

Local Market Update – 3rd Quarter

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Single Family Homes

Lucas & Upper Wood Counties	3rd Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	2357	2018	-14.4%
Closed Sales	1,936	1790	-7.5%
Days on Market	56	52	-7.1%
SP\$/SqFt	\$109.18	\$117.37	7.5%
Median Sales Price	\$163,500	\$175,000	7.0%
Average Sales Price	\$197,325	\$211,306	7.1%
Percent of List Price Received	101%	102%	1.0%
Total Volume	\$382,275,305	\$378,237,501	-1.1%

Hancock & Wyandot Counties	3rd Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	421	310	-26.4%
Closed Sales	321	291	-9.3%
Days on Market	57	56	-1.8%
SP\$/SqFt	\$125.72	\$133.23	6.0%
Median Sales Price	\$195,400	\$214,900	10.0%
Average Sales Price	\$235,416	\$255,239	8.4%
Percent of List Price Received	99%	98%	-1.0%
Total Volume	\$75,568,493	\$74,274,605	-1.7%

Western Counties	3rd Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	641	573	-10.6%
Closed Sales	498	494	-0.8%
Days on Market	62	62	0.0%
SP\$/SqFt	\$101.20	\$106.47	5.2%
Median Sales Price	\$150,000	\$150,000	0.0%
Average Sales Price	\$166,588	\$171,379	2.9%
Percent of List Price Received	99%	98%	-1.0%
Total Volume	\$82,960,889	\$84,661,238	2.0%

Marketwatch Report

Q3-2022



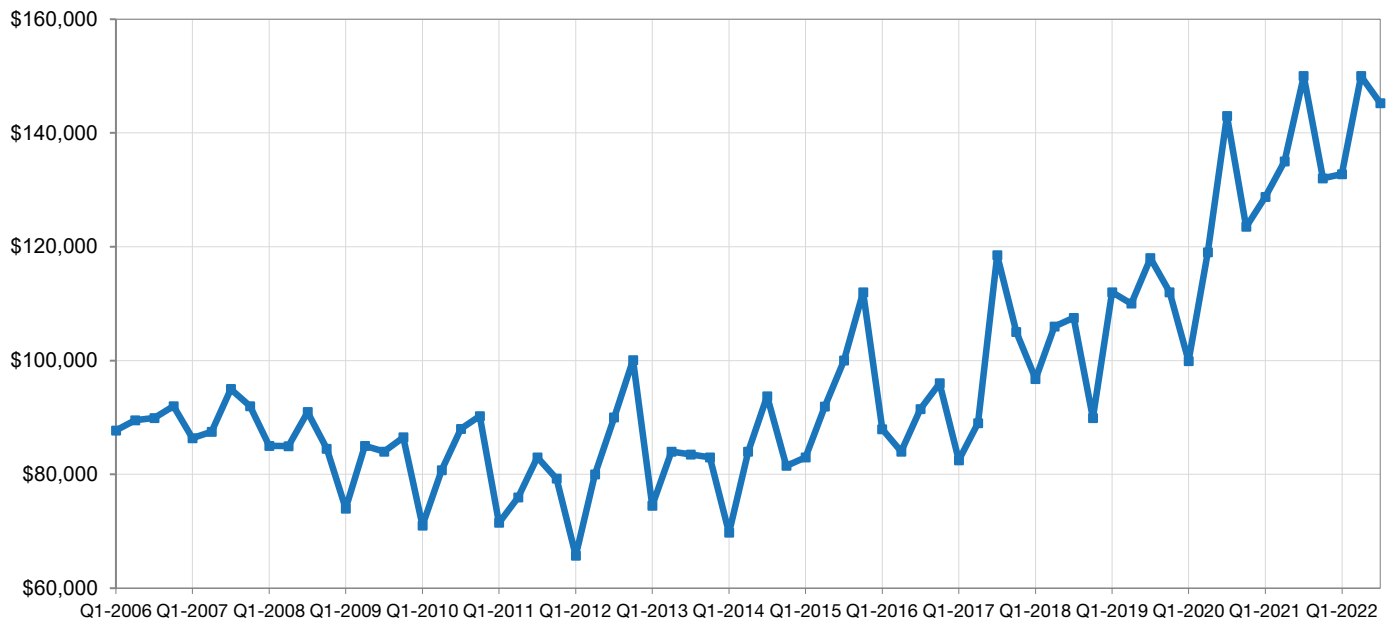
Defiance County

Key Metrics	Q3-2022	1-Year Change
Median Sales Price	\$145,250	- 3.2%
Average Sales Price	\$161,776	- 5.7%
Pct. of Orig. Price Rec'd.	98.1%	- 1.3%
Homes for Sale	89	- 6.3%
Closed Sales	99	- 29.8%
Months Supply	0.0	- 100.0%
Days on Market	63	+ 10.4%

Market Activity



Historical Median Sales Price for Defiance County



Defiance County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change
43506	\$180,000	+ 29.1%	97.0%	- 0.3%	60	- 4.0%	36	- 37.9%
43512	\$140,000	- 7.9%	98.2%	- 1.6%	62	+ 9.6%	75	- 27.9%
43517	\$130,950	- 34.1%	102.0%	+ 1.4%	103	+ 66.1%	4	0.0%
43526	\$164,950	+ 22.6%	97.4%	+ 1.4%	87	+ 24.7%	15	- 16.7%
43527	\$132,500	- 5.4%	95.2%	- 15.0%	64	+ 38.0%	6	+ 500.0%
43536	\$0	--	0.0%	--	0	--	0	--
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43549	\$165,000	- 1.8%	96.4%	- 0.9%	58	+ 12.7%	4	0.0%
43556	\$140,000	- 6.6%	98.0%	- 3.5%	43	- 7.0%	5	- 44.4%

