This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.





#### **Western Counties**

#### Defiance, Fulton, Henry, Paulding, Putnam and Williams

Low inventory, elevated sales prices, and decades-high interest rates continue to weigh on the housing market, causing sales of existing homes to fall to their slowest pace since August 2010. According to the National Association of REALTORS® (NAR), U.S. existing-home sales declined 4.1% month-over-month and 14.6% year-over-year as of last measure, as prospective buyers, faced with rising homeownership costs, wait for mortgage rates, and home prices, to drop.

Inventory remains at historically low levels nationwide, with only 1.15 million homes for sale heading into November, a 5.7% decline compared to the same time last year, for a 3.6 months' supply at the current sales pace. The shortage of available properties for sale has kept pressure on home prices, which have continued to climb despite the slowdown in sales. According to NAR, the U.S. median existing-home sales price increased 3.4% from a year ago to \$391,800, an all-time high for the month, with annual price gains reported in all four regions of the country.

Single Family		November		Year	to Date	
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	127	104	-18.1%	1,837	1,582	-13.9%
Closed Sales	112	143	27.7%	1,576	1,381	-12.4%
Days on Market	74	64	-13.5%	68	67	-1.5%
SP\$/SqFt	\$107.91	\$115.86	7.4%	\$105.26	\$112.19	6.6%
Median Sales Price*	\$152,450	\$169,400	11.1%	\$150,000	\$165,000	10.0%
Average Sales Price*	\$177,450	\$190,679	7.5%	\$173,024	\$182,929	5.7%
Percent of List Price Received*	98%	99%	1.0%	98%	99%	1.0%
Months Supply of Inventory	4	3	-25.0%			
Total Volume	\$19,874,550	\$27,267,044	37.2%	\$ 272,686,336.00	\$252,625,283	-7.4%

Condo/Villa		November		Yea	r to Date	
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	1	5	400.0%	32	39	21.9%
Closed Sales	2	2	0.0%	30	30	0.0%
Days on Market	39	158	305.1%	59	60	1.7%
SP\$/SqFt	\$102.64	\$181.43	76.8%	\$126.34	\$144.59	14.4%
Median Sales Price*	\$177,500	\$225,791	27.2%	\$185,000	\$188,000	1.6%
Average Sales Price*	\$177,500	\$225,791	27.2%	\$178,590	\$188,396	5.5%
Percent of List Price Received*	97%	99%	2.1%	100%	99%	-1.0%
Months Supply of Inventory	4	6	50.0%			
Total Volume (in 1000's)	\$335,000	\$451,582	34.8%	\$5,357,700	\$5,651,865	-1.0%

# **All Properties Combined**

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2022	11-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings	11-2021 5-2022 11-2022 5-2023 11-2023	806	695	- 13.8%	11,921	10,327	- 13.4%
Pending Sales	11-2021 5-2022 11-2022 5-2023 11-2023	778	754	- 3.1%	10,098	8,764	- 13.2%
Closed Sales	11-2021 5-2022 11-2022 5-2023 11-2023	765	782	+ 2.2%	10,044	8,659	- 13.8%
Days on Market Until Sale	11-2021 5-2022 11-2022 5-2023 11-2023	59	61	+ 3.4%	59	60	+ 1.7%
Median Sales Price	11-2021 5-2022 11-2022 5-2023 11-2023	\$160,000	\$185,000	+ 15.6%	\$170,000	\$176,001	+ 3.5%
Average Sales Price	11-2021 5-2022 11-2022 5-2023 11-2023	\$193,552	\$217,799	+ 12.5%	\$203,851	\$209,761	+ 2.9%
Percent of List Price Received	11-2021 5-2022 11-2022 5-2023 11-2023	98.7%	99.0%	+ 0.3%	100.1%	99.9%	- 0.2%
Housing Affordability Index	11-2021 5-2022 11-2022 5-2023 11-2023	174	143	- 17.8%	164	151	- 7.9%
Inventory of Homes for Sale	11-2021 5-2022 11-2022 5-2023 11-2023	1,943	1,723	- 11.3%	_	_	_
Months Supply of Inventory	11-2021 5-2022 11-2022 5-2023 11-2023	2.1	2.2	+ 4.8%	_		_

