

Local Market Update – June 2021

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Western Counties

Defiance, Fulton, Henry, Paulding, Putnam and Williams

School's out, and as vaccination rates rise and America enters a new normal, the U.S. housing market continues along at a frenzied pace, with low interest rates and limited inventory fueling record high sales prices. May saw the median existing-home sales price exceed \$350,000, a 24% increase and the largest year-over-year increase since 1999, according to the National Association of REALTORS®. Eager buyers are making multiple offers, some for well over asking price, while others are making offers on homes sight unseen.

The increase in sales prices comes with a slight decline in existing home sales nationwide, as homebuyers struggle with declining affordability amid a lack of inventory, forcing some buyers to simply wait it out in hopes of more inventory and less competition. Meanwhile, home builders are trying to meet the increased market demand, with housing starts up 3.6% in May from April, according to the Commerce Department. As we ease into new routines and look forward to a post-pandemic future, one thing remains certain: America desperately needs more homes.

Single Family Key Metrics	June			Year to Date		
	2020	2021	% Change	Thru 6 2020	Thru 6 2021	% Change
New Listings	194	203	+4.6%	878	938	+6.8%
Closed Sales	171	182	+6.4%	759	798	+5.1%
Days on Market	87	64	-26.4%	98	73	-25.5%
SP\$/SqFt	\$82.65	\$101.31	+22.6%	\$77.59	\$92.34	+19.0%
Median Sales Price*	\$125,800	\$145,450	+15.6%	\$119,000	\$135,000	13.4%
Average Sales Price*	\$134,562	\$165,200	+22.8%	\$129,225	\$155,474	20.3%
Percent of List Price Received*	97.9%	100.0%	+2.1%	96.4%	100.0%	+3.7%
Months Supply of Inventory	3	3	---	---	---	---
Total Volume	\$23,010,104	\$30,066,382	+30.7%	\$98,081,712	\$124,068,244	+26.5%

Condo Key Metrics	June			Year to Date		
	2020	2021	% Change	Thru 6 2020	Thru 6 2021	% Change
New Listings	10	5	-50.0%	30	17	-43.3%
Closed Sales	7	7	---	18	16	-11.1%
Days on Market	59	37	-37.3%	83	68	-18.1%
SP\$/SqFt	\$102.61	\$105.02	+2.3%	\$89.79	\$102.30	+13.9%
Median Sales Price*	\$127,500	\$132,000	+3.5%	\$110,250	\$135,000	+22.4%
Average Sales Price*	\$127,500	\$144,789	+13.6%	\$112,339	\$140,638	+25.2%
Percent of List Price Received*	97.3%	100.0%	+2.8%	96.4%	98.6%	2.3%
Months Supply of Inventory	2	1	-50.0%	---	---	---
Total Volume	\$892,500	\$1,013,500	+13.6%	\$2,022,100	\$2,250,200	11.3%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2020	6-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		1,346	1,259	- 6.5%	6,127	6,462	+ 5.5%
Pending Sales		1,082	1,163	+ 7.5%	4,852	5,621	+ 15.8%
Closed Sales		1,098	1,184	+ 7.8%	4,737	5,413	+ 14.3%
Days on Market Until Sale		84	60	- 28.6%	88	67	- 23.9%
Median Sales Price		\$149,900	\$165,000	+ 10.1%	\$139,000	\$155,000	+ 11.5%
Average Sales Price		\$176,020	\$202,882	+ 15.3%	\$162,981	\$187,773	+ 15.2%
Percent of List Price Received		98.4%	101.4%	+ 3.0%	97.4%	99.8%	+ 2.5%
Housing Affordability Index		225	208	- 7.6%	243	222	- 8.6%
Inventory of Homes for Sale		2,684	2,043	- 23.9%	—	—	—
Months Supply of Inventory		3.1	2.1	- 32.3%	—	—	—

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Defiance

MLS Area 61: 43512

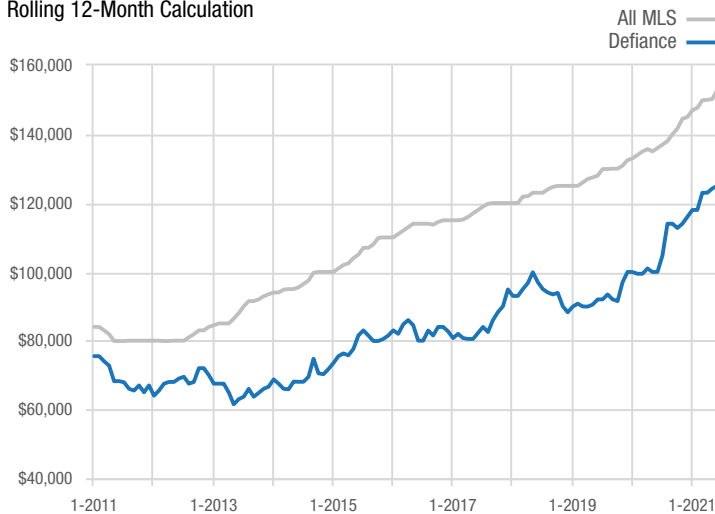
Single Family	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	29	32	+ 10.3%	119	138	+ 16.0%
Pending Sales	25	24	- 4.0%	110	108	- 1.8%
Closed Sales	31	29	- 6.5%	109	104	- 4.6%
Days on Market Until Sale	86	65	- 24.4%	88	68	- 22.7%
Median Sales Price*	\$132,000	\$154,000	+ 16.7%	\$104,500	\$125,000	+ 19.6%
Average Sales Price*	\$135,413	\$199,529	+ 47.3%	\$114,751	\$151,223	+ 31.8%
Percent of List Price Received*	97.7%	101.4%	+ 3.8%	96.7%	99.9%	+ 3.3%
Inventory of Homes for Sale	45	52	+ 15.6%	—	—	—
Months Supply of Inventory	2.4	3.0	+ 25.0%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	5	2	- 60.0%	12	5	- 58.3%
Pending Sales	5	1	- 80.0%	9	4	- 55.6%
Closed Sales	2	2	0.0%	4	4	0.0%
Days on Market Until Sale	63	29	- 54.0%	57	38	- 33.3%
Median Sales Price*	\$103,500	\$140,800	+ 36.0%	\$106,000	\$146,500	+ 38.2%
Average Sales Price*	\$103,500	\$140,800	+ 36.0%	\$110,475	\$143,650	+ 30.0%
Percent of List Price Received*	96.3%	100.5%	+ 4.4%	95.5%	99.1%	+ 3.8%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	1.7	1.8	+ 5.9%	—	—	—