Marketwatch Report

Q3-2022



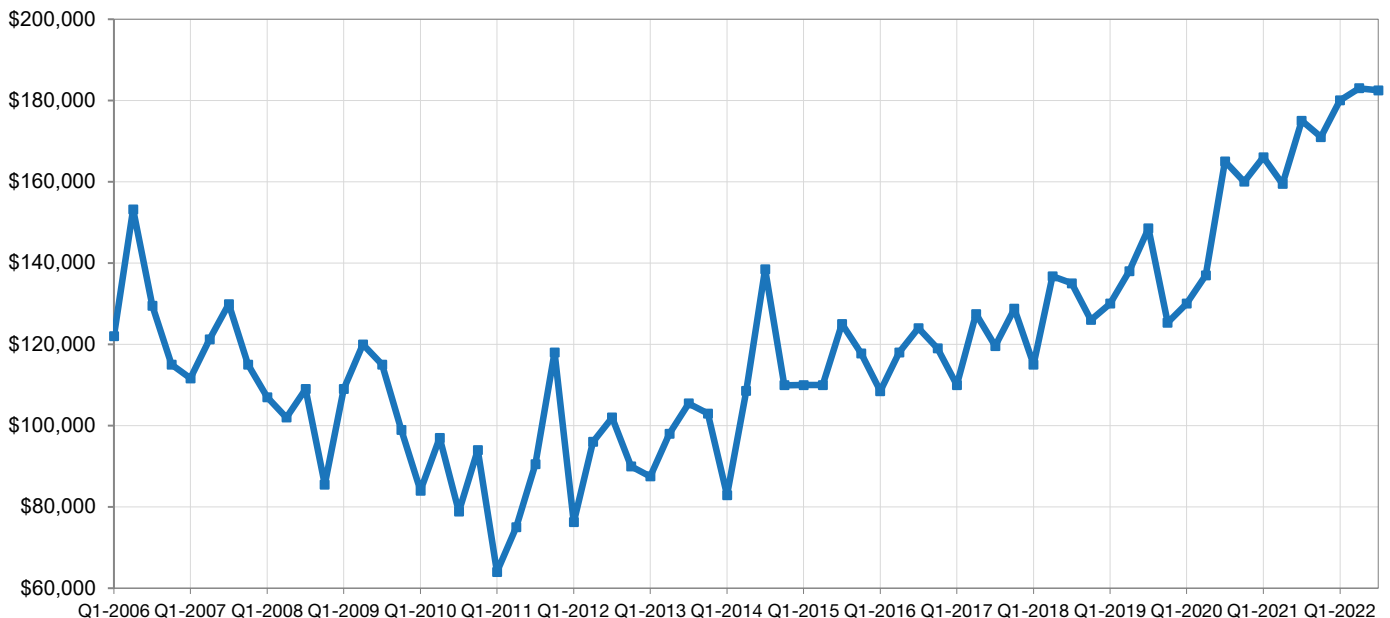
Fulton County

Key Metrics	Q3-2022	1-Year Change
Median Sales Price	\$182,500	+ 4.3%
Average Sales Price	\$205,400	+ 4.1%
Pct. of Orig. Price Rec'd.	99.2%	+ 0.7%
Homes for Sale	103	0.0%
Closed Sales	77	- 41.7%
Months Supply	0.0	- 100.0%
Days on Market	44	- 21.7%

Market Activity



Historical Median Sales Price for Fulton County



Marketwatch Report

Q3-2022



Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change
43502	\$315,000	+ 80.0%	102.8%	+ 6.4%	34	- 50.8%	7	- 61.1%
43504	\$265,000	- 9.4%	104.0%	+ 4.6%	51	+ 3.6%	1	- 75.0%
43515	\$193,500	+ 1.9%	99.9%	+ 0.0%	36	- 35.4%	12	- 52.0%
43521	\$110,000	+ 26.8%	99.9%	+ 3.9%	58	- 18.8%	5	- 28.6%
43532	\$218,250	+ 45.5%	94.5%	- 8.5%	55	+ 24.2%	6	+ 100.0%
43533	\$211,450	+ 9.8%	102.1%	+ 14.0%	40	- 47.9%	2	- 50.0%
43540	\$94,000	- 25.4%	107.1%	+ 15.3%	42	- 41.3%	3	- 25.0%
43557	\$136,250	+ 2.3%	96.0%	- 3.3%	83	+ 81.8%	6	- 50.0%
43558	\$179,000	- 18.3%	99.2%	- 2.6%	42	- 11.4%	25	- 40.5%
43567	\$192,000	+ 16.0%	97.9%	- 0.9%	47	- 9.9%	29	- 21.6%
43570	\$128,750	- 26.4%	97.7%	- 1.3%	69	+ 29.5%	7	+ 40.0%

Marketwatch Report

Q3-2022



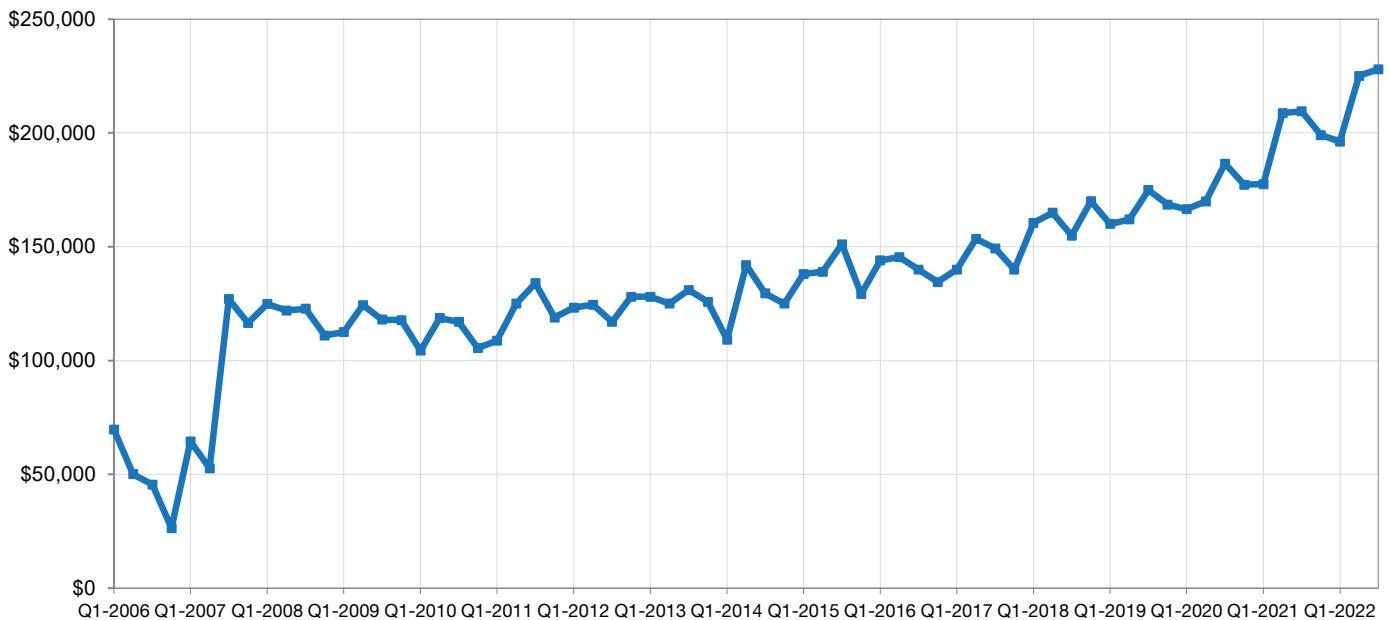
Hancock County

Key Metrics	Q3-2022	1-Year Change
Median Sales Price	\$228,000	+ 8.8%
Average Sales Price	\$258,425	+ 6.7%
Pct. of Orig. Price Rec'd.	97.6%	- 0.3%
Homes for Sale	185	- 30.5%
Closed Sales	219	- 30.7%
Months Supply	0.0	- 100.0%
Days on Market	53	- 4.2%

