Local Market Update – 4th QuarterThis representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.





Single Family Homes

Lucas & Upper Wood Counties	4th Quarter						
Key Metrics	2023	2024	% Change				
New Listings	1,423	1,406	-1.2%				
Closed Sales	1,325	1,432	8.1%				
Days on Market	56	58	3.6%				
SP\$/SqFt	\$119.26	\$128.55	7.8%				
Median Sales Price	\$175,000	\$189,000	8.0%				
Average Sales Price	\$210,785	\$222,613	5.6%				
Percent of List Price Received	100%	101%	1.0%				
Total Volume	\$279,425,677	\$318,781,147	14.1%				

Hancock & Wyandot Counties	4th Quarter						
Key Metrics	2023	2024	% Change				
New Listings	196	214	9.2%				
Closed Sales	195	190	-2.6%				
Days on Market	70	68	-2.9%				
SP\$/SqFt	\$129.93	\$136.81	5.3%				
Median Sales Price	\$190,000	\$192,700	1.4%				
Average Sales Price	\$230,504	\$241,423	4.7%				
Percent of List Price Received	98%	97%	-1.0%				
Total Volume	\$44,948,365	\$45,870,415	2.1%				

Western Counties	4th Quarter						
Key Metrics	2023	2024	% Change				
New Listings	351	403	14.8%				
Closed Sales	412	385	-6.6%				
Days on Market	65	62	-4.6%				
SP\$/SqFt	\$113.40	\$126.51	11.6%				
Median Sales Price	\$166,000	\$180,000	8.4%				
Average Sales Price	\$186,779	\$205,714	10.1%				
Percent of List Price Received	100%						
Total Volume	\$76,952,782	\$79,199,991	0.0%				

^{*}Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Q4-2024

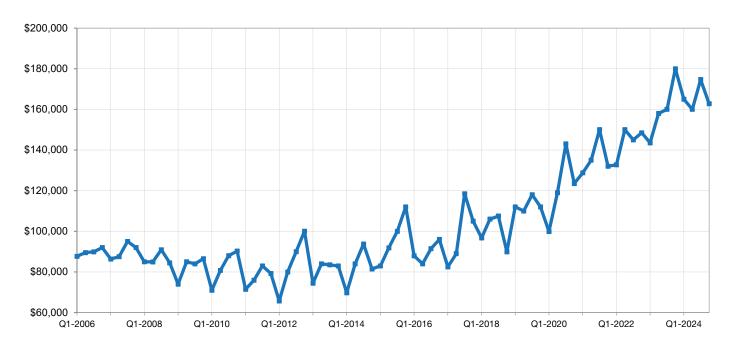


Defiance County

Key Metrics	Q4-2024	1-Year Change
Median Sales Price	\$162,750	- 9.6%
Average Sales Price	\$193,924	- 1.0%
Pct. of Orig. Price Rec'd.	98.7%	+ 0.5%
Homes for Sale	64	+ 28.0%
Closed Sales	84	- 27.6%
Months Supply	2.3	+ 49.9%
Days on Market	61	+ 2.5%



Historical Median Sales Price for Defiance County



Q4-2024



Defiance County ZIP Codes

	Median	Sales Price	Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change
43506	\$190,000	+ 18.8%	96.2%	+ 2.5%	65	- 5.6%	51	0.0%
43512	\$162,500	- 15.6%	98.6%	+ 0.2%	59	- 0.4%	63	- 28.4%
43517	\$179,900	- 10.0%	90.0%	- 9.3%	60	+ 12.7%	6	- 25.0%
43526	\$161,000	- 8.0%	97.2%	- 0.2%	67	+ 17.3%	18	- 5.3%
43527	\$127,000	+ 121.1%	101.8%	+ 47.7%	63	- 16.6%	1	- 50.0%
43536	\$115,000	- 0.9%	100.0%	+ 2.6%	35	- 62.4%	1	0.0%
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43549	\$166,000	+ 27.9%	97.7%	+ 8.4%	30	- 38.1%	1	- 50.0%
43556	\$204,700	- 8.0%	105.7%	+ 6.9%	89	+ 15.9%	2	- 66.7%
45821	\$580,000	+ 177.5%	86.7%	- 17.1%	74	- 9.8%	1	0.0%

