

## Local Market Update – September 2020

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## Lucas and Upper Wood County

Lucas County, Perrysburg, Northwood, Rossford & Lake Twp.

Strong buyer activity has continued into the fall, which is normally the start of the seasonal slowing of the housing market. With stronger buyer activity in the market this year and the continued constrained supply of homes for sale, speedy sales and multiple offers are likely to remain a common occurrence and will keep the housing market hot even when the weather is cooling.

While mortgage rates remain near record lows, The Mortgage Bankers Association reports that lending standards are tightening, which makes it a bit more difficult for some buyers to qualify. At the same time, unemployment remains substantially higher than a year ago due to COVID19. Despite all this, buyers are out in full force this fall, showing amazing resilience in the middle of a pandemic.

Single Family Key Metrics	September			Year to Date		
	2019	2020	% Change	Thru 9 2019	Thru 9 2020	% Change
New Listings	635	<b>683</b>	+7.6%	6,349	<b>5,684</b>	-10.5%
Closed Sales	525	<b>614</b>	+17.0%	4,764	<b>4,633</b>	-2.7%
Days on Market	77	<b>66</b>	-14.3%	80	<b>78</b>	-2.5%
Median Sales Price*	\$135,000	<b>\$156,520</b>	+15.9%	\$132,000	<b>\$144,000</b>	+9.0%
Average Sales Price*	\$164,477	<b>\$186,868</b>	+13.6%	\$161,957	<b>\$172,398</b>	+6.4%
Percent of List Price Received*	98.1%	<b>100.0%</b>	+1.9%	98.4%	<b>99.2%</b>	+0.8%
Months Supply of Inventory	4	<b>3</b>	-25.0%	---	---	---
Total Volume (in 1'000s)	\$86,351	<b>\$114,737</b>	-32.9%	\$771,078	<b>\$798,374</b>	+3.5%

Condo-Villa Key Metrics	September			Year to Date		
	2019	2020	% Change	Thru 9 2019	Thru 9 2020	% Change
New Listings	58	<b>66</b>	+13.8%	549	543	-1.1%
Closed Sales	41	<b>59</b>	+43.9%	432	423	-2.1%
Days on Market	71	<b>71</b>	---	84	81	-3.6%
Median Sales Price*	\$210,000	<b>\$203,000</b>	-3.3%	\$172,000	\$174,000	+1.2%
Average Sales Price*	\$201,313	<b>\$211,359</b>	+5.0%	\$174,747	\$186,925	+7.0%
Percent of List Price Received*	98.0%	<b>98.2%</b>	+0.2%	97.9%	98.3%	+0.4%
Months Supply of Inventory	4	<b>3</b>	-25%	---	---	---
Total Volume (in 1'000s)	\$8,254	<b>\$12,470</b>	+51.1%	\$75,491	<b>\$79,069</b>	+4.7%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2019	9-2020	% Change	YTD 2019	YTD 2020	% Change
<b>New Listings</b>		1,113	<b>1,120</b>	+ 0.6%	10,983	<b>9,698</b>	- 11.7%
<b>Pending Sales</b>		925	<b>1,109</b>	+ 19.9%	8,378	<b>8,278</b>	- 1.2%
<b>Closed Sales</b>		913	<b>1,079</b>	+ 18.2%	8,269	<b>8,122</b>	- 1.8%
<b>Days on Market Until Sale</b>		80	<b>71</b>	- 11.3%	83	<b>82</b>	- 1.2%
<b>Median Sales Price</b>		\$135,000	<b>\$159,724</b>	+ 18.3%	\$135,000	<b>\$145,000</b>	+ 7.4%
<b>Average Sales Price</b>		\$161,148	<b>\$188,831</b>	+ 17.2%	\$160,969	<b>\$170,665</b>	+ 6.0%
<b>Percent of List Price Received</b>		96.6%	<b>98.4%</b>	+ 1.9%	96.9%	<b>97.9%</b>	+ 1.0%
<b>Housing Affordability Index</b>		239	<b>211</b>	- 11.7%	239	<b>233</b>	- 2.5%
<b>Inventory of Homes for Sale</b>		3,296	<b>2,395</b>	- 27.3%	—	—	—
<b>Months Supply of Inventory</b>		3.6	<b>2.7</b>	- 25.0%	—	—	—

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## Lucas County

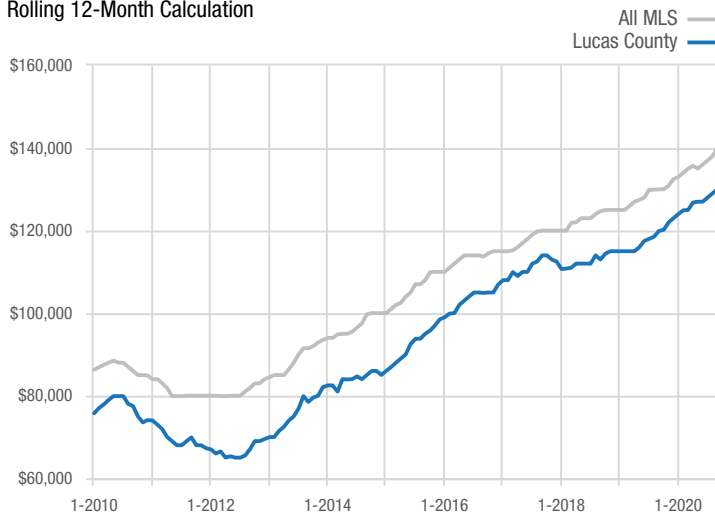
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	542	<b>570</b>	+ 5.2%	5,429	<b>4,815</b>	- 11.3%
Pending Sales	444	<b>530</b>	+ 19.4%	4,110	<b>4,066</b>	- 1.1%
Closed Sales	439	<b>525</b>	+ 19.6%	4,051	<b>3,948</b>	- 2.5%
Days on Market Until Sale	76	<b>65</b>	- 14.5%	79	<b>77</b>	- 2.5%
Median Sales Price*	\$124,950	<b>\$151,500</b>	+ 21.2%	\$122,900	<b>\$133,310</b>	+ 8.5%
Average Sales Price*	\$145,520	<b>\$178,111</b>	+ 22.4%	\$148,286	<b>\$161,328</b>	+ 8.8%
Percent of List Price Received*	96.4%	<b>98.6%</b>	+ 2.3%	96.7%	<b>97.9%</b>	+ 1.2%
Inventory of Homes for Sale	1,522	<b>1,107</b>	- 27.3%	—	—	—
Months Supply of Inventory	3.4	<b>2.5</b>	- 26.5%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	50	<b>56</b>	+ 12.0%	467	<b>452</b>	- 3.2%
Pending Sales	34	<b>54</b>	+ 58.8%	373	<b>361</b>	- 3.2%
Closed Sales	34	<b>47</b>	+ 38.2%	362	<b>345</b>	- 4.7%
Days on Market Until Sale	71	<b>75</b>	+ 5.6%	86	<b>83</b>	- 3.5%
Median Sales Price*	\$191,250	<b>\$196,000</b>	+ 2.5%	\$165,000	<b>\$173,000</b>	+ 4.8%
Average Sales Price*	\$193,678	<b>\$206,425</b>	+ 6.6%	\$168,341	<b>\$184,507</b>	+ 9.6%
Percent of List Price Received*	97.2%	<b>97.3%</b>	+ 0.1%	96.7%	<b>97.6%</b>	+ 0.9%
Inventory of Homes for Sale	129	<b>122</b>	- 5.4%	—	—	—
Months Supply of Inventory	3.3	<b>3.2</b>	- 3.0%	—	—	—

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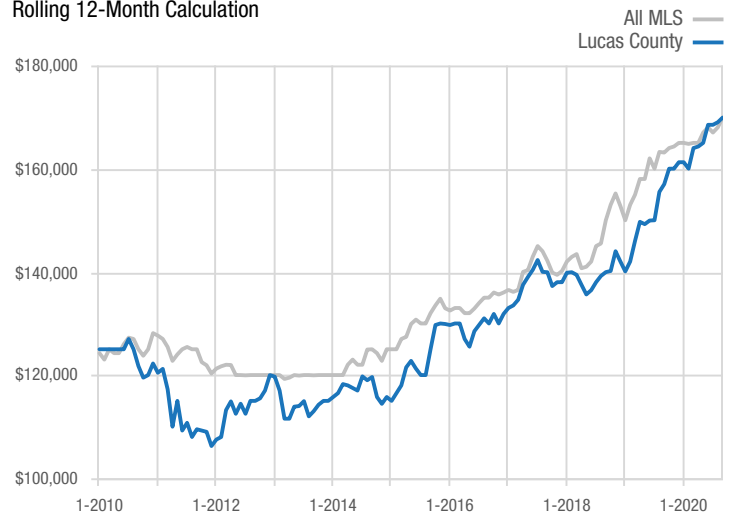
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County

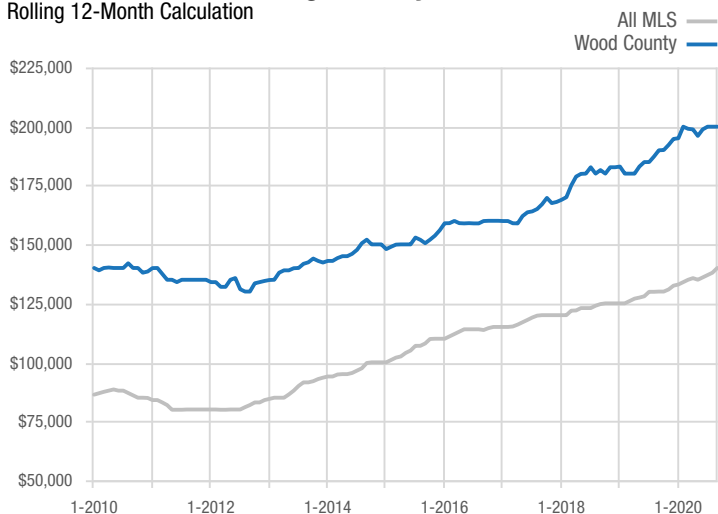
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	132	106	- 19.7%	1,335	1,169	- 12.4%
Pending Sales	112	139	+ 24.1%	1,052	1,016	- 3.4%
Closed Sales	114	130	+ 14.0%	1,043	990	- 5.1%
Days on Market Until Sale	86	67	- 22.1%	84	81	- 3.6%
Median Sales Price*	\$210,000	\$200,500	- 4.5%	\$195,000	\$200,000	+ 2.6%
Average Sales Price*	\$251,238	\$238,273	- 5.2%	\$223,519	\$227,115	+ 1.6%
Percent of List Price Received*	97.4%	99.6%	+ 2.3%	98.0%	99.1%	+ 1.1%
Inventory of Homes for Sale	369	263	- 28.7%	—	—	—
Months Supply of Inventory	3.3	2.4	- 27.3%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	11	9	- 18.2%	108	121	+ 12.0%
Pending Sales	7	14	+ 100.0%	82	107	+ 30.5%
Closed Sales	8	18	+ 125.0%	82	105	+ 28.0%
Days on Market Until Sale	67	55	- 17.9%	67	70	+ 4.5%
Median Sales Price*	\$223,950	\$215,000	- 4.0%	\$196,000	\$189,900	- 3.1%
Average Sales Price*	\$224,319	\$227,917	+ 1.6%	\$198,466	\$199,332	+ 0.4%
Percent of List Price Received*	97.4%	98.6%	+ 1.2%	97.0%	98.3%	+ 1.3%
Inventory of Homes for Sale	32	22	- 31.3%	—	—	—
Months Supply of Inventory	3.6	2.1	- 41.7%	—	—	—

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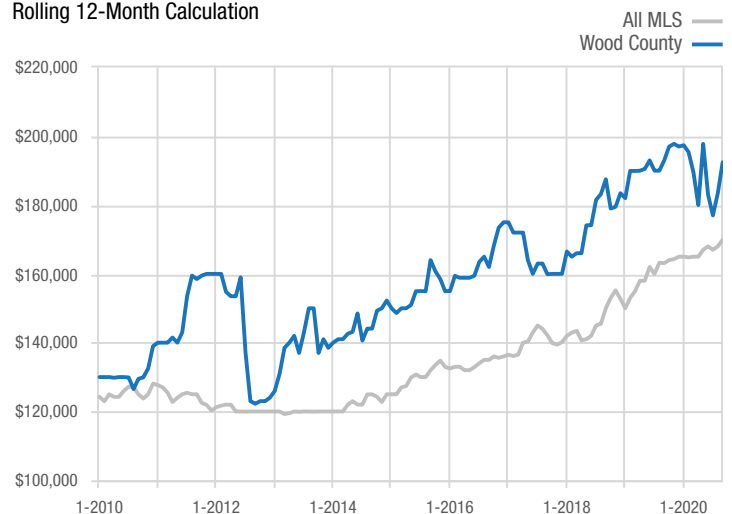
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Toledo

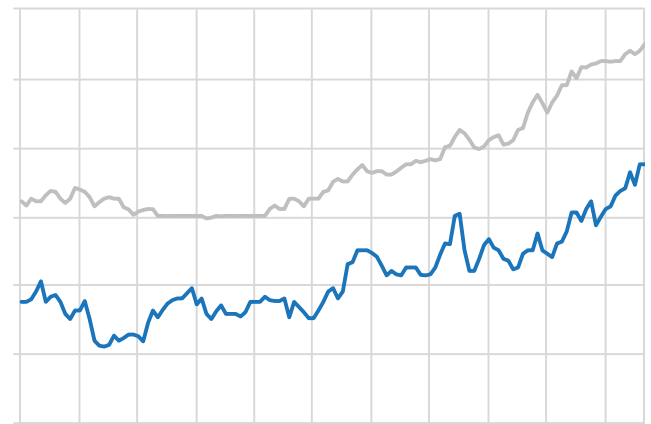
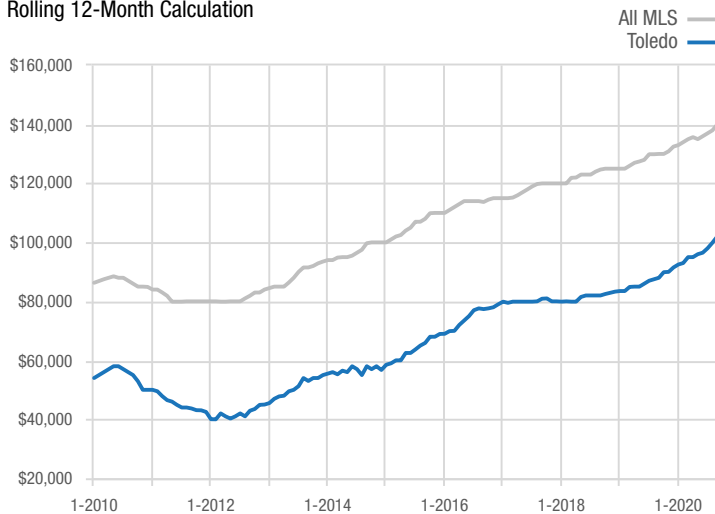
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	361	<b>405</b>	+ 12.2%	3,496	<b>3,188</b>	- 8.8%
Pending Sales	279	<b>357</b>	+ 28.0%	2,689	<b>2,704</b>	+ 0.6%
Closed Sales	278	<b>338</b>	+ 21.6%	2,673	<b>2,601</b>	- 2.7%
Days on Market Until Sale	74	<b>60</b>	- 18.9%	78	<b>75</b>	- 3.8%
Median Sales Price*	\$89,900	<b>\$118,000</b>	+ 31.3%	\$90,000	<b>\$105,000</b>	+ 16.7%
Average Sales Price*	\$103,037	<b>\$130,114</b>	+ 26.3%	\$105,049	<b>\$120,444</b>	+ 14.7%
Percent of List Price Received*	95.7%	<b>98.5%</b>	+ 2.9%	95.9%	<b>97.5%</b>	+ 1.7%
Inventory of Homes for Sale	965	<b>718</b>	- 25.6%	—	—	—
Months Supply of Inventory	3.3	<b>2.4</b>	- 27.3%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	28	<b>27</b>	- 3.6%	262	<b>207</b>	- 21.0%
Pending Sales	16	<b>23</b>	+ 43.8%	209	<b>183</b>	- 12.4%
Closed Sales	17	<b>22</b>	+ 29.4%	206	<b>179</b>	- 13.1%
Days on Market Until Sale	70	<b>58</b>	- 17.1%	83	<b>70</b>	- 15.7%
Median Sales Price*	\$145,000	<b>\$133,700</b>	- 7.8%	\$121,000	<b>\$140,000</b>	+ 15.7%
Average Sales Price*	\$143,756	<b>\$138,050</b>	- 4.0%	\$129,471	<b>\$146,554</b>	+ 13.2%
Percent of List Price Received*	96.9%	<b>96.1%</b>	- 0.8%	96.0%	<b>97.0%</b>	+ 1.0%
Inventory of Homes for Sale	70	<b>48</b>	- 31.4%	—	—	—
Months Supply of Inventory	3.1	<b>2.5</b>	- 19.4%	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