Market Activity



Historical Median Sales Price for Hancock County



Marketwatch Report

Q3-2022



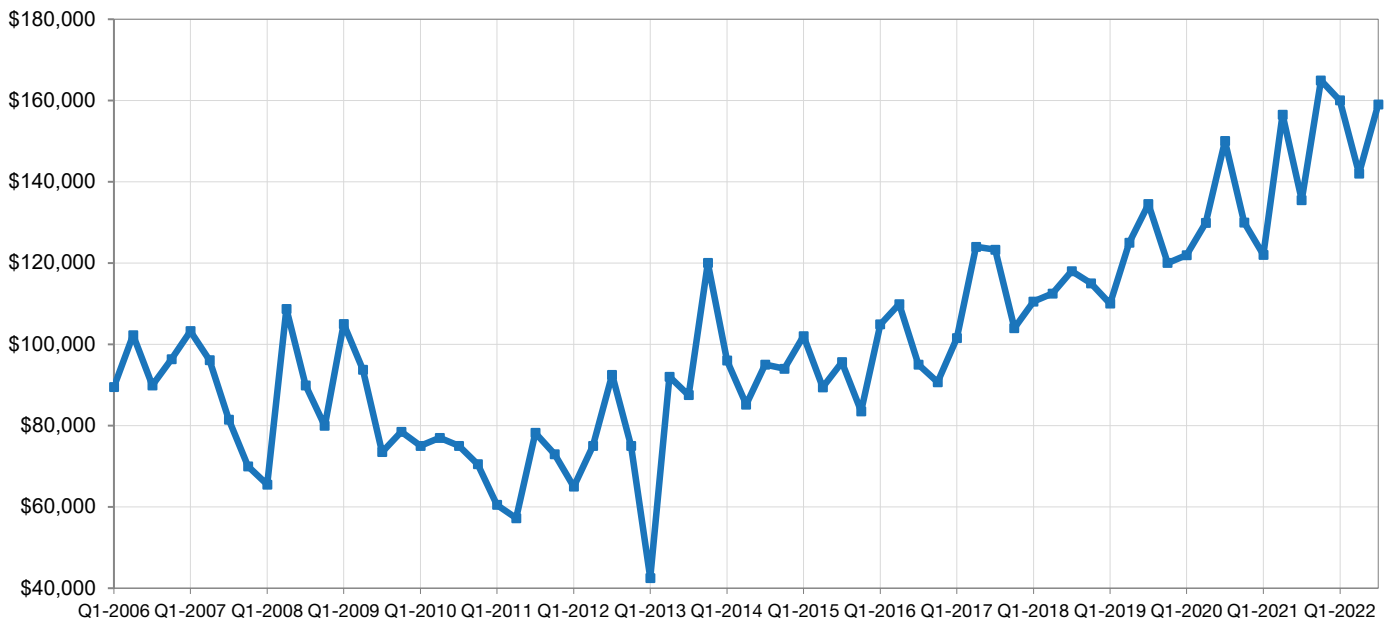
Henry County

Key Metrics	Q3-2022	1-Year Change
Median Sales Price	\$159,000	+ 17.3%
Average Sales Price	\$176,932	+ 17.8%
Pct. of Orig. Price Rec'd.	94.5%	- 5.3%
Homes for Sale	56	- 11.1%
Closed Sales	63	+ 31.3%
Months Supply	0.0	- 100.0%
Days on Market	63	+ 13.3%

Market Activity



Historical Median Sales Price for Henry County



Marketwatch Report

Q3-2022



Henry County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change
43502	\$315,000	+ 80.0%	102.8%	+ 6.4%	34	- 50.8%	7	- 61.1%
43511	\$135,000	- 3.6%	102.2%	- 2.9%	81	+ 45.5%	3	0.0%
43516	\$83,000	- 38.5%	93.9%	- 3.5%	42	- 36.1%	5	0.0%
43522	\$137,000	- 42.9%	94.8%	- 9.5%	60	+ 30.3%	5	- 66.7%
43524	\$138,500	- 23.1%	78.8%	- 21.3%	91	+ 66.5%	3	0.0%
43527	\$132,500	- 5.4%	95.2%	- 15.0%	64	+ 38.0%	6	+ 500.0%
43532	\$218,250	+ 45.5%	94.5%	- 8.5%	55	+ 24.2%	6	+ 100.0%
43534	\$180,000	+ 56.5%	98.9%	- 1.1%	48	+ 30.8%	5	+ 400.0%
43545	\$188,000	+ 38.2%	95.0%	- 4.3%	64	+ 21.6%	36	+ 16.1%
43545	\$188,000	+ 38.2%	95.0%	- 4.3%	64	+ 21.6%	36	+ 16.1%
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43557	\$136,250	+ 2.3%	96.0%	- 3.3%	83	+ 81.8%	6	- 50.0%
45856	\$135,510	- 3.2%	98.8%	+ 1.8%	59	- 46.2%	7	0.0%

