

Local Market Update – November 2021

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Western Counties

Defiance, Fulton, Henry, Paulding, Putnam and Williams

The economy is improving, unemployment is falling, and the U.S. real estate market remains strong as we head into the holiday season, a period when activity typically slows as people take time to travel, celebrate, and spend time with loved ones. Although the market is not as frenetic as was seen earlier this year, buyer demand is high, bolstered by attractive mortgage rates and a low supply of inventory.

The most recent data from the National Association of REALTORS® reports the median single-family existing home sales price rose 16% in the third quarter of this year to \$363,700, with all four regions of the country experiencing double-digit price growth. In new construction, builder confidence increased in November, surpassing analyst expectations and rising to 83 on the National Association of Home Builders (NAHB)/Wells Fargo Housing Market Index (HMI), the highest level since spring, despite persistent labor and supply chain challenges and a shortage of available lots.

Single Family Key Metrics	November			Year to Date		
	2020	2021	% Change	Thru 11 2020	Thru 11 2021	% Change
New Listings	124	163	+31.5%	1,718	1,935	+12.6%
Closed Sales	153	161	+5.2%	1,573	1,634	+3.9%
Days on Market	75	63	-16.0%	91	68	-25.3%
SP\$/SqFt	\$94.53	\$102.91	+8.9%	\$84.25	\$96.86	+15.0%
Median Sales Price*	\$142,000	\$164,900	+16.1%	\$129,900	\$144,900	+11.5%
Average Sales Price*	\$158,649	\$178,433	+12.5%	\$141,711	\$161,516	+14.0%
Percent of List Price Received*	99%	100%	+1.0%	98%	99%	+1.0%
Months Supply of Inventory	3	3	---	---	---	---
Total Volume	\$24,273,254	\$28,727,773	+18.4%	\$222,911,119	\$263,917,648	+18.4%

Condo Key Metrics	November			Year to Date		
	2020	2021	% Change	Thru 11 2020	Thru 11 2021	% Change
New Listings	7	3	-57.1%	49	43	-12.2%
Closed Sales	3	9	+200.0%	36	41	+13.9%
Days on Market	154	57	-63.0%	87	51	-41.4%
SP\$/SqFt	\$199.10	\$105.39	-47.1%	\$105.53	\$108.38	+2.7%
Median Sales Price*	\$160,371	\$184,000	+14.7%	\$148,450	\$138,000	-7.0%
Average Sales Price*	\$145,790	\$176,100	+20.8%	\$137,650	\$156,212	+13.5%
Percent of List Price Received*	95%	100%	+5.3%	97%	100%	+3.1%
Months Supply of Inventory	5	1	-80.0%	---	---	---
Total Volume	\$437,371	\$1,584,900	+262.4%	\$4,955,396	\$6,404,700	+29.2%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2020	11-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		831	900	+ 8.3%	11,863	12,768	+ 7.6%
Pending Sales		966	1,036	+ 7.2%	10,305	11,075	+ 7.5%
Closed Sales		967	1,028	+ 6.3%	10,214	10,915	+ 6.9%
Days on Market Until Sale		68	64	- 5.9%	79	64	- 19.0%
Median Sales Price		\$155,000	\$165,000	+ 6.5%	\$147,000	\$160,000	+ 8.8%
Average Sales Price		\$182,731	\$196,277	+ 7.4%	\$172,665	\$193,243	+ 11.9%
Percent of List Price Received		99.1%	99.8%	+ 0.7%	98.1%	99.9%	+ 1.8%
Housing Affordability Index		258	244	- 5.4%	272	252	- 7.4%
Inventory of Homes for Sale		2,204	2,123	- 3.7%	—	—	—
Months Supply of Inventory		2.4	2.1	- 12.5%	—	—	—

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Defiance

MLS Area 61: 43512

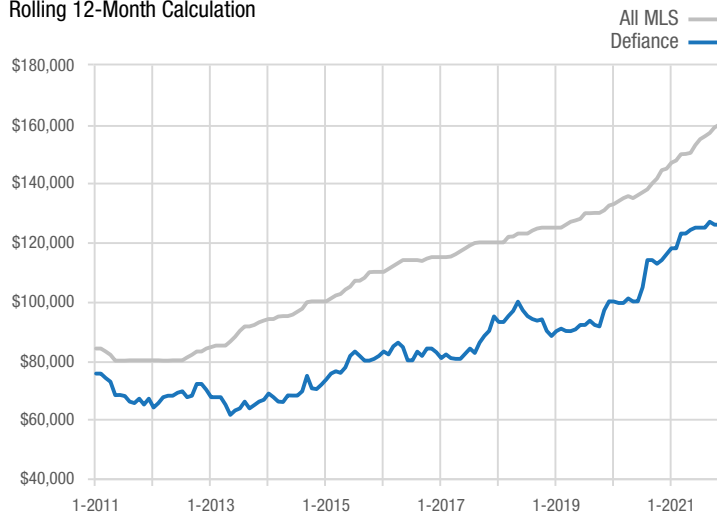
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	23	25	+ 8.7%	216	271	+ 25.5%
Pending Sales	16	17	+ 6.3%	199	215	+ 8.0%
Closed Sales	20	24	+ 20.0%	198	215	+ 8.6%
Days on Market Until Sale	65	55	- 15.4%	82	63	- 23.2%
Median Sales Price*	\$116,125	\$118,000	+ 1.6%	\$116,125	\$127,500	+ 9.8%
Average Sales Price*	\$131,701	\$144,767	+ 9.9%	\$120,949	\$154,464	+ 27.7%
Percent of List Price Received*	98.1%	100.4%	+ 2.3%	97.1%	100.0%	+ 3.0%
Inventory of Homes for Sale	43	57	+ 32.6%	—	—	—
Months Supply of Inventory	2.4	3.0	+ 25.0%	—	—	—