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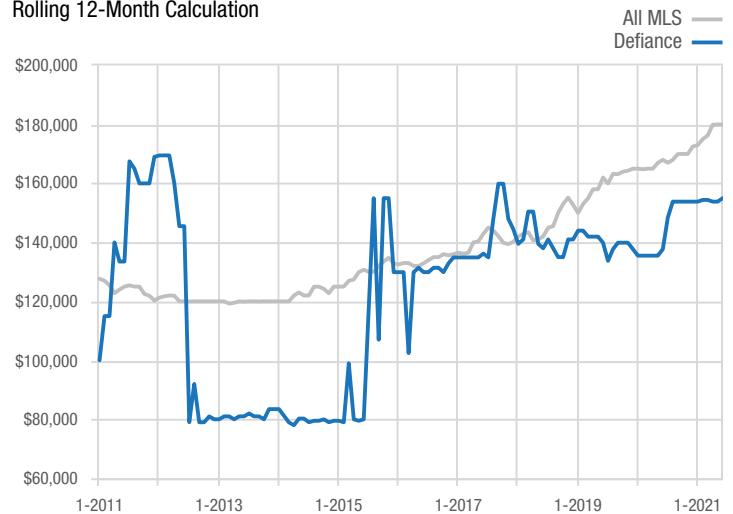
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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Napoleon

MLS Area 76: 43545

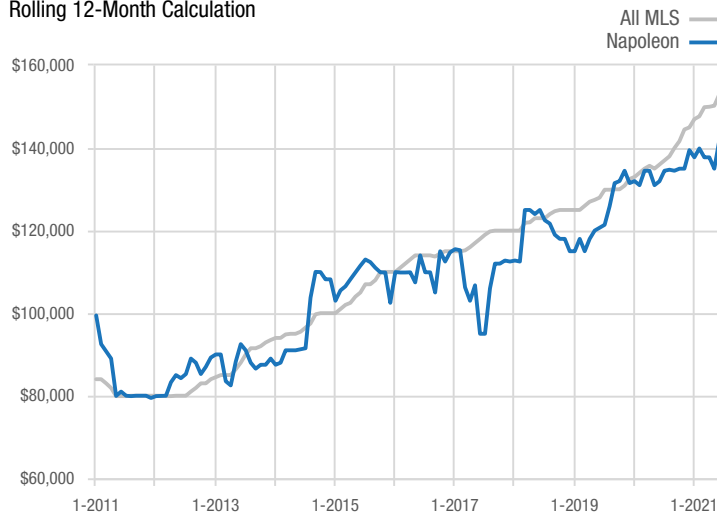
Single Family	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	12	8	- 33.3%	51	52	+ 2.0%
Pending Sales	8	10	+ 25.0%	52	47	- 9.6%
Closed Sales	8	9	+ 12.5%	51	45	- 11.8%
Days on Market Until Sale	110	58	- 47.3%	97	85	- 12.4%
Median Sales Price*	\$130,900	\$180,100	+ 37.6%	\$139,500	\$148,750	+ 6.6%
Average Sales Price*	\$130,413	\$187,222	+ 43.6%	\$149,233	\$169,557	+ 13.6%
Percent of List Price Received*	97.5%	97.6%	+ 0.1%	96.8%	99.4%	+ 2.7%
Inventory of Homes for Sale	26	19	- 26.9%	—	—	—
Months Supply of Inventory	2.9	2.1	- 27.6%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	1	0	- 100.0%	3	0	- 100.0%
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	1	1	0.0%
Days on Market Until Sale	—	—	—	72	281	+ 290.3%
Median Sales Price*	—	—	—	\$65,000	\$160,000	+ 146.2%
Average Sales Price*	—	—	—	\$65,000	\$160,000	+ 146.2%
Percent of List Price Received*	—	—	—	86.8%	97.0%	+ 11.8%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

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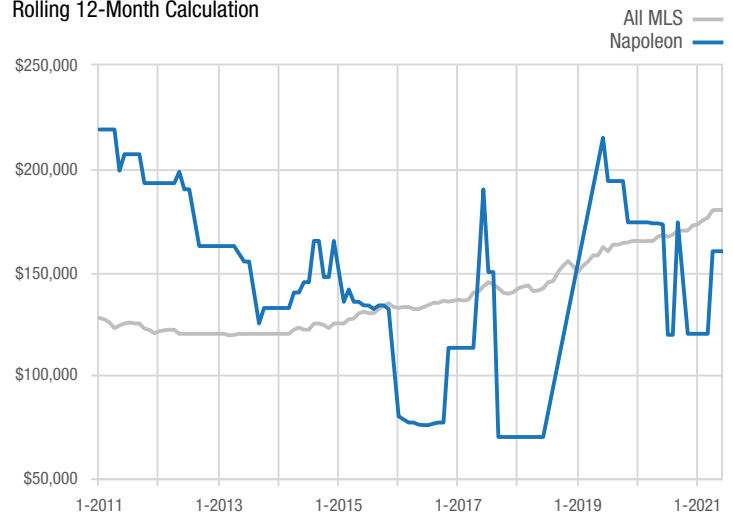
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bryan