Marketwatch Report

Q3-2022



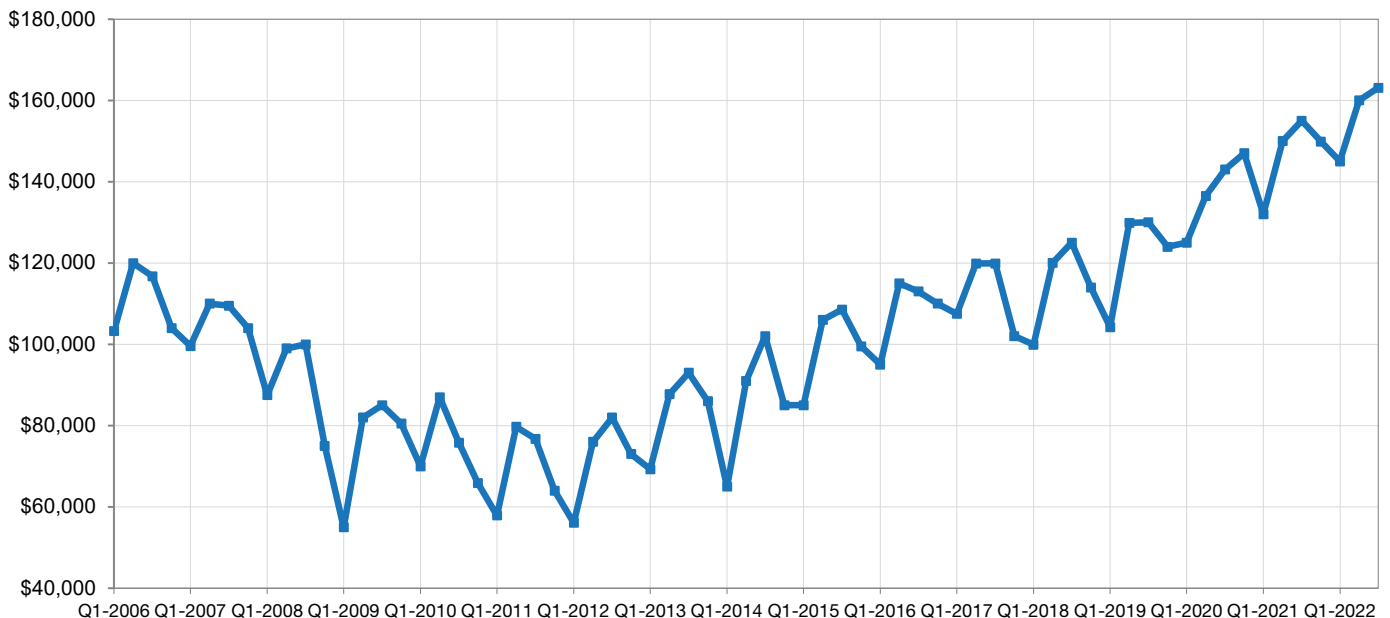
Lucas County

Key Metrics	Q3-2022	1-Year Change
Median Sales Price	\$163,115	+ 5.2%
Average Sales Price	\$196,725	+ 6.1%
Pct. of Orig. Price Rec'd.	100.0%	+ 0.3%
Homes for Sale	1,121	- 13.2%
Closed Sales	1,230	- 30.2%
Months Supply	0.0	- 100.0%
Days on Market	49	- 11.9%

Market Activity



Historical Median Sales Price for Lucas County



Marketwatch Report

Q3-2022



Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change
43412	\$318,500	+ 156.9%	101.1%	- 2.8%	43	- 28.5%	6	- 33.3%
43445	\$207,500	- 24.1%	106.6%	+ 8.0%	53	- 32.5%	2	0.0%
43504	\$265,000	- 9.4%	104.0%	+ 4.6%	51	+ 3.6%	1	- 75.0%
43522	\$137,000	- 42.9%	94.8%	- 9.5%	60	+ 30.3%	5	- 66.7%
43528	\$277,000	- 5.8%	101.0%	+ 0.1%	54	- 5.6%	48	- 34.2%
43532	\$218,250	+ 45.5%	94.5%	- 8.5%	55	+ 24.2%	6	+ 100.0%
43537	\$251,775	+ 11.4%	101.6%	+ 0.5%	38	- 21.8%	110	- 29.0%
43542	\$326,688	- 23.6%	99.0%	- 1.5%	132	+ 100.8%	12	- 45.5%
43558	\$179,000	- 18.3%	99.2%	- 2.6%	42	- 11.4%	25	- 40.5%
43560	\$290,000	+ 3.6%	101.2%	- 0.5%	52	- 22.4%	133	- 24.4%
43566	\$330,000	+ 18.5%	99.8%	- 0.8%	74	- 14.0%	31	- 36.7%
43571	\$338,000	+ 2.4%	101.2%	+ 2.3%	39	- 42.9%	13	- 58.1%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$136,000	- 44.1%	93.5%	+ 0.2%	52	+ 46.1%	8	+ 33.3%
43605	\$50,000	+ 17.6%	91.2%	+ 0.0%	58	- 15.9%	53	- 1.9%
43606	\$182,750	+ 3.6%	101.0%	+ 0.1%	46	- 5.1%	79	- 31.9%
43607	\$70,575	- 5.8%	93.6%	- 4.8%	58	+ 4.1%	32	- 46.7%
43608	\$46,660	+ 50.5%	88.4%	- 1.3%	56	+ 13.1%	21	- 43.2%
43609	\$53,500	- 12.3%	93.6%	+ 0.1%	57	- 4.4%	51	- 26.1%
43610	\$58,000	+ 88.9%	78.3%	- 13.8%	104	+ 36.8%	7	- 58.8%
43611	\$137,900	+ 21.0%	101.4%	+ 1.9%	43	- 16.0%	60	- 24.1%
43612	\$97,450	+ 3.8%	100.0%	- 1.4%	45	- 15.3%	96	- 26.7%
43613	\$139,950	+ 9.3%	101.6%	- 0.5%	46	- 0.5%	122	- 26.5%
43614	\$170,000	+ 9.7%	101.8%	+ 1.3%	51	- 3.0%	99	- 29.3%
43615	\$174,100	+ 11.8%	101.2%	+ 1.6%	46	- 10.2%	106	- 28.4%
43616	\$192,500	+ 15.8%	101.5%	+ 1.7%	46	- 20.4%	55	- 27.6%
43617	\$343,000	+ 48.2%	99.6%	+ 0.2%	47	- 34.0%	21	- 46.2%
43620	\$168,000	+ 110.0%	101.8%	+ 7.0%	44	- 15.2%	5	- 37.5%
43623	\$185,000	+ 9.5%	103.4%	+ 3.9%	43	- 28.9%	54	- 34.9%