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## Sylvania

43560 and 43617

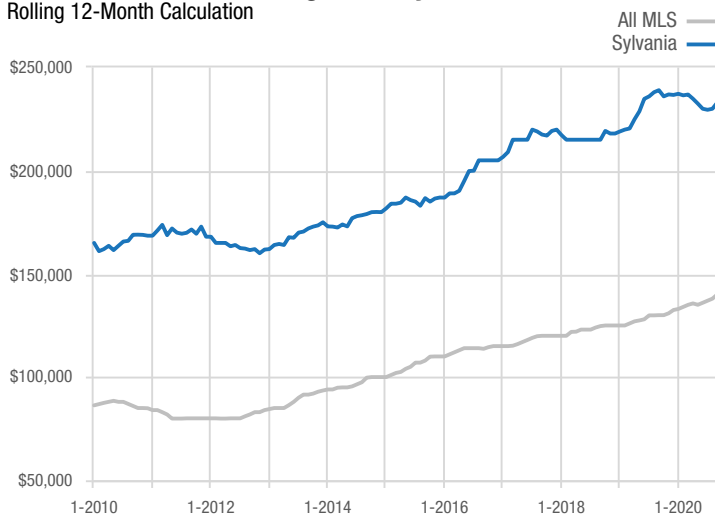
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	71	67	- 5.6%	667	598	- 10.3%
Pending Sales	44	76	+ 72.7%	448	513	+ 14.5%
Closed Sales	44	80	+ 81.8%	438	509	+ 16.2%
Days on Market Until Sale	73	74	+ 1.4%	80	81	+ 1.3%
Median Sales Price*	\$239,800	<b>\$262,500</b>	+ 9.5%	\$240,000	<b>\$235,000</b>	- 2.1%
Average Sales Price*	\$249,144	<b>\$284,336</b>	+ 14.1%	\$258,978	<b>\$251,175</b>	- 3.0%
Percent of List Price Received*	97.2%	<b>98.6%</b>	+ 1.4%	98.3%	<b>98.7%</b>	+ 0.4%
Inventory of Homes for Sale	214	136	- 36.4%	—	—	—
Months Supply of Inventory	4.5	2.5	- 44.4%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	16	20	+ 25.0%	143	148	+ 3.5%
Pending Sales	12	16	+ 33.3%	106	112	+ 5.7%
Closed Sales	5	14	+ 180.0%	98	104	+ 6.1%
Days on Market Until Sale	72	94	+ 30.6%	101	101	0.0%
Median Sales Price*	\$227,000	<b>\$199,200</b>	- 12.2%	\$198,500	<b>\$211,450</b>	+ 6.5%
Average Sales Price*	\$241,760	<b>\$201,561</b>	- 16.6%	\$204,645	<b>\$210,092</b>	+ 2.7%
Percent of List Price Received*	98.9%	<b>99.5%</b>	+ 0.6%	97.7%	<b>98.5%</b>	+ 0.8%
Inventory of Homes for Sale	41	49	+ 19.5%	—	—	—
Months Supply of Inventory	3.6	4.2	+ 16.7%	—	—	—

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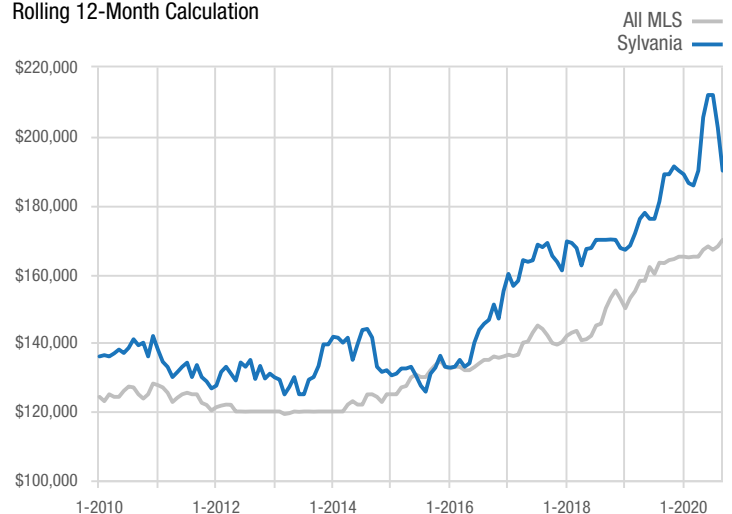
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Spring Meadows

MLS Area 05: 43528 (Includes Holland)

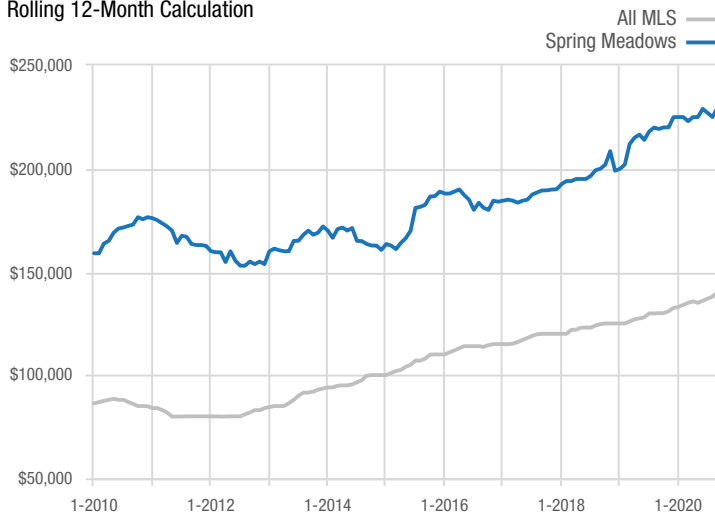
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	23	18	- 21.7%	285	211	- 26.0%
Pending Sales	23	25	+ 8.7%	208	176	- 15.4%
Closed Sales	30	25	- 16.7%	207	172	- 16.9%
Days on Market Until Sale	75	82	+ 9.3%	78	83	+ 6.4%
Median Sales Price*	\$210,500	<b>\$229,500</b>	+ 9.0%	\$223,000	<b>\$229,900</b>	+ 3.1%
Average Sales Price*	\$213,177	<b>\$256,706</b>	+ 20.4%	\$222,340	<b>\$237,187</b>	+ 6.7%
Percent of List Price Received*	100.2%	<b>97.7%</b>	- 2.5%	98.5%	<b>98.8%</b>	+ 0.3%
Inventory of Homes for Sale	82	47	- 42.7%	—	—	—
Months Supply of Inventory	3.6	2.5	- 30.6%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	2	6	+ 200.0%	34	50	+ 47.1%
Pending Sales	5	6	+ 20.0%	35	39	+ 11.4%
Closed Sales	5	6	+ 20.0%	33	39	+ 18.2%
Days on Market Until Sale	62	93	+ 50.0%	97	78	- 19.6%
Median Sales Price*	\$275,900	<b>\$237,500</b>	- 13.9%	\$209,900	<b>\$207,342</b>	- 1.2%
Average Sales Price*	\$258,580	<b>\$249,516</b>	- 3.5%	\$222,237	<b>\$229,611</b>	+ 3.3%
Percent of List Price Received*	98.0%	<b>91.9%</b>	- 6.2%	97.3%	<b>98.0%</b>	+ 0.7%
Inventory of Homes for Sale	7	13	+ 85.7%	—	—	—
Months Supply of Inventory	2.0	3.2	+ 60.0%	—	—	—

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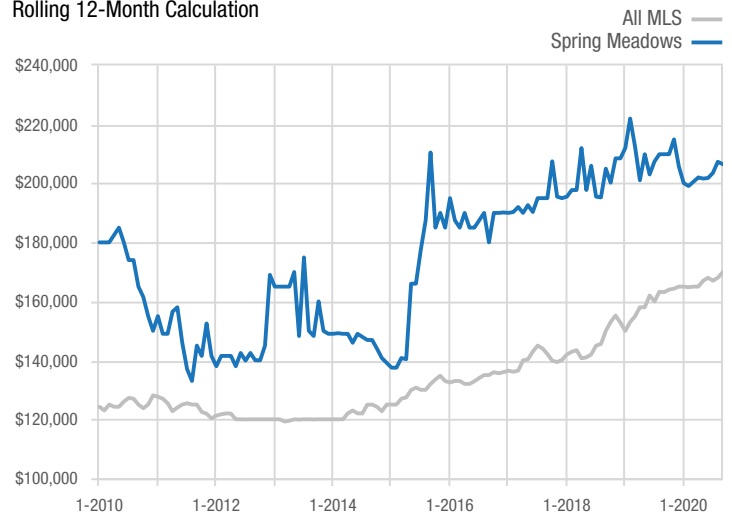
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

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## Monclova

MLS Area 06: 43542

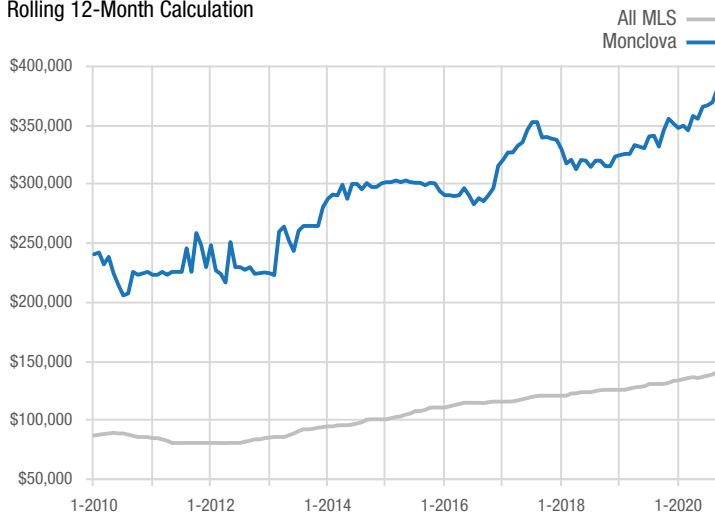
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	7	4	- 42.9%	79	53	- 32.9%
Pending Sales	4	7	+ 75.0%	56	51	- 8.9%
Closed Sales	5	6	+ 20.0%	55	49	- 10.9%
Days on Market Until Sale	46	93	+ 102.2%	102	117	+ 14.7%
Median Sales Price*	\$192,500	<b>\$403,925</b>	+ 109.8%	\$341,025	<b>\$385,000</b>	+ 12.9%
Average Sales Price*	\$231,080	<b>\$376,808</b>	+ 63.1%	\$342,805	<b>\$375,395</b>	+ 9.5%
Percent of List Price Received*	98.6%	<b>96.0%</b>	- 2.6%	97.5%	<b>97.9%</b>	+ 0.4%
Inventory of Homes for Sale	32	12	- 62.5%	—	—	—
Months Supply of Inventory	5.3	2.2	- 58.5%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	1	—	2	13	+ 550.0%
Pending Sales	2	4	+ 100.0%	2	7	+ 250.0%
Closed Sales	2	3	+ 50.0%	2	6	+ 200.0%
Days on Market Until Sale	77	87	+ 13.0%	77	69	- 10.4%
Median Sales Price*	\$271,500	<b>\$279,000</b>	+ 2.8%	\$271,500	<b>\$284,000</b>	+ 4.6%
Average Sales Price*	\$271,500	<b>\$280,667</b>	+ 3.4%	\$271,500	<b>\$283,300</b>	+ 4.3%
Percent of List Price Received*	97.0%	<b>98.7%</b>	+ 1.8%	97.0%	<b>99.7%</b>	+ 2.8%
Inventory of Homes for Sale	0	5	—	—	—	—
Months Supply of Inventory	—	2.1	—	—	—	—

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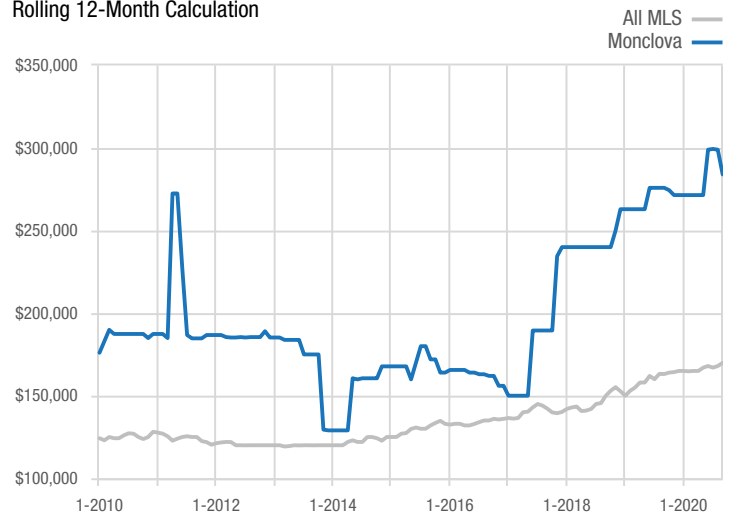
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Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Maumee

MLS Area 07: 43537

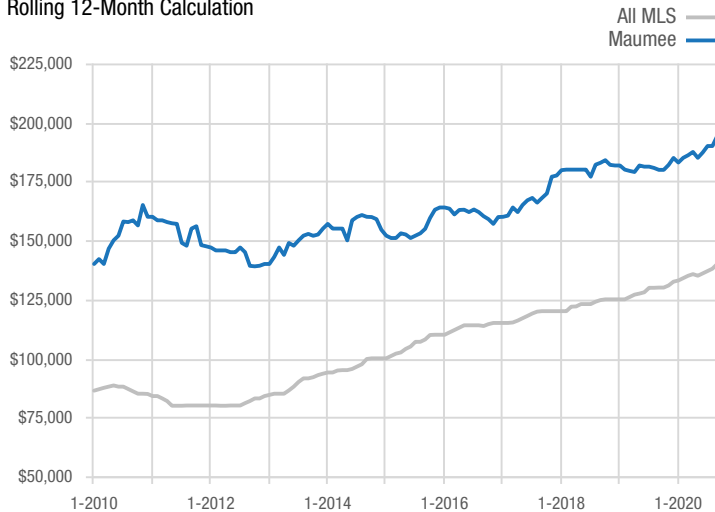
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	41	<b>33</b>	- 19.5%	433	<b>387</b>	- 10.6%
Pending Sales	35	<b>38</b>	+ 8.6%	332	<b>302</b>	- 9.0%
Closed Sales	30	<b>35</b>	+ 16.7%	322	<b>296</b>	- 8.1%
Days on Market Until Sale	78	<b>57</b>	- 26.9%	72	<b>67</b>	- 6.9%
Median Sales Price*	\$169,900	<b>\$231,000</b>	+ 36.0%	\$180,000	<b>\$198,500</b>	+ 10.3%
Average Sales Price*	\$198,038	<b>\$230,693</b>	+ 16.5%	\$214,923	<b>\$230,604</b>	+ 7.3%
Percent of List Price Received*	97.9%	<b>100.4%</b>	+ 2.6%	98.4%	<b>98.6%</b>	+ 0.2%
Inventory of Homes for Sale	106	<b>88</b>	- 17.0%	—	—	—
Months Supply of Inventory	3.1	<b>2.7</b>	- 12.9%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	7	<b>5</b>	- 28.6%	55	<b>48</b>	- 12.7%
Pending Sales	4	<b>4</b>	0.0%	44	<b>32</b>	- 27.3%
Closed Sales	5	<b>5</b>	0.0%	42	<b>33</b>	- 21.4%
Days on Market Until Sale	93	<b>61</b>	- 34.4%	61	<b>81</b>	+ 32.8%
Median Sales Price*	\$292,000	<b>\$315,000</b>	+ 7.9%	\$210,500	<b>\$205,000</b>	- 2.6%
Average Sales Price*	\$256,800	<b>\$396,503</b>	+ 54.4%	\$229,200	<b>\$220,861</b>	- 3.6%
Percent of List Price Received*	98.7%	<b>98.8%</b>	+ 0.1%	98.4%	<b>97.8%</b>	- 0.6%
Inventory of Homes for Sale	16	<b>16</b>	0.0%	—	—	—
Months Supply of Inventory	3.6	<b>4.1</b>	+ 13.9%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

