Local Market Update – 3rd Quarter

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Single Family Homes

Lucas & Upper Wood Counties	3rd Quarter		
Key Metrics	**2022**	**2023**	**% Change**
New Listings	2,029	**1,654**	-18.5%
Closed Sales	1,794	**1,481**	-17.4%
Days on Market	52	**55**	5.8%
SP$/SqFt	$117.41	**$121.81**	3.7%
Median Sales Price	$175,000	**$180,000**	2.9%
Average Sales Price	$211,245	**$219,460**	3.9%
Percent of List Price Received	101%	**103%**	2.0%
Total Volume	$378,973,501	**$325,019,348**	-14.2%

Hancock & Wyandot Counties	3rd Quarter		
Key Metrics	**2022**	**2023**	**% Change**
New Listings	311	**274**	-11.9%
Closed Sales	291	**226**	-22.3%
Days on Market	56	**63**	12.5%
SP$/SqFt	$133.23	**$134.51**	1.0%
Median Sales Price	$214,900	**$219,450**	2.1%
Average Sales Price	$255,239	**$251,370**	-1.5%
Percent of List Price Received	98%	**99%**	1.0%
Total Volume	$74,274,605	**$56,802,760**	-23.5%

Western Counties	3rd Quarter		
Key Metrics	**2022**	**2023**	**% Change**
New Listings	583	**478**	-18.0%
Closed Sales	496	**394**	-20.6%
Days on Market	62	**64**	3.2%
SP$/SqFt	$106.34	**$118.44**	11.4%
Median Sales Price	$150,000	**$170,000**	13.3%
Average Sales Price	$171,137	**$191,467**	11.9%
Percent of List Price Received	98%	**100%**	2.0%
Total Volume	$84,883,915	**$75,438,051**	0.0%

*Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

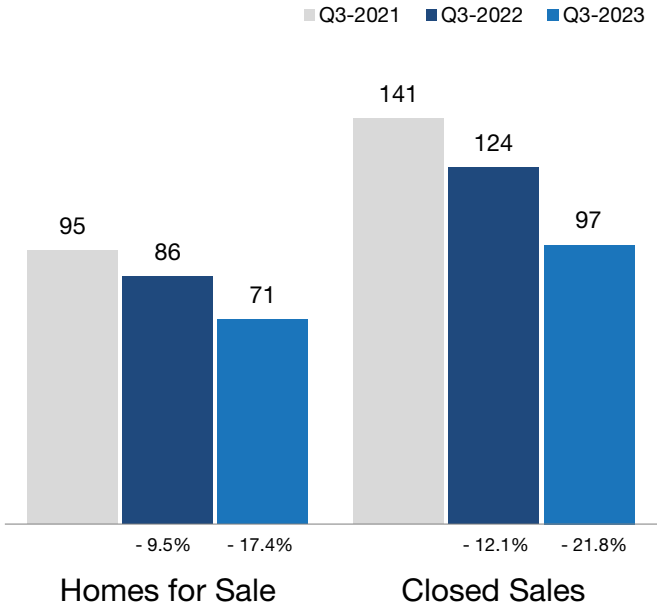
Marketwatch Report

Q3-2023

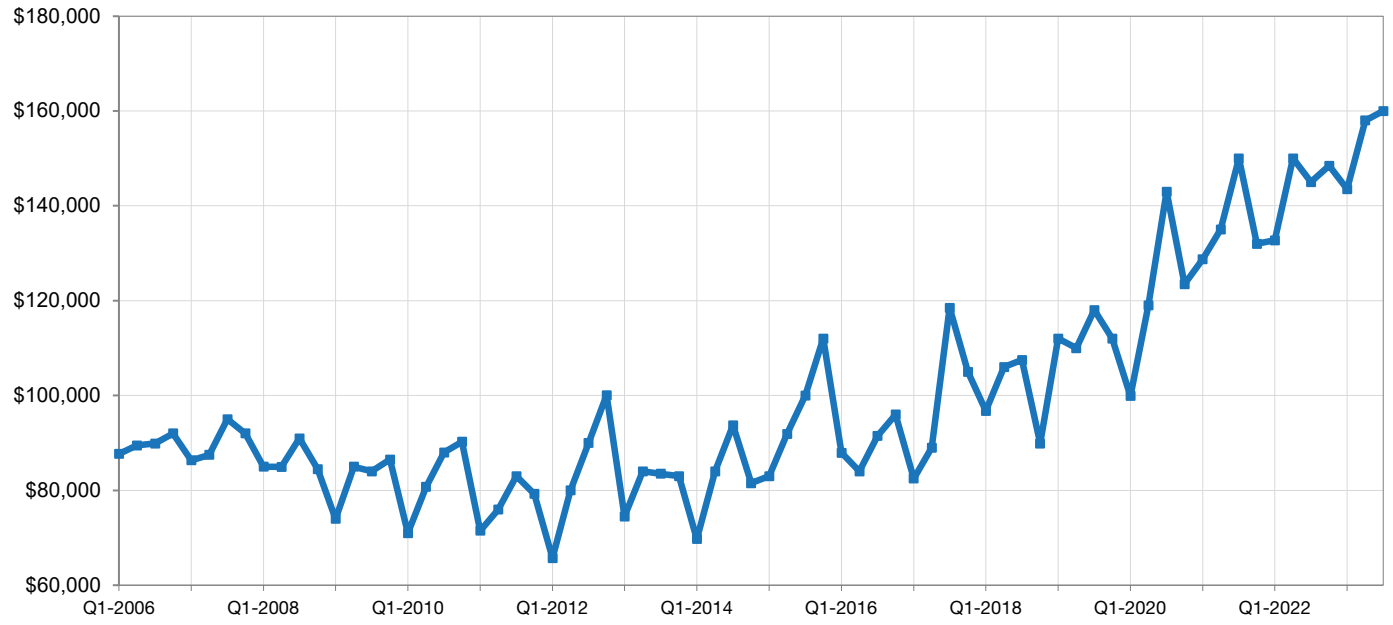
Defiance County

Key Metrics	Q3-2023	1-Year Change
Median Sales Price	$160,000	+ 10.3%
Average Sales Price	$179,320	+ 8.3%
Pct. of Orig. Price Rec'd.	99.0%	+ 1.2%
Homes for Sale	71	- 17.4%
Closed Sales	97	- 21.8%
Months Supply	2.3	- 4.7%
Days on Market	66	+ 0.6%

Market Activity



Historical Median Sales Price for Defiance County



Marketwatch Report

Q3-2023

Defiance County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change
43506	$173,000	+ 3.3%	97.6%	+ 0.5%	48	- 22.2%	36	- 36.8%
43512	$167,800	+ 22.0%	100.6%	+ 2.6%	56	- 12.9%	63	- 30.8%
43517	$170,000	+ 27.0%	99.7%	- 2.5%	69	- 25.6%	8	+ 60.0%
43526	$148,000	- 10.3%	96.9%	- 0.9%	82	+ 10.7%	21	0.0%
43527	$144,000	+ 8.7%	102.9%	+ 8.1%	44	- 30.7%	1	- 83.3%
43536	$115,000	--	87.3%	--	84	--	2	--
43548	$0	--	0.0%	--	0	--	0	--
43549	$130,000	- 21.2%	92.8%	- 3.7%	52	- 13.3%	4	- 20.0%
43556	$132,000	- 5.7%	98.0%	+ 3.0%	90	+ 33.6%	9	+ 28.6%
45821	$270,000	+ 20.0%	94.7%	- 7.0%	99	+ 110.6%	1	- 66.7%

