

Local Market Update – September 2021

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Western Counties

Defiance, Fulton, Henry, Paulding, Putnam and Williams

Nationwide, existing home sales were down slightly in August, falling 2% after two consecutive months of increases, according to the National Association of REALTORS®. The decline in existing home sales coincides with rising sales prices, which have continued to soar into fall, with the median sales price of existing homes up 14.9% compared to last year. Declining affordability has had a significant impact on homebuyers, many of whom have been priced out of the market and are choosing to wait for sales prices to ease before resuming their home search.

There are signs the market may be shifting, however. New listings have continued to hit the market, bucking seasonality trends commonly seen in the fall, a time when listing and sales activity typically slows as children return to school. As inventory increases, competition for homes may soften, and could even bring a moderation in sales prices, which, after 114 months of year-over-year gains, would be music to the ears of homebuyers throughout the country.

Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9 2020	Thru 9 2021	% Change
Key Metrics						
New Listings	169	209	+23.7%	1,401	1,581	+12.8%
Closed Sales	148	163	+10.1%	1,237	1,295	+4.7%
Days on Market	90	59	-34.4%	95	69	-27.4%
SP\$/SqFt	\$87.61	\$99.03	+13.0%	\$81.62	\$95.74	+17.3%
Median Sales Price*	\$129,950	\$145,000	+11.6%	\$126,500	\$142,000	+12.3%
Average Sales Price*	\$149,812	\$160,901	+7.4%	\$136,975	\$159,714	+16.6%
Percent of List Price Received*	98%	99%	+1.0	97%	99%	+2.1%
Months Supply of Inventory	4	4	---	---	---	---
Total Volume	\$22,078,951	\$26,226,920	+18.8%	\$169,438,240	\$206,829,733	+22.1%

Condo	September			Year to Date		
	2020	2021	% Change	Thru 9 2020	Thru 9 2021	% Change
Key Metrics						
New Listings	2	5	+150.0%	39	33	-15.4%
Closed Sales	5	4	-20.0%	30	25	-16.7%
Days on Market	123	15	-87.8%	84	55	-34.5%
SP\$/SqFt	\$135.34	\$129.48	-4.3%	\$105.0	\$112.86	+7.5%
Median Sales Price*	\$200,000	\$154,200	-22.9%	\$148,450	\$155,000	+4.4%
Average Sales Price*	\$185,500	\$156,350	-15.7%	\$139,134	\$162,904	+17.1%
Percent of List Price Received*	101%	102%	+1.0%	97%	100%	+3.1%
Months Supply of Inventory	2	3	+50.0%	---	---	---
Total Volume	\$927,500	\$625,400	-32.6%	\$4,174,025	\$4,072,600	-2.4%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	9-2020	9-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		1,208	1,164	- 3.6%	9,824	10,648	+ 8.4%
Pending Sales		1,118	1,065	- 4.7%	8,275	8,937	+ 8.0%
Closed Sales		1,094	1,065	- 2.7%	8,145	8,750	+ 7.4%
Days on Market Until Sale		71	56	- 21.1%	82	64	- 22.0%
Median Sales Price		\$159,900	\$162,000	+ 1.3%	\$145,000	\$160,000	+ 10.3%
Average Sales Price		\$189,516	\$193,598	+ 2.2%	\$170,787	\$192,225	+ 12.6%
Percent of List Price Received		98.5%	99.7%	+ 1.2%	97.9%	100.0%	+ 2.1%
Housing Affordability Index		247	248	+ 0.4%	273	252	- 7.7%
Inventory of Homes for Sale		2,528	2,490	- 1.5%	—	—	—
Months Supply of Inventory		2.8	2.5	- 10.7%	—	—	—

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Defiance

MLS Area 61: 43512

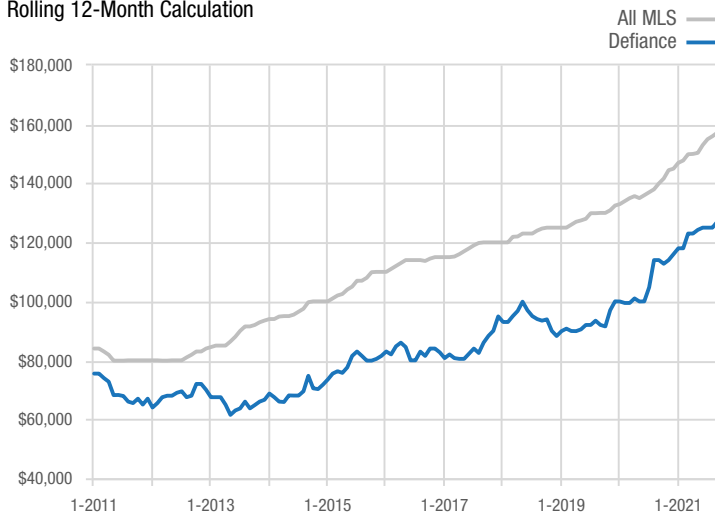
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	13	19	+ 46.2%	168	215	+ 28.0%
Pending Sales	18	20	+ 11.1%	164	182	+ 11.0%
Closed Sales	16	20	+ 25.0%	163	175	+ 7.4%
Days on Market Until Sale	86	66	- 23.3%	86	65	- 24.4%
Median Sales Price*	\$100,700	\$161,000	+ 59.9%	\$118,000	\$133,750	+ 13.3%
Average Sales Price*	\$111,016	\$180,370	+ 62.5%	\$119,667	\$158,793	+ 32.7%
Percent of List Price Received*	98.8%	98.8%	0.0%	96.9%	100.0%	+ 3.2%
Inventory of Homes for Sale	36	43	+ 19.4%	—	—	—
Months Supply of Inventory	2.0	2.2	+ 10.0%	—	—	—