MLS Area 87: 43506

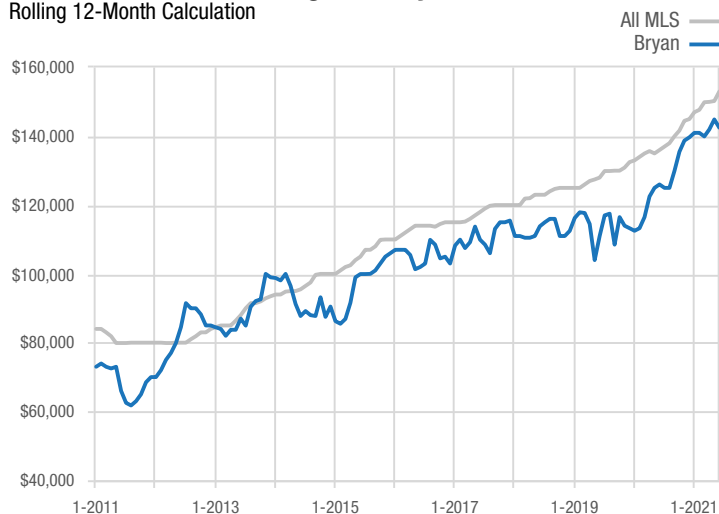
Single Family	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	20	19	- 5.0%	84	109	+ 29.8%
Pending Sales	19	14	- 26.3%	88	108	+ 22.7%
Closed Sales	17	16	- 5.9%	88	110	+ 25.0%
Days on Market Until Sale	71	62	- 12.7%	96	69	- 28.1%
Median Sales Price*	\$136,000	\$114,500	- 15.8%	\$126,450	\$135,500	+ 7.2%
Average Sales Price*	\$157,229	\$144,413	- 8.2%	\$135,779	\$148,302	+ 9.2%
Percent of List Price Received*	97.8%	98.4%	+ 0.6%	95.8%	99.0%	+ 3.3%
Inventory of Homes for Sale	33	30	- 9.1%	—	—	—
Months Supply of Inventory	2.1	1.7	- 19.0%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	1	1	0.0%	3	1	- 66.7%
Pending Sales	1	0	- 100.0%	2	2	0.0%
Closed Sales	2	0	- 100.0%	2	3	+ 50.0%
Days on Market Until Sale	55	—	—	55	120	+ 118.2%
Median Sales Price*	\$168,750	—	—	\$168,750	\$83,500	- 50.5%
Average Sales Price*	\$168,750	—	—	\$168,750	\$143,567	- 14.9%
Percent of List Price Received*	92.4%	—	—	92.4%	94.7%	+ 2.5%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	0.8	0.0%	—	—	—

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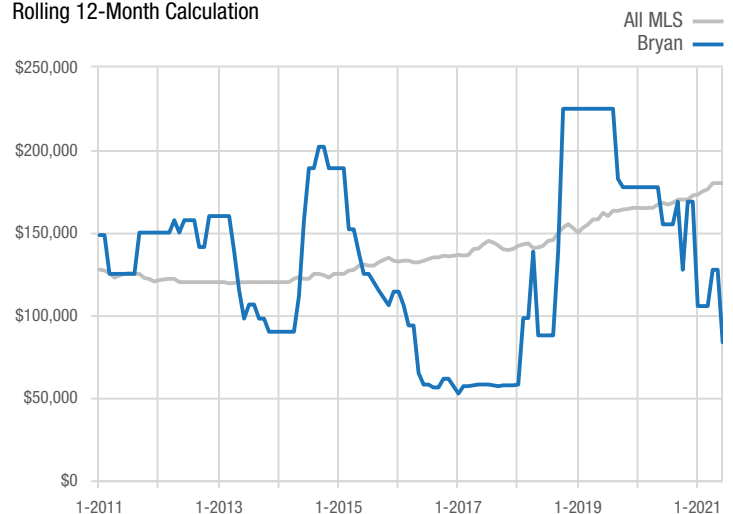
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wauseon

