

## Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Lucas and Upper Wood County

Lucas County, Perrysburg, Northwood, Rossford & Lake Twp.

Healthy buyer demand and constrained supply continue to be the story for much of the country. Nationally, showing activity in July remained substantially higher than a year before and multiple offer situations are a frequent experience in many markets. With the inventory of homes for sale still constrained, a competitive market for buyers shows little sign of waning.

Healthy buyer demand and constrained supply continue to be the story for much of the country. Nationally, showing activity in July remained substantially higher than a year before and multiple offer situations are a frequent experience in many markets. With the inventory of homes for sale still constrained, a competitive market for buyers shows little sign of waning.

Single Family Key Metrics	July			Year to Date		
	2019	2020	% Change	Thru 7 2019	Thru 7 2020	% Change
New Listings	779	<b>679</b>	-12.8%	4,945	4,258	-13.9%
Closed Sales	634	<b>684</b>	+7.9%	3,629	3,346	-7.8%
Days on Market	73	<b>70</b>	-4.1%	82	83	+1.2%
Median Sales Price*	\$144,950	<b>\$156,000</b>	+7.6%	\$130,000	\$140,500	+8.1%
Average Sales Price*	\$173,816	<b>\$181,261</b>	+4.3%	\$160,384	\$169,827	+5.9%
Percent of List Price Received*	99.2%	<b>100.0%</b>	+0.8%	98.4%	98.8%	+0.4%
Months Supply of Inventory	3	<b>3</b>	---	---	---	---
Total Volume (in 1'000s)	\$109,800	<b>\$123,983</b>	+12.9%	\$581,553	<b>\$567,902</b>	-2.3%

Condo-Villa Key Metrics	July			Year to Date		
	2019	2020	% Change	Thru 7 2019	Thru 7 2020	% Change
New Listings	62	<b>80</b>	+29.0%	439	419	-4.6%
Closed Sales	56	<b>59</b>	+5.4%	339	294	-13.3%
Days on Market	102	<b>108</b>	+5.9%	88	85	-3.4%
Median Sales Price*	\$174,450	<b>\$170,000</b>	-2.6%	\$169,900	\$170,050	---
Average Sales Price*	\$172,667	<b>\$184,027</b>	+6.6%	\$171,529	\$182,902	+6.6%
Percent of List Price Received*	99.1%	<b>97.9%</b>	+1.2%	97.9%	98.1%	+0.2%
Months Supply of Inventory	3	<b>3</b>	---	---	---	---
Total Volume (in 1'000s)	\$9,669	<b>\$10,858</b>	+12.3%	\$58,148	<b>\$53,773</b>	-7.5%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2019	7-2020	% Change	YTD 2019	YTD 2020	% Change
<b>New Listings</b>		1,324	<b>1,159</b>	- 12.5%	8,518	<b>7,269</b>	- 14.7%
<b>Pending Sales</b>		1,057	<b>1,189</b>	+ 12.5%	6,408	<b>6,058</b>	- 5.5%
<b>Closed Sales</b>		1,075	<b>1,164</b>	+ 8.3%	6,285	<b>5,897</b>	- 6.2%
<b>Days on Market Until Sale</b>		75	<b>77</b>	+ 2.7%	85	<b>86</b>	+ 1.2%
<b>Median Sales Price</b>		\$144,950	<b>\$153,661</b>	+ 6.0%	\$133,000	<b>\$140,925</b>	+ 6.0%
<b>Average Sales Price</b>		\$170,690	<b>\$178,371</b>	+ 4.5%	\$159,627	<b>\$166,007</b>	+ 4.0%
<b>Percent of List Price Received</b>		97.3%	<b>98.6%</b>	+ 1.3%	96.9%	<b>97.6%</b>	+ 0.7%
<b>Housing Affordability Index</b>		215	<b>220</b>	+ 2.3%	235	<b>239</b>	+ 1.7%
<b>Inventory of Homes for Sale</b>		3,343	<b>2,475</b>	- 26.0%	—	—	—
<b>Months Supply of Inventory</b>		3.7	<b>2.8</b>	- 24.3%	—	—	—

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Lucas County

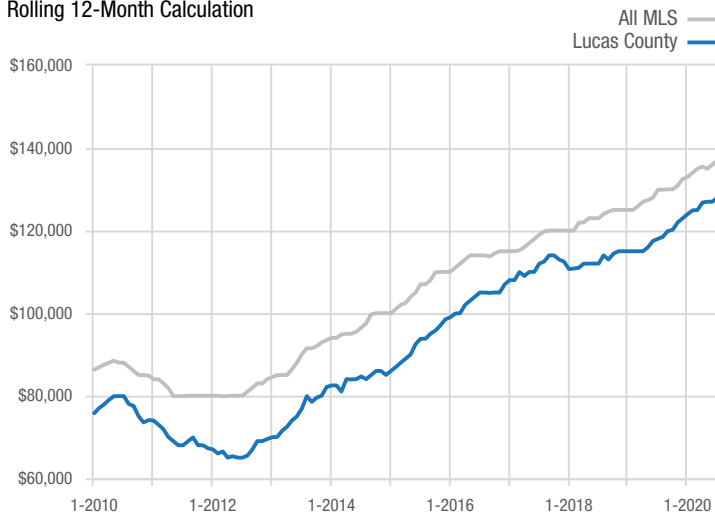
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	671	<b>564</b>	- 15.9%	4,230	<b>3,571</b>	- 15.6%
Pending Sales	536	<b>592</b>	+ 10.4%	3,165	<b>2,959</b>	- 6.5%
Closed Sales	532	<b>572</b>	+ 7.5%	3,089	<b>2,842</b>	- 8.0%
Days on Market Until Sale	73	<b>69</b>	- 5.5%	81	<b>82</b>	+ 1.2%
Median Sales Price*	\$130,000	<b>\$140,000</b>	+ 7.7%	\$120,000	<b>\$130,000</b>	+ 8.3%
Average Sales Price*	\$159,763	<b>\$169,334</b>	+ 6.0%	\$147,536	<b>\$158,728</b>	+ 7.6%
Percent of List Price Received*	97.3%	<b>98.9%</b>	+ 1.6%	96.5%	<b>97.5%</b>	+ 1.0%
Inventory of Homes for Sale	1,549	<b>1,120</b>	- 27.7%	—	—	—
Months Supply of Inventory	3.5	<b>2.6</b>	- 25.7%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	55	<b>63</b>	+ 14.5%	371	<b>341</b>	- 8.1%
Pending Sales	38	<b>59</b>	+ 55.3%	286	<b>251</b>	- 12.2%
Closed Sales	46	<b>48</b>	+ 4.3%	279	<b>233</b>	- 16.5%
Days on Market Until Sale	109	<b>112</b>	+ 2.8%	91	<b>88</b>	- 3.3%
Median Sales Price*	\$169,900	<b>\$173,750</b>	+ 2.3%	\$160,000	<b>\$170,000</b>	+ 6.3%
Average Sales Price*	\$173,896	<b>\$184,454</b>	+ 6.1%	\$164,012	<b>\$181,260</b>	+ 10.5%
Percent of List Price Received*	96.0%	<b>97.6%</b>	+ 1.7%	96.7%	<b>97.7%</b>	+ 1.0%
Inventory of Homes for Sale	138	<b>130</b>	- 5.8%	—	—	—
Months Supply of Inventory	3.4	<b>3.6</b>	+ 5.9%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

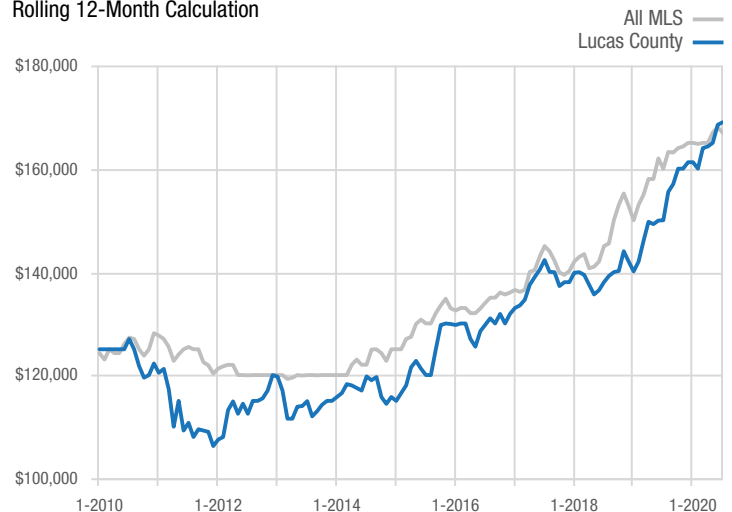
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Wood County

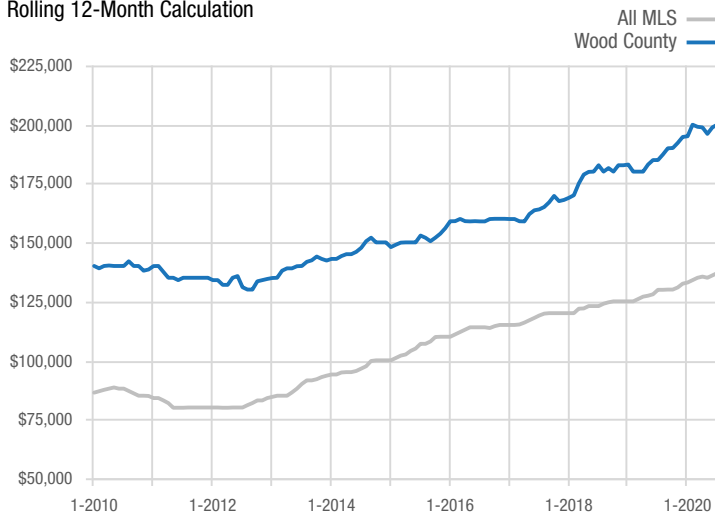
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	161	<b>128</b>	- 20.5%	1,047	<b>898</b>	- 14.2%
Pending Sales	150	<b>153</b>	+ 2.0%	815	<b>751</b>	- 7.9%
Closed Sales	153	<b>161</b>	+ 5.2%	796	<b>733</b>	- 7.9%
Days on Market Until Sale	71	<b>75</b>	+ 5.6%	85	<b>85</b>	0.0%
Median Sales Price*	\$189,000	<b>\$219,000</b>	+ 15.9%	\$189,950	<b>\$200,000</b>	+ 5.3%
Average Sales Price*	\$223,643	<b>\$229,355</b>	+ 2.6%	\$218,809	<b>\$221,395</b>	+ 1.2%
Percent of List Price Received*	98.0%	<b>100.3%</b>	+ 2.3%	98.1%	<b>98.9%</b>	+ 0.8%
Inventory of Homes for Sale	383	<b>289</b>	- 24.5%	—	—	—
Months Supply of Inventory	3.3	<b>2.7</b>	- 18.2%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	10	<b>21</b>	+ 110.0%	86	<b>99</b>	+ 15.1%
Pending Sales	7	<b>12</b>	+ 71.4%	69	<b>78</b>	+ 13.0%
Closed Sales	13	<b>14</b>	+ 7.7%	70	<b>76</b>	+ 8.6%
Days on Market Until Sale	58	<b>83</b>	+ 43.1%	65	<b>76</b>	+ 16.9%
Median Sales Price*	\$176,000	<b>\$153,500</b>	- 12.8%	\$194,000	<b>\$171,500</b>	- 11.6%
Average Sales Price*	\$168,417	<b>\$168,121</b>	- 0.2%	\$196,046	<b>\$187,319</b>	- 4.5%
Percent of List Price Received*	98.3%	<b>99.3%</b>	+ 1.0%	96.8%	<b>98.2%</b>	+ 1.4%
Inventory of Homes for Sale	28	<b>32</b>	+ 14.3%	—	—	—
Months Supply of Inventory	3.1	<b>3.5</b>	+ 12.9%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

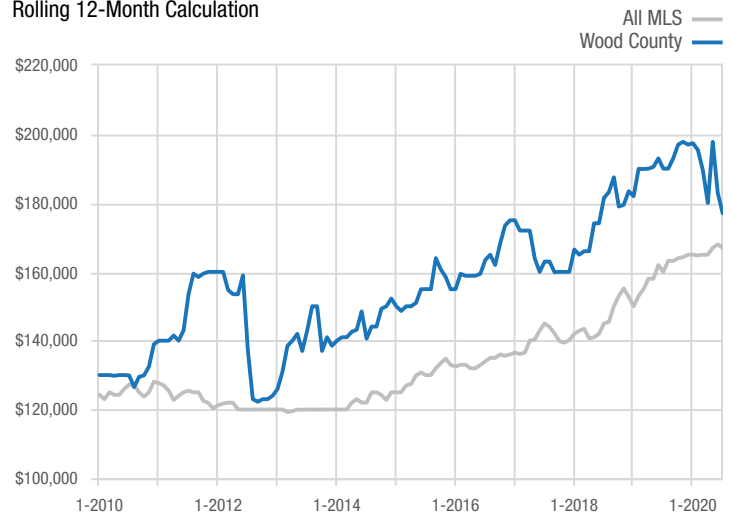
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Toledo

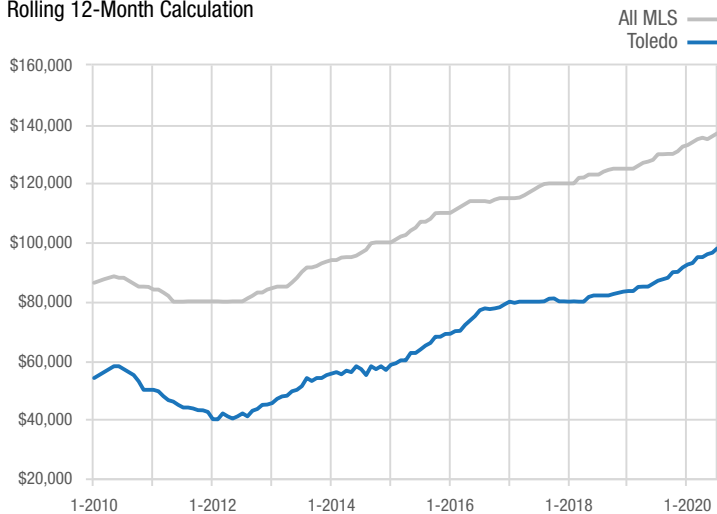
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	417	<b>358</b>	- 14.1%	2,712	<b>2,332</b>	- 14.0%
Pending Sales	330	<b>412</b>	+ 24.8%	2,090	<b>1,974</b>	- 5.6%
Closed Sales	328	<b>385</b>	+ 17.4%	2,054	<b>1,868</b>	- 9.1%
Days on Market Until Sale	70	<b>65</b>	- 7.1%	80	<b>80</b>	0.0%
Median Sales Price*	\$98,000	<b>\$112,000</b>	+ 14.3%	\$89,580	<b>\$100,000</b>	+ 11.6%
Average Sales Price*	\$111,327	<b>\$135,582</b>	+ 21.8%	\$104,803	<b>\$118,258</b>	+ 12.8%
Percent of List Price Received*	96.7%	<b>98.9%</b>	+ 2.3%	95.7%	<b>97.0%</b>	+ 1.4%
Inventory of Homes for Sale	952	<b>684</b>	- 28.2%	—	—	—
Months Supply of Inventory	3.2	<b>2.4</b>	- 25.0%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	30	<b>29</b>	- 3.3%	210	<b>163</b>	- 22.4%
Pending Sales	24	<b>27</b>	+ 12.5%	167	<b>131</b>	- 21.6%
Closed Sales	30	<b>23</b>	- 23.3%	163	<b>124</b>	- 23.9%
Days on Market Until Sale	97	<b>94</b>	- 3.1%	86	<b>75</b>	- 12.8%
Median Sales Price*	\$140,000	<b>\$125,000</b>	- 10.7%	\$121,500	<b>\$139,450</b>	+ 14.8%
Average Sales Price*	\$138,116	<b>\$135,678</b>	- 1.8%	\$129,376	<b>\$146,376</b>	+ 13.1%
Percent of List Price Received*	94.5%	<b>97.1%</b>	+ 2.8%	95.9%	<b>97.2%</b>	+ 1.4%
Inventory of Homes for Sale	71	<b>58</b>	- 18.3%	—	—	—
Months Supply of Inventory	3.0	<b>3.1</b>	+ 3.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

