

Local Market Update – 2nd Quarter

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Single Family Homes

Lucas & Upper Wood County	2nd Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	2,266	2,304	1.7%
Closed Sales	1,831	1,636	+10.6%
Days on Market	59	52	-11.9%
Median Sales Price*	\$155,000	\$170,000	+9.7%
Average Sales Price*	\$194,953	\$212,956	+9.2%
Percent of List Price Received*	102%	103%	+1.0%
Total Volume	\$357,099,232	\$348,396,728	-2.4%

Hancock & Wyandot Counties	2nd Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	404	358	-11.4%
Closed Sales	344	266	-22.7%
Days on Market	62	68	+9.7%
Median Sales Price*	\$205,000	\$220,000	+7.3%
Average Sales Price*	\$237,813	\$262,019	+10.2%
Percent of List Price Received*	100%	101%	10.0%
Total Volume	\$81,807,593	\$69,697,077	-14.8%

Western Counties	2nd Quarter		
	2021	2022	% Change
Key Metrics			
New Listings	571	598	+4.7%
Closed Sales	464	435	-6.3%
Days on Market	69	68	+1.4%
Median Sales Price*	\$139,000	\$155,000	+11.5%
Average Sales Price*	\$160,380	\$175,743	+9.6%
Percent of List Price Received*	100%	99%	+10.0%
Total Volume	\$74,416,141	\$76,448,300	+2.7%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Marketwatch Report

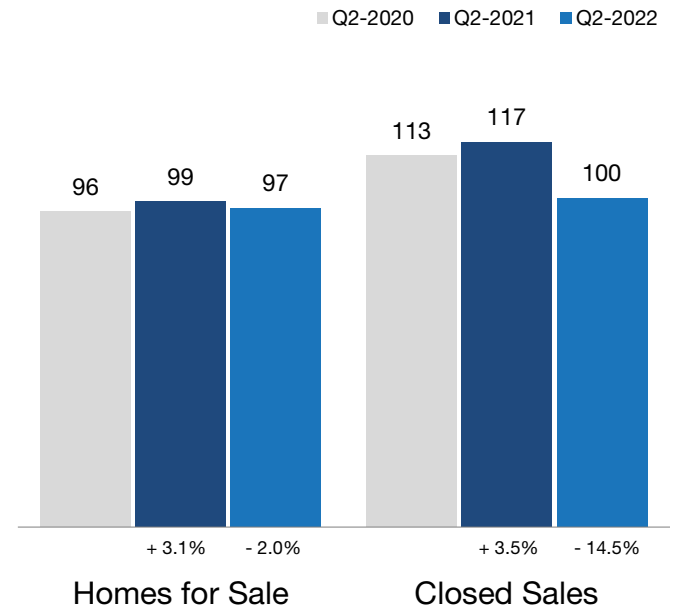
Q2-2022



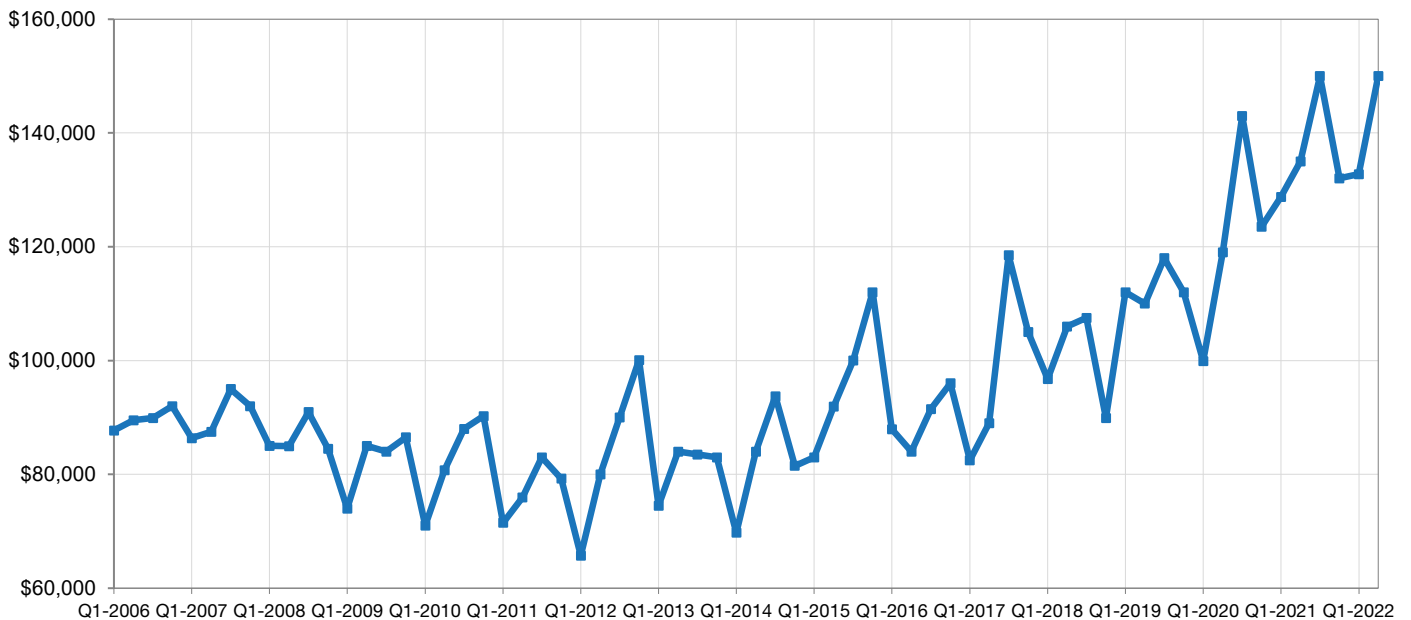
Defiance County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$150,000	+ 11.1%
Average Sales Price	\$160,081	- 2.2%
Pct. of Orig. Price Rec'd.	97.3%	- 3.1%
Homes for Sale	97	- 2.0%
Closed Sales	100	- 14.5%
Months Supply	2.7	- 6.9%
Days on Market	73	+ 19.9%

Market Activity



Historical Median Sales Price for Defiance County



Defiance County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43506	\$157,500	+ 3.2%	97.2%	- 0.8%	63	- 7.0%	52	- 10.3%
43512	\$145,000	+ 3.6%	97.4%	- 2.8%	69	+ 9.5%	80	- 17.5%
43517	\$113,750	- 10.3%	93.7%	- 3.1%	85	+ 58.8%	8	0.0%
43526	\$157,000	+ 21.5%	95.2%	- 4.9%	110	+ 153.7%	11	- 21.4%
43527	\$65,000	- 42.0%	101.0%	- 5.4%	139	+ 212.4%	5	+ 150.0%
43536	\$290,000	--	103.6%	--	36	--	1	--
43548	\$94,000	- 50.5%	0.0%	- 100.0%	58	- 69.0%	1	0.0%
43549	\$150,000	+ 56.3%	100.1%	- 4.3%	42	- 45.5%	1	- 66.7%
43556	\$157,375	+ 90.8%	98.3%	- 0.1%	52	+ 6.2%	6	+ 100.0%

