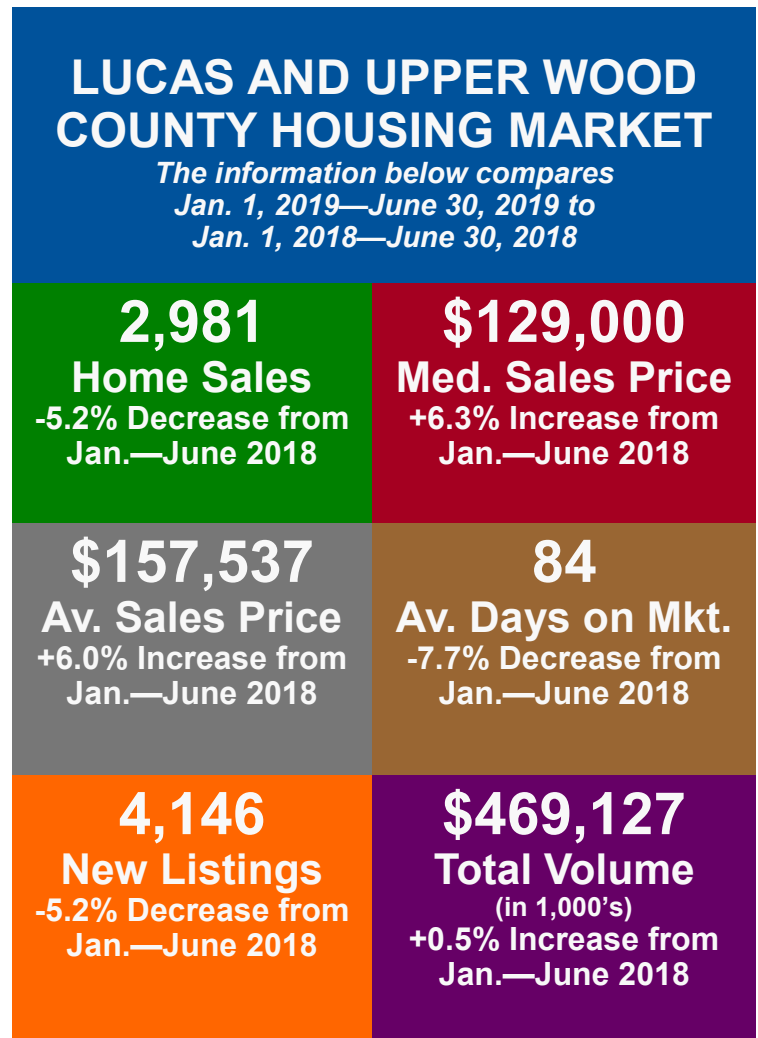
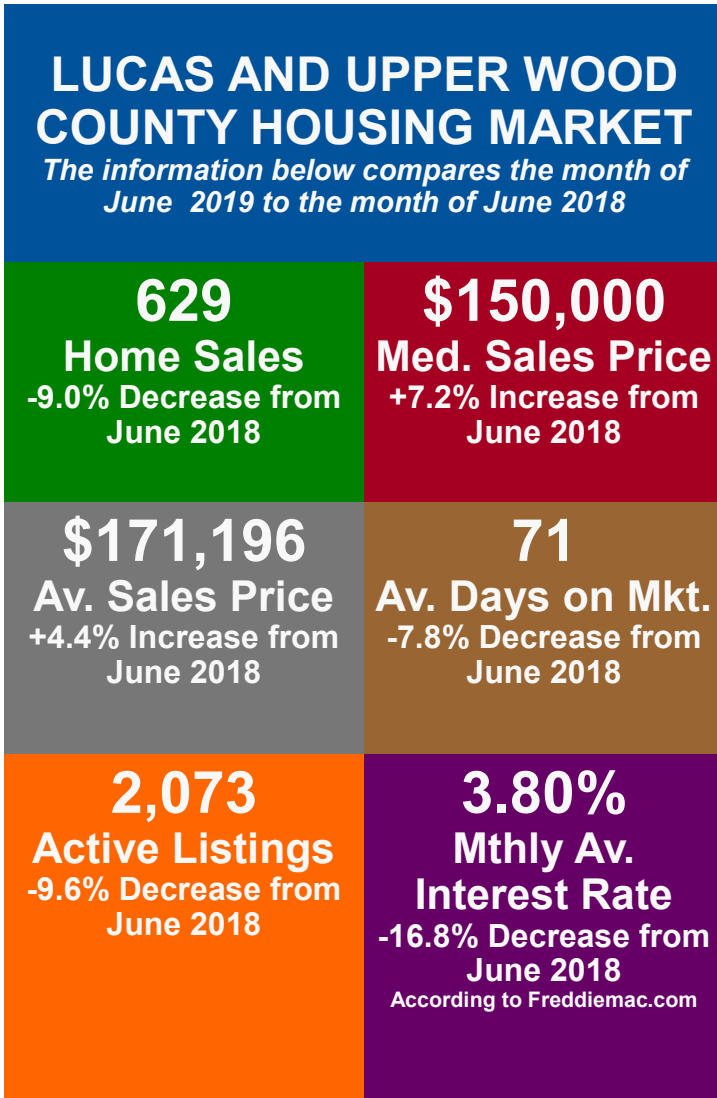


Local Market Update—June 2019

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Housing Supply Overview

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June 2019

After several years of declining inventory and supply, more and more housing markets are beginning to find their way toward a state of balance in terms of available listings. There is still work to be done, but the situation is not as dire as it once was. For the 12-month period spanning July 2018 through June 2019, Pending Sales in Northwest Ohio were up 1.4 percent overall. The price range with the largest gain in sales was the \$200,001 to \$300,000 range, where they increased 10.1 percent.

The overall Median Sales Price was up 4.9 percent to \$129,000. The property type with the largest price gain was the Condo-Villa segment, where prices increased 13.1 percent to \$158,250. The price range that tended to sell the quickest was the \$150,001 to \$200,000 range at 77 days; the price range that tended to sell the slowest was the \$100,001 to \$150,000 range at 88 days.

Market-wide, inventory levels were down 9.0 percent. The property type that lost the least inventory was the Single Family segment, where it decreased 9.0 percent. That amounts to 3.5 months supply for Single-Family homes and 3.4 months supply for Condos.

Quick Facts

+ 10.1%	+ 12.7%	+ 8.5%
Price Range With the Strongest Sales:	Bedroom Count With Strongest Sales:	Property Type With Strongest Sales:
\$200,001 to \$300,000	1 Bedroom	Condo-Villa

Pending Sales	2
Days on Market Until Sale	3
Median Sales Price	4
Percent of List Price Received	5
Inventory of Homes for Sale	6
Months Supply of Inventory	7

Local Market Update – June 2019

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Lucas County

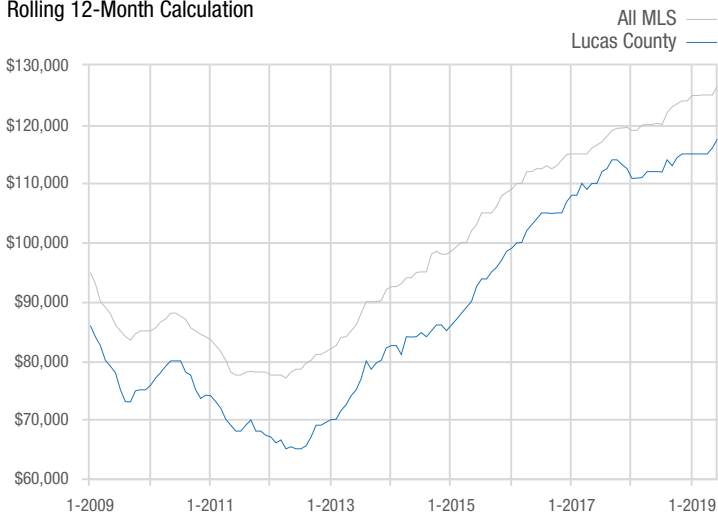
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	713	656	- 8.0%	3,781	3,523	- 6.8%
Pending Sales	527	521	- 1.1%	2,749	2,633	- 4.2%
Closed Sales	597	532	- 10.9%	2,704	2,542	- 6.0%
Days on Market Until Sale	75	69	- 8.0%	90	83	- 7.8%
Median Sales Price*	\$125,000	\$136,500	+ 9.2%	\$113,400	\$118,000	+ 4.1%
Average Sales Price*	\$152,399	\$158,421	+ 4.0%	\$136,750	\$144,895	+ 6.0%
Percent of List Price Received*	97.5%	97.4%	- 0.1%	96.6%	96.4%	- 0.2%
Inventory of Homes for Sale	1,735	1,487	- 14.3%	—	—	—
Months Supply of Inventory	3.9	3.3	- 15.4%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	75	56	- 25.3%	340	310	- 8.8%
Pending Sales	48	54	+ 12.5%	238	245	+ 2.9%
Closed Sales	53	55	+ 3.8%	234	229	- 2.1%
Days on Market Until Sale	80	70	- 12.5%	88	88	0.0%
Median Sales Price*	\$148,900	\$160,000	+ 7.5%	\$139,212	\$160,000	+ 14.9%
Average Sales Price*	\$159,928	\$164,658	+ 3.0%	\$148,227	\$163,658	+ 10.4%
Percent of List Price Received*	96.4%	96.3%	- 0.1%	95.8%	96.9%	+ 1.1%
Inventory of Homes for Sale	150	127	- 15.3%	—	—	—
Months Supply of Inventory	4.0	3.1	- 22.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wood County

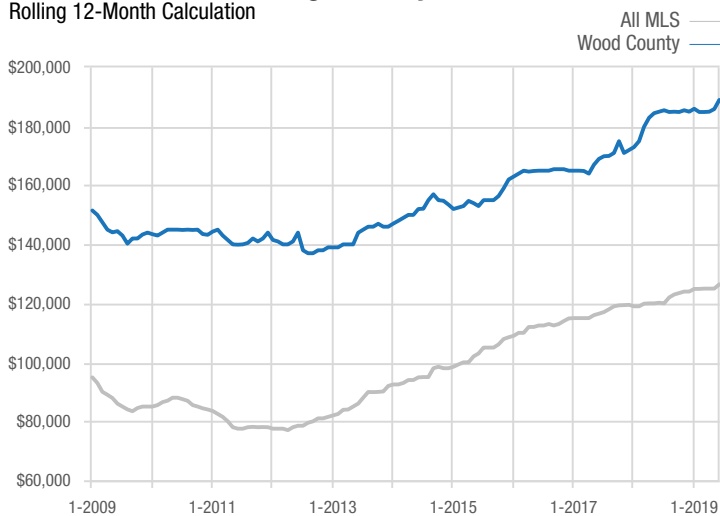
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	168	148	- 11.9%	865	844	- 2.4%
Pending Sales	126	139	+ 10.3%	641	640	- 0.2%
Closed Sales	146	140	- 4.1%	630	612	- 2.9%
Days on Market Until Sale	82	80	- 2.4%	95	88	- 7.4%
Median Sales Price*	\$183,750	\$207,750	+ 13.1%	\$190,000	\$195,000	+ 2.6%
Average Sales Price*	\$221,683	\$228,967	+ 3.3%	\$216,645	\$222,237	+ 2.6%
Percent of List Price Received*	98.8%	98.1%	- 0.7%	98.3%	98.2%	- 0.1%
Inventory of Homes for Sale	393	365	- 7.1%	—	—	—
Months Supply of Inventory	3.6	3.4	- 5.6%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	16	9	- 43.8%	68	75	+ 10.3%
Pending Sales	7	13	+ 85.7%	64	62	- 3.1%
Closed Sales	8	11	+ 37.5%	63	57	- 9.5%
Days on Market Until Sale	76	55	- 27.6%	79	67	- 15.2%
Median Sales Price*	\$174,500	\$225,100	+ 29.0%	\$172,750	\$197,000	+ 14.0%
Average Sales Price*	\$191,863	\$223,127	+ 16.3%	\$186,814	\$202,347	+ 8.3%
Percent of List Price Received*	98.3%	97.3%	- 1.0%	97.9%	96.5%	- 1.4%
Inventory of Homes for Sale	23	25	+ 8.7%	—	—	—
Months Supply of Inventory	2.3	2.7	+ 17.4%	—	—	—

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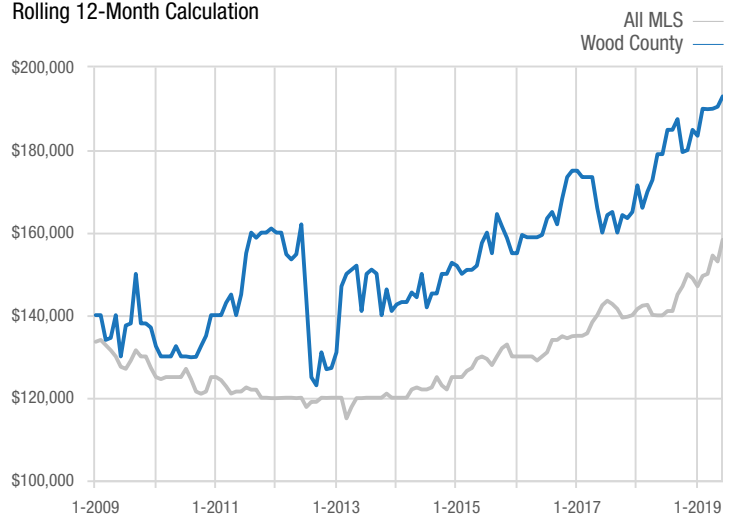
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Toledo

