

Local Market Update – 2nd Quarter

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Single Family Homes

Lucas & Upper Wood County	2 nd Quarter		
	2020	2021	% Change
Key Metrics			
New Listings	2,024	2,373	+17.2%
Closed Sales	1,649	1,950	+18.3%
Days on Market	83	59	-28.9%
Median Sales Price*	\$148,000	\$156,700	+5.9%
Average Sales Price*	\$173,522	\$195,765	+12.8%
Percent of List Price Received*	97.9%	100.1%	+2.2%
Total Volume	\$285,963,463	\$381,545,613	+33.4%

Hancock & Wyandot Counties	2 nd Quarter		
	2020	2021	% Change
Key Metrics			
New Listings	309	403	+30.4%
Closed Sales	245	342	+40.0%
Days on Market	72	62	-13.9%
Median Sales Price*	\$166,000	\$205,250	+23.6%
Average Sales Price*	\$189,219	\$238,291	+25.9%
Percent of List Price Received*	98.8%	100.0%	+1.2%
Total Volume	\$46,358,566	\$81,495,593	+75.8%

Western Counties	2 nd Quarter		
	2020	2021	% Change
Key Metrics			
New Listings	469	561	+19.6%
Closed Sales	426	461	+8.2%
Days on Market	94	69	-26.6%
Median Sales Price*	\$124,950	\$139,000	+11.2%
Average Sales Price*	\$133,786	\$160,345	+19.9%
Percent of List Price Received*	97.4%	100.0%	+2.7%
Total Volume	\$56,992,890	\$74,239,541	+30.3%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Marketwatch Report

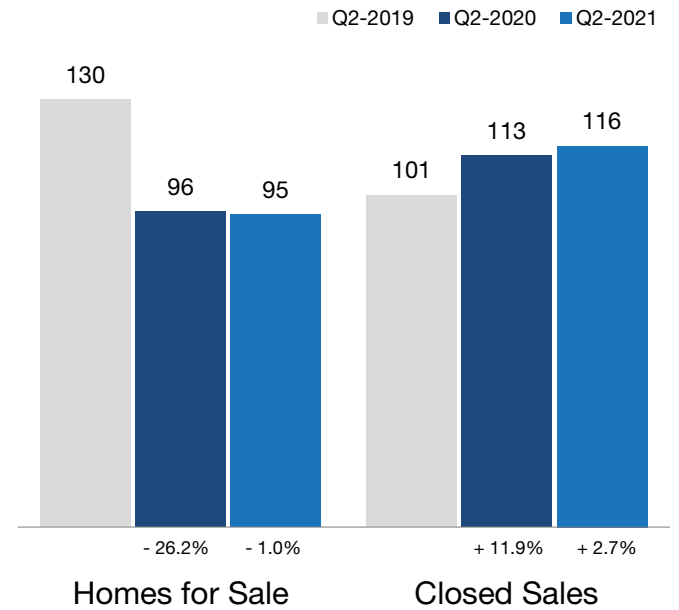
Q2-2021



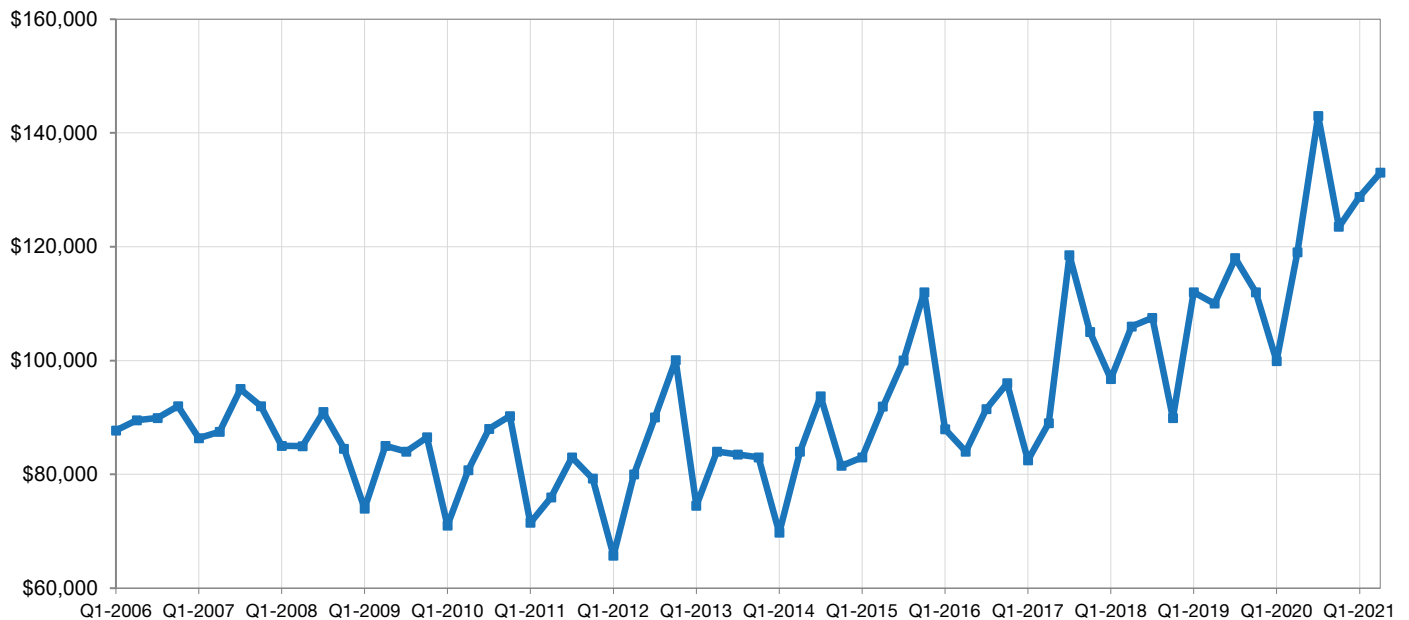
Defiance County

Key Metrics	Q2-2021	1-Year Change
Median Sales Price	\$133,000	+ 11.8%
Average Sales Price	\$162,955	+ 27.4%
Pct. of Orig. Price Rec'd.	100.5%	+ 4.7%
Homes for Sale	95	- 1.0%
Closed Sales	116	+ 2.7%
Months Supply	2.7	+ 1.6%
Days on Market	61	- 34.3%

Market Activity



Historical Median Sales Price for Defiance County



Marketwatch Report

Q2-2021



Defiance County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change
43506	\$152,600	+ 13.1%	98.0%	+ 3.8%	67	- 19.4%	58	+ 18.4%
43512	\$140,000	+ 6.1%	100.4%	+ 3.9%	63	- 20.0%	96	+ 10.3%
43517	\$126,750	+ 1.5%	96.7%	+ 2.8%	53	- 37.3%	8	+ 14.3%
43526	\$129,250	+ 47.7%	100.1%	+ 7.7%	43	- 67.0%	14	- 33.3%
43527	\$112,071	+ 90.6%	106.7%	+ 20.2%	45	- 28.5%	2	- 60.0%
43536	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43548	\$190,000	+ 40.1%	74.5%	- 29.1%	187	+ 211.7%	1	0.0%
43549	\$96,000	- 19.3%	104.5%	+ 4.0%	77	- 62.7%	3	0.0%
43556	\$82,500	- 23.6%	98.3%	+ 0.9%	49	- 51.3%	3	+ 50.0%