Marketwatch Report

Q2-2022



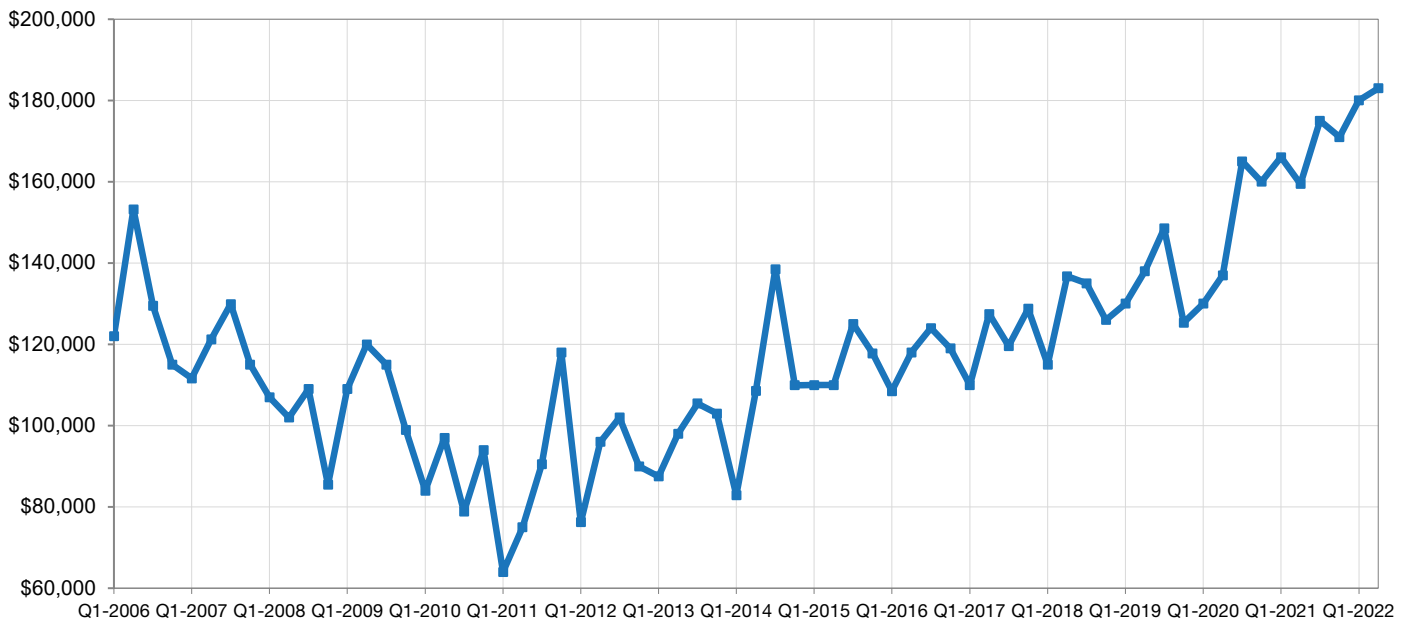
Fulton County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$183,000	+ 14.8%
Average Sales Price	\$200,177	+ 8.4%
Pct. of Orig. Price Rec'd.	99.9%	- 0.0%
Homes for Sale	84	- 8.7%
Closed Sales	103	- 8.0%
Months Supply	2.3	- 4.9%
Days on Market	53	- 18.7%

Market Activity



Historical Median Sales Price for Fulton County



Marketwatch Report

Q2-2022



Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43502	\$165,000	+ 0.3%	100.5%	+ 1.9%	53	+ 13.0%	16	0.0%
43504	\$655,000	+ 261.9%	100.1%	- 11.6%	130	+ 282.4%	2	+ 100.0%
43515	\$199,950	+ 33.3%	101.2%	+ 1.9%	59	- 14.2%	20	- 25.9%
43521	\$156,000	+ 41.8%	100.1%	+ 5.1%	39	- 42.5%	7	+ 40.0%
43532	\$215,000	+ 26.9%	89.4%	- 8.8%	83	+ 3.6%	10	+ 25.0%
43533	\$225,000	+ 104.5%	104.8%	+ 7.2%	44	- 60.7%	2	- 66.7%
43540	\$193,750	- 7.7%	100.8%	- 10.3%	58	+ 49.7%	5	+ 66.7%
43557	\$129,400	+ 0.3%	96.8%	- 8.2%	47	+ 8.9%	5	0.0%
43558	\$210,000	- 16.0%	100.5%	+ 0.6%	48	- 27.4%	39	+ 39.3%
43567	\$189,750	+ 18.6%	96.6%	- 3.2%	60	- 9.8%	25	- 28.6%
43570	\$146,450	+ 22.1%	100.4%	+ 4.3%	46	- 43.0%	8	- 33.3%