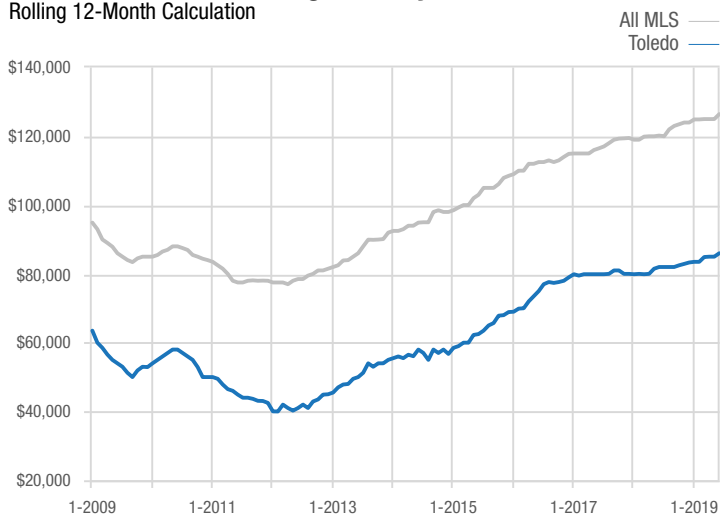
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	469	418	- 10.9%	2,484	2,274	- 8.5%
Pending Sales	353	339	- 4.0%	1,833	1,765	- 3.7%
Closed Sales	384	340	- 11.5%	1,803	1,715	- 4.9%
Days on Market Until Sale	74	68	- 8.1%	88	82	- 6.8%
Median Sales Price*	\$89,950	\$104,000	+ 15.6%	\$82,200	\$88,000	+ 7.1%
Average Sales Price*	\$112,215	\$116,417	+ 3.7%	\$98,256	\$103,258	+ 5.1%
Percent of List Price Received*	96.8%	96.7%	- 0.1%	95.7%	95.5%	- 0.2%
Inventory of Homes for Sale	1,131	913	- 19.3%	—	—	—
Months Supply of Inventory	3.8	3.0	- 21.1%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	35	29	- 17.1%	178	175	- 1.7%
Pending Sales	28	35	+ 25.0%	136	140	+ 2.9%
Closed Sales	34	32	- 5.9%	133	129	- 3.0%
Days on Market Until Sale	89	65	- 27.0%	87	85	- 2.3%
Median Sales Price*	\$98,500	\$127,750	+ 29.7%	\$100,000	\$116,500	+ 16.5%
Average Sales Price*	\$113,169	\$137,341	+ 21.4%	\$114,449	\$129,157	+ 12.9%
Percent of List Price Received*	95.7%	94.9%	- 0.8%	95.3%	96.4%	+ 1.2%
Inventory of Homes for Sale	75	68	- 9.3%	—	—	—
Months Supply of Inventory	3.5	2.9	- 17.1%	—	—	—

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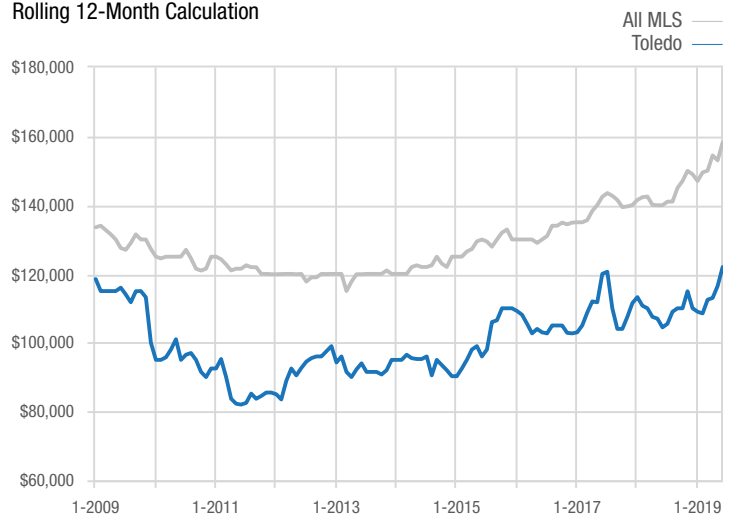
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bowling Green

MLS Area 55: 43402

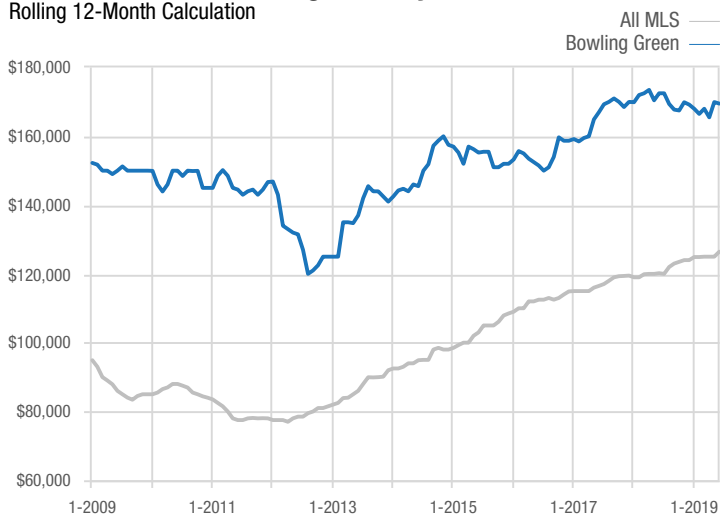
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	30	19	- 36.7%	153	121	- 20.9%
Pending Sales	27	21	- 22.2%	121	97	- 19.8%
Closed Sales	30	21	- 30.0%	120	95	- 20.8%
Days on Market Until Sale	54	71	+ 31.5%	84	80	- 4.8%
Median Sales Price*	\$172,700	\$170,000	- 1.6%	\$172,700	\$176,000	+ 1.9%
Average Sales Price*	\$187,147	\$181,810	- 2.9%	\$189,419	\$191,621	+ 1.2%
Percent of List Price Received*	97.5%	98.2%	+ 0.7%	97.6%	98.1%	+ 0.5%
Inventory of Homes for Sale	57	51	- 10.5%	—	—	—
Months Supply of Inventory	3.1	2.9	- 6.5%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	3	1	- 66.7%	12	11	- 8.3%
Pending Sales	1	1	0.0%	11	6	- 45.5%
Closed Sales	2	1	- 50.0%	11	6	- 45.5%
Days on Market Until Sale	162	12	- 92.6%	54	38	- 29.6%
Median Sales Price*	\$225,000	\$193,000	- 14.2%	\$191,000	\$141,200	- 26.1%
Average Sales Price*	\$225,000	\$193,000	- 14.2%	\$222,951	\$168,450	- 24.4%
Percent of List Price Received*	99.0%	96.5%	- 2.5%	98.4%	99.7%	+ 1.3%
Inventory of Homes for Sale	4	7	+ 75.0%	—	—	—
Months Supply of Inventory	1.9	3.0	+ 57.9%	—	—	—

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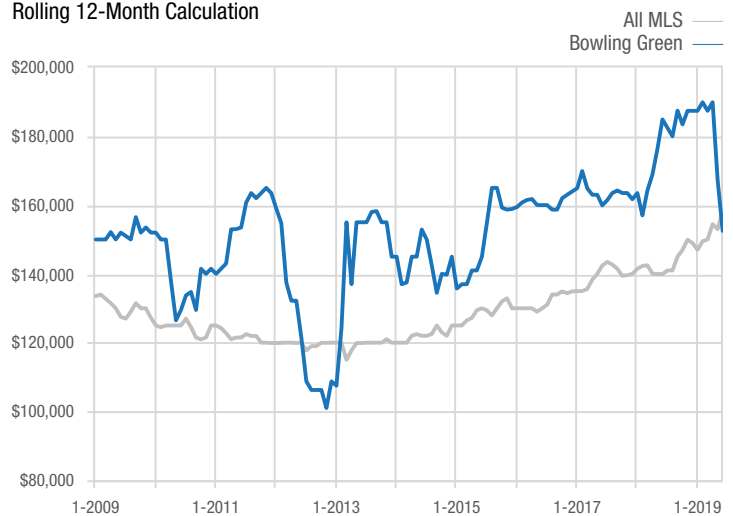
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East River

MLS Area 24: 43605

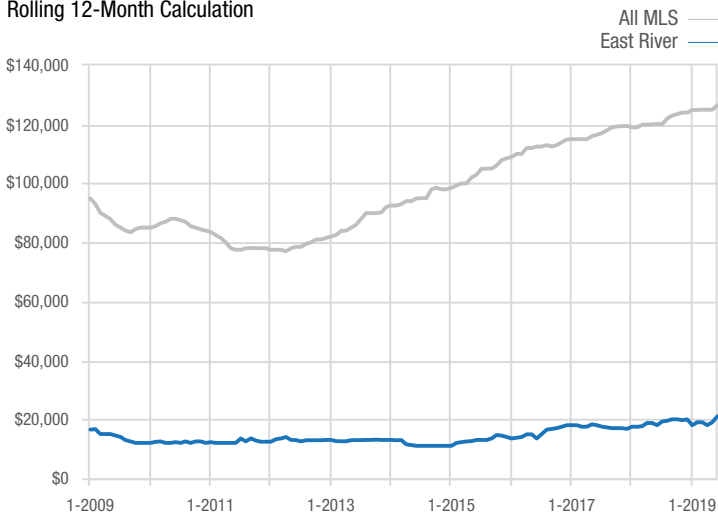
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	28	23	- 17.9%	155	113	- 27.1%
Pending Sales	23	12	- 47.8%	113	84	- 25.7%
Closed Sales	30	15	- 50.0%	115	89	- 22.6%
Days on Market Until Sale	58	72	+ 24.1%	77	80	+ 3.9%
Median Sales Price*	\$16,500	\$31,950	+ 93.6%	\$18,500	\$21,000	+ 13.5%
Average Sales Price*	\$24,485	\$35,771	+ 46.1%	\$24,850	\$26,120	+ 5.1%
Percent of List Price Received*	93.1%	96.0%	+ 3.1%	91.9%	90.4%	- 1.6%
Inventory of Homes for Sale	64	53	- 17.2%	—	—	—
Months Supply of Inventory	3.7	3.4	- 8.1%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	32	—	—
Median Sales Price*	—	—	—	\$226,000	—	—
Average Sales Price*	—	—	—	\$226,000	—	—
Percent of List Price Received*	—	—	—	97.5%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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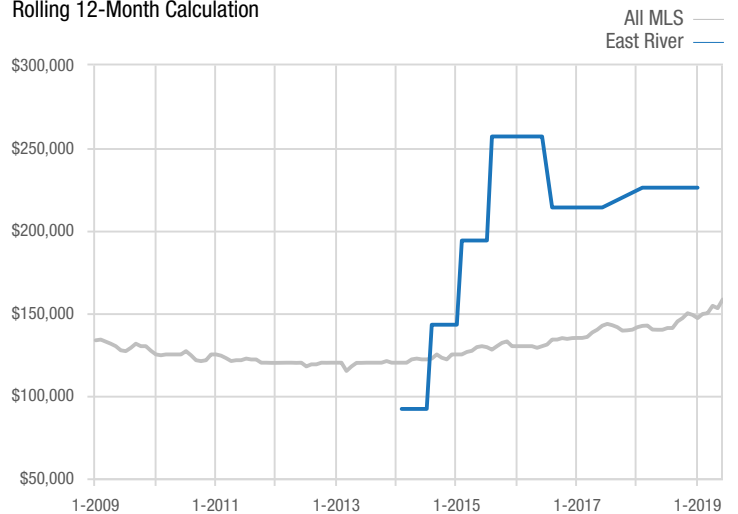
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	7	3	- 57.1%	17	7	- 58.8%
Pending Sales	2	4	+ 100.0%	16	9	- 43.8%
Closed Sales	4	3	- 25.0%	17	8	- 52.9%
Days on Market Until Sale	149	87	- 41.6%	152	80	- 47.4%
Median Sales Price*	\$65,750	\$140,500	+ 113.7%	\$40,000	\$160,000	+ 300.0%
Average Sales Price*	\$105,750	\$109,500	+ 3.5%	\$81,253	\$155,438	+ 91.3%
Percent of List Price Received*	97.3%	88.1%	- 9.5%	88.5%	91.7%	+ 3.6%
Inventory of Homes for Sale	13	5	- 61.5%	—	—	—
Months Supply of Inventory	4.9	1.8	- 63.3%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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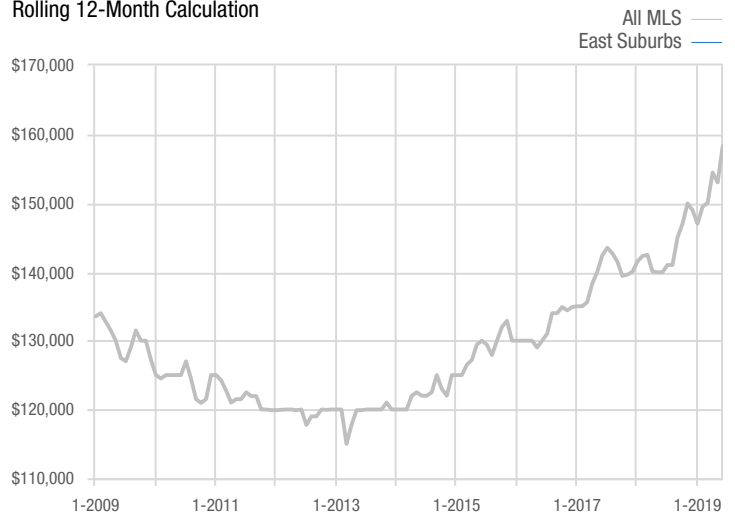
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Five Points / Northtowne