# **Local Market Update – November 2023**This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



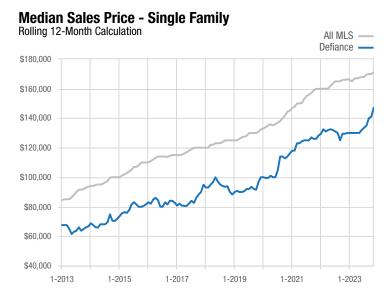
### **Defiance**

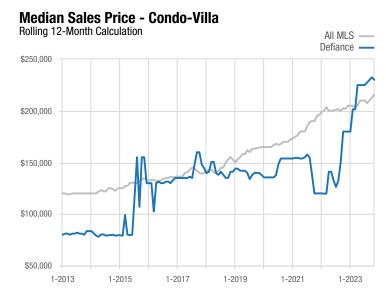
MLS Area 61: 43512

Single Family		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	15	9	- 40.0%	214	177	- 17.3%		
Pending Sales	11	23	+ 109.1%	203	162	- 20.2%		
Closed Sales	15	21	+ 40.0%	202	158	- 21.8%		
Days on Market Until Sale	73	48	- 34.2%	71	58	- 18.3%		
Median Sales Price*	\$115,000	\$151,900	+ 32.1%	\$129,000	\$142,500	+ 10.5%		
Average Sales Price*	\$122,893	\$176,433	+ 43.6%	\$142,760	\$156,578	+ 9.7%		
Percent of List Price Received*	98.2%	100.6%	+ 2.4%	99.1%	98.2%	- 0.9%		
Inventory of Homes for Sale	35	26	- 25.7%		_	_		
Months Supply of Inventory	1.9	1.8	- 5.3%		_			

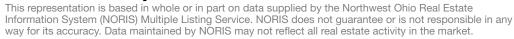
Condo-Villa		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	0	2		8	10	+ 25.0%		
Pending Sales	0	1	_	7	9	+ 28.6%		
Closed Sales	0	1		7	9	+ 28.6%		
Days on Market Until Sale	_	28	_	55	34	- 38.2%		
Median Sales Price*		\$130,000		\$179,900	\$230,000	+ 27.8%		
Average Sales Price*	_	\$130,000	_	\$185,686	\$196,422	+ 5.8%		
Percent of List Price Received*		97.7%	_	100.2%	99.4%	- 0.8%		
Inventory of Homes for Sale	1	2	+ 100.0%		_	_		
Months Supply of Inventory	0.7	1.3	+ 85.7%		_	_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.





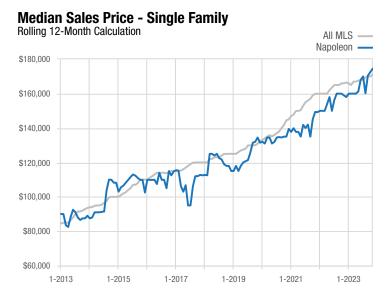
### **Napoleon**

MLS Area 76: 43545

Single Family		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	6	10	+ 66.7%	153	75	- 51.0%		
Pending Sales	7	6	- 14.3%	127	69	- 45.7%		
Closed Sales	10	5	- 50.0%	130	68	- 47.7%		
Days on Market Until Sale	56	68	+ 21.4%	65	77	+ 18.5%		
Median Sales Price*	\$143,750	\$175,000	+ 21.7%	\$158,000	\$175,000	+ 10.8%		
Average Sales Price*	\$178,530	\$200,200	+ 12.1%	\$178,657	\$186,180	+ 4.2%		
Percent of List Price Received*	99.9%	96.5%	- 3.4%	98.2%	99.3%	+ 1.1%		
Inventory of Homes for Sale	28	22	- 21.4%		_	_		
Months Supply of Inventory	2.4	3.5	+ 45.8%		_	_		