Marketwatch Report

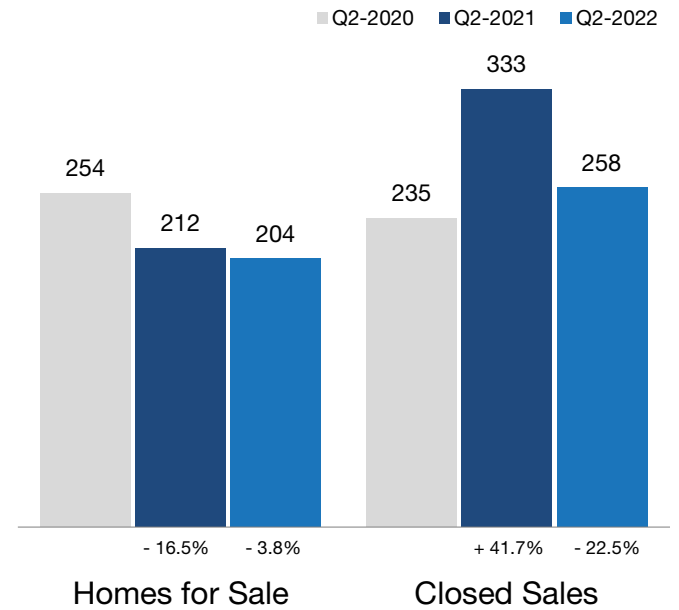
Q2-2022



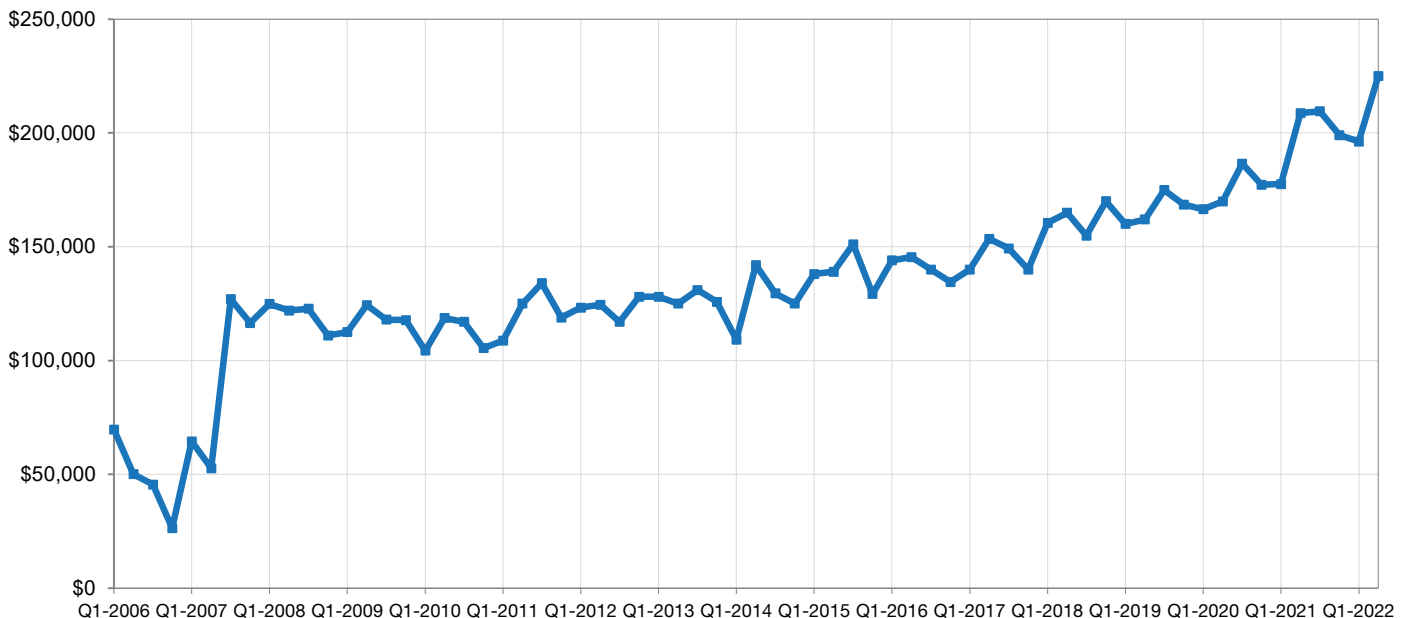
Hancock County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$225,000	+ 7.8%
Average Sales Price	\$265,464	+ 10.7%
Pct. of Orig. Price Rec'd.	100.2%	+ 1.2%
Homes for Sale	204	- 3.8%
Closed Sales	258	- 22.5%
Months Supply	2.2	- 5.3%
Days on Market	55	- 10.7%

Market Activity



Historical Median Sales Price for Hancock County



Marketwatch Report

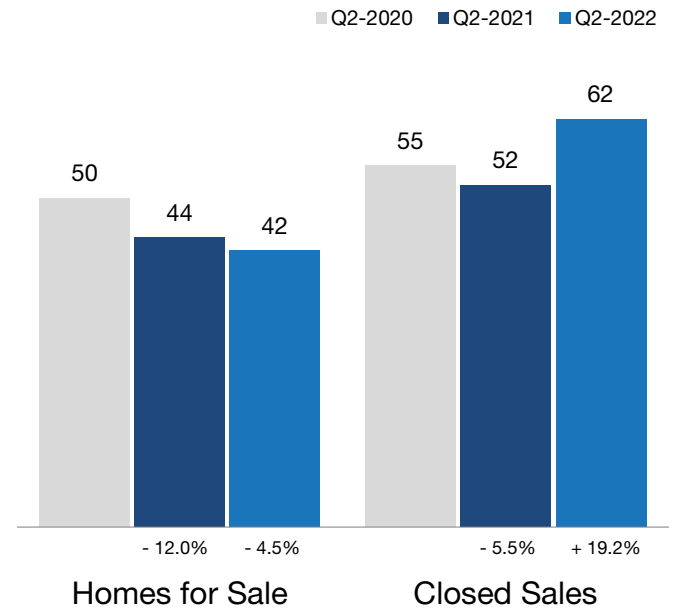
Q2-2022



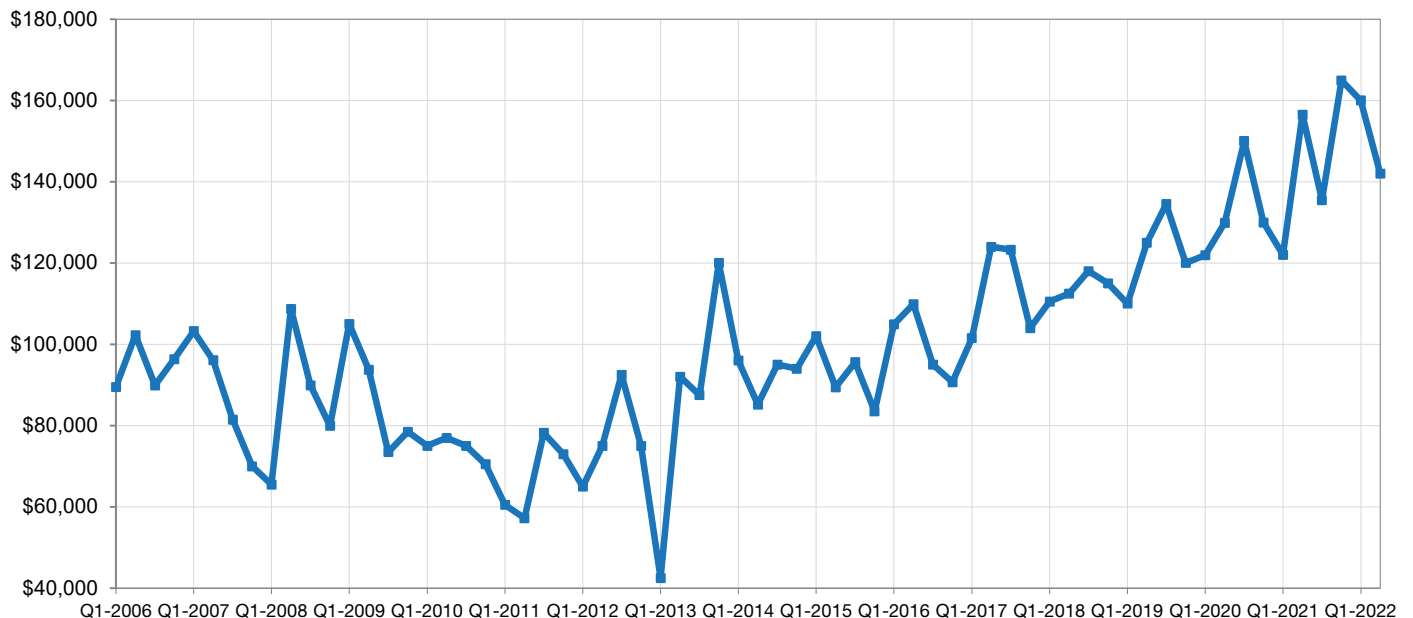
Henry County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$142,000	- 9.3%
Average Sales Price	\$179,517	+ 5.4%
Pct. of Orig. Price Rec'd.	97.0%	- 1.4%
Homes for Sale	42	- 4.5%
Closed Sales	62	+ 19.2%
Months Supply	2.0	- 15.1%
Days on Market	70	- 14.8%