MLS Area 13: 43612

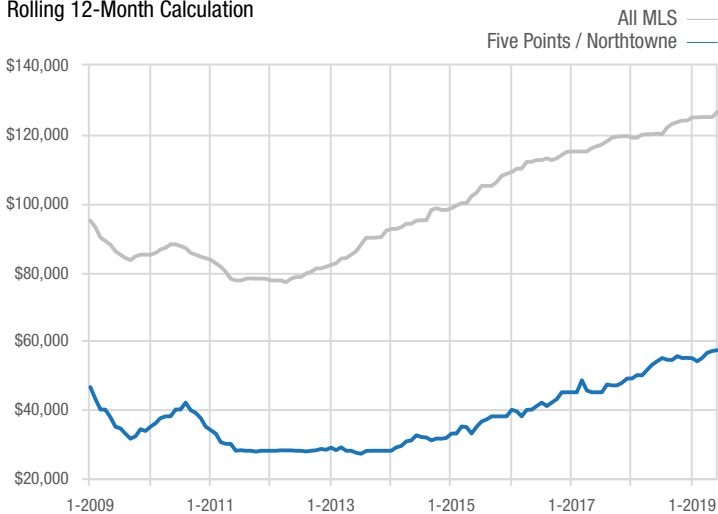
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	42	46	+ 9.5%	257	249	- 3.1%
Pending Sales	28	43	+ 53.6%	203	224	+ 10.3%
Closed Sales	41	30	- 26.8%	208	204	- 1.9%
Days on Market Until Sale	80	63	- 21.3%	94	86	- 8.5%
Median Sales Price*	\$54,900	\$58,450	+ 6.5%	\$54,450	\$57,500	+ 5.6%
Average Sales Price*	\$59,539	\$60,417	+ 1.5%	\$56,400	\$60,798	+ 7.8%
Percent of List Price Received*	96.6%	93.5%	- 3.2%	96.0%	94.2%	- 1.9%
Inventory of Homes for Sale	118	78	- 33.9%	—	—	—
Months Supply of Inventory	3.5	2.2	- 37.1%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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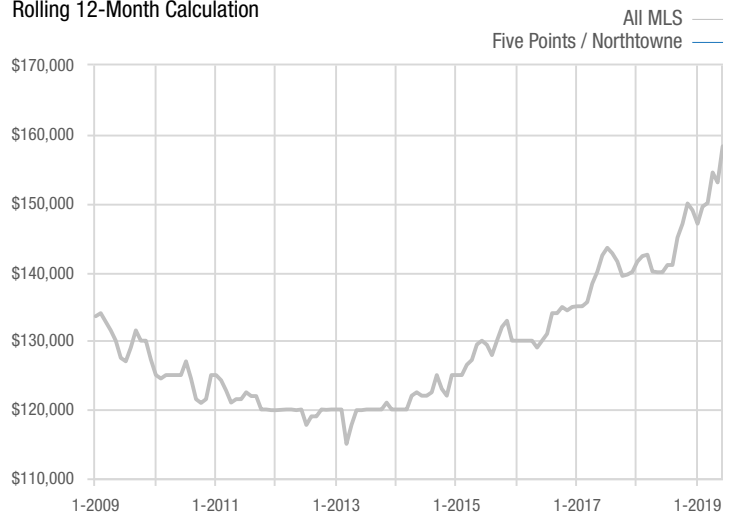
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Franklin Park / Trilby

MLS Area 11: 43623

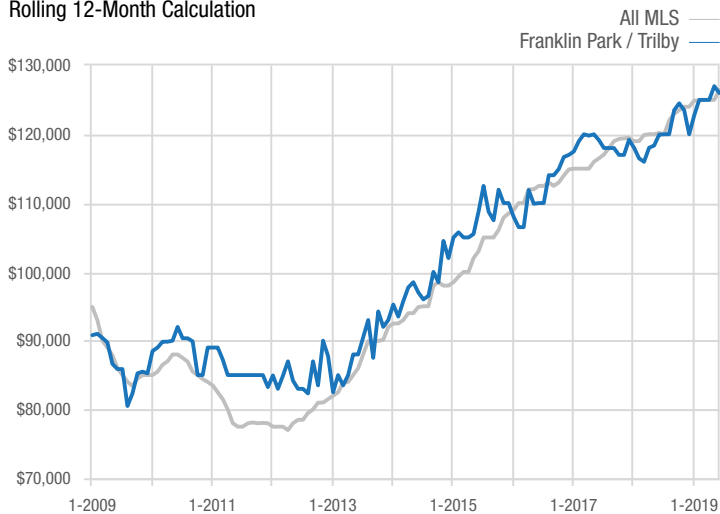
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	31	39	+ 25.8%	185	157	- 15.1%
Pending Sales	31	23	- 25.8%	146	117	- 19.9%
Closed Sales	39	24	- 38.5%	143	113	- 21.0%
Days on Market Until Sale	77	58	- 24.7%	87	83	- 4.6%
Median Sales Price*	\$134,500	\$145,000	+ 7.8%	\$119,723	\$130,000	+ 8.6%
Average Sales Price*	\$167,433	\$158,096	- 5.6%	\$146,209	\$160,863	+ 10.0%
Percent of List Price Received*	98.0%	97.2%	- 0.8%	96.1%	97.7%	+ 1.7%
Inventory of Homes for Sale	70	59	- 15.7%	—	—	—
Months Supply of Inventory	3.1	2.9	- 6.5%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	1	2	+ 100.0%	11	13	+ 18.2%
Pending Sales	1	1	0.0%	7	10	+ 42.9%
Closed Sales	1	3	+ 200.0%	7	11	+ 57.1%
Days on Market Until Sale	38	54	+ 42.1%	25	55	+ 120.0%
Median Sales Price*	\$48,200	\$121,000	+ 151.0%	\$90,000	\$115,000	+ 27.8%
Average Sales Price*	\$48,200	\$178,633	+ 270.6%	\$115,914	\$125,400	+ 8.2%
Percent of List Price Received*	96.6%	96.6%	0.0%	97.5%	99.4%	+ 1.9%
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	2.7	1.6	- 40.7%	—	—	—

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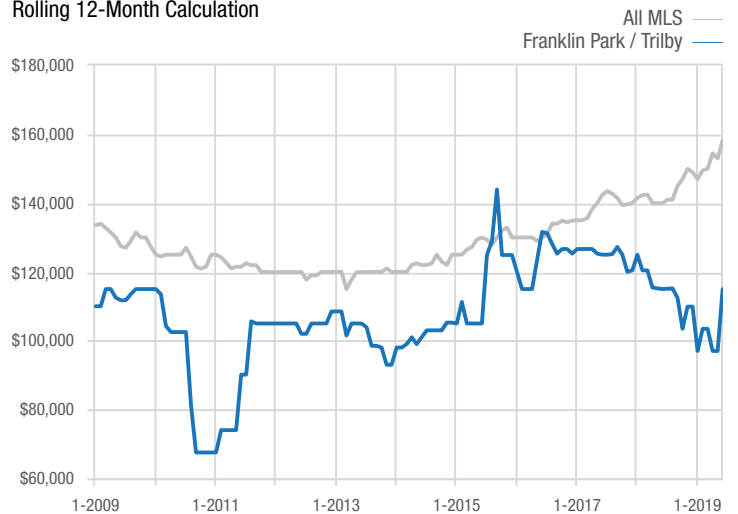
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – June 2019

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Heatherdowns Blvd / River Rd

MLS Area 23: 43614

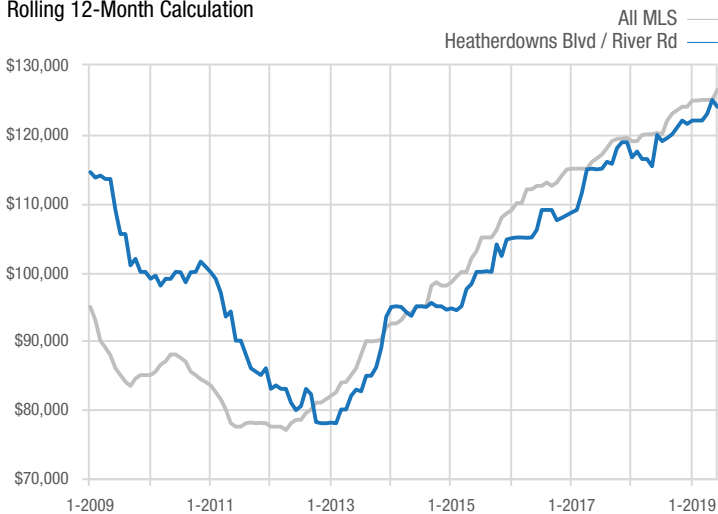
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	64	50	- 21.9%	317	256	- 19.2%
Pending Sales	49	44	- 10.2%	245	204	- 16.7%
Closed Sales	54	42	- 22.2%	231	191	- 17.3%
Days on Market Until Sale	59	60	+ 1.7%	84	78	- 7.1%
Median Sales Price*	\$129,000	\$120,250	- 6.8%	\$119,900	\$124,000	+ 3.4%
Average Sales Price*	\$130,429	\$123,613	- 5.2%	\$123,154	\$127,547	+ 3.6%
Percent of List Price Received*	99.8%	97.9%	- 1.9%	97.3%	98.2%	+ 0.9%
Inventory of Homes for Sale	129	106	- 17.8%	—	—	—
Months Supply of Inventory	3.4	3.0	- 11.8%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	4	8	+ 100.0%	32	39	+ 21.9%
Pending Sales	5	12	+ 140.0%	32	29	- 9.4%
Closed Sales	9	7	- 22.2%	32	22	- 31.3%
Days on Market Until Sale	69	82	+ 18.8%	64	89	+ 39.1%
Median Sales Price*	\$52,500	\$92,000	+ 75.2%	\$76,500	\$91,500	+ 19.6%
Average Sales Price*	\$64,478	\$110,700	+ 71.7%	\$87,842	\$92,459	+ 5.3%
Percent of List Price Received*	93.2%	92.4%	- 0.9%	94.1%	94.5%	+ 0.4%
Inventory of Homes for Sale	7	17	+ 142.9%	—	—	—
Months Supply of Inventory	1.4	3.6	+ 157.1%	—	—	—

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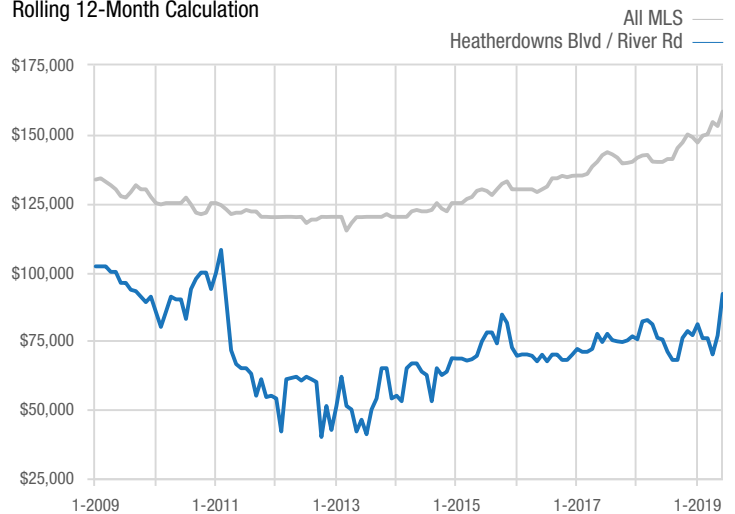
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Maumee

MLS Area 07: 43537

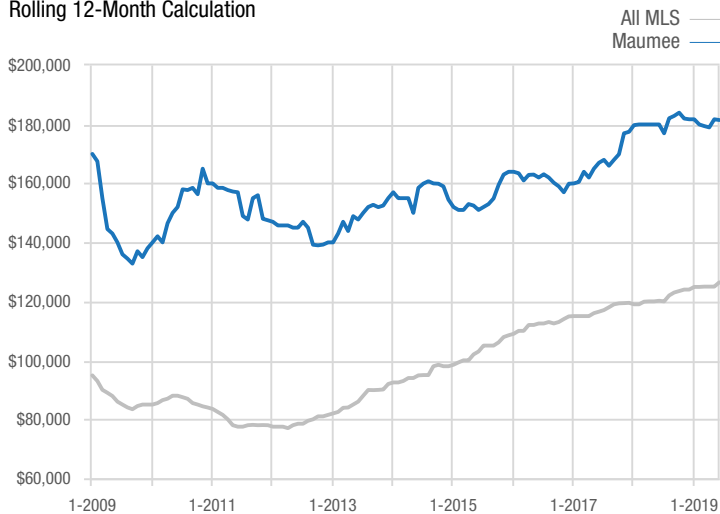
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	59	53	- 10.2%	281	293	+ 4.3%
Pending Sales	43	31	- 27.9%	202	203	+ 0.5%
Closed Sales	43	36	- 16.3%	196	195	- 0.5%
Days on Market Until Sale	63	77	+ 22.2%	83	76	- 8.4%
Median Sales Price*	\$192,000	\$183,950	- 4.2%	\$183,450	\$183,000	- 0.2%
Average Sales Price*	\$219,373	\$221,657	+ 1.0%	\$211,692	\$218,148	+ 3.0%
Percent of List Price Received*	98.6%	99.5%	+ 0.9%	98.4%	98.4%	0.0%
Inventory of Homes for Sale	123	129	+ 4.9%	—	—	—
Months Supply of Inventory	3.8	3.9	+ 2.6%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	14	5	- 64.3%	45	33	- 26.7%
Pending Sales	8	3	- 62.5%	27	29	+ 7.4%
Closed Sales	6	6	0.0%	24	29	+ 20.8%
Days on Market Until Sale	43	40	- 7.0%	66	62	- 6.1%
Median Sales Price*	\$250,000	\$217,500	- 13.0%	\$170,650	\$190,000	+ 11.3%
Average Sales Price*	\$265,380	\$197,167	- 25.7%	\$224,062	\$214,341	- 4.3%
Percent of List Price Received*	98.9%	98.5%	- 0.4%	97.7%	98.1%	+ 0.4%
Inventory of Homes for Sale	21	12	- 42.9%	—	—	—
Months Supply of Inventory	4.6	2.6	- 43.5%	—	—	—

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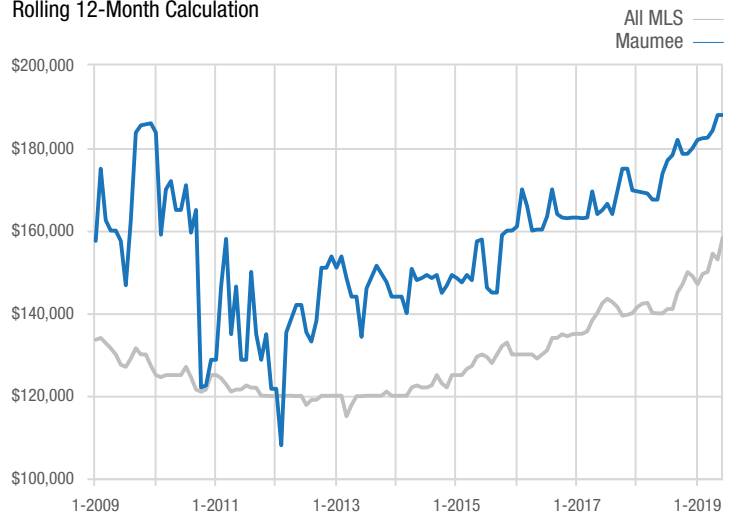
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Monclova