Condo-Villa	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	2	0	- 100.0%	17	12	- 29.4%
Pending Sales	2	2	0.0%	12	13	+ 8.3%
Closed Sales	2	2	0.0%	11	13	+ 18.2%
Days on Market Until Sale	107	64	- 40.2%	94	37	- 60.6%
Median Sales Price*	\$111,186	\$139,950	+ 25.9%	\$153,821	\$120,000	- 22.0%
Average Sales Price*	\$111,186	\$139,950	+ 25.9%	\$138,609	\$141,608	+ 2.2%
Percent of List Price Received*	93.2%	100.0%	+ 7.3%	96.9%	100.1%	+ 3.3%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	1.2	—	—	—	—	—

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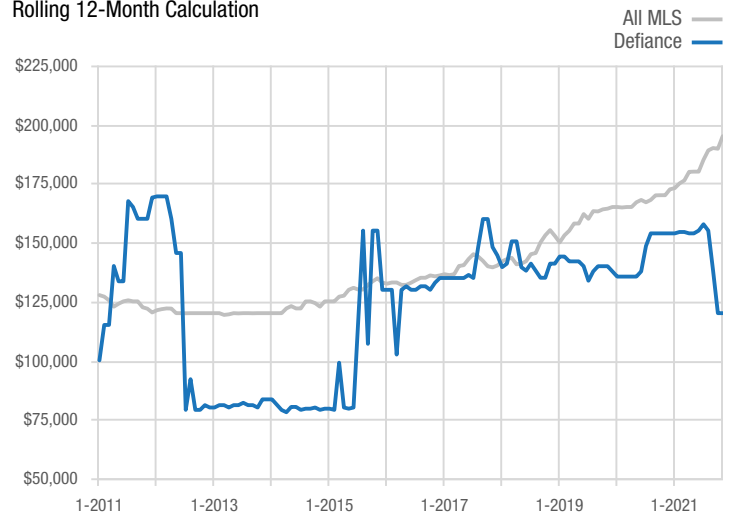
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Napoleon

MLS Area 76: 43545

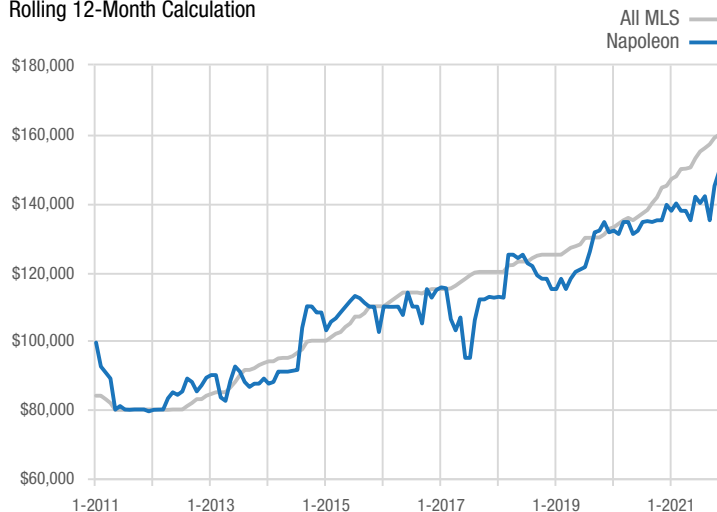
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	7	11	+ 57.1%	107	126	+ 17.8%
Pending Sales	18	14	- 22.2%	109	103	- 5.5%
Closed Sales	16	11	- 31.3%	103	95	- 7.8%
Days on Market Until Sale	76	48	- 36.8%	88	68	- 22.7%
Median Sales Price*	\$129,500	\$206,000	+ 59.1%	\$137,750	\$149,000	+ 8.2%
Average Sales Price*	\$145,694	\$186,895	+ 28.3%	\$151,898	\$165,849	+ 9.2%
Percent of List Price Received*	99.1%	100.2%	+ 1.1%	97.9%	99.6%	+ 1.7%
Inventory of Homes for Sale	18	24	+ 33.3%	—	—	—
Months Supply of Inventory	1.9	2.6	+ 36.8%	—	—	—

Condo-Villa	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	0	1	—	5	2	- 60.0%
Pending Sales	0	1	—	3	3	0.0%
Closed Sales	0	1	—	3	2	- 33.3%
Days on Market Until Sale	—	14	—	79	148	+ 87.3%
Median Sales Price*	—	\$184,000	—	\$120,000	\$172,000	+ 43.3%
Average Sales Price*	—	\$184,000	—	\$128,333	\$172,000	+ 34.0%
Percent of List Price Received*	—	96.9%	—	96.6%	97.0%	+ 0.4%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

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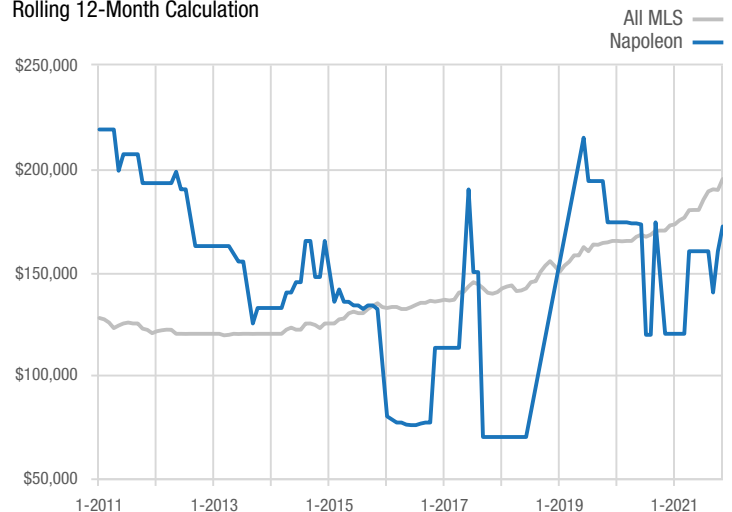
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bryan