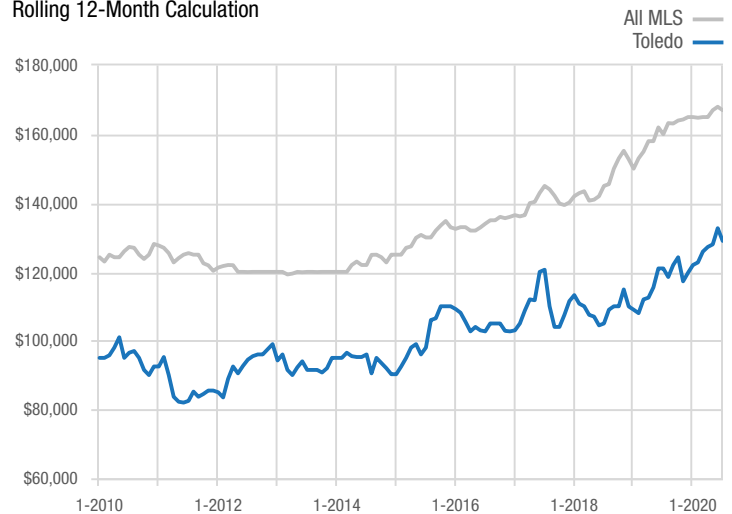
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Sylvania

43560 and 43617

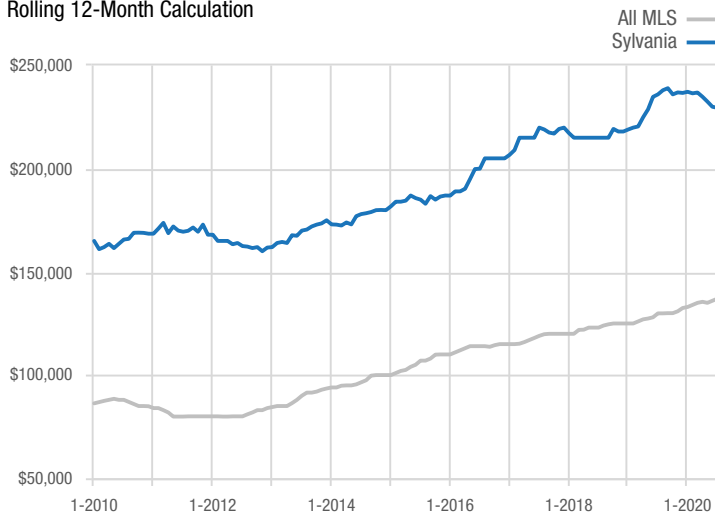
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	95	82	- 13.7%	519	453	- 12.7%
Pending Sales	65	69	+ 6.2%	346	350	+ 1.2%
Closed Sales	63	71	+ 12.7%	338	342	+ 1.2%
Days on Market Until Sale	82	71	- 13.4%	83	87	+ 4.8%
Median Sales Price*	\$255,000	<b>\$235,000</b>	- 7.8%	\$242,250	<b>\$230,000</b>	- 5.1%
Average Sales Price*	\$270,909	<b>\$242,240</b>	- 10.6%	\$258,769	<b>\$244,558</b>	- 5.5%
Percent of List Price Received*	98.0%	<b>99.1%</b>	+ 1.1%	98.4%	<b>98.4%</b>	0.0%
Inventory of Homes for Sale	212	171	- 19.3%	—	—	—
Months Supply of Inventory	4.4	3.5	- 20.5%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	20	19	- 5.0%	114	106	- 7.0%
Pending Sales	5	18	+ 260.0%	78	73	- 6.4%
Closed Sales	10	15	+ 50.0%	77	68	- 11.7%
Days on Market Until Sale	198	150	- 24.2%	108	109	+ 0.9%
Median Sales Price*	\$221,450	<b>\$231,950</b>	+ 4.7%	\$195,000	<b>\$230,975</b>	+ 18.4%
Average Sales Price*	\$214,215	<b>\$234,660</b>	+ 9.5%	\$196,386	<b>\$220,761</b>	+ 12.4%
Percent of List Price Received*	98.8%	<b>97.4%</b>	- 1.4%	97.7%	<b>98.8%</b>	+ 1.1%
Inventory of Homes for Sale	48	46	- 4.2%	—	—	—
Months Supply of Inventory	4.0	4.2	+ 5.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

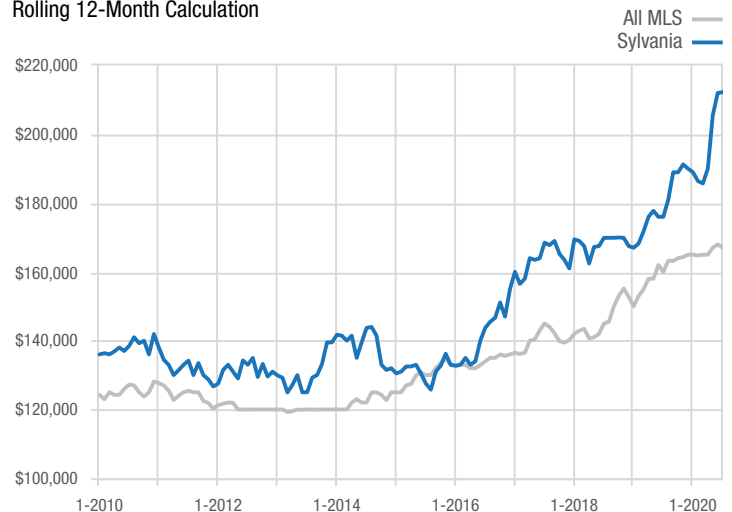
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Spring Meadows

MLS Area 05: 43528 (Includes Holland)

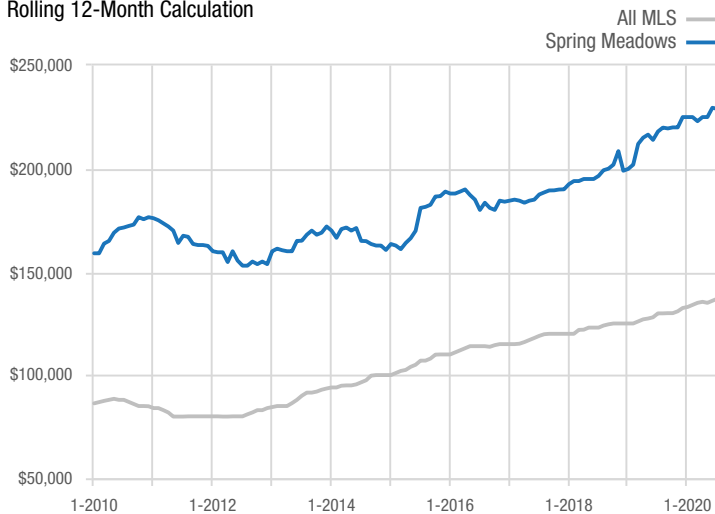
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	42	25	- 40.5%	233	162	- 30.5%
Pending Sales	26	27	+ 3.8%	162	119	- 26.5%
Closed Sales	23	25	+ 8.7%	155	117	- 24.5%
Days on Market Until Sale	77	65	- 15.6%	81	89	+ 9.9%
Median Sales Price*	\$230,000	\$225,000	- 2.2%	\$223,000	\$230,000	+ 3.1%
Average Sales Price*	\$248,469	\$249,319	+ 0.3%	\$217,252	\$236,942	+ 9.1%
Percent of List Price Received*	98.1%	98.6%	+ 0.5%	98.0%	98.9%	+ 0.9%
Inventory of Homes for Sale	90	64	- 28.9%	—	—	—
Months Supply of Inventory	3.9	3.5	- 10.3%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	4	4	0.0%	27	40	+ 48.1%
Pending Sales	5	5	0.0%	26	33	+ 26.9%
Closed Sales	5	3	- 40.0%	25	27	+ 8.0%
Days on Market Until Sale	109	70	- 35.8%	106	67	- 36.8%
Median Sales Price*	\$199,110	\$266,000	+ 33.6%	\$201,063	\$202,038	+ 0.5%
Average Sales Price*	\$222,762	\$220,967	- 0.8%	\$214,551	\$219,052	+ 2.1%
Percent of List Price Received*	99.1%	98.3%	- 0.8%	97.1%	99.1%	+ 2.1%
Inventory of Homes for Sale	10	10	0.0%	—	—	—
Months Supply of Inventory	3.2	2.3	- 28.1%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

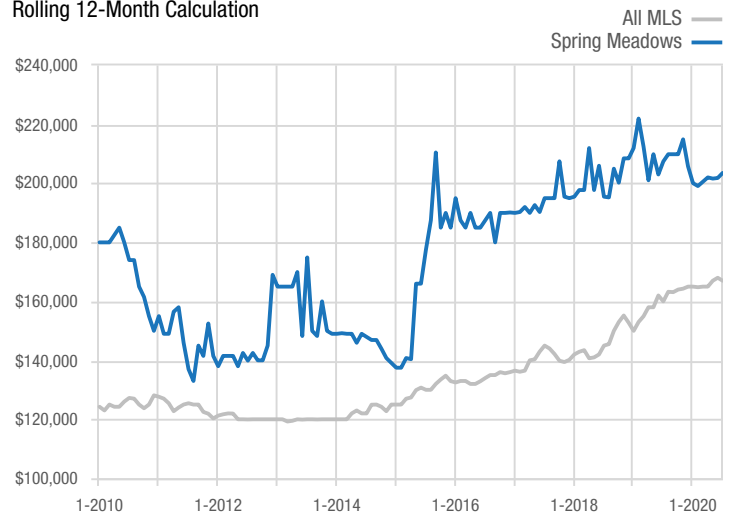
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Monclova

MLS Area 06: 43542

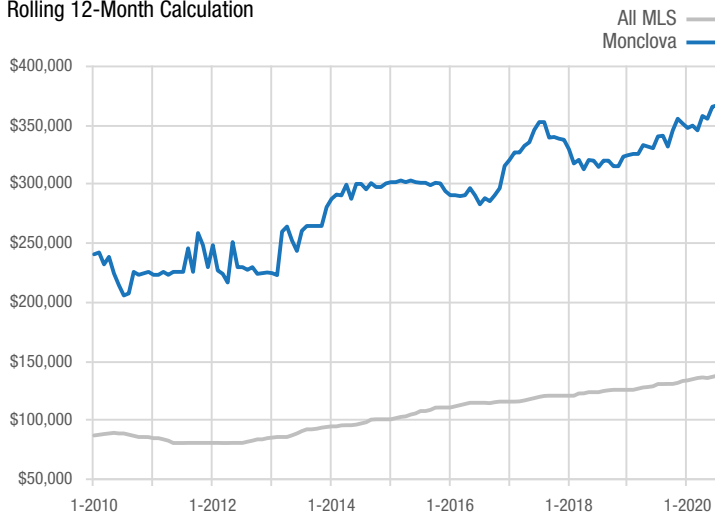
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	13	6	- 53.8%	61	44	- 27.9%
Pending Sales	7	3	- 57.1%	42	39	- 7.1%
Closed Sales	7	3	- 57.1%	40	39	- 2.5%
Days on Market Until Sale	108	69	- 36.1%	108	123	+ 13.9%
Median Sales Price*	\$354,843	<b>\$380,700</b>	+ 7.3%	\$354,843	<b>\$374,950</b>	+ 5.7%
Average Sales Price*	\$409,493	<b>\$380,700</b>	- 7.0%	\$376,970	<b>\$370,753</b>	- 1.6%
Percent of List Price Received*	99.3%	<b>98.9%</b>	- 0.4%	97.7%	<b>97.8%</b>	+ 0.1%
Inventory of Homes for Sale	31	18	- 41.9%	—	—	—
Months Supply of Inventory	5.3	3.2	- 39.6%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	1	1	0.0%	2	6	+ 200.0%
Pending Sales	0	0	—	0	2	—
Closed Sales	0	1	—	0	2	—
Days on Market Until Sale	—	85	—	—	71	—
Median Sales Price*	—	<b>\$349,900</b>	—	—	<b>\$324,900</b>	—
Average Sales Price*	—	<b>\$349,900</b>	—	—	<b>\$324,900</b>	—
Percent of List Price Received*	—	<b>100.0%</b>	—	—	<b>100.0%</b>	—
Inventory of Homes for Sale	2	3	+ 50.0%	—	—	—
Months Supply of Inventory	1.3	1.5	+ 15.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

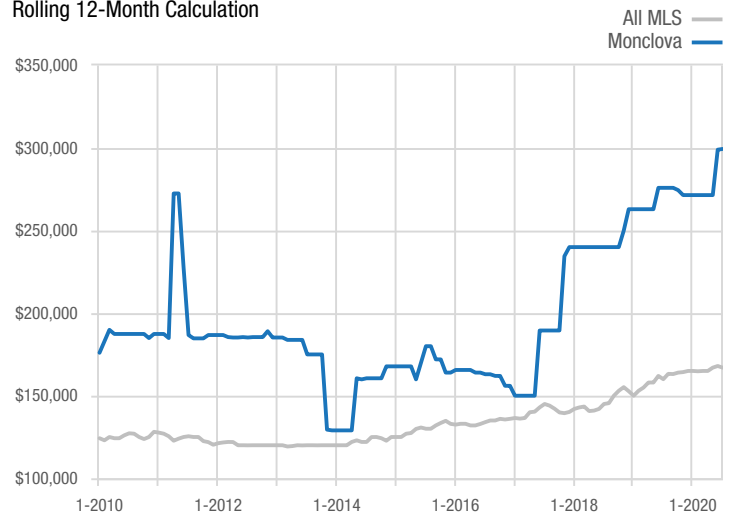
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Maumee

MLS Area 07: 43537

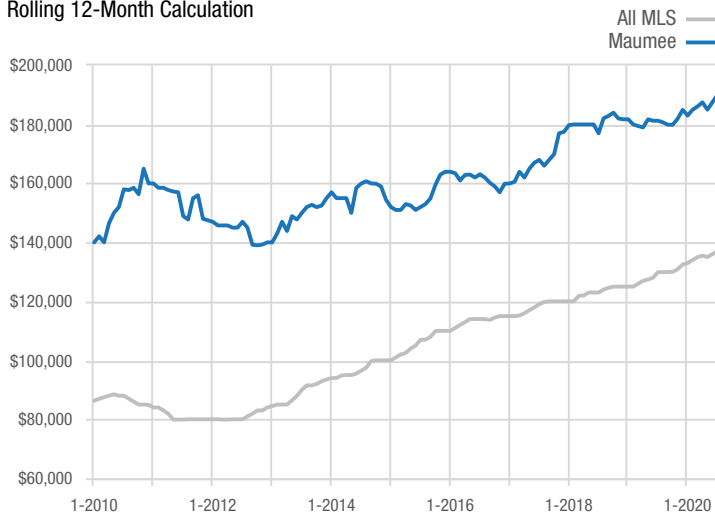
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	45	<b>46</b>	+ 2.2%	341	<b>287</b>	- 15.8%
Pending Sales	55	<b>43</b>	- 21.8%	258	<b>226</b>	- 12.4%
Closed Sales	51	<b>48</b>	- 5.9%	247	<b>225</b>	- 8.9%
Days on Market Until Sale	61	<b>80</b>	+ 31.1%	73	<b>72</b>	- 1.4%
Median Sales Price*	\$175,100	<b>\$207,750</b>	+ 18.6%	\$179,900	<b>\$190,000</b>	+ 5.6%
Average Sales Price*	\$202,161	<b>\$244,308</b>	+ 20.8%	\$214,378	<b>\$229,896</b>	+ 7.2%
Percent of List Price Received*	98.9%	<b>98.1%</b>	- 0.8%	98.5%	<b>98.4%</b>	- 0.1%
Inventory of Homes for Sale	113	<b>77</b>	- 31.9%	—	—	—
Months Supply of Inventory	3.4	<b>2.4</b>	- 29.4%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	8	<b>6</b>	- 25.0%	41	<b>36</b>	- 12.2%
Pending Sales	3	<b>4</b>	+ 33.3%	32	<b>27</b>	- 15.6%
Closed Sales	2	<b>4</b>	+ 100.0%	31	<b>27</b>	- 12.9%
Days on Market Until Sale	32	<b>105</b>	+ 228.1%	60	<b>85</b>	+ 41.7%
Median Sales Price*	\$438,250	<b>\$221,500</b>	- 49.5%	\$195,000	<b>\$185,000</b>	- 5.1%
Average Sales Price*	\$438,250	<b>\$209,500</b>	- 52.2%	\$228,787	<b>\$188,921</b>	- 17.4%
Percent of List Price Received*	99.6%	<b>99.5%</b>	- 0.1%	98.2%	<b>97.5%</b>	- 0.7%
Inventory of Homes for Sale	15	<b>13</b>	- 13.3%	—	—	—
Months Supply of Inventory	3.2	<b>2.9</b>	- 9.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