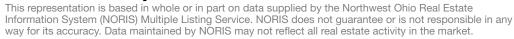
Condo-Villa		November		Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change	
New Listings	0	0		3	2	- 33.3%	
Pending Sales	1	0	- 100.0%	3	1	- 66.7%	
Closed Sales	0	0	_	2	1	- 50.0%	
Days on Market Until Sale		_	_	35	8	- 77.1%	
Median Sales Price*			_	\$227,250	\$312,683	+ 37.6%	
Average Sales Price*		_	_	\$227,250	\$312,683	+ 37.6%	
Percent of List Price Received*		_	_	97.9%	100.0%	+ 2.1%	
Inventory of Homes for Sale	0	1			_	_	
Months Supply of Inventory		1.0			_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.





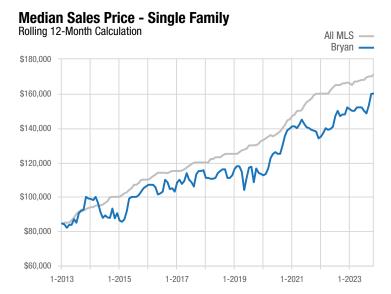
### **Bryan**

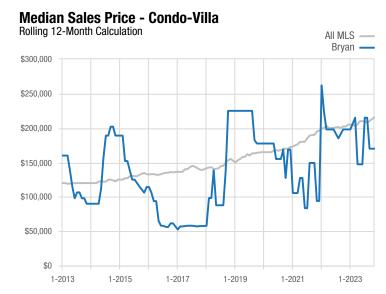
MLS Area 87: 43506

Single Family		November		Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change	
New Listings	13	11	- 15.4%	185	170	- 8.1%	
Pending Sales	13	19	+ 46.2%	174	153	- 12.1%	
Closed Sales	8	19	+ 137.5%	173	153	- 11.6%	
Days on Market Until Sale	75	60	- 20.0%	66	68	+ 3.0%	
Median Sales Price*	\$151,450	\$162,000	+ 7.0%	\$155,000	\$160,000	+ 3.2%	
Average Sales Price*	\$155,200	\$157,479	+ 1.5%	\$177,838	\$167,560	- 5.8%	
Percent of List Price Received*	95.4%	97.9%	+ 2.6%	99.1%	98.1%	- 1.0%	
Inventory of Homes for Sale	33	33	0.0%	_	_	_	
Months Supply of Inventory	2.1	2.4	+ 14.3%	_	_	_	

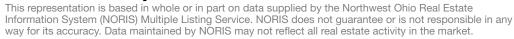
Condo-Villa		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	0	0		6	2	- 66.7%		
Pending Sales	0	0	_	5	2	- 60.0%		
Closed Sales	0	0	_	5	2	- 60.0%		
Days on Market Until Sale	_	-	_	52	62	+ 19.2%		
Median Sales Price*		_	_	\$198,000	\$170,000	- 14.1%		
Average Sales Price*	_	_	_	\$183,500	\$170,000	- 7.4%		
Percent of List Price Received*		_	_	105.2%	96.4%	- 8.4%		
Inventory of Homes for Sale	1	1	0.0%		_	_		
Months Supply of Inventory	0.8	0.5	- 37.5%		_	_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.





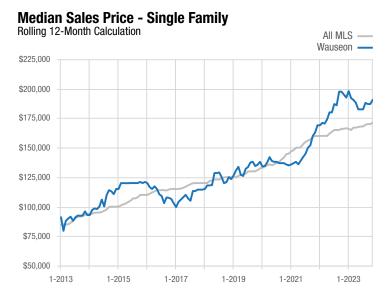
### Wauseon

MLS Area 96: 43567

Single Family		November			Year to Date	
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	9	6	- 33.3%	146	101	- 30.8%
Pending Sales	8	8	0.0%	105	90	- 14.3%
Closed Sales	9	10	+ 11.1%	104	88	- 15.4%
Days on Market Until Sale	80	66	- 17.5%	59	76	+ 28.8%
Median Sales Price*	\$176,200	\$232,093	+ 31.7%	\$193,000	\$191,000	- 1.0%
Average Sales Price*	\$187,403	\$210,929	+ 12.6%	\$209,157	\$223,331	+ 6.8%
Percent of List Price Received*	97.4%	100.3%	+ 3.0%	99.2%	99.1%	- 0.1%
Inventory of Homes for Sale	33	13	- 60.6%			_
Months Supply of Inventory	3.2	1.6	- 50.0%		_	_