MLS Area 87: 43506

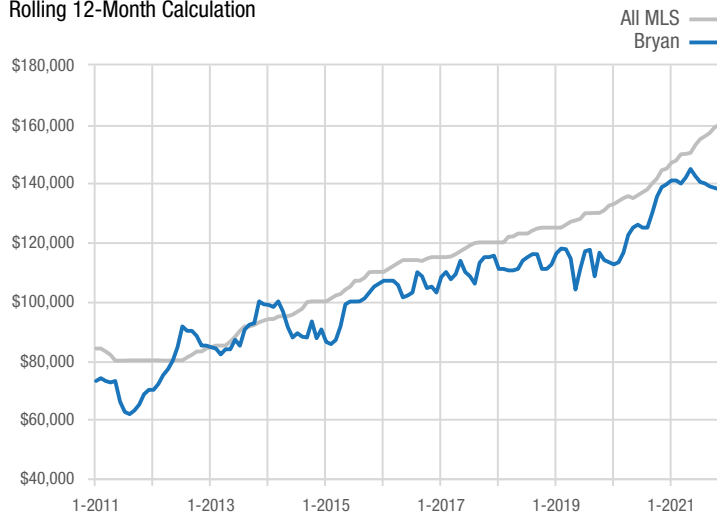
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	15	22	+ 46.7%	188	224	+ 19.1%
Pending Sales	15	23	+ 53.3%	177	206	+ 16.4%
Closed Sales	13	18	+ 38.5%	175	204	+ 16.6%
Days on Market Until Sale	53	89	+ 67.9%	88	67	- 23.9%
Median Sales Price*	\$165,000	\$148,250	- 10.2%	\$139,700	\$136,750	- 2.1%
Average Sales Price*	\$185,584	\$199,961	+ 7.7%	\$152,018	\$152,499	+ 0.3%
Percent of List Price Received*	98.2%	97.0%	- 1.2%	97.5%	98.9%	+ 1.4%
Inventory of Homes for Sale	36	43	+ 19.4%	—	—	—
Months Supply of Inventory	2.2	2.4	+ 9.1%	—	—	—

Condo-Villa	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	2	0	- 100.0%	7	4	- 42.9%
Pending Sales	0	1	—	4	6	+ 50.0%
Closed Sales	1	2	+ 100.0%	4	7	+ 75.0%
Days on Market Until Sale	55	104	+ 89.1%	77	89	+ 15.6%
Median Sales Price*	\$215,000	\$194,500	- 9.5%	\$168,750	\$94,000	- 44.3%
Average Sales Price*	\$215,000	\$194,500	- 9.5%	\$156,625	\$162,371	+ 3.7%
Percent of List Price Received*	100.0%	97.6%	- 2.4%	95.1%	99.4%	+ 4.5%
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	2.3	—	—	—	—	—

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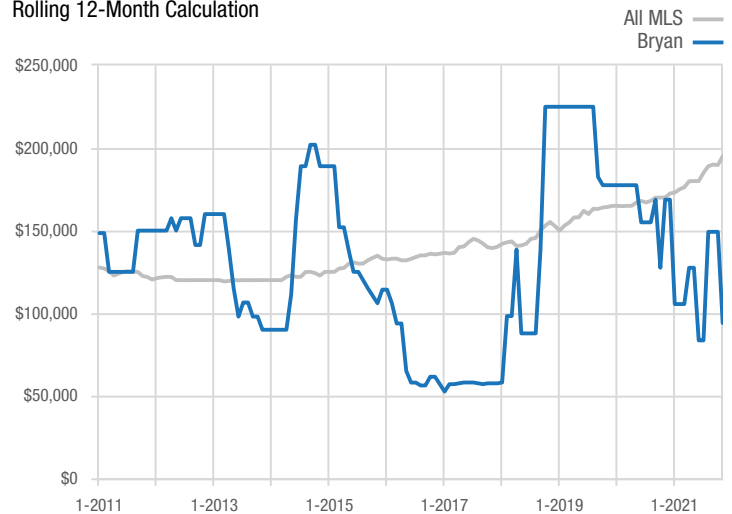
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wauseon

MLS Area 96: 43567

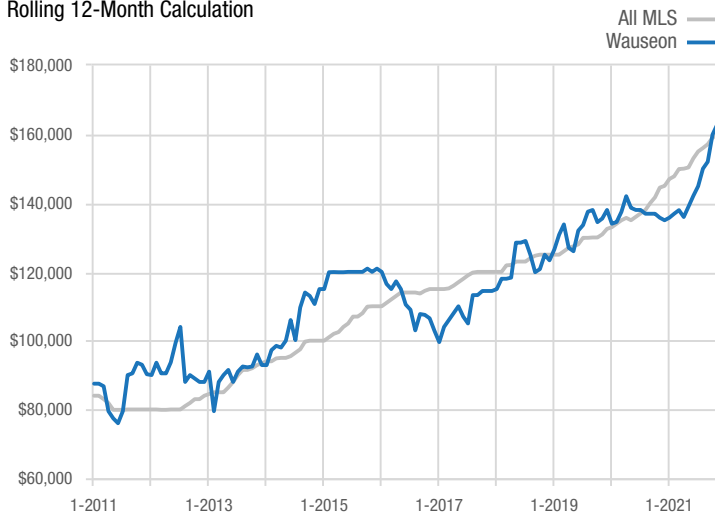
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	8	10	+ 25.0%	127	124	- 2.4%
Pending Sales	18	5	- 72.2%	118	105	- 11.0%
Closed Sales	14	8	- 42.9%	113	105	- 7.1%
Days on Market Until Sale	65	68	+ 4.6%	77	63	- 18.2%
Median Sales Price*	\$133,750	\$171,000	+ 27.9%	\$135,000	\$165,500	+ 22.6%
Average Sales Price*	\$150,800	\$306,800	+ 103.4%	\$141,267	\$193,073	+ 36.7%
Percent of List Price Received*	99.6%	96.1%	- 3.5%	98.0%	99.2%	+ 1.2%
Inventory of Homes for Sale	19	28	+ 47.4%	—	—	—
Months Supply of Inventory	1.9	2.9	+ 52.6%	—	—	—