MLS Area 96: 43567

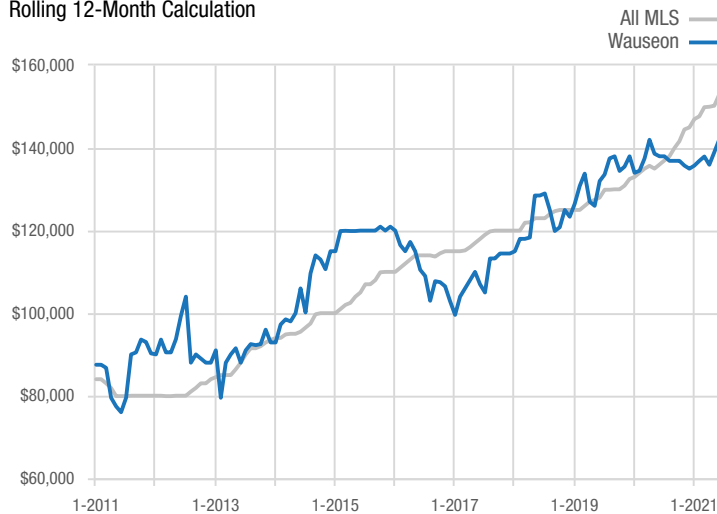
Single Family	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	16	16	0.0%	66	62	- 6.1%
Pending Sales	12	15	+ 25.0%	50	50	0.0%
Closed Sales	9	16	+ 77.8%	44	48	+ 9.1%
Days on Market Until Sale	80	58	- 27.5%	79	69	- 12.7%
Median Sales Price*	\$160,000	\$193,500	+ 20.9%	\$136,700	\$159,950	+ 17.0%
Average Sales Price*	\$150,633	\$214,324	+ 42.3%	\$135,540	\$179,004	+ 32.1%
Percent of List Price Received*	98.5%	102.3%	+ 3.9%	100.0%	100.3%	+ 0.3%
Inventory of Homes for Sale	29	25	- 13.8%	—	—	—
Months Supply of Inventory	3.7	2.4	- 35.1%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	0	1	—	2	2	0.0%
Pending Sales	0	1	—	3	3	0.0%
Closed Sales	0	1	—	3	3	0.0%
Days on Market Until Sale	—	14	—	127	25	- 80.3%
Median Sales Price*	—	\$69,900	—	\$62,500	\$69,900	+ 11.8%
Average Sales Price*	—	\$69,900	—	\$69,800	\$98,300	+ 40.8%
Percent of List Price Received*	—	100.0%	—	93.3%	99.9%	+ 7.1%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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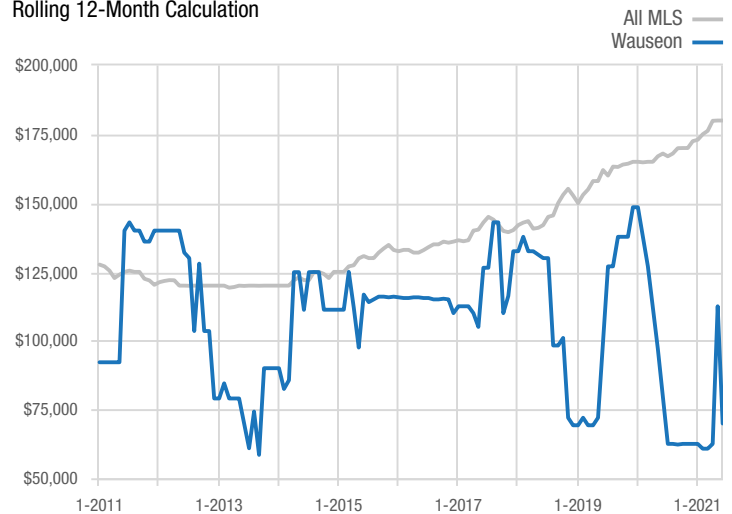
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Archbold

MLS Area 98: 43502

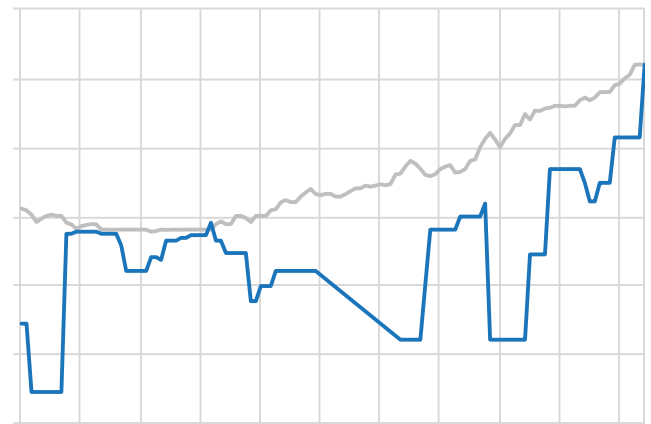
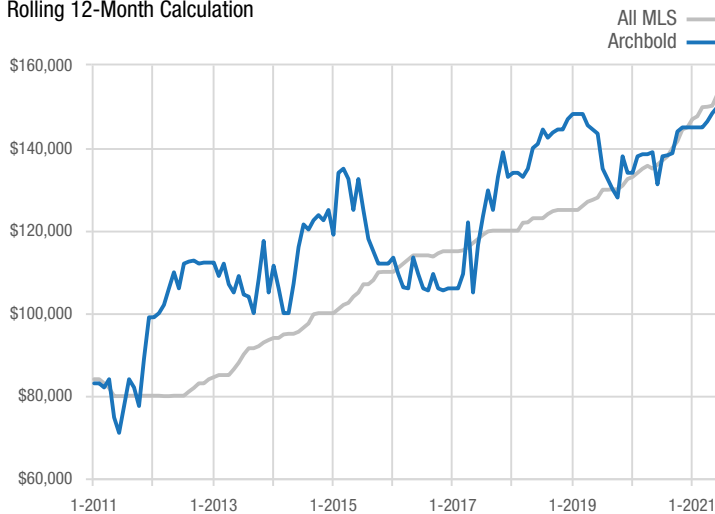
Single Family	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	3	7	+ 133.3%	31	27	- 12.9%
Pending Sales	11	5	- 54.5%	30	26	- 13.3%
Closed Sales	10	5	- 50.0%	27	25	- 7.4%
Days on Market Until Sale	118	39	- 66.9%	107	60	- 43.9%
Median Sales Price*	\$125,600	\$130,000	+ 3.5%	\$129,900	\$147,000	+ 13.2%
Average Sales Price*	\$159,750	\$137,800	- 13.7%	\$162,165	\$213,660	+ 31.8%
Percent of List Price Received*	99.3%	98.2%	- 1.1%	98.6%	99.1%	+ 0.5%
Inventory of Homes for Sale	16	10	- 37.5%	—	—	—
Months Supply of Inventory	3.5	1.8	- 48.6%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	1	0	- 100.0%	2	3	+ 50.0%
Pending Sales	2	0	- 100.0%	2	0	- 100.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	24	—	—	24	—	—
Median Sales Price*	\$130,250	—	—	\$130,250	—	—
Average Sales Price*	\$130,250	—	—	\$130,250	—	—
Percent of List Price Received*	99.0%	—	—	99.0%	—	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	1.5	—	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



