

## Local Market Update – July 2021

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## Lucas and Upper Wood County

Lucas County, Perrysburg, Northwood, Rossford & Lake Twp.

The White House recently announced additional measures to help struggling homeowners avoid foreclosure as they exit forbearance, including loan modifications and payment reductions. Borrowers with federally backed mortgages can lock in lower interest rates and extend the length of their mortgages. For borrowers who can't resume their monthly mortgage, HUD will offer lenders the ability to provide all eligible borrowers with a 25% principal and interest reduction.

The National Association of REALTORS® reported inventory of homes for sale nationwide rose slightly in June as more sellers list their homes, hoping to take advantage of record-high sales prices across the country. Even with renewed home seller interest, inventory overall remains 18.8% lower than a year ago, according to NAR.

Single Family Key Metrics	July			Year to Date		
	2020	2021	% Change	Thru 7 2020	Thru 7 2021	% Change
New Listings	697	<b>812</b>	+16.5%	4,285	<b>4,679</b>	+9.2%
Closed Sales	697	<b>643</b>	-7.8%	3,362	<b>3,765</b>	+12.0%
Days on Market	70	<b>53</b>	-24.3%	82	<b>62</b>	-24.4%
SP\$/SqFt	\$97.38	<b>\$108.89</b>	+11.8%	\$90.62	<b>\$102.74</b>	+13.4%
Median Sales Price*	\$155,000	<b>\$163,000</b>	+5.2%	\$140,500	<b>\$154,000</b>	+9.6%
Average Sales Price*	\$180,901	<b>\$200,301</b>	+10.7%	\$169,807	<b>\$189,424</b>	+11.6%
Percent of List Price Received*	100.0%	<b>101.0%</b>	+1%	97.7%	<b>100.0%</b>	+2.4%
Months Supply of Inventory	2	<b>3</b>	+50.0%	---	---	---
Total Volume	\$126,088,135	<b>\$128,793,254</b>	+2.1%	\$570,552,000	<b>\$712,803,134</b>	+24.9%

Condo Key Metrics	July			Year to Date		
	2020	2021	% Change	Thru 7 2020	Thru 7 2021	% Change
New Listings	82	<b>56</b>	-31.7%	423	<b>374</b>	-11.6%
Closed Sales	60	<b>54</b>	-10.0%	294	<b>324</b>	+10.2%
Days on Market	106	<b>70</b>	-34.0%	85	<b>80</b>	-5.9%
SP\$/SqFt	\$105.32	<b>\$114.78</b>	+9.0%	\$107.46	<b>\$117.79</b>	+9.6%
Median Sales Price*	\$167,500	<b>\$186,500</b>	+11.3%	\$170,050	<b>\$205,000</b>	+20.6%
Average Sales Price*	\$182,535	<b>\$203,528</b>	+11.5%	\$182,968	<b>\$205,930</b>	+37.1%
Percent of List Price Received*	97.2%	<b>100.0%</b>	+2.9%	97.8%	<b>100.0%</b>	+2.2%
Months Supply of Inventory	3	<b>3</b>	---	---	---	---
Total Volume	\$10,952,099	<b>\$10,786,961</b>	-1.5%	\$53,792,551	<b>\$66,515,389</b>	+23.7%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2020	7-2021	% Change	YTD 2020	YTD 2021	% Change
<b>New Listings</b>		1,248	<b>1,328</b>	+ 6.4%	7,375	<b>7,925</b>	+ 7.5%
<b>Pending Sales</b>		1,194	<b>1,096</b>	- 8.2%	6,046	<b>6,731</b>	+ 11.3%
<b>Closed Sales</b>		1,187	<b>1,103</b>	- 7.1%	5,924	<b>6,539</b>	+ 10.4%
<b>Days on Market Until Sale</b>		77	<b>57</b>	- 26.0%	86	<b>66</b>	- 23.3%
<b>Median Sales Price</b>		\$152,000	<b>\$171,750</b>	+ 13.0%	\$141,000	<b>\$158,000</b>	+ 12.1%
<b>Average Sales Price</b>		\$178,019	<b>\$202,423</b>	+ 13.7%	\$165,995	<b>\$190,324</b>	+ 14.7%
<b>Percent of List Price Received</b>		98.6%	<b>100.7%</b>	+ 2.1%	97.6%	<b>99.9%</b>	+ 2.4%
<b>Housing Affordability Index</b>		225	<b>200</b>	- 11.1%	242	<b>218</b>	- 9.9%
<b>Inventory of Homes for Sale</b>		2,599	<b>2,280</b>	- 12.3%	—	—	—
<b>Months Supply of Inventory</b>		3.0	<b>2.3</b>	- 23.3%	—	—	—

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## Lucas County

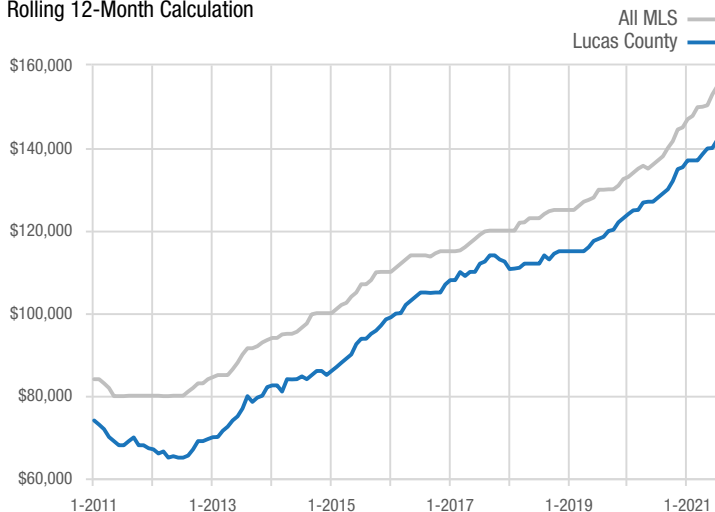
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	611	<b>655</b>	+ 7.2%	3,623	<b>3,924</b>	+ 8.3%
Pending Sales	595	<b>545</b>	- 8.4%	2,949	<b>3,311</b>	+ 12.3%
Closed Sales	585	<b>540</b>	- 7.7%	2,858	<b>3,190</b>	+ 11.6%
Days on Market Until Sale	69	<b>53</b>	- 23.2%	82	<b>61</b>	- 25.6%
Median Sales Price*	\$137,000	<b>\$154,950</b>	+ 13.1%	\$130,000	<b>\$140,250</b>	+ 7.9%
Average Sales Price*	\$168,448	<b>\$188,732</b>	+ 12.0%	\$158,620	<b>\$175,340</b>	+ 10.5%
Percent of List Price Received*	98.9%	<b>101.5%</b>	+ 2.6%	97.5%	<b>100.3%</b>	+ 2.9%
Inventory of Homes for Sale	1,185	<b>1,058</b>	- 10.7%	—	—	—
Months Supply of Inventory	2.8	<b>2.2</b>	- 21.4%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	69	<b>49</b>	- 29.0%	350	<b>328</b>	- 6.3%
Pending Sales	57	<b>43</b>	- 24.6%	248	<b>297</b>	+ 19.8%
Closed Sales	49	<b>49</b>	0.0%	234	<b>284</b>	+ 21.4%
Days on Market Until Sale	110	<b>73</b>	- 33.6%	87	<b>84</b>	- 3.4%
Median Sales Price*	\$170,000	<b>\$175,000</b>	+ 2.9%	\$170,000	<b>\$200,000</b>	+ 17.6%
Average Sales Price*	\$182,618	<b>\$201,697</b>	+ 10.4%	\$180,889	<b>\$205,194</b>	+ 13.4%
Percent of List Price Received*	97.7%	<b>99.4%</b>	+ 1.7%	97.7%	<b>99.2%</b>	+ 1.5%
Inventory of Homes for Sale	142	<b>95</b>	- 33.1%	—	—	—
Months Supply of Inventory	3.9	<b>2.2</b>	- 43.6%	—	—	—

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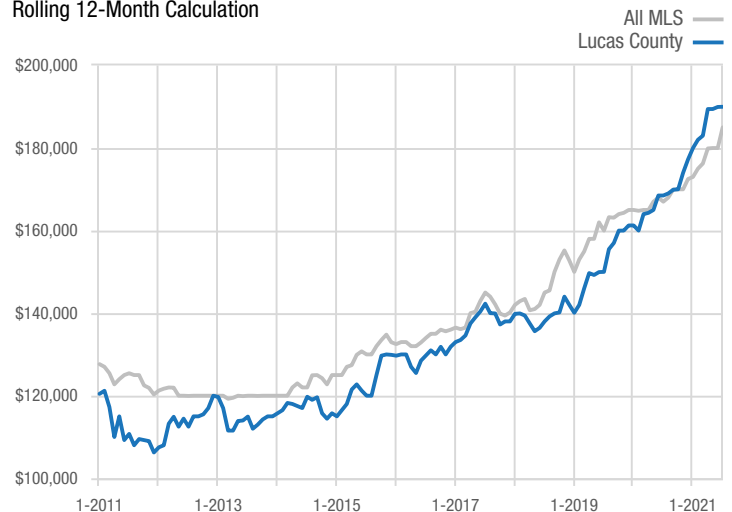
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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## Wood County

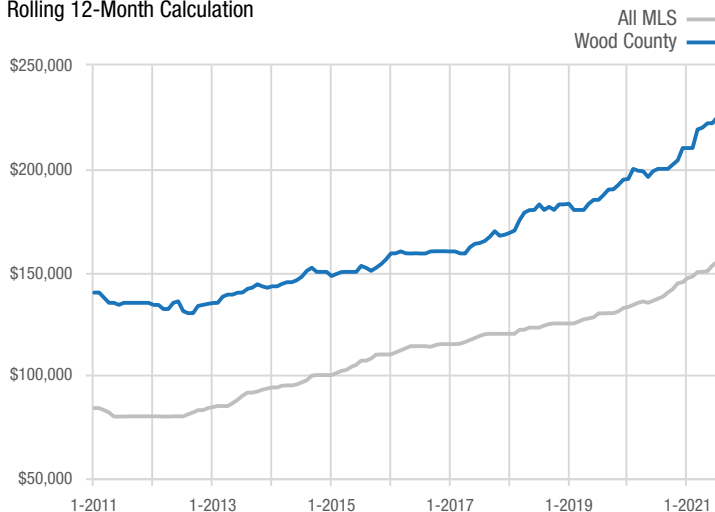
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	144	<b>158</b>	+ 9.7%	917	<b>990</b>	+ 8.0%
Pending Sales	153	<b>134</b>	- 12.4%	748	<b>842</b>	+ 12.6%
Closed Sales	164	<b>143</b>	- 12.8%	736	<b>815</b>	+ 10.7%
Days on Market Until Sale	74	<b>55</b>	- 25.7%	85	<b>66</b>	- 22.4%
Median Sales Price*	\$219,000	<b>\$240,000</b>	+ 9.6%	\$200,000	<b>\$230,000</b>	+ 15.0%
Average Sales Price*	\$231,510	<b>\$253,519</b>	+ 9.5%	\$221,904	<b>\$255,247</b>	+ 15.0%
Percent of List Price Received*	100.3%	<b>102.4%</b>	+ 2.1%	98.9%	<b>101.1%</b>	+ 2.2%
Inventory of Homes for Sale	311	<b>273</b>	- 12.2%	—	—	—
Months Supply of Inventory	2.9	<b>2.3</b>	- 20.7%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	23	<b>6</b>	- 73.9%	101	<b>70</b>	- 30.7%
Pending Sales	12	<b>10</b>	- 16.7%	78	<b>63</b>	- 19.2%
Closed Sales	14	<b>12</b>	- 14.3%	76	<b>65</b>	- 14.5%
Days on Market Until Sale	83	<b>45</b>	- 45.8%	76	<b>51</b>	- 32.9%
Median Sales Price*	\$153,500	<b>\$217,000</b>	+ 41.4%	\$171,500	<b>\$204,500</b>	+ 19.2%
Average Sales Price*	\$168,121	<b>\$207,700</b>	+ 23.5%	\$187,319	<b>\$205,749</b>	+ 9.8%
Percent of List Price Received*	99.3%	<b>98.8%</b>	- 0.5%	98.2%	<b>100.4%</b>	+ 2.2%
Inventory of Homes for Sale	34	<b>17</b>	- 50.0%	—	—	—
Months Supply of Inventory	3.7	<b>1.7</b>	- 54.1%	—	—	—

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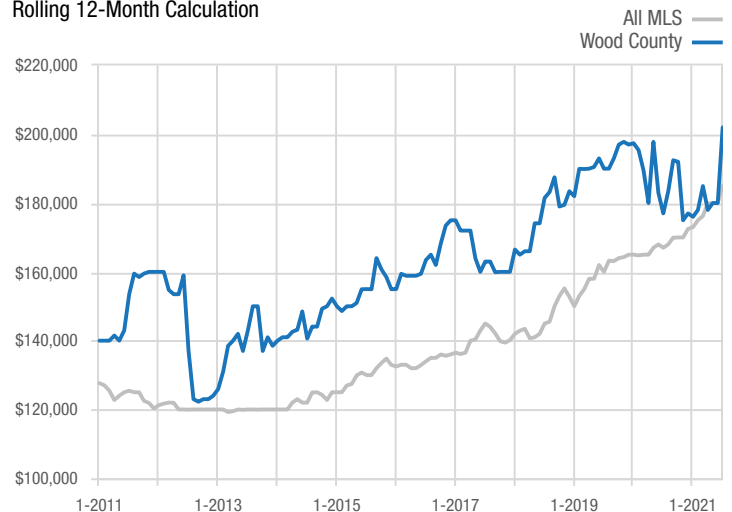
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Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Toledo

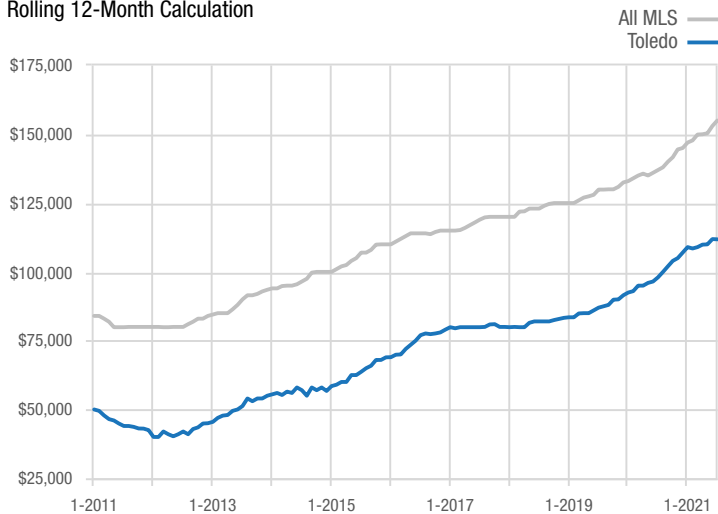
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	380	<b>444</b>	+ 16.8%	2,355	<b>2,690</b>	+ 14.2%
Pending Sales	415	<b>364</b>	- 12.3%	1,962	<b>2,263</b>	+ 15.3%
Closed Sales	395	<b>354</b>	- 10.4%	1,879	<b>2,201</b>	+ 17.1%
Days on Market Until Sale	65	<b>52</b>	- 20.0%	80	<b>59</b>	- 26.3%
Median Sales Price*	\$112,000	<b>\$112,100</b>	+ 0.1%	\$100,000	<b>\$110,000</b>	+ 10.0%
Average Sales Price*	\$134,674	<b>\$129,097</b>	- 4.1%	\$118,182	<b>\$127,586</b>	+ 8.0%
Percent of List Price Received*	98.8%	<b>101.0%</b>	+ 2.2%	97.0%	<b>99.9%</b>	+ 3.0%
Inventory of Homes for Sale	721	<b>710</b>	- 1.5%	—	—	—
Months Supply of Inventory	2.5	<b>2.2</b>	- 12.0%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	32	<b>30</b>	- 6.3%	167	<b>171</b>	+ 2.4%
Pending Sales	24	<b>25</b>	+ 4.2%	127	<b>150</b>	+ 18.1%
Closed Sales	23	<b>27</b>	+ 17.4%	124	<b>145</b>	+ 16.9%
Days on Market Until Sale	94	<b>68</b>	- 27.7%	75	<b>74</b>	- 1.3%
Median Sales Price*	\$125,000	<b>\$137,500</b>	+ 10.0%	\$139,450	<b>\$140,000</b>	+ 0.4%
Average Sales Price*	\$135,678	<b>\$148,345</b>	+ 9.3%	\$146,376	<b>\$155,079</b>	+ 5.9%
Percent of List Price Received*	97.1%	<b>98.4%</b>	+ 1.3%	97.2%	<b>98.6%</b>	+ 1.4%
Inventory of Homes for Sale	66	<b>50</b>	- 24.2%	—	—	—
Months Supply of Inventory	3.6	<b>2.4</b>	- 33.3%	—	—	—