MLS Area 06: 43542

Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	12	6	- 50.0%	61	47	- 23.0%
Pending Sales	9	7	- 22.2%	33	36	+ 9.1%
Closed Sales	9	5	- 44.4%	31	33	+ 6.5%
Days on Market Until Sale	67	105	+ 56.7%	125	108	- 13.6%
Median Sales Price*	\$339,650	\$320,000	- 5.8%	\$319,575	\$353,500	+ 10.6%
Average Sales Price*	\$344,413	\$317,000	- 8.0%	\$334,801	\$370,872	+ 10.8%
Percent of List Price Received*	98.2%	98.4%	+ 0.2%	97.9%	97.3%	- 0.6%
Inventory of Homes for Sale	36	23	- 36.1%	—	—	—
Months Supply of Inventory	6.4	3.8	- 40.6%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	124	—	—	124	—	—
Median Sales Price*	\$222,500	—	—	\$222,500	—	—
Average Sales Price*	\$222,500	—	—	\$222,500	—	—
Percent of List Price Received*	98.9%	—	—	98.9%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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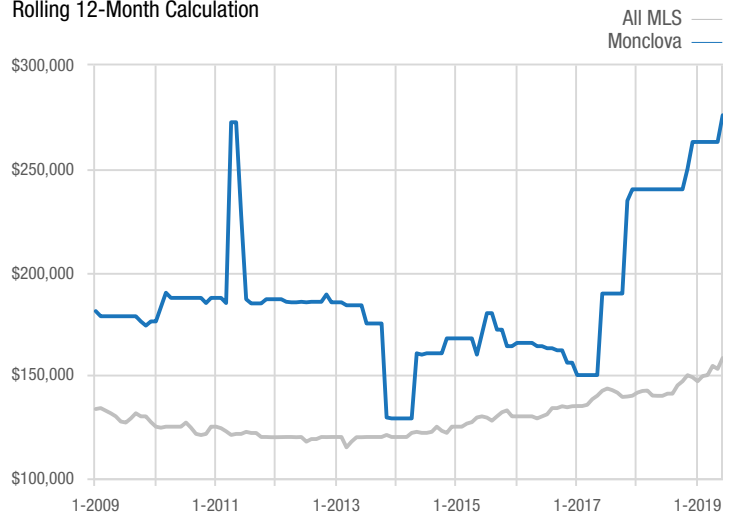
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

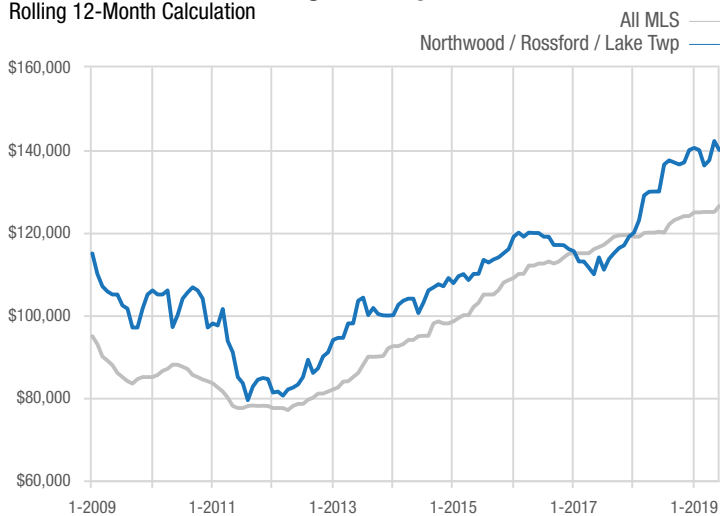
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	35	22	- 37.1%	158	151	- 4.4%
Pending Sales	18	27	+ 50.0%	113	138	+ 22.1%
Closed Sales	26	25	- 3.8%	117	138	+ 17.9%
Days on Market Until Sale	78	78	0.0%	100	89	- 11.0%
Median Sales Price*	\$147,000	\$154,200	+ 4.9%	\$143,950	\$146,450	+ 1.7%
Average Sales Price*	\$163,394	\$160,482	- 1.8%	\$144,494	\$158,894	+ 10.0%
Percent of List Price Received*	98.7%	97.6%	- 1.1%	97.6%	98.3%	+ 0.7%
Inventory of Homes for Sale	82	58	- 29.3%	—	—	—
Months Supply of Inventory	3.8	2.3	- 39.5%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	0	1	—	3	9	+ 200.0%
Pending Sales	1	1	0.0%	5	5	0.0%
Closed Sales	1	0	- 100.0%	5	4	- 20.0%
Days on Market Until Sale	49	—	—	101	63	- 37.6%
Median Sales Price*	\$49,000	—	—	\$49,000	\$200,500	+ 309.2%
Average Sales Price*	\$49,000	—	—	\$69,980	\$176,125	+ 151.7%
Percent of List Price Received*	92.6%	—	—	95.1%	97.4%	+ 2.4%
Inventory of Homes for Sale	0	4	—	—	—	—
Months Supply of Inventory	—	2.2	—	—	—	—

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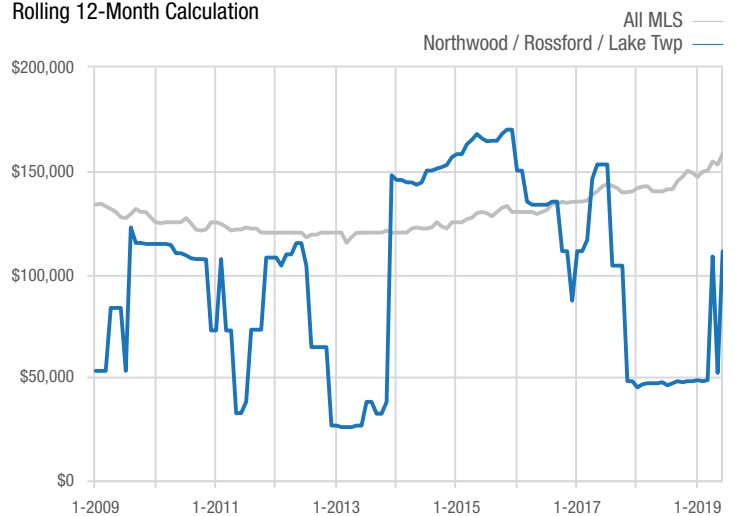
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde North End

MLS Area 19: 43608

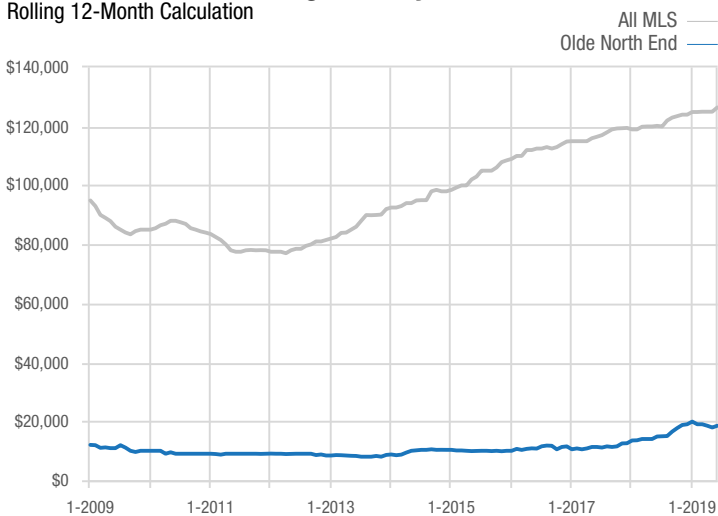
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	11	8	- 27.3%	61	92	+ 50.8%
Pending Sales	8	10	+ 25.0%	39	57	+ 46.2%
Closed Sales	10	12	+ 20.0%	42	55	+ 31.0%
Days on Market Until Sale	78	90	+ 15.4%	91	70	- 23.1%
Median Sales Price*	\$17,000	\$17,000	0.0%	\$17,450	\$15,750	- 9.7%
Average Sales Price*	\$20,955	\$20,409	- 2.6%	\$24,895	\$19,247	- 22.7%
Percent of List Price Received*	84.4%	86.7%	+ 2.7%	93.9%	87.5%	- 6.8%
Inventory of Homes for Sale	30	33	+ 10.0%	—	—	—
Months Supply of Inventory	3.4	3.5	+ 2.9%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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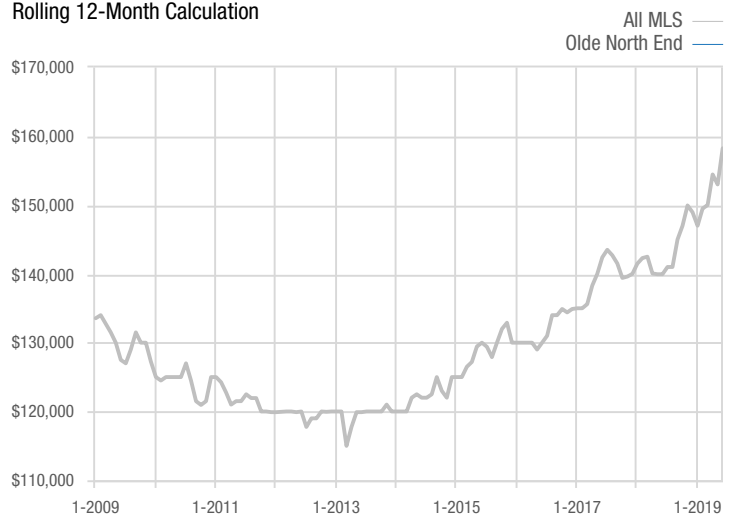
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde South End

MLS Area 22: 43609

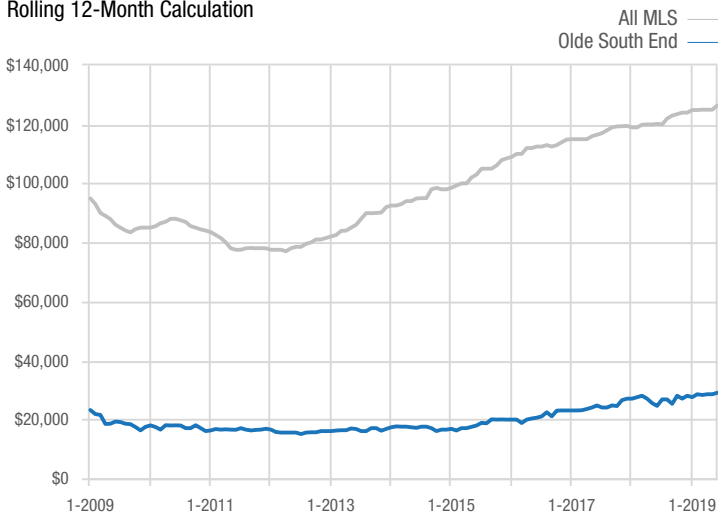
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	34	28	- 17.6%	167	154	- 7.8%
Pending Sales	19	13	- 31.6%	100	100	0.0%
Closed Sales	13	12	- 7.7%	91	102	+ 12.1%
Days on Market Until Sale	54	60	+ 11.1%	82	64	- 22.0%
Median Sales Price*	\$28,500	\$35,000	+ 22.8%	\$23,250	\$28,950	+ 24.5%
Average Sales Price*	\$33,454	\$38,227	+ 14.3%	\$29,432	\$32,674	+ 11.0%
Percent of List Price Received*	87.0%	93.2%	+ 7.1%	88.9%	92.0%	+ 3.5%
Inventory of Homes for Sale	89	68	- 23.6%	—	—	—
Months Supply of Inventory	5.7	3.6	- 36.8%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	0	1	—	0	2	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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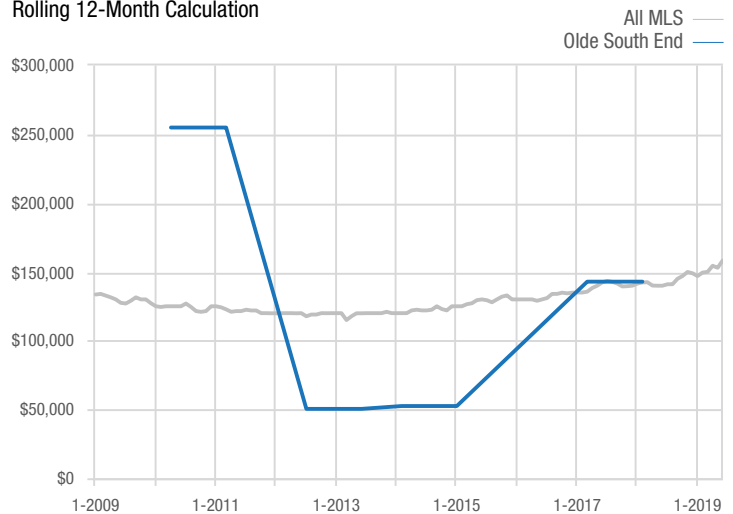
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Olde West End

