	+ 11.4%	\$319,575	<b>\$354,843</b>	+ 11.0%
Average Sales Price*	\$324,838	<b>\$409,493</b>	+ 26.1%	\$332,704	<b>\$376,970</b>	+ 13.3%
Percent of List Price Received*	96.2%	<b>99.3%</b>	+ 3.2%	97.5%	<b>97.7%</b>	+ 0.2%
Inventory of Homes for Sale	35	30	- 14.3%	—	—	—
Months Supply of Inventory	6.3	5.1	- 19.0%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	1	1	0.0%	2	2	0.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	124	—	—
Median Sales Price*	—	—	—	\$222,500	—	—
Average Sales Price*	—	—	—	\$222,500	—	—
Percent of List Price Received*	—	—	—	98.9%	—	—
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	1.0	1.3	+ 30.0%	—	—	—

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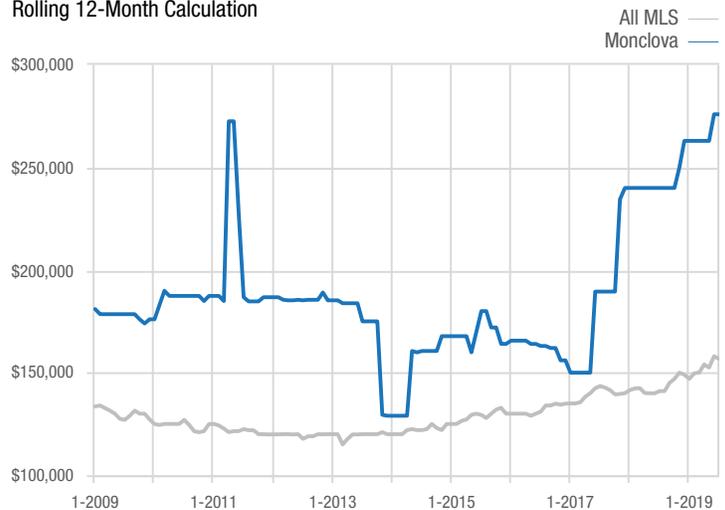
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

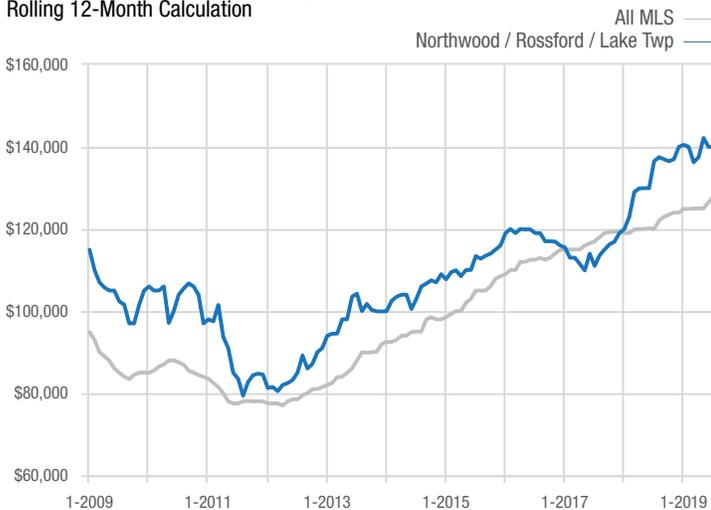
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	36	33	- 8.3%	194	186	- 4.1%
Pending Sales	34	31	- 8.8%	147	167	+ 13.6%
Closed Sales	32	28	- 12.5%	149	166	+ 11.4%
Days on Market Until Sale	54	73	+ 35.2%	90	86	- 4.4%
Median Sales Price*	\$149,950	\$145,175	- 3.2%	\$145,806	\$146,450	+ 0.4%
Average Sales Price*	\$148,557	\$149,975	+ 1.0%	\$145,373	\$157,371	+ 8.3%
Percent of List Price Received*	98.8%	99.2%	+ 0.4%	97.8%	98.5%	+ 0.7%
Inventory of Homes for Sale	80	57	- 28.8%	—	—	—
Months Supply of Inventory	3.6	2.3	- 36.1%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	3	1	- 66.7%	6	10	+ 66.7%
Pending Sales	0	2	—	5	7	+ 40.0%
Closed Sales	0	3	—	5	7	+ 40.0%
Days on Market Until Sale	—	81	—	101	71	- 29.7%
Median Sales Price*	—	\$49,700	—	\$49,000	\$199,000	+ 306.1%
Average Sales Price*	—	\$111,400	—	\$69,980	\$148,386	+ 112.0%
Percent of List Price Received*	—	99.3%	—	95.1%	98.2%	+ 3.3%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	2.6	1.1	- 57.7%	—	—	—

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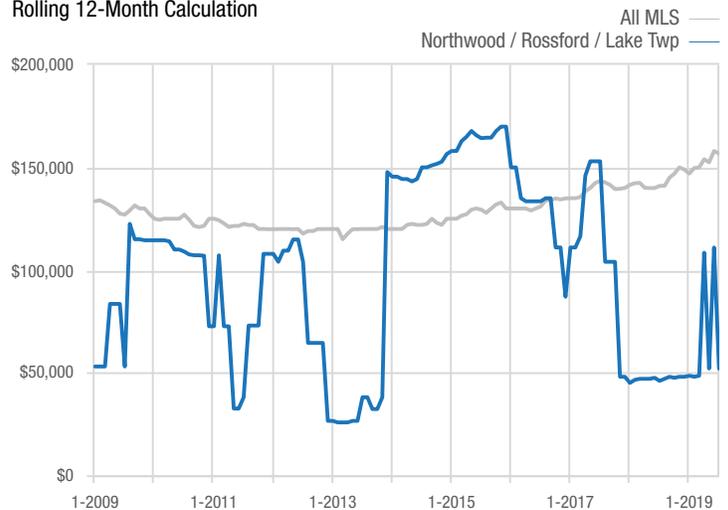
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde North End

MLS Area 19: 43608

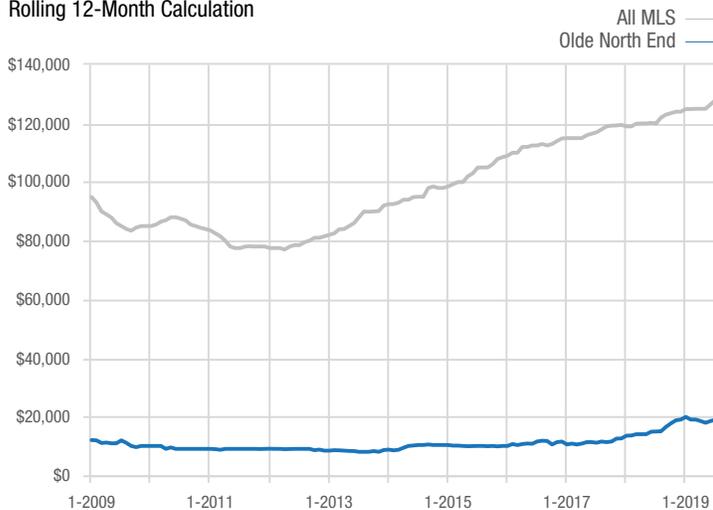
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	9	14	+ 55.6%	70	106	+ 51.4%
Pending Sales	8	6	- 25.0%	47	63	+ 34.0%
Closed Sales	5	8	+ 60.0%	47	63	+ 34.0%
Days on Market Until Sale	48	83	+ 72.9%	87	72	- 17.2%
Median Sales Price*	\$11,000	\$20,500	+ 86.4%	\$17,000	\$16,250	- 4.4%
Average Sales Price*	\$23,840	\$20,963	- 12.1%	\$24,772	\$19,484	- 21.3%
Percent of List Price Received*	82.4%	74.8%	- 9.2%	92.6%	85.7%	- 7.5%
Inventory of Homes for Sale	28	33	+ 17.9%	—	—	—
Months Supply of Inventory	3.2	3.6	+ 12.5%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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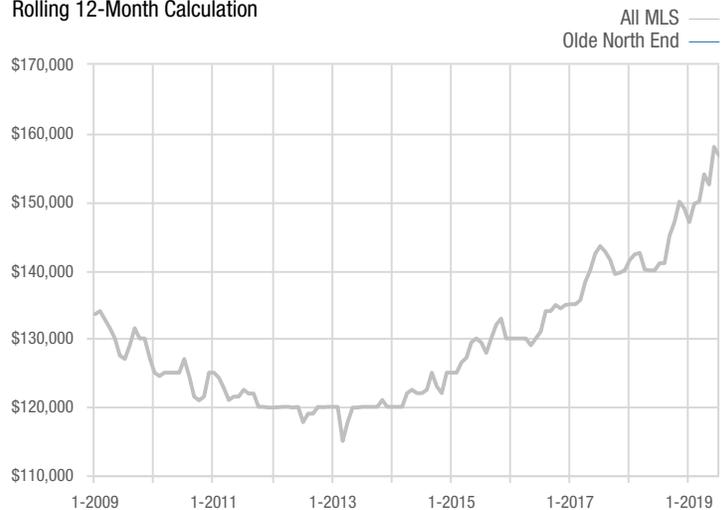
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde South End