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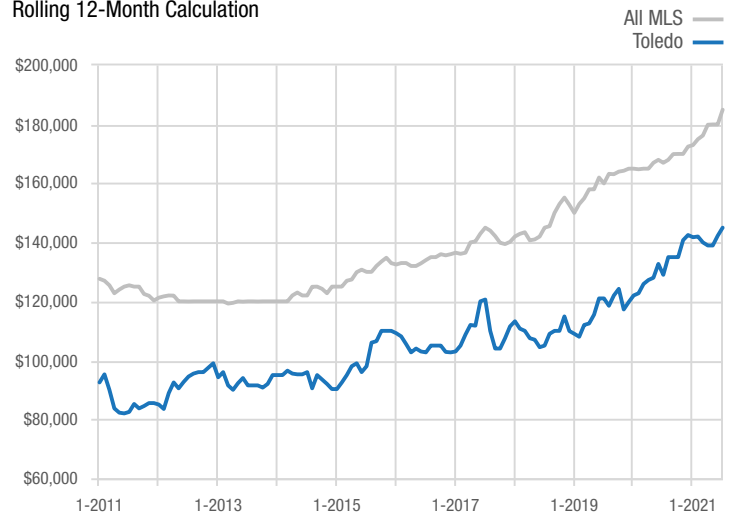
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Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Sylvania

43560 and 43617

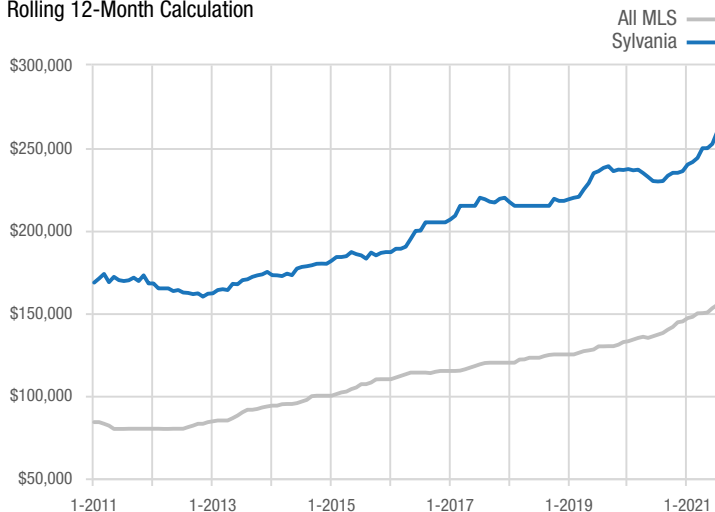
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	94	79	- 16.0%	466	444	- 4.7%
Pending Sales	68	58	- 14.7%	350	366	+ 4.6%
Closed Sales	71	60	- 15.5%	343	345	+ 0.6%
Days on Market Until Sale	71	55	- 22.5%	87	63	- 27.6%
Median Sales Price*	\$235,000	\$321,000	+ 36.6%	\$230,463	\$277,750	+ 20.5%
Average Sales Price*	\$242,240	\$339,386	+ 40.1%	\$244,553	\$295,981	+ 21.0%
Percent of List Price Received*	99.1%	104.0%	+ 4.9%	98.4%	101.6%	+ 3.3%
Inventory of Homes for Sale	184	127	- 31.0%	—	—	—
Months Supply of Inventory	3.7	2.2	- 40.5%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	19	12	- 36.8%	106	86	- 18.9%
Pending Sales	19	11	- 42.1%	74	75	+ 1.4%
Closed Sales	16	10	- 37.5%	69	76	+ 10.1%
Days on Market Until Sale	141	143	+ 1.4%	108	102	- 5.6%
Median Sales Price*	\$230,975	\$203,663	- 11.8%	\$230,000	\$239,900	+ 4.3%
Average Sales Price*	\$225,900	\$191,198	- 15.4%	\$218,932	\$226,858	+ 3.6%
Percent of List Price Received*	97.6%	97.9%	+ 0.3%	98.8%	99.6%	+ 0.8%
Inventory of Homes for Sale	45	28	- 37.8%	—	—	—
Months Supply of Inventory	4.1	2.2	- 46.3%	—	—	—

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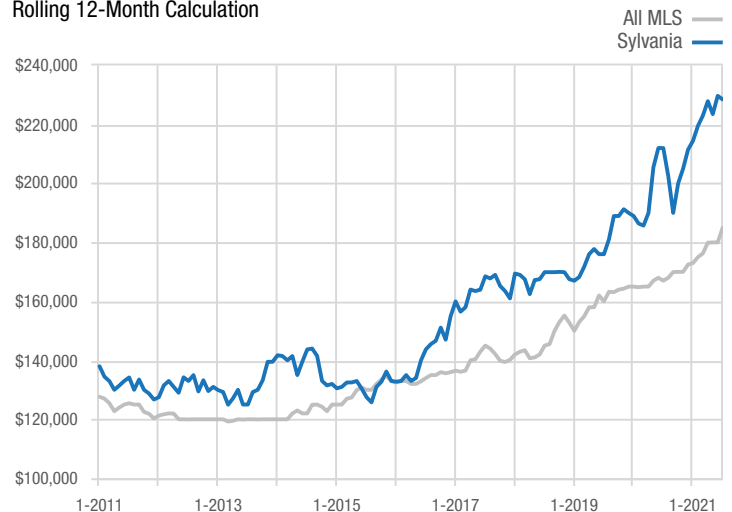
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Spring Meadows

MLS Area 05: 43528 (Includes Holland)

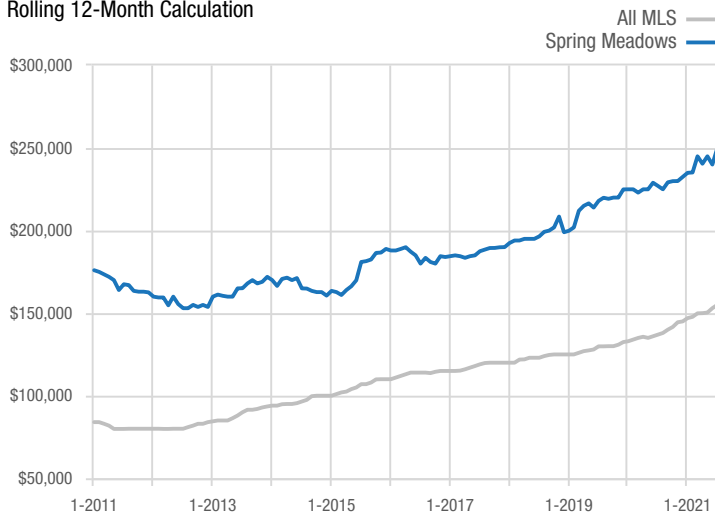
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	29	<b>31</b>	+ 6.9%	168	<b>176</b>	+ 4.8%
Pending Sales	27	<b>25</b>	- 7.4%	120	<b>150</b>	+ 25.0%
Closed Sales	25	<b>20</b>	- 20.0%	118	<b>139</b>	+ 17.8%
Days on Market Until Sale	65	<b>54</b>	- 16.9%	88	<b>65</b>	- 26.1%
Median Sales Price*	\$225,000	<b>\$296,500</b>	+ 31.8%	\$230,000	<b>\$257,650</b>	+ 12.0%
Average Sales Price*	\$249,319	<b>\$299,375</b>	+ 20.1%	\$235,803	<b>\$270,570</b>	+ 14.7%
Percent of List Price Received*	98.6%	<b>103.3%</b>	+ 4.8%	98.8%	<b>100.5%</b>	+ 1.7%
Inventory of Homes for Sale	69	<b>45</b>	- 34.8%	—	—	—
Months Supply of Inventory	3.8	<b>2.0</b>	- 47.4%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	4	<b>6</b>	+ 50.0%	40	<b>33</b>	- 17.5%
Pending Sales	4	<b>6</b>	+ 50.0%	31	<b>32</b>	+ 3.2%
Closed Sales	3	<b>9</b>	+ 200.0%	27	<b>31</b>	+ 14.8%
Days on Market Until Sale	70	<b>74</b>	+ 5.7%	67	<b>89</b>	+ 32.8%
Median Sales Price*	\$266,000	<b>\$318,500</b>	+ 19.7%	\$202,038	<b>\$312,997</b>	+ 54.9%
Average Sales Price*	\$220,967	<b>\$335,155</b>	+ 51.7%	\$219,052	<b>\$296,519</b>	+ 35.4%
Percent of List Price Received*	98.3%	<b>100.4%</b>	+ 2.1%	99.1%	<b>99.3%</b>	+ 0.2%
Inventory of Homes for Sale	12	<b>8</b>	- 33.3%	—	—	—
Months Supply of Inventory	2.9	<b>1.9</b>	- 34.5%	—	—	—

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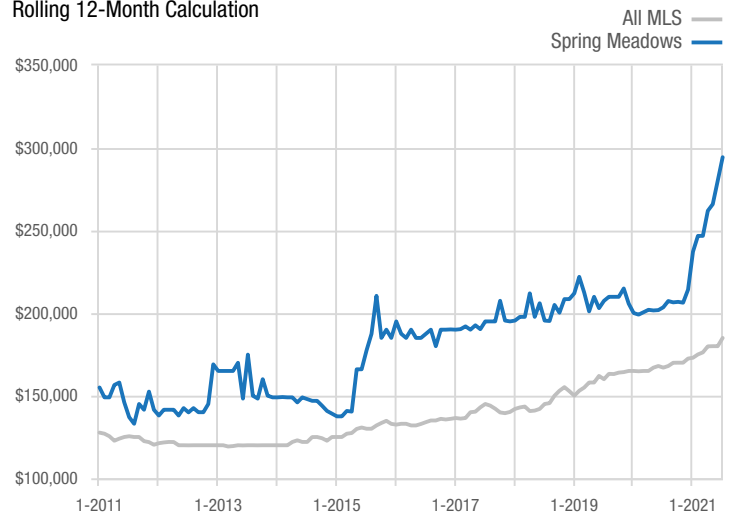
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Monclova

MLS Area 06: 43542

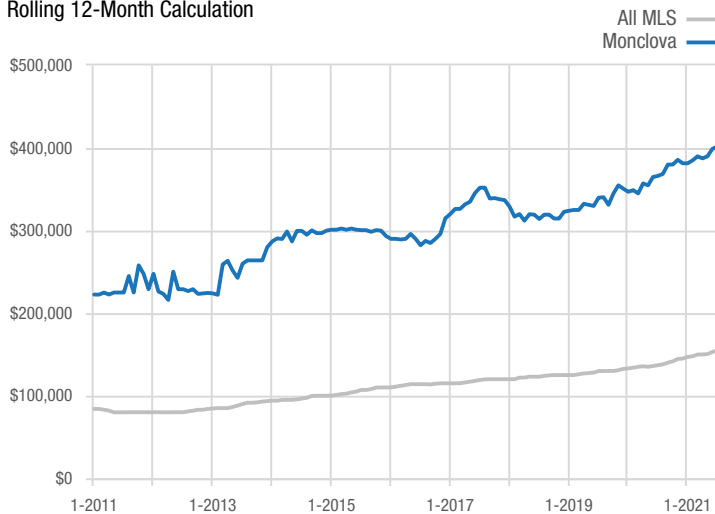
Single Family	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	6	10	+ 66.7%	44	54	+ 22.7%
Pending Sales	3	8	+ 166.7%	39	46	+ 17.9%
Closed Sales	3	8	+ 166.7%	39	43	+ 10.3%
Days on Market Until Sale	69	46	- 33.3%	123	81	- 34.1%
Median Sales Price*	\$380,700	<b>\$435,000</b>	+ 14.3%	\$374,950	<b>\$408,452</b>	+ 8.9%
Average Sales Price*	\$380,700	<b>\$454,857</b>	+ 19.5%	\$370,753	<b>\$447,066</b>	+ 20.6%
Percent of List Price Received*	98.9%	<b>99.9%</b>	+ 1.0%	97.8%	<b>101.5%</b>	+ 3.8%
Inventory of Homes for Sale	19	17	- 10.5%	—	—	—
Months Supply of Inventory	3.4	2.8	- 17.6%	—	—	—

Condo-Villa	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	2	0	- 100.0%	7	11	+ 57.1%
Pending Sales	0	0	—	2	12	+ 500.0%
Closed Sales	1	1	0.0%	2	4	+ 100.0%
Days on Market Until Sale	85	188	+ 121.2%	71	215	+ 202.8%
Median Sales Price*	\$349,900	<b>\$259,735</b>	- 25.8%	\$324,900	<b>\$306,515</b>	- 5.7%
Average Sales Price*	\$349,900	<b>\$259,735</b>	- 25.8%	\$324,900	<b>\$313,191</b>	- 3.6%
Percent of List Price Received*	100.0%	<b>100.0%</b>	0.0%	100.0%	<b>100.1%</b>	+ 0.1%
Inventory of Homes for Sale	4	6	+ 50.0%	—	—	—
Months Supply of Inventory	2.0	3.2	+ 60.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

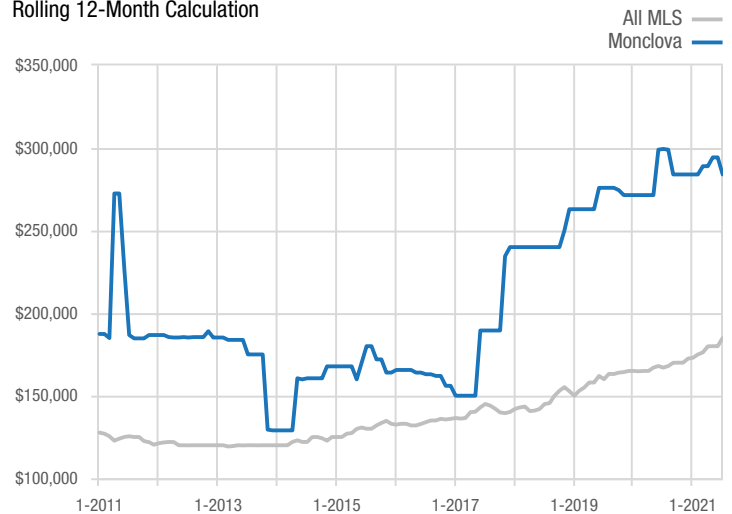
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Maumee

MLS Area 07: 43537

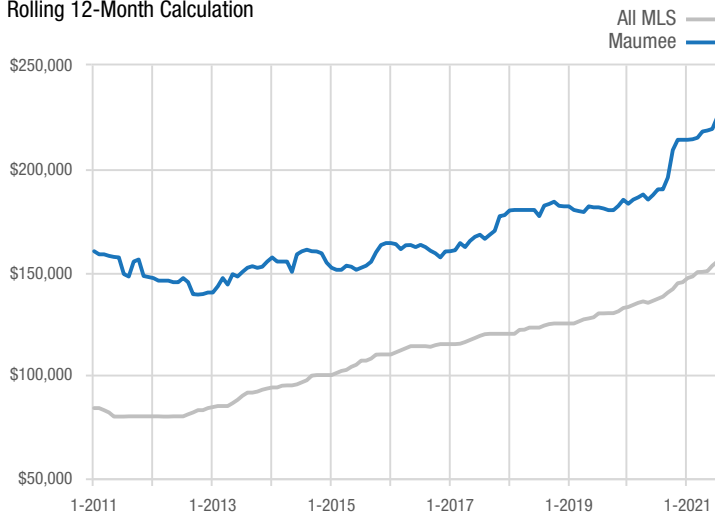
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	52	<b>55</b>	+ 5.8%	294	<b>299</b>	+ 1.7%
Pending Sales	44	<b>44</b>	0.0%	228	<b>244</b>	+ 7.0%
Closed Sales	49	<b>50</b>	+ 2.0%	227	<b>240</b>	+ 5.7%
Days on Market Until Sale	78	<b>45</b>	- 42.3%	71	<b>58</b>	- 18.3%
Median Sales Price*	\$214,500	<b>\$223,500</b>	+ 4.2%	\$190,000	<b>\$220,000</b>	+ 15.8%
Average Sales Price*	\$246,180	<b>\$265,515</b>	+ 7.9%	\$229,989	<b>\$256,141</b>	+ 11.4%
Percent of List Price Received*	98.2%	<b>102.4%</b>	+ 4.3%	98.4%	<b>101.4%</b>	+ 3.0%
Inventory of Homes for Sale	82	<b>78</b>	- 4.9%	—	—	—
Months Supply of Inventory	2.5	<b>2.1</b>	- 16.0%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	7	<b>4</b>	- 42.9%	39	<b>46</b>	+ 17.9%
Pending Sales	4	<b>4</b>	0.0%	27	<b>39</b>	+ 44.4%
Closed Sales	4	<b>5</b>	+ 25.0%	27	<b>39</b>	+ 44.4%
Days on Market Until Sale	105	<b>37</b>	- 64.8%	85	<b>59</b>	- 30.6%
Median Sales Price*	\$221,500	<b>\$229,000</b>	+ 3.4%	\$185,000	<b>\$229,000</b>	+ 23.8%
Average Sales Price*	\$209,500	<b>\$251,980</b>	+ 20.3%	\$188,921	<b>\$266,717</b>	+ 41.2%
Percent of List Price Received*	99.5%	<b>102.9%</b>	+ 3.4%	97.5%	<b>100.3%</b>	+ 2.9%
Inventory of Homes for Sale	16	<b>10</b>	- 37.5%	—	—	—
Months Supply of Inventory	3.6	<b>1.9</b>	- 47.2%	—	—	—

