This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.





#### **Western Counties**

#### Defiance, Fulton, Henry, Paulding, Putnam and Williams

U.S. existing-home sales rose 3.4% month-over-month and 2.9% year over-year to a seasonally adjusted annual rate of 3.96 million units, exceeding economists' expectations for the month and marking the first annual gain since July 2021, according to the National Association of REALTORS® (NAR). Lower mortgage rates in late summer and early fall helped sales increase across all four regions.

The number of homes for sale continues to improve nationwide, climbing 0.7% month-over-month and 19.1% year-over-year to 1.37 million units heading into November, for a 4.2-month supply at the current sales pace, according to NAR. Despite a wider selection of properties on the market, sales prices have remained strong at the national level, with a median existing-home price of \$407,200 as of last measure, a 4% increase from the same time last year.

Single Family		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	106	134	26.4%	1,587	1,622	2.2%		
Closed Sales	143	110	-23.1%	1,381	1,303	-5.6%		
Days on Market	64	62	-3.1%	67	65	-3.0%		
SP\$/SqFt	\$115.86	\$125.53	8.3%	\$112.19	\$121.55	8.3%		
Median Sales Price*	\$169,400	\$175,000	3.3%	\$165,000	\$174,000	5.5%		
Average Sales Price*	\$190,679	\$196,613	3.1%	\$182,929	\$195,525	6.9%		
Percent of List Price Received*	99%		#VALUE!	99%				
Months Supply of Inventory	3	4	33.3%					
Total Volume	\$27,267,044	\$21,627,445	-20.7%	\$252,625,283	\$254,768,896	0.8%		

Condo/Villa		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	5	2	-60.0%	39	37	-5.1%		
Closed Sales	2	1	-50.0%	30	30	0.0%		
Days on Market	158	44	-72.2%	60	63	5.0%		
SP\$/SqFt	\$181.43	\$108.18	-40.4%	\$144.59	\$138.23	-4.4%		
Median Sales Price*	\$225,791	\$119,000	-47.3%	\$188,000	\$178,000	-5.3%		
Average Sales Price*	\$225,791	\$119,000	-47.3%	\$188,396	\$192,767	2.3%		
Percent of List Price Received*	99%	99%	0.0%	99%	99%	0.0%		
Months Supply of Inventory	6	9	50.0%					
Total Volume (in 1000's)	\$451,582	\$119,000	-73.6%	\$5,651,865	\$5,782,996	0.0%		

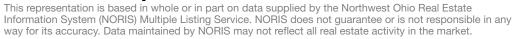
<sup>\*</sup>Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# **All Properties Combined**

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2023	11-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings	11-2022 5-2023 11-2023 5-2024 11-2024	744	775	+ 4.2%	10,386	10,499	+ 1.1%
Pending Sales	11-2022 5-2023 11-2023 5-2024 11-2024	750	711	- 5.2%	8,753	8,567	- 2.1%
Closed Sales	11-2022 5-2023 11-2023 5-2024 11-2024	785	732	- 6.8%	8,662	8,498	- 1.9%
Days on Market Until Sale	11-2022 5-2023 11-2023 5-2024 11-2024	61	61	0.0%	60	60	0.0%
Median Sales Price	11-2022 5-2023 11-2023 5-2024 11-2024	\$185,000	\$192,750	+ 4.2%	\$176,101	\$190,000	+ 7.9%
Average Sales Price	11-2022 5-2023 11-2023 5-2024 11-2024	\$217,227	\$224,058	+ 3.1%	\$209,742	\$222,927	+ 6.3%
Percent of List Price Received	11-2022 5-2023 11-2023 5-2024 11-2024	99.0%	99.5%	+ 0.5%	99.9%	99.9%	0.0%
Housing Affordability Index	11-2022 5-2023 11-2023 5-2024 11-2024	156	155	- 0.6%	163	157	- 3.7%
Inventory of Homes for Sale	11-2022 5-2023 11-2023 5-2024 11-2024	1,801	1,936	+ 7.5%	<del></del>		_
Months Supply of Inventory	11-2022 5-2023 11-2023 5-2024 11-2024	2.3	2.5	+ 8.7%	_	-	_