MLS Area 22: 43609

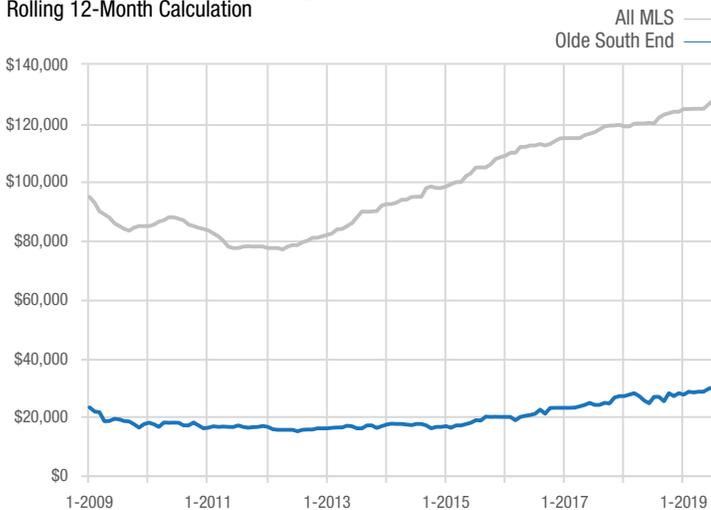
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	30	14	- 53.3%	197	166	- 15.7%
Pending Sales	16	17	+ 6.3%	116	117	+ 0.9%
Closed Sales	22	19	- 13.6%	113	122	+ 8.0%
Days on Market Until Sale	100	71	- 29.0%	86	65	- 24.4%
Median Sales Price*	\$34,250	<b>\$40,000</b>	+ 16.8%	\$27,500	<b>\$32,075</b>	+ 16.6%
Average Sales Price*	\$35,354	<b>\$37,975</b>	+ 7.4%	\$30,617	<b>\$33,717</b>	+ 10.1%
Percent of List Price Received*	83.9%	<b>96.4%</b>	+ 14.9%	87.9%	<b>92.7%</b>	+ 5.5%
Inventory of Homes for Sale	92	54	- 41.3%	—	—	—
Months Supply of Inventory	5.8	2.8	- 51.7%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	2	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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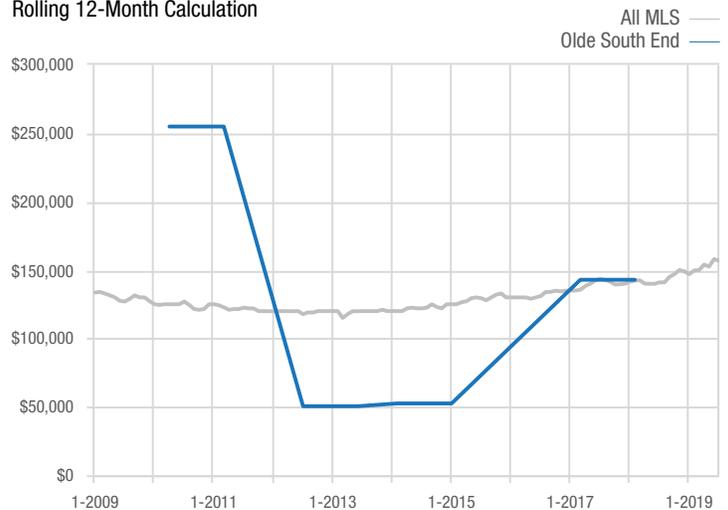
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde West End

MLS Area 18: 43610 and 43620

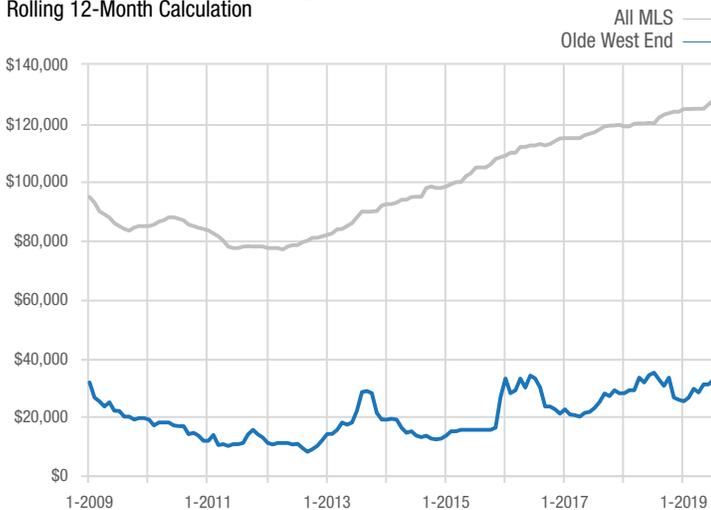
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	7	6	- 14.3%	38	49	+ 28.9%
Pending Sales	1	2	+ 100.0%	22	26	+ 18.2%
Closed Sales	1	1	0.0%	24	26	+ 8.3%
Days on Market Until Sale	37	42	+ 13.5%	76	108	+ 42.1%
Median Sales Price*	\$23,000	\$225,000	+ 878.3%	\$35,950	\$44,500	+ 23.8%
Average Sales Price*	\$23,000	\$225,000	+ 878.3%	\$67,800	\$77,431	+ 14.2%
Percent of List Price Received*	79.3%	95.7%	+ 20.7%	90.9%	91.7%	+ 0.9%
Inventory of Homes for Sale	22	31	+ 40.9%	—	—	—
Months Supply of Inventory	6.1	7.2	+ 18.0%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	1	1	0.0%	2	2	0.0%
Pending Sales	0	0	—	3	1	- 66.7%
Closed Sales	0	0	—	4	3	- 25.0%
Days on Market Until Sale	—	—	—	66	119	+ 80.3%
Median Sales Price*	—	—	—	\$49,784	\$78,000	+ 56.7%
Average Sales Price*	—	—	—	\$51,642	\$72,000	+ 39.4%
Percent of List Price Received*	—	—	—	95.6%	88.3%	- 7.6%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.7	1.0	- 41.2%	—	—	—

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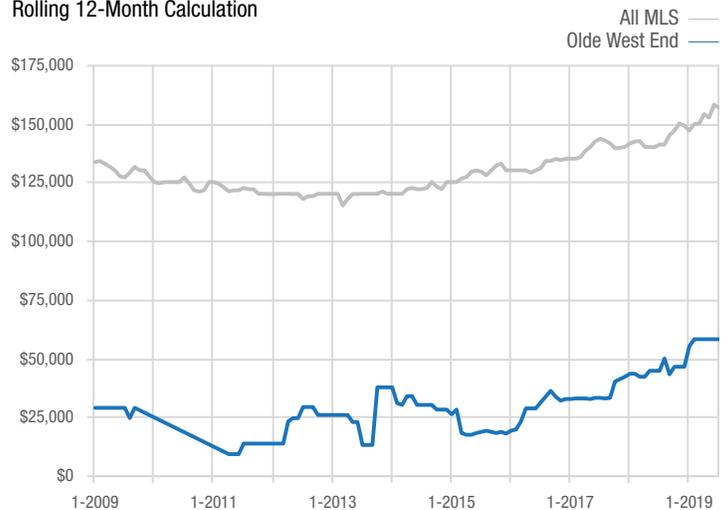
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Oregon

