

Local Market Update – 4th Quarter

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Single Family Homes

Lucas & Upper Wood Counties	4th Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	1,471	1,361	-7.5%
Closed Sales	1,791	1,425	-20.4%
Days on Market	64	60	-6.3%
SP\$/SqFt	\$107.58	\$106.87	-0.7%
Median Sales Price	\$154,400	\$150,000	-2.8%
Average Sales Price	\$193,352	\$184,547	-4.6%
Percent of List Price Received	157%	100%	-36.3%
Total Volume	\$346,292,633	\$262,979,974	-24.1%

Hancock & Wyandot Counties	4th Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	272	179	-34.2%
Closed Sales	340	208	-38.8%
Days on Market	67	66	-1.5%
SP\$/SqFt	\$125.57	\$122.69	-2.3%
Median Sales Price	\$193,000	\$197,250	2.2%
Average Sales Price	\$232,997	\$229,103	-1.7%
Percent of List Price Received	98%	97%	-1.0%
Total Volume	\$79,218,847	\$47,653,424	-39.8%

Western Counties	4th Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	455	345	-24.2%
Closed Sales	519	416	-19.8%
Days on Market	66	70	6.1%
SP\$/SqFt	\$99.80	\$114.29	14.5%
Median Sales Price	\$149,900	\$158,900	6.0%
Average Sales Price	\$164,959	\$186,966	13.3%
Percent of List Price Received	99%	98%	-1.0%
Total Volume	\$85,613,687	\$77,778,056	-9.2%

Marketwatch Report

Q4-2022



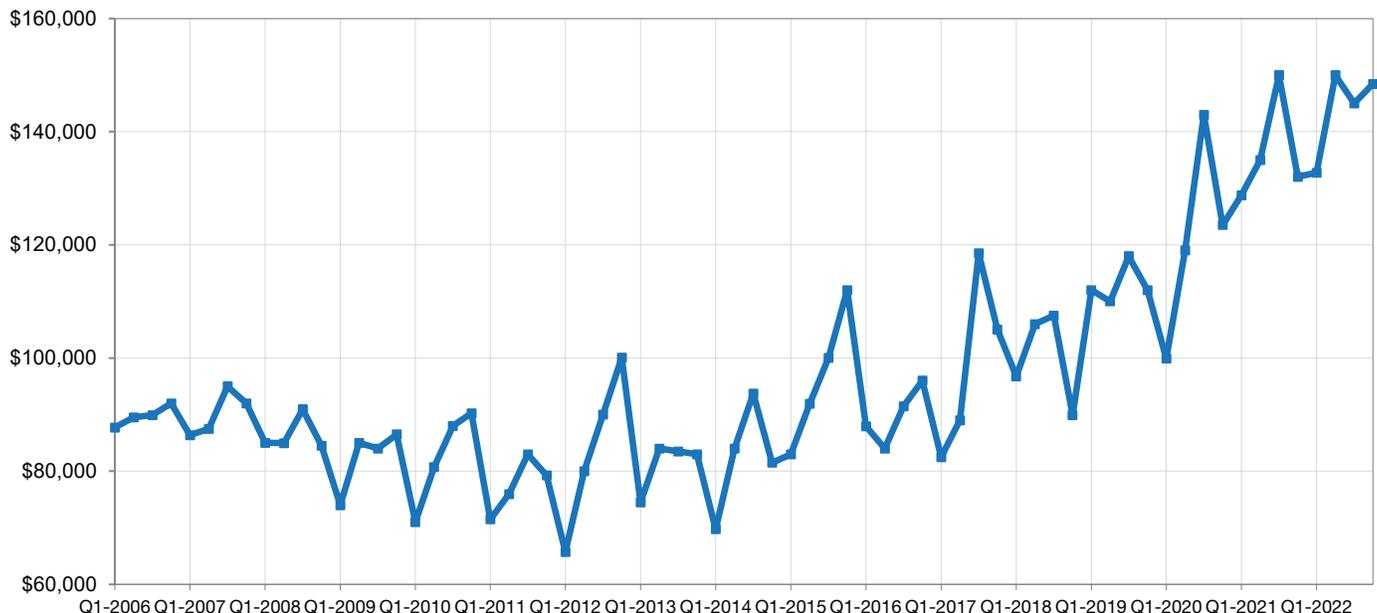
Defiance County

Key Metrics	Q4-2022	1-Year Change
Median Sales Price	\$148,450	+ 12.5%
Average Sales Price	\$159,453	+ 9.3%
Pct. of Orig. Price Rec'd.	96.6%	- 1.8%
Homes for Sale	69	- 12.7%
Closed Sales	93	- 18.4%
Months Supply	2.1	- 2.0%
Days on Market	66	+ 4.7%

Market Activity



Historical Median Sales Price for Defiance County



Defiance County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
43506	\$134,250	+ 11.9%	95.5%	- 1.5%	61	- 10.0%	35	- 48.5%
43512	\$150,000	+ 15.5%	97.5%	- 1.2%	66	+ 10.3%	71	- 17.4%
43517	\$130,000	- 33.3%	88.2%	- 1.6%	73	- 18.5%	10	+ 42.9%
43526	\$162,000	+ 4.9%	93.5%	- 6.5%	73	+ 6.9%	19	+ 26.7%
43527	\$189,900	+ 21.3%	100.0%	+ 9.1%	74	- 7.5%	1	- 83.3%
43536	\$0	--	0.0%	--	0	--	0	--
43548	\$80,000	- 59.2%	91.0%	- 9.0%	40	- 51.8%	1	0.0%
43549	\$109,450	- 39.2%	94.9%	+ 0.9%	66	- 14.5%	2	- 60.0%
43556	\$127,500	+ 50.1%	96.5%	+ 1.1%	77	+ 51.1%	3	- 25.0%

