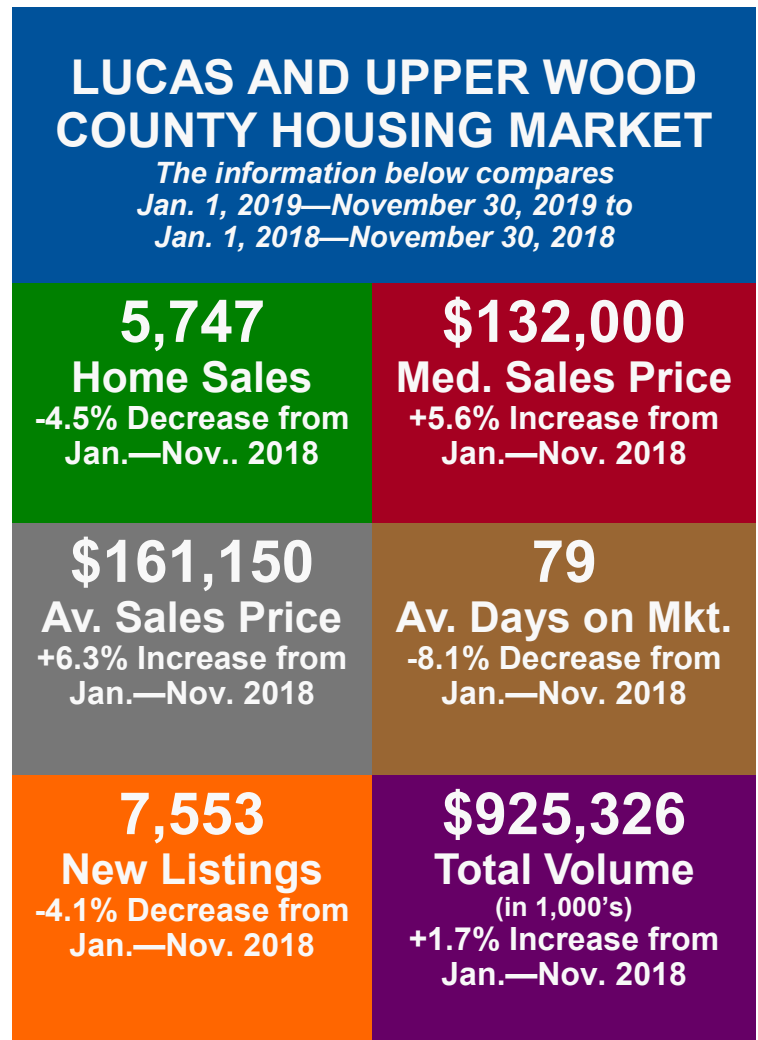
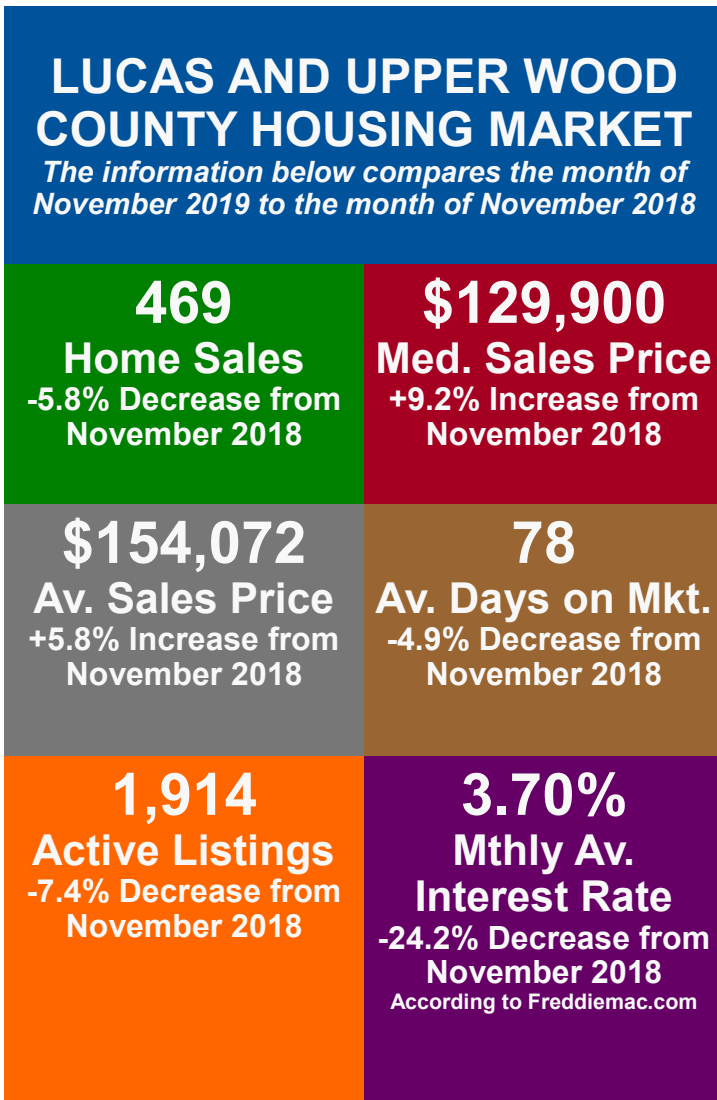


# Local Market Update—November 2019

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# Monthly Indicators



## November 2019

In November, the Federal Reserve reduced its benchmark rate for the third time this year. This action was widely anticipated by the market. Mortgage rates have remained steady this month and are still down more than 1 percent from last year at this time. Residential new construction activity continues to rise nationally. The U.S. Commerce Department reports that new housing permits rose 5% in October to a new 12-year high of 1.46 million units.

New Listings increased 1.6 percent for Single Family homes and 16.7 percent for Condo-Villa homes. Pending Sales decreased 4.3 percent for Single Family homes and 13.3 percent for Condo-Villa homes. Inventory decreased 6.2 percent for Single Family homes but increased 8.5 percent for Condo-Villa homes.

Median Sales Price increased 8.3 percent to \$129,900 for Single Family homes and 0.2 percent to \$150,000 for Condo-Villa homes. Days on Market decreased 2.4 percent for Single Family homes but increased 8.1 percent for Condo-Villa homes. Months Supply of Inventory decreased 2.9 percent for Single Family homes but increased 12.1 percent for Condo-Villa homes.

While many economic signs are quite strong, total household debt has been rising for twenty-one consecutive quarters and is now \$1.3 trillion higher than the previous peak of \$12.68 trillion in 2008. While delinquency rates remain low across most debt types (including mortgages), higher consumer debt loads can limit future household spending capability and increase risk if the economy slows down.

## Quick Facts

**- 5.6%**

Change in Number of  
**Closed Sales**  
All Properties

**+ 6.6%**

Change in Number of  
**Median Sales Price**  
All Properties

**- 5.2%**

Change in Number of  
**Homes for Sale**  
All Properties

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Single Family Market Overview	<b>2</b>
Condo-Villa Market Overview	<b>3</b>
New Listings	<b>4</b>
Pending Sales	<b>5</b>
Closed Sales	<b>6</b>
Days on Market Until Sale	<b>7</b>
Median Sales Price	<b>8</b>
Average Sales Price	<b>9</b>
Percent of List Price Received	<b>10</b>
Housing Affordability Index	<b>11</b>
Inventory of Homes for Sale	<b>12</b>
Months Supply of Inventory	<b>13</b>
All Properties Combined	<b>14</b>



# Local Market Update – November 2019

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## Lucas County

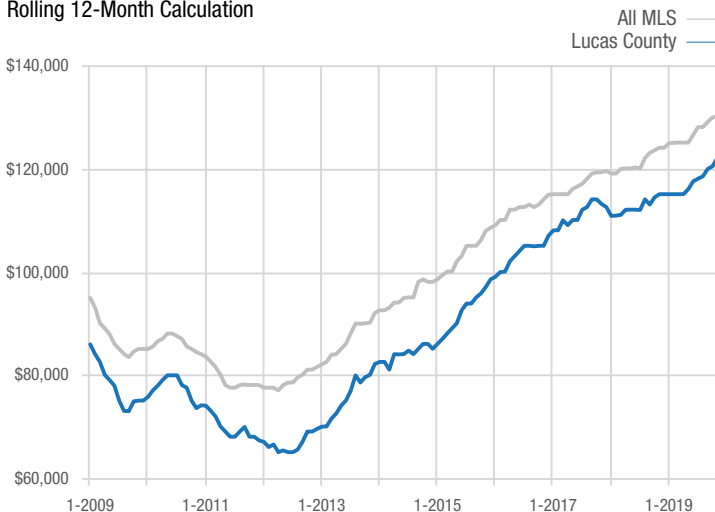
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	410	<b>420</b>	+ 2.4%	6,833	<b>6,451</b>	- 5.6%
Pending Sales	387	<b>387</b>	0.0%	5,146	<b>4,941</b>	- 4.0%
Closed Sales	431	<b>401</b>	- 7.0%	5,145	<b>4,891</b>	- 4.9%
Days on Market Until Sale	82	<b>77</b>	- 6.1%	85	<b>79</b>	- 7.1%
Median Sales Price*	\$110,500	<b>\$119,950</b>	+ 8.6%	\$115,000	<b>\$123,000</b>	+ 7.0%
Average Sales Price*	\$135,822	<b>\$139,119</b>	+ 2.4%	\$140,665	<b>\$147,670</b>	+ 5.0%
Percent of List Price Received*	94.5%	<b>97.1%</b>	+ 2.8%	96.3%	<b>96.6%</b>	+ 0.3%
Inventory of Homes for Sale	1,545	<b>1,433</b>	- 7.2%	—	—	—
Months Supply of Inventory	3.4	<b>3.3</b>	- 2.9%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	33	<b>47</b>	+ 42.4%	596	<b>565</b>	- 5.2%
Pending Sales	34	<b>32</b>	- 5.9%	468	<b>440</b>	- 6.0%
Closed Sales	43	<b>37</b>	- 14.0%	473	<b>434</b>	- 8.2%
Days on Market Until Sale	92	<b>88</b>	- 4.3%	83	<b>84</b>	+ 1.2%
Median Sales Price*	\$147,250	<b>\$130,000</b>	- 11.7%	\$143,500	<b>\$164,000</b>	+ 14.3%
Average Sales Price*	\$166,351	<b>\$143,572</b>	- 13.7%	\$153,486	<b>\$166,705</b>	+ 8.6%
Percent of List Price Received*	96.2%	<b>96.0%</b>	- 0.2%	96.2%	<b>96.7%</b>	+ 0.5%
Inventory of Homes for Sale	124	<b>136</b>	+ 9.7%	—	—	—
Months Supply of Inventory	3.0	<b>3.5</b>	+ 16.7%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

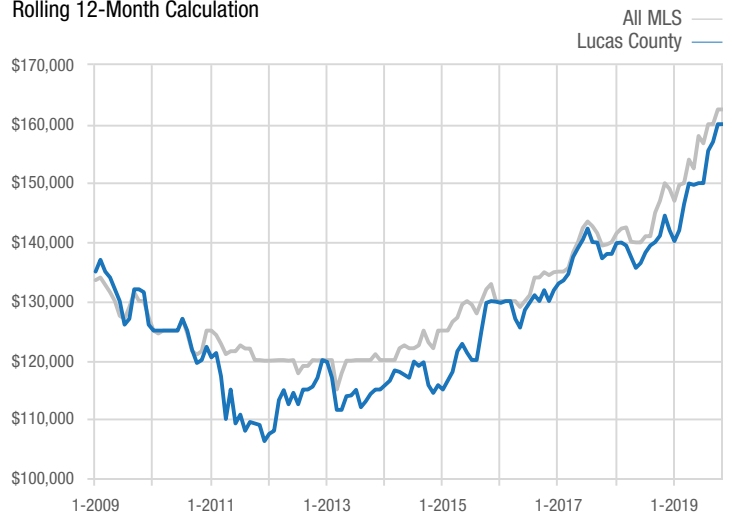
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County

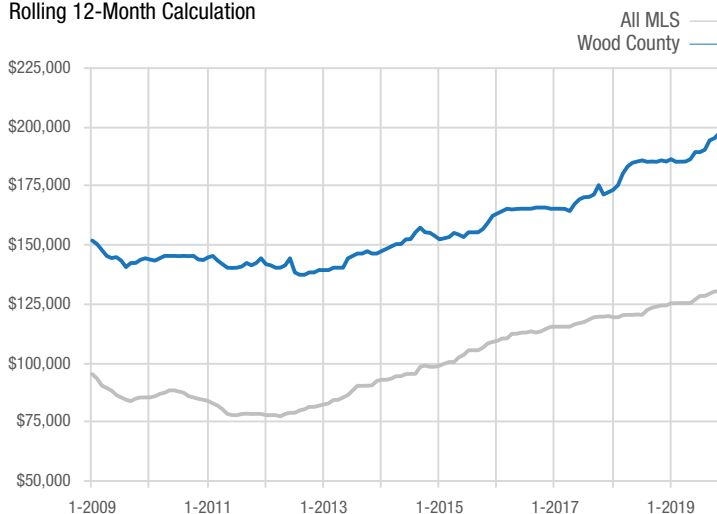
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	81	<b>92</b>	+ 13.6%	1,511	<b>1,529</b>	+ 1.2%
Pending Sales	95	<b>84</b>	- 11.6%	1,216	<b>1,214</b>	- 0.2%
Closed Sales	98	<b>97</b>	- 1.0%	1,212	<b>1,210</b>	- 0.2%
Days on Market Until Sale	81	<b>90</b>	+ 11.1%	88	<b>83</b>	- 5.7%
Median Sales Price*	\$169,000	<b>\$205,000</b>	+ 21.3%	\$186,000	<b>\$199,900</b>	+ 7.5%
Average Sales Price*	\$203,822	<b>\$232,272</b>	+ 14.0%	\$212,515	<b>\$225,989</b>	+ 6.3%
Percent of List Price Received*	97.8%	<b>99.0%</b>	+ 1.2%	98.1%	<b>98.1%</b>	0.0%
Inventory of Homes for Sale	341	<b>326</b>	- 4.4%	—	—	—
Months Supply of Inventory	3.1	<b>3.0</b>	- 3.2%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	13	<b>7</b>	- 46.2%	124	<b>125</b>	+ 0.8%
Pending Sales	7	<b>4</b>	- 42.9%	109	<b>92</b>	- 15.6%
Closed Sales	6	<b>4</b>	- 33.3%	106	<b>91</b>	- 14.2%
Days on Market Until Sale	57	<b>86</b>	+ 50.9%	73	<b>68</b>	- 6.8%
Median Sales Price*	\$203,450	<b>\$240,000</b>	+ 18.0%	\$179,500	<b>\$197,000</b>	+ 9.7%
Average Sales Price*	\$198,817	<b>\$261,750</b>	+ 31.7%	\$192,935	<b>\$199,684</b>	+ 3.5%
Percent of List Price Received*	95.5%	<b>92.4%</b>	- 3.2%	97.7%	<b>96.7%</b>	- 1.0%
Inventory of Homes for Sale	25	<b>35</b>	+ 40.0%	—	—	—
Months Supply of Inventory	2.7	<b>4.3</b>	+ 59.3%	—	—	—

