

## Local Market Update – 1st Quarter

This representation is based in whole or in part on data supplied by the Northwest Ohio Real Estate Information System (NORIS) Multiple Listing Service. NORIS does not guarantee or is not responsible in any way for its accuracy. Data maintained by NORIS may not reflect all real estate activity in the market.



## Single Family Homes

Lucas & Upper Wood County	1st Quarter		
	2021	2022	% Change
<b>Key Metrics</b>			
New Listings	1,616	<b>1,357</b>	-16.0%
Closed Sales	1,29	<b>1,227</b>	-5.2%
Days on Market	70	<b>68</b>	-2.9%
Median Sales Price*	\$143,350	<b>\$147,500</b>	+2.9%
Average Sales Price*	\$176,343	<b>\$185,123</b>	+5.0%
Percent of List Price Received*	99%	<b>101%</b>	+2.0%
Total Volume	\$228,186,649	<b>\$227,146,027</b>	-0.5%

Hancock & Wyandot Counties	1st <sup>th</sup> Quarter		
	2021	2022	% Change
<b>Key Metrics</b>			
New Listings	255	<b>237</b>	-7.1%
Closed Sales	212	<b>234</b>	+10.4%
Days on Market	90	<b>75</b>	-16.7%
Median Sales Price*	\$174,900	<b>\$185,000</b>	+5.8%
Average Sales Price*	\$211,378	<b>\$227,015</b>	-7.4%
Percent of List Price Received*	98%	<b>98%</b>	---
Total Volume	\$44,812,065	<b>\$53,121,481</b>	+18.5%

Western Counties	1st Quarter		
	2021	2022	% Change
<b>Key Metrics</b>			
New Listings	335	<b>373</b>	+11.3%
Closed Sales	335	<b>363</b>	+8.4%
Days on Market	78	<b>77</b>	-1.3%
Median Sales Price*	\$130,000	<b>\$145,000</b>	+11.5%
Average Sales Price*	\$148,742	<b>\$165,641</b>	+11.4%
Percent of List Price Received*	98%	<b>98%</b>	---
Total Volume	\$49,828,703	<b>\$60,127,705</b>	+20.7%

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# Marketwatch Report

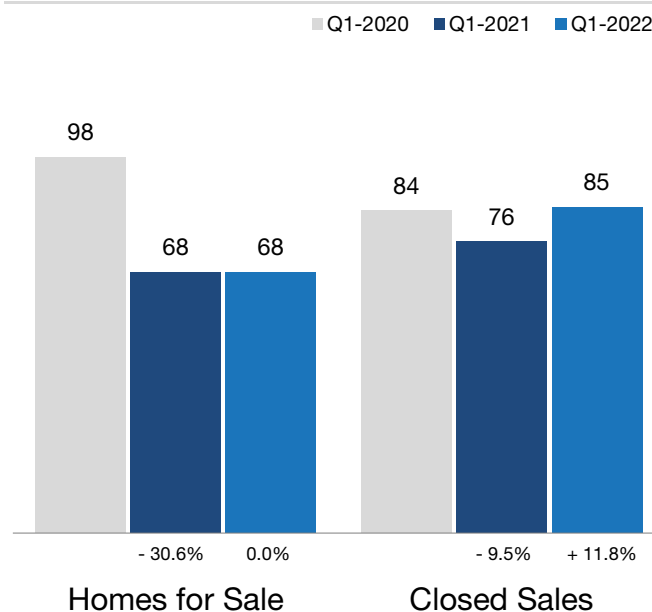
## Q1-2022



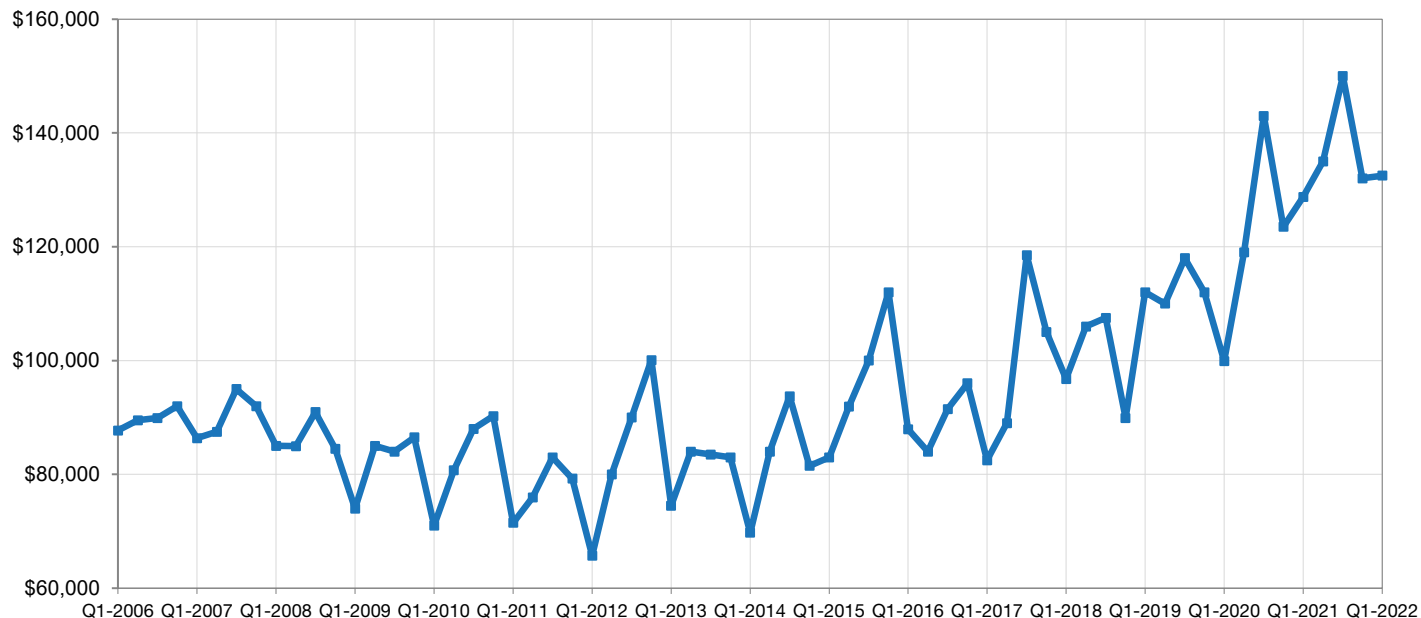
## Defiance County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$132,500	+ 2.9%
Average Sales Price	\$146,437	- 6.4%
Pct. of Orig. Price Rec'd.	95.8%	- 1.2%
Homes for Sale	68	0.0%
Closed Sales	85	+ 11.8%
Months Supply	1.8	- 12.6%
Days on Market	73	- 14.9%

### Market Activity



### Historical Median Sales Price for Defiance County



# Defiance County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43506	\$156,500	+ 21.3%	98.4%	+ 1.0%	73	+ 2.8%	57	- 5.0%
43512	\$132,500	- 1.1%	96.3%	- 1.3%	69	- 12.2%	68	+ 23.6%
43517	\$138,500	+ 20.0%	97.0%	+ 1.9%	95	+ 6.7%	6	0.0%
43526	\$126,250	+ 7.0%	93.8%	+ 0.4%	90	- 18.0%	11	- 26.7%
43527	\$150,000	+ 25.1%	92.6%	- 1.3%	59	- 43.7%	3	- 62.5%
43536	\$52,000	--	82.7%	--	84	--	1	--
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43549	\$85,000	--	100.0%	--	47	--	1	--
43556	\$101,340	- 39.1%	98.5%	- 4.9%	107	+ 71.6%	5	+ 25.0%