Marketwatch Report

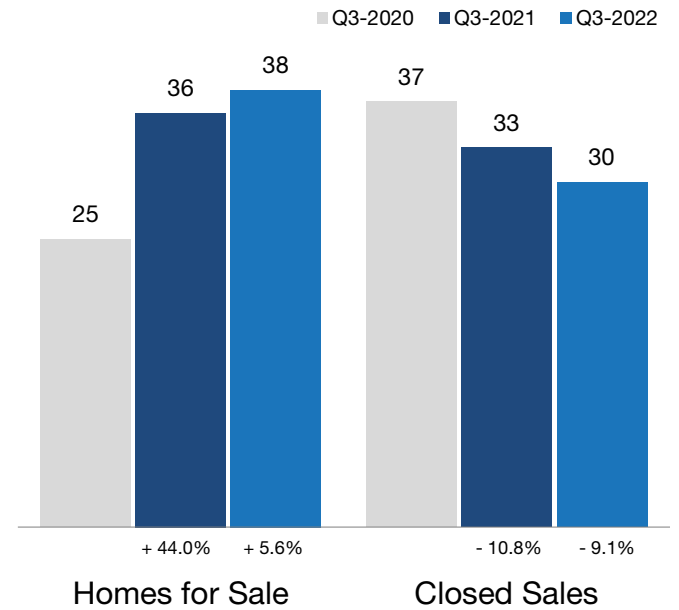
Q3-2022



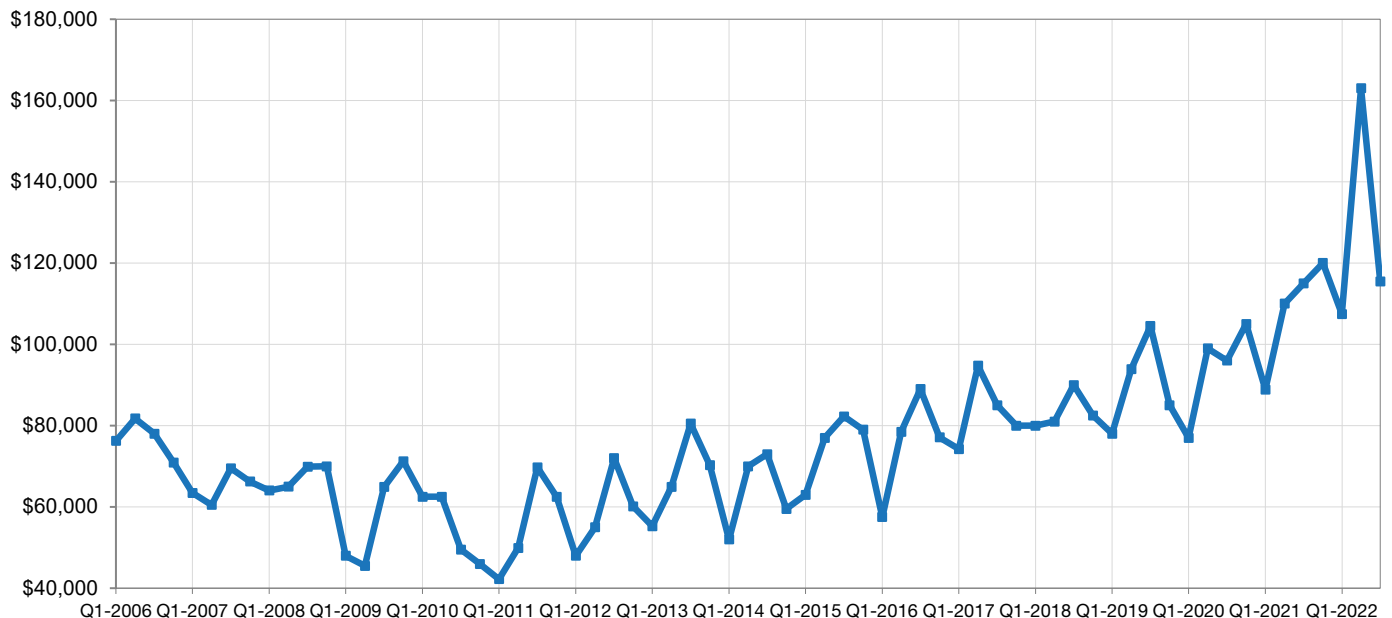
Paulding County

Key Metrics	Q3-2022	1-Year Change
Median Sales Price	\$115,500	+ 0.4%
Average Sales Price	\$126,547	+ 1.9%
Pct. of Orig. Price Rec'd.	90.0%	- 8.6%
Homes for Sale	38	+ 5.6%
Closed Sales	30	- 9.1%
Months Supply	0.0	- 100.0%
Days on Market	79	+ 12.3%

Market Activity



Historical Median Sales Price for Paulding County



Marketwatch Report

Q3-2022



Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change
43512	\$140,000	- 7.9%	98.2%	- 1.6%	62	+ 9.6%	75	- 27.9%
43526	\$164,950	+ 22.6%	97.4%	+ 1.4%	87	+ 24.7%	15	- 16.7%
45813	\$89,000	- 6.1%	91.0%	- 3.7%	109	+ 101.4%	9	+ 50.0%
45821	\$187,500	+ 13.0%	100.4%	- 0.5%	42	- 30.0%	2	0.0%
45827	\$328,550	+ 78.6%	108.8%	+ 4.0%	41	- 28.1%	3	+ 200.0%
45849	\$111,000	--	82.1%	--	71	--	3	--
45851	\$145,000	--	100.0%	--	43	--	1	--
45873	\$115,000	+ 6.5%	80.2%	- 22.3%	90	+ 110.2%	5	+ 25.0%
45879	\$101,183	- 25.7%	94.1%	- 4.6%	41	- 52.6%	8	- 42.9%
45880	\$160,000	+ 58.8%	92.5%	- 1.8%	80	+ 18.7%	1	- 87.5%
45886	\$0	--	0.0%	--	0	--	0	--

