

Local Market Update – October 2023

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Western Counties

Defiance, Fulton, Henry, Paulding, Putnam and Williams

U.S. sales of existing homes recently fell to a 13-year low, dropping 2.0% month-over-month and 15.4% year-over-year as of last measure, according to the National Association of REALTORS® (NAR), as surging interest rates and elevated sales prices continue to make homeownership unaffordable for many prospective buyers. Purchase activity is down significantly compared to this time last year, but rising interest rates are also keeping many current homeowners from selling, causing inventory to remain at historically low levels nationwide.

Total housing inventory going into October was at 1.13 million units, up 2.7% from the previous month but down 8.1% compared to the same time last year, for a 3.4 months' supply at the current sales pace, according to NAR. The shortage of homes for sale is making it harder for buyers to find a home to purchase while at the same time pushing sales prices higher nationwide, with the median existing-home sales price rising 2.8% annually to \$394,300, the third consecutive month of year-over-year price increases.

Single Family Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	134	168	25.4%	1,710	1,473	-13.9%
Closed Sales	170	142	-16.5%	1,464	1,238	-15.4%
Days on Market	64	64	0.0%	68	67	-1.5%
SP\$/SqFt	\$113.72	\$113.75	0.0%	\$105.05	\$111.76	6.4%
Median Sales Price*	\$163,908	\$172,625	5.3%	\$150,000	\$165,000	10.0%
Average Sales Price*	\$183,940	\$195,717	6.4%	\$172,686	\$182,034	5.4%
Percent of List Price Received*	98%	103%	5.1%	98%	99%	1.0%
Months Supply of Inventory	3	3	0.0%	---	---	---
Total Volume	\$31,269,766	\$27,791,825	-11.1%	\$ 252,811,786	\$225,358,239	-10.9%

Condo/Villa Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	3	1	-66.7%	31	31	0.0%
Closed Sales	4	2	-50.0%	28	28	0.0%
Days on Market	95	74	-22.1%	60	53	-11.7%
SP\$/SqFt	\$109.16	\$169.08	54.9%	\$128.03	\$141.96	10.9%
Median Sales Price*	\$207,000	\$189,500	-8.5%	\$185,000	\$188,000	1.6%
Average Sales Price*	\$203,875	\$189,500	-7.1%	\$178,668	\$185,724	3.9%
Percent of List Price Received*	97%	97%	0.0%	100%	99%	-1.0%
Months Supply of Inventory	2	4	100.0%	---	---	---
Total Volume (in 1000's)	\$815,500	\$379,000	-53.5%	\$5,002,700	\$5,200,283	-1.0%

| Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2022	10-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		978	1,063	+ 8.7%	11,120	9,873	- 11.2%
Pending Sales		908	872	- 4.0%	9,320	8,087	- 13.2%
Closed Sales		925	845	- 8.6%	9,279	7,914	- 14.7%
Days on Market Until Sale		60	58	- 3.3%	59	60	+ 1.7%
Median Sales Price		\$170,000	\$184,900	+ 8.8%	\$170,000	\$176,000	+ 3.5%
Average Sales Price		\$200,078	\$224,812	+ 12.4%	\$204,691	\$210,413	+ 2.8%
Percent of List Price Received		98.9%	99.5%	+ 0.6%	100.2%	99.9%	- 0.3%
Housing Affordability Index		157	138	- 12.1%	157	145	- 7.6%
Inventory of Homes for Sale		2,092	2,084	- 0.4%	—	—	—
Months Supply of Inventory		2.2	2.6	+ 18.2%	—	—	—

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Defiance

MLS Area 61: 43512

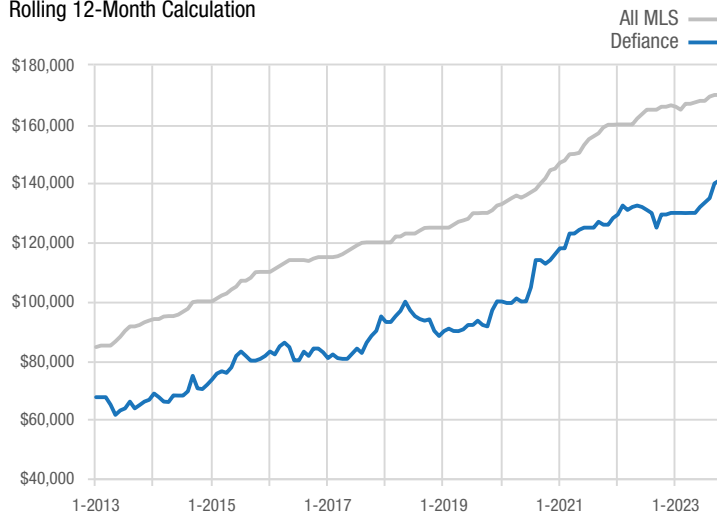
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	15	29	+ 93.3%	199	168	- 15.6%
Pending Sales	19	12	- 36.8%	192	139	- 27.6%
Closed Sales	16	14	- 12.5%	187	137	- 26.7%
Days on Market Until Sale	68	61	- 10.3%	71	60	- 15.5%
Median Sales Price*	\$139,900	\$174,450	+ 24.7%	\$129,900	\$141,750	+ 9.1%
Average Sales Price*	\$143,410	\$172,450	+ 20.2%	\$144,380	\$153,512	+ 6.3%
Percent of List Price Received*	98.2%	99.3%	+ 1.1%	99.1%	97.8%	- 1.3%
Inventory of Homes for Sale	33	46	+ 39.4%	—	—	—
Months Supply of Inventory	1.8	3.4	+ 88.9%	—	—	—