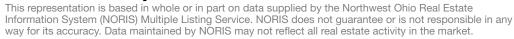
Condo-Villa		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	0	0		3	5	+ 66.7%		
Pending Sales	1	0	- 100.0%	3	5	+ 66.7%		
Closed Sales	1	0	- 100.0%	3	5	+ 66.7%		
Days on Market Until Sale	62			33	44	+ 33.3%		
Median Sales Price*	\$185,000			\$164,000	\$219,900	+ 34.1%		
Average Sales Price*	\$185,000	-		\$150,667	\$178,960	+ 18.8%		
Percent of List Price Received*	93.0%			97.7%	99.0%	+ 1.3%		
Inventory of Homes for Sale	0	0			_	_		
Months Supply of Inventory								

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.





### **Archbold**

MLS Area 98: 43502

Single Family		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	6	4	- 33.3%	61	62	+ 1.6%		
Pending Sales	4	3	- 25.0%	48	53	+ 10.4%		
Closed Sales	4	3	- 25.0%	48	56	+ 16.7%		
Days on Market Until Sale	74	24	- 67.6%	63	49	- 22.2%		
Median Sales Price*	\$177,250	\$215,000	+ 21.3%	\$171,500	\$197,500	+ 15.2%		
Average Sales Price*	\$190,125	\$223,133	+ 17.4%	\$205,839	\$211,585	+ 2.8%		
Percent of List Price Received*	97.7%	100.0%	+ 2.4%	98.5%	100.1%	+ 1.6%		
Inventory of Homes for Sale	14	13	- 7.1%		_	_		
Months Supply of Inventory	3.2	2.6	- 18.8%		_	_		

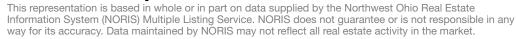
Condo-Villa		November		Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	0	0		3	4	+ 33.3%
Pending Sales	1	0	- 100.0%	2	5	+ 150.0%
Closed Sales	1	0	- 100.0%	2	5	+ 150.0%
Days on Market Until Sale	16	-	_	27	66	+ 144.4%
Median Sales Price*	\$170,000		_	\$160,000	\$186,000	+ 16.3%
Average Sales Price*	\$170,000	-	_	\$160,000	\$175,400	+ 9.6%
Percent of List Price Received*	100.0%		_	101.8%	98.8%	- 2.9%
Inventory of Homes for Sale	1	0	- 100.0%		_	_
Months Supply of Inventory	1.0				_	_

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



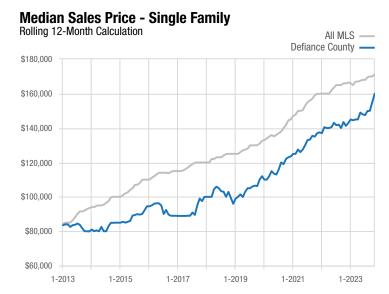


# **Defiance County**

Single Family		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	35	31	- 11.4%	414	372	- 10.1%		
Pending Sales	22	42	+ 90.9%	363	338	- 6.9%		
Closed Sales	29	42	+ 44.8%	361	332	- 8.0%		
Days on Market Until Sale	66	56	- 15.2%	70	66	- 5.7%		
Median Sales Price*	\$121,000	\$185,500	+ 53.3%	\$142,250	\$160,000	+ 12.5%		
Average Sales Price*	\$127,848	\$196,561	+ 53.7%	\$156,906	\$176,997	+ 12.8%		
Percent of List Price Received*	97.9%	101.0%	+ 3.2%	98.8%	99.0%	+ 0.2%		
Inventory of Homes for Sale	75	61	- 18.7%		_	_		
Months Supply of Inventory	2.3	2.0	- 13.0%		_			