# Marketwatch Report

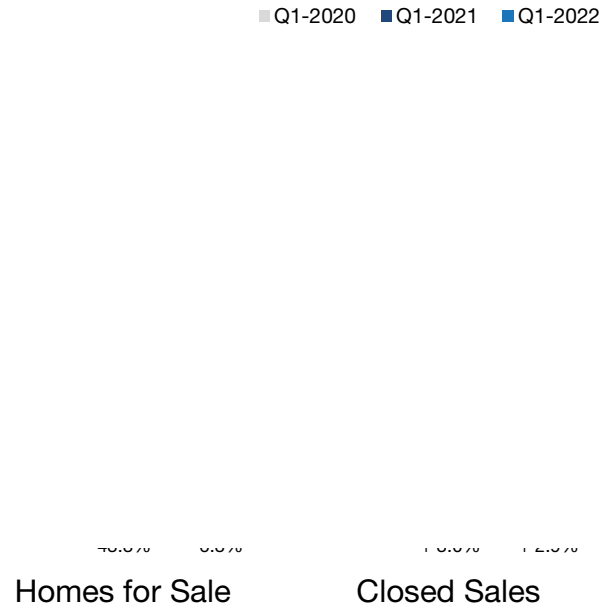
## Q1-2022



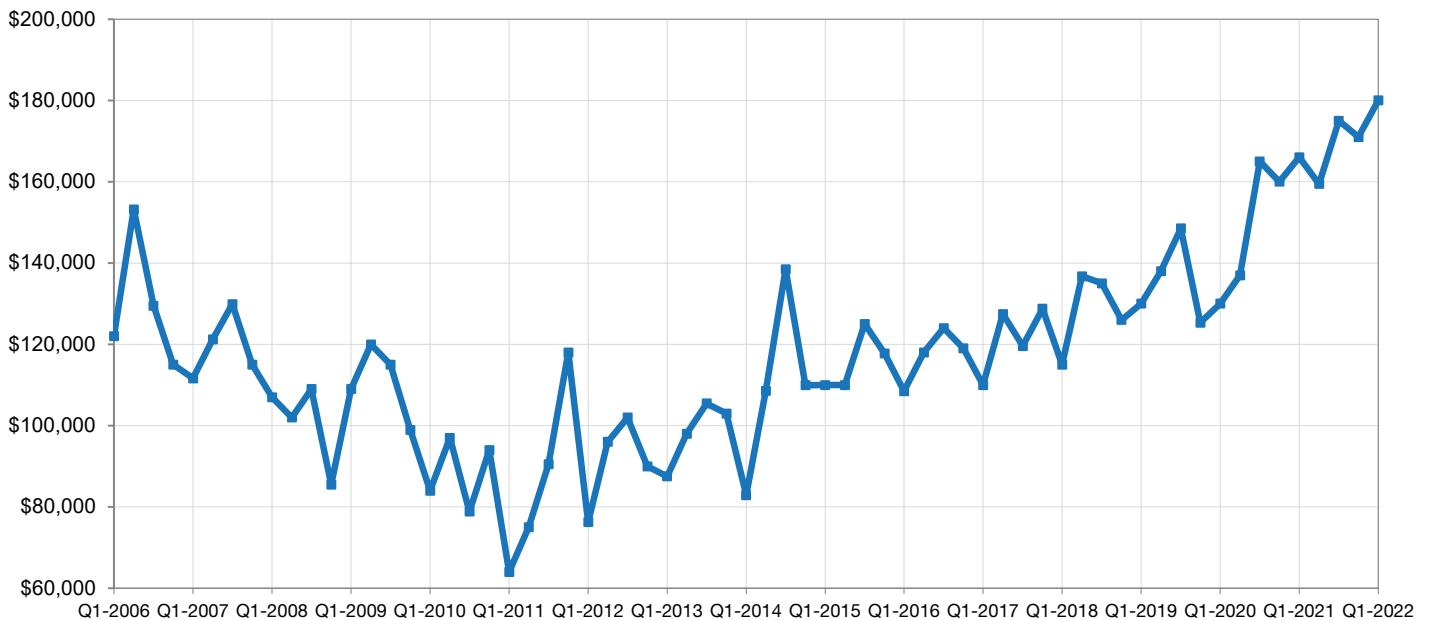
## Fulton County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$180,000	+ 8.4%
Average Sales Price	\$193,368	+ 2.0%
Pct. of Orig. Price Rec'd.	96.7%	- 1.5%
Homes for Sale	55	- 6.8%
Closed Sales	71	+ 2.9%
Months Supply	1.5	- 6.6%
Days on Market	67	- 7.6%

### Market Activity



### Historical Median Sales Price for Fulton County



# Marketwatch Report

Q1-2022



## Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43502	\$189,000	+ 26.1%	92.6%	- 5.5%	93	+ 18.2%	8	- 27.3%
43504	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43515	\$170,000	- 25.1%	95.6%	- 5.0%	55	- 40.5%	16	+ 14.3%
43521	\$125,000	+ 19.1%	96.6%	- 1.7%	53	- 8.4%	3	- 25.0%
43532	\$220,000	- 27.9%	97.1%	+ 18.8%	94	- 10.2%	7	+ 75.0%
43533	\$78,500	--	112.1%	--	42	--	1	--
43540	\$145,000	+ 98.5%	111.5%	+ 19.3%	40	- 75.2%	1	- 50.0%
43557	\$150,000	- 1.3%	94.4%	- 6.0%	77	+ 57.0%	9	+ 200.0%
43558	\$205,000	- 6.8%	97.9%	- 1.3%	60	+ 7.0%	29	+ 7.4%
43567	\$215,000	+ 34.5%	97.5%	+ 0.7%	71	+ 10.5%	21	+ 10.5%
43570	\$37,500	- 63.1%	83.5%	- 11.7%	280	+ 266.8%	1	- 66.7%