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Defiance County

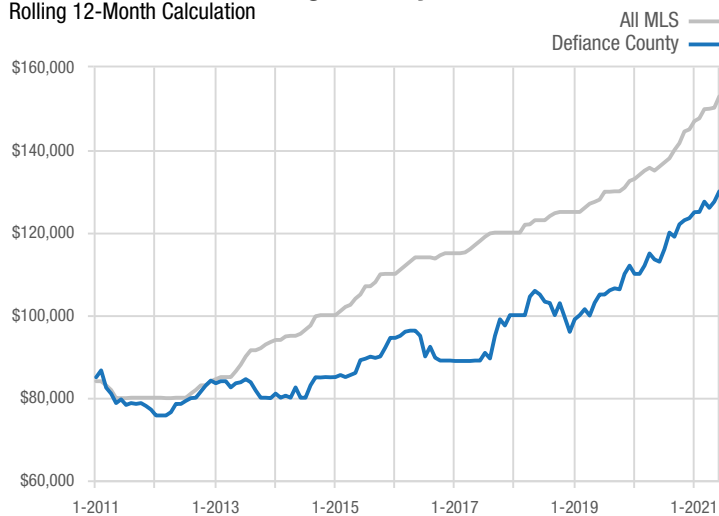
Single Family	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	51	63	+ 23.5%	209	236	+ 12.9%
Pending Sales	41	49	+ 19.5%	189	189	0.0%
Closed Sales	47	50	+ 6.4%	188	185	- 1.6%
Days on Market Until Sale	95	56	- 41.1%	94	72	- 23.4%
Median Sales Price*	\$100,000	\$140,000	+ 40.0%	\$114,000	\$131,500	+ 15.4%
Average Sales Price*	\$128,980	\$175,846	+ 36.3%	\$123,193	\$160,868	+ 30.6%
Percent of List Price Received*	97.2%	100.2%	+ 3.1%	96.7%	99.5%	+ 2.9%
Inventory of Homes for Sale	90	92	+ 2.2%	—	—	—
Months Supply of Inventory	2.7	2.7	0.0%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	7	3	- 57.1%	18	9	- 50.0%
Pending Sales	5	2	- 60.0%	14	7	- 50.0%
Closed Sales	3	4	+ 33.3%	9	7	- 22.2%
Days on Market Until Sale	85	39	- 54.1%	89	41	- 53.9%
Median Sales Price*	\$87,500	\$147,000	+ 68.0%	\$94,500	\$138,000	+ 46.0%
Average Sales Price*	\$98,167	\$153,400	+ 56.3%	\$112,744	\$147,800	+ 31.1%
Percent of List Price Received*	96.6%	98.9%	+ 2.4%	97.0%	98.5%	+ 1.5%
Inventory of Homes for Sale	6	3	- 50.0%	—	—	—
Months Supply of Inventory	2.5	1.7	- 32.0%	—	—	—

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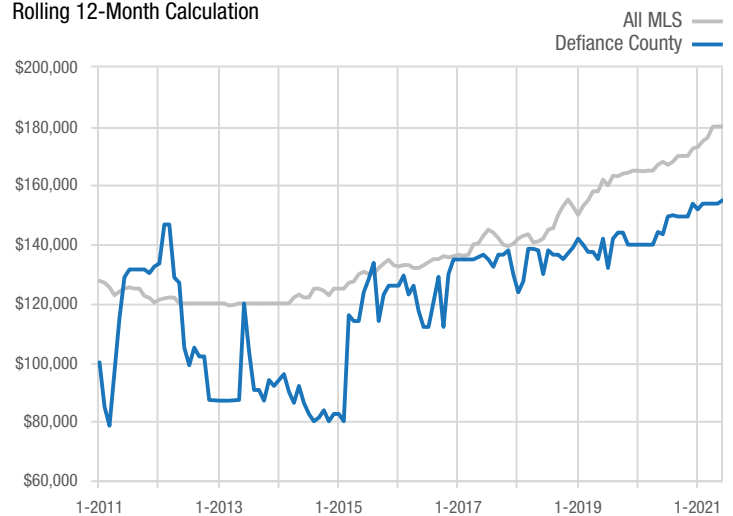
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Fulton County

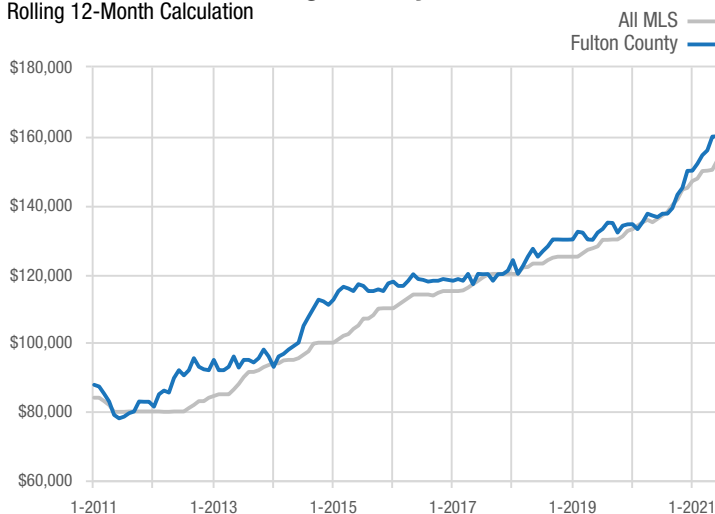
Single Family	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	51	47	- 7.8%	225	209	- 7.1%
Pending Sales	51	44	- 13.7%	177	179	+ 1.1%
Closed Sales	48	44	- 8.3%	166	175	+ 5.4%
Days on Market Until Sale	80	61	- 23.8%	86	69	- 19.8%
Median Sales Price*	\$143,000	\$160,500	+ 12.2%	\$136,500	\$160,000	+ 17.2%
Average Sales Price*	\$153,353	\$193,838	+ 26.4%	\$143,726	\$188,306	+ 31.0%
Percent of List Price Received*	98.4%	101.5%	+ 3.2%	98.9%	100.3%	+ 1.4%
Inventory of Homes for Sale	102	82	- 19.6%	—	—	—
Months Supply of Inventory	3.5	2.2	- 37.1%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	1	1	0.0%	5	7	+ 40.0%
Pending Sales	2	2	0.0%	5	5	0.0%
Closed Sales	2	3	+ 50.0%	5	5	0.0%
Days on Market Until Sale	24	35	+ 45.8%	86	33	- 61.6%
Median Sales Price*	\$130,250	\$95,000	- 27.1%	\$97,000	\$95,000	- 2.1%
Average Sales Price*	\$130,250	\$133,300	+ 2.3%	\$93,980	\$124,980	+ 33.0%
Percent of List Price Received*	99.0%	99.9%	+ 0.9%	95.6%	99.9%	+ 4.5%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.8	1.5	+ 87.5%	—	—	—

