

## Local Market Update – September 2026

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### Western Counties - Defiance, Fulton, Henry, Paulding, Putnam and Williams

The Western Counties single-family market posted a strong September. Closed sales increased despite fewer new listings, while inventory declined. Home prices rose across all major measures, and total sales volume increased significantly. Homes took slightly longer to sell, but buyers remained active and sellers continued to receive close to their asking price.

Year to date, the market is performing well. Sales are up, prices continue to appreciate and total sales volume is more than 20% ahead of last year. Although market times have increased slightly, the limited supply of available homes continues to support property values.

Condo and villa activity was more mixed. Fewer properties were listed and sold in September, but the homes that did sell moved more quickly and achieved higher prices. Because only five sales occurred during the month, those large price increases were likely influenced by the types of properties sold and should be interpreted cautiously. Year-to-date condo and villa results remain positive overall. Sales, average prices and total volume are ahead of last year, while market times have improved. However, the small number of transactions means individual sales can have a significant effect on the reported results.

Overall, the Western Counties housing market remains strong, led by growing single-family sales and values. Limited inventory continues to create competition, while the condo and villa segment remains active but more variable from month to month.

| Single Family                   | September    |              |          | Year to Date  |               |          |
|---------------------------------|--------------|--------------|----------|---------------|---------------|----------|
| Key Metrics                     | 2025         | 2026         | % Change | Thru 9-2025   | Thru 9-2026   | % Change |
| New Listings                    | 201          | 189          | -6.0%    | 1,535         | 1,552         | 1.1%     |
| Closed Sales                    | 151          | 171          | 13.2%    | 1,152         | 1,267         | 10.0%    |
| Days on Market                  | 67           | 69           | 3.0%     | 69            | 73            | 5.8%     |
| SP\$/SqFt                       | \$132        | \$167        | 26.5%    | \$126         | \$140         | 11.1%    |
| Median Sales Price*             | \$185,000    | \$209,000    | 13.0%    | \$182,750     | \$199,000     | 8.9%     |
| Average Sales Price*            | \$216,806    | \$262,236    | 21.0%    | \$205,645     | \$227,259     | 10.5%    |
| Percent of List Price Received* | 96.31%       | 96.77%       | 0.5%     | 96.61%        | 96.64%        | ---      |
| Months Supply of Inventory      | 3.18         | 2.65         | -16.7%   | ---           | ---           | ---      |
| Total Volume                    | \$32,737,750 | \$44,842,387 | 37.0%    | \$236,903,242 | \$287,937,932 | 21.5%    |

| Condo/Villa                     | September   |             |          | Year to Date |             |          |
|---------------------------------|-------------|-------------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025        | 2026        | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 5           | 4           | -20.0%   | 48           | 43          | -10.4%   |
| Closed Sales                    | 8           | 5           | -37.5%   | 38           | 40          | 5.3%     |
| Days on Market                  | 77          | 34          | -55.8%   | 79           | 64          | -19.0%   |
| SP\$/SqFt                       | \$142       | \$190       | 33.8%    | \$141        | \$156       | 10.6%    |
| Median Sales Price*             | \$188,000   | \$310,000   | 64.9%    | \$215,000    | \$210,000   | -2.3%    |
| Average Sales Price*            | \$207,925   | \$264,280   | 27.1%    | \$209,381    | \$222,160   | 6.1%     |
| Percent of List Price Received* | 93.10%      | 101.23%     | 8.7%     | 97.06%       | 98.00%      | 1.0%     |
| Months Supply of Inventory      | 1.88        | 2.8         | 48.9%    | ---          | ---         | ---      |
| Total Volume (in 1000's)        | \$1,663,400 | \$1,321,400 | -20.6%   | \$7,956,500  | \$8,886,405 | 11.7%    |

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



| Key Metrics                    | Historical Sparkbars | 9-2025    | 9-2026    | % Change | YTD 2025  | YTD 2026  | % Change |
|--------------------------------|----------------------|-----------|-----------|----------|-----------|-----------|----------|
| New Listings                   |                      | 1,231     | 1,072     | - 12.9%  | 9,586     | 9,545     | - 0.4%   |
| Pending Sales                  |                      | 1,062     | 819       | - 22.9%  | 7,512     | 7,367     | - 1.9%   |
| Closed Sales                   |                      | 900       | 847       | - 5.9%   | 7,225     | 7,338     | + 1.6%   |
| Days on Market Until Sale      |                      | 62        | 62        | 0.0%     | 65        | 66        | + 1.5%   |
| Median Sales Price             |                      | \$213,200 | \$223,000 | + 4.6%   | \$205,125 | \$218,000 | + 6.3%   |
| Average Sales Price            |                      | \$243,214 | \$262,795 | + 8.1%   | \$238,844 | \$253,599 | + 6.2%   |
| Percent of List Price Received |                      | 99.8%     | 100.2%    | + 0.4%   | 99.9%     | 99.7%     | - 0.2%   |
| Housing Affordability Index    |                      | 158       | 142       | - 10.1%  | 164       | 145       | - 11.6%  |
| Inventory of Homes for Sale    |                      | 2,309     | 2,386     | + 3.3%   | —         | —         | —        |
| Months Supply of Inventory     |                      | 2.8       | 3.0       | + 7.1%   | —         | —         | —        |

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## Defiance

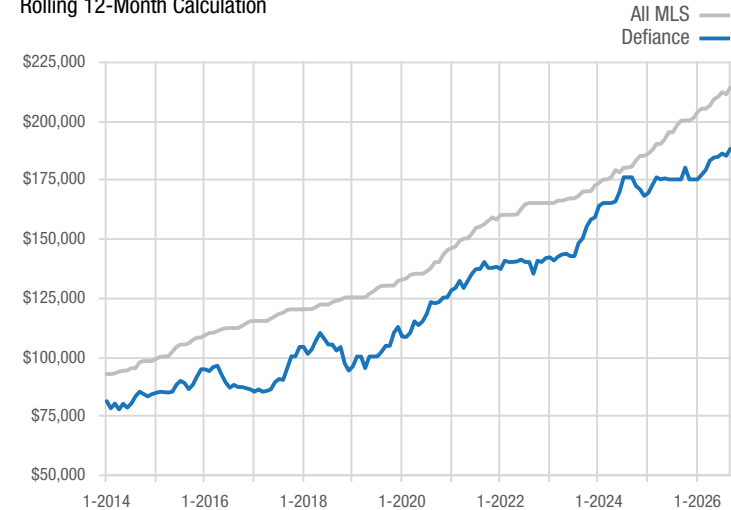
Zip Code 43512

| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 34        | 28        | - 17.6%  | 255          | 249         | - 2.4%   |
| Pending Sales                   | 34        | 21        | - 38.2%  | 204          | 211         | + 3.4%   |
| Closed Sales                    | 26        | 22        | - 15.4%  | 193          | 210         | + 8.8%   |
| Days on Market Until Sale       | 68        | 57        | - 16.2%  | 64           | 73          | + 14.1%  |
| Median Sales Price*             | \$177,500 | \$219,200 | + 23.5%  | \$175,000    | \$190,000   | + 8.6%   |
| Average Sales Price*            | \$225,262 | \$255,014 | + 13.2%  | \$199,750    | \$215,951   | + 8.1%   |
| Percent of List Price Received* | 99.1%     | 98.0%     | - 1.1%   | 99.6%        | 99.5%       | - 0.1%   |
| Inventory of Homes for Sale     | 63        | 62        | - 1.6%   | —            | —           | —        |
| Months Supply of Inventory      | 2.9       | 2.7       | - 6.9%   | —            | —           | —        |