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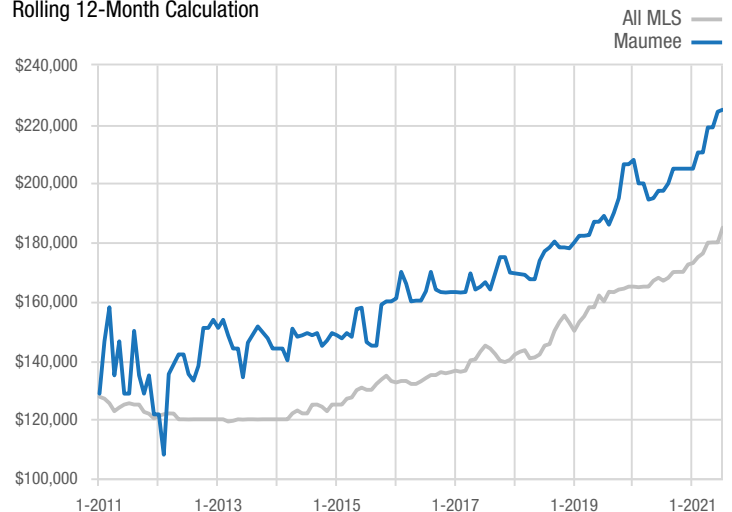
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Whitehouse

MLS Area 08: 43571

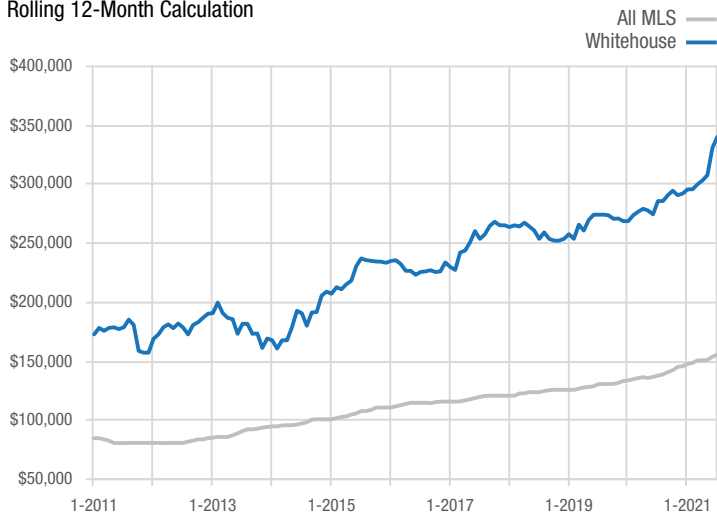
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	14	8	- 42.9%	96	67	- 30.2%
Pending Sales	11	13	+ 18.2%	65	64	- 1.5%
Closed Sales	13	12	- 7.7%	66	58	- 12.1%
Days on Market Until Sale	84	54	- 35.7%	91	81	- 11.0%
Median Sales Price*	\$294,900	<b>\$367,500</b>	+ 24.6%	\$285,000	<b>\$359,000</b>	+ 26.0%
Average Sales Price*	\$294,887	<b>\$387,692</b>	+ 31.5%	\$292,391	<b>\$384,614</b>	+ 31.5%
Percent of List Price Received*	100.4%	<b>100.8%</b>	+ 0.4%	98.3%	<b>100.8%</b>	+ 2.5%
Inventory of Homes for Sale	41	20	- 51.2%	—	—	—
Months Supply of Inventory	4.2	2.1	- 50.0%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	2	1	- 50.0%	6	2	- 66.7%
Pending Sales	2	0	- 100.0%	5	1	- 80.0%
Closed Sales	1	0	- 100.0%	4	1	- 75.0%
Days on Market Until Sale	0	—	—	24	223	+ 829.2%
Median Sales Price*	\$218,000	—	—	\$212,000	<b>\$240,000</b>	+ 13.2%
Average Sales Price*	\$218,000	—	—	\$210,975	<b>\$240,000</b>	+ 13.8%
Percent of List Price Received*	96.9%	—	—	100.7%	<b>88.9%</b>	- 11.7%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.6	2.0	+ 233.3%	—	—	—

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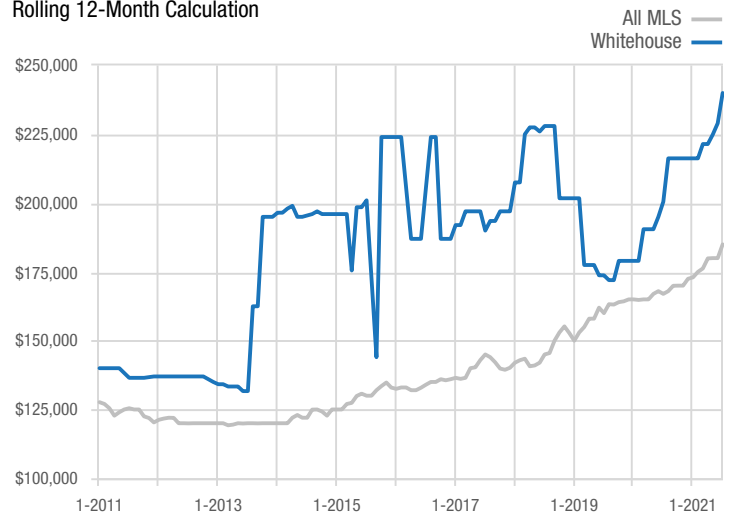
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Waterville

MLS Area 10: 43566

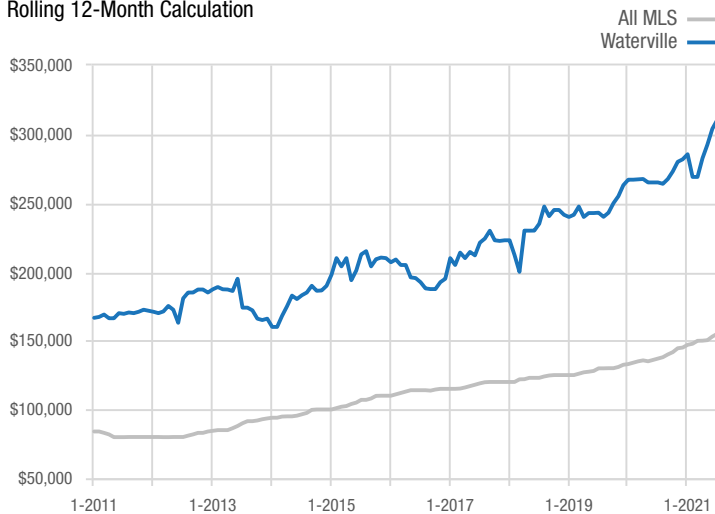
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	22	19	- 13.6%	87	85	- 2.3%
Pending Sales	11	11	0.0%	71	70	- 1.4%
Closed Sales	15	11	- 26.7%	73	60	- 17.8%
Days on Market Until Sale	91	89	- 2.2%	99	83	- 16.2%
Median Sales Price*	\$243,000	<b>\$338,515</b>	+ 39.3%	\$260,000	<b>\$315,800</b>	+ 21.5%
Average Sales Price*	\$246,038	<b>\$321,892</b>	+ 30.8%	\$258,223	<b>\$301,583</b>	+ 16.8%
Percent of List Price Received*	99.5%	<b>100.5%</b>	+ 1.0%	98.4%	<b>100.2%</b>	+ 1.8%
Inventory of Homes for Sale	35	35	0.0%	—	—	—
Months Supply of Inventory	3.3	3.3	0.0%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	6	0	- 100.0%	20	11	- 45.0%
Pending Sales	5	4	- 20.0%	12	15	+ 25.0%
Closed Sales	4	4	0.0%	11	13	+ 18.2%
Days on Market Until Sale	108	58	- 46.3%	108	99	- 8.3%
Median Sales Price*	\$222,500	<b>\$199,500</b>	- 10.3%	\$244,000	<b>\$225,000</b>	- 7.8%
Average Sales Price*	\$227,225	<b>\$198,500</b>	- 12.6%	\$240,627	<b>\$234,173</b>	- 2.7%
Percent of List Price Received*	98.9%	<b>100.3%</b>	+ 1.4%	98.8%	<b>99.6%</b>	+ 0.8%
Inventory of Homes for Sale	12	0	- 100.0%	—	—	—
Months Supply of Inventory	6.3	—	—	—	—	—

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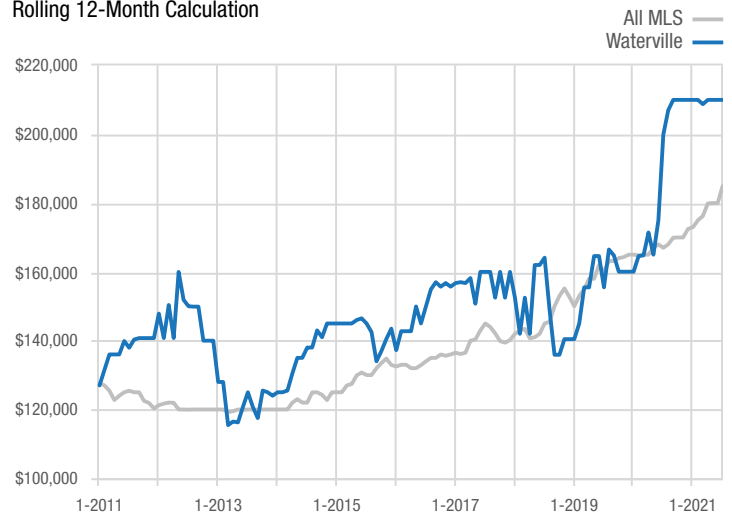
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Franklin Park / Trilby

MLS Area 11: 43623

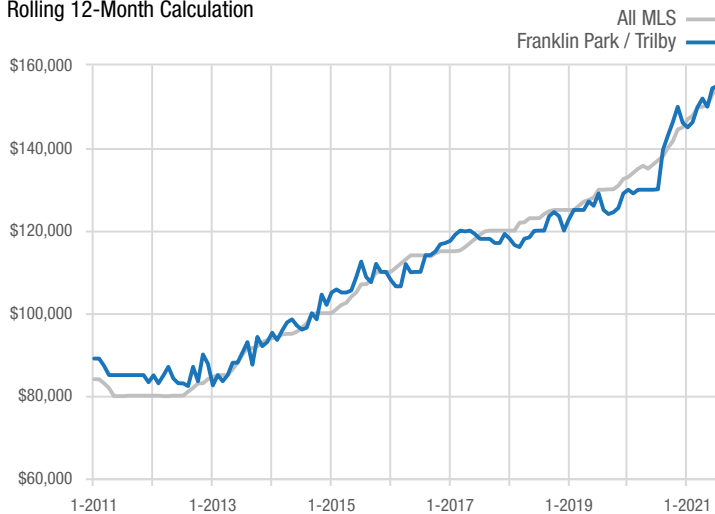
Single Family	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	24	<b>28</b>	+ 16.7%	174	<b>177</b>	+ 1.7%
Pending Sales	28	<b>33</b>	+ 17.9%	150	<b>154</b>	+ 2.7%
Closed Sales	29	<b>26</b>	- 10.3%	141	<b>145</b>	+ 2.8%
Days on Market Until Sale	50	<b>76</b>	+ 52.0%	76	<b>57</b>	- 25.0%
Median Sales Price*	\$166,008	<b>\$166,000</b>	- 0.0%	\$144,500	<b>\$160,000</b>	+ 10.7%
Average Sales Price*	\$193,293	<b>\$214,562</b>	+ 11.0%	\$171,840	<b>\$184,207</b>	+ 7.2%
Percent of List Price Received*	100.8%	<b>103.4%</b>	+ 2.6%	98.8%	<b>101.7%</b>	+ 2.9%
Inventory of Homes for Sale	46	<b>45</b>	- 2.2%	—	—	—
Months Supply of Inventory	2.2	<b>1.9</b>	- 13.6%	—	—	—

Condo-Villa	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	2	<b>3</b>	+ 50.0%	14	<b>13</b>	- 7.1%
Pending Sales	5	<b>3</b>	- 40.0%	11	<b>12</b>	+ 9.1%
Closed Sales	4	<b>1</b>	- 75.0%	10	<b>10</b>	0.0%
Days on Market Until Sale	105	<b>61</b>	- 41.9%	84	<b>72</b>	- 14.3%
Median Sales Price*	\$62,750	<b>\$135,000</b>	+ 115.1%	\$103,500	<b>\$140,309</b>	+ 35.6%
Average Sales Price*	\$80,850	<b>\$135,000</b>	+ 67.0%	\$113,540	<b>\$125,112</b>	+ 10.2%
Percent of List Price Received*	96.0%	<b>108.1%</b>	+ 12.6%	94.6%	<b>99.7%</b>	+ 5.4%
Inventory of Homes for Sale	4	<b>1</b>	- 75.0%	—	—	—
Months Supply of Inventory	2.4	<b>0.5</b>	- 79.2%	—	—	—

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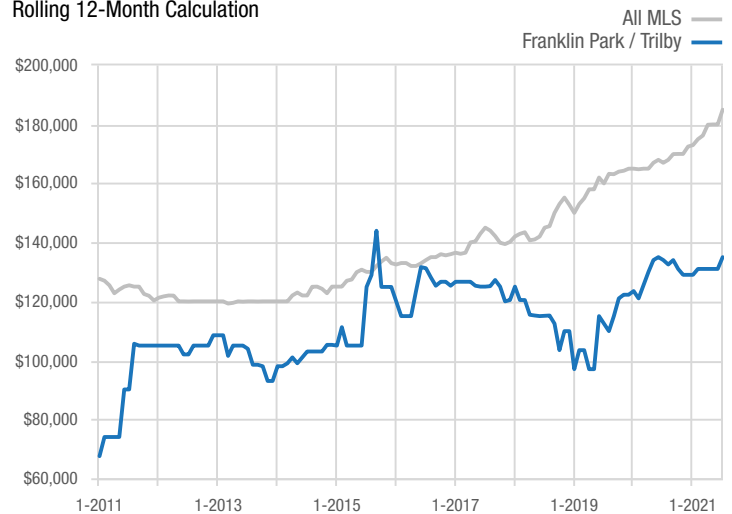
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Tremainsville

MLS Area 12: 43613

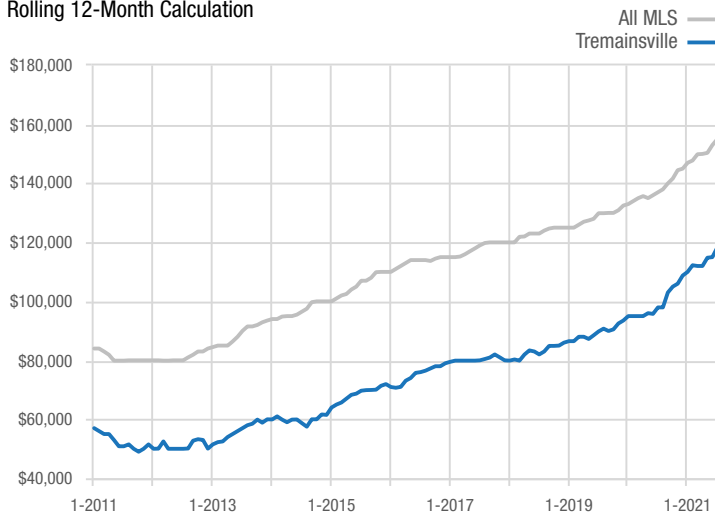
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	69	<b>73</b>	+ 5.8%	364	<b>400</b>	+ 9.9%
Pending Sales	65	<b>48</b>	- 26.2%	300	<b>362</b>	+ 20.7%
Closed Sales	64	<b>48</b>	- 25.0%	287	<b>353</b>	+ 23.0%
Days on Market Until Sale	53	<b>47</b>	- 11.3%	70	<b>57</b>	- 18.6%
Median Sales Price*	\$110,500	<b>\$129,250</b>	+ 17.0%	\$100,000	<b>\$118,500</b>	+ 18.5%
Average Sales Price*	\$108,695	<b>\$123,667</b>	+ 13.8%	\$98,480	<b>\$117,278</b>	+ 19.1%
Percent of List Price Received*	100.2%	<b>101.8%</b>	+ 1.6%	97.8%	<b>100.9%</b>	+ 3.2%
Inventory of Homes for Sale	108	<b>97</b>	- 10.2%	—	—	—
Months Supply of Inventory	2.5	<b>1.8</b>	- 28.0%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	1	<b>0</b>	- 100.0%	2	<b>0</b>	- 100.0%
Pending Sales	0	<b>0</b>	—	1	<b>0</b>	- 100.0%
Closed Sales	0	<b>0</b>	—	1	<b>0</b>	- 100.0%
Days on Market Until Sale	—	—	—	62	—	—
Median Sales Price*	—	—	—	\$77,500	—	—
Average Sales Price*	—	—	—	\$77,500	—	—
Percent of List Price Received*	—	—	—	91.3%	—	—
Inventory of Homes for Sale	2	<b>0</b>	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

