

# Local Market Update – 3<sup>rd</sup> Quarter

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## Single Family Homes

| Lucas & Upper Wood Counties    | 3rd Quarter   |                      |          |
|--------------------------------|---------------|----------------------|----------|
|                                | 2022          | 2023                 | % Change |
| <b>Key Metrics</b>             |               |                      |          |
| New Listings                   | 2,029         | <b>1,654</b>         | -18.5%   |
| Closed Sales                   | 1,794         | <b>1,481</b>         | -17.4%   |
| Days on Market                 | 52            | <b>55</b>            | 5.8%     |
| SP\$/SqFt                      | \$117.41      | <b>\$121.81</b>      | 3.7%     |
| Median Sales Price             | \$175,000     | <b>\$180,000</b>     | 2.9%     |
| Average Sales Price            | \$211,245     | <b>\$219,460</b>     | 3.9%     |
| Percent of List Price Received | 101%          | <b>103%</b>          | 2.0%     |
| Total Volume                   | \$378,973,501 | <b>\$325,019,348</b> | -14.2%   |

| Hancock & Wyandot Counties     | 3rd Quarter  |                     |          |
|--------------------------------|--------------|---------------------|----------|
|                                | 2022         | 2023                | % Change |
| <b>Key Metrics</b>             |              |                     |          |
| New Listings                   | 311          | <b>274</b>          | -11.9%   |
| Closed Sales                   | 291          | <b>226</b>          | -22.3%   |
| Days on Market                 | 56           | <b>63</b>           | 12.5%    |
| SP\$/SqFt                      | \$133.23     | <b>\$134.51</b>     | 1.0%     |
| Median Sales Price             | \$214,900    | <b>\$219,450</b>    | 2.1%     |
| Average Sales Price            | \$255,239    | <b>\$251,370</b>    | -1.5%    |
| Percent of List Price Received | 98%          | <b>99%</b>          | 1.0%     |
| Total Volume                   | \$74,274,605 | <b>\$56,802,760</b> | -23.5%   |

| Western Counties               | 3rd Quarter  |                     |          |
|--------------------------------|--------------|---------------------|----------|
|                                | 2022         | 2023                | % Change |
| <b>Key Metrics</b>             |              |                     |          |
| New Listings                   | 583          | <b>478</b>          | -18.0%   |
| Closed Sales                   | 496          | <b>394</b>          | -20.6%   |
| Days on Market                 | 62           | <b>64</b>           | 3.2%     |
| SP\$/SqFt                      | \$106.34     | <b>\$118.44</b>     | 11.4%    |
| Median Sales Price             | \$150,000    | <b>\$170,000</b>    | 13.3%    |
| Average Sales Price            | \$171,137    | <b>\$191,467</b>    | 11.9%    |
| Percent of List Price Received | 98%          | <b>100%</b>         | 2.0%     |
| Total Volume                   | \$84,883,915 | <b>\$75,438,051</b> | 0.0%     |

\*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

# Marketwatch Report

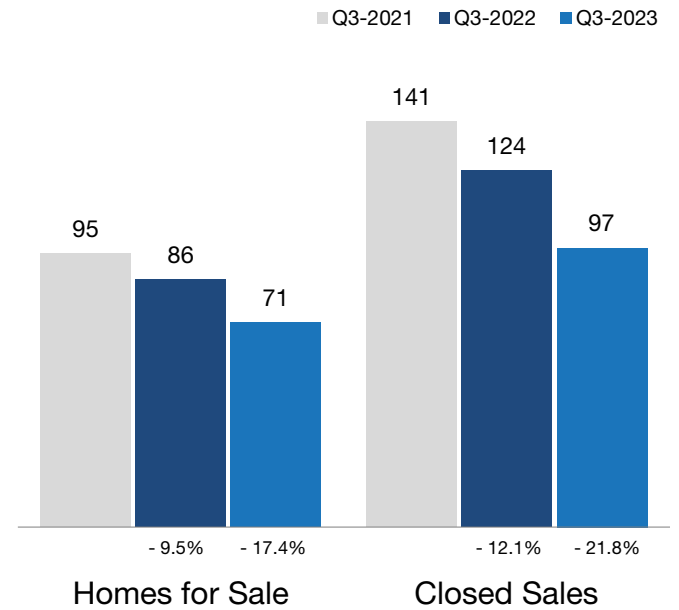
## Q3-2023



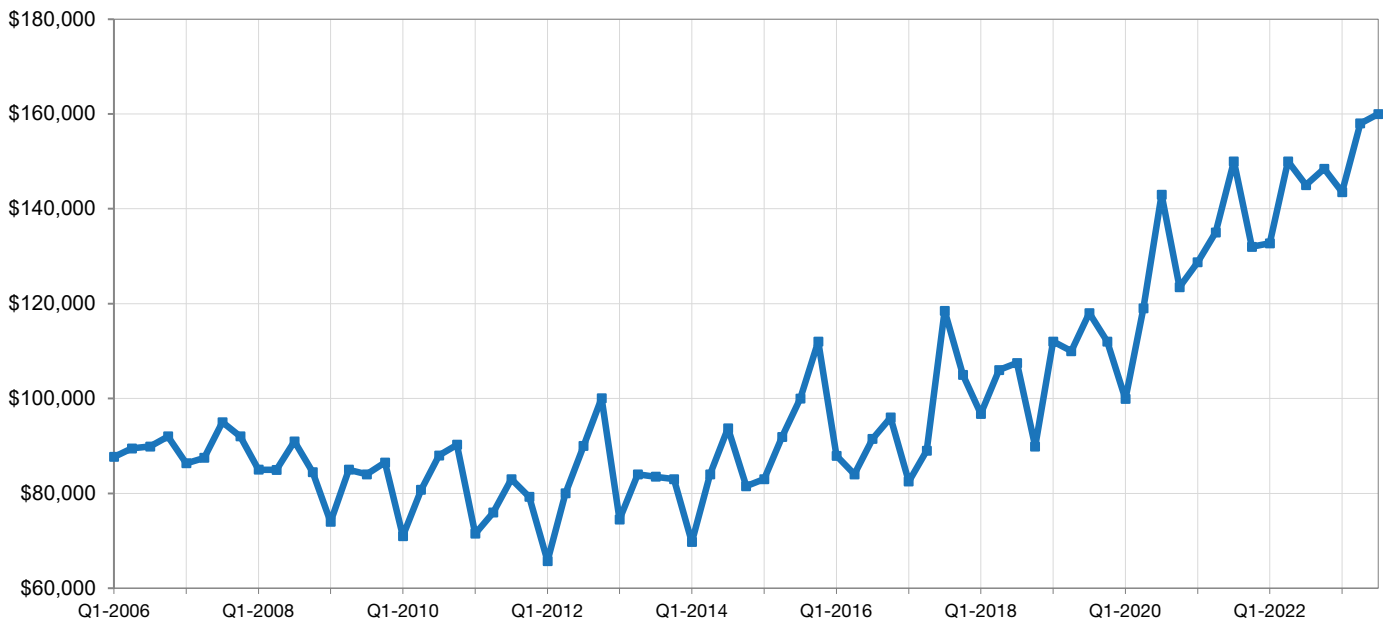
## Defiance County

| Key Metrics                | Q3-2023   | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price         | \$160,000 | + 10.3%       |
| Average Sales Price        | \$179,320 | + 8.3%        |
| Pct. of Orig. Price Rec'd. | 99.0%     | + 1.2%        |
| Homes for Sale             | 71        | - 17.4%       |
| Closed Sales               | 97        | - 21.8%       |
| Months Supply              | 2.3       | - 4.7%        |
| Days on Market             | 66        | + 0.6%        |

### Market Activity



### Historical Median Sales Price for Defiance County



# Marketwatch Report

## Q3-2023



## Defiance County ZIP Codes

|       | Median Sales Price |               | Pct. of Orig. Price Rec'd. |               | Days on Market |               | Closed Sales |               |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
|       | Q3-2023            | 1-Year Change | Q3-2023                    | 1-Year Change | Q3-2023        | 1-Year Change | Q3-2023      | 1-Year Change |
| 43506 | \$173,000          | + 3.3%        | 97.6%                      | + 0.5%        | 48             | - 22.2%       | 36           | - 36.8%       |
| 43512 | \$167,800          | + 22.0%       | 100.6%                     | + 2.6%        | 56             | - 12.9%       | 63           | - 30.8%       |
| 43517 | \$170,000          | + 27.0%       | 99.7%                      | - 2.5%        | 69             | - 25.6%       | 8            | + 60.0%       |
| 43526 | \$148,000          | - 10.3%       | 96.9%                      | - 0.9%        | 82             | + 10.7%       | 21           | 0.0%          |
| 43527 | \$144,000          | + 8.7%        | 102.9%                     | + 8.1%        | 44             | - 30.7%       | 1            | - 83.3%       |
| 43536 | \$115,000          | --            | 87.3%                      | --            | 84             | --            | 2            | --            |
| 43548 | \$0                | --            | 0.0%                       | --            | 0              | --            | 0            | --            |
| 43549 | \$130,000          | - 21.2%       | 92.8%                      | - 3.7%        | 52             | - 13.3%       | 4            | - 20.0%       |
| 43556 | \$132,000          | - 5.7%        | 98.0%                      | + 3.0%        | 90             | + 33.6%       | 9            | + 28.6%       |
| 45821 | \$270,000          | + 20.0%       | 94.7%                      | - 7.0%        | 99             | + 110.6%      | 1            | - 66.7%       |