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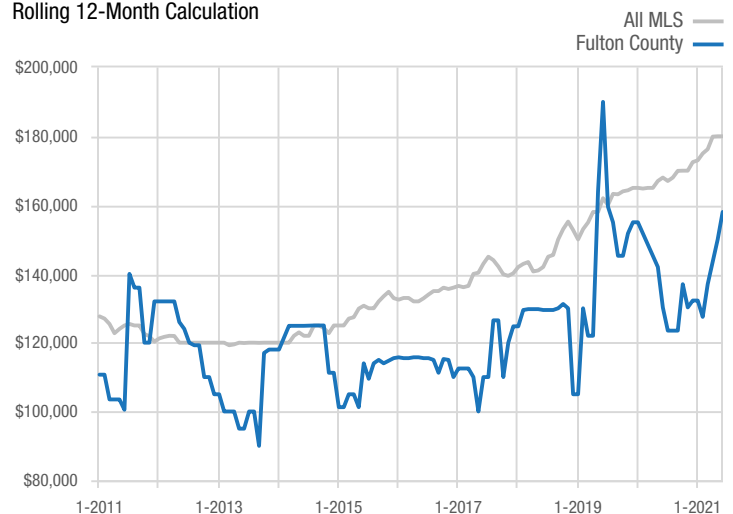
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Henry County

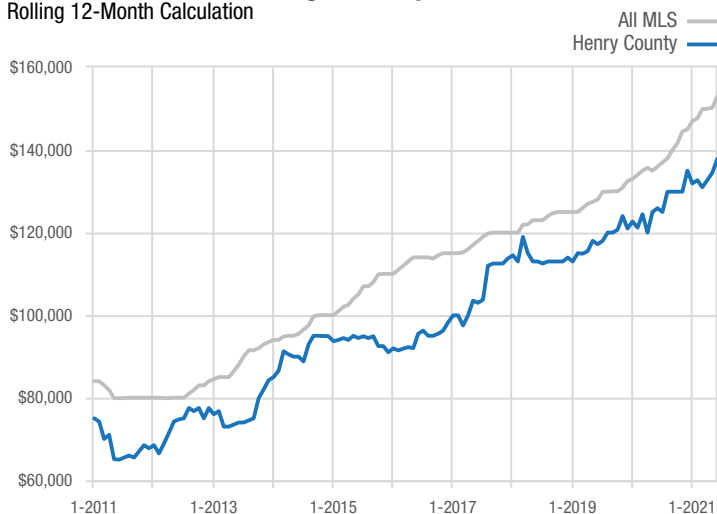
Single Family	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	23	17	- 26.1%	103	103	0.0%
Pending Sales	14	18	+ 28.6%	98	98	0.0%
Closed Sales	13	20	+ 53.8%	98	98	0.0%
Days on Market Until Sale	124	61	- 50.8%	102	79	- 22.5%
Median Sales Price*	\$127,000	\$176,500	+ 39.0%	\$129,450	\$138,000	+ 6.6%
Average Sales Price*	\$125,331	\$157,522	+ 25.7%	\$141,261	\$153,624	+ 8.8%
Percent of List Price Received*	95.9%	100.0%	+ 4.3%	95.9%	98.1%	+ 2.3%
Inventory of Homes for Sale	48	38	- 20.8%	—	—	—
Months Supply of Inventory	2.8	2.0	- 28.6%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	1	0	- 100.0%	3	0	- 100.0%
Pending Sales	0	0	—	1	1	0.0%
Closed Sales	0	0	—	1	1	0.0%
Days on Market Until Sale	—	—	—	72	281	+ 290.3%
Median Sales Price*	—	—	—	\$65,000	\$160,000	+ 146.2%
Average Sales Price*	—	—	—	\$65,000	\$160,000	+ 146.2%
Percent of List Price Received*	—	—	—	86.8%	97.0%	+ 11.8%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

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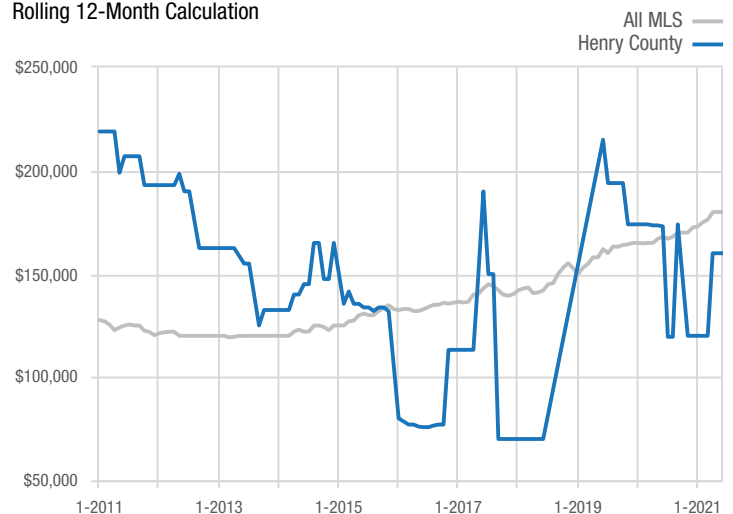
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Paulding County