Marketwatch Report

Q3-2023

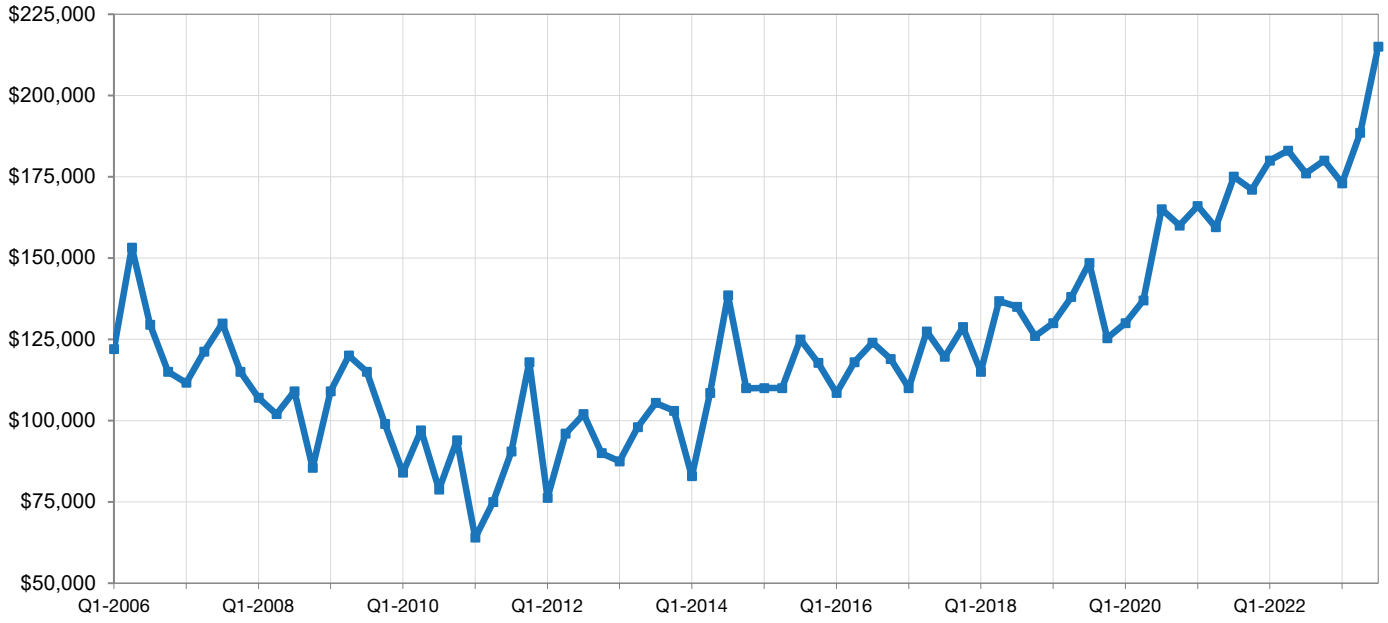
Fulton County

Key Metrics	Q3-2023	1-Year Change
Median Sales Price	$215,000	+ 22.2%
Average Sales Price	$255,833	+ 26.8%
Pct. of Orig. Price Rec'd.	99.1%	+ 1.2%
Homes for Sale	51	- 57.1%
Closed Sales	91	- 14.2%
Months Supply	1.7	- 53.3%
Days on Market	61	+ 19.0%

Market Activity



Historical Median Sales Price for Fulton County



Marketwatch Report

Q3-2023

Fulton County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change
43502	$204,500	+ 26.2%	100.9%	+ 2.9%	39	- 11.1%	20	+ 53.8%
43504	$257,450	- 2.8%	97.8%	- 5.9%	72	+ 41.7%	4	+ 300.0%
43515	$262,700	+ 34.7%	101.1%	+ 2.2%	41	- 5.8%	19	- 5.0%
43521	$80,500	- 26.8%	91.1%	- 0.0%	171	+ 38.1%	4	- 42.9%
43532	$166,950	- 11.0%	99.8%	+ 4.4%	45	- 13.3%	14	+ 100.0%
43533	$170,000	- 8.6%	96.3%	- 5.0%	44	+ 55.3%	3	0.0%
43540	$383,500	+ 308.0%	100.2%	- 6.5%	54	+ 29.6%	2	- 33.3%
43557	$212,250	+ 55.8%	100.2%	+ 6.3%	92	+ 13.7%	6	- 25.0%
43558	$245,000	+ 35.7%	98.5%	- 0.2%	61	+ 26.9%	27	- 15.6%
43567	$201,500	+ 4.9%	98.5%	+ 0.6%	75	+ 50.7%	31	- 16.2%
43570	$159,900	+ 16.8%	94.4%	- 3.0%	104	+ 63.6%	15	+ 87.5%