# Marketwatch Report

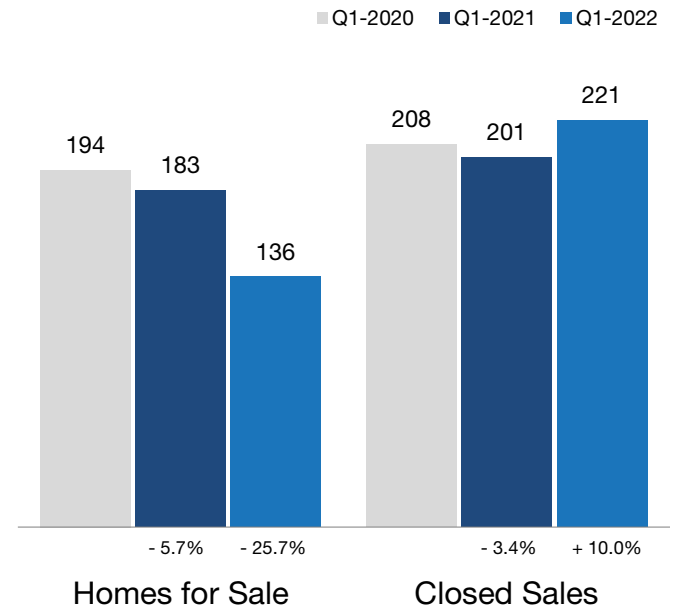
## Q1-2022



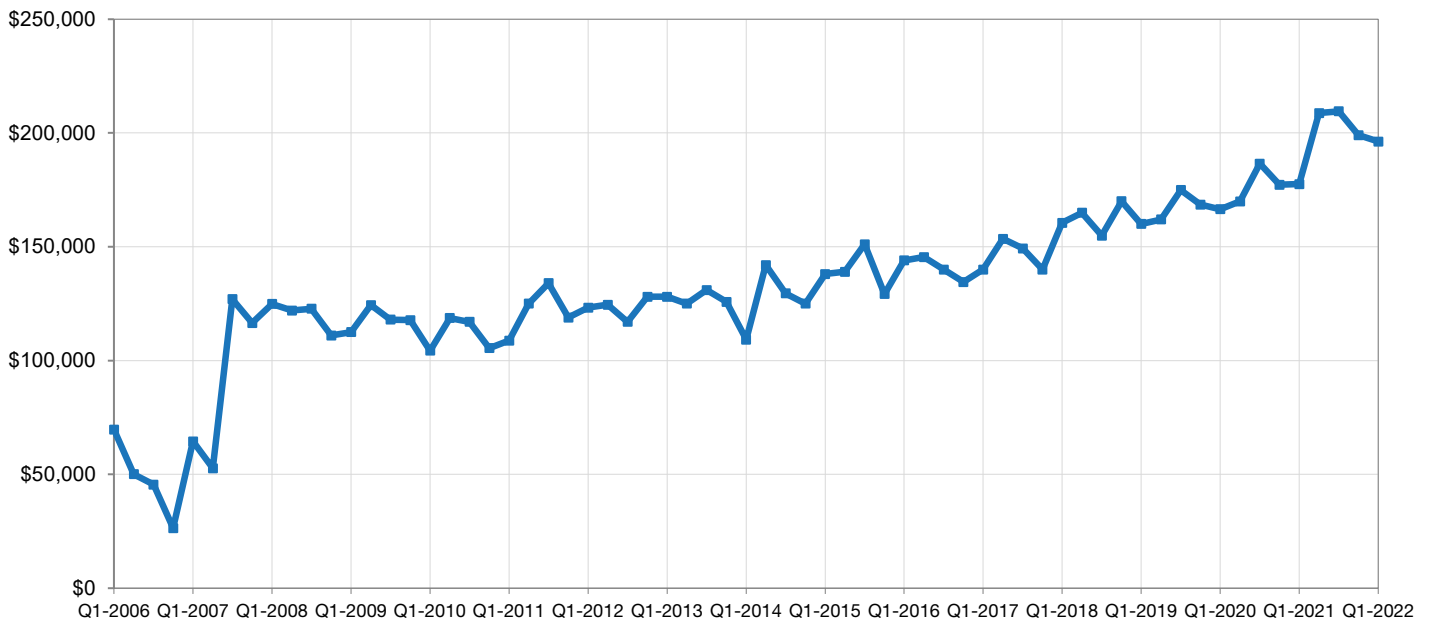
## Hancock County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$196,250	+ 10.6%
Average Sales Price	\$233,387	+ 9.0%
Pct. of Orig. Price Rec'd.	96.3%	- 0.0%
Homes for Sale	136	- 25.7%
Closed Sales	221	+ 10.0%
Months Supply	1.4	- 38.2%
Days on Market	75	- 5.7%

### Market Activity



### Historical Median Sales Price for Hancock County



# Marketwatch Report

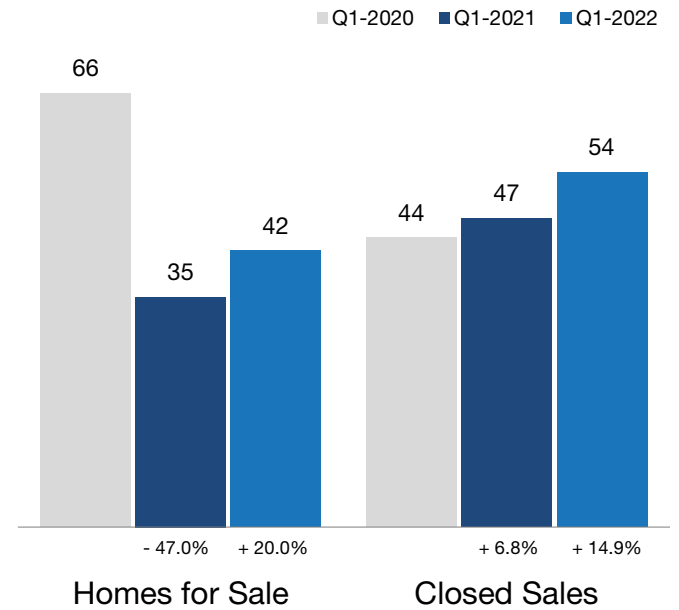
## Q1-2022



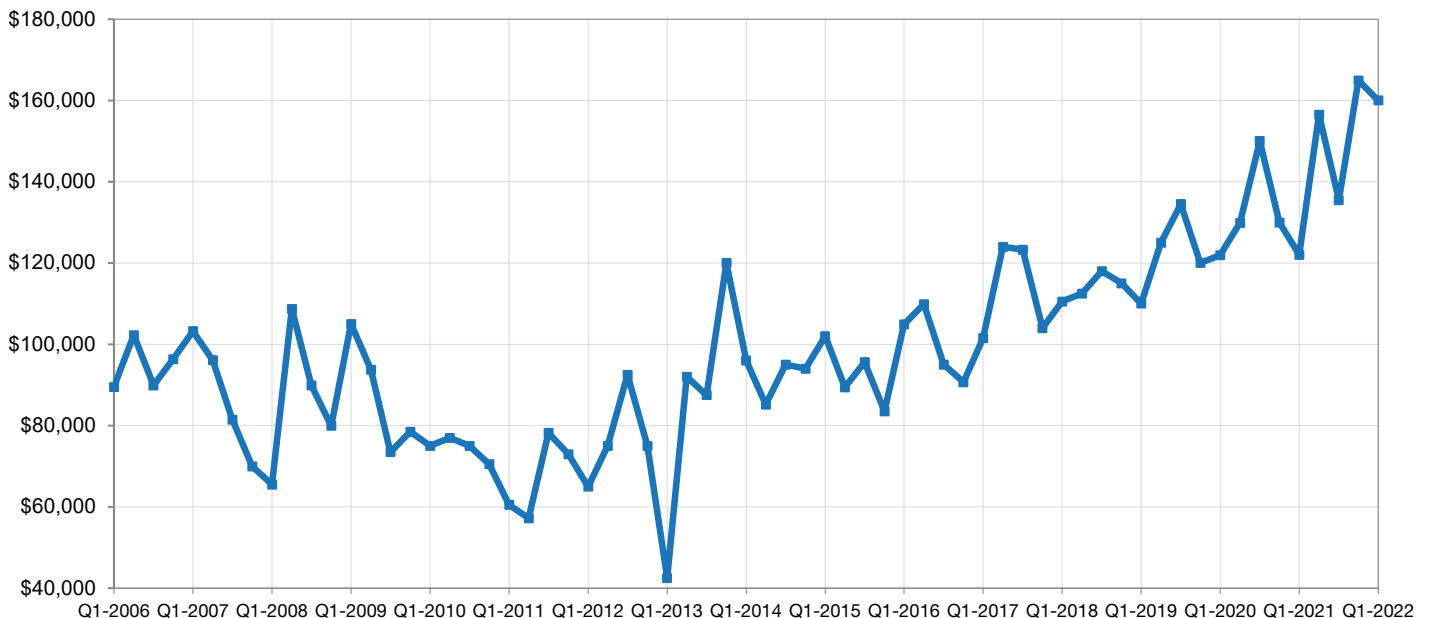
## Henry County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$160,000	+ 31.1%
Average Sales Price	\$183,333	+ 36.9%
Pct. of Orig. Price Rec'd.	97.7%	+ 1.3%
Homes for Sale	42	+ 20.0%
Closed Sales	54	+ 14.9%
Months Supply	2.2	+ 19.5%
Days on Market	67	- 15.4%