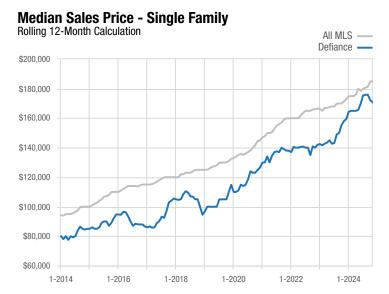


### **Defiance**

Single Family		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	19	19	0.0%	277	263	- 5.1%		
Pending Sales	33	16	- 51.5%	254	208	- 18.1%		
Closed Sales	33	15	- 54.5%	249	204	- 18.1%		
Days on Market Until Sale	58	52	- 10.3%	63	58	- 7.9%		
Median Sales Price*	\$195,000	\$194,900	- 0.1%	\$158,000	\$168,500	+ 6.6%		
Average Sales Price*	\$198,090	\$216,127	+ 9.1%	\$177,057	\$194,729	+ 10.0%		
Percent of List Price Received*	101.5%	103.0%	+ 1.5%	99.0%	100.3%	+ 1.3%		
Inventory of Homes for Sale	42	49	+ 16.7%		_	_		
Months Supply of Inventory	1.9	2.6	+ 36.8%			_		

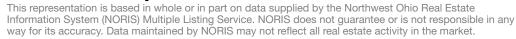
Condo-Villa		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	5	1	- 80.0%	17	13	- 23.5%		
Pending Sales	3	0	- 100.0%	14	11	- 21.4%		
Closed Sales	2	0	- 100.0%	12	13	+ 8.3%		
Days on Market Until Sale	158	_		64	80	+ 25.0%		
Median Sales Price*	\$225,791			\$212,500	\$265,000	+ 24.7%		
Average Sales Price*	\$225,791	_		\$205,782	\$223,861	+ 8.8%		
Percent of List Price Received*	99.1%			99.3%	100.3%	+ 1.0%		
Inventory of Homes for Sale	3	4	+ 33.3%		_	_		
Months Supply of Inventory	1.5	2.2	+ 46.7%		_	_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



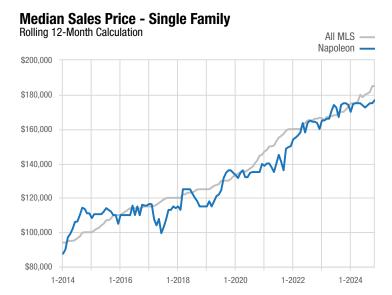


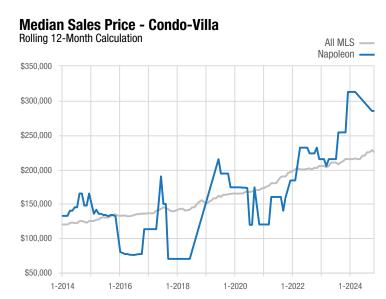
### **Napoleon**

Single Family		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	10	13	+ 30.0%	88	110	+ 25.0%		
Pending Sales	8	8	0.0%	83	94	+ 13.3%		
Closed Sales	7	8	+ 14.3%	83	91	+ 9.6%		
Days on Market Until Sale	64	77	+ 20.3%	73	67	- 8.2%		
Median Sales Price*	\$175,000	\$172,375	- 1.5%	\$175,000	\$179,950	+ 2.8%		
Average Sales Price*	\$193,714	\$203,719	+ 5.2%	\$188,491	\$187,528	- 0.5%		
Percent of List Price Received*	97.8%	98.6%	+ 0.8%	99.7%	99.1%	- 0.6%		
Inventory of Homes for Sale	22	23	+ 4.5%		_	_		
Months Supply of Inventory	2.9	2.7	- 6.9%		_	_		