Marketwatch Report

Q3-2023

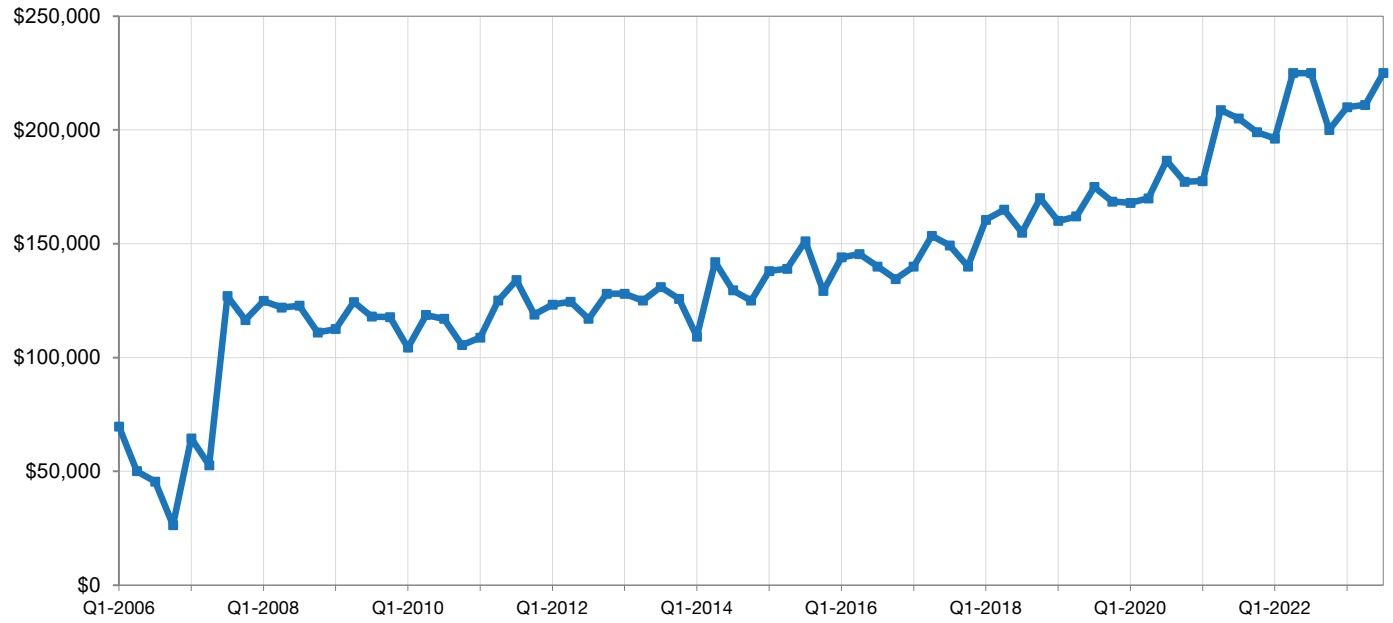
Hancock County

Key Metrics	Q3-2023	1-Year Change
Median Sales Price	$225,000	0.0%
Average Sales Price	$257,092	- 1.2%
Pct. of Orig. Price Rec'd.	97.9%	+ 0.5%
Homes for Sale	170	- 7.6%
Closed Sales	217	- 22.8%
Months Supply	2.6	+ 27.1%
Days on Market	60	+ 12.2%

Market Activity



Historical Median Sales Price for Hancock County



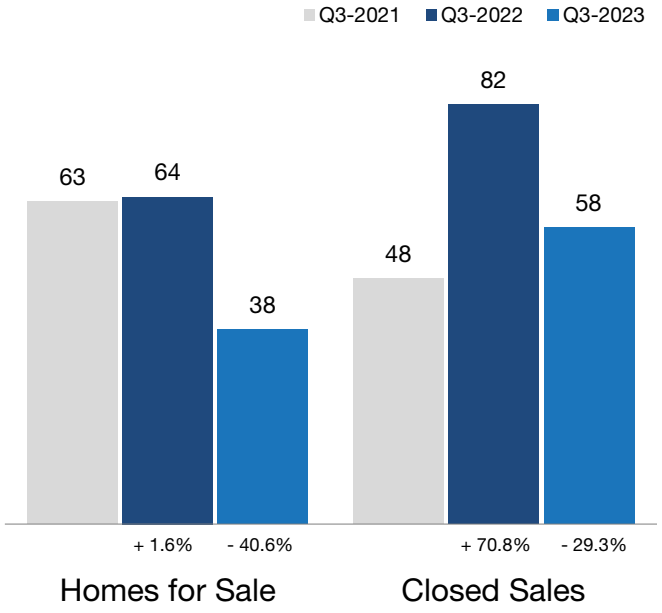
Marketwatch Report

Q3-2023

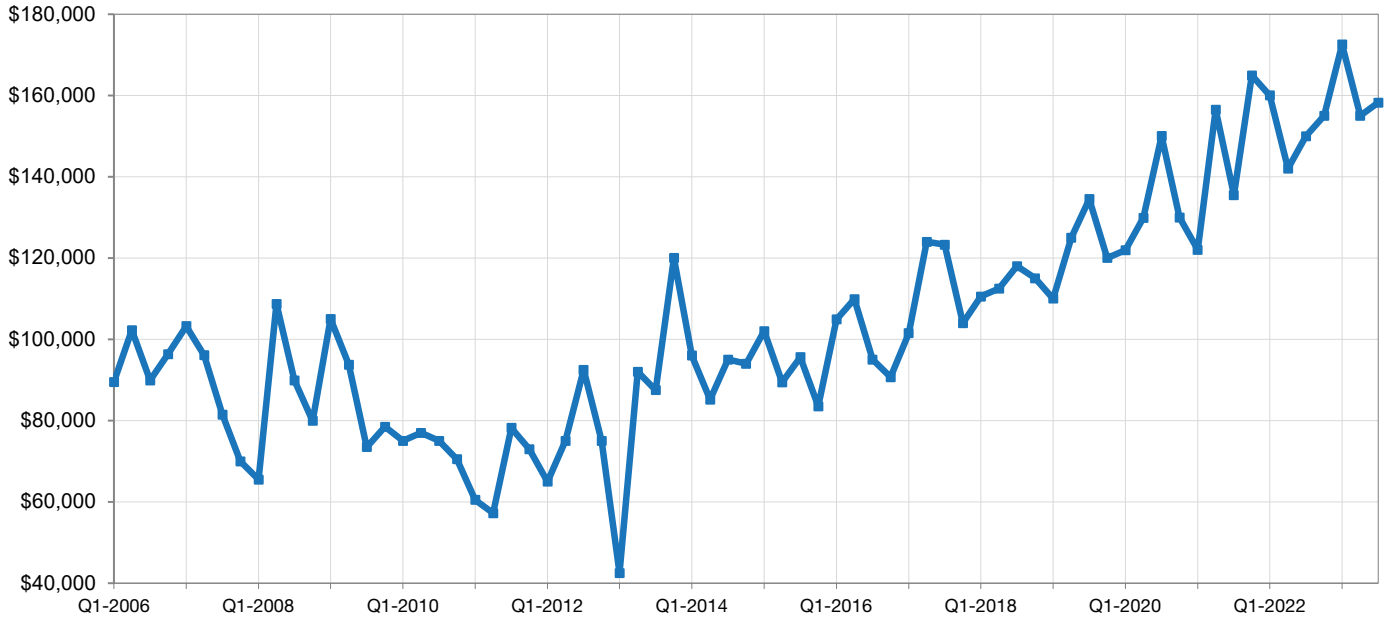
Henry County

Key Metrics	Q3-2023	1-Year Change
Median Sales Price	$158,250	+ 5.5%
Average Sales Price	$160,795	- 4.4%
Pct. of Orig. Price Rec'd.	98.9%	+ 3.5%
Homes for Sale	38	- 40.6%
Closed Sales	58	- 29.3%
Months Supply	2.4	- 16.8%
Days on Market	58	- 9.9%

Market Activity



Historical Median Sales Price for Henry County



Marketwatch Report

Q3-2023

Henry County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change
43502	$204,500	+ 26.2%	100.9%	+ 2.9%	39	- 11.1%	20	+ 53.8%
43511	$245,000	+ 84.2%	101.5%	+ 1.9%	64	- 12.6%	3	- 25.0%
43516	$89,000	+ 7.2%	90.8%	- 4.5%	89	+ 116.3%	7	0.0%
43522	$242,500	+ 77.0%	102.3%	+ 7.9%	52	- 13.3%	6	+ 20.0%
43524	$115,000	- 17.0%	98.0%	+ 24.4%	106	+ 16.5%	3	0.0%
43527	$144,000	+ 8.7%	102.9%	+ 8.1%	44	- 30.7%	1	- 83.3%
43532	$166,950	- 11.0%	99.8%	+ 4.4%	45	- 13.3%	14	+ 100.0%
43534	$98,750	- 38.3%	93.2%	- 5.8%	94	+ 86.1%	4	- 33.3%
43545	$170,000	+ 4.7%	101.3%	+ 5.3%	46	- 33.6%	26	- 48.0%
43545	$170,000	+ 4.7%	101.3%	+ 5.3%	46	- 33.6%	26	- 48.0%
43548	$0	--	0.0%	--	0	--	0	--
43557	$212,250	+ 55.8%	100.2%	+ 6.3%	92	+ 13.7%	6	- 25.0%
45856	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%