Marketwatch Report

Q4-2022



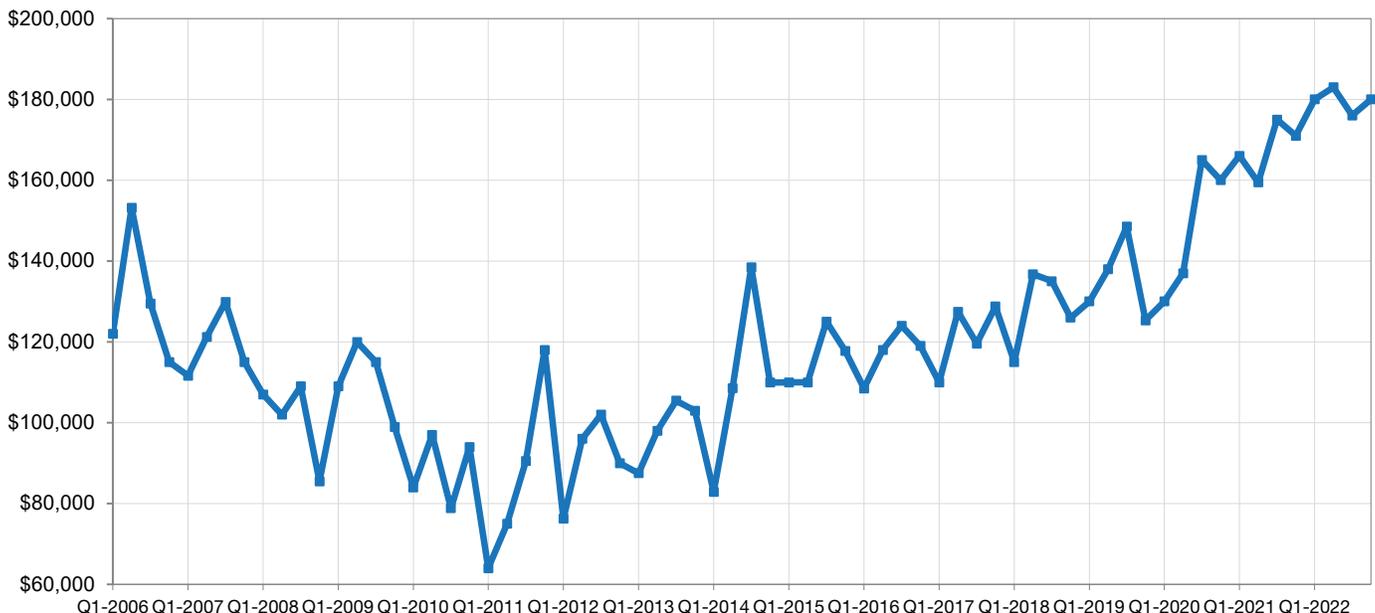
Fulton County

Key Metrics	Q4-2022	1-Year Change
Median Sales Price	\$180,000	+ 5.3%
Average Sales Price	\$218,287	+ 12.1%
Pct. of Orig. Price Rec'd.	96.2%	- 1.1%
Homes for Sale	56	+ 7.7%
Closed Sales	106	- 15.2%
Months Supply	1.8	+ 24.0%
Days on Market	69	+ 11.5%

Market Activity



Historical Median Sales Price for Fulton County



Marketwatch Report

Q4-2022



Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
43502	\$174,500	+ 5.8%	96.1%	+ 1.4%	62	+ 6.4%	18	+ 20.0%
43504	\$406,500	+ 150.2%	107.5%	+ 21.3%	107	+ 20.2%	3	+ 50.0%
43515	\$170,000	- 10.5%	96.4%	- 7.3%	73	+ 63.9%	18	- 5.3%
43521	\$210,000	+ 5.6%	90.1%	- 7.1%	112	+ 23.4%	4	+ 100.0%
43532	\$123,950	- 34.8%	88.9%	+ 2.2%	143	+ 122.7%	2	- 60.0%
43533	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43540	\$255,000	+ 246.9%	98.8%	- 30.4%	50	+ 3.9%	5	+ 150.0%
43557	\$165,000	+ 32.0%	93.4%	- 1.0%	77	+ 18.8%	4	- 73.3%
43558	\$193,000	+ 7.2%	97.3%	+ 0.2%	71	+ 11.3%	40	- 21.6%
43567	\$188,000	- 1.0%	95.9%	+ 2.0%	68	+ 3.7%	35	- 12.5%
43570	\$145,000	+ 61.1%	93.7%	+ 15.0%	107	+ 73.7%	5	0.0%