MLS Area 18: 43610 and 43620

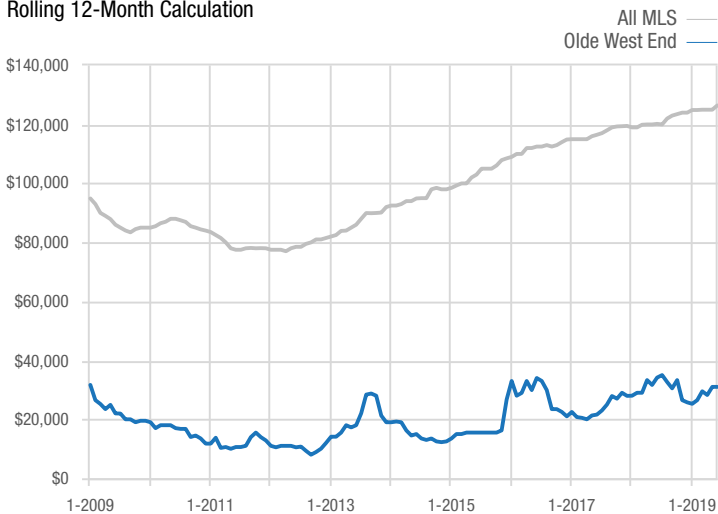
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	5	8	+ 60.0%	31	43	+ 38.7%
Pending Sales	4	5	+ 25.0%	21	24	+ 14.3%
Closed Sales	4	8	+ 100.0%	23	25	+ 8.7%
Days on Market Until Sale	42	112	+ 166.7%	78	111	+ 42.3%
Median Sales Price*	\$53,000	\$53,250	+ 0.5%	\$39,900	\$41,500	+ 4.0%
Average Sales Price*	\$78,225	\$82,453	+ 5.4%	\$69,934	\$71,282	+ 1.9%
Percent of List Price Received*	90.0%	92.6%	+ 2.9%	91.5%	91.5%	0.0%
Inventory of Homes for Sale	20	28	+ 40.0%	—	—	—
Months Supply of Inventory	5.1	6.6	+ 29.4%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	0	0	—	1	1	0.0%
Pending Sales	0	0	—	3	1	- 66.7%
Closed Sales	0	0	—	4	3	- 25.0%
Days on Market Until Sale	—	—	—	66	119	+ 80.3%
Median Sales Price*	—	—	—	\$49,784	\$78,000	+ 56.7%
Average Sales Price*	—	—	—	\$51,642	\$72,000	+ 39.4%
Percent of List Price Received*	—	—	—	95.6%	88.3%	- 7.6%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.9	—	—	—	—	—

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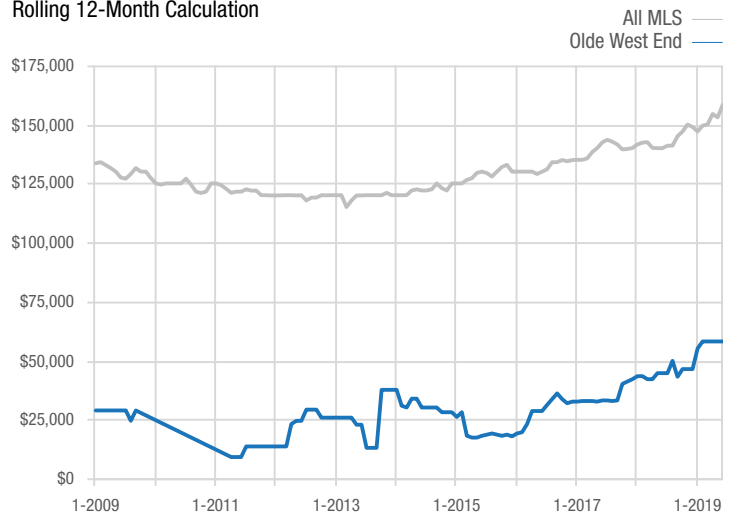
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Oregon

MLS Area 25: 43616

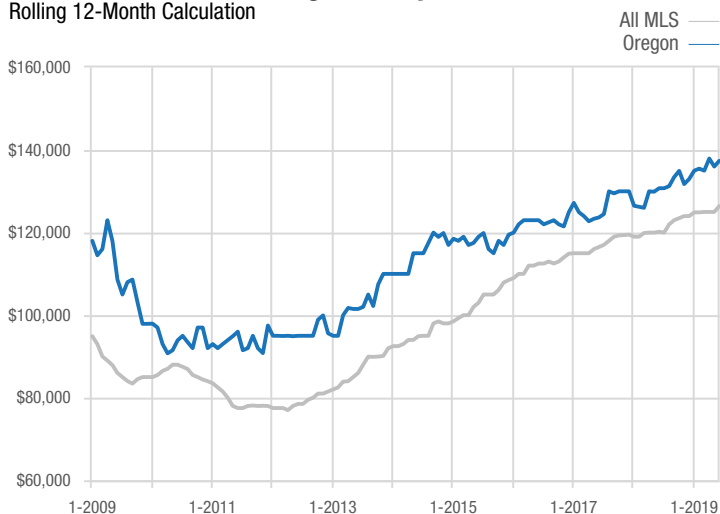
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	36	31	- 13.9%	183	151	- 17.5%
Pending Sales	22	29	+ 31.8%	129	122	- 5.4%
Closed Sales	35	25	- 28.6%	131	113	- 13.7%
Days on Market Until Sale	85	64	- 24.7%	89	84	- 5.6%
Median Sales Price*	\$135,000	\$165,000	+ 22.2%	\$129,900	\$136,500	+ 5.1%
Average Sales Price*	\$152,575	\$161,694	+ 6.0%	\$142,169	\$155,969	+ 9.7%
Percent of List Price Received*	96.7%	99.0%	+ 2.4%	97.3%	98.1%	+ 0.8%
Inventory of Homes for Sale	83	72	- 13.3%	—	—	—
Months Supply of Inventory	4.2	3.6	- 14.3%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	1	1	0.0%	4	4	0.0%
Pending Sales	1	1	0.0%	3	2	- 33.3%
Closed Sales	1	2	+ 100.0%	3	2	- 33.3%
Days on Market Until Sale	77	32	- 58.4%	48	32	- 33.3%
Median Sales Price*	\$201,250	\$227,950	+ 13.3%	\$201,250	\$227,950	+ 13.3%
Average Sales Price*	\$201,250	\$227,950	+ 13.3%	\$180,750	\$227,950	+ 26.1%
Percent of List Price Received*	91.9%	99.4%	+ 8.2%	96.9%	99.4%	+ 2.6%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.8	2.0	+ 150.0%	—	—	—

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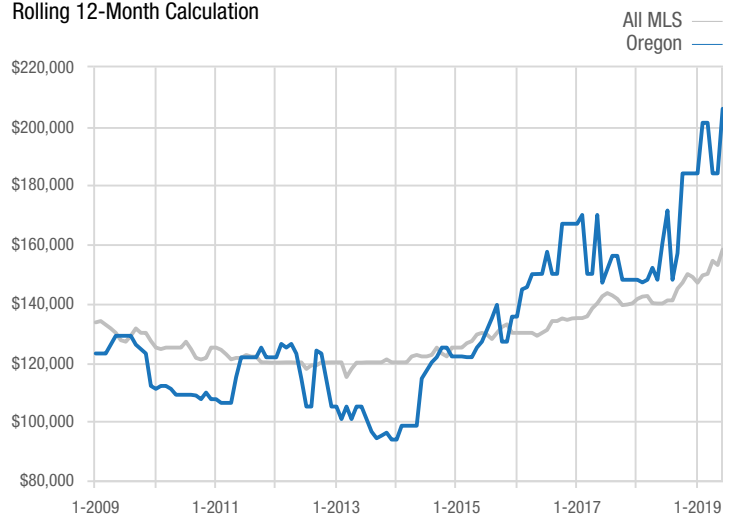
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

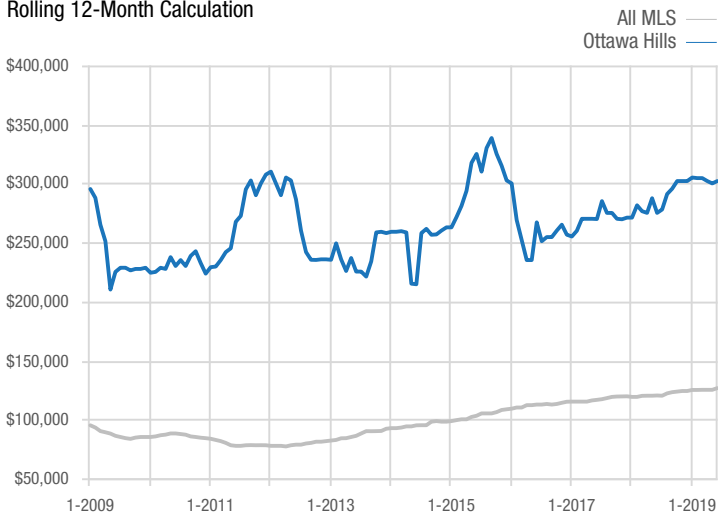
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	17	14	- 17.6%	101	88	- 12.9%
Pending Sales	16	13	- 18.8%	54	50	- 7.4%
Closed Sales	14	14	0.0%	53	49	- 7.5%
Days on Market Until Sale	57	81	+ 42.1%	90	101	+ 12.2%
Median Sales Price*	\$254,500	\$269,450	+ 5.9%	\$280,000	\$284,900	+ 1.8%
Average Sales Price*	\$309,857	\$277,414	- 10.5%	\$306,865	\$330,328	+ 7.6%
Percent of List Price Received*	97.2%	100.3%	+ 3.2%	97.4%	97.6%	+ 0.2%
Inventory of Homes for Sale	66	59	- 10.6%	—	—	—
Months Supply of Inventory	8.3	7.2	- 13.3%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	1	1	0.0%	13	11	- 15.4%
Pending Sales	2	1	- 50.0%	6	8	+ 33.3%
Closed Sales	1	1	0.0%	5	7	+ 40.0%
Days on Market Until Sale	190	107	- 43.7%	153	180	+ 17.6%
Median Sales Price*	\$77,500	\$70,000	- 9.7%	\$77,500	\$82,000	+ 5.8%
Average Sales Price*	\$77,500	\$70,000	- 9.7%	\$92,400	\$85,000	- 8.0%
Percent of List Price Received*	97.0%	93.5%	- 3.6%	92.4%	97.3%	+ 5.3%
Inventory of Homes for Sale	11	7	- 36.4%	—	—	—
Months Supply of Inventory	8.5	3.7	- 56.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

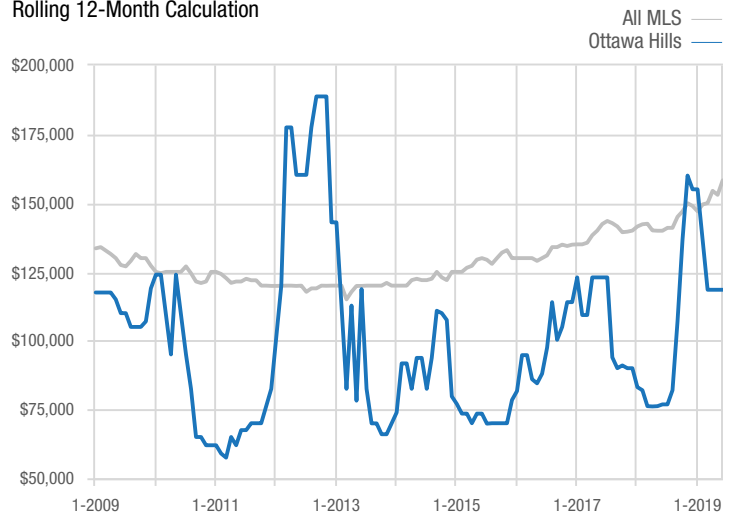
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – June 2019

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Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

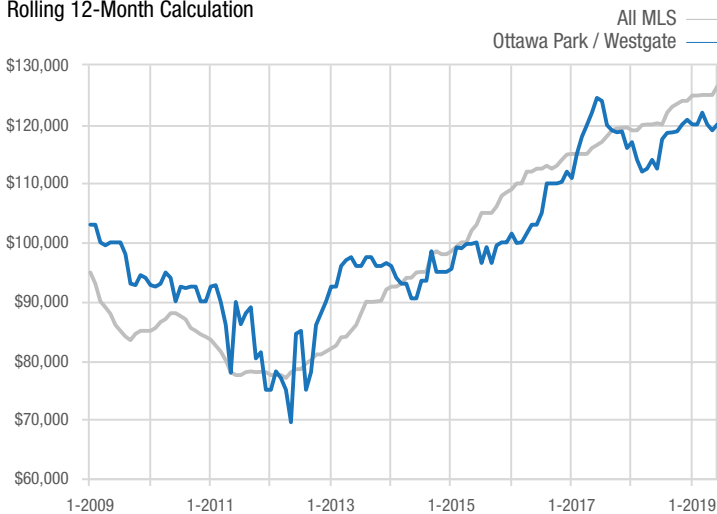
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	34	27	- 20.6%	171	157	- 8.2%
Pending Sales	22	28	+ 27.3%	127	141	+ 11.0%
Closed Sales	26	34	+ 30.8%	125	139	+ 11.2%
Days on Market Until Sale	66	68	+ 3.0%	76	81	+ 6.6%
Median Sales Price*	\$125,000	\$130,000	+ 4.0%	\$118,500	\$117,250	- 1.1%
Average Sales Price*	\$124,578	\$145,161	+ 16.5%	\$114,497	\$120,357	+ 5.1%
Percent of List Price Received*	98.7%	99.7%	+ 1.0%	96.9%	96.8%	- 0.1%
Inventory of Homes for Sale	73	51	- 30.1%	—	—	—
Months Supply of Inventory	3.4	2.2	- 35.3%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	1	0	- 100.0%	6	4	- 33.3%
Pending Sales	0	2	—	4	5	+ 25.0%
Closed Sales	1	2	+ 100.0%	4	5	+ 25.0%
Days on Market Until Sale	106	31	- 70.8%	67	70	+ 4.5%
Median Sales Price*	\$109,000	\$117,250	+ 7.6%	\$84,500	\$116,500	+ 37.9%
Average Sales Price*	\$109,000	\$117,250	+ 7.6%	\$78,250	\$114,200	+ 45.9%
Percent of List Price Received*	100.0%	95.6%	- 4.4%	92.6%	96.1%	+ 3.8%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	2.0	0.7	- 65.0%	—	—	—