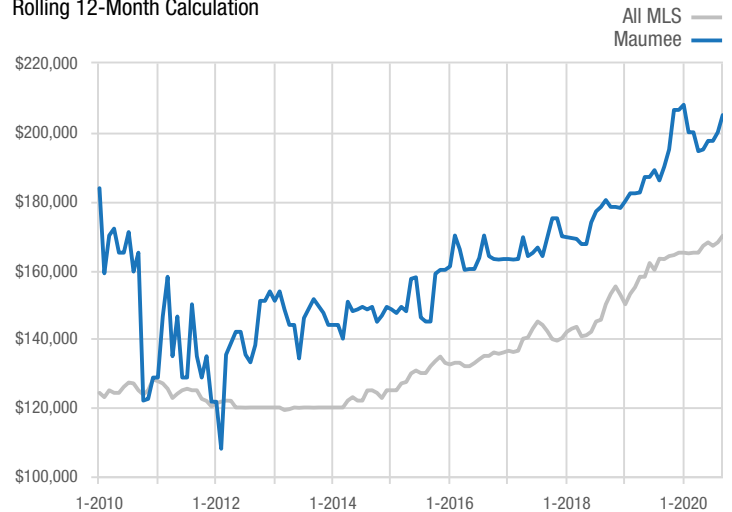
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Whitehouse

MLS Area 08: 43571

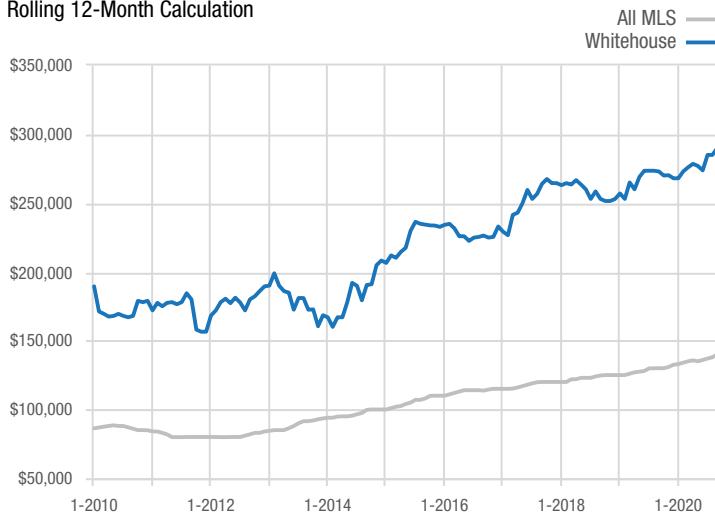
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	11	10	- 9.1%	160	117	- 26.9%
Pending Sales	16	9	- 43.8%	105	90	- 14.3%
Closed Sales	14	13	- 7.1%	102	90	- 11.8%
Days on Market Until Sale	75	69	- 8.0%	84	84	0.0%
Median Sales Price*	\$254,000	<b>\$305,000</b>	+ 20.1%	\$270,000	<b>\$292,750</b>	+ 8.4%
Average Sales Price*	\$273,057	<b>\$299,877</b>	+ 9.8%	\$263,841	<b>\$295,869</b>	+ 12.1%
Percent of List Price Received*	99.6%	<b>97.1%</b>	- 2.5%	98.6%	<b>98.5%</b>	- 0.1%
Inventory of Homes for Sale	45	30	- 33.3%	—	—	—
Months Supply of Inventory	4.3	3.2	- 25.6%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	2	—	3	8	+ 166.7%
Pending Sales	0	0	—	2	6	+ 200.0%
Closed Sales	0	0	—	2	6	+ 200.0%
Days on Market Until Sale	—	—	—	89	31	- 65.2%
Median Sales Price*	—	—	—	\$179,000	<b>\$216,250</b>	+ 20.8%
Average Sales Price*	—	—	—	\$179,000	<b>\$220,550</b>	+ 23.2%
Percent of List Price Received*	—	—	—	94.4%	<b>100.0%</b>	+ 5.9%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.7	0.7	0.0%	—	—	—

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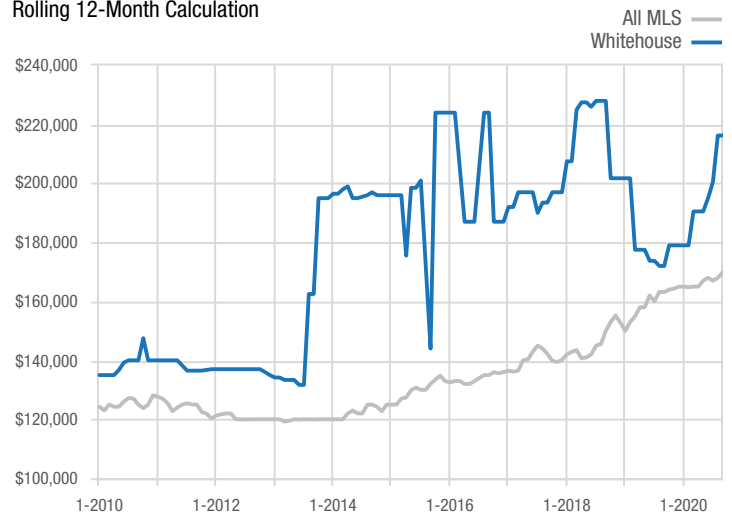
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Waterville

MLS Area 10: 43566

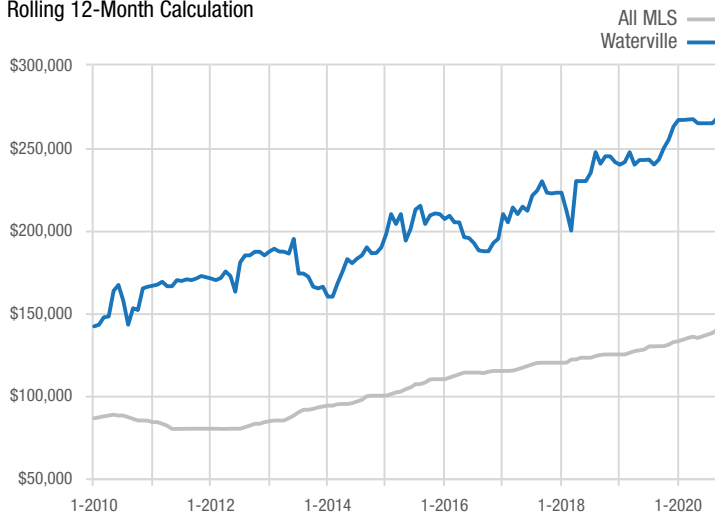
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	14	14	0.0%	137	113	- 17.5%
Pending Sales	17	9	- 47.1%	106	92	- 13.2%
Closed Sales	15	12	- 20.0%	100	95	- 5.0%
Days on Market Until Sale	73	45	- 38.4%	81	90	+ 11.1%
Median Sales Price*	\$263,000	<b>\$301,800</b>	+ 14.8%	\$263,000	<b>\$274,500</b>	+ 4.4%
Average Sales Price*	\$250,800	<b>\$298,575</b>	+ 19.0%	\$257,086	<b>\$265,881</b>	+ 3.4%
Percent of List Price Received*	98.0%	<b>101.7%</b>	+ 3.8%	98.2%	<b>98.6%</b>	+ 0.4%
Inventory of Homes for Sale	32	36	+ 12.5%	—	—	—
Months Supply of Inventory	2.8	3.6	+ 28.6%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	3	5	+ 66.7%	28	26	- 7.1%
Pending Sales	1	3	+ 200.0%	19	20	+ 5.3%
Closed Sales	2	2	0.0%	19	18	- 5.3%
Days on Market Until Sale	43	65	+ 51.2%	53	99	+ 86.8%
Median Sales Price*	\$142,450	<b>\$224,500</b>	+ 57.6%	\$165,000	<b>\$227,000</b>	+ 37.6%
Average Sales Price*	\$142,450	<b>\$224,500</b>	+ 57.6%	\$170,584	<b>\$235,039</b>	+ 37.8%
Percent of List Price Received*	96.8%	<b>98.0%</b>	+ 1.2%	98.9%	<b>99.2%</b>	+ 0.3%
Inventory of Homes for Sale	9	9	0.0%	—	—	—
Months Supply of Inventory	4.1	3.9	- 4.9%	—	—	—

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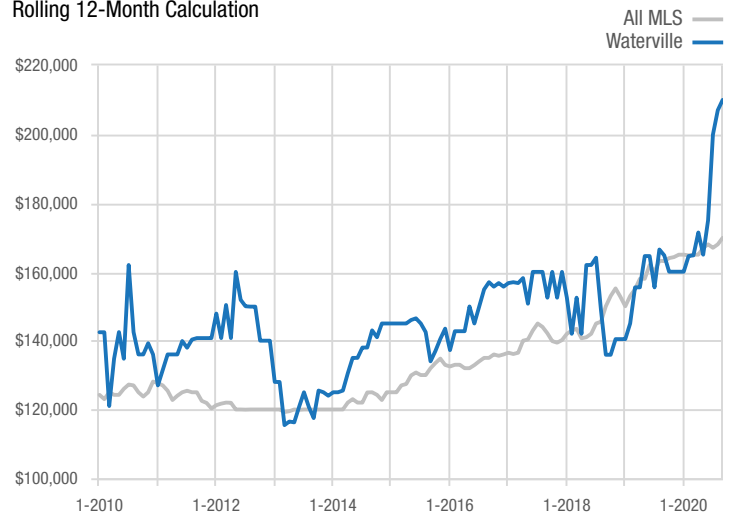
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Franklin Park / Trilby

MLS Area 11: 43623

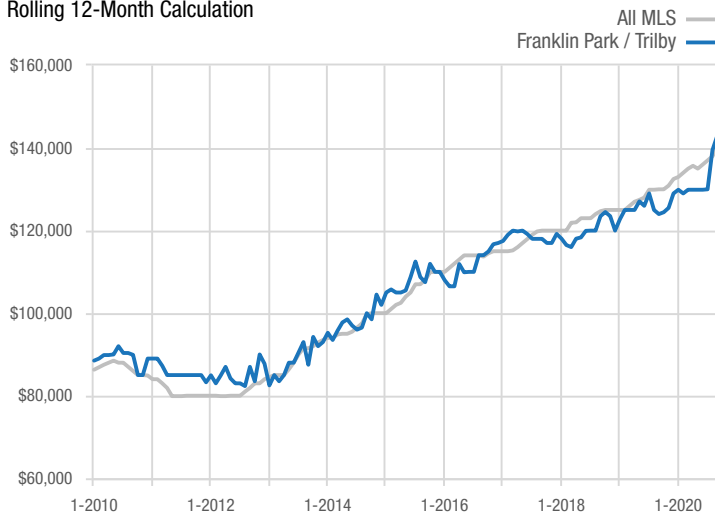
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	26	<b>31</b>	+ 19.2%	244	<b>235</b>	- 3.7%
Pending Sales	22	<b>32</b>	+ 45.5%	187	<b>211</b>	+ 12.8%
Closed Sales	28	<b>28</b>	0.0%	187	<b>203</b>	+ 8.6%
Days on Market Until Sale	56	<b>43</b>	- 23.2%	76	<b>68</b>	- 10.5%
Median Sales Price*	\$108,500	<b>\$155,000</b>	+ 42.9%	\$124,900	<b>\$146,260</b>	+ 17.1%
Average Sales Price*	\$120,811	<b>\$190,362</b>	+ 57.6%	\$150,852	<b>\$175,489</b>	+ 16.3%
Percent of List Price Received*	100.8%	<b>98.5%</b>	- 2.3%	98.8%	<b>98.8%</b>	0.0%
Inventory of Homes for Sale	65	<b>44</b>	- 32.3%	—	—	—
Months Supply of Inventory	3.3	<b>2.0</b>	- 39.4%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>1</b>	—	17	<b>17</b>	0.0%
Pending Sales	1	<b>1</b>	0.0%	13	<b>14</b>	+ 7.7%
Closed Sales	0	<b>1</b>	—	13	<b>14</b>	+ 7.7%
Days on Market Until Sale	—	<b>16</b>	—	55	<b>72</b>	+ 30.9%
Median Sales Price*	—	<b>\$144,000</b>	—	\$115,000	<b>\$129,000</b>	+ 12.2%
Average Sales Price*	—	<b>\$144,000</b>	—	\$123,185	<b>\$119,314</b>	- 3.1%
Percent of List Price Received*	—	<b>102.9%</b>	—	98.7%	<b>96.4%</b>	- 2.3%
Inventory of Homes for Sale	4	<b>4</b>	0.0%	—	—	—
Months Supply of Inventory	2.5	<b>2.2</b>	- 12.0%	—	—	—

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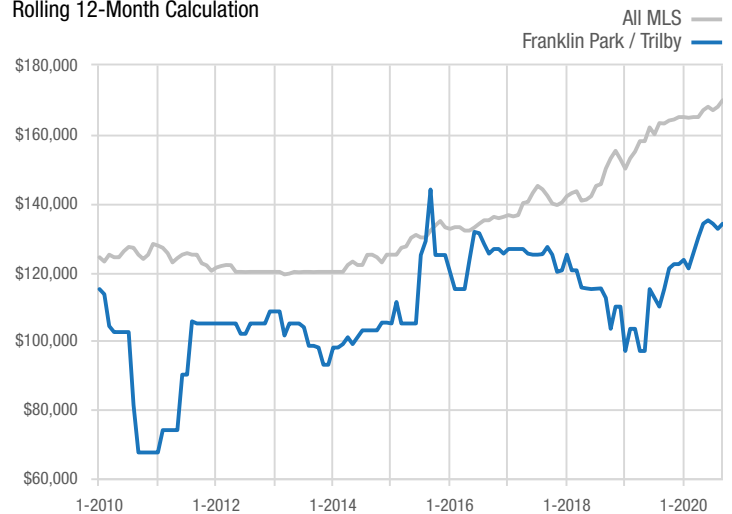
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Tremainsville