Marketwatch Report

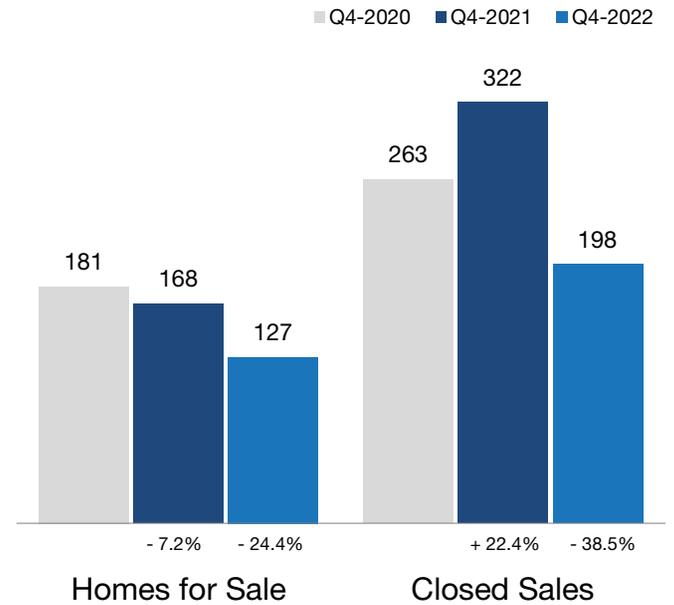
Q4-2022



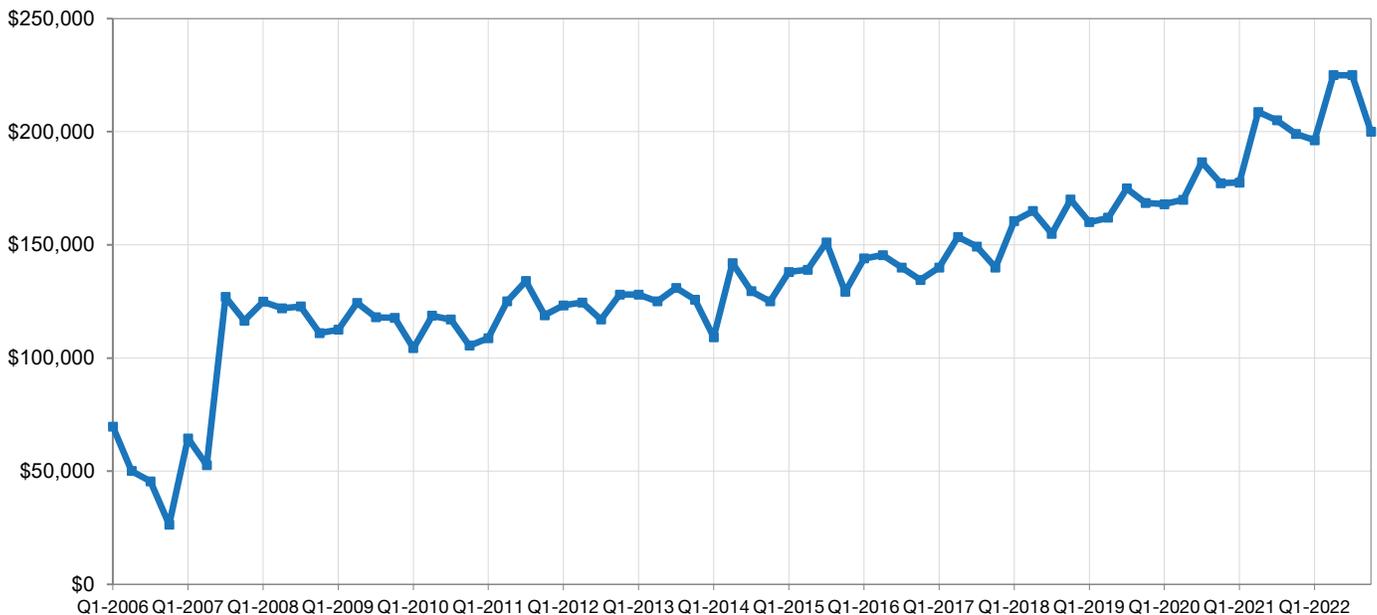
Hancock County

Key Metrics	Q4-2022	1-Year Change
Median Sales Price	\$200,000	+ 0.5%
Average Sales Price	\$236,604	- 0.8%
Pct. of Orig. Price Rec'd.	94.5%	- 2.1%
Homes for Sale	127	- 24.4%
Closed Sales	198	- 38.5%
Months Supply	1.6	- 7.5%
Days on Market	62	- 2.5%

Market Activity



Historical Median Sales Price for Hancock County



Marketwatch Report

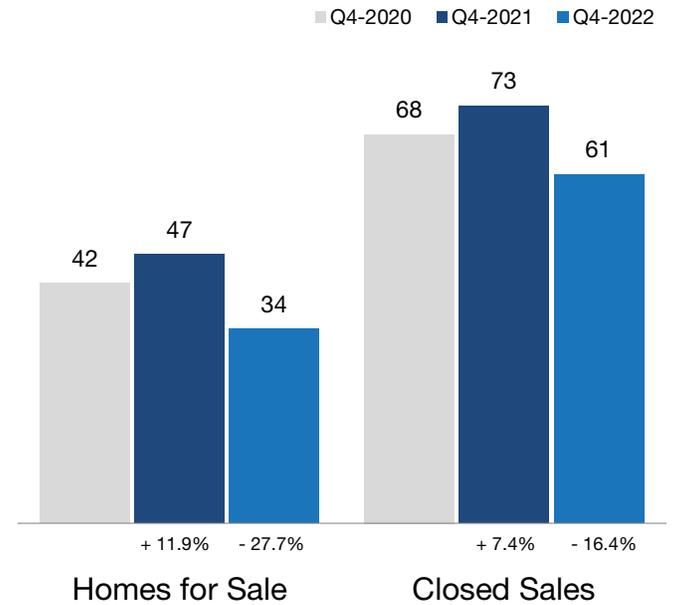
Q4-2022



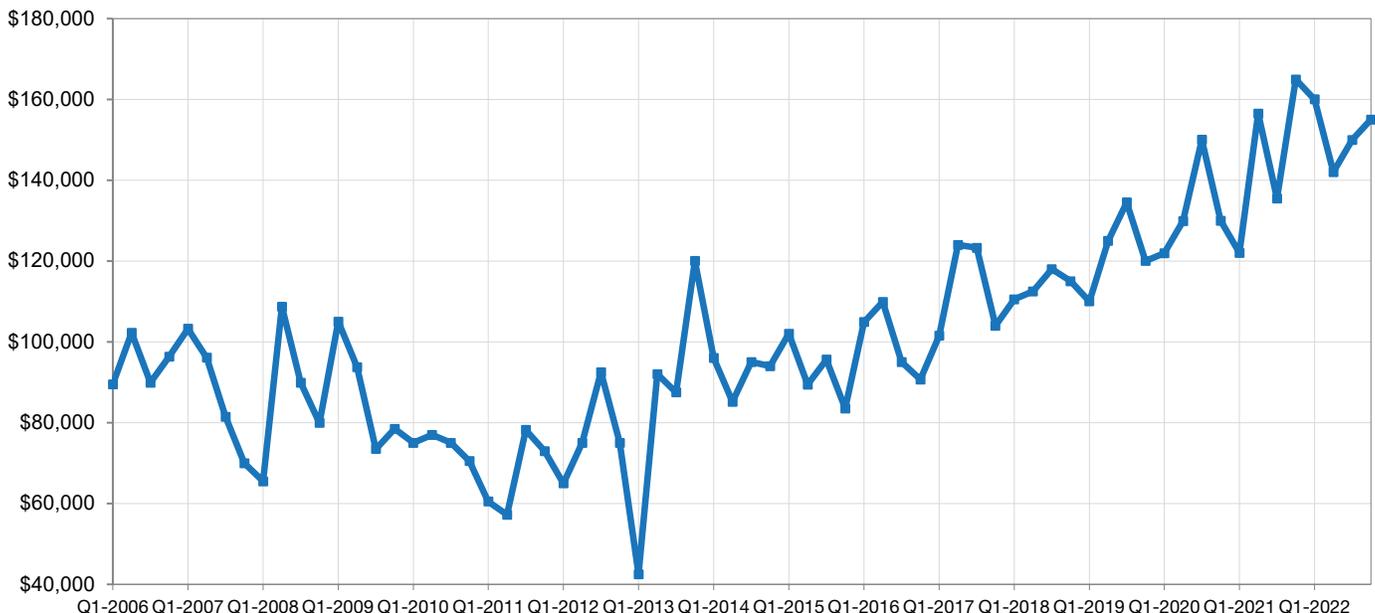
Henry County

Key Metrics	Q4-2022	1-Year Change
Median Sales Price	\$155,000	- 6.0%
Average Sales Price	\$176,735	- 0.3%
Pct. of Orig. Price Rec'd.	95.4%	- 2.0%
Homes for Sale	34	- 27.7%
Closed Sales	61	- 16.4%
Months Supply	1.6	- 37.5%
Days on Market	67	+ 6.3%

Market Activity



Historical Median Sales Price for Henry County



Marketwatch Report

Q4-2022



Henry County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
43502	\$174,500	+ 5.8%	96.1%	+ 1.4%	62	+ 6.4%	18	+ 20.0%
43511	\$220,000	+ 46.7%	95.7%	+ 10.8%	38	- 20.3%	1	- 66.7%
43516	\$133,000	- 1.5%	97.7%	+ 1.6%	64	+ 6.2%	4	- 33.3%
43522	\$188,500	+ 0.6%	91.7%	- 6.3%	56	- 17.9%	6	- 14.3%
43524	\$94,500	+ 0.5%	98.8%	- 1.4%	92	+ 49.0%	2	- 50.0%
43527	\$189,900	+ 21.3%	100.0%	+ 9.1%	74	- 7.5%	1	- 83.3%
43532	\$123,950	- 34.8%	88.9%	+ 2.2%	143	+ 122.7%	2	- 60.0%
43534	\$135,000	- 12.9%	92.7%	+ 1.1%	58	- 50.9%	5	- 16.7%
43545	\$163,000	- 8.4%	95.1%	- 4.4%	66	+ 14.3%	41	- 10.9%
43545	\$163,000	- 8.4%	95.1%	- 4.4%	66	+ 14.3%	41	- 10.9%
43548	\$80,000	- 59.2%	91.0%	- 9.0%	40	- 51.8%	1	0.0%
43557	\$165,000	+ 32.0%	93.4%	- 1.0%	77	+ 18.8%	4	- 73.3%
45856	\$131,500	- 5.4%	90.7%	- 7.9%	90	+ 53.0%	4	- 50.0%