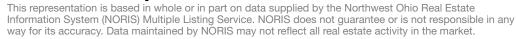
Condo-Villa		November		Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	1	5	+ 400.0%	14	20	+ 42.9%
Pending Sales	1	3	+ 200.0%	14	17	+ 21.4%
Closed Sales	0	2		14	16	+ 14.3%
Days on Market Until Sale	_	158	_	56	68	+ 21.4%
Median Sales Price*	_	\$225,791		\$178,950	\$161,500	- 9.8%
Average Sales Price*	_	\$225,791	_	\$165,700	\$186,711	+ 12.7%
Percent of List Price Received*	_	99.1%		99.5%	98.4%	- 1.1%
Inventory of Homes for Sale	1	3	+ 200.0%		_	_
Months Supply of Inventory	0.6	1.6	+ 166.7%			_

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



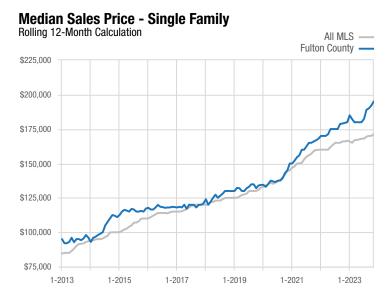


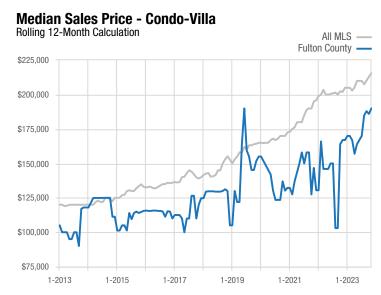
# **Fulton County**

Single Family		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	29	17	- 41.4%	440	342	- 22.3%		
Pending Sales	23	25	+ 8.7%	352	311	- 11.6%		
Closed Sales	25	28	+ 12.0%	353	311	- 11.9%		
Days on Market Until Sale	77	65	- 15.6%	58	62	+ 6.9%		
Median Sales Price*	\$166,250	\$225,750	+ 35.8%	\$179,950	\$195,000	+ 8.4%		
Average Sales Price*	\$206,522	\$218,971	+ 6.0%	\$204,796	\$226,961	+ 10.8%		
Percent of List Price Received*	97.7%	102.0%	+ 4.4%	99.5%	100.8%	+ 1.3%		
Inventory of Homes for Sale	80	47	- 41.3%	_		_		
Months Supply of Inventory	2.4	1.7	- 29.2%	_				

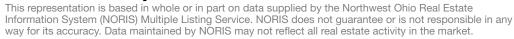
Condo-Villa		November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change	
New Listings	0	0		7	10	+ 42.9%	
Pending Sales	2	0	- 100.0%	6	11	+ 83.3%	
Closed Sales	2	0	- 100.0%	6	11	+ 83.3%	
Days on Market Until Sale	39	_		52	52	0.0%	
Median Sales Price*	\$177,500	_		\$167,000	\$190,000	+ 13.8%	
Average Sales Price*	\$177,500	_		\$168,250	\$182,891	+ 8.7%	
Percent of List Price Received*	96.5%		_	98.8%	99.2%	+ 0.4%	
Inventory of Homes for Sale	1	0	- 100.0%		_	_	
Months Supply of Inventory	0.7	_	_		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