MLS Area 25: 43616

Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	34	25	- 26.5%	217	179	- 17.5%
Pending Sales	22	29	+ 31.8%	151	151	0.0%
Closed Sales	18	28	+ 55.6%	149	142	- 4.7%
Days on Market Until Sale	80	77	- 3.8%	88	82	- 6.8%
Median Sales Price*	\$152,000	<b>\$170,500</b>	+ 12.2%	\$129,900	<b>\$144,875</b>	+ 11.5%
Average Sales Price*	\$156,828	<b>\$174,084</b>	+ 11.0%	\$143,940	<b>\$159,557</b>	+ 10.8%
Percent of List Price Received*	97.3%	<b>98.4%</b>	+ 1.1%	97.3%	<b>98.2%</b>	+ 0.9%
Inventory of Homes for Sale	87	68	- 21.8%	—	—	—
Months Supply of Inventory	4.4	3.3	- 25.0%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	2	0	- 100.0%	6	4	- 33.3%
Pending Sales	1	0	- 100.0%	4	2	- 50.0%
Closed Sales	0	0	—	3	2	- 33.3%
Days on Market Until Sale	—	—	—	48	32	- 33.3%
Median Sales Price*	—	—	—	\$201,250	<b>\$227,950</b>	+ 13.3%
Average Sales Price*	—	—	—	\$180,750	<b>\$227,950</b>	+ 26.1%
Percent of List Price Received*	—	—	—	96.9%	<b>99.4%</b>	+ 2.6%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.7	2.0	+ 17.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

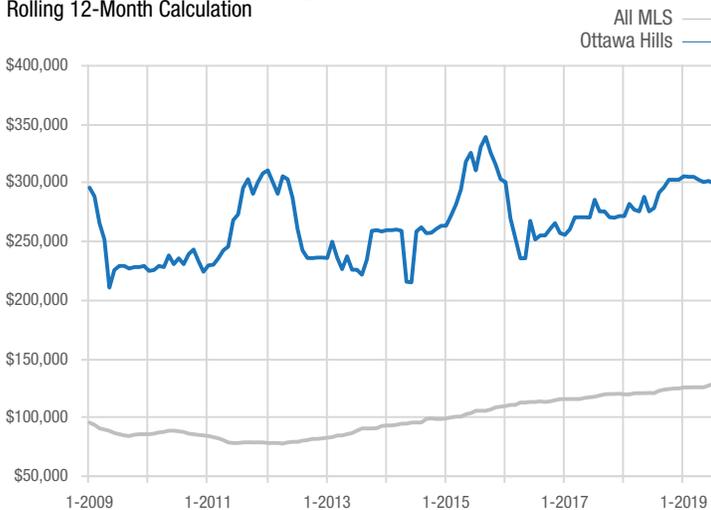
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	20	7	- 65.0%	121	96	- 20.7%
Pending Sales	10	10	0.0%	64	61	- 4.7%
Closed Sales	10	9	- 10.0%	63	59	- 6.3%
Days on Market Until Sale	51	98	+ 92.2%	84	100	+ 19.0%
Median Sales Price*	\$347,450	<b>\$270,000</b>	- 22.3%	\$290,000	<b>\$270,000</b>	- 6.9%
Average Sales Price*	\$403,820	<b>\$325,100</b>	- 19.5%	\$322,255	<b>\$327,848</b>	+ 1.7%
Percent of List Price Received*	97.3%	<b>97.8%</b>	+ 0.5%	97.3%	<b>97.6%</b>	+ 0.3%
Inventory of Homes for Sale	66	54	- 18.2%	—	—	—
Months Supply of Inventory	8.2	6.5	- 20.7%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	1	5	+ 400.0%	14	16	+ 14.3%
Pending Sales	2	4	+ 100.0%	8	12	+ 50.0%
Closed Sales	3	4	+ 33.3%	8	11	+ 37.5%
Days on Market Until Sale	126	68	- 46.0%	143	139	- 2.8%
Median Sales Price*	\$155,000	<b>\$76,750</b>	- 50.5%	\$79,750	<b>\$79,375</b>	- 0.5%
Average Sales Price*	\$211,000	<b>\$85,583</b>	- 59.4%	\$136,875	<b>\$85,175</b>	- 37.8%
Percent of List Price Received*	93.9%	<b>94.8%</b>	+ 1.0%	92.9%	<b>96.6%</b>	+ 4.0%
Inventory of Homes for Sale	9	8	- 11.1%	—	—	—
Months Supply of Inventory	6.9	3.8	- 44.9%	—	—	—

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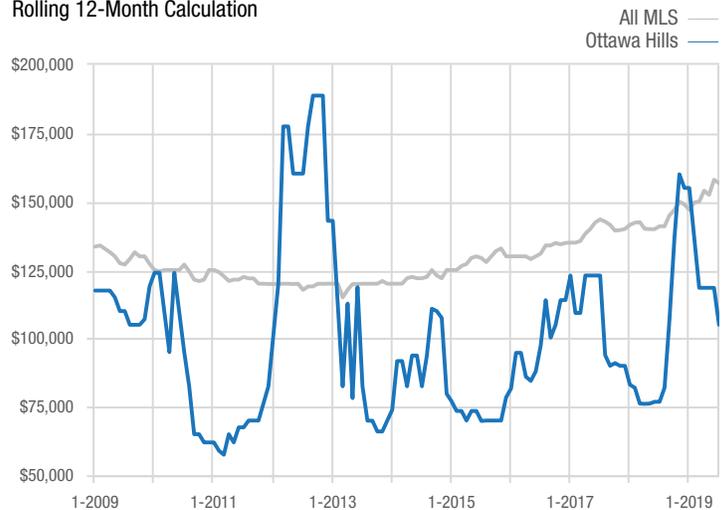
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	25	32	+ 28.0%	196	191	- 2.6%
Pending Sales	27	21	- 22.2%	154	161	+ 4.5%
Closed Sales	25	18	- 28.0%	150	157	+ 4.7%
Days on Market Until Sale	53	51	- 3.8%	73	77	+ 5.5%
Median Sales Price*	\$132,000	<b>\$158,250</b>	+ 19.9%	\$120,300	<b>\$118,500</b>	- 1.5%
Average Sales Price*	\$133,897	<b>\$153,989</b>	+ 15.0%	\$117,865	<b>\$124,288</b>	+ 5.4%
Percent of List Price Received*	100.0%	<b>96.5%</b>	- 3.5%	97.4%	<b>96.8%</b>	- 0.6%
Inventory of Homes for Sale	68	61	- 10.3%	—	—	—
Months Supply of Inventory	3.2	2.7	- 15.6%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	1	—	6	5	- 16.7%
Pending Sales	2	1	- 50.0%	6	6	0.0%
Closed Sales	2	1	- 50.0%	6	6	0.0%
Days on Market Until Sale	74	51	- 31.1%	69	67	- 2.9%
Median Sales Price*	\$130,750	<b>\$126,000</b>	- 3.6%	\$109,500	<b>\$120,750</b>	+ 10.3%
Average Sales Price*	\$130,750	<b>\$126,000</b>	- 3.6%	\$95,750	<b>\$116,167</b>	+ 21.3%
Percent of List Price Received*	98.7%	<b>100.8%</b>	+ 2.1%	94.6%	<b>96.9%</b>	+ 2.4%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.8	—	—	—	—

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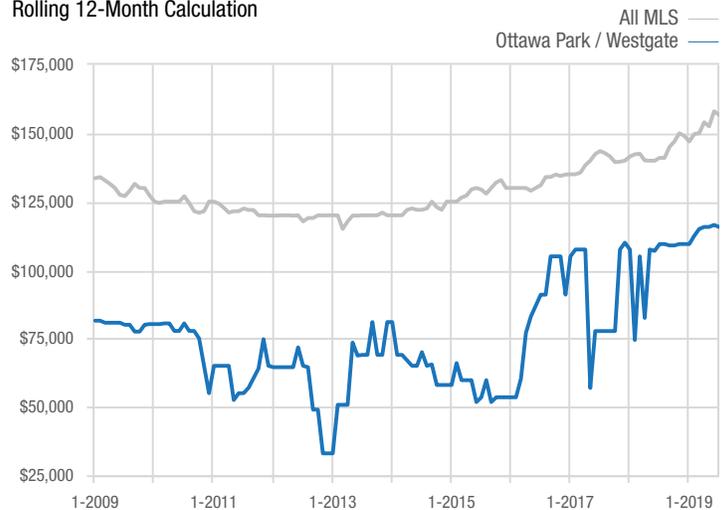
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Perrysburg / Perrysburg Twp