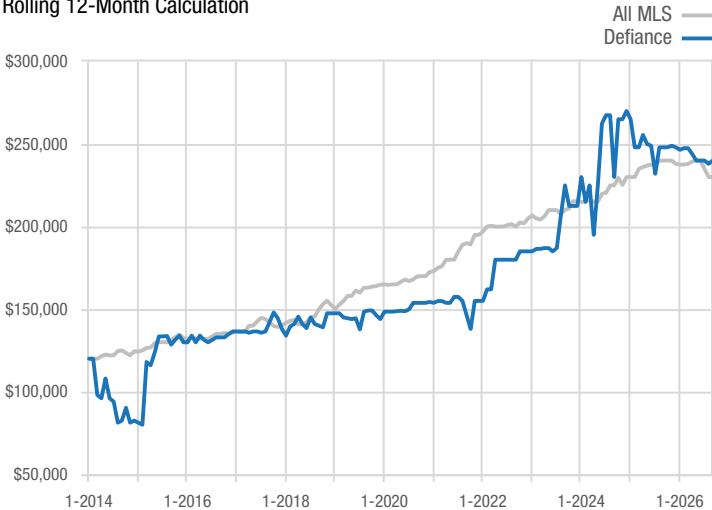
| Condo-Villa                     | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 2         | 2         | 0.0%     | 18           | 17          | - 5.6%   |
| Pending Sales                   | 2         | 2         | 0.0%     | 15           | 15          | 0.0%     |
| Closed Sales                    | 3         | 2         | - 33.3%  | 14           | 15          | + 7.1%   |
| Days on Market Until Sale       | 61        | 32        | - 47.5%  | 98           | 83          | - 15.3%  |
| Median Sales Price*             | \$171,000 | \$320,000 | + 87.1%  | \$246,000    | \$239,900   | - 2.5%   |
| Average Sales Price*            | \$185,000 | \$320,000 | + 73.0%  | \$226,021    | \$240,667   | + 6.5%   |
| Percent of List Price Received* | 101.1%    | 102.4%    | + 1.3%   | 99.6%        | 97.3%       | - 2.3%   |
| Inventory of Homes for Sale     | 5         | 3         | - 40.0%  | —            | —           | —        |
| Months Supply of Inventory      | 2.8       | 1.5       | - 46.4%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family  
Rolling 12-Month Calculation



Median Sales Price - Condo-Villa  
Rolling 12-Month Calculation



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## Napoleon

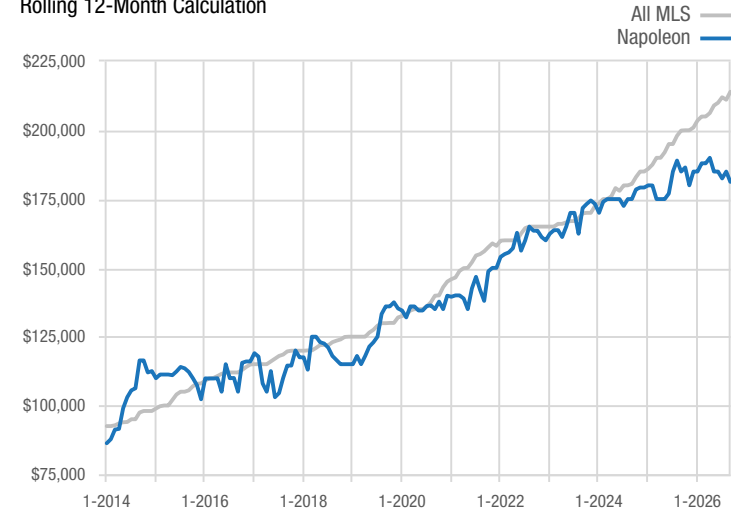
Zip Code 43545

| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 18        | 13        | - 27.8%  | 119          | 116         | - 2.5%   |
| Pending Sales                   | 17        | 14        | - 17.6%  | 81           | 110         | + 35.8%  |
| Closed Sales                    | 12        | 15        | + 25.0%  | 78           | 111         | + 42.3%  |
| Days on Market Until Sale       | 51        | 66        | + 29.4%  | 68           | 81          | + 19.1%  |
| Median Sales Price*             | \$177,750 | \$165,000 | - 7.2%   | \$186,500    | \$180,000   | - 3.5%   |
| Average Sales Price*            | \$207,808 | \$185,147 | - 10.9%  | \$206,367    | \$208,109   | + 0.8%   |
| Percent of List Price Received* | 100.0%    | 102.7%    | + 2.7%   | 99.4%        | 99.2%       | - 0.2%   |
| Inventory of Homes for Sale     | 36        | 20        | - 44.4%  | —            | —           | —        |
| Months Supply of Inventory      | 3.7       | 1.7       | - 54.1%  | —            | —           | —        |

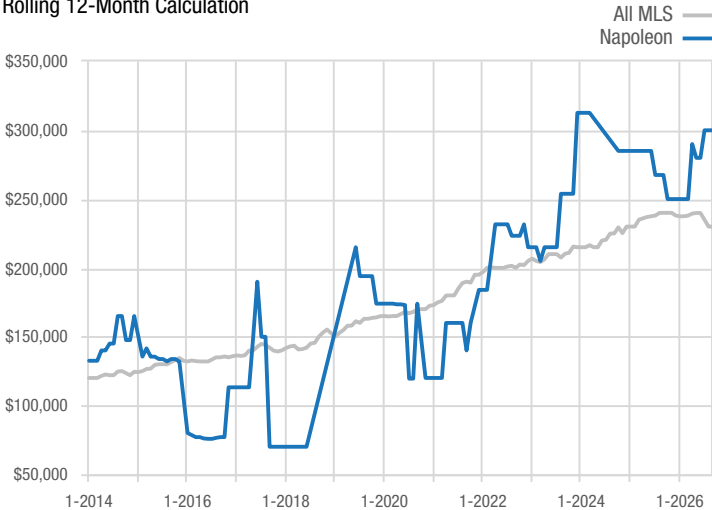
| Condo-Villa                     | September |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026 | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 0         | 0    | 0.0%     | 2            | 3           | + 50.0%  |
| Pending Sales                   | 0         | 0    | 0.0%     | 3            | 3           | 0.0%     |
| Closed Sales                    | 0         | 0    | 0.0%     | 3            | 3           | 0.0%     |
| Days on Market Until Sale       | —         | —    | —        | 155          | 44          | - 71.6%  |
| Median Sales Price*             | —         | —    | —        | \$250,000    | \$300,000   | + 20.0%  |
| Average Sales Price*            | —         | —    | —        | \$284,667    | \$296,633   | + 4.2%   |
| Percent of List Price Received* | —         | —    | —        | 95.5%        | 101.1%      | + 5.9%   |
| Inventory of Homes for Sale     | 0         | 1    | —        | —            | —           | —        |
| Months Supply of Inventory      | —         | 0.7  | —        | —            | —           | —        |