Q4-2024

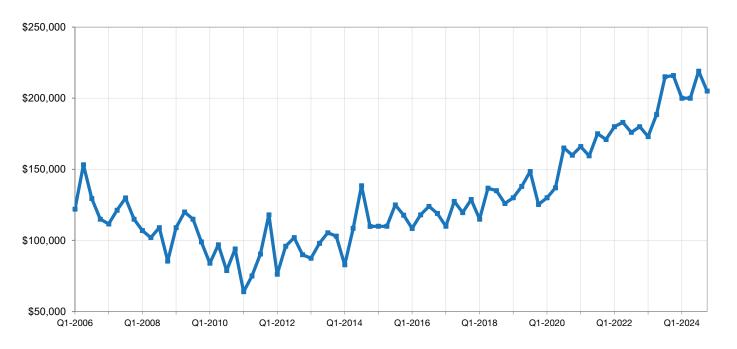


Fulton County

Key Metrics	Q4-2024	1-Year Change
Median Sales Price	\$205,000	- 5.0%
Average Sales Price	\$223,072	- 2.0%
Pct. of Orig. Price Rec'd.	98.1%	- 2.4%
Homes for Sale	48	+ 4.3%
Closed Sales	90	+ 9.8%
Months Supply	1.7	+ 4.3%
Days on Market	59	- 10.1%



Historical Median Sales Price for Fulton County



Q4-2024



Fulton County ZIP Codes

	Median	Sales Price	Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change
43502	\$183,300	- 14.7%	95.4%	- 3.4%	72	+ 107.1%	8	- 27.3%
43504	\$275,000	+ 2.0%	110.0%	+ 20.1%	37	- 8.6%	1	- 75.0%
43515	\$192,500	- 21.3%	98.5%	+ 1.1%	57	- 22.8%	14	+ 40.0%
43521	\$169,000	+ 55.0%	94.0%	+ 5.3%	84	- 2.5%	6	0.0%
43532	\$265,000	+ 17.8%	98.0%	+ 6.6%	60	- 12.6%	9	+ 28.6%
43533	\$225,250	- 2.2%	99.5%	+ 8.5%	56	+ 31.6%	3	- 40.0%
43540	\$129,700	- 6.7%	88.2%	- 26.0%	54	+ 100.0%	1	- 66.7%
43557	\$210,000	+ 31.5%	93.4%	- 7.9%	81	+ 74.8%	10	+ 66.7%
43558	\$225,000	- 15.1%	102.6%	- 8.6%	48	- 20.9%	31	+ 34.8%
43567	\$215,000	- 4.9%	95.9%	+ 0.9%	61	- 20.9%	35	+ 12.9%
43570	\$70,000	- 44.9%	79.6%	- 17.0%	69	+ 15.4%	5	- 44.4%

Q4-2024

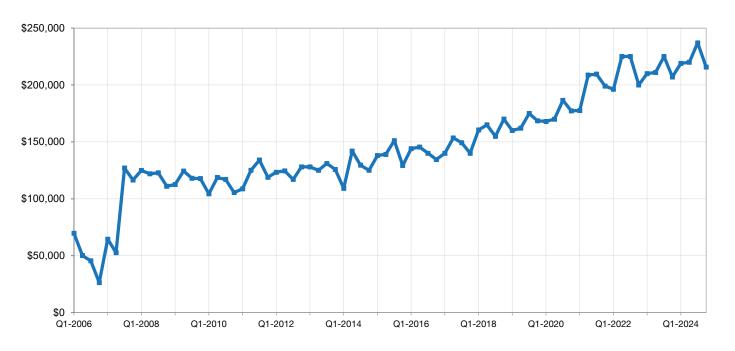


Hancock County

Key Metrics	Q4-2024	1-Year Change
Median Sales Price	\$215,750	+ 4.2%
Average Sales Price	\$247,236	+ 4.0%
Pct. of Orig. Price Rec'd.	96.2%	+ 0.4%
Homes for Sale	169	+ 36.3%
Closed Sales	187	+ 8.1%
Months Supply	2.7	+ 40.4%
Days on Market	64	- 4.9%