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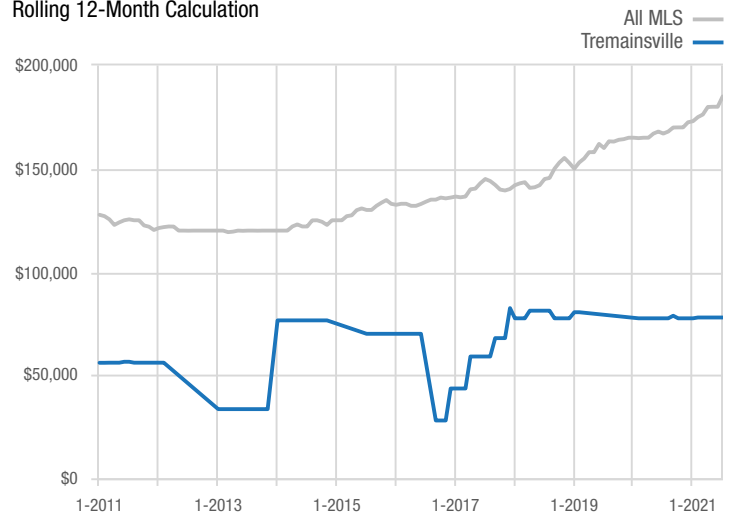
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Five Points / Northtowne

MLS Area 13: 43612

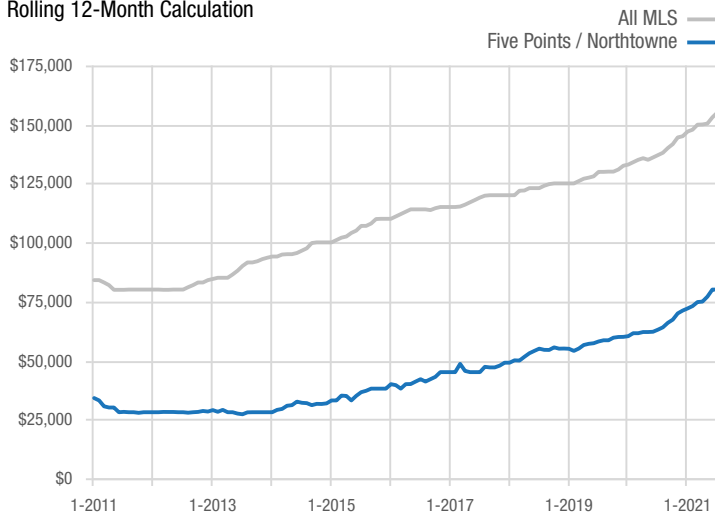
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	40	<b>46</b>	+ 15.0%	257	<b>295</b>	+ 14.8%
Pending Sales	45	<b>41</b>	- 8.9%	241	<b>255</b>	+ 5.8%
Closed Sales	43	<b>41</b>	- 4.7%	234	<b>244</b>	+ 4.3%
Days on Market Until Sale	80	<b>55</b>	- 31.3%	80	<b>62</b>	- 22.5%
Median Sales Price*	\$73,500	<b>\$85,000</b>	+ 15.6%	\$64,450	<b>\$82,250</b>	+ 27.6%
Average Sales Price*	\$74,490	<b>\$89,522</b>	+ 20.2%	\$68,944	<b>\$85,994</b>	+ 24.7%
Percent of List Price Received*	97.7%	<b>103.9%</b>	+ 6.3%	96.9%	<b>100.6%</b>	+ 3.8%
Inventory of Homes for Sale	73	<b>71</b>	- 2.7%	—	—	—
Months Supply of Inventory	2.1	<b>1.9</b>	- 9.5%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>0</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>0</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>0</b>	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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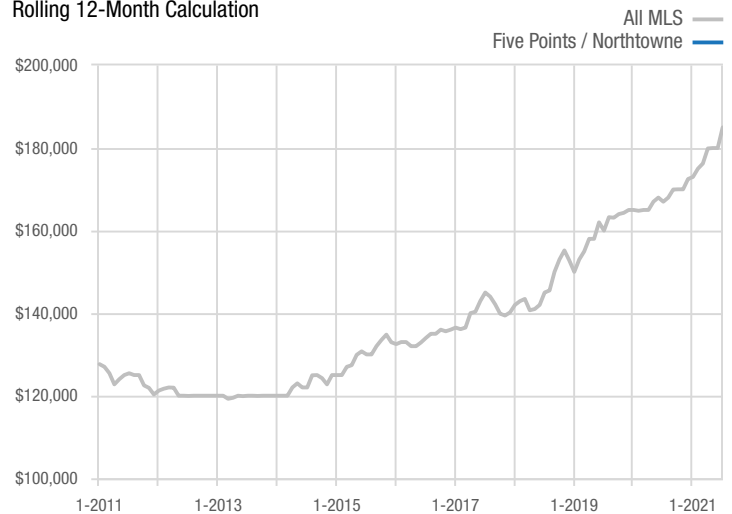
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Point Place

MLS Area 14: 43611

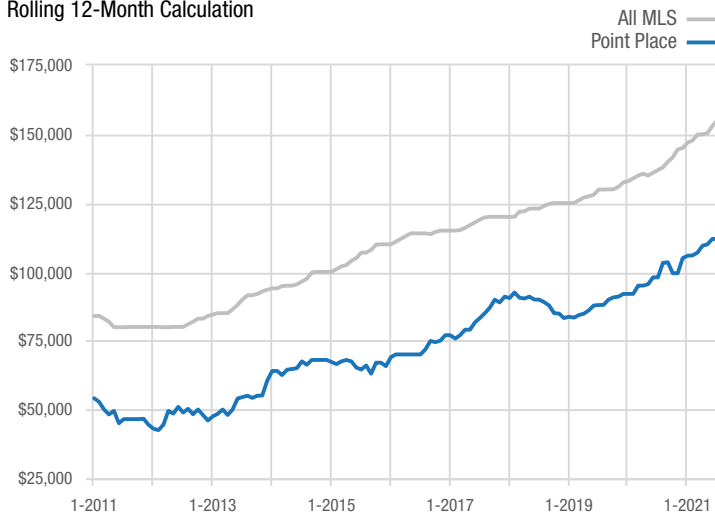
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	35	20	- 42.9%	186	171	- 8.1%
Pending Sales	34	27	- 20.6%	160	169	+ 5.6%
Closed Sales	30	22	- 26.7%	154	158	+ 2.6%
Days on Market Until Sale	54	52	- 3.7%	75	58	- 22.7%
Median Sales Price*	\$95,000	<b>\$98,575</b>	+ 3.8%	\$98,900	<b>\$114,500</b>	+ 15.8%
Average Sales Price*	\$109,307	<b>\$115,034</b>	+ 5.2%	\$104,017	<b>\$119,414</b>	+ 14.8%
Percent of List Price Received*	98.0%	<b>95.9%</b>	- 2.1%	97.1%	<b>100.7%</b>	+ 3.7%
Inventory of Homes for Sale	60	40	- 33.3%	—	—	—
Months Supply of Inventory	2.7	1.6	- 40.7%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	68	—
Median Sales Price*	—	—	—	—	<b>\$69,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$69,000</b>	—
Percent of List Price Received*	—	—	—	—	<b>98.7%</b>	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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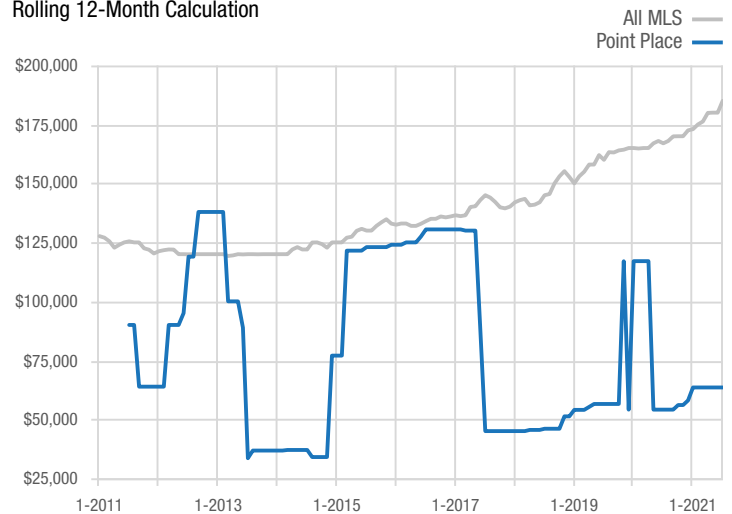
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

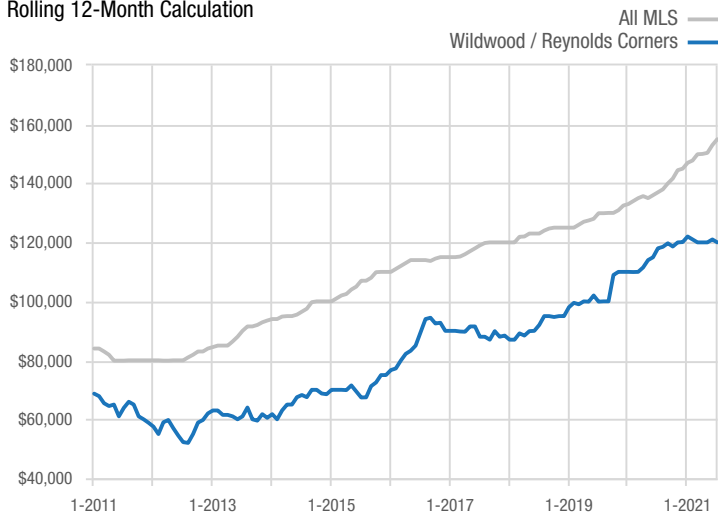
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	37	<b>43</b>	+ 16.2%	256	<b>255</b>	- 0.4%
Pending Sales	47	<b>34</b>	- 27.7%	191	<b>224</b>	+ 17.3%
Closed Sales	41	<b>34</b>	- 17.1%	183	<b>229</b>	+ 25.1%
Days on Market Until Sale	67	<b>41</b>	- 38.8%	75	<b>66</b>	- 12.0%
Median Sales Price*	\$122,500	<b>\$113,500</b>	- 7.3%	\$119,250	<b>\$119,125</b>	- 0.1%
Average Sales Price*	\$142,236	<b>\$133,247</b>	- 6.3%	\$130,996	<b>\$139,618</b>	+ 6.6%
Percent of List Price Received*	101.2%	<b>103.6%</b>	+ 2.4%	99.0%	<b>100.3%</b>	+ 1.3%
Inventory of Homes for Sale	81	<b>71</b>	- 12.3%	—	—	—
Months Supply of Inventory	2.8	<b>2.1</b>	- 25.0%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	9	<b>9</b>	0.0%	45	<b>47</b>	+ 4.4%
Pending Sales	5	<b>3</b>	- 40.0%	35	<b>33</b>	- 5.7%
Closed Sales	4	<b>6</b>	+ 50.0%	34	<b>33</b>	- 2.9%
Days on Market Until Sale	165	<b>32</b>	- 80.6%	82	<b>54</b>	- 34.1%
Median Sales Price*	\$155,750	<b>\$153,450</b>	- 1.5%	\$112,500	<b>\$145,000</b>	+ 28.9%
Average Sales Price*	\$144,500	<b>\$145,800</b>	+ 0.9%	\$120,316	<b>\$143,185</b>	+ 19.0%
Percent of List Price Received*	96.8%	<b>101.0%</b>	+ 4.3%	97.2%	<b>101.0%</b>	+ 3.9%
Inventory of Homes for Sale	18	<b>15</b>	- 16.7%	—	—	—
Months Supply of Inventory	3.8	<b>2.8</b>	- 26.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

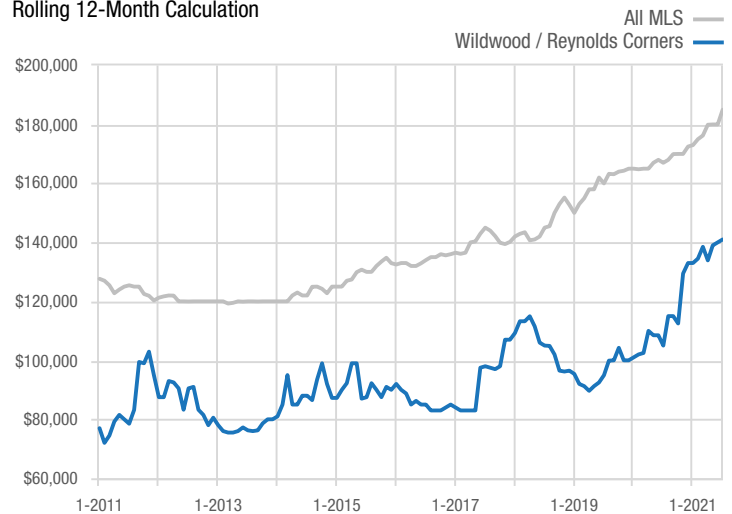
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – July 2021

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## Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

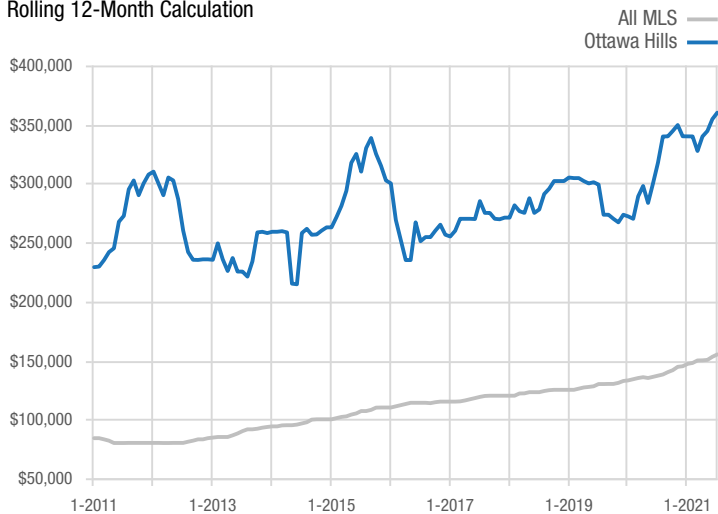
Single Family	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	11	18	+ 63.6%	97	80	- 17.5%
Pending Sales	17	11	- 35.3%	58	59	+ 1.7%
Closed Sales	18	9	- 50.0%	57	54	- 5.3%
Days on Market Until Sale	85	43	- 49.4%	101	71	- 29.7%
Median Sales Price*	\$334,500	<b>\$367,500</b>	+ 9.9%	\$349,000	<b>\$379,000</b>	+ 8.6%
Average Sales Price*	\$392,522	<b>\$349,375</b>	- 11.0%	\$386,786	<b>\$430,333</b>	+ 11.3%
Percent of List Price Received*	97.6%	<b>101.3%</b>	+ 3.8%	96.3%	<b>98.6%</b>	+ 2.4%
Inventory of Homes for Sale	38	25	- 34.2%	—	—	—
Months Supply of Inventory	5.4	3.1	- 42.6%	—	—	—