Condo-Villa	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	2	2	0.0%	15	10	- 33.3%
Pending Sales	1	1	0.0%	10	9	- 10.0%
Closed Sales	1	3	+ 200.0%	9	9	0.0%
Days on Market Until Sale	373	20	- 94.6%	91	36	- 60.4%
Median Sales Price*	\$184,900	\$118,900	- 35.7%	\$153,821	\$138,000	- 10.3%
Average Sales Price*	\$184,900	\$128,467	- 30.5%	\$144,703	\$150,556	+ 4.0%
Percent of List Price Received*	100.0%	102.7%	+ 2.7%	97.7%	100.6%	+ 3.0%
Inventory of Homes for Sale	3	2	- 33.3%	—	—	—
Months Supply of Inventory	1.9	1.5	- 21.1%	—	—	—

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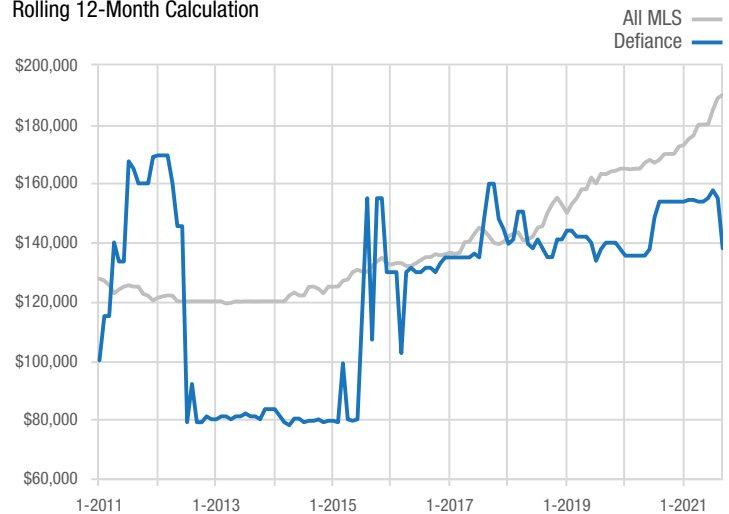
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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Napoleon

MLS Area 76: 43545

Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	9	23	+ 155.6%	87	103	+ 18.4%
Pending Sales	9	8	- 11.1%	82	74	- 9.8%
Closed Sales	10	10	0.0%	83	72	- 13.3%
Days on Market Until Sale	97	46	- 52.6%	93	72	- 22.6%
Median Sales Price*	\$137,000	\$126,750	- 7.5%	\$139,900	\$142,000	+ 1.5%
Average Sales Price*	\$160,050	\$143,550	- 10.3%	\$154,263	\$164,812	+ 6.8%
Percent of List Price Received*	99.6%	104.8%	+ 5.2%	97.6%	99.6%	+ 2.0%
Inventory of Homes for Sale	29	35	+ 20.7%	—	—	—
Months Supply of Inventory	3.2	3.9	+ 21.9%	—	—	—

Condo-Villa	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	—	5	0	- 100.0%
Pending Sales	2	0	- 100.0%	3	1	- 66.7%
Closed Sales	1	0	- 100.0%	2	1	- 50.0%
Days on Market Until Sale	42	—	—	57	281	+ 393.0%
Median Sales Price*	\$200,000	—	—	\$132,500	\$160,000	+ 20.8%
Average Sales Price*	\$200,000	—	—	\$132,500	\$160,000	+ 20.8%
Percent of List Price Received*	105.3%	—	—	96.0%	97.0%	+ 1.0%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

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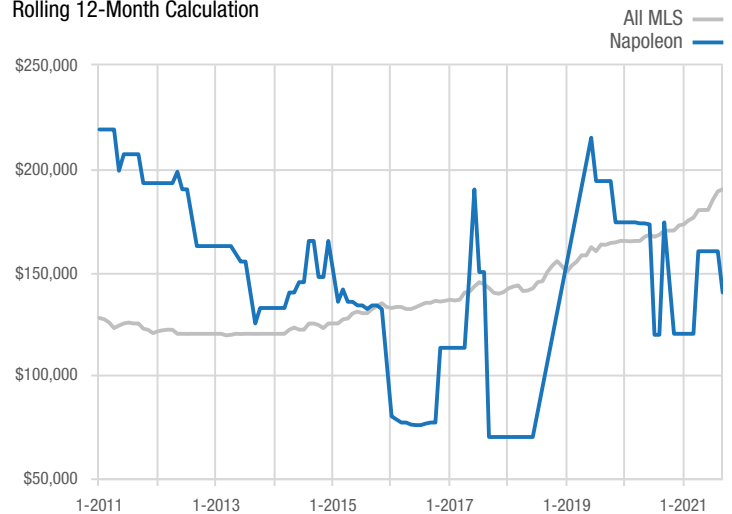
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bryan