Marketwatch Report

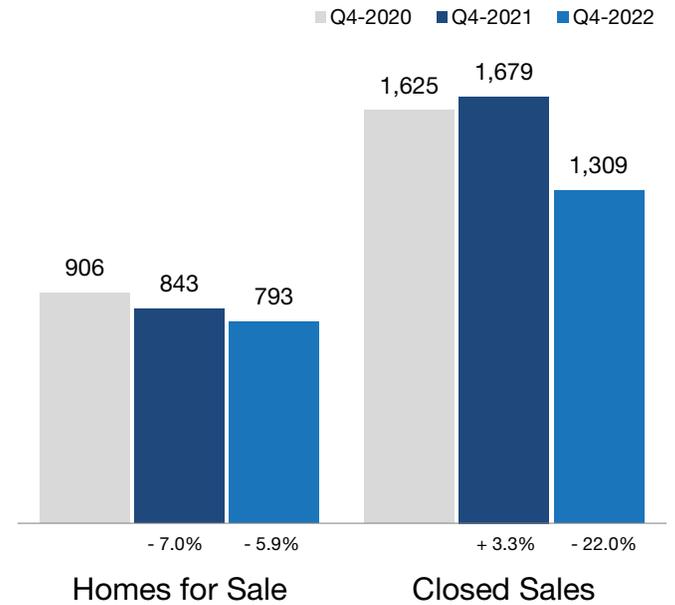
Q4-2022



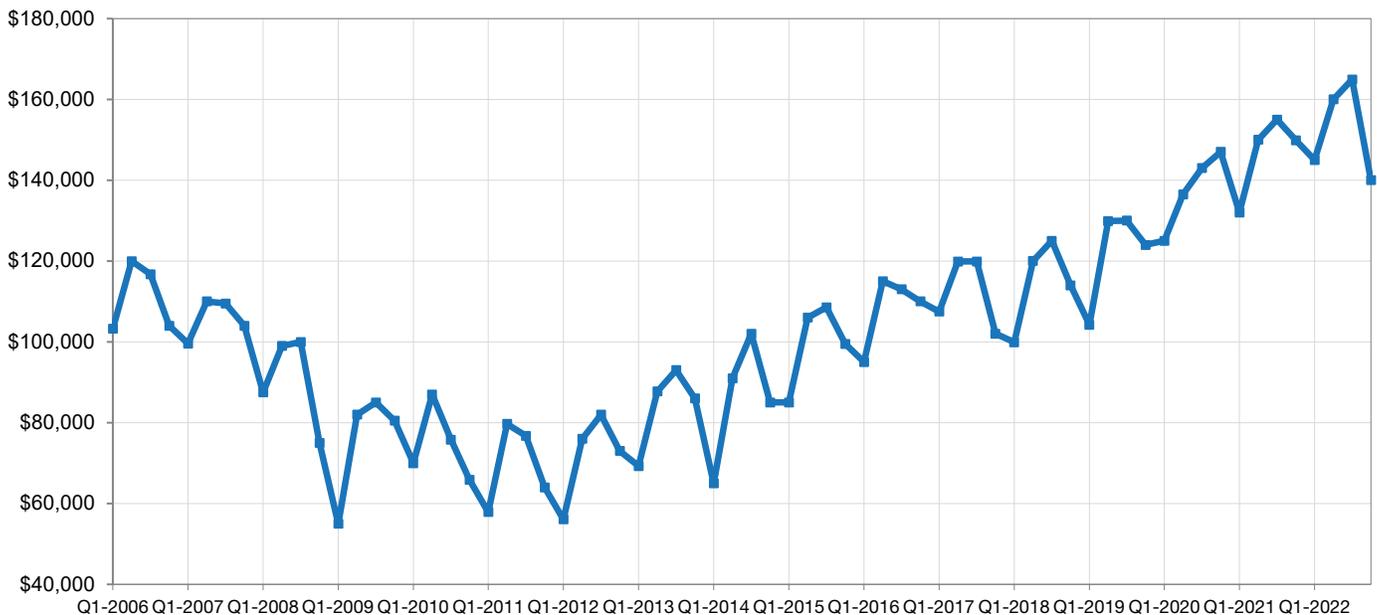
Lucas County

Key Metrics	Q4-2022	1-Year Change
Median Sales Price	\$140,000	- 6.6%
Average Sales Price	\$170,107	- 8.4%
Pct. of Orig. Price Rec'd.	96.9%	- 1.0%
Homes for Sale	793	- 5.9%
Closed Sales	1,309	- 22.0%
Months Supply	1.7	+ 4.5%
Days on Market	59	- 6.8%