Marketwatch Report

Q2-2021



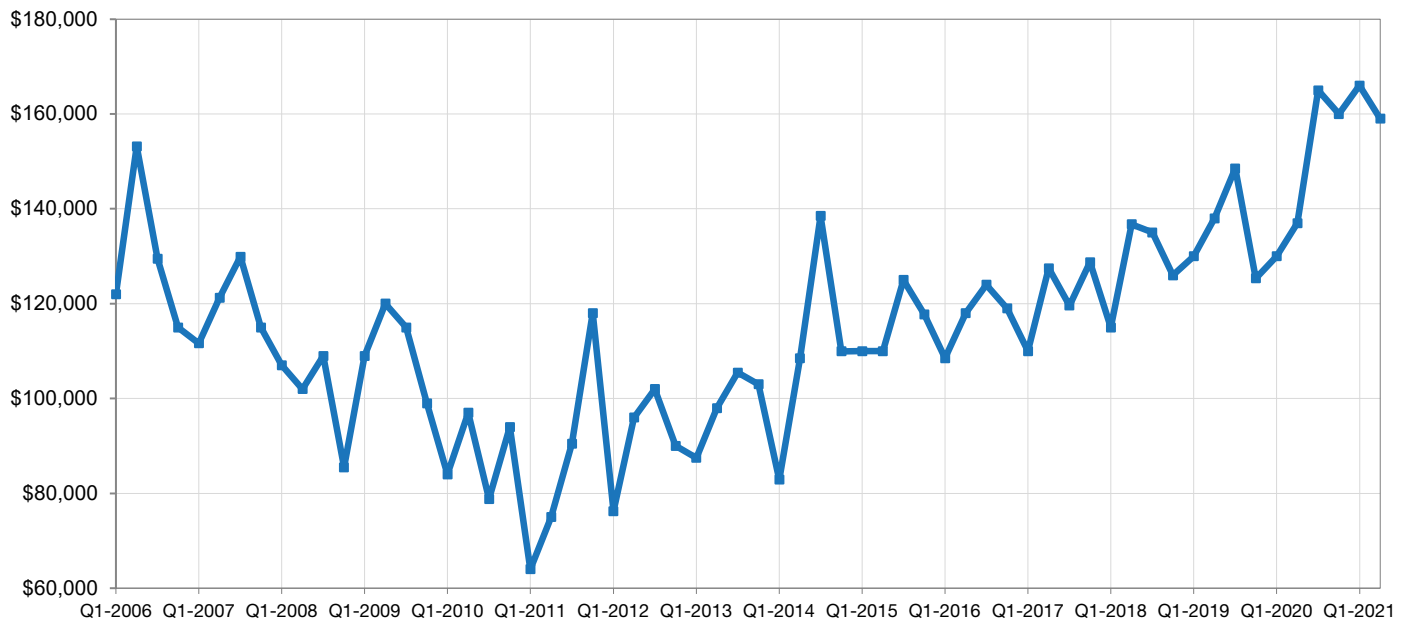
Fulton County

Key Metrics	Q2-2021	1-Year Change
Median Sales Price	\$159,000	+ 16.1%
Average Sales Price	\$184,706	+ 28.7%
Pct. of Orig. Price Rec'd.	100.0%	+ 4.4%
Homes for Sale	84	- 18.4%
Closed Sales	111	+ 6.7%
Months Supply	2.2	- 35.4%
Days on Market	65	- 19.7%

Market Activity



Historical Median Sales Price for Fulton County



Marketwatch Report

Q2-2021



Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change
43502	\$164,450	+ 28.5%	98.6%	+ 4.1%	47	- 49.5%	16	- 20.0%
43504	\$181,000	+ 4.7%	113.2%	+ 1.5%	34	- 84.7%	1	0.0%
43515	\$150,000	+ 16.5%	99.3%	+ 5.0%	69	- 15.7%	27	+ 17.4%
43521	\$110,000	+ 75.4%	95.3%	+ 3.1%	68	- 52.5%	5	+ 66.7%
43532	\$169,450	- 31.8%	98.0%	+ 1.9%	80	- 15.5%	8	- 11.1%
43533	\$110,000	- 41.5%	97.8%	+ 2.1%	112	+ 14.1%	6	+ 200.0%
43540	\$210,000	+ 121.1%	112.3%	+ 9.6%	39	+ 14.7%	3	- 40.0%
43557	\$129,000	- 7.9%	105.4%	+ 7.6%	43	- 22.5%	5	0.0%
43558	\$250,750	+ 61.8%	100.2%	+ 4.5%	67	- 38.4%	27	- 3.6%
43567	\$160,000	+ 16.2%	99.7%	+ 4.3%	66	- 2.7%	35	+ 16.7%
43570	\$119,900	+ 19.9%	96.3%	- 0.7%	81	+ 8.4%	12	+ 140.0%

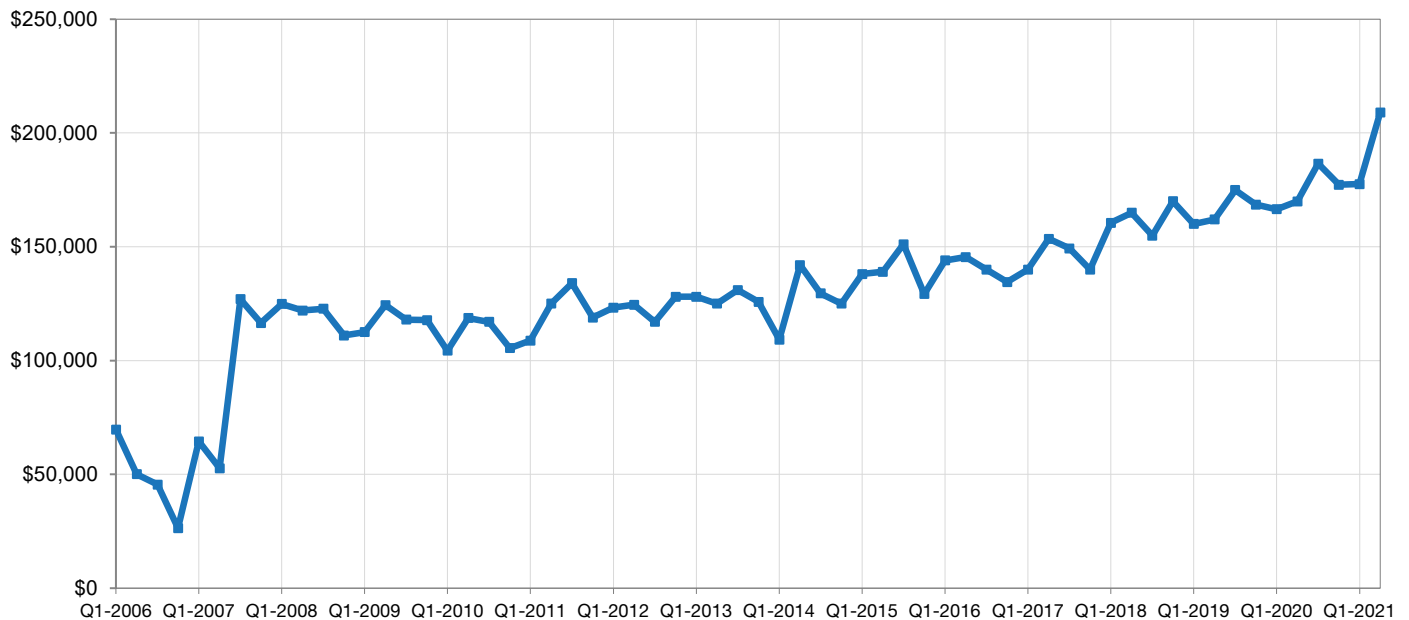
Hancock County

Key Metrics	Q2-2021	1-Year Change
Median Sales Price	\$209,000	+ 23.0%
Average Sales Price	\$240,390	+ 25.1%
Pct. of Orig. Price Rec'd.	99.1%	+ 0.6%
Homes for Sale	216	- 15.0%
Closed Sales	331	+ 40.9%
Months Supply	2.4	- 23.1%
Days on Market	61	- 7.0%

