

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2021	1-2022	% Change	YTD 2021	YTD 2022	% Change
New Listings		824	695	- 15.7%	824	695	- 15.7%
Pending Sales		720	740	+ 2.8%	720	740	+ 2.8%
Closed Sales		668	717	+ 7.3%	668	717	+ 7.3%
Days on Market Until Sale		76	77	+ 1.3%	76	77	+ 1.3%
Median Sales Price		\$146,000	\$160,000	+ 9.6%	\$146,000	\$160,000	+ 9.6%
Average Sales Price		\$173,480	\$186,728	+ 7.6%	\$173,480	\$186,728	+ 7.6%
Percent of List Price Received		97.9%	98.2%	+ 0.3%	97.9%	98.2%	+ 0.3%
Housing Affordability Index		279	252	- 9.7%	279	252	- 9.7%
Inventory of Homes for Sale		1,807	1,477	- 18.3%	—	—	—
Months Supply of Inventory		1.9	1.5	- 21.1%	—	—	—

Local Market Update – January 2022

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Defiance

MLS Area 61: 43512

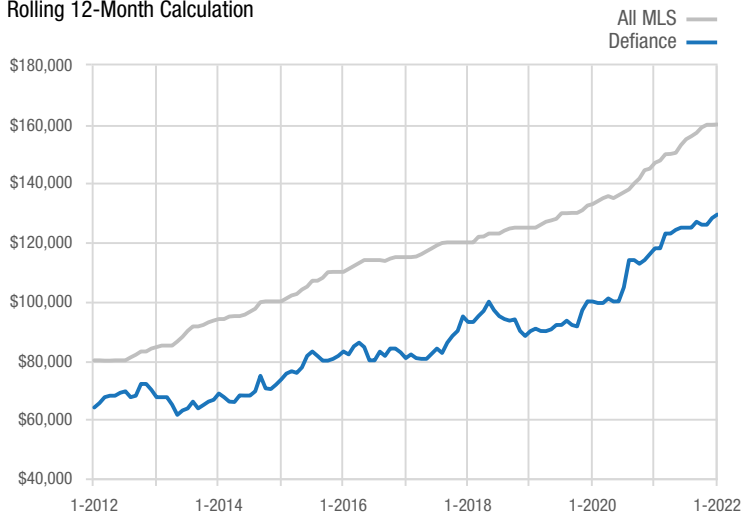
Single Family	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	16	13	- 18.8%	16	13	- 18.8%
Pending Sales	10	15	+ 50.0%	10	15	+ 50.0%
Closed Sales	7	13	+ 85.7%	7	13	+ 85.7%
Days on Market Until Sale	108	76	- 29.6%	108	76	- 29.6%
Median Sales Price*	\$145,000	\$131,000	- 9.7%	\$145,000	\$131,000	- 9.7%
Average Sales Price*	\$145,629	\$134,639	- 7.5%	\$145,629	\$134,639	- 7.5%
Percent of List Price Received*	96.8%	99.3%	+ 2.6%	96.8%	99.3%	+ 2.6%
Inventory of Homes for Sale	36	41	+ 13.9%	—	—	—
Months Supply of Inventory	2.0	2.1	+ 5.0%	—	—	—

Condo-Villa	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.6	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

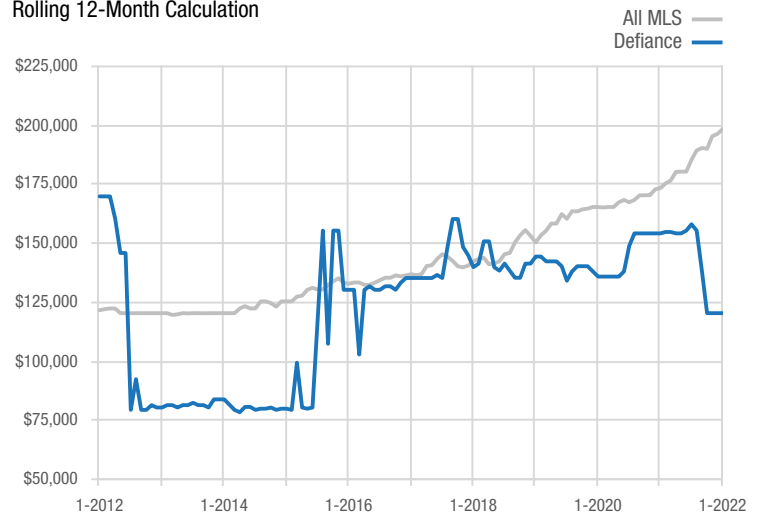
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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Napoleon