Condo-Villa	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	4	1	- 75.0%	13	9	- 30.8%
Pending Sales	3	1	- 66.7%	8	8	0.0%
Closed Sales	3	1	- 66.7%	8	8	0.0%
Days on Market Until Sale	66	53	- 19.7%	107	87	- 18.7%
Median Sales Price*	\$143,000	<b>\$132,500</b>	- 7.3%	\$192,500	<b>\$120,250</b>	- 37.5%
Average Sales Price*	\$129,300	<b>\$132,500</b>	+ 2.5%	\$198,050	<b>\$156,863</b>	- 20.8%
Percent of List Price Received*	95.5%	<b>100.0%</b>	+ 4.7%	93.2%	<b>97.7%</b>	+ 4.8%
Inventory of Homes for Sale	5	4	- 20.0%	—	—	—
Months Supply of Inventory	3.1	2.6	- 16.1%	—	—	—

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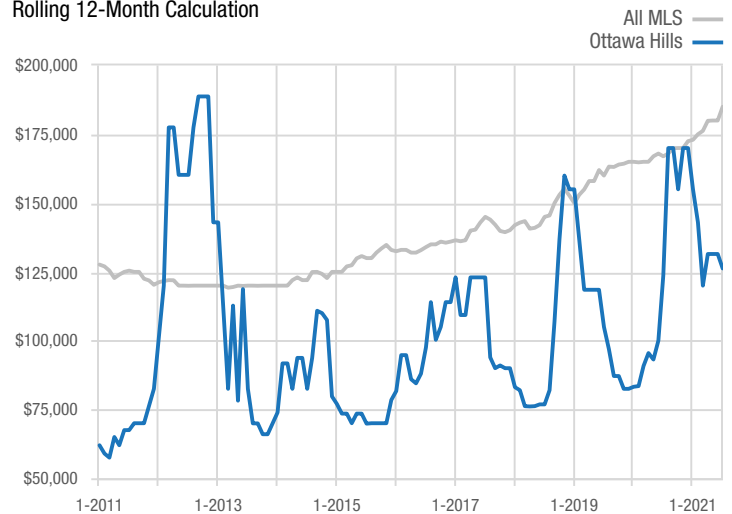
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

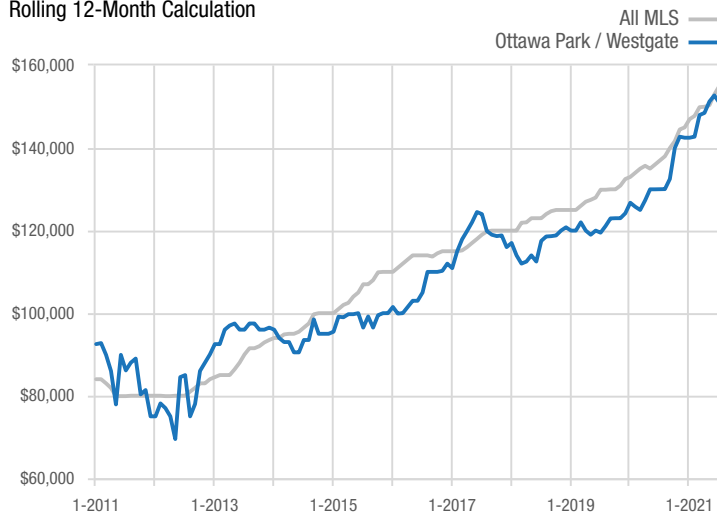
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	29	<b>37</b>	+ 27.6%	167	<b>186</b>	+ 11.4%
Pending Sales	29	<b>30</b>	+ 3.4%	142	<b>150</b>	+ 5.6%
Closed Sales	26	<b>30</b>	+ 15.4%	138	<b>149</b>	+ 8.0%
Days on Market Until Sale	62	<b>38</b>	- 38.7%	80	<b>47</b>	- 41.3%
Median Sales Price*	\$166,700	<b>\$148,000</b>	- 11.2%	\$129,450	<b>\$149,000</b>	+ 15.1%
Average Sales Price*	\$160,662	<b>\$158,860</b>	- 1.1%	\$132,597	<b>\$151,461</b>	+ 14.2%
Percent of List Price Received*	98.6%	<b>104.1%</b>	+ 5.6%	98.1%	<b>101.8%</b>	+ 3.8%
Inventory of Homes for Sale	42	<b>56</b>	+ 33.3%	—	—	—
Months Supply of Inventory	2.0	<b>2.6</b>	+ 30.0%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	2	<b>0</b>	- 100.0%	4	<b>1</b>	- 75.0%
Pending Sales	1	<b>0</b>	- 100.0%	3	<b>2</b>	- 33.3%
Closed Sales	2	<b>0</b>	- 100.0%	3	<b>2</b>	- 33.3%
Days on Market Until Sale	18	—	—	38	<b>54</b>	+ 42.1%
Median Sales Price*	\$90,750	—	—	\$66,500	<b>\$133,250</b>	+ 100.4%
Average Sales Price*	\$90,750	—	—	\$71,133	<b>\$133,250</b>	+ 87.3%
Percent of List Price Received*	95.9%	—	—	91.2%	<b>101.1%</b>	+ 10.9%
Inventory of Homes for Sale	1	<b>0</b>	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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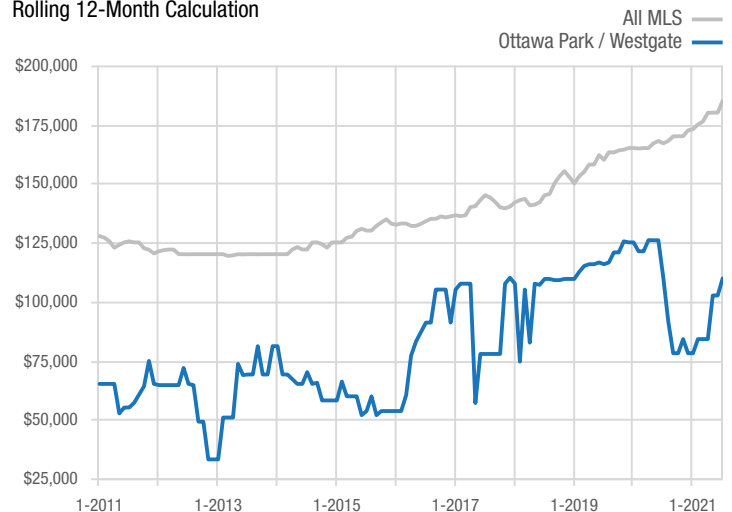
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde West End

MLS Area 18: 43610 and 43620

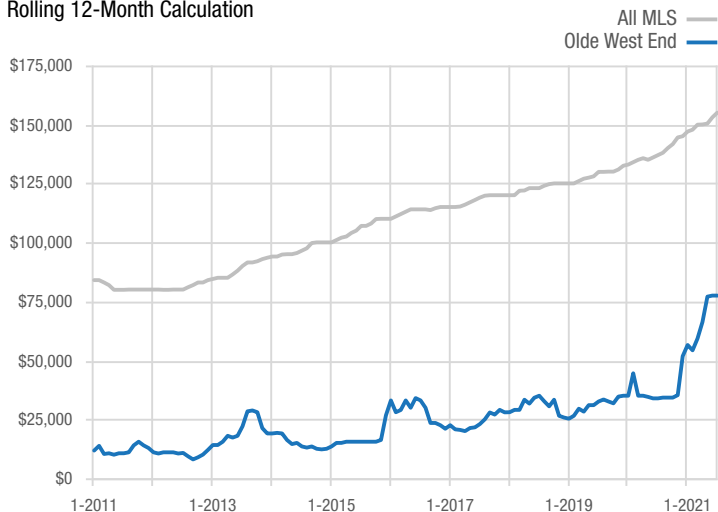
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	7	<b>13</b>	+ 85.7%	38	<b>56</b>	+ 47.4%
Pending Sales	7	<b>10</b>	+ 42.9%	28	<b>39</b>	+ 39.3%
Closed Sales	7	<b>9</b>	+ 28.6%	28	<b>39</b>	+ 39.3%
Days on Market Until Sale	109	<b>58</b>	- 46.8%	98	<b>86</b>	- 12.2%
Median Sales Price*	\$56,500	<b>\$75,000</b>	+ 32.7%	\$33,750	<b>\$78,750</b>	+ 133.3%
Average Sales Price*	\$84,224	<b>\$106,097</b>	+ 26.0%	\$64,462	<b>\$116,335</b>	+ 80.5%
Percent of List Price Received*	93.0%	<b>90.6%</b>	- 2.6%	91.1%	<b>96.9%</b>	+ 6.4%
Inventory of Homes for Sale	23	<b>25</b>	+ 8.7%	—	—	—
Months Supply of Inventory	4.4	<b>4.2</b>	- 4.5%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	3	<b>7</b>	+ 133.3%
Pending Sales	0	<b>1</b>	—	2	<b>4</b>	+ 100.0%
Closed Sales	0	<b>1</b>	—	2	<b>4</b>	+ 100.0%
Days on Market Until Sale	—	<b>41</b>	—	63	<b>65</b>	+ 3.2%
Median Sales Price*	—	<b>\$54,250</b>	—	\$53,425	<b>\$58,125</b>	+ 8.8%
Average Sales Price*	—	<b>\$54,250</b>	—	\$53,425	<b>\$80,313</b>	+ 50.3%
Percent of List Price Received*	—	<b>95.2%</b>	—	97.4%	<b>98.3%</b>	+ 0.9%
Inventory of Homes for Sale	1	<b>3</b>	+ 200.0%	—	—	—
Months Supply of Inventory	0.8	<b>2.5</b>	+ 212.5%	—	—	—

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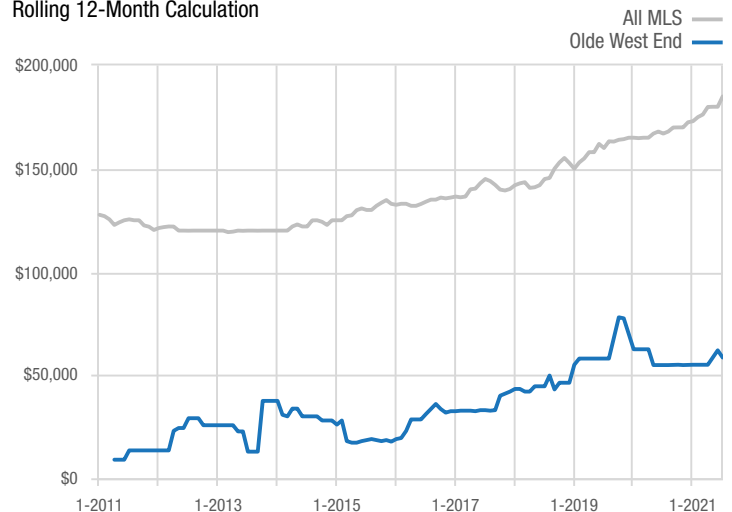
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde North End

MLS Area 19: 43608

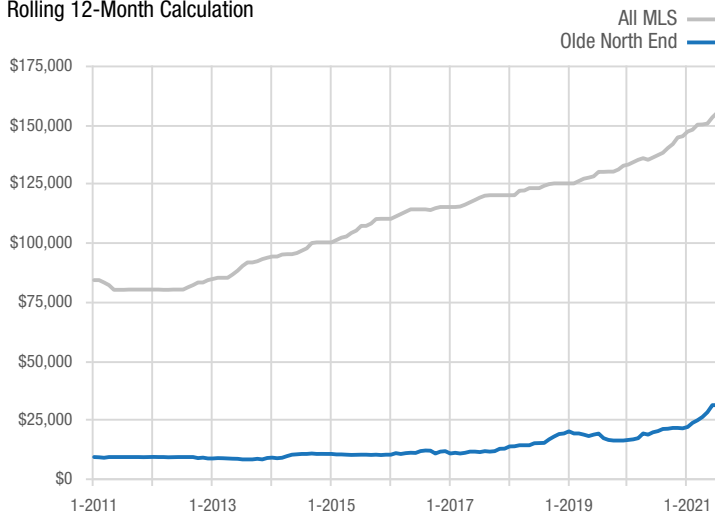
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	9	15	+ 66.7%	68	147	+ 116.2%
Pending Sales	11	14	+ 27.3%	47	126	+ 168.1%
Closed Sales	9	17	+ 88.9%	45	129	+ 186.7%
Days on Market Until Sale	94	61	- 35.1%	101	55	- 45.5%
Median Sales Price*	\$26,000	\$30,000	+ 15.4%	\$21,000	\$31,317	+ 49.1%
Average Sales Price*	\$31,629	\$35,753	+ 13.0%	\$23,608	\$35,281	+ 49.4%
Percent of List Price Received*	89.1%	89.9%	+ 0.9%	92.2%	93.8%	+ 1.7%
Inventory of Homes for Sale	27	22	- 18.5%	—	—	—
Months Supply of Inventory	4.2	1.5	- 64.3%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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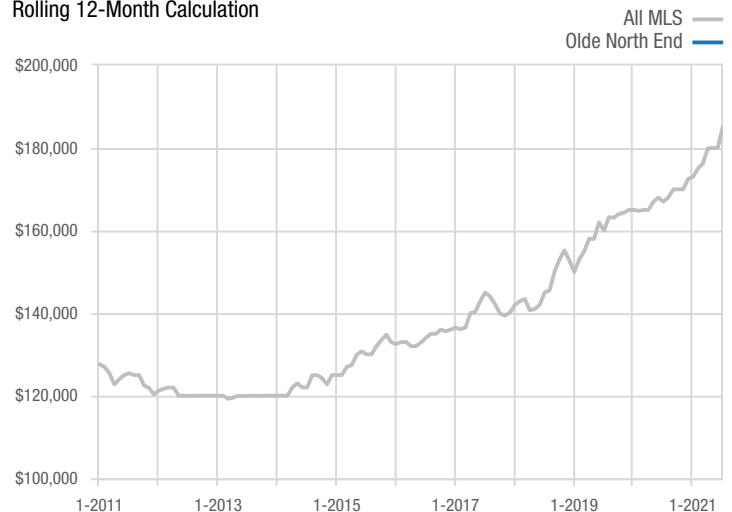
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Towne Centre

MLS Area 20: 43604

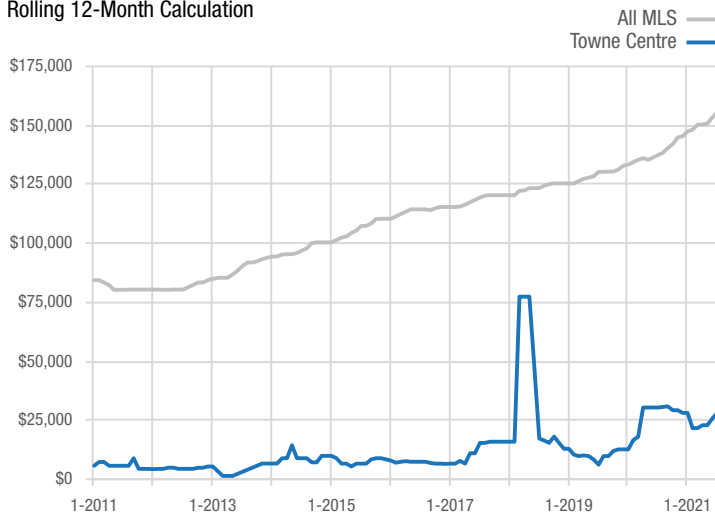
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	0	0	—	6	10	+ 66.7%
Pending Sales	1	0	- 100.0%	8	9	+ 12.5%
Closed Sales	1	0	- 100.0%	8	9	+ 12.5%
Days on Market Until Sale	135	—	—	165	77	- 53.3%
Median Sales Price*	\$14,000	—	—	\$30,250	\$29,000	- 4.1%
Average Sales Price*	\$14,000	—	—	\$41,406	\$75,389	+ 82.1%
Percent of List Price Received*	93.3%	—	—	85.2%	87.2%	+ 2.3%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.6	0.6	- 62.5%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	1	4	+ 300.0%	6	12	+ 100.0%
Pending Sales	1	2	+ 100.0%	3	8	+ 166.7%
Closed Sales	1	2	+ 100.0%	4	9	+ 125.0%
Days on Market Until Sale	55	32	- 41.8%	56	76	+ 35.7%
Median Sales Price*	\$230,000	\$249,500	+ 8.5%	\$210,000	\$242,000	+ 15.2%
Average Sales Price*	\$230,000	\$249,500	+ 8.5%	\$214,500	\$240,533	+ 12.1%
Percent of List Price Received*	97.9%	97.1%	- 0.8%	94.2%	98.4%	+ 4.5%
Inventory of Homes for Sale	3	6	+ 100.0%	—	—	—
Months Supply of Inventory	1.7	4.0	+ 135.3%	—	—	—