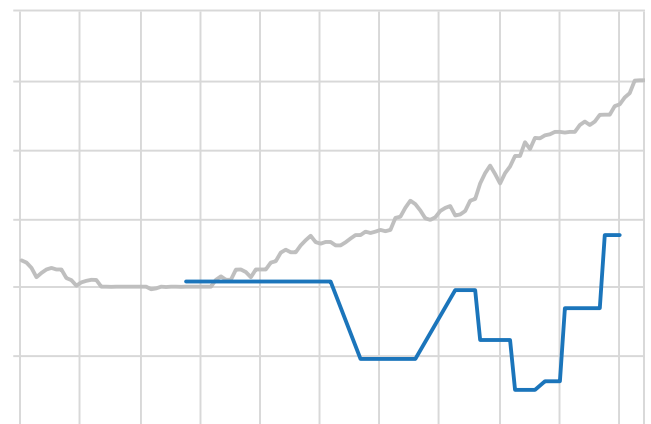
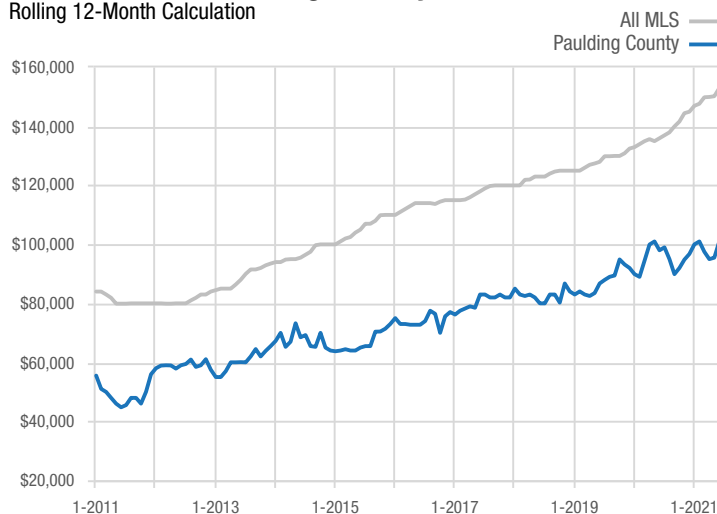
Single Family Key Metrics	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	14	7	- 50.0%	70	71	+ 1.4%
Pending Sales	12	12	0.0%	62	65	+ 4.8%
Closed Sales	12	14	+ 16.7%	66	62	- 6.1%
Days on Market Until Sale	65	65	0.0%	97	70	- 27.8%
Median Sales Price*	\$80,000	\$135,750	+ 69.7%	\$89,450	\$99,450	+ 11.2%
Average Sales Price*	\$85,708	\$126,629	+ 47.7%	\$99,544	\$111,735	+ 12.2%
Percent of List Price Received*	93.7%	99.6%	+ 6.3%	94.5%	98.6%	+ 4.3%
Inventory of Homes for Sale	36	19	- 47.2%	—	—	—
Months Supply of Inventory	3.2	1.8	- 43.8%	—	—	—

Condo-Villa Key Metrics	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	82	—	—
Median Sales Price*	—	—	—	\$135,000	—	—
Average Sales Price*	—	—	—	\$135,000	—	—
Percent of List Price Received*	—	—	—	97.9%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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Median Sales Price - Single Family

Rolling 12-Month Calculation



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Putnam County

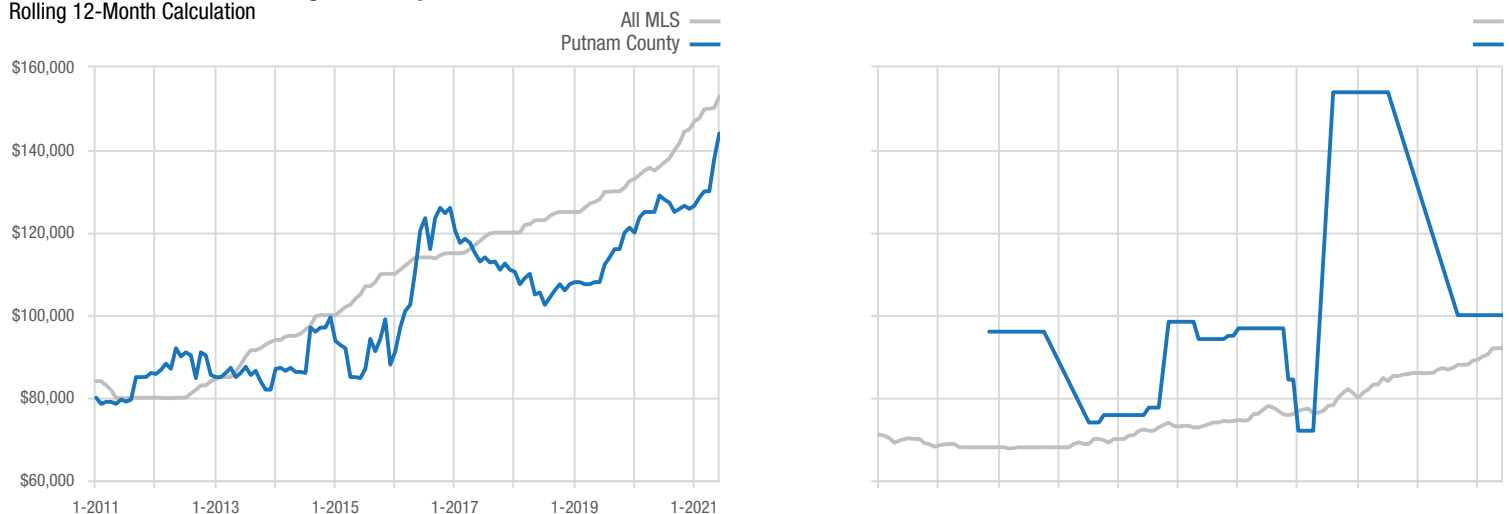
Single Family	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
Key Metrics						
New Listings	12	19	+ 58.3%	62	68	+ 9.7%
Pending Sales	14	13	- 7.1%	53	51	- 3.8%
Closed Sales	13	10	- 23.1%	51	48	- 5.9%
Days on Market Until Sale	97	79	- 18.6%	131	88	- 32.8%
Median Sales Price*	\$135,000	\$155,000	+ 14.8%	\$125,750	\$150,000	+ 19.3%
Average Sales Price*	\$150,638	\$175,578	+ 16.6%	\$145,252	\$172,723	+ 18.9%
Percent of List Price Received*	96.3%	102.4%	+ 6.3%	94.9%	99.1%	+ 4.4%
Inventory of Homes for Sale	34	29	- 14.7%	—	—	—
Months Supply of Inventory	4.0	3.4	- 15.0%	—	—	—