Marketwatch Report

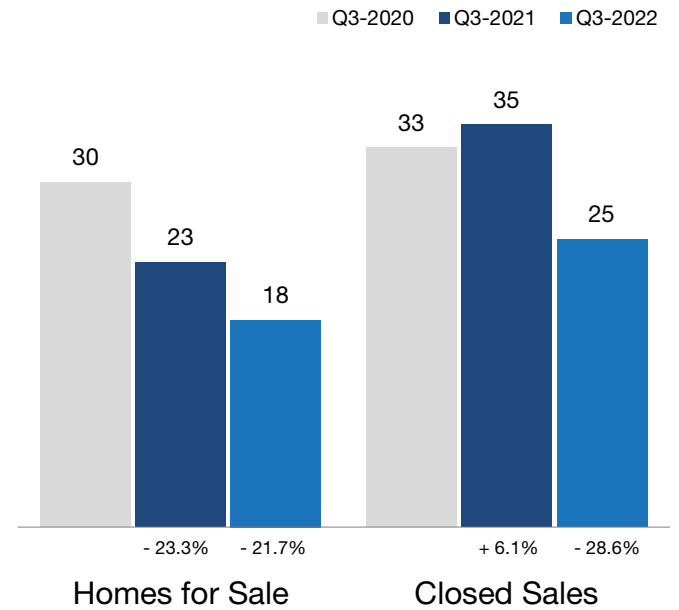
Q3-2022



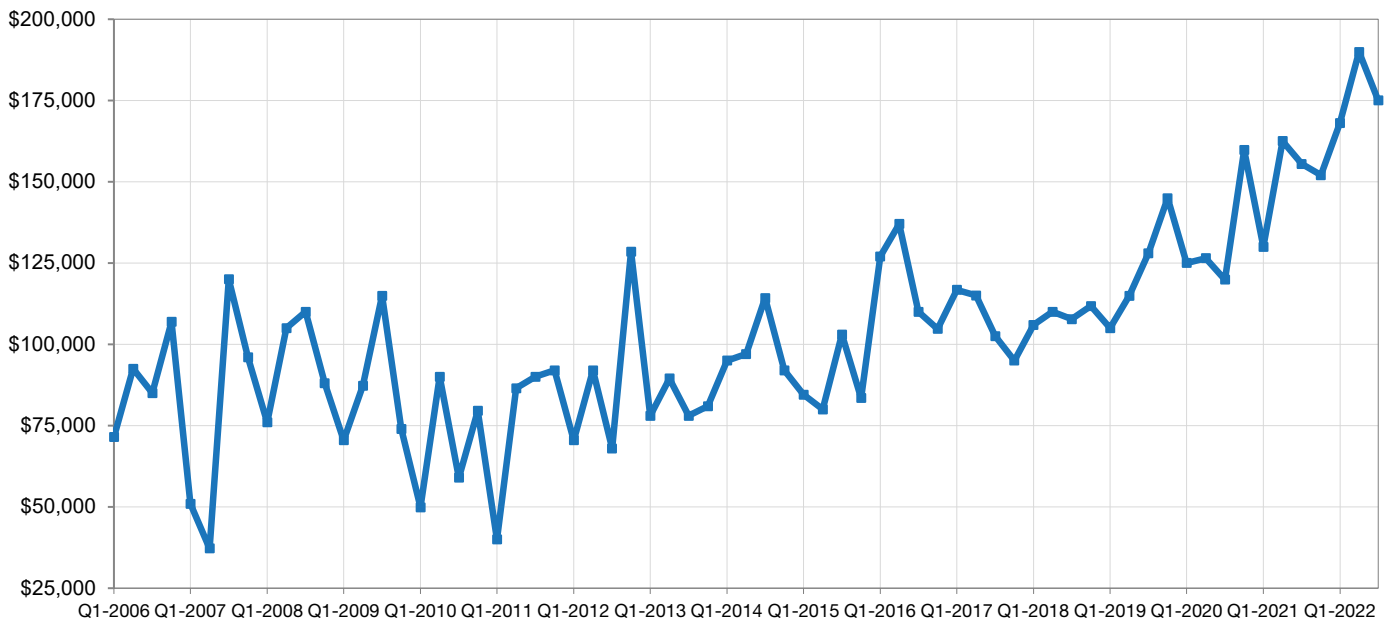
Putnam County

Key Metrics	Q3-2022	1-Year Change
Median Sales Price	\$175,000	+ 12.6%
Average Sales Price	\$192,909	+ 25.2%
Pct. of Orig. Price Rec'd.	96.5%	- 2.0%
Homes for Sale	18	- 21.7%
Closed Sales	25	- 28.6%
Months Supply	0.0	- 100.0%
Days on Market	56	- 26.4%

Market Activity



Historical Median Sales Price for Putnam County



Marketwatch Report

Q3-2022



Putnam County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change
43516	\$83,000	- 38.5%	93.9%	- 3.5%	42	- 36.1%	5	0.0%
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45827	\$328,550	+ 78.6%	108.8%	+ 4.0%	41	- 28.1%	3	+ 200.0%
45830	\$297,000	+ 98.7%	91.0%	- 12.6%	61	+ 1.7%	2	0.0%
45831	\$117,000	+ 45.3%	89.0%	+ 0.8%	62	- 36.7%	5	- 37.5%
45833	\$0	--	0.0%	--	0	--	0	--
45844	\$0	--	0.0%	--	0	--	0	--
45849	\$111,000	--	82.1%	--	71	--	3	--
45856	\$135,510	- 3.2%	98.8%	+ 1.8%	59	- 46.2%	7	0.0%
45858	\$140,000	- 9.4%	106.1%	+ 8.4%	33	- 27.5%	2	- 75.0%
45868	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45875	\$175,500	- 6.9%	97.4%	- 4.7%	59	+ 4.4%	6	- 66.7%
45877	\$162,500	+ 77.6%	97.8%	- 1.1%	34	- 35.6%	2	0.0%