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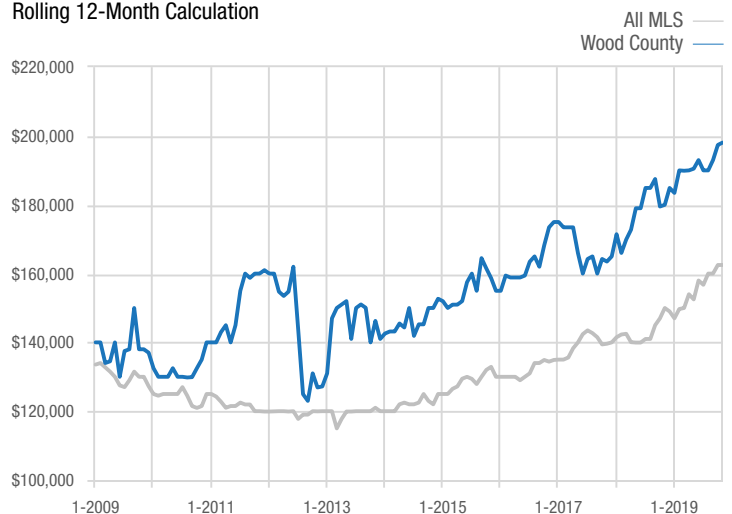
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Toledo

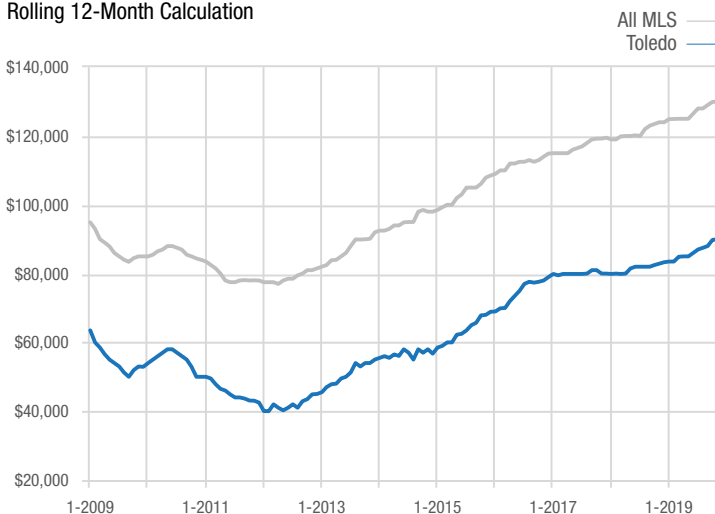
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	283	<b>281</b>	- 0.7%	4,517	<b>4,206</b>	- 6.9%
Pending Sales	260	<b>275</b>	+ 5.8%	3,434	<b>3,259</b>	- 5.1%
Closed Sales	281	<b>285</b>	+ 1.4%	3,437	<b>3,235</b>	- 5.9%
Days on Market Until Sale	77	<b>73</b>	- 5.2%	83	<b>77</b>	- 7.2%
Median Sales Price*	\$74,900	<b>\$91,000</b>	+ 21.5%	\$83,500	<b>\$90,500</b>	+ 8.4%
Average Sales Price*	\$86,986	<b>\$99,777</b>	+ 14.7%	\$100,822	<b>\$104,404</b>	+ 3.6%
Percent of List Price Received*	92.8%	<b>97.1%</b>	+ 4.6%	95.4%	<b>95.9%</b>	+ 0.5%
Inventory of Homes for Sale	1,014	<b>934</b>	- 7.9%	—	—	—
Months Supply of Inventory	3.3	<b>3.2</b>	- 3.0%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	26	<b>23</b>	- 11.5%	322	<b>311</b>	- 3.4%
Pending Sales	21	<b>21</b>	0.0%	267	<b>243</b>	- 9.0%
Closed Sales	23	<b>23</b>	0.0%	270	<b>243</b>	- 10.0%
Days on Market Until Sale	103	<b>58</b>	- 43.7%	85	<b>80</b>	- 5.9%
Median Sales Price*	\$143,000	<b>\$99,000</b>	- 30.8%	\$111,000	<b>\$118,500</b>	+ 6.8%
Average Sales Price*	\$154,645	<b>\$108,952</b>	- 29.5%	\$123,329	<b>\$128,315</b>	+ 4.0%
Percent of List Price Received*	95.8%	<b>95.6%</b>	- 0.2%	95.7%	<b>95.9%</b>	+ 0.2%
Inventory of Homes for Sale	66	<b>75</b>	+ 13.6%	—	—	—
Months Supply of Inventory	2.8	<b>3.5</b>	+ 25.0%	—	—	—

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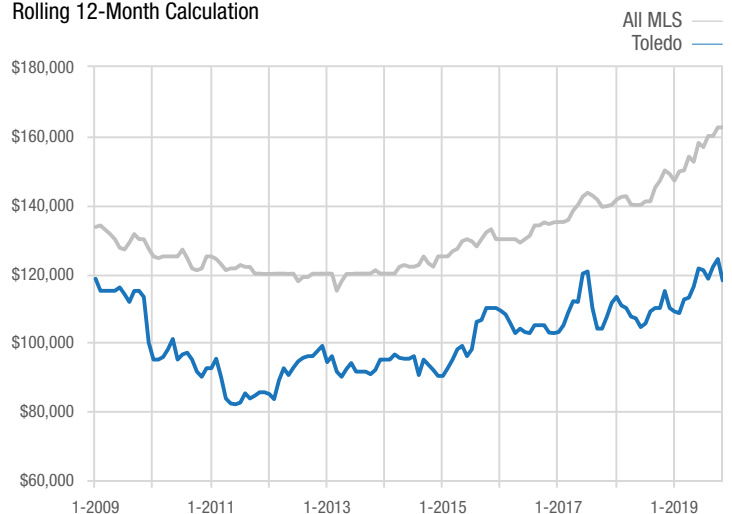
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Bowling Green

MLS Area 55: 43402

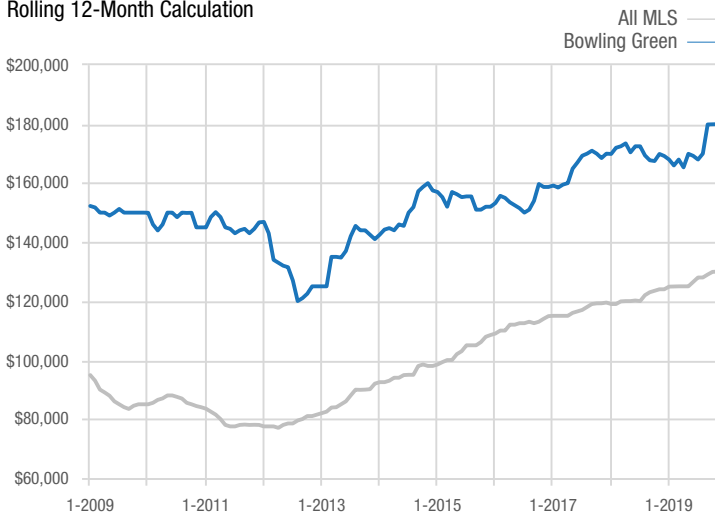
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	15	9	- 40.0%	255	221	- 13.3%
Pending Sales	16	13	- 18.8%	216	195	- 9.7%
Closed Sales	15	18	+ 20.0%	214	196	- 8.4%
Days on Market Until Sale	68	80	+ 17.6%	78	72	- 7.7%
Median Sales Price*	\$217,000	<b>\$194,000</b>	- 10.6%	\$169,750	<b>\$182,200</b>	+ 7.3%
Average Sales Price*	\$229,922	<b>\$182,716</b>	- 20.5%	\$189,743	<b>\$196,604</b>	+ 3.6%
Percent of List Price Received*	95.6%	<b>101.2%</b>	+ 5.9%	97.0%	<b>98.2%</b>	+ 1.2%
Inventory of Homes for Sale	52	40	- 23.1%	—	—	—
Months Supply of Inventory	2.7	2.3	- 14.8%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	4	0	- 100.0%	27	20	- 25.9%
Pending Sales	1	0	- 100.0%	24	13	- 45.8%
Closed Sales	2	0	- 100.0%	24	13	- 45.8%
Days on Market Until Sale	18	—	—	56	41	- 26.8%
Median Sales Price*	\$267,500	—	—	\$187,400	<b>\$137,500</b>	- 26.6%
Average Sales Price*	\$267,500	—	—	\$204,127	<b>\$163,488</b>	- 19.9%
Percent of List Price Received*	99.1%	—	—	98.9%	<b>98.6%</b>	- 0.3%
Inventory of Homes for Sale	5	8	+ 60.0%	—	—	—
Months Supply of Inventory	2.1	4.3	+ 104.8%	—	—	—

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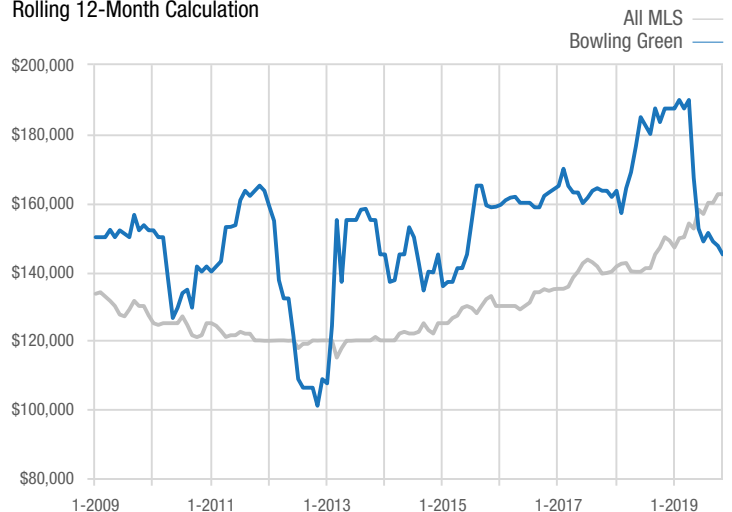
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East River

MLS Area 24: 43605

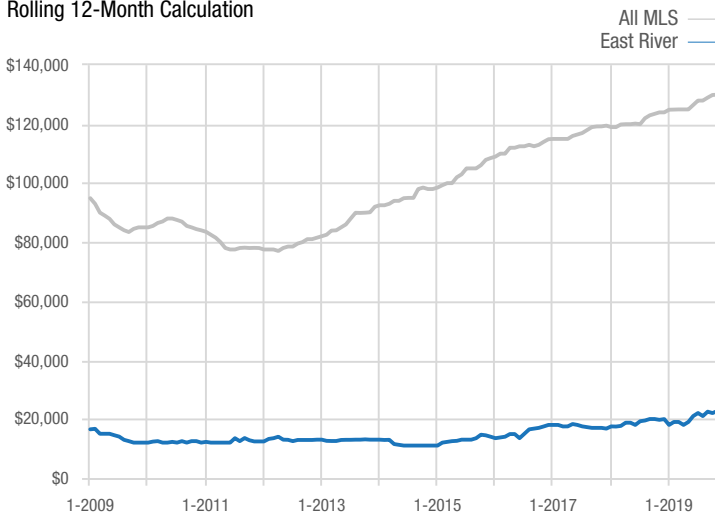
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	21	15	- 28.6%	269	211	- 21.6%
Pending Sales	26	26	0.0%	206	157	- 23.8%
Closed Sales	23	25	+ 8.7%	201	159	- 20.9%
Days on Market Until Sale	75	51	- 32.0%	85	76	- 10.6%
Median Sales Price*	\$14,488	<b>\$23,000</b>	+ 58.8%	\$19,726	<b>\$22,500</b>	+ 14.1%
Average Sales Price*	\$22,322	<b>\$32,425</b>	+ 45.3%	\$25,623	<b>\$28,159</b>	+ 9.9%
Percent of List Price Received*	86.7%	<b>107.1%</b>	+ 23.5%	90.6%	<b>93.5%</b>	+ 3.2%
Inventory of Homes for Sale	54	50	- 7.4%	—	—	—
Months Supply of Inventory	2.9	3.6	+ 24.1%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	32	—	—
Median Sales Price*	—	—	—	\$226,000	—	—
Average Sales Price*	—	—	—	\$226,000	—	—
Percent of List Price Received*	—	—	—	97.5%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

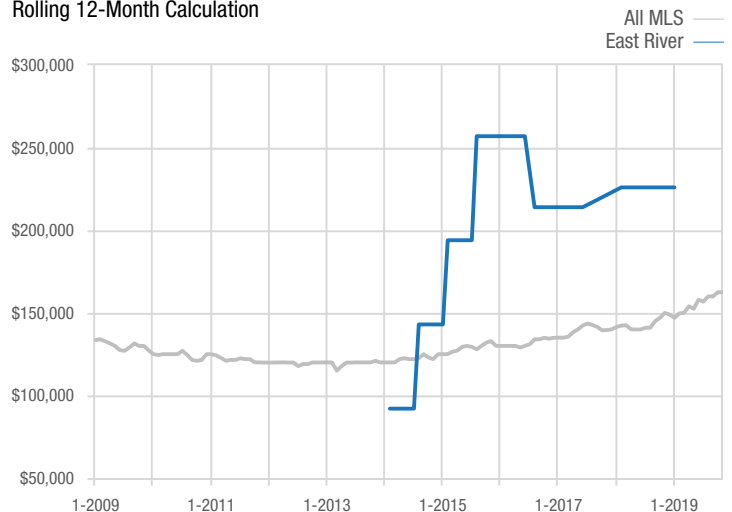
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	2	3	+ 50.0%	33	22	- 33.3%
Pending Sales	4	1	- 75.0%	32	19	- 40.6%
Closed Sales	3	2	- 33.3%	32	19	- 40.6%
Days on Market Until Sale	210	97	- 53.8%	129	90	- 30.2%
Median Sales Price*	\$241,500	<b>\$80,525</b>	- 66.7%	\$91,500	<b>\$175,000</b>	+ 91.3%
Average Sales Price*	\$300,500	<b>\$80,525</b>	- 73.2%	\$130,543	<b>\$169,855</b>	+ 30.1%
Percent of List Price Received*	95.5%	<b>97.6%</b>	+ 2.2%	90.4%	<b>94.1%</b>	+ 4.1%
Inventory of Homes for Sale	8	6	- 25.0%	—	—	—
Months Supply of Inventory	2.9	2.5	- 13.8%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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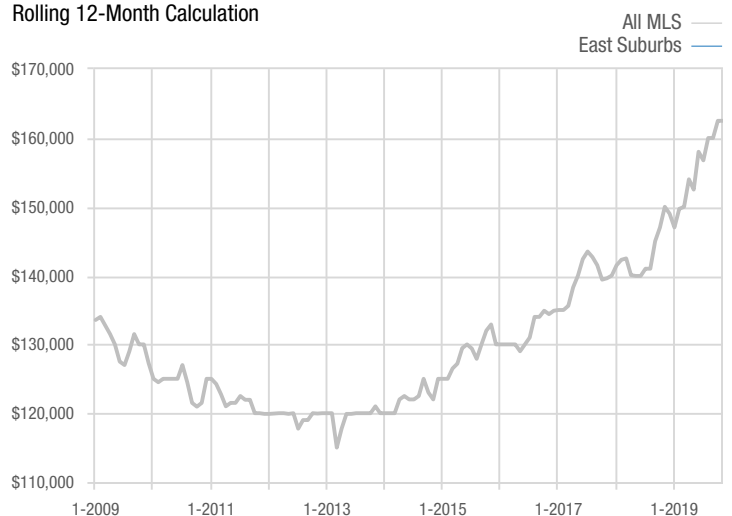
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Five Points / Northtowne