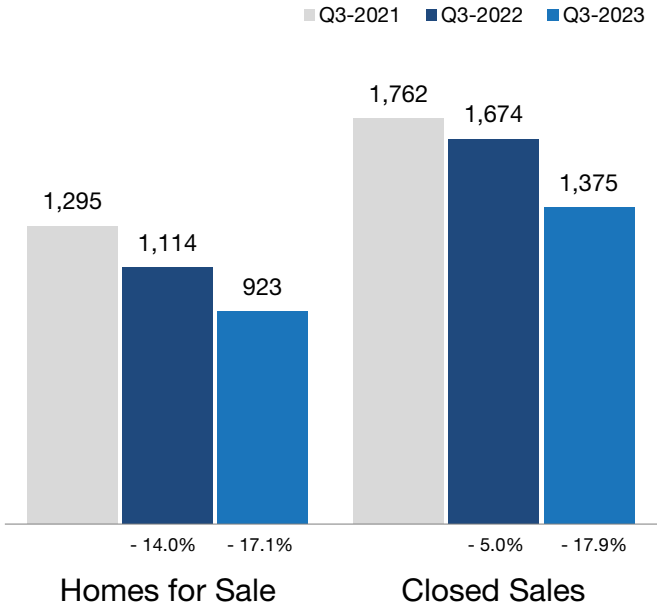
Marketwatch Report

Q3-2023

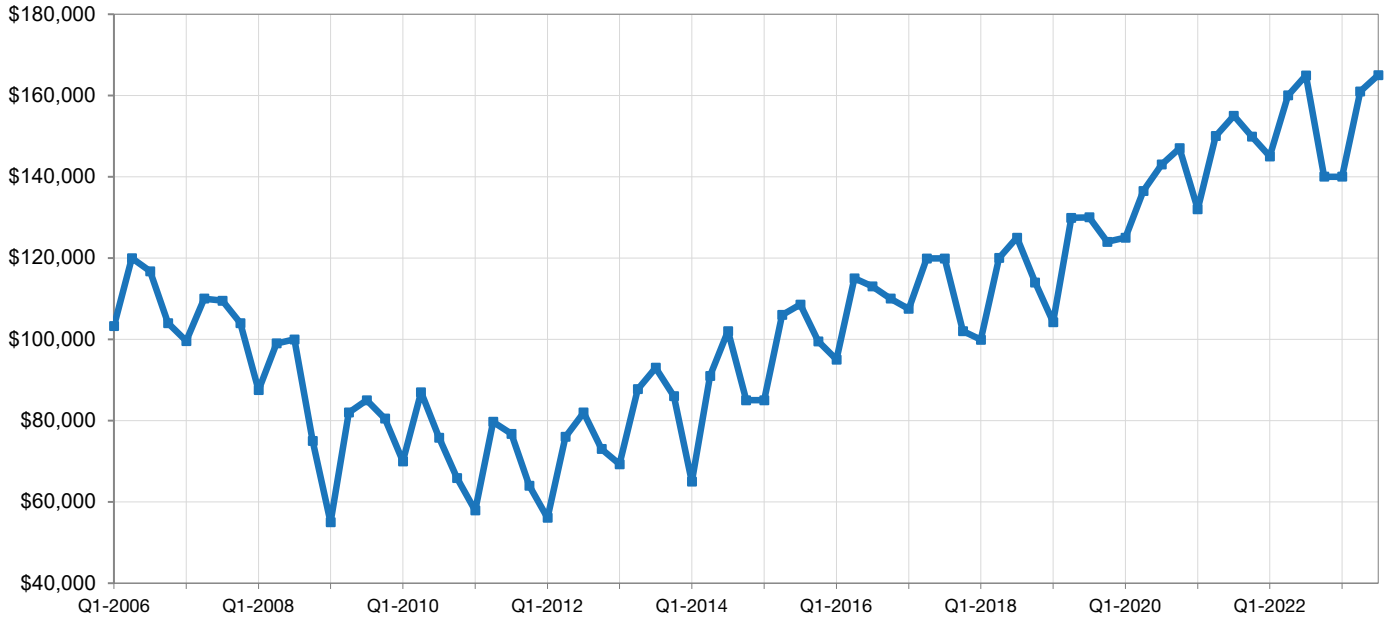
Lucas County

Key Metrics	Q3-2023	1-Year Change
Median Sales Price	$165,000	+ 0.1%
Average Sales Price	$199,461	+ 1.6%
Pct. of Orig. Price Rec'd.	101.0%	+ 1.5%
Homes for Sale	923	- 17.1%
Closed Sales	1,375	- 17.9%
Months Supply	2.2	- 1.1%
Days on Market	54	+ 5.7%

Market Activity



Historical Median Sales Price for Lucas County



Lucas County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change
43412	$315,000	- 1.1%	96.5%	- 2.8%	47	- 0.8%	8	0.0%
43445	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43504	$257,450	- 2.8%	97.8%	- 5.9%	72	+ 41.7%	4	+ 300.0%
43522	$242,500	+ 77.0%	102.3%	+ 7.9%	52	- 13.3%	6	+ 20.0%
43528	$303,000	+ 5.0%	99.7%	- 0.4%	43	- 22.5%	43	- 35.8%
43532	$166,950	- 11.0%	99.8%	+ 4.4%	45	- 13.3%	14	+ 100.0%
43537	$272,500	+ 10.2%	101.4%	- 0.2%	43	+ 8.3%	110	- 21.4%
43542	$462,445	+ 8.8%	101.2%	+ 3.1%	108	- 19.6%	17	- 19.0%
43558	$245,000	+ 35.7%	98.5%	- 0.2%	61	+ 26.9%	27	- 15.6%
43560	$275,950	- 3.2%	100.8%	+ 0.3%	49	- 9.2%	116	- 37.3%
43566	$376,200	+ 19.0%	99.0%	- 0.5%	55	- 25.0%	27	- 28.9%
43571	$371,000	+ 7.5%	99.5%	- 2.5%	46	+ 3.8%	23	+ 9.5%
43601	$0	--	0.0%	--	0	--	0	--
43604	$120,000	+ 284.0%	88.9%	- 5.0%	75	+ 62.0%	10	0.0%
43605	$50,000	- 0.6%	99.2%	+ 8.3%	79	+ 25.9%	61	- 14.1%
43606	$225,500	+ 26.4%	102.4%	+ 1.6%	42	- 15.7%	75	- 31.2%
43607	$90,000	+ 30.4%	95.3%	- 0.2%	57	+ 3.7%	37	- 31.5%
43608	$42,000	- 10.6%	98.7%	+ 11.3%	53	+ 4.5%	45	+ 40.6%
43609	$53,000	- 4.3%	105.2%	+ 13.2%	71	+ 24.6%	48	- 27.3%
43610	$47,500	+ 21.3%	94.7%	+ 20.7%	59	- 41.3%	12	+ 20.0%
43611	$140,000	+ 1.5%	102.3%	+ 1.7%	56	+ 32.7%	64	- 16.9%
43612	$77,500	- 22.5%	101.6%	+ 1.1%	74	+ 65.2%	158	+ 28.5%
43613	$140,000	+ 2.8%	104.2%	+ 3.3%	47	- 1.8%	129	- 21.3%
43614	$195,000	+ 14.7%	101.4%	+ 0.7%	43	- 12.0%	98	- 25.8%
43615	$167,000	+ 1.2%	99.7%	- 0.7%	52	+ 0.1%	120	- 17.8%
43616	$199,525	+ 5.0%	100.8%	- 0.4%	51	+ 19.3%	40	- 48.7%
43617	$291,250	- 6.0%	99.4%	+ 0.7%	52	+ 11.0%	36	+ 24.1%
43620	$122,000	- 3.6%	95.9%	- 3.6%	47	+ 16.5%	13	+ 116.7%
43623	$177,500	- 4.1%	103.4%	+ 2.0%	38	- 17.0%	69	- 9.2%