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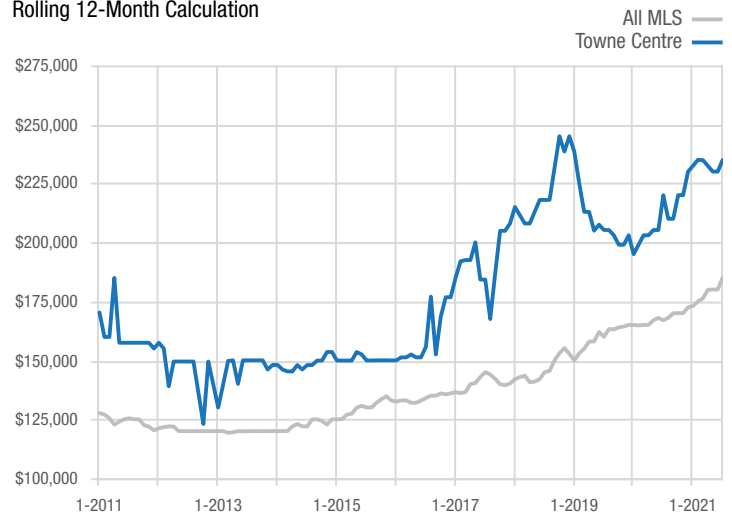
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Scott Park

MLS Area 21: 43607

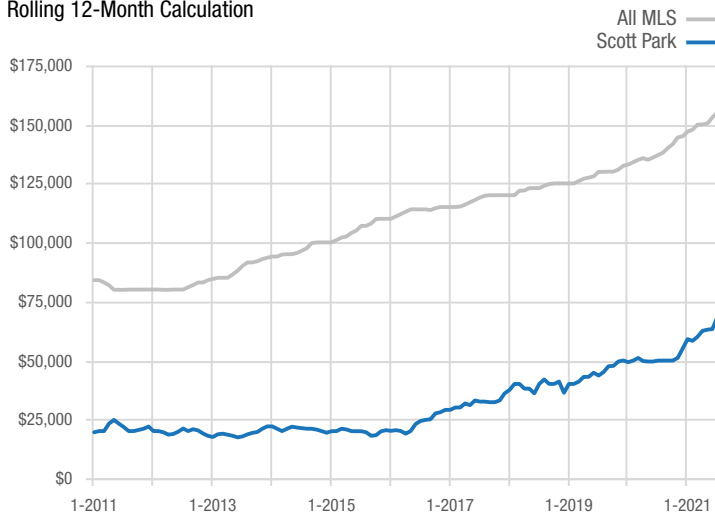
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	12	32	+ 166.7%	90	148	+ 64.4%
Pending Sales	12	17	+ 41.7%	69	113	+ 63.8%
Closed Sales	15	24	+ 60.0%	66	110	+ 66.7%
Days on Market Until Sale	61	39	- 36.1%	72	57	- 20.8%
Median Sales Price*	\$57,450	<b>\$76,900</b>	+ 33.9%	\$46,000	<b>\$70,500</b>	+ 53.3%
Average Sales Price*	\$68,777	<b>\$81,767</b>	+ 18.9%	\$60,189	<b>\$68,165</b>	+ 13.3%
Percent of List Price Received*	99.7%	<b>99.1%</b>	- 0.6%	93.1%	<b>97.9%</b>	+ 5.2%
Inventory of Homes for Sale	29	48	+ 65.5%	—	—	—
Months Supply of Inventory	2.6	3.1	+ 19.2%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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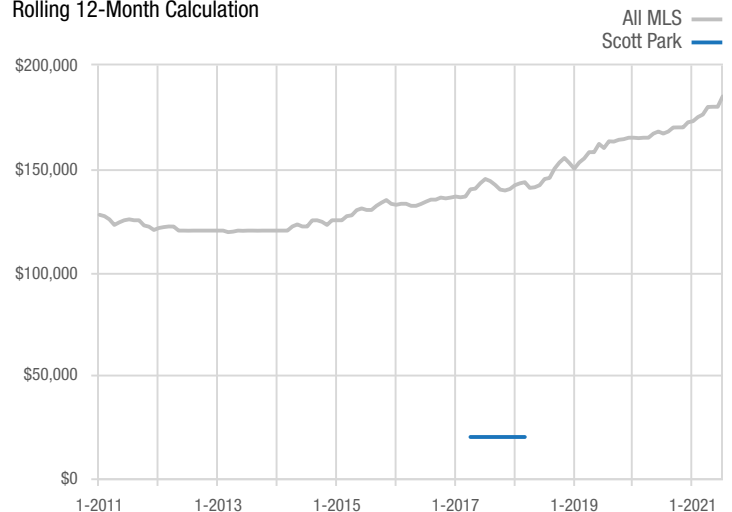
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde South End

MLS Area 22: 43609

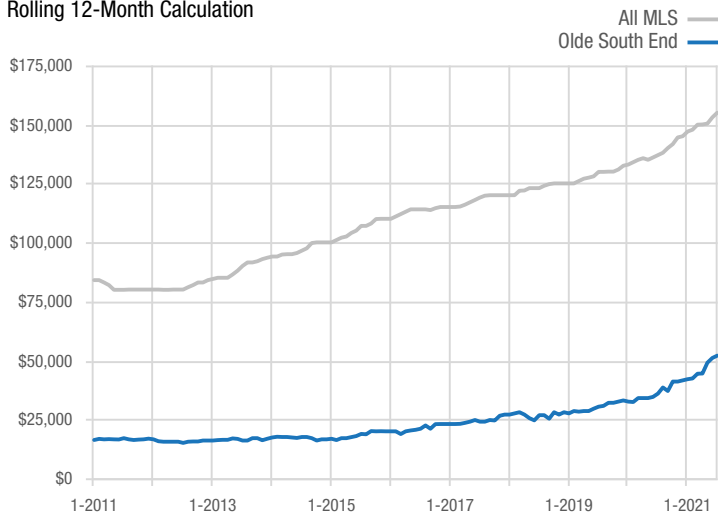
Single Family	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	23	33	+ 43.5%	132	181	+ 37.1%
Pending Sales	21	21	0.0%	113	126	+ 11.5%
Closed Sales	23	21	- 8.7%	110	125	+ 13.6%
Days on Market Until Sale	76	39	- 48.7%	82	51	- 37.8%
Median Sales Price*	\$50,000	\$53,000	+ 6.0%	\$37,000	\$55,000	+ 48.6%
Average Sales Price*	\$43,145	\$52,920	+ 22.7%	\$38,736	\$55,539	+ 43.4%
Percent of List Price Received*	94.9%	98.8%	+ 4.1%	91.6%	97.3%	+ 6.2%
Inventory of Homes for Sale	36	53	+ 47.2%	—	—	—
Months Supply of Inventory	2.5	2.9	+ 16.0%	—	—	—

Condo-Villa	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	0	0	—	0	1	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	160	—	—	160	—
Median Sales Price*	—	\$176,000	—	—	\$176,000	—
Average Sales Price*	—	\$176,000	—	—	\$176,000	—
Percent of List Price Received*	—	100.6%	—	—	100.6%	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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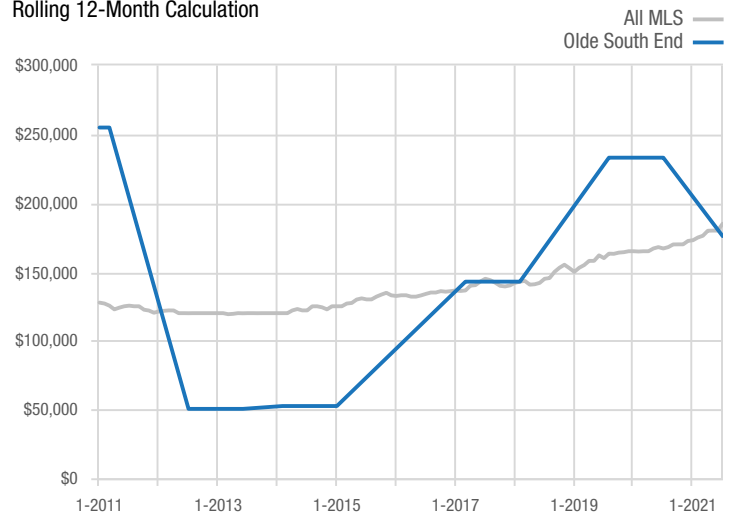
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – July 2021

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## Heatherdowns Blvd / River Rd

MLS Area 23: 43614

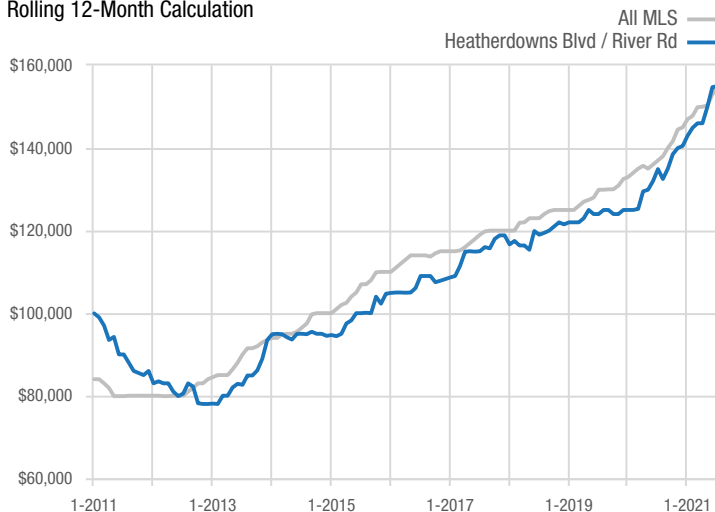
Single Family	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	43	<b>43</b>	0.0%	302	<b>292</b>	- 3.3%
Pending Sales	52	<b>41</b>	- 21.2%	269	<b>239</b>	- 11.2%
Closed Sales	54	<b>41</b>	- 24.1%	260	<b>235</b>	- 9.6%
Days on Market Until Sale	55	<b>57</b>	+ 3.6%	78	<b>53</b>	- 32.1%
Median Sales Price*	\$147,400	<b>\$164,000</b>	+ 11.3%	\$139,000	<b>\$162,750</b>	+ 17.1%
Average Sales Price*	\$163,133	<b>\$164,340</b>	+ 0.7%	\$148,277	<b>\$168,065</b>	+ 13.3%
Percent of List Price Received*	100.6%	<b>102.9%</b>	+ 2.3%	98.9%	<b>102.5%</b>	+ 3.6%
Inventory of Homes for Sale	86	<b>78</b>	- 9.3%	—	—	—
Months Supply of Inventory	2.3	<b>2.0</b>	- 13.0%	—	—	—

Condo-Villa	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	6	<b>6</b>	0.0%	30	<b>35</b>	+ 16.7%
Pending Sales	6	<b>7</b>	+ 16.7%	23	<b>37</b>	+ 60.9%
Closed Sales	6	<b>8</b>	+ 33.3%	23	<b>37</b>	+ 60.9%
Days on Market Until Sale	103	<b>39</b>	- 62.1%	79	<b>77</b>	- 2.5%
Median Sales Price*	\$118,500	<b>\$59,900</b>	- 49.5%	\$125,000	<b>\$85,940</b>	- 31.2%
Average Sales Price*	\$109,233	<b>\$81,129</b>	- 25.7%	\$126,902	<b>\$92,380</b>	- 27.2%
Percent of List Price Received*	98.7%	<b>95.3%</b>	- 3.4%	97.4%	<b>95.5%</b>	- 2.0%
Inventory of Homes for Sale	13	<b>9</b>	- 30.8%	—	—	—
Months Supply of Inventory	3.8	<b>1.9</b>	- 50.0%	—	—	—

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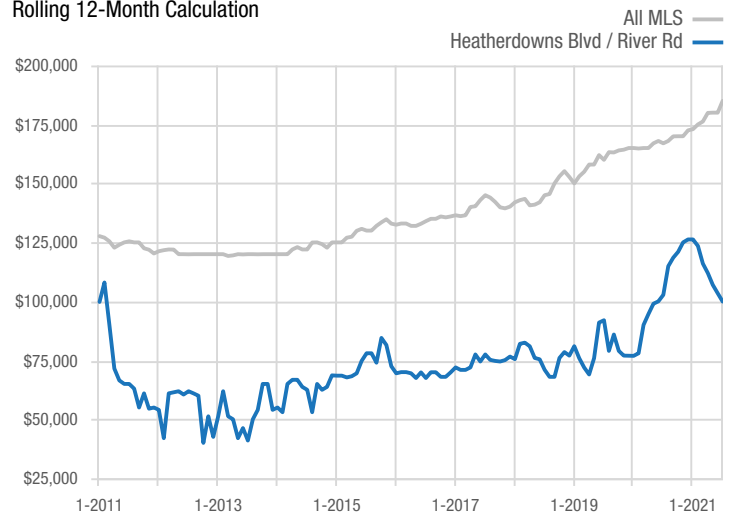
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East River

MLS Area 24: 43605

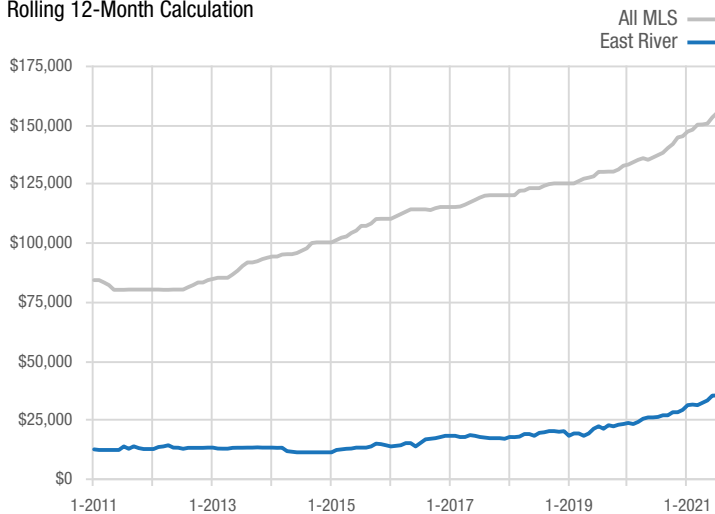
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	20	21	+ 5.0%	96	154	+ 60.4%
Pending Sales	24	17	- 29.2%	92	124	+ 34.8%
Closed Sales	16	15	- 6.3%	82	115	+ 40.2%
Days on Market Until Sale	85	80	- 5.9%	96	64	- 33.3%
Median Sales Price*	\$39,450	<b>\$40,000</b>	+ 1.4%	\$27,000	<b>\$38,000</b>	+ 40.7%
Average Sales Price*	\$39,236	<b>\$47,567</b>	+ 21.2%	\$31,232	<b>\$43,991</b>	+ 40.9%
Percent of List Price Received*	94.8%	<b>95.4%</b>	+ 0.6%	94.1%	<b>96.2%</b>	+ 2.2%
Inventory of Homes for Sale	27	41	+ 51.9%	—	—	—
Months Supply of Inventory	1.9	2.4	+ 26.3%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	154	—
Median Sales Price*	—	—	—	—	<b>\$350,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$350,000</b>	—
Percent of List Price Received*	—	—	—	—	<b>98.6%</b>	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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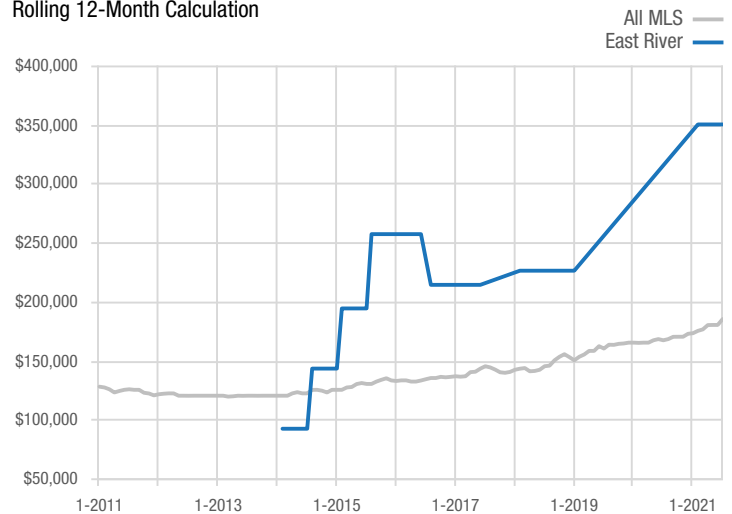
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Oregon