Historical Median Sales Price for Hancock County

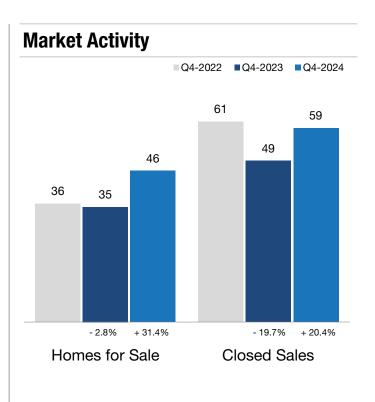


Q4-2024

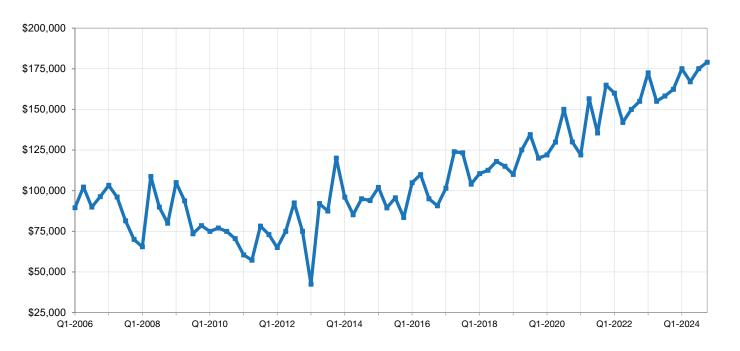


Henry County

Key Metrics	Q4-2024	1-Year Change
Median Sales Price	\$179,000	+ 10.3%
Average Sales Price	\$202,652	+ 23.7%
Pct. of Orig. Price Rec'd.	99.4%	+ 3.7%
Homes for Sale	46	+ 31.4%
Closed Sales	59	+ 20.4%
Months Supply	2.7	+ 19.1%
Days on Market	62	+ 13.9%



Historical Median Sales Price for Henry County



Q4-2024



Henry County ZIP Codes

	Median	Sales Price	Price Pct. of Orig. Price Ro		. Days on Market		Closed Sales	
	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change
43502	\$183,300	- 14.7%	95.4%	- 3.4%	72	+ 107.1%	8	- 27.3%
43511	\$252,500	+ 185.3%	91.7%	- 0.9%	66	- 21.9%	2	0.0%
43516	\$152,500	- 4.7%	99.7%	+ 1.6%	47	+ 6.7%	7	- 30.0%
43522	\$212,450	+ 28.0%	95.0%	- 0.6%	47	- 4.8%	2	- 66.7%
43524	\$136,500	- 12.1%	104.8%	+ 5.5%	27	- 51.4%	2	0.0%
43527	\$127,000	+ 121.1%	101.8%	+ 47.7%	63	- 16.6%	1	- 50.0%
43532	\$265,000	+ 17.8%	98.0%	+ 6.6%	60	- 12.6%	9	+ 28.6%
43534	\$250,000	+ 426.3%	102.8%	+ 7.9%	43	- 1.7%	3	- 25.0%
43545	\$177,450	+ 4.4%	99.4%	+ 3.0%	68	+ 15.3%	36	+ 63.6%
43545	\$177,450	+ 4.4%	99.4%	+ 3.0%	68	+ 15.3%	36	+ 63.6%
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43557	\$210,000	+ 31.5%	93.4%	- 7.9%	81	+ 74.8%	10	+ 66.7%
45856	\$307,500	+ 68.5%	99.5%	+ 0.1%	71	+ 49.5%	4	0.0%

Q4-2024

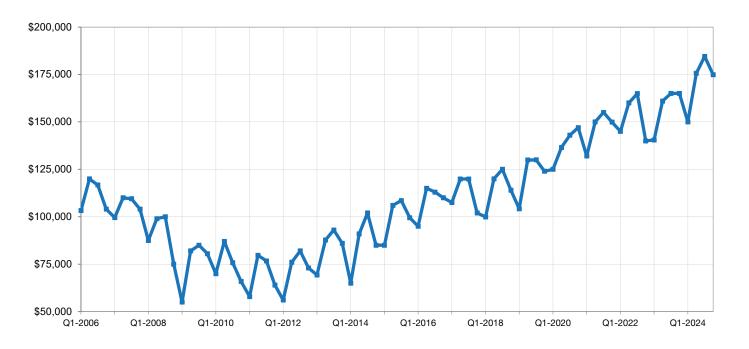


Lucas County

Key Metrics	Q4-2024	1-Year Change
Median Sales Price	\$174,900	+ 6.0%
Average Sales Price	\$207,711	+ 5.8%
Pct. of Orig. Price Rec'd.	98.4%	+ 0.6%
Homes for Sale	748	- 9.1%
Closed Sales	1,246	+ 5.3%
Months Supply	1.8	- 7.8%
Days on Market	57	+ 6.2%