MLS Area 12: 43613

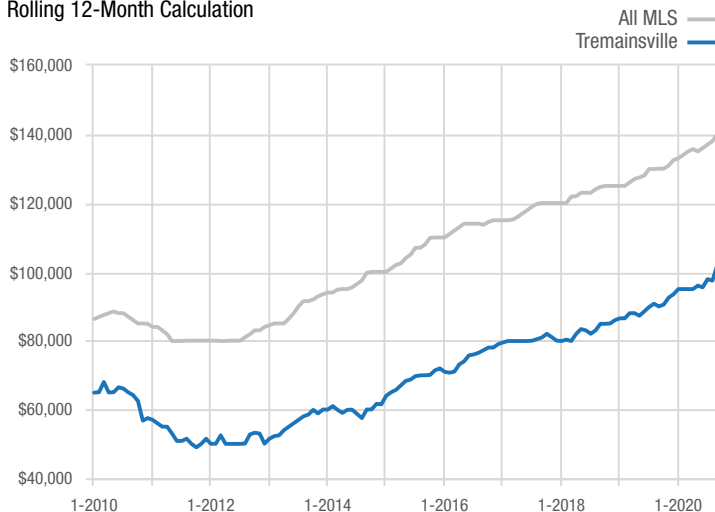
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	57	<b>70</b>	+ 22.8%	549	<b>515</b>	- 6.2%
Pending Sales	57	<b>72</b>	+ 26.3%	465	<b>439</b>	- 5.6%
Closed Sales	49	<b>73</b>	+ 49.0%	453	<b>410</b>	- 9.5%
Days on Market Until Sale	73	<b>51</b>	- 30.1%	84	<b>65</b>	- 22.6%
Median Sales Price*	\$73,900	<b>\$115,950</b>	+ 56.9%	\$90,125	<b>\$104,944</b>	+ 16.4%
Average Sales Price*	\$78,997	<b>\$110,419</b>	+ 39.8%	\$89,954	<b>\$101,556</b>	+ 12.9%
Percent of List Price Received*	98.4%	<b>100.2%</b>	+ 1.8%	96.6%	<b>98.6%</b>	+ 2.1%
Inventory of Homes for Sale	128	<b>105</b>	- 18.0%	—	—	—
Months Supply of Inventory	2.6	<b>2.3</b>	- 11.5%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	<b>0</b>	—	1	<b>2</b>	+ 100.0%
Pending Sales	0	<b>1</b>	—	0	<b>3</b>	—
Closed Sales	0	<b>1</b>	—	0	<b>2</b>	—
Days on Market Until Sale	—	<b>81</b>	—	—	<b>72</b>	—
Median Sales Price*	—	<b>\$80,000</b>	—	—	<b>\$78,750</b>	—
Average Sales Price*	—	<b>\$80,000</b>	—	—	<b>\$78,750</b>	—
Percent of List Price Received*	—	<b>94.2%</b>	—	—	<b>92.8%</b>	—
Inventory of Homes for Sale	1	<b>0</b>	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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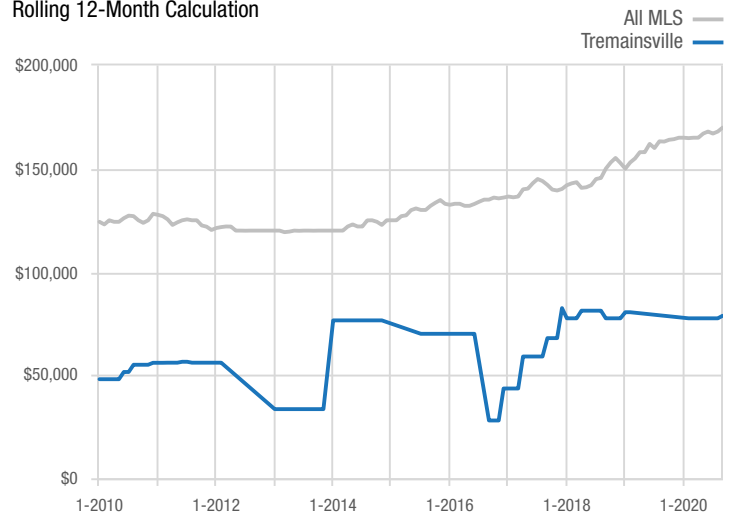
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Five Points / Northtowne

MLS Area 13: 43612

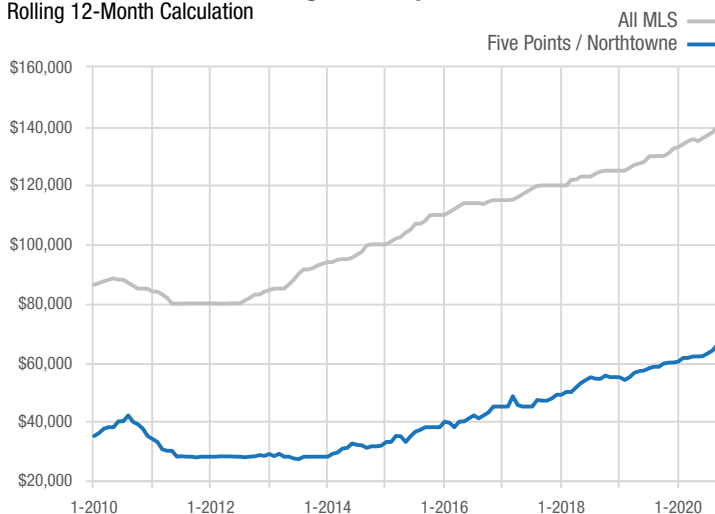
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	42	50	+ 19.0%	381	350	- 8.1%
Pending Sales	26	27	+ 3.8%	315	314	- 0.3%
Closed Sales	27	30	+ 11.1%	315	306	- 2.9%
Days on Market Until Sale	71	63	- 11.3%	80	79	- 1.3%
Median Sales Price*	\$59,900	\$85,000	+ 41.9%	\$59,900	\$68,420	+ 14.2%
Average Sales Price*	\$60,577	\$81,026	+ 33.8%	\$62,394	\$70,780	+ 13.4%
Percent of List Price Received*	96.4%	98.2%	+ 1.9%	95.3%	97.6%	+ 2.4%
Inventory of Homes for Sale	108	83	- 23.1%	—	—	—
Months Supply of Inventory	3.2	2.3	- 28.1%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Point Place

MLS Area 14: 43611

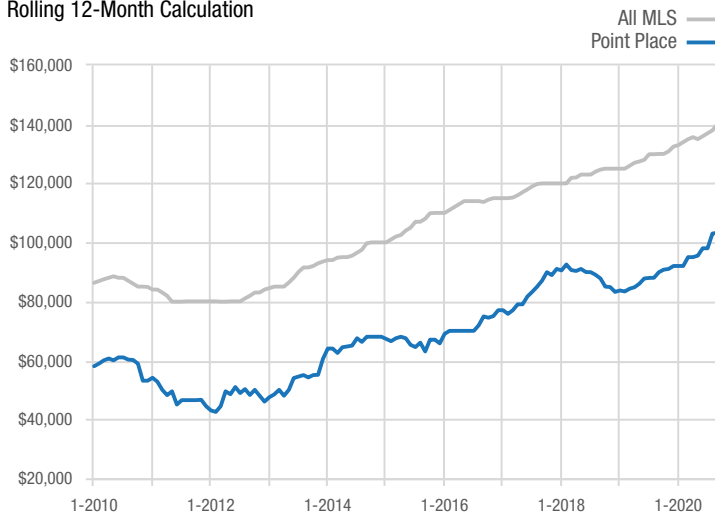
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	30	<b>25</b>	- 16.7%	260	<b>241</b>	- 7.3%
Pending Sales	24	<b>27</b>	+ 12.5%	195	<b>219</b>	+ 12.3%
Closed Sales	18	<b>26</b>	+ 44.4%	192	<b>216</b>	+ 12.5%
Days on Market Until Sale	68	<b>67</b>	- 1.5%	72	<b>75</b>	+ 4.2%
Median Sales Price*	\$103,450	<b>\$107,000</b>	+ 3.4%	\$91,000	<b>\$104,000</b>	+ 14.3%
Average Sales Price*	\$111,961	<b>\$114,602</b>	+ 2.4%	\$96,831	<b>\$106,878</b>	+ 10.4%
Percent of List Price Received*	100.7%	<b>97.8%</b>	- 2.9%	96.5%	<b>98.1%</b>	+ 1.7%
Inventory of Homes for Sale	78	<b>51</b>	- 34.6%	—	—	—
Months Supply of Inventory	3.6	<b>2.2</b>	- 38.9%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	1	<b>0</b>	- 100.0%	2	<b>1</b>	- 50.0%
Pending Sales	0	<b>0</b>	—	1	<b>0</b>	- 100.0%
Closed Sales	0	<b>0</b>	—	2	<b>0</b>	- 100.0%
Days on Market Until Sale	—	—	—	30	—	—
Median Sales Price*	—	—	—	\$117,000	—	—
Average Sales Price*	—	—	—	\$117,000	—	—
Percent of List Price Received*	—	—	—	92.5%	—	—
Inventory of Homes for Sale	1	<b>1</b>	0.0%	—	—	—
Months Supply of Inventory	1.0	<b>1.0</b>	0.0%	—	—	—

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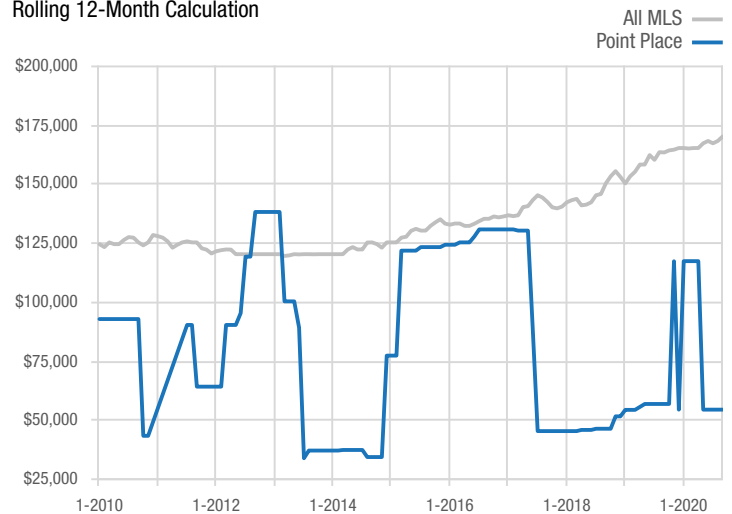
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wildwood / Reynolds Corners

MLS Area 15: 43615 (except Ottawa Hills)

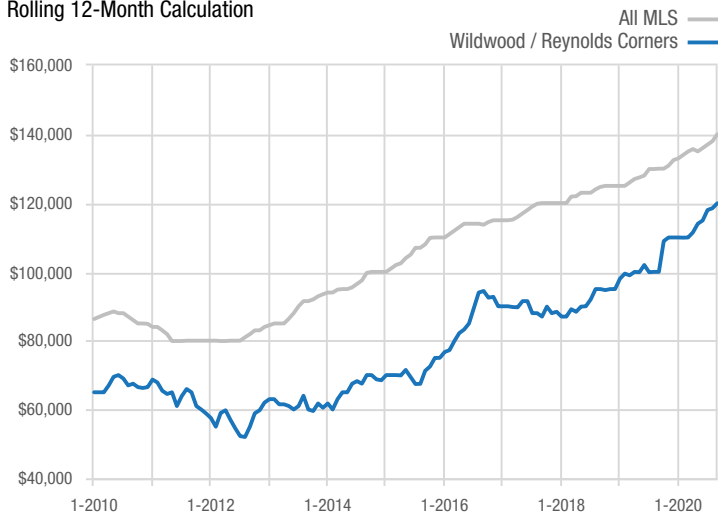
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	32	<b>43</b>	+ 34.4%	363	<b>330</b>	- 9.1%
Pending Sales	30	<b>20</b>	- 33.3%	293	<b>263</b>	- 10.2%
Closed Sales	28	<b>25</b>	- 10.7%	290	<b>262</b>	- 9.7%
Days on Market Until Sale	72	<b>71</b>	- 1.4%	73	<b>71</b>	- 2.7%
Median Sales Price*	\$87,500	<b>\$121,000</b>	+ 38.3%	\$105,000	<b>\$120,000</b>	+ 14.3%
Average Sales Price*	\$110,000	<b>\$137,700</b>	+ 25.2%	\$119,357	<b>\$130,469</b>	+ 9.3%
Percent of List Price Received*	96.9%	<b>101.1%</b>	+ 4.3%	98.0%	<b>99.1%</b>	+ 1.1%
Inventory of Homes for Sale	85	<b>75</b>	- 11.8%	—	—	—
Months Supply of Inventory	2.8	<b>2.5</b>	- 10.7%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	5	<b>2</b>	- 60.0%	62	<b>47</b>	- 24.2%
Pending Sales	5	<b>5</b>	0.0%	49	<b>52</b>	+ 6.1%
Closed Sales	4	<b>4</b>	0.0%	47	<b>50</b>	+ 6.4%
Days on Market Until Sale	54	<b>65</b>	+ 20.4%	79	<b>78</b>	- 1.3%
Median Sales Price*	\$136,450	<b>\$185,000</b>	+ 35.6%	\$102,000	<b>\$133,000</b>	+ 30.4%
Average Sales Price*	\$135,725	<b>\$168,778</b>	+ 24.4%	\$105,616	<b>\$127,119</b>	+ 20.4%
Percent of List Price Received*	99.2%	<b>95.3%</b>	- 3.9%	95.3%	<b>96.7%</b>	+ 1.5%
Inventory of Homes for Sale	16	<b>2</b>	- 87.5%	—	—	—
Months Supply of Inventory	2.7	<b>0.4</b>	- 85.2%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

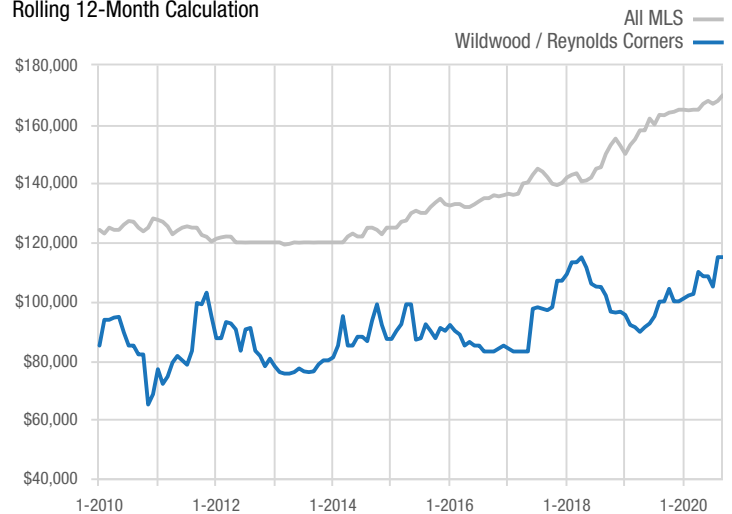
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – September 2020

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## Ottawa Hills

MLS Area 16: Village Limits (TD 88, 89 and 90)

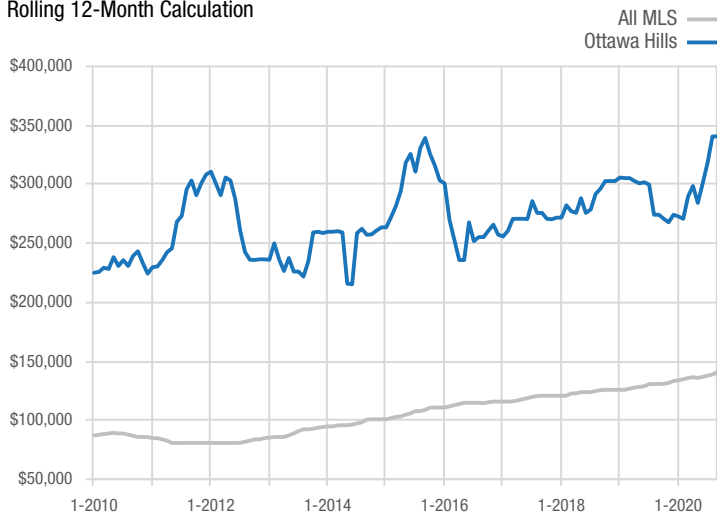
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	12	7	- 41.7%	119	115	- 3.4%
Pending Sales	6	6	0.0%	77	78	+ 1.3%
Closed Sales	5	6	+ 20.0%	76	76	0.0%
Days on Market Until Sale	294	164	- 44.2%	120	108	- 10.0%
Median Sales Price*	\$497,500	<b>\$380,000</b>	- 23.6%	\$273,450	<b>\$349,500</b>	+ 27.8%
Average Sales Price*	\$388,900	<b>\$386,858</b>	- 0.5%	\$327,070	<b>\$382,567</b>	+ 17.0%
Percent of List Price Received*	92.6%	<b>94.8%</b>	+ 2.4%	96.7%	<b>95.9%</b>	- 0.8%
Inventory of Homes for Sale	44	28	- 36.4%	—	—	—
Months Supply of Inventory	6.0	3.7	- 38.3%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	2	0	- 100.0%	18	13	- 27.8%
Pending Sales	2	2	0.0%	17	11	- 35.3%
Closed Sales	3	1	- 66.7%	17	10	- 41.2%
Days on Market Until Sale	107	132	+ 23.4%	126	108	- 14.3%
Median Sales Price*	\$83,500	<b>\$84,500</b>	+ 1.2%	\$82,500	<b>\$170,000</b>	+ 106.1%
Average Sales Price*	\$113,500	<b>\$84,500</b>	- 25.6%	\$91,410	<b>\$185,390</b>	+ 102.8%
Percent of List Price Received*	89.0%	<b>90.0%</b>	+ 1.1%	95.2%	<b>92.8%</b>	- 2.5%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	1.7	1.5	- 11.8%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