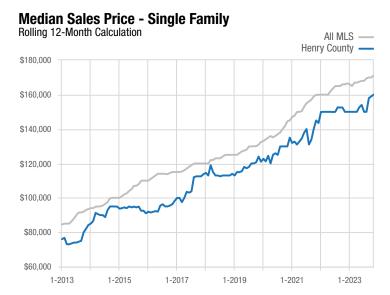


## **Henry County**

Single Family		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	16	14	- 12.5%	275	187	- 32.0%		
Pending Sales	14	19	+ 35.7%	239	171	- 28.5%		
Closed Sales	19	19	0.0%	241	169	- 29.9%		
Days on Market Until Sale	64	57	- 10.9%	66	66	0.0%		
Median Sales Price*	\$171,700	\$162,150	- 5.6%	\$150,000	\$161,750	+ 7.8%		
Average Sales Price*	\$203,054	\$169,928	- 16.3%	\$175,931	\$169,873	- 3.4%		
Percent of List Price Received*	100.4%	98.7%	- 1.7%	98.0%	98.8%	+ 0.8%		
Inventory of Homes for Sale	45	36	- 20.0%					
Months Supply of Inventory	2.1	2.3	+ 9.5%	_				

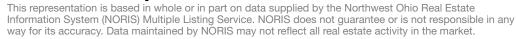
Condo-Villa		November		Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	0	0		4	2	- 50.0%
Pending Sales	1	0	- 100.0%	4	1	- 75.0%
Closed Sales	0	0	_	3	1	- 66.7%
Days on Market Until Sale		_	_	47	8	- 83.0%
Median Sales Price*		_	_	\$215,000	\$312,683	+ 45.4%
Average Sales Price*		_	_	\$198,833	\$312,683	+ 57.3%
Percent of List Price Received*		_	_	97.5%	100.0%	+ 2.6%
Inventory of Homes for Sale	0	1	_		_	_
Months Supply of Inventory		1.0			_	_

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



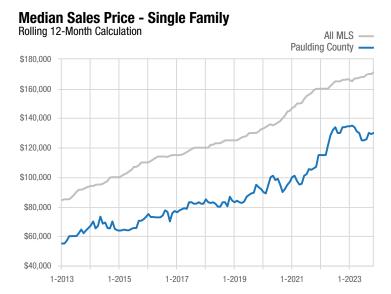


## **Paulding County**

Single Family		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	8	8	0.0%	171	148	- 13.5%		
Pending Sales	6	8	+ 33.3%	145	118	- 18.6%		
Closed Sales	8	9	+ 12.5%	147	121	- 17.7%		
Days on Market Until Sale	88	123	+ 39.8%	72	73	+ 1.4%		
Median Sales Price*	\$127,250	\$140,000	+ 10.0%	\$135,000	\$130,950	- 3.0%		
Average Sales Price*	\$138,063	\$161,394	+ 16.9%	\$153,380	\$147,441	- 3.9%		
Percent of List Price Received*	95.7%	93.3%	- 2.5%	97.0%	96.8%	- 0.2%		
Inventory of Homes for Sale	33	30	- 9.1%		_	_		
Months Supply of Inventory	2.4	2.7	+ 12.5%		_	_		

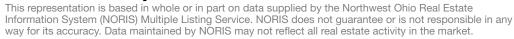
Condo-Villa		November		Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change
New Listings	0	0		0	1	_
Pending Sales	0	0		0	0	_
Closed Sales	0	0	_	0	0	_
Days on Market Until Sale		_	_	_	_	_
Median Sales Price*		_	_	_	_	_
Average Sales Price*		_	_	_	_	_
Percent of List Price Received*		_	_		_	
Inventory of Homes for Sale	0	1	_	_	_	_
Months Supply of Inventory			_		_	_