Market Activity



Historical Median Sales Price for Hancock County



Marketwatch Report

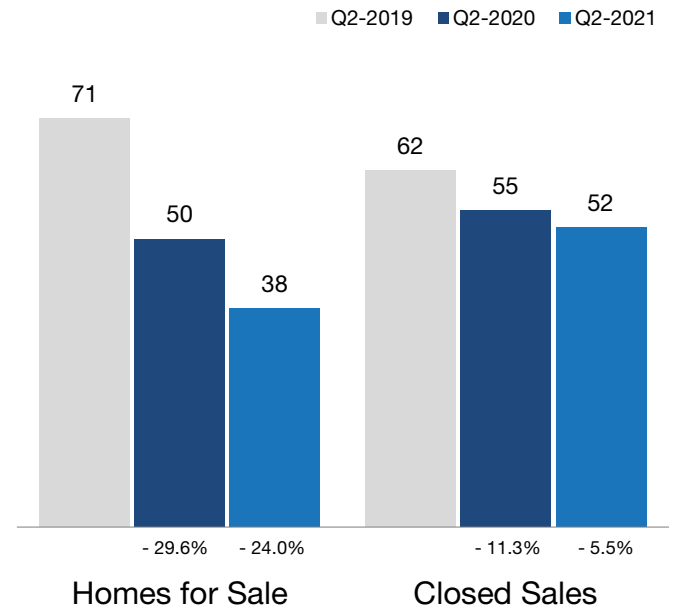
Q2-2021



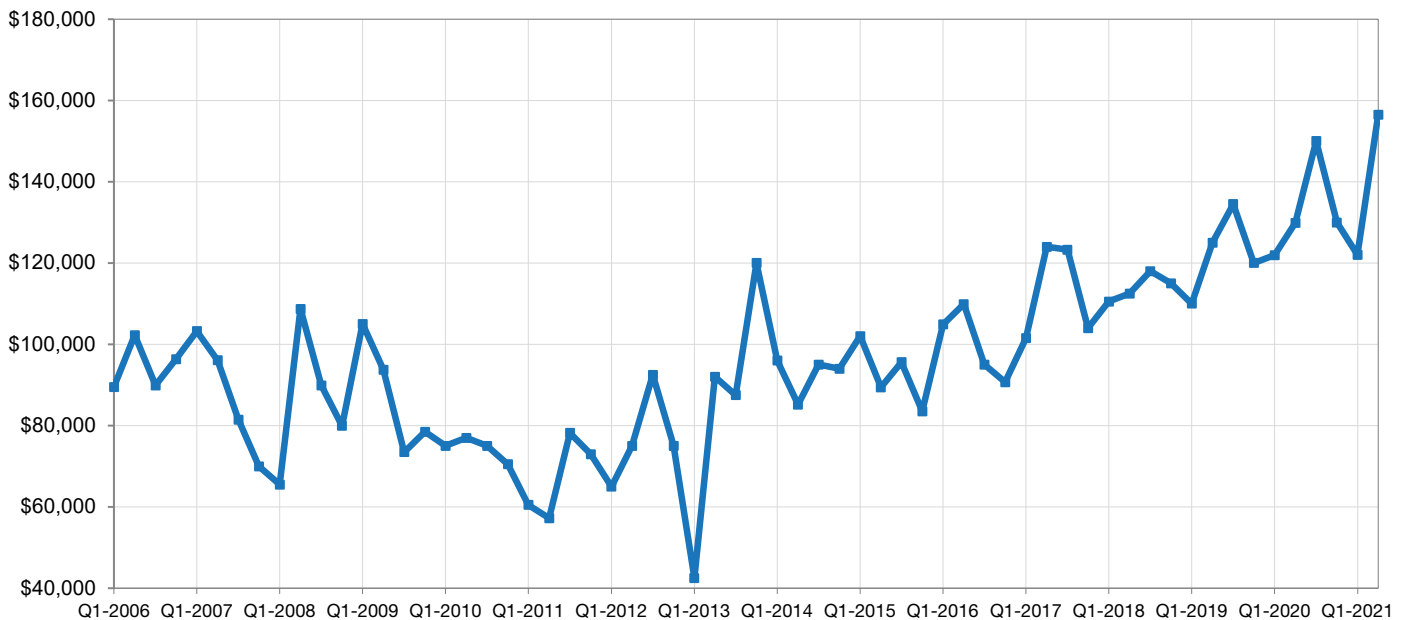
Henry County

Key Metrics	Q2-2021	1-Year Change
Median Sales Price	\$156,500	+ 20.5%
Average Sales Price	\$170,380	+ 19.2%
Pct. of Orig. Price Rec'd.	98.3%	+ 3.4%
Homes for Sale	38	- 24.0%
Closed Sales	52	- 5.5%
Months Supply	2.0	- 30.7%
Days on Market	83	- 21.7%

Market Activity



Historical Median Sales Price for Henry County



Marketwatch Report

Q2-2021



Henry County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change
43502	\$164,450	+ 28.5%	98.6%	+ 4.1%	47	- 49.5%	16	- 20.0%
43511	\$0	--	0.0%	--	0	--	0	--
43516	\$148,750	+ 32.3%	98.8%	+ 7.6%	77	- 31.3%	4	- 50.0%
43522	\$201,250	+ 26.6%	101.8%	+ 6.7%	34	- 59.8%	6	0.0%
43524	\$117,000	+ 50.9%	106.4%	- 12.5%	38	- 65.3%	3	+ 50.0%
43527	\$112,071	+ 90.6%	106.7%	+ 20.2%	45	- 28.5%	2	- 60.0%
43532	\$169,450	- 31.8%	98.0%	+ 1.9%	80	- 15.5%	8	- 11.1%
43534	\$201,500	+ 135.9%	103.1%	+ 11.1%	54	- 70.3%	2	0.0%
43545	\$158,000	+ 12.9%	98.4%	+ 3.5%	87	- 17.2%	31	0.0%
43545	\$158,000	+ 12.9%	98.4%	+ 3.5%	87	- 17.2%	31	0.0%
43548	\$190,000	+ 40.1%	74.5%	- 29.1%	187	+ 211.7%	1	0.0%
43557	\$129,000	- 7.9%	105.4%	+ 7.6%	43	- 22.5%	5	0.0%
45856	\$177,450	+ 47.0%	101.8%	+ 7.4%	50	- 42.9%	2	- 66.7%