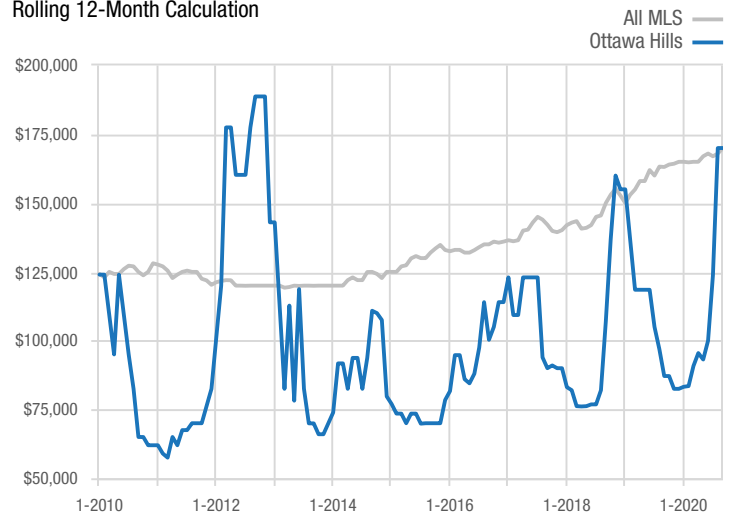
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Ottawa Park / Westgate

MLS Area 17: 43606 (except Ottawa Hills)

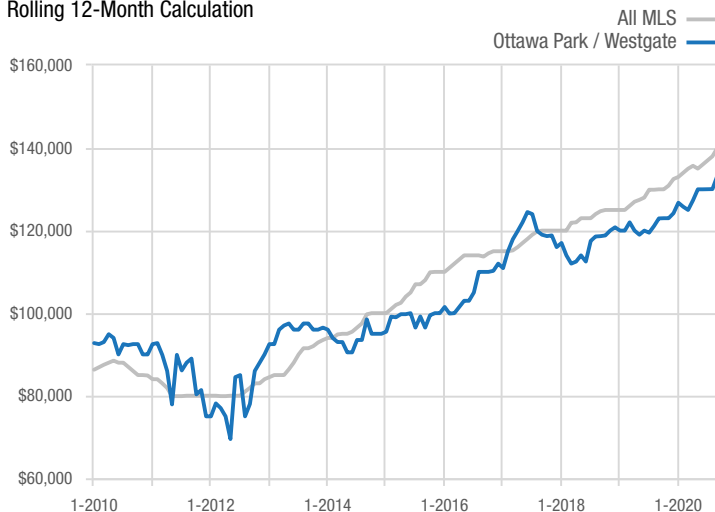
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	18	19	+ 5.6%	251	207	- 17.5%
Pending Sales	24	27	+ 12.5%	206	189	- 8.3%
Closed Sales	21	25	+ 19.0%	203	182	- 10.3%
Days on Market Until Sale	60	57	- 5.0%	73	74	+ 1.4%
Median Sales Price*	\$135,000	<b>\$162,500</b>	+ 20.4%	\$122,250	<b>\$132,000</b>	+ 8.0%
Average Sales Price*	\$129,704	<b>\$160,046</b>	+ 23.4%	\$126,396	<b>\$137,250</b>	+ 8.6%
Percent of List Price Received*	94.5%	<b>103.8%</b>	+ 9.8%	96.5%	<b>99.2%</b>	+ 2.8%
Inventory of Homes for Sale	66	32	- 51.5%	—	—	—
Months Supply of Inventory	2.8	1.5	- 46.4%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	1	—	5	6	+ 20.0%
Pending Sales	0	1	—	7	5	- 28.6%
Closed Sales	0	1	—	7	5	- 28.6%
Days on Market Until Sale	—	42	—	63	37	- 41.3%
Median Sales Price*	—	<b>\$66,500</b>	—	\$125,000	<b>\$66,500</b>	- 46.8%
Average Sales Price*	—	<b>\$66,500</b>	—	\$117,557	<b>\$71,580</b>	- 39.1%
Percent of List Price Received*	—	<b>88.8%</b>	—	97.3%	<b>89.9%</b>	- 7.6%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

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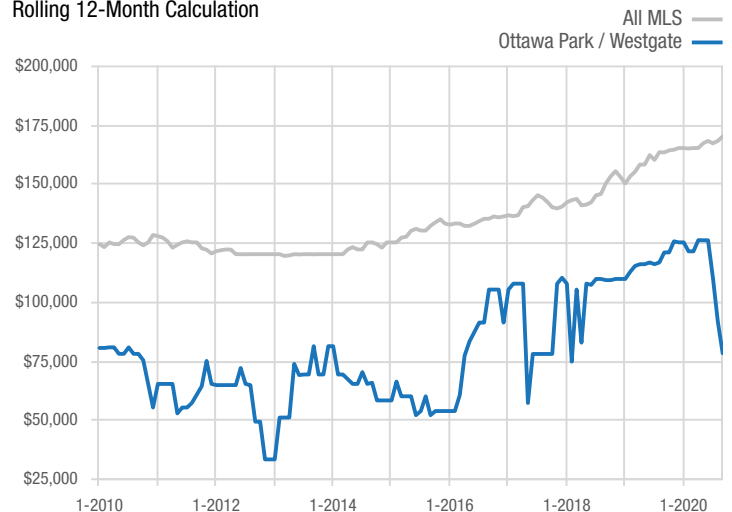
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde West End

MLS Area 18: 43610 and 43620

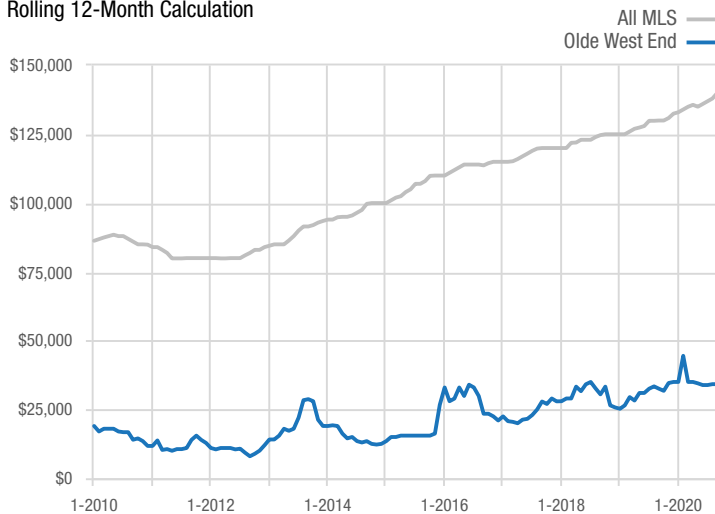
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	8	13	+ 62.5%	64	62	- 3.1%
Pending Sales	4	10	+ 150.0%	38	40	+ 5.3%
Closed Sales	6	4	- 33.3%	37	34	- 8.1%
Days on Market Until Sale	107	111	+ 3.7%	105	98	- 6.7%
Median Sales Price*	\$65,000	\$64,889	- 0.2%	\$38,500	\$34,500	- 10.4%
Average Sales Price*	\$99,721	\$68,269	- 31.5%	\$76,863	\$66,364	- 13.7%
Percent of List Price Received*	80.3%	94.4%	+ 17.6%	90.1%	91.6%	+ 1.7%
Inventory of Homes for Sale	26	33	+ 26.9%	—	—	—
Months Supply of Inventory	5.8	6.3	+ 8.6%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	2	5	+ 150.0%
Pending Sales	0	1	—	1	4	+ 300.0%
Closed Sales	0	1	—	3	4	+ 33.3%
Days on Market Until Sale	—	59	—	119	63	- 47.1%
Median Sales Price*	—	\$55,000	—	\$78,000	\$54,925	- 29.6%
Average Sales Price*	—	\$55,000	—	\$72,000	\$59,213	- 17.8%
Percent of List Price Received*	—	91.8%	—	88.3%	95.1%	+ 7.7%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	0.9	- 10.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

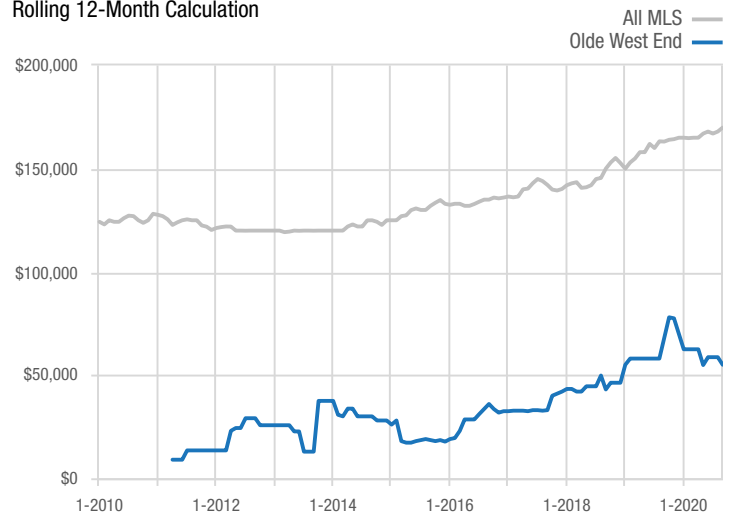
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde North End

MLS Area 19: 43608

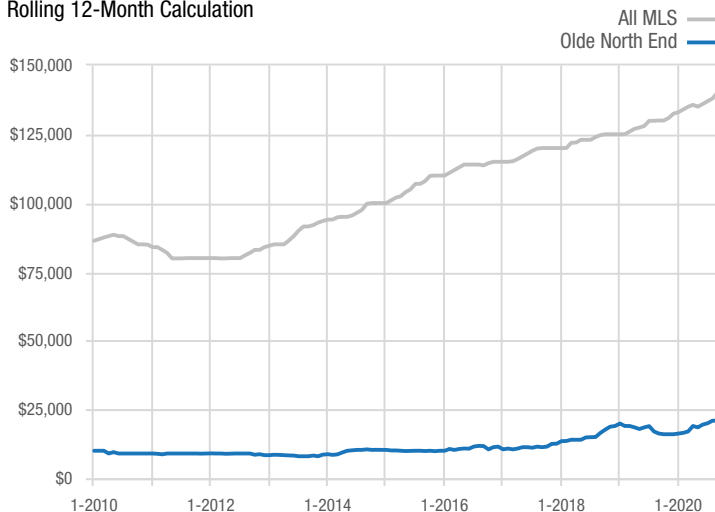
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	17	6	- 64.7%	128	94	- 26.6%
Pending Sales	3	15	+ 400.0%	72	72	0.0%
Closed Sales	4	9	+ 125.0%	75	67	- 10.7%
Days on Market Until Sale	155	41	- 73.5%	81	93	+ 14.8%
Median Sales Price*	\$10,250	<b>\$24,000</b>	+ 134.1%	\$15,500	<b>\$21,170</b>	+ 36.6%
Average Sales Price*	\$11,225	<b>\$24,171</b>	+ 115.3%	\$18,164	<b>\$25,607</b>	+ 41.0%
Percent of List Price Received*	81.3%	<b>82.7%</b>	+ 1.7%	85.3%	<b>91.6%</b>	+ 7.4%
Inventory of Homes for Sale	43	22	- 48.8%	—	—	—
Months Supply of Inventory	5.3	2.8	- 47.2%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Towne Centre

MLS Area 20: 43604

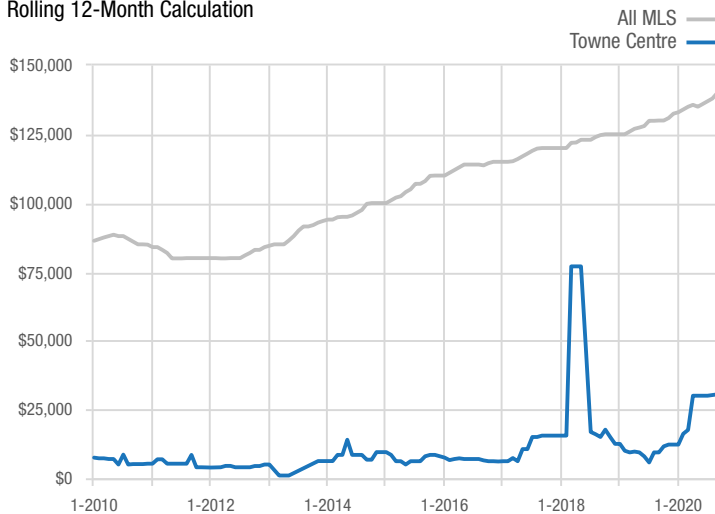
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	2	—	19	11	- 42.1%
Pending Sales	0	2	—	8	11	+ 37.5%
Closed Sales	0	1	—	8	10	+ 25.0%
Days on Market Until Sale	—	27	—	59	134	+ 127.1%
Median Sales Price*	—	\$53,025	—	\$11,925	\$35,250	+ 195.6%
Average Sales Price*	—	\$53,025	—	\$10,746	\$48,428	+ 350.7%
Percent of List Price Received*	—	126.3%	—	80.4%	90.8%	+ 12.9%
Inventory of Homes for Sale	5	5	0.0%	—	—	—
Months Supply of Inventory	3.2	2.9	- 9.4%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	3	1	- 66.7%	15	8	- 46.7%
Pending Sales	0	1	—	18	7	- 61.1%
Closed Sales	2	0	- 100.0%	18	6	- 66.7%
Days on Market Until Sale	108	—	—	101	48	- 52.5%
Median Sales Price*	\$218,500	—	—	\$193,823	\$212,250	+ 9.5%
Average Sales Price*	\$218,500	—	—	\$200,758	\$214,567	+ 6.9%
Percent of List Price Received*	98.2%	—	—	97.4%	94.9%	- 2.6%
Inventory of Homes for Sale	4	1	- 75.0%	—	—	—
Months Supply of Inventory	1.7	0.5	- 70.6%	—	—	—

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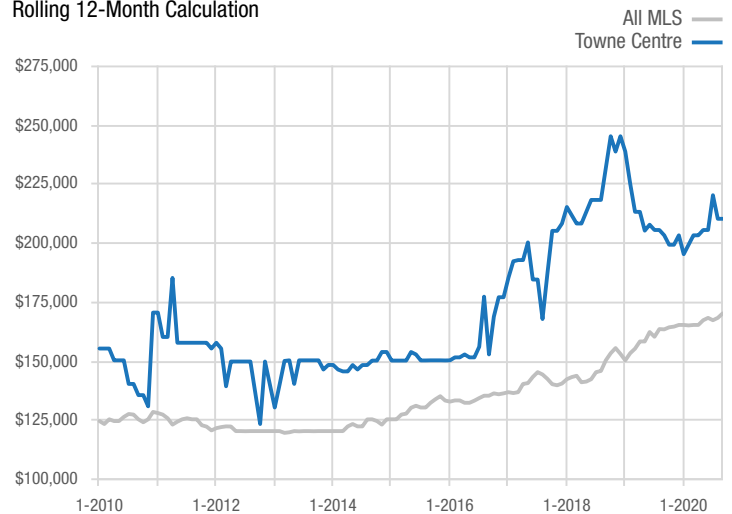
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Scott Park