Condo-Villa	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	0	0	—	2	6	+ 200.0%
Pending Sales	0	1	—	3	7	+ 133.3%
Closed Sales	0	1	—	3	7	+ 133.3%
Days on Market Until Sale	—	83	—	127	35	- 72.4%
Median Sales Price*	—	\$75,000	—	\$62,500	\$79,900	+ 27.8%
Average Sales Price*	—	\$75,000	—	\$69,800	\$110,829	+ 58.8%
Percent of List Price Received*	—	95.1%	—	93.3%	100.0%	+ 7.2%
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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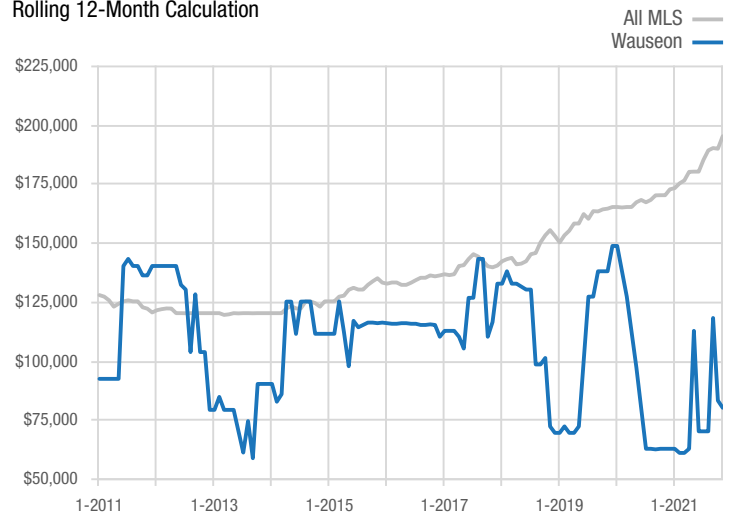
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Archbold

MLS Area 98: 43502

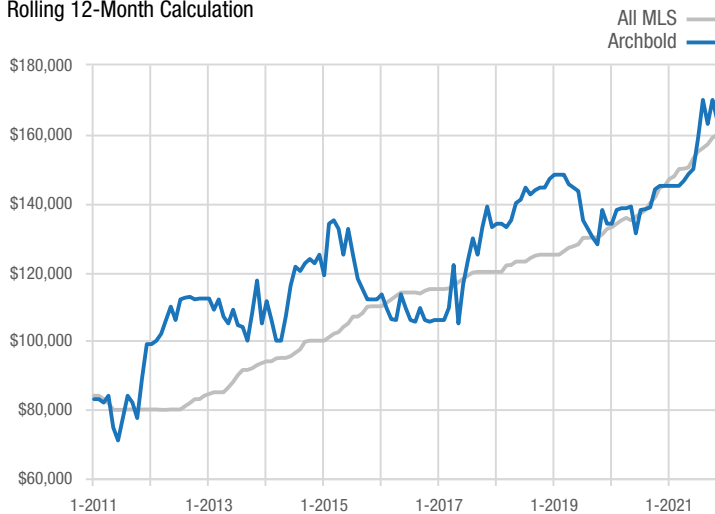
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	1	1	0.0%	64	54	- 15.6%
Pending Sales	10	5	- 50.0%	69	52	- 24.6%
Closed Sales	11	4	- 63.6%	69	51	- 26.1%
Days on Market Until Sale	82	54	- 34.1%	100	62	- 38.0%
Median Sales Price*	\$171,777	\$151,450	- 11.8%	\$145,000	\$165,000	+ 13.8%
Average Sales Price*	\$209,616	\$164,450	- 21.5%	\$180,111	\$202,232	+ 12.3%
Percent of List Price Received*	98.4%	97.4%	- 1.0%	98.1%	98.3%	+ 0.2%
Inventory of Homes for Sale	7	8	+ 14.3%	—	—	—
Months Supply of Inventory	1.2	1.8	+ 50.0%	—	—	—

Condo-Villa	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	3	0	- 100.0%	7	4	- 42.9%
Pending Sales	1	1	0.0%	4	1	- 75.0%
Closed Sales	0	1	—	3	1	- 66.7%
Days on Market Until Sale	—	36	—	31	36	+ 16.1%
Median Sales Price*	—	\$197,000	—	\$137,000	\$197,000	+ 43.8%
Average Sales Price*	—	\$197,000	—	\$158,533	\$197,000	+ 24.3%
Percent of List Price Received*	—	109.5%	—	101.0%	109.5%	+ 8.4%
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	2.3	—	—	—	—	—

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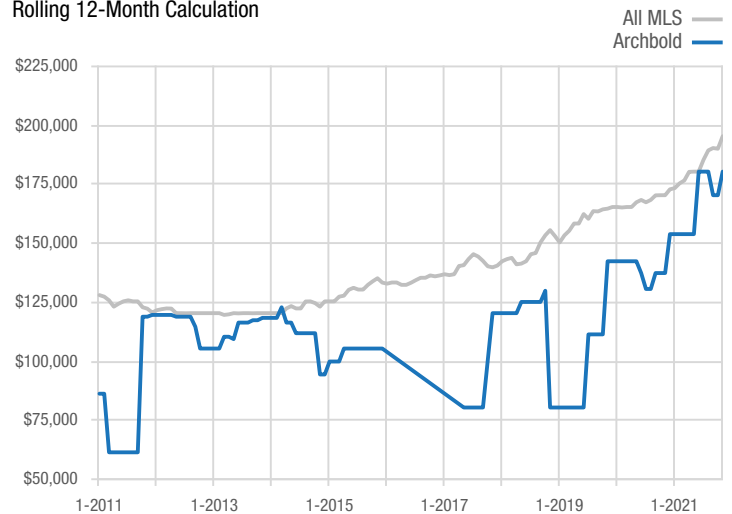
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Defiance County