# Marketwatch Report

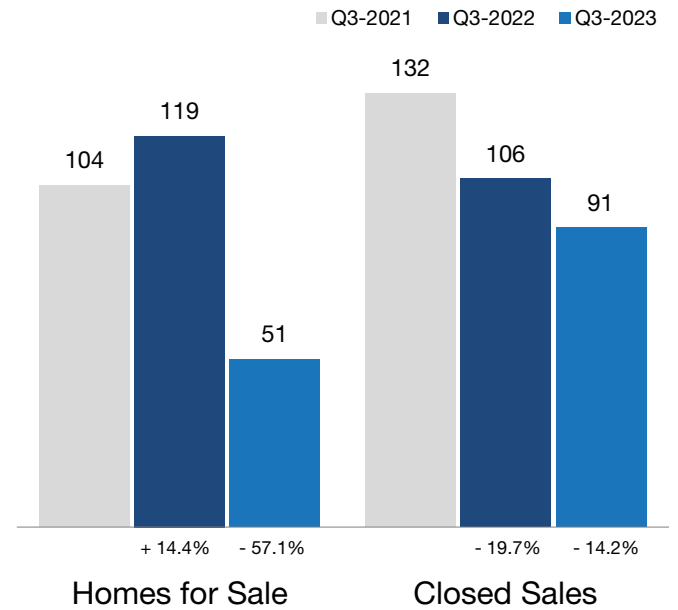
## Q3-2023



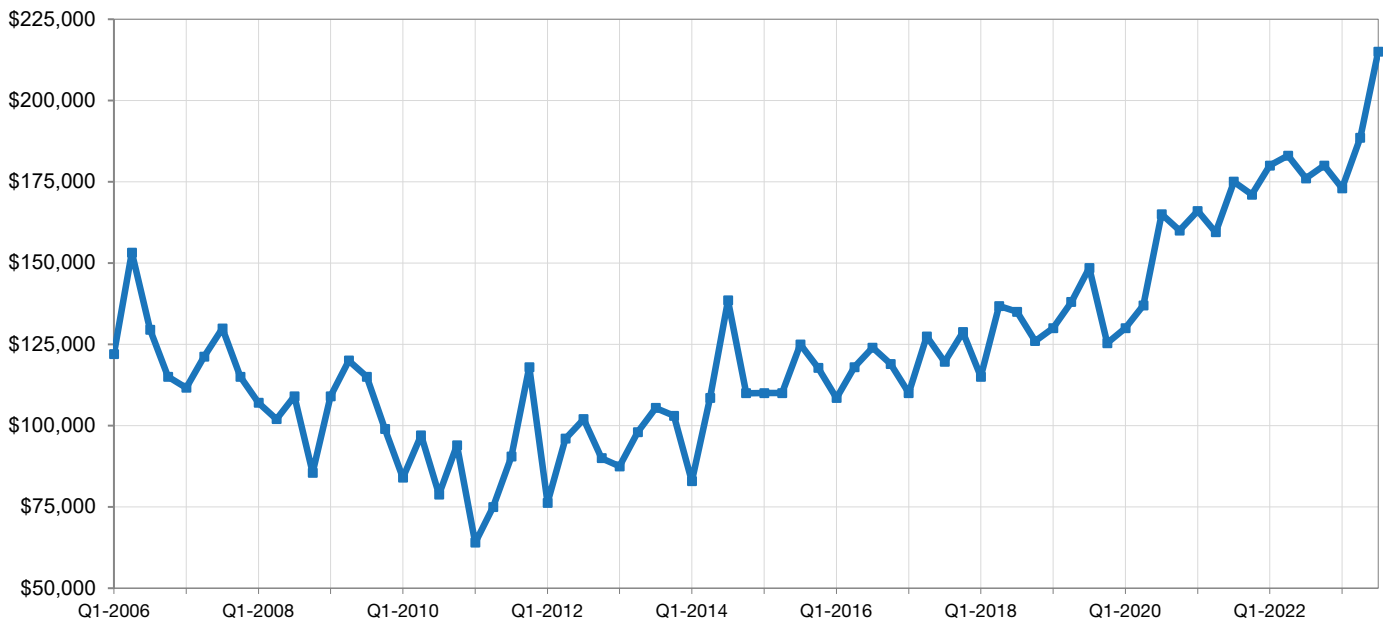
## Fulton County

| Key Metrics                | Q3-2023   | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price         | \$215,000 | + 22.2%       |
| Average Sales Price        | \$255,833 | + 26.8%       |
| Pct. of Orig. Price Rec'd. | 99.1%     | + 1.2%        |
| Homes for Sale             | 51        | - 57.1%       |
| Closed Sales               | 91        | - 14.2%       |
| Months Supply              | 1.7       | - 53.3%       |
| Days on Market             | 61        | + 19.0%       |

### Market Activity



### Historical Median Sales Price for Fulton County



# Marketwatch Report

Q3-2023



## Fulton County ZIP Codes

|       | Median Sales Price |               | Pct. of Orig. Price Rec'd. |               | Days on Market |               | Closed Sales |               |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
|       | Q3-2023            | 1-Year Change | Q3-2023                    | 1-Year Change | Q3-2023        | 1-Year Change | Q3-2023      | 1-Year Change |
| 43502 | \$204,500          | + 26.2%       | 100.9%                     | + 2.9%        | 39             | - 11.1%       | 20           | + 53.8%       |
| 43504 | \$257,450          | - 2.8%        | 97.8%                      | - 5.9%        | 72             | + 41.7%       | 4            | + 300.0%      |
| 43515 | \$262,700          | + 34.7%       | 101.1%                     | + 2.2%        | 41             | - 5.8%        | 19           | - 5.0%        |
| 43521 | \$80,500           | - 26.8%       | 91.1%                      | - 0.0%        | 171            | + 38.1%       | 4            | - 42.9%       |
| 43532 | \$166,950          | - 11.0%       | 99.8%                      | + 4.4%        | 45             | - 13.3%       | 14           | + 100.0%      |
| 43533 | \$170,000          | - 8.6%        | 96.3%                      | - 5.0%        | 44             | + 55.3%       | 3            | 0.0%          |
| 43540 | \$383,500          | + 308.0%      | 100.2%                     | - 6.5%        | 54             | + 29.6%       | 2            | - 33.3%       |
| 43557 | \$212,250          | + 55.8%       | 100.2%                     | + 6.3%        | 92             | + 13.7%       | 6            | - 25.0%       |
| 43558 | \$245,000          | + 35.7%       | 98.5%                      | - 0.2%        | 61             | + 26.9%       | 27           | - 15.6%       |
| 43567 | \$201,500          | + 4.9%        | 98.5%                      | + 0.6%        | 75             | + 50.7%       | 31           | - 16.2%       |
| 43570 | \$159,900          | + 16.8%       | 94.4%                      | - 3.0%        | 104            | + 63.6%       | 15           | + 87.5%       |