### Market Activity



### Historical Median Sales Price for Henry County



# Marketwatch Report

Q1-2022



## Henry County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43502	\$189,000	+ 26.1%	92.6%	- 5.5%	93	+ 18.2%	8	- 27.3%
43511	\$40,000	--	88.9%	--	24	--	1	--
43516	\$130,000	+ 75.7%	97.7%	+ 1.3%	78	+ 51.9%	3	0.0%
43522	\$162,400	+ 4.8%	100.8%	+ 3.2%	43	- 22.6%	3	- 57.1%
43524	\$160,000	+ 87.1%	103.1%	+ 7.6%	44	- 24.7%	5	- 28.6%
43527	\$150,000	+ 25.1%	92.6%	- 1.3%	59	- 43.7%	3	- 62.5%
43532	\$220,000	- 27.9%	97.1%	+ 18.8%	94	- 10.2%	7	+ 75.0%
43534	\$680,000	+ 444.0%	100.7%	+ 4.7%	301	+ 514.3%	1	0.0%
43545	\$162,500	+ 25.0%	96.4%	- 3.8%	58	- 33.4%	32	+ 77.8%
43545	\$162,500	+ 25.0%	96.4%	- 3.8%	58	- 33.4%	32	+ 77.8%
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43557	\$150,000	- 1.3%	94.4%	- 6.0%	77	+ 57.0%	9	+ 200.0%
45856	\$156,000	+ 44.5%	99.2%	+ 11.8%	56	- 54.7%	4	0.0%



# Marketwatch Report

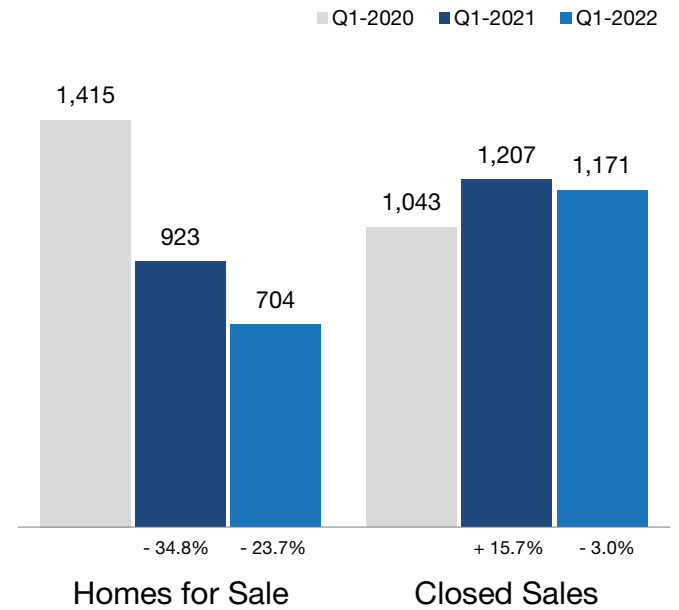
## Q1-2022



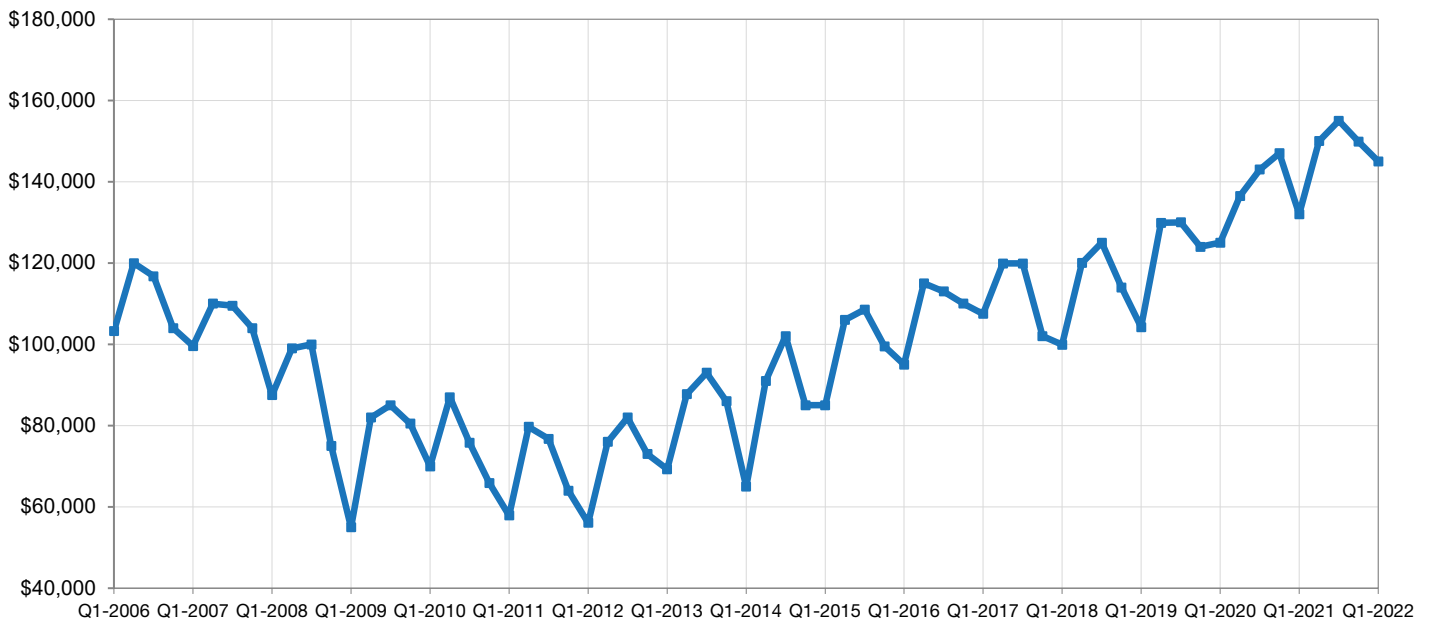
## Lucas County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$145,000	+ 9.8%
Average Sales Price	\$175,667	+ 5.9%
Pct. of Orig. Price Rec'd.	98.4%	+ 1.7%
Homes for Sale	704	- 23.7%
Closed Sales	1,171	- 3.0%
Months Supply	1.4	- 24.5%
Days on Market	68	- 3.9%