Condo-Villa	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	0	0	—	8	8	0.0%
Pending Sales	1	0	- 100.0%	7	8	+ 14.3%
Closed Sales	1	0	- 100.0%	7	8	+ 14.3%
Days on Market Until Sale	143	—	—	55	35	- 36.4%
Median Sales Price*	\$225,000	—	—	\$179,900	\$232,500	+ 29.2%
Average Sales Price*	\$225,000	—	—	\$185,686	\$204,725	+ 10.3%
Percent of List Price Received*	95.8%	—	—	100.2%	99.6%	- 0.6%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.7	0.6	- 14.3%	—	—	—

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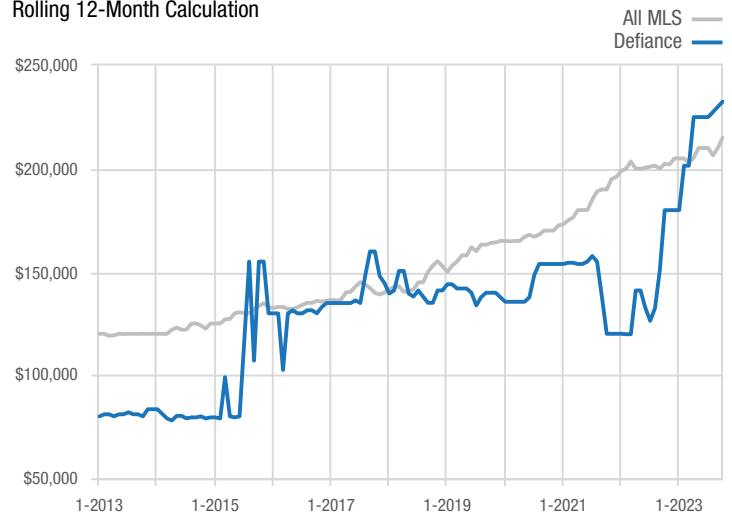
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

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Napoleon

MLS Area 76: 43545

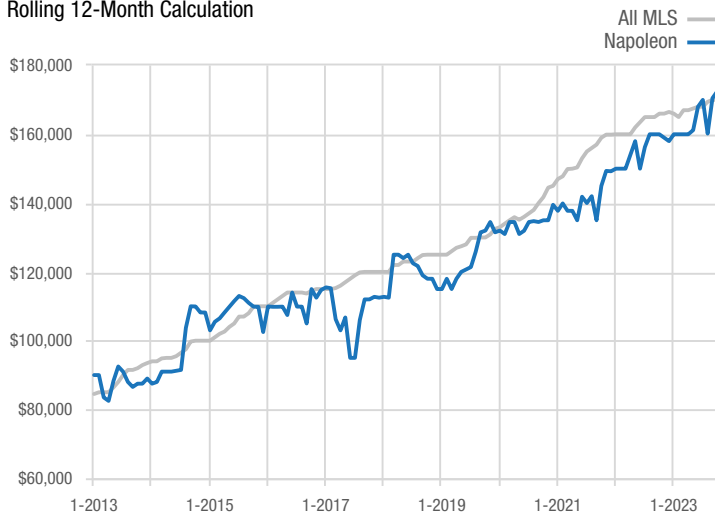
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	11	7	- 36.4%	147	64	- 56.5%
Pending Sales	16	3	- 81.3%	120	63	- 47.5%
Closed Sales	17	4	- 76.5%	120	63	- 47.5%
Days on Market Until Sale	63	76	+ 20.6%	66	77	+ 16.7%
Median Sales Price*	\$171,000	\$177,500	+ 3.8%	\$160,000	\$175,000	+ 9.4%
Average Sales Price*	\$154,524	\$144,750	- 6.3%	\$178,668	\$185,067	+ 3.6%
Percent of List Price Received*	96.0%	98.8%	+ 2.9%	98.0%	99.5%	+ 1.5%
Inventory of Homes for Sale	30	17	- 43.3%	—	—	—
Months Supply of Inventory	2.5	2.6	+ 4.0%	—	—	—

Condo-Villa	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	0	0	—	3	2	- 33.3%
Pending Sales	0	0	—	2	1	- 50.0%
Closed Sales	0	0	—	2	1	- 50.0%
Days on Market Until Sale	—	—	—	35	8	- 77.1%
Median Sales Price*	—	—	—	\$227,250	\$312,683	+ 37.6%
Average Sales Price*	—	—	—	\$227,250	\$312,683	+ 37.6%
Percent of List Price Received*	—	—	—	97.9%	100.0%	+ 2.1%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	1.0	0.0%	—	—	—

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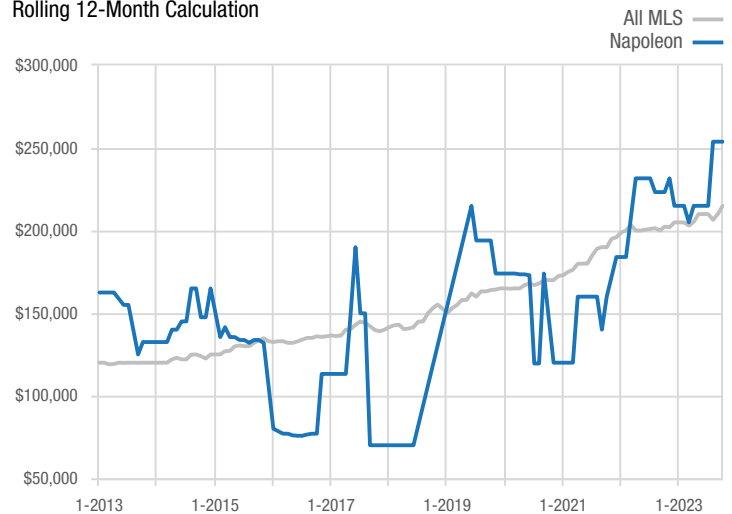
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Bryan