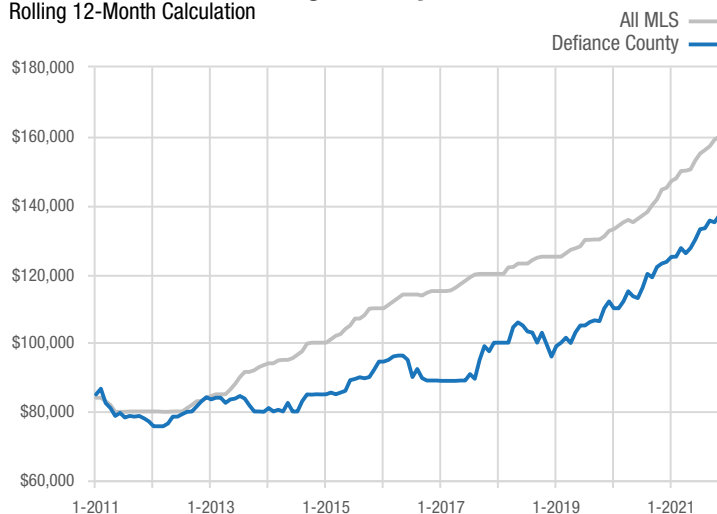
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	39	44	+ 12.8%	406	470	+ 15.8%
Pending Sales	35	34	- 2.9%	367	393	+ 7.1%
Closed Sales	37	39	+ 5.4%	362	395	+ 9.1%
Days on Market Until Sale	72	58	- 19.4%	87	65	- 25.3%
Median Sales Price*	\$123,350	\$152,750	+ 23.8%	\$124,500	\$138,000	+ 10.8%
Average Sales Price*	\$141,154	\$162,846	+ 15.4%	\$132,712	\$162,365	+ 22.3%
Percent of List Price Received*	97.9%	100.0%	+ 2.1%	97.1%	99.4%	+ 2.4%
Inventory of Homes for Sale	86	98	+ 14.0%	—	—	—
Months Supply of Inventory	2.6	2.7	+ 3.8%	—	—	—

Condo-Villa	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	1	1	0.0%	24	22	- 8.3%
Pending Sales	2	3	+ 50.0%	20	21	+ 5.0%
Closed Sales	2	3	+ 50.0%	19	20	+ 5.3%
Days on Market Until Sale	107	58	- 45.8%	95	38	- 60.0%
Median Sales Price*	\$111,186	\$180,000	+ 61.9%	\$153,821	\$135,000	- 12.2%
Average Sales Price*	\$111,186	\$153,300	+ 37.9%	\$134,573	\$153,315	+ 13.9%
Percent of List Price Received*	93.2%	102.0%	+ 9.4%	97.8%	100.3%	+ 2.6%
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	1.2	—	—	—	—	—

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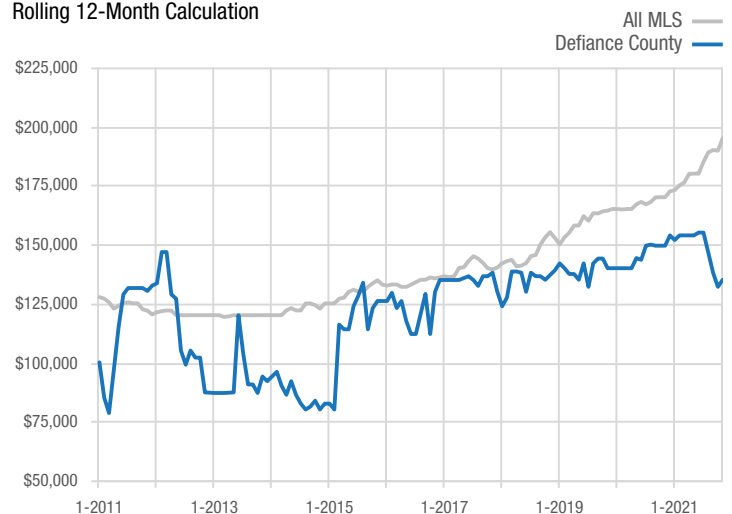
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Fulton County

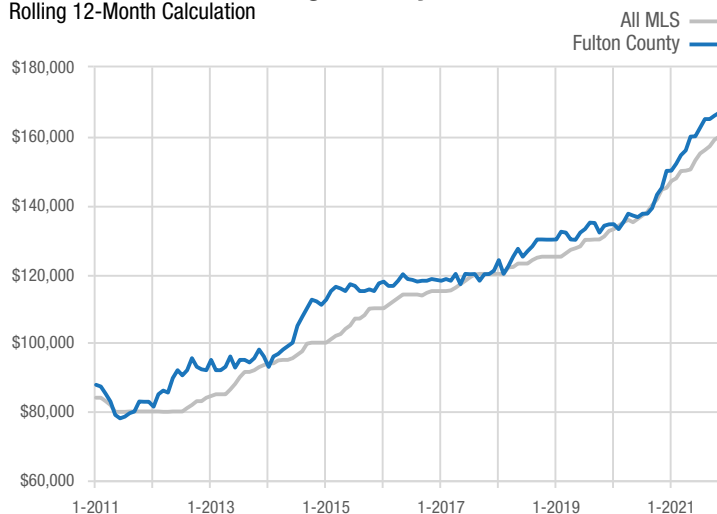
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	29	27	- 6.9%	443	433	- 2.3%
Pending Sales	50	34	- 32.0%	405	386	- 4.7%
Closed Sales	40	38	- 5.0%	391	385	- 1.5%
Days on Market Until Sale	72	55	- 23.6%	82	64	- 22.0%
Median Sales Price*	\$164,900	\$168,000	+ 1.9%	\$149,950	\$169,950	+ 13.3%
Average Sales Price*	\$184,047	\$213,621	+ 16.1%	\$165,033	\$194,096	+ 17.6%
Percent of List Price Received*	99.7%	101.3%	+ 1.6%	98.6%	100.0%	+ 1.4%
Inventory of Homes for Sale	76	74	- 2.6%	—	—	—
Months Supply of Inventory	2.2	2.1	- 4.5%	—	—	—