MLS Area 13: 43612

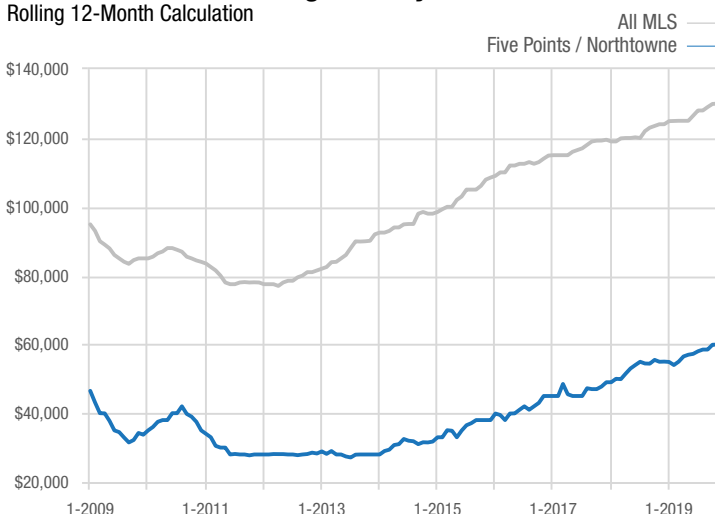
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	28	32	+ 14.3%	488	461	- 5.5%
Pending Sales	28	34	+ 21.4%	371	396	+ 6.7%
Closed Sales	29	36	+ 24.1%	375	384	+ 2.4%
Days on Market Until Sale	105	72	- 31.4%	88	78	- 11.4%
Median Sales Price*	\$50,000	<b>\$63,000</b>	+ 26.0%	\$55,000	<b>\$60,000</b>	+ 9.1%
Average Sales Price*	\$54,003	<b>\$64,762</b>	+ 19.9%	\$57,469	<b>\$62,882</b>	+ 9.4%
Percent of List Price Received*	90.8%	<b>95.1%</b>	+ 4.7%	94.4%	<b>95.0%</b>	+ 0.6%
Inventory of Homes for Sale	120	99	- 17.5%	—	—	—
Months Supply of Inventory	3.5	2.8	- 20.0%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

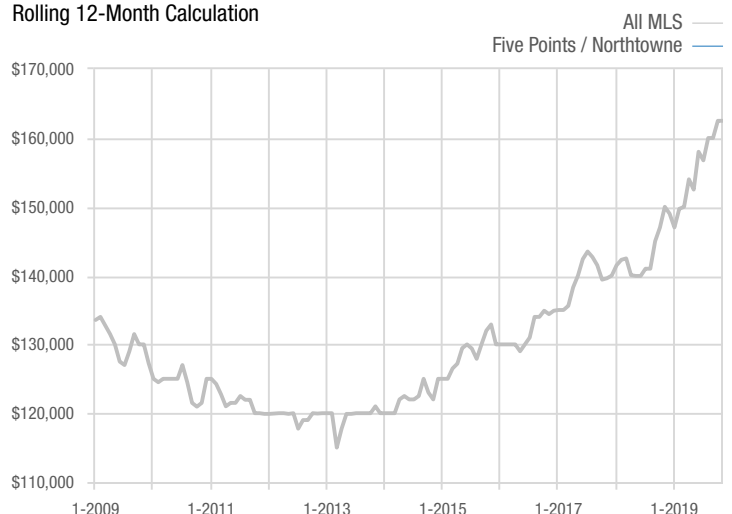
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – November 2019

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## Franklin Park / Trilby

MLS Area 11: 43623

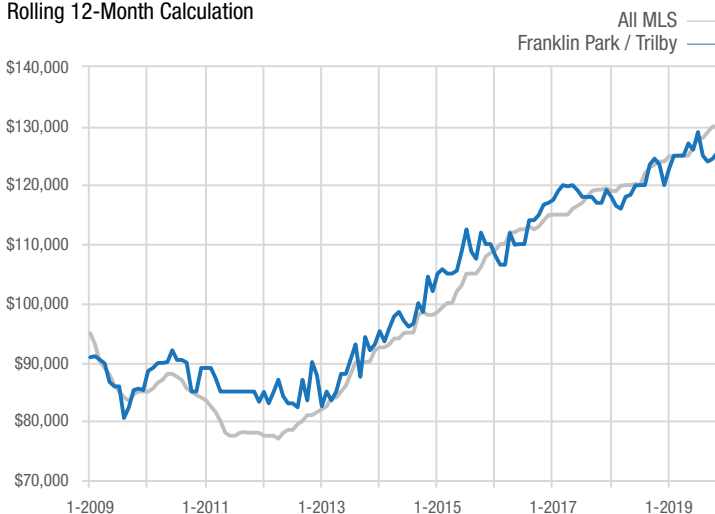
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	18	14	- 22.2%	341	296	- 13.2%
Pending Sales	14	17	+ 21.4%	259	225	- 13.1%
Closed Sales	20	23	+ 15.0%	260	231	- 11.2%
Days on Market Until Sale	100	68	- 32.0%	82	73	- 11.0%
Median Sales Price*	\$106,500	<b>\$129,500</b>	+ 21.6%	\$119,945	<b>\$125,500</b>	+ 4.6%
Average Sales Price*	\$150,145	<b>\$142,177</b>	- 5.3%	\$142,990	<b>\$148,372</b>	+ 3.8%
Percent of List Price Received*	92.8%	<b>98.9%</b>	+ 6.6%	97.4%	<b>98.6%</b>	+ 1.2%
Inventory of Homes for Sale	77	63	- 18.2%	—	—	—
Months Supply of Inventory	3.3	3.1	- 6.1%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	0	1	—	15	19	+ 26.7%
Pending Sales	0	1	—	12	16	+ 33.3%
Closed Sales	0	1	—	12	17	+ 41.7%
Days on Market Until Sale	—	63	—	36	58	+ 61.1%
Median Sales Price*	—	<b>\$157,500</b>	—	\$103,450	<b>\$121,000</b>	+ 17.0%
Average Sales Price*	—	<b>\$157,500</b>	—	\$112,154	<b>\$129,318</b>	+ 15.3%
Percent of List Price Received*	—	<b>90.1%</b>	—	98.2%	<b>98.4%</b>	+ 0.2%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.7	1.2	+ 71.4%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

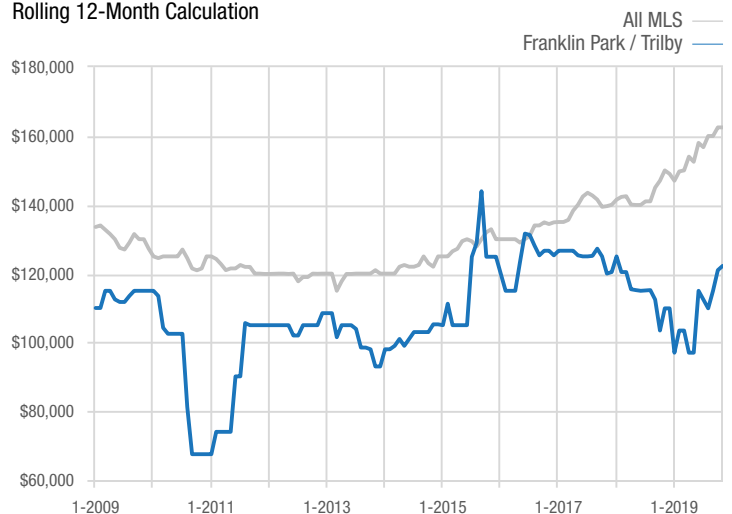
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Heatherdowns Blvd / River Rd

MLS Area 23: 43614

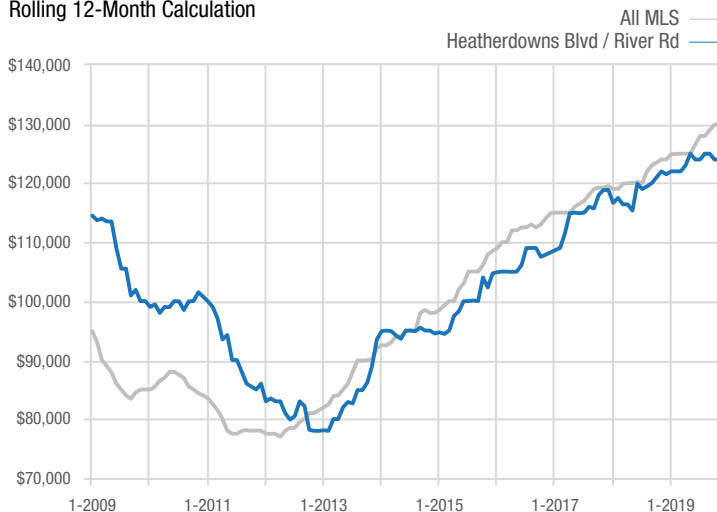
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	33	<b>32</b>	- 3.0%	556	<b>500</b>	- 10.1%
Pending Sales	17	<b>29</b>	+ 70.6%	438	<b>396</b>	- 9.6%
Closed Sales	22	<b>33</b>	+ 50.0%	437	<b>389</b>	- 11.0%
Days on Market Until Sale	62	<b>72</b>	+ 16.1%	78	<b>73</b>	- 6.4%
Median Sales Price*	\$132,950	<b>\$129,900</b>	- 2.3%	\$122,000	<b>\$125,000</b>	+ 2.5%
Average Sales Price*	\$129,705	<b>\$124,503</b>	- 4.0%	\$129,515	<b>\$127,497</b>	- 1.6%
Percent of List Price Received*	95.4%	<b>97.2%</b>	+ 1.9%	96.9%	<b>98.1%</b>	+ 1.2%
Inventory of Homes for Sale	118	<b>113</b>	- 4.2%	—	—	—
Months Supply of Inventory	3.0	<b>3.2</b>	+ 6.7%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	5	<b>3</b>	- 40.0%	66	<b>65</b>	- 1.5%
Pending Sales	3	<b>4</b>	+ 33.3%	59	<b>50</b>	- 15.3%
Closed Sales	4	<b>4</b>	0.0%	59	<b>48</b>	- 18.6%
Days on Market Until Sale	172	<b>82</b>	- 52.3%	78	<b>80</b>	+ 2.6%
Median Sales Price*	\$133,500	<b>\$88,000</b>	- 34.1%	\$77,000	<b>\$78,000</b>	+ 1.3%
Average Sales Price*	\$131,635	<b>\$105,350</b>	- 20.0%	\$89,997	<b>\$87,057</b>	- 3.3%
Percent of List Price Received*	96.3%	<b>95.9%</b>	- 0.4%	94.6%	<b>93.6%</b>	- 1.1%
Inventory of Homes for Sale	13	<b>17</b>	+ 30.8%	—	—	—
Months Supply of Inventory	2.5	<b>4.0</b>	+ 60.0%	—	—	—

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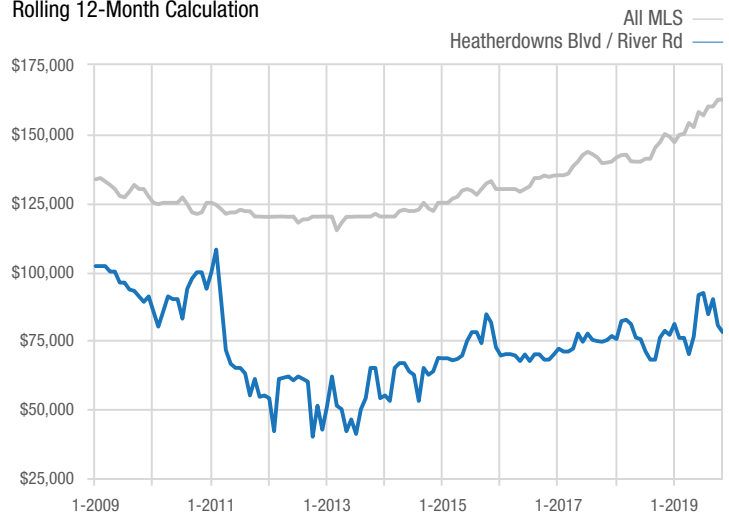
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Maumee

MLS Area 07: 43537

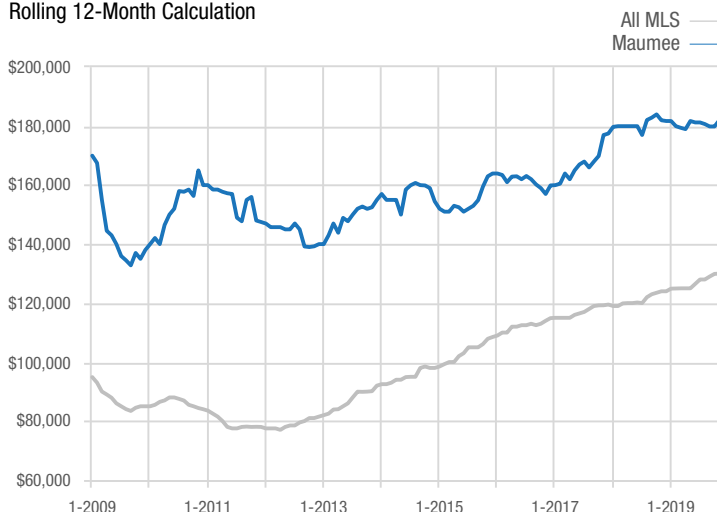
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	25	18	- 28.0%	480	496	+ 3.3%
Pending Sales	27	26	- 3.7%	379	388	+ 2.4%
Closed Sales	20	33	+ 65.0%	373	386	+ 3.5%
Days on Market Until Sale	75	81	+ 8.0%	78	73	- 6.4%
Median Sales Price*	\$148,000	<b>\$192,000</b>	+ 29.7%	\$182,950	<b>\$184,000</b>	+ 0.6%
Average Sales Price*	\$212,705	<b>\$214,770</b>	+ 1.0%	\$218,683	<b>\$217,422</b>	- 0.6%
Percent of List Price Received*	96.8%	<b>97.7%</b>	+ 0.9%	98.0%	<b>98.3%</b>	+ 0.3%
Inventory of Homes for Sale	100	96	- 4.0%	—	—	—
Months Supply of Inventory	3.0	2.9	- 3.3%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	2	6	+ 200.0%	74	65	- 12.2%
Pending Sales	3	2	- 33.3%	53	55	+ 3.8%
Closed Sales	4	4	0.0%	52	54	+ 3.8%
Days on Market Until Sale	76	88	+ 15.8%	64	63	- 1.6%
Median Sales Price*	\$162,500	<b>\$225,000</b>	+ 38.5%	\$182,000	<b>\$210,250</b>	+ 15.5%
Average Sales Price*	\$158,333	<b>\$230,925</b>	+ 45.8%	\$205,519	<b>\$232,260</b>	+ 13.0%
Percent of List Price Received*	96.8%	<b>96.8%</b>	0.0%	97.7%	<b>98.2%</b>	+ 0.5%
Inventory of Homes for Sale	13	14	+ 7.7%	—	—	—
Months Supply of Inventory	2.7	3.0	+ 11.1%	—	—	—