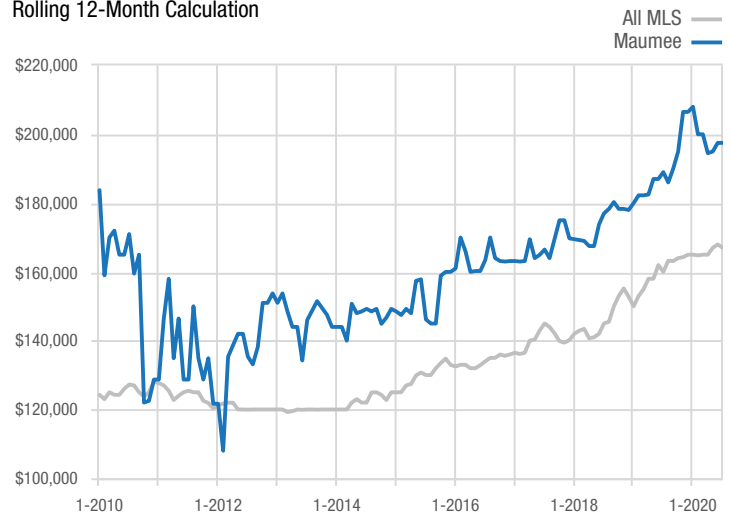
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Whitehouse

MLS Area 08: 43571

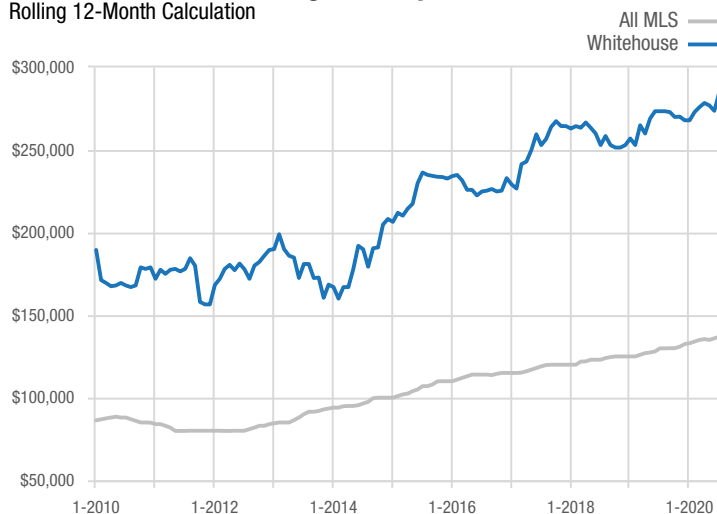
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	15	14	- 6.7%	129	95	- 26.4%
Pending Sales	16	11	- 31.3%	78	65	- 16.7%
Closed Sales	18	13	- 27.8%	76	66	- 13.2%
Days on Market Until Sale	86	84	- 2.3%	89	91	+ 2.2%
Median Sales Price*	\$253,705	<b>\$294,900</b>	+ 16.2%	\$270,000	<b>\$285,000</b>	+ 5.6%
Average Sales Price*	\$252,978	<b>\$294,887</b>	+ 16.6%	\$262,731	<b>\$292,391</b>	+ 11.3%
Percent of List Price Received*	96.8%	<b>100.4%</b>	+ 3.7%	98.1%	<b>98.3%</b>	+ 0.2%
Inventory of Homes for Sale	52	40	- 23.1%	—	—	—
Months Supply of Inventory	5.4	4.1	- 24.1%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	2	—	3	6	+ 100.0%
Pending Sales	0	2	—	0	5	—
Closed Sales	0	1	—	0	4	—
Days on Market Until Sale	—	0	—	—	24	—
Median Sales Price*	—	<b>\$218,000</b>	—	—	<b>\$212,000</b>	—
Average Sales Price*	—	<b>\$218,000</b>	—	—	<b>\$210,975</b>	—
Percent of List Price Received*	—	<b>96.9%</b>	—	—	<b>100.7%</b>	—
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	3.0	0.6	- 80.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

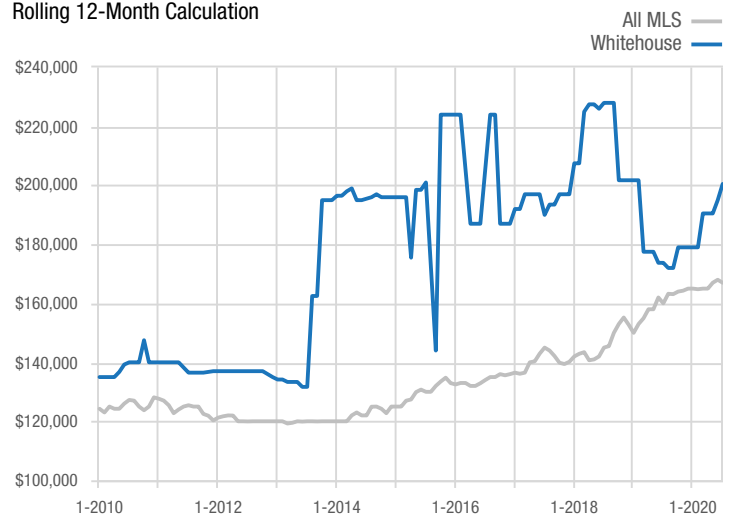
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Waterville

MLS Area 10: 43566

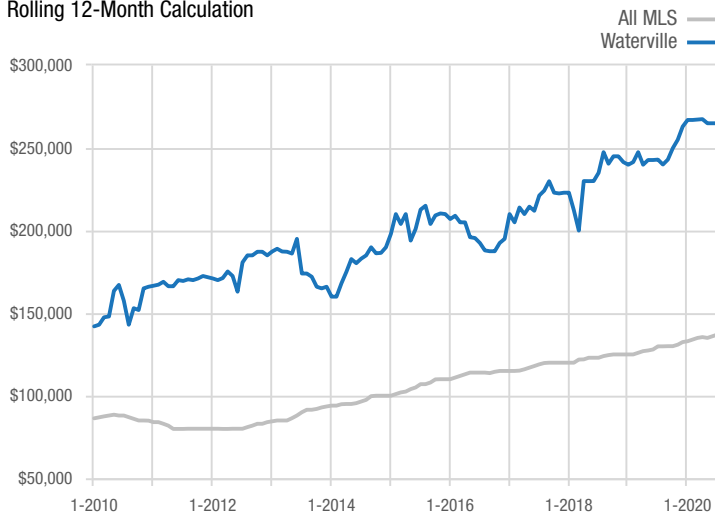
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	16	21	+ 31.3%	107	85	- 20.6%
Pending Sales	13	10	- 23.1%	75	70	- 6.7%
Closed Sales	13	14	+ 7.7%	74	72	- 2.7%
Days on Market Until Sale	86	96	+ 11.6%	83	100	+ 20.5%
Median Sales Price*	\$249,900	<b>\$264,000</b>	+ 5.6%	\$253,500	<b>\$265,000</b>	+ 4.5%
Average Sales Price*	\$260,946	<b>\$249,826</b>	- 4.3%	\$256,283	<b>\$259,142</b>	+ 1.1%
Percent of List Price Received*	98.1%	<b>99.4%</b>	+ 1.3%	98.5%	<b>98.4%</b>	- 0.1%
Inventory of Homes for Sale	40	34	- 15.0%	—	—	—
Months Supply of Inventory	3.7	3.2	- 13.5%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	3	6	+ 100.0%	23	20	- 13.0%
Pending Sales	4	5	+ 25.0%	15	12	- 20.0%
Closed Sales	3	4	+ 33.3%	14	11	- 21.4%
Days on Market Until Sale	38	108	+ 184.2%	57	108	+ 89.5%
Median Sales Price*	\$132,000	<b>\$222,500</b>	+ 68.6%	\$166,300	<b>\$244,000</b>	+ 46.7%
Average Sales Price*	\$145,133	<b>\$227,225</b>	+ 56.6%	\$164,729	<b>\$240,627</b>	+ 46.1%
Percent of List Price Received*	97.8%	<b>98.9%</b>	+ 1.1%	99.4%	<b>98.8%</b>	- 0.6%
Inventory of Homes for Sale	8	12	+ 50.0%	—	—	—
Months Supply of Inventory	3.6	6.3	+ 75.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

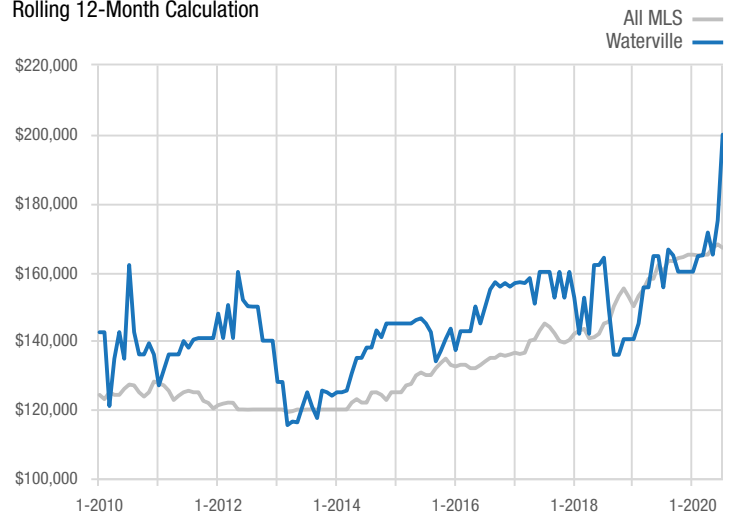
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Franklin Park / Trilby

MLS Area 11: 43623

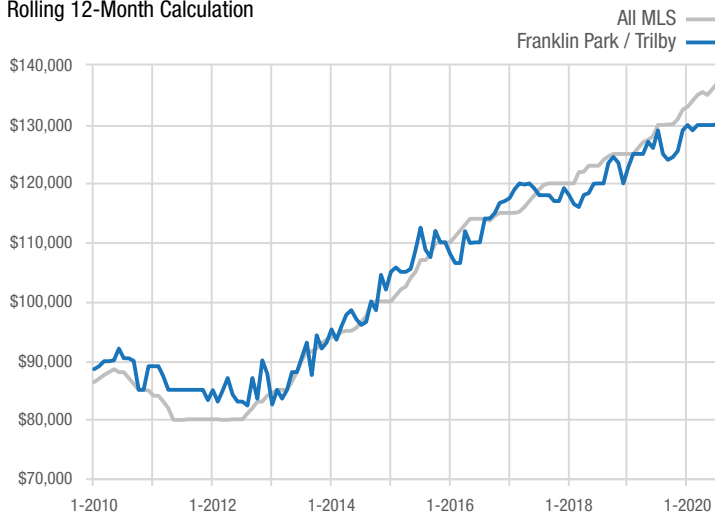
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	25	<b>23</b>	- 8.0%	186	<b>173</b>	- 7.0%
Pending Sales	25	<b>29</b>	+ 16.0%	143	<b>151</b>	+ 5.6%
Closed Sales	26	<b>28</b>	+ 7.7%	141	<b>140</b>	- 0.7%
Days on Market Until Sale	75	<b>51</b>	- 32.0%	82	<b>76</b>	- 7.3%
Median Sales Price*	\$137,500	<b>\$167,000</b>	+ 21.5%	\$130,000	<b>\$145,000</b>	+ 11.5%
Average Sales Price*	\$166,085	<b>\$197,308</b>	+ 18.8%	\$162,347	<b>\$172,474</b>	+ 6.2%
Percent of List Price Received*	97.3%	<b>100.8%</b>	+ 3.6%	97.7%	<b>98.7%</b>	+ 1.0%
Inventory of Homes for Sale	61	<b>44</b>	- 27.9%	—	—	—
Months Supply of Inventory	2.9	<b>2.1</b>	- 27.6%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	2	<b>2</b>	0.0%	15	<b>14</b>	- 6.7%
Pending Sales	1	<b>5</b>	+ 400.0%	11	<b>11</b>	0.0%
Closed Sales	0	<b>4</b>	—	11	<b>10</b>	- 9.1%
Days on Market Until Sale	—	<b>105</b>	—	55	<b>84</b>	+ 52.7%
Median Sales Price*	—	<b>\$62,750</b>	—	\$115,000	<b>\$103,500</b>	- 10.0%
Average Sales Price*	—	<b>\$80,850</b>	—	\$125,400	<b>\$113,540</b>	- 9.5%
Percent of List Price Received*	—	<b>96.0%</b>	—	99.4%	<b>94.6%</b>	- 4.8%
Inventory of Homes for Sale	4	<b>4</b>	0.0%	—	—	—
Months Supply of Inventory	2.3	<b>2.4</b>	+ 4.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

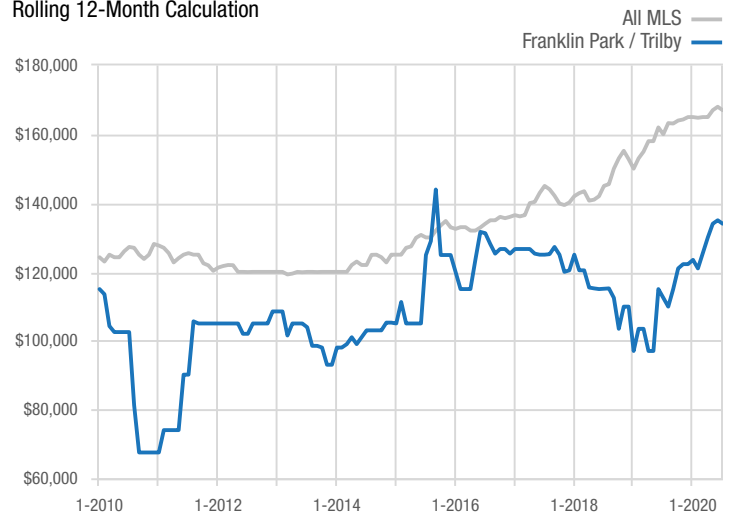
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Tremainsville

MLS Area 12: 43613

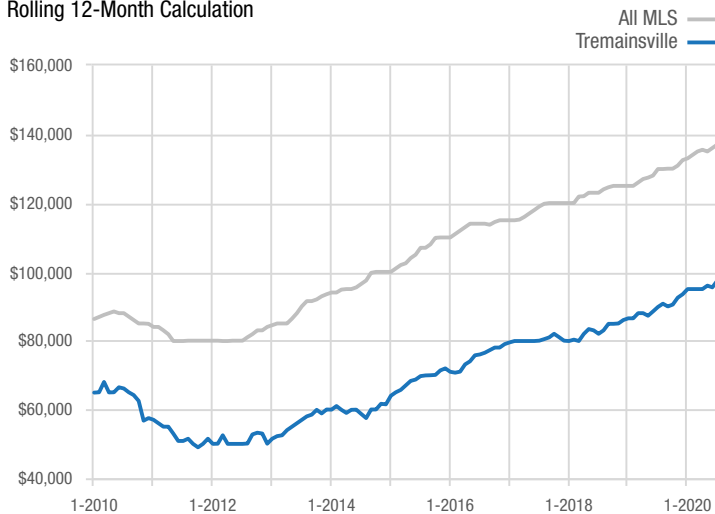
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	73	<b>63</b>	- 13.7%	417	<b>358</b>	- 14.1%
Pending Sales	63	<b>62</b>	- 1.6%	352	<b>304</b>	- 13.6%
Closed Sales	54	<b>61</b>	+ 13.0%	341	<b>283</b>	- 17.0%
Days on Market Until Sale	69	<b>55</b>	- 20.3%	89	<b>71</b>	- 20.2%
Median Sales Price*	\$93,750	<b>\$110,000</b>	+ 17.3%	\$90,125	<b>\$100,000</b>	+ 11.0%
Average Sales Price*	\$93,624	<b>\$109,483</b>	+ 16.9%	\$90,625	<b>\$98,440</b>	+ 8.6%
Percent of List Price Received*	96.9%	<b>100.2%</b>	+ 3.4%	96.4%	<b>97.8%</b>	+ 1.5%
Inventory of Homes for Sale	129	<b>97</b>	- 24.8%	—	—	—
Months Supply of Inventory	2.6	<b>2.2</b>	- 15.4%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	1	<b>1</b>	0.0%
Pending Sales	0	<b>0</b>	—	0	<b>1</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>1</b>	—
Days on Market Until Sale	—	—	—	—	<b>62</b>	—
Median Sales Price*	—	—	—	—	<b>\$77,500</b>	—
Average Sales Price*	—	—	—	—	<b>\$77,500</b>	—
Percent of List Price Received*	—	—	—	—	<b>91.3%</b>	—
Inventory of Homes for Sale	1	<b>1</b>	0.0%	—	—	—
Months Supply of Inventory	—	<b>1.0</b>	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