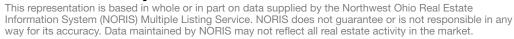
Condo-Villa		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	0	0		2	5	+ 150.0%		
Pending Sales	0	0		1	1	0.0%		
Closed Sales	0	0		1	1	0.0%		
Days on Market Until Sale	_	_		8	43	+ 437.5%		
Median Sales Price*	_			\$312,683	\$285,000	- 8.9%		
Average Sales Price*	_	_		\$312,683	\$285,000	- 8.9%		
Percent of List Price Received*	_			100.0%	98.3%	- 1.7%		
Inventory of Homes for Sale	1	3	+ 200.0%		_	_		
Months Supply of Inventory	1.0	3.0	+ 200.0%		_			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



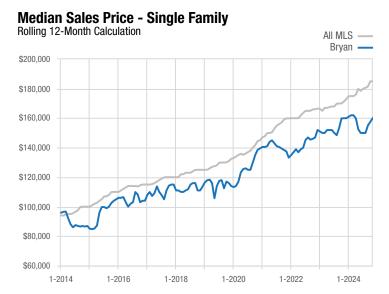


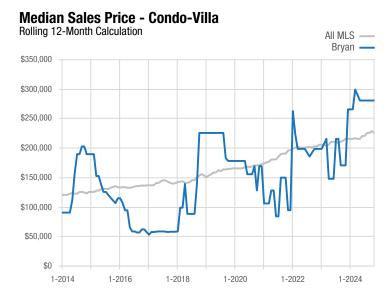
### **Bryan**

Single Family		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	14	23	+ 64.3%	177	214	+ 20.9%		
Pending Sales	20	18	- 10.0%	156	180	+ 15.4%		
Closed Sales	19	17	- 10.5%	155	178	+ 14.8%		
Days on Market Until Sale	60	61	+ 1.7%	67	65	- 3.0%		
Median Sales Price*	\$162,000	\$185,000	+ 14.2%	\$160,000	\$163,450	+ 2.2%		
Average Sales Price*	\$157,479	\$209,766	+ 33.2%	\$167,295	\$182,369	+ 9.0%		
Percent of List Price Received*	97.9%	97.6%	- 0.3%	98.1%	99.3%	+ 1.2%		
Inventory of Homes for Sale	37	44	+ 18.9%		_	_		
Months Supply of Inventory	2.6	2.7	+ 3.8%		_	_		

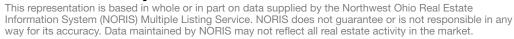
Condo-Villa		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	0	0		2	1	- 50.0%		
Pending Sales	0	0		2	2	0.0%		
Closed Sales	0	0		2	2	0.0%		
Days on Market Until Sale	_	_		62	62	0.0%		
Median Sales Price*	_			\$170,000	\$265,000	+ 55.9%		
Average Sales Price*	_	_		\$170,000	\$265,000	+ 55.9%		
Percent of List Price Received*	_			96.4%	93.0%	- 3.5%		
Inventory of Homes for Sale	1	0	- 100.0%		_	_		
Months Supply of Inventory	0.5				_	_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



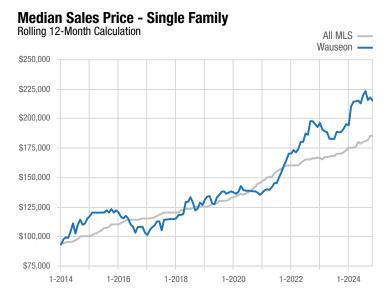


### Wauseon

Single Family		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	8	3	- 62.5%	106	97	- 8.5%		
Pending Sales	8	9	+ 12.5%	94	82	- 12.8%		
Closed Sales	10	9	- 10.0%	92	80	- 13.0%		
Days on Market Until Sale	66	66	0.0%	80	67	- 16.3%		
Median Sales Price*	\$232,093	\$191,000	- 17.7%	\$192,000	\$212,000	+ 10.4%		
Average Sales Price*	\$210,929	\$173,878	- 17.6%	\$224,756	\$233,144	+ 3.7%		
Percent of List Price Received*	100.3%	96.8%	- 3.5%	98.8%	99.6%	+ 0.8%		
Inventory of Homes for Sale	15	14	- 6.7%		_	_		
Months Supply of Inventory	1.8	1.9	+ 5.6%		_	_		