Marketwatch Report

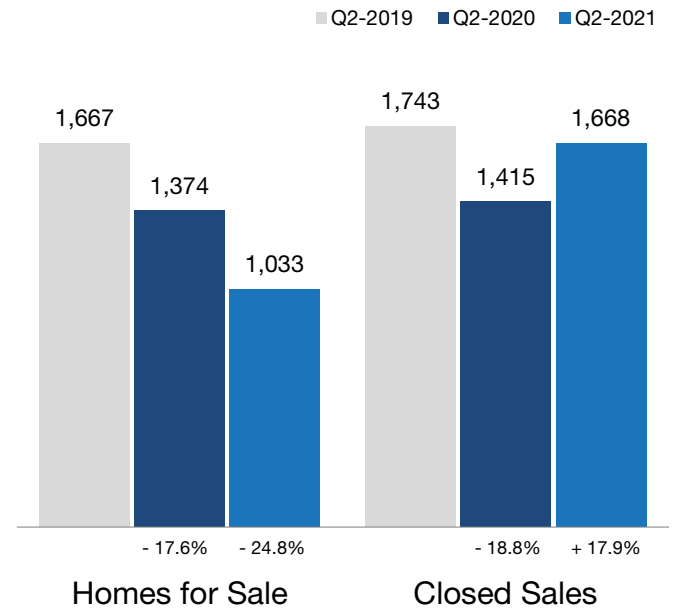
Q2-2021



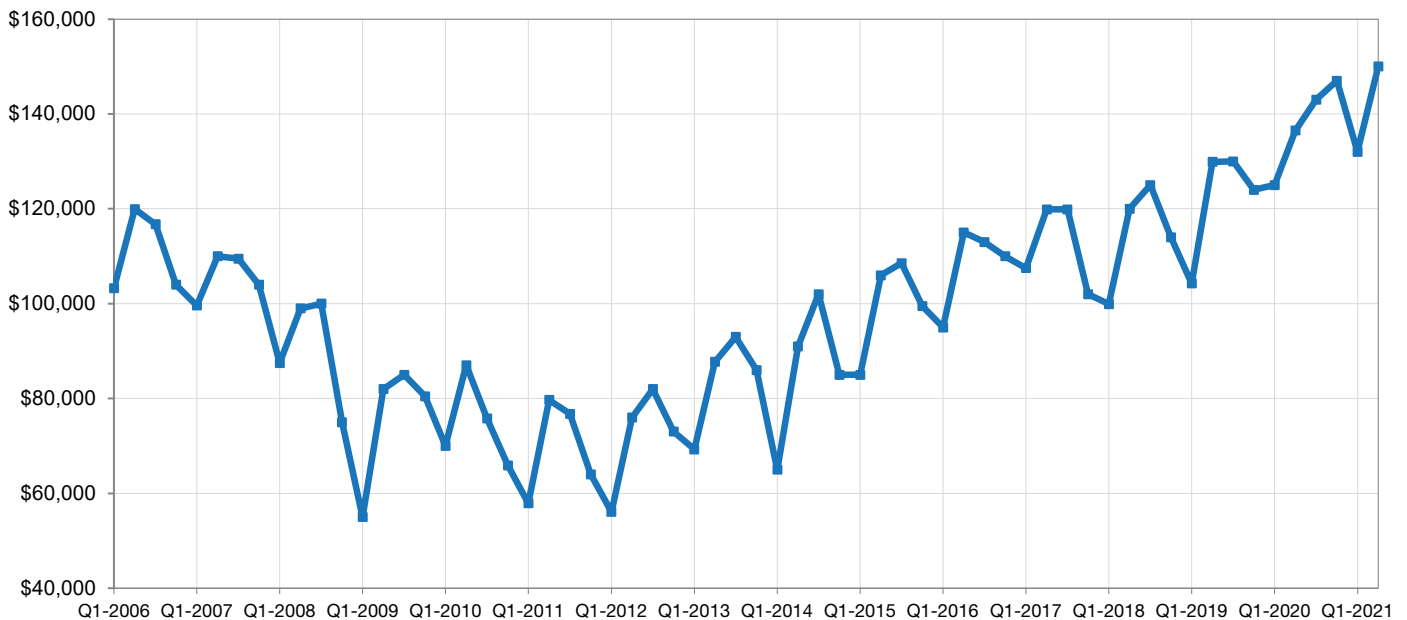
Lucas County

Key Metrics	Q2-2021	1-Year Change
Median Sales Price	\$150,000	+ 9.9%
Average Sales Price	\$181,871	+ 10.8%
Pct. of Orig. Price Rec'd.	100.5%	+ 4.9%
Homes for Sale	1,033	- 24.8%
Closed Sales	1,668	+ 17.9%
Months Supply	1.9	- 36.1%
Days on Market	60	- 27.1%

Market Activity



Historical Median Sales Price for Lucas County



Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change
43412	\$163,300	+ 60.1%	104.3%	+ 6.8%	68	+ 13.8%	4	- 55.6%
43445	\$97,500	+ 30.0%	103.8%	+ 29.6%	39	- 59.9%	4	+ 33.3%
43504	\$181,000	+ 4.7%	113.2%	+ 1.5%	34	- 84.7%	1	0.0%
43522	\$201,250	+ 26.6%	101.8%	+ 6.7%	34	- 59.8%	6	0.0%
43528	\$262,500	+ 2.6%	99.0%	+ 1.0%	63	- 22.9%	67	+ 34.0%
43532	\$169,450	- 31.8%	98.0%	+ 1.9%	80	- 15.5%	8	- 11.1%
43537	\$225,000	+ 18.4%	101.6%	+ 5.1%	58	- 11.0%	138	+ 8.7%
43542	\$401,903	+ 5.8%	100.0%	+ 2.5%	74	- 24.6%	17	- 26.1%
43558	\$250,750	+ 61.8%	100.2%	+ 4.5%	67	- 38.4%	27	- 3.6%
43560	\$260,000	+ 15.6%	101.7%	+ 4.2%	62	- 25.1%	164	+ 1.9%
43566	\$355,000	+ 43.4%	102.8%	+ 5.5%	88	- 14.7%	29	- 32.6%
43571	\$374,700	+ 41.4%	102.4%	+ 4.0%	92	+ 22.4%	27	- 15.6%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$207,500	+ 1,283.3%	95.5%	+ 29.8%	63	- 81.6%	10	+ 233.3%
43605	\$40,950	+ 46.3%	97.0%	+ 7.4%	72	- 27.6%	58	+ 28.9%
43606	\$180,000	+ 23.7%	102.2%	+ 6.9%	51	- 41.2%	87	+ 8.8%
43607	\$69,500	+ 59.8%	99.8%	+ 12.6%	63	- 22.8%	49	+ 81.5%
43608	\$33,229	+ 66.1%	93.5%	+ 1.7%	65	- 38.9%	66	+ 247.4%
43609	\$60,000	+ 62.2%	95.8%	+ 12.4%	55	- 34.7%	54	+ 22.7%
43610	\$43,950	+ 41.8%	97.6%	+ 22.5%	89	- 32.0%	8	- 11.1%
43611	\$125,000	+ 15.2%	102.4%	+ 7.4%	51	- 31.1%	80	+ 19.4%
43612	\$87,250	+ 22.9%	100.5%	+ 5.3%	52	- 36.6%	119	+ 17.8%
43613	\$128,000	+ 19.6%	102.2%	+ 8.4%	49	- 37.9%	161	+ 29.8%
43614	\$155,000	+ 10.8%	101.6%	+ 4.2%	51	- 37.4%	139	+ 5.3%
43615	\$142,500	+ 11.4%	100.2%	+ 3.6%	71	- 11.8%	164	+ 27.1%
43616	\$183,500	+ 31.1%	101.3%	+ 5.2%	74	- 7.6%	77	+ 11.6%
43617	\$245,000	+ 2.9%	100.1%	+ 1.0%	58	- 30.3%	48	+ 45.5%
43620	\$136,000	+ 115.5%	94.2%	+ 17.0%	107	+ 24.1%	13	+ 225.0%
43623	\$161,000	+ 9.5%	101.1%	+ 3.0%	53	- 36.8%	76	+ 2.7%