MLS Area 87: 43506

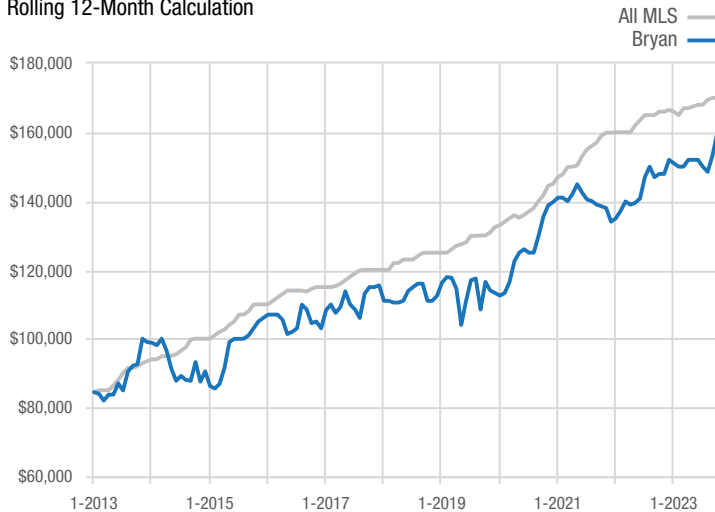
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	17	21	+ 23.5%	172	158	- 8.1%
Pending Sales	10	16	+ 60.0%	161	134	- 16.8%
Closed Sales	10	16	+ 60.0%	165	134	- 18.8%
Days on Market Until Sale	55	65	+ 18.2%	66	69	+ 4.5%
Median Sales Price*	\$129,000	\$145,950	+ 13.1%	\$155,000	\$160,000	+ 3.2%
Average Sales Price*	\$126,244	\$187,121	+ 48.2%	\$178,949	\$169,011	- 5.6%
Percent of List Price Received*	104.3%	100.6%	- 3.5%	99.3%	98.2%	- 1.1%
Inventory of Homes for Sale	35	41	+ 17.1%	—	—	—
Months Supply of Inventory	2.1	3.1	+ 47.6%	—	—	—

Condo-Villa	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	1	0	- 100.0%	6	2	- 66.7%
Pending Sales	0	0	—	5	2	- 60.0%
Closed Sales	0	0	—	5	2	- 60.0%
Days on Market Until Sale	—	—	—	52	62	+ 19.2%
Median Sales Price*	—	—	—	\$198,000	\$170,000	- 14.1%
Average Sales Price*	—	—	—	\$183,500	\$170,000	- 7.4%
Percent of List Price Received*	—	—	—	105.2%	96.4%	- 8.4%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	0.5	- 37.5%	—	—	—

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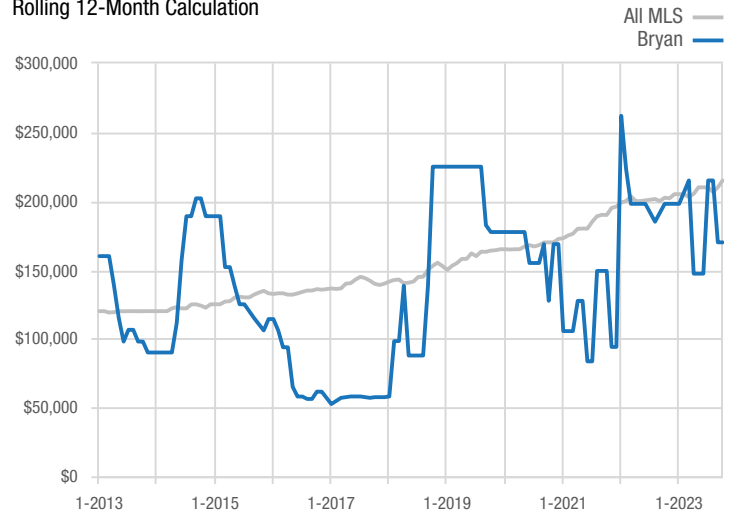
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Wauseon

MLS Area 96: 43567

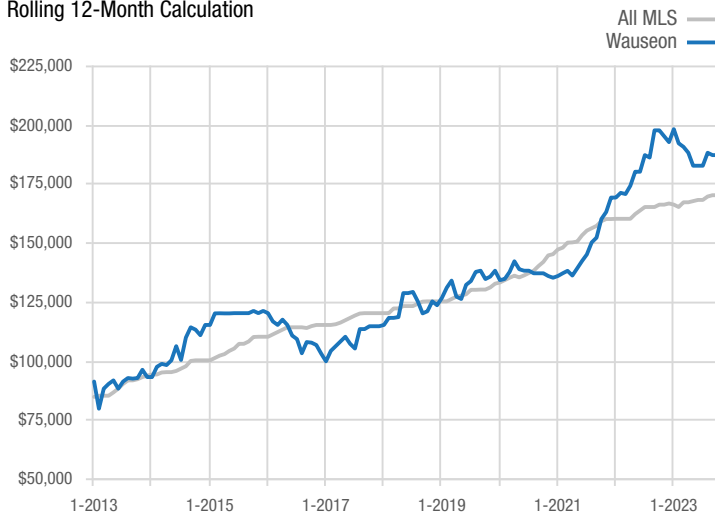
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	8	7	- 12.5%	137	95	- 30.7%
Pending Sales	14	10	- 28.6%	97	82	- 15.5%
Closed Sales	13	12	- 7.7%	95	78	- 17.9%
Days on Market Until Sale	49	72	+ 46.9%	57	78	+ 36.8%
Median Sales Price*	\$217,500	\$206,450	- 5.1%	\$200,000	\$190,000	- 5.0%
Average Sales Price*	\$229,617	\$249,325	+ 8.6%	\$211,028	\$224,942	+ 6.6%
Percent of List Price Received*	100.2%	96.8%	- 3.4%	99.3%	98.9%	- 0.4%
Inventory of Homes for Sale	35	16	- 54.3%	—	—	—
Months Supply of Inventory	3.5	2.0	- 42.9%	—	—	—