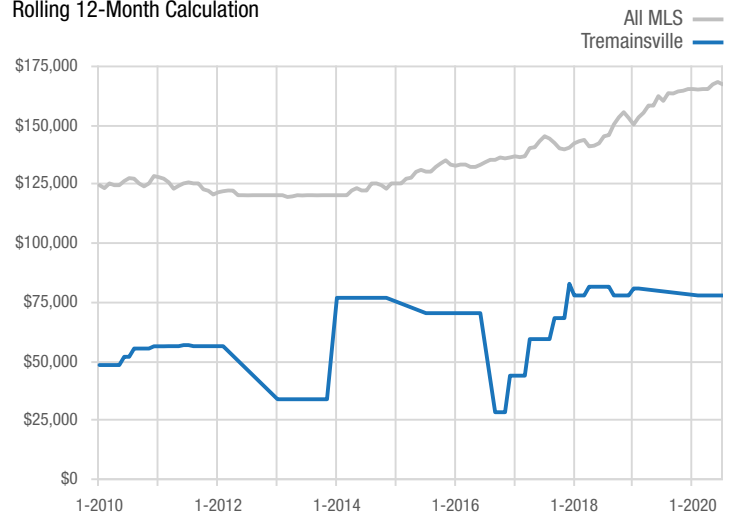
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Five Points / Northtowne

MLS Area 13: 43612

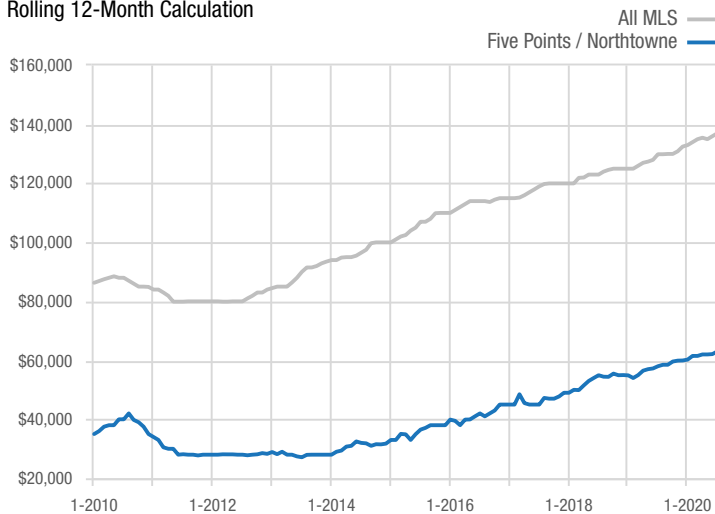
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	44	<b>34</b>	- 22.7%	293	<b>250</b>	- 14.7%
Pending Sales	32	<b>42</b>	+ 31.3%	253	<b>238</b>	- 5.9%
Closed Sales	45	<b>42</b>	- 6.7%	249	<b>233</b>	- 6.4%
Days on Market Until Sale	63	<b>81</b>	+ 28.6%	81	<b>81</b>	0.0%
Median Sales Price*	\$62,750	<b>\$72,000</b>	+ 14.7%	\$59,000	<b>\$64,000</b>	+ 8.5%
Average Sales Price*	\$67,429	<b>\$72,892</b>	+ 8.1%	\$61,954	<b>\$68,636</b>	+ 10.8%
Percent of List Price Received*	98.2%	<b>97.6%</b>	- 0.6%	94.9%	<b>96.8%</b>	+ 2.0%
Inventory of Homes for Sale	90	<b>67</b>	- 25.6%	—	—	—
Months Supply of Inventory	2.6	<b>1.9</b>	- 26.9%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

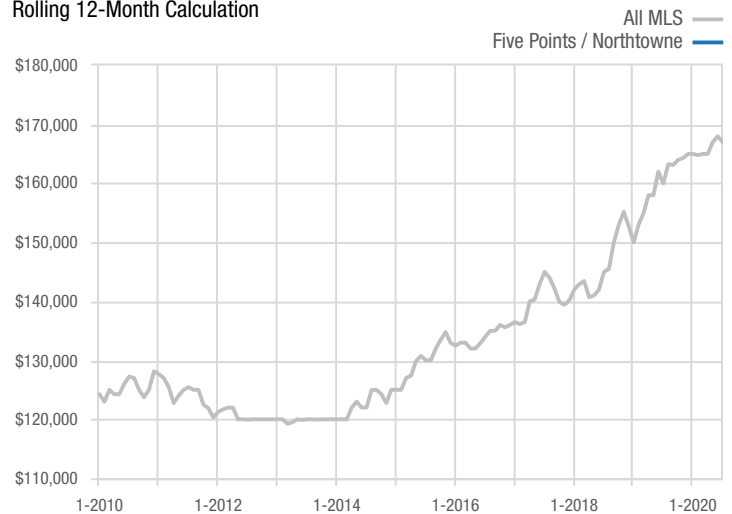
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Point Place

MLS Area 14: 43611

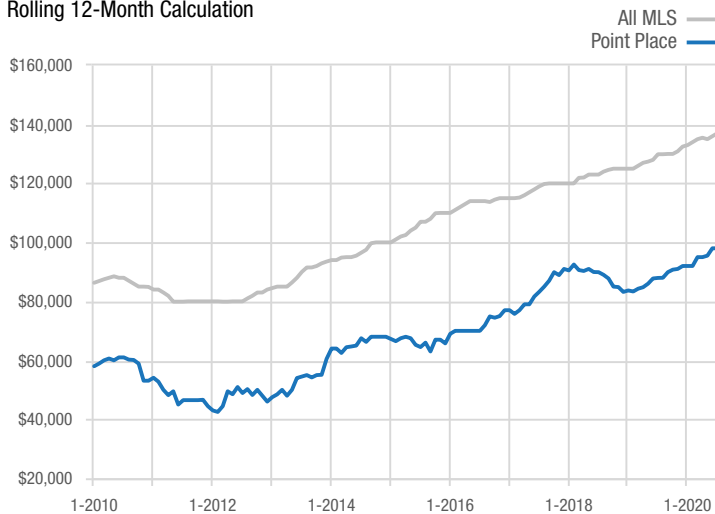
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	31	<b>33</b>	+ 6.5%	189	<b>184</b>	- 2.6%
Pending Sales	32	<b>34</b>	+ 6.3%	153	<b>162</b>	+ 5.9%
Closed Sales	27	<b>29</b>	+ 7.4%	148	<b>153</b>	+ 3.4%
Days on Market Until Sale	67	<b>52</b>	- 22.4%	72	<b>75</b>	+ 4.2%
Median Sales Price*	\$92,597	<b>\$94,250</b>	+ 1.8%	\$90,500	<b>\$98,450</b>	+ 8.8%
Average Sales Price*	\$108,484	<b>\$108,414</b>	- 0.1%	\$96,942	<b>\$103,815</b>	+ 7.1%
Percent of List Price Received*	98.6%	<b>98.0%</b>	- 0.6%	96.1%	<b>97.1%</b>	+ 1.0%
Inventory of Homes for Sale	63	<b>57</b>	- 9.5%	—	—	—
Months Supply of Inventory	2.8	<b>2.6</b>	- 7.1%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	<b>1</b>	—	1	<b>1</b>	0.0%
Pending Sales	0	<b>0</b>	—	1	<b>0</b>	- 100.0%
Closed Sales	0	<b>0</b>	—	2	<b>0</b>	- 100.0%
Days on Market Until Sale	—	—	—	30	—	—
Median Sales Price*	—	—	—	\$117,000	—	—
Average Sales Price*	—	—	—	\$117,000	—	—
Percent of List Price Received*	—	—	—	92.5%	—	—
Inventory of Homes for Sale	0	<b>1</b>	—	—	—	—
Months Supply of Inventory	—	<b>1.0</b>	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

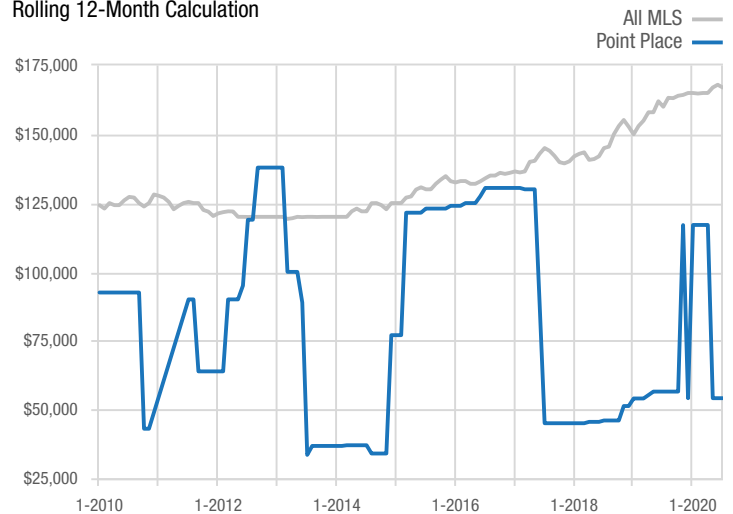
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

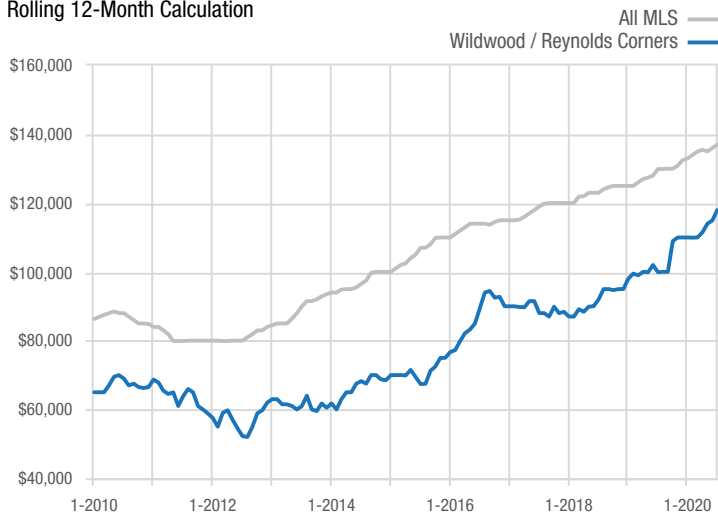
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	43	<b>36</b>	- 16.3%	291	<b>256</b>	- 12.0%
Pending Sales	34	<b>48</b>	+ 41.2%	228	<b>194</b>	- 14.9%
Closed Sales	38	<b>41</b>	+ 7.9%	221	<b>183</b>	- 17.2%
Days on Market Until Sale	62	<b>67</b>	+ 8.1%	75	<b>75</b>	0.0%
Median Sales Price*	\$101,450	<b>\$122,500</b>	+ 20.7%	\$103,000	<b>\$119,250</b>	+ 15.8%
Average Sales Price*	\$116,125	<b>\$142,236</b>	+ 22.5%	\$118,348	<b>\$130,996</b>	+ 10.7%
Percent of List Price Received*	99.5%	<b>101.2%</b>	+ 1.7%	98.0%	<b>99.0%</b>	+ 1.0%
Inventory of Homes for Sale	96	<b>78</b>	- 18.8%	—	—	—
Months Supply of Inventory	3.2	<b>2.7</b>	- 15.6%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	2	<b>9</b>	+ 350.0%	48	<b>44</b>	- 8.3%
Pending Sales	7	<b>6</b>	- 14.3%	43	<b>36</b>	- 16.3%
Closed Sales	9	<b>4</b>	- 55.6%	39	<b>34</b>	- 12.8%
Days on Market Until Sale	71	<b>165</b>	+ 132.4%	82	<b>82</b>	0.0%
Median Sales Price*	\$164,000	<b>\$155,750</b>	- 5.0%	\$100,000	<b>\$112,500</b>	+ 12.5%
Average Sales Price*	\$142,700	<b>\$144,500</b>	+ 1.3%	\$102,584	<b>\$120,316</b>	+ 17.3%
Percent of List Price Received*	93.3%	<b>96.8%</b>	+ 3.8%	94.8%	<b>97.2%</b>	+ 2.5%
Inventory of Homes for Sale	12	<b>16</b>	+ 33.3%	—	—	—
Months Supply of Inventory	1.8	<b>3.3</b>	+ 83.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

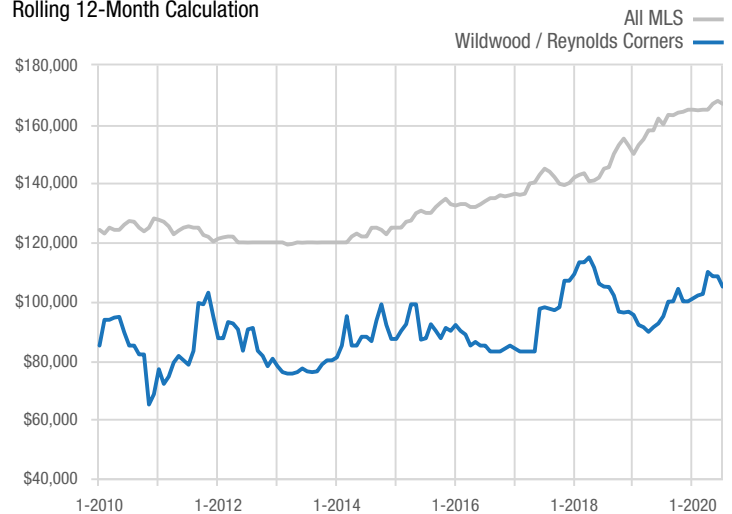
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

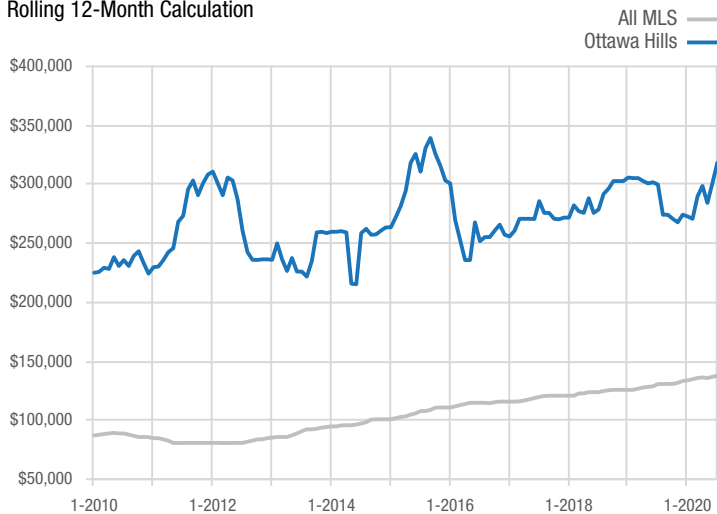
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	7	11	+ 57.1%	96	97	+ 1.0%
Pending Sales	11	17	+ 54.5%	64	58	- 9.4%
Closed Sales	9	18	+ 100.0%	61	57	- 6.6%
Days on Market Until Sale	98	85	- 13.3%	108	101	- 6.5%
Median Sales Price*	\$270,000	<b>\$334,500</b>	+ 23.9%	\$270,000	<b>\$349,000</b>	+ 29.3%
Average Sales Price*	\$325,100	<b>\$392,522</b>	+ 20.7%	\$329,475	<b>\$386,786</b>	+ 17.4%
Percent of List Price Received*	97.8%	<b>97.6%</b>	- 0.2%	97.3%	<b>96.3%</b>	- 1.0%
Inventory of Homes for Sale	51	38	- 25.5%	—	—	—
Months Supply of Inventory	5.9	5.4	- 8.5%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	3	3	0.0%	14	12	- 14.3%
Pending Sales	4	3	- 25.0%	12	8	- 33.3%
Closed Sales	4	3	- 25.0%	11	8	- 27.3%
Days on Market Until Sale	68	66	- 2.9%	139	107	- 23.0%
Median Sales Price*	\$76,750	<b>\$143,000</b>	+ 86.3%	\$79,375	<b>\$192,500</b>	+ 142.5%
Average Sales Price*	\$85,583	<b>\$129,300</b>	+ 51.1%	\$85,175	<b>\$198,050</b>	+ 132.5%
Percent of List Price Received*	94.8%	<b>95.5%</b>	+ 0.7%	96.6%	<b>93.2%</b>	- 3.5%
Inventory of Homes for Sale	6	4	- 33.3%	—	—	—
Months Supply of Inventory	2.8	2.5	- 10.7%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