MLS Area 21: 43607

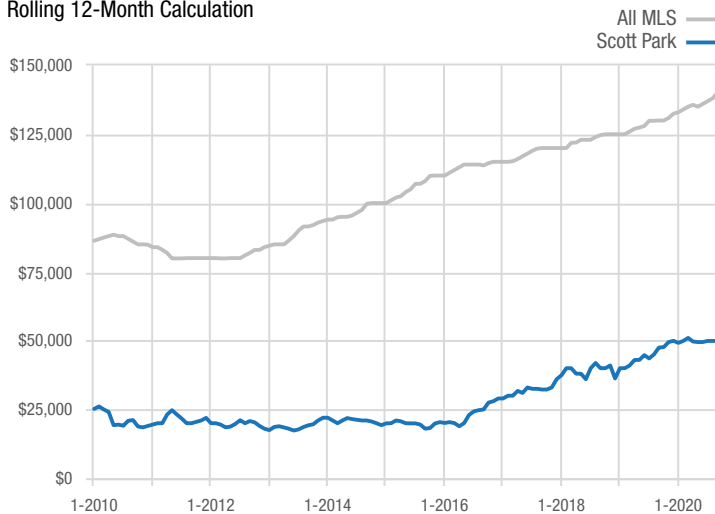
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	15	21	+ 40.0%	154	136	- 11.7%
Pending Sales	15	15	0.0%	129	99	- 23.3%
Closed Sales	15	10	- 33.3%	130	90	- 30.8%
Days on Market Until Sale	49	55	+ 12.2%	88	70	- 20.5%
Median Sales Price*	\$38,000	<b>\$37,500</b>	- 1.3%	\$49,200	<b>\$45,000</b>	- 8.5%
Average Sales Price*	\$54,693	<b>\$45,450</b>	- 16.9%	\$56,323	<b>\$56,134</b>	- 0.3%
Percent of List Price Received*	86.3%	<b>94.5%</b>	+ 9.5%	92.0%	<b>93.2%</b>	+ 1.3%
Inventory of Homes for Sale	40	38	- 5.0%	—	—	—
Months Supply of Inventory	2.7	3.3	+ 22.2%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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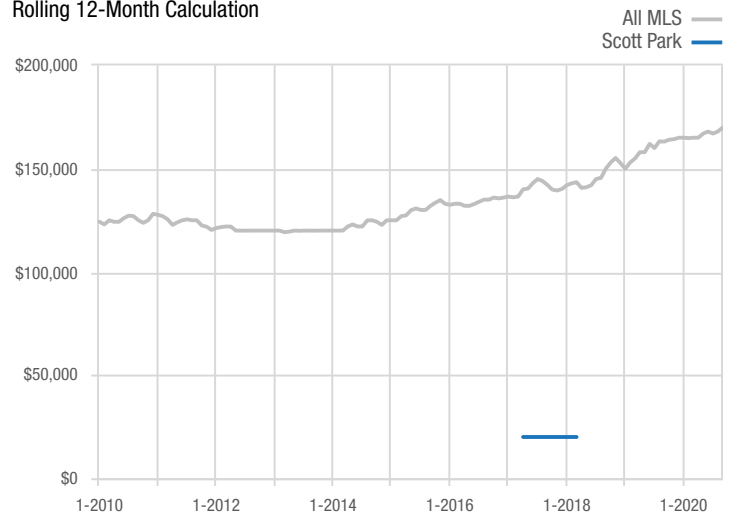
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Olde South End

MLS Area 22: 43609

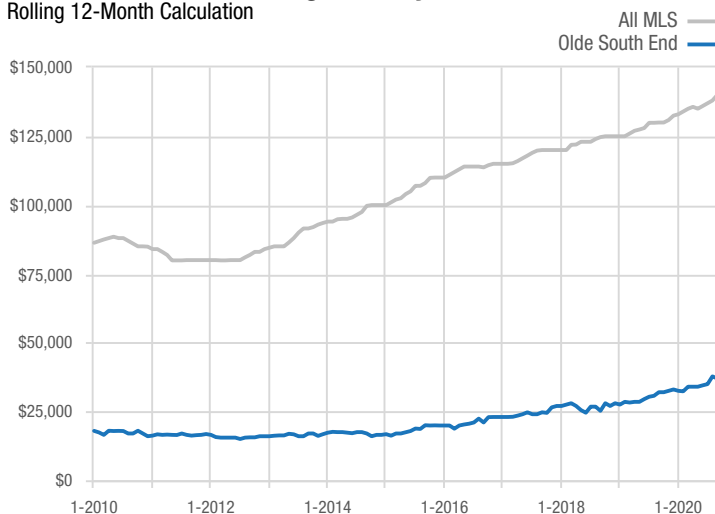
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	23	31	+ 34.8%	208	191	- 8.2%
Pending Sales	11	22	+ 100.0%	144	154	+ 6.9%
Closed Sales	13	14	+ 7.7%	150	143	- 4.7%
Days on Market Until Sale	63	53	- 15.9%	67	75	+ 11.9%
Median Sales Price*	\$40,500	<b>\$36,500</b>	- 9.9%	\$32,500	<b>\$38,500</b>	+ 18.5%
Average Sales Price*	\$39,150	<b>\$42,271</b>	+ 8.0%	\$34,171	<b>\$39,745</b>	+ 16.3%
Percent of List Price Received*	87.1%	<b>92.7%</b>	+ 6.4%	91.6%	<b>92.1%</b>	+ 0.5%
Inventory of Homes for Sale	55	43	- 21.8%	—	—	—
Months Supply of Inventory	3.2	2.7	- 15.6%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	2	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	150	—	—
Median Sales Price*	—	—	—	\$233,000	—	—
Average Sales Price*	—	—	—	\$233,000	—	—
Percent of List Price Received*	—	—	—	98.0%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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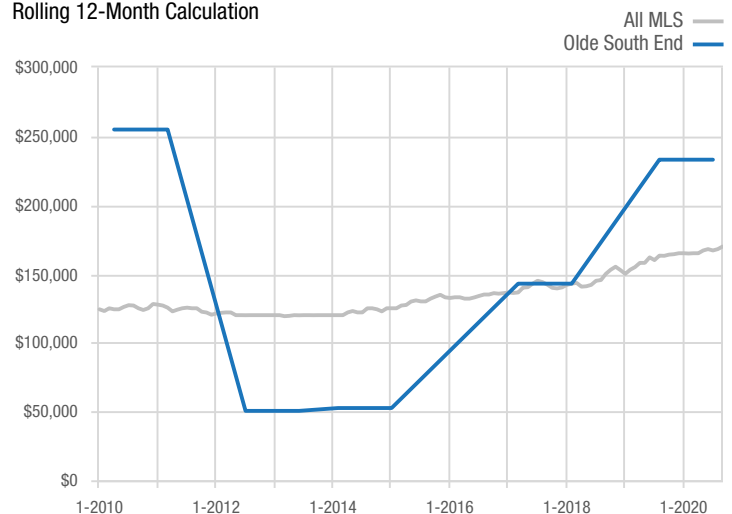
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Heatherdowns Blvd / River Rd

MLS Area 23: 43614

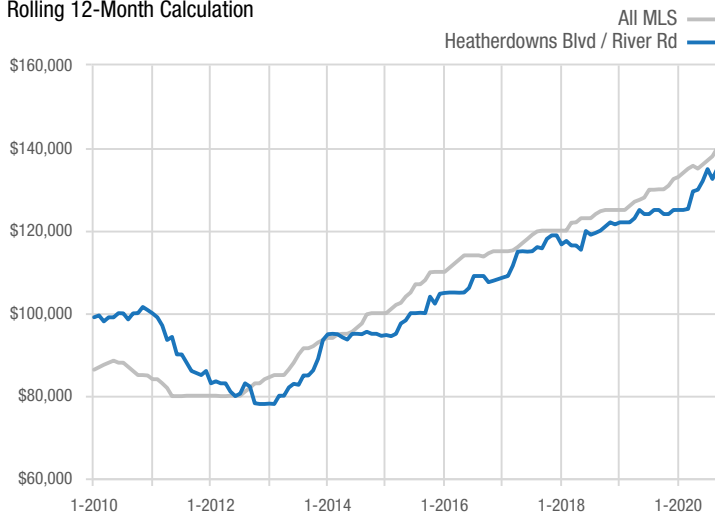
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	45	<b>48</b>	+ 6.7%	414	<b>403</b>	- 2.7%
Pending Sales	34	<b>52</b>	+ 52.9%	326	<b>365</b>	+ 12.0%
Closed Sales	41	<b>57</b>	+ 39.0%	321	<b>359</b>	+ 11.8%
Days on Market Until Sale	69	<b>61</b>	- 11.6%	74	<b>73</b>	- 1.4%
Median Sales Price*	\$121,500	<b>\$151,500</b>	+ 24.7%	\$125,000	<b>\$138,000</b>	+ 10.4%
Average Sales Price*	\$124,183	<b>\$154,734</b>	+ 24.6%	\$128,437	<b>\$146,957</b>	+ 14.4%
Percent of List Price Received*	97.0%	<b>99.1%</b>	+ 2.2%	98.3%	<b>99.1%</b>	+ 0.8%
Inventory of Homes for Sale	112	<b>83</b>	- 25.9%	—	—	—
Months Supply of Inventory	3.2	<b>2.2</b>	- 31.3%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	8	<b>6</b>	- 25.0%	59	<b>40</b>	- 32.2%
Pending Sales	1	<b>4</b>	+ 300.0%	42	<b>33</b>	- 21.4%
Closed Sales	2	<b>5</b>	+ 150.0%	42	<b>34</b>	- 19.0%
Days on Market Until Sale	47	<b>49</b>	+ 4.3%	81	<b>69</b>	- 14.8%
Median Sales Price*	\$56,025	<b>\$117,000</b>	+ 108.8%	\$77,950	<b>\$123,500</b>	+ 58.4%
Average Sales Price*	\$56,025	<b>\$115,280</b>	+ 105.8%	\$84,720	<b>\$125,353</b>	+ 48.0%
Percent of List Price Received*	93.9%	<b>99.6%</b>	+ 6.1%	93.3%	<b>97.4%</b>	+ 4.4%
Inventory of Homes for Sale	19	<b>12</b>	- 36.8%	—	—	—
Months Supply of Inventory	4.2	<b>3.4</b>	- 19.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

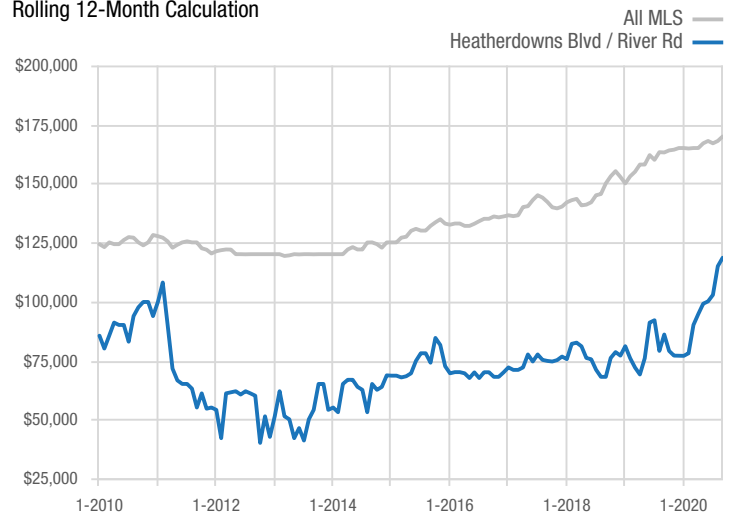
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – September 2020

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## East River

MLS Area 24: 43605

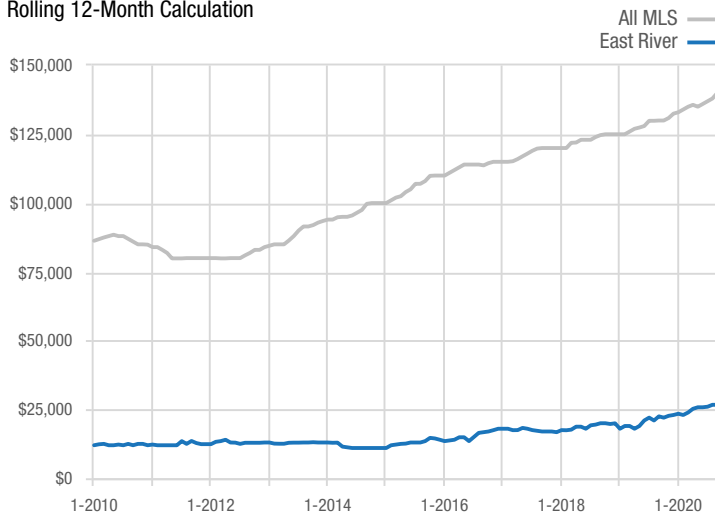
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	18	22	+ 22.2%	161	135	- 16.1%
Pending Sales	13	10	- 23.1%	118	118	0.0%
Closed Sales	12	14	+ 16.7%	121	115	- 5.0%
Days on Market Until Sale	89	59	- 33.7%	80	92	+ 15.0%
Median Sales Price*	\$35,000	\$29,800	- 14.9%	\$22,950	\$27,000	+ 17.6%
Average Sales Price*	\$38,382	\$31,888	- 16.9%	\$27,804	\$32,193	+ 15.8%
Percent of List Price Received*	88.8%	92.6%	+ 4.3%	90.5%	93.5%	+ 3.3%
Inventory of Homes for Sale	54	37	- 31.5%	—	—	—
Months Supply of Inventory	3.7	2.6	- 29.7%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	1	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

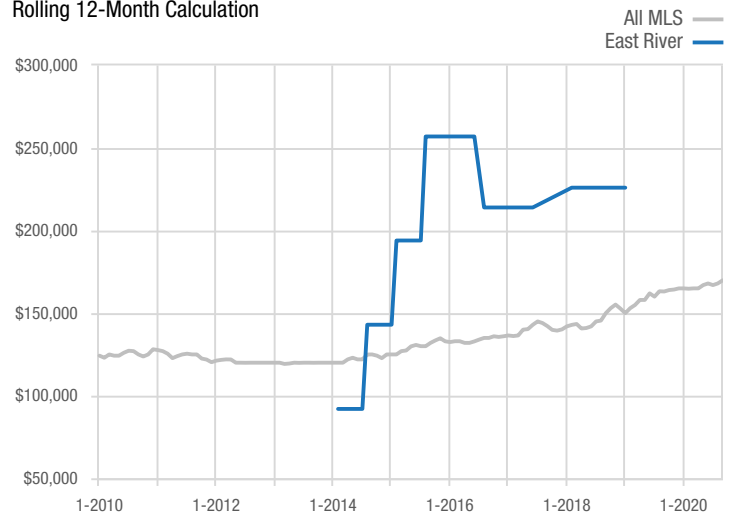
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Oregon

MLS Area 25: 43616

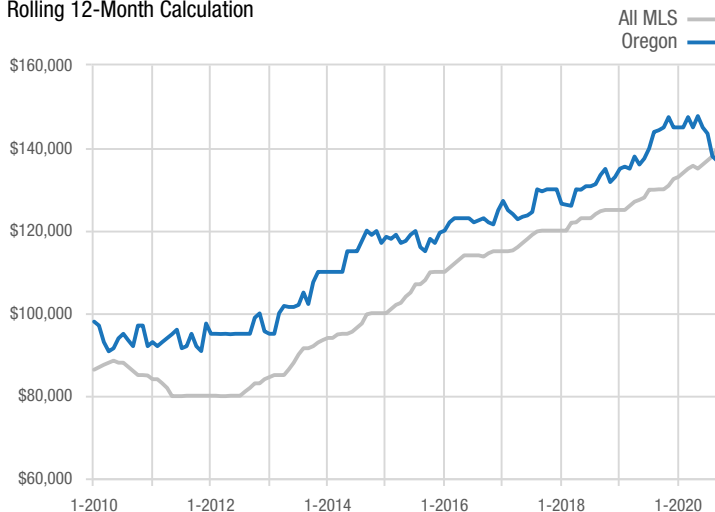
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	23	<b>27</b>	+ 17.4%	237	<b>223</b>	- 5.9%
Pending Sales	24	<b>21</b>	- 12.5%	203	<b>198</b>	- 2.5%
Closed Sales	23	<b>20</b>	- 13.0%	196	<b>197</b>	+ 0.5%
Days on Market Until Sale	114	<b>86</b>	- 24.6%	85	<b>84</b>	- 1.2%
Median Sales Price*	\$142,000	<b>\$133,750</b>	- 5.8%	\$154,950	<b>\$137,000</b>	- 11.6%
Average Sales Price*	\$162,191	<b>\$157,198</b>	- 3.1%	\$163,813	<b>\$157,359</b>	- 3.9%
Percent of List Price Received*	95.5%	<b>98.9%</b>	+ 3.6%	98.0%	<b>98.7%</b>	+ 0.7%
Inventory of Homes for Sale	66	<b>59</b>	- 10.6%	—	—	—
Months Supply of Inventory	3.1	<b>2.7</b>	- 12.9%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	1	<b>4</b>	+ 300.0%	7	<b>9</b>	+ 28.6%
Pending Sales	0	<b>2</b>	—	4	<b>7</b>	+ 75.0%
Closed Sales	2	<b>0</b>	- 100.0%	4	<b>5</b>	+ 25.0%
Days on Market Until Sale	65	—	—	48	<b>89</b>	+ 85.4%
Median Sales Price*	\$147,500	—	—	\$195,450	<b>\$169,900</b>	- 13.1%
Average Sales Price*	\$147,500	—	—	\$187,725	<b>\$176,260</b>	- 6.1%
Percent of List Price Received*	95.7%	—	—	97.5%	<b>102.6%</b>	+ 5.2%
Inventory of Homes for Sale	3	<b>3</b>	0.0%	—	—	—
Months Supply of Inventory	2.3	<b>2.1</b>	- 8.7%	—	—	—