MLS Area 76: 43545

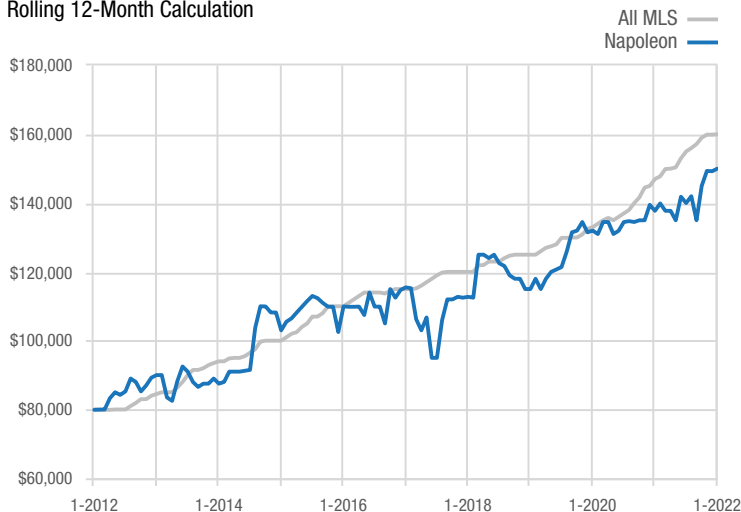
Single Family	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	5	10	+ 100.0%	5	10	+ 100.0%
Pending Sales	5	9	+ 80.0%	5	9	+ 80.0%
Closed Sales	5	9	+ 80.0%	5	9	+ 80.0%
Days on Market Until Sale	54	64	+ 18.5%	54	64	+ 18.5%
Median Sales Price*	\$130,000	\$166,500	+ 28.1%	\$130,000	\$166,500	+ 28.1%
Average Sales Price*	\$137,000	\$157,911	+ 15.3%	\$137,000	\$157,911	+ 15.3%
Percent of List Price Received*	102.2%	97.7%	- 4.4%	102.2%	97.7%	- 4.4%
Inventory of Homes for Sale	18	20	+ 11.1%	—	—	—
Months Supply of Inventory	1.9	2.0	+ 5.3%	—	—	—

Condo-Villa	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

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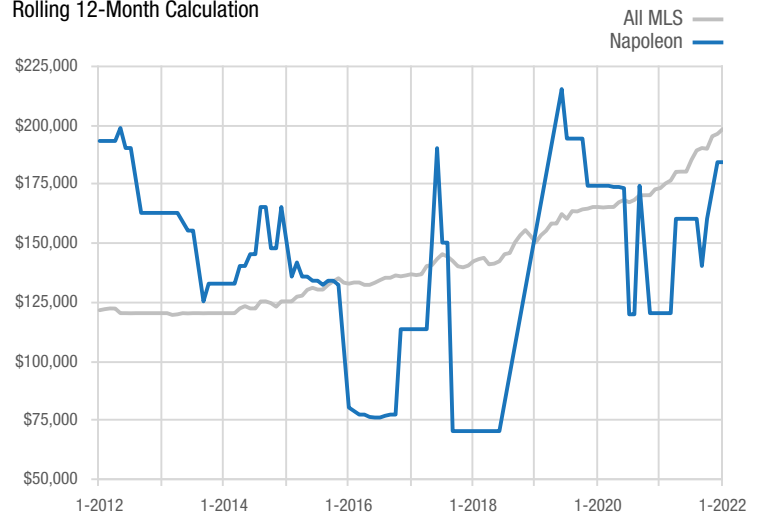
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bryan

MLS Area 87: 43506

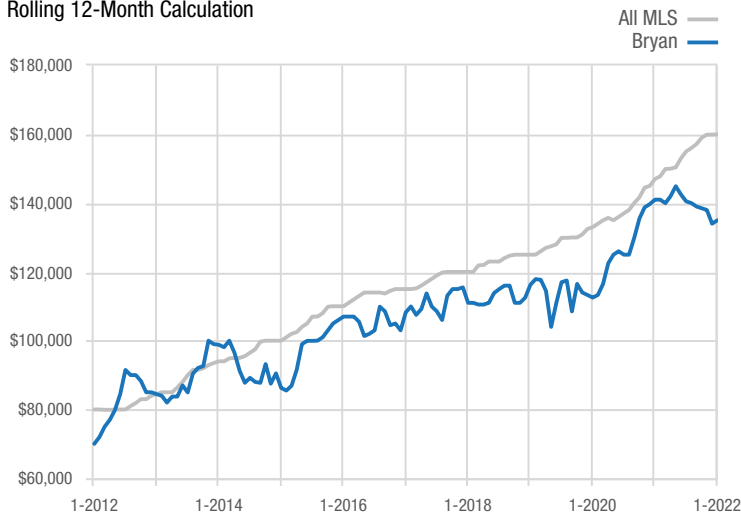
Single Family	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	21	16	- 23.8%	21	16	- 23.8%
Pending Sales	22	19	- 13.6%	22	19	- 13.6%
Closed Sales	19	21	+ 10.5%	19	21	+ 10.5%
Days on Market Until Sale	82	70	- 14.6%	82	70	- 14.6%
Median Sales Price*	\$157,900	\$156,500	- 0.9%	\$157,900	\$156,500	- 0.9%
Average Sales Price*	\$146,642	\$197,319	+ 34.6%	\$146,642	\$197,319	+ 34.6%
Percent of List Price Received*	98.2%	100.5%	+ 2.3%	98.2%	100.5%	+ 2.3%
Inventory of Homes for Sale	34	36	+ 5.9%	—	—	—
Months Supply of Inventory	2.1	2.0	- 4.8%	—	—	—