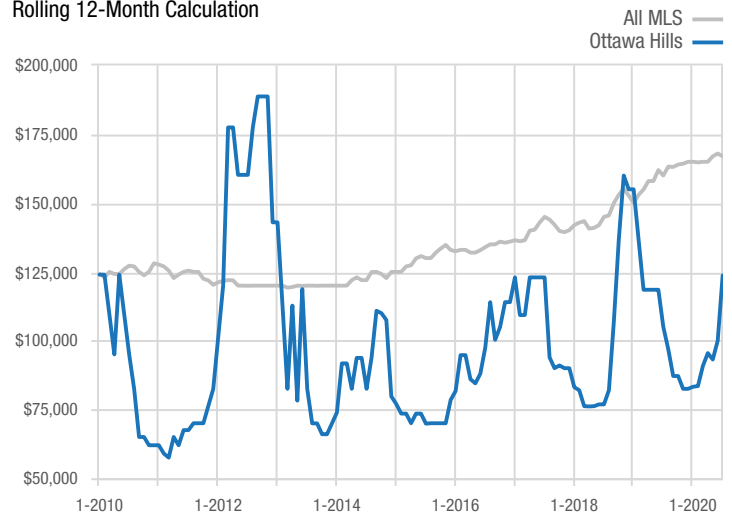
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

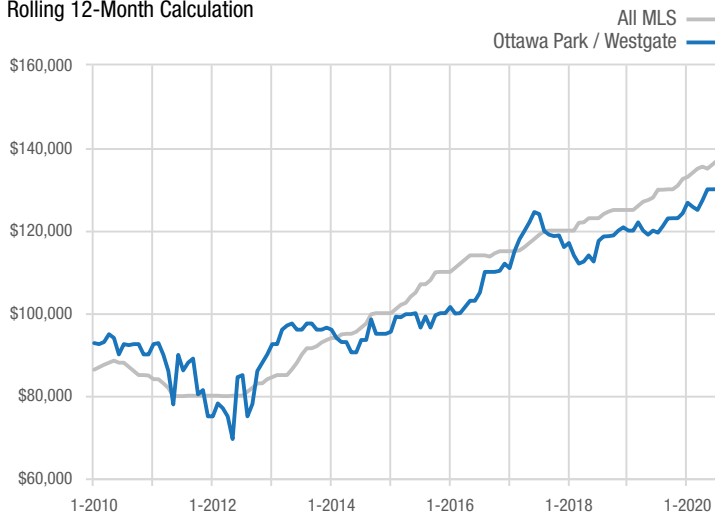
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	36	25	- 30.6%	195	163	- 16.4%
Pending Sales	19	29	+ 52.6%	159	144	- 9.4%
Closed Sales	18	26	+ 44.4%	157	138	- 12.1%
Days on Market Until Sale	51	62	+ 21.6%	77	80	+ 3.9%
Median Sales Price*	\$158,250	\$166,700	+ 5.3%	\$118,500	\$129,450	+ 9.2%
Average Sales Price*	\$153,989	\$160,662	+ 4.3%	\$124,288	\$132,597	+ 6.7%
Percent of List Price Received*	96.5%	98.6%	+ 2.2%	96.8%	98.1%	+ 1.3%
Inventory of Homes for Sale	67	36	- 46.3%	—	—	—
Months Supply of Inventory	3.0	1.7	- 43.3%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	1	2	+ 100.0%	5	4	- 20.0%
Pending Sales	1	2	+ 100.0%	6	4	- 33.3%
Closed Sales	1	2	+ 100.0%	6	3	- 50.0%
Days on Market Until Sale	51	18	- 64.7%	67	38	- 43.3%
Median Sales Price*	\$126,000	\$90,750	- 28.0%	\$120,750	\$66,500	- 44.9%
Average Sales Price*	\$126,000	\$90,750	- 28.0%	\$116,167	\$71,133	- 38.8%
Percent of List Price Received*	100.8%	95.9%	- 4.9%	96.9%	91.2%	- 5.9%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

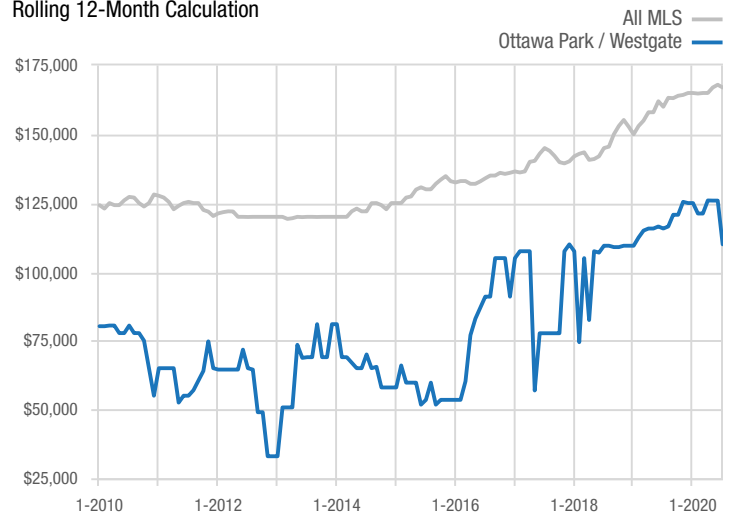
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Olde West End

MLS Area 18: 43610 and 43620

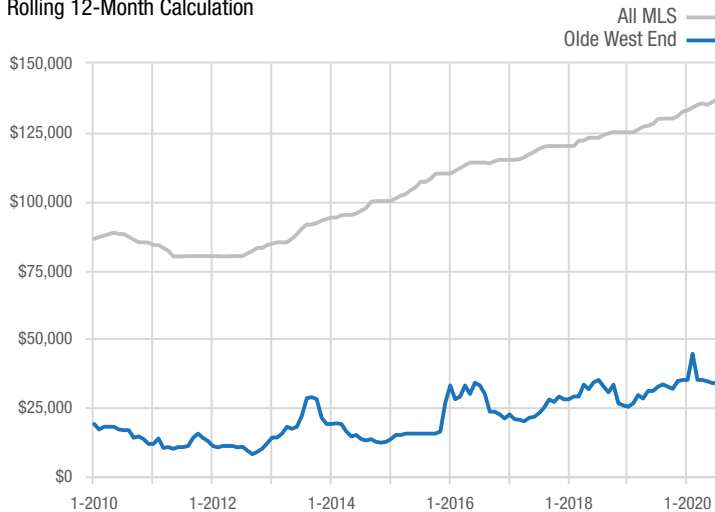
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	6	7	+ 16.7%	49	38	- 22.4%
Pending Sales	2	7	+ 250.0%	26	28	+ 7.7%
Closed Sales	1	7	+ 600.0%	26	28	+ 7.7%
Days on Market Until Sale	42	109	+ 159.5%	108	98	- 9.3%
Median Sales Price*	\$225,000	<b>\$56,500</b>	- 74.9%	\$44,500	<b>\$33,750</b>	- 24.2%
Average Sales Price*	\$225,000	<b>\$84,224</b>	- 62.6%	\$77,431	<b>\$64,462</b>	- 16.7%
Percent of List Price Received*	95.7%	<b>93.0%</b>	- 2.8%	91.7%	<b>91.1%</b>	- 0.7%
Inventory of Homes for Sale	31	23	- 25.8%	—	—	—
Months Supply of Inventory	7.2	4.4	- 38.9%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	2	4	+ 100.0%
Pending Sales	0	0	—	1	3	+ 200.0%
Closed Sales	0	0	—	3	3	0.0%
Days on Market Until Sale	—	—	—	119	64	- 46.2%
Median Sales Price*	—	—	—	\$78,000	<b>\$54,850</b>	- 29.7%
Average Sales Price*	—	—	—	\$72,000	<b>\$60,617</b>	- 15.8%
Percent of List Price Received*	—	—	—	88.3%	<b>96.2%</b>	+ 8.9%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.8	- 20.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

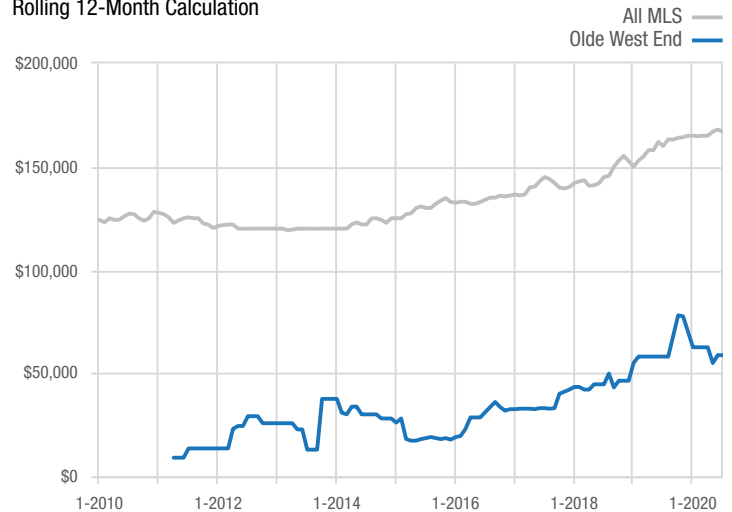
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Olde North End

MLS Area 19: 43608

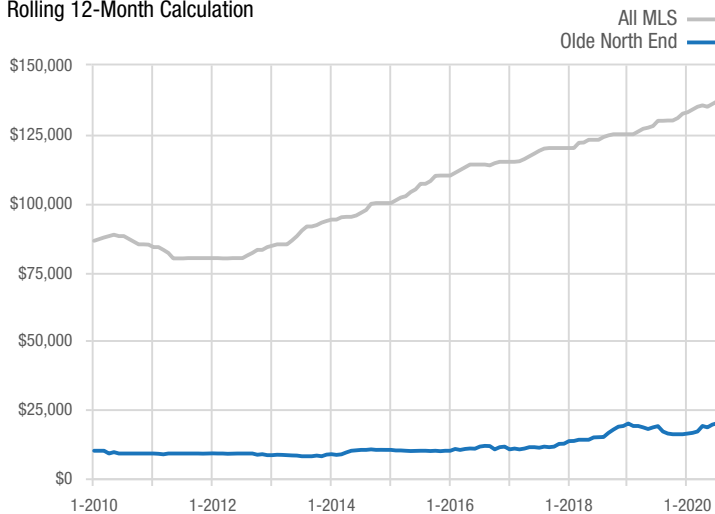
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	13	11	- 15.4%	104	70	- 32.7%
Pending Sales	6	13	+ 116.7%	63	49	- 22.2%
Closed Sales	8	9	+ 12.5%	63	45	- 28.6%
Days on Market Until Sale	83	94	+ 13.3%	72	101	+ 40.3%
Median Sales Price*	\$20,500	<b>\$26,000</b>	+ 26.8%	\$16,250	<b>\$21,000</b>	+ 29.2%
Average Sales Price*	\$20,963	<b>\$31,629</b>	+ 50.9%	\$19,484	<b>\$23,608</b>	+ 21.2%
Percent of List Price Received*	74.8%	<b>89.1%</b>	+ 19.1%	85.7%	<b>92.2%</b>	+ 7.6%
Inventory of Homes for Sale	31	28	- 9.7%	—	—	—
Months Supply of Inventory	3.4	4.3	+ 26.5%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

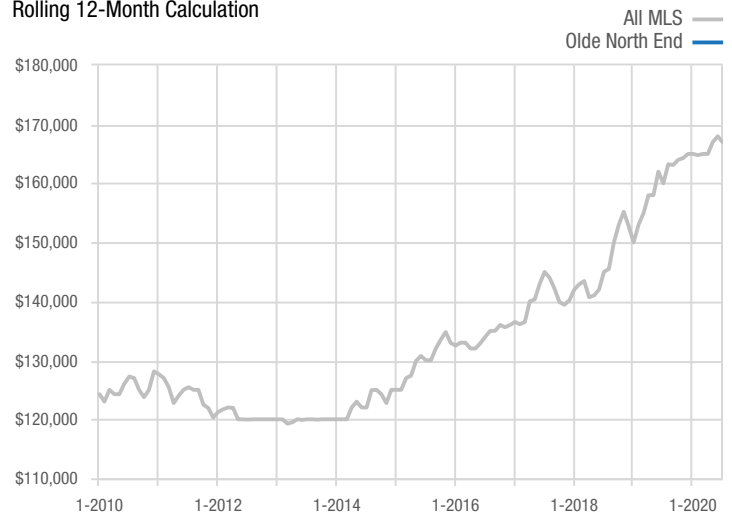
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Towne Centre

MLS Area 20: 43604

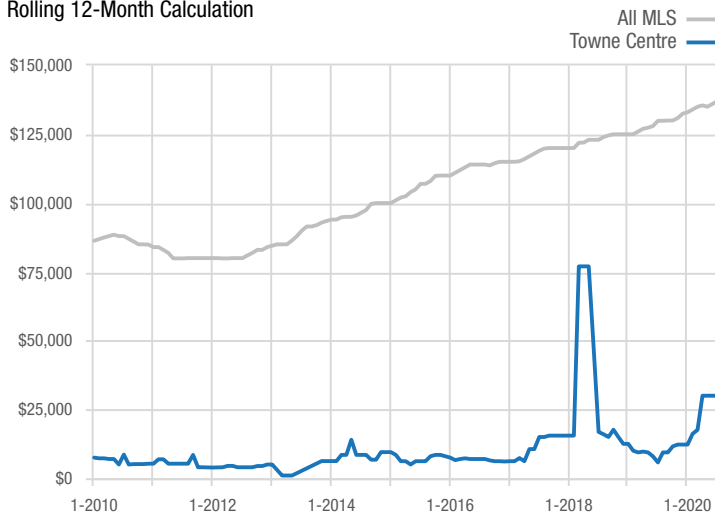
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	4	0	- 100.0%	16	6	- 62.5%
Pending Sales	0	1	—	6	8	+ 33.3%
Closed Sales	1	1	0.0%	6	8	+ 33.3%
Days on Market Until Sale	99	135	+ 36.4%	65	165	+ 153.8%
Median Sales Price*	\$12,250	<b>\$14,000</b>	+ 14.3%	\$9,050	<b>\$30,250</b>	+ 234.3%
Average Sales Price*	\$12,250	<b>\$14,000</b>	+ 14.3%	\$8,469	<b>\$41,406</b>	+ 388.9%
Percent of List Price Received*	77.0%	<b>93.3%</b>	+ 21.2%	80.9%	<b>85.2%</b>	+ 5.3%
Inventory of Homes for Sale	8	3	- 62.5%	—	—	—
Months Supply of Inventory	5.6	1.6	- 71.4%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	—	11	5	- 54.5%
Pending Sales	4	1	- 75.0%	16	3	- 81.3%
Closed Sales	3	1	- 66.7%	15	4	- 73.3%
Days on Market Until Sale	147	55	- 62.6%	101	56	- 44.6%
Median Sales Price*	\$160,000	<b>\$230,000</b>	+ 43.8%	\$190,000	<b>\$210,000</b>	+ 10.5%
Average Sales Price*	\$172,500	<b>\$230,000</b>	+ 33.3%	\$191,776	<b>\$214,500</b>	+ 11.8%
Percent of List Price Received*	97.5%	<b>97.9%</b>	+ 0.4%	97.8%	<b>94.2%</b>	- 3.7%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	1.3	1.1	- 15.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