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Median Sales Price - Single Family  
Rolling 12-Month Calculation



Median Sales Price - Condo-Villa  
Rolling 12-Month Calculation



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## Bryan

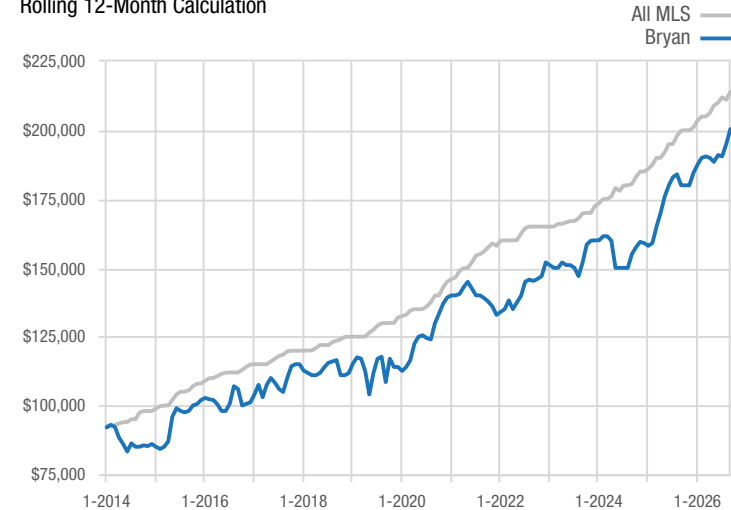
Zip Code 43506

| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 31        | 11        | - 64.5%  | 172          | 126         | - 26.7%  |
| Pending Sales                   | 25        | 14        | - 44.0%  | 152          | 131         | - 13.8%  |
| Closed Sales                    | 16        | 15        | - 6.3%   | 143          | 126         | - 11.9%  |
| Days on Market Until Sale       | 69        | 67        | - 2.9%   | 77           | 81          | + 5.2%   |
| Median Sales Price*             | \$163,200 | \$217,250 | + 33.1%  | \$180,000    | \$205,000   | + 13.9%  |
| Average Sales Price*            | \$195,169 | \$293,597 | + 50.4%  | \$192,873    | \$215,509   | + 11.7%  |
| Percent of List Price Received* | 97.3%     | 99.1%     | + 1.8%   | 99.5%        | 96.5%       | - 3.0%   |
| Inventory of Homes for Sale     | 45        | 20        | - 55.6%  | —            | —           | —        |
| Months Supply of Inventory      | 2.6       | 1.4       | - 46.2%  | —            | —           | —        |

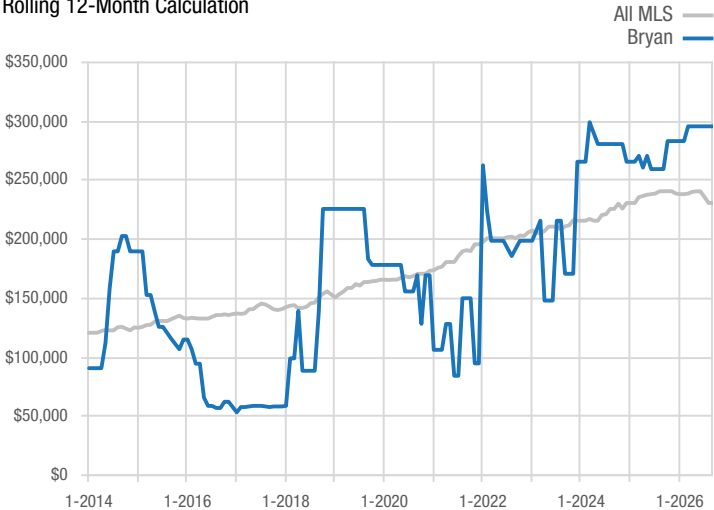
| Condo-Villa                     | September |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026 | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 0         | 0    | 0.0%     | 4            | 2           | - 50.0%  |
| Pending Sales                   | 2         | 1    | - 50.0%  | 4            | 2           | - 50.0%  |
| Closed Sales                    | 0         | 0    | 0.0%     | 2            | 1           | - 50.0%  |
| Days on Market Until Sale       | —         | —    | —        | 87           | 62          | - 28.7%  |
| Median Sales Price*             | —         | —    | —        | \$258,750    | \$115,000   | - 55.6%  |
| Average Sales Price*            | —         | —    | —        | \$258,750    | \$115,000   | - 55.6%  |
| Percent of List Price Received* | —         | —    | —        | 100.0%       | 95.9%       | - 4.1%   |
| Inventory of Homes for Sale     | 0         | 0    | 0.0%     | —            | —           | —        |
| Months Supply of Inventory      | —         | —    | —        | —            | —           | —        |

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Median Sales Price - Single Family  
Rolling 12-Month Calculation



Median Sales Price - Condo-Villa  
Rolling 12-Month Calculation



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## Wauseon

Zip Code 43567

| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 18        | 10        | - 44.4%  | 109          | 103         | - 5.5%   |
| Pending Sales                   | 11        | 9         | - 18.2%  | 70           | 100         | + 42.9%  |
| Closed Sales                    | 10        | 7         | - 30.0%  | 68           | 94          | + 38.2%  |
| Days on Market Until Sale       | 65        | 69        | + 6.2%   | 60           | 69          | + 15.0%  |
| Median Sales Price*             | \$258,000 | \$285,000 | + 10.5%  | \$237,500    | \$272,000   | + 14.5%  |
| Average Sales Price*            | \$242,415 | \$293,286 | + 21.0%  | \$272,218    | \$270,741   | - 0.5%   |
| Percent of List Price Received* | 98.8%     | 98.6%     | - 0.2%   | 99.6%        | 97.7%       | - 1.9%   |
| Inventory of Homes for Sale     | 40        | 23        | - 42.5%  | —            | —           | —        |
| Months Supply of Inventory      | 4.7       | 2.2       | - 53.2%  | —            | —           | —        |