Marketwatch Report

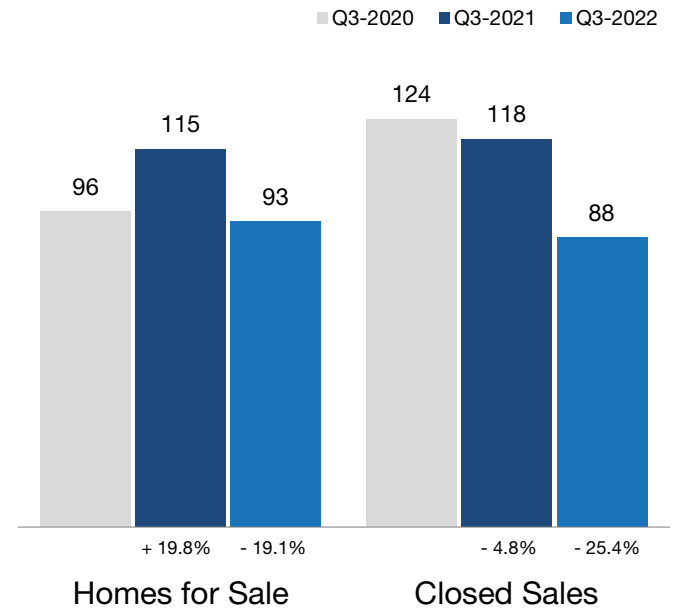
Q3-2022



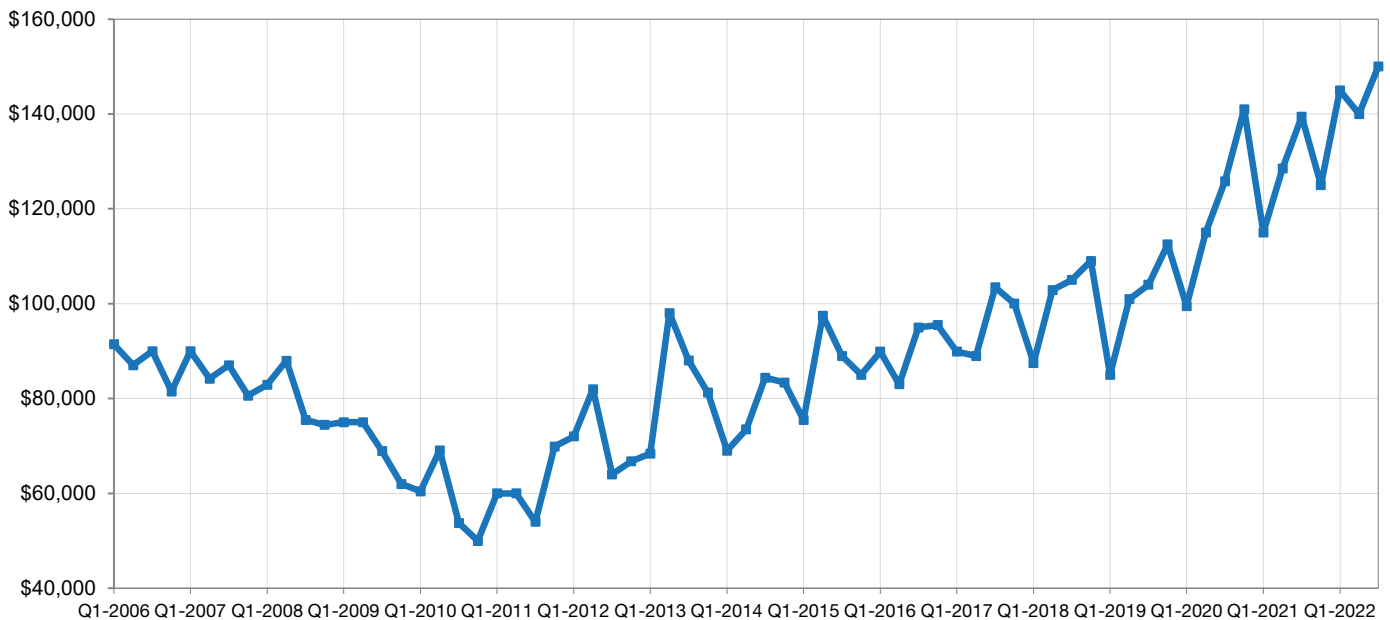
Williams County

Key Metrics	Q3-2022	1-Year Change
Median Sales Price	\$150,000	+ 7.6%
Average Sales Price	\$164,625	+ 7.5%
Pct. of Orig. Price Rec'd.	96.8%	- 0.1%
Homes for Sale	93	- 19.1%
Closed Sales	88	- 25.4%
Months Supply	0.0	- 100.0%
Days on Market	64	+ 7.5%

Market Activity



Historical Median Sales Price for Williams County



Marketwatch Report

Q3-2022



Williams County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change
43501	\$239,500	+ 48.9%	91.0%	- 3.9%	152	+ 191.3%	2	+ 100.0%
43506	\$180,000	+ 29.1%	97.0%	- 0.3%	60	- 4.0%	36	- 37.9%
43517	\$130,950	- 34.1%	102.0%	+ 1.4%	103	+ 66.1%	4	0.0%
43518	\$159,000	- 33.0%	101.4%	+ 9.0%	76	- 31.4%	5	0.0%
43521	\$110,000	+ 26.8%	99.9%	+ 3.9%	58	- 18.8%	5	- 28.6%
43543	\$111,950	- 13.2%	95.4%	+ 1.8%	54	- 5.0%	23	- 20.7%
43554	\$150,000	+ 5.6%	95.3%	- 6.2%	43	- 9.2%	5	- 44.4%
43557	\$136,250	+ 2.3%	96.0%	- 3.3%	83	+ 81.8%	6	- 50.0%
43570	\$128,750	- 26.4%	97.7%	- 1.3%	69	+ 29.5%	7	+ 40.0%

Marketwatch Report

Q3-2022



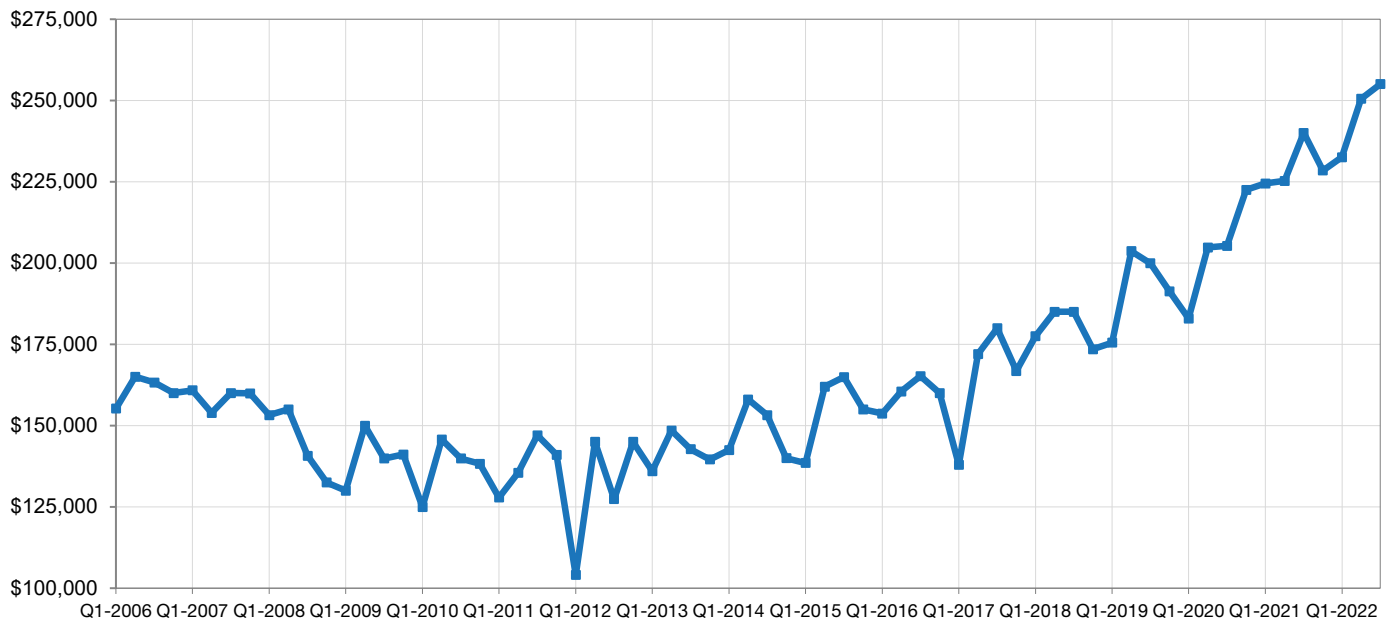
Wood County

Key Metrics	Q3-2022	1-Year Change
Median Sales Price	\$255,000	+ 6.3%
Average Sales Price	\$290,007	+ 10.2%
Pct. of Orig. Price Rec'd.	102.3%	+ 1.0%
Homes for Sale	228	- 29.0%
Closed Sales	329	- 26.1%
Months Supply	0.0	- 100.0%
Days on Market	51	- 10.1%