MLS Area 53: 43551

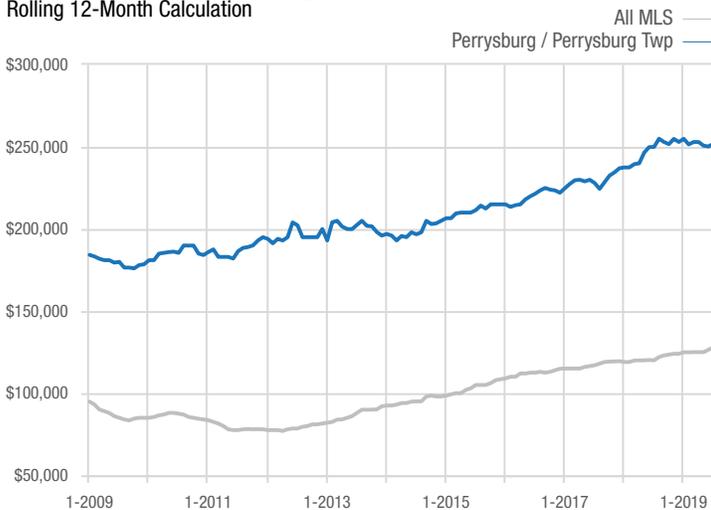
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	53	<b>60</b>	+ 13.2%	434	<b>468</b>	+ 7.8%
Pending Sales	47	<b>61</b>	+ 29.8%	335	<b>349</b>	+ 4.2%
Closed Sales	52	<b>64</b>	+ 23.1%	327	<b>333</b>	+ 1.8%
Days on Market Until Sale	93	<b>80</b>	- 14.0%	101	<b>90</b>	- 10.9%
Median Sales Price*	\$250,000	<b>\$258,000</b>	+ 3.2%	\$255,450	<b>\$255,500</b>	+ 0.0%
Average Sales Price*	\$308,420	<b>\$305,910</b>	- 0.8%	\$285,966	<b>\$292,561</b>	+ 2.3%
Percent of List Price Received*	97.3%	<b>98.5%</b>	+ 1.2%	98.1%	<b>98.6%</b>	+ 0.5%
Inventory of Homes for Sale	174	<b>180</b>	+ 3.4%	—	—	—
Months Supply of Inventory	3.8	<b>3.9</b>	+ 2.6%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	8	<b>6</b>	- 25.0%	58	<b>58</b>	0.0%
Pending Sales	8	<b>2</b>	- 75.0%	54	<b>51</b>	- 5.6%
Closed Sales	6	<b>7</b>	+ 16.7%	52	<b>51</b>	- 1.9%
Days on Market Until Sale	50	<b>64</b>	+ 28.0%	80	<b>70</b>	- 12.5%
Median Sales Price*	\$249,500	<b>\$210,000</b>	- 15.8%	\$189,675	<b>\$202,500</b>	+ 6.8%
Average Sales Price*	\$271,292	<b>\$205,689</b>	- 24.2%	\$201,330	<b>\$214,576</b>	+ 6.6%
Percent of List Price Received*	98.8%	<b>97.9%</b>	- 0.9%	98.2%	<b>96.5%</b>	- 1.7%
Inventory of Homes for Sale	17	<b>17</b>	0.0%	—	—	—
Months Supply of Inventory	2.5	<b>3.0</b>	+ 20.0%	—	—	—

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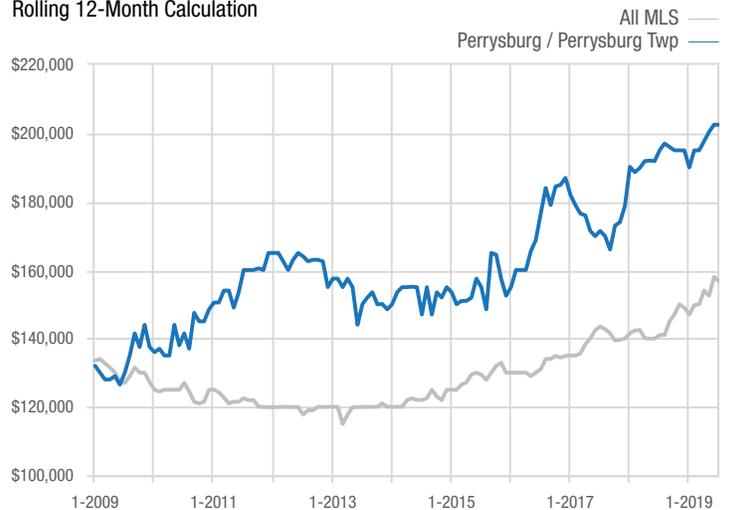
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Point Place

MLS Area 14: 43611

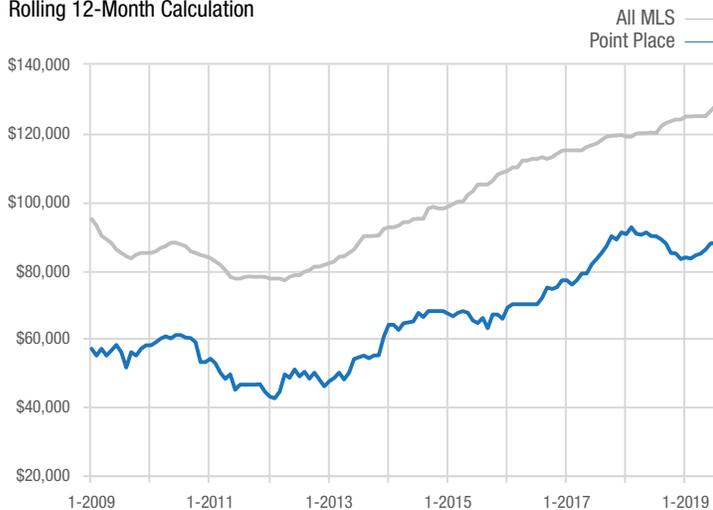
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	32	28	- 12.5%	202	186	- 7.9%
Pending Sales	29	32	+ 10.3%	148	153	+ 3.4%
Closed Sales	32	27	- 15.6%	149	148	- 0.7%
Days on Market Until Sale	73	67	- 8.2%	89	72	- 19.1%
Median Sales Price*	\$105,000	<b>\$92,597</b>	- 11.8%	\$83,700	<b>\$90,500</b>	+ 8.1%
Average Sales Price*	\$101,245	<b>\$108,484</b>	+ 7.1%	\$88,514	<b>\$96,942</b>	+ 9.5%
Percent of List Price Received*	96.7%	<b>98.6%</b>	+ 2.0%	96.4%	<b>96.1%</b>	- 0.3%
Inventory of Homes for Sale	76	60	- 21.1%	—	—	—
Months Supply of Inventory	3.6	2.7	- 25.0%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	—	1	1	0.0%
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	96	30	- 68.8%
Median Sales Price*	—	—	—	\$46,000	<b>\$117,000</b>	+ 154.3%
Average Sales Price*	—	—	—	\$46,000	<b>\$117,000</b>	+ 154.3%
Percent of List Price Received*	—	—	—	92.2%	<b>92.5%</b>	+ 0.3%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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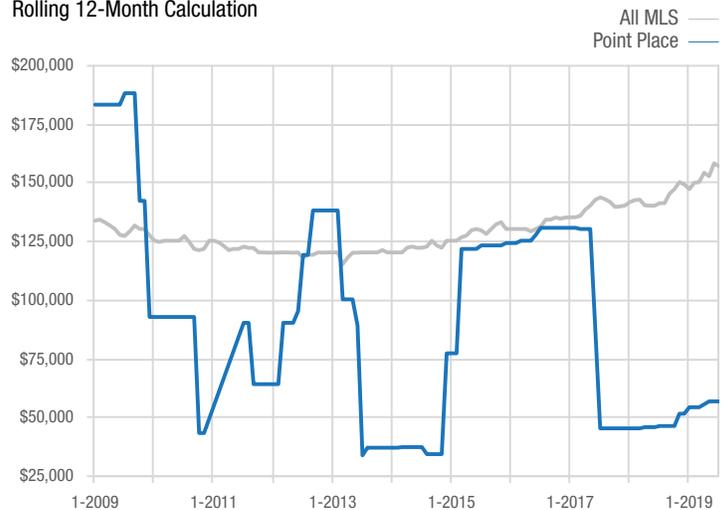
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Scott Park