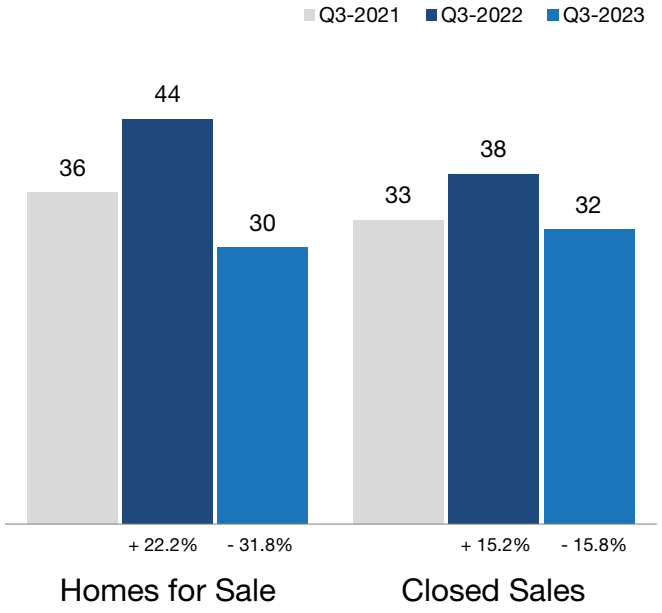
Marketwatch Report

Q3-2023

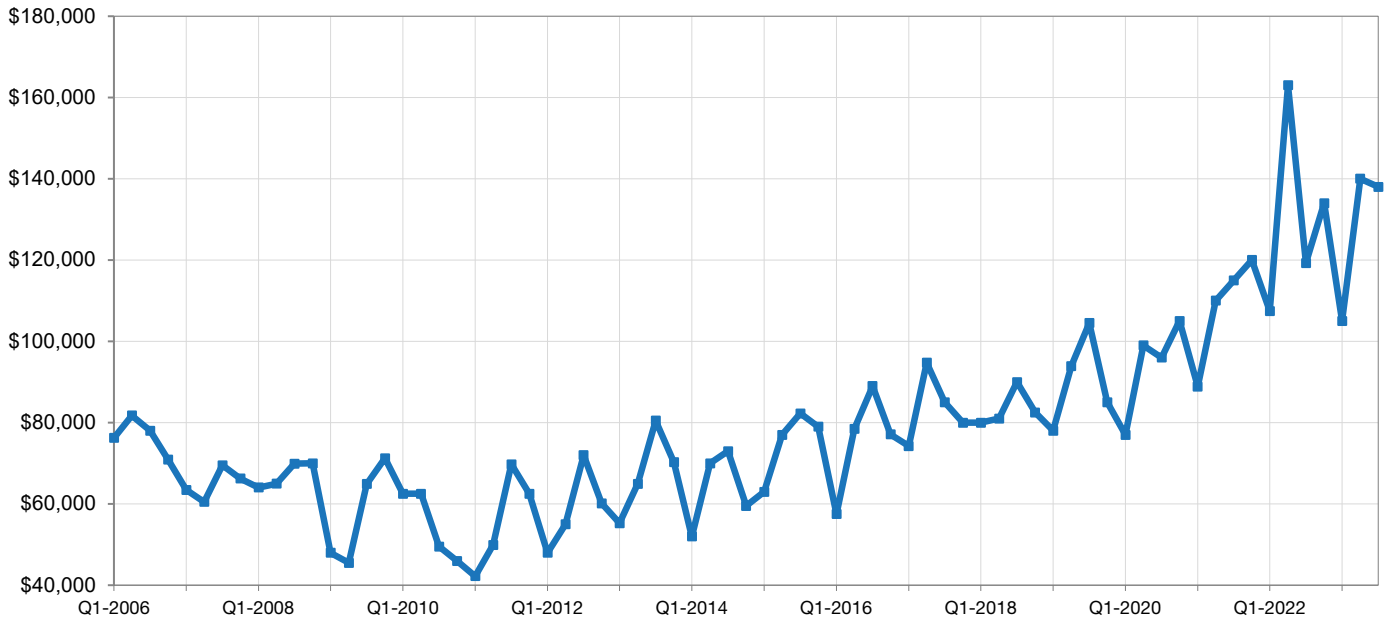
Paulding County

Key Metrics	Q3-2023	1-Year Change
Median Sales Price	$138,000	+ 15.7%
Average Sales Price	$154,932	+ 20.3%
Pct. of Orig. Price Rec'd.	97.7%	+ 6.7%
Homes for Sale	30	- 31.8%
Closed Sales	32	- 15.8%
Months Supply	2.6	- 21.6%
Days on Market	60	- 24.0%

Market Activity



Historical Median Sales Price for Paulding County



Marketwatch Report

Q3-2023

Paulding County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change
43512	$167,800	+ 22.0%	100.6%	+ 2.6%	56	- 12.9%	63	- 30.8%
43526	$148,000	- 10.3%	96.9%	- 0.9%	82	+ 10.7%	21	0.0%
45813	$131,900	+ 48.2%	101.0%	+ 11.0%	54	- 50.5%	5	- 44.4%
45821	$270,000	+ 20.0%	94.7%	- 7.0%	99	+ 110.6%	1	- 66.7%
45827	$186,000	- 32.4%	101.1%	+ 2.5%	33	- 36.5%	1	- 75.0%
45849	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45851	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45873	$138,500	+ 20.4%	97.3%	+ 21.3%	61	- 33.0%	7	+ 40.0%
45879	$143,000	+ 28.8%	101.8%	+ 6.2%	60	+ 44.2%	7	- 30.0%
45880	$130,000	- 4.6%	92.7%	- 0.8%	64	- 32.6%	9	+ 50.0%
45886	$0	--	0.0%	--	0	--	0	--