Historical Median Sales Price for Lucas County



Q4-2024



Lucas County ZIP Codes

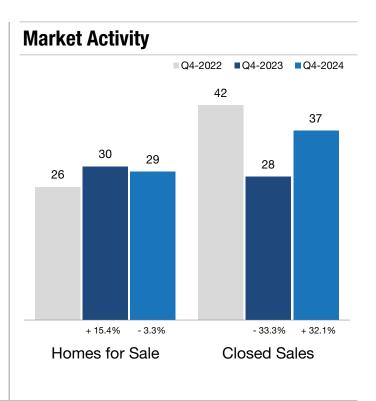
	Median	Sales Price	Pct. of Ori	g. Price Rec'd.	Days	on Market	Closed Sales	
	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change
43412	\$282,450	+ 52.7%	114.8%	+ 10.8%	48	+ 4.1%	10	+ 150.0%
43445	\$312,500	+ 108.5%	91.9%	- 9.1%	62	+ 9.2%	2	- 33.3%
43504	\$275,000	+ 2.0%	110.0%	+ 20.1%	37	- 8.6%	1	- 75.0%
43522	\$212,450	+ 28.0%	95.0%	- 0.6%	47	- 4.8%	2	- 66.7%
43528	\$319,197	+ 4.0%	99.5%	+ 2.5%	55	+ 5.7%	49	+ 32.4%
43532	\$265,000	+ 17.8%	98.0%	+ 6.6%	60	- 12.6%	9	+ 28.6%
43537	\$252,450	+ 6.8%	97.8%	- 0.5%	60	+ 22.1%	93	+ 2.2%
43542	\$421,275	- 0.9%	100.7%	+ 1.9%	106	- 3.6%	18	- 18.2%
43558	\$225,000	- 15.1%	102.6%	- 8.6%	48	- 20.9%	31	+ 34.8%
43560	\$310,000	+ 6.0%	99.1%	- 0.6%	61	+ 8.2%	104	+ 13.0%
43566	\$389,000	+ 17.9%	97.0%	+ 0.8%	56	- 41.7%	32	0.0%
43571	\$374,900	- 10.7%	97.8%	+ 3.4%	62	- 2.6%	23	0.0%
43601	\$0		0.0%		0		0	
43604	\$52,950	+ 68.1%	85.2%	- 2.0%	82	+ 72.3%	10	0.0%
43605	\$65,000	+ 30.0%	99.6%	+ 10.3%	52	- 2.1%	63	- 7.4%
43606	\$204,450	+ 16.8%	98.9%	- 0.0%	51	- 2.7%	54	- 14.3%
43607	\$110,000	+ 31.0%	96.2%	+ 1.7%	61	+ 13.1%	53	+ 15.2%
43608	\$49,600	+ 25.3%	92.5%	- 1.8%	58	+ 12.2%	54	+ 68.8%
43609	\$73,500	- 2.0%	90.4%	- 2.1%	51	- 16.0%	46	- 11.5%
43610	\$62,000	+ 16.4%	95.8%	- 4.1%	54	- 4.7%	9	- 25.0%
43611	\$151,500	+ 21.3%	99.5%	+ 4.0%	47	- 12.8%	59	+ 43.9%
43612	\$120,000	+ 18.8%	99.3%	- 0.1%	56	+ 19.3%	89	- 1.1%
43613	\$150,000	+ 5.6%	99.8%	+ 0.8%	51	+ 7.3%	127	+ 8.5%
43614	\$200,940	+ 11.0%	100.0%	- 0.7%	52	+ 21.0%	88	- 15.4%
43615	\$173,200	- 3.8%	98.1%	- 2.6%	61	+ 33.0%	107	+ 2.9%
43616	\$199,900	- 11.2%	101.8%	+ 1.8%	65	+ 14.5%	65	+ 38.3%
43617	\$305,000	- 8.4%	100.2%	+ 1.3%	47	- 12.5%	23	- 17.9%
43620	\$95,662	+ 38.1%	94.0%	- 10.0%	43	- 14.2%	6	- 40.0%
43623	\$200,000	+ 12.4%	99.3%	+ 0.5%	54	+ 3.7%	61	+ 27.1%