MLS Area 87: 43506

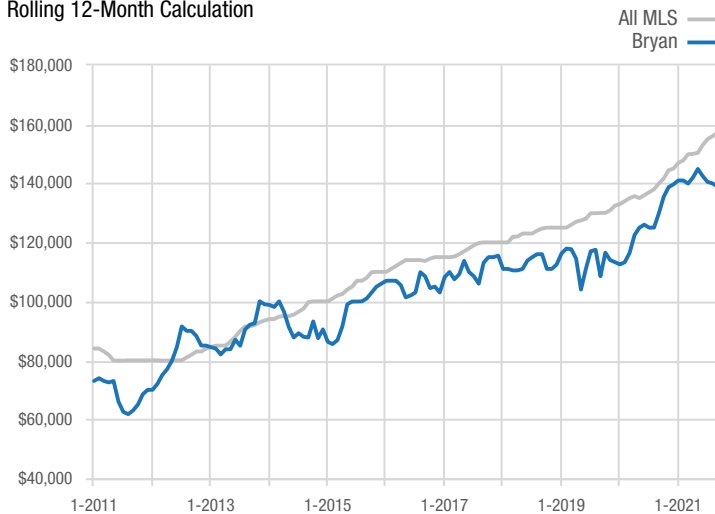
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	22	22	0.0%	156	178	+ 14.1%
Pending Sales	27	23	- 14.8%	142	164	+ 15.5%
Closed Sales	20	21	+ 5.0%	138	164	+ 18.8%
Days on Market Until Sale	104	55	- 47.1%	95	67	- 29.5%
Median Sales Price*	\$159,310	\$154,450	- 3.1%	\$136,000	\$135,500	- 0.4%
Average Sales Price*	\$169,593	\$157,715	- 7.0%	\$144,483	\$150,394	+ 4.1%
Percent of List Price Received*	99.6%	96.7%	- 2.9%	97.1%	98.8%	+ 1.8%
Inventory of Homes for Sale	44	42	- 4.5%	—	—	—
Months Supply of Inventory	2.8	2.4	- 14.3%	—	—	—

Condo-Villa	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	1	—	4	3	- 25.0%
Pending Sales	0	1	—	2	4	+ 100.0%
Closed Sales	0	0	—	2	4	+ 100.0%
Days on Market Until Sale	—	—	—	55	95	+ 72.7%
Median Sales Price*	—	—	—	\$168,750	\$172,750	+ 2.4%
Average Sales Price*	—	—	—	\$168,750	\$173,175	+ 2.6%
Percent of List Price Received*	—	—	—	92.4%	100.1%	+ 8.3%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	2.0	0.9	- 55.0%	—	—	—

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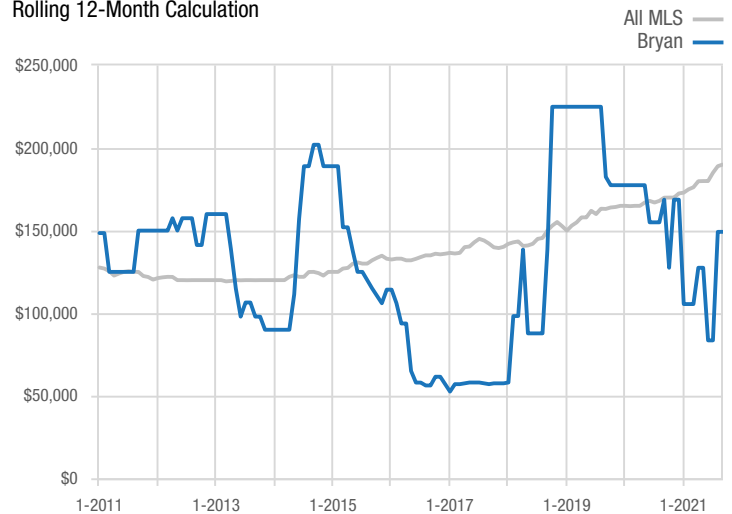
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wauseon

MLS Area 96: 43567

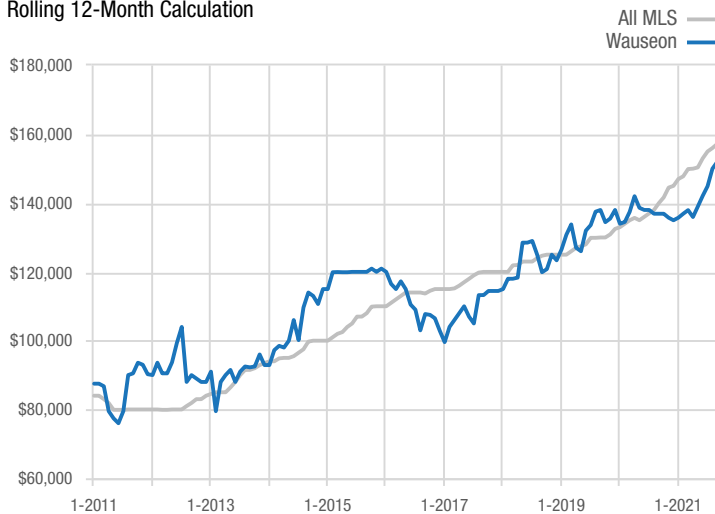
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	15	13	- 13.3%	107	105	- 1.9%
Pending Sales	15	13	- 13.3%	91	86	- 5.5%
Closed Sales	13	12	- 7.7%	88	84	- 4.5%
Days on Market Until Sale	66	56	- 15.2%	80	63	- 21.3%
Median Sales Price*	\$142,000	\$157,000	+ 10.6%	\$136,900	\$161,000	+ 17.6%
Average Sales Price*	\$164,899	\$172,650	+ 4.7%	\$141,232	\$179,658	+ 27.2%
Percent of List Price Received*	99.3%	102.2%	+ 2.9%	98.6%	100.0%	+ 1.4%
Inventory of Homes for Sale	27	30	+ 11.1%	—	—	—
Months Supply of Inventory	3.1	3.0	- 3.2%	—	—	—

Condo-Villa	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	—	2	5	+ 150.0%
Pending Sales	0	0	—	3	3	0.0%
Closed Sales	0	0	—	3	3	0.0%
Days on Market Until Sale	—	—	—	127	25	- 80.3%
Median Sales Price*	—	—	—	\$62,500	\$69,900	+ 11.8%
Average Sales Price*	—	—	—	\$69,800	\$98,300	+ 40.8%
Percent of List Price Received*	—	—	—	93.3%	99.9%	+ 7.1%
Inventory of Homes for Sale	0	3	—	—	—	—
Months Supply of Inventory	—	3.0	—	—	—	—