Marketwatch Report

Q3-2023

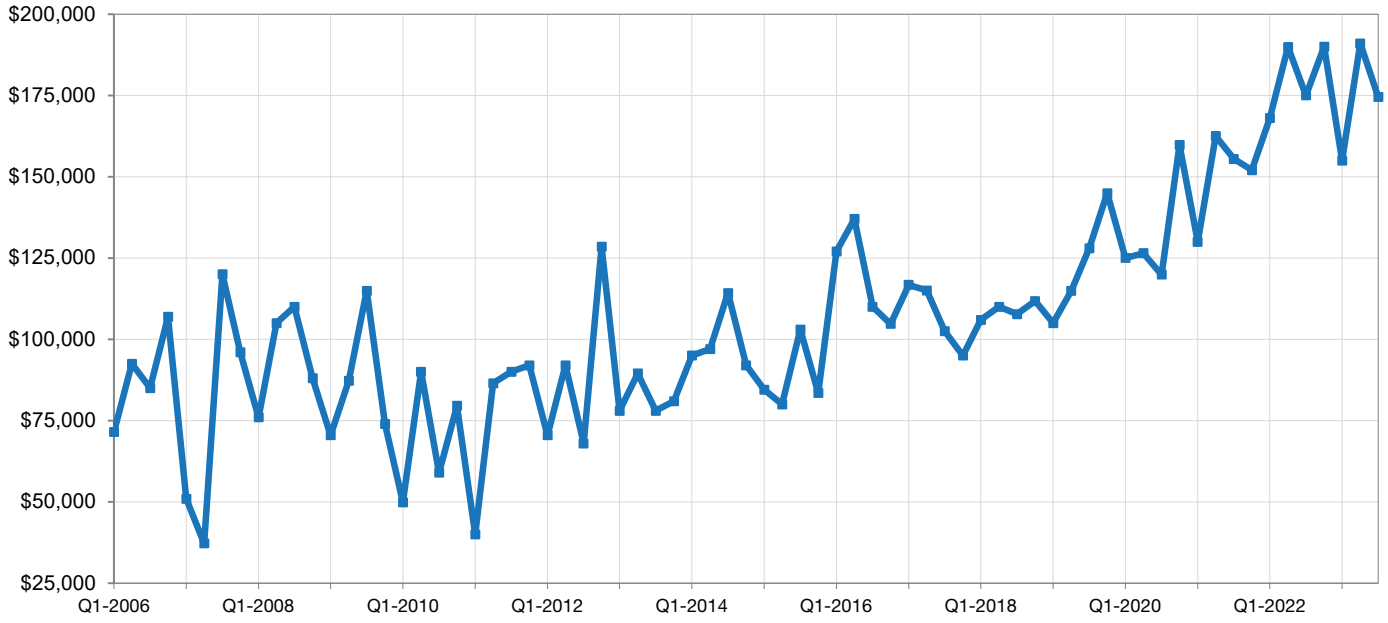
Putnam County

Key Metrics	Q3-2023	1-Year Change
Median Sales Price	$174,500	- 0.3%
Average Sales Price	$204,407	+ 6.3%
Pct. of Orig. Price Rec'd.	96.4%	+ 1.4%
Homes for Sale	24	- 7.7%
Closed Sales	16	- 46.7%
Months Supply	3.4	+ 22.7%
Days on Market	68	+ 16.6%

Market Activity



Historical Median Sales Price for Putnam County



Marketwatch Report

Q3-2023

Putnam County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change
43516	$89,000	+ 7.2%	90.8%	- 4.5%	89	+ 116.3%	7	0.0%
43548	$0	--	0.0%	--	0	--	0	--
45827	$186,000	- 32.4%	101.1%	+ 2.5%	33	- 36.5%	1	- 75.0%
45830	$161,000	- 45.8%	103.6%	+ 13.8%	40	- 33.3%	3	+ 50.0%
45831	$188,000	+ 48.6%	99.7%	+ 10.6%	43	- 39.7%	5	- 16.7%
45833	$0	--	0.0%	--	0	--	0	--
45844	$0	--	0.0%	--	0	--	0	--
45849	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45856	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45858	$227,000	+ 78.0%	100.9%	+ 0.7%	47	+ 6.9%	8	+ 100.0%
45868	$0	--	0.0%	--	0	--	0	--
45875	$173,000	- 1.3%	93.7%	- 3.6%	100	+ 79.6%	6	- 14.3%
45877	$160,000	- 1.5%	69.6%	- 28.9%	113	+ 237.3%	1	- 50.0%