Q4-2024

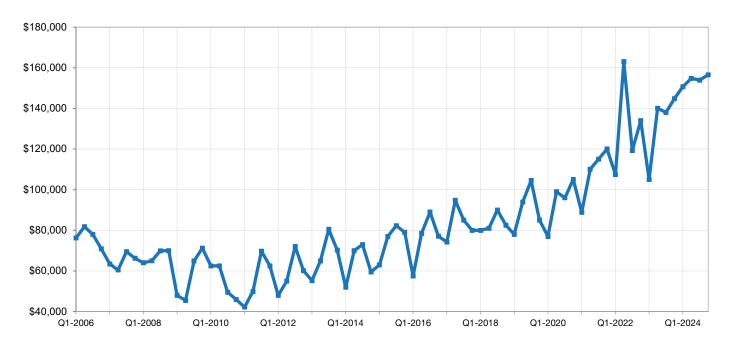


Paulding County

Key Metrics	Q4-2024	1-Year Change
Median Sales Price	\$156,500	+ 8.1%
Average Sales Price	\$175,781	+ 15.3%
Pct. of Orig. Price Rec'd.	94.5%	+ 1.0%
Homes for Sale	29	- 3.3%
Closed Sales	37	+ 32.1%
Months Supply	3.0	+ 3.3%
Days on Market	74	- 12.7%



Historical Median Sales Price for Paulding County



Q4-2024



Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change
43512	\$162,500	- 15.6%	98.6%	+ 0.2%	59	- 0.4%	63	- 28.4%
43526	\$161,000	- 8.0%	97.2%	- 0.2%	67	+ 17.3%	18	- 5.3%
45813	\$165,000	+ 6.5%	91.8%	- 4.1%	99	+ 35.9%	8	+ 100.0%
45821	\$580,000	+ 177.5%	86.7%	- 17.1%	74	- 9.8%	1	0.0%
45827	\$275,000	+ 92.3%	100.0%	- 2.2%	59	+ 68.6%	1	0.0%
45849	\$162,750		95.4%		103		4	
45851	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45873	\$147,500	- 2.3%	83.8%	- 19.0%	97	+ 4.0%	6	+ 20.0%
45879	\$158,500	+ 21.5%	99.3%	+ 9.8%	43	- 51.0%	13	+ 8.3%
45880	\$89,000	- 47.5%	103.0%	+ 10.7%	73	- 19.5%	3	- 25.0%
45886	\$0		0.0%		0		0	

Q4-2024

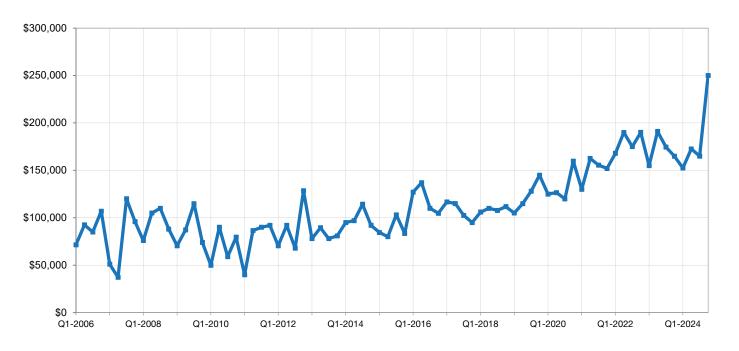


Putnam County

Key Metrics	Q4-2024	1-Year Change
Median Sales Price	\$250,000	+ 51.5%
Average Sales Price	\$256,870	+ 48.8%
Pct. of Orig. Price Rec'd.	96.1%	+ 0.4%
Homes for Sale	17	0.0%
Closed Sales	25	- 13.8%
Months Supply	2.1	- 11.5%
Days on Market	70	+ 10.9%



Historical Median Sales Price for Putnam County



Q4-2024



Putnam County ZIP Codes

	Median	Sales Price	Pct. of Ori	g. Price Rec'd.	Days on Market		Closed Sales	
	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change
43516	\$152,500	- 4.7%	99.7%	+ 1.6%	47	+ 6.7%	7	- 30.0%
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45827	\$275,000	+ 92.3%	100.0%	- 2.2%	59	+ 68.6%	1	0.0%
45830	\$189,000	+ 136.3%	94.1%	+ 7.0%	46	- 27.0%	5	+ 25.0%
45831	\$228,250	+ 4.9%	93.1%	- 4.3%	108	+ 37.5%	8	+ 100.0%
45833	\$115,000		88.5%		93		1	
45844	\$0		0.0%		0		0	
45849	\$162,750		95.4%		103		4	
45856	\$307,500	+ 68.5%	99.5%	+ 0.1%	71	+ 49.5%	4	0.0%
45858	\$161,000	+ 3.9%	92.0%	- 3.3%	118	+ 207.3%	7	+ 40.0%
45868	\$100,000	- 46.3%	90.9%	- 7.3%	115	+ 94.9%	1	0.0%
45875	\$250,000	+ 31.6%	101.3%	+ 11.5%	39	- 43.7%	5	- 44.4%
45877	\$256,500	+ 76.9%	94.5%	- 7.8%	62	- 10.9%	3	- 40.0%