Market Activity



Historical Median Sales Price for Henry County



Marketwatch Report

Q2-2022



Henry County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43502	\$165,000	+ 0.3%	100.5%	+ 1.9%	53	+ 13.0%	16	0.0%
43511	\$129,450	--	106.7%	--	57	--	2	--
43516	\$106,900	- 28.1%	101.0%	+ 2.2%	35	- 54.7%	7	+ 75.0%
43522	\$197,000	- 2.1%	100.6%	- 1.2%	49	+ 47.5%	5	- 16.7%
43524	\$120,000	+ 2.6%	105.3%	- 1.1%	79	+ 106.1%	1	- 66.7%
43527	\$65,000	- 42.0%	101.0%	- 5.4%	139	+ 212.4%	5	+ 150.0%
43532	\$215,000	+ 26.9%	89.4%	- 8.8%	83	+ 3.6%	10	+ 25.0%
43534	\$130,000	- 35.5%	94.5%	- 8.3%	96	+ 77.3%	4	+ 100.0%
43545	\$172,450	+ 9.1%	98.1%	- 0.3%	63	- 27.7%	37	+ 19.4%
43545	\$172,450	+ 9.1%	98.1%	- 0.3%	63	- 27.7%	37	+ 19.4%
43548	\$94,000	- 50.5%	0.0%	- 100.0%	58	- 69.0%	1	0.0%
43557	\$129,400	+ 0.3%	96.8%	- 8.2%	47	+ 8.9%	5	0.0%
45856	\$169,450	- 4.5%	98.4%	- 3.3%	39	- 21.7%	6	+ 200.0%

Marketwatch Report

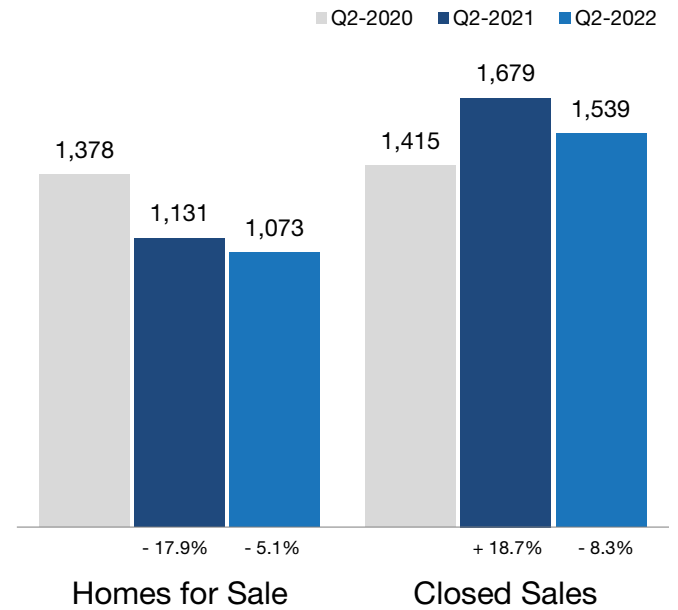
Q2-2022



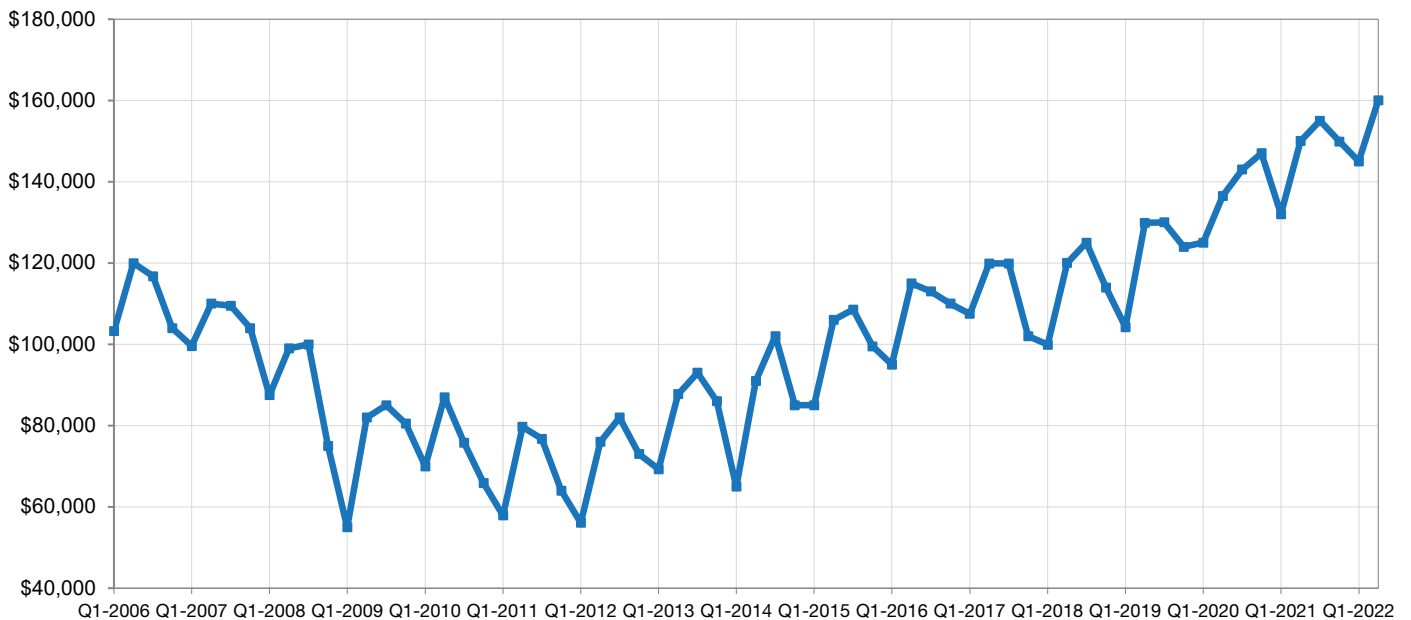
Lucas County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$160,000	+ 6.7%
Average Sales Price	\$197,400	+ 8.3%
Pct. of Orig. Price Rec'd.	101.7%	+ 1.1%
Homes for Sale	1,073	- 5.1%
Closed Sales	1,539	- 8.3%
Months Supply	2.1	- 0.5%
Days on Market	50	- 17.5%