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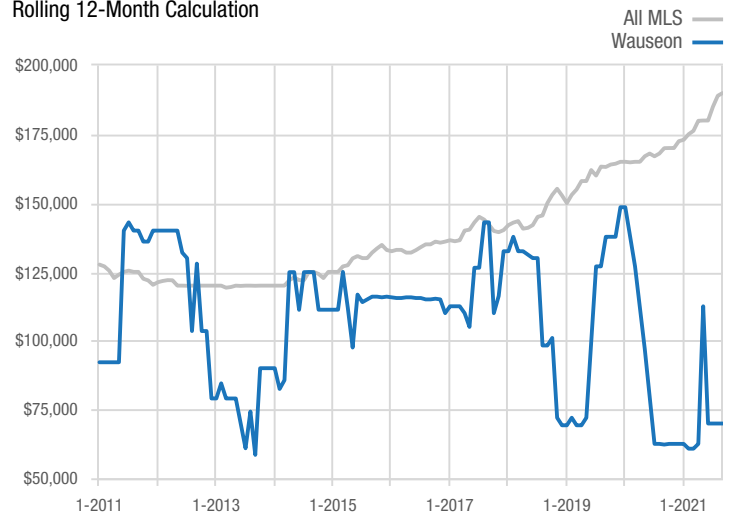
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Archbold

MLS Area 98: 43502

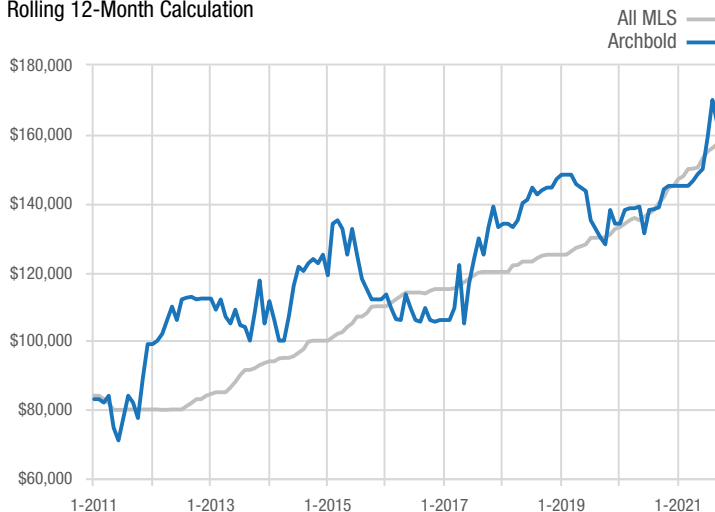
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	4	11	+ 175.0%	57	48	- 15.8%
Pending Sales	11	8	- 27.3%	54	45	- 16.7%
Closed Sales	6	6	0.0%	49	43	- 12.2%
Days on Market Until Sale	135	80	- 40.7%	106	63	- 40.6%
Median Sales Price*	\$162,500	\$161,550	- 0.6%	\$140,000	\$170,000	+ 21.4%
Average Sales Price*	\$170,050	\$192,833	+ 13.4%	\$168,401	\$206,733	+ 22.8%
Percent of List Price Received*	97.5%	94.8%	- 2.8%	97.9%	98.2%	+ 0.3%
Inventory of Homes for Sale	17	11	- 35.3%	—	—	—
Months Supply of Inventory	3.2	2.1	- 34.4%	—	—	—

Condo-Villa	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	—	3	3	0.0%
Pending Sales	1	0	- 100.0%	3	0	- 100.0%
Closed Sales	1	0	- 100.0%	3	0	- 100.0%
Days on Market Until Sale	45	—	—	31	—	—
Median Sales Price*	\$215,100	—	—	\$137,000	—	—
Average Sales Price*	\$215,100	—	—	\$158,533	—	—
Percent of List Price Received*	105.0%	—	—	101.0%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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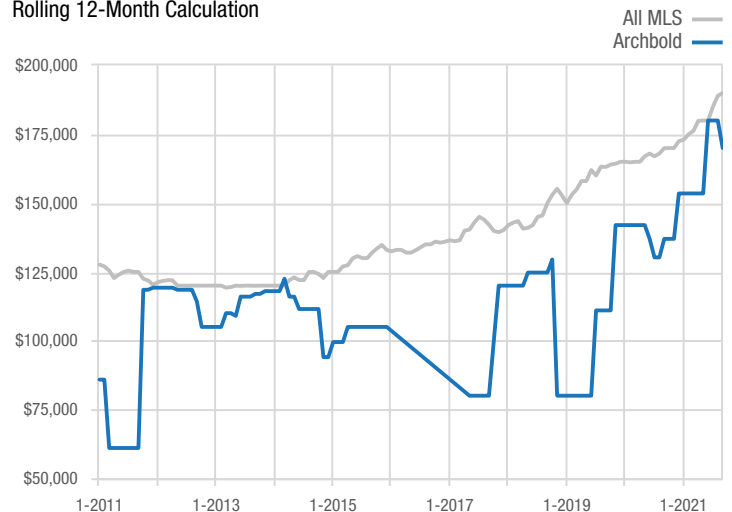
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Defiance County