MLS Area 21: 43607

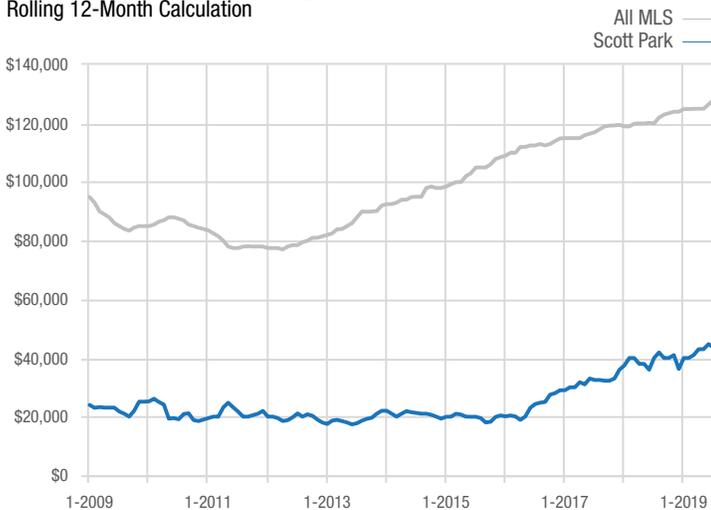
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	34	24	- 29.4%	158	123	- 22.2%
Pending Sales	15	19	+ 26.7%	109	102	- 6.4%
Closed Sales	19	14	- 26.3%	108	100	- 7.4%
Days on Market Until Sale	90	113	+ 25.6%	86	94	+ 9.3%
Median Sales Price*	\$46,000	<b>\$48,900</b>	+ 6.3%	\$42,000	<b>\$49,900</b>	+ 18.8%
Average Sales Price*	\$53,801	<b>\$54,285</b>	+ 0.9%	\$44,641	<b>\$53,125</b>	+ 19.0%
Percent of List Price Received*	87.9%	<b>95.4%</b>	+ 8.5%	91.2%	<b>92.6%</b>	+ 1.5%
Inventory of Homes for Sale	72	44	- 38.9%	—	—	—
Months Supply of Inventory	4.9	3.0	- 38.8%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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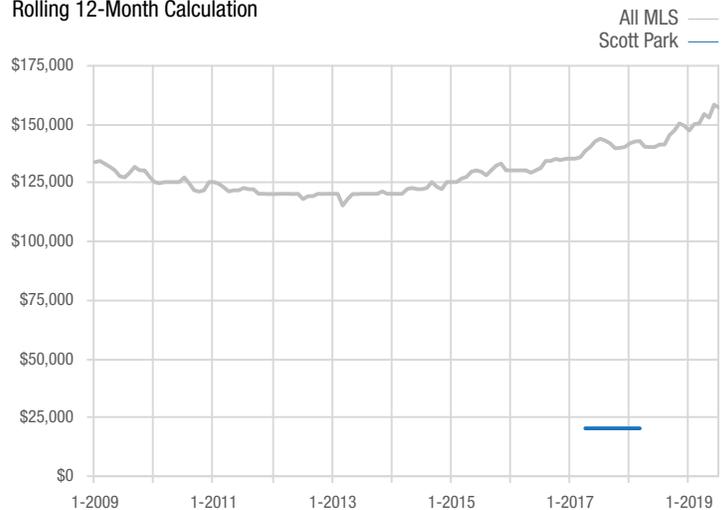
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Spring Meadows

MLS Area 05: 43528 (Includes Holland)

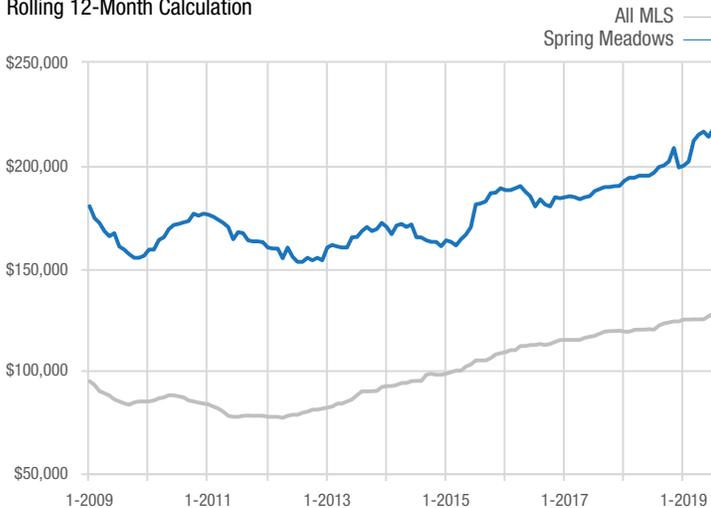
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	42	<b>39</b>	- 7.1%	219	<b>230</b>	+ 5.0%
Pending Sales	23	<b>25</b>	+ 8.7%	138	<b>161</b>	+ 16.7%
Closed Sales	21	<b>23</b>	+ 9.5%	137	<b>155</b>	+ 13.1%
Days on Market Until Sale	81	<b>77</b>	- 4.9%	97	<b>81</b>	- 16.5%
Median Sales Price*	\$212,450	<b>\$230,000</b>	+ 8.3%	\$194,950	<b>\$223,000</b>	+ 14.4%
Average Sales Price*	\$207,265	<b>\$248,469</b>	+ 19.9%	\$201,431	<b>\$217,772</b>	+ 8.1%
Percent of List Price Received*	97.4%	<b>98.1%</b>	+ 0.7%	99.4%	<b>98.5%</b>	- 0.9%
Inventory of Homes for Sale	103	<b>88</b>	- 14.6%	—	—	—
Months Supply of Inventory	5.5	<b>3.8</b>	- 30.9%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	7	<b>4</b>	- 42.9%	36	<b>26</b>	- 27.8%
Pending Sales	6	<b>4</b>	- 33.3%	24	<b>25</b>	+ 4.2%
Closed Sales	3	<b>4</b>	+ 33.3%	21	<b>24</b>	+ 14.3%
Days on Market Until Sale	145	<b>116</b>	- 20.0%	111	<b>107</b>	- 3.6%
Median Sales Price*	\$173,350	<b>\$227,400</b>	+ 31.2%	\$195,000	<b>\$205,482</b>	+ 5.4%
Average Sales Price*	\$171,783	<b>\$228,675</b>	+ 33.1%	\$213,810	<b>\$215,195</b>	+ 0.6%
Percent of List Price Received*	101.5%	<b>98.9%</b>	- 2.6%	96.9%	<b>96.9%</b>	0.0%
Inventory of Homes for Sale	14	<b>10</b>	- 28.6%	—	—	—
Months Supply of Inventory	5.5	<b>3.3</b>	- 40.0%	—	—	—

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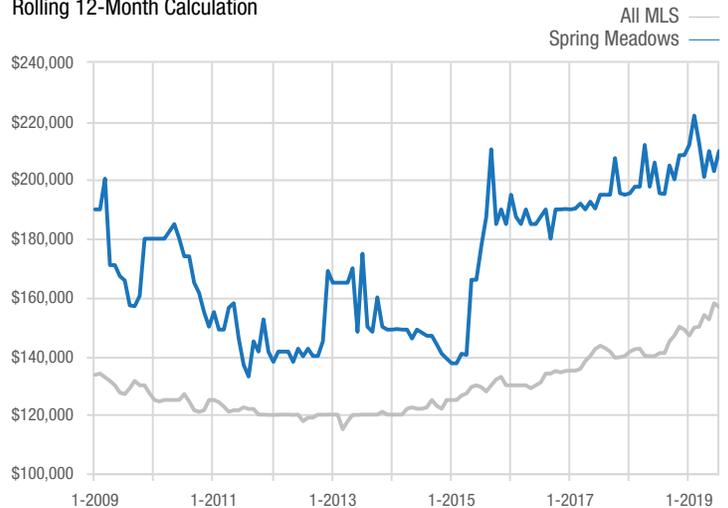
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