Condo-Villa	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	2	—	0	2	—
Pending Sales	1	2	+ 100.0%	1	2	+ 100.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	60	—	—	60	—	—
Median Sales Price*	\$72,850	—	—	\$72,850	—	—
Average Sales Price*	\$72,850	—	—	\$72,850	—	—
Percent of List Price Received*	95.2%	—	—	95.2%	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

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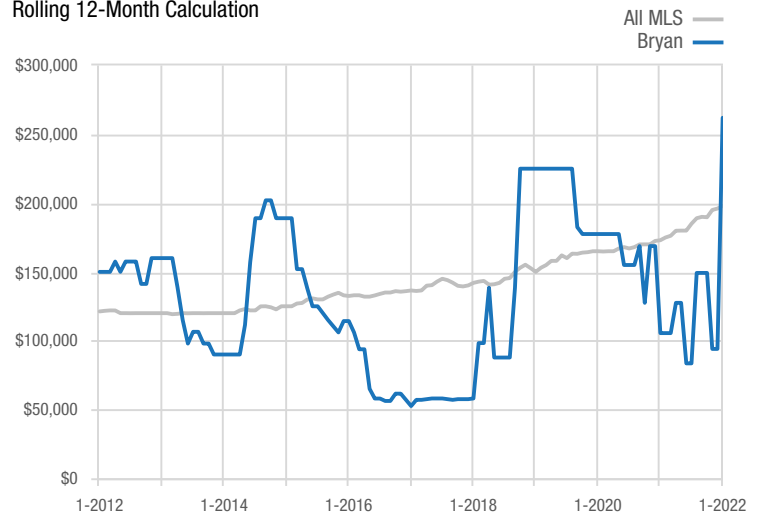
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wauseon

MLS Area 96: 43567

Single Family	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	6	3	- 50.0%	6	3	- 50.0%
Pending Sales	4	7	+ 75.0%	4	7	+ 75.0%
Closed Sales	4	8	+ 100.0%	4	8	+ 100.0%
Days on Market Until Sale	60	65	+ 8.3%	60	65	+ 8.3%
Median Sales Price*	\$140,000	\$160,585	+ 14.7%	\$140,000	\$160,585	+ 14.7%
Average Sales Price*	\$132,554	\$167,146	+ 26.1%	\$132,554	\$167,146	+ 26.1%
Percent of List Price Received*	98.7%	101.2%	+ 2.5%	98.7%	101.2%	+ 2.5%
Inventory of Homes for Sale	17	11	- 35.3%	—	—	—
Months Supply of Inventory	1.6	1.0	- 37.5%	—	—	—

Condo-Villa	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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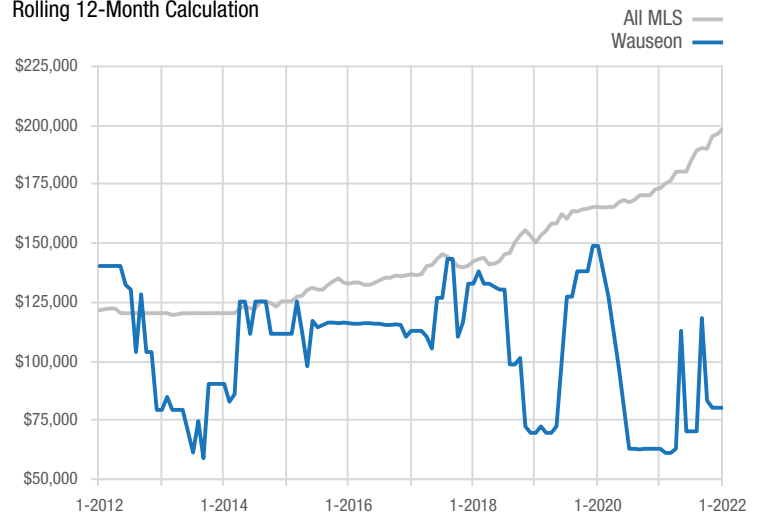
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Archbold