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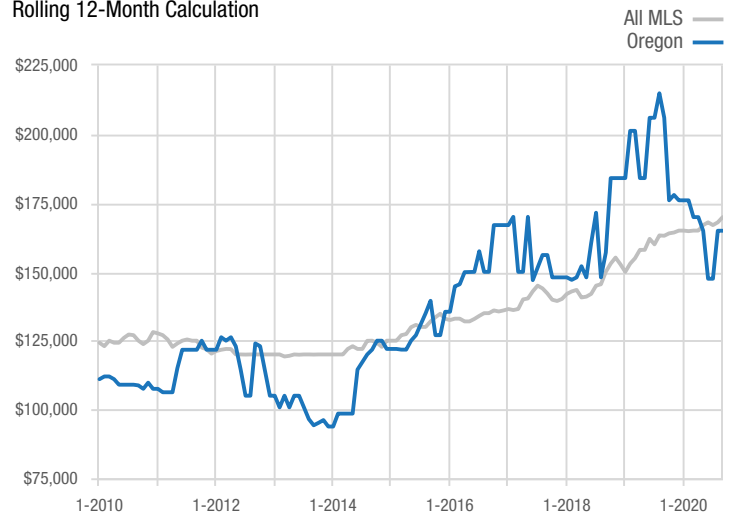
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## East Suburbs

MLS Area 26: 43412 (Lucas County Only)

Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	1	2	+ 100.0%	16	23	+ 43.8%
Pending Sales	5	1	- 80.0%	16	19	+ 18.8%
Closed Sales	3	2	- 33.3%	14	18	+ 28.6%
Days on Market Until Sale	155	190	+ 22.6%	95	90	- 5.3%
Median Sales Price*	\$215,000	<b>\$192,500</b>	- 10.5%	\$184,000	<b>\$133,500</b>	- 27.4%
Average Sales Price*	\$187,300	<b>\$192,500</b>	+ 2.8%	\$172,986	<b>\$161,694</b>	- 6.5%
Percent of List Price Received*	94.8%	<b>98.8%</b>	+ 4.2%	93.5%	<b>99.7%</b>	+ 6.6%
Inventory of Homes for Sale	5	5	0.0%	—	—	—
Months Supply of Inventory	1.8	2.5	+ 38.9%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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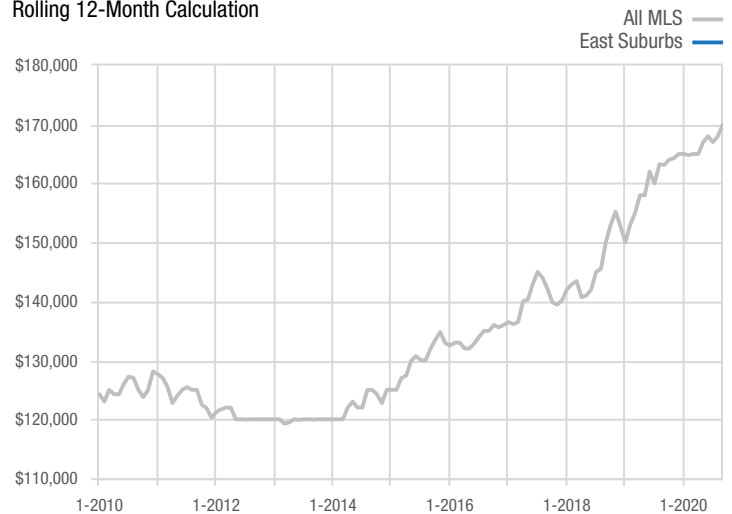
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Perrysburg / Perrysburg Twp

MLS Area 53: 43551

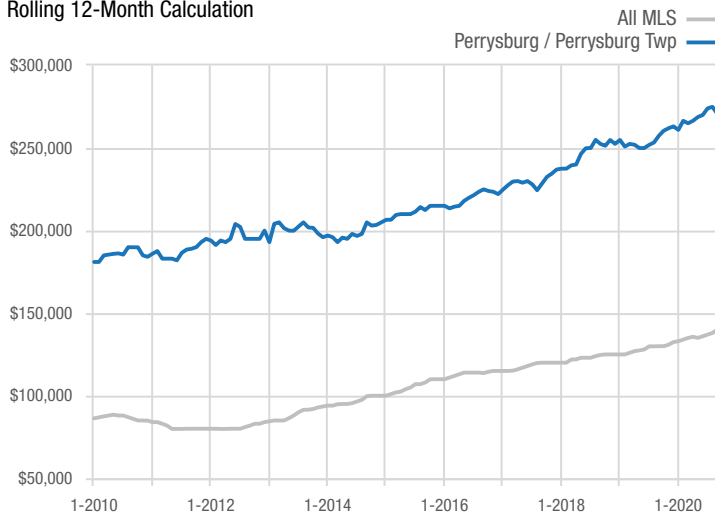
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	60	<b>38</b>	- 36.7%	597	<b>512</b>	- 14.2%
Pending Sales	47	<b>51</b>	+ 8.5%	448	<b>422</b>	- 5.8%
Closed Sales	57	<b>47</b>	- 17.5%	444	<b>410</b>	- 7.7%
Days on Market Until Sale	89	<b>83</b>	- 6.7%	91	<b>88</b>	- 3.3%
Median Sales Price*	\$293,000	<b>\$249,900</b>	- 14.7%	\$263,000	<b>\$272,000</b>	+ 3.4%
Average Sales Price*	\$330,818	<b>\$311,032</b>	- 6.0%	\$300,387	<b>\$303,224</b>	+ 0.9%
Percent of List Price Received*	98.4%	<b>98.7%</b>	+ 0.3%	98.5%	<b>98.8%</b>	+ 0.3%
Inventory of Homes for Sale	173	<b>122</b>	- 29.5%	—	—	—
Months Supply of Inventory	3.8	<b>2.7</b>	- 28.9%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	9	<b>7</b>	- 22.2%	76	<b>84</b>	+ 10.5%
Pending Sales	4	<b>7</b>	+ 75.0%	58	<b>73</b>	+ 25.9%
Closed Sales	5	<b>11</b>	+ 120.0%	57	<b>72</b>	+ 26.3%
Days on Market Until Sale	83	<b>54</b>	- 34.9%	71	<b>73</b>	+ 2.8%
Median Sales Price*	\$242,900	<b>\$211,500</b>	- 12.9%	\$208,000	<b>\$205,500</b>	- 1.2%
Average Sales Price*	\$259,260	<b>\$226,882</b>	- 12.5%	\$217,995	<b>\$204,452</b>	- 6.2%
Percent of List Price Received*	97.3%	<b>98.5%</b>	+ 1.2%	96.6%	<b>98.0%</b>	+ 1.4%
Inventory of Homes for Sale	23	<b>16</b>	- 30.4%	—	—	—
Months Supply of Inventory	4.0	<b>2.2</b>	- 45.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

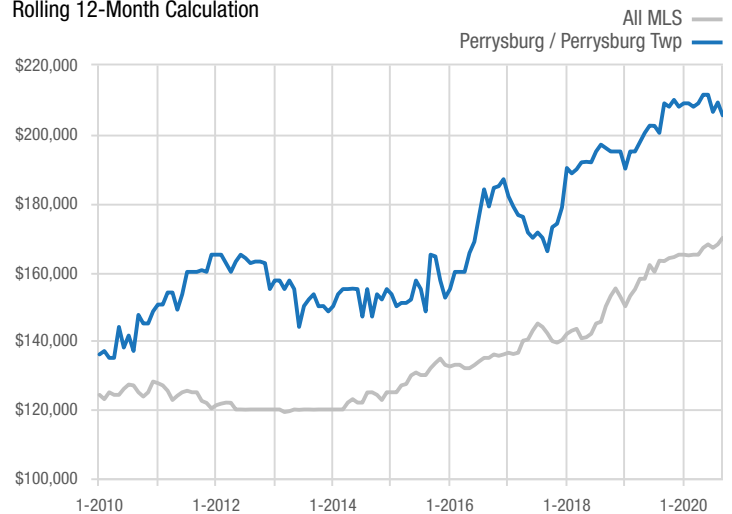
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Northwood / Rossford / Lake Twp

MLS Area 54: Includes Millbury, Moline and Walbridge

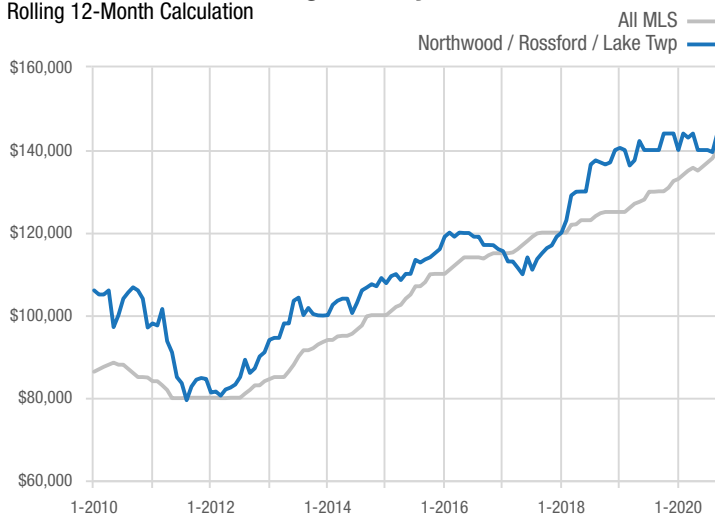
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	20	17	- 15.0%	243	231	- 4.9%
Pending Sales	23	32	+ 39.1%	214	211	- 1.4%
Closed Sales	20	33	+ 65.0%	213	209	- 1.9%
Days on Market Until Sale	70	64	- 8.6%	80	73	- 8.8%
Median Sales Price*	\$130,500	<b>\$183,000</b>	+ 40.2%	\$145,000	<b>\$145,000</b>	0.0%
Average Sales Price*	\$125,590	<b>\$183,965</b>	+ 46.5%	\$152,599	<b>\$155,997</b>	+ 2.2%
Percent of List Price Received*	95.8%	<b>100.1%</b>	+ 4.5%	98.1%	<b>99.4%</b>	+ 1.3%
Inventory of Homes for Sale	55	42	- 23.6%	—	—	—
Months Supply of Inventory	2.2	1.9	- 13.6%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	1	0	- 100.0%	11	4	- 63.6%
Pending Sales	2	0	- 100.0%	10	3	- 70.0%
Closed Sales	2	0	- 100.0%	10	3	- 70.0%
Days on Market Until Sale	37	—	—	78	30	- 61.5%
Median Sales Price*	\$186,250	—	—	\$185,500	<b>\$43,900</b>	- 76.3%
Average Sales Price*	\$186,250	—	—	\$158,320	<b>\$43,133</b>	- 72.8%
Percent of List Price Received*	97.8%	—	—	98.0%	<b>103.0%</b>	+ 5.1%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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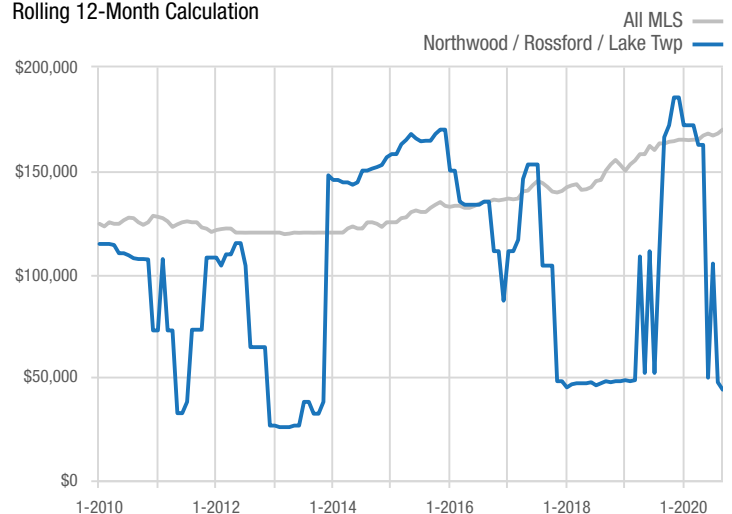
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Bowling Green

MLS Area 55: 43402

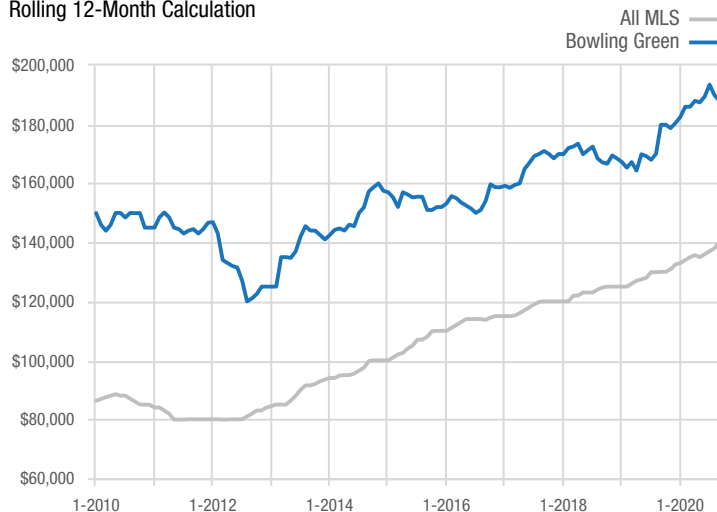
Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	20	<b>26</b>	+ 30.0%	183	<b>168</b>	- 8.2%
Pending Sales	21	<b>24</b>	+ 14.3%	158	<b>150</b>	- 5.1%
Closed Sales	19	<b>22</b>	+ 15.8%	157	<b>144</b>	- 8.3%
Days on Market Until Sale	68	<b>49</b>	- 27.9%	71	<b>64</b>	- 9.9%
Median Sales Price*	\$215,000	<b>\$209,750</b>	- 2.4%	\$184,000	<b>\$193,000</b>	+ 4.9%
Average Sales Price*	\$247,014	<b>\$231,551</b>	- 6.3%	\$201,726	<b>\$207,012</b>	+ 2.6%
Percent of List Price Received*	97.9%	<b>99.6%</b>	+ 1.7%	98.1%	<b>99.3%</b>	+ 1.2%
Inventory of Homes for Sale	47	<b>41</b>	- 12.8%	—	—	—
Months Supply of Inventory	2.6	<b>2.4</b>	- 7.7%	—	—	—

Condo-Villa	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	1	<b>2</b>	+ 100.0%	17	<b>30</b>	+ 76.5%
Pending Sales	1	<b>6</b>	+ 500.0%	11	<b>27</b>	+ 145.5%
Closed Sales	1	<b>7</b>	+ 600.0%	11	<b>27</b>	+ 145.5%
Days on Market Until Sale	46	<b>57</b>	+ 23.9%	44	<b>70</b>	+ 59.1%
Median Sales Price*	\$125,750	<b>\$236,000</b>	+ 87.7%	\$137,500	<b>\$189,900</b>	+ 38.1%
Average Sales Price*	\$125,750	<b>\$229,543</b>	+ 82.5%	\$165,850	<b>\$212,070</b>	+ 27.9%
Percent of List Price Received*	96.8%	<b>98.8%</b>	+ 2.1%	99.1%	<b>98.7%</b>	- 0.4%
Inventory of Homes for Sale	8	<b>4</b>	- 50.0%	—	—	—
Months Supply of Inventory	3.6	<b>1.4</b>	- 61.1%	—	—	—