Market Activity



Historical Median Sales Price for Lucas County



Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43412	\$170,000	+ 4.1%	97.6%	- 6.4%	46	- 31.7%	16	+ 300.0%
43445	\$499,900	+ 412.7%	100.0%	- 3.7%	52	+ 35.1%	1	- 75.0%
43504	\$655,000	+ 261.9%	100.1%	- 11.6%	130	+ 282.4%	2	+ 100.0%
43522	\$197,000	- 2.1%	100.6%	- 1.2%	49	+ 47.5%	5	- 16.7%
43528	\$300,000	+ 13.2%	103.6%	+ 3.9%	49	- 21.1%	59	- 13.2%
43532	\$215,000	+ 26.9%	89.4%	- 8.8%	83	+ 3.6%	10	+ 25.0%
43537	\$258,500	+ 14.9%	105.6%	+ 3.8%	43	- 27.1%	108	- 22.3%
43542	\$382,500	- 6.4%	101.4%	+ 1.4%	89	+ 22.9%	20	+ 11.1%
43558	\$210,000	- 16.0%	100.5%	+ 0.6%	48	- 27.4%	39	+ 39.3%
43560	\$291,750	+ 12.2%	102.8%	+ 1.0%	56	- 10.2%	143	- 12.8%
43566	\$300,000	- 15.5%	103.6%	+ 0.8%	49	- 44.7%	42	+ 44.8%
43571	\$365,000	- 2.6%	101.9%	- 0.5%	45	- 50.8%	29	+ 7.4%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$180,000	- 13.3%	91.0%	- 4.7%	112	+ 76.8%	4	- 60.0%
43605	\$48,500	+ 18.4%	96.4%	- 0.6%	41	- 41.9%	64	+ 8.5%
43606	\$172,000	- 6.9%	100.9%	- 1.3%	47	- 7.0%	96	+ 9.1%
43607	\$77,000	+ 10.8%	97.8%	- 2.0%	70	+ 11.6%	47	- 4.1%
43608	\$45,000	+ 35.4%	91.1%	- 2.6%	53	- 19.3%	31	- 53.0%
43609	\$64,500	+ 7.6%	94.2%	- 1.7%	64	+ 18.1%	59	+ 7.3%
43610	\$42,400	- 3.5%	95.1%	- 2.6%	45	- 49.6%	11	+ 37.5%
43611	\$143,000	+ 14.4%	100.2%	- 2.2%	54	+ 6.3%	75	- 6.3%
43612	\$95,000	+ 8.9%	101.3%	+ 0.8%	53	+ 1.4%	131	+ 10.1%
43613	\$141,000	+ 10.2%	103.7%	+ 1.4%	45	- 8.4%	143	- 11.2%
43614	\$165,000	+ 6.1%	104.7%	+ 2.8%	40	- 20.3%	130	- 7.8%
43615	\$154,250	+ 8.2%	103.7%	+ 3.4%	49	- 31.0%	142	- 14.5%
43616	\$185,500	+ 1.1%	100.0%	- 1.3%	56	- 24.5%	63	- 18.2%
43617	\$325,000	+ 32.7%	102.1%	+ 1.7%	39	- 32.8%	40	- 18.4%
43620	\$135,450	- 0.4%	99.7%	+ 5.8%	45	- 58.1%	12	- 7.7%
43623	\$180,000	+ 11.8%	104.5%	+ 3.3%	38	- 28.0%	66	- 13.2%

Marketwatch Report

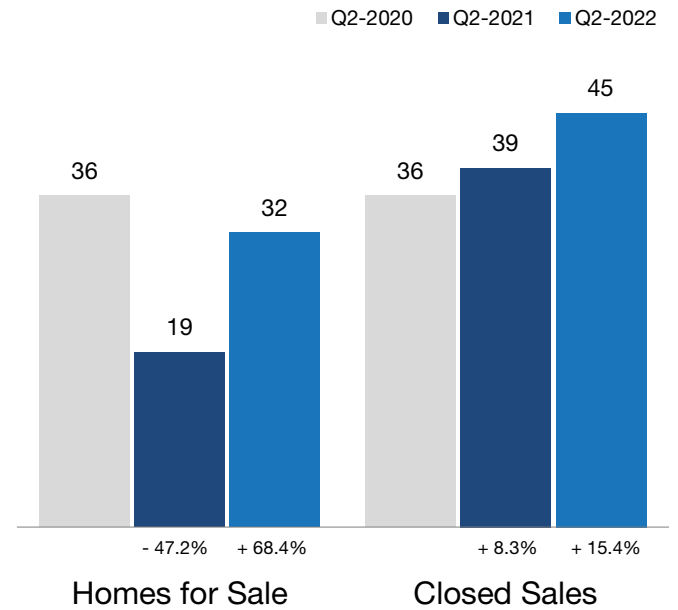
Q2-2022



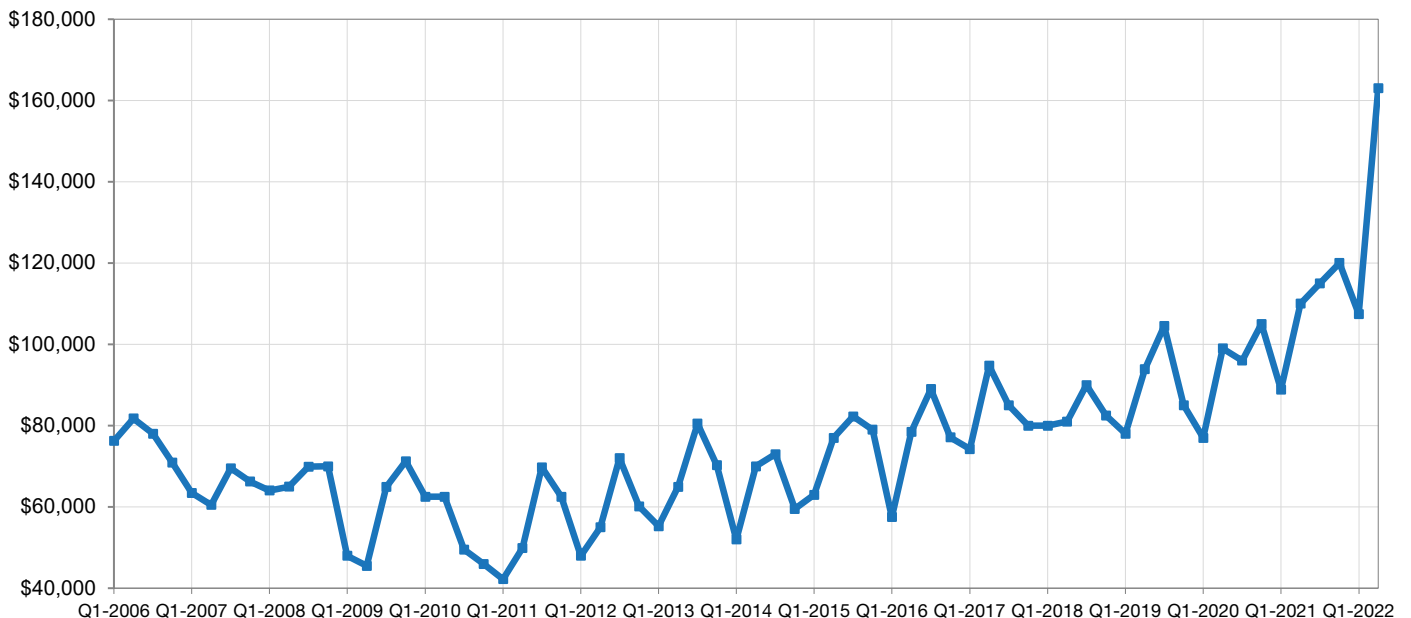
Paulding County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$163,000	+ 48.2%
Average Sales Price	\$189,831	+ 62.2%
Pct. of Orig. Price Rec'd.	98.9%	+ 1.2%
Homes for Sale	32	+ 68.4%
Closed Sales	45	+ 15.4%
Months Supply	2.5	+ 40.2%
Days on Market	54	- 29.9%

Market Activity



Historical Median Sales Price for Paulding County



Marketwatch Report

Q2-2022



Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43512	\$145,000	+ 3.6%	97.4%	- 2.8%	69	+ 9.5%	80	- 17.5%
43526	\$157,000	+ 21.5%	95.2%	- 4.9%	110	+ 153.7%	11	- 21.4%
45813	\$113,750	- 20.5%	98.8%	- 0.2%	56	- 28.3%	8	+ 14.3%
45821	\$287,000	+ 90.7%	94.3%	- 7.7%	61	- 13.3%	2	- 50.0%
45827	\$629,900	+ 377.2%	100.0%	+ 2.3%	52	+ 4.0%	1	0.0%
45849	\$0	--	0.0%	--	0	--	0	--
45851	\$369,900	+ 94.7%	100.0%	+ 1.9%	24	- 57.9%	1	- 50.0%
45873	\$162,500	+ 41.6%	100.8%	+ 7.3%	77	- 26.8%	6	+ 50.0%
45879	\$149,950	+ 51.6%	99.8%	+ 2.5%	47	- 39.1%	14	- 26.3%
45880	\$190,000	+ 109.9%	98.0%	- 1.0%	53	- 24.1%	12	+ 500.0%
45886	\$0	--	0.0%	--	0	--	0	--