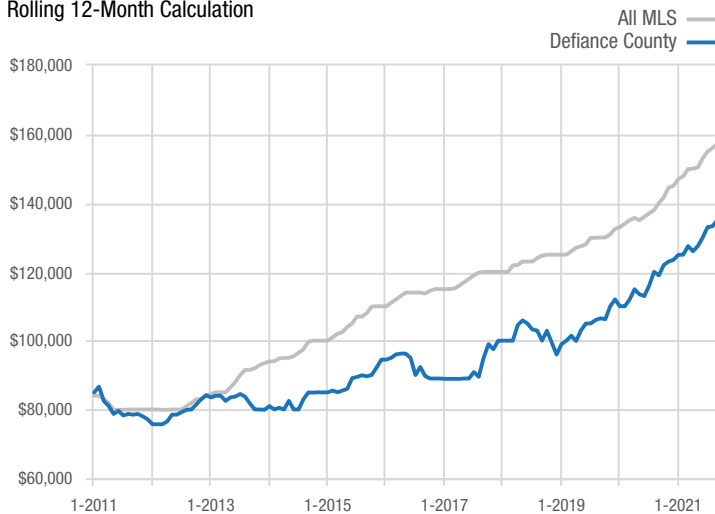
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	34	35	+ 2.9%	318	382	+ 20.1%
Pending Sales	34	36	+ 5.9%	289	322	+ 11.4%
Closed Sales	29	37	+ 27.6%	286	319	+ 11.5%
Days on Market Until Sale	103	61	- 40.8%	91	66	- 27.5%
Median Sales Price*	\$109,000	\$155,000	+ 42.2%	\$123,750	\$140,000	+ 13.1%
Average Sales Price*	\$128,112	\$174,162	+ 35.9%	\$130,095	\$165,271	+ 27.0%
Percent of List Price Received*	97.6%	99.9%	+ 2.4%	97.0%	99.6%	+ 2.7%
Inventory of Homes for Sale	86	90	+ 4.7%	—	—	—
Months Supply of Inventory	2.7	2.5	- 7.4%	—	—	—

Condo-Villa	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	2	3	+ 50.0%	22	17	- 22.7%
Pending Sales	2	1	- 50.0%	18	13	- 27.8%
Closed Sales	2	3	+ 50.0%	17	13	- 23.5%
Days on Market Until Sale	204	20	- 90.2%	93	38	- 59.1%
Median Sales Price*	\$156,200	\$118,900	- 23.9%	\$153,821	\$138,000	- 10.3%
Average Sales Price*	\$156,200	\$128,467	- 17.8%	\$137,325	\$160,000	+ 16.5%
Percent of List Price Received*	101.4%	102.7%	+ 1.3%	98.3%	100.4%	+ 2.1%
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	1.7	1.7	0.0%	—	—	—

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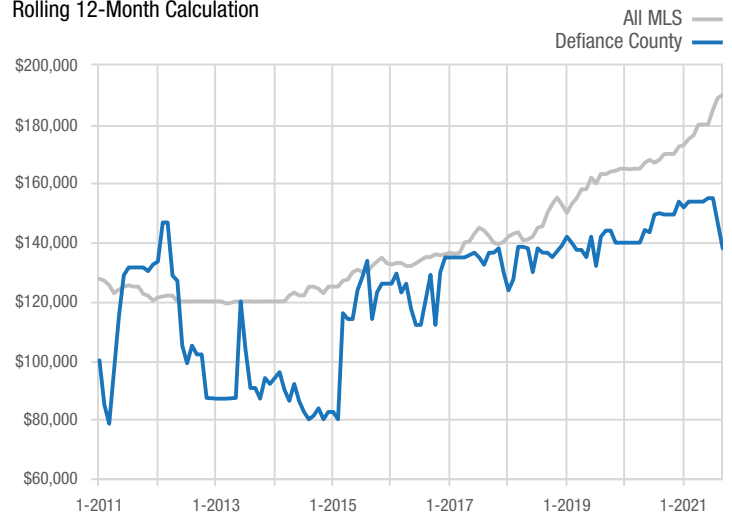
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Fulton County

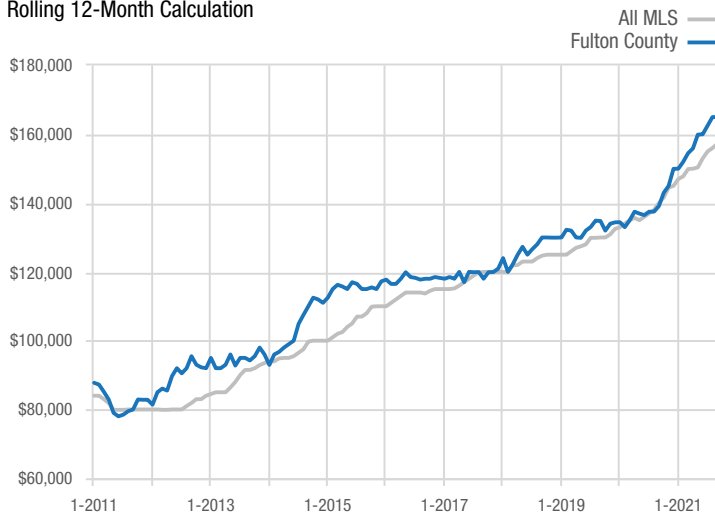
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	41	56	+ 36.6%	363	367	+ 1.1%
Pending Sales	50	46	- 8.0%	307	311	+ 1.3%
Closed Sales	40	43	+ 7.5%	296	304	+ 2.7%
Days on Market Until Sale	80	55	- 31.3%	85	64	- 24.7%
Median Sales Price*	\$166,420	\$160,100	- 3.8%	\$143,000	\$167,200	+ 16.9%
Average Sales Price*	\$186,856	\$191,820	+ 2.7%	\$158,724	\$191,874	+ 20.9%
Percent of List Price Received*	97.6%	99.0%	+ 1.4%	98.6%	100.0%	+ 1.4%
Inventory of Homes for Sale	99	98	- 1.0%	—	—	—
Months Supply of Inventory	3.1	2.7	- 12.9%	—	—	—