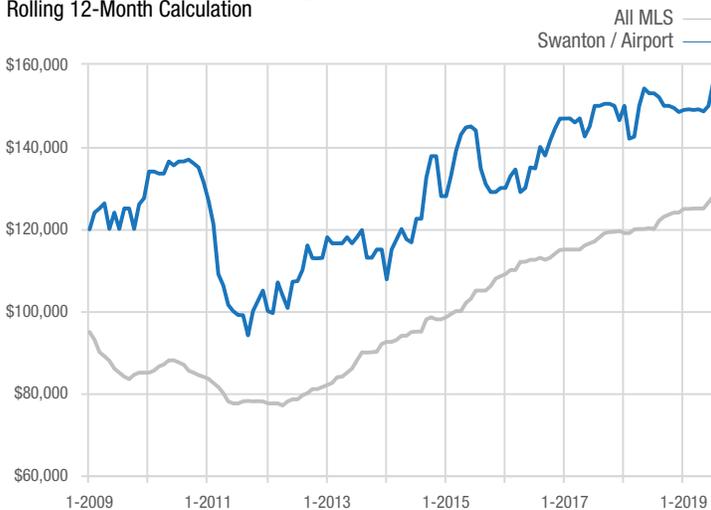
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	17	20	+ 17.6%	102	88	- 13.7%
Pending Sales	10	12	+ 20.0%	72	54	- 25.0%
Closed Sales	8	11	+ 37.5%	69	52	- 24.6%
Days on Market Until Sale	66	63	- 4.5%	89	83	- 6.7%
Median Sales Price*	\$143,000	<b>\$226,000</b>	+ 58.0%	\$153,059	<b>\$193,500</b>	+ 26.4%
Average Sales Price*	\$180,000	<b>\$237,345</b>	+ 31.9%	\$173,457	<b>\$207,141</b>	+ 19.4%
Percent of List Price Received*	94.6%	<b>97.9%</b>	+ 3.5%	99.1%	<b>97.1%</b>	- 2.0%
Inventory of Homes for Sale	44	38	- 13.6%	—	—	—
Months Supply of Inventory	3.9	4.1	+ 5.1%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	—	4	0	- 100.0%
Pending Sales	0	0	—	4	2	- 50.0%
Closed Sales	0	0	—	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	35	210	+ 500.0%
Median Sales Price*	—	—	—	\$196,000	<b>\$250,450</b>	+ 27.8%
Average Sales Price*	—	—	—	\$196,000	<b>\$250,450</b>	+ 27.8%
Percent of List Price Received*	—	—	—	99.0%	<b>99.9%</b>	+ 0.9%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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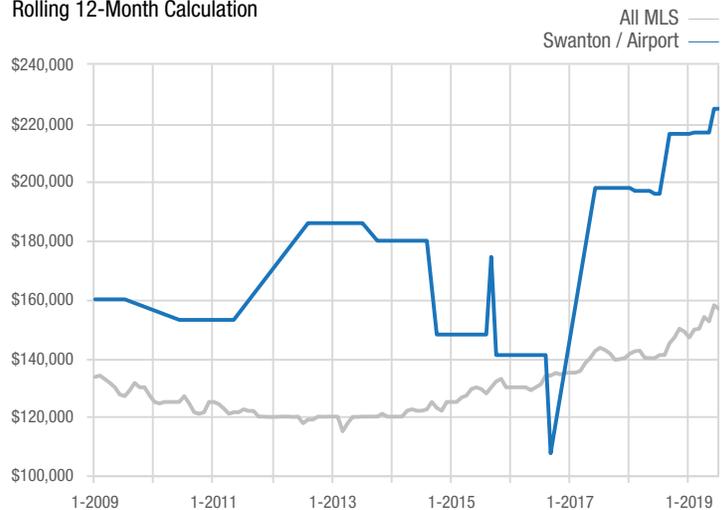
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Sylvania

43560 and 43617

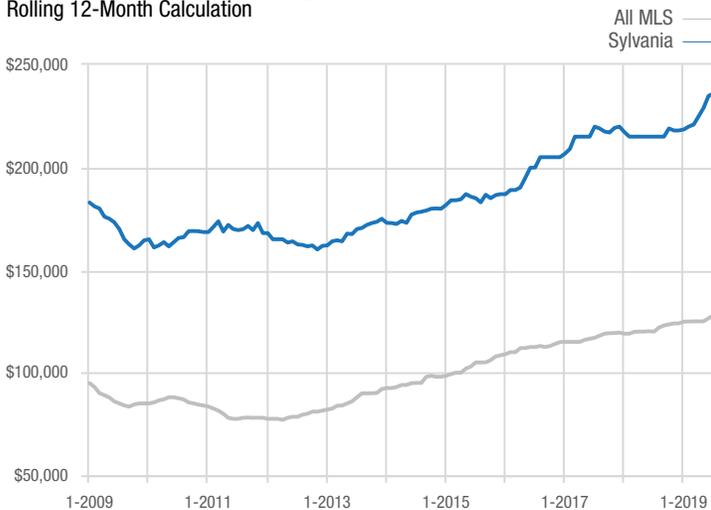
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	96	85	- 11.5%	576	509	- 11.6%
Pending Sales	70	66	- 5.7%	413	347	- 16.0%
Closed Sales	61	63	+ 3.3%	399	338	- 15.3%
Days on Market Until Sale	72	82	+ 13.9%	87	83	- 4.6%
Median Sales Price*	\$231,750	<b>\$255,000</b>	+ 10.0%	\$217,700	<b>\$242,250</b>	+ 11.3%
Average Sales Price*	\$240,022	<b>\$270,909</b>	+ 12.9%	\$229,367	<b>\$258,769</b>	+ 12.8%
Percent of List Price Received*	98.0%	<b>98.0%</b>	0.0%	98.3%	<b>98.4%</b>	+ 0.1%
Inventory of Homes for Sale	214	201	- 6.1%	—	—	—
Months Supply of Inventory	4.2	4.2	0.0%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	27	20	- 25.9%	134	114	- 14.9%
Pending Sales	15	5	- 66.7%	79	78	- 1.3%
Closed Sales	14	10	- 28.6%	81	77	- 4.9%
Days on Market Until Sale	104	198	+ 90.4%	102	108	+ 5.9%
Median Sales Price*	\$195,950	<b>\$221,450</b>	+ 13.0%	\$170,000	<b>\$195,000</b>	+ 14.7%
Average Sales Price*	\$215,686	<b>\$214,215</b>	- 0.7%	\$175,935	<b>\$196,386</b>	+ 11.6%
Percent of List Price Received*	97.9%	<b>98.8%</b>	+ 0.9%	96.1%	<b>97.7%</b>	+ 1.7%
Inventory of Homes for Sale	60	48	- 20.0%	—	—	—
Months Supply of Inventory	5.5	4.0	- 27.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Towne Centre