Marketwatch Report

Q2-2022



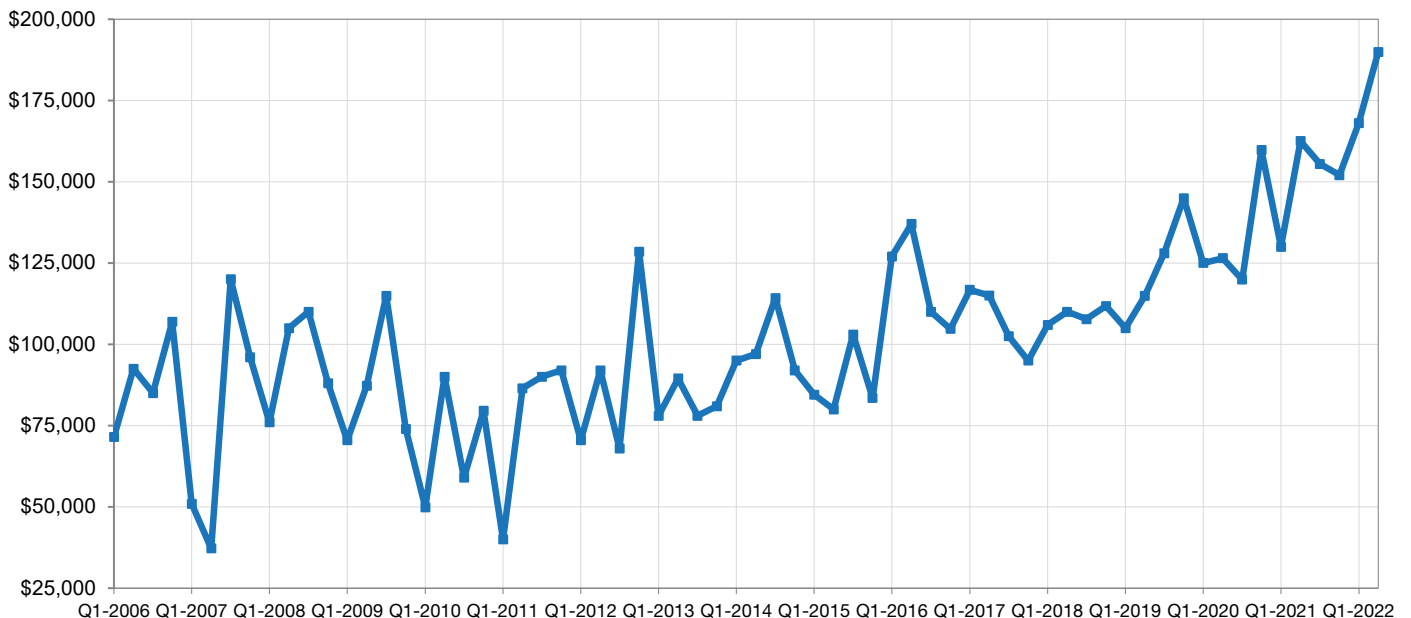
Putnam County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$189,900	+ 16.9%
Average Sales Price	\$219,904	+ 24.2%
Pct. of Orig. Price Rec'd.	96.1%	- 4.5%
Homes for Sale	22	- 26.7%
Closed Sales	25	- 16.7%
Months Supply	2.3	- 35.4%
Days on Market	66	- 17.7%

Market Activity



Historical Median Sales Price for Putnam County



Marketwatch Report

Q2-2022



Putnam County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43516	\$106,900	- 28.1%	101.0%	+ 2.2%	35	- 54.7%	7	+ 75.0%
43548	\$94,000	- 50.5%	0.0%	- 100.0%	58	- 69.0%	1	0.0%
45827	\$629,900	+ 377.2%	100.0%	+ 2.3%	52	+ 4.0%	1	0.0%
45830	\$55,000	- 33.3%	55.1%	- 38.7%	90	+ 18.4%	1	- 83.3%
45831	\$180,900	+ 20.6%	124.8%	+ 23.4%	26	- 79.2%	1	- 66.7%
45833	\$140,500	- 50.2%	93.7%	- 3.6%	108	+ 134.8%	1	0.0%
45844	\$245,000	- 24.8%	89.1%	- 15.3%	78	+ 110.8%	1	0.0%
45849	\$0	--	0.0%	--	0	--	0	--
45856	\$169,450	- 4.5%	98.4%	- 3.3%	39	- 21.7%	6	+ 200.0%
45858	\$118,750	- 17.8%	99.9%	+ 4.9%	76	+ 18.9%	8	+ 33.3%
45868	\$280,000	+ 0.7%	112.0%	+ 8.8%	40	- 16.7%	1	0.0%
45875	\$220,250	+ 10.4%	95.6%	- 7.4%	82	- 12.5%	13	0.0%
45877	\$127,000	- 30.9%	97.6%	- 15.4%	50	- 16.0%	2	0.0%

Marketwatch Report

Q2-2022



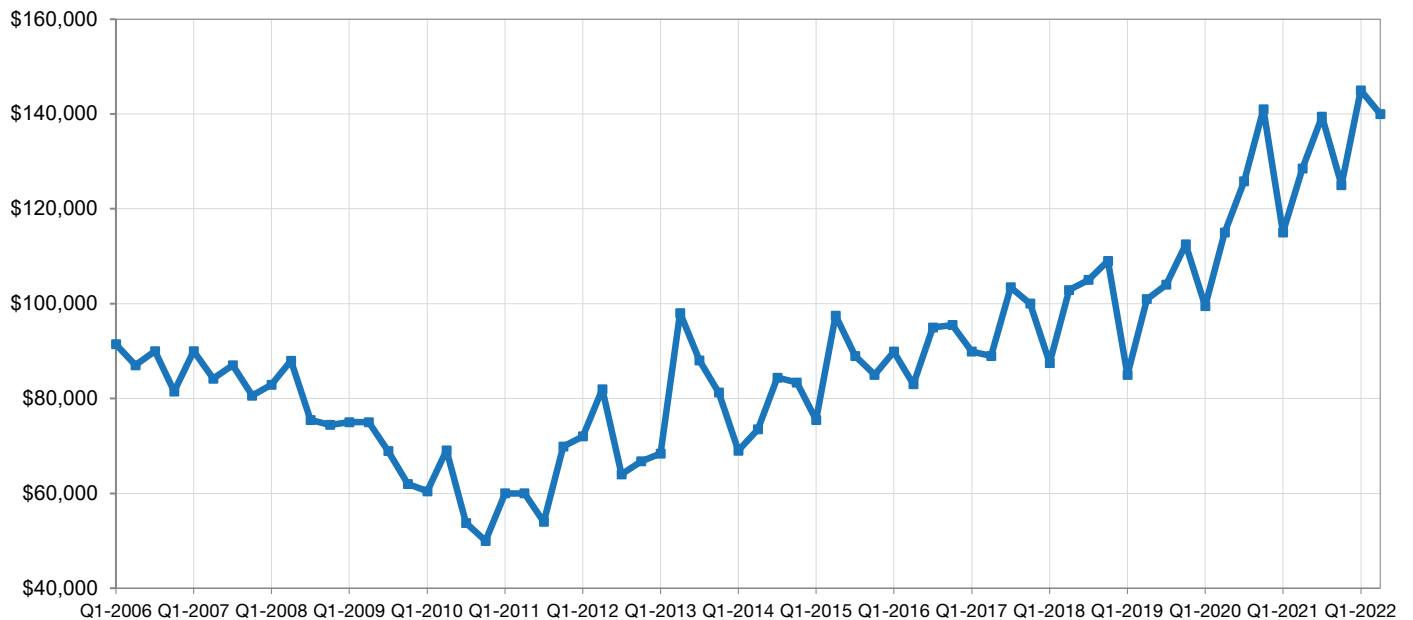
Williams County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$140,000	+ 8.9%
Average Sales Price	\$154,248	+ 9.0%
Pct. of Orig. Price Rec'd.	97.1%	- 0.6%
Homes for Sale	95	+ 30.1%
Closed Sales	110	- 11.3%
Months Supply	2.4	+ 23.3%
Days on Market	67	- 5.5%