Condo-Villa	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	—	7	12	+ 71.4%
Pending Sales	1	0	- 100.0%	7	6	- 14.3%
Closed Sales	1	0	- 100.0%	7	6	- 14.3%
Days on Market Until Sale	45	—	—	73	35	- 52.1%
Median Sales Price*	\$215,100	—	—	\$123,500	\$130,500	+ 5.7%
Average Sales Price*	\$215,100	—	—	\$128,857	\$149,983	+ 16.4%
Percent of List Price Received*	105.0%	—	—	97.1%	99.9%	+ 2.9%
Inventory of Homes for Sale	1	4	+ 300.0%	—	—	—
Months Supply of Inventory	0.9	2.9	+ 222.2%	—	—	—

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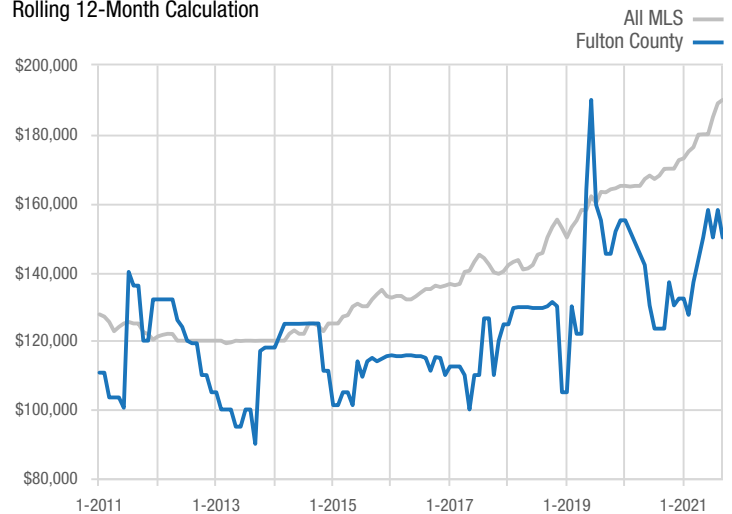
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Henry County

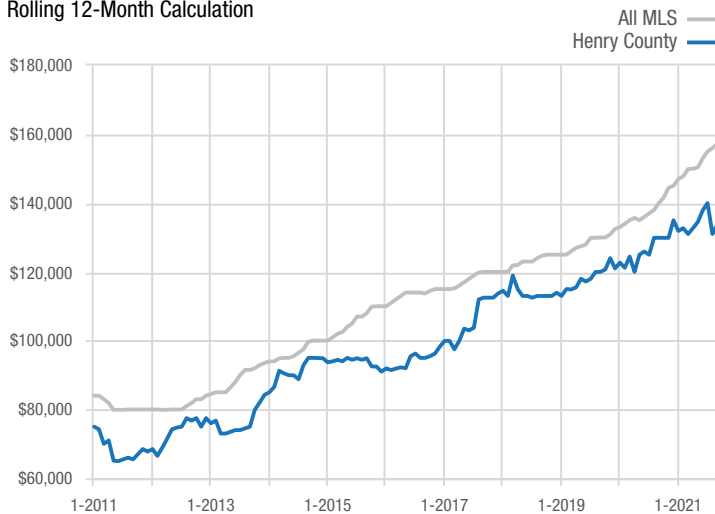
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	22	31	+ 40.9%	181	184	+ 1.7%
Pending Sales	21	13	- 38.1%	158	147	- 7.0%
Closed Sales	19	15	- 21.1%	155	146	- 5.8%
Days on Market Until Sale	82	48	- 41.5%	93	71	- 23.7%
Median Sales Price*	\$120,500	\$140,000	+ 16.2%	\$135,300	\$136,000	+ 0.5%
Average Sales Price*	\$148,750	\$141,060	- 5.2%	\$147,584	\$152,471	+ 3.3%
Percent of List Price Received*	98.6%	102.9%	+ 4.4%	97.1%	98.8%	+ 1.8%
Inventory of Homes for Sale	58	59	+ 1.7%	—	—	—
Months Supply of Inventory	3.3	3.3	0.0%	—	—	—

Condo-Villa	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	—	5	0	- 100.0%
Pending Sales	2	0	- 100.0%	3	1	- 66.7%
Closed Sales	1	0	- 100.0%	2	1	- 50.0%
Days on Market Until Sale	42	—	—	57	281	+ 393.0%
Median Sales Price*	\$200,000	—	—	\$132,500	\$160,000	+ 20.8%
Average Sales Price*	\$200,000	—	—	\$132,500	\$160,000	+ 20.8%
Percent of List Price Received*	105.3%	—	—	96.0%	97.0%	+ 1.0%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

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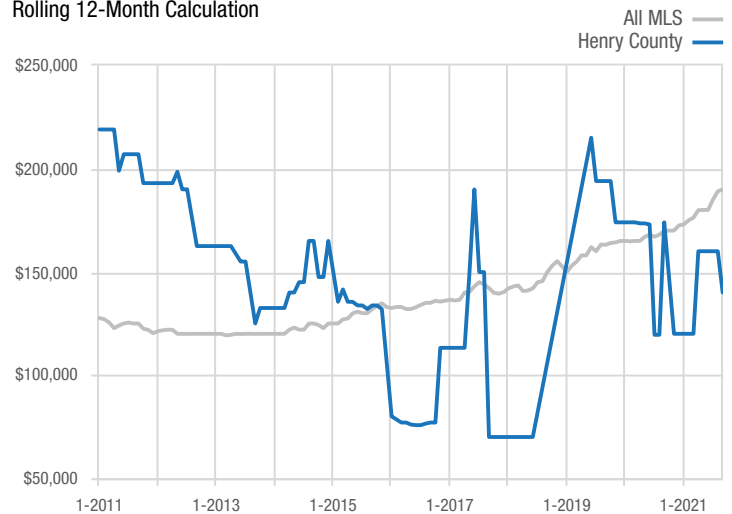
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – September 2021