Condo-Villa	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	1	0	- 100.0%	3	5	+ 66.7%
Pending Sales	1	0	- 100.0%	2	5	+ 150.0%
Closed Sales	1	0	- 100.0%	2	5	+ 150.0%
Days on Market Until Sale	22	—	—	18	44	+ 144.4%
Median Sales Price*	\$164,000	—	—	\$133,500	\$219,900	+ 64.7%
Average Sales Price*	\$164,000	—	—	\$133,500	\$178,960	+ 34.1%
Percent of List Price Received*	96.5%	—	—	100.0%	99.0%	- 1.0%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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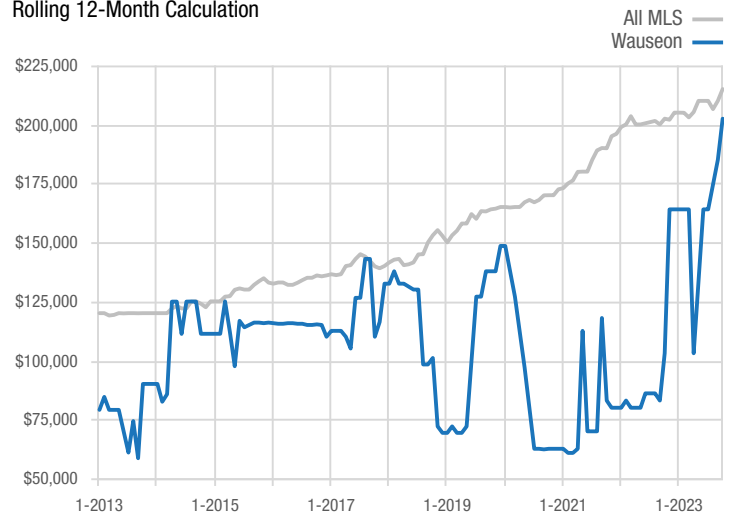
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Archbold

MLS Area 98: 43502

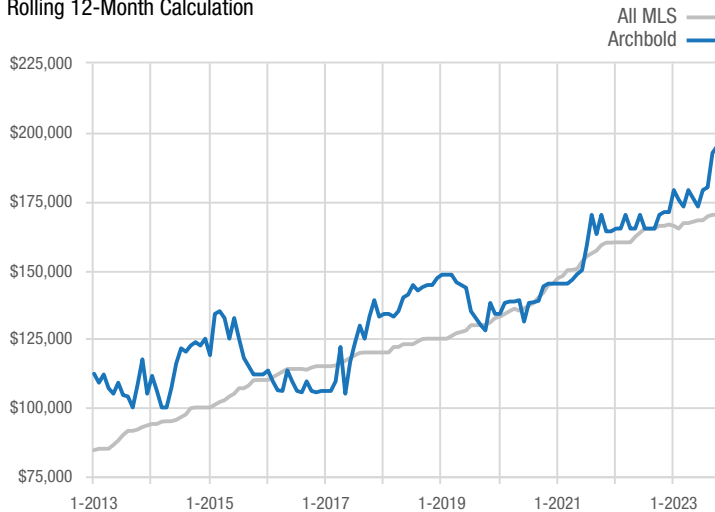
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	3	10	+ 233.3%	55	57	+ 3.6%
Pending Sales	8	3	- 62.5%	44	50	+ 13.6%
Closed Sales	8	4	- 50.0%	44	53	+ 20.5%
Days on Market Until Sale	69	44	- 36.2%	62	50	- 19.4%
Median Sales Price*	\$215,000	\$280,750	+ 30.6%	\$171,500	\$195,000	+ 13.7%
Average Sales Price*	\$247,463	\$290,875	+ 17.5%	\$207,336	\$210,905	+ 1.7%
Percent of List Price Received*	96.5%	97.4%	+ 0.9%	98.6%	100.2%	+ 1.6%
Inventory of Homes for Sale	13	12	- 7.7%	—	—	—
Months Supply of Inventory	2.9	2.4	- 17.2%	—	—	—

Condo-Villa	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	1	0	- 100.0%	3	4	+ 33.3%
Pending Sales	0	0	—	1	5	+ 400.0%
Closed Sales	0	1	—	1	5	+ 400.0%
Days on Market Until Sale	—	29	—	37	66	+ 78.4%
Median Sales Price*	—	\$184,000	—	\$150,000	\$186,000	+ 24.0%
Average Sales Price*	—	\$184,000	—	\$150,000	\$175,400	+ 16.9%
Percent of List Price Received*	—	100.0%	—	103.5%	98.8%	- 4.5%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

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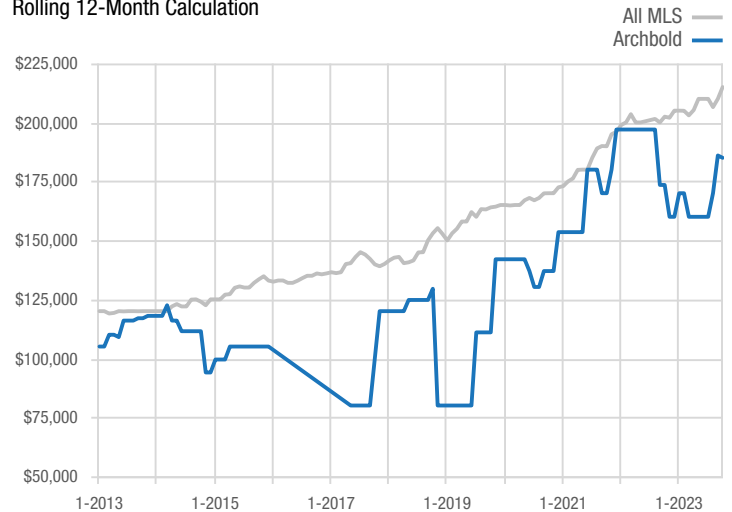
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Defiance County