Market Activity



Historical Median Sales Price for Williams County



Marketwatch Report

Q2-2022



Williams County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43501	\$20,000	- 82.8%	0.0%	- 100.0%	43	- 74.3%	2	0.0%
43506	\$157,500	+ 3.2%	97.2%	- 0.8%	63	- 7.0%	52	- 10.3%
43517	\$113,750	- 10.3%	93.7%	- 3.1%	85	+ 58.8%	8	0.0%
43518	\$130,000	- 13.3%	95.5%	- 5.2%	76	+ 69.4%	5	- 54.5%
43521	\$156,000	+ 41.8%	100.1%	+ 5.1%	39	- 42.5%	7	+ 40.0%
43543	\$125,900	+ 41.5%	98.4%	+ 2.0%	74	- 8.4%	25	- 3.8%
43554	\$174,500	+ 14.4%	91.1%	- 12.3%	107	- 21.4%	4	+ 100.0%
43557	\$129,400	+ 0.3%	96.8%	- 8.2%	47	+ 8.9%	5	0.0%
43570	\$146,450	+ 22.1%	100.4%	+ 4.3%	46	- 43.0%	8	- 33.3%

Marketwatch Report

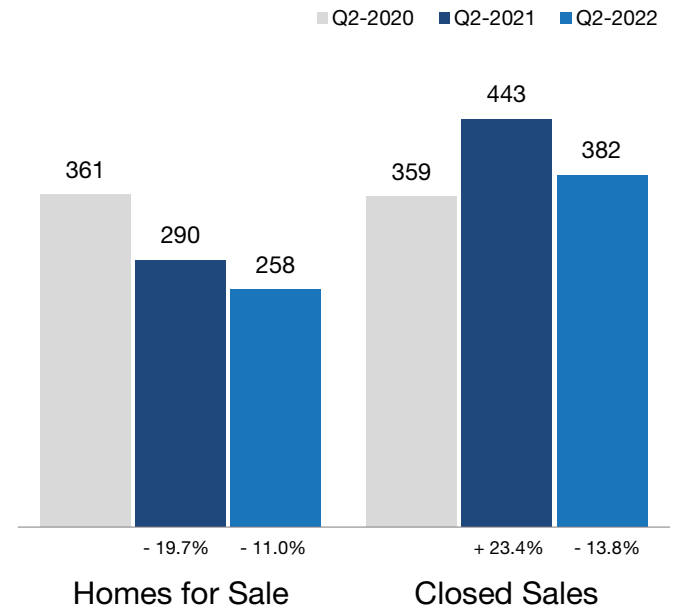
Q2-2022



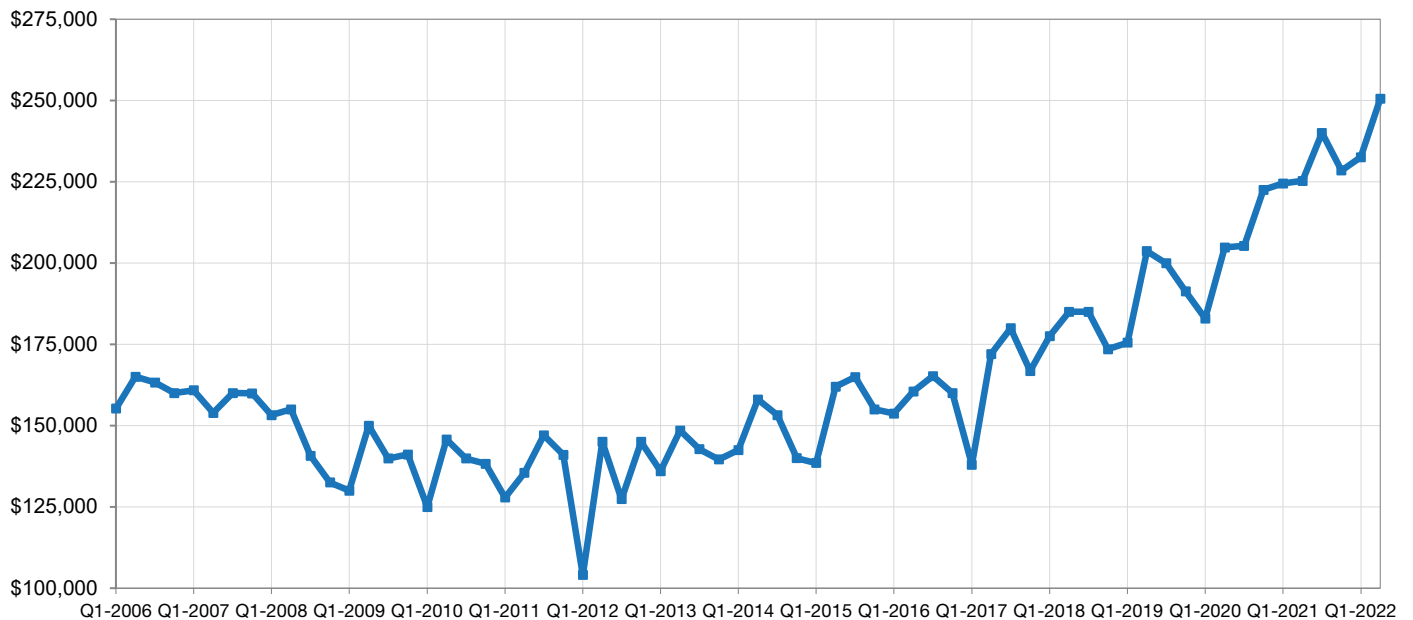
Wood County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$250,496	+ 11.2%
Average Sales Price	\$286,442	+ 11.9%
Pct. of Orig. Price Rec'd.	102.6%	+ 1.4%
Homes for Sale	258	- 11.0%
Closed Sales	382	- 13.8%
Months Supply	2.1	- 2.4%
Days on Market	54	- 10.4%