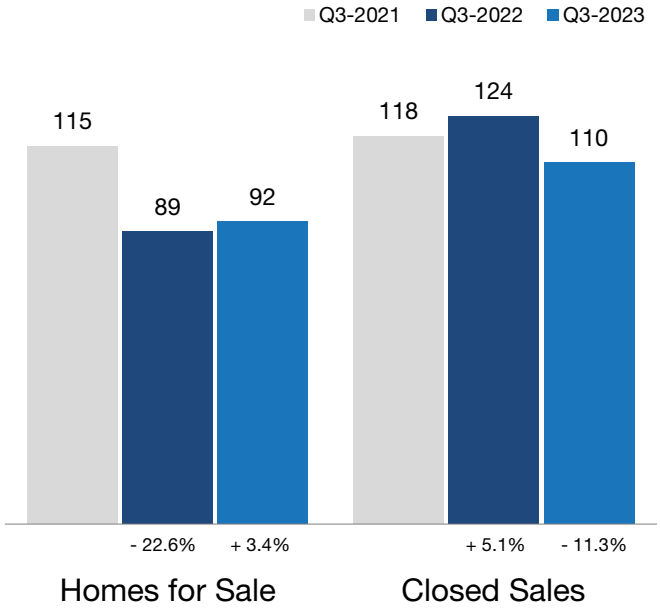
Marketwatch Report

Q3-2023

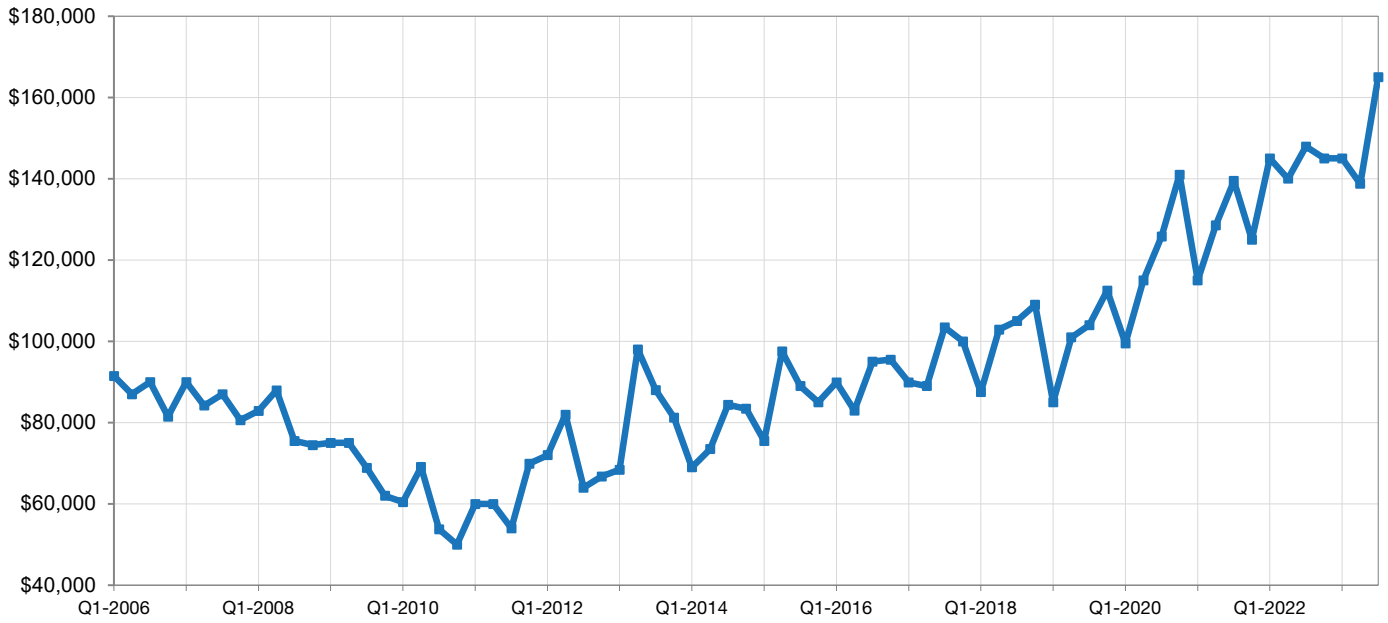
Williams County

Key Metrics	Q3-2023	1-Year Change
Median Sales Price	$165,000	+ 11.6%
Average Sales Price	$167,864	+ 5.7%
Pct. of Orig. Price Rec'd.	97.2%	+ 1.1%
Homes for Sale	92	+ 3.4%
Closed Sales	110	- 11.3%
Months Supply	2.8	+ 23.9%
Days on Market	67	+ 4.8%

Market Activity



Historical Median Sales Price for Williams County



Williams County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change
43501	$180,000	- 24.8%	105.9%	+ 16.4%	59	- 61.1%	1	- 50.0%
43506	$173,000	+ 3.3%	97.6%	+ 0.5%	48	- 22.2%	36	- 36.8%
43517	$170,000	+ 27.0%	99.7%	- 2.5%	69	- 25.6%	8	+ 60.0%
43518	$166,000	+ 4.4%	96.9%	- 4.5%	58	- 23.1%	9	+ 80.0%
43521	$80,500	- 26.8%	91.1%	- 0.0%	171	+ 38.1%	4	- 42.9%
43543	$115,000	- 7.2%	96.7%	+ 3.7%	61	+ 3.0%	25	- 24.2%
43554	$195,000	+ 30.9%	97.3%	+ 2.4%	93	+ 114.6%	7	+ 16.7%
43557	$212,250	+ 55.8%	100.2%	+ 6.3%	92	+ 13.7%	6	- 25.0%
43570	$159,900	+ 16.8%	94.4%	- 3.0%	104	+ 63.6%	15	+ 87.5%

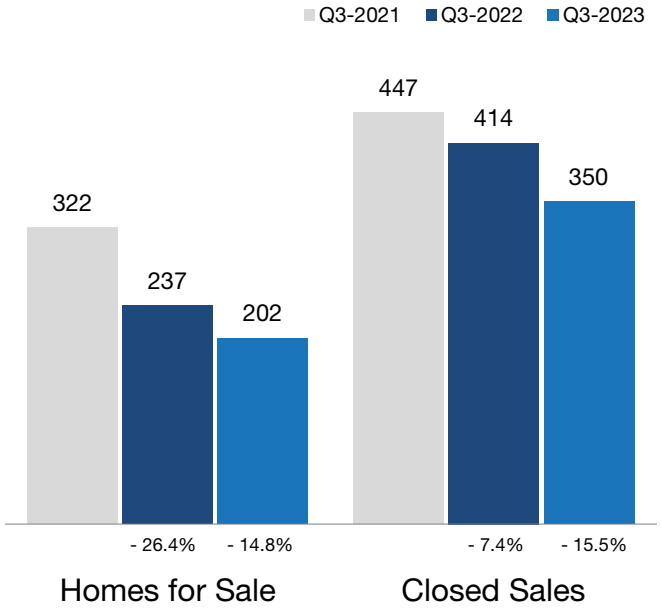
Marketwatch Report

Q3-2023

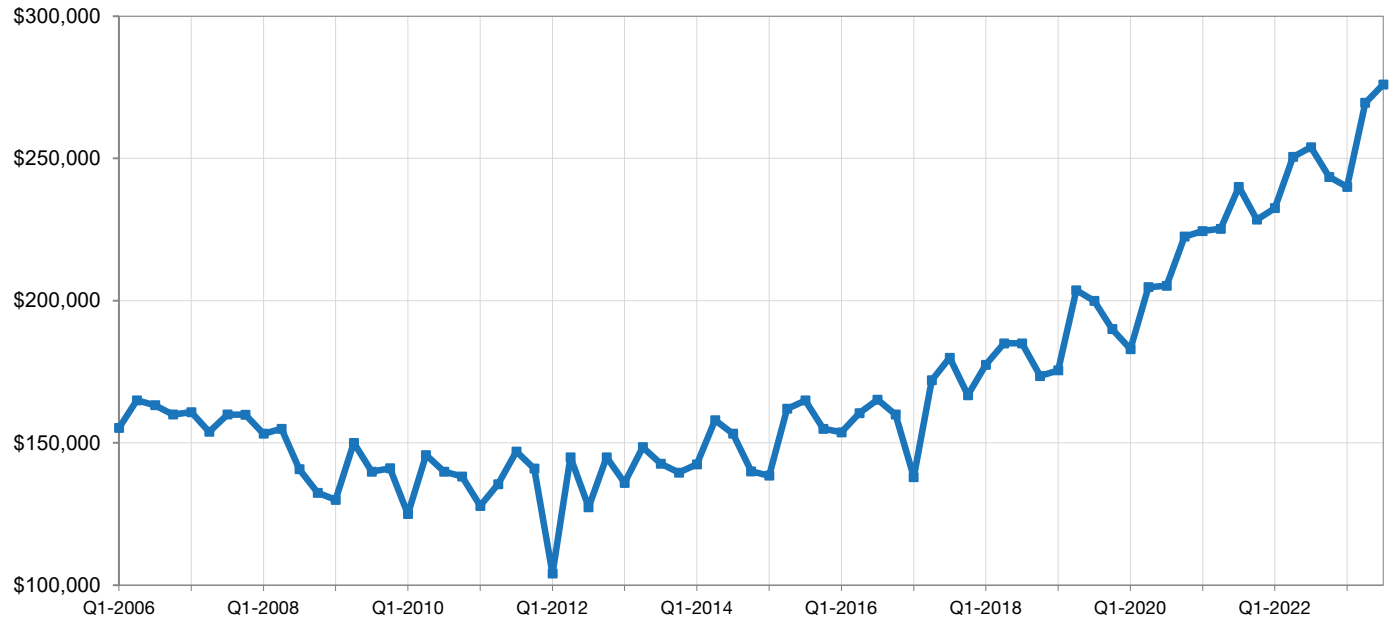
Wood County

Key Metrics	Q3-2023	1-Year Change
Median Sales Price	$276,000	+ 8.7%
Average Sales Price	$308,878	+ 7.5%
Pct. of Orig. Price Rec'd.	100.9%	- 0.8%
Homes for Sale	202	- 14.8%
Closed Sales	350	- 15.5%
Months Supply	2.1	+ 4.9%
Days on Market	52	- 0.8%