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Paulding County

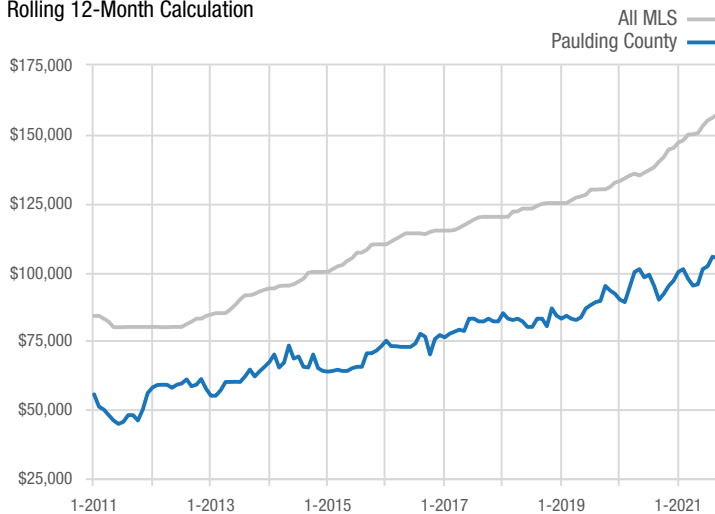
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	9	17	+ 88.9%	100	123	+ 23.0%
Pending Sales	10	10	0.0%	101	97	- 4.0%
Closed Sales	9	11	+ 22.2%	103	95	- 7.8%
Days on Market Until Sale	79	96	+ 21.5%	98	70	- 28.6%
Median Sales Price*	\$76,000	\$100,000	+ 31.6%	\$95,000	\$105,000	+ 10.5%
Average Sales Price*	\$95,267	\$105,936	+ 11.2%	\$104,374	\$116,072	+ 11.2%
Percent of List Price Received*	91.3%	102.3%	+ 12.0%	95.1%	99.1%	+ 4.2%
Inventory of Homes for Sale	25	35	+ 40.0%	—	—	—
Months Supply of Inventory	2.3	3.5	+ 52.2%	—	—	—

Condo-Villa	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	—	0	0	—
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	82	—	—
Median Sales Price*	—	—	—	\$135,000	—	—
Average Sales Price*	—	—	—	\$135,000	—	—
Percent of List Price Received*	—	—	—	97.9%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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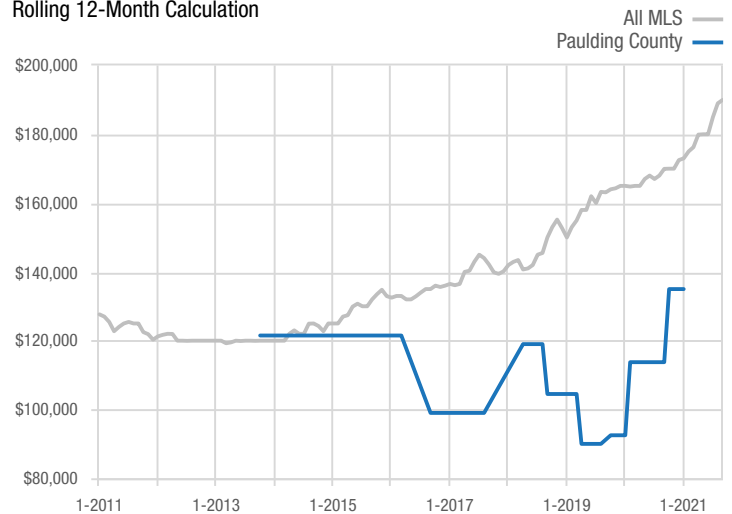
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Putnam County

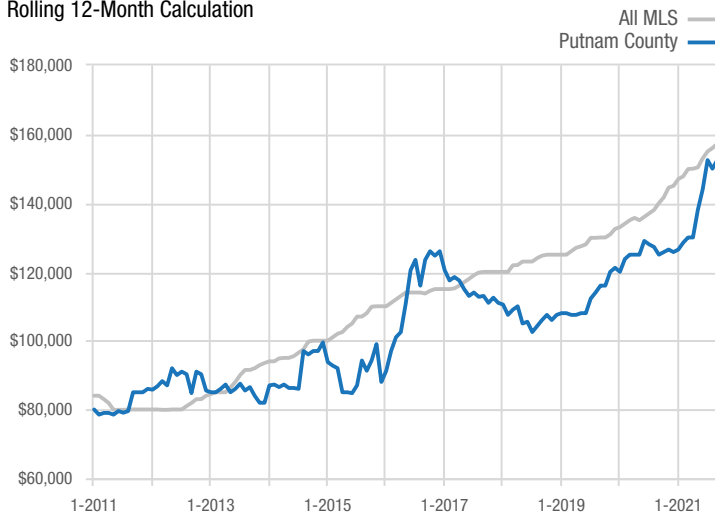
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	8	4	- 50.0%	89	101	+ 13.5%
Pending Sales	10	14	+ 40.0%	82	86	+ 4.9%
Closed Sales	10	12	+ 20.0%	83	83	0.0%
Days on Market Until Sale	84	76	- 9.5%	115	83	- 27.8%
Median Sales Price*	\$108,500	\$99,000	- 8.8%	\$120,450	\$152,500	+ 26.6%
Average Sales Price*	\$116,640	\$128,209	+ 9.9%	\$141,288	\$165,038	+ 16.8%
Percent of List Price Received*	95.2%	96.5%	+ 1.4%	95.6%	98.6%	+ 3.1%
Inventory of Homes for Sale	30	23	- 23.3%	—	—	—
Months Supply of Inventory	3.6	2.6	- 27.8%	—	—	—