# Marketwatch Report

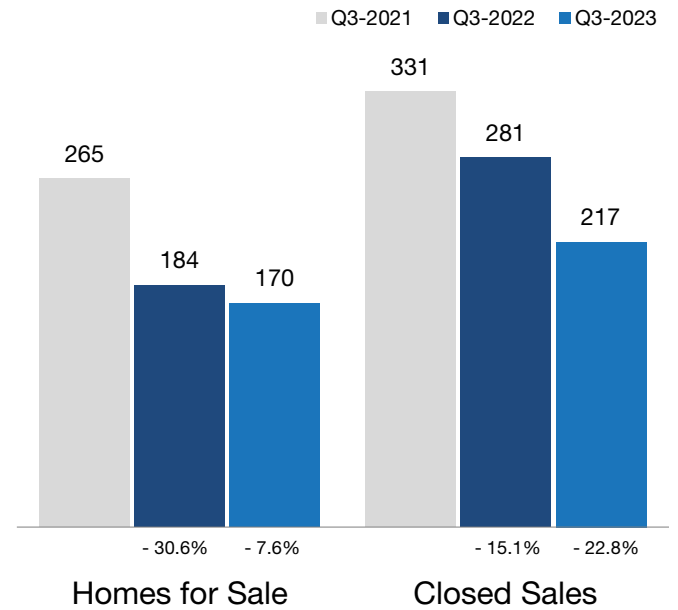
## Q3-2023



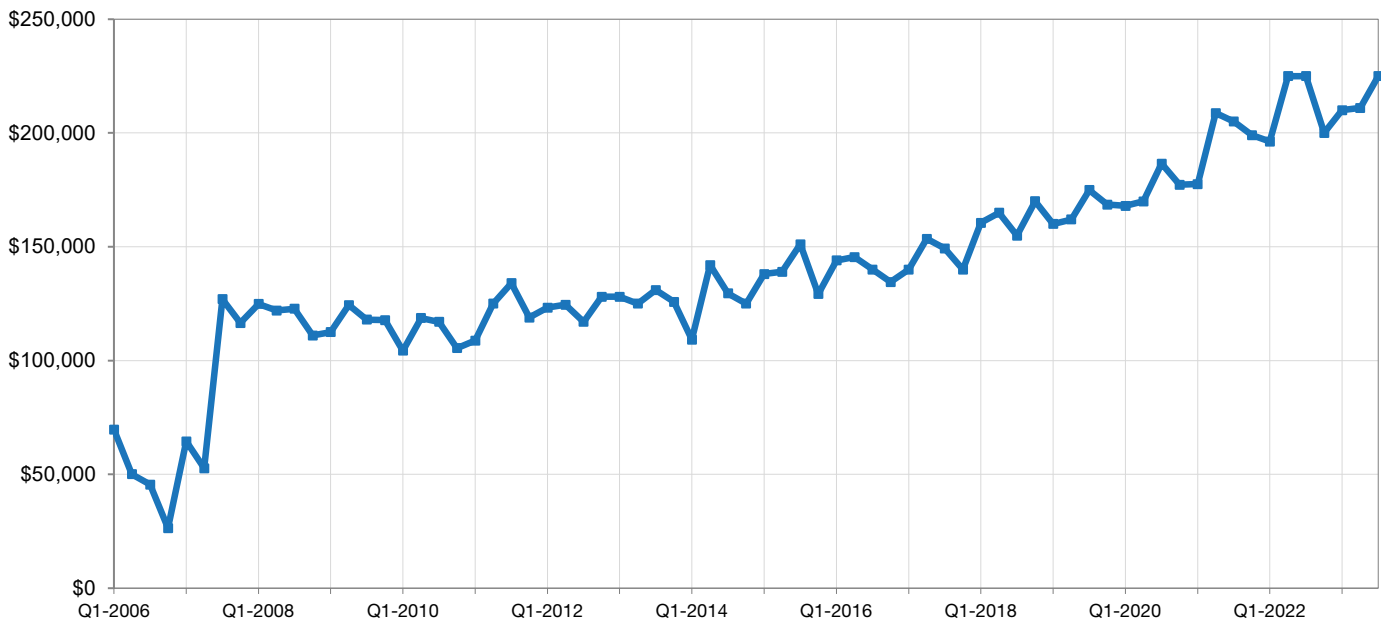
## Hancock County

| Key Metrics                | Q3-2023   | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price         | \$225,000 | 0.0%          |
| Average Sales Price        | \$257,092 | - 1.2%        |
| Pct. of Orig. Price Rec'd. | 97.9%     | + 0.5%        |
| Homes for Sale             | 170       | - 7.6%        |
| Closed Sales               | 217       | - 22.8%       |
| Months Supply              | 2.6       | + 27.1%       |
| Days on Market             | 60        | + 12.2%       |

### Market Activity



### Historical Median Sales Price for Hancock County



# Marketwatch Report

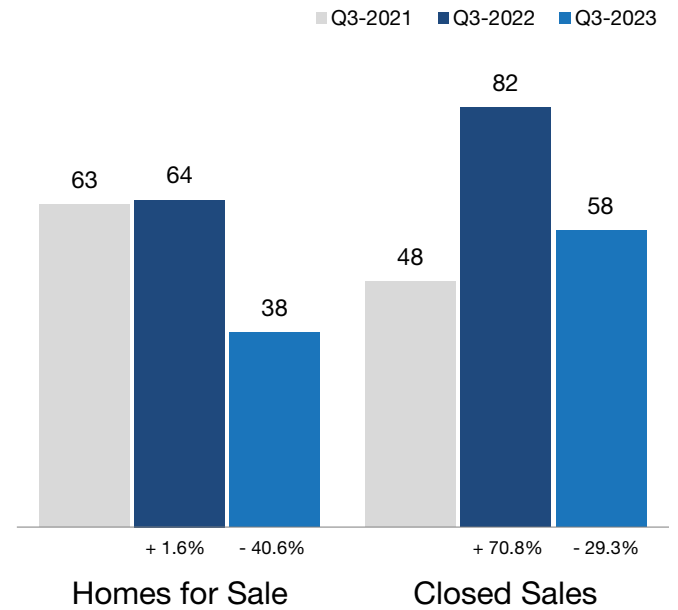
## Q3-2023



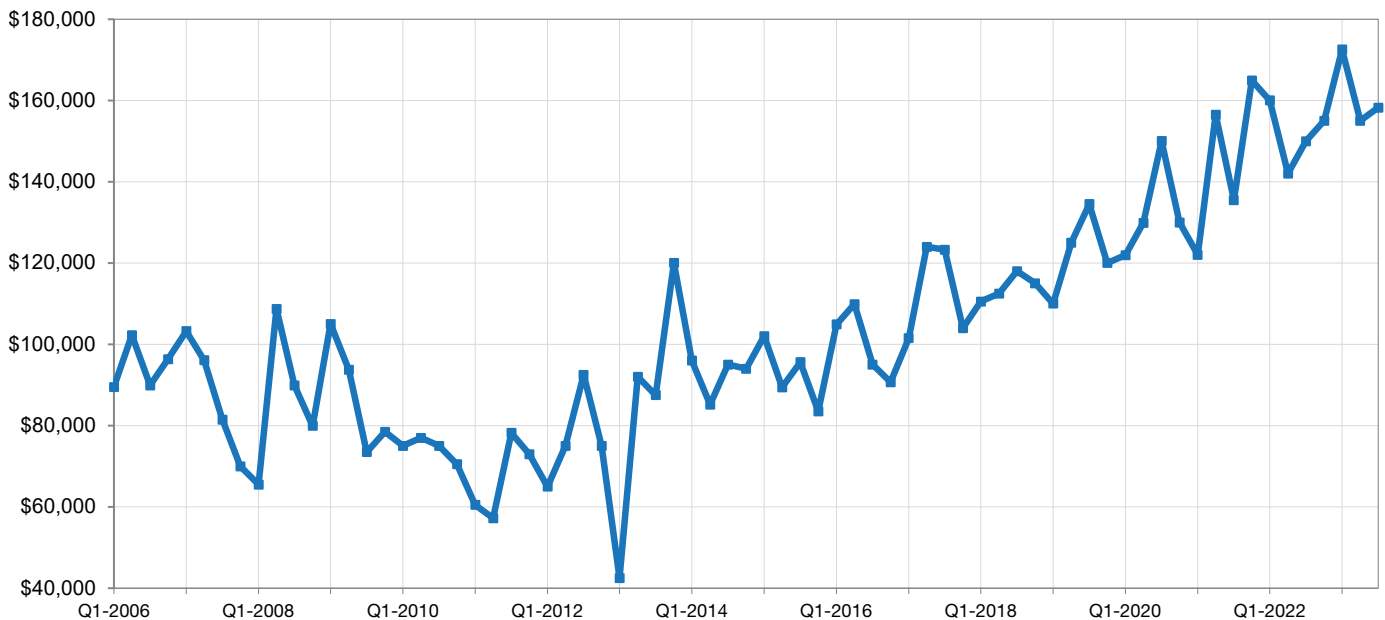
## Henry County

| Key Metrics                | Q3-2023   | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price         | \$158,250 | + 5.5%        |
| Average Sales Price        | \$160,795 | - 4.4%        |
| Pct. of Orig. Price Rec'd. | 98.9%     | + 3.5%        |
| Homes for Sale             | 38        | - 40.6%       |
| Closed Sales               | 58        | - 29.3%       |
| Months Supply              | 2.4       | - 16.8%       |
| Days on Market             | 58        | - 9.9%        |