Condo-Villa	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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Median Sales Price - Single Family

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Williams County

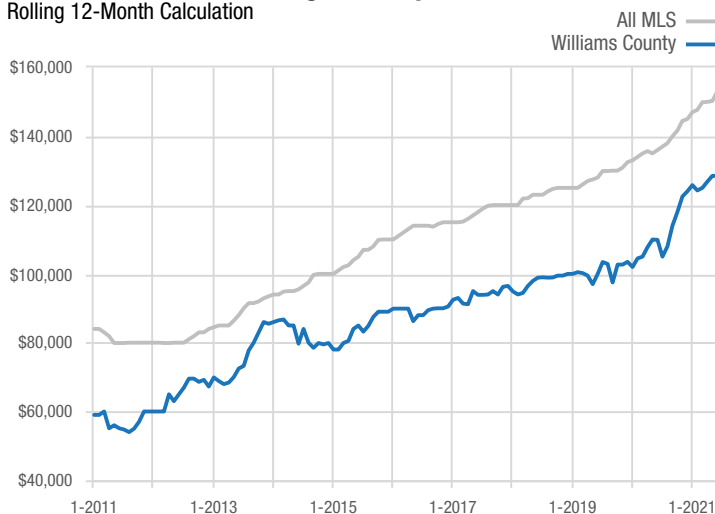
Single Family	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	43	40	- 7.0%	209	241	+ 15.3%
Pending Sales	44	39	- 11.4%	198	229	+ 15.7%
Closed Sales	38	43	+ 13.2%	190	229	+ 20.5%
Days on Market Until Sale	79	72	- 8.9%	101	71	- 29.7%
Median Sales Price*	\$108,700	\$120,000	+ 10.4%	\$105,000	\$125,000	+ 19.0%
Average Sales Price*	\$125,641	\$136,667	+ 8.8%	\$121,733	\$135,531	+ 11.3%
Percent of List Price Received*	98.6%	99.1%	+ 0.5%	96.3%	98.5%	+ 2.3%
Inventory of Homes for Sale	95	69	- 27.4%	—	—	—
Months Supply of Inventory	2.8	1.8	- 35.7%	—	—	—

Condo-Villa	June			Year to Date		
Key Metrics	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
New Listings	1	1	0.0%	3	1	- 66.7%
Pending Sales	1	0	- 100.0%	2	2	0.0%
Closed Sales	2	0	- 100.0%	2	3	+ 50.0%
Days on Market Until Sale	55	—	—	55	120	+ 118.2%
Median Sales Price*	\$168,750	—	—	\$168,750	\$83,500	- 50.5%
Average Sales Price*	\$168,750	—	—	\$168,750	\$143,567	- 14.9%
Percent of List Price Received*	92.4%	—	—	92.4%	94.7%	+ 2.5%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	0.8	0.0%	—	—	—

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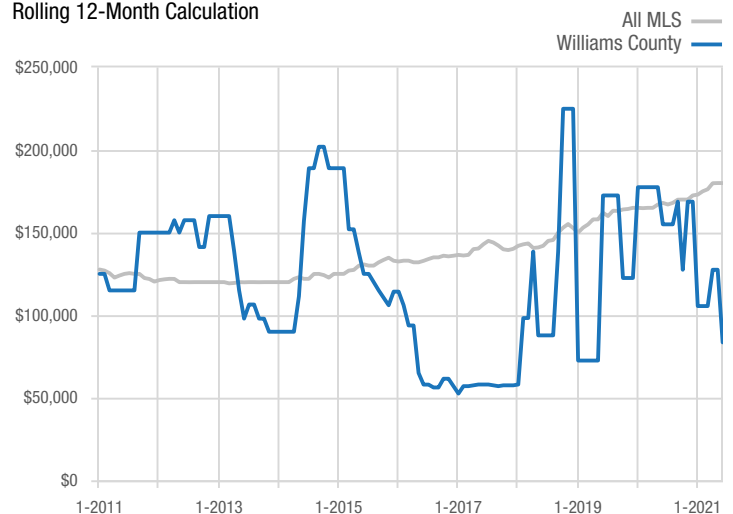
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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