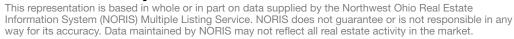
Condo-Villa		November		Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change	
New Listings	0	0		5	4	- 20.0%	
Pending Sales	0	0	_	5	4	- 20.0%	
Closed Sales	0	0		5	4	- 20.0%	
Days on Market Until Sale	_	-	_	44	39	- 11.4%	
Median Sales Price*	_			\$219,900	\$139,625	- 36.5%	
Average Sales Price*	_	-	_	\$178,960	\$139,938	- 21.8%	
Percent of List Price Received*	_			99.0%	100.2%	+ 1.2%	
Inventory of Homes for Sale	0	0	_	_	_	_	
Months Supply of Inventory	_				_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.





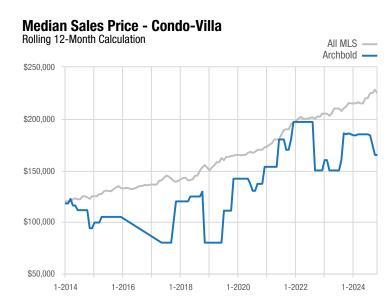
### **Archbold**

Single Family		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	5	3	- 40.0%	63	53	- 15.9%		
Pending Sales	3	2	- 33.3%	53	50	- 5.7%		
Closed Sales	3	2	- 33.3%	56	51	- 8.9%		
Days on Market Until Sale	24	89	+ 270.8%	47	72	+ 53.2%		
Median Sales Price*	\$215,000	\$180,000	- 16.3%	\$197,500	\$196,500	- 0.5%		
Average Sales Price*	\$223,133	\$180,000	- 19.3%	\$211,585	\$206,609	- 2.4%		
Percent of List Price Received*	100.0%	98.7%	- 1.3%	100.2%	98.8%	- 1.4%		
Inventory of Homes for Sale	14	13	- 7.1%		_	_		
Months Supply of Inventory	2.9	3.0	+ 3.4%		_	_		

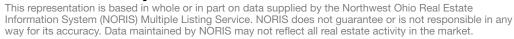
Condo-Villa		November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change	
New Listings	0	0		4	0	- 100.0%	
Pending Sales	0	0		5	0	- 100.0%	
Closed Sales	0	0	_	5	0	- 100.0%	
Days on Market Until Sale	_	-	_	66	_	_	
Median Sales Price*	_		_	\$186,000	_	_	
Average Sales Price*	_	-	_	\$175,400	_	_	
Percent of List Price Received*	_			98.8%	_	_	
Inventory of Homes for Sale	0	0	_	_	_	_	
Months Supply of Inventory	_	_			_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