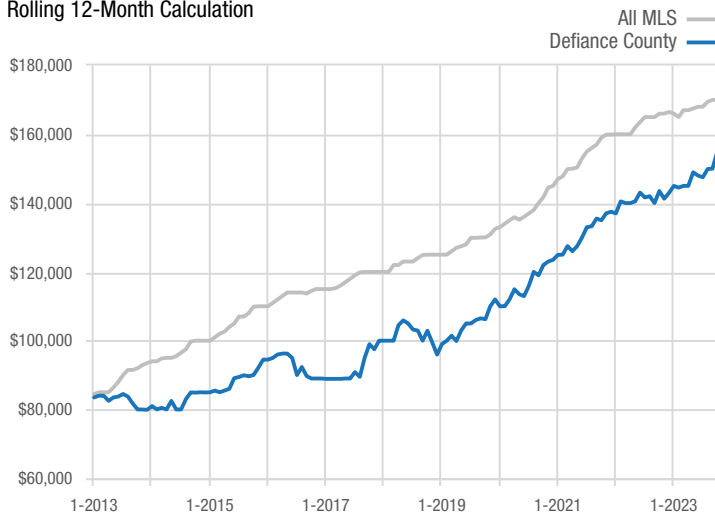
Single Family Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	33	40	+ 21.2%	379	341	- 10.0%
Pending Sales	41	30	- 26.8%	341	296	- 13.2%
Closed Sales	34	35	+ 2.9%	332	290	- 12.7%
Days on Market Until Sale	68	62	- 8.8%	70	67	- 4.3%
Median Sales Price*	\$150,000	\$200,000	+ 33.3%	\$144,500	\$158,000	+ 9.3%
Average Sales Price*	\$168,692	\$209,421	+ 24.1%	\$159,515	\$174,134	+ 9.2%
Percent of List Price Received*	98.7%	101.1%	+ 2.4%	98.9%	98.7%	- 0.2%
Inventory of Homes for Sale	69	79	+ 14.5%	—	—	—
Months Supply of Inventory	2.0	2.8	+ 40.0%	—	—	—

Condo-Villa Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	0	0	—	13	15	+ 15.4%
Pending Sales	2	1	- 50.0%	13	14	+ 7.7%
Closed Sales	2	1	- 50.0%	14	14	0.0%
Days on Market Until Sale	98	119	+ 21.4%	56	55	- 1.8%
Median Sales Price*	\$207,000	\$195,000	- 5.8%	\$178,950	\$161,500	- 9.8%
Average Sales Price*	\$207,000	\$195,000	- 5.8%	\$165,700	\$181,129	+ 9.3%
Percent of List Price Received*	97.9%	93.3%	- 4.7%	99.5%	98.3%	- 1.2%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.5	0.6	+ 20.0%	—	—	—

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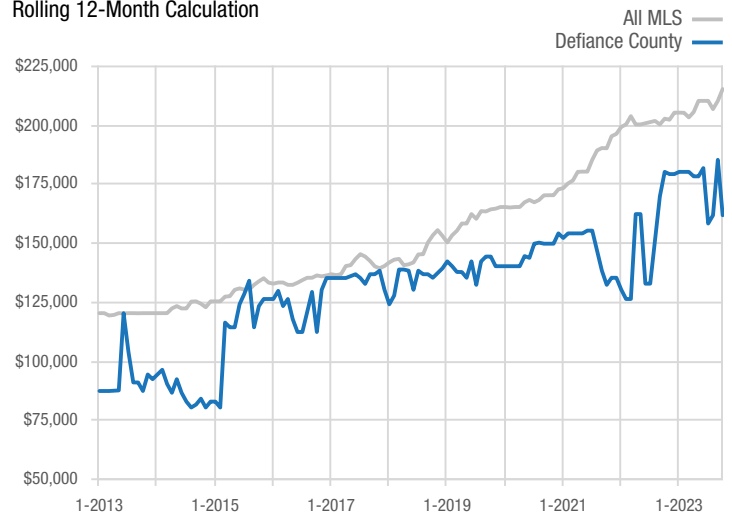
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Fulton County

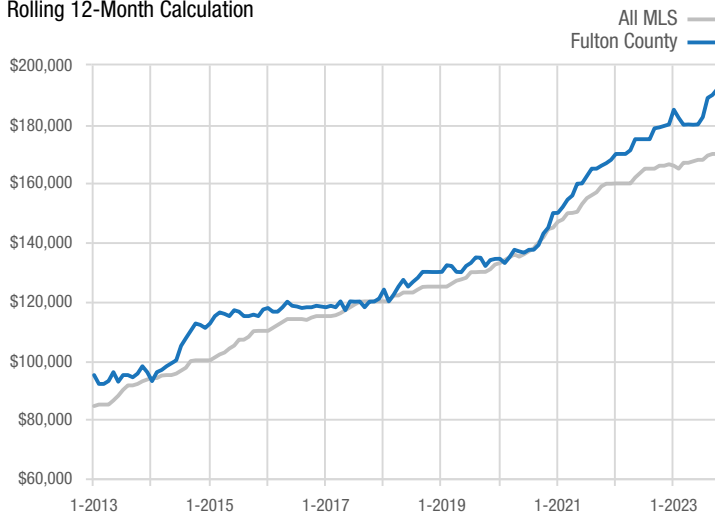
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	27	34	+ 25.9%	411	324	- 21.2%
Pending Sales	50	30	- 40.0%	329	286	- 13.1%
Closed Sales	50	31	- 38.0%	328	283	- 13.7%
Days on Market Until Sale	60	69	+ 15.0%	57	61	+ 7.0%
Median Sales Price*	\$183,500	\$217,750	+ 18.7%	\$180,500	\$194,026	+ 7.5%
Average Sales Price*	\$231,579	\$252,867	+ 9.2%	\$204,677	\$227,748	+ 11.3%
Percent of List Price Received*	99.5%	104.6%	+ 5.1%	99.7%	100.7%	+ 1.0%
Inventory of Homes for Sale	79	58	- 26.6%	—	—	—
Months Supply of Inventory	2.3	2.1	- 8.7%	—	—	—