MLS Area 20: 43604

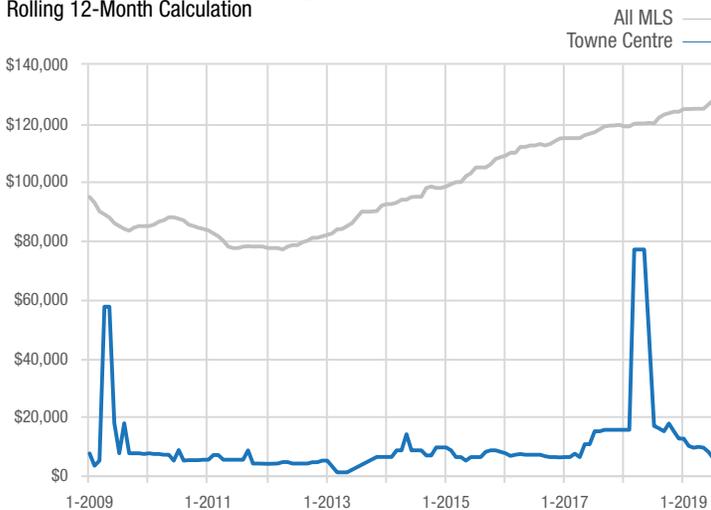
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	2	4	+ 100.0%	10	16	+ 60.0%
Pending Sales	2	0	- 100.0%	6	6	0.0%
Closed Sales	3	1	- 66.7%	6	6	0.0%
Days on Market Until Sale	94	99	+ 5.3%	74	65	- 12.2%
Median Sales Price*	\$15,000	<b>\$12,250</b>	- 18.3%	\$22,332	<b>\$9,050</b>	- 59.5%
Average Sales Price*	\$17,333	<b>\$12,250</b>	- 29.3%	\$62,777	<b>\$8,469</b>	- 86.5%
Percent of List Price Received*	106.1%	<b>77.0%</b>	- 27.4%	100.8%	<b>80.9%</b>	- 19.7%
Inventory of Homes for Sale	4	8	+ 100.0%	—	—	—
Months Supply of Inventory	2.7	5.6	+ 107.4%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	5	12	+ 140.0%
Pending Sales	0	4	—	4	16	+ 300.0%
Closed Sales	0	3	—	4	15	+ 275.0%
Days on Market Until Sale	—	147	—	54	101	+ 87.0%
Median Sales Price*	—	<b>\$160,000</b>	—	\$233,750	<b>\$190,000</b>	- 18.7%
Average Sales Price*	—	<b>\$172,500</b>	—	\$253,888	<b>\$191,776</b>	- 24.5%
Percent of List Price Received*	—	<b>97.5%</b>	—	95.4%	<b>97.8%</b>	+ 2.5%
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	1.7	1.7	0.0%	—	—	—

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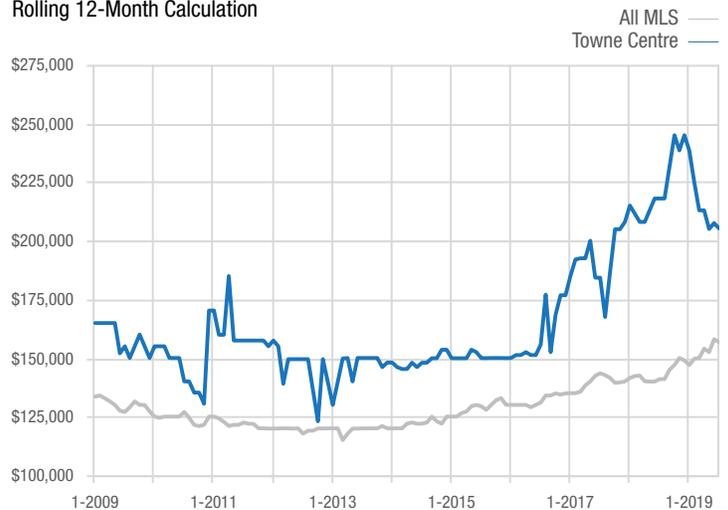
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Tremainsville

MLS Area 12: 43613

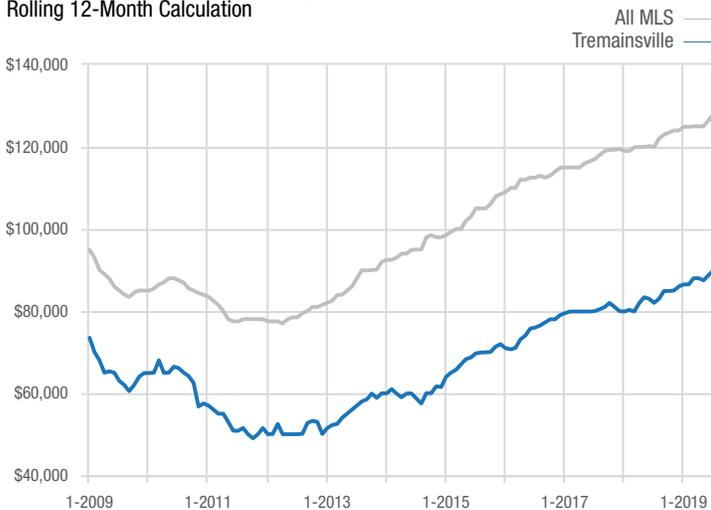
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	87	72	- 17.2%	472	417	- 11.7%
Pending Sales	60	64	+ 6.7%	362	353	- 2.5%
Closed Sales	66	54	- 18.2%	366	340	- 7.1%
Days on Market Until Sale	66	69	+ 4.5%	95	89	- 6.3%
Median Sales Price*	\$84,000	<b>\$93,750</b>	+ 11.6%	\$85,500	<b>\$90,313</b>	+ 5.6%
Average Sales Price*	\$88,744	<b>\$93,624</b>	+ 5.5%	\$84,271	<b>\$90,693</b>	+ 7.6%
Percent of List Price Received*	97.4%	<b>96.9%</b>	- 0.5%	96.9%	<b>96.4%</b>	- 0.5%
Inventory of Homes for Sale	189	127	- 32.8%	—	—	—
Months Supply of Inventory	3.7	2.6	- 29.7%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	3	0	- 100.0%
Closed Sales	0	0	—	3	0	- 100.0%
Days on Market Until Sale	—	—	—	194	—	—
Median Sales Price*	—	—	—	\$77,500	—	—
Average Sales Price*	—	—	—	\$79,467	—	—
Percent of List Price Received*	—	—	—	95.8%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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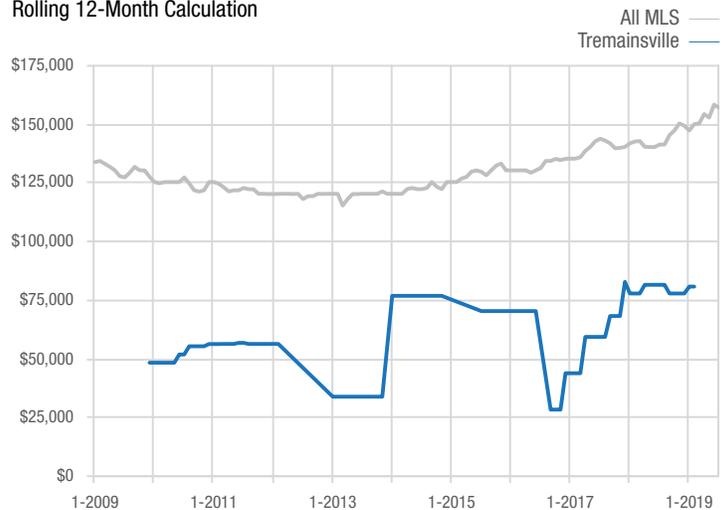
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Waterville

MLS Area 10: 43566

Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	14	16	+ 14.3%	92	107	+ 16.3%
Pending Sales	7	13	+ 85.7%	72	75	+ 4.2%
Closed Sales	10	13	+ 30.0%	71	74	+ 4.2%
Days on Market Until Sale	127	86	- 32.3%	112	83	- 25.9%
Median Sales Price*	\$245,250	<b>\$249,900</b>	+ 1.9%	\$250,000	<b>\$253,500</b>	+ 1.4%
Average Sales Price*	\$227,111	<b>\$260,946</b>	+ 14.9%	\$244,454	<b>\$256,283</b>	+ 4.8%
Percent of List Price Received*	98.4%	<b>98.1%</b>	- 0.3%	98.7%	<b>98.5%</b>	- 0.2%
Inventory of Homes for Sale	41	39	- 4.9%	—	—	—
Months Supply of Inventory	4.0	3.6	- 10.0%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	2	3	+ 50.0%	14	23	+ 64.3%
Pending Sales	3	4	+ 33.3%	9	15	+ 66.7%
Closed Sales	3	3	0.0%	9	14	+ 55.6%
Days on Market Until Sale	31	38	+ 22.6%	47	57	+ 21.3%
Median Sales Price*	\$175,050	<b>\$132,000</b>	- 24.6%	\$162,000	<b>\$166,300</b>	+ 2.7%
Average Sales Price*	\$134,350	<b>\$145,133</b>	+ 8.0%	\$138,289	<b>\$164,729</b>	+ 19.1%
Percent of List Price Received*	99.7%	<b>97.8%</b>	- 1.9%	96.9%	<b>99.4%</b>	+ 2.6%
Inventory of Homes for Sale	5	8	+ 60.0%	—	—	—
Months Supply of Inventory	2.9	3.6	+ 24.1%	—	—	—