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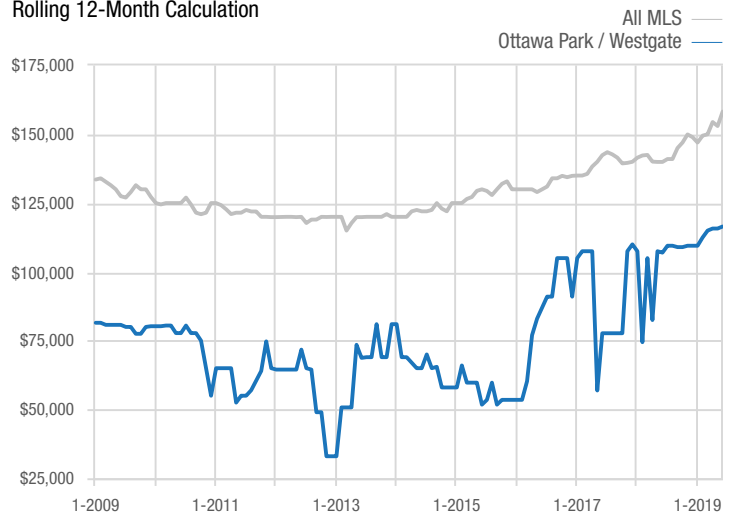
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Perrysburg / Perrysburg Twp

MLS Area 53: 43551

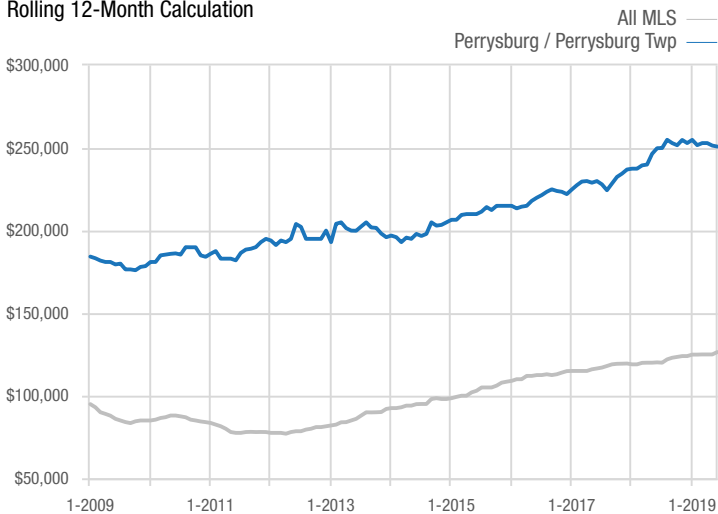
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	69	73	+ 5.8%	381	400	+ 5.0%
Pending Sales	55	63	+ 14.5%	288	287	- 0.3%
Closed Sales	60	62	+ 3.3%	275	268	- 2.5%
Days on Market Until Sale	102	88	- 13.7%	102	93	- 8.8%
Median Sales Price*	\$266,900	\$264,000	- 1.1%	\$256,500	\$255,000	- 0.6%
Average Sales Price*	\$289,955	\$301,918	+ 4.1%	\$281,673	\$289,633	+ 2.8%
Percent of List Price Received*	98.2%	98.4%	+ 0.2%	98.2%	98.7%	+ 0.5%
Inventory of Homes for Sale	180	180	0.0%	—	—	—
Months Supply of Inventory	3.9	4.0	+ 2.6%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	12	7	- 41.7%	50	52	+ 4.0%
Pending Sales	4	11	+ 175.0%	46	49	+ 6.5%
Closed Sales	5	10	+ 100.0%	46	44	- 4.3%
Days on Market Until Sale	47	60	+ 27.7%	84	72	- 14.3%
Median Sales Price*	\$158,000	\$226,050	+ 43.1%	\$169,500	\$200,450	+ 18.3%
Average Sales Price*	\$207,180	\$226,140	+ 9.2%	\$192,205	\$215,990	+ 12.4%
Percent of List Price Received*	99.1%	97.4%	- 1.7%	98.1%	96.2%	- 1.9%
Inventory of Homes for Sale	18	14	- 22.2%	—	—	—
Months Supply of Inventory	2.5	2.2	- 12.0%	—	—	—

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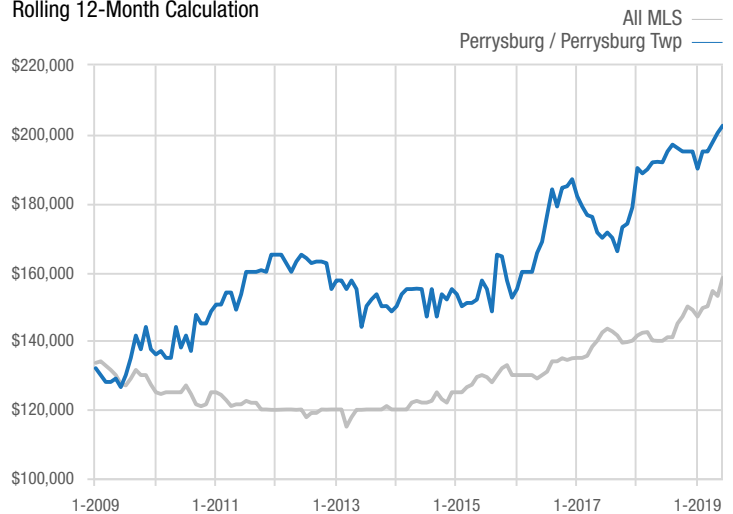
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Point Place

MLS Area 14: 43611

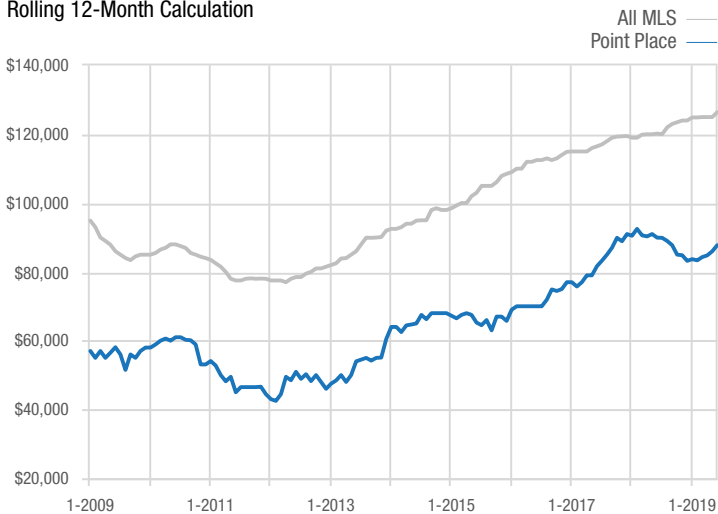
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	39	29	- 25.6%	170	154	- 9.4%
Pending Sales	26	19	- 26.9%	119	122	+ 2.5%
Closed Sales	23	20	- 13.0%	117	121	+ 3.4%
Days on Market Until Sale	80	61	- 23.8%	93	73	- 21.5%
Median Sales Price*	\$85,000	\$94,000	+ 10.6%	\$82,000	\$90,000	+ 9.8%
Average Sales Price*	\$86,990	\$110,227	+ 26.7%	\$85,081	\$94,537	+ 11.1%
Percent of List Price Received*	96.2%	96.2%	0.0%	96.3%	95.6%	- 0.7%
Inventory of Homes for Sale	80	63	- 21.3%	—	—	—
Months Supply of Inventory	3.9	2.9	- 25.6%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	0	0	—	1	1	0.0%
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	96	30	- 68.8%
Median Sales Price*	—	—	—	\$46,000	\$117,000	+ 154.3%
Average Sales Price*	—	—	—	\$46,000	\$117,000	+ 154.3%
Percent of List Price Received*	—	—	—	92.2%	92.5%	+ 0.3%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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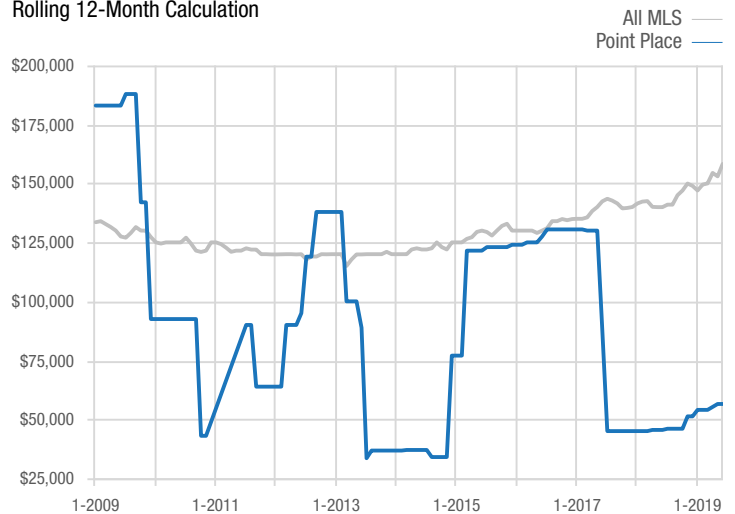
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Scott Park

MLS Area 21: 43607

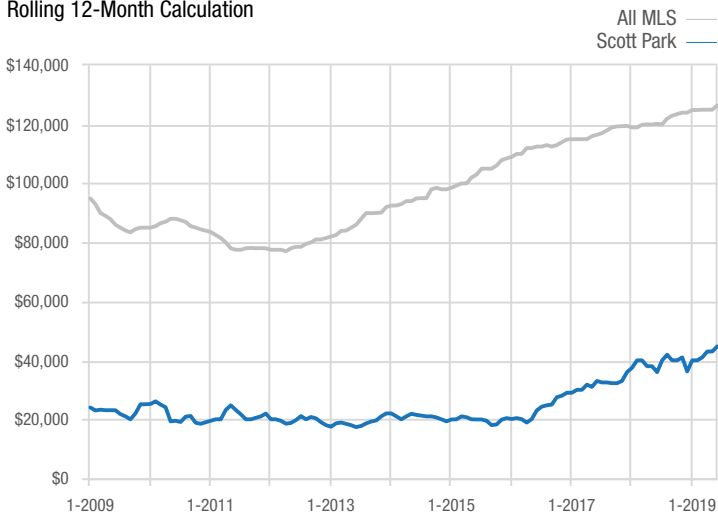
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	25	22	- 12.0%	124	99	- 20.2%
Pending Sales	17	10	- 41.2%	94	83	- 11.7%
Closed Sales	14	12	- 14.3%	89	86	- 3.4%
Days on Market Until Sale	71	78	+ 9.9%	85	91	+ 7.1%
Median Sales Price*	\$39,800	\$64,900	+ 63.1%	\$37,500	\$50,000	+ 33.3%
Average Sales Price*	\$39,629	\$62,973	+ 58.9%	\$42,569	\$52,941	+ 24.4%
Percent of List Price Received*	92.5%	92.9%	+ 0.4%	92.0%	92.1%	+ 0.1%
Inventory of Homes for Sale	58	45	- 22.4%	—	—	—
Months Supply of Inventory	4.1	3.1	- 24.4%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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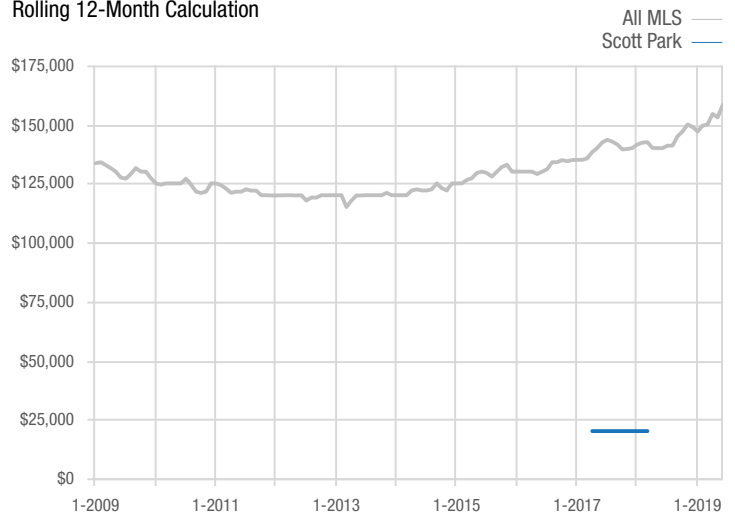
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Spring Meadows

MLS Area 05: 43528 (Includes Holland)

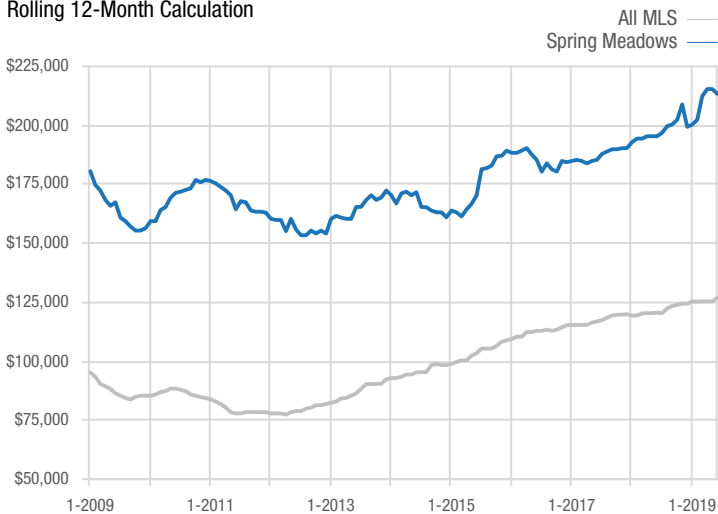
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	34	32	- 5.9%	177	187	+ 5.6%
Pending Sales	15	26	+ 73.3%	115	134	+ 16.5%
Closed Sales	27	30	+ 11.1%	116	130	+ 12.1%
Days on Market Until Sale	106	64	- 39.6%	100	81	- 19.0%
Median Sales Price*	\$230,000	\$203,750	- 11.4%	\$191,500	\$219,500	+ 14.6%
Average Sales Price*	\$220,068	\$204,328	- 7.2%	\$200,408	\$211,342	+ 5.5%
Percent of List Price Received*	100.9%	97.7%	- 3.2%	99.7%	98.6%	- 1.1%
Inventory of Homes for Sale	94	77	- 18.1%	—	—	—
Months Supply of Inventory	4.9	3.4	- 30.6%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	9	6	- 33.3%	29	22	- 24.1%
Pending Sales	4	1	- 75.0%	18	21	+ 16.7%
Closed Sales	4	5	+ 25.0%	18	20	+ 11.1%
Days on Market Until Sale	136	64	- 52.9%	105	105	0.0%
Median Sales Price*	\$262,000	\$172,000	- 34.4%	\$220,375	\$205,482	- 6.8%
Average Sales Price*	\$258,500	\$183,822	- 28.9%	\$220,814	\$212,499	- 3.8%
Percent of List Price Received*	94.9%	98.6%	+ 3.9%	96.1%	96.6%	+ 0.5%
Inventory of Homes for Sale	16	10	- 37.5%	—	—	—
Months Supply of Inventory	7.3	3.1	- 57.5%	—	—	—