MLS Area 98: 43502

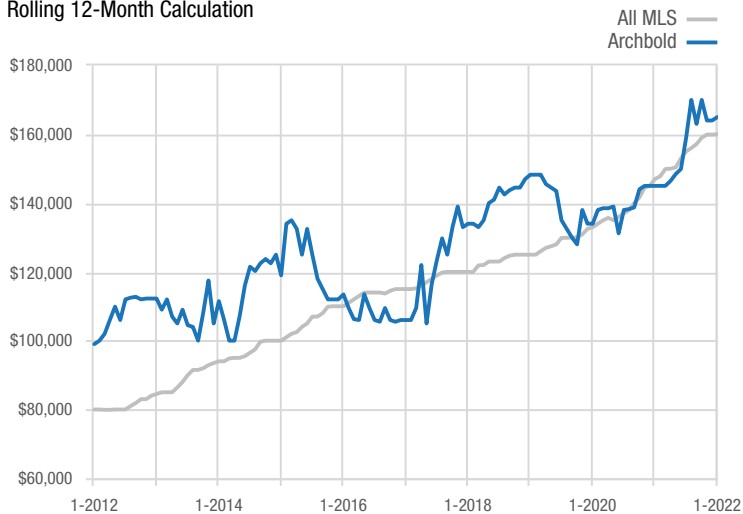
Single Family	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	4	2	- 50.0%	4	2	- 50.0%
Pending Sales	5	4	- 20.0%	5	4	- 20.0%
Closed Sales	5	2	- 60.0%	5	2	- 60.0%
Days on Market Until Sale	90	60	- 33.3%	90	60	- 33.3%
Median Sales Price*	\$145,900	\$104,500	- 28.4%	\$145,900	\$104,500	- 28.4%
Average Sales Price*	\$132,120	\$104,500	- 20.9%	\$132,120	\$104,500	- 20.9%
Percent of List Price Received*	98.0%	93.4%	- 4.7%	98.0%	93.4%	- 4.7%
Inventory of Homes for Sale	9	5	- 44.4%	—	—	—
Months Supply of Inventory	1.5	1.1	- 26.7%	—	—	—

Condo-Villa	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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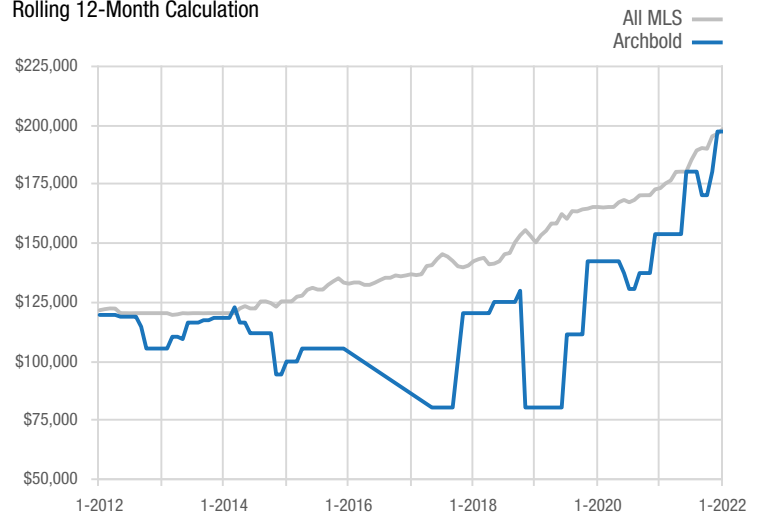
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Defiance County

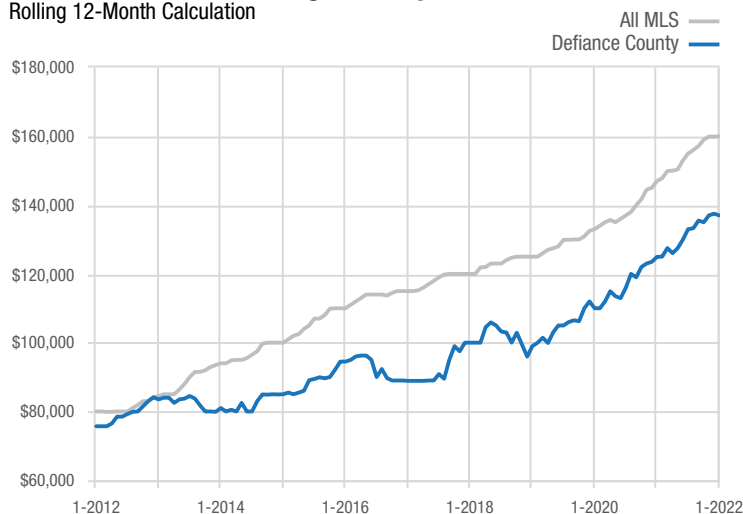
Single Family	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	28	21	- 25.0%	28	21	- 25.0%
Pending Sales	15	26	+ 73.3%	15	26	+ 73.3%
Closed Sales	15	24	+ 60.0%	15	24	+ 60.0%
Days on Market Until Sale	89	74	- 16.9%	89	74	- 16.9%
Median Sales Price*	\$123,000	\$129,900	+ 5.6%	\$123,000	\$129,900	+ 5.6%
Average Sales Price*	\$169,137	\$136,204	- 19.5%	\$169,137	\$136,204	- 19.5%
Percent of List Price Received*	97.7%	98.0%	+ 0.3%	97.7%	98.0%	+ 0.3%
Inventory of Homes for Sale	73	67	- 8.2%	—	—	—
Months Supply of Inventory	2.2	1.8	- 18.2%	—	—	—