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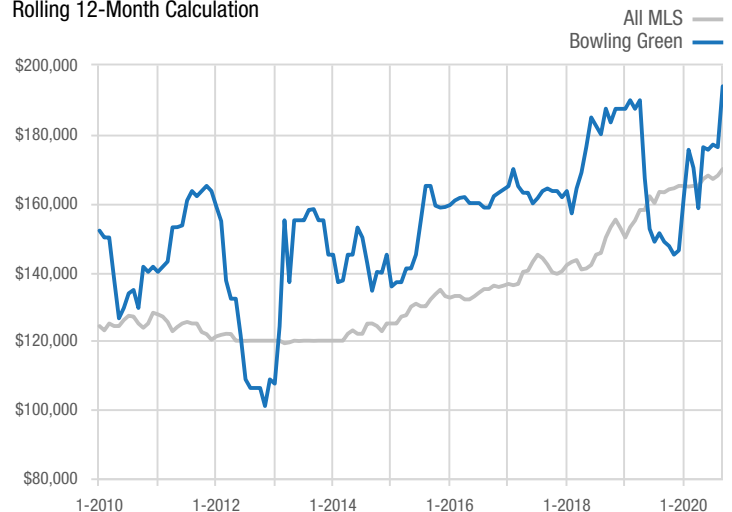
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County NE

MLS Area 56: North of US 6, East of SR 25, excluding MLS Areas 53, 54 and 55

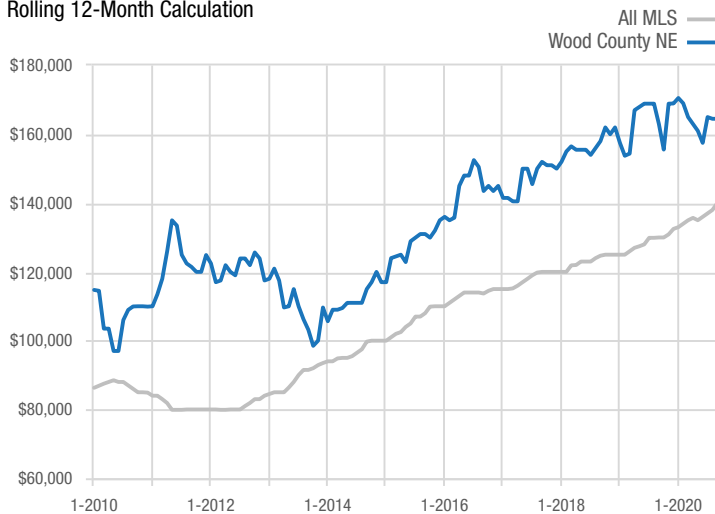
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	2	6	+ 200.0%	68	53	- 22.1%
Pending Sales	5	6	+ 20.0%	52	54	+ 3.8%
Closed Sales	6	3	- 50.0%	52	53	+ 1.9%
Days on Market Until Sale	70	33	- 52.9%	65	103	+ 58.5%
Median Sales Price*	\$163,000	<b>\$153,300</b>	- 6.0%	\$175,000	<b>\$164,000</b>	- 6.3%
Average Sales Price*	\$169,398	<b>\$191,933</b>	+ 13.3%	\$174,455	<b>\$165,000</b>	- 5.4%
Percent of List Price Received*	100.8%	<b>102.1%</b>	+ 1.3%	97.5%	<b>98.1%</b>	+ 0.6%
Inventory of Homes for Sale	13	13	0.0%	—	—	—
Months Supply of Inventory	2.1	2.4	+ 14.3%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	1	—
Closed Sales	0	0	—	0	1	—
Days on Market Until Sale	—	—	—	—	39	—
Median Sales Price*	—	—	—	—	<b>\$125,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$125,000</b>	—
Percent of List Price Received*	—	—	—	—	<b>100.0%</b>	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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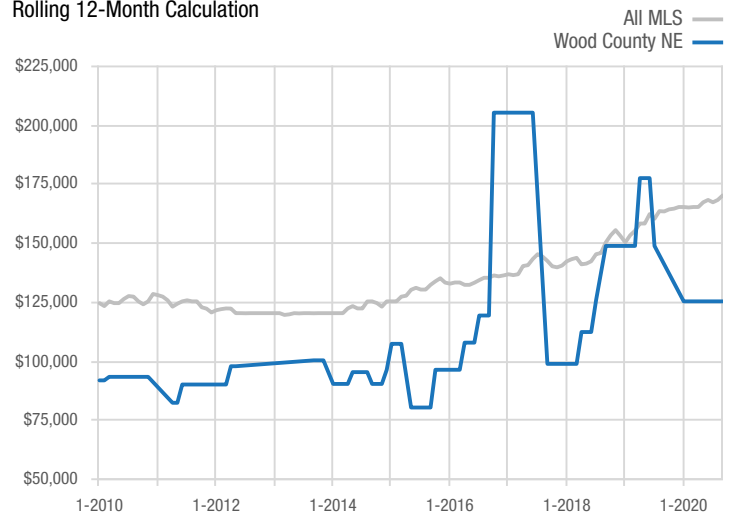
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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## Wood County NW

MLS Area 51: North of US 6, West of SR 25, excluding MLS Areas 53 and 55

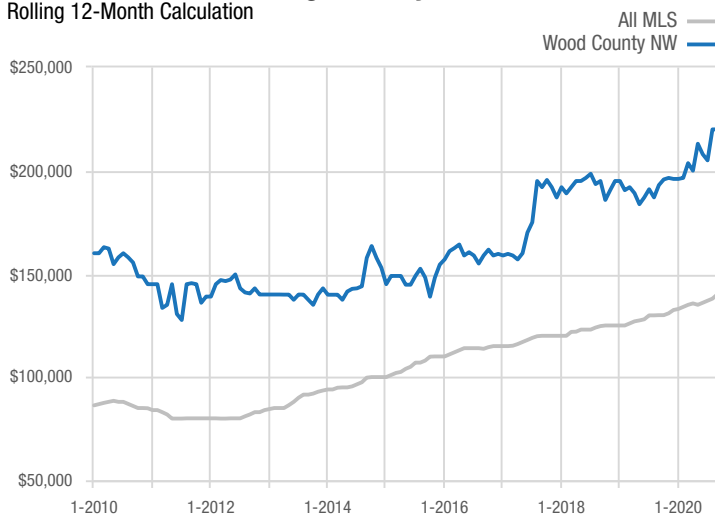
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	7	7	0.0%	87	73	- 16.1%
Pending Sales	5	7	+ 40.0%	72	61	- 15.3%
Closed Sales	3	9	+ 200.0%	72	60	- 16.7%
Days on Market Until Sale	57	77	+ 35.1%	81	80	- 1.2%
Median Sales Price*	\$232,000	<b>\$254,950</b>	+ 9.9%	\$195,500	<b>\$225,000</b>	+ 15.1%
Average Sales Price*	\$242,467	<b>\$243,913</b>	+ 0.6%	\$202,131	<b>\$236,808</b>	+ 17.2%
Percent of List Price Received*	98.0%	<b>100.8%</b>	+ 2.9%	98.6%	<b>101.0%</b>	+ 2.4%
Inventory of Homes for Sale	22	19	- 13.6%	—	—	—
Months Supply of Inventory	2.9	2.8	- 3.4%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	—	3	1	- 66.7%
Pending Sales	0	1	—	2	2	0.0%
Closed Sales	0	0	—	2	1	- 50.0%
Days on Market Until Sale	—	—	—	32	125	+ 290.6%
Median Sales Price*	—	—	—	\$115,000	<b>\$116,000</b>	+ 0.9%
Average Sales Price*	—	—	—	\$115,000	<b>\$116,000</b>	+ 0.9%
Percent of List Price Received*	—	—	—	91.0%	<b>85.9%</b>	- 5.6%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

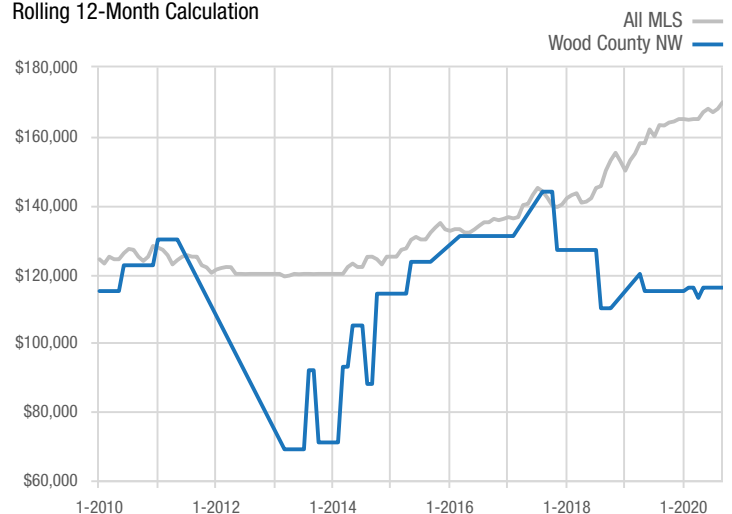
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



# Local Market Update – September 2020

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## Wood County SE

MLS Area 57: South of US 6, East of SR 25

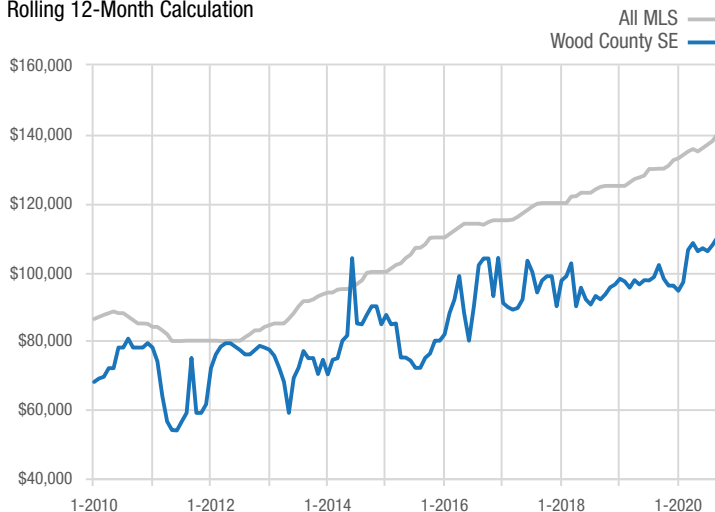
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	8	4	- 50.0%	69	55	- 20.3%
Pending Sales	5	10	+ 100.0%	49	49	0.0%
Closed Sales	3	7	+ 133.3%	48	46	- 4.2%
Days on Market Until Sale	48	59	+ 22.9%	87	74	- 14.9%
Median Sales Price*	\$138,500	<b>\$135,000</b>	- 2.5%	\$95,500	<b>\$112,000</b>	+ 17.3%
Average Sales Price*	\$125,000	<b>\$183,557</b>	+ 46.8%	\$109,126	<b>\$137,304</b>	+ 25.8%
Percent of List Price Received*	98.9%	<b>99.3%</b>	+ 0.4%	94.0%	<b>99.1%</b>	+ 5.4%
Inventory of Homes for Sale	28	7	- 75.0%	—	—	—
Months Supply of Inventory	5.5	<b>1.2</b>	- 78.2%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	123	—	—
Median Sales Price*	—	—	—	\$85,000	—	—
Average Sales Price*	—	—	—	\$85,000	—	—
Percent of List Price Received*	—	—	—	94.4%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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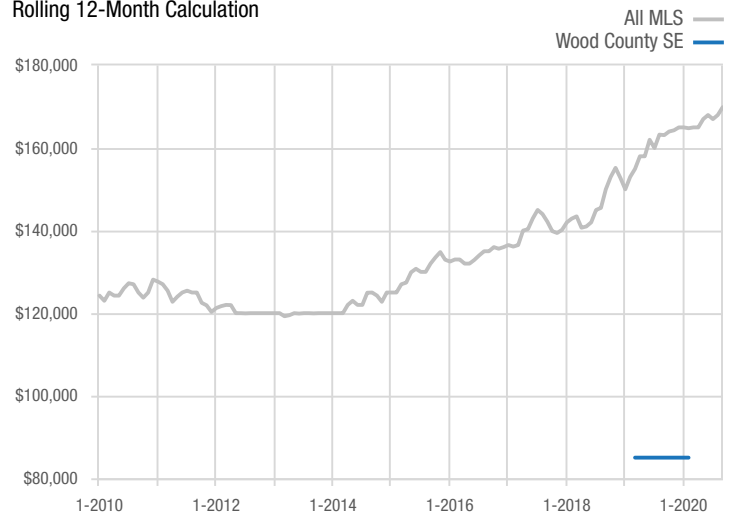
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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# Local Market Update – September 2020

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## Wood County SW

MLS Area 52: South of US 6, West of SR 25

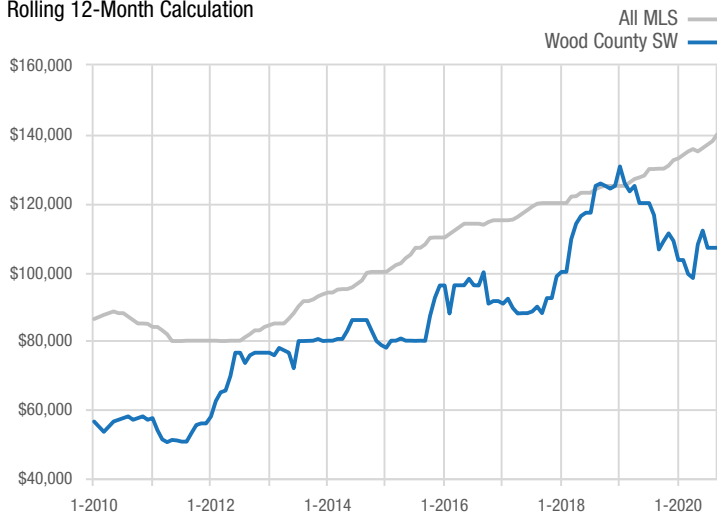
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	12	7	- 41.7%	64	66	+ 3.1%
Pending Sales	6	7	+ 16.7%	42	53	+ 26.2%
Closed Sales	5	7	+ 40.0%	41	52	+ 26.8%
Days on Market Until Sale	223	44	- 80.3%	94	83	- 11.7%
Median Sales Price*	\$94,500	<b>\$107,000</b>	+ 13.2%	\$111,500	<b>\$108,500</b>	- 2.7%
Average Sales Price*	\$84,700	<b>\$110,800</b>	+ 30.8%	\$116,414	<b>\$113,020</b>	- 2.9%
Percent of List Price Received*	89.6%	<b>99.9%</b>	+ 11.5%	96.5%	<b>98.8%</b>	+ 2.4%
Inventory of Homes for Sale	19	17	- 10.5%	—	—	—
Months Supply of Inventory	3.7	2.9	- 21.6%	—	—	—

Condo-Villa	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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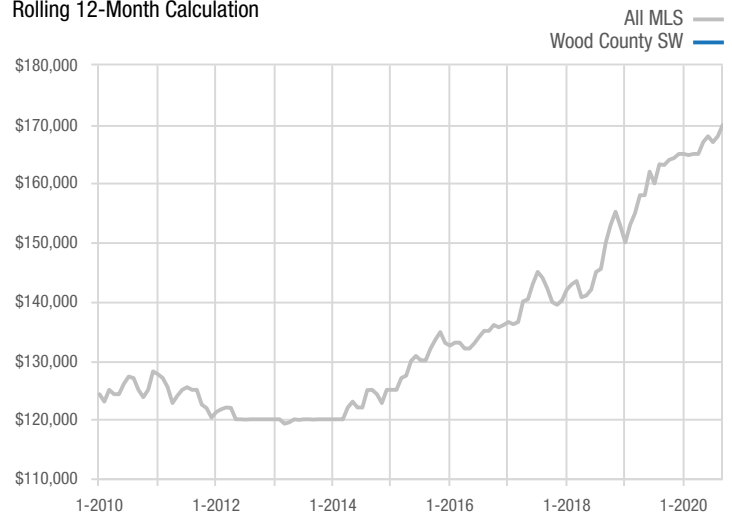
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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