Condo-Villa	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	4	1	- 75.0%	12	15	+ 25.0%
Pending Sales	2	3	+ 50.0%	10	12	+ 20.0%
Closed Sales	0	3	—	8	12	+ 50.0%
Days on Market Until Sale	—	40	—	72	35	- 51.4%
Median Sales Price*	—	\$197,000	—	\$130,250	\$130,500	+ 0.2%
Average Sales Price*	—	\$184,000	—	\$131,500	\$154,817	+ 17.7%
Percent of List Price Received*	—	101.5%	—	97.4%	100.7%	+ 3.4%
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	2.4	—	—	—	—	—

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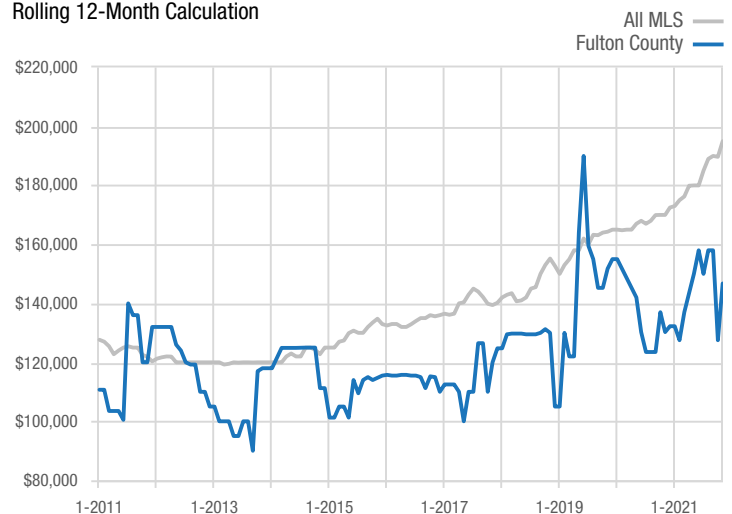
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Henry County

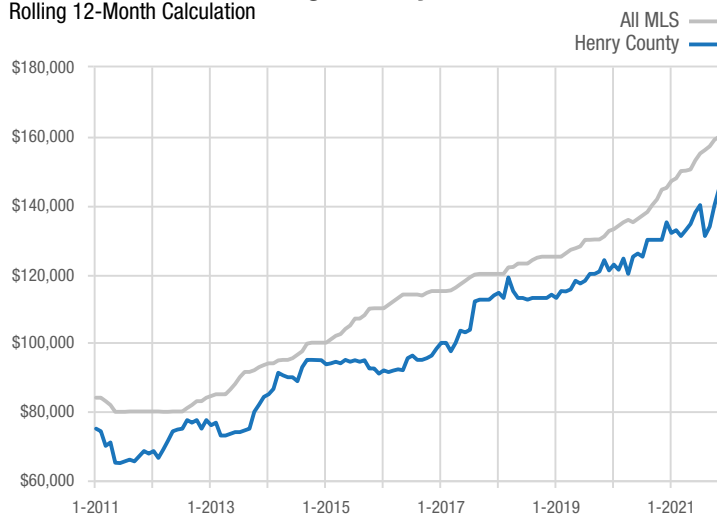
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	17	20	+ 17.6%	225	229	+ 1.8%
Pending Sales	31	23	- 25.8%	210	196	- 6.7%
Closed Sales	29	18	- 37.9%	203	190	- 6.4%
Days on Market Until Sale	85	50	- 41.2%	87	69	- 20.7%
Median Sales Price*	\$131,500	\$177,500	+ 35.0%	\$131,900	\$141,900	+ 7.6%
Average Sales Price*	\$143,600	\$167,297	+ 16.5%	\$146,921	\$156,800	+ 6.7%
Percent of List Price Received*	99.2%	100.4%	+ 1.2%	97.7%	99.1%	+ 1.4%
Inventory of Homes for Sale	40	50	+ 25.0%	—	—	—
Months Supply of Inventory	2.2	2.9	+ 31.8%	—	—	—

Condo-Villa	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	0	1	—	5	2	- 60.0%
Pending Sales	0	1	—	3	3	0.0%
Closed Sales	0	1	—	3	2	- 33.3%
Days on Market Until Sale	—	14	—	79	148	+ 87.3%
Median Sales Price*	—	\$184,000	—	\$120,000	\$172,000	+ 43.3%
Average Sales Price*	—	\$184,000	—	\$128,333	\$172,000	+ 34.0%
Percent of List Price Received*	—	96.9%	—	96.6%	97.0%	+ 0.4%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

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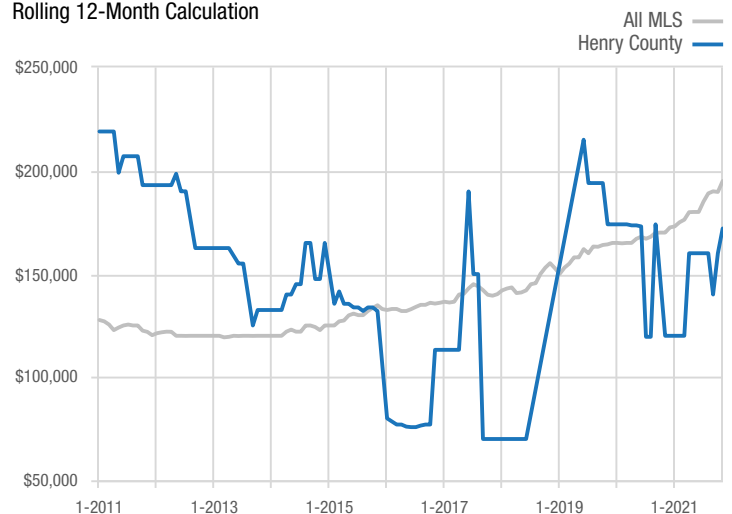
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Paulding County