MLS Area 25: 43616

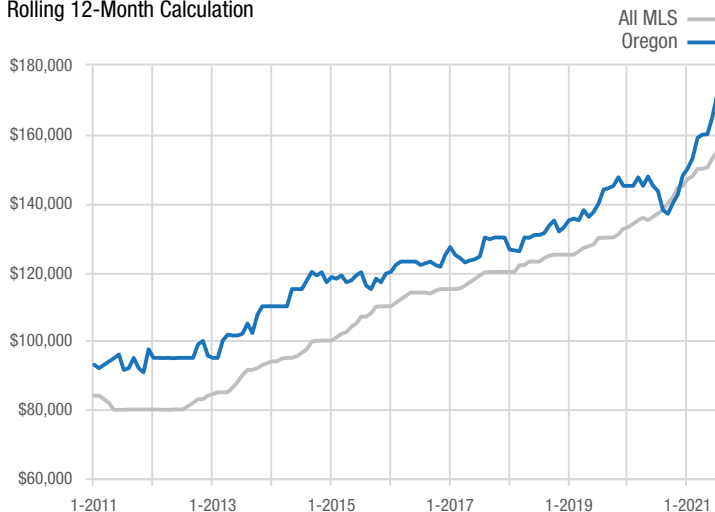
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	24	<b>24</b>	0.0%	168	<b>178</b>	+ 6.0%
Pending Sales	30	<b>26</b>	- 13.3%	157	<b>162</b>	+ 3.2%
Closed Sales	29	<b>28</b>	- 3.4%	153	<b>156</b>	+ 2.0%
Days on Market Until Sale	84	<b>51</b>	- 39.3%	86	<b>70</b>	- 18.6%
Median Sales Price*	\$147,200	<b>\$174,000</b>	+ 18.2%	\$139,950	<b>\$180,000</b>	+ 28.6%
Average Sales Price*	\$154,534	<b>\$187,926</b>	+ 21.6%	\$159,017	<b>\$199,284</b>	+ 25.3%
Percent of List Price Received*	98.0%	<b>102.7%</b>	+ 4.8%	98.8%	<b>101.1%</b>	+ 2.3%
Inventory of Homes for Sale	49	<b>47</b>	- 4.1%	—	—	—
Months Supply of Inventory	2.2	<b>2.1</b>	- 4.5%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	0	<b>1</b>	—	4	<b>4</b>	0.0%
Pending Sales	1	<b>0</b>	- 100.0%	4	<b>4</b>	0.0%
Closed Sales	0	<b>0</b>	—	3	<b>4</b>	+ 33.3%
Days on Market Until Sale	—	—	—	112	<b>141</b>	+ 25.9%
Median Sales Price*	—	—	—	\$133,000	<b>\$213,450</b>	+ 60.5%
Average Sales Price*	—	—	—	\$142,633	<b>\$190,975</b>	+ 33.9%
Percent of List Price Received*	—	—	—	97.0%	<b>98.3%</b>	+ 1.3%
Inventory of Homes for Sale	1	<b>2</b>	+ 100.0%	—	—	—
Months Supply of Inventory	0.7	<b>1.3</b>	+ 85.7%	—	—	—

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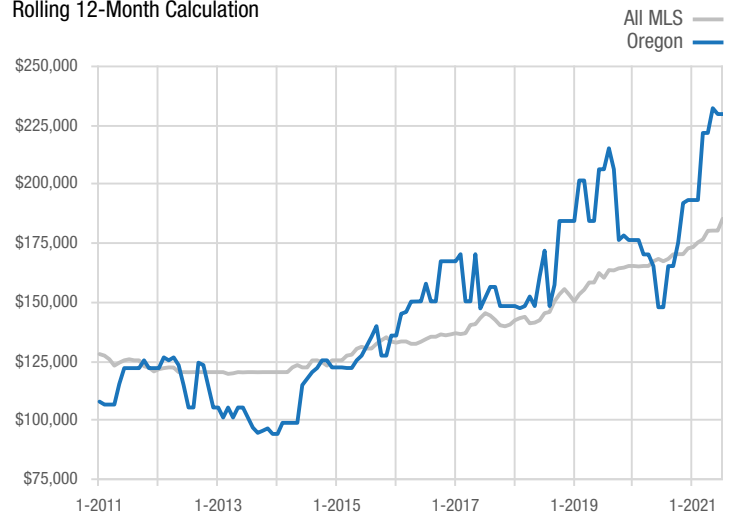
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	3	2	- 33.3%	17	12	- 29.4%
Pending Sales	4	5	+ 25.0%	13	10	- 23.1%
Closed Sales	2	5	+ 150.0%	11	9	- 18.2%
Days on Market Until Sale	50	66	+ 32.0%	73	61	- 16.4%
Median Sales Price*	\$94,600	<b>\$125,500</b>	+ 32.7%	\$102,000	<b>\$96,600</b>	- 5.3%
Average Sales Price*	\$94,600	<b>\$118,000</b>	+ 24.7%	\$139,773	<b>\$105,678</b>	- 24.4%
Percent of List Price Received*	93.9%	<b>100.8%</b>	+ 7.3%	98.7%	<b>103.9%</b>	+ 5.3%
Inventory of Homes for Sale	6	2	- 66.7%	—	—	—
Months Supply of Inventory	2.9	<b>0.7</b>	- 75.9%	—	—	—

Condo-Villa	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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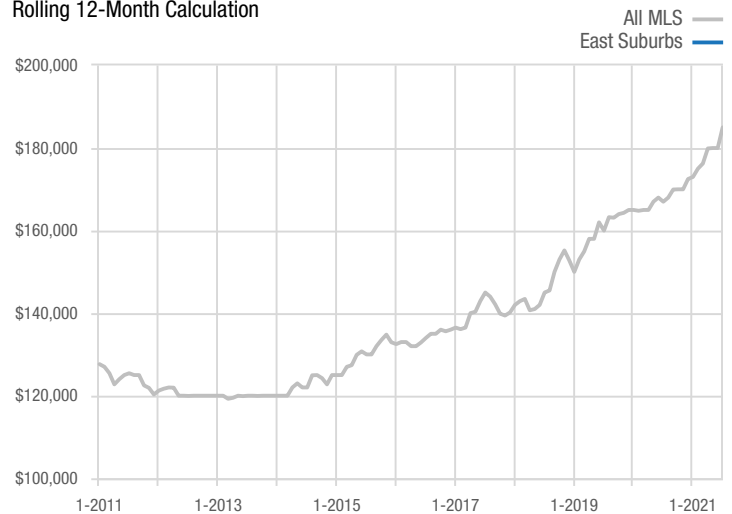
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Perrysburg / Perrysburg Twp

MLS Area 53: 43551

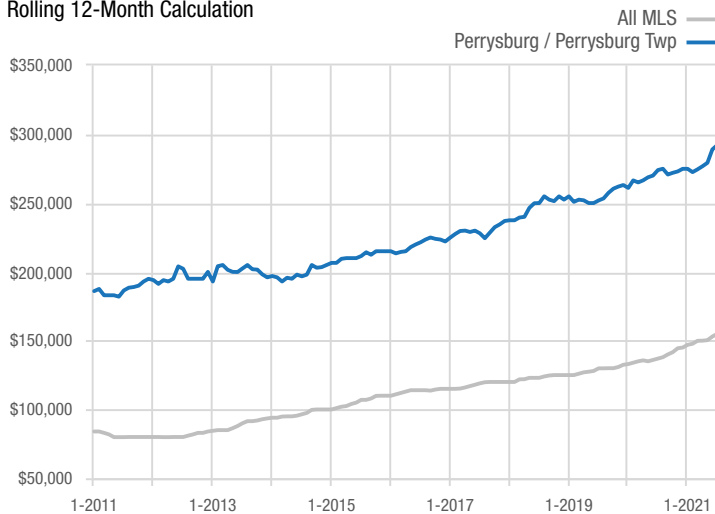
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	57	<b>70</b>	+ 22.8%	415	<b>424</b>	+ 2.2%
Pending Sales	71	<b>59</b>	- 16.9%	313	<b>369</b>	+ 17.9%
Closed Sales	70	<b>58</b>	- 17.1%	307	<b>355</b>	+ 15.6%
Days on Market Until Sale	75	<b>61</b>	- 18.7%	89	<b>73</b>	- 18.0%
Median Sales Price*	\$273,500	<b>\$307,500</b>	+ 12.4%	\$271,750	<b>\$300,000</b>	+ 10.4%
Average Sales Price*	\$301,754	<b>\$329,925</b>	+ 9.3%	\$297,030	<b>\$330,212</b>	+ 11.2%
Percent of List Price Received*	99.6%	<b>102.2%</b>	+ 2.6%	98.8%	<b>101.0%</b>	+ 2.2%
Inventory of Homes for Sale	149	<b>117</b>	- 21.5%	—	—	—
Months Supply of Inventory	3.4	<b>2.2</b>	- 35.3%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	13	<b>3</b>	- 76.9%	71	<b>40</b>	- 43.7%
Pending Sales	6	<b>3</b>	- 50.0%	55	<b>37</b>	- 32.7%
Closed Sales	10	<b>4</b>	- 60.0%	56	<b>38</b>	- 32.1%
Days on Market Until Sale	96	<b>42</b>	- 56.3%	79	<b>56</b>	- 29.1%
Median Sales Price*	\$157,500	<b>\$252,750</b>	+ 60.5%	\$199,500	<b>\$222,250</b>	+ 11.4%
Average Sales Price*	\$178,680	<b>\$261,376</b>	+ 46.3%	\$198,536	<b>\$220,809</b>	+ 11.2%
Percent of List Price Received*	98.3%	<b>99.8%</b>	+ 1.5%	97.8%	<b>99.6%</b>	+ 1.8%
Inventory of Homes for Sale	23	<b>11</b>	- 52.2%	—	—	—
Months Supply of Inventory	3.6	<b>1.7</b>	- 52.8%	—	—	—

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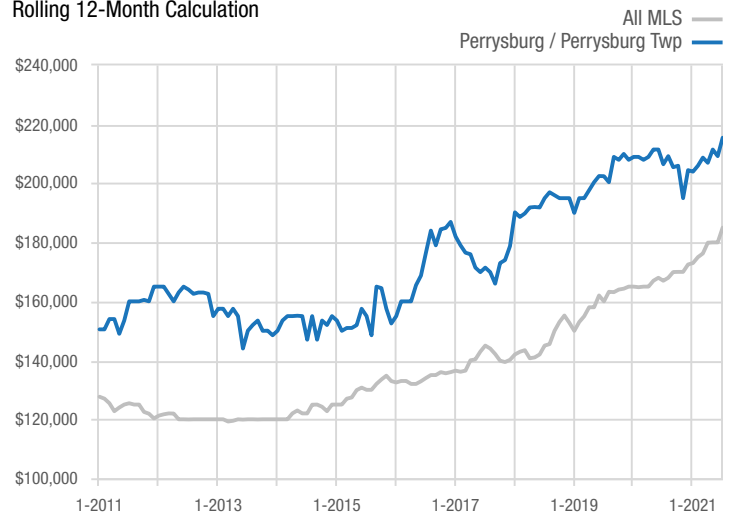
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

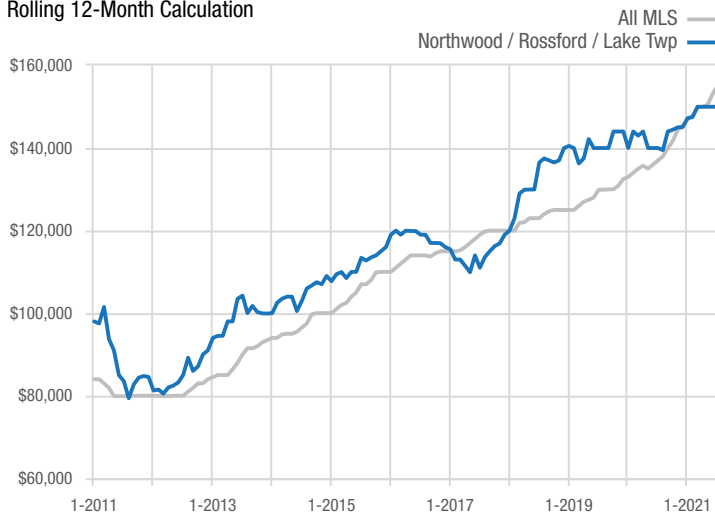
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	21	<b>31</b>	+ 47.6%	185	<b>215</b>	+ 16.2%
Pending Sales	28	<b>29</b>	+ 3.6%	155	<b>173</b>	+ 11.6%
Closed Sales	30	<b>30</b>	0.0%	153	<b>164</b>	+ 7.2%
Days on Market Until Sale	67	<b>51</b>	- 23.9%	77	<b>62</b>	- 19.5%
Median Sales Price*	\$152,500	<b>\$157,350</b>	+ 3.2%	\$140,000	<b>\$150,000</b>	+ 7.1%
Average Sales Price*	\$160,602	<b>\$176,892</b>	+ 10.1%	\$152,106	<b>\$173,074</b>	+ 13.8%
Percent of List Price Received*	100.4%	<b>102.8%</b>	+ 2.4%	99.3%	<b>100.8%</b>	+ 1.5%
Inventory of Homes for Sale	56	<b>63</b>	+ 12.5%	—	—	—
Months Supply of Inventory	2.6	<b>2.7</b>	+ 3.8%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	0	<b>1</b>	—	4	<b>2</b>	- 50.0%
Pending Sales	0	<b>1</b>	—	3	<b>2</b>	- 33.3%
Closed Sales	0	<b>1</b>	—	3	<b>2</b>	- 33.3%
Days on Market Until Sale	—	<b>14</b>	—	30	<b>34</b>	+ 13.3%
Median Sales Price*	—	<b>\$60,000</b>	—	\$43,900	<b>\$60,000</b>	+ 36.7%
Average Sales Price*	—	<b>\$60,000</b>	—	\$43,133	<b>\$60,000</b>	+ 39.1%
Percent of List Price Received*	—	<b>100.0%</b>	—	103.0%	<b>96.2%</b>	- 6.6%
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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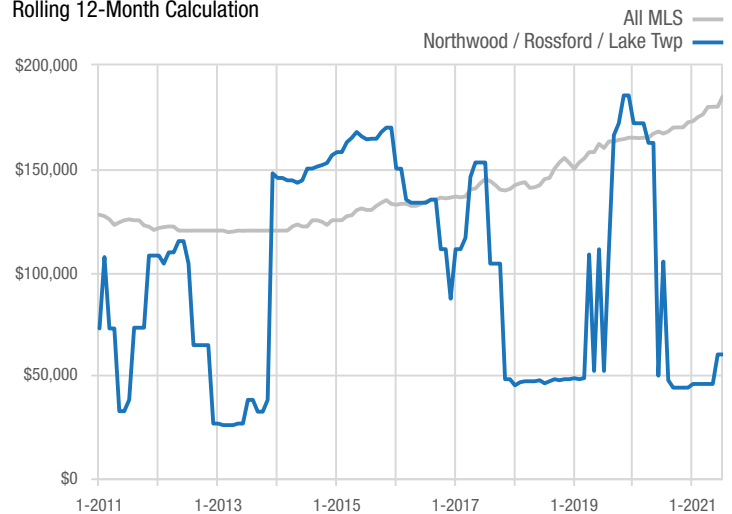
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Bowling Green

MLS Area 55: 43402

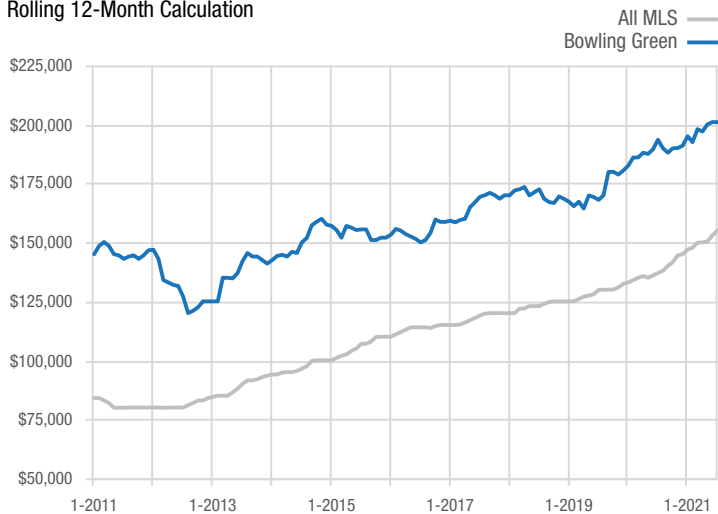
Single Family	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	29	29	0.0%	116	154	+ 32.8%
Pending Sales	17	17	0.0%	104	131	+ 26.0%
Closed Sales	20	21	+ 5.0%	102	131	+ 28.4%
Days on Market Until Sale	64	46	- 28.1%	71	53	- 25.4%
Median Sales Price*	\$220,000	\$230,000	+ 4.5%	\$196,000	\$220,000	+ 12.2%
Average Sales Price*	\$220,960	\$221,436	+ 0.2%	\$202,931	\$236,325	+ 16.5%
Percent of List Price Received*	101.1%	100.9%	- 0.2%	98.8%	101.6%	+ 2.8%
Inventory of Homes for Sale	39	40	+ 2.6%	—	—	—
Months Supply of Inventory	2.5	2.1	- 16.0%	—	—	—