Condo-Villa	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	2	0	- 100.0%	7	10	+ 42.9%
Pending Sales	2	0	- 100.0%	4	11	+ 175.0%
Closed Sales	2	1	- 50.0%	4	11	+ 175.0%
Days on Market Until Sale	91	29	- 68.1%	58	52	- 10.3%
Median Sales Price*	\$200,750	\$184,000	- 8.3%	\$157,000	\$190,000	+ 21.0%
Average Sales Price*	\$200,750	\$184,000	- 8.3%	\$163,625	\$182,891	+ 11.8%
Percent of List Price Received*	96.2%	100.0%	+ 4.0%	99.9%	99.2%	- 0.7%
Inventory of Homes for Sale	3	0	- 100.0%	—	—	—
Months Supply of Inventory	1.7	—	—	—	—	—

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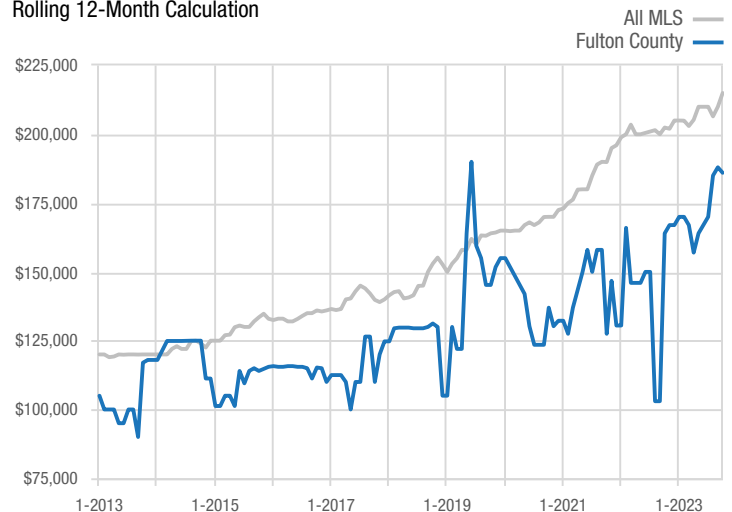
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Local Market Update – October 2023

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Henry County

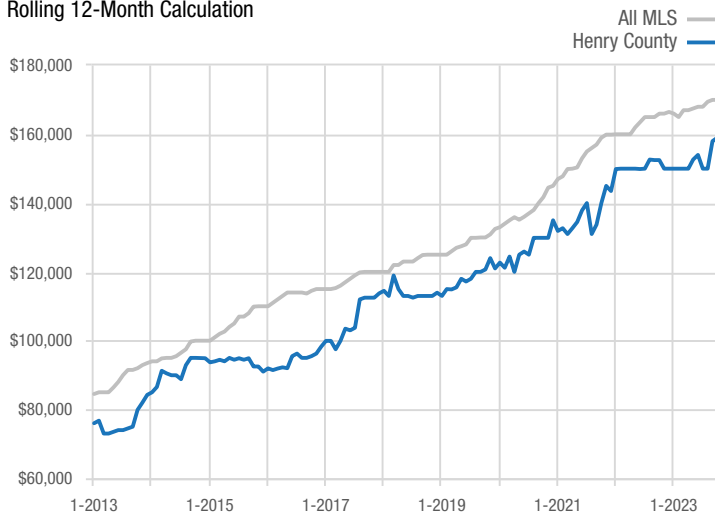
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	15	18	+ 20.0%	259	168	- 35.1%
Pending Sales	28	16	- 42.9%	225	152	- 32.4%
Closed Sales	27	15	- 44.4%	222	150	- 32.4%
Days on Market Until Sale	55	55	0.0%	66	68	+ 3.0%
Median Sales Price*	\$155,000	\$172,500	+ 11.3%	\$150,000	\$160,750	+ 7.2%
Average Sales Price*	\$160,619	\$150,243	- 6.5%	\$173,660	\$169,866	- 2.2%
Percent of List Price Received*	96.3%	99.2%	+ 3.0%	97.8%	98.8%	+ 1.0%
Inventory of Homes for Sale	46	37	- 19.6%	—	—	—
Months Supply of Inventory	2.0	2.5	+ 25.0%	—	—	—

Condo-Villa	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	0	0	—	4	2	- 50.0%
Pending Sales	0	0	—	3	1	- 66.7%
Closed Sales	0	0	—	3	1	- 66.7%
Days on Market Until Sale	—	—	—	47	8	- 83.0%
Median Sales Price*	—	—	—	\$215,000	\$312,683	+ 45.4%
Average Sales Price*	—	—	—	\$198,833	\$312,683	+ 57.3%
Percent of List Price Received*	—	—	—	97.5%	100.0%	+ 2.6%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	1.0	0.0%	—	—	—

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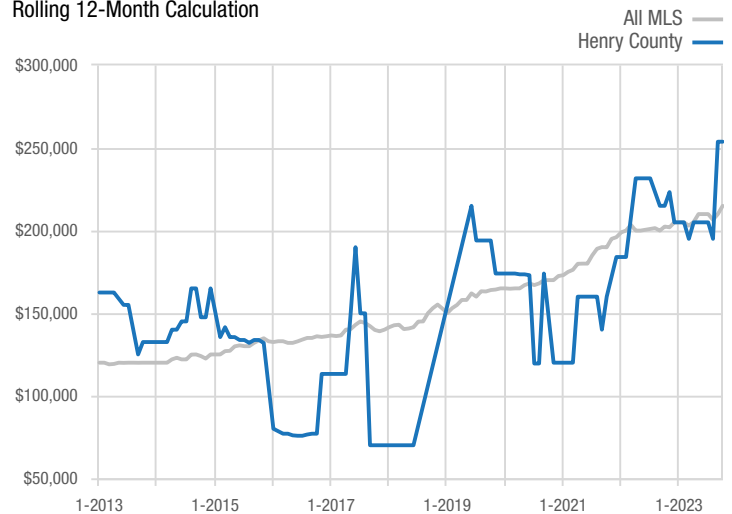
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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Paulding County