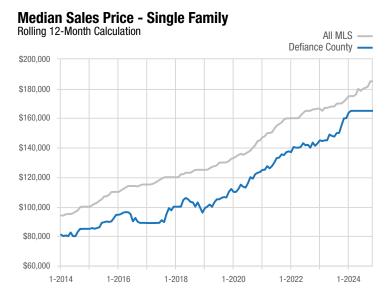


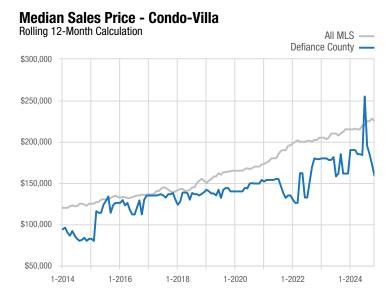
# **Defiance County**

Single Family		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	32	30	- 6.3%	375	347	- 7.5%		
Pending Sales	43	23	- 46.5%	339	285	- 15.9%		
Closed Sales	42	19	- 54.8%	332	278	- 16.3%		
Days on Market Until Sale	56	56	0.0%	66	61	- 7.6%		
Median Sales Price*	\$185,500	\$189,950	+ 2.4%	\$160,000	\$165,000	+ 3.1%		
Average Sales Price*	\$196,561	\$213,383	+ 8.6%	\$176,997	\$191,282	+ 8.1%		
Percent of List Price Received*	101.0%	102.5%	+ 1.5%	99.0%	99.2%	+ 0.2%		
Inventory of Homes for Sale	64	69	+ 7.8%		_	_		
Months Supply of Inventory	2.1	2.6	+ 23.8%		_	_		

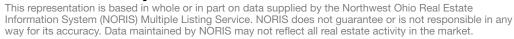
Condo-Villa		November			Year to Date	
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	5	2	- 60.0%	20	20	0.0%
Pending Sales	3	1	- 66.7%	17	16	- 5.9%
Closed Sales	2	1	- 50.0%	16	18	+ 12.5%
Days on Market Until Sale	158	44	- 72.2%	68	74	+ 8.8%
Median Sales Price*	\$225,791	\$119,000	- 47.3%	\$161,500	\$159,500	- 1.2%
Average Sales Price*	\$225,791	\$119,000	- 47.3%	\$186,711	\$195,733	+ 4.8%
Percent of List Price Received*	99.1%	99.2%	+ 0.1%	98.4%	99.4%	+ 1.0%
Inventory of Homes for Sale	3	5	+ 66.7%			_
Months Supply of Inventory	1.6	2.5	+ 56.3%			_

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



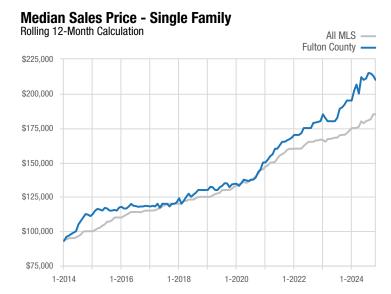


## **Fulton County**

Single Family		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	21	21	0.0%	346	355	+ 2.6%		
Pending Sales	25	29	+ 16.0%	311	311	0.0%		
Closed Sales	28	26	- 7.1%	311	306	- 1.6%		
Days on Market Until Sale	65	58	- 10.8%	62	61	- 1.6%		
Median Sales Price*	\$225,750	\$185,000	- 18.1%	\$195,000	\$210,000	+ 7.7%		
Average Sales Price*	\$218,971	\$191,756	- 12.4%	\$226,961	\$234,015	+ 3.1%		
Percent of List Price Received*	102.0%	99.5%	- 2.5%	100.8%	99.5%	- 1.3%		
Inventory of Homes for Sale	51	57	+ 11.8%		_	_		
Months Supply of Inventory	1.8	2.1	+ 16.7%		_	_		

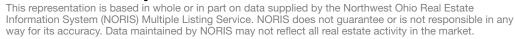
Condo-Villa		November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change	
New Listings	0	0		10	4	- 60.0%	
Pending Sales	0	0		11	4	- 63.6%	
Closed Sales	0	0		11	4	- 63.6%	
Days on Market Until Sale	_	_		52	39	- 25.0%	
Median Sales Price*	_	_		\$190,000	\$139,625	- 26.5%	
Average Sales Price*	_	_		\$182,891	\$139,938	- 23.5%	
Percent of List Price Received*	_		_	99.2%	100.2%	+ 1.0%	
Inventory of Homes for Sale	0	0	_		_	_	
Months Supply of Inventory	_				_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