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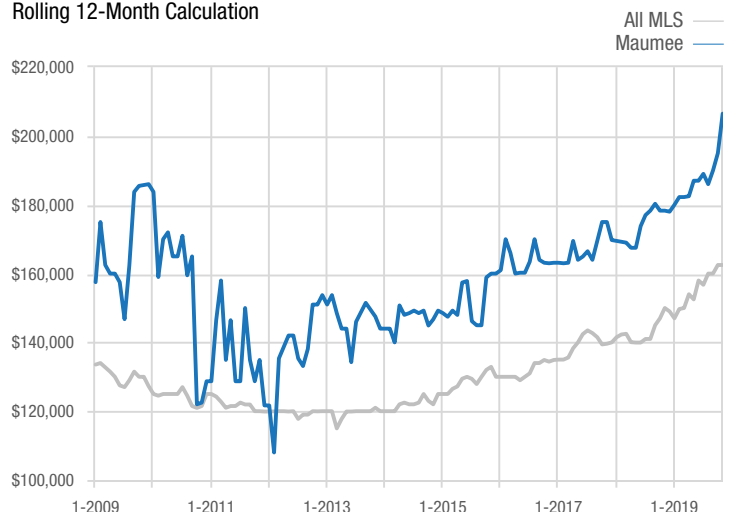
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Monclova

MLS Area 06: 43542

Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	7	<b>10</b>	+ 42.9%	99	<b>92</b>	- 7.1%
Pending Sales	1	<b>2</b>	+ 100.0%	65	<b>66</b>	+ 1.5%
Closed Sales	8	<b>4</b>	- 50.0%	65	<b>66</b>	+ 1.5%
Days on Market Until Sale	109	<b>113</b>	+ 3.7%	106	<b>102</b>	- 3.8%
Median Sales Price*	\$312,425	<b>\$355,000</b>	+ 13.6%	\$319,300	<b>\$350,750</b>	+ 9.8%
Average Sales Price*	\$272,867	<b>\$378,750</b>	+ 38.8%	\$323,724	<b>\$355,837</b>	+ 9.9%
Percent of List Price Received*	95.0%	<b>97.5%</b>	+ 2.6%	98.4%	<b>97.2%</b>	- 1.2%
Inventory of Homes for Sale	30	<b>28</b>	- 6.7%	—	—	—
Months Supply of Inventory	5.5	<b>4.8</b>	- 12.7%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	4	<b>2</b>	- 50.0%
Pending Sales	2	<b>0</b>	- 100.0%	4	<b>2</b>	- 50.0%
Closed Sales	2	<b>0</b>	- 100.0%	4	<b>2</b>	- 50.0%
Days on Market Until Sale	64	—	—	85	<b>77</b>	- 9.4%
Median Sales Price*	\$334,000	—	—	\$262,950	<b>\$271,500</b>	+ 3.3%
Average Sales Price*	\$334,000	—	—	\$291,600	<b>\$271,500</b>	- 6.9%
Percent of List Price Received*	92.4%	—	—	95.1%	<b>97.0%</b>	+ 2.0%
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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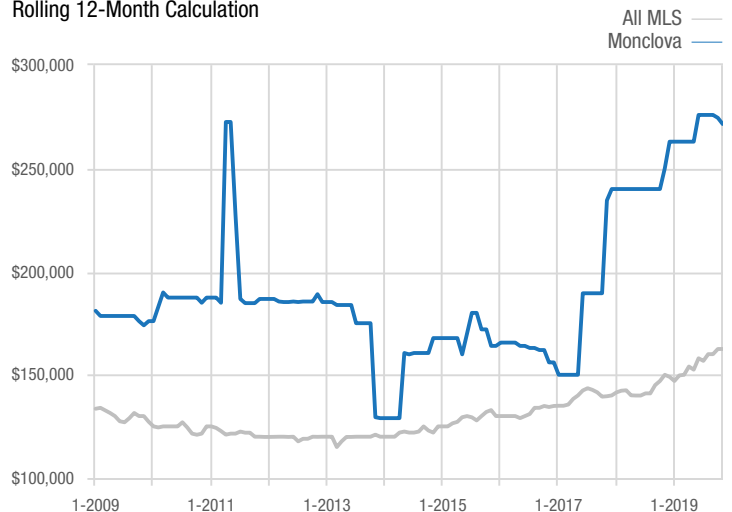
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

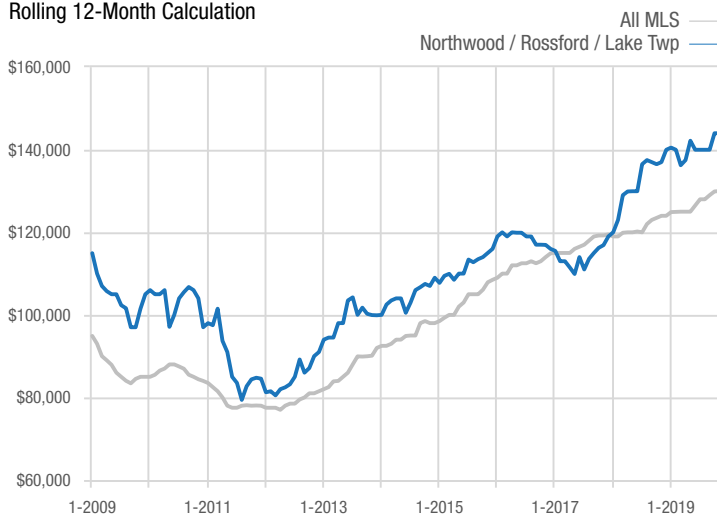
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	22	<b>23</b>	+ 4.5%	327	<b>295</b>	- 9.8%
Pending Sales	22	<b>17</b>	- 22.7%	254	<b>249</b>	- 2.0%
Closed Sales	24	<b>14</b>	- 41.7%	254	<b>250</b>	- 1.6%
Days on Market Until Sale	82	<b>73</b>	- 11.0%	86	<b>78</b>	- 9.3%
Median Sales Price*	\$127,450	<b>\$121,800</b>	- 4.4%	\$140,000	<b>\$144,000</b>	+ 2.9%
Average Sales Price*	\$129,728	<b>\$139,936</b>	+ 7.9%	\$144,293	<b>\$150,592</b>	+ 4.4%
Percent of List Price Received*	96.4%	<b>99.4%</b>	+ 3.1%	97.8%	<b>98.1%</b>	+ 0.3%
Inventory of Homes for Sale	83	<b>60</b>	- 27.7%	—	—	—
Months Supply of Inventory	3.6	<b>2.6</b>	- 27.8%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	1	<b>2</b>	+ 100.0%	11	<b>13</b>	+ 18.2%
Pending Sales	1	<b>0</b>	- 100.0%	11	<b>10</b>	- 9.1%
Closed Sales	1	<b>0</b>	- 100.0%	11	<b>10</b>	- 9.1%
Days on Market Until Sale	17	—	—	72	<b>78</b>	+ 8.3%
Median Sales Price*	\$48,000	—	—	\$48,000	<b>\$185,500</b>	+ 286.5%
Average Sales Price*	\$48,000	—	—	\$79,444	<b>\$158,320</b>	+ 99.3%
Percent of List Price Received*	94.1%	—	—	95.1%	<b>98.0%</b>	+ 3.0%
Inventory of Homes for Sale	2	<b>2</b>	0.0%	—	—	—
Months Supply of Inventory	1.6	<b>1.0</b>	- 37.5%	—	—	—

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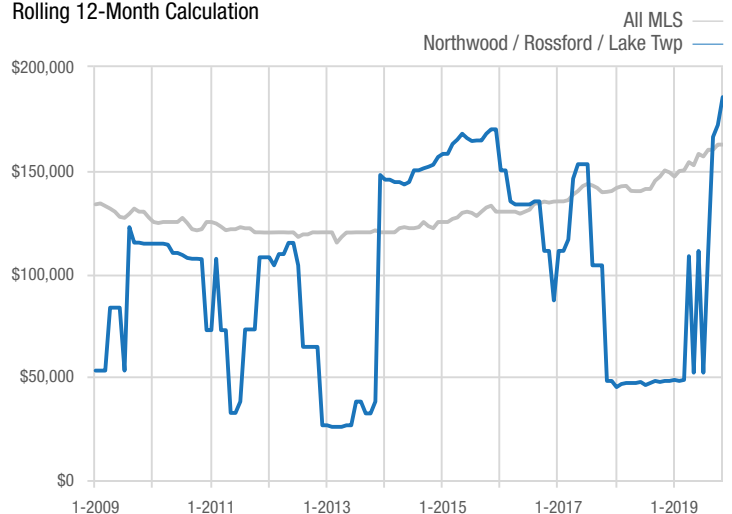
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde North End

MLS Area 19: 43608

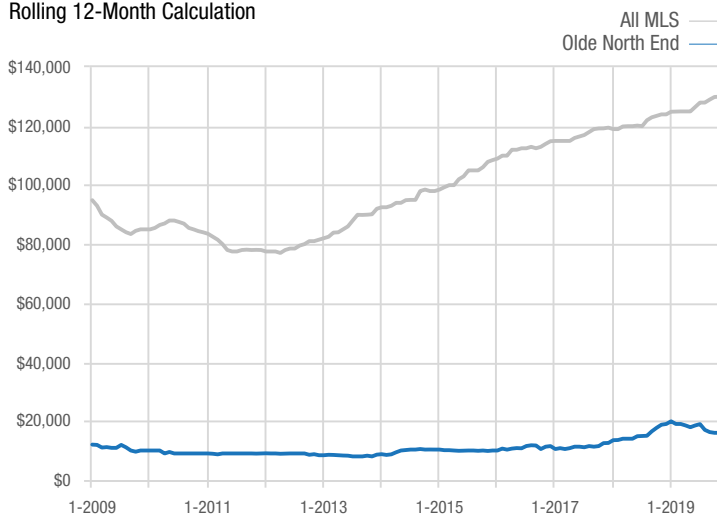
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	8	5	- 37.5%	125	146	+ 16.8%
Pending Sales	4	3	- 25.0%	86	89	+ 3.5%
Closed Sales	8	5	- 37.5%	89	90	+ 1.1%
Days on Market Until Sale	51	85	+ 66.7%	83	81	- 2.4%
Median Sales Price*	\$15,825	\$16,000	+ 1.1%	\$19,000	\$16,000	- 15.8%
Average Sales Price*	\$19,594	\$14,480	- 26.1%	\$26,820	\$19,167	- 28.5%
Percent of List Price Received*	91.9%	79.9%	- 13.1%	91.4%	86.3%	- 5.6%
Inventory of Homes for Sale	31	36	+ 16.1%	—	—	—
Months Supply of Inventory	3.7	4.4	+ 18.9%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde South End

MLS Area 22: 43609

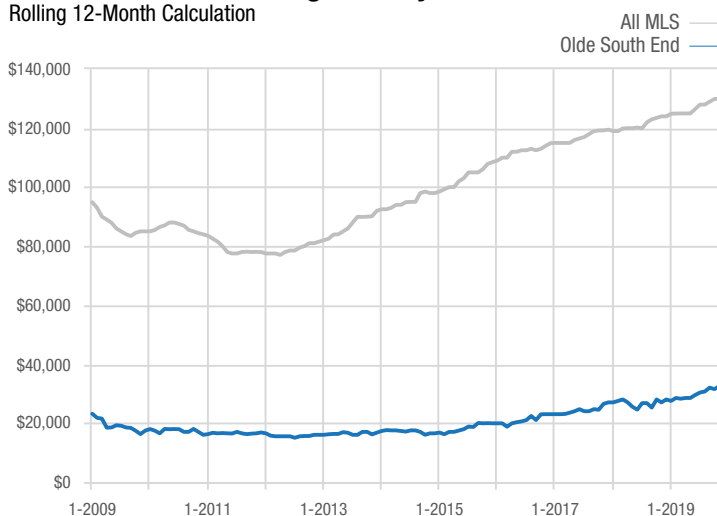
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	24	<b>16</b>	- 33.3%	302	<b>244</b>	- 19.2%
Pending Sales	22	<b>13</b>	- 40.9%	205	<b>169</b>	- 17.6%
Closed Sales	22	<b>12</b>	- 45.5%	207	<b>174</b>	- 15.9%
Days on Market Until Sale	84	<b>73</b>	- 13.1%	90	<b>66</b>	- 26.7%
Median Sales Price*	\$25,750	<b>\$43,000</b>	+ 67.0%	\$28,000	<b>\$32,500</b>	+ 16.1%
Average Sales Price*	\$29,983	<b>\$42,405</b>	+ 41.4%	\$30,966	<b>\$34,675</b>	+ 12.0%
Percent of List Price Received*	82.9%	<b>90.4%</b>	+ 9.0%	88.7%	<b>91.2%</b>	+ 2.8%
Inventory of Homes for Sale	75	<b>58</b>	- 22.7%	—	—	—
Months Supply of Inventory	4.1	<b>3.6</b>	- 12.2%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>2</b>	—
Pending Sales	0	<b>0</b>	—	0	<b>1</b>	—
Closed Sales	0	<b>0</b>	—	0	<b>1</b>	—
Days on Market Until Sale	—	—	—	—	<b>150</b>	—
Median Sales Price*	—	—	—	—	<b>\$233,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$233,000</b>	—
Percent of List Price Received*	—	—	—	—	<b>98.0%</b>	—
Inventory of Homes for Sale	0	<b>0</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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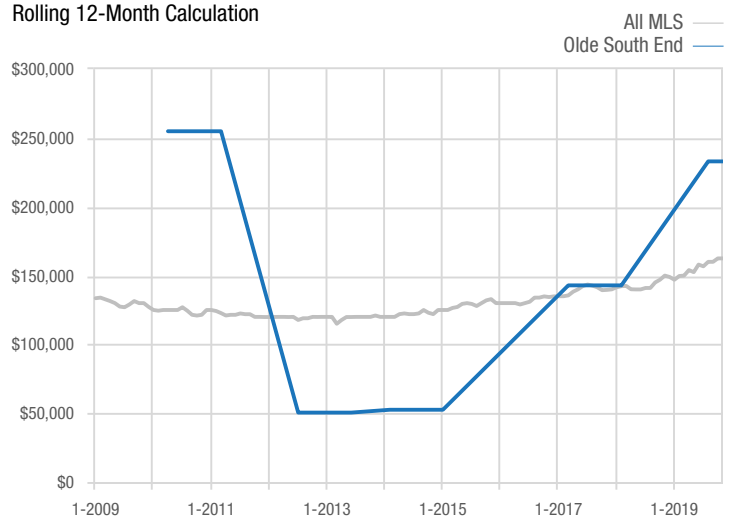
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde West End