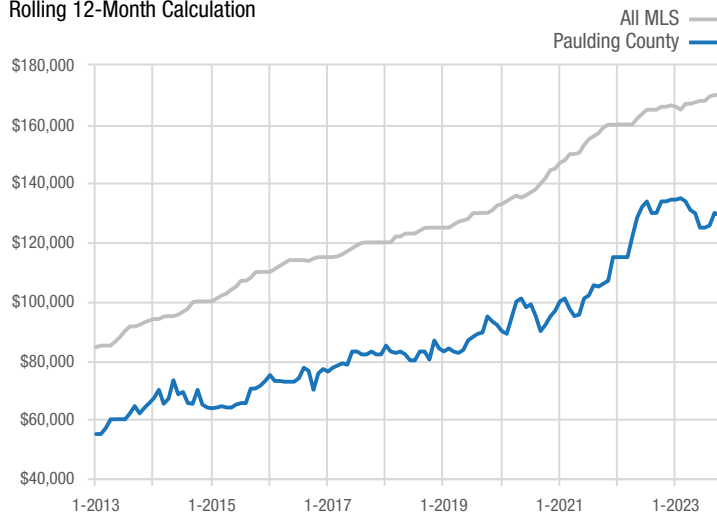
Single Family Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	10	14	+ 40.0%	163	140	- 14.1%
Pending Sales	19	9	- 52.6%	139	110	- 20.9%
Closed Sales	22	11	- 50.0%	139	112	- 19.4%
Days on Market Until Sale	78	70	- 10.3%	72	69	- 4.2%
Median Sales Price*	\$164,500	\$147,500	- 10.3%	\$136,000	\$130,000	- 4.4%
Average Sales Price*	\$174,805	\$147,018	- 15.9%	\$154,261	\$146,309	- 5.2%
Percent of List Price Received*	96.0%	98.0%	+ 2.1%	97.0%	97.1%	+ 0.1%
Inventory of Homes for Sale	33	33	0.0%	—	—	—
Months Supply of Inventory	2.4	3.0	+ 25.0%	—	—	—

Condo-Villa Key Metrics	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
New Listings	0	1	—	0	1	—
Pending Sales	0	0	—	0	0	—
Closed Sales	0	0	—	0	0	—
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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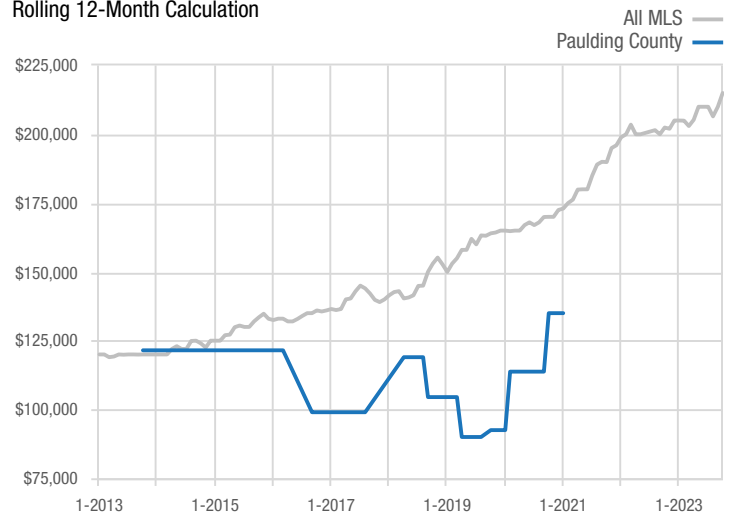
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Putnam County

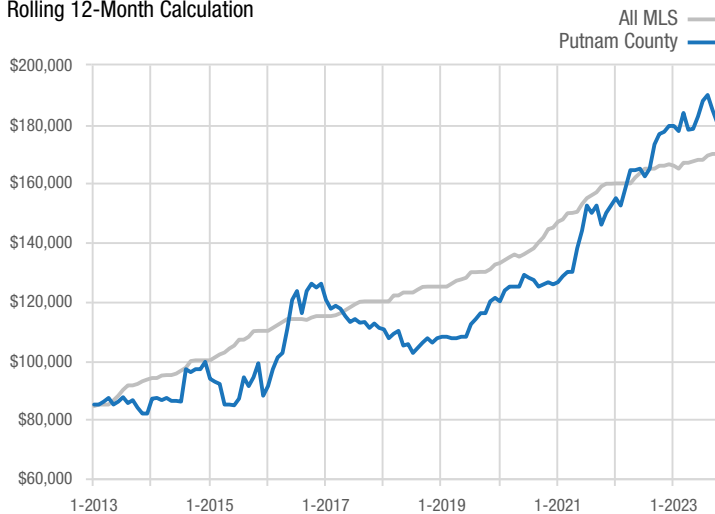
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	9	10	+ 11.1%	100	84	- 16.0%
Pending Sales	10	13	+ 30.0%	86	71	- 17.4%
Closed Sales	11	12	+ 9.1%	87	67	- 23.0%
Days on Market Until Sale	68	57	- 16.2%	72	65	- 9.7%
Median Sales Price*	\$210,000	\$155,000	- 26.2%	\$175,500	\$177,500	+ 1.1%
Average Sales Price*	\$218,738	\$158,382	- 27.6%	\$197,229	\$183,266	- 7.1%
Percent of List Price Received*	95.8%	97.9%	+ 2.2%	96.9%	98.8%	+ 2.0%
Inventory of Homes for Sale	24	19	- 20.8%	—	—	—
Months Supply of Inventory	2.5	2.6	+ 4.0%	—	—	—