### Market Activity



### Historical Median Sales Price for Henry County



# Marketwatch Report

Q3-2023



## Henry County ZIP Codes

|       | Median Sales Price |               | Pct. of Orig. Price Rec'd. |               | Days on Market |               | Closed Sales |               |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
|       | Q3-2023            | 1-Year Change | Q3-2023                    | 1-Year Change | Q3-2023        | 1-Year Change | Q3-2023      | 1-Year Change |
| 43502 | \$204,500          | + 26.2%       | 100.9%                     | + 2.9%        | 39             | - 11.1%       | 20           | + 53.8%       |
| 43511 | \$245,000          | + 84.2%       | 101.5%                     | + 1.9%        | 64             | - 12.6%       | 3            | - 25.0%       |
| 43516 | \$89,000           | + 7.2%        | 90.8%                      | - 4.5%        | 89             | + 116.3%      | 7            | 0.0%          |
| 43522 | \$242,500          | + 77.0%       | 102.3%                     | + 7.9%        | 52             | - 13.3%       | 6            | + 20.0%       |
| 43524 | \$115,000          | - 17.0%       | 98.0%                      | + 24.4%       | 106            | + 16.5%       | 3            | 0.0%          |
| 43527 | \$144,000          | + 8.7%        | 102.9%                     | + 8.1%        | 44             | - 30.7%       | 1            | - 83.3%       |
| 43532 | \$166,950          | - 11.0%       | 99.8%                      | + 4.4%        | 45             | - 13.3%       | 14           | + 100.0%      |
| 43534 | \$98,750           | - 38.3%       | 93.2%                      | - 5.8%        | 94             | + 86.1%       | 4            | - 33.3%       |
| 43545 | \$170,000          | + 4.7%        | 101.3%                     | + 5.3%        | 46             | - 33.6%       | 26           | - 48.0%       |
| 43545 | \$170,000          | + 4.7%        | 101.3%                     | + 5.3%        | 46             | - 33.6%       | 26           | - 48.0%       |
| 43548 | \$0                | --            | 0.0%                       | --            | 0              | --            | 0            | --            |
| 43557 | \$212,250          | + 55.8%       | 100.2%                     | + 6.3%        | 92             | + 13.7%       | 6            | - 25.0%       |
| 45856 | \$0                | - 100.0%      | 0.0%                       | - 100.0%      | 0              | - 100.0%      | 0            | - 100.0%      |



# Marketwatch Report

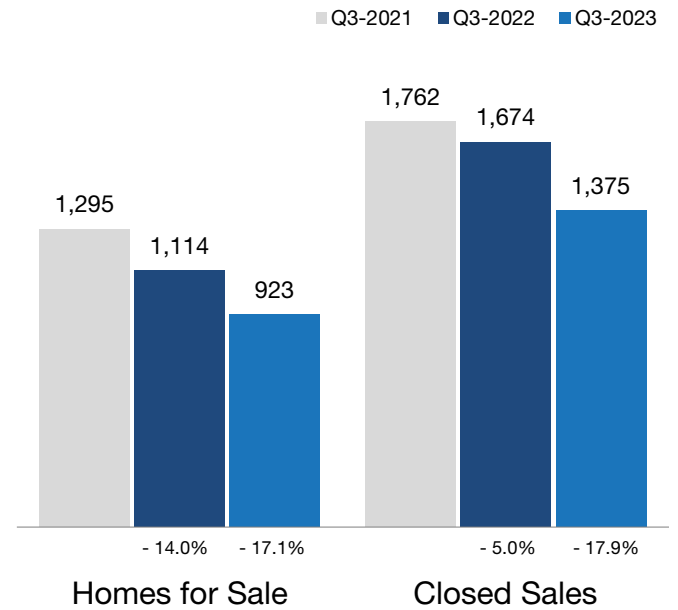
## Q3-2023



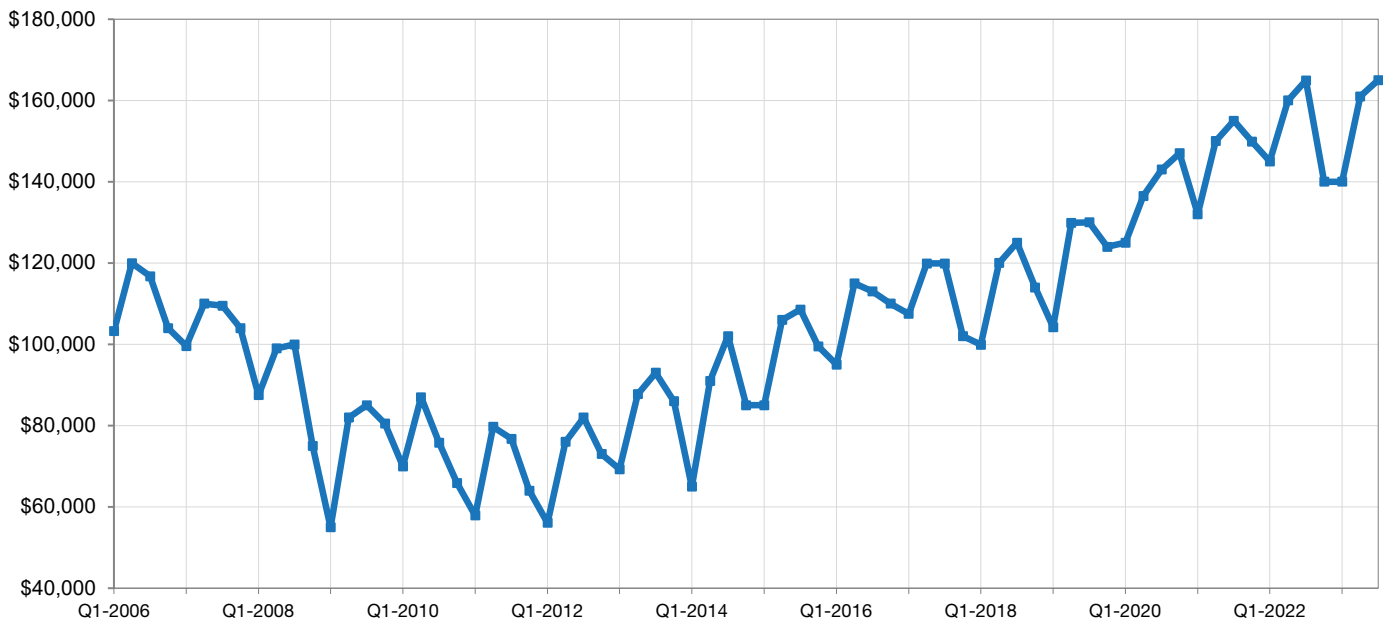
## Lucas County

| Key Metrics                | Q3-2023   | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price         | \$165,000 | + 0.1%        |
| Average Sales Price        | \$199,461 | + 1.6%        |
| Pct. of Orig. Price Rec'd. | 101.0%    | + 1.5%        |
| Homes for Sale             | 923       | - 17.1%       |
| Closed Sales               | 1,375     | - 17.9%       |
| Months Supply              | 2.2       | - 1.1%        |
| Days on Market             | 54        | + 5.7%        |