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



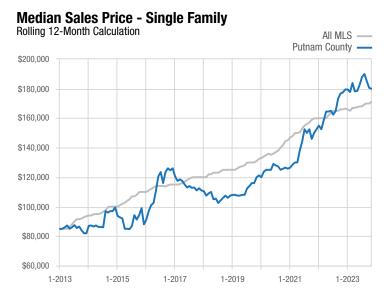


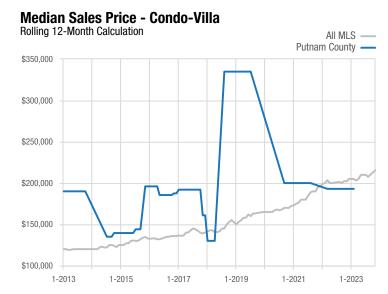
# **Putnam County**

Single Family		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	7	7	0.0%	107	91	- 15.0%		
Pending Sales	9	5	- 44.4%	95	76	- 20.0%		
Closed Sales	9	8	- 11.1%	96	75	- 21.9%		
Days on Market Until Sale	86	73	- 15.1%	74	66	- 10.8%		
Median Sales Price*	\$195,000	\$180,000	- 7.7%	\$177,500	\$177,500	0.0%		
Average Sales Price*	\$211,833	\$178,850	- 15.6%	\$198,658	\$182,789	- 8.0%		
Percent of List Price Received*	94.7%	101.5%	+ 7.2%	96.6%	99.1%	+ 2.6%		
Inventory of Homes for Sale	19	21	+ 10.5%		_	_		
Months Supply of Inventory	2.1	3.0	+ 42.9%		_	_		

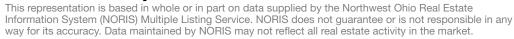
Condo-Villa		November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change	
New Listings	0	0		1	0	- 100.0%	
Pending Sales	0	0	_	1	0	- 100.0%	
Closed Sales	0	0		1	0	- 100.0%	
Days on Market Until Sale	_	-	_	57	_	_	
Median Sales Price*			_	\$193,000	_	_	
Average Sales Price*	_	-	_	\$193,000	_	_	
Percent of List Price Received*			_	99.0%	_		
Inventory of Homes for Sale	0	0	_	_	_	_	
Months Supply of Inventory	_		_	_	_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



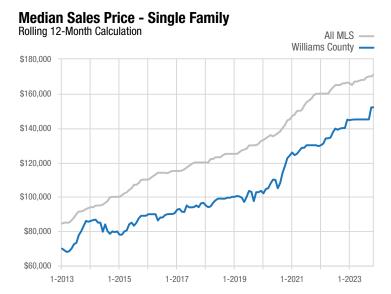


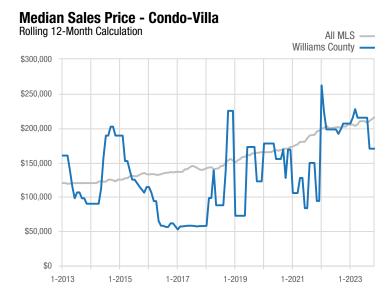
# **Williams County**

Single Family		November			Year to Date			
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change		
New Listings	32	25	- 21.9%	431	438	+ 1.6%		
Pending Sales	28	37	+ 32.1%	379	385	+ 1.6%		
Closed Sales	22	37	+ 68.2%	379	373	- 1.6%		
Days on Market Until Sale	82	60	- 26.8%	70	69	- 1.4%		
Median Sales Price*	\$160,000	\$158,000	- 1.3%	\$144,900	\$152,000	+ 4.9%		
Average Sales Price*	\$196,071	\$159,986	- 18.4%	\$160,470	\$166,793	+ 3.9%		
Percent of List Price Received*	96.1%	96.7%	+ 0.6%	97.9%	98.3%	+ 0.4%		
Inventory of Homes for Sale	94	73	- 22.3%	_	_	_		
Months Supply of Inventory	2.7	2.1	- 22.2%					

Condo-Villa		November			Year to Date		
Key Metrics	2022	2023	% Change	Thru 11-2022	Thru 11-2023	% Change	
New Listings	0	0		6	6	0.0%	
Pending Sales	0	0	_	6	2	- 66.7%	
Closed Sales	0	0	_	6	2	- 66.7%	
Days on Market Until Sale	_	-	_	79	62	- 21.5%	
Median Sales Price*			_	\$206,500	\$170,000	- 17.7%	
Average Sales Price*	_	_	_	\$206,483	\$170,000	- 17.7%	
Percent of List Price Received*			_	104.4%	96.4%	- 7.7%	
Inventory of Homes for Sale	2	3	+ 50.0%	_	_	_	
Months Supply of Inventory	1.7	1.5	- 11.8%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.