MLS Area 18: 43610 and 43620

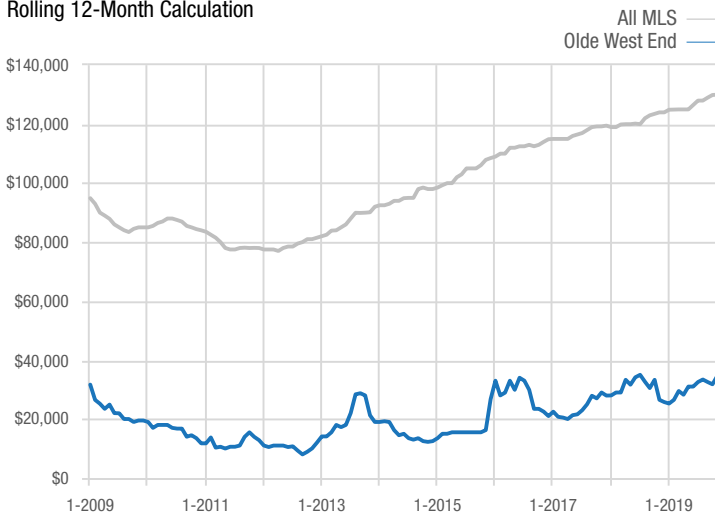
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	11	8	- 27.3%	69	90	+ 30.4%
Pending Sales	5	11	+ 120.0%	43	54	+ 25.6%
Closed Sales	7	11	+ 57.1%	45	51	+ 13.3%
Days on Market Until Sale	44	56	+ 27.3%	68	92	+ 35.3%
Median Sales Price*	\$19,000	\$33,750	+ 77.6%	\$29,000	\$35,000	+ 20.7%
Average Sales Price*	\$19,214	\$53,636	+ 179.2%	\$62,285	\$73,680	+ 18.3%
Percent of List Price Received*	94.3%	92.2%	- 2.2%	91.2%	90.0%	- 1.3%
Inventory of Homes for Sale	24	31	+ 29.2%	—	—	—
Months Supply of Inventory	6.0	6.3	+ 5.0%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	1	1	0.0%	5	5	0.0%
Pending Sales	1	2	+ 100.0%	6	3	- 50.0%
Closed Sales	0	2	—	6	5	- 16.7%
Days on Market Until Sale	—	24	—	58	81	+ 39.7%
Median Sales Price*	—	\$70,000	—	\$46,284	\$77,500	+ 67.4%
Average Sales Price*	—	\$70,000	—	\$48,078	\$71,200	+ 48.1%
Percent of List Price Received*	—	91.7%	—	93.6%	89.7%	- 4.2%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	1.0	1.5	+ 50.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

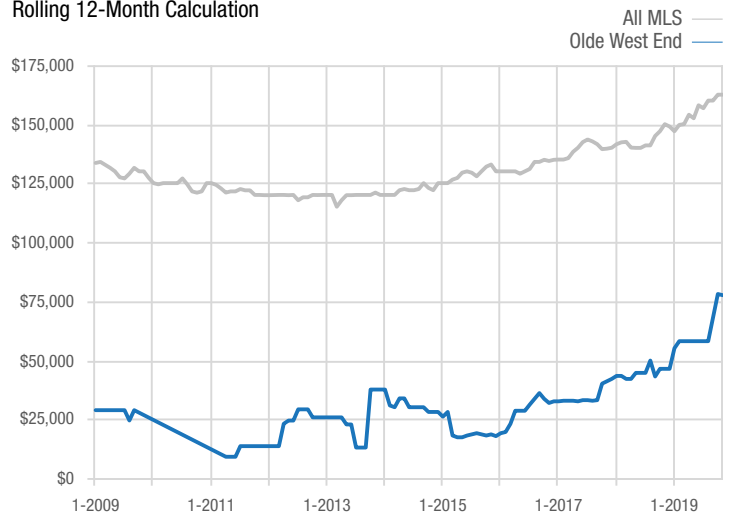
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – November 2019

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## Oregon

MLS Area 25: 43616

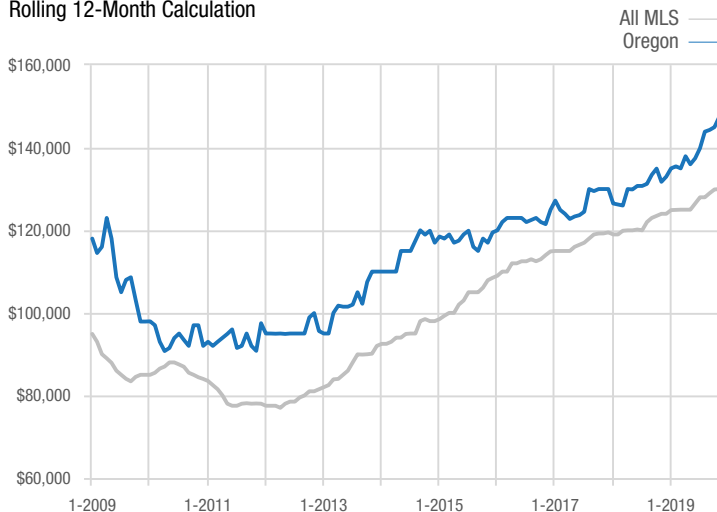
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	14	<b>29</b>	+ 107.1%	321	<b>294</b>	- 8.4%
Pending Sales	14	<b>15</b>	+ 7.1%	232	<b>241</b>	+ 3.9%
Closed Sales	20	<b>15</b>	- 25.0%	239	<b>239</b>	0.0%
Days on Market Until Sale	73	<b>65</b>	- 11.0%	85	<b>82</b>	- 3.5%
Median Sales Price*	\$119,450	<b>\$134,500</b>	+ 12.6%	\$131,250	<b>\$146,250</b>	+ 11.4%
Average Sales Price*	\$135,215	<b>\$148,697</b>	+ 10.0%	\$146,878	<b>\$161,043</b>	+ 9.6%
Percent of List Price Received*	103.5%	<b>93.6%</b>	- 9.6%	97.7%	<b>97.8%</b>	+ 0.1%
Inventory of Homes for Sale	76	<b>75</b>	- 1.3%	—	—	—
Months Supply of Inventory	3.7	<b>3.5</b>	- 5.4%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	0	<b>2</b>	—	6	<b>12</b>	+ 100.0%
Pending Sales	0	<b>1</b>	—	6	<b>7</b>	+ 16.7%
Closed Sales	0	<b>1</b>	—	6	<b>6</b>	0.0%
Days on Market Until Sale	—	<b>16</b>	—	70	<b>43</b>	- 38.6%
Median Sales Price*	—	<b>\$179,900</b>	—	\$184,075	<b>\$177,950</b>	- 3.3%
Average Sales Price*	—	<b>\$179,900</b>	—	\$167,942	<b>\$181,800</b>	+ 8.3%
Percent of List Price Received*	—	<b>100.0%</b>	—	98.4%	<b>97.4%</b>	- 1.0%
Inventory of Homes for Sale	0	<b>4</b>	—	—	—	—
Months Supply of Inventory	—	<b>2.9</b>	—	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

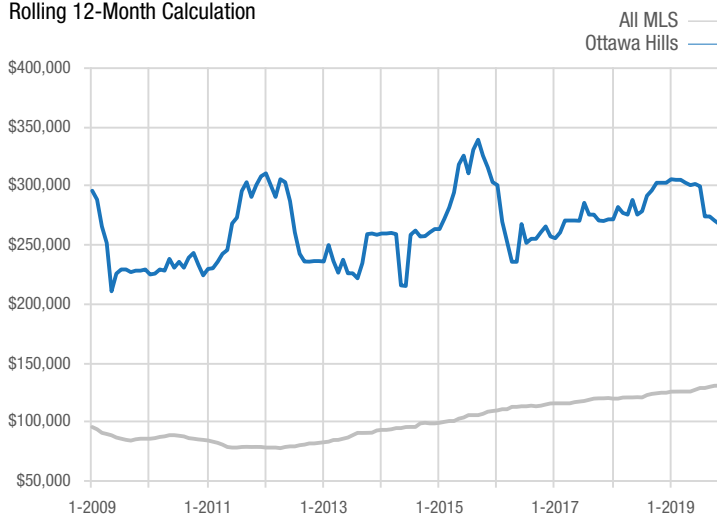
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
New Listings	2	6	+ 200.0%	153	133	- 13.1%
Pending Sales	5	5	0.0%	101	86	- 14.9%
Closed Sales	4	5	+ 25.0%	102	85	- 16.7%
Days on Market Until Sale	44	168	+ 281.8%	85	123	+ 44.7%
Median Sales Price*	\$271,200	\$175,000	- 35.5%	\$303,000	\$270,000	- 10.9%
Average Sales Price*	\$276,600	\$218,100	- 21.1%	\$348,611	\$315,869	- 9.4%
Percent of List Price Received*	99.1%	93.1%	- 6.1%	96.8%	96.4%	- 0.4%
Inventory of Homes for Sale	35	36	+ 2.9%	—	—	—
Months Supply of Inventory	4.0	4.9	+ 22.5%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
New Listings	1	0	- 100.0%	20	19	- 5.0%
Pending Sales	4	0	- 100.0%	15	17	+ 13.3%
Closed Sales	4	0	- 100.0%	15	17	+ 13.3%
Days on Market Until Sale	83	—	—	113	126	+ 11.5%
Median Sales Price*	\$265,000	—	—	\$155,000	\$82,500	- 46.8%
Average Sales Price*	\$254,000	—	—	\$174,643	\$91,410	- 47.7%
Percent of List Price Received*	93.6%	—	—	94.0%	95.2%	+ 1.3%
Inventory of Homes for Sale	5	5	0.0%	—	—	—
Months Supply of Inventory	3.1	2.4	- 22.6%	—	—	—

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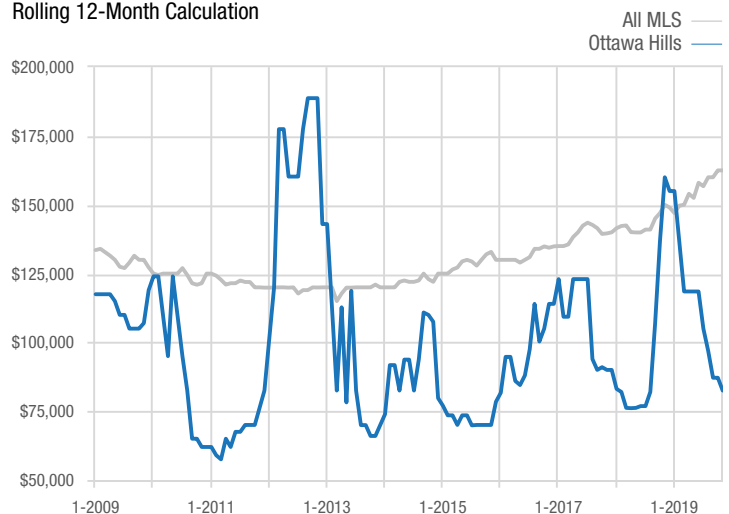
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

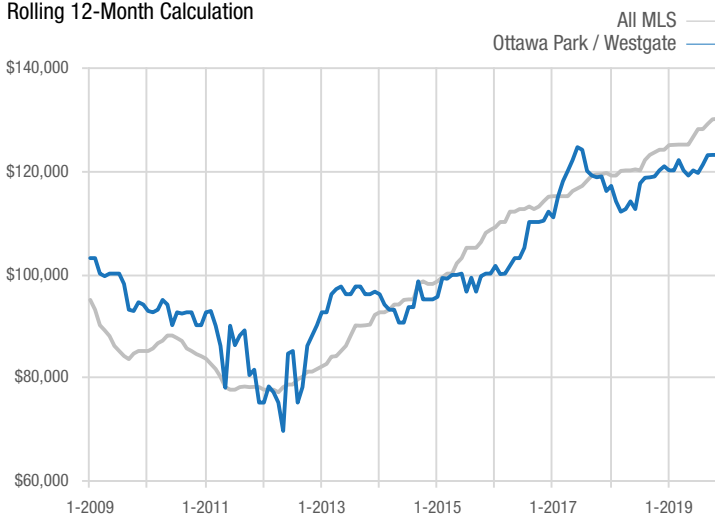
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	24	<b>21</b>	- 12.5%	316	<b>313</b>	- 0.9%
Pending Sales	31	<b>20</b>	- 35.5%	246	<b>243</b>	- 1.2%
Closed Sales	33	<b>18</b>	- 45.5%	241	<b>242</b>	+ 0.4%
Days on Market Until Sale	69	<b>80</b>	+ 15.9%	73	<b>76</b>	+ 4.1%
Median Sales Price*	\$124,000	<b>\$138,500</b>	+ 11.7%	\$120,300	<b>\$122,950</b>	+ 2.2%
Average Sales Price*	\$124,162	<b>\$134,095</b>	+ 8.0%	\$117,216	<b>\$127,194</b>	+ 8.5%
Percent of List Price Received*	96.6%	<b>96.7%</b>	+ 0.1%	96.7%	<b>96.5%</b>	- 0.2%
Inventory of Homes for Sale	69	<b>76</b>	+ 10.1%	—	—	—
Months Supply of Inventory	3.1	<b>3.5</b>	+ 12.9%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	1	<b>1</b>	0.0%	10	<b>7</b>	- 30.0%
Pending Sales	1	<b>1</b>	0.0%	8	<b>8</b>	0.0%
Closed Sales	1	<b>1</b>	0.0%	8	<b>8</b>	0.0%
Days on Market Until Sale	48	<b>13</b>	- 72.9%	65	<b>57</b>	- 12.3%
Median Sales Price*	\$115,000	<b>\$128,000</b>	+ 11.3%	\$109,500	<b>\$125,450</b>	+ 14.6%
Average Sales Price*	\$115,000	<b>\$128,000</b>	+ 11.3%	\$96,188	<b>\$118,863</b>	+ 23.6%
Percent of List Price Received*	97.5%	<b>98.5%</b>	+ 1.0%	95.0%	<b>97.5%</b>	+ 2.6%
Inventory of Homes for Sale	2	<b>1</b>	- 50.0%	—	—	—
Months Supply of Inventory	1.8	<b>0.8</b>	- 55.6%	—	—	—

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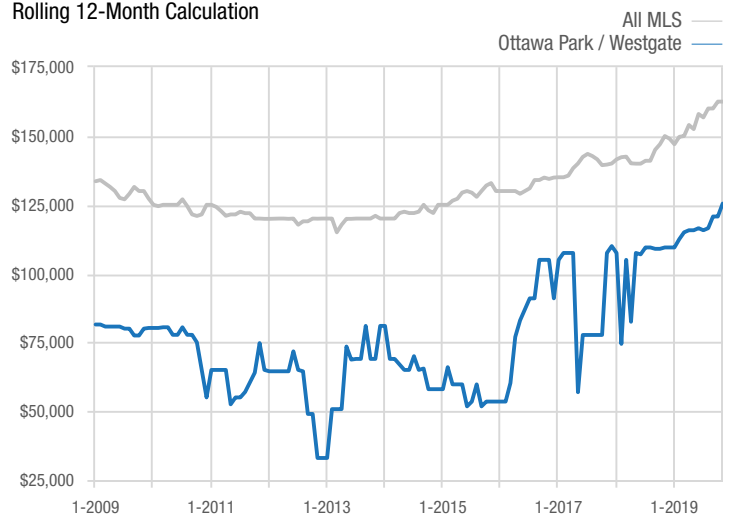
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Perrysburg / Perrysburg Twp