Marketwatch Report

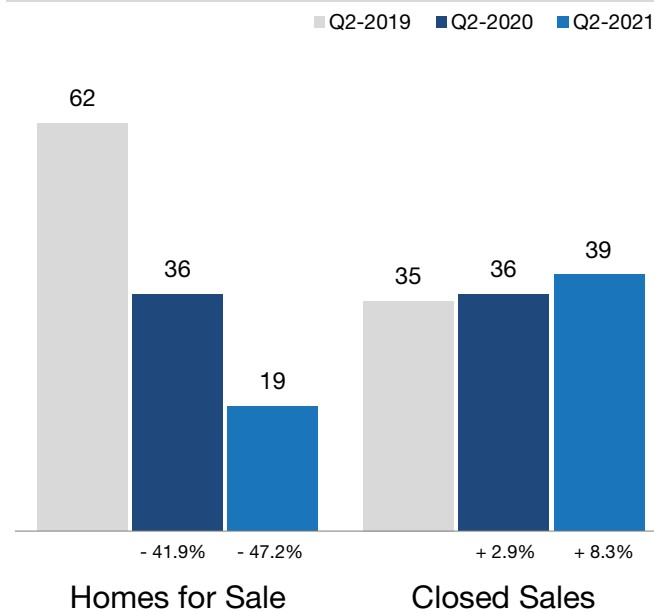
Q2-2021



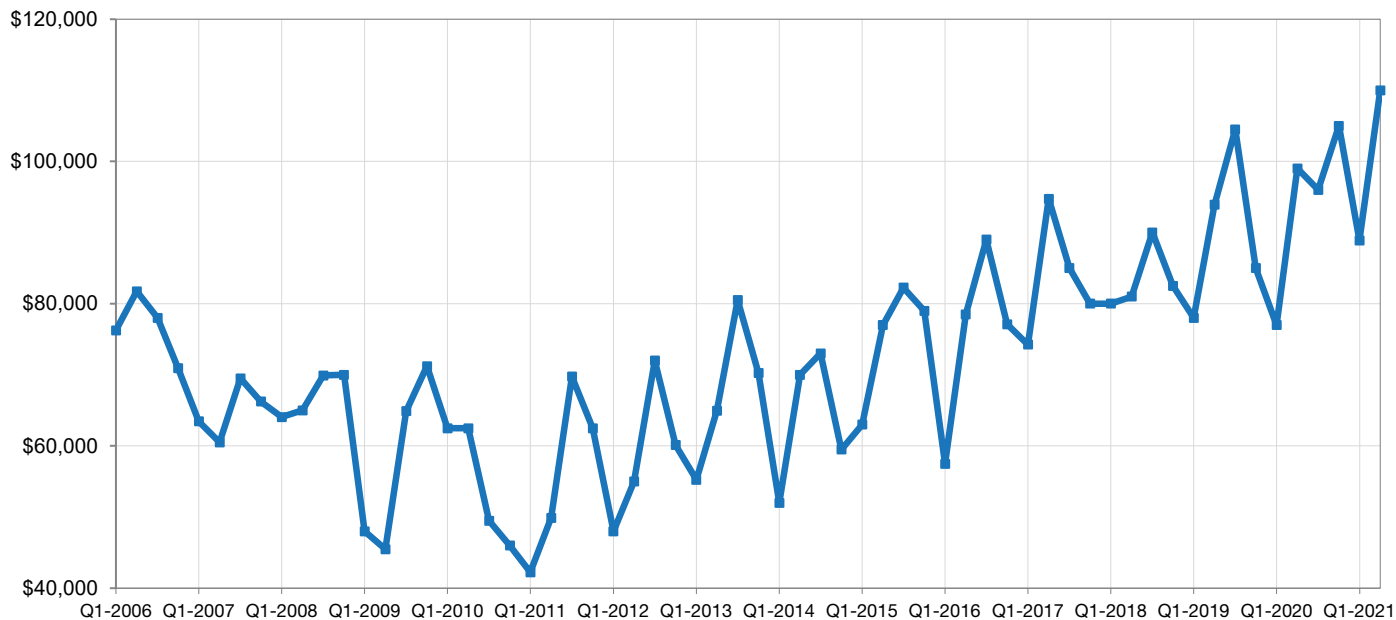
Paulding County

Key Metrics	Q2-2021	1-Year Change
Median Sales Price	\$110,000	+ 11.1%
Average Sales Price	\$117,063	+ 17.0%
Pct. of Orig. Price Rec'd.	97.8%	+ 4.3%
Homes for Sale	19	- 47.2%
Closed Sales	39	+ 8.3%
Months Supply	1.8	- 44.3%
Days on Market	77	- 23.0%

Market Activity



Historical Median Sales Price for Paulding County



Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change
43512	\$140,000	+ 6.1%	100.4%	+ 3.9%	63	- 20.0%	96	+ 10.3%
43526	\$129,250	+ 47.7%	100.1%	+ 7.7%	43	- 67.0%	14	- 33.3%
45813	\$143,000	+ 50.5%	99.0%	+ 2.6%	79	- 0.4%	7	0.0%
45821	\$150,500	- 0.7%	102.2%	+ 0.8%	70	+ 1.1%	4	- 20.0%
45827	\$132,000	- 2.6%	97.8%	- 0.3%	50	- 34.6%	1	- 50.0%
45849	\$0	--	0.0%	--	0	--	0	--
45851	\$189,950	--	98.1%	--	57	--	2	--
45873	\$114,750	+ 31.9%	93.9%	+ 0.7%	105	- 35.9%	4	- 33.3%
45879	\$98,900	+ 12.4%	97.4%	+ 9.9%	77	- 12.6%	19	+ 46.2%
45880	\$90,500	+ 6.5%	99.0%	+ 8.2%	70	- 50.8%	2	- 33.3%
45886	\$0	--	0.0%	--	0	--	0	--