Condo-Villa	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	9	2	- 77.8%	25	26	+ 4.0%
Pending Sales	5	6	+ 20.0%	17	22	+ 29.4%
Closed Sales	3	7	+ 133.3%	14	23	+ 64.3%
Days on Market Until Sale	64	52	- 18.8%	82	48	- 41.5%
Median Sales Price*	\$152,000	\$193,000	+ 27.0%	\$171,000	\$179,000	+ 4.7%
Average Sales Price*	\$151,300	\$198,129	+ 31.0%	\$188,200	\$205,057	+ 9.0%
Percent of List Price Received*	101.1%	98.1%	- 3.0%	98.9%	102.1%	+ 3.2%
Inventory of Homes for Sale	10	6	- 40.0%	—	—	—
Months Supply of Inventory	4.6	1.8	- 60.9%	—	—	—

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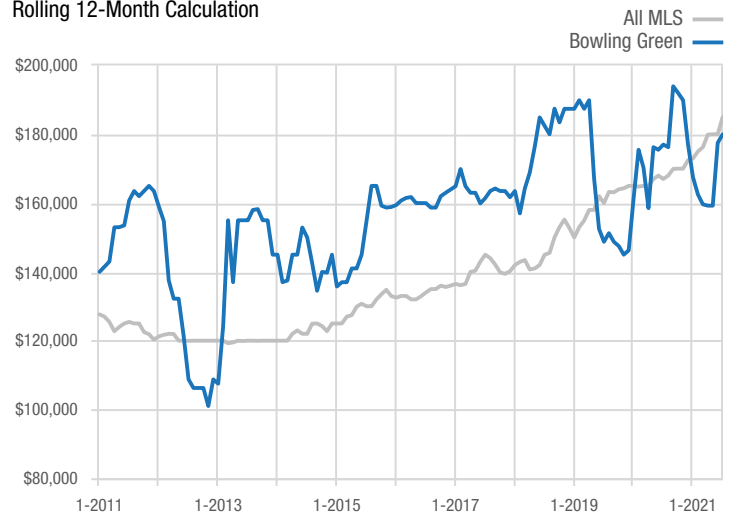
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Wood County NE

MLS Area 56: North of US 6, East of SR 25, excluding MLS Areas 53, 54 and 55

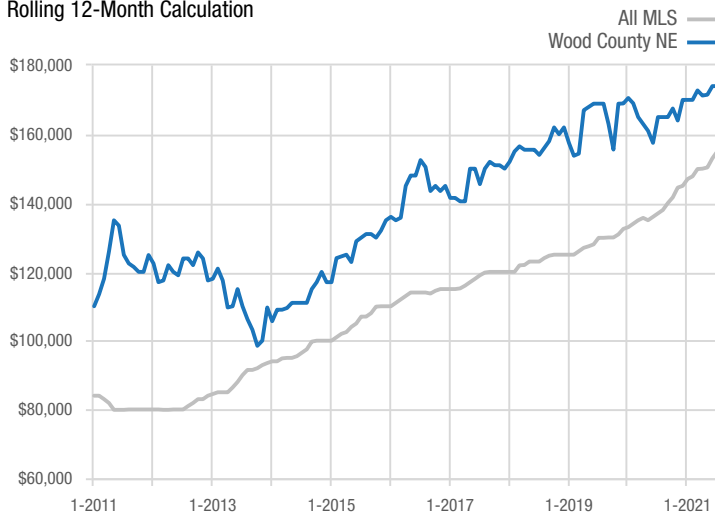
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	8	8	0.0%	39	62	+ 59.0%
Pending Sales	10	6	- 40.0%	44	48	+ 9.1%
Closed Sales	9	5	- 44.4%	43	48	+ 11.6%
Days on Market Until Sale	79	60	- 24.1%	105	56	- 46.7%
Median Sales Price*	\$180,000	<b>\$281,000</b>	+ 56.1%	\$170,000	<b>\$178,500</b>	+ 5.0%
Average Sales Price*	\$214,629	<b>\$272,200</b>	+ 26.8%	\$164,822	<b>\$200,155</b>	+ 21.4%
Percent of List Price Received*	98.3%	<b>98.5%</b>	+ 0.2%	97.4%	<b>101.1%</b>	+ 3.8%
Inventory of Homes for Sale	13	16	+ 23.1%	—	—	—
Months Supply of Inventory	2.3	2.5	+ 8.7%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	39	—	—
Median Sales Price*	—	—	—	\$125,000	—	—
Average Sales Price*	—	—	—	\$125,000	—	—
Percent of List Price Received*	—	—	—	100.0%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

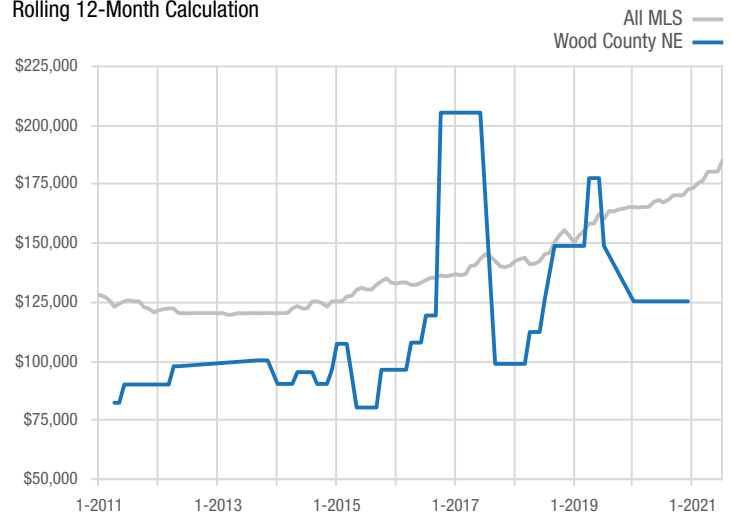
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

# Local Market Update – July 2021

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## Wood County NW

MLS Area 51: North of US 6, West of SR 25, excluding MLS Areas 53 and 55

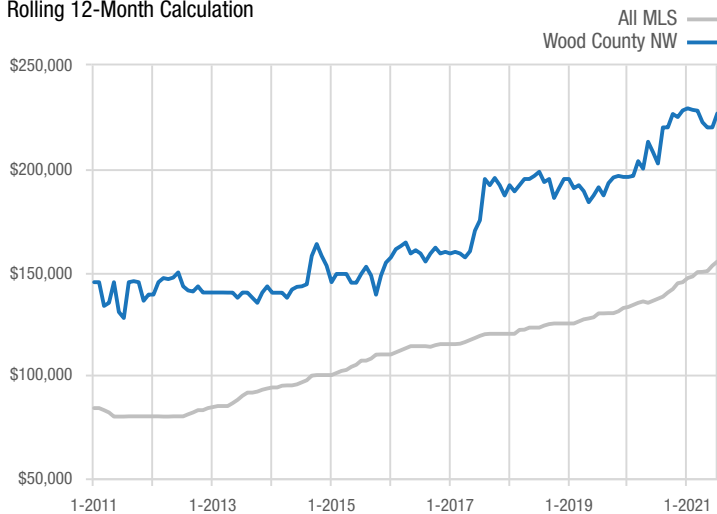
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	10	8	- 20.0%	58	53	- 8.6%
Pending Sales	10	4	- 60.0%	45	50	+ 11.1%
Closed Sales	13	6	- 53.8%	45	48	+ 6.7%
Days on Market Until Sale	56	44	- 21.4%	77	67	- 13.0%
Median Sales Price*	\$185,000	<b>\$227,500</b>	+ 23.0%	\$205,000	<b>\$202,500</b>	- 1.2%
Average Sales Price*	\$225,250	<b>\$230,875</b>	+ 2.5%	\$216,502	<b>\$220,295</b>	+ 1.8%
Percent of List Price Received*	107.5%	<b>102.0%</b>	- 5.1%	101.1%	<b>102.6%</b>	+ 1.5%
Inventory of Homes for Sale	22	11	- 50.0%	—	—	—
Months Supply of Inventory	3.2	1.5	- 53.1%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	125	—	—
Median Sales Price*	—	—	—	\$116,000	—	—
Average Sales Price*	—	—	—	\$116,000	—	—
Percent of List Price Received*	—	—	—	85.9%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

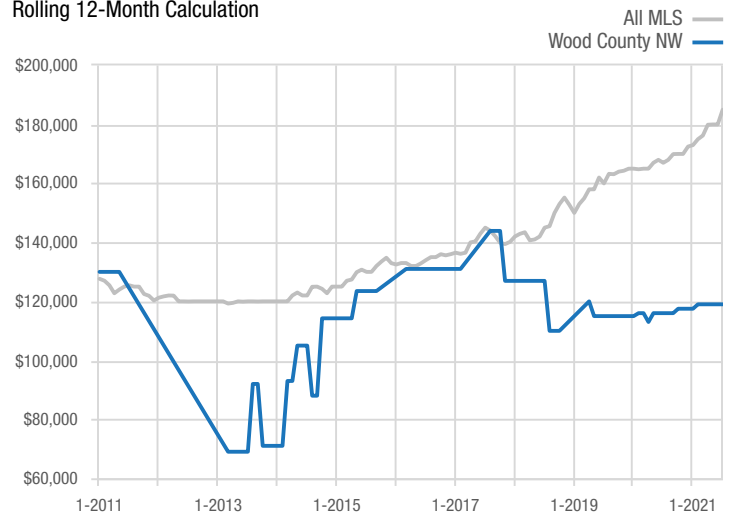
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – July 2021

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## Wood County SE

MLS Area 57: South of US 6, East of SR 25

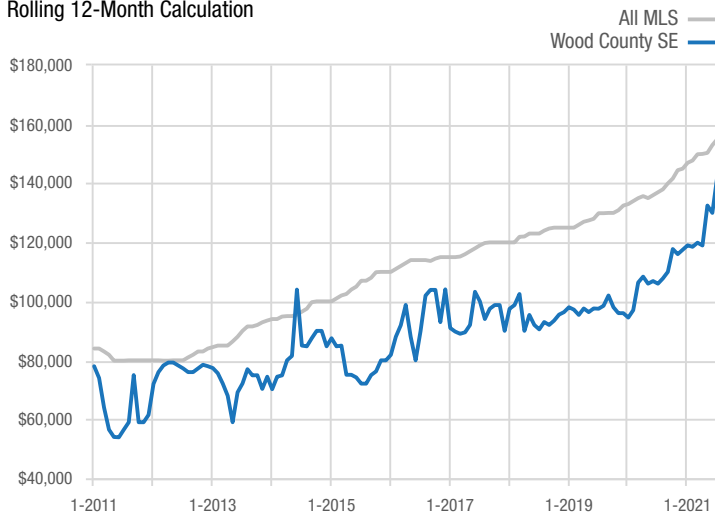
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	9	5	- 44.4%	44	38	- 13.6%
Pending Sales	9	10	+ 11.1%	35	36	+ 2.9%
Closed Sales	9	12	+ 33.3%	34	33	- 2.9%
Days on Market Until Sale	66	54	- 18.2%	80	64	- 20.0%
Median Sales Price*	\$67,000	<b>\$171,000</b>	+ 155.2%	\$105,000	<b>\$142,500</b>	+ 35.7%
Average Sales Price*	\$96,556	<b>\$222,290</b>	+ 130.2%	\$129,678	<b>\$157,577</b>	+ 21.5%
Percent of List Price Received*	99.5%	<b>108.8%</b>	+ 9.3%	98.2%	<b>103.3%</b>	+ 5.2%
Inventory of Homes for Sale	12	6	- 50.0%	—	—	—
Months Supply of Inventory	2.3	1.2	- 47.8%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

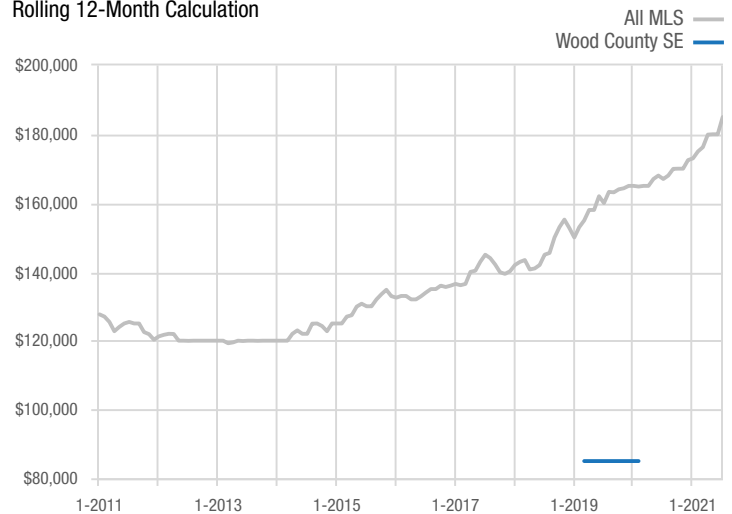
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – July 2021

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## Wood County SW

MLS Area 52: South of US 6, West of SR 25

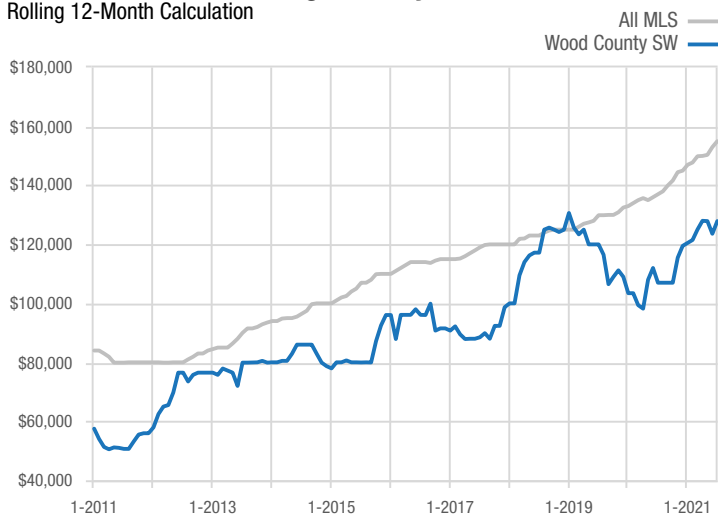
Single Family	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	10	5	- 50.0%	51	34	- 33.3%
Pending Sales	7	6	- 14.3%	41	27	- 34.1%
Closed Sales	11	8	- 27.3%	41	27	- 34.1%
Days on Market Until Sale	94	74	- 21.3%	88	83	- 5.7%
Median Sales Price*	\$112,000	<b>\$139,400</b>	+ 24.5%	\$112,000	<b>\$131,500</b>	+ 17.4%
Average Sales Price*	\$122,405	<b>\$151,063</b>	+ 23.4%	\$114,290	<b>\$153,415</b>	+ 34.2%
Percent of List Price Received*	96.5%	<b>100.1%</b>	+ 3.7%	98.7%	<b>97.9%</b>	- 0.8%
Inventory of Homes for Sale	15	17	+ 13.3%	—	—	—
Months Supply of Inventory	2.6	3.3	+ 26.9%	—	—	—

Condo-Villa	July			Year to Date		
	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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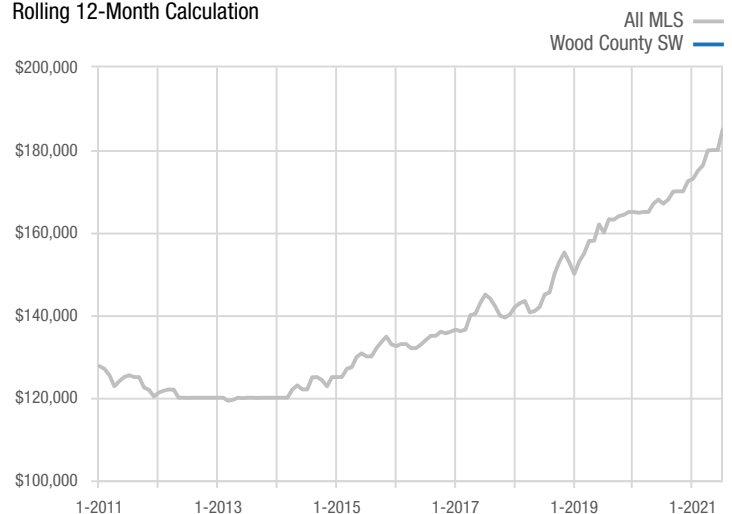
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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