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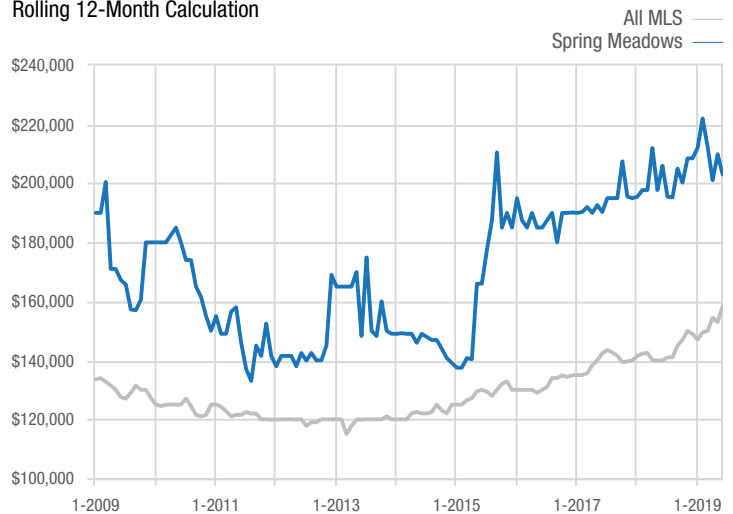
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

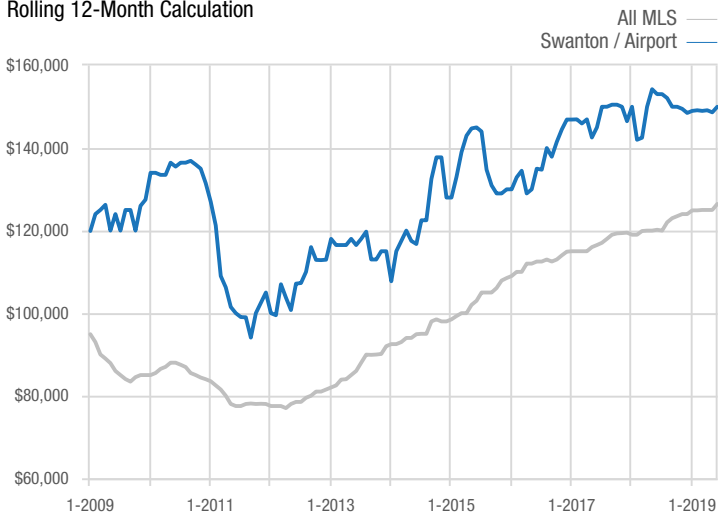
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	11	11	0.0%	85	67	- 21.2%
Pending Sales	10	14	+ 40.0%	62	42	- 32.3%
Closed Sales	10	12	+ 20.0%	61	41	- 32.8%
Days on Market Until Sale	57	76	+ 33.3%	92	88	- 4.3%
Median Sales Price*	\$131,325	\$187,000	+ 42.4%	\$154,000	\$184,550	+ 19.8%
Average Sales Price*	\$166,530	\$215,591	+ 29.5%	\$172,539	\$199,263	+ 15.5%
Percent of List Price Received*	103.6%	95.4%	- 7.9%	99.8%	96.8%	- 3.0%
Inventory of Homes for Sale	39	32	- 17.9%	—	—	—
Months Supply of Inventory	3.5	3.6	+ 2.9%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	0	0	—	4	0	- 100.0%
Pending Sales	0	1	—	4	2	- 50.0%
Closed Sales	0	2	—	1	2	+ 100.0%
Days on Market Until Sale	—	210	—	35	210	+ 500.0%
Median Sales Price*	—	\$250,450	—	\$196,000	\$250,450	+ 27.8%
Average Sales Price*	—	\$250,450	—	\$196,000	\$250,450	+ 27.8%
Percent of List Price Received*	—	99.9%	—	99.0%	99.9%	+ 0.9%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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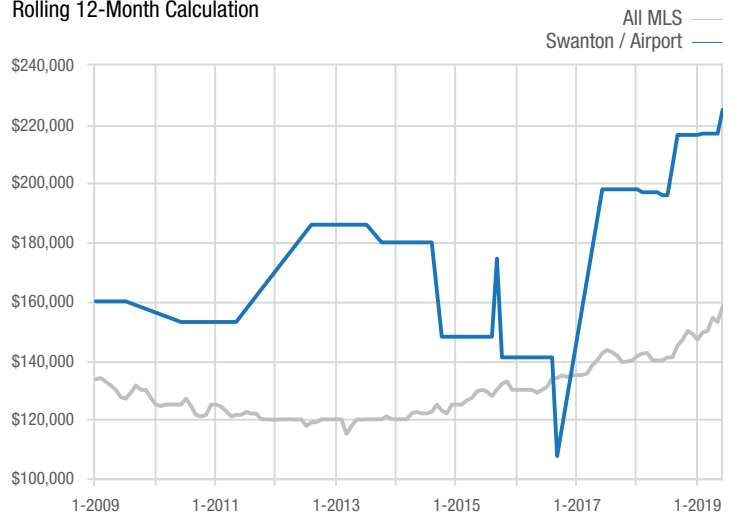
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Sylvania

43560 and 43617

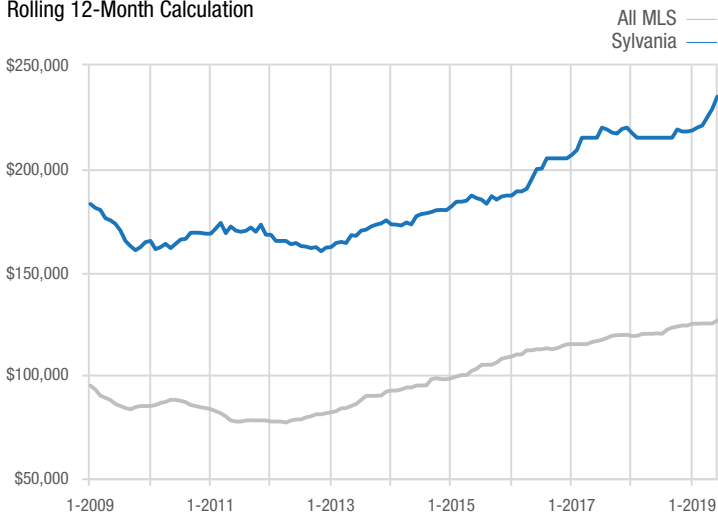
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	79	87	+ 10.1%	480	422	- 12.1%
Pending Sales	76	67	- 11.8%	343	281	- 18.1%
Closed Sales	93	78	- 16.1%	338	275	- 18.6%
Days on Market Until Sale	77	66	- 14.3%	90	83	- 7.8%
Median Sales Price*	\$227,200	\$246,000	+ 8.3%	\$214,000	\$240,000	+ 12.1%
Average Sales Price*	\$250,334	\$251,100	+ 0.3%	\$227,439	\$256,411	+ 12.7%
Percent of List Price Received*	98.9%	98.5%	- 0.4%	98.3%	98.5%	+ 0.2%
Inventory of Homes for Sale	202	195	- 3.5%	—	—	—
Months Supply of Inventory	4.0	4.0	0.0%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	27	17	- 37.0%	107	93	- 13.1%
Pending Sales	11	20	+ 81.8%	64	73	+ 14.1%
Closed Sales	16	19	+ 18.8%	67	67	0.0%
Days on Market Until Sale	68	90	+ 32.4%	102	94	- 7.8%
Median Sales Price*	\$183,000	\$175,000	- 4.4%	\$169,000	\$192,500	+ 13.9%
Average Sales Price*	\$189,681	\$186,989	- 1.4%	\$167,629	\$193,725	+ 15.6%
Percent of List Price Received*	96.7%	97.3%	+ 0.6%	95.7%	97.5%	+ 1.9%
Inventory of Homes for Sale	51	34	- 33.3%	—	—	—
Months Supply of Inventory	4.9	2.6	- 46.9%	—	—	—

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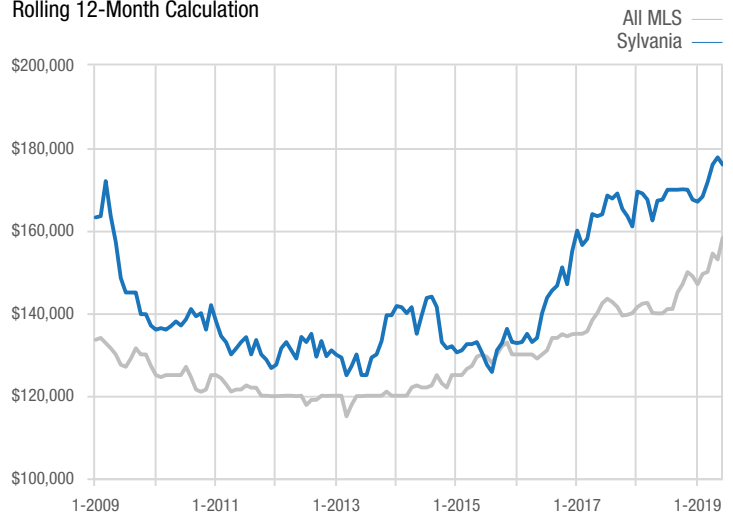
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Towne Centre

MLS Area 20: 43604

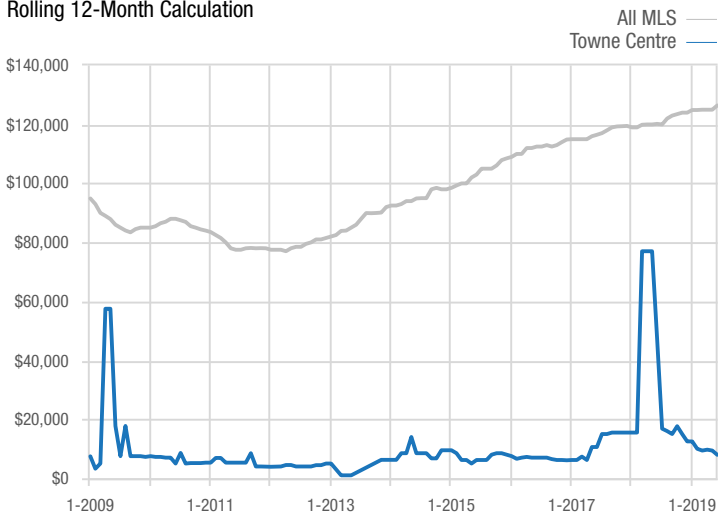
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	2	0	- 100.0%	8	12	+ 50.0%
Pending Sales	1	1	0.0%	4	6	+ 50.0%
Closed Sales	1	0	- 100.0%	3	5	+ 66.7%
Days on Market Until Sale	44	—	—	53	58	+ 9.4%
Median Sales Price*	\$17,663	—	—	\$77,000	\$6,500	- 91.6%
Average Sales Price*	\$17,663	—	—	\$108,221	\$7,713	- 92.9%
Percent of List Price Received*	93.0%	—	—	95.5%	81.8%	- 14.3%
Inventory of Homes for Sale	4	7	+ 75.0%	—	—	—
Months Supply of Inventory	2.7	4.7	+ 74.1%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	1	2	+ 100.0%	5	12	+ 140.0%
Pending Sales	0	2	—	4	12	+ 200.0%
Closed Sales	1	2	+ 100.0%	4	12	+ 200.0%
Days on Market Until Sale	72	31	- 56.9%	54	90	+ 66.7%
Median Sales Price*	\$202,050	\$205,250	+ 1.6%	\$233,750	\$191,323	- 18.2%
Average Sales Price*	\$202,050	\$205,250	+ 1.6%	\$253,888	\$196,595	- 22.6%
Percent of List Price Received*	94.0%	94.9%	+ 1.0%	95.4%	97.8%	+ 2.5%
Inventory of Homes for Sale	2	8	+ 300.0%	—	—	—
Months Supply of Inventory	1.7	3.8	+ 123.5%	—	—	—

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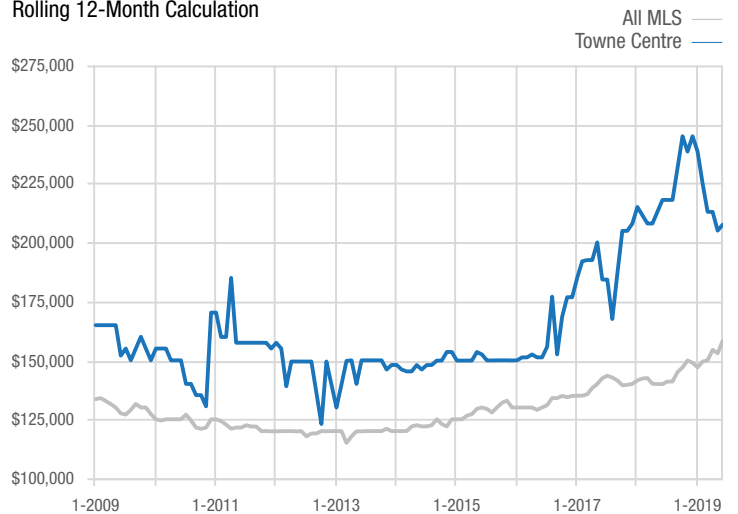
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Tremainsville