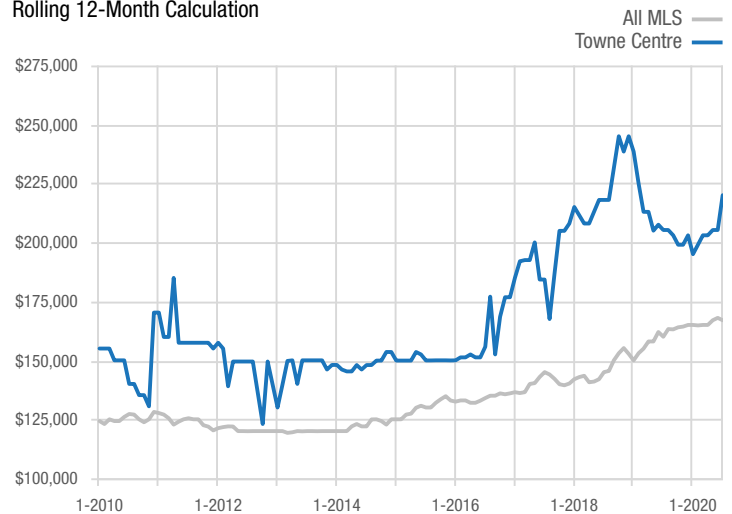
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Scott Park

MLS Area 21: 43607

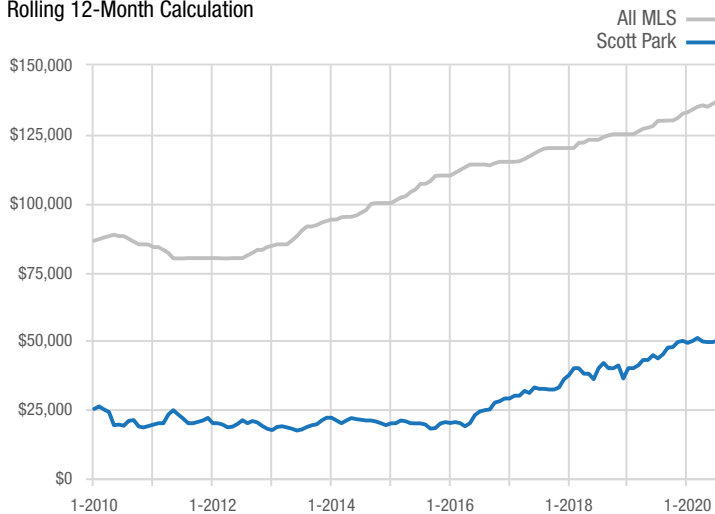
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	23	10	- 56.5%	122	88	- 27.9%
Pending Sales	18	11	- 38.9%	100	68	- 32.0%
Closed Sales	14	13	- 7.1%	100	64	- 36.0%
Days on Market Until Sale	113	51	- 54.9%	94	70	- 25.5%
Median Sales Price*	\$48,900	<b>\$57,450</b>	+ 17.5%	\$49,900	<b>\$46,000</b>	- 7.8%
Average Sales Price*	\$54,285	<b>\$69,358</b>	+ 27.8%	\$53,125	<b>\$60,034</b>	+ 13.0%
Percent of List Price Received*	95.4%	<b>102.3%</b>	+ 7.2%	92.6%	<b>93.5%</b>	+ 1.0%
Inventory of Homes for Sale	45	28	- 37.8%	—	—	—
Months Supply of Inventory	3.1	2.5	- 19.4%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

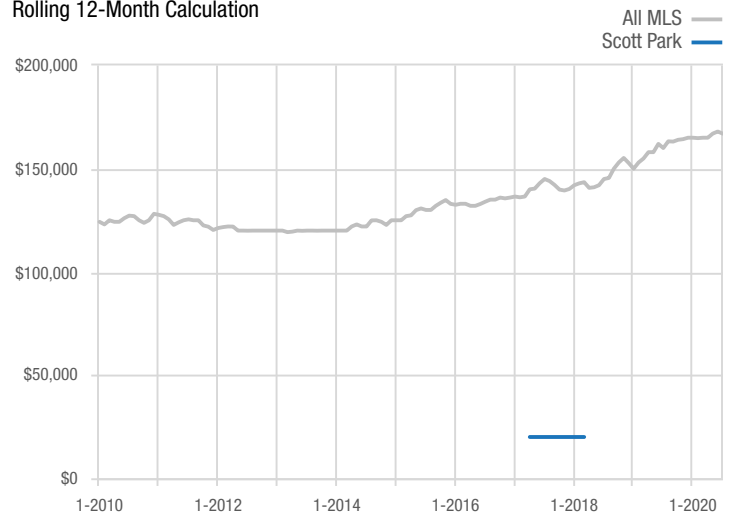
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Olde South End

MLS Area 22: 43609

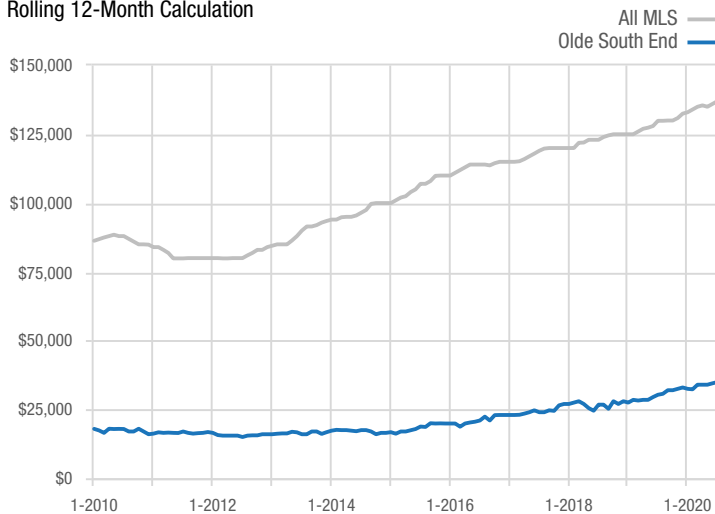
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	14	<b>24</b>	+ 71.4%	166	<b>133</b>	- 19.9%
Pending Sales	17	<b>20</b>	+ 17.6%	118	<b>113</b>	- 4.2%
Closed Sales	20	<b>22</b>	+ 10.0%	123	<b>109</b>	- 11.4%
Days on Market Until Sale	79	<b>70</b>	- 11.4%	66	<b>81</b>	+ 22.7%
Median Sales Price*	\$40,000	<b>\$49,000</b>	+ 22.5%	\$32,150	<b>\$35,500</b>	+ 10.4%
Average Sales Price*	\$38,826	<b>\$42,103</b>	+ 8.4%	\$33,899	<b>\$38,488</b>	+ 13.5%
Percent of List Price Received*	96.5%	<b>94.7%</b>	- 1.9%	92.8%	<b>91.5%</b>	- 1.4%
Inventory of Homes for Sale	53	<b>37</b>	- 30.2%	—	—	—
Months Supply of Inventory	2.8	<b>2.5</b>	- 10.7%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	2	<b>0</b>	- 100.0%
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	<b>0</b>	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

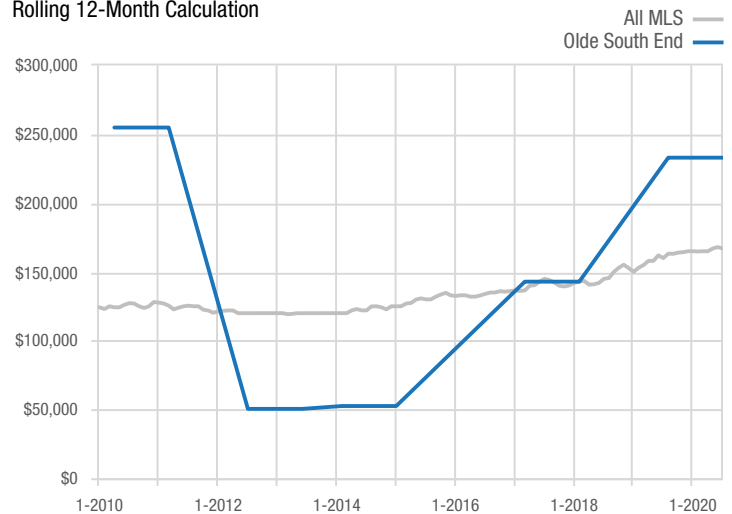
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Heatherdowns Blvd / River Rd

MLS Area 23: 43614

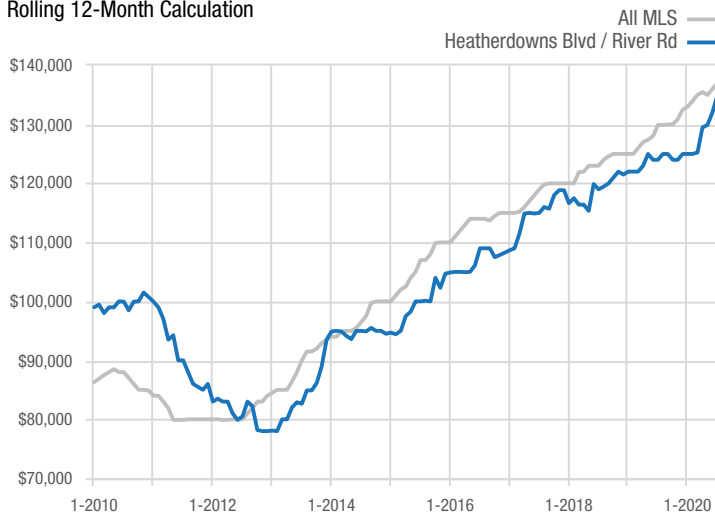
Single Family	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	58	41	- 29.3%	319	300	- 6.0%
Pending Sales	43	53	+ 23.3%	244	271	+ 11.1%
Closed Sales	42	53	+ 26.2%	234	259	+ 10.7%
Days on Market Until Sale	75	55	- 26.7%	78	78	0.0%
Median Sales Price*	\$123,000	<b>\$145,450</b>	+ 18.3%	\$124,000	<b>\$138,000</b>	+ 11.3%
Average Sales Price*	\$122,951	<b>\$162,941</b>	+ 32.5%	\$126,818	<b>\$148,063</b>	+ 16.8%
Percent of List Price Received*	98.0%	<b>100.7%</b>	+ 2.8%	98.2%	<b>98.8%</b>	+ 0.6%
Inventory of Homes for Sale	124	82	- 33.9%	—	—	—
Months Supply of Inventory	3.6	2.2	- 38.9%	—	—	—

Condo-Villa	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	9	5	- 44.4%	49	29	- 40.8%
Pending Sales	3	6	+ 100.0%	33	23	- 30.3%
Closed Sales	8	6	- 25.0%	32	23	- 28.1%
Days on Market Until Sale	111	103	- 7.2%	90	79	- 12.2%
Median Sales Price*	\$104,250	<b>\$118,500</b>	+ 13.7%	\$90,500	<b>\$125,000</b>	+ 38.1%
Average Sales Price*	\$104,738	<b>\$109,233</b>	+ 4.3%	\$92,091	<b>\$126,902</b>	+ 37.8%
Percent of List Price Received*	90.8%	<b>98.7%</b>	+ 8.7%	93.6%	<b>97.4%</b>	+ 4.1%
Inventory of Homes for Sale	20	12	- 40.0%	—	—	—
Months Supply of Inventory	4.1	3.5	- 14.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

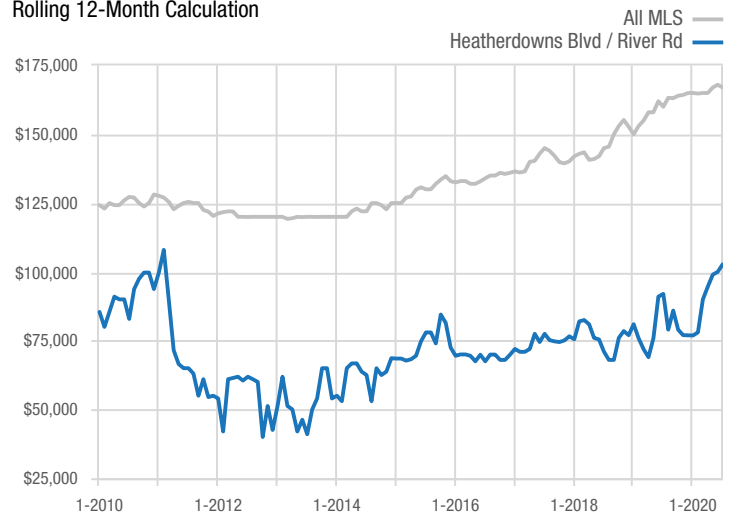
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## East River

MLS Area 24: 43605

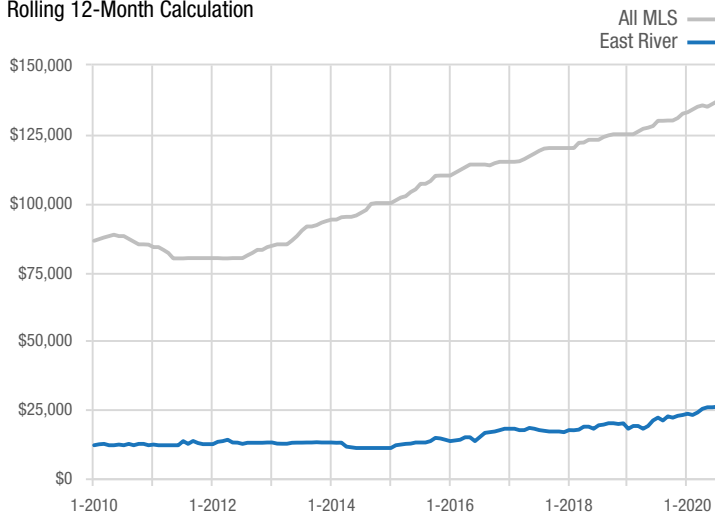
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	14	20	+ 42.9%	129	96	- 25.6%
Pending Sales	10	24	+ 140.0%	93	92	- 1.1%
Closed Sales	9	16	+ 77.8%	98	82	- 16.3%
Days on Market Until Sale	43	85	+ 97.7%	77	96	+ 24.7%
Median Sales Price*	\$22,040	\$39,450	+ 79.0%	\$21,000	\$27,000	+ 28.6%
Average Sales Price*	\$28,871	\$39,236	+ 35.9%	\$26,389	\$31,232	+ 18.4%
Percent of List Price Received*	85.8%	94.8%	+ 10.5%	90.0%	94.1%	+ 4.6%
Inventory of Homes for Sale	53	26	- 50.9%	—	—	—
Months Supply of Inventory	3.6	1.8	- 50.0%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

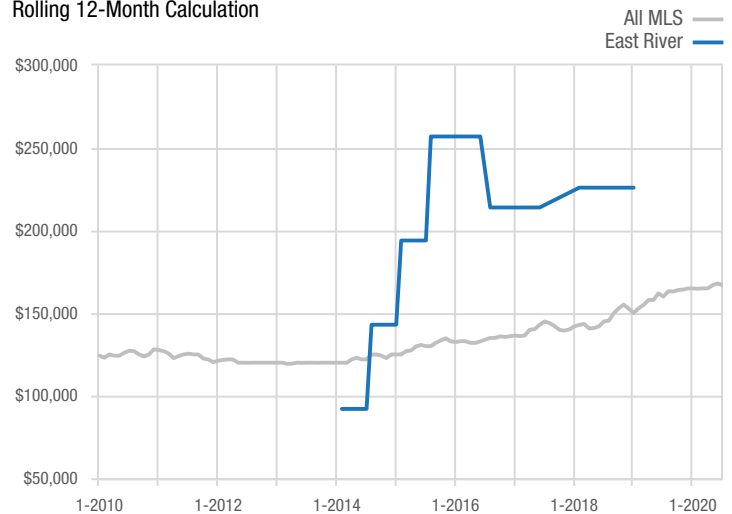
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Oregon