### Market Activity



### Historical Median Sales Price for Lucas County



# Marketwatch Report

Q1-2022



## Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43412	\$203,000	+ 4.1%	93.2%	- 6.9%	89	+ 115.9%	6	+ 200.0%
43445	\$0	--	0.0%	--	0	--	0	--
43504	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43522	\$162,400	+ 4.8%	100.8%	+ 3.2%	43	- 22.6%	3	- 57.1%
43528	\$232,500	- 11.7%	101.3%	+ 3.5%	66	- 16.3%	35	- 27.1%
43532	\$220,000	- 27.9%	97.1%	+ 18.8%	94	- 10.2%	7	+ 75.0%
43537	\$245,000	+ 7.9%	100.3%	+ 1.9%	68	- 7.4%	74	- 18.7%
43542	\$445,000	+ 20.3%	104.8%	+ 8.7%	189	+ 95.5%	11	- 26.7%
43558	\$205,000	- 6.8%	97.9%	- 1.3%	60	+ 7.0%	29	+ 7.4%
43560	\$260,000	+ 1.9%	99.2%	- 0.2%	85	+ 4.1%	113	- 1.7%
43566	\$361,000	+ 55.3%	100.4%	+ 4.2%	82	- 5.3%	31	+ 6.9%
43571	\$359,900	+ 2.8%	97.7%	+ 1.6%	77	- 15.1%	24	+ 20.0%
43601	\$0	--	0.0%	--	0	--	0	--
43604	\$220,000	+ 923.3%	96.6%	+ 19.1%	63	- 45.0%	6	- 25.0%
43605	\$42,875	+ 29.1%	93.2%	+ 1.9%	62	+ 21.5%	49	+ 14.0%
43606	\$140,000	- 3.4%	94.8%	- 1.0%	59	+ 1.8%	74	+ 23.3%
43607	\$67,000	- 1.8%	95.2%	- 0.4%	58	- 1.6%	37	- 27.5%
43608	\$30,500	- 1.6%	92.2%	- 3.0%	68	+ 82.1%	30	- 25.0%
43609	\$43,500	- 13.0%	92.6%	- 3.5%	68	+ 27.0%	57	+ 14.0%
43610	\$40,000	+ 13.4%	87.7%	- 12.5%	56	- 18.3%	13	+ 44.4%
43611	\$136,000	+ 29.5%	98.9%	+ 2.8%	71	+ 4.8%	53	- 10.2%
43612	\$95,000	+ 27.5%	98.9%	+ 2.7%	59	- 21.8%	102	+ 5.2%
43613	\$129,000	+ 15.3%	99.7%	+ 3.6%	60	- 17.5%	119	- 11.9%
43614	\$170,000	+ 13.3%	99.6%	+ 1.6%	56	- 15.7%	100	+ 20.5%
43615	\$154,500	+ 10.4%	99.2%	+ 2.6%	62	- 12.2%	93	- 19.1%
43616	\$195,750	+ 8.8%	98.5%	+ 1.2%	84	+ 6.2%	48	- 12.7%
43617	\$243,000	- 10.0%	104.8%	+ 6.1%	61	- 37.3%	26	+ 13.0%
43620	\$99,275	- 17.3%	107.1%	+ 13.9%	123	+ 43.3%	10	+ 150.0%
43623	\$155,001	+ 7.5%	101.4%	+ 2.9%	64	+ 17.4%	56	+ 16.7%

# Marketwatch Report

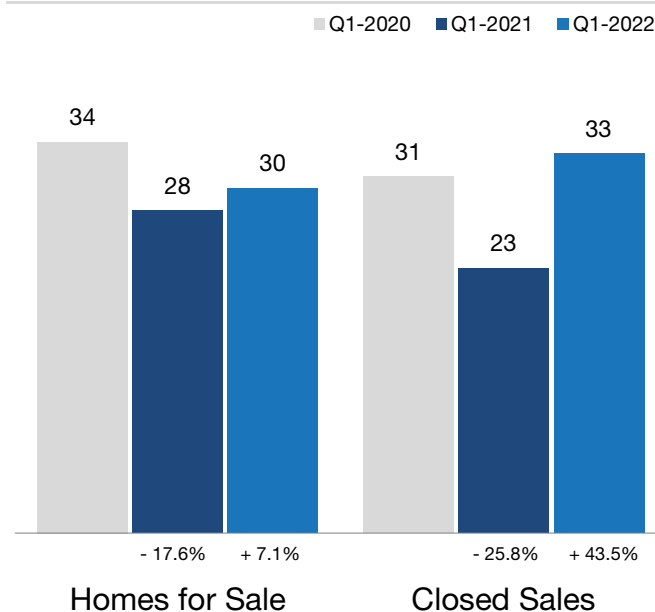
## Q1-2022



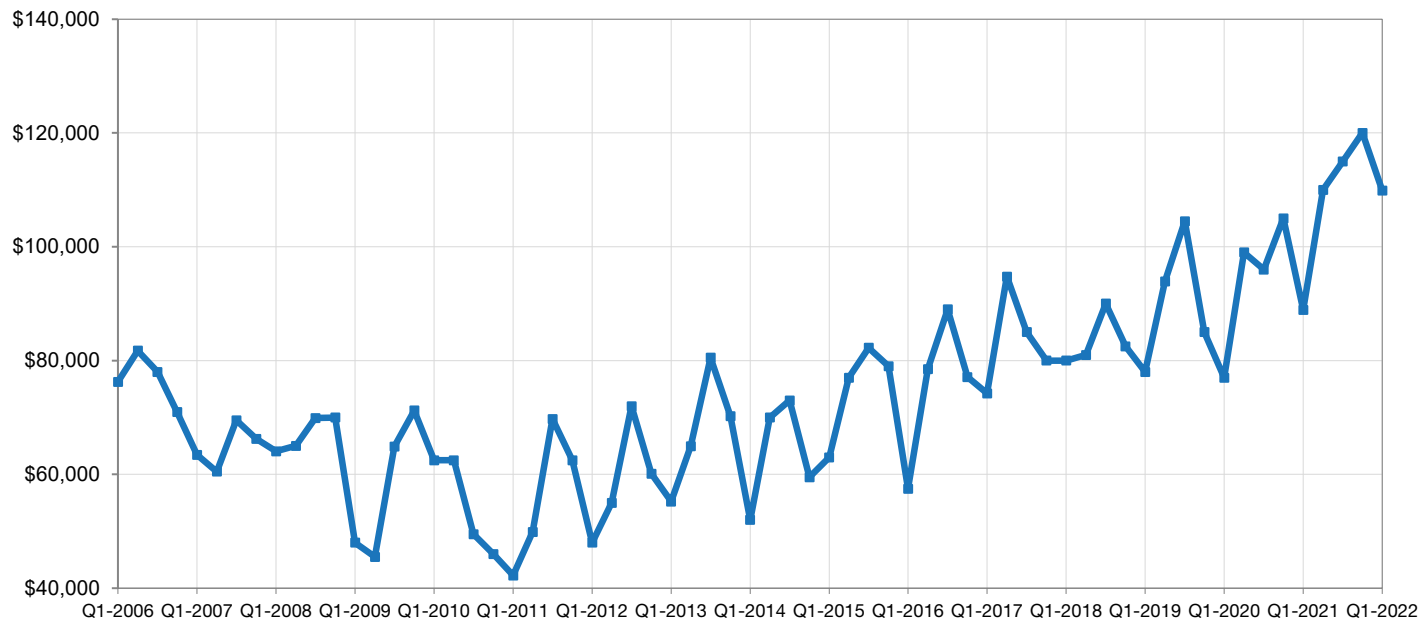
## Paulding County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$109,900	+ 23.6%
Average Sales Price	\$123,023	+ 19.8%
Pct. of Orig. Price Rec'd.	96.9%	- 0.4%
Homes for Sale	30	+ 7.1%
Closed Sales	33	+ 43.5%
Months Supply	2.5	- 6.3%
Days on Market	83	+ 39.8%