Market Activity



Historical Median Sales Price for Lucas County



Marketwatch Report

Q4-2022



Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
43412	\$155,000	- 23.6%	96.9%	+ 0.4%	56	- 19.2%	9	- 18.2%
43445	\$302,450	+ 72.6%	94.4%	- 6.0%	55	- 5.2%	2	- 50.0%
43504	\$406,500	+ 150.2%	107.5%	+ 21.3%	107	+ 20.2%	3	+ 50.0%
43522	\$188,500	+ 0.6%	91.7%	- 6.3%	56	- 17.9%	6	- 14.3%
43528	\$275,000	- 5.2%	98.4%	+ 0.3%	59	- 18.0%	42	- 26.3%
43532	\$123,950	- 34.8%	88.9%	+ 2.2%	143	+ 122.7%	2	- 60.0%
43537	\$230,000	+ 2.2%	98.9%	- 0.2%	47	- 4.3%	97	- 30.2%
43542	\$405,374	+ 2.6%	103.1%	+ 2.9%	48	- 51.3%	5	- 79.2%
43558	\$193,000	+ 7.2%	97.3%	+ 0.2%	71	+ 11.3%	40	- 21.6%
43560	\$275,000	+ 1.0%	98.6%	- 0.6%	61	- 20.6%	112	- 29.1%
43566	\$349,900	+ 10.2%	98.7%	- 2.0%	102	+ 17.7%	29	- 46.3%
43571	\$322,450	- 3.7%	97.0%	- 1.2%	48	- 37.8%	22	- 15.4%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$173,000	+ 482.5%	96.3%	+ 5.0%	63	- 22.3%	12	+ 140.0%
43605	\$50,000	- 5.7%	94.6%	- 4.0%	65	+ 1.0%	51	- 10.5%
43606	\$150,700	- 1.2%	97.7%	- 0.4%	57	- 0.9%	61	- 29.1%
43607	\$63,500	- 16.2%	91.1%	- 2.8%	63	+ 3.7%	51	- 7.3%
43608	\$36,000	+ 9.9%	91.4%	- 1.3%	65	- 8.8%	34	+ 30.8%
43609	\$53,250	- 18.1%	97.5%	+ 6.0%	62	- 3.7%	82	+ 41.4%
43610	\$46,000	- 27.0%	89.5%	- 13.6%	101	+ 45.7%	8	+ 14.3%
43611	\$121,954	- 8.2%	96.0%	- 1.4%	51	- 18.7%	76	- 1.3%
43612	\$95,000	+ 12.4%	94.4%	- 2.7%	63	+ 3.2%	108	- 21.2%
43613	\$122,000	- 2.4%	96.7%	- 1.9%	56	+ 2.3%	148	- 22.1%
43614	\$159,450	+ 19.9%	98.2%	- 0.2%	55	- 0.6%	97	- 34.5%
43615	\$139,000	- 1.1%	97.3%	- 0.7%	59	+ 0.3%	108	- 27.0%
43616	\$193,950	+ 7.8%	99.1%	- 0.4%	58	- 25.3%	60	- 15.5%
43617	\$285,000	+ 3.6%	96.4%	- 1.5%	46	- 40.3%	21	- 48.8%
43620	\$130,000	+ 57.4%	98.0%	+ 9.4%	35	- 43.8%	5	0.0%
43623	\$160,000	+ 3.6%	98.6%	+ 1.7%	55	- 2.8%	58	- 31.8%

Marketwatch Report

Q4-2022



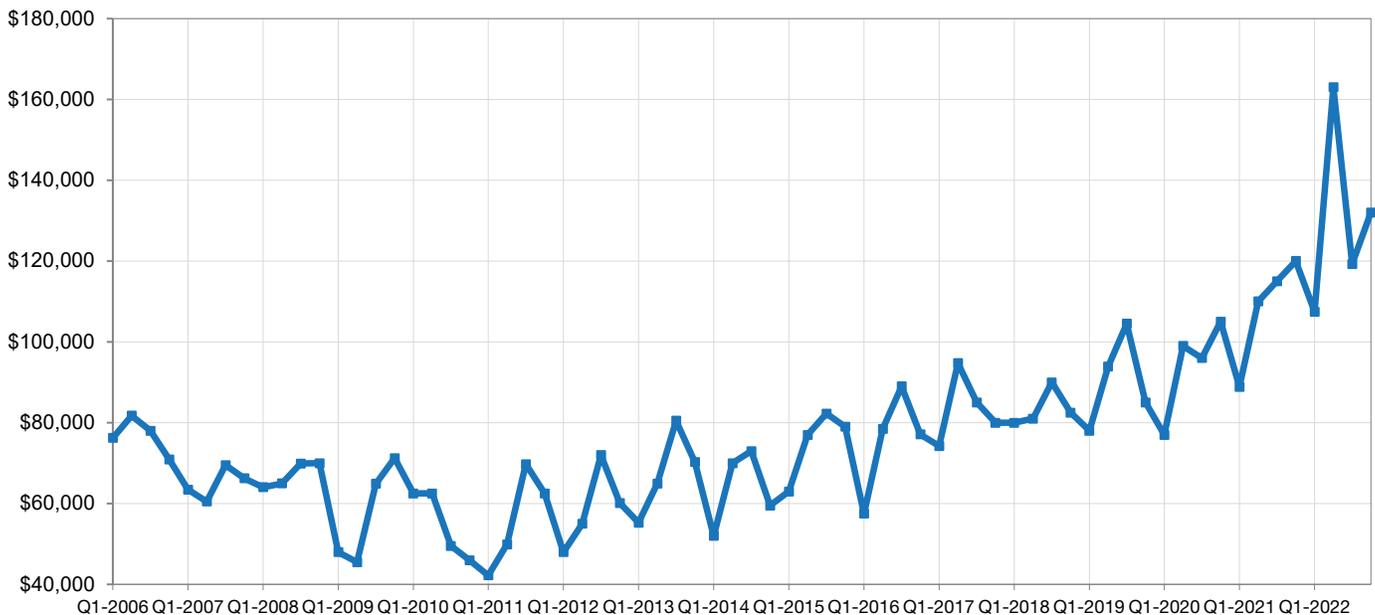
Paulding County

Key Metrics	Q4-2022	1-Year Change
Median Sales Price	\$132,000	+ 10.0%
Average Sales Price	\$156,153	+ 15.6%
Pct. of Orig. Price Rec'd.	90.5%	- 7.6%
Homes for Sale	26	- 3.7%
Closed Sales	41	0.0%
Months Supply	2.0	- 15.8%
Days on Market	85	+ 38.5%

Market Activity



Historical Median Sales Price for Paulding County



Marketwatch Report

Q4-2022



Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
43512	\$150,000	+ 15.5%	97.5%	- 1.2%	66	+ 10.3%	71	- 17.4%
43526	\$162,000	+ 4.9%	93.5%	- 6.5%	73	+ 6.9%	19	+ 26.7%
45813	\$185,000	+ 32.1%	85.4%	- 14.1%	57	+ 1.6%	6	- 25.0%
45821	\$190,000	+ 62.4%	80.5%	- 14.3%	157	+ 283.7%	3	0.0%
45827	\$235,000	--	82.5%	--	43	- 50.6%	1	0.0%
45849	\$79,000	--	79.0%	--	183	--	1	--
45851	\$0	--	0.0%	--	0	--	0	--
45873	\$128,500	+ 4.5%	89.8%	- 9.5%	87	+ 58.9%	3	- 25.0%
45879	\$105,000	+ 5.1%	96.9%	- 4.5%	66	+ 1.2%	17	+ 30.8%
45880	\$164,000	+ 72.0%	84.0%	- 6.9%	92	+ 7.7%	5	- 28.6%
45886	\$0	--	0.0%	--	0	--	0	--