### Market Activity



### Historical Median Sales Price for Lucas County



# Marketwatch Report

Q3-2023



## Lucas County ZIP Codes

|       | Median Sales Price |               | Pct. of Orig. Price Rec'd. |               | Days on Market |               | Closed Sales |               |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
|       | Q3-2023            | 1-Year Change | Q3-2023                    | 1-Year Change | Q3-2023        | 1-Year Change | Q3-2023      | 1-Year Change |
| 43412 | \$315,000          | - 1.1%        | 96.5%                      | - 2.8%        | 47             | - 0.8%        | 8            | 0.0%          |
| 43445 | \$0                | - 100.0%      | 0.0%                       | - 100.0%      | 0              | - 100.0%      | 0            | - 100.0%      |
| 43504 | \$257,450          | - 2.8%        | 97.8%                      | - 5.9%        | 72             | + 41.7%       | 4            | + 300.0%      |
| 43522 | \$242,500          | + 77.0%       | 102.3%                     | + 7.9%        | 52             | - 13.3%       | 6            | + 20.0%       |
| 43528 | \$303,000          | + 5.0%        | 99.7%                      | - 0.4%        | 43             | - 22.5%       | 43           | - 35.8%       |
| 43532 | \$166,950          | - 11.0%       | 99.8%                      | + 4.4%        | 45             | - 13.3%       | 14           | + 100.0%      |
| 43537 | \$272,500          | + 10.2%       | 101.4%                     | - 0.2%        | 43             | + 8.3%        | 110          | - 21.4%       |
| 43542 | \$462,445          | + 8.8%        | 101.2%                     | + 3.1%        | 108            | - 19.6%       | 17           | - 19.0%       |
| 43558 | \$245,000          | + 35.7%       | 98.5%                      | - 0.2%        | 61             | + 26.9%       | 27           | - 15.6%       |
| 43560 | \$275,950          | - 3.2%        | 100.8%                     | + 0.3%        | 49             | - 9.2%        | 116          | - 37.3%       |
| 43566 | \$376,200          | + 19.0%       | 99.0%                      | - 0.5%        | 55             | - 25.0%       | 27           | - 28.9%       |
| 43571 | \$371,000          | + 7.5%        | 99.5%                      | - 2.5%        | 46             | + 3.8%        | 23           | + 9.5%        |
| 43601 | \$0                | --            | 0.0%                       | --            | 0              | --            | 0            | --            |
| 43604 | \$120,000          | + 284.0%      | 88.9%                      | - 5.0%        | 75             | + 62.0%       | 10           | 0.0%          |
| 43605 | \$50,000           | - 0.6%        | 99.2%                      | + 8.3%        | 79             | + 25.9%       | 61           | - 14.1%       |
| 43606 | \$225,500          | + 26.4%       | 102.4%                     | + 1.6%        | 42             | - 15.7%       | 75           | - 31.2%       |
| 43607 | \$90,000           | + 30.4%       | 95.3%                      | - 0.2%        | 57             | + 3.7%        | 37           | - 31.5%       |
| 43608 | \$42,000           | - 10.6%       | 98.7%                      | + 11.3%       | 53             | + 4.5%        | 45           | + 40.6%       |
| 43609 | \$53,000           | - 4.3%        | 105.2%                     | + 13.2%       | 71             | + 24.6%       | 48           | - 27.3%       |
| 43610 | \$47,500           | + 21.3%       | 94.7%                      | + 20.7%       | 59             | - 41.3%       | 12           | + 20.0%       |
| 43611 | \$140,000          | + 1.5%        | 102.3%                     | + 1.7%        | 56             | + 32.7%       | 64           | - 16.9%       |
| 43612 | \$77,500           | - 22.5%       | 101.6%                     | + 1.1%        | 74             | + 65.2%       | 158          | + 28.5%       |
| 43613 | \$140,000          | + 2.8%        | 104.2%                     | + 3.3%        | 47             | - 1.8%        | 129          | - 21.3%       |
| 43614 | \$195,000          | + 14.7%       | 101.4%                     | + 0.7%        | 43             | - 12.0%       | 98           | - 25.8%       |
| 43615 | \$167,000          | + 1.2%        | 99.7%                      | - 0.7%        | 52             | + 0.1%        | 120          | - 17.8%       |
| 43616 | \$199,525          | + 5.0%        | 100.8%                     | - 0.4%        | 51             | + 19.3%       | 40           | - 48.7%       |
| 43617 | \$291,250          | - 6.0%        | 99.4%                      | + 0.7%        | 52             | + 11.0%       | 36           | + 24.1%       |
| 43620 | \$122,000          | - 3.6%        | 95.9%                      | - 3.6%        | 47             | + 16.5%       | 13           | + 116.7%      |
| 43623 | \$177,500          | - 4.1%        | 103.4%                     | + 2.0%        | 38             | - 17.0%       | 69           | - 9.2%        |

# Marketwatch Report

## Q3-2023



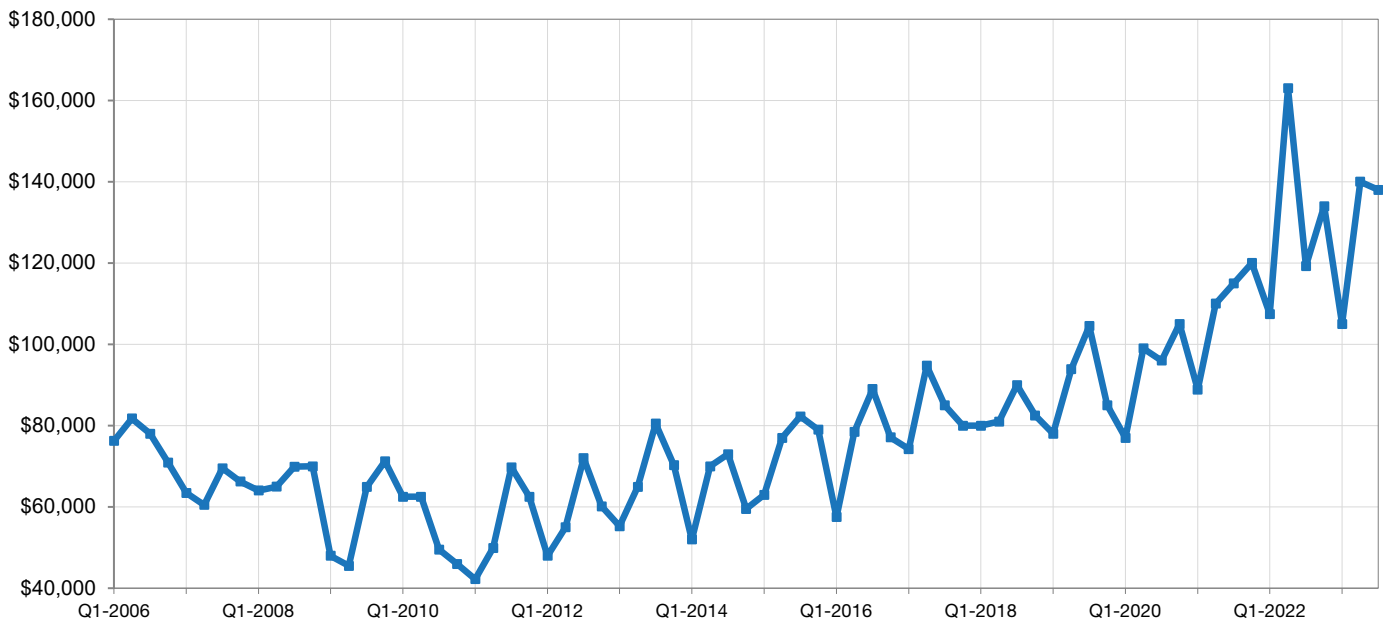
## Paulding County

| Key Metrics                | Q3-2023   | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price         | \$138,000 | + 15.7%       |
| Average Sales Price        | \$154,932 | + 20.3%       |
| Pct. of Orig. Price Rec'd. | 97.7%     | + 6.7%        |
| Homes for Sale             | 30        | - 31.8%       |
| Closed Sales               | 32        | - 15.8%       |
| Months Supply              | 2.6       | - 21.6%       |
| Days on Market             | 60        | - 24.0%       |

### Market Activity



### Historical Median Sales Price for Paulding County



# Marketwatch Report

Q3-2023



## Paulding County ZIP Codes

|       | Median Sales Price |               | Pct. of Orig. Price Rec'd. |               | Days on Market |               | Closed Sales |               |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
|       | Q3-2023            | 1-Year Change | Q3-2023                    | 1-Year Change | Q3-2023        | 1-Year Change | Q3-2023      | 1-Year Change |
| 43512 | \$167,800          | + 22.0%       | 100.6%                     | + 2.6%        | 56             | - 12.9%       | 63           | - 30.8%       |
| 43526 | \$148,000          | - 10.3%       | 96.9%                      | - 0.9%        | 82             | + 10.7%       | 21           | 0.0%          |
| 45813 | \$131,900          | + 48.2%       | 101.0%                     | + 11.0%       | 54             | - 50.5%       | 5            | - 44.4%       |
| 45821 | \$270,000          | + 20.0%       | 94.7%                      | - 7.0%        | 99             | + 110.6%      | 1            | - 66.7%       |
| 45827 | \$186,000          | - 32.4%       | 101.1%                     | + 2.5%        | 33             | - 36.5%       | 1            | - 75.0%       |
| 45849 | \$0                | - 100.0%      | 0.0%                       | - 100.0%      | 0              | - 100.0%      | 0            | - 100.0%      |
| 45851 | \$0                | - 100.0%      | 0.0%                       | - 100.0%      | 0              | - 100.0%      | 0            | - 100.0%      |
| 45873 | \$138,500          | + 20.4%       | 97.3%                      | + 21.3%       | 61             | - 33.0%       | 7            | + 40.0%       |
| 45879 | \$143,000          | + 28.8%       | 101.8%                     | + 6.2%        | 60             | + 44.2%       | 7            | - 30.0%       |
| 45880 | \$130,000          | - 4.6%        | 92.7%                      | - 0.8%        | 64             | - 32.6%       | 9            | + 50.0%       |
| 45886 | \$0                | --            | 0.0%                       | --            | 0              | --            | 0            | --            |