### Market Activity



### Historical Median Sales Price for Paulding County



# Marketwatch Report

Q1-2022



## Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43512	\$132,500	- 1.1%	96.3%	- 1.3%	69	- 12.2%	68	+ 23.6%
43526	\$126,250	+ 7.0%	93.8%	+ 0.4%	90	- 18.0%	11	- 26.7%
45813	\$156,900	- 1.9%	101.0%	+ 1.8%	59	- 23.5%	5	+ 66.7%
45821	\$115,000	- 12.5%	103.3%	+ 2.1%	67	+ 119.7%	3	+ 50.0%
45827	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45849	\$0	--	0.0%	--	0	--	0	--
45851	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45873	\$117,450	- 1.3%	94.4%	- 2.8%	138	+ 111.5%	4	+ 100.0%
45879	\$97,250	+ 15.1%	93.6%	- 2.2%	75	+ 21.3%	10	+ 25.0%
45880	\$129,900	+ 13.2%	98.9%	- 1.7%	83	+ 302.8%	7	+ 75.0%
45886	\$0	--	0.0%	--	0	--	0	--

# Marketwatch Report

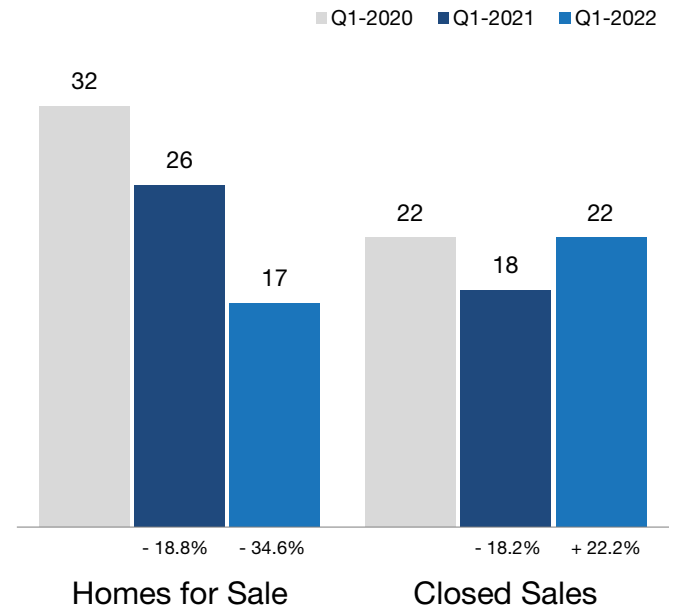
Q1-2022



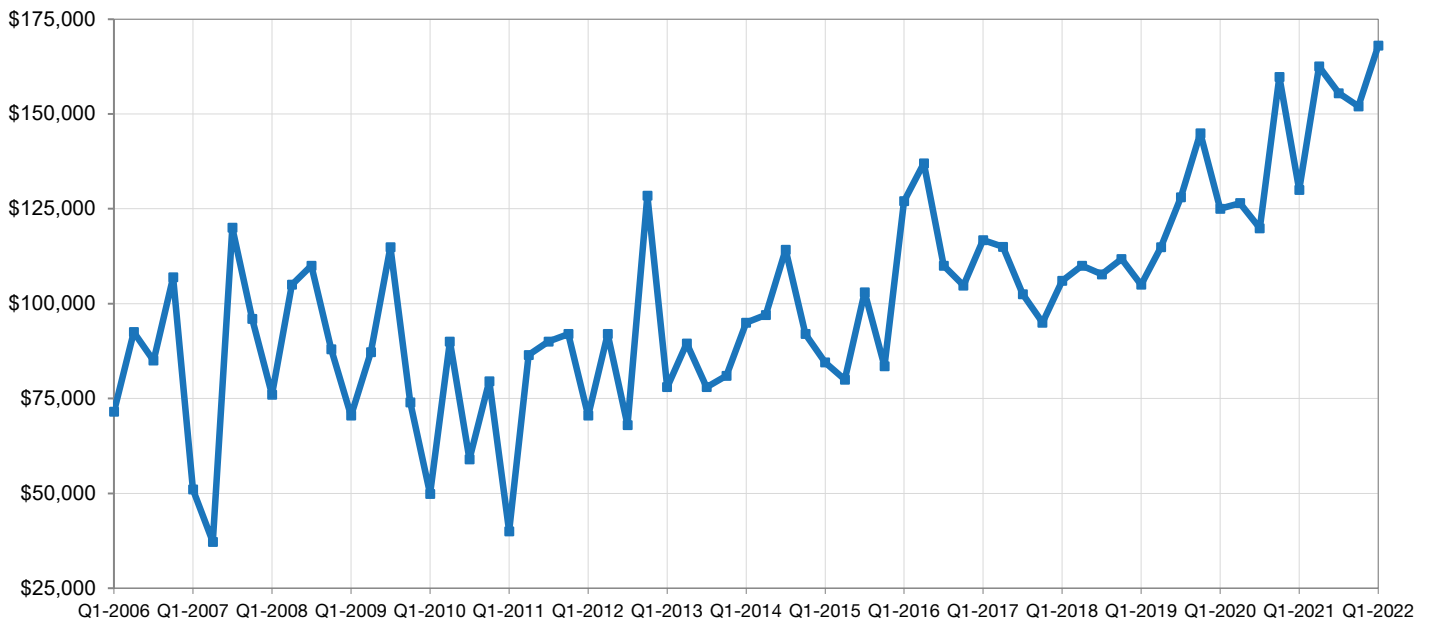
## Putnam County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$168,000	+ 29.2%
Average Sales Price	\$168,918	+ 1.9%
Pct. of Orig. Price Rec'd.	94.5%	- 1.1%
Homes for Sale	17	- 34.6%
Closed Sales	22	+ 22.2%
Months Supply	1.7	- 45.4%
Days on Market	100	+ 0.5%

### Market Activity



### Historical Median Sales Price for Putnam County



# Marketwatch Report

Q1-2022



## Putnam County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43516	\$130,000	+ 75.7%	97.7%	+ 1.3%	78	+ 51.9%	3	0.0%
43548	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45827	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45830	\$161,250	- 59.7%	91.4%	- 8.6%	193	+ 318.5%	2	+ 100.0%
45831	\$108,000	- 27.5%	88.5%	- 7.1%	179	+ 133.2%	1	- 75.0%
45833	\$206,000	--	94.1%	--	59	--	1	--
45844	\$166,000	--	107.1%	--	96	--	1	--
45849	\$0	--	0.0%	--	0	--	0	--
45856	\$156,000	+ 44.5%	99.2%	+ 11.8%	56	- 54.7%	4	0.0%
45858	\$132,500	- 7.2%	92.2%	- 4.4%	71	+ 14.6%	6	0.0%
45868	\$105,000	--	80.8%	--	16	--	1	--
45875	\$189,900	+ 52.0%	93.1%	- 5.0%	99	+ 17.2%	9	+ 50.0%
45877	\$140,000	+ 12.0%	93.3%	- 5.1%	86	- 61.0%	5	+ 150.0%