Marketwatch Report

Q4-2022



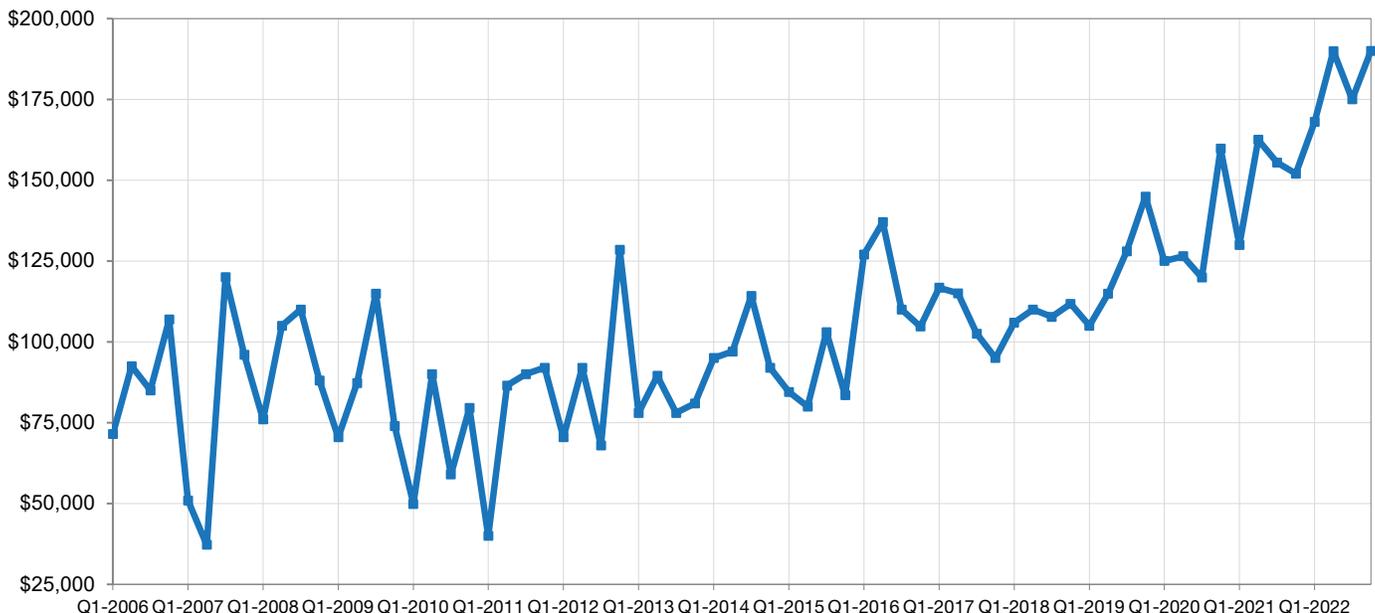
Putnam County

Key Metrics	Q4-2022	1-Year Change
Median Sales Price	\$190,000	+ 25.0%
Average Sales Price	\$204,501	+ 8.0%
Pct. of Orig. Price Rec'd.	92.3%	- 6.2%
Homes for Sale	17	- 5.6%
Closed Sales	29	- 23.7%
Months Supply	2.0	+ 10.8%
Days on Market	75	+ 10.8%

Market Activity



Historical Median Sales Price for Putnam County



Marketwatch Report

Q4-2022



Putnam County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
43516	\$133,000	- 1.5%	97.7%	+ 1.6%	64	+ 6.2%	4	- 33.3%
43548	\$80,000	- 59.2%	91.0%	- 9.0%	40	- 51.8%	1	0.0%
45827	\$235,000	--	82.5%	--	43	- 50.6%	1	0.0%
45830	\$203,500	+ 34.5%	88.0%	- 10.6%	65	- 24.3%	4	- 50.0%
45831	\$147,500	- 10.1%	95.0%	- 4.7%	51	- 40.7%	2	- 33.3%
45833	\$0	--	0.0%	--	0	--	0	--
45844	\$210,000	--	97.7%	--	36	--	1	--
45849	\$79,000	--	79.0%	--	183	--	1	--
45856	\$131,500	- 5.4%	90.7%	- 7.9%	90	+ 53.0%	4	- 50.0%
45858	\$190,000	- 25.0%	100.1%	+ 5.2%	47	- 7.5%	7	- 12.5%
45868	\$0	--	0.0%	--	0	--	0	--
45875	\$189,450	- 8.9%	93.6%	- 5.7%	67	+ 39.9%	12	+ 20.0%
45877	\$280,000	+ 51.4%	84.9%	- 10.9%	154	+ 83.6%	2	- 60.0%