Market Activity



Historical Median Sales Price for Wood County



Marketwatch Report

Q3-2022



Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change
43402	\$232,500	- 2.2%	100.8%	+ 0.4%	39	- 19.9%	62	- 29.5%
43406	\$203,250	+ 56.5%	109.0%	+ 6.5%	38	- 27.8%	4	+ 33.3%
43413	\$180,000	- 44.6%	97.0%	- 7.5%	80	+ 6.7%	2	- 50.0%
43430	\$161,000	+ 2.1%	92.8%	- 4.5%	80	+ 35.0%	6	- 66.7%
43443	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43447	\$284,000	+ 67.1%	107.2%	+ 9.2%	32	- 48.2%	3	- 75.0%
43450	\$200,000	- 41.2%	96.3%	- 7.3%	46	- 32.9%	10	+ 900.0%
43451	\$190,000	- 28.7%	115.2%	+ 11.8%	34	- 8.6%	1	- 80.0%
43457	\$85,000	- 70.0%	93.7%	- 13.1%	40	- 26.0%	5	+ 66.7%
43460	\$216,000	+ 25.9%	101.1%	- 0.9%	42	- 29.9%	25	- 32.4%
43462	\$77,000	--	121.6%	--	27	--	3	--
43465	\$220,000	+ 41.0%	101.6%	- 5.2%	49	- 17.1%	13	- 35.0%
43466	\$160,000	- 6.2%	105.8%	+ 0.9%	48	- 9.5%	4	- 33.3%

Marketwatch Report

Q3-2022



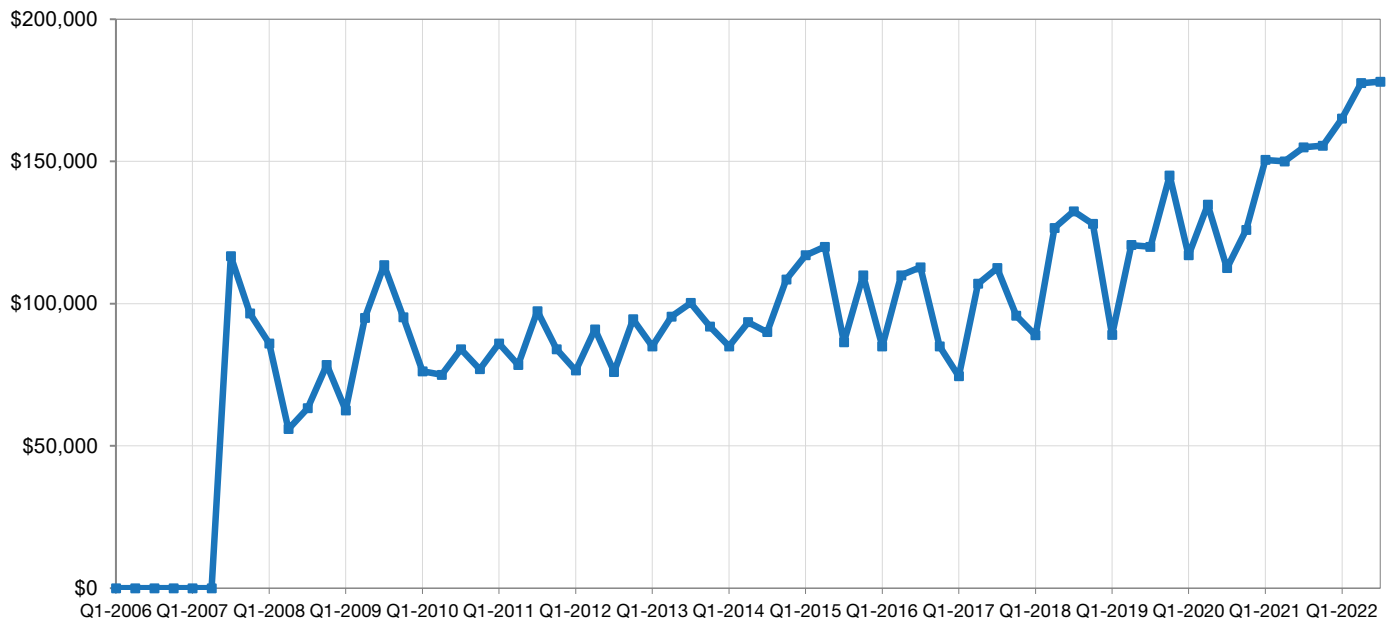
Wyandot County

Key Metrics	Q3-2022	1-Year Change
Median Sales Price	\$178,000	+ 14.9%
Average Sales Price	\$194,588	+ 29.3%
Pct. of Orig. Price Rec'd.	95.0%	+ 1.8%
Homes for Sale	42	- 2.3%
Closed Sales	30	+ 20.0%
Months Supply	0.0	- 100.0%
Days on Market	76	- 6.5%

Market Activity



Historical Median Sales Price for Wyandot County



Marketwatch Report

Q3-2022



Wyandot County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change	Q3-2022	1-Year Change
43316	\$129,500	- 13.7%	95.3%	+ 12.7%	66	- 35.2%	7	+ 40.0%
43323	\$132,500	- 27.9%	98.2%	- 1.8%	104	+ 108.0%	2	+ 100.0%
43326	\$129,750	- 7.3%	93.9%	- 6.4%	74	+ 6.0%	2	- 33.3%
43332	\$0	--	0.0%	--	89	--	1	--
43337	\$0	--	0.0%	--	0	--	0	--
43351	\$182,950	+ 40.5%	93.7%	- 2.0%	97	+ 18.3%	16	+ 33.3%
43359	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44802	\$57,000	- 62.5%	82.6%	- 14.7%	72	+ 9.1%	1	- 50.0%
44844	\$110,000	--	76.9%	--	52	--	1	--
44849	\$156,500	- 31.6%	100.9%	+ 12.6%	42	- 64.1%	2	0.0%
44882	\$232,500	+ 45.4%	98.6%	+ 2.7%	38	- 28.3%	2	- 33.3%
45843	\$257,000	+ 253.3%	102.2%	+ 2.8%	44	- 31.7%	5	+ 150.0%
45867	\$140,000	0.0%	91.0%	- 22.0%	49	- 14.9%	4	+ 300.0%