# Marketwatch Report

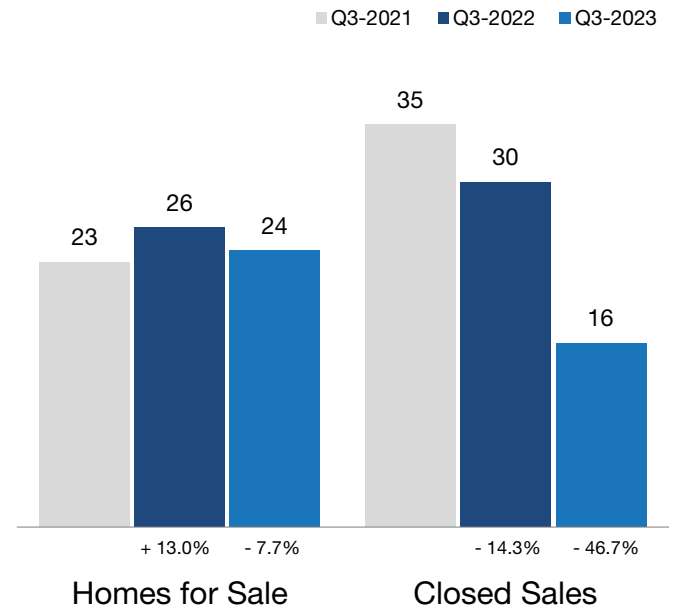
## Q3-2023



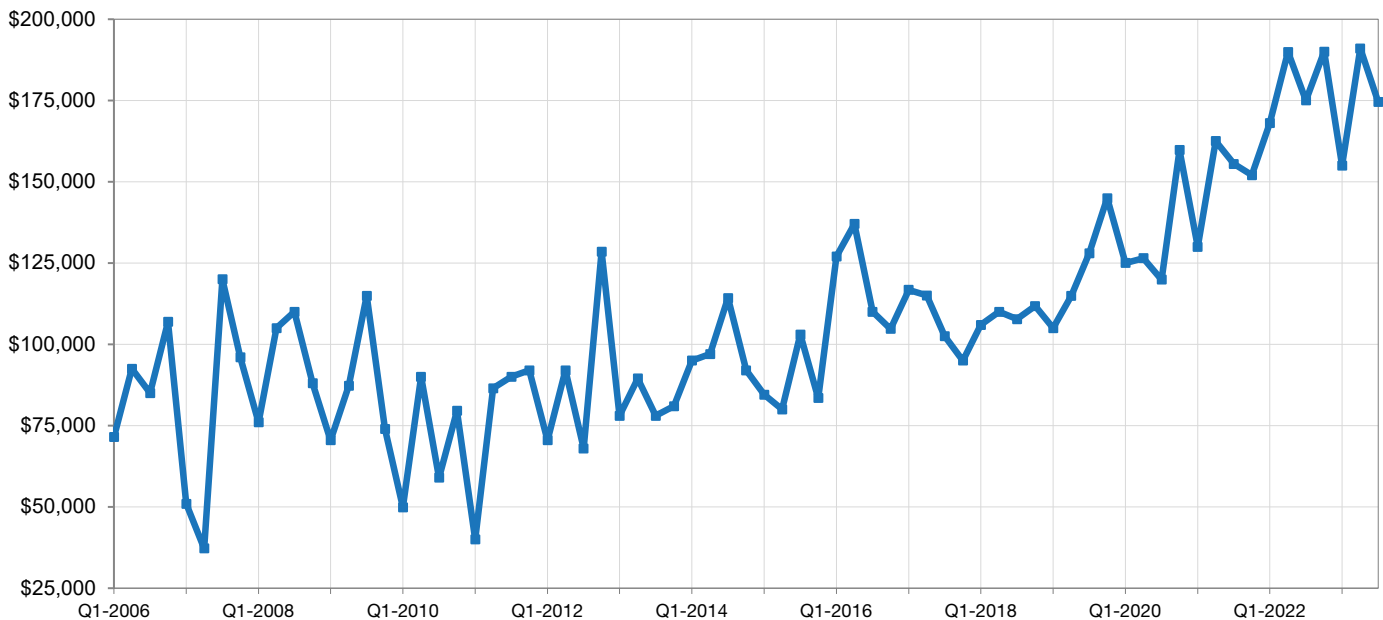
# Putnam County

| Key Metrics                | Q3-2023   | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price         | \$174,500 | - 0.3%        |
| Average Sales Price        | \$204,407 | + 6.3%        |
| Pct. of Orig. Price Rec'd. | 96.4%     | + 1.4%        |
| Homes for Sale             | 24        | - 7.7%        |
| Closed Sales               | 16        | - 46.7%       |
| Months Supply              | 3.4       | + 22.7%       |
| Days on Market             | 68        | + 16.6%       |

## Market Activity



## Historical Median Sales Price for Putnam County



# Marketwatch Report

Q3-2023



## Putnam County ZIP Codes

|       | Median Sales Price |               | Pct. of Orig. Price Rec'd. |               | Days on Market |               | Closed Sales |               |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
|       | Q3-2023            | 1-Year Change | Q3-2023                    | 1-Year Change | Q3-2023        | 1-Year Change | Q3-2023      | 1-Year Change |
| 43516 | \$89,000           | + 7.2%        | 90.8%                      | - 4.5%        | 89             | + 116.3%      | 7            | 0.0%          |
| 43548 | \$0                | --            | 0.0%                       | --            | 0              | --            | 0            | --            |
| 45827 | \$186,000          | - 32.4%       | 101.1%                     | + 2.5%        | 33             | - 36.5%       | 1            | - 75.0%       |
| 45830 | \$161,000          | - 45.8%       | 103.6%                     | + 13.8%       | 40             | - 33.3%       | 3            | + 50.0%       |
| 45831 | \$188,000          | + 48.6%       | 99.7%                      | + 10.6%       | 43             | - 39.7%       | 5            | - 16.7%       |
| 45833 | \$0                | --            | 0.0%                       | --            | 0              | --            | 0            | --            |
| 45844 | \$0                | --            | 0.0%                       | --            | 0              | --            | 0            | --            |
| 45849 | \$0                | - 100.0%      | 0.0%                       | - 100.0%      | 0              | - 100.0%      | 0            | - 100.0%      |
| 45856 | \$0                | - 100.0%      | 0.0%                       | - 100.0%      | 0              | - 100.0%      | 0            | - 100.0%      |
| 45858 | \$227,000          | + 78.0%       | 100.9%                     | + 0.7%        | 47             | + 6.9%        | 8            | + 100.0%      |
| 45868 | \$0                | --            | 0.0%                       | --            | 0              | --            | 0            | --            |
| 45875 | \$173,000          | - 1.3%        | 93.7%                      | - 3.6%        | 100            | + 79.6%       | 6            | - 14.3%       |
| 45877 | \$160,000          | - 1.5%        | 69.6%                      | - 28.9%       | 113            | + 237.3%      | 1            | - 50.0%       |

# Marketwatch Report

## Q3-2023



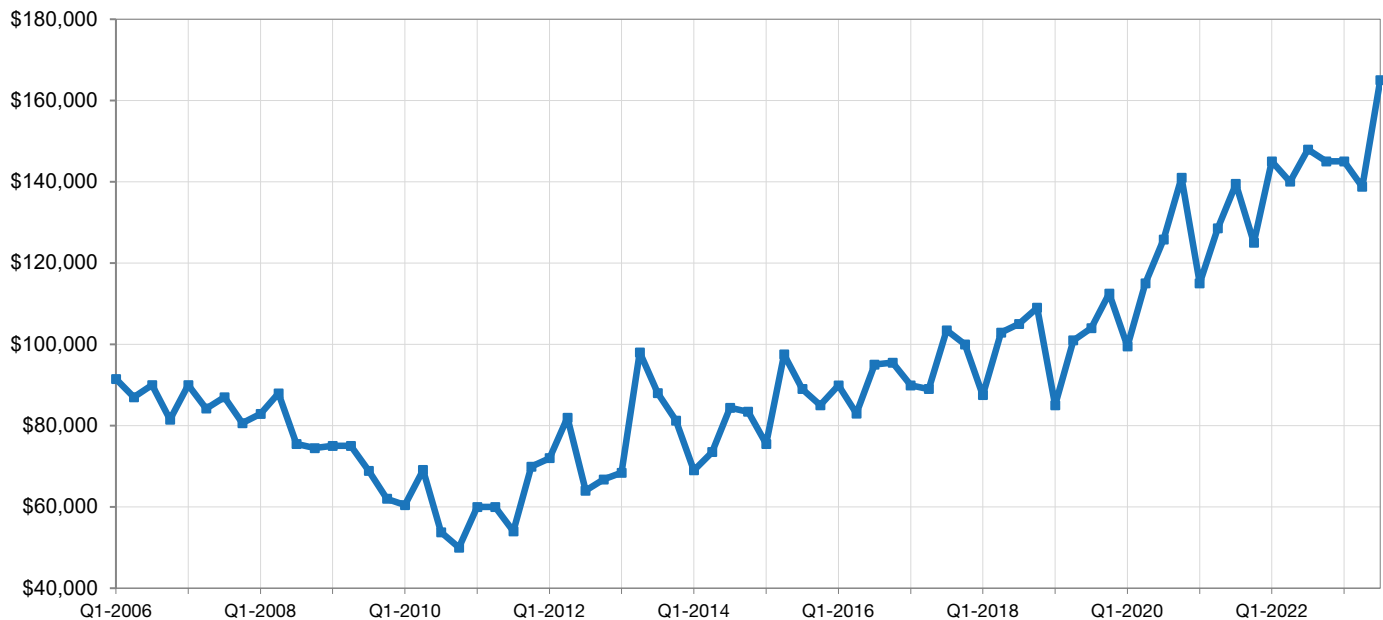
## Williams County

| Key Metrics                | Q3-2023   | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price         | \$165,000 | + 11.6%       |
| Average Sales Price        | \$167,864 | + 5.7%        |
| Pct. of Orig. Price Rec'd. | 97.2%     | + 1.1%        |
| Homes for Sale             | 92        | + 3.4%        |
| Closed Sales               | 110       | - 11.3%       |
| Months Supply              | 2.8       | + 23.9%       |
| Days on Market             | 67        | + 4.8%        |