Q4-2024

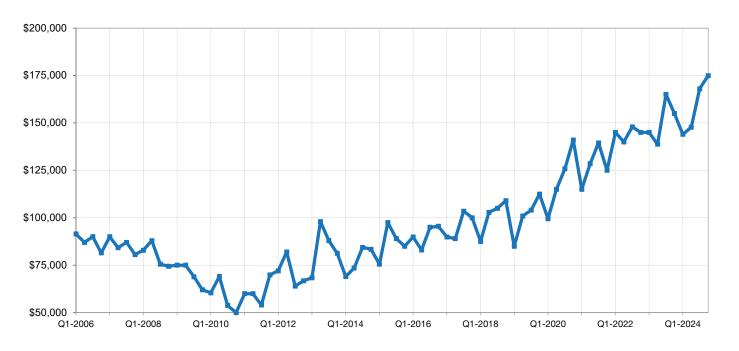


Williams County

Key Metrics	Q4-2024	1-Year Change
Median Sales Price	\$174,900	+ 12.8%
Average Sales Price	\$187,106	+ 12.6%
Pct. of Orig. Price Rec'd.	94.8%	- 0.7%
Homes for Sale	103	+ 63.5%
Closed Sales	95	- 17.4%
Months Supply	3.2	+ 77.0%
Days on Market	61	- 5.6%



Historical Median Sales Price for Williams County



Q4-2024



Williams County ZIP Codes

	Median Sales Price		Pct. of Ori	Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	
43501	\$0	- 100.0%	0.0%	- 100.0%	35	- 58.3%	1	0.0%	
43506	\$190,000	+ 18.8%	96.2%	+ 2.5%	65	- 5.6%	51	0.0%	
43517	\$179,900	- 10.0%	90.0%	- 9.3%	60	+ 12.7%	6	- 25.0%	
43518	\$144,700	- 43.8%	98.5%	+ 5.5%	48	- 30.7%	7	- 22.2%	
43521	\$169,000	+ 55.0%	94.0%	+ 5.3%	84	- 2.5%	6	0.0%	
43543	\$139,500	- 5.1%	96.6%	- 0.9%	45	- 28.4%	16	- 40.7%	
43554	\$225,000	+ 16.0%	90.0%	- 9.0%	100	+ 66.7%	1	- 80.0%	
43557	\$210,000	+ 31.5%	93.4%	- 7.9%	81	+ 74.8%	10	+ 66.7%	
43570	\$70,000	- 44.9%	79.6%	- 17.0%	69	+ 15.4%	5	- 44.4%	

Q4-2024

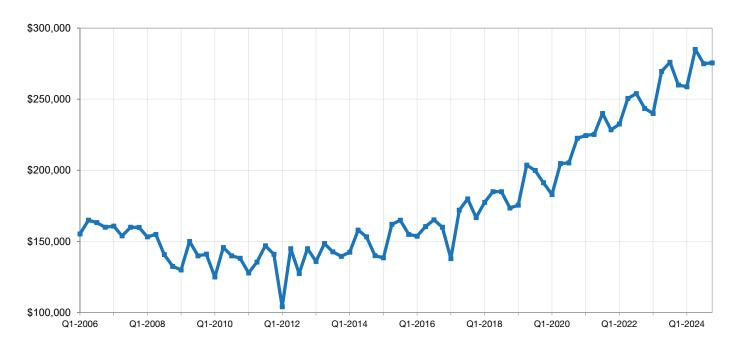


Wood County

Key Metrics	Q4-2024	1-Year Change
Median Sales Price	\$275,500	+ 6.0%
Average Sales Price	\$305,515	+ 5.0%
Pct. of Orig. Price Rec'd.	98.0%	- 0.2%
Homes for Sale	209	+ 15.5%
Closed Sales	285	+ 4.8%
Months Supply	2.1	+ 11.9%
Days on Market	66	+ 4.4%