# Marketwatch Report

## Q1-2022



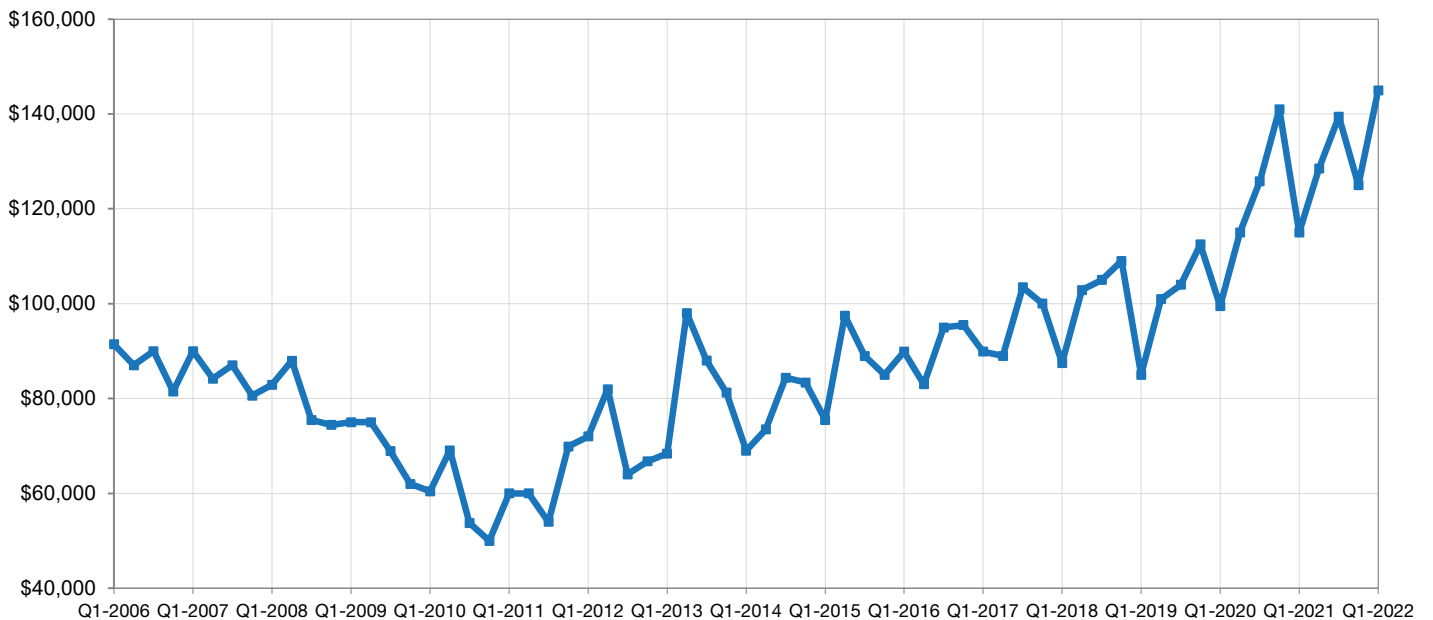
## Williams County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$145,000	+ 26.1%
Average Sales Price	\$171,252	+ 32.9%
Pct. of Orig. Price Rec'd.	96.1%	+ 0.4%
Homes for Sale	68	- 17.1%
Closed Sales	102	- 5.6%
Months Supply	1.7	- 24.0%
Days on Market	82	+ 11.5%

### Market Activity



### Historical Median Sales Price for Williams County



# Marketwatch Report

Q1-2022



## Williams County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43501	\$0	--	0.0%	--	0	--	0	--
43506	\$156,500	+ 21.3%	98.4%	+ 1.0%	73	+ 2.8%	57	- 5.0%
43517	\$138,500	+ 20.0%	97.0%	+ 1.9%	95	+ 6.7%	6	0.0%
43518	\$127,500	+ 127.7%	93.2%	+ 2.5%	93	+ 15.1%	6	+ 100.0%
43521	\$125,000	+ 19.1%	96.6%	- 1.7%	53	- 8.4%	3	- 25.0%
43543	\$118,000	+ 24.3%	91.7%	- 0.3%	94	+ 15.5%	21	- 32.3%
43554	\$155,000	+ 96.2%	97.8%	+ 0.4%	53	+ 31.9%	4	0.0%
43557	\$150,000	- 1.3%	94.4%	- 6.0%	77	+ 57.0%	9	+ 200.0%
43570	\$37,500	- 63.1%	83.5%	- 11.7%	280	+ 266.8%	1	- 66.7%



# Marketwatch Report

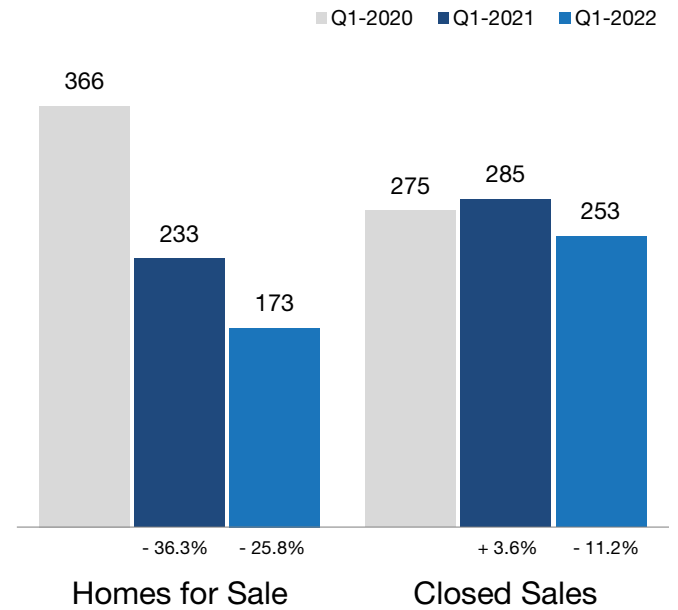
Q1-2022



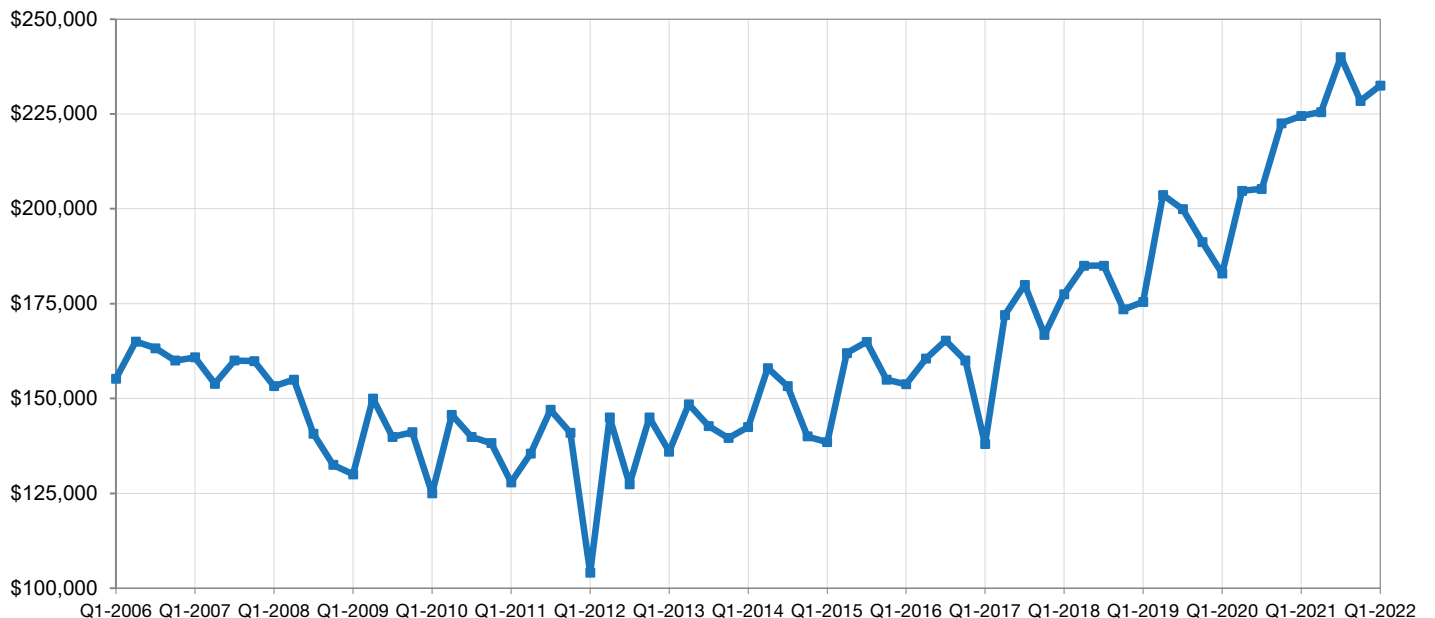
## Wood County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$232,500	+ 3.6%
Average Sales Price	\$259,975	+ 6.2%
Pct. of Orig. Price Rec'd.	99.6%	+ 1.4%
Homes for Sale	173	- 25.8%
Closed Sales	253	- 11.2%
Months Supply	1.4	- 26.2%
Days on Market	74	- 4.7%