### Market Activity



### Historical Median Sales Price for Williams County



# Marketwatch Report

Q3-2023



## Williams County ZIP Codes

|       | Median Sales Price |               | Pct. of Orig. Price Rec'd. |               | Days on Market |               | Closed Sales |               |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
|       | Q3-2023            | 1-Year Change | Q3-2023                    | 1-Year Change | Q3-2023        | 1-Year Change | Q3-2023      | 1-Year Change |
| 43501 | \$180,000          | - 24.8%       | 105.9%                     | + 16.4%       | 59             | - 61.1%       | 1            | - 50.0%       |
| 43506 | \$173,000          | + 3.3%        | 97.6%                      | + 0.5%        | 48             | - 22.2%       | 36           | - 36.8%       |
| 43517 | \$170,000          | + 27.0%       | 99.7%                      | - 2.5%        | 69             | - 25.6%       | 8            | + 60.0%       |
| 43518 | \$166,000          | + 4.4%        | 96.9%                      | - 4.5%        | 58             | - 23.1%       | 9            | + 80.0%       |
| 43521 | \$80,500           | - 26.8%       | 91.1%                      | - 0.0%        | 171            | + 38.1%       | 4            | - 42.9%       |
| 43543 | \$115,000          | - 7.2%        | 96.7%                      | + 3.7%        | 61             | + 3.0%        | 25           | - 24.2%       |
| 43554 | \$195,000          | + 30.9%       | 97.3%                      | + 2.4%        | 93             | + 114.6%      | 7            | + 16.7%       |
| 43557 | \$212,250          | + 55.8%       | 100.2%                     | + 6.3%        | 92             | + 13.7%       | 6            | - 25.0%       |
| 43570 | \$159,900          | + 16.8%       | 94.4%                      | - 3.0%        | 104            | + 63.6%       | 15           | + 87.5%       |



# Marketwatch Report

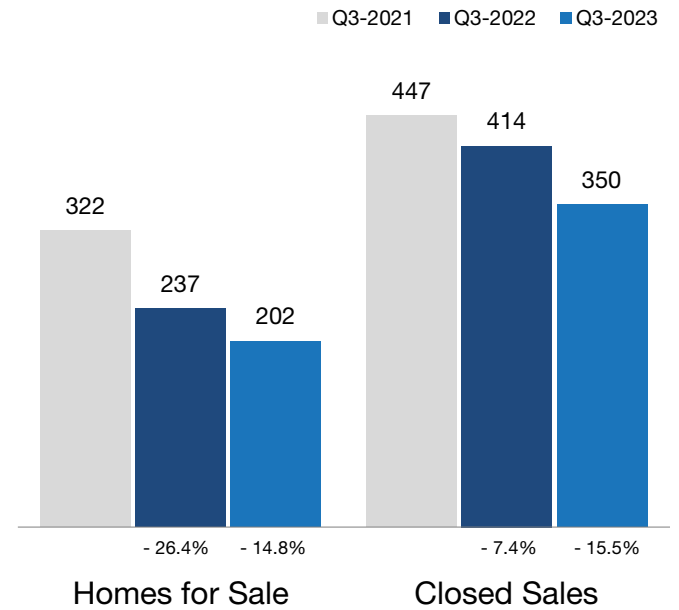
## Q3-2023



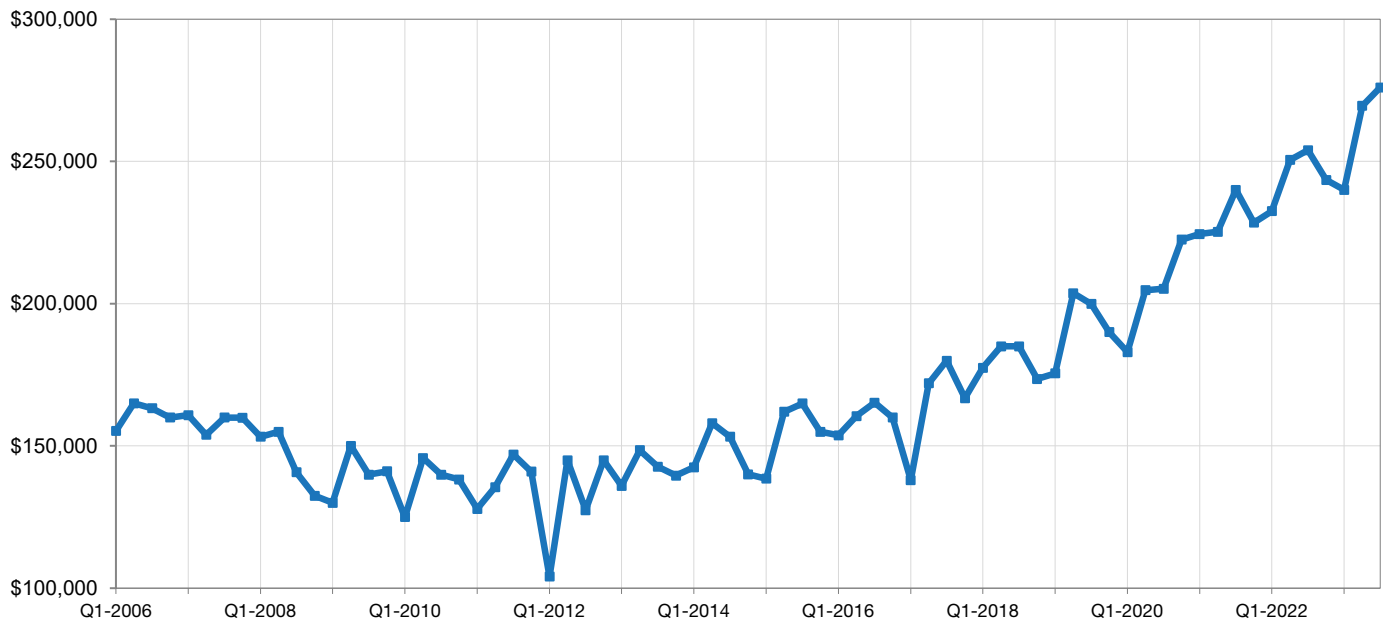
## Wood County

| Key Metrics                | Q3-2023   | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price         | \$276,000 | + 8.7%        |
| Average Sales Price        | \$308,878 | + 7.5%        |
| Pct. of Orig. Price Rec'd. | 100.9%    | - 0.8%        |
| Homes for Sale             | 202       | - 14.8%       |
| Closed Sales               | 350       | - 15.5%       |
| Months Supply              | 2.1       | + 4.9%        |
| Days on Market             | 52        | - 0.8%        |