Marketwatch Report

Q2-2021



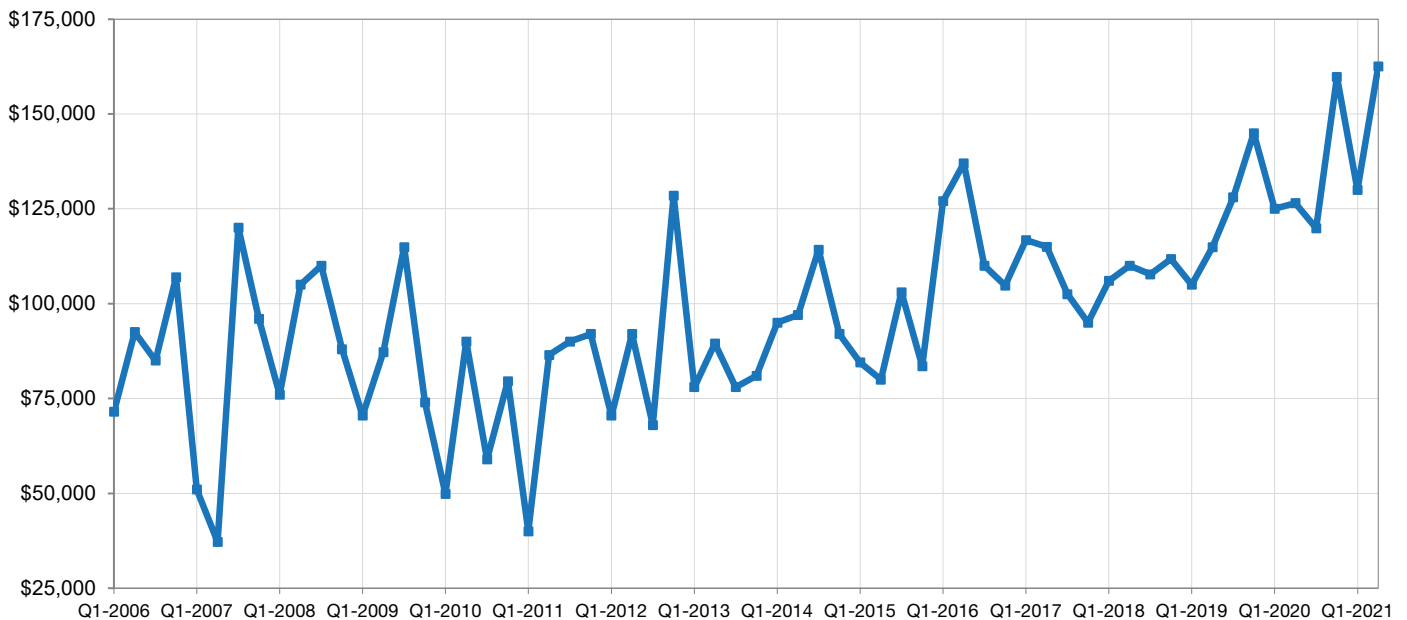
Putnam County

Key Metrics	Q2-2021	1-Year Change
Median Sales Price	\$162,500	+ 28.5%
Average Sales Price	\$177,052	+ 21.9%
Pct. of Orig. Price Rec'd.	100.6%	+ 7.5%
Homes for Sale	29	- 17.1%
Closed Sales	30	+ 3.4%
Months Supply	3.4	- 17.9%
Days on Market	81	- 26.5%

Market Activity



Historical Median Sales Price for Putnam County



Marketwatch Report

Q2-2021



Putnam County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change
43516	\$148,750	+ 32.3%	98.8%	+ 7.6%	77	- 31.3%	4	- 50.0%
43548	\$190,000	+ 40.1%	74.5%	- 29.1%	187	+ 211.7%	1	0.0%
45827	\$132,000	- 2.6%	97.8%	- 0.3%	50	- 34.6%	1	- 50.0%
45830	\$82,500	- 14.0%	89.9%	- 6.5%	76	+ 19.4%	6	+ 100.0%
45831	\$150,000	+ 19.5%	101.1%	+ 4.1%	125	+ 5.5%	3	- 25.0%
45833	\$282,000	--	97.3%	--	46	--	1	--
45844	\$326,000	--	105.2%	--	37	--	1	--
45849	\$0	--	0.0%	--	0	--	0	--
45856	\$177,450	+ 47.0%	101.8%	+ 7.4%	50	- 42.9%	2	- 66.7%
45858	\$144,500	- 26.1%	95.3%	- 5.8%	64	+ 53.2%	6	+ 100.0%
45868	\$278,000	--	103.0%	--	48	--	1	--
45875	\$199,500	+ 20.9%	103.2%	+ 9.4%	94	- 3.9%	13	+ 44.4%
45877	\$183,750	+ 61.2%	115.3%	+ 33.0%	60	- 33.5%	2	0.0%