Historical Median Sales Price for Wood County



Q4-2024



Wood County ZIP Codes

	Median	Median Sales Price P		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	
43402	\$262,250	+ 0.9%	98.1%	+ 1.3%	56	+ 17.2%	52	+ 8.3%	
43406	\$242,500	+ 37.4%	90.0%	- 10.2%	40	- 25.6%	3	- 25.0%	
43413	\$155,000		100.1%		44		1		
43430	\$170,000	+ 4.0%	91.9%	- 1.4%	59	- 23.8%	9	- 18.2%	
43443	\$290,000	+ 32.5%	100.0%	- 1.5%	27	- 38.6%	1	- 66.7%	
43447	\$301,000	+ 18.0%	99.4%	- 0.2%	43	+ 27.2%	8	+ 60.0%	
43450	\$265,000	+ 24.9%	97.9%	+ 4.6%	56	- 30.5%	12	0.0%	
43451	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
43457	\$138,000	+ 2.2%	99.7%	+ 10.4%	64	- 26.1%	3	+ 200.0%	
43460	\$232,500	- 1.7%	97.7%	- 7.3%	48	- 9.7%	20	+ 25.0%	
43462	\$170,990	- 10.0%	98.1%	- 14.8%	61	+ 41.9%	3	+ 50.0%	
43465	\$210,000	0.0%	100.1%	+ 1.6%	54	- 5.0%	6	- 45.5%	
43466	\$180,000	+ 2.9%	97.6%	- 4.9%	41	- 7.4%	4	+ 33.3%	
43551	\$335,000	- 6.3%	98.7%	+ 0.4%	68	- 6.2%	117	+ 10.4%	

Q4-2024

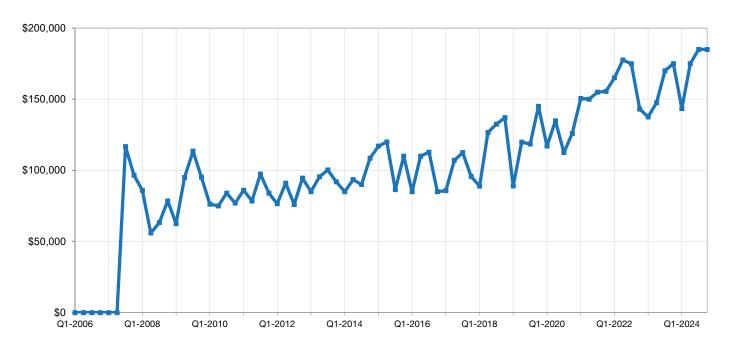


Wyandot County

Key Metrics	Q4-2024	1-Year Change
Median Sales Price	\$185,000	+ 5.7%
Average Sales Price	\$210,876	+ 13.4%
Pct. of Orig. Price Rec'd.	93.8%	+ 1.3%
Homes for Sale	30	- 21.1%
Closed Sales	24	- 25.0%
Months Supply	3.3	- 7.2%
Days on Market	100	+ 29.4%



Historical Median Sales Price for Wyandot County



Q4-2024



Wyandot County ZIP Codes

	Median Sales Price		Pct. of Ori	Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	Q4-2024	1-Year Change	
43316	\$140,000	- 18.8%	92.3%	+ 2.2%	76	- 20.1%	6	- 50.0%	
43323	\$123,000	+ 1.7%	103.4%	+ 5.6%	40	- 20.0%	1	- 50.0%	
43326	\$129,000	- 32.1%	95.5%	+ 1.4%	55	- 10.2%	7	+ 40.0%	
43332	\$0		0.0%		0		0		
43337	\$0		0.0%		0		0		
43351	\$185,000	- 6.1%	95.2%	+ 1.2%	125	+ 60.1%	12	- 7.7%	
43359	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%	
44802	\$224,900		92.9%		38		5		
44844	\$370,500		81.5%		104		3		
44849	\$142,000	- 34.7%	98.9%	+ 6.0%	40	- 13.8%	3	+ 50.0%	
44882	\$235,000		94.4%		40		1		
45843	\$197,500	+ 45.8%	91.5%	+ 8.6%	83	- 27.6%	6	+ 20.0%	
45867	\$222,000	+ 58.6%	100.0%	- 3.7%	25	- 52.6%	2	- 33.3%	