### Market Activity



### Historical Median Sales Price for Wood County



# Marketwatch Report

Q3-2023



## Wood County ZIP Codes

|       | Median Sales Price |               | Pct. of Orig. Price Rec'd. |               | Days on Market |               | Closed Sales |               |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
|       | Q3-2023            | 1-Year Change | Q3-2023                    | 1-Year Change | Q3-2023        | 1-Year Change | Q3-2023      | 1-Year Change |
| 43402 | \$251,000          | + 6.8%        | 100.7%                     | - 0.0%        | 38             | - 8.1%        | 65           | - 14.5%       |
| 43406 | \$179,900          | + 26.2%       | 97.2%                      | - 2.5%        | 56             | - 27.2%       | 6            | 0.0%          |
| 43413 | \$163,000          | - 12.8%       | 101.9%                     | + 4.6%        | 32             | - 37.3%       | 1            | - 75.0%       |
| 43430 | \$189,000          | + 17.4%       | 97.7%                      | - 5.9%        | 55             | - 22.2%       | 13           | + 8.3%        |
| 43443 | \$224,800          | - 35.3%       | 104.2%                     | + 3.6%        | 41             | - 19.6%       | 8            | + 300.0%      |
| 43447 | \$230,500          | - 11.2%       | 104.2%                     | - 1.2%        | 44             | + 2.0%        | 8            | + 100.0%      |
| 43450 | \$318,000          | + 59.0%       | 97.0%                      | - 0.1%        | 83             | + 87.7%       | 9            | - 18.2%       |
| 43451 | \$0                | - 100.0%      | 0.0%                       | - 100.0%      | 0              | - 100.0%      | 0            | - 100.0%      |
| 43457 | \$145,000          | + 70.6%       | 121.6%                     | + 29.8%       | 64             | + 59.7%       | 5            | 0.0%          |
| 43460 | \$207,500          | - 3.9%        | 102.8%                     | + 1.0%        | 47             | + 16.5%       | 18           | - 45.5%       |
| 43462 | \$157,000          | + 38.3%       | 100.0%                     | - 15.2%       | 38             | + 2.7%        | 4            | 0.0%          |
| 43465 | \$177,500          | - 17.4%       | 100.4%                     | - 0.5%        | 30             | - 46.4%       | 6            | - 64.7%       |
| 43466 | \$165,000          | + 5.9%        | 103.5%                     | + 0.1%        | 30             | - 40.9%       | 3            | - 40.0%       |
| 43551 | \$365,000          | + 7.7%        | 100.1%                     | - 2.4%        | 59             | + 0.8%        | 162          | - 14.3%       |

# Marketwatch Report

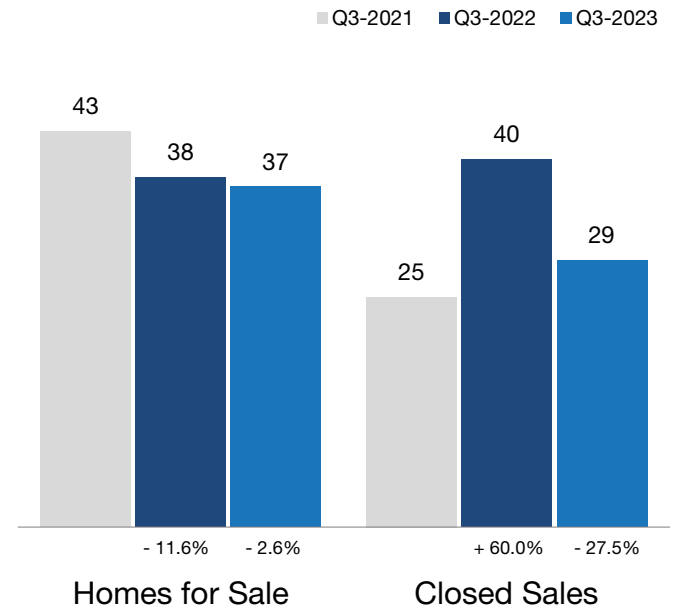
## Q3-2023



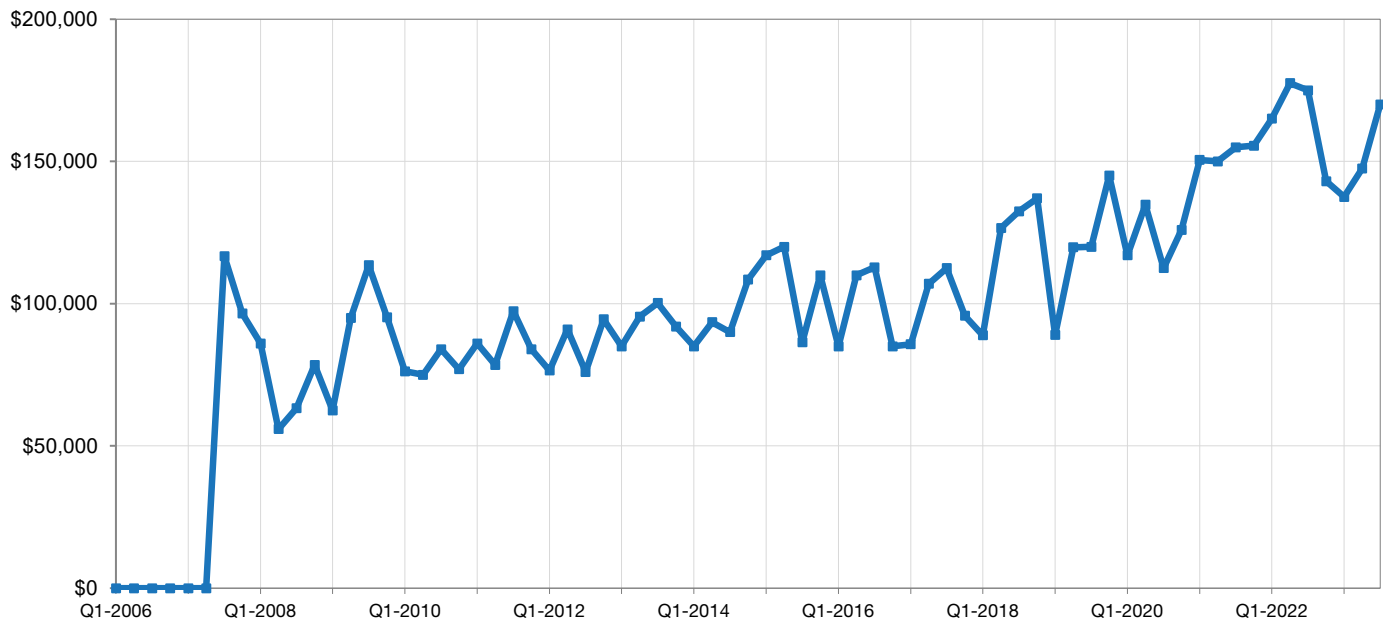
## Wyandot County

| Key Metrics                | Q3-2023   | 1-Year Change |
|----------------------------|-----------|---------------|
| Median Sales Price         | \$170,000 | - 2.9%        |
| Average Sales Price        | \$187,466 | - 2.6%        |
| Pct. of Orig. Price Rec'd. | 94.2%     | + 1.6%        |
| Homes for Sale             | 37        | - 2.6%        |
| Closed Sales               | 29        | - 27.5%       |
| Months Supply              | 3.6       | + 3.0%        |
| Days on Market             | 79        | + 7.5%        |

### Market Activity



### Historical Median Sales Price for Wyandot County



# Marketwatch Report

Q3-2023



## Wyandot County ZIP Codes

|       | Median Sales Price |               | Pct. of Orig. Price Rec'd. |               | Days on Market |               | Closed Sales |               |
|-------|--------------------|---------------|----------------------------|---------------|----------------|---------------|--------------|---------------|
|       | Q3-2023            | 1-Year Change | Q3-2023                    | 1-Year Change | Q3-2023        | 1-Year Change | Q3-2023      | 1-Year Change |
| 43316 | \$210,000          | + 62.2%       | 93.2%                      | - 0.9%        | 41             | - 39.5%       | 7            | - 22.2%       |
| 43323 | \$0                | - 100.0%      | 0.0%                       | - 100.0%      | 0              | - 100.0%      | 0            | - 100.0%      |
| 43326 | \$134,000          | + 3.3%        | 99.6%                      | + 6.1%        | 91             | + 23.8%       | 2            | 0.0%          |
| 43332 | \$0                | --            | 0.0%                       | --            | 0              | - 100.0%      | 0            | - 100.0%      |
| 43337 | \$0                | --            | 0.0%                       | --            | 0              | --            | 0            | --            |
| 43351 | \$169,500          | - 6.4%        | 94.9%                      | + 1.3%        | 90             | - 2.9%        | 16           | - 20.0%       |
| 43359 | \$0                | - 100.0%      | 0.0%                       | - 100.0%      | 0              | - 100.0%      | 0            | - 100.0%      |
| 44802 | \$228,000          | + 300.0%      | 99.2%                      | + 20.1%       | 49             | - 31.9%       | 1            | 0.0%          |
| 44844 | \$105,000          | - 4.5%        | 81.4%                      | + 5.8%        | 118            | + 126.9%      | 1            | 0.0%          |
| 44849 | \$115,000          | - 55.6%       | 96.6%                      | + 0.7%        | 69             | + 40.1%       | 3            | 0.0%          |
| 44882 | \$0                | - 100.0%      | 0.0%                       | - 100.0%      | 0              | - 100.0%      | 0            | - 100.0%      |
| 45843 | \$230,000          | + 13.6%       | 100.1%                     | + 8.2%        | 77             | + 61.0%       | 5            | - 28.6%       |
| 45867 | \$147,250          | + 5.2%        | 86.6%                      | - 4.9%        | 70             | + 43.3%       | 2            | - 50.0%       |