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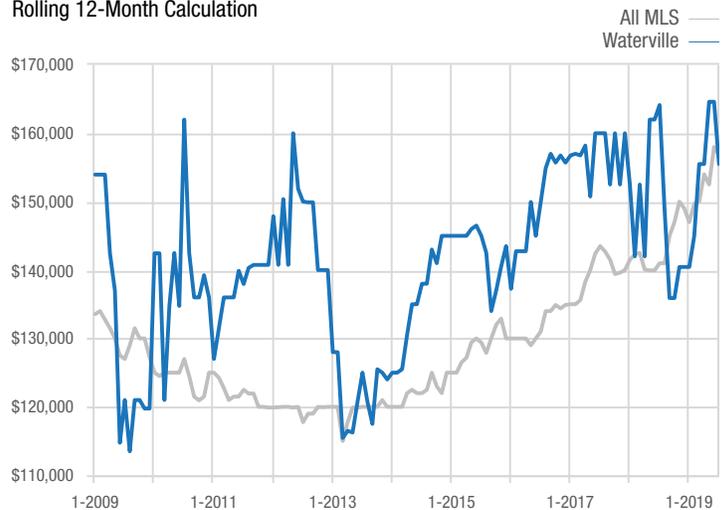
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Whitehouse

MLS Area 08: 43571

Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	15	12	- 20.0%	106	126	+ 18.9%
Pending Sales	15	16	+ 6.7%	74	78	+ 5.4%
Closed Sales	10	17	+ 70.0%	71	75	+ 5.6%
Days on Market Until Sale	56	91	+ 62.5%	85	91	+ 7.1%
Median Sales Price*	\$210,500	<b>\$257,409</b>	+ 22.3%	\$237,350	<b>\$270,250</b>	+ 13.9%
Average Sales Price*	\$235,570	<b>\$261,389</b>	+ 11.0%	\$246,604	<b>\$264,795</b>	+ 7.4%
Percent of List Price Received*	97.8%	<b>96.6%</b>	- 1.2%	98.3%	<b>98.1%</b>	- 0.2%
Inventory of Homes for Sale	43	49	+ 14.0%	—	—	—
Months Supply of Inventory	3.9	5.1	+ 30.8%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	6	3	- 50.0%
Pending Sales	2	0	- 100.0%	4	0	- 100.0%
Closed Sales	2	0	- 100.0%	4	0	- 100.0%
Days on Market Until Sale	55	—	—	56	—	—
Median Sales Price*	\$212,500	—	—	\$228,000	—	—
Average Sales Price*	\$212,500	—	—	\$220,250	—	—
Percent of List Price Received*	98.6%	—	—	98.5%	—	—
Inventory of Homes for Sale	1	3	+ 200.0%	—	—	—
Months Supply of Inventory	0.8	3.0	+ 275.0%	—	—	—

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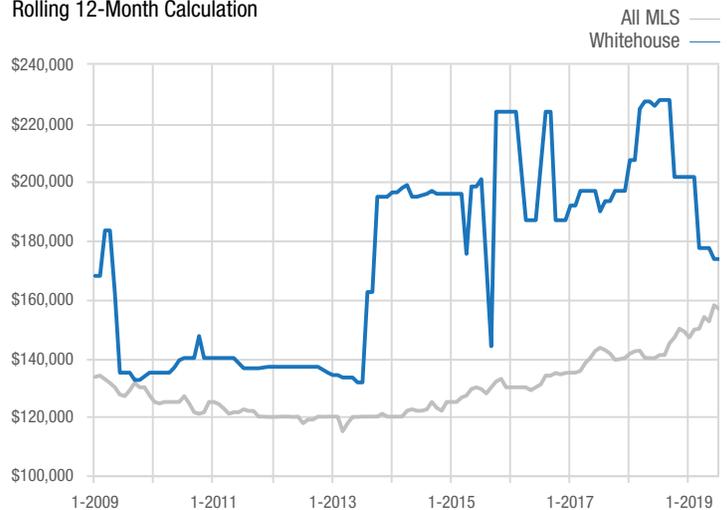
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

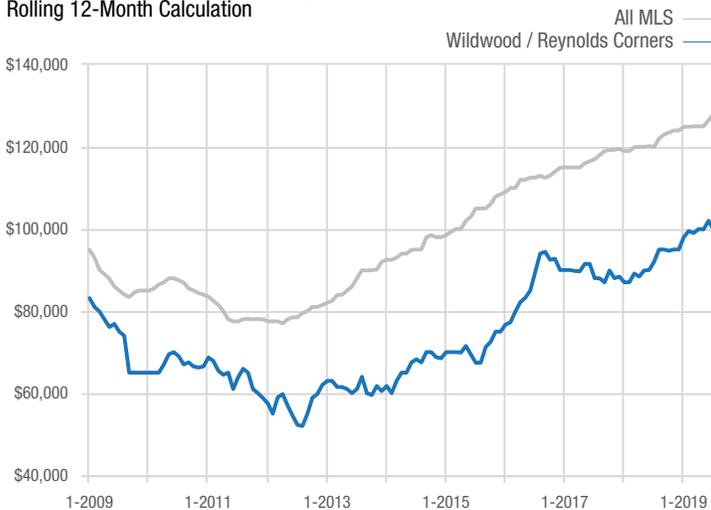
Single Family	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	38	40	+ 5.3%	269	288	+ 7.1%
Pending Sales	33	34	+ 3.0%	221	228	+ 3.2%
Closed Sales	30	38	+ 26.7%	214	221	+ 3.3%
Days on Market Until Sale	79	62	- 21.5%	83	75	- 9.6%
Median Sales Price*	\$114,500	\$101,450	- 11.4%	\$95,000	\$103,000	+ 8.4%
Average Sales Price*	\$118,263	\$116,125	- 1.8%	\$112,872	\$118,348	+ 4.9%
Percent of List Price Received*	99.5%	99.5%	0.0%	98.0%	98.0%	0.0%
Inventory of Homes for Sale	97	93	- 4.1%	—	—	—
Months Supply of Inventory	3.0	3.1	+ 3.3%	—	—	—

Condo-Villa	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	8	3	- 62.5%	68	49	- 27.9%
Pending Sales	9	7	- 22.2%	60	43	- 28.3%
Closed Sales	13	9	- 30.8%	60	39	- 35.0%
Days on Market Until Sale	95	71	- 25.3%	103	82	- 20.4%
Median Sales Price*	\$95,900	\$164,000	+ 71.0%	\$104,950	\$100,000	- 4.7%
Average Sales Price*	\$108,508	\$142,700	+ 31.5%	\$110,470	\$102,584	- 7.1%
Percent of List Price Received*	95.9%	93.3%	- 2.7%	96.2%	94.8%	- 1.5%
Inventory of Homes for Sale	20	13	- 35.0%	—	—	—
Months Supply of Inventory	2.6	2.0	- 23.1%	—	—	—

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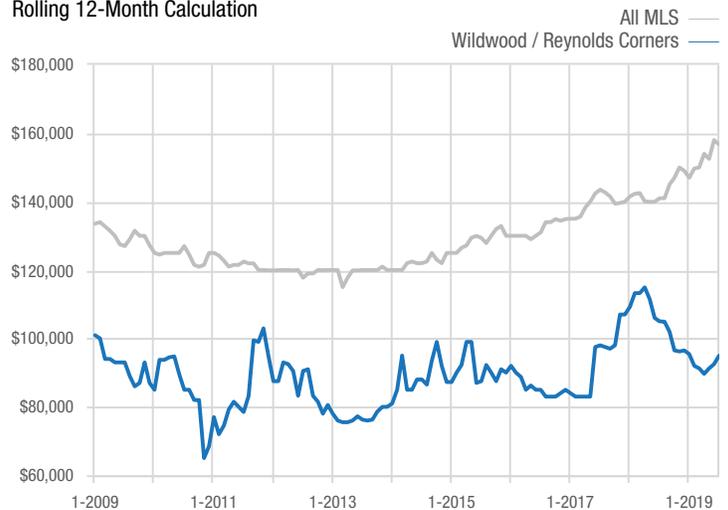
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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