Marketwatch Report

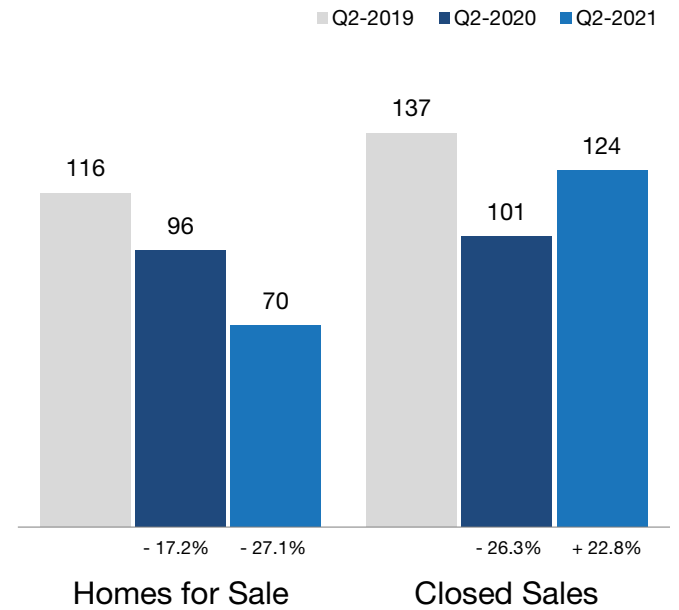
Q2-2021



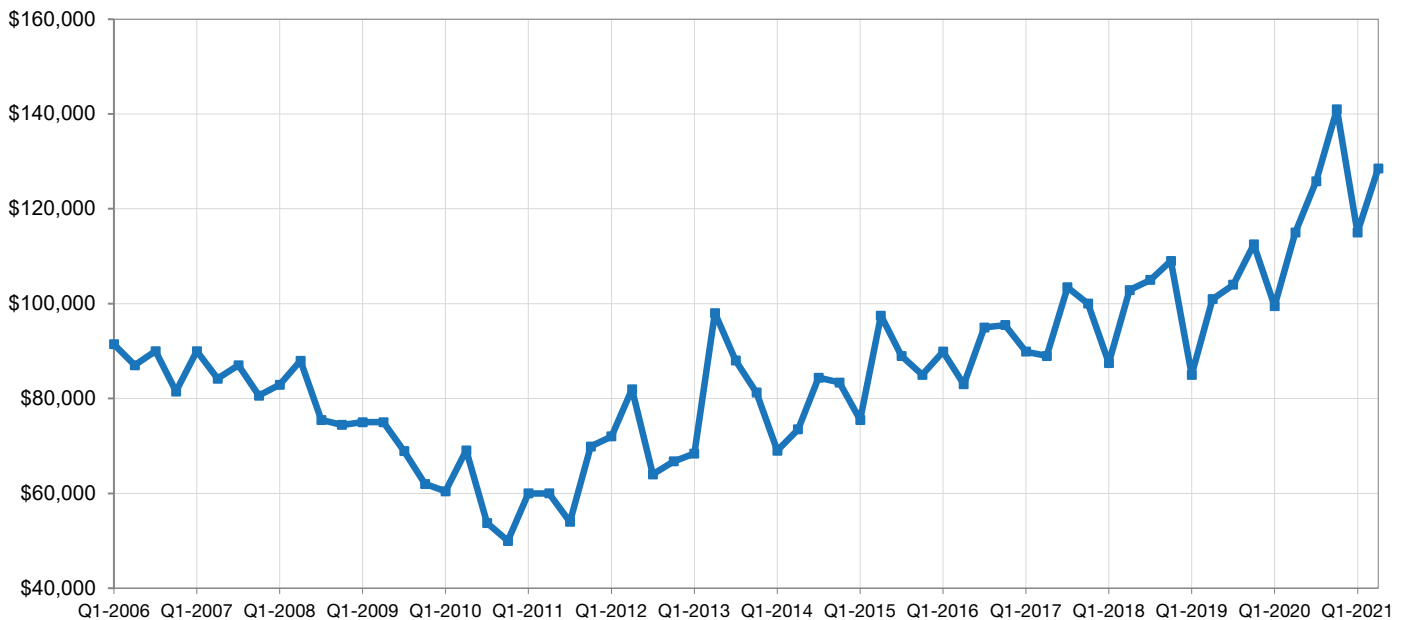
Williams County

Key Metrics	Q2-2021	1-Year Change
Median Sales Price	\$128,500	+ 11.7%
Average Sales Price	\$141,498	+ 9.6%
Pct. of Orig. Price Rec'd.	97.6%	+ 2.5%
Homes for Sale	70	- 27.1%
Closed Sales	124	+ 22.8%
Months Supply	1.9	- 32.9%
Days on Market	71	- 23.6%

Market Activity



Historical Median Sales Price for Williams County



Marketwatch Report

Q2-2021



Williams County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change
43501	\$116,500	+ 82.0%	90.2%	- 1.5%	166	+ 771.1%	2	+ 100.0%
43506	\$152,600	+ 13.1%	98.0%	+ 3.8%	67	- 19.4%	58	+ 18.4%
43517	\$126,750	+ 1.5%	96.7%	+ 2.8%	53	- 37.3%	8	+ 14.3%
43518	\$150,000	+ 29.6%	100.7%	+ 5.0%	45	- 37.1%	11	+ 83.3%
43521	\$110,000	+ 75.4%	95.3%	+ 3.1%	68	- 52.5%	5	+ 66.7%
43543	\$88,950	+ 4.6%	96.5%	- 0.3%	81	- 31.1%	26	+ 4.0%
43554	\$152,500	+ 30.9%	103.9%	+ 11.3%	136	- 12.2%	2	- 50.0%
43557	\$129,000	- 7.9%	105.4%	+ 7.6%	43	- 22.5%	5	0.0%
43570	\$119,900	+ 19.9%	96.3%	- 0.7%	81	+ 8.4%	12	+ 140.0%

Marketwatch Report

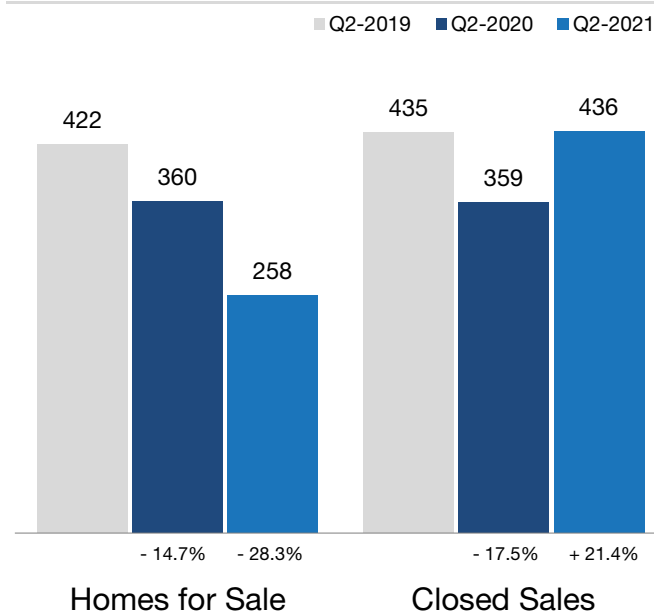
Q2-2021



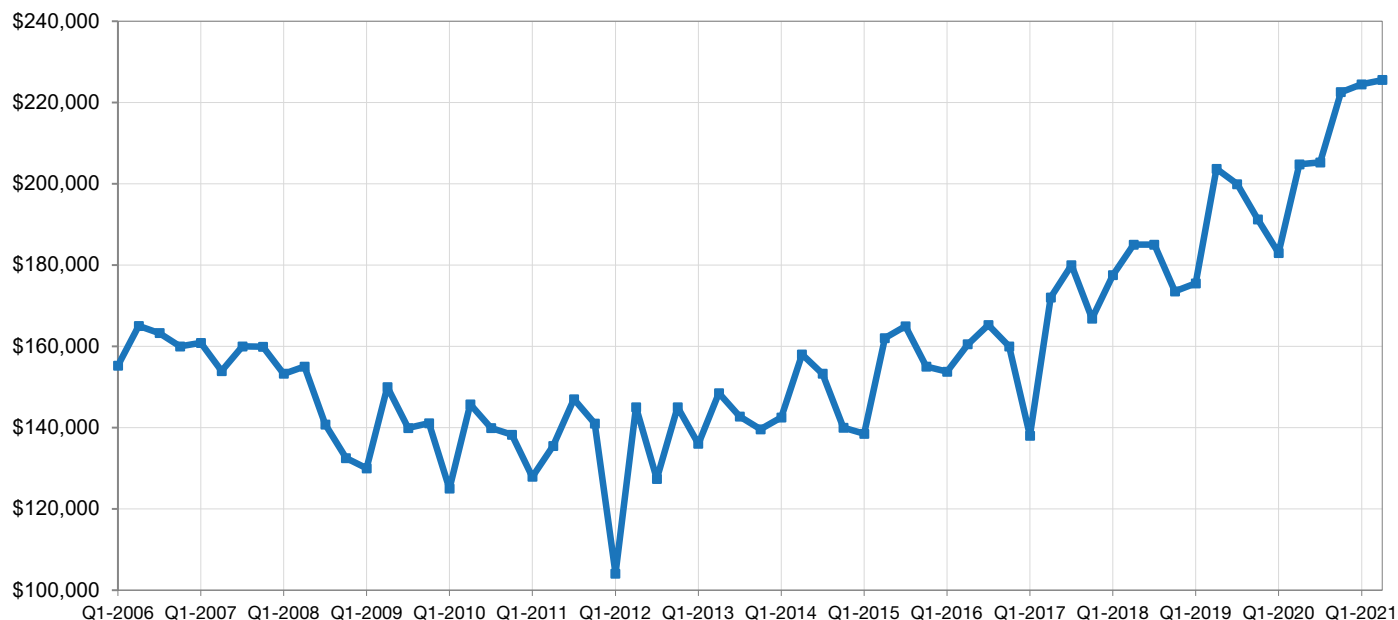
Wood County

Key Metrics	Q2-2021	1-Year Change
Median Sales Price	\$225,500	+ 10.1%
Average Sales Price	\$256,740	+ 14.9%
Pct. of Orig. Price Rec'd.	101.3%	+ 4.2%
Homes for Sale	258	- 28.3%
Closed Sales	436	+ 21.4%
Months Supply	1.9	- 37.4%
Days on Market	61	- 25.0%