MLS Area 53: 43551

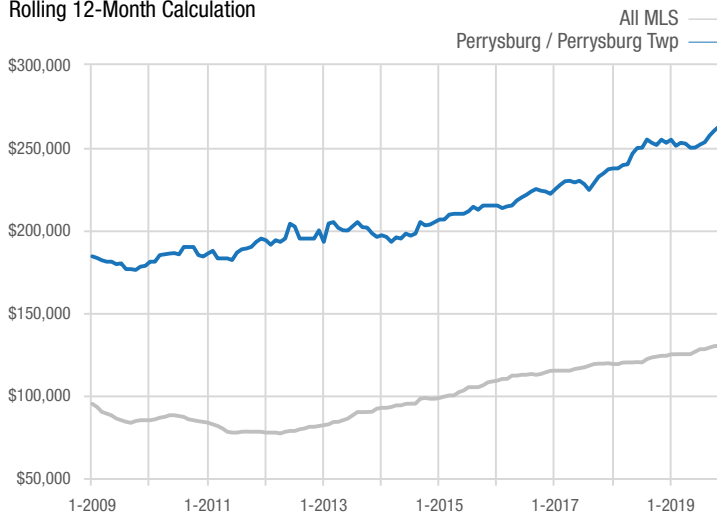
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	25	<b>50</b>	+ 100.0%	623	<b>704</b>	+ 13.0%
Pending Sales	34	<b>35</b>	+ 2.9%	515	<b>532</b>	+ 3.3%
Closed Sales	39	<b>41</b>	+ 5.1%	518	<b>526</b>	+ 1.5%
Days on Market Until Sale	89	<b>91</b>	+ 2.2%	96	<b>91</b>	- 5.2%
Median Sales Price*	\$254,900	<b>\$286,250</b>	+ 12.3%	\$254,900	<b>\$263,563</b>	+ 3.4%
Average Sales Price*	\$275,831	<b>\$326,197</b>	+ 18.3%	\$279,785	<b>\$301,207</b>	+ 7.7%
Percent of List Price Received*	100.1%	<b>98.0%</b>	- 2.1%	98.4%	<b>98.4%</b>	0.0%
Inventory of Homes for Sale	136	<b>158</b>	+ 16.2%	—	—	—
Months Supply of Inventory	3.0	<b>3.4</b>	+ 13.3%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	7	<b>5</b>	- 28.6%	81	<b>88</b>	+ 8.6%
Pending Sales	4	<b>4</b>	0.0%	70	<b>67</b>	- 4.3%
Closed Sales	3	<b>4</b>	+ 33.3%	68	<b>65</b>	- 4.4%
Days on Market Until Sale	96	<b>86</b>	- 10.4%	81	<b>73</b>	- 9.9%
Median Sales Price*	\$146,900	<b>\$240,000</b>	+ 63.4%	\$190,925	<b>\$210,000</b>	+ 10.0%
Average Sales Price*	\$203,300	<b>\$261,750</b>	+ 28.8%	\$208,797	<b>\$217,657</b>	+ 4.2%
Percent of List Price Received*	93.7%	<b>92.4%</b>	- 1.4%	97.8%	<b>96.3%</b>	- 1.5%
Inventory of Homes for Sale	17	<b>24</b>	+ 41.2%	—	—	—
Months Supply of Inventory	2.8	<b>4.2</b>	+ 50.0%	—	—	—

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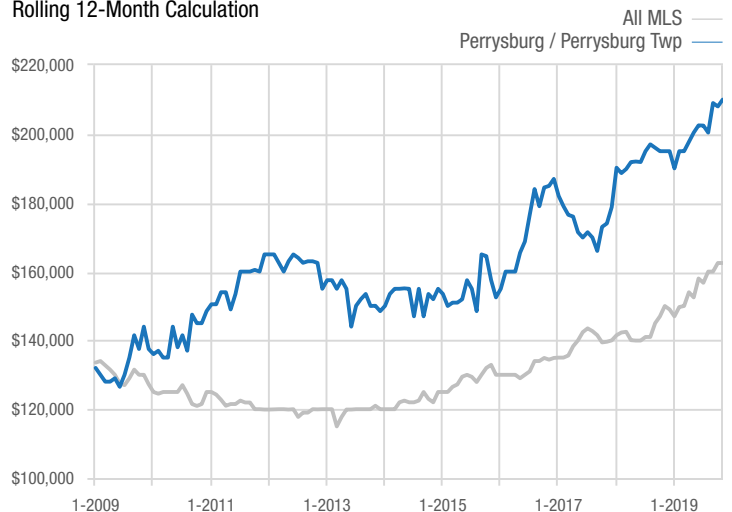
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Point Place

MLS Area 14: 43611

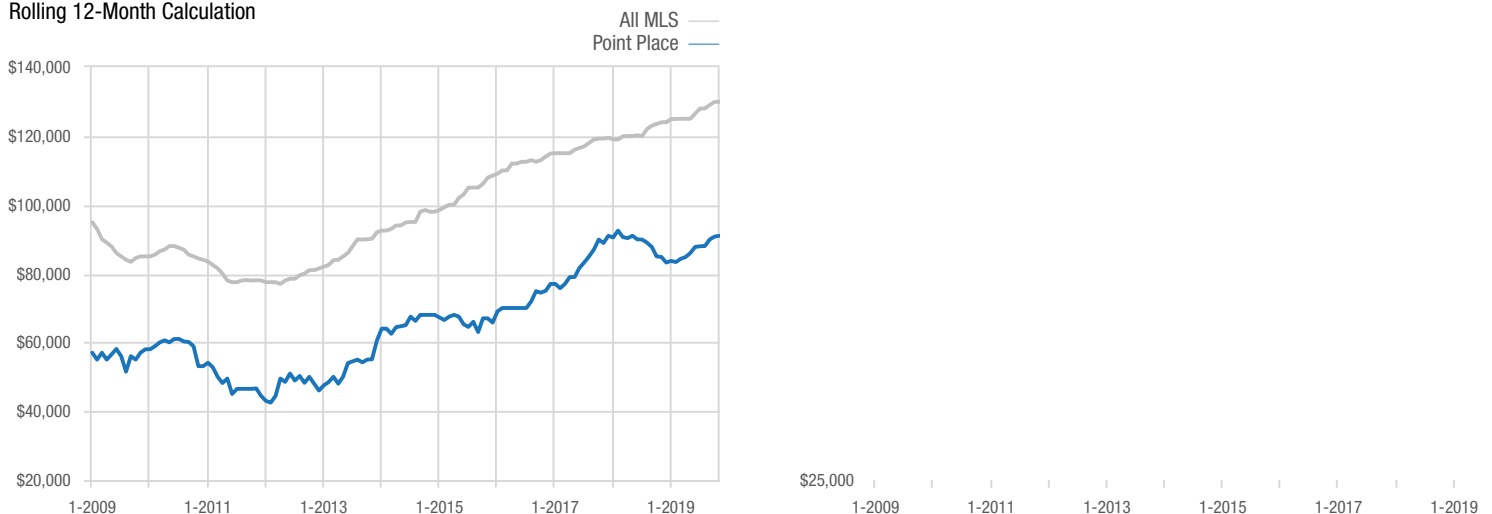
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	19	<b>23</b>	+ 21.1%	308	<b>310</b>	+ 0.6%
Pending Sales	16	<b>19</b>	+ 18.8%	242	<b>237</b>	- 2.1%
Closed Sales	20	<b>20</b>	0.0%	245	<b>235</b>	- 4.1%
Days on Market Until Sale	90	<b>73</b>	- 18.9%	87	<b>72</b>	- 17.2%
Median Sales Price*	\$76,000	<b>\$101,950</b>	+ 34.1%	\$83,900	<b>\$92,799</b>	+ 10.6%
Average Sales Price*	\$94,190	<b>\$100,500</b>	+ 6.7%	\$91,422	<b>\$99,745</b>	+ 9.1%
Percent of List Price Received*	94.1%	<b>97.9%</b>	+ 4.0%	96.4%	<b>96.5%</b>	+ 0.1%
Inventory of Homes for Sale	60	<b>74</b>	+ 23.3%	—	—	—
Months Supply of Inventory	2.7	<b>3.5</b>	+ 29.6%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	1	<b>0</b>	- 100.0%	3	<b>2</b>	- 33.3%
Pending Sales	1	<b>0</b>	- 100.0%	2	<b>1</b>	- 50.0%
Closed Sales	1	<b>0</b>	- 100.0%	2	<b>2</b>	0.0%
Days on Market Until Sale	48	—	—	72	<b>30</b>	- 58.3%
Median Sales Price*	\$56,500	—	—	\$51,250	<b>\$117,000</b>	+ 128.3%
Average Sales Price*	\$56,500	—	—	\$51,250	<b>\$117,000</b>	+ 128.3%
Percent of List Price Received*	102.9%	—	—	97.5%	<b>92.5%</b>	- 5.1%
Inventory of Homes for Sale	1	<b>1</b>	0.0%	—	—	—
Months Supply of Inventory	1.0	<b>1.0</b>	0.0%	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



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## Scott Park

MLS Area 21: 43607

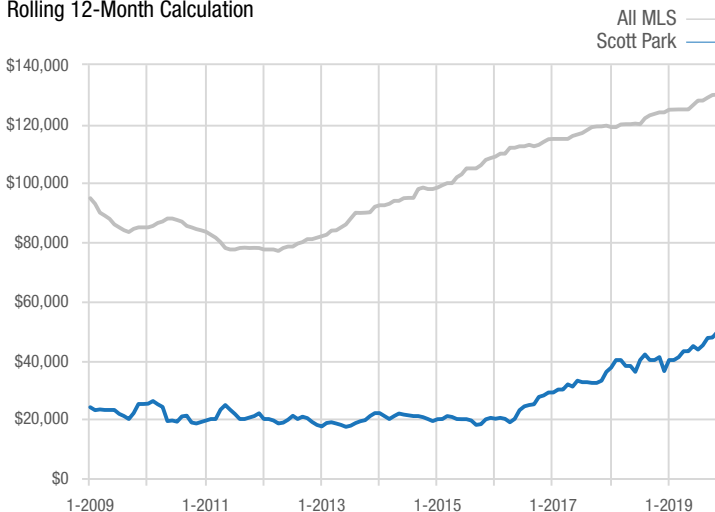
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	14	11	- 21.4%	252	183	- 27.4%
Pending Sales	18	17	- 5.6%	172	163	- 5.2%
Closed Sales	15	14	- 6.7%	163	160	- 1.8%
Days on Market Until Sale	51	71	+ 39.2%	81	83	+ 2.5%
Median Sales Price*	\$41,000	\$65,500	+ 59.8%	\$38,750	\$49,900	+ 28.8%
Average Sales Price*	\$42,835	\$73,200	+ 70.9%	\$43,979	\$57,962	+ 31.8%
Percent of List Price Received*	94.4%	95.6%	+ 1.3%	92.6%	92.1%	- 0.5%
Inventory of Homes for Sale	60	27	- 55.0%	—	—	—
Months Supply of Inventory	4.0	1.9	- 52.5%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

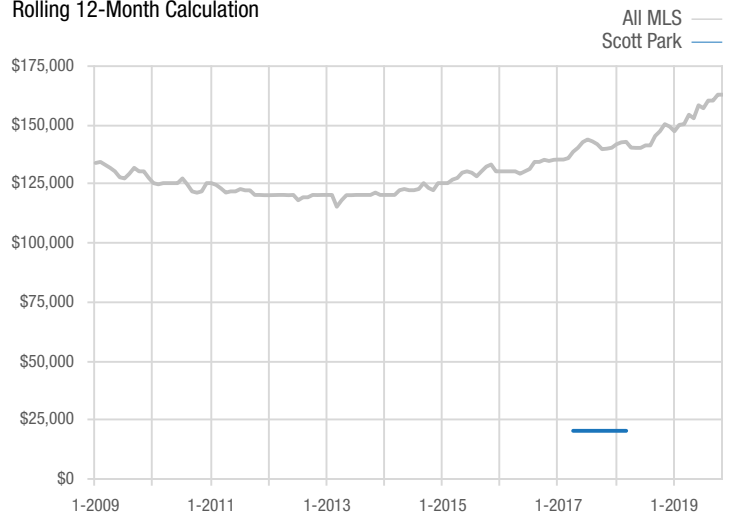
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Spring Meadows

MLS Area 05: 43528 (Includes Holland)

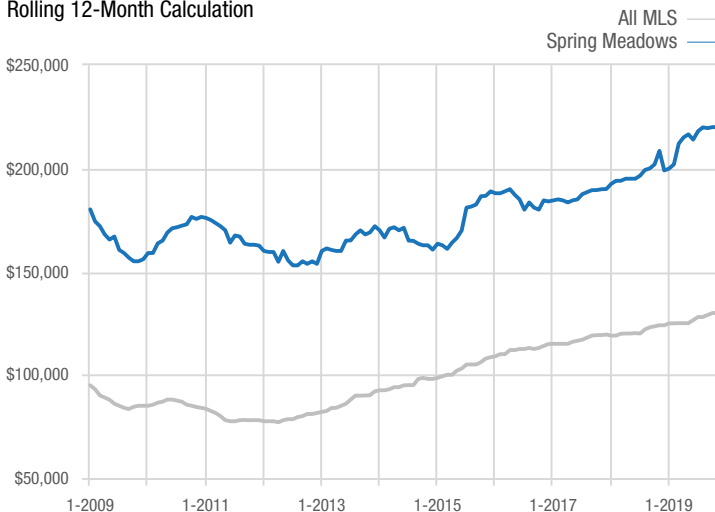
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	22	<b>20</b>	- 9.1%	342	<b>324</b>	- 5.3%
Pending Sales	30	<b>16</b>	- 46.7%	240	<b>242</b>	+ 0.8%
Closed Sales	28	<b>17</b>	- 39.3%	238	<b>240</b>	+ 0.8%
Days on Market Until Sale	92	<b>95</b>	+ 3.3%	94	<b>79</b>	- 16.0%
Median Sales Price*	\$219,000	<b>\$225,000</b>	+ 2.7%	\$204,450	<b>\$224,950</b>	+ 10.0%
Average Sales Price*	\$231,126	<b>\$225,128</b>	- 2.6%	\$216,424	<b>\$223,613</b>	+ 3.3%
Percent of List Price Received*	96.5%	<b>98.8%</b>	+ 2.4%	98.5%	<b>98.4%</b>	- 0.1%
Inventory of Homes for Sale	76	<b>66</b>	- 13.2%	—	—	—
Months Supply of Inventory	3.5	<b>3.1</b>	- 11.4%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	2	<b>5</b>	+ 150.0%	47	<b>45</b>	- 4.3%
Pending Sales	0	<b>3</b>	—	31	<b>37</b>	+ 19.4%
Closed Sales	1	<b>2</b>	+ 100.0%	31	<b>36</b>	+ 16.1%
Days on Market Until Sale	27	<b>253</b>	+ 837.0%	98	<b>106</b>	+ 8.2%
Median Sales Price*	\$224,000	<b>\$251,875</b>	+ 12.4%	\$212,000	<b>\$222,500</b>	+ 5.0%
Average Sales Price*	\$224,000	<b>\$251,875</b>	+ 12.4%	\$214,187	<b>\$225,108</b>	+ 5.1%
Percent of List Price Received*	97.4%	<b>96.9%</b>	- 0.5%	96.2%	<b>97.2%</b>	+ 1.0%
Inventory of Homes for Sale	15	<b>14</b>	- 6.7%	—	—	—
Months Supply of Inventory	5.2	<b>4.1</b>	- 21.2%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