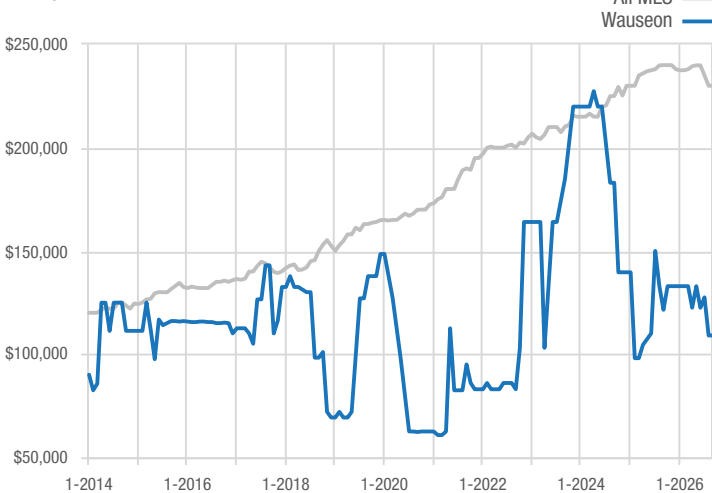
| Condo-Villa                     | September |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026 | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 1         | 0    | - 100.0% | 11           | 8           | - 27.3%  |
| Pending Sales                   | 2         | 0    | - 100.0% | 11           | 6           | - 45.5%  |
| Closed Sales                    | 2         | 0    | - 100.0% | 11           | 8           | - 27.3%  |
| Days on Market Until Sale       | 29        | —    | —        | 36           | 62          | + 72.2%  |
| Median Sales Price*             | \$154,250 | —    | —        | \$132,900    | \$109,000   | - 18.0%  |
| Average Sales Price*            | \$154,250 | —    | —        | \$159,264    | \$135,275   | - 15.1%  |
| Percent of List Price Received* | 95.9%     | —    | —        | 98.2%        | 97.0%       | - 1.2%   |
| Inventory of Homes for Sale     | 0         | 1    | —        | —            | —           | —        |
| Months Supply of Inventory      | —         | 0.8  | —        | —            | —           | —        |

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### Median Sales Price - Single Family



### Median Sales Price - Condo-Villa



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## Archbold

Zip Code 43502

| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 8         | 9         | + 12.5%  | 57           | 51          | - 10.5%  |
| Pending Sales                   | 7         | 5         | - 28.6%  | 42           | 40          | - 4.8%   |
| Closed Sales                    | 5         | 4         | - 20.0%  | 38           | 41          | + 7.9%   |
| Days on Market Until Sale       | 56        | 41        | - 26.8%  | 69           | 60          | - 13.0%  |
| Median Sales Price*             | \$157,000 | \$372,500 | + 137.3% | \$231,250    | \$260,000   | + 12.4%  |
| Average Sales Price*            | \$175,200 | \$371,250 | + 111.9% | \$245,281    | \$293,007   | + 19.5%  |
| Percent of List Price Received* | 100.0%    | 95.1%     | - 4.9%   | 99.8%        | 98.7%       | - 1.1%   |
| Inventory of Homes for Sale     | 14        | 17        | + 21.4%  | —            | —           | —        |
| Months Supply of Inventory      | 3.4       | 3.6       | + 5.9%   | —            | —           | —        |

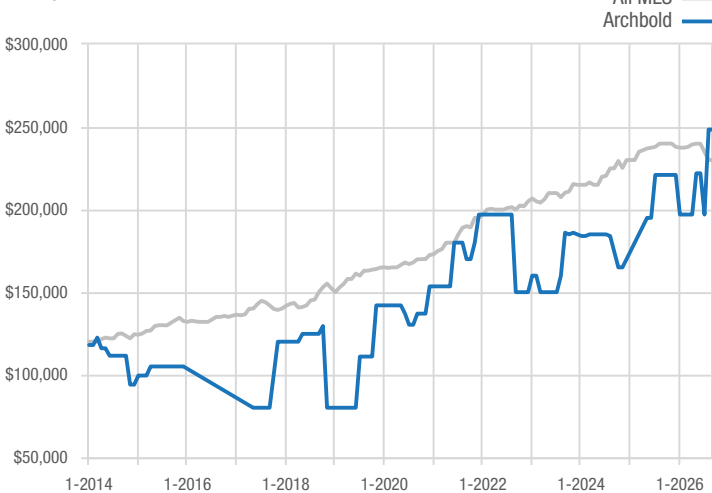
| Condo-Villa                     | September |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026 | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 0         | 1    | —        | 2            | 2           | 0.0%     |
| Pending Sales                   | 0         | 1    | —        | 2            | 2           | 0.0%     |
| Closed Sales                    | 0         | 0    | 0.0%     | 2            | 2           | 0.0%     |
| Days on Market Until Sale       | —         | —    | —        | 80           | 48          | - 40.0%  |
| Median Sales Price*             | —         | —    | —        | \$221,000    | \$248,500   | + 12.4%  |
| Average Sales Price*            | —         | —    | —        | \$221,000    | \$248,500   | + 12.4%  |
| Percent of List Price Received* | —         | —    | —        | 100.2%       | 98.1%       | - 2.1%   |
| Inventory of Homes for Sale     | 0         | 0    | 0.0%     | —            | —           | —        |
| Months Supply of Inventory      | —         | —    | —        | —            | —           | —        |

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### Median Sales Price - Single Family



### Median Sales Price - Condo-Villa



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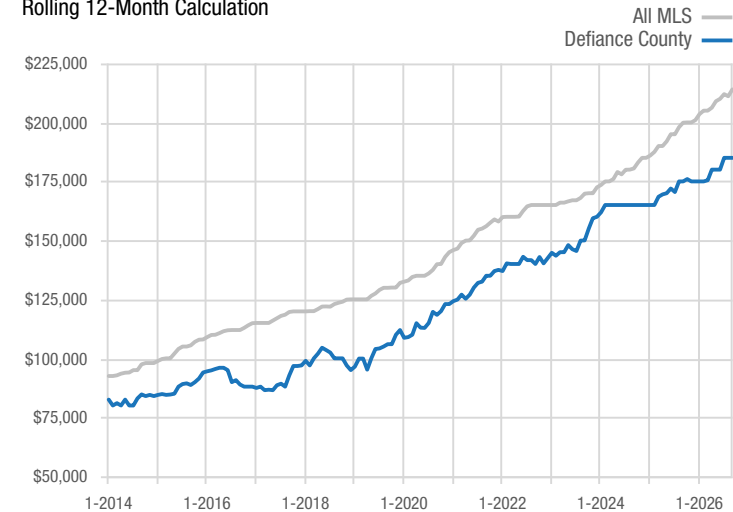
## Defiance County

| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 39        | 37        | - 5.1%   | 341          | 325         | - 4.7%   |
| Pending Sales                   | 49        | 29        | - 40.8%  | 277          | 273         | - 1.4%   |
| Closed Sales                    | 37        | 29        | - 21.6%  | 262          | 275         | + 5.0%   |
| Days on Market Until Sale       | 74        | 64        | - 13.5%  | 68           | 73          | + 7.4%   |
| Median Sales Price*             | \$185,000 | \$185,000 | 0.0%     | \$175,000    | \$189,000   | + 8.0%   |
| Average Sales Price*            | \$215,153 | \$234,054 | + 8.8%   | \$198,654    | \$214,250   | + 7.9%   |
| Percent of List Price Received* | 99.6%     | 97.9%     | - 1.7%   | 99.4%        | 98.8%       | - 0.6%   |
| Inventory of Homes for Sale     | 80        | 74        | - 7.5%   | —            | —           | —        |
| Months Supply of Inventory      | 2.7       | 2.5       | - 7.4%   | —            | —           | —        |

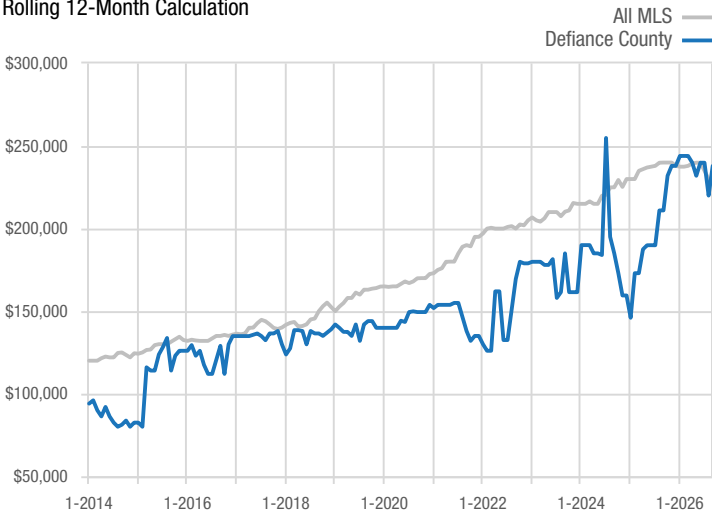
| Condo-Villa                     | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 2         | 2         | 0.0%     | 21           | 19          | - 9.5%   |
| Pending Sales                   | 2         | 3         | + 50.0%  | 17           | 17          | 0.0%     |
| Closed Sales                    | 3         | 3         | 0.0%     | 16           | 17          | + 6.3%   |
| Days on Market Until Sale       | 61        | 33        | - 45.9%  | 88           | 77          | - 12.5%  |
| Median Sales Price*             | \$171,000 | \$310,000 | + 81.3%  | \$238,000    | \$238,000   | 0.0%     |
| Average Sales Price*            | \$185,000 | \$258,967 | + 40.0%  | \$216,638    | \$228,936   | + 5.7%   |
| Percent of List Price Received* | 101.1%    | 101.6%    | + 0.5%   | 99.6%        | 97.3%       | - 2.3%   |
| Inventory of Homes for Sale     | 6         | 3         | - 50.0%  | —            | —           | —        |
| Months Supply of Inventory      | 3.1       | 1.3       | - 58.1%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family  
Rolling 12-Month Calculation



Median Sales Price - Condo-Villa  
Rolling 12-Month Calculation



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# Local Market Update – September 2026

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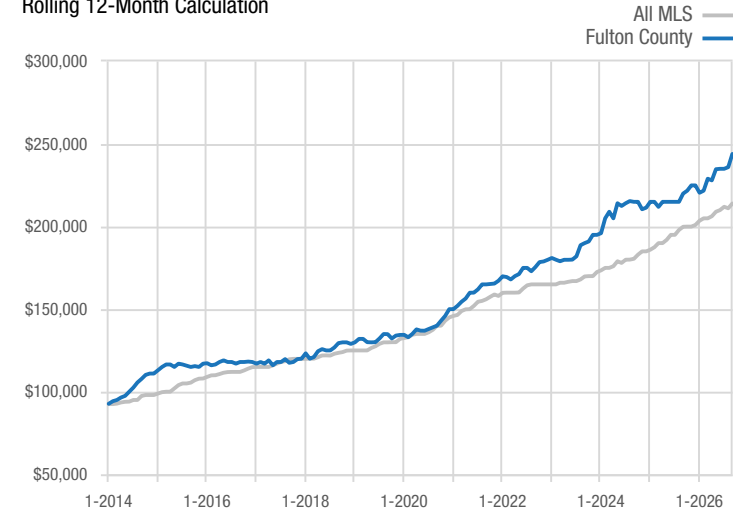
## Fulton County

| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 48        | 47        | - 2.1%   | 332          | 358         | + 7.8%   |
| Pending Sales                   | 39        | 35        | - 10.3%  | 240          | 287         | + 19.6%  |
| Closed Sales                    | 27        | 41        | + 51.9%  | 228          | 277         | + 21.5%  |
| Days on Market Until Sale       | 51        | 72        | + 41.2%  | 59           | 63          | + 6.8%   |
| Median Sales Price*             | \$235,000 | \$259,750 | + 10.5%  | \$225,000    | \$250,375   | + 11.3%  |
| Average Sales Price*            | \$250,761 | \$256,266 | + 2.2%   | \$253,435    | \$266,618   | + 5.2%   |
| Percent of List Price Received* | 99.3%     | 98.5%     | - 0.8%   | 100.2%       | 99.3%       | - 0.9%   |
| Inventory of Homes for Sale     | 88        | 91        | + 3.4%   | —            | —           | —        |
| Months Supply of Inventory      | 3.2       | 2.9       | - 9.4%   | —            | —           | —        |