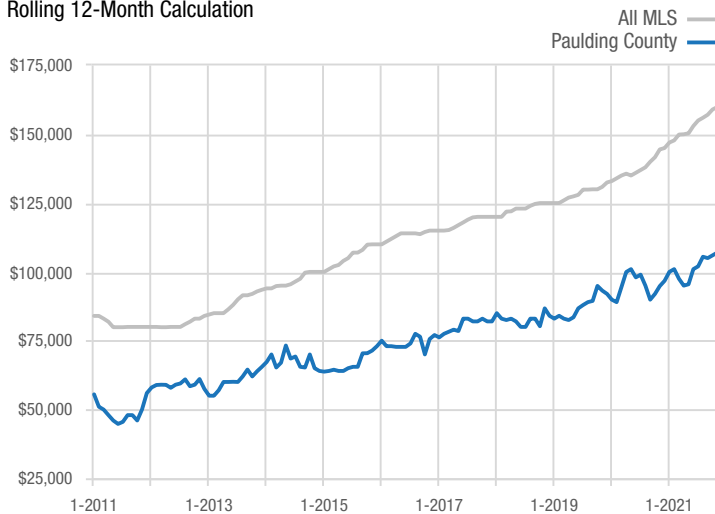
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	7	13	+ 85.7%	119	155	+ 30.3%
Pending Sales	12	10	- 16.7%	121	121	0.0%
Closed Sales	9	10	+ 11.1%	124	120	- 3.2%
Days on Market Until Sale	71	49	- 31.0%	97	68	- 29.9%
Median Sales Price*	\$164,000	\$125,400	- 23.5%	\$96,750	\$109,000	+ 12.7%
Average Sales Price*	\$231,522	\$157,565	- 31.9%	\$114,010	\$120,099	+ 5.3%
Percent of List Price Received*	97.3%	101.6%	+ 4.4%	95.4%	98.8%	+ 3.6%
Inventory of Homes for Sale	18	36	+ 100.0%	—	—	—
Months Supply of Inventory	1.6	3.5	+ 118.8%	—	—	—

Condo-Villa	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	82	—	—
Median Sales Price*	—	—	—	\$135,000	—	—
Average Sales Price*	—	—	—	\$135,000	—	—
Percent of List Price Received*	—	—	—	97.9%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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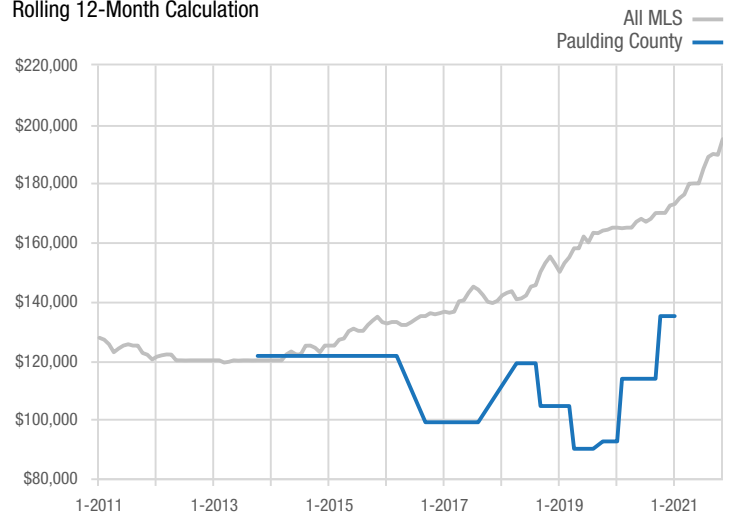
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Putnam County

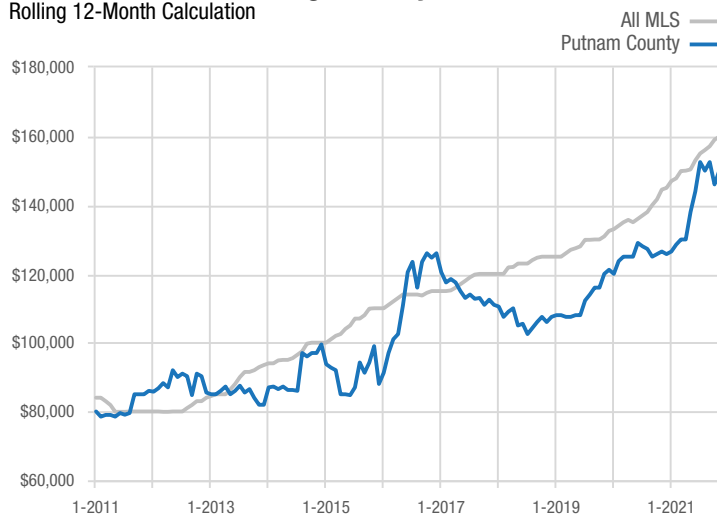
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	4	8	+ 100.0%	101	123	+ 21.8%
Pending Sales	6	12	+ 100.0%	99	107	+ 8.1%
Closed Sales	7	7	0.0%	100	102	+ 2.0%
Days on Market Until Sale	121	64	- 47.1%	117	79	- 32.5%
Median Sales Price*	\$138,000	\$178,000	+ 29.0%	\$125,000	\$148,000	+ 18.4%
Average Sales Price*	\$143,500	\$184,671	+ 28.7%	\$146,573	\$167,281	+ 14.1%
Percent of List Price Received*	99.1%	100.6%	+ 1.5%	95.8%	99.0%	+ 3.3%
Inventory of Homes for Sale	23	23	0.0%	—	—	—
Months Supply of Inventory	2.6	2.5	- 3.8%	—	—	—