Marketwatch Report

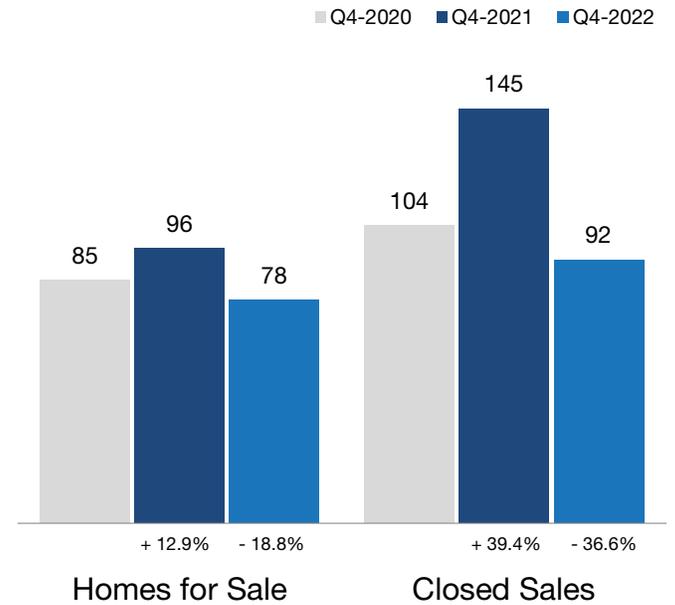
Q4-2022



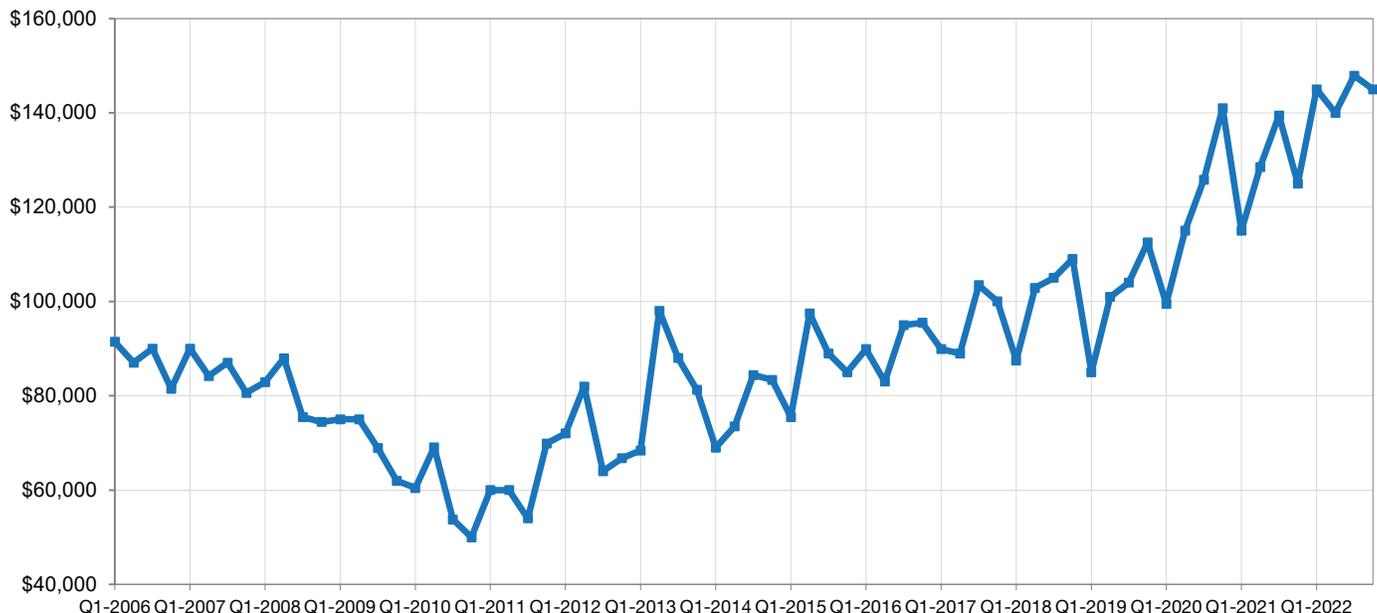
Williams County

Key Metrics	Q4-2022	1-Year Change
Median Sales Price	\$145,000	+ 16.0%
Average Sales Price	\$199,938	+ 37.3%
Pct. of Orig. Price Rec'd.	93.7%	- 1.7%
Homes for Sale	78	- 18.8%
Closed Sales	92	- 36.6%
Months Supply	2.2	- 4.5%
Days on Market	70	- 1.3%

Market Activity



Historical Median Sales Price for Williams County



Marketwatch Report

Q4-2022



Williams County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
43501	\$0	- 100.0%	0.0%	- 100.0%	164	+ 225.8%	1	- 66.7%
43506	\$134,250	+ 11.9%	95.5%	- 1.5%	61	- 10.0%	35	- 48.5%
43517	\$130,000	- 33.3%	88.2%	- 1.6%	73	- 18.5%	10	+ 42.9%
43518	\$160,000	+ 3.2%	89.6%	- 5.5%	122	+ 98.5%	6	- 33.3%
43521	\$210,000	+ 5.6%	90.1%	- 7.1%	112	+ 23.4%	4	+ 100.0%
43543	\$150,000	+ 31.9%	95.6%	+ 0.5%	53	- 35.1%	27	- 25.0%
43554	\$188,000	+ 21.3%	86.0%	- 13.9%	90	+ 33.8%	5	- 28.6%
43557	\$165,000	+ 32.0%	93.4%	- 1.0%	77	+ 18.8%	4	- 73.3%
43570	\$145,000	+ 61.1%	93.7%	+ 15.0%	107	+ 73.7%	5	0.0%

Marketwatch Report

Q4-2022



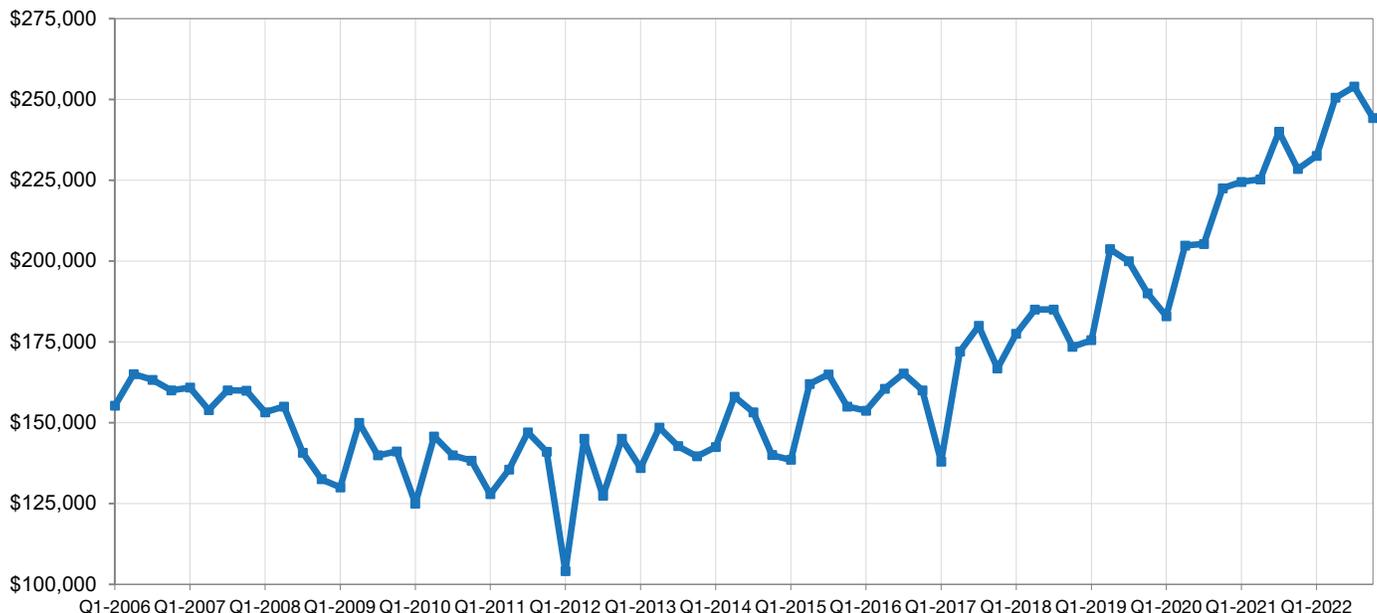
Wood County

Key Metrics	Q4-2022	1-Year Change
Median Sales Price	\$244,250	+ 6.9%
Average Sales Price	\$283,877	+ 12.6%
Pct. of Orig. Price Rec'd.	98.2%	- 0.1%
Homes for Sale	153	- 15.0%
Closed Sales	280	- 27.1%
Months Supply	1.4	+ 1.5%
Days on Market	59	- 11.0%