Condo-Villa	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	0	0	—	1	0	- 100.0%
Pending Sales	0	0	—	1	0	- 100.0%
Closed Sales	0	0	—	1	0	- 100.0%
Days on Market Until Sale	—	—	—	57	—	—
Median Sales Price*	—	—	—	\$193,000	—	—
Average Sales Price*	—	—	—	\$193,000	—	—
Percent of List Price Received*	—	—	—	99.0%	—	—
Inventory of Homes for Sale	0	0	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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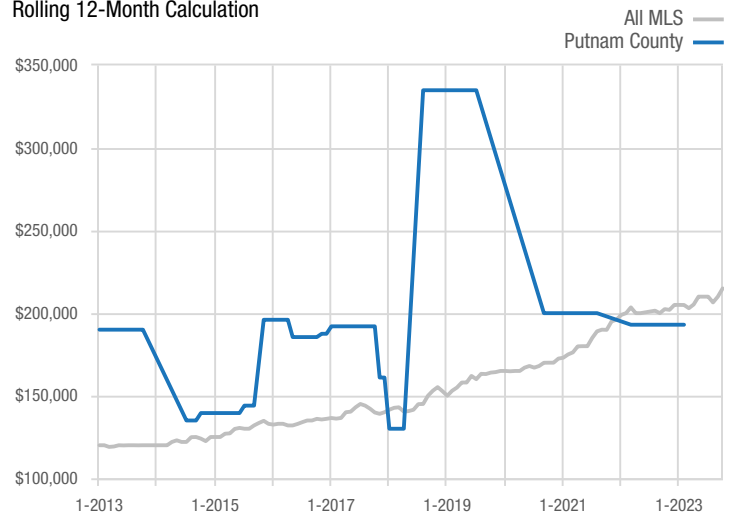
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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Williams County

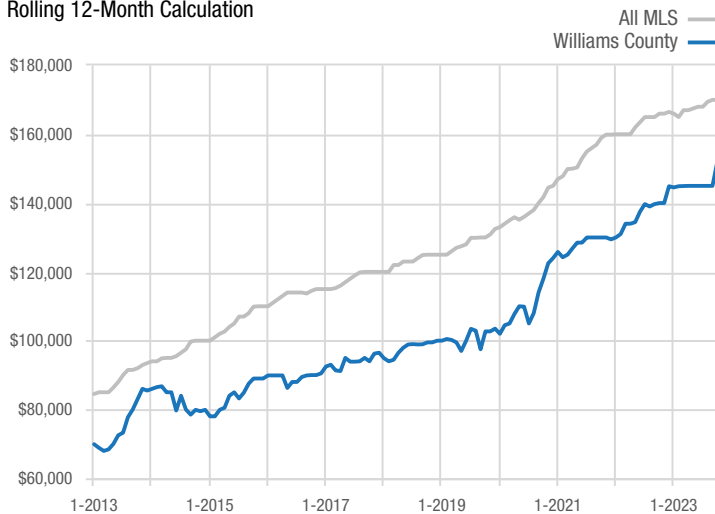
Single Family	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	40	48	+ 20.0%	399	412	+ 3.3%
Pending Sales	25	43	+ 72.0%	351	348	- 0.9%
Closed Sales	27	38	+ 40.7%	357	336	- 5.9%
Days on Market Until Sale	62	64	+ 3.2%	70	71	+ 1.4%
Median Sales Price*	\$133,000	\$150,000	+ 12.8%	\$140,750	\$149,500	+ 6.2%
Average Sales Price*	\$134,100	\$188,531	+ 40.6%	\$158,346	\$167,515	+ 5.8%
Percent of List Price Received*	99.5%	100.7%	+ 1.2%	98.0%	98.5%	+ 0.5%
Inventory of Homes for Sale	95	88	- 7.4%	—	—	—
Months Supply of Inventory	2.6	2.6	0.0%	—	—	—

Condo-Villa	October			Year to Date		
	2022	2023	% Change	Thru 10-2022	Thru 10-2023	% Change
Key Metrics						
New Listings	1	0	- 100.0%	6	6	0.0%
Pending Sales	0	0	—	6	2	- 66.7%
Closed Sales	0	0	—	6	2	- 66.7%
Days on Market Until Sale	—	—	—	79	62	- 21.5%
Median Sales Price*	—	—	—	\$206,500	\$170,000	- 17.7%
Average Sales Price*	—	—	—	\$206,483	\$170,000	- 17.7%
Percent of List Price Received*	—	—	—	104.4%	96.4%	- 7.7%
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	1.7	2.0	+ 17.6%	—	—	—

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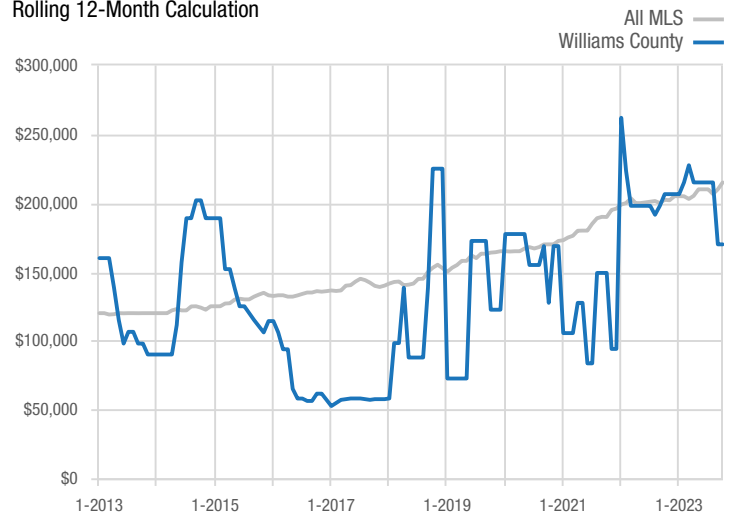
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo-Villa

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