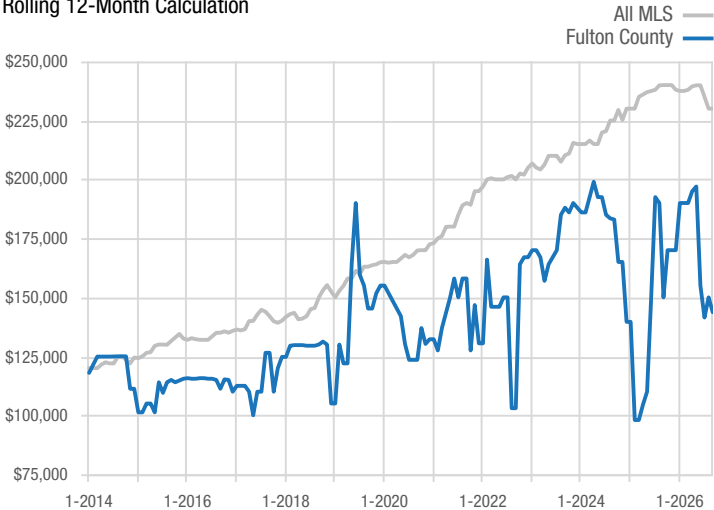
| Condo-Villa                     | September |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026 | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 1         | 1    | 0.0%     | 14           | 12          | - 14.3%  |
| Pending Sales                   | 3         | 1    | - 66.7%  | 14           | 10          | - 28.6%  |
| Closed Sales                    | 3         | 0    | - 100.0% | 14           | 12          | - 14.3%  |
| Days on Market Until Sale       | 46        | —    | —        | 45           | 53          | + 17.8%  |
| Median Sales Price*             | \$150,000 | —    | —        | \$170,000    | \$143,700   | - 15.5%  |
| Average Sales Price*            | \$152,833 | —    | —        | \$167,421    | \$190,267   | + 13.6%  |
| Percent of List Price Received* | 87.2%     | —    | —        | 96.5%        | 97.6%       | + 1.1%   |
| Inventory of Homes for Sale     | 0         | 1    | —        | —            | —           | —        |
| Months Supply of Inventory      | —         | 0.6  | —        | —            | —           | —        |

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Median Sales Price - Single Family  
Rolling 12-Month Calculation



Median Sales Price - Condo-Villa  
Rolling 12-Month Calculation



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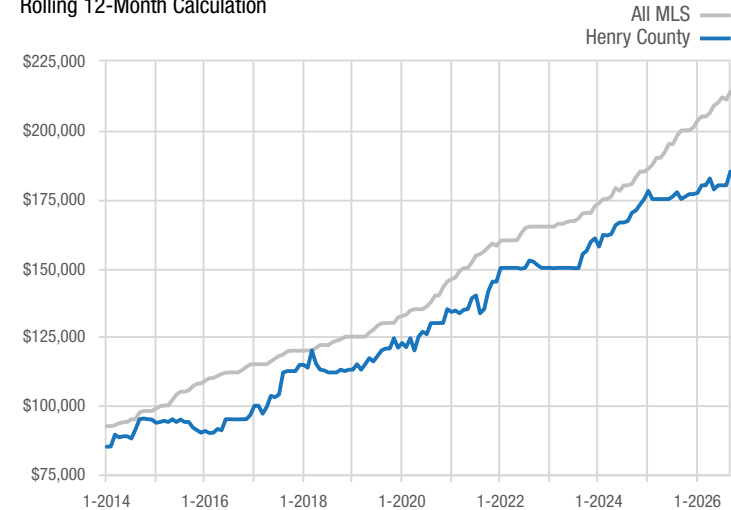
## Henry County

| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 34        | 24        | - 29.4%  | 240          | 227         | - 5.4%   |
| Pending Sales                   | 34        | 22        | - 35.3%  | 168          | 207         | + 23.2%  |
| Closed Sales                    | 28        | 25        | - 10.7%  | 159          | 210         | + 32.1%  |
| Days on Market Until Sale       | 69        | 59        | - 14.5%  | 69           | 79          | + 14.5%  |
| Median Sales Price*             | \$153,500 | \$190,000 | + 23.8%  | \$175,000    | \$190,000   | + 8.6%   |
| Average Sales Price*            | \$191,973 | \$210,548 | + 9.7%   | \$197,829    | \$212,100   | + 7.2%   |
| Percent of List Price Received* | 99.6%     | 101.5%    | + 1.9%   | 99.6%        | 99.3%       | - 0.3%   |
| Inventory of Homes for Sale     | 71        | 51        | - 28.2%  | —            | —           | —        |
| Months Supply of Inventory      | 3.8       | 2.3       | - 39.5%  | —            | —           | —        |

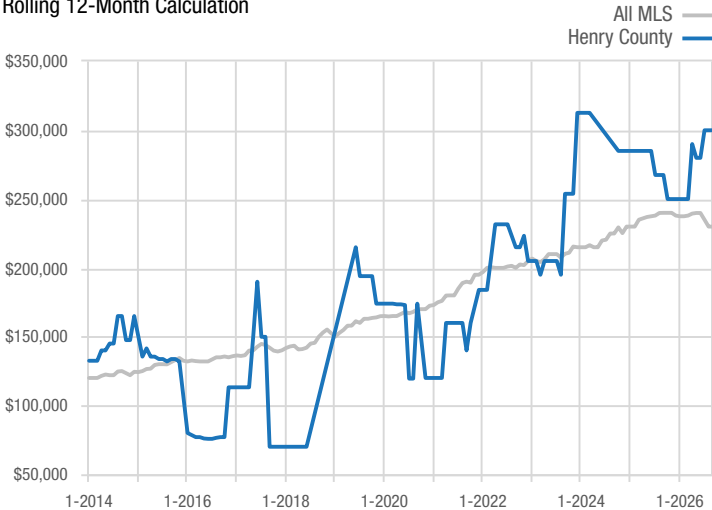
| Condo-Villa                     | September |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026 | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 0         | 1    | —        | 2            | 4           | + 100.0% |
| Pending Sales                   | 0         | 0    | 0.0%     | 3            | 3           | 0.0%     |
| Closed Sales                    | 0         | 0    | 0.0%     | 3            | 3           | 0.0%     |
| Days on Market Until Sale       | —         | —    | —        | 155          | 44          | - 71.6%  |
| Median Sales Price*             | —         | —    | —        | \$250,000    | \$300,000   | + 20.0%  |
| Average Sales Price*            | —         | —    | —        | \$284,667    | \$296,633   | + 4.2%   |
| Percent of List Price Received* | —         | —    | —        | 95.5%        | 101.1%      | + 5.9%   |
| Inventory of Homes for Sale     | 0         | 2    | —        | —            | —           | —        |
| Months Supply of Inventory      | —         | 1.3  | —        | —            | —           | —        |

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Median Sales Price - Single Family  
Rolling 12-Month Calculation