MLS Area 25: 43616

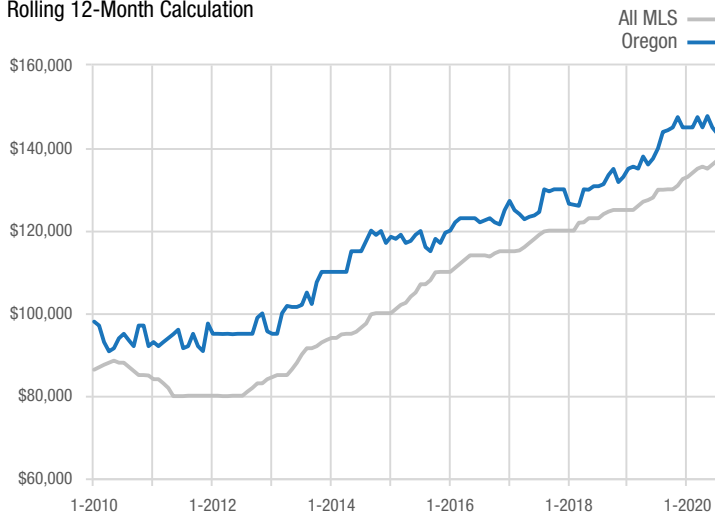
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	28	23	- 17.9%	181	167	- 7.7%
Pending Sales	28	30	+ 7.1%	150	157	+ 4.7%
Closed Sales	28	28	0.0%	142	152	+ 7.0%
Days on Market Until Sale	77	87	+ 13.0%	82	87	+ 6.1%
Median Sales Price*	\$170,500	<b>\$142,100</b>	- 16.7%	\$144,875	<b>\$139,900</b>	- 3.4%
Average Sales Price*	\$174,084	<b>\$154,410</b>	- 11.3%	\$159,557	<b>\$159,024</b>	- 0.3%
Percent of List Price Received*	98.4%	<b>97.9%</b>	- 0.5%	98.2%	<b>98.8%</b>	+ 0.6%
Inventory of Homes for Sale	71	48	- 32.4%	—	—	—
Months Supply of Inventory	3.5	2.1	- 40.0%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	—	4	4	0.0%
Pending Sales	0	1	—	2	4	+ 100.0%
Closed Sales	0	0	—	2	3	+ 50.0%
Days on Market Until Sale	—	—	—	32	112	+ 250.0%
Median Sales Price*	—	—	—	\$227,950	<b>\$133,000</b>	- 41.7%
Average Sales Price*	—	—	—	\$227,950	<b>\$142,633</b>	- 37.4%
Percent of List Price Received*	—	—	—	99.4%	<b>97.0%</b>	- 2.4%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	2.0	0.7	- 65.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

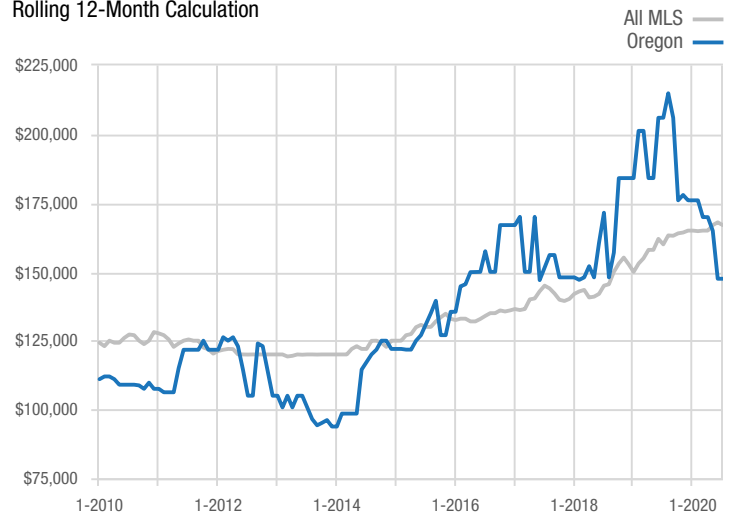
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	2	2	0.0%	9	16	+ 77.8%
Pending Sales	0	4	—	9	13	+ 44.4%
Closed Sales	1	2	+ 100.0%	9	11	+ 22.2%
Days on Market Until Sale	115	50	- 56.5%	84	73	- 13.1%
Median Sales Price*	\$234,900	<b>\$94,600</b>	- 59.7%	\$175,000	<b>\$102,000</b>	- 41.7%
Average Sales Price*	\$234,900	<b>\$94,600</b>	- 59.7%	\$164,267	<b>\$139,773</b>	- 14.9%
Percent of List Price Received*	97.9%	<b>93.9%</b>	- 4.1%	92.4%	<b>98.7%</b>	+ 6.8%
Inventory of Homes for Sale	7	5	- 28.6%	—	—	—
Months Supply of Inventory	2.4	2.4	0.0%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

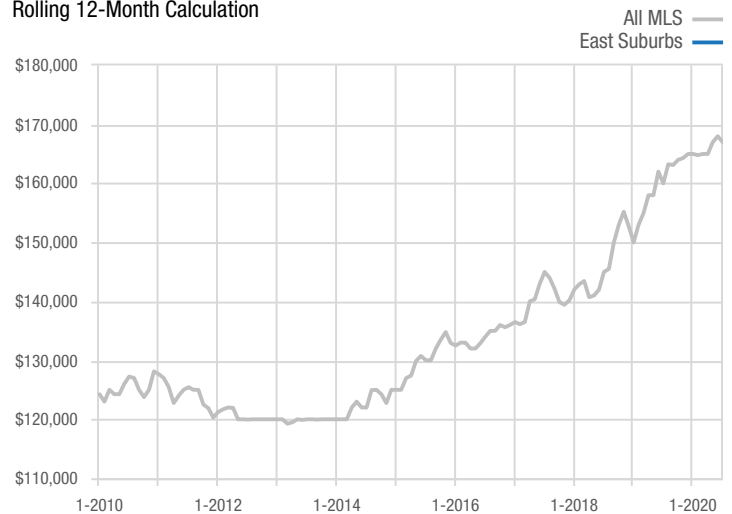
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Perrysburg / Perrysburg Twp

MLS Area 53: 43551

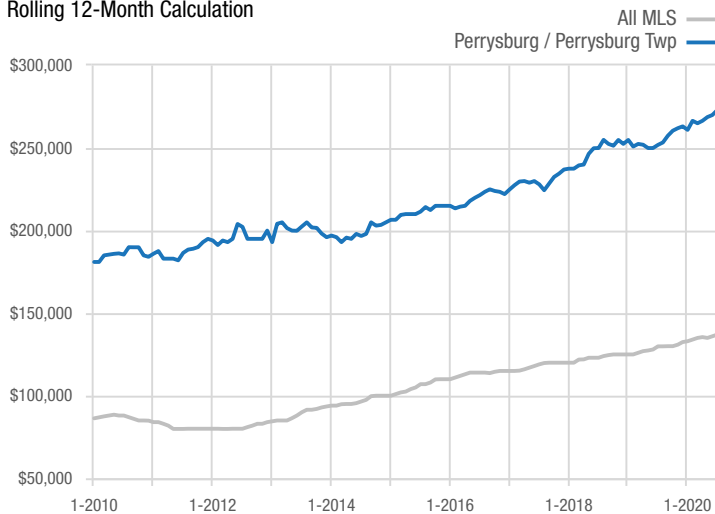
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	59	<b>51</b>	- 13.6%	467	<b>407</b>	- 12.8%
Pending Sales	63	<b>70</b>	+ 11.1%	351	<b>315</b>	- 10.3%
Closed Sales	65	<b>68</b>	+ 4.6%	335	<b>305</b>	- 9.0%
Days on Market Until Sale	79	<b>76</b>	- 3.8%	90	<b>89</b>	- 1.1%
Median Sales Price*	\$256,000	<b>\$272,500</b>	+ 6.4%	\$254,250	<b>\$270,750</b>	+ 6.5%
Average Sales Price*	\$302,634	<b>\$297,865</b>	- 1.6%	\$291,776	<b>\$296,129</b>	+ 1.5%
Percent of List Price Received*	98.5%	<b>99.7%</b>	+ 1.2%	98.6%	<b>98.8%</b>	+ 0.2%
Inventory of Homes for Sale	177	<b>139</b>	- 21.5%	—	—	—
Months Supply of Inventory	3.8	<b>3.2</b>	- 15.8%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	7	<b>11</b>	+ 57.1%	60	<b>69</b>	+ 15.0%
Pending Sales	2	<b>6</b>	+ 200.0%	51	<b>55</b>	+ 7.8%
Closed Sales	7	<b>10</b>	+ 42.9%	51	<b>56</b>	+ 9.8%
Days on Market Until Sale	64	<b>96</b>	+ 50.0%	70	<b>79</b>	+ 12.9%
Median Sales Price*	\$210,000	<b>\$157,500</b>	- 25.0%	\$202,500	<b>\$199,500</b>	- 1.5%
Average Sales Price*	\$205,689	<b>\$178,680</b>	- 13.1%	\$214,576	<b>\$198,536</b>	- 7.5%
Percent of List Price Received*	97.9%	<b>98.3%</b>	+ 0.4%	96.5%	<b>97.8%</b>	+ 1.3%
Inventory of Homes for Sale	19	<b>21</b>	+ 10.5%	—	—	—
Months Supply of Inventory	3.3	<b>3.3</b>	0.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

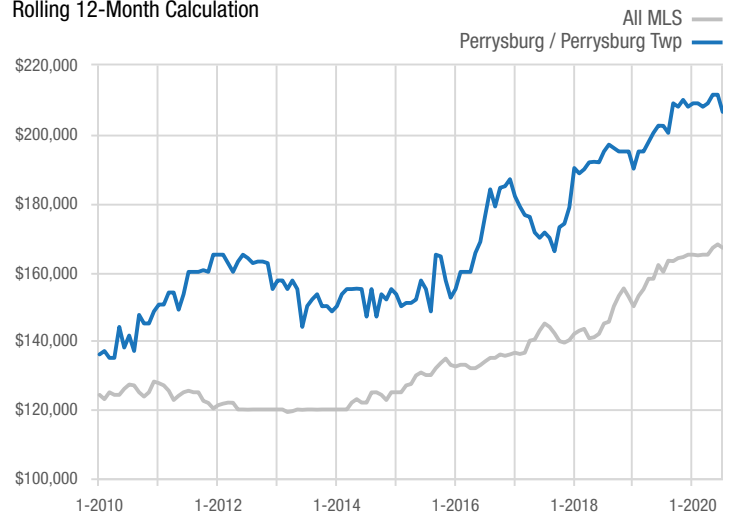
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

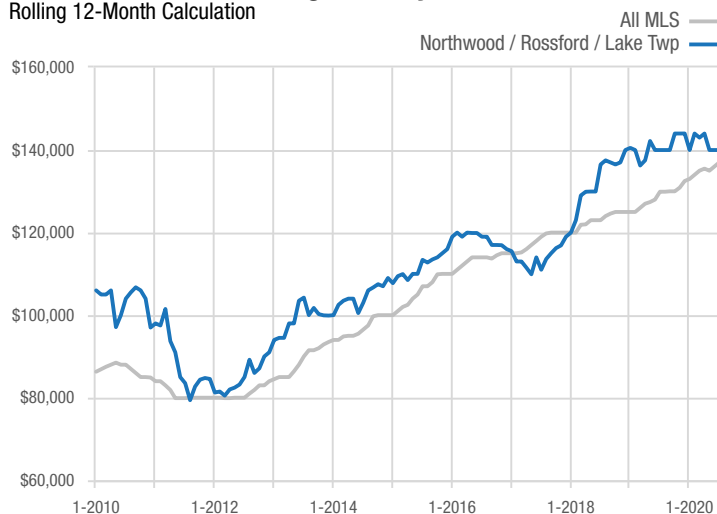
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	37	16	- 56.8%	191	180	- 5.8%
Pending Sales	33	29	- 12.1%	168	156	- 7.1%
Closed Sales	29	30	+ 3.4%	167	153	- 8.4%
Days on Market Until Sale	71	67	- 5.6%	85	77	- 9.4%
Median Sales Price*	\$145,175	<b>\$152,500</b>	+ 5.0%	\$146,450	<b>\$140,000</b>	- 4.4%
Average Sales Price*	\$149,975	<b>\$160,602</b>	+ 7.1%	\$157,371	<b>\$152,106</b>	- 3.3%
Percent of List Price Received*	99.2%	<b>100.4%</b>	+ 1.2%	98.5%	<b>99.3%</b>	+ 0.8%
Inventory of Homes for Sale	61	50	- 18.0%	—	—	—
Months Supply of Inventory	2.4	2.3	- 4.2%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	1	0	- 100.0%	10	4	- 60.0%
Pending Sales	2	0	- 100.0%	7	3	- 57.1%
Closed Sales	3	0	- 100.0%	7	3	- 57.1%
Days on Market Until Sale	81	—	—	71	30	- 57.7%
Median Sales Price*	\$49,700	—	—	\$199,000	<b>\$43,900</b>	- 77.9%
Average Sales Price*	\$111,400	—	—	\$148,386	<b>\$43,133</b>	- 70.9%
Percent of List Price Received*	99.3%	—	—	98.2%	<b>103.0%</b>	+ 4.9%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	1.1	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

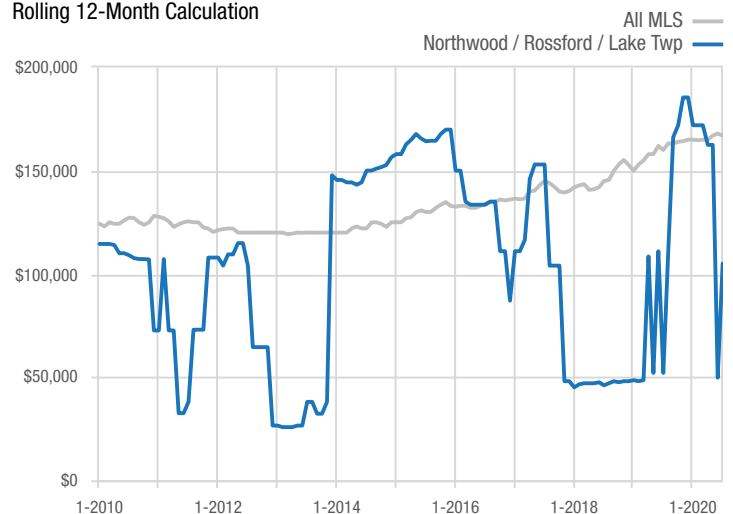
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Bowling Green

MLS Area 55: 43402

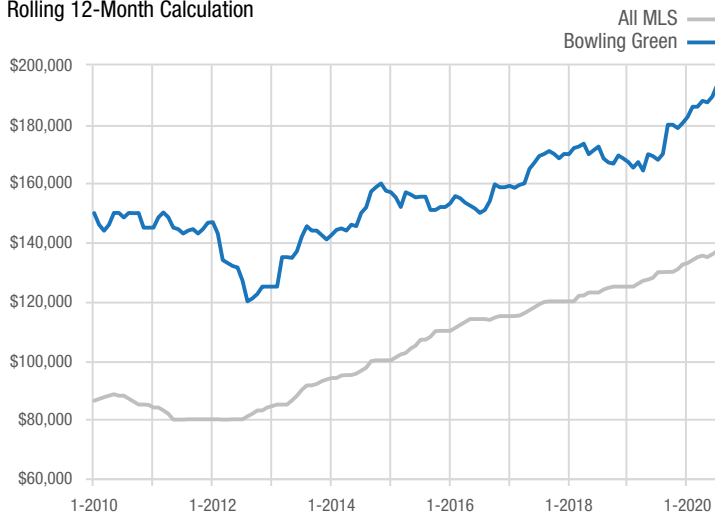
Single Family	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	19	24	+ 26.3%	141	111	- 21.3%
Pending Sales	24	17	- 29.2%	123	104	- 15.4%
Closed Sales	26	20	- 23.1%	122	102	- 16.4%
Days on Market Until Sale	54	64	+ 18.5%	73	71	- 2.7%
Median Sales Price*	\$169,400	<b>\$220,000</b>	+ 29.9%	\$170,950	<b>\$196,000</b>	+ 14.7%
Average Sales Price*	\$196,700	<b>\$220,960</b>	+ 12.3%	\$192,928	<b>\$202,931</b>	+ 5.2%
Percent of List Price Received*	98.1%	<b>101.1%</b>	+ 3.1%	98.2%	<b>98.8%</b>	+ 0.6%
Inventory of Homes for Sale	43	34	- 20.9%	—	—	—
Months Supply of Inventory	2.4	2.1	- 12.5%	—	—	—

Condo-Villa	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	2	9	+ 350.0%	13	25	+ 92.3%
Pending Sales	3	5	+ 66.7%	9	17	+ 88.9%
Closed Sales	3	3	0.0%	9	14	+ 55.6%
Days on Market Until Sale	22	64	+ 190.9%	32	82	+ 156.3%
Median Sales Price*	\$137,500	<b>\$152,000</b>	+ 10.5%	\$137,500	<b>\$171,000</b>	+ 24.4%
Average Sales Price*	\$138,467	<b>\$151,300</b>	+ 9.3%	\$158,456	<b>\$188,200</b>	+ 18.8%
Percent of List Price Received*	98.4%	<b>101.1%</b>	+ 2.7%	99.2%	<b>98.9%</b>	- 0.3%
Inventory of Homes for Sale	6	10	+ 66.7%	—	—	—
Months Supply of Inventory	2.5	4.6	+ 84.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