Condo-Villa	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	120	—	—	120	—	—
Median Sales Price*	\$200,000	—	—	\$200,000	—	—
Average Sales Price*	\$200,000	—	—	\$200,000	—	—
Percent of List Price Received*	93.1%	—	—	93.1%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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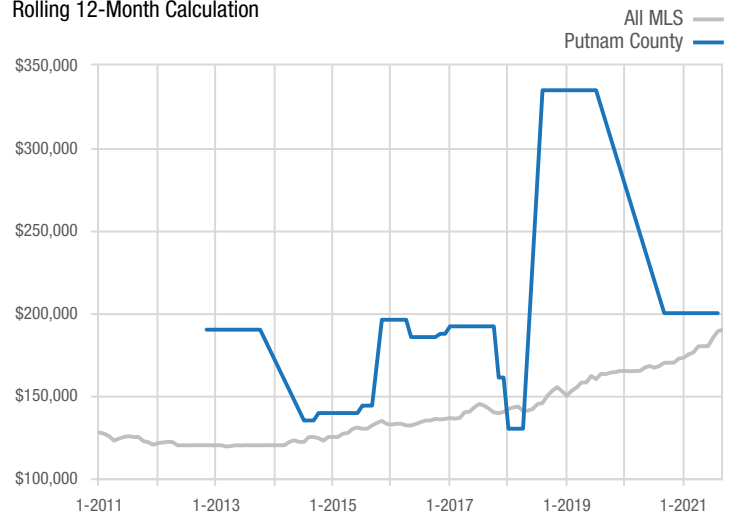
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Williams County

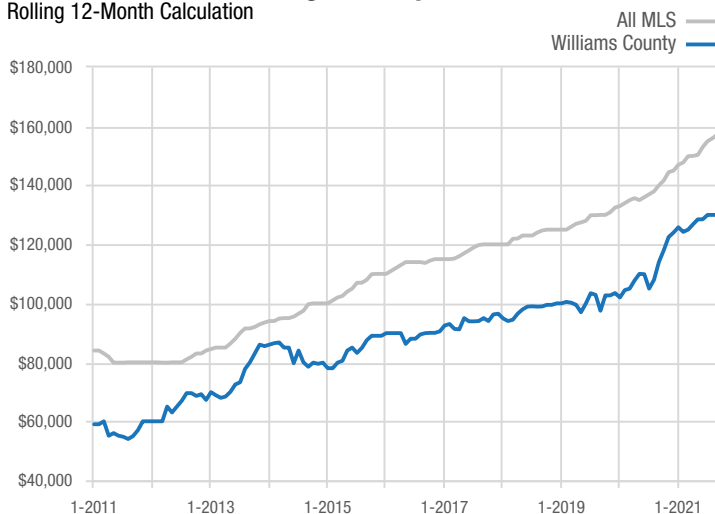
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	55	58	+ 5.5%	351	416	+ 18.5%
Pending Sales	49	47	- 4.1%	322	352	+ 9.3%
Closed Sales	41	43	+ 4.9%	314	346	+ 10.2%
Days on Market Until Sale	97	53	- 45.4%	102	67	- 34.3%
Median Sales Price*	\$130,000	\$134,500	+ 3.5%	\$115,500	\$129,450	+ 12.1%
Average Sales Price*	\$147,175	\$148,917	+ 1.2%	\$127,468	\$141,126	+ 10.7%
Percent of List Price Received*	99.6%	97.3%	- 2.3%	96.9%	98.4%	+ 1.5%
Inventory of Homes for Sale	94	111	+ 18.1%	—	—	—
Months Supply of Inventory	2.6	3.0	+ 15.4%	—	—	—

Condo-Villa	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	1	—	4	3	- 25.0%
Pending Sales	0	1	—	2	4	+ 100.0%
Closed Sales	0	0	—	2	4	+ 100.0%
Days on Market Until Sale	—	—	—	55	95	+ 72.7%
Median Sales Price*	—	—	—	\$168,750	\$172,750	+ 2.4%
Average Sales Price*	—	—	—	\$168,750	\$173,175	+ 2.6%
Percent of List Price Received*	—	—	—	92.4%	100.1%	+ 8.3%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	2.0	0.9	- 55.0%	—	—	—

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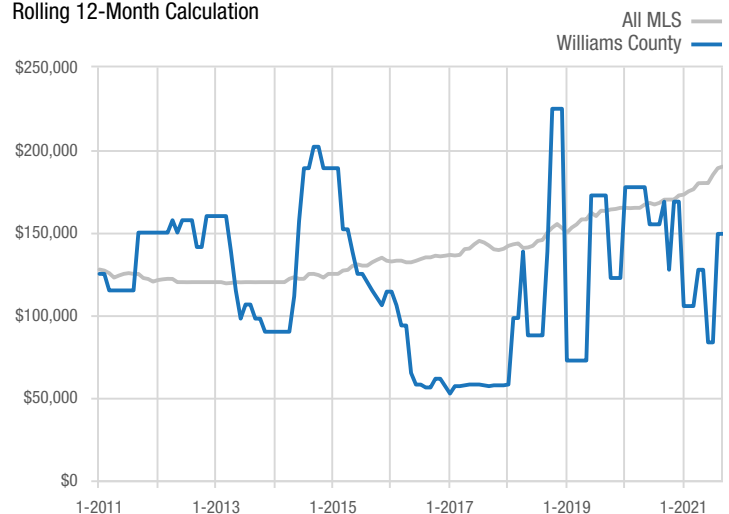
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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