Median Sales Price - Condo-Villa  
Rolling 12-Month Calculation



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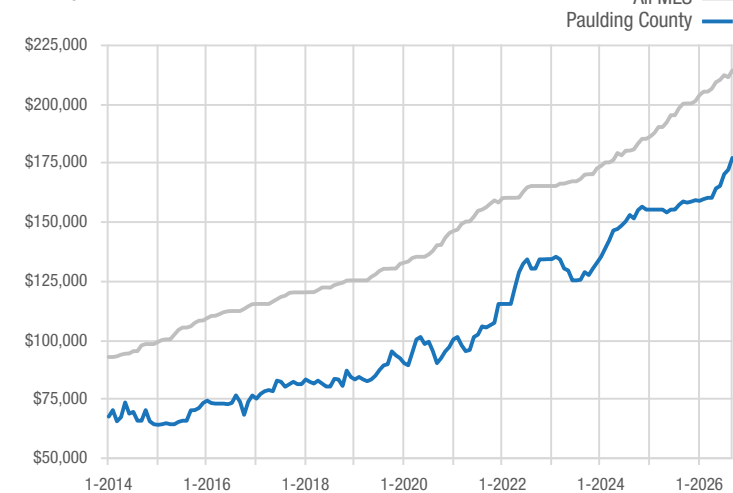
## Paulding County

| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 19        | 18        | - 5.3%   | 150          | 147         | - 2.0%   |
| Pending Sales                   | 16        | 18        | + 12.5%  | 123          | 118         | - 4.1%   |
| Closed Sales                    | 14        | 17        | + 21.4%  | 119          | 114         | - 4.2%   |
| Days on Market Until Sale       | 82        | 49        | - 40.2%  | 83           | 75          | - 9.6%   |
| Median Sales Price*             | \$193,500 | \$191,000 | - 1.3%   | \$159,000    | \$185,000   | + 16.4%  |
| Average Sales Price*            | \$195,041 | \$223,041 | + 14.4%  | \$181,487    | \$201,414   | + 11.0%  |
| Percent of List Price Received* | 97.2%     | 99.8%     | + 2.7%   | 99.9%        | 98.7%       | - 1.2%   |
| Inventory of Homes for Sale     | 35        | 46        | + 31.4%  | —            | —           | —        |
| Months Supply of Inventory      | 2.7       | 3.9       | + 44.4%  | —            | —           | —        |

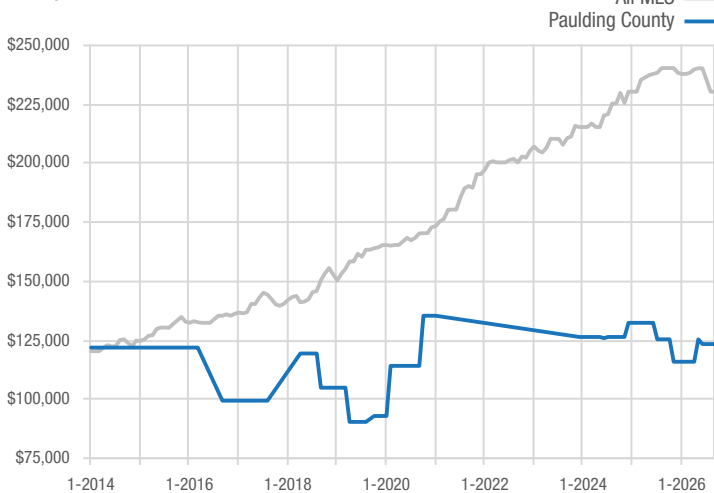
| Condo-Villa                     | September |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026 | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 1         | 0    | - 100.0% | 4            | 2           | - 50.0%  |
| Pending Sales                   | 0         | 0    | 0.0%     | 1            | 1           | 0.0%     |
| Closed Sales                    | 0         | 0    | 0.0%     | 1            | 1           | 0.0%     |
| Days on Market Until Sale       | —         | —    | —        | 75           | 4           | - 94.7%  |
| Median Sales Price*             | —         | —    | —        | \$125,000    | \$140,000   | + 12.0%  |
| Average Sales Price*            | —         | —    | —        | \$125,000    | \$140,000   | + 12.0%  |
| Percent of List Price Received* | —         | —    | —        | 100.0%       | 100.0%      | 0.0%     |
| Inventory of Homes for Sale     | 3         | 1    | - 66.7%  | —            | —           | —        |
| Months Supply of Inventory      | 3.0       | 0.7  | - 76.7%  | —            | —           | —        |

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### Median Sales Price - Single Family



### Median Sales Price - Condo-Villa



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## Putnam County

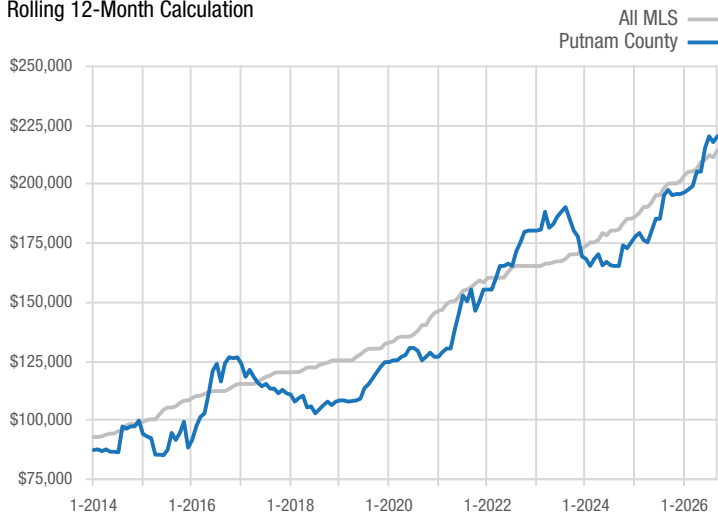
| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 13        | 22        | + 69.2%  | 113          | 114         | + 0.9%   |
| Pending Sales                   | 13        | 13        | 0.0%     | 83           | 88          | + 6.0%   |
| Closed Sales                    | 14        | 13        | - 7.1%   | 79           | 86          | + 8.9%   |
| Days on Market Until Sale       | 67        | 88        | + 31.3%  | 76           | 86          | + 13.2%  |
| Median Sales Price*             | \$238,000 | \$228,000 | - 4.2%   | \$195,500    | \$220,000   | + 12.5%  |
| Average Sales Price*            | \$252,873 | \$230,531 | - 8.8%   | \$218,693    | \$237,875   | + 8.8%   |
| Percent of List Price Received* | 98.8%     | 99.1%     | + 0.3%   | 98.9%        | 97.8%       | - 1.1%   |
| Inventory of Homes for Sale     | 30        | 31        | + 3.3%   | —            | —           | —        |
| Months Supply of Inventory      | 3.3       | 3.4       | + 3.0%   | —            | —           | —        |

| Condo-Villa                     | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 1         | 0         | - 100.0% | 3            | 3           | 0.0%     |
| Pending Sales                   | 2         | 1         | - 50.0%  | 2            | 5           | + 150.0% |
| Closed Sales                    | 2         | 1         | - 50.0%  | 2            | 4           | + 100.0% |
| Days on Market Until Sale       | 149       | 38        | - 74.5%  | 149          | 87          | - 41.6%  |
| Median Sales Price*             | \$324,950 | \$370,000 | + 13.9%  | \$324,950    | \$333,000   | + 2.5%   |
| Average Sales Price*            | \$324,950 | \$370,000 | + 13.9%  | \$324,950    | \$302,975   | - 6.8%   |
| Percent of List Price Received* | 100.0%    | 101.4%    | + 1.4%   | 100.0%       | 100.3%      | + 0.3%   |
| Inventory of Homes for Sale     | 2         | 0         | - 100.0% | —            | —           | —        |
| Months Supply of Inventory      | 1.0       | —         | —        | —            | —           | —        |