Market Activity



Historical Median Sales Price for Wood County



Marketwatch Report

Q4-2022



Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
43402	\$250,000	+ 19.0%	98.6%	+ 0.2%	47	- 14.3%	48	- 42.2%
43406	\$197,000	+ 66.9%	104.0%	+ 2.4%	38	- 53.8%	3	+ 50.0%
43413	\$148,000	--	96.5%	--	37	- 26.0%	3	+ 200.0%
43430	\$170,000	+ 1.8%	97.0%	- 1.8%	59	+ 11.9%	15	+ 7.1%
43443	\$200,000	+ 28.5%	100.1%	- 3.9%	40	- 38.7%	3	- 40.0%
43447	\$195,000	+ 4.0%	98.0%	- 4.7%	45	- 14.0%	5	- 37.5%
43450	\$183,000	+ 4.6%	96.2%	+ 2.5%	42	- 17.6%	8	- 33.3%
43451	\$126,250	+ 54.9%	77.1%	+ 8.7%	107	+ 214.7%	2	+ 100.0%
43457	\$129,450	- 3.4%	99.7%	+ 0.4%	41	- 20.7%	4	+ 300.0%
43460	\$169,850	- 2.9%	95.7%	- 0.2%	47	- 28.7%	18	- 30.8%
43462	\$151,000	- 32.9%	99.1%	+ 6.4%	50	- 28.9%	4	+ 100.0%
43465	\$188,000	+ 31.5%	99.9%	+ 5.6%	60	+ 4.9%	13	- 23.5%
43466	\$146,000	- 1.0%	88.7%	- 8.2%	68	+ 11.5%	2	- 71.4%

Marketwatch Report

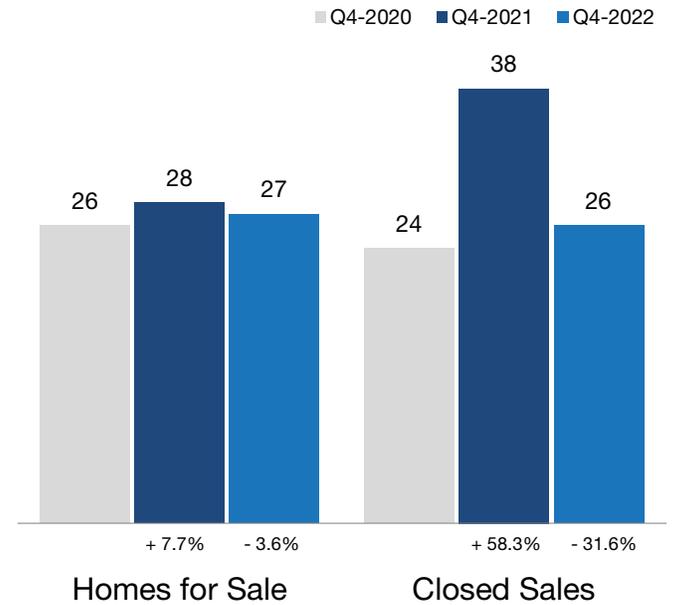
Q4-2022



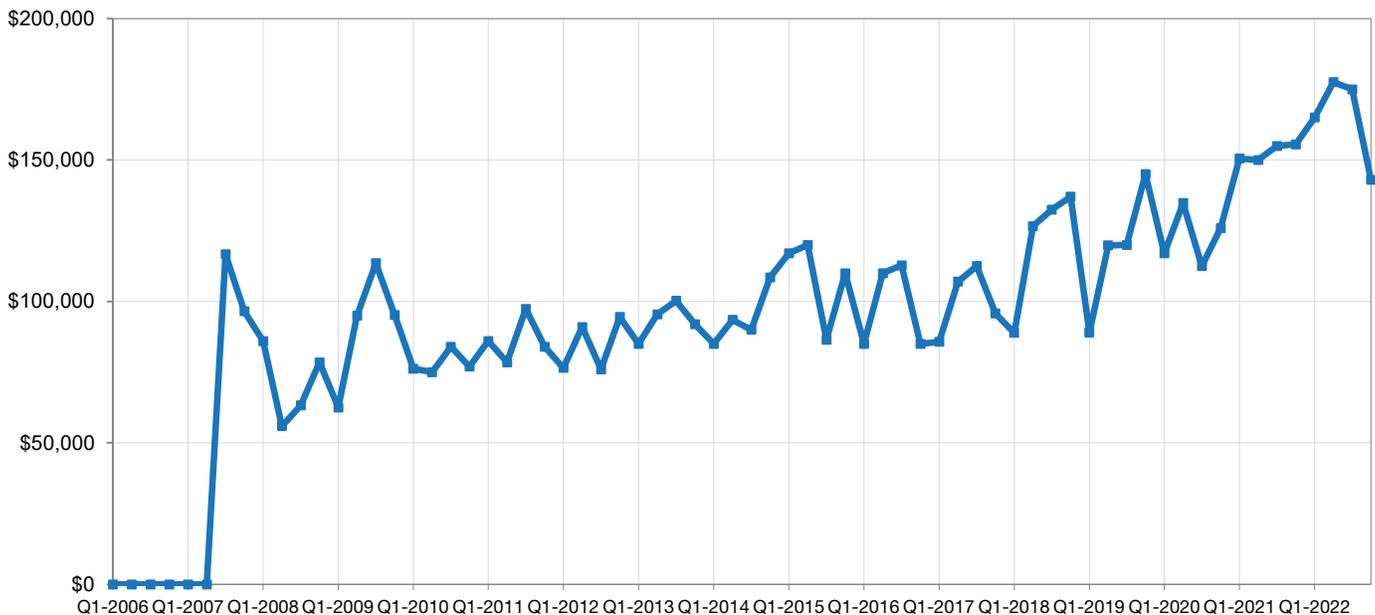
Wyandot County

Key Metrics	Q4-2022	1-Year Change
Median Sales Price	\$143,000	- 8.0%
Average Sales Price	\$156,652	- 3.3%
Pct. of Orig. Price Rec'd.	91.6%	- 1.6%
Homes for Sale	27	- 3.6%
Closed Sales	26	- 31.6%
Months Supply	2.8	- 8.6%
Days on Market	89	+ 13.1%

Market Activity



Historical Median Sales Price for Wyandot County



Marketwatch Report

Q4-2022



Wyandot County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
43316	\$174,500	+ 27.4%	86.8%	- 7.8%	81	- 3.5%	5	- 54.5%
43323	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43326	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43332	\$164,400	--	96.7%	--	64	--	1	--
43337	\$0	--	0.0%	--	0	--	0	--
43351	\$144,000	- 4.0%	92.2%	+ 2.0%	96	+ 25.8%	17	- 19.0%
43359	\$115,000	- 33.5%	104.5%	--	52	- 67.3%	1	0.0%
44802	\$307,000	--	83.0%	--	121	--	1	--
44844	\$160,000	+ 5.3%	89.3%	- 12.5%	91	+ 92.6%	2	+ 100.0%
44849	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44882	\$93,500	- 28.2%	98.5%	- 9.0%	44	- 32.8%	1	- 50.0%
45843	\$180,000	- 8.5%	93.5%	- 7.9%	86	- 8.5%	3	- 50.0%
45867	\$198,000	- 19.2%	100.0%	+ 2.0%	42	- 62.5%	1	0.0%