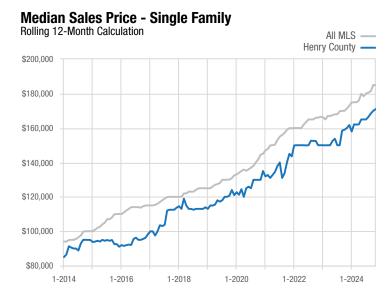


## **Henry County**

Single Family		November			Year to Date	
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	14	22	+ 57.1%	187	224	+ 19.8%
Pending Sales	19	15	- 21.1%	171	182	+ 6.4%
Closed Sales	19	16	- 15.8%	169	179	+ 5.9%
Days on Market Until Sale	57	69	+ 21.1%	66	61	- 7.6%
Median Sales Price*	\$162,150	\$171,000	+ 5.5%	\$161,750	\$175,000	+ 8.2%
Average Sales Price*	\$169,928	\$212,370	+ 25.0%	\$169,873	\$186,461	+ 9.8%
Percent of List Price Received*	98.7%	98.5%	- 0.2%	98.8%	99.3%	+ 0.5%
Inventory of Homes for Sale	37	52	+ 40.5%			_
Months Supply of Inventory	2.4	3.2	+ 33.3%		_	_

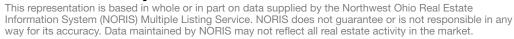
Condo-Villa		November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change	
New Listings	0	0		2	5	+ 150.0%	
Pending Sales	0	0		1	1	0.0%	
Closed Sales	0	0		1	1	0.0%	
Days on Market Until Sale	_	_		8	43	+ 437.5%	
Median Sales Price*	_			\$312,683	\$285,000	- 8.9%	
Average Sales Price*	_	_		\$312,683	\$285,000	- 8.9%	
Percent of List Price Received*	_			100.0%	98.3%	- 1.7%	
Inventory of Homes for Sale	1	3	+ 200.0%		_	_	
Months Supply of Inventory	1.0	3.0	+ 200.0%		_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



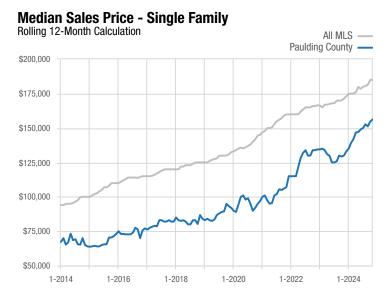


## **Paulding County**

Single Family		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	8	11	+ 37.5%	148	136	- 8.1%		
Pending Sales	8	17	+ 112.5%	118	108	- 8.5%		
Closed Sales	9	13	+ 44.4%	121	103	- 14.9%		
Days on Market Until Sale	123	74	- 39.8%	73	78	+ 6.8%		
Median Sales Price*	\$140,000	\$155,000	+ 10.7%	\$130,950	\$155,000	+ 18.4%		
Average Sales Price*	\$161,394	\$158,923	- 1.5%	\$147,441	\$174,352	+ 18.3%		
Percent of List Price Received*	93.3%	97.8%	+ 4.8%	96.8%	98.5%	+ 1.8%		
Inventory of Homes for Sale	32	30	- 6.3%		_	_		
Months Supply of Inventory	2.9	3.2	+ 10.3%		_	_		

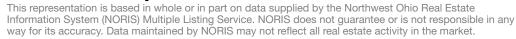
Condo-Villa		November		Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	0	0		1	2	+ 100.0%
Pending Sales	0	0		0	2	_
Closed Sales	0	0		0	2	_
Days on Market Until Sale	_	-		_	54	_
Median Sales Price*	_				\$132,000	_
Average Sales Price*	_	-		_	\$132,000	_
Percent of List Price Received*	_				96.3%	_
Inventory of Homes for Sale	1	0	- 100.0%	_	_	_
Months Supply of Inventory	_				_	_