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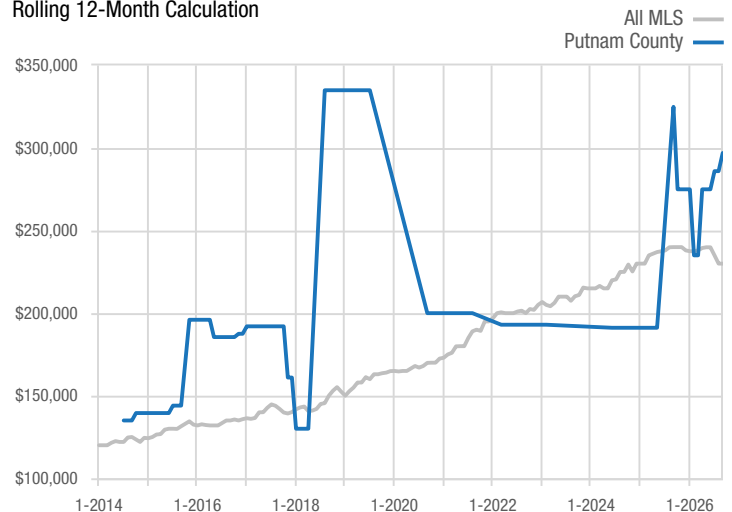
### Median Sales Price - Single Family

Rolling 12-Month Calculation



### Median Sales Price - Condo-Villa

Rolling 12-Month Calculation



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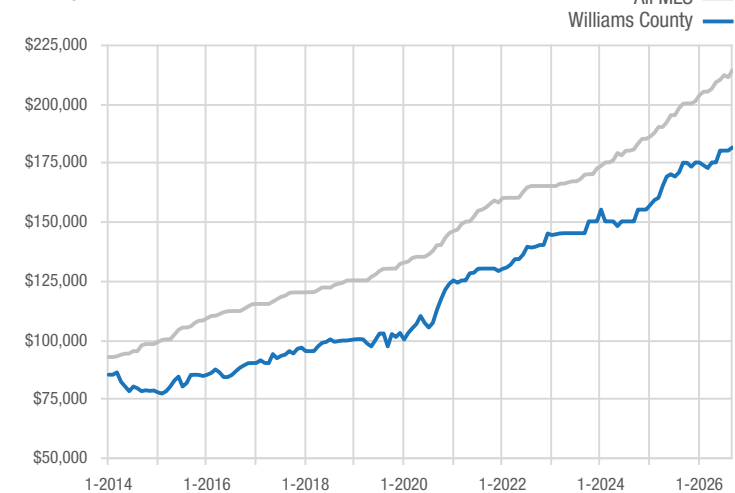
## Williams County

| Single Family                   | September |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026      | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 48        | 31        | - 35.4%  | 359          | 371         | + 3.3%   |
| Pending Sales                   | 46        | 33        | - 28.3%  | 316          | 306         | - 3.2%   |
| Closed Sales                    | 31        | 42        | + 35.5%  | 305          | 301         | - 1.3%   |
| Days on Market Until Sale       | 70        | 80        | + 14.3%  | 78           | 73          | - 6.4%   |
| Median Sales Price*             | \$185,000 | \$186,467 | + 0.8%   | \$175,000    | \$185,000   | + 5.7%   |
| Average Sales Price*            | \$205,177 | \$351,450 | + 71.3%  | \$186,368    | \$221,839   | + 19.0%  |
| Percent of List Price Received* | 98.2%     | 98.5%     | + 0.3%   | 99.2%        | 97.2%       | - 2.0%   |
| Inventory of Homes for Sale     | 84        | 85        | + 1.2%   | —            | —           | —        |
| Months Supply of Inventory      | 2.4       | 2.7       | + 12.5%  | —            | —           | —        |

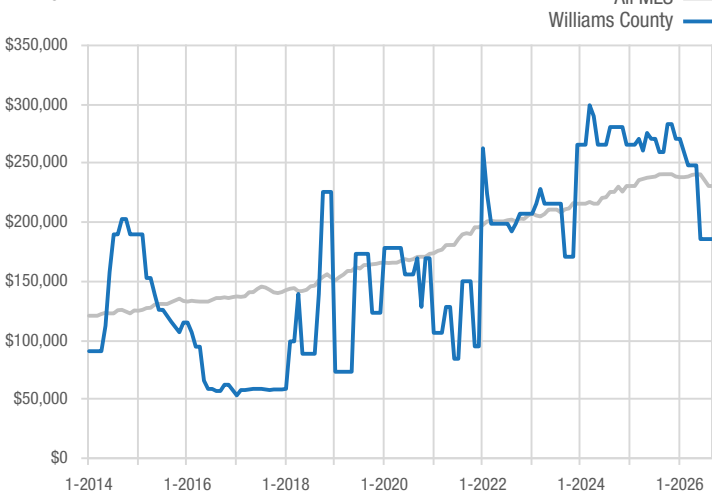
| Condo-Villa                     | September |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2025      | 2026 | % Change | Thru 9-2025  | Thru 9-2026 | % Change |
| New Listings                    | 0         | 0    | 0.0%     | 4            | 3           | - 25.0%  |
| Pending Sales                   | 2         | 1    | - 50.0%  | 4            | 3           | - 25.0%  |
| Closed Sales                    | 0         | 0    | 0.0%     | 2            | 2           | 0.0%     |
| Days on Market Until Sale       | —         | —    | —        | 87           | 56          | - 35.6%  |
| Median Sales Price*             | —         | —    | —        | \$258,750    | \$147,500   | - 43.0%  |
| Average Sales Price*            | —         | —    | —        | \$258,750    | \$147,500   | - 43.0%  |
| Percent of List Price Received* | —         | —    | —        | 100.0%       | 95.5%       | - 4.5%   |
| Inventory of Homes for Sale     | 0         | 1    | —        | —            | —           | —        |
| Months Supply of Inventory      | —         | 1.0  | —        | —            | —           | —        |

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### Median Sales Price - Single Family



### Median Sales Price - Condo-Villa



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