Market Activity



Historical Median Sales Price for Wood County



Marketwatch Report

Q2-2022



Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43402	\$250,113	+ 20.8%	103.6%	+ 0.5%	40	- 22.4%	79	- 16.8%
43406	\$154,000	+ 78.5%	93.4%	- 18.7%	232	+ 142.9%	1	- 50.0%
43413	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43430	\$185,000	+ 15.5%	100.1%	- 0.1%	46	- 9.0%	14	0.0%
43443	\$180,250	+ 12.0%	99.8%	+ 1.5%	41	- 15.3%	2	- 80.0%
43447	\$212,500	+ 49.6%	106.6%	+ 2.3%	46	- 22.0%	8	- 38.5%
43450	\$264,000	+ 32.0%	95.9%	- 9.5%	63	+ 30.7%	8	+ 33.3%
43451	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43457	\$140,000	- 39.1%	98.9%	+ 7.8%	95	+ 86.9%	3	+ 50.0%
43460	\$176,000	+ 17.3%	103.1%	+ 2.6%	34	- 40.9%	24	- 31.4%
43462	\$157,500	--	95.6%	--	100	--	4	--
43465	\$146,000	+ 15.0%	104.6%	+ 9.7%	31	- 46.1%	17	+ 21.4%
43466	\$166,000	+ 3.8%	109.1%	- 4.5%	69	+ 122.6%	8	+ 700.0%

Marketwatch Report

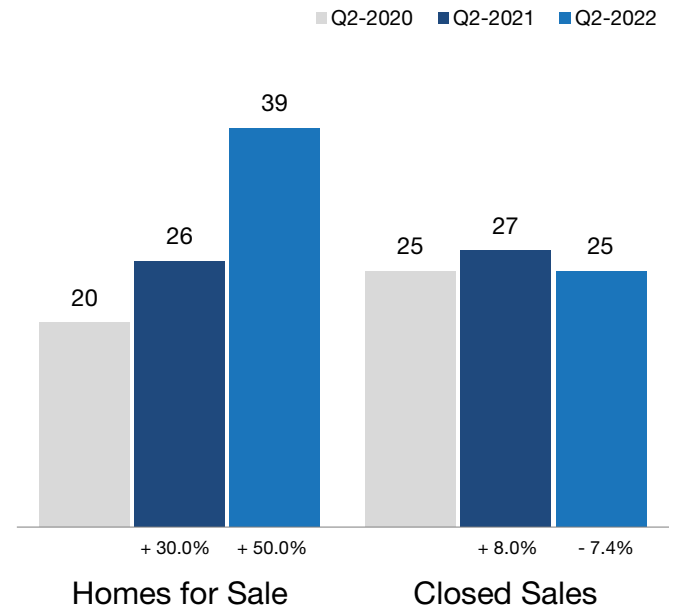
Q2-2022



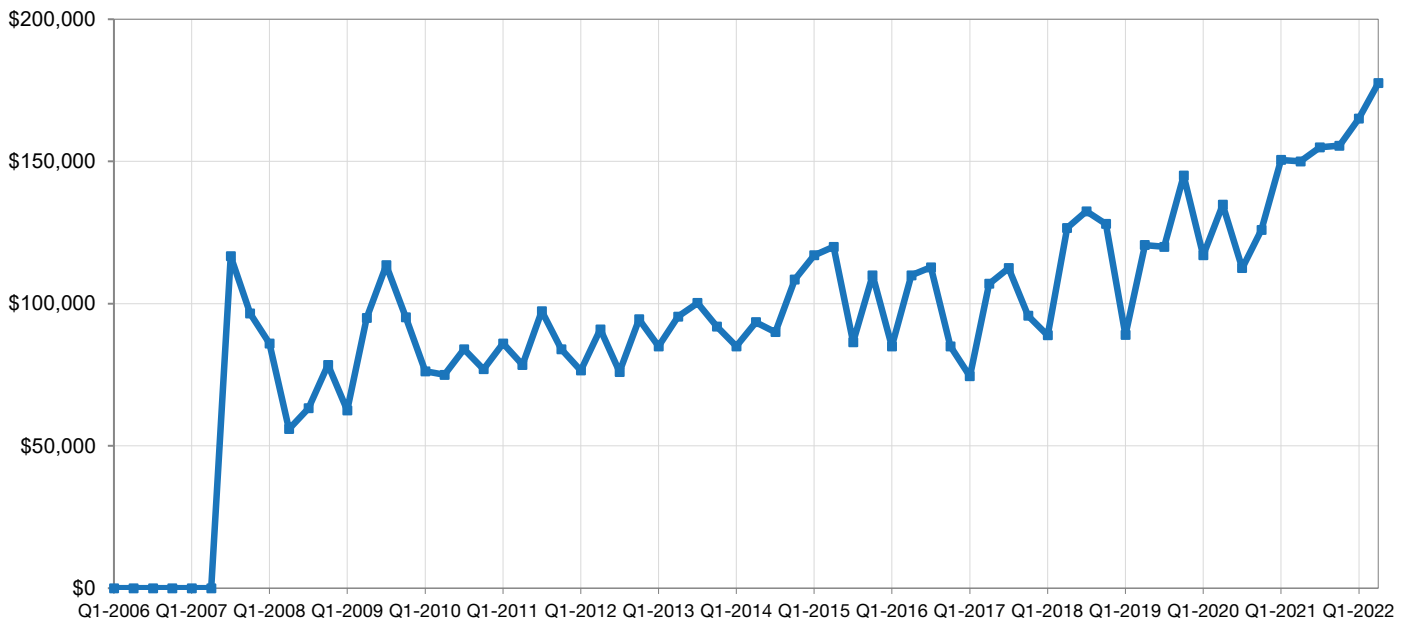
Wyandot County

Key Metrics	Q2-2022	1-Year Change
Median Sales Price	\$177,500	+ 18.3%
Average Sales Price	\$185,162	+ 10.2%
Pct. of Orig. Price Rec'd.	95.4%	+ 1.2%
Homes for Sale	39	+ 50.0%
Closed Sales	25	- 7.4%
Months Supply	4.2	+ 33.8%
Days on Market	108	+ 45.0%

Market Activity



Historical Median Sales Price for Wyandot County



Marketwatch Report

Q2-2022



Wyandot County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change	Q2-2022	1-Year Change
43316	\$170,000	+ 12.2%	93.3%	- 3.8%	136	+ 90.5%	6	- 25.0%
43323	\$0	--	0.0%	--	0	--	0	--
43326	\$244,000	+ 225.3%	101.7%	+ 24.7%	43	- 61.3%	1	0.0%
43332	\$0	--	0.0%	--	0	--	0	--
43337	\$0	--	0.0%	--	0	--	0	--
43351	\$175,000	+ 23.7%	96.3%	+ 3.2%	118	+ 79.8%	13	+ 18.2%
43359	\$143,500	--	106.3%	--	39	--	1	--
44802	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44844	\$113,000	--	87.0%	--	34	--	1	--
44849	\$290,000	+ 53.4%	91.4%	- 5.1%	64	+ 39.1%	4	+ 33.3%
44882	\$256,500	+ 130.6%	102.3%	+ 13.8%	54	- 32.6%	2	- 33.3%
45843	\$137,500	- 1.8%	97.1%	- 4.1%	84	- 32.3%	8	- 11.1%
45867	\$438,500	--	99.9%	--	29	--	2	--