Condo-Villa	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	120	—	—
Median Sales Price*	—	—	—	\$200,000	—	—
Average Sales Price*	—	—	—	\$200,000	—	—
Percent of List Price Received*	—	—	—	93.1%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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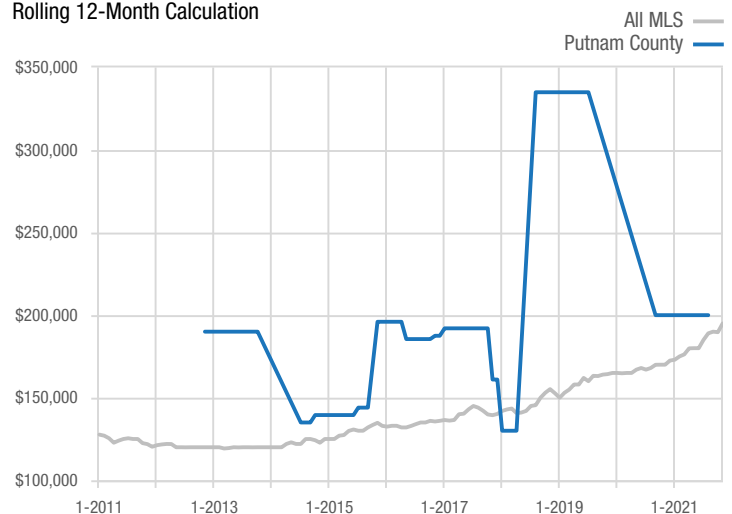
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Williams County

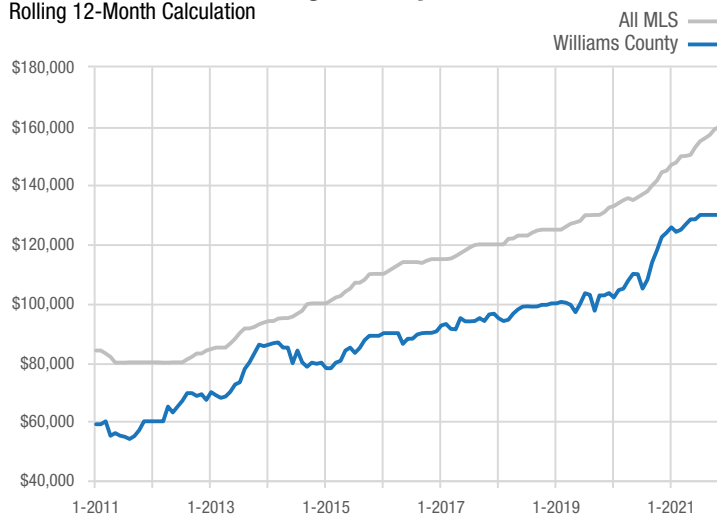
Single Family	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	28	43	+ 53.6%	425	516	+ 21.4%
Pending Sales	29	51	+ 75.9%	394	448	+ 13.7%
Closed Sales	31	49	+ 58.1%	393	442	+ 12.5%
Days on Market Until Sale	62	80	+ 29.0%	96	68	- 29.2%
Median Sales Price*	\$150,000	\$156,500	+ 4.3%	\$123,000	\$130,000	+ 5.7%
Average Sales Price*	\$146,235	\$172,951	+ 18.3%	\$133,124	\$144,402	+ 8.5%
Percent of List Price Received*	98.1%	93.9%	- 4.3%	97.1%	98.0%	+ 0.9%
Inventory of Homes for Sale	84	106	+ 26.2%	—	—	—
Months Supply of Inventory	2.4	2.7	+ 12.5%	—	—	—

Condo-Villa	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	2	0	- 100.0%	7	4	- 42.9%
Pending Sales	0	1	—	4	6	+ 50.0%
Closed Sales	1	2	+ 100.0%	4	7	+ 75.0%
Days on Market Until Sale	55	104	+ 89.1%	77	89	+ 15.6%
Median Sales Price*	\$215,000	\$194,500	- 9.5%	\$168,750	\$94,000	- 44.3%
Average Sales Price*	\$215,000	\$194,500	- 9.5%	\$156,625	\$162,371	+ 3.7%
Percent of List Price Received*	100.0%	97.6%	- 2.4%	95.1%	99.4%	+ 4.5%
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	2.3	—	—	—	—	—

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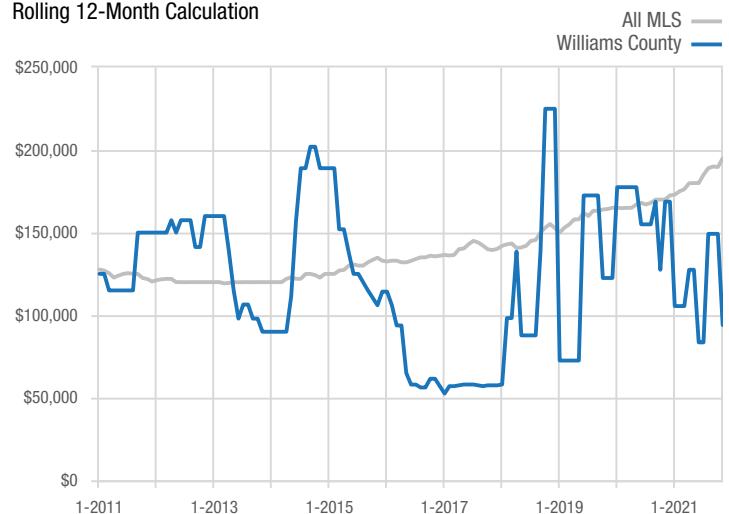
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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