### Market Activity



### Historical Median Sales Price for Wood County



# Marketwatch Report

Q1-2022



## Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43402	\$253,695	+ 16.6%	100.9%	+ 3.1%	55	- 19.2%	53	+ 3.9%
43406	\$164,117	+ 225.3%	94.6%	+ 10.5%	96	+ 62.7%	2	0.0%
43413	\$35,000	- 85.5%	87.7%	- 13.6%	104	+ 137.9%	2	0.0%
43430	\$155,000	+ 17.4%	93.9%	+ 1.4%	76	+ 30.3%	8	0.0%
43443	\$160,000	- 2.6%	100.1%	+ 2.9%	40	- 42.7%	1	- 75.0%
43447	\$156,500	- 18.9%	103.0%	+ 11.5%	85	- 1.6%	9	- 18.2%
43450	\$140,000	- 26.5%	91.6%	- 15.7%	99	+ 63.4%	5	- 28.6%
43451	\$110,000	--	100.0%	--	37	--	1	--
43457	\$114,750	- 74.5%	90.6%	- 4.7%	102	- 12.5%	2	+ 100.0%
43460	\$156,250	+ 6.3%	99.2%	- 2.2%	87	+ 23.7%	21	+ 23.5%
43462	\$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43465	\$162,950	- 3.0%	106.9%	+ 3.5%	78	+ 81.9%	10	+ 11.1%
43466	\$108,150	- 24.1%	75.9%	- 28.1%	42	- 17.6%	2	0.0%

# Marketwatch Report

## Q1-2022



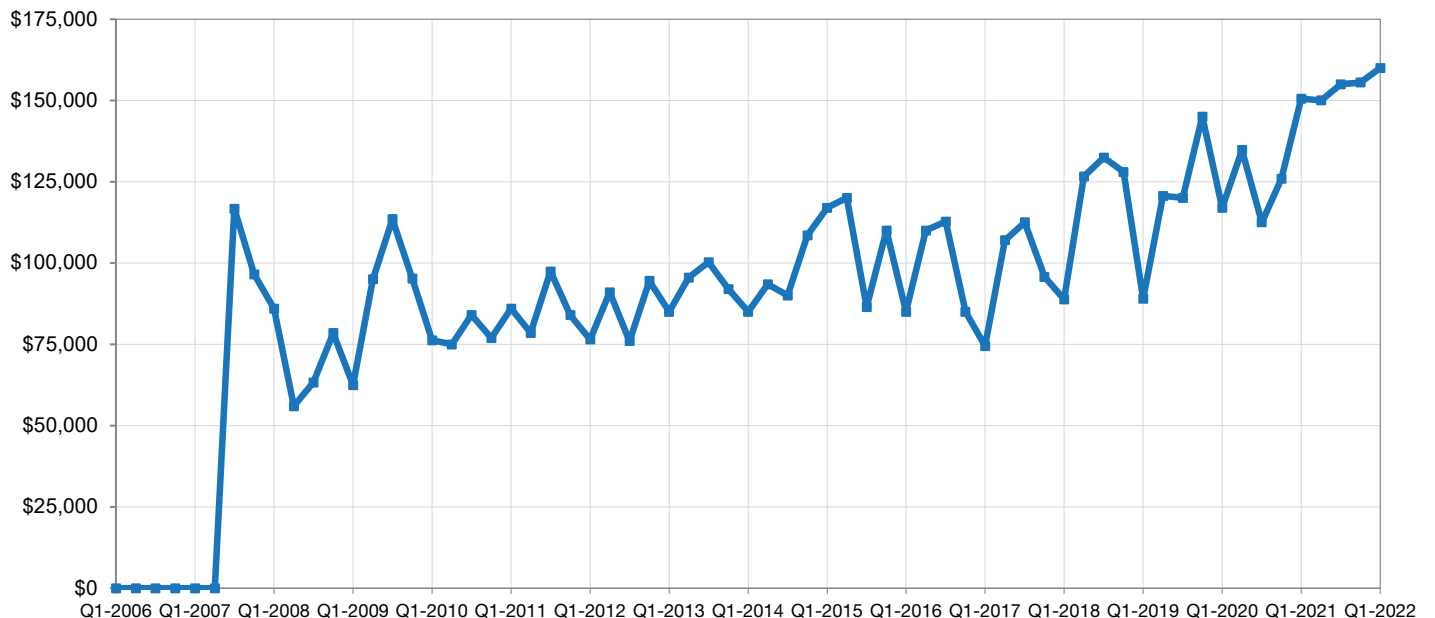
## Wyandot County

Key Metrics	Q1-2022	1-Year Change
Median Sales Price	\$160,000	+ 6.3%
Average Sales Price	\$174,854	- 2.0%
Pct. of Orig. Price Rec'd.	93.0%	+ 4.3%
Homes for Sale	29	+ 26.1%
Closed Sales	24	+ 20.0%
Months Supply	3.0	- 0.2%
Days on Market	78	- 34.2%

### Market Activity



### Historical Median Sales Price for Wyandot County



# Marketwatch Report

Q1-2022



## Wyandot County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change	Q1-2022	1-Year Change
43316	\$151,500	+ 0.3%	92.2%	+ 2.1%	83	- 19.9%	10	+ 100.0%
43323	\$0	--	0.0%	--	0	--	0	--
43326	\$0	--	0.0%	--	0	--	0	--
43332	\$0	--	0.0%	--	0	--	0	--
43337	\$0	--	0.0%	--	0	--	0	--
43351	\$187,500	+ 25.0%	92.9%	+ 3.7%	80	- 33.6%	10	- 23.1%
43359	\$135,000	--	93.1%	--	74	--	1	--
44802	\$330,000	+ 63.4%	102.3%	+ 3.5%	34	- 33.0%	2	0.0%
44844	\$186,500	--	95.7%	--	48	--	2	--
44849	\$132,500	--	94.7%	--	135	--	1	--
44882	\$124,000	- 58.7%	103.3%	+ 11.6%	38	- 73.0%	1	0.0%
45843	\$142,000	- 11.3%	84.5%	- 11.9%	103	- 30.0%	5	+ 150.0%
45867	\$99,900	--	100.0%	--	92	--	1	--