Condo-Villa	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	0	1	—	0	1	—
Closed Sales	0	2	—	0	2	—
Days on Market Until Sale	—	38	—	—	38	—
Median Sales Price*	—	\$100,000	—	—	\$100,000	—
Average Sales Price*	—	\$100,000	—	—	\$100,000	—
Percent of List Price Received*	—	98.0%	—	—	98.0%	—
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.2	0.5	- 58.3%	—	—	—

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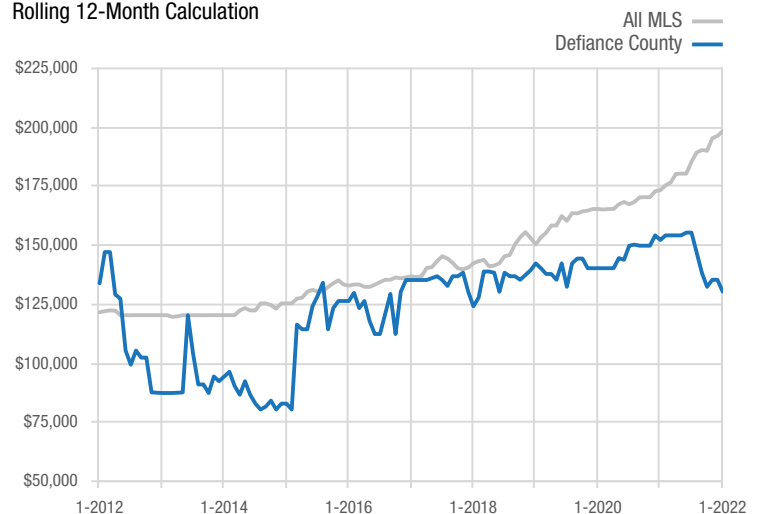
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Fulton County

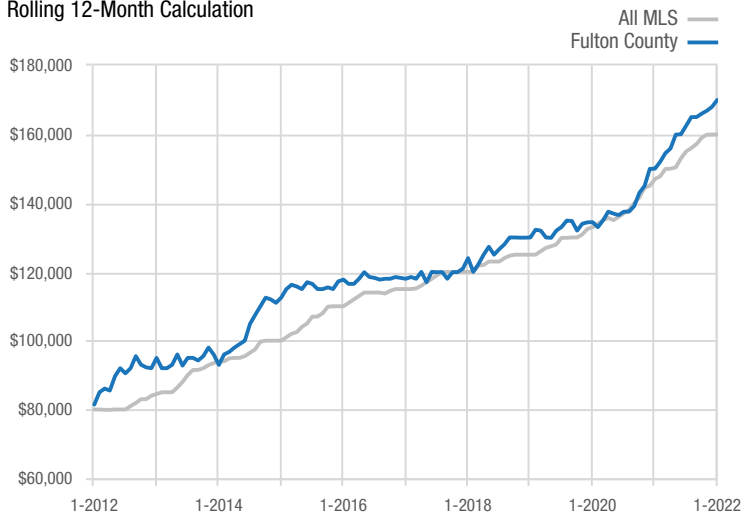
Single Family	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	16	22	+ 37.5%	16	22	+ 37.5%
Pending Sales	25	20	- 20.0%	25	20	- 20.0%
Closed Sales	30	23	- 23.3%	30	23	- 23.3%
Days on Market Until Sale	74	58	- 21.6%	74	58	- 21.6%
Median Sales Price*	\$146,200	\$158,900	+ 8.7%	\$146,200	\$158,900	+ 8.7%
Average Sales Price*	\$161,071	\$161,007	- 0.0%	\$161,071	\$161,007	- 0.0%
Percent of List Price Received*	100.9%	100.3%	- 0.6%	100.9%	100.3%	- 0.6%
Inventory of Homes for Sale	51	50	- 2.0%	—	—	—
Months Supply of Inventory	1.4	1.4	0.0%	—	—	—

Condo-Villa	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

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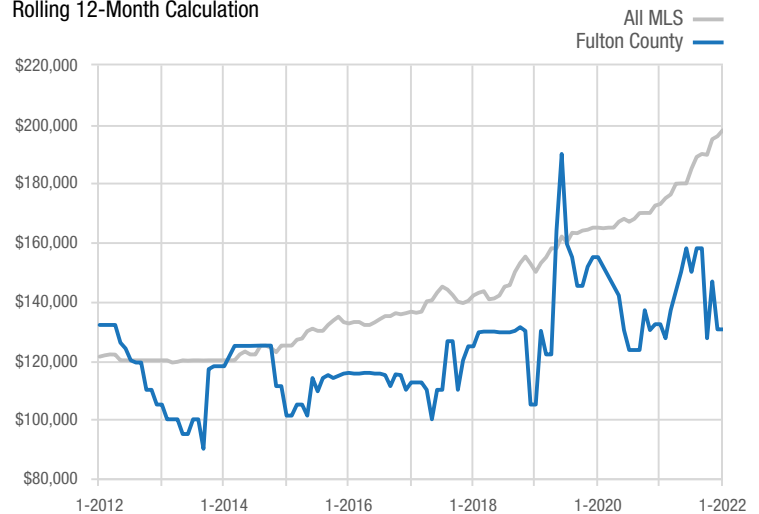
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Henry County