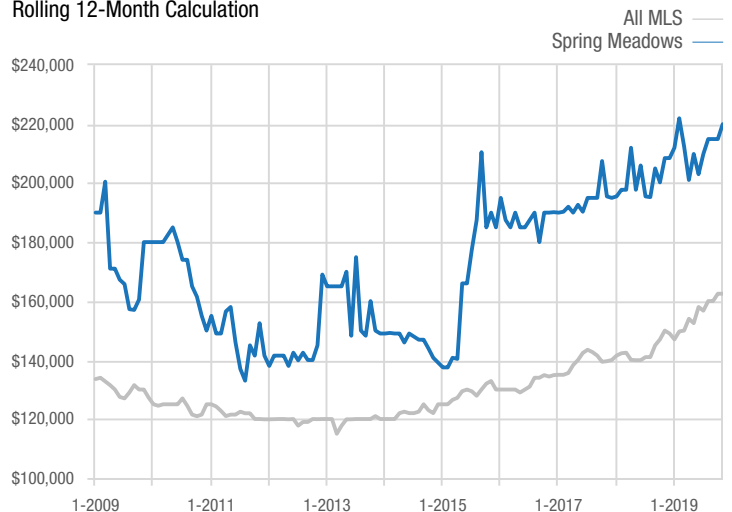
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Swanton / Airport

MLS Area 04: 43558 in Fulton and Lucas Counties

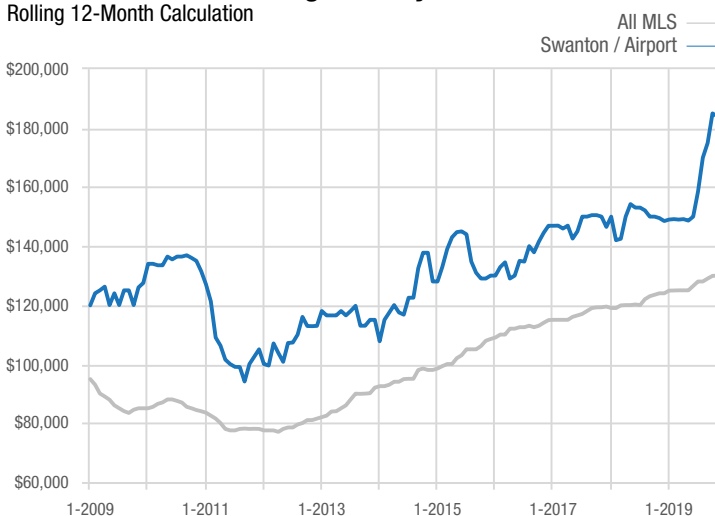
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	9	8	- 11.1%	158	140	- 11.4%
Pending Sales	10	9	- 10.0%	121	97	- 19.8%
Closed Sales	8	13	+ 62.5%	119	96	- 19.3%
Days on Market Until Sale	46	75	+ 63.0%	86	75	- 12.8%
Median Sales Price*	\$136,900	<b>\$145,000</b>	+ 5.9%	\$149,500	<b>\$186,500</b>	+ 24.7%
Average Sales Price*	\$133,388	<b>\$174,762</b>	+ 31.0%	\$168,921	<b>\$203,276</b>	+ 20.3%
Percent of List Price Received*	98.3%	<b>96.6%</b>	- 1.7%	98.2%	<b>97.1%</b>	- 1.1%
Inventory of Homes for Sale	35	34	- 2.9%	—	—	—
Months Supply of Inventory	3.2	3.9	+ 21.9%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	3	1	- 66.7%	9	1	- 88.9%
Pending Sales	0	1	—	4	3	- 25.0%
Closed Sales	0	1	—	4	3	- 25.0%
Days on Market Until Sale	—	3	—	111	141	+ 27.0%
Median Sales Price*	—	<b>\$244,900</b>	—	\$216,450	<b>\$246,000</b>	+ 13.7%
Average Sales Price*	—	<b>\$244,900</b>	—	\$213,475	<b>\$248,600</b>	+ 16.5%
Percent of List Price Received*	—	<b>100.0%</b>	—	100.6%	<b>99.9%</b>	- 0.7%
Inventory of Homes for Sale	5	0	- 100.0%	—	—	—
Months Supply of Inventory	3.8	—	—	—	—	—

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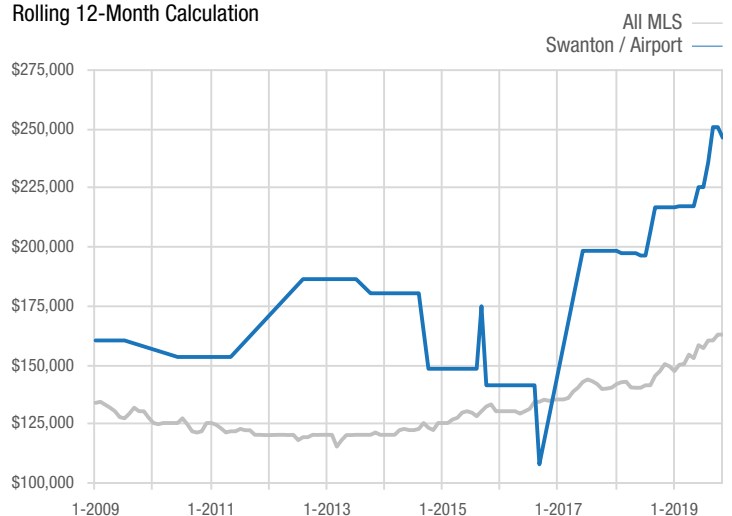
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Sylvania

43560 and 43617

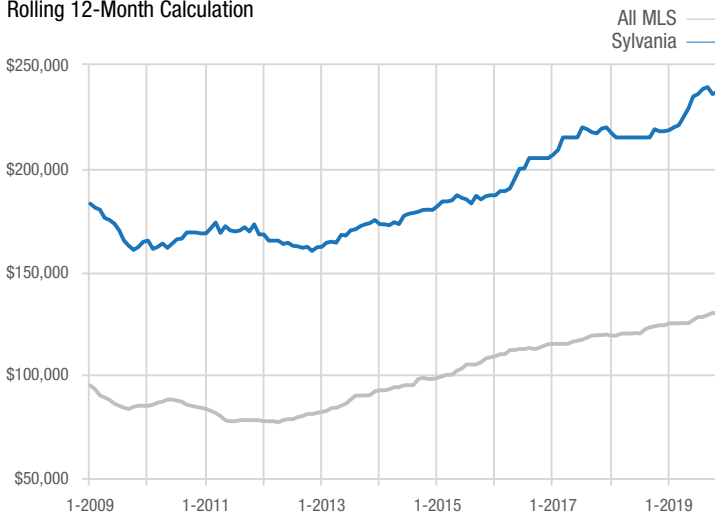
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	37	<b>43</b>	+ 16.2%	829	<b>773</b>	- 6.8%
Pending Sales	40	<b>51</b>	+ 27.5%	611	<b>554</b>	- 9.3%
Closed Sales	53	<b>44</b>	- 17.0%	612	<b>534</b>	- 12.7%
Days on Market Until Sale	94	<b>87</b>	- 7.4%	85	<b>82</b>	- 3.5%
Median Sales Price*	\$203,950	<b>\$255,700</b>	+ 25.4%	\$219,000	<b>\$238,000</b>	+ 8.7%
Average Sales Price*	\$235,670	<b>\$256,715</b>	+ 8.9%	\$233,780	<b>\$254,272</b>	+ 8.8%
Percent of List Price Received*	97.4%	<b>97.6%</b>	+ 0.2%	98.1%	<b>98.1%</b>	0.0%
Inventory of Homes for Sale	174	<b>177</b>	+ 1.7%	—	—	—
Months Supply of Inventory	3.2	<b>3.6</b>	+ 12.5%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	6	<b>13</b>	+ 116.7%	179	<b>168</b>	- 6.1%
Pending Sales	9	<b>7</b>	- 22.2%	135	<b>123</b>	- 8.9%
Closed Sales	13	<b>9</b>	- 30.8%	140	<b>119</b>	- 15.0%
Days on Market Until Sale	77	<b>149</b>	+ 93.5%	89	<b>101</b>	+ 13.5%
Median Sales Price*	\$143,000	<b>\$167,000</b>	+ 16.8%	\$169,450	<b>\$195,000</b>	+ 15.1%
Average Sales Price*	\$164,354	<b>\$171,989</b>	+ 4.6%	\$179,556	<b>\$197,878</b>	+ 10.2%
Percent of List Price Received*	96.6%	<b>94.1%</b>	- 2.6%	96.6%	<b>97.5%</b>	+ 0.9%
Inventory of Homes for Sale	38	<b>43</b>	+ 13.2%	—	—	—
Months Supply of Inventory	3.2	<b>3.9</b>	+ 21.9%	—	—	—

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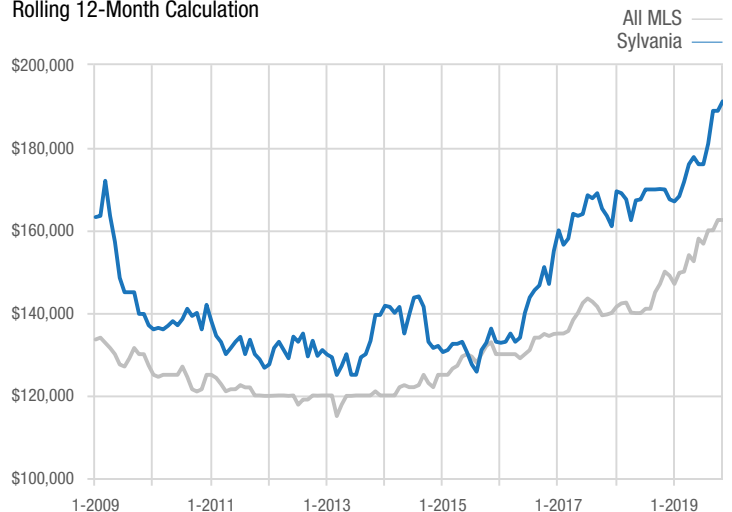
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Towne Centre

MLS Area 20: 43604

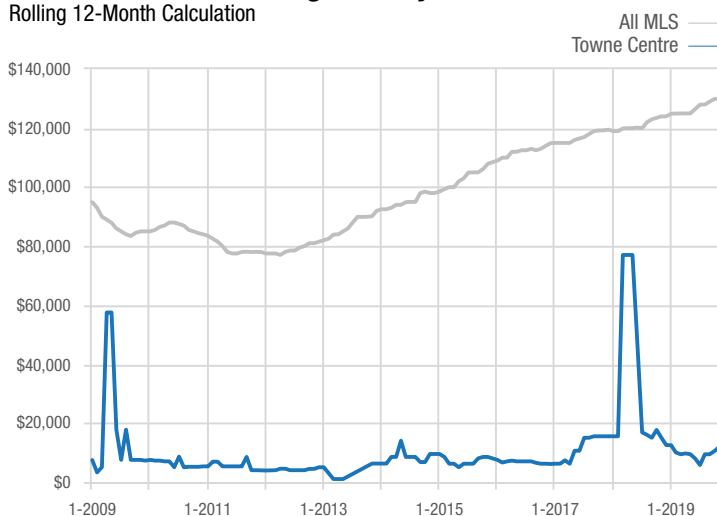
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	2	5	+ 150.0%	16	26	+ 62.5%
Pending Sales	3	0	- 100.0%	10	10	0.0%
Closed Sales	2	0	- 100.0%	9	9	0.0%
Days on Market Until Sale	63	—	—	66	58	- 12.1%
Median Sales Price*	\$6,450	—	—	\$15,000	\$12,250	- 18.3%
Average Sales Price*	\$6,450	—	—	\$43,840	\$20,652	- 52.9%
Percent of List Price Received*	81.8%	—	—	96.5%	82.9%	- 14.1%
Inventory of Homes for Sale	4	9	+ 125.0%	—	—	—
Months Supply of Inventory	2.4	6.3	+ 162.5%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	7	3	- 57.1%	17	19	+ 11.8%
Pending Sales	0	0	—	9	20	+ 122.2%
Closed Sales	0	0	—	9	20	+ 122.2%
Days on Market Until Sale	—	—	—	57	94	+ 64.9%
Median Sales Price*	—	—	—	\$245,000	\$199,000	- 18.8%
Average Sales Price*	—	—	—	\$252,272	\$203,457	- 19.4%
Percent of List Price Received*	—	—	—	95.1%	97.4%	+ 2.4%
Inventory of Homes for Sale	9	5	- 44.4%	—	—	—
Months Supply of Inventory	6.3	2.0	- 68.3%	—	—	—

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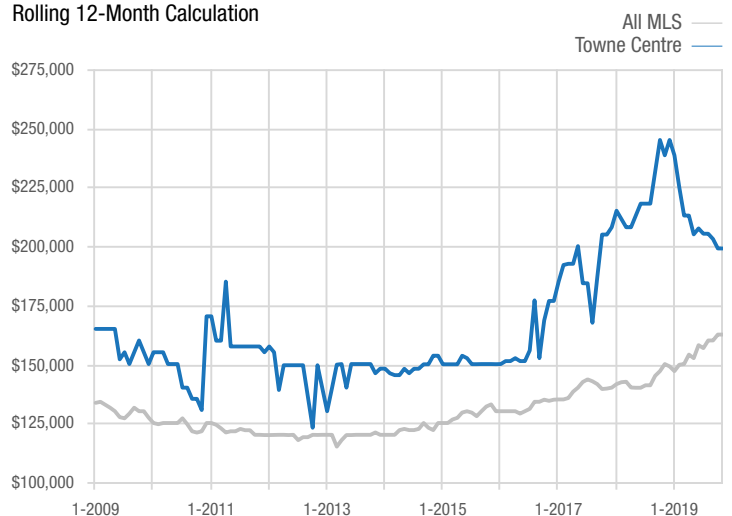
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Tremainsville