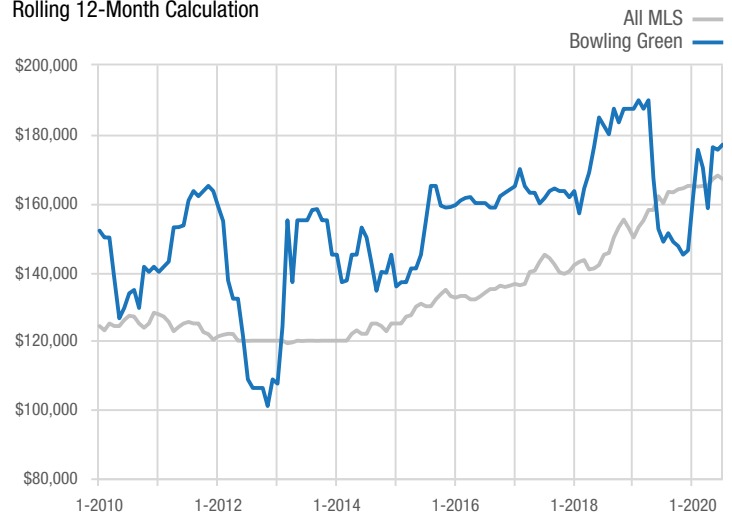
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Wood County NE

MLS Area 56: North of US 6, East of SR 25, excluding MLS Areas 53, 54 and 55

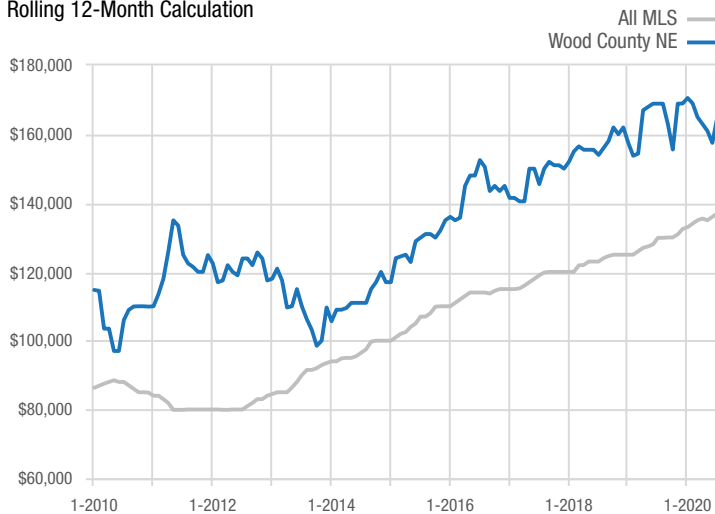
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	7	8	+ 14.3%	60	40	- 33.3%
Pending Sales	6	10	+ 66.7%	39	44	+ 12.8%
Closed Sales	8	9	+ 12.5%	37	43	+ 16.2%
Days on Market Until Sale	62	79	+ 27.4%	65	105	+ 61.5%
Median Sales Price*	\$140,500	<b>\$180,000</b>	+ 28.1%	\$175,000	<b>\$170,000</b>	- 2.9%
Average Sales Price*	\$140,181	<b>\$214,629</b>	+ 53.1%	\$179,425	<b>\$164,822</b>	- 8.1%
Percent of List Price Received*	95.5%	<b>98.3%</b>	+ 2.9%	97.0%	<b>97.4%</b>	+ 0.4%
Inventory of Homes for Sale	21	14	- 33.3%	—	—	—
Months Supply of Inventory	3.7	2.5	- 32.4%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	39	—
Median Sales Price*	—	—	—	—	<b>\$125,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$125,000</b>	—
Percent of List Price Received*	—	—	—	—	<b>100.0%</b>	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

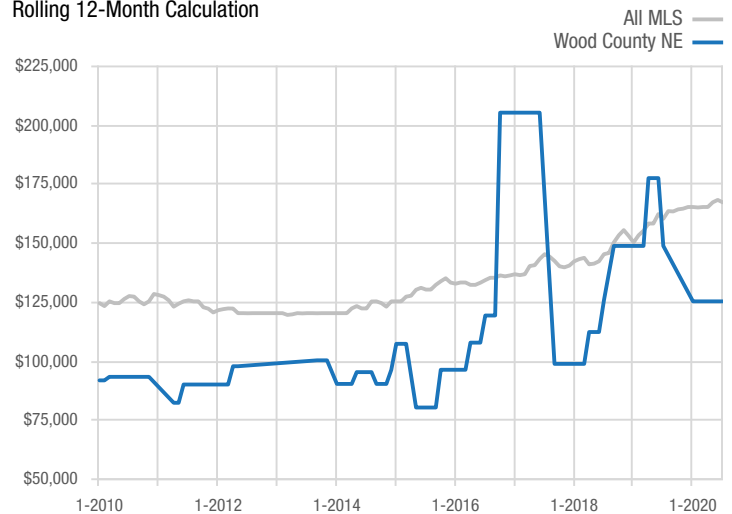
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Wood County NW

MLS Area 51: North of US 6, West of SR 25, excluding MLS Areas 53 and 55

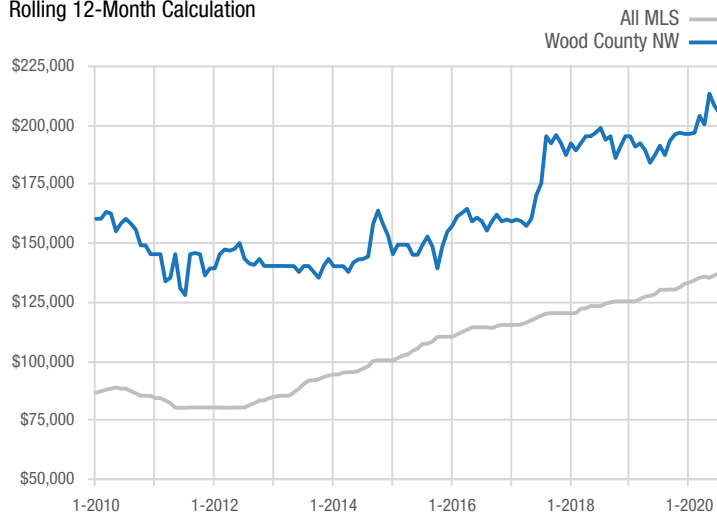
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	17	10	- 41.2%	73	57	- 21.9%
Pending Sales	10	10	0.0%	54	45	- 16.7%
Closed Sales	9	12	+ 33.3%	55	44	- 20.0%
Days on Market Until Sale	75	57	- 24.0%	88	78	- 11.4%
Median Sales Price*	\$268,000	<b>\$201,023</b>	- 25.0%	\$193,000	<b>\$211,023</b>	+ 9.3%
Average Sales Price*	\$234,329	<b>\$230,270</b>	- 1.7%	\$205,707	<b>\$217,673</b>	+ 5.8%
Percent of List Price Received*	99.3%	<b>108.4%</b>	+ 9.2%	98.6%	<b>101.2%</b>	+ 2.6%
Inventory of Homes for Sale	30	21	- 30.0%	—	—	—
Months Supply of Inventory	4.3	3.0	- 30.2%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	—	3	0	- 100.0%
Pending Sales	0	0	—	2	1	- 50.0%
Closed Sales	0	0	—	2	1	- 50.0%
Days on Market Until Sale	—	—	—	32	125	+ 290.6%
Median Sales Price*	—	—	—	\$115,000	<b>\$116,000</b>	+ 0.9%
Average Sales Price*	—	—	—	\$115,000	<b>\$116,000</b>	+ 0.9%
Percent of List Price Received*	—	—	—	91.0%	<b>85.9%</b>	- 5.6%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

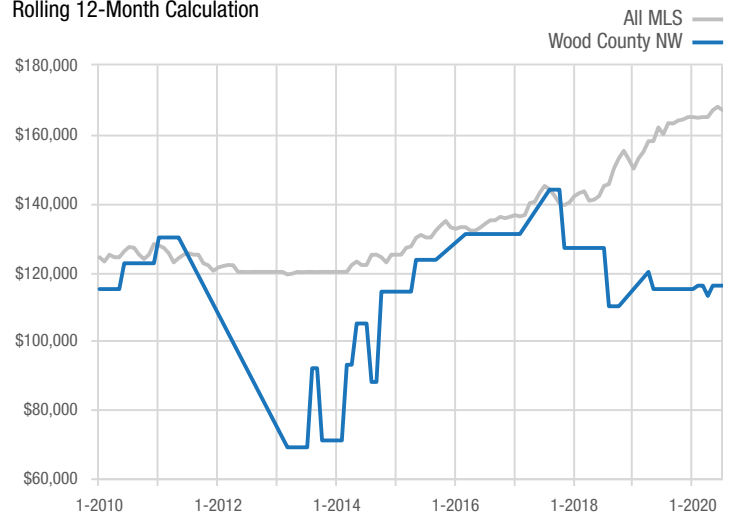
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Wood County SE

MLS Area 57: South of US 6, East of SR 25

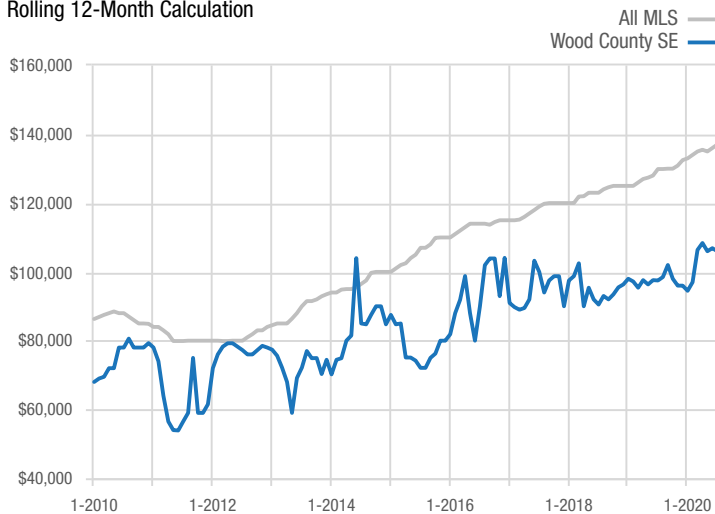
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	10	8	- 20.0%	52	43	- 17.3%
Pending Sales	7	9	+ 28.6%	39	35	- 10.3%
Closed Sales	8	9	+ 12.5%	40	34	- 15.0%
Days on Market Until Sale	78	66	- 15.4%	93	80	- 14.0%
Median Sales Price*	\$90,000	<b>\$67,000</b>	- 25.6%	\$91,299	<b>\$105,000</b>	+ 15.0%
Average Sales Price*	\$100,075	<b>\$96,556</b>	- 3.5%	\$101,581	<b>\$129,678</b>	+ 27.7%
Percent of List Price Received*	92.9%	<b>99.5%</b>	+ 7.1%	93.2%	<b>98.2%</b>	+ 5.4%
Inventory of Homes for Sale	21	11	- 47.6%	—	—	—
Months Supply of Inventory	4.1	2.1	- 48.8%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	123	—	—
Median Sales Price*	—	—	—	\$85,000	—	—
Average Sales Price*	—	—	—	\$85,000	—	—
Percent of List Price Received*	—	—	—	94.4%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

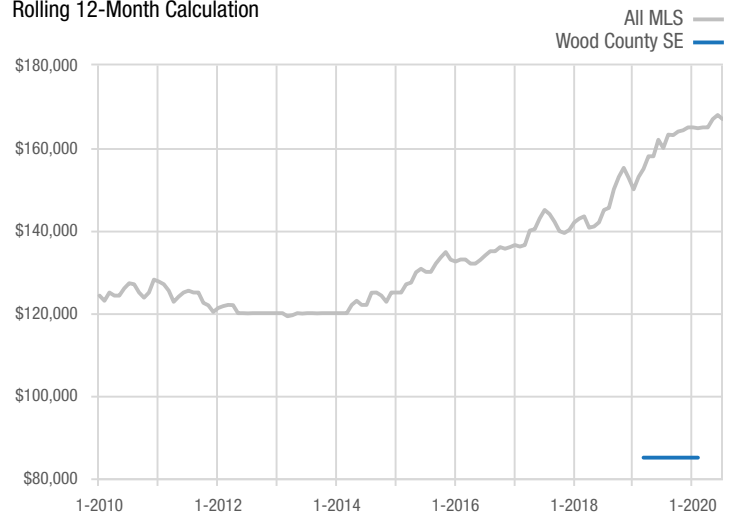
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2020

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Wood County SW

MLS Area 52: South of US 6, West of SR 25

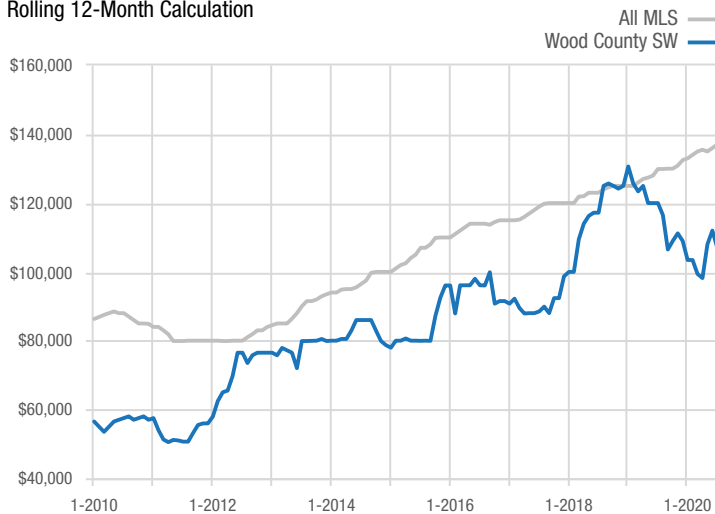
Single Family	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	7	<b>11</b>	+ 57.1%	46	<b>51</b>	+ 10.9%
Pending Sales	7	<b>7</b>	0.0%	32	<b>41</b>	+ 28.1%
Closed Sales	8	<b>11</b>	+ 37.5%	32	<b>41</b>	+ 28.1%
Days on Market Until Sale	50	<b>94</b>	+ 88.0%	76	<b>88</b>	+ 15.8%
Median Sales Price*	\$122,000	<b>\$112,000</b>	- 8.2%	\$118,000	<b>\$112,000</b>	- 5.1%
Average Sales Price*	\$126,700	<b>\$122,405</b>	- 3.4%	\$118,056	<b>\$114,290</b>	- 3.2%
Percent of List Price Received*	96.7%	<b>96.5%</b>	- 0.2%	97.6%	<b>98.7%</b>	+ 1.1%
Inventory of Homes for Sale	17	<b>15</b>	- 11.8%	—	—	—
Months Supply of Inventory	2.8	<b>2.6</b>	- 7.1%	—	—	—

Condo-Villa	July			Year to Date		
	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

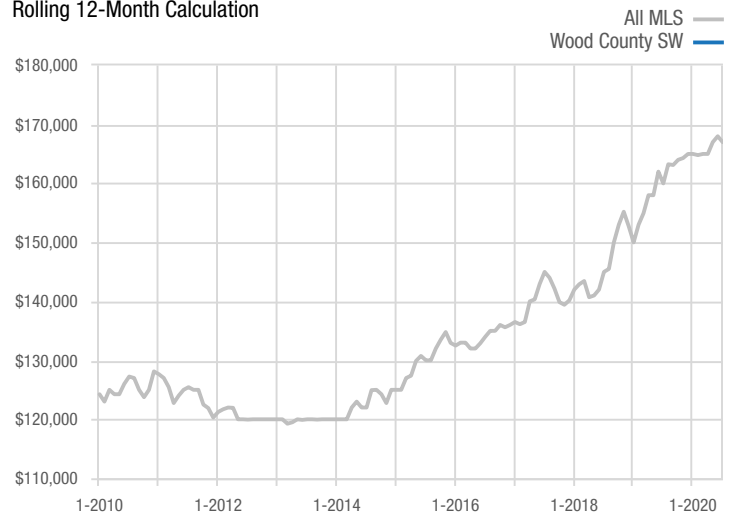
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.