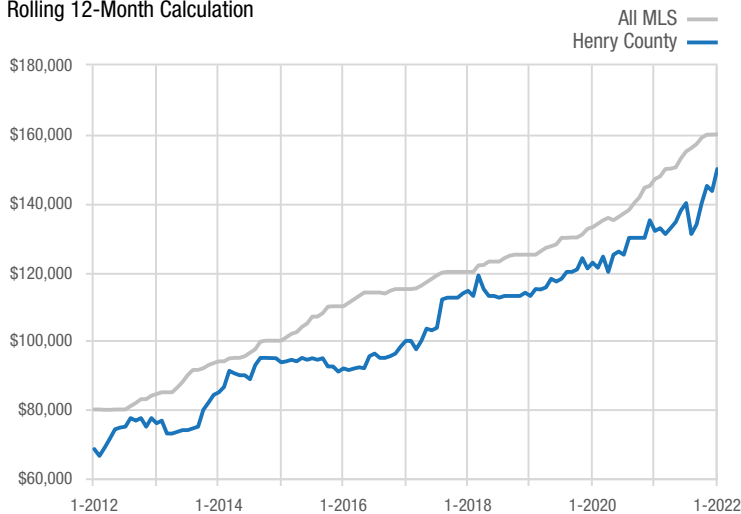
Single Family	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	12	18	+ 50.0%	12	18	+ 50.0%
Pending Sales	16	19	+ 18.8%	16	19	+ 18.8%
Closed Sales	16	21	+ 31.3%	16	21	+ 31.3%
Days on Market Until Sale	69	73	+ 5.8%	69	73	+ 5.8%
Median Sales Price*	\$112,500	\$184,900	+ 64.4%	\$112,500	\$184,900	+ 64.4%
Average Sales Price*	\$113,863	\$191,163	+ 67.9%	\$113,863	\$191,163	+ 67.9%
Percent of List Price Received*	96.7%	98.8%	+ 2.2%	96.7%	98.8%	+ 2.2%
Inventory of Homes for Sale	37	38	+ 2.7%	—	—	—
Months Supply of Inventory	1.9	2.1	+ 10.5%	—	—	—

Condo-Villa	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

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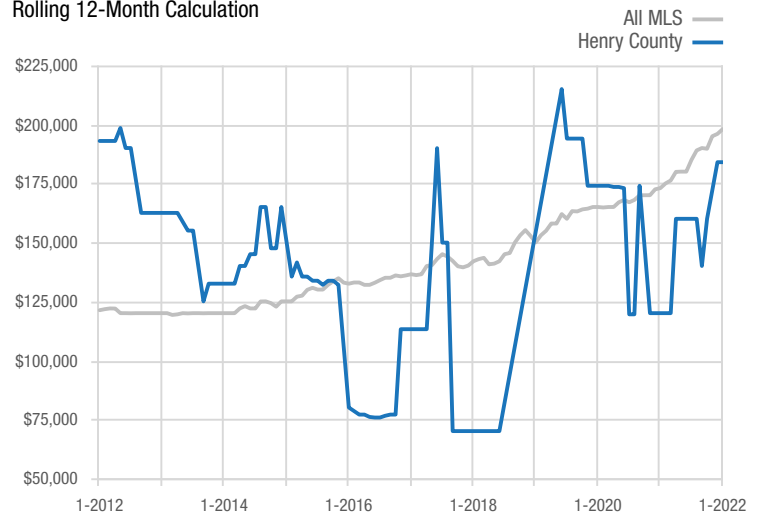
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Paulding County

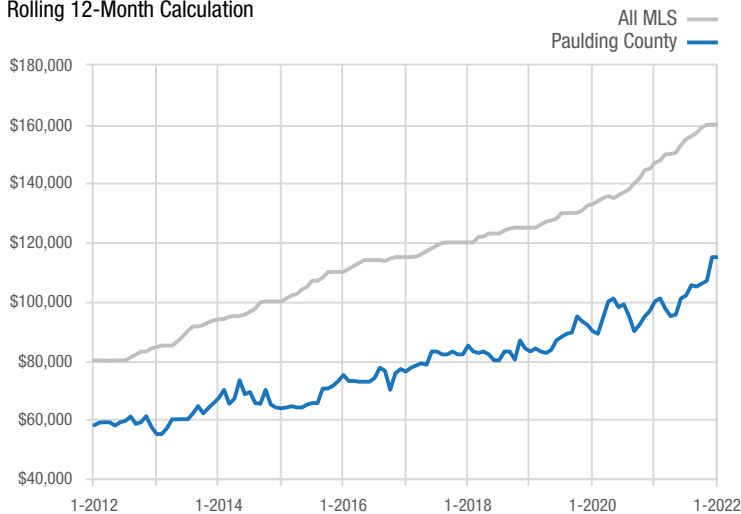
Single Family	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	17	11	- 35.3%	17	11	- 35.3%
Pending Sales	10	10	0.0%	10	10	0.0%
Closed Sales	6	13	+ 116.7%	6	13	+ 116.7%
Days on Market Until Sale	82	108	+ 31.7%	82	108	+ 31.7%
Median Sales Price*	\$115,950	\$110,000	- 5.1%	\$115,950	\$110,000	- 5.1%
Average Sales Price*	\$107,650	\$120,062	+ 11.5%	\$107,650	\$120,062	+ 11.5%
Percent of List Price Received*	99.9%	94.3%	- 5.6%	99.9%	94.3%	- 5.6%
Inventory of Homes for Sale	23	25	+ 8.7%	—	—	—
Months Supply of Inventory	2.2	2.2	0.0%	—	—	—