Market Activity



Historical Median Sales Price for Wood County



Marketwatch Report

Q3-2023

Wood County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change
43402	$251,000	+ 6.8%	100.7%	- 0.0%	38	- 8.1%	65	- 14.5%
43406	$179,900	+ 26.2%	97.2%	- 2.5%	56	- 27.2%	6	0.0%
43413	$163,000	- 12.8%	101.9%	+ 4.6%	32	- 37.3%	1	- 75.0%
43430	$189,000	+ 17.4%	97.7%	- 5.9%	55	- 22.2%	13	+ 8.3%
43443	$224,800	- 35.3%	104.2%	+ 3.6%	41	- 19.6%	8	+ 300.0%
43447	$230,500	- 11.2%	104.2%	- 1.2%	44	+ 2.0%	8	+ 100.0%
43450	$318,000	+ 59.0%	97.0%	- 0.1%	83	+ 87.7%	9	- 18.2%
43451	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43457	$145,000	+ 70.6%	121.6%	+ 29.8%	64	+ 59.7%	5	0.0%
43460	$207,500	- 3.9%	102.8%	+ 1.0%	47	+ 16.5%	18	- 45.5%
43462	$157,000	+ 38.3%	100.0%	- 15.2%	38	+ 2.7%	4	0.0%
43465	$177,500	- 17.4%	100.4%	- 0.5%	30	- 46.4%	6	- 64.7%
43466	$165,000	+ 5.9%	103.5%	+ 0.1%	30	- 40.9%	3	- 40.0%
43551	$365,000	+ 7.7%	100.1%	- 2.4%	59	+ 0.8%	162	- 14.3%

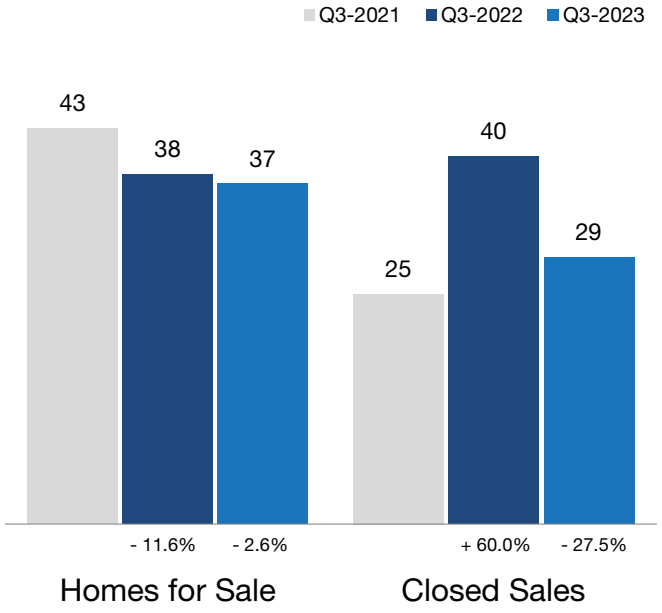
Marketwatch Report

Q3-2023

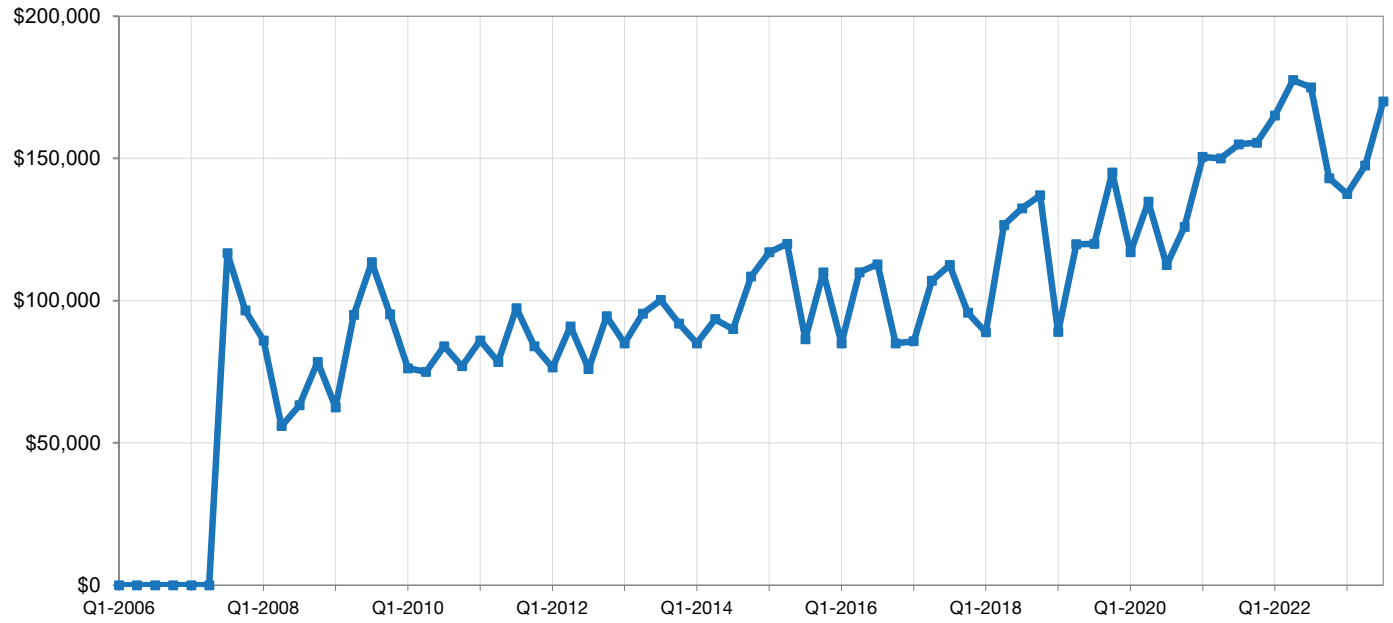
Wyandot County

Key Metrics	Q3-2023	1-Year Change
Median Sales Price	$170,000	- 2.9%
Average Sales Price	$187,466	- 2.6%
Pct. of Orig. Price Rec'd.	94.2%	+ 1.6%
Homes for Sale	37	- 2.6%
Closed Sales	29	- 27.5%
Months Supply	3.6	+ 3.0%
Days on Market	79	+ 7.5%

Market Activity



Historical Median Sales Price for Wyandot County



Marketwatch Report

Q3-2023

Wyandot County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change	Q3-2023	1-Year Change
43316	$210,000	+ 62.2%	93.2%	- 0.9%	41	- 39.5%	7	- 22.2%
43323	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
43326	$134,000	+ 3.3%	99.6%	+ 6.1%	91	+ 23.8%	2	0.0%
43332	$0	--	0.0%	--	0	- 100.0%	0	- 100.0%
43337	$0	--	0.0%	--	0	--	0	--
43351	$169,500	- 6.4%	94.9%	+ 1.3%	90	- 2.9%	16	- 20.0%
43359	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
44802	$228,000	+ 300.0%	99.2%	+ 20.1%	49	- 31.9%	1	0.0%
44844	$105,000	- 4.5%	81.4%	+ 5.8%	118	+ 126.9%	1	0.0%
44849	$115,000	- 55.6%	96.6%	+ 0.7%	69	+ 40.1%	3	0.0%
44882	$0	- 100.0%	0.0%	- 100.0%	0	- 100.0%	0	- 100.0%
45843	$230,000	+ 13.6%	100.1%	+ 8.2%	77	+ 61.0%	5	- 28.6%
45867	$147,250	+ 5.2%	86.6%	- 4.9%	70	+ 43.3%	2	- 50.0%