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



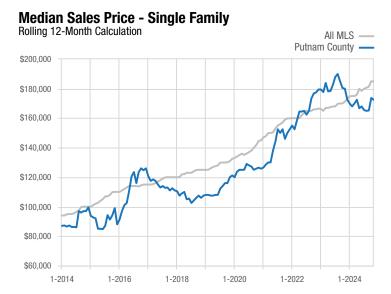


## **Putnam County**

Single Family		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	7	7	0.0%	91	102	+ 12.1%		
Pending Sales	5	9	+ 80.0%	76	89	+ 17.1%		
Closed Sales	8	9	+ 12.5%	75	88	+ 17.3%		
Days on Market Until Sale	73	70	- 4.1%	66	76	+ 15.2%		
Median Sales Price*	\$180,000	\$166,000	- 7.8%	\$177,500	\$175,000	- 1.4%		
Average Sales Price*	\$178,850	\$215,106	+ 20.3%	\$182,789	\$203,337	+ 11.2%		
Percent of List Price Received*	101.5%	100.6%	- 0.9%	99.1%	98.4%	- 0.7%		
Inventory of Homes for Sale	21	19	- 9.5%		_	_		
Months Supply of Inventory	3.0	2.3	- 23.3%		_	_		

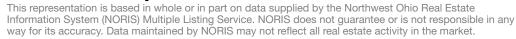
Condo-Villa		November		Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change
New Listings	0	0		0	2	_
Pending Sales	0	0		0	1	_
Closed Sales	0	0		0	1	_
Days on Market Until Sale	_	-		_	46	_
Median Sales Price*	_				\$191,150	_
Average Sales Price*	_	-		_	\$191,150	_
Percent of List Price Received*	_				106.3%	_
Inventory of Homes for Sale	0	1	_	_	_	_
Months Supply of Inventory	_	1.0			_	_

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.



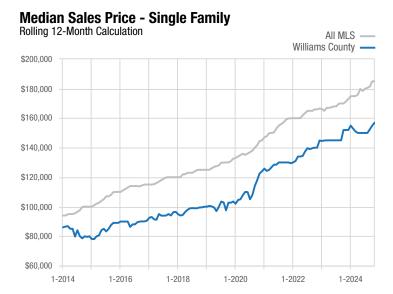


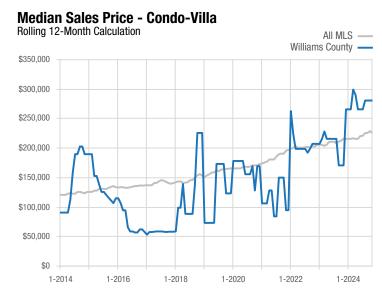
# **Williams County**

Single Family		November			Year to Date			
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change		
New Listings	24	37	+ 54.2%	440	452	+ 2.7%		
Pending Sales	38	29	- 23.7%	386	354	- 8.3%		
Closed Sales	37	27	- 27.0%	373	349	- 6.4%		
Days on Market Until Sale	60	60	0.0%	69	66	- 4.3%		
Median Sales Price*	\$158,000	\$180,000	+ 13.9%	\$152,000	\$157,500	+ 3.6%		
Average Sales Price*	\$159,986	\$199,917	+ 25.0%	\$166,793	\$175,025	+ 4.9%		
Percent of List Price Received*	96.7%	96.9%	+ 0.2%	98.3%	98.6%	+ 0.3%		
Inventory of Homes for Sale	74	101	+ 36.5%		_	_		
Months Supply of Inventory	2.1	3.2	+ 52.4%		_	_		

Condo-Villa		November			Year to Date		
Key Metrics	2023	2024	% Change	Thru 11-2023	Thru 11-2024	% Change	
New Listings	0	0		6	4	- 33.3%	
Pending Sales	0	0		2	4	+ 100.0%	
Closed Sales	0	0		2	4	+ 100.0%	
Days on Market Until Sale	_	_		62	48	- 22.6%	
Median Sales Price*	_			\$170,000	\$265,000	+ 55.9%	
Average Sales Price*	_	_		\$170,000	\$239,975	+ 41.2%	
Percent of List Price Received*	_			96.4%	95.9%	- 0.5%	
Inventory of Homes for Sale	3	0	- 100.0%		_	_	
Months Supply of Inventory	1.5				_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.