Condo-Villa	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

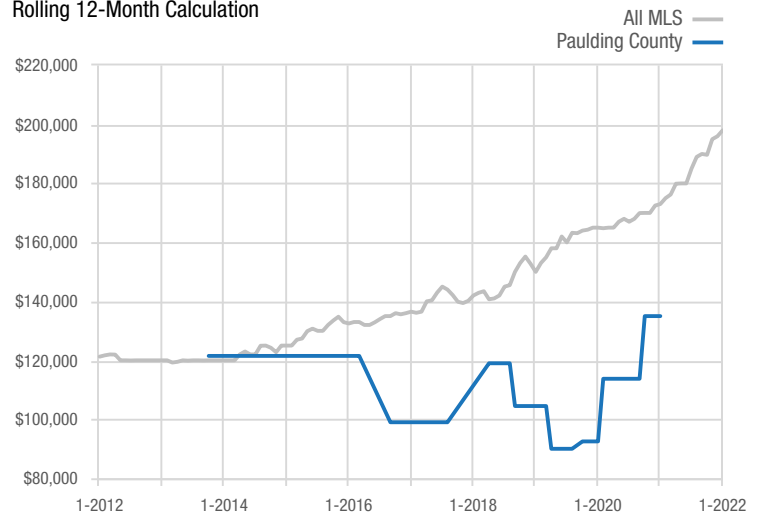
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Local Market Update – January 2022

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Putnam County

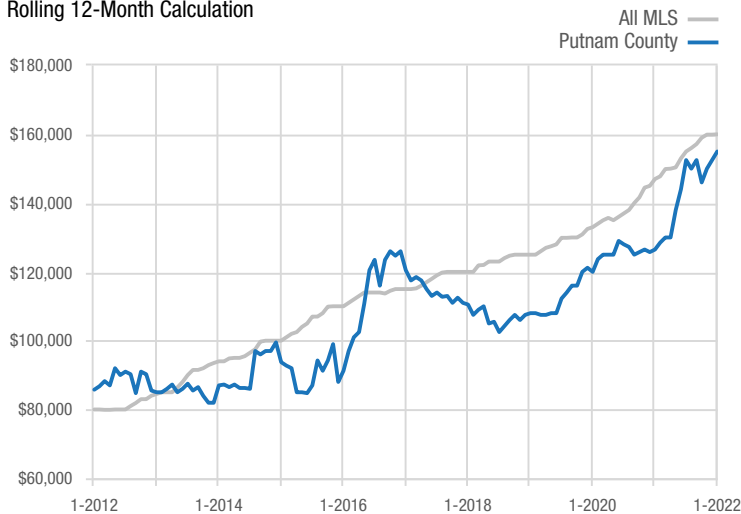
Single Family	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	12	4	- 66.7%	12	4	- 66.7%
Pending Sales	3	6	+ 100.0%	3	6	+ 100.0%
Closed Sales	2	6	+ 200.0%	2	6	+ 200.0%
Days on Market Until Sale	109	67	- 38.5%	109	67	- 38.5%
Median Sales Price*	\$129,500	\$169,500	+ 30.9%	\$129,500	\$169,500	+ 30.9%
Average Sales Price*	\$129,500	\$185,317	+ 43.1%	\$129,500	\$185,317	+ 43.1%
Percent of List Price Received*	98.3%	97.1%	- 1.2%	98.3%	97.1%	- 1.2%
Inventory of Homes for Sale	30	15	- 50.0%	—	—	—
Months Supply of Inventory	3.5	1.4	- 60.0%	—	—	—