Market Activity



Historical Median Sales Price for Wood County



Marketwatch Report

Q2-2021



Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change
43402	\$207,000	+ 8.1%	103.1%	+ 5.6%	51	- 31.2%	95	+ 66.7%
43406	\$86,263	- 16.3%	114.9%	+ 19.1%	96	+ 93.9%	2	- 50.0%
43413	\$43,375	- 56.0%	105.9%	+ 4.9%	36	- 42.3%	2	0.0%
43430	\$160,215	+ 6.1%	100.2%	+ 3.5%	51	- 24.6%	14	+ 75.0%
43443	\$160,950	+ 3.2%	98.4%	+ 7.4%	48	- 67.6%	10	+ 150.0%
43447	\$141,400	+ 4.7%	104.6%	+ 6.3%	60	- 7.2%	12	- 7.7%
43450	\$200,000	- 13.8%	106.0%	+ 7.8%	48	- 55.3%	6	- 14.3%
43451	\$199,900	- 20.7%	100.0%	+ 3.1%	29	- 12.1%	1	- 50.0%
43457	\$229,950	--	91.7%	--	51	--	2	--
43460	\$150,000	- 3.8%	100.5%	+ 4.3%	60	- 25.1%	33	+ 32.0%
43462	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43465	\$129,000	- 1.9%	95.0%	- 4.5%	58	+ 6.8%	13	- 18.8%
43466	\$160,000	+ 50.9%	114.3%	+ 19.5%	31	- 52.8%	1	- 66.7%

Marketwatch Report

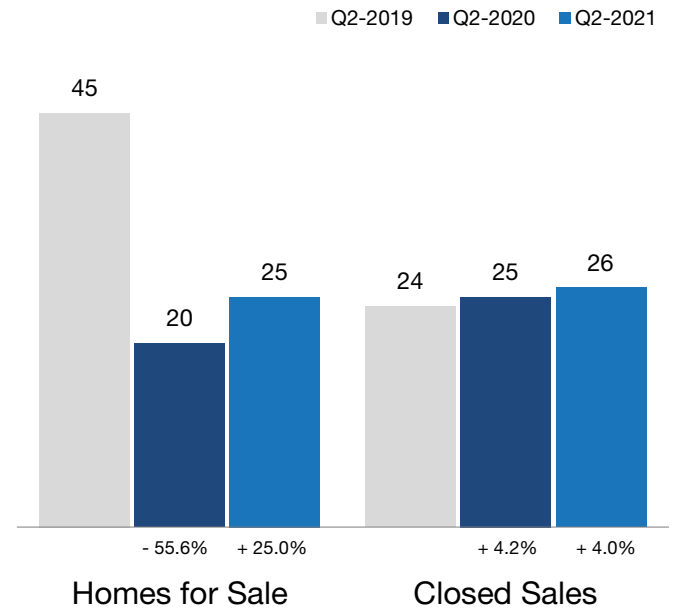
Q2-2021



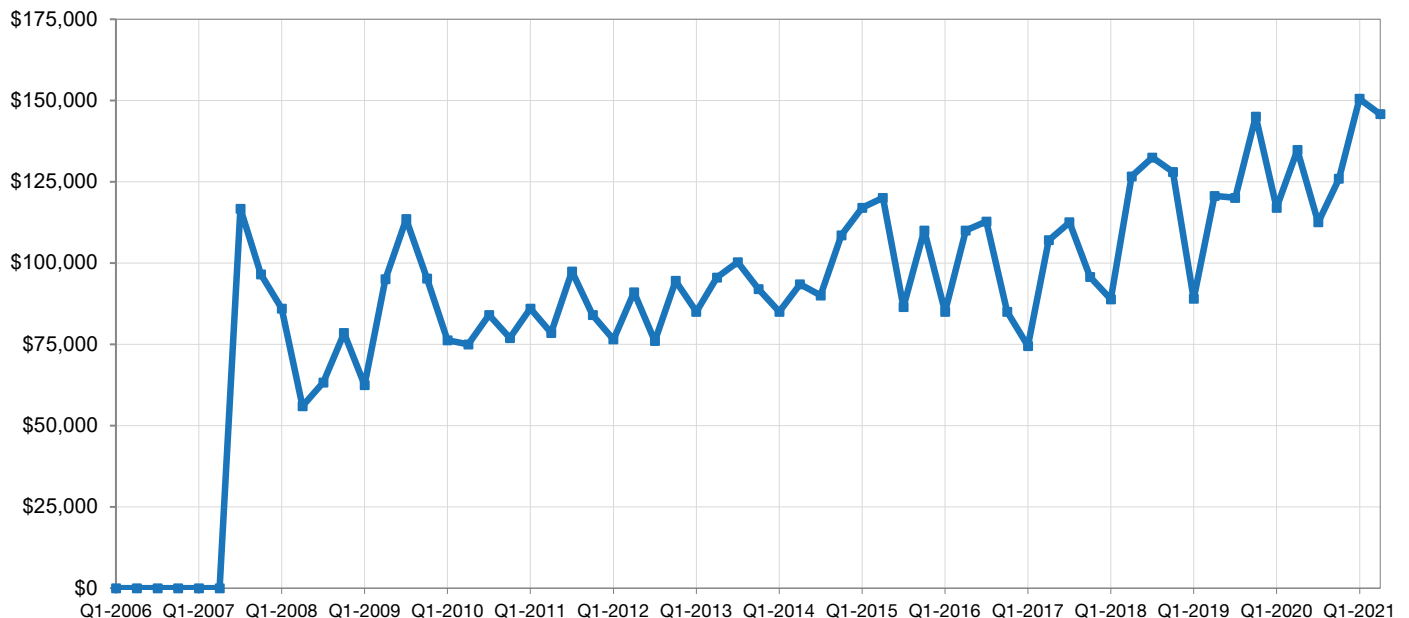
Wyandot County

Key Metrics	Q2-2021	1-Year Change
Median Sales Price	\$145,750	+ 8.2%
Average Sales Price	\$168,703	+ 12.8%
Pct. of Orig. Price Rec'd.	94.6%	+ 3.0%
Homes for Sale	25	+ 25.0%
Closed Sales	26	+ 4.0%
Months Supply	3.0	+ 33.8%
Days on Market	73	- 45.4%

Market Activity



Historical Median Sales Price for Wyandot County



Marketwatch Report

Q2-2021



Wyandot County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change	Q2-2021	1-Year Change
43316	\$151,500	- 25.9%	97.0%	+ 6.9%	71	- 36.6%	8	- 11.1%
43323	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43326	\$75,000	+ 15.4%	81.5%	+ 0.2%	111	- 26.5%	1	0.0%
43332	\$0	--	0.0%	--	0	--	0	--
43337	\$0	--	0.0%	--	0	--	0	--
43351	\$132,250	- 7.2%	94.2%	+ 3.0%	61	- 61.8%	10	- 23.1%
43359	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44802	\$279,900	+ 627.0%	100.0%	+ 18.7%	33	- 53.8%	1	- 50.0%
44844	\$0	--	0.0%	--	0	--	0	--
44849	\$189,000	--	96.3%	--	46	- 17.9%	3	+ 200.0%
44882	\$111,250	--	89.8%	--	79	--	3	--
45843	\$140,000	- 1.7%	101.2%	+ 0.7%	124	+ 255.6%	9	+ 350.0%
45867	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%