MLS Area 12: 43613

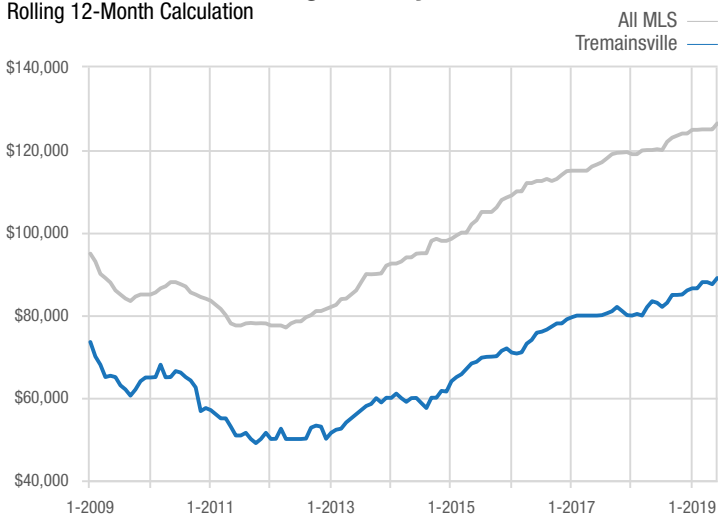
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	66	54	- 18.2%	385	341	- 11.4%
Pending Sales	58	52	- 10.3%	302	289	- 4.3%
Closed Sales	59	53	- 10.2%	300	285	- 5.0%
Days on Market Until Sale	85	76	- 10.6%	101	92	- 8.9%
Median Sales Price*	\$82,000	\$105,500	+ 28.7%	\$85,500	\$90,125	+ 5.4%
Average Sales Price*	\$84,703	\$95,716	+ 13.0%	\$83,261	\$90,352	+ 8.5%
Percent of List Price Received*	98.7%	97.4%	- 1.3%	96.7%	96.3%	- 0.4%
Inventory of Homes for Sale	171	124	- 27.5%	—	—	—
Months Supply of Inventory	3.5	2.5	- 28.6%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	0	1	—	0	1	—
Pending Sales	0	0	—	3	0	- 100.0%
Closed Sales	0	0	—	3	0	- 100.0%
Days on Market Until Sale	—	—	—	194	—	—
Median Sales Price*	—	—	—	\$77,500	—	—
Average Sales Price*	—	—	—	\$79,467	—	—
Percent of List Price Received*	—	—	—	95.8%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

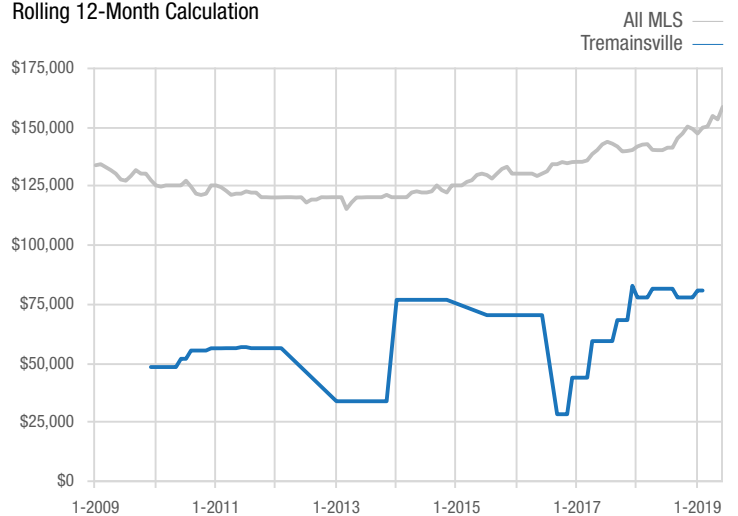
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – June 2019

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Waterville

MLS Area 10: 43566

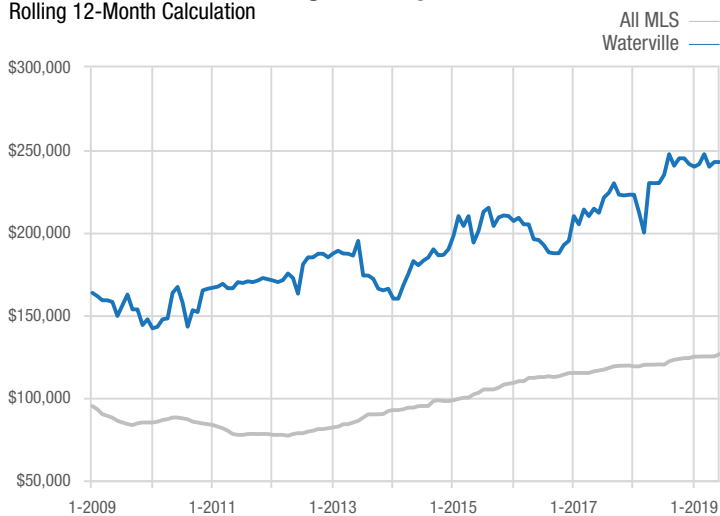
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	13	15	+ 15.4%	78	91	+ 16.7%
Pending Sales	11	12	+ 9.1%	65	62	- 4.6%
Closed Sales	10	14	+ 40.0%	61	61	0.0%
Days on Market Until Sale	95	78	- 17.9%	110	83	- 24.5%
Median Sales Price*	\$247,500	\$251,000	+ 1.4%	\$250,000	\$254,250	+ 1.7%
Average Sales Price*	\$254,787	\$263,043	+ 3.2%	\$247,297	\$255,273	+ 3.2%
Percent of List Price Received*	99.7%	99.0%	- 0.7%	98.8%	98.5%	- 0.3%
Inventory of Homes for Sale	38	38	0.0%	—	—	—
Months Supply of Inventory	3.6	3.7	+ 2.8%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	2	5	+ 150.0%	12	20	+ 66.7%
Pending Sales	0	0	—	6	11	+ 83.3%
Closed Sales	0	0	—	6	11	+ 83.3%
Days on Market Until Sale	—	—	—	55	62	+ 12.7%
Median Sales Price*	—	—	—	\$141,500	\$168,000	+ 18.7%
Average Sales Price*	—	—	—	\$140,258	\$170,073	+ 21.3%
Percent of List Price Received*	—	—	—	95.4%	99.8%	+ 4.6%
Inventory of Homes for Sale	6	9	+ 50.0%	—	—	—
Months Supply of Inventory	4.0	4.3	+ 7.5%	—	—	—

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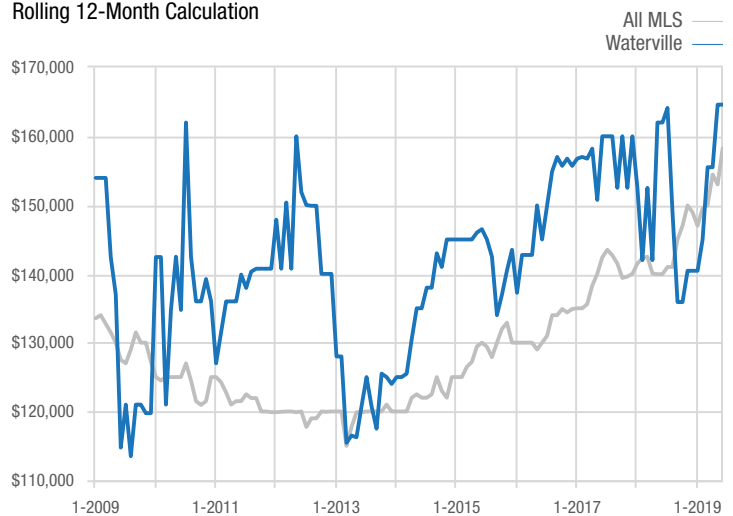
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Whitehouse

MLS Area 08: 43571

Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	18	24	+ 33.3%	91	112	+ 23.1%
Pending Sales	8	16	+ 100.0%	59	62	+ 5.1%
Closed Sales	9	14	+ 55.6%	61	58	- 4.9%
Days on Market Until Sale	43	58	+ 34.9%	89	90	+ 1.1%
Median Sales Price*	\$246,500	\$276,000	+ 12.0%	\$241,950	\$273,000	+ 12.8%
Average Sales Price*	\$236,002	\$256,979	+ 8.9%	\$248,443	\$265,811	+ 7.0%
Percent of List Price Received*	96.8%	98.1%	+ 1.3%	98.4%	98.6%	+ 0.2%
Inventory of Homes for Sale	45	56	+ 24.4%	—	—	—
Months Supply of Inventory	4.3	5.8	+ 34.9%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
New Listings	1	0	- 100.0%	5	3	- 40.0%
Pending Sales	0	0	—	2	0	- 100.0%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	48	—	—	57	—	—
Median Sales Price*	\$226,000	—	—	\$228,000	—	—
Average Sales Price*	\$226,000	—	—	\$228,000	—	—
Percent of List Price Received*	102.8%	—	—	98.3%	—	—
Inventory of Homes for Sale	3	3	0.0%	—	—	—
Months Supply of Inventory	2.4	2.3	- 4.2%	—	—	—

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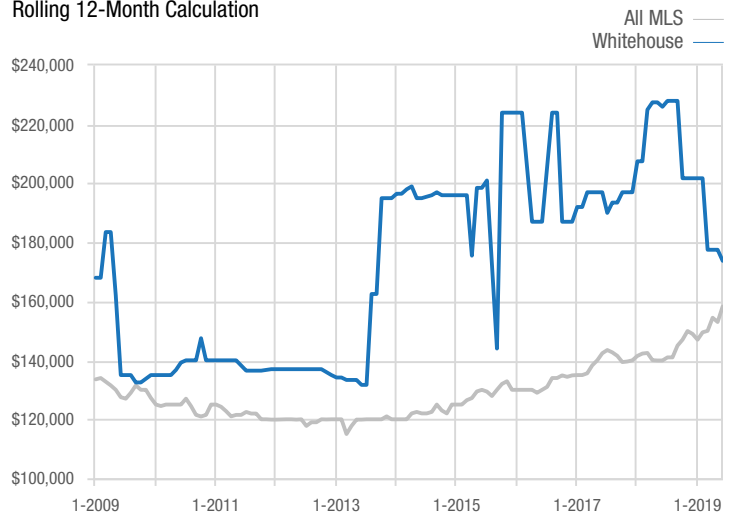
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

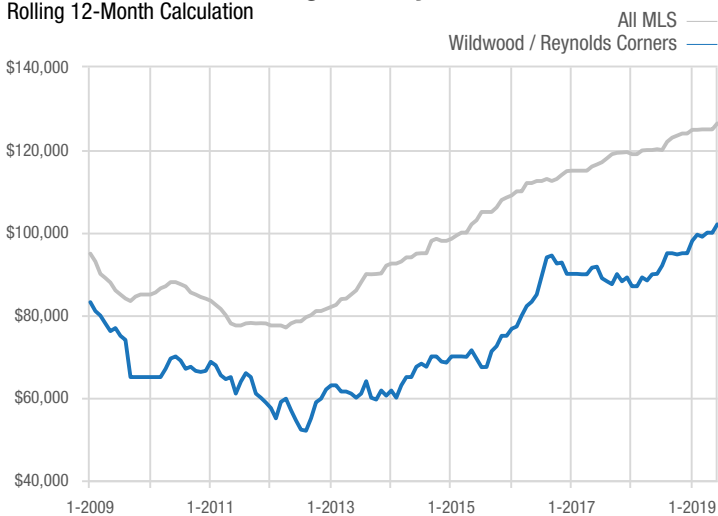
Single Family	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	51	44	- 13.7%	231	247	+ 6.9%
Pending Sales	31	46	+ 48.4%	188	195	+ 3.7%
Closed Sales	29	44	+ 51.7%	184	182	- 1.1%
Days on Market Until Sale	82	64	- 22.0%	83	78	- 6.0%
Median Sales Price*	\$105,000	\$110,500	+ 5.2%	\$92,000	\$104,500	+ 13.6%
Average Sales Price*	\$141,702	\$127,495	- 10.0%	\$111,978	\$119,285	+ 6.5%
Percent of List Price Received*	99.3%	98.9%	- 0.4%	97.7%	97.7%	0.0%
Inventory of Homes for Sale	103	92	- 10.7%	—	—	—
Months Supply of Inventory	3.2	3.1	- 3.1%	—	—	—

Condo-Villa	June			Year to Date		
	2018	2019	% Change	Thru 6-2018	Thru 6-2019	% Change
Key Metrics						
New Listings	11	7	- 36.4%	60	44	- 26.7%
Pending Sales	15	12	- 20.0%	51	36	- 29.4%
Closed Sales	11	7	- 36.4%	47	30	- 36.2%
Days on Market Until Sale	99	72	- 27.3%	105	85	- 19.0%
Median Sales Price*	\$92,500	\$111,000	+ 20.0%	\$105,000	\$93,950	- 10.5%
Average Sales Price*	\$104,382	\$99,229	- 4.9%	\$111,013	\$90,549	- 18.4%
Percent of List Price Received*	97.2%	94.5%	- 2.8%	96.3%	95.2%	- 1.1%
Inventory of Homes for Sale	21	17	- 19.0%	—	—	—
Months Supply of Inventory	2.9	2.5	- 13.8%	—	—	—

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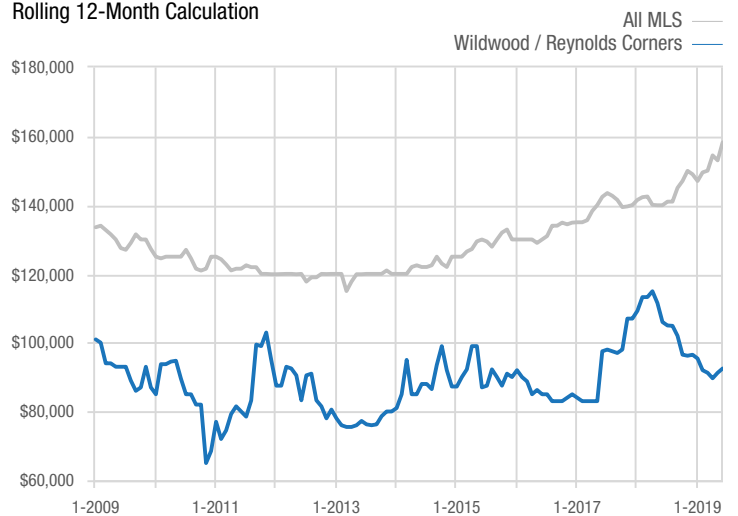
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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