Condo-Villa	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
Key Metrics						
New Listings	0	1	—	0	1	—
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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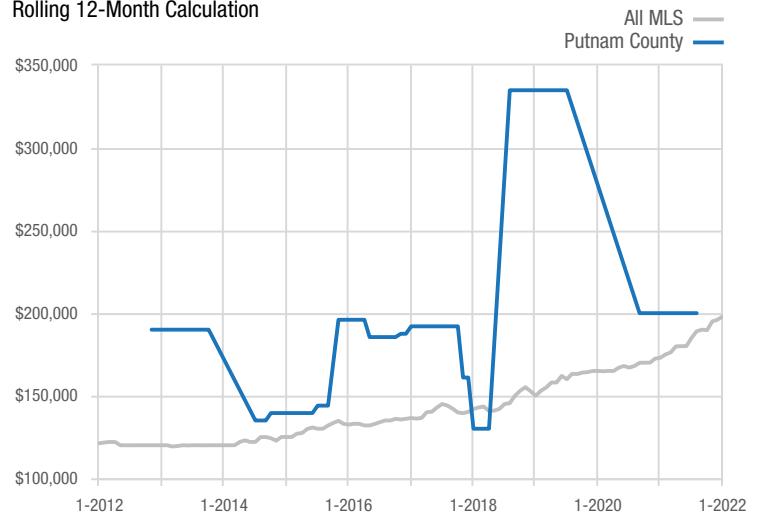
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Williams County

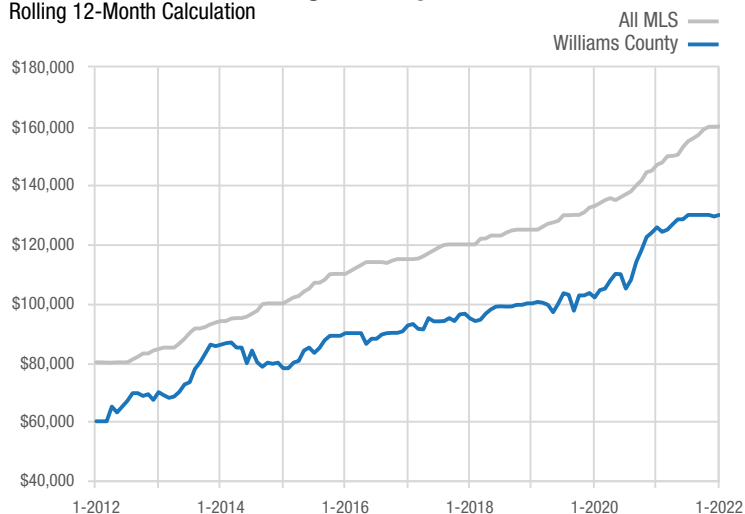
Single Family	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	45	23	- 48.9%	45	23	- 48.9%
Pending Sales	40	39	- 2.5%	40	39	- 2.5%
Closed Sales	34	40	+ 17.6%	34	40	+ 17.6%
Days on Market Until Sale	79	74	- 6.3%	79	74	- 6.3%
Median Sales Price*	\$130,000	\$147,500	+ 13.5%	\$130,000	\$147,500	+ 13.5%
Average Sales Price*	\$136,364	\$171,775	+ 26.0%	\$136,364	\$171,775	+ 26.0%
Percent of List Price Received*	97.0%	97.8%	+ 0.8%	97.0%	97.8%	+ 0.8%
Inventory of Homes for Sale	81	69	- 14.8%	—	—	—
Months Supply of Inventory	2.3	1.7	- 26.1%	—	—	—

Condo-Villa	January			Year to Date		
	2021	2022	% Change	Thru 1-2021	Thru 1-2022	% Change
New Listings	0	2	—	0	2	—
Pending Sales	1	2	+ 100.0%	1	2	+ 100.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	60	—	—	60	—	—
Median Sales Price*	\$72,850	—	—	\$72,850	—	—
Average Sales Price*	\$72,850	—	—	\$72,850	—	—
Percent of List Price Received*	95.2%	—	—	95.2%	—	—
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.8	1.7	+ 112.5%	—	—	—

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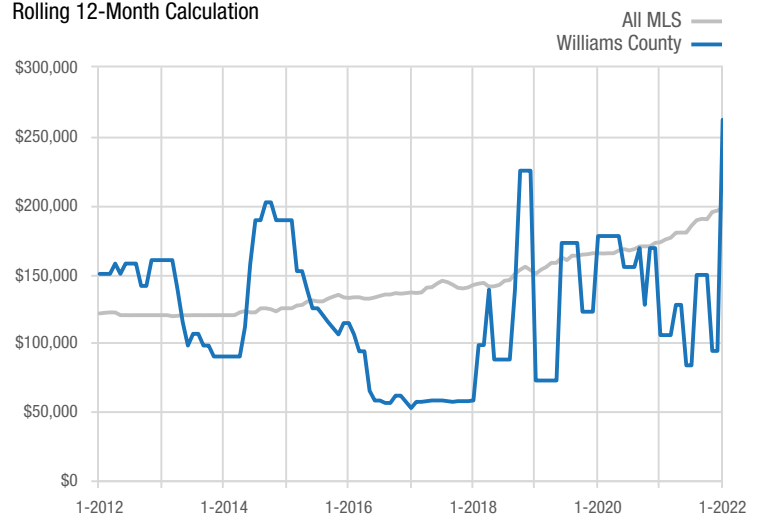
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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