MLS Area 12: 43613

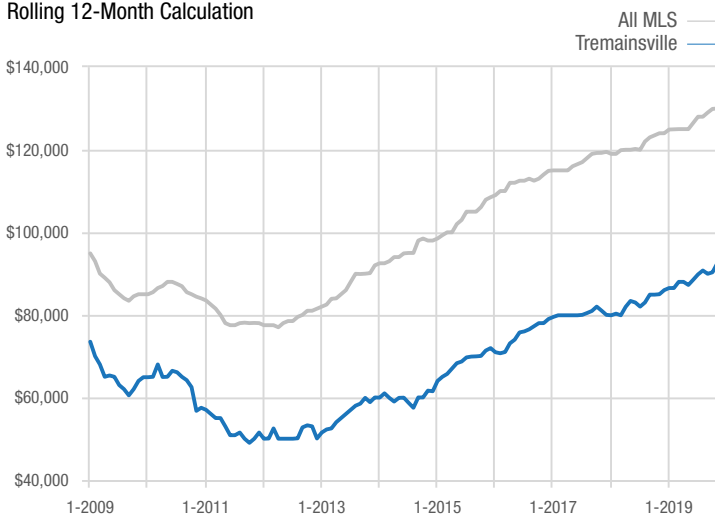
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	43	<b>54</b>	+ 25.6%	710	<b>653</b>	- 8.0%
Pending Sales	42	<b>40</b>	- 4.8%	575	<b>543</b>	- 5.6%
Closed Sales	44	<b>46</b>	+ 4.5%	579	<b>550</b>	- 5.0%
Days on Market Until Sale	75	<b>73</b>	- 2.7%	87	<b>81</b>	- 6.9%
Median Sales Price*	\$87,000	<b>\$96,900</b>	+ 11.4%	\$85,500	<b>\$93,000</b>	+ 8.8%
Average Sales Price*	\$86,594	<b>\$99,184</b>	+ 14.5%	\$84,875	<b>\$91,346</b>	+ 7.6%
Percent of List Price Received*	94.7%	<b>96.3%</b>	+ 1.7%	96.6%	<b>96.6%</b>	0.0%
Inventory of Homes for Sale	158	<b>130</b>	- 17.7%	—	—	—
Months Supply of Inventory	3.1	<b>2.7</b>	- 12.9%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	0	<b>1</b>	—
Pending Sales	0	<b>0</b>	—	3	<b>0</b>	- 100.0%
Closed Sales	0	<b>0</b>	—	3	<b>0</b>	- 100.0%
Days on Market Until Sale	—	—	—	194	—	—
Median Sales Price*	—	—	—	\$77,500	—	—
Average Sales Price*	—	—	—	\$79,467	—	—
Percent of List Price Received*	—	—	—	95.8%	—	—
Inventory of Homes for Sale	0	<b>1</b>	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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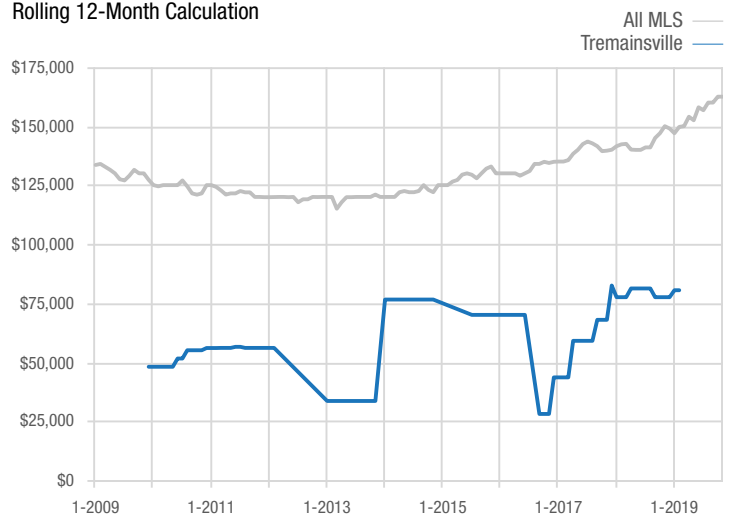
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Waterville

MLS Area 10: 43566

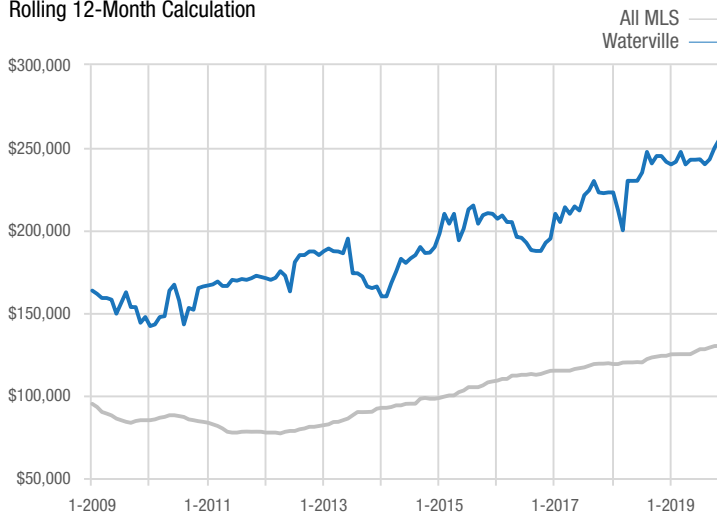
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	7	<b>10</b>	+ 42.9%	144	<b>160</b>	+ 11.1%
Pending Sales	8	<b>7</b>	- 12.5%	121	<b>125</b>	+ 3.3%
Closed Sales	11	<b>9</b>	- 18.2%	120	<b>123</b>	+ 2.5%
Days on Market Until Sale	95	<b>69</b>	- 27.4%	102	<b>79</b>	- 22.5%
Median Sales Price*	\$214,250	<b>\$273,000</b>	+ 27.4%	\$241,750	<b>\$259,000</b>	+ 7.1%
Average Sales Price*	\$219,941	<b>\$260,389</b>	+ 18.4%	\$241,956	<b>\$255,320</b>	+ 5.5%
Percent of List Price Received*	97.0%	<b>98.9%</b>	+ 2.0%	99.4%	<b>98.3%</b>	- 1.1%
Inventory of Homes for Sale	34	<b>31</b>	- 8.8%	—	—	—
Months Supply of Inventory	3.1	<b>2.8</b>	- 9.7%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	2	<b>4</b>	+ 100.0%	21	<b>37</b>	+ 76.2%
Pending Sales	1	<b>1</b>	0.0%	14	<b>22</b>	+ 57.1%
Closed Sales	3	<b>1</b>	- 66.7%	14	<b>22</b>	+ 57.1%
Days on Market Until Sale	59	<b>34</b>	- 42.4%	50	<b>54</b>	+ 8.0%
Median Sales Price*	\$145,000	<b>\$142,000</b>	- 2.1%	\$140,450	<b>\$160,050</b>	+ 14.0%
Average Sales Price*	\$152,633	<b>\$142,000</b>	- 7.0%	\$139,529	<b>\$164,550</b>	+ 17.9%
Percent of List Price Received*	99.3%	<b>95.0%</b>	- 4.3%	97.8%	<b>98.4%</b>	+ 0.6%
Inventory of Homes for Sale	4	<b>10</b>	+ 150.0%	—	—	—
Months Supply of Inventory	2.3	<b>4.5</b>	+ 95.7%	—	—	—

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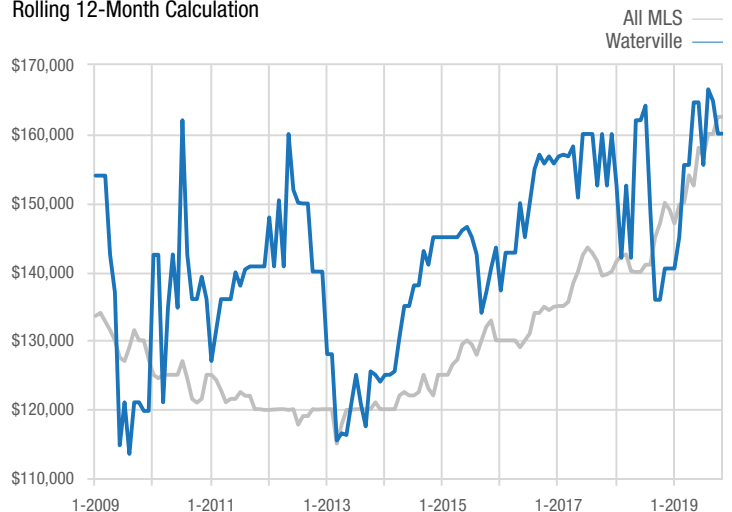
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Whitehouse

MLS Area 08: 43571

Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	13	12	- 7.7%	156	180	+ 15.4%
Pending Sales	7	4	- 42.9%	109	120	+ 10.1%
Closed Sales	12	2	- 83.3%	108	119	+ 10.2%
Days on Market Until Sale	88	172	+ 95.5%	85	83	- 2.4%
Median Sales Price*	\$330,838	<b>\$371,000</b>	+ 12.1%	\$249,000	<b>\$269,000</b>	+ 8.0%
Average Sales Price*	\$296,949	<b>\$371,000</b>	+ 24.9%	\$256,974	<b>\$266,536</b>	+ 3.7%
Percent of List Price Received*	96.6%	<b>99.9%</b>	+ 3.4%	98.5%	<b>98.6%</b>	+ 0.1%
Inventory of Homes for Sale	35	39	+ 11.4%	—	—	—
Months Supply of Inventory	3.5	3.8	+ 8.6%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	8	3	- 62.5%
Pending Sales	0	0	—	6	2	- 66.7%
Closed Sales	0	0	—	6	2	- 66.7%
Days on Market Until Sale	—	—	—	51	89	+ 74.5%
Median Sales Price*	—	—	—	\$201,750	<b>\$179,000</b>	- 11.3%
Average Sales Price*	—	—	—	\$204,750	<b>\$179,000</b>	- 12.6%
Percent of List Price Received*	—	—	—	97.9%	<b>94.4%</b>	- 3.6%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

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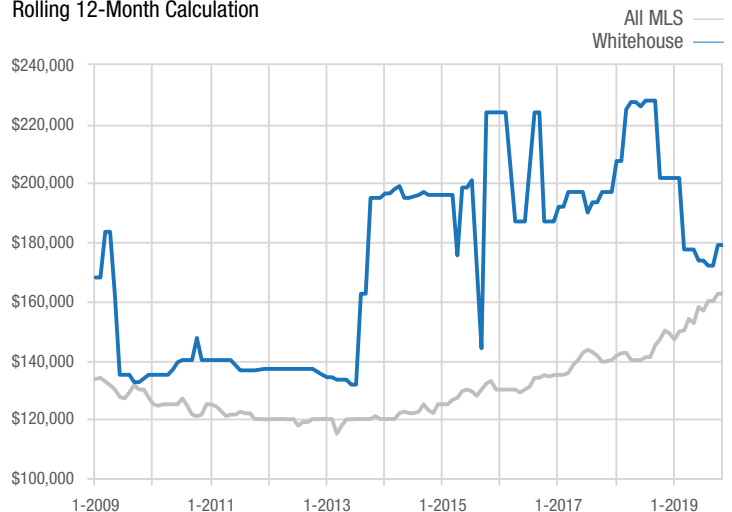
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

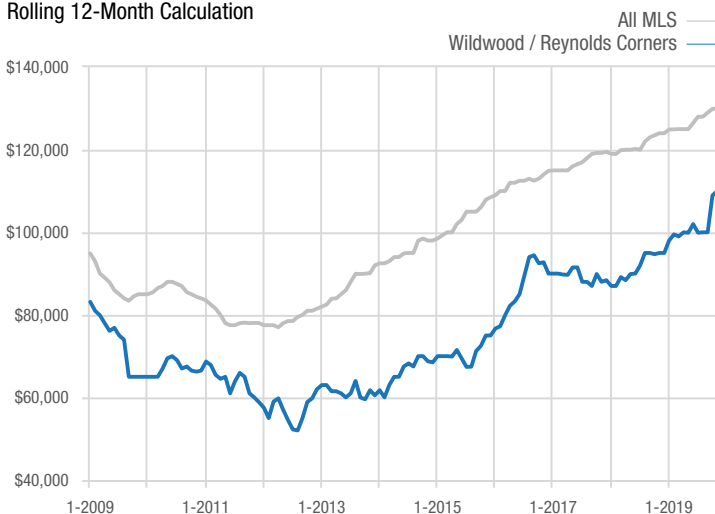
Single Family	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	30	<b>29</b>	- 3.3%	415	<b>439</b>	+ 5.8%
Pending Sales	22	<b>26</b>	+ 18.2%	330	<b>347</b>	+ 5.2%
Closed Sales	22	<b>22</b>	0.0%	332	<b>338</b>	+ 1.8%
Days on Market Until Sale	80	<b>69</b>	- 13.8%	83	<b>74</b>	- 10.8%
Median Sales Price*	\$100,000	<b>\$112,500</b>	+ 12.5%	\$96,000	<b>\$110,000</b>	+ 14.6%
Average Sales Price*	\$104,604	<b>\$109,143</b>	+ 4.3%	\$112,436	<b>\$119,768</b>	+ 6.5%
Percent of List Price Received*	94.3%	<b>99.3%</b>	+ 5.3%	97.8%	<b>98.0%</b>	+ 0.2%
Inventory of Homes for Sale	95	<b>92</b>	- 3.2%	—	—	—
Months Supply of Inventory	3.2	<b>3.0</b>	- 6.3%	—	—	—

Condo-Villa	November			Year to Date		
	2018	2019	% Change	Thru 11-2018	Thru 11-2019	% Change
<b>Key Metrics</b>						
New Listings	5	<b>8</b>	+ 60.0%	101	<b>81</b>	- 19.8%
Pending Sales	8	<b>9</b>	+ 12.5%	92	<b>63</b>	- 31.5%
Closed Sales	9	<b>11</b>	+ 22.2%	93	<b>62</b>	- 33.3%
Days on Market Until Sale	129	<b>45</b>	- 65.1%	97	<b>73</b>	- 24.7%
Median Sales Price*	\$138,000	<b>\$86,500</b>	- 37.3%	\$96,500	<b>\$100,000</b>	+ 3.6%
Average Sales Price*	\$121,356	<b>\$95,409</b>	- 21.4%	\$105,406	<b>\$103,546</b>	- 1.8%
Percent of List Price Received*	94.7%	<b>97.8%</b>	+ 3.3%	95.5%	<b>95.6%</b>	+ 0.1%
Inventory of Homes for Sale	15	<b>16</b>	+ 6.7%	—	—	—
Months Supply of Inventory	1.9	<b>2.9</b>	+ 52.6%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

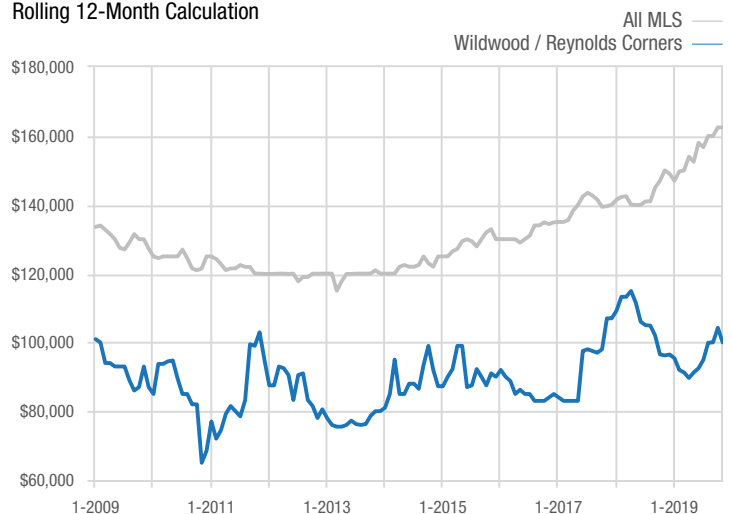
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point. Current as of December 6, 2019. All data from Northwest Ohio